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Research Paper No. 2004/42

Prospects for 'Pro-Poor' Growth in Africa

Arne Bigsten and Abebe Shimeles *

July 2004

Abstract

This paper examines trends in income distribution and its linkages to economic growth and poverty reduction in order to understand the prospects for achieving poverty reduction in Africa. We examine the levels and trends in income distribution in some African countries and calculate pro-poor growth indices. Different growth patterns are simulated for Ethiopia, Uganda, Mozambique, and South Africa. We conclude that the balance between policies aimed at growth and measures aimed at redistribution should depend on the elasticity of the growth-equity tradeoff. We also discuss what the appropriate ingredients of a pro-poor strategy would be in the African setting.

Keywords: pro-poor growth, Africa, Millennium Development Goals, income distribution, poverty

JEL classification: O11, I32

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1 Introduction

In recent decades, Africa has been the worst performing region of the world in terms of poverty reduction (Ravallion and Chen 2000). Between 1987 and 1998 poverty incidence remained at 46 per cent, while the number of poor people increased from 217 million to 290 million.¹ Per capita incomes in Sub-Saharan Africa (SSA) fell by 20 per cent from the peak in 1974 to the low in 1994 (World Bank 2002). The 1990s have seen some recovery in the SSA in terms of improved macroeconomic management, growth and poverty reduction in certain countries (Christiaensen, Demery and Paternostro 2002), and there was a modest 4 per cent increase of per capita incomes between 1994 and 2000. But, the question still remains as to whether African economies can in general achieve the goals of poverty reduction and improvements in human development set out in the poverty reduction strategy papers (PRSPs) and the Millennium Development Goals (MDGs).

The 1990s have witnessed diverse and interesting experiences across Africa in terms of growth and poverty reduction. These deserve closer analysis.² There is a growing policy and research interest in the scope for poverty reduction through pro-poor growth. This paper is a contribution to this literature and is organized as follows: section 2 looks at the state of income distribution and poverty in Africa, while section 3 reviews pro-poor growth indices. Section 4 presents measures of estimates of pro-poor growth for selected African countries and looks at the implications for poverty reduction in the case of Ethiopia, Uganda, Mozambique, and South Africa. Section 5 discusses some policy challenges for pro-poor growth in Africa, and section 6 summarizes and concludes our discussion.

2 Trends in income distribution and poverty in Africa

The Deininger-Squire³ dataset on income distribution shows that Africa is one of the most unequal regions in the world, second only to South America (Table 1). In addition, the Gini coefficient has varied considerably within short periods of time for many African countries. To some extent, this is due to data problems (Deaton 2003), but there are also real factors that make incomes and income distributions unstable in Africa. Income distribution is strongly affected, for example, by the weather, political changes or policy shocks (Easterly 2000).

Figure 1 shows that the Gini coefficients in Africa are concentrated in the range of 40-55 per cent.⁴ Out of the sample of 37 countries, close to half have had a Gini coefficient greater than 50 per cent, at least once in the past. This indicates that income distribution is

¹ Many people are concerned about the ambiguity in the measurement of poverty. While we say that poverty (incidence) declined on the one hand, we see, on the other hand, that the number of poor people increased. Observers may in such a case evaluate the situation differently depending on whether they are concerned about poverty incidence or the absolute number of poor people.

² For example, Mozambique was one of the fastest growing economies in the world in the 1990s, and Uganda registered a very strong reduction in poverty.

³ See Deininger and Squire (1998) for details on the construction of the income distribution datasets.

⁴ The solid points represent a linear regression fit.

a serious concern in Africa and that it needs to be understood to facilitate growth strategies that benefit the poor.

Tables 2 and 3 report changes, mainly covering the 1990s, in per capita income and income distribution for 17 African countries. We see a decline in the income share of the poorest quantile in only six cases, two with positive and five with negative per capita income growth, while the share of the poorest quintile increased in eleven cases, nine with negative growth and two with positive growth. There is thus no clear trend in inequality in this African dataset. The poorest quintiles actually did rather well in maintaining or even improving their income shares, but, of course, in absolute terms they still did not do well. The absolute income of the poorest quintile increased in only four cases. In spite of Africa's growth performance being erratic and often negative, its impact on the wellbeing of the poor has not been dramatic. Rather, distributional changes have cushioned the impact. This finding is consistent with the recent work on the dynamics of poverty in Africa (Christiaensen, Demery and Paternostro 2002). Still, there is little that suggests that Africa is on track towards the Millennium Goal in terms of poverty reduction.

| Median values of Gini coefficient by region | | | | | | |
|---|-------|-------|-------|-------|--|--|
| Region | 1960s | 1970s | 1980s | 1990s | | |
| Eastern Europe | 22.76 | 21.77 | 24.93 | 28.60 | | |
| South Asia | 31.67 | 32.32 | 32.22 | 31.59 | | |
| OECD and High Income Countries | 32.86 | 33.04 | 32.20 | 33.20 | | |
| East Asia and the Pacific | 34.57 | 34.40 | 34.42 | 34.80 | | |
| Middle East and North Africa | 41.88 | 43.63 | 40.80 | 39.72 | | |
| Sub-Saharan Africa | 49.90 | 48.50 | 39.63 | 42.30 | | |
| Latin America | 53.00 | 49.86 | 51.00 | 50.00 | | |

Table 1

Source: Deininger and Squire (1998: 263).



Figure 1 Per capita income and the Gini coefficient for selected African countries

Source: WIDER dataset.

| | | | | Quintiles | | | |
|------------|--------------|---------|-------|-----------|-------|---------|-------------|
| Country | Year | Poorest | 2nd | 3rd | 4th | Richest | coefficient |
| Gambia | 1991 vs 1992 | 113.59 | 39.10 | 12.31 | -0.92 | -10.47 | -15.10 |
| Ghana | 1992 vs 1997 | 1.23 | 0.33 | -0.38 | 0.09 | -0.24 | -0.56 |
| Guinea | 1991 vs 1994 | 28.73 | 7.81 | 0.45 | -3.92 | -2.03 | -4.82 |
| Kenya | 1992 vs 1994 | 21.45 | 20.14 | 15.04 | 9.85 | -9.90 | -11.82 |
| Mauritania | 1993 vs 1995 | 9.62 | 12.19 | 12.31 | 10.58 | -9.81 | -11.57 |
| Niger | 1992 vs 1995 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Nigeria | 1991 vs 1997 | 1.45 | -1.44 | -2.32 | -3.15 | 2.04 | 2.01 |
| Senegal | 1991 vs 1994 | 22.48 | 14.00 | 7.65 | 2.13 | -6.32 | -8.63 |
| Tanzania | 1991 vs 1993 | 66.94 | 38.55 | 20.90 | 7.47 | -14.88 | -19.38 |
| Uganda | 1992 vs 1993 | -2.65 | 5.72 | 5.85 | 4.31 | -4.43 | -4.32 |
| Zambia | 1991 vs 1997 | -5.49 | -3.06 | -2.00 | -0.85 | 1.93 | 2.67 |
| Ethiopia | 1981 vs 1995 | -1.33 | -1.07 | -0.86 | -0.45 | 1.03 | 1.51 |
| Lesotho | 1986 vs 1993 | -1.35 | -2.12 | -1.40 | 0.01 | 0.51 | 0.49 |
| Madagascar | 1980 vs 1993 | 1.28 | 0.84 | 0.44 | 0.00 | -0.40 | -0.60 |
| Mali | 1989 vs 1994 | -8.13 | -6.72 | -5.46 | -2.50 | 5.03 | 6.78 |
| Rwanda | 1983 vs 1984 | 0.00 | 0.84 | -0.90 | -0.18 | 0.21 | 0.17 |
| Tunisia | 1965 vs 1971 | -2.16 | -8.94 | -6.33 | -5.72 | 4.80 | 5.35 |

 Table 2

 Average annual percentage change of quintile income shares and the Gini coefficient

Source: Authors' computations.

| werdige fundal growth of hatorial and quintie per capital meetine | | | | | | | |
|---|--------------|--|--|-------------|-------------|-------------|-------------|
| | | % change in GDP per capita _in 1996 PPP \$ | % change in mean income of the quintiles in 1996 PPP \$ | | | intiles | |
| | | μ | μ of Q1 | μ of Q2 | μ of Q3 | μ of Q4 | μ of Q5 |
| Gambia | 1991 vs 1992 | -3.53 | 106.05 | 34.19 | 8.35 | -4.42 | -13.63 |
| Ghana | 1992 vs 1997 | 0.93 | 2.18 | 1.26 | 0.55 | 1.02 | 0.69 |
| Guinea | 1991 vs 1994 | 0.93 | 29.93 | 8.81 | 1.39 | -3.02 | -1.12 |
| Kenya | 1992 vs 1994 | -0.25 | 21.15 | 19.85 | 14.76 | 9.58 | -10.12 |
| Mauritania | 1993 vs 1995 | -1.12 | 8.38 | 10.93 | 11.04 | 9.34 | -10.82 |
| Niger | 1992 vs 1995 | -0.86 | -0.86 | -0.86 | -0.86 | -0.86 | -0.86 |
| Nigeria | 1991 vs 1997 | -0.38 | 1.06 | -1.81 | -2.69 | -3.52 | 1.65 |
| Senegal | 1991 vs 1994 | -2.11 | 19.89 | 11.59 | 5.38 | -0.03 | -8.29 |
| Tanzania | 1991 vs 1993 | -1.76 | 64.00 | 36.11 | 18.77 | 5.58 | -16.38 |
| Uganda | 1992 vs 1993 | 3.96 | 1.20 | 9.91 | 10.04 | 8.44 | -0.64 |
| Zambia | 1991 vs 1997 | -4.62 | -9.86 | -7.55 | -6.53 | -5.44 | -2.78 |
| Ethiopia | 1981 vs 1995 | -1.29 | -2.60 | -2.34 | -2.14 | -1.74 | -0.27 |
| Lesotho | 1986 vs 1993 | -0.10 | -1.45 | -2.22 | -1.51 | -0.09 | 0.41 |
| Madagascar | 1980 vs 1993 | -2.93 | -1.69 | -2.11 | -2.50 | -2.93 | -3.32 |
| Mali | 1989 vs 1994 | -1.90 | -9.88 | -8.50 | -7.26 | -4.36 | 3.03 |
| Rwanda | 1983 vs 1984 | -9.70 | -9.70 | -8.94 | -10.51 | -9.87 | -9.51 |
| Tunisia | 1965 vs 1971 | 2.84 | 0.62 | -6.36 | -3.66 | -3.04 | 7.77 |

 Table 3

 Average Annual growth of national and quintile per capita income

Source: Authors' computations.

Against this background it seems clear that it will not be possible to achieve substantial and sustained reductions in poverty without economic growth. The debate beyond this has come to focus on whether it is possible to bring about a pattern of growth that is particularly beneficial for the poor, and this is the focus of this paper.

3 Measures of 'pro-poor' growth

In the 1970s the importance of the pattern of growth for poverty reduction was discussed under the label 'redistribution with growth' (Chenery *et al.* 1974). The resurgence of interest in this issue is largely due to the failure to achieve poverty reduction in Africa under the structural adjustment programmes. There has been an outpouring of empirical research on the link between growth and poverty (see among others, Demery and Squire 1996; Ali 1996; Ravallion and Chen 1997, 2000; Fields 1998; Collier and Dollar 2000; Easterly 2000; Dollar and Kraay 2000; World Bank 2000; Geda, Shimeles and Weeks 2002). The advent of the MDGs and the PRSPs has underlined the need to explore the interconnection between growth, poverty and income distribution.

The recent discussion of pro-poor growth started with a focus on evaluating the percentage change in the income of 'poor' people in the course of economic growth (Dollar and Kraay 2000; Eastwood and Lipton 2001). Statistical exercises to evaluate the elasticities that connect poverty changes with growth are sensitive to functional specification as well as the data sources used.⁵ Besides, one needs some degree of conceptualization of what it means when a growth process is pro-poor. Recent literature has suggested different ways of measuring pro-poor growth.

White and Anderson (2000) suggest three measures on pro-poor growth using incremental income shares of the poor normalized by their base-year share, population share, or some international norm. The first measure implies that the income share of the poor population must increase if the growth pattern is to be regarded as pro-poor.⁶ Or equivalently, the rate of growth of the mean income of the poor should be greater than the rate of growth of the mean income for the whole population. According to the second measure, the share of the poor in the income increase should be greater than the headcount ratio itself. This implies that the poor should get a share of the income increase that is at least as large as their population share if the process is to be characterized as pro-poor. The third measure says that the incremental income share of the poor should be measured against some international norm, such as the median

requirement that the rate of growth in the share of the income of the poor be greater than zero:

$$\frac{\varphi_t - \varphi_{t-1}}{\varphi_{t-1}} > 0$$

⁵ The elasticity estimates may be affected by variations in the sources of underlying variables. Some use distribution data from household surveys and growth data from national accounts, e.g. Ballad 2002; Karshenas 2001; Sala-i-Martin 2002.

⁶ Let the income share of the poor at time t and t-1 respectively be ϕ_t and ϕ_{t-1} . Then growth is pro-poor

if $\frac{\varphi_t}{\varphi_{t-1}} > 1$. If the LHS is less than 1 growth is said to be anti-poor. Or in other words, this is a

income shares of the bottom 20 or 40 per cent.⁷ This measure appears to use some convergence rule in the incidence of inequality across the globe. That is, in a growth episode, pro-poor growth in this case means that the share of the poorest quantile in the growing income equals at least to that of the median of share of the poorest quantile around the world. This particular measure assumes that most income shares for the poorest quantiles in poor countries are lower than the median share of the poor in the world income distribution.

What we note from these measures is that the focus is on the relative change in the income of the poor, not on what happens to poverty as a result. That is, it does not matter whether poor people escape poverty or not as a result of growth. We can see this clearly if we write the income share of the poor at time period $t(\varphi_t)$ as:

$$\varphi_t = \frac{\sum_{i=1}^{q} y_{it}}{\sum_{i=1}^{n} y_{it}}$$
(1)

where y_{it} is income of individual or household *i* at time *t*. The numerator on the right-hand side is total income of the poor population in period *it* and the denominator is the total income of society (GDP). Rewriting (1) in terms of means, we get:

$$\varphi_t = \frac{q\mu_{p_t}}{n\mu_t} = \frac{H_t\mu_{p_t}}{\mu_t} \tag{2}$$

Equation (2) simply states that the share of the income of the poor is a ratio of mean income of the poor (μ_p) to per capita income of society, μ_t , weighted by the proportion of poor people or the headcount ratio (H_t). In this case, the rate of growth in the income share of the poor will be equal to:

$$\boldsymbol{\varphi}_t = \boldsymbol{H}_t + \boldsymbol{\mu}_{p_t} - \boldsymbol{\mu}_t \tag{3}$$

where all the variables are in terms of rates of growth. It is clear from equation (3) that the share of the income of the poor moves *positively* with the rate of change in the headcount ratio. The implication is that growth could be pro-poor, while the proportion of poor people increased. However, in their estimations White and Anderson fix the size of the group of poor by only considering the poorest quintile. In addition, if incremental income is equally distributed, equation (3) suggests that the rate of change in the income share of the poor population will be equal to the rate of change in the headcount ratio.

The second definition of pro-poor growth by White and Anderson implies an equal distribution of the income increase. This is an extremely stringent condition and therefore not very useful as a guide for policymakers who are intent in monitoring the progress of pro-poor growth.

⁷ The median income share of the bottom 20 and 40 per cent according to White and Anderson is 5.6 per cent and 16.7 per cent, respectively.

There are other pro-poor growth measures that have closer connection with poverty measures and that satisfy desirable axioms. For example, Kakwani and Pernia (2000) propose a measure of pro-poor growth that is derived from poverty elasticities. They use the ratio of poverty elasticities with respect to actual growth and distributional neutral growth, and define a pro-poor growth index as:

$$\phi = \frac{\eta}{\eta_g} \tag{4}$$

where ϕ is their index of pro-poor growth and η is the elasticity of poverty with respect to per capita income (gross elasticity), and η_g is the elasticity of poverty with respect to per capita income, assuming no change in income distribution. If $\phi > 1$, the growth process is considered to be pro-poor. If $0 < \phi < 1$, economic growth reduces poverty, but the 'inequality effect' of economic growth is negative so that the poor benefit proportionately less from economic growth than the non-poor. This is characterized as trickle-down growth. In case of an economic recession, the pro-poor index is inverted to be η_g/η . The recession will be pro-poor if $\eta < \eta_g$. Kakwani and Pernia (2000) also show how equation (4) can be decomposed into growth and inequality effects. A growth episode is called pro-poor only if inequality declines or remains unchanged. Growth episodes accompanied by even the slightest increase in income inequality are considered anti-poor.

Ravallion and Chen (2003) are concerned about this feature and propose a pro-poor measure, which focuses mainly on the changes in the income of the poor in a growth episode. In addition, their measure is linked to a specific poverty index, that is, Watt's index of poverty,⁸ which satisfies several desirable axioms. The measure of pro-poor growth proposed by Ravallion and Chen starts from the basic idea of changes in the income of individual poor people using the cumulative distribution function of income, F(y). By definition, if we invert F(Y) at the *p*th quantile, we get the income of that quantile:

$$y_t(p) = L_t'(p)\mu_t \tag{5}$$

Indexing over time and evaluating the growth rate of income of the *p*th quantile, and using the above expression we get:

$$g_t(p) = \frac{L_t(p)}{L_{t-1}(p)} (\gamma_t + 1) - 1$$
(6)

where $g_t(p)$ is growth rate in the income of the *p*th quantile and γ_t is the ratio of mean per capita income in period *t* to that in period *t*-1. In other words, the change in the income of an individual in the *p*th quantile is weighted by the shift parameter in the

⁸ Watt's index can be written as:

$$W_t = \int_0^n (\ln z - \ln y_t) dp$$

where z is the poverty line, y income and h the number of poor.

slope of the Lorenz curve. Cumulating (6) up to the proportion of the poor (H_t) gives an equivalent expression for a change in the Watt's index of poverty:

$$-\frac{dW_t}{dt} = \int_0^{H_t} g_t(p)dp \tag{7}$$

Normalizing equation (7) by the number of poor people we get Ravallion and Chen's (2003) measure of pro-poor growth. The Ravallion and Chen measure of pro-poor growth essentially cumulates the rate of change in the income of the population identified as poor before growth occurs and takes the average using the number of the poor population. This is different from the rate of change in the mean income of the poor. The two coincide if each poor person's income grows at an equal rate.

Kakwani, Khandker and Son (2003) suggest a measure of pro-poor growth, which is a generalization of the Ravallion and Chen measure and which can be applied to well-known measures of poverty. They define a poverty equivalent growth rate (PEGR) as an index of pro-poor growth as follows:

...

$$\gamma^* = \frac{\int\limits_0^H \frac{\partial P}{\partial x} x(p)g(p)dp}{\int\limits_0^H \frac{\partial P}{\partial x} x(p)dp}$$
(8)

where γ^* is the PGER and the expressions on the right-hand side are as follows: The numerator is cumulative change in the income of the poor weighted by changes in a specific measure of poverty, and the denominator is a normalizing factor representing total income of the *p*th percentile weighted by changes in a specific measure of poverty.

The broad distinction in the debate is between measures that look at the relative growth rate of the incomes of the poor and those that look at absolute income changes of the poor. In the latter type of definition even very unequal growth can improve the real incomes of the poor and improve their welfare.

To see some empirical implications of the choice of pro-poor growth indices, we report some estimates of pro-poor growth as they apply to selected African countries in the Appendix. The picture we get is that more growth or recession episodes are characterized as pro-poor under the first White and Anderson measure than under the Kakwani and Pernia measure. The first measure classifies 57 per cent of the growth and recession episodes as being pro-poor, while the second index classifies only 40 per cent of them as pro-poor. The two measures come up with similar classifications only in 45 per cent of the cases. In the Kakwani-Pernia case, the pro-poor index is problematic in situations where recession leads to a reduction in poverty due to a decline in income inequality. An example is given in Table 4 where recessions that led to significant reduction in poverty could not be classified unambiguously. In fact, if one follows the definitions provided in Kakwani and Pernia (2000), a value exceeding one is considered pro-poor and pro-rich otherwise. According to this definition, thus, the recession episodes in Table 4 are pro-rich, which clearly is not the case.

| Country | Period | Growth in per capita GDP (%) | Change in the headcount (%) | Kakwani-Pernia index |
|---------------|---------|---------------------------------|--------------------------------|-------------------------|
| Côte d'Ivoire | 1985-88 | -1.77 | -3.99 | -0.735 |
| Senegal | 1991-94 | -2.11 | -9.60 | -0.185 |
| Tanzania | 1991-93 | -1.76 | -14.35 | -0.071 |

Table 4 Ambiguity in the Kakwani-Pernia measure of pro-poor growth

Source: Authors' calculations.

One conclusion emerges from the estimates; even in times of economic decline, there are several cases where the poor did not suffer very severely (this is also reported in Christiaensen, Demery and Paternostro 2002). That is, poverty did not increase as a consequence of economic decline (e.g. Côte d'Ivoire, the Gambia, Kenya, Madagascar, Mauritania, Nigeria, Senegal and Zambia). Still, as far as poverty reduction and propoor strategy are concerned, distributional changes and growth both have a vital role to play. The next two sections deal with these issues.

4 The equity-growth tradeoff

At the heart of the above discussion on the measurement of pro-poor growth lies the issue of income distribution change as an essential component of poverty reduction in such regions as Africa. At the analytical level any poverty measure can be defined over per capita income and a measure of income inequality (Kakwani 1991; Ravallion 1992). By using this feature we can get some idea of the order of magnitudes involved in redistribution efforts for poverty reduction. This is illustrated in Figure 2.

This figure carries two messages. One is that, by definition, poverty levels in a country can be generated using information on the per capita income and the distribution of that income (and the poverty line).



That is:

$$P = P(z, \mu, G) \tag{9}$$

According to Equation (9), if we know the level of the poverty line, z, mean per capita income, μ , and the distribution underlying that per capita income, G, it is possible to obtain a measure of poverty that is consistent with standard axioms.⁹, ¹⁰ Poverty rises with the poverty line and the Gini coefficient, and declines with per capita income. It is homogenous of degree zero with respect to z and μ . Using these properties of the poverty index, from (9) we can generate a set of per capita income and Gini coefficients that give rise to a given level of poverty that is iso-poverty curves as depicted above. This relationship has been innovatively utilized in Bourguignon (2002) as well as Ashan and Oberi (2002) to establish the link between economic growth and poverty reduction in a consistent and analytically appealing manner. Assuming that the poverty lines remain constant over time, we can link per capita income and the Gini to generate a locus of points for a given level of poverty as shown in Figure 2. The slope of the iso-poverty curve is the issue of concern here. Figure 2 assumes convex iso-poverty curves, where the second-order condition depends on the second derivatives of the poverty function with respect to μ and G, and the interactions between μ and G. If we follow Kakwani, Kandhker and Son (2003), we tend to get this convex shape for the iso-poverty curves.¹¹ Bourguignon (2002) used the decomposition that follows from the definition of poverty (á la Kakwani 1991 and Datt and Ravallion 1992) to estimate the elasticity of poverty with respect to economic growth, taking the impact of distributional changes fully into account. This leads to a specification of an econometric model that can be used to estimate the connection between growth, poverty and income inequality.

If there is any theoretically or empirically motivated structural relationship between income inequality and per capita income, there is an opportunity to super-impose this on the definition-driven iso-poverty curve and work out possible growth paths for a given country. Here our interest is to get an idea of what it takes in terms of growth and distributional change to maintain a given level of poverty, since there is a *tradeoff* between inequality and growth.

Regarding the tradeoff, we can get some idea by looking at the slope of the iso-poverty curves. We can derive the magnitudes involved by totally differentiating (9) and setting changes in poverty equal to zero.

⁹ These axioms mainly are axiom of focus, monotonicity, transfer, sub-group consistency, decomposability Hagenaars 1987 for an interesting and in depth discussion of the properties of poverty indices).

¹⁰ Bourguignon (2002, figure 3) uses G on the vertical axis and $\frac{z}{\mu}$ on the horizontal axis to depict an iso-

poverty curve, which is downward sloping for a given poverty line. His main concern is to address the heterogeneity often reported in the elasticity of poverty with respect to economic growth.

¹¹ If we follow the common practice in the empirical literature (e.g. Besely and Burgess 2002; Fosu 2002; Ali 1996), where log of poverty is regressed over log of income inequality and per capita income, to get elasticity values we can think of a Cobb-Douglas specification for the poverty function and determine the shape of the poverty function on the basis of the elasticity values.

Thus,

$$\frac{d\mu}{dG}\frac{G}{\mu} = -\frac{\frac{\partial P}{\partial G}\frac{G}{P}}{\frac{\partial P}{\partial \mu}\frac{\mu}{P}}$$
(10)

and we can rewrite equation (10) as

$$v = -\frac{\theta}{\varepsilon} \tag{11}$$

where v is elasticity of per capita income with respect to the Gini, θ is elasticity of poverty with respect to Gini and ε is elasticity of poverty with respect to mean income. If v is small, (say <1), the effectiveness of redistribution as a tool for poverty reduction would tend to be small. When the elasticity is high, on the other hand, the payoff for a strategy of redistribution would be substantial. We have computed this elasticity for 27 countries in Africa as reported in Table 4 using headcount ratio as our measure of poverty.

To retain the same level of poverty, the extent of tradeoff between growth and income distribution depends on the slope of the iso-poverty curve. Suppose a country wishes to remain on one iso-poverty curve (see, for example, Ali and Elbadawi 1999), then it may have a choice between a policy that increases mean incomes and increases inequality and another one that lowers per capita incomes but reduces inequality. The extent of the tradeoff depends on the ratio of the elasticity of poverty with respect to income distribution and per capita income as shown in Table 4.

For most African countries, this ratio is quite small, suggesting that there is little to gain in terms of poverty reduction from redistribution policy. For countries with high initial inequality, such as Gabon, South-Africa, and Zimbabwe, the inequality-growth tradeoff is high. In those cases there will be a significant poverty reduction impact also from small reductions in inequality. It is important to notice that the elasticity varies considerably at the point where the poverty line is located and the slope of the Lorenz curve at that point. Nevertheless, Table 4 gives an illustration of the tradeoff between growth and redistribution in Africa. One has to be cautious in interpreting these elasticities since they are essentially mechanical, non-behavioural relations.

In Table 5 we apply two different poverty lines to compute the slope of the iso-poverty curve. These are the US\$1 and US\$2 a day per person amounts that are often used in cross-country poverty comparisons. Had the data been available, it would have been more sensible to use national poverty lines to evaluate the elasticity ratios to determine how a movement along an iso-poverty curve behaves with changes in either income inequality or per capita income. We could not compute the relevant elasticities for some countries, particularly for the relatively high-income countries when the poverty line was set at US\$1 a day per person. It was too low to compute poverty estimates.¹² Nevertheless, we can observe at least three factors from Table 4.

¹² We have used the POVCAL programme by Ravallion, Chen and Datt of the World Bank. This programme returns no results (or run time error) if the poverty line is set either too low or too high compared to the mean.

One is that high-inequality and relatively high-income countries (for example, Namibia, South Africa, Senegal, Gabon, Zimbabwe) had higher elasticity of the iso-poverty curve, indicating that redistribution policies may be effective tools in dealing with poverty in those countries. For instance, if we take South Africa, at the poverty line close to US\$750 per person a year, a one per cent decline in the measure of income inequality needs about 9 per cent decline in per capita income to remain on the same poverty level. That means that any reduction in per capita income less than 9 per cent, following a one per cent decline in the Gini, would lead to a reduction in poverty. It takes a large reduction in per capita income following a one per cent reduction in the Gini for poverty not to decline. On the other hand, any increase in income inequality, beyond its current level, requires a large per capita income growth to maintain the existing level of poverty.

The second point to note is that, for low-income countries, such as Burundi, Burkina Faso, Niger, Ethiopia, Tanzania and Zambia, the room for poverty reduction via redistribution is very limited. A one per cent reduction in income inequality would need a small change in per capita income just to stay on the same level of poverty. The isopoverty curves for these countries are more flat. Likewise, the effect of rising income inequality on poverty would be offset by a low rate of growth in per capita income. An increase in inequality may not be a significant poverty threat if there is high rate of growth in these countries.

Finally, we note that the elasticity is considerably higher at the lower poverty line. This would seem to suggest that redistribution policies are relatively more beneficial for the very poor. What it shows, when we use the headcount index as our measure of poverty, is that there are more people just below the poverty line of one dollar than immediately below the poverty line of two dollars.

The main message of this section is, thus, that the tradeoff between redistribution and growth as tools of a poverty policy vary quite a lot by country. Depending on the order of magnitude involved in the tradeoff, the best choice of a pro-poor growth path varies. We should add, however, that our estimates are based entirely on the definition of poverty, with no inherent functional relationship between growth and income inequality. If there is a structural relationship between the two, as there is, then the choices that a country has may be restricted. The much harder question to analyse is how different pro-poor policies affect the growth rate of the economy. This requires such analytical tools as economy-wide equilibrium models, which would take us beyond the simple analysis of this paper.

Still, to extend this simple analysis somewhat, we can show the poverty outcomes of two growth scenarios for four countries. One scenario is that income inequality remains unchanged (or distribution neutral growth, DNG) and the other scenario is that additional income is equally distributed; that is, growth follows an equally distributed growth (EDG) path. This is the second measure of White and Anderson (2000) discussed above. The latter is, of course, an extreme definition of pro-poor growth, but we include it to illustrative the sensitivity of poverty to distributional changes. We look at three countries considered by African standards to be success cases; that is, Ethiopia, Mozambique, and Uganda. We then also add one high-inequality, high average income country—South Africa. In all cases, we also compare the outcomes of our simulations with actual changes in poverty.

| Country | Year | V ₁ | V ₂ | Gini coefficient | Per capita income (in 1996 PPP) |
|---------------|------|----------------|----------------|------------------|------------------------------------|
| Burundi | 1992 | 1.54 | 0.268 | 33.33 | 926 |
| Burkina Faso | 1994 | 1.67 | 0.325 | 48.20 | 971 |
| Botswana | 1986 | - | 0.510 | 54.21 | 3,895 |
| CAR | 1993 | - | 0.789 | 61.33 | 1,306 |
| Côte d'Ivoire | 1993 | _ | 1.700 | 36.91 | 1,970 |
| Ethiopia | 1995 | 0.60 | -0.213 | 40.00 | 583 |
| Gabon | 1960 | 7.14 | 3.056 | 64.00 | 2,966 |
| Ghana | 1997 | 2.54 | 0.940 | 32.70 | 1,416 |
| Guinea | 1994 | 6.28 | 2.742 | 46.80 | 2,732 |
| Gambia | 1992 | 2.71 | 0.797 | 47.80 | 1,312 |
| Kenya | 1994 | 2.34 | 0.669 | 57.50 | 1,215 |
| Lesotho | 1993 | 5.06 | 2.022 | 57.94 | 2,215 |
| Morocco | 1984 | - | 3.439 | 39.19 | 3,242 |
| Madagascar | 1993 | 1.43 | 0.216 | 43.44 | 888 |
| Mali | 1994 | 1.35 | 0.172 | 50.50 | 854 |
| Mozambique | 1996 | 1.75 | 0.371 | 39.61 | 1,003 |
| Mauritania | 1995 | 2.83 | 0.914 | 38.90 | 1,399 |
| Namibia | 1993 | 11.46 | - | 74.30 | 4,541 |
| Niger | 1995 | 0.61 | 0.205 | 50.50 | 880 |
| Nigeria | 1997 | 1.93 | 0.467 | 50.56 | 1,072 |
| Rwanda | 1984 | - | 0.518 | 28.90 | 1,108 |
| Senegal | 1994 | 3.10 | 1.050 | 41.28 | 1,498 |
| Tunisia | 1971 | - | 2.949 | 53.00 | 2882 |
| Tanzania | 1993 | 0.51 | -0.240 | 38.20 | 553 |
| Uganda | 1993 | 1.16 | 0.083 | 39.20 | 788 |
| South Africa | 1993 | - | 8.924 | 62.30 | 7,289 |
| Zambia | 1996 | 1.40 | 0.205 | 49.80 | 876 |
| Zimbabwe | 1990 | _ | 3.031 | 56.83 | 2,948 |

 Table 5

 Equity-growth 'tradeoff' for selected African countries

Source: Authors' computation.

Table 6 Simulation of the impact of pattern of growth on poverty in Ethiopia

| Year | Real per capita GDP in PPP (1996 prices) | Headcount (DNG) | Gini (DNG) | Headcount (EDG) | Gini (EDG) |
|------|--|--------------------|---------------|--------------------|---------------|
| 1995 | 583 | 42.0 | 41.0 | 42.0 | 41.0 |
| 1996 | 600 | 40.0 | 41.0 | 36.0 | 39.0 |
| 1997 | 618 | 38.0 | 41.0 | 33.0 | 38.0 |
| 1998 | 637 | 37.0 | 41.0 | 29.0 | 37.0 |
| 1999 | 656 | 34.0 | 41.0 | 26.0 | 36.0 |
| 2000 | 675 | 32.0 | 41.0 | 20.0 | 35.0 |

Source: Authors' calculation.

Table 6 reports the impact of the two types of growth patterns mentioned above on Uganda based on GDP in PPP from Penn World Tables using a poverty line of US\$1 per day. We took the average growth rate in real per capita GDP that prevailed in 1993-2000, which was 3 per cent, as our measure of the long-term growth that can be sustained by the economy.¹³ One type of growth pattern is a situation where the Gini coefficient remains unchanged (or distribution neutral growth, DNG) throughout the growth episode. The other is an equally distributed growth pattern, where all additional income is divided equally across the population. It can be seen that even under a DNG, poverty in Ethiopia would have declined by 10 percentage points 1995-2000, a very significant reduction.

In the second—the utopian—scenario, where additional income is equally distributed, Ethiopia could have halved poverty by 2000! It would have required a reduction in the Gini coefficient of 6 percentage points and a 3 per cent per capita growth in this period. What, in actual fact, would mean a reduction of such order in the Gini coefficient? In our case, it means that the income of the richest quintile would grow only by 8 per cent in this period, while the income of the poorest quintile would grow by nearly 50 per cent!

Bigsten *et al.* (2003) showed that poverty (using consumption based estimates) declined by 5 percentage points between 1994 and 1997, while the Gini coefficient increased by 4 percentage points. This suggests that the impact of growth on poverty in Ethiopia was less than what it would have been under the distribution neutral scenario. One might in this case argue that this increase was hard to avoid. During the period considered, Ethiopia was in transition from conflict. During conflict episodes it is particularly the transaction intensive sectors that decline, while the subsistence activities on which the poorest depend decline less. When peace is restored, the transaction intensive sectors are bound to bounce back, and it is thus natural to expect an increase in inequality. This effect of a return to normalcy is not to be deplored. However, over the longer term it is important for Ethiopia to be aware of the distributional consequences of policy choices.

We also look at the poverty impact of growth patterns in Mozambique and Uganda. Here we computed poverty based on GDP estimates in PPP from Penn World Tables and using a poverty line of US\$2 a day per person. Tables 7 and 8 report the distribution neutral growth and equally distributed growth patterns for Mozambique and Uganda, which were among the fastest growing African economies in the 1990s. Mozambique's per capita GDP grew at a rate of 3.1 per cent between 1990-2000, while that of Uganda grew at a rate of 3.3 per cent during the same period.

It can be seen that Mozambique could have reduced poverty by about thirteen percentage points between 1996 and 2003 if growth remained distribution neutral. But the actual growth scenario of Mozambique did not translate into poverty reduction of that magnitude, although the country did manage to reduce poverty by 9 percentage points during the 1990s (ECA 2003). The growth pattern of Mozambique was thus similar to that of Ethiopia with a strong recovery in the modern sector. Again, one could

¹³ See World Bank (2002) for the per capita growth figure. In addition, Ministry of Finance and Economic Development (2002) believes that Ethiopia would achieve a 3 per cent per capita growth easily for in the coming decades.

| Table 7 |
|--|
| Simulation of pattern of growth on poverty in Mozambique |

| Year | Per capita GDP in PPP (1996 prices) | Headcount (under DNG) | Gini (under DNG) | Headcount (under EDG) | Gini (under EDG) |
|------|--|--------------------------|---------------------|--------------------------|---------------------|
| 1996 | 1003 | 48 | 40 | 48 | 40 |
| 1997 | 1034 | 46 | 40 | 43 | 39 |
| 1998 | 1066 | 44 | 40 | 42 | 38 |
| 1999 | 1133 | 42 | 40 | 40 | 37 |
| 2000 | 1168 | 40 | 40 | 35 | 35 |
| 2001 | 1204 | 39 | 40 | 32 | 34 |
| 2002 | 1241 | 37 | 40 | 29 | 34 |
| 2003 | 1280 | 35 | 40 | 23 | 32 |

Source: Authors' calculation.

| Simulation of pattern of growth on poverty in oganda | | | | | | |
|--|--------------------------|--------------------------|---------------------|--------------------------|---------------------|--|
| Year | Per capita GDP in PPP | Headcount (under DNG) | Gini (under DNG) | Headcount (under EDG) | Gini (under EDG) | |
| 1993 | 788 | 62 | 40.0 | 62 | 40.0 | |
| 1994 | 814 | 60 | 40.0 | 59 | 38.0 | |
| 1995 | 841 | 58 | 40.0 | 57 | 37.0 | |
| 1996 | 868 | 56 | 40.0 | 54 | 36.6 | |
| 1997 | 897 | 54 | 40.0 | 51 | 34.5 | |
| 1998 | 926 | 52 | 40.0 | 49 | 34.0 | |
| 1999 | 957 | 50 | 40.0 | 45 | 32.0 | |
| 2000 | 989 | 48 | 40.0 | 42 | 31.0 | |
| 2001 | 1021 | 46 | 40.0 | 38 | 29.6 | |
| 2002 | 1055 | 44 | 40.0 | 34 | 29.0 | |
| 2003 | 1090 | 42 | 40.0 | 29 | 28.0 | |

 Table 8

 Simulation of pattern of growth on poverty in Uganda

Source: Authors' calculation

 Table 9

 Simulation of growth pattern on poverty in SA

| Year | Headcount (DNG) | Gini (DNG) | Headcount (EDG) | Gini (EDG) |
|------|--------------------|---------------|--------------------|---------------|
| 1993 | 22.0 | 62 | 22.0 | 62.0 |
| 1994 | 21.5 | 62 | 20.0 | 61.5 |
| 1995 | 21.7 | 62 | 19.7 | 61.2 |
| 1996 | 21.6 | 62 | 19.6 | 61.2 |
| 1997 | 21.3 | 62 | 19.5 | 61.1 |
| 1998 | 20.7 | 62 | 16.8 | 59.0 |
| 1999 | 20.6 | 62 | 16.7 | 58.6 |
| 2000 | 20.5 | 62 | 16.5 | 58.2 |
| 2001 | 20.4 | 62 | 11.2 | 57.2 |

Source: Authors' computations at a poverty line of 3 USD per day per person in PPP.

argue that the role of pro-poor growth should increase, once the economy gets richer and returns to normalcy. To maintain the existing level of inequality the government would probably have to introduce deliberate egalitarian policy measures.

Uganda managed to reduce poverty during the period 1992-2000 by 22 percentage points according to the consumption poverty estimates by Appleton (2001). The positive distributional outcome for Uganda was largely driven by the recovery in cash-crop agriculture. The recent dramatic decline in coffee prices may partly have reversed the positive picture evident until 2000. Still, our simulations show that the poverty impact of growth that is distribution-neutral is very significant. If Uganda could achieve at least such a pattern of growth and maintain the GDP growth rate, the country would certainly meet the MDG of poverty reduction well before 2015.

Finally, we simulate the development in a high-inequality country, namely South Africa (Table 9). Per capita income in South Africa hardly increased over the last decade. The average growth in real per capita GDP between 1993 and 2000 was about 0.5 per cent. Taking this as a proxy to long-term growth (though one may hope for a growth recovery after the transition in South Africa), we see that such growth does not have much impact on poverty. The slow growth in per capita GDP and the very high level of income inequality provide a case for policy measures that focus on redistribution. The impact of such redistribution on incentive structure, productivity and growth is uncertain, but some forms of transfers might actually even speed up the process of growth. The results of the simulation of the radically egalitarian growth pattern show that in a high-income country even slow growth generates large resources that can potentially be used to fight poverty.

In short, the preceding discussion illustrates the potential poverty impact of policies that target both distribution and growth. The big challenge, however, is to identify policy instruments that address both growth and distributional issues in the context of Africa. The next section looks briefly at some of the challenges of addressing distributional issues in the African context.

5 The challenges of pro-poor growth strategies

We have observed that average incomes in Africa are very low at the same time as inequality is quite high. So there are two problems for policymakers to worry about, namely how to increase aggregate growth and how to improve the distribution of the proceeds of this growth. There has been a very extensive debate about the growth failure of African countries referred to as 'Africa's growth tragedy' by Easterly and Levine (1997). Here we will not enter into this general debate. It may suffice to note that growth tends to be high in environments that have the following characteristics: macroeconomic stability and a realistic exchange rate, competitive domestic markets, a stable financial system, an abundance of human capital, an effective physical infrastructure, unbiased institutions, good governance, political maturity, a broad-based development pattern, limited aid dependence, and a controlled level of foreign debt.

Here, we confine our discussion to policies that can improve the poverty reduction impact of growth and thus make it pro-poor. Again, this is not an easy analytical task. To understand the determinants of income distribution, one needs to understand the process that generates the income pattern. The income distribution of a country is the outcome of the whole economic process, where factor prices are determined within an interdependent system. To analyse changes in income distribution properly, it would thus be very useful to use an economy-wide computable general equilibrium model, where it is possible to identify the variables that drive both economic growth and income distribution in a given setting. Without such information, it is difficult for policymakers to implement pro-poor growth policies.

The importance of the pattern of growth for poverty reduction was discussed already in the 1970s under the label 'growth with redistribution' (Chenery *et al.* 1974). The issue was out of favour during the 1980s, when policy debate centred on macroeconomic stabilization and structural adjustment. The *World Development Report* of 1990 (World Bank 1990) reflected a renewed focus on poverty, and argued for a three-pronged propoor development strategy. The three pillars of the strategy were that it should increase demand for the assets of the poor, it should help build up the assets of the poor, and there should also be a safety-net for those that could not earn money in the market. During the 1990s poverty gained in importance in the policy debate. At present the base for development lending and strategy are the poverty reduction strategy papers and the poverty reduction growth facilities. Stern (2003) notes that there are two main components in a strategy for pro-poor growth. First, it should create a good investment climate and thus generate aggregate growth, and second, there should be empowerment and investment in poor people so that they can participate in the growth.

The first point we would like to note is that the sector focus of development efforts has a strong bearing on the poverty impact. Growth patterns where agriculture and other rural activities figure prominently generally have a good distributional profile.

There are also significant regional or urban vs. rural differences in incomes (Bigsten 1980, Bigsten *et al.* 2003). In general, inequality in urban areas tends to be higher than in rural areas in most parts of Africa. Similarly, within urban and rural areas, inequality tends to vary across agro-climatic zones and economic sectors (such as formal versus informal, service versus manufacturing). As much as the sources of growth are important to account for overall economic growth, it is also important to have disaggregated information on the sources of income inequality. Such exercises have been done for poverty in the literature (for example, Ravallion and Datt 2002 for India) trying to capture the effect of changes in the regional and sectoral distribution of income on overall reduction of poverty. The findings suggest that initial inequality interacts with such factors as literacy, farm productivity, and asset distribution affect the impact of growth on poverty.

Standard explanations of income inequality relate to the underlying asset distribution. Several studies have shown land distribution in particular to be important in the determination of income inequality. However, in terms of the Gini coefficient for land distribution, Sub-Saharan Africa is the least unequal region (Deininger and Squire 1998). Physical and human capital, however, are scarce in Africa, and their distribution is highly skewed. This certainly contributes very significantly to the extent of inequality. Still, a policy of redistribution is politically difficult. Asset redistribution may have costs in terms of lost growth. These could arise from efficiency and output losses from one-off redistribution, or through the impact on investment incentives.

Widespread poverty is often accompanied by several forms of market imperfections, indivisibility of investment, and strategic complementarities among economic agents can have a dampening effect on economic growth (see Lustig, Arias and Regolini 2002 for a review of the literature). Credit rationing in these economies makes it very difficult for poor people to break out of the poverty trap. The strategic complementarities introduce the issue of coordination failures, where incentives for the expropriation of other people's wealth dominate the strategy of individual economic agents. Poverty itself generates a high degree of risk aversion and reduces the incentive for investment. One policy implication is for governments to invest in basic infrastructures, such as physical and financial infrastructures, that reduce transaction cost to individuals. Redistribution of assets, such as land, can also ease the credit constraint poor people face.

Another aspect highly correlated with poverty is the low level of human development, which in itself affects subsequent growth. The literature has indicated that better education and health are very important for economic growth, and thus for poverty reduction. Analyses of poverty profiles confirm that the poor have relatively low level of education and health. One reason is the very fact that they are poor. The opportunity cost of sending children to school for poor households is higher than in better-off households. Against this background it is clear that the efficiency and composition of public expenditures are critical determinants of growth and poverty. This is an area where African countries face extremely serious problems. The countries are generally good at producing well-written strategy papers and PRSPs, but they have immense problems in getting the day to day work of the administration to function with civil servants who are underpaid, badly trained, and poorly motivated. Provision of public services is constrained by low levels of public revenue, which could, in principle, be solved by higher levels of *taxation*. However, in some countries, rapidly increased taxation might pose a severe constraint on private investment, and thus might impact negatively on future growth, and hence on revenue collection as well.

The Development Report 2000 extended the concept of poverty beyond income and consumption plus education and health, to include risk and vulnerability, as well as voicelessness and powerlessness. Poor households are susceptible to a wide range of risks, some which are idiosyncratic, such as illness, while others are common, such as natural disasters. As a result, poor households may adopt production plans or employment strategies to reduce their exposure to the risk, even if this entails lower average income. Poor households may also try to smooth consumption by creating buffer stocks, withdrawing children from school, and developing credit and insurance arrangements. Social networks also help provide informal insurance. Still, there are limits to the usefulness of networks that do not extend outside the local community. This makes them very vulnerable to natural disasters and economic shocks, since geographically confined networks provide little protection against shocks of this type. In such instances the government needs to intervene with *targeted measures*. It is very hard for African governments to target the poor, since the required information is often lacking. The government, therefore, has to devise other methods of reaching the poor such as indicator targeting or self-targeting.

Finally, along with these factors are the ill feeling and social unrest that widespread poverty instils among members of society. Poverty undermines stability, wellfunctioning institutions, and good governance. Many African countries have gone through destructive civil wars, conflicts, and social upheavals in the recent past. A major cause of such instability is poverty itself. The challenge for Africa, therefore, is to ensure a growth process that benefits the larger segment of the poor population.

6 Conclusion

Countries that have been successful in terms of aggregate economic growth have generally been successful in reducing poverty. How strong a poverty-reducing effect growth has, depends on what happens to income distribution. This paper has investigated some dimensions of income distribution in Africa. The focus has been on the link between changes in average per capita income and the incomes of the poor. We have estimated different pro-poor growth indexes. The results suggest that, in several cases, economic declines have affected the poor surprisingly little. On the other hand, there were also cases where the poor did not benefit from economic growth, which led to rising poverty.

Using the definition of income poverty as a function of income distribution and per capita income, this paper has attempted to show the implied tradeoff between the two that exists to maintain a given level of poverty. Such tradeoffs illustrate the choices open to different countries between growth and redistribution depending on their level of inequality and per capita income. High inequality and high-income countries were found to have a higher value of the elasticity of the iso-poverty curve, indicating that redistribution policies for poverty reduction may be more effective there. For most of these countries, if inequality were to increase further, the rate of growth in per capita income needed to maintain existing levels of poverty is very substantial. Thus, policies that lead to a further rise in income inequality must have a very strong growth effect for the poor to benefit. On the other hand, low-income countries tended to have had on average flatter iso-poverty curves, implying that a one per cent increase in income inequality needs a much lower rise in per capita income to stay at the same level of income inequality. Here growth strategies leading to inequality are more acceptable from a poverty point of view, provided that they generate sufficient growth.

There may be a conflict between short-term distributional measures and immediate poverty reduction on the one hand, and long-term growth-supporting measures and long-term poverty reduction, on the other. But there may also be win-win situations, where a policy for equity has a beneficial effect on growth. Typically, those policies have built up the assets of the poor, and helped increase the demand for those assets. This has meant, for example, expansion of education (building up assets), and measures that increase the relative prices of agricultural commodities and the wages of unskilled labour (increasing demand). Along with measures to secure long-term growth of the incomes of the poor, there is a need for transfer schemes that help households to cope with risk, which is high for many poor groups.

The main point is that without growth in per capita incomes, poverty will persist. Governments intent on poverty reduction must, therefore, create an environment that is conducive to growth. For the efforts to be effective, the government must develop good institutions, and provide good governance. The way in which the interaction between civil society and the government is played out will have major implications for the growth outcome. Understanding the nature of domestic politics is thus a key to successful economic reform. Poverty can generally be reduced if there is sufficient economic growth, and it can be reduced faster if it has a pro-poor pattern. Growth can be substantial if the policy and institutional environment is right, but some aspects of the environment are hard to change, and some politicians may be unwilling to change them. This environment also determines the distribution of the proceeds of growth. It is therefore largely in the social and political arenas that scope for poverty reduction will be determined. It is important to complement the analysis of growth policy with the analysis of its distributional consequences. It has to be put on the political agenda to increase the chances of achieving rapid poverty reduction.

Appendix

| | | pro-poor growth | | | |
|---------------|-------------|--------------------|---------------------------|------------------------------------|-----------------------------|
| Country | Year | White and Anderson | Kakwani and Pernia (φ) | Growth of GDP per capita: 1996 PPP | Growth in the Gini index |
| Côte d'Ivoire | 1985 v 1993 | 2.72 | 4.063 | -2.34 | -1.37 |
| Côte d'Ivoire | 1986 v 1993 | 0.08 | 1.687 | -2.85 | -0.64 |
| Côte d'Ivoire | 1987 v 1993 | 1.42 | 2.274 | -2.90 | -1.34 |
| Côte d'Ivoire | 1988 v 1993 | 0.78 | 1.326 | -2.68 | 0.01 |
| Côte d'Ivoire | 1985 v 1988 | 6.02 | -0.735 | -1.77 | -3.62 |
| Côte d'Ivoire | 1986 v 1988 | -1.65 | 1.814 | -3.27 | -2.27 |
| Ethiopia | 1981 v 1995 | -1.33 | 1.085 | -1.29 | 1.51 |
| Gambia | 1991 v 1992 | 113.59 | -0.206 | -3.53 | -14.83 |
| Ghana | 1987 v 1997 | 1.88 | 0.458 | 1.11 | -0.78 |
| Ghana | 1988 v 1997 | 2.14 | 0.606 | 1.04 | -1.03 |
| Ghana | 1989 v 1997 | 2.36 | 0.975 | 1.05 | -1.45 |
| Ghana | 1992 v 1997 | 1.23 | 0.295 | 0.93 | -0.72 |
| Ghana | 1993 v 1997 | 1.39 | 0.437 | 0.72 | -0.82 |
| Ghana | 1987 v 1993 | 2.22 | 0.724 | 1.37 | -0.75 |
| Ghana | 1988 v 1993 | 2.75 | 0.387 | 1.30 | -1.20 |
| Ghana | 1989 v 1993 | 3.34 | 1.171 | 1.37 | -2.07 |
| Ghana | 1992 v 1993 | 0.63 | -0.027 | 1.78 | -0.32 |
| Ghana | 1987 v 1992 | 2.54 | 0.40 | 1.29 | -0.83 |
| Ghana | 1988 v 1992 | 3.29 | 0.856 | 1.18 | -1.42 |
| Ghana | 1989 v 1992 | 4.26 | 1.738 | 1.24 | -2.65 |
| Guinea | 1991 v 1994 | 28.73 | 22.81 | 0.93 | 0.00 |
| Kenya | 1992 v 1994 | 21.45 | -0.014 | -0.25 | 2.82 |
| Lesotho | 1986 v 1993 | -1.35 | 0.064 | -0.10 | 0.48 |
| Lesotho | 1987 v 1993 | -1.57 | 0.206 | -0.45 | 0.56 |
| Madagascar | 1960 v 1993 | 1.24 | -12.0 | -2.34 | -0.60 |
| Madagascar | 1980 v 1993 | 1.28 | -11.52 | -2.93 | -0.58 |
| Mali | 1989 v 1994 | -8.13 | 0.382 | -1.90 | 6.70 |
| Mauritania | 1988 v 1995 | 8.38 | 6.845 | -0.03 | -1.27 |
| Mauritania | 1993 v 1995 | 9.62 | -10.98 | -1.12 | -11.84 |
| Mauritania | 1988 v 1993 | 7.89 | -11.18 | 0.41 | 3.31 |
| Niger | 1960 v 1995 | -0.11 | 0.096 | -1.73 | 1.14 |
| Niger | 1992 v 1995 | 0.00 | 0.09 | -0.86 | 11.84 |
| Niger | 1960 v 1992 | -0.12 | 0.096 | -1.81 | 0.19 |
| Nigeria | 1959 v1997 | -1.24 | 2.12 | 0.47 | -0.02 |
| Nigeria | 1985 v 1997 | -2.65 | -3.857 | 0.42 | 2.26 |
| Nigeria | 1986 v 1997 | -4.16 | -10.33 | 0.22 | 2.87 |
| Nigeria | 1991 v 1997 | 1.45 | 6.253 | -0.38 | 1.96 |
| Nigeria | 1992 v 1997 | -7.96 | -3.055 | 0.88 | 4.20 |
| Nigeria | 1993 v 1997 | 2.24 | -0.95 | 3 37 | 7 78 |

Appendix Table 1 Pro-poor growth measure for selected African countries

Appendix Table 1 continues

| Appendix Table 1 (con't) | |
|---|----------|
| Pro-poor growth measure for selected African of | ountries |

| Country | Year | Measure of pro-poor growth | | | |
|----------|-------------|----------------------------|---------------------------|------------------------------------|-----------------------------|
| | | White and Anderson | Kakwani and Pernia (φ) | Growth of GDP per capita: 1996 PPP | Growth in the Gini index |
| Nigeria | 1959 v1993 | -1.64 | 12.66 | 0.13 | -0.90 |
| Nigeria | 1985 v 1993 | -5.01 | 0.791 | -1.02 | -0.40 |
| Nigeria | 1986 v 1993 | -7.64 | 0.554 | -1.53 | 0.17 |
| Nigeria | 1991 v 1993 | -0.13 | 0.117 | -7.48 | -8.75 |
| Nigeria | 1959 v 1992 | -0.18 | 5.139 | 0.40 | -0.65 |
| Nigeria | 1985 v 1992 | 1.32 | -6.323 | 0.10 | 0.89 |
| Nigeria | 1986 v 1992 | -0.88 | 7.953 | -0.32 | 1.78 |
| Nigeria | 1985 v 1991 | -6.59 | -1.212 | 1.24 | 2.55 |
| Nigeria | 1986 v 1991 | -10.49 | -3.894 | 0.96 | 3.98 |
| Rwanda | 1983 v 1984 | 0.00 | 0.072 | -9.70 | 0.00 |
| Senegal | 1960 v 1994 | 2.27 | -1.176 | -0.81 | -0.89 |
| Senegal | 1991 v 1994 | 22.48 | -5.416 | -2.11 | -8.63 |
| Senegal | 1960 v 1991 | 0.50 | -0.134 | -0.68 | -0.11 |
| Tanzania | 1964 v 1993 | 1.21 | 15.04 | 0.09 | -1.19 |
| Tanzania | 1991 v 1993 | 66.94 | -14.05 | -1.76 | -19.54 |
| Tanzania | 1964 v 1991 | -2.47 | 12.66 | 0.23 | 0.33 |
| Uganda | 1989 v 1993 | -6.18 | -0.678 | 2.21 | 4.40 |
| Uganda | 1992 v 1993 | -2.65 | 1.604 | 3.96 | -3.87 |
| Uganda | 1989 v 1992 | -7.33 | -2.235 | 1.64 | 7.31 |
| Zambia | 1959 v 1996 | -1.09 | 0.032 | -1.76 | 0.10 |
| Zambia | 1976 v 1996 | 0.64 | 0.082 | -3.37 | -0.12 |
| Zambia | 1991 v 1996 | -5.49 | 0.535 | -4.62 | 2.74 |
| Zambia | 1993 v 1996 | 2.50 | 0.863 | -2.84 | 2.53 |
| Zambia | 1959 v 1993 | -1.40 | -0.02 | -1.66 | -0.11 |
| Zambia | 1976 v 1993 | 0.31 | -0.018 | -3.46 | -0.58 |
| Zambia | 1991 v 1993 | -16.32 | 0.522 | -7.24 | 3.04 |
| Zambia | 1959 v 1991 | -0.38 | -0.144 | -1.30 | -0.31 |
| Zambia | 1976 v 1991 | 2.76 | -2.517 | -2.94 | -1.05 |

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