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# Discussion Papers

# 912

Lev Freinkman • Konstantin A. Kholodilin •  
Ulrich Thießen

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# Incentive Effects of Fiscal Equalization: Has Russian Style Improved?

Lev Freinkman\*      Konstantin A. Kholodilin\*\*  
Ulrich Thießen§

July 28, 2009

## Abstract

The effects of inter-government fiscal arrangements on variation in regional economic growth are analyzed for Russia, a country with large cross-regional differences and considerable fiscal redistribution. Moreover, fiscal reforms implemented in the first half of 2000s, which followed to some extent scientific advice, make analysis of this case particularly interesting. We observe that post-reform fiscal redistribution became more rational and this resulted in fewer incentive distortions. We found no negative association between federal transfers and regional growth. Furthermore, there are no major differences between donor and recipient regions in the way how inter-governmental fiscal arrangements influence regional growth. Overall, fiscal policy variables have become less important growth determinants than it was the case in the 1990s. Still further reforms in federalism arrangements would be desirable.

**Keywords:** Fiscal equalization; inter-governmental finance reform; Russian regions; extreme bounds analysis.

**JEL classification:** C21; E62; H77; R11

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# 1 Introduction

The purpose of the paper is to analyze incentive effects of the modern fiscal equalization system in Russia, which has emerged after the implementation of inter-governmental fiscal reforms in the early 2000s. Russia is an ideal country to study these effects because its large size, major regional income and growth disparities, and high concentration of natural resource wealth constitute the major reasons to justify the existence of a relatively large inter-governmental equalization system.

The paper is structured as follows: Section 2 discusses briefly the literature of incentive effects of fiscal equalization. Section 3 summarizes the relevant Russian reforms. Section 4 explains our approach of using extreme bounds analysis to examine the incentive effects and presents the main results. Finally, section 5 concludes.

## 2 Literature on incentive effects of fiscal equalization

The theoretical case for fiscal equalization is well established and largely undisputed (e.g., [Boadway and Keen \(1996\)](#), [Bordignon et al. \(2001\)](#), [Dahlby and Wilson \(2003\)](#)). And the theory is continuously extended by considering additional and important externalities between regions. For instance, recently the possibility of mitigating harmful tax competition through fiscal equalization was demonstrated ([Köthenbürger \(2002\)](#), [Grazzini and Petretto \(2005\)](#), [Bucovetsky and Smart \(2006\)](#)). However, it is also true that fiscal equalization may have unforeseen detrimental effects, which should be carefully studied because society has a right to know whether the benefits of having a fiscal equalization system are larger than its costs.

Despite a rapidly growing literature on fiscal federalism and its popular subtopic of fiscal decentralization, explicit empirical analysis of incentive effects of fiscal equalization appears to be still in its infancy:

- In one of the first publications on these effects, [Smart and Bird \(1997\)](#) showed for the Canadian fiscal equalization system that federal transfers tended to be associated with higher tax rates in relatively poor regions. Higher tax rates negatively affect economic performance of

the poor regions since they discourage investment. Therefore, the federal budget provided transfers in order to compensate for these losses.

- Building on this work and on [Bordignon et al. \(2001\)](#), [Baretti et al. \(2002\)](#) performed a pioneering theoretical and empirical analysis for Germany. This is a particularly interesting case because both donor and recipient regions faced very high marginal “tax rates” (well above 90%) on their regional revenues or, in other words, very low retention rates, which is the notation used in this paper. Plausibly, the authors found that these high marginal tax rates had statistically significant negative effects on regional performance indicators, such as economic growth and tax revenues. [Eggert et al. \(2007\)](#) found that the regional transfers provided by the EU structural funds also had significant negative effects on long-term real economic growth in Germany, despite the fact that they promoted regional convergence.
- For Spain, [Balaguer-Coll et al. \(2004\)](#) studied the efficiency of local public expenditures using a non-parametric estimation. They distinguished between allocative, technical, and cost inefficiency. It was shown that the inefficiencies were primarily of the allocative type, i.e., a suboptimal structure of factors is chosen. Thus, a “simple” restructuring of spending could increase efficiency of public expenditure. Although this is not an explicit analysis of incentive effects, it confirms the importance of incentives provided to subnational governments.
- For 19 high-income OECD countries, [Feld and Dede \(2005\)](#) found that tax autonomy of subnational governments does not appear to have a robust effect on economic growth. But they found a negative association between the communal share in the total tax revenues and economic growth. This suggests that a clear definition of responsibilities regarding decisions on taxes and spending is a prerequisite for revenue and spending autonomy to result in a growth-promoting environment.
- Regarding transition countries, several of the studies concern Russia and, to the best of our knowledge, there is only one study on China and one on Ukraine. The China study concentrates on incentives for local governments to develop their own revenue base and the effects of this development ([Jin et al. \(2004\)](#)). It finds that there are substantial regional differences in these incentives and that stronger revenue



incentives tend to be beneficial for economic development. The study on Ukraine argues that the moderate scale of regional revenue redistribution can well explain why the country's equalization system did not appear to have adverse growth effects (Thießen (2004)). Surprisingly, significant positive effects on regional economic per-capita growth of the fiscal equalization system were found for both donor and recipient regions. This is the exact opposite of the finding for Germany, but it is plausible, because retention rates and the degree of fiscal redistribution are very different in both countries.

- For Russia, there are several explicit studies of incentive effects but they use the data for the period of the 1990s, i.e., before the new round of Russian inter-governmental fiscal reforms in the early 2000s became effective. They all agree that the former system had substantial deficiencies mainly because of its non-transparency, *ad hoc* decisions regarding transfers, unfunded expenditure mandates, and arbitrary distribution of revenues. Together with the unsolved task of avoiding disincentives caused by Russia's natural resource wealth, these contributed to short-term horizons of decision making by regional government, poor efficiency of public goods provision, and economic growth losses (Zhuravskaya (2000), Alexeev and Kurlyandskaya (2003), Popov (2004), Desai et al. (2005), Thießen (2006), Freinkman and Plekhanov (2009)). Of these contributions our following analysis is closest to that of Desai et al. (2005) in examining the effects of fiscal equalization on per-capita GDP growth, because we use the same main indicators of the equalization system, namely the retention rate each region faces and inter-governmental transfers from the federal center to regions. The main difference is that we employ extreme bounds analysis (EBA): Since the relationships between regional growth, the fiscal equalization system, and other potential influences are still very complex, we need to consider many variables and this raises the question of sensitivity of the results.
- Potential growth determinants in Russian regions were also analyzed in Ahrend (2008) using extreme bounds analysis, but he did not consider effects of fiscal equalization. In addition, Ahrend is interested in the whole post-Soviet period since 1993, i.e., including the downturn period, whereas we examine only the growth period since 1999, which

is much more homogeneous and also mandated by data limitations. According to [Ahrend \(2008\)](#), after 1998, regional growth in Russia has been largely determined by the hydrocarbon wealth and advantageous geographical location. More reform-oriented policies, as well as better regional leadership are also found to play significant part.

- In a recent study, [Zubarevich \(2009\)](#) has identified the following key factors that are commonly seen as central to variation in regional growth rates in Russia since 1999: 1) economy of scale that provided advantages to regions that host the country's largest industrial centers; 2) availability of extracting industries, in particular oil and gas; and 3) coastal location, especially in the European part of Russia.

Finally, perhaps also influenced by these analyses, many industrial countries have recently carried out reforms of their fiscal equalization systems. Although the reforms differed substantially in their details, they showed two common features: They have intended to strengthen the subnational governments' incentives and reduce the scale of horizontal redistribution relative to GDP (e.g., [Arachi and Zanardi \(2004\)](#) for Italy and [Blöchliger et al. \(2007\)](#) for an overview of OECD countries).

### 3 Russia's inter-governmental fiscal reforms since 2001

The Russian inter-governmental finance reforms in the early 2000s have been described in detail, among others, in [Kadochnikov et al. \(2008\)](#), [Martinez-Vazquez et al. \(2006\)](#), as well as [Martinez-Vazquez and Timofeev \(2008\)](#), [Thornton and Nagy \(2006\)](#), and [Hanson \(2006\)](#). Therefore, it may suffice here to summarize major points of interest.

The reforms included a strengthening of the federal revenues at the expense of the initial retention in the regions of locally-raised tax revenue and thus were accompanied by an increase in transfers from the federal center to regions<sup>1</sup>. But at the same time there was a clarification of the division of powers between levels of government both with regard to taxation and spending,

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<sup>1</sup>From 2000 to 2002 transfers from the federal Russian budget to the regions increased from about 1.5% to 3% of GDP. Since then it fluctuated between 2.2% and 2.8% of GDP. See [Kadochnikov et al. \(2008\)](#).

which to a large degree followed scientific advice. For instance, tax sharing was substantially reduced. Revenues from taxes on natural resource wealth were given almost entirely to the federal government. Subnational governments were given exclusively the revenues from personal income taxes, several important excises, and from inheritance, property and small business taxes.

In 2008, federal government revenues equaled about 22% of GDP, while subnational government revenues attained about 15% of GDP before transfers (computed using the data on the execution of government budget borrowed from the database of the State Treasury of Russia <http://www.roskazna.ru/reports/cb.html>). Although these subnational government revenues are not sufficient for adequate financing of subnational expenditure responsibilities, there is now a responsibility of the federal government to finance all delegated expenditures via transfers, at least on paper. Hence, unfunded expenditure mandates were largely eliminated, while there is more transparency now regarding the allocation of expenditure responsibilities.

Also, Russia introduced other inter-governmental fiscal reforms in the beginning of the 2000s, notably the tax reforms with a reduction of the number of taxes and drastic cuts in tax rates, which made tax administration simpler, increased acceptance of the tax system, and promoted tax compliance (Gorodnichenko et al. (2008)). This contributed to the upsurge of income tax revenues relative to GDP, which to a large extent accrue to subnational governments.

Reforms were also introduced regarding the inter-governmental transfer system: The most important instrument of fiscal equalization, the “Fund for Financial Support of the Regions” (FFSR) was reformed. This fund is supposed to reduce horizontal per-capita revenue differences and together with other formula-based funds administers about 70% of all federal financial assistance to regions. FFSR transfers are strictly based on formulae and most recently a three-year plan for transfer allocations was introduced. Also the second most important fund for financial assistance to regions, the “Compensation Fund” (CF), which finances federally mandated expenditures, is based on formulae. The formulae are very advanced and complicated because they intend to consider many aspects of the “need” of regions<sup>2</sup>.

Although there are still essential weaknesses in Russia’s intergovernmen-

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<sup>2</sup>The methodology of computing the transfers, that are carried out through FFSR and CF, can be found (in Russian) on the webpage of the Ministry of Finance of Russia <http://www1.minfin.ru/ru/budget/regions/mb/mb2001/>.

tal fiscal arrangements, and the system is still subject to much criticism, the overall direction of these reforms was towards an improvement in transparency, accountability, impartiality, and thus possibly it brought about better incentives for subnational governments to improve the efficiency of public goods delivery. This provides the impetus for our analysis.

However, it has to be noted that another reform was introduced in 2005, which made appointment of regional governors largely dependent upon Russia's president. Direct elections of governors by the regional electorate were abolished. Regional parliaments now vote on governor candidates upon the recommendation of the president. The president has the right to dissolve regional legislature if his candidates are repeatedly rejected. This leads, of course, to a substantial detachment of governors from their regional electorate. But the theory of fiscal federalism is built on the assumption that the regional governments are accountable to their electorate and follow, in principle, their will. Hence, this setting may distort the incentive structure of regional governments, i.e., its impact is in the direction that is opposite to the one of fiscal reforms. Since we do not know the relative strength of these two effects, we have to emphasize this institutional anomaly as a potentially important qualification of our analysis.

## 4 Econometric estimation

### 4.1 Extreme bounds analysis

There is a vast econometric literature exploring the impact of different economic, social, institutional, and political factors on economic growth. In many cases, the regressions include only small number of potential combinations of explanatory variables. Hence, they may ignore some important factors strongly correlated with growth. Therefore, it is virtually impossible to judge about the robustness of such results, since they may turn insignificant (fully or partially) under alternative specifications.

In order to check the robustness of parameter estimates for a variable of interest, the so-called *extreme bounds analysis* can be used. This approach was suggested by [Leamer \(1983\)](#) and basically implies trying all possible combinations of variables in order to obtain the distribution of the parameter estimates of interest under all alternative specifications. The extreme upper (lower) bound is defined as the maximum (minimum) of all thus ob-

tained parameter estimates plus (minus) two standard errors. The parameter estimate is judged to be robust if both extreme bounds have the same sign.

However, as [Sala-i-Martin \(1997a,b\)](#) has claimed, this approach is too restrictive for any variable to pass the EBA test. The reason is that, if the distribution of parameter estimates has some positive and some negative support, then one inevitably finds at least one regression, for which the estimated coefficient changes the sign if enough regressions are run. Therefore, he suggests using as a test of robustness the cumulative density function estimated at zero,  $CDF(0)$ . In fact, the larger of the areas under the density function above or below zero (i.e., regardless of whether this is  $CDF(0)$  or  $1 - CDF(0)$ ) is denoted as  $CDF(0)$ , which therefore varies between 0.5 and 1. According to this test, the estimated parameter is said to be robust, or significant, if  $CDF(0) > 0.95$ . This test is equivalent to checking whether the 90% interval (between 5-th percentile and 95-th percentile) in the distribution of a parameter includes zero.

To the best of our knowledge, there is only one paper applying EBA to the analysis of economic growth in Russian regions, namely — [Ahrend \(2008\)](#). It examines a wide range of factors that possibly affect growth, however, does not consider the effects of inter-governmental fiscal arrangements.

A typical regression equation for EBA is defined as:

$$Y = SV\alpha + \beta VI + AV\gamma + u \tag{1}$$

where  $Y$  is the dependent variable;  $SV$  is the matrix of core “standard” explanatory variables, which are commonly included in the growth regressions;  $VI$  is the variable of interest;  $AV$  is the matrix of several (usually three) additional explanatory variables, and  $u$  is an error term.

As dependent variable the average annual growth rate of real Gross Regional Product (GRP) over the period 1998-2006 was taken.

There are two groups of fiscal variables of interest. The first group includes the retention rate (RR) of the regions, reflecting the share of locally collected taxes retained by the regional budgets. Three different measures of RR are used. First, RR has been computed based on total regional revenues,  $RRa$ ; second, on the revenues from all the main taxes (such as profit tax, income tax, VAT, excises, various mineral resources taxes, and land tax),  $RRb$ ; and, third, on the revenues from the main taxes excluding VAT and mineral resources taxes,  $RRc$ . The VAT and most resource taxes are the key source of federal revenues, which since 2001 have not been shared with subnational

governments. Thus, the collection and sharing of the latter taxes has the least impact on incentives of regional governments.

Each measure of retention ratio is calculated as:

$$RR = \frac{Revenue_R}{Revenue_T} \quad (2)$$

where  $Revenue_T$  is the total revenue collected at the regional level before being distributed between the revenue going to the federal budget,  $Revenue_F$ , and that remaining at the regional level,  $Revenue_R$ .

The second group of fiscal variables is represented by the transfer ratios ( $TR$ ), reflecting regional dependence on federal transfers. Again, as in the case of retention rate, there are three alternative measures of transfer ratio depending on the revenue base:  $TRa$ ,  $TRb$ , and  $TRc$ . Each measure of transfer ratio is calculated as:

$$TR = \frac{Transfer_{F2R}}{Revenue_R} \quad (3)$$

where  $Transfer_{F2R}$  is the total federal transfers to regions, which are not of reimbursable nature, i.e., excluding federal budget loans granted to the regions. The ratio is defined in the interval  $[0, +\infty)$ , since the transfers in some cases by far and large exceed<sup>3</sup> the revenues remaining at the regional level after all the federal revenues are transmitted to the federal budget.

On average in 1999-2006, Russian regions retained between 60% and 80% (depending on the definition of retention rate) of taxes they collected, and this rate has either remained unchanged (in case of  $RRa$ ) or increased by about 10% (in case of  $RRb$  and  $RRc$ ) over the period. As Table 2 shows, the variation (as measured by coefficient of variation, or CV) of both retention rates and transfer ratios across regions has decreased in the second subperiod, 2002-2006, compared to the first subperiod, 1999-2002. This is mainly due to the fact that the minimum retention rates and transfer ratios have substantially increased. In case of transfer ratios, a reduction in the maximum values has also contributed to the decline in CV, too. The decline in variation of these fiscal variables suggest, in our view, that the system of regional fiscal redistribution in Russia has been evolving in the direction of the system of inter-governmental arrangements that is based on the univer-

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<sup>3</sup>This is, for example, the case of some Caucasus republics as well as of Republic of Altai.

sal legal and regulatory framework, with fewer exemptions and special deals between the center and individual regions.

It can be assumed that the effects of fiscal federalism can be different depending on whether the region is net donor or recipient of the federal budget resources. The donor/recipient regions can be distinguished based on the difference between the revenues going to the federal budget and the transfers returning to the regional level,  $R_F - T_{F2R}$ . Thus, if  $R_F - T_{F2R} > 0$ , the region is said to be a donor, otherwise it is denoted as a recipient. In other words, a donor (recipient) is a region that gives to the federal budget more (less) than what it obtains from the federal budget as a transfer<sup>4</sup>. Given that we consider three different measures of revenues, there are also three options for the donor/recipient dummy. When all the revenues are accounted for, one can identify 49 donor regions out of the total of 77 regions. When only main tax revenues and main tax revenues excluding natural resource taxes and VAT are considered, the number of donor regions is reduced to 45 and 21, respectively.

A modified version of the original equation (1), where the regions are split into donors and recipients, was estimated:

$$Y = SV\alpha + \beta_1 I_{donor/recipient} VI + \beta_2 (1 - I_{donor/recipient}) VI + AV\gamma + u \quad (4)$$

where  $I_{donor/recipient}$  is a dummy variable equal to one, when the region is donor, and zero, when the region is recipient.

In the seminal paper on cross-country growth regressions by [Levine and Renelt \(1992\)](#), the matrix  $SV$  includes four variables: initial GDP per capita, investment share of GDP, as a proxy for physical capital, as well as the average annual population growth rate and the secondary school enrollment rate as proxies for human capital.

In his recent paper on the determinants of growth in Russian regions, [Ahrend \(2008\)](#) uses only two standard variables: initial GRP per capita and secondary school enrollment rate. He claims that the investment data for Russian regions are not reliable at all and drops the population variable without commenting.

In this paper, we have decided to replace the secondary school enrollment rate with the university enrollment rate (share of the university students in

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<sup>4</sup>Alone the fact that a region obtains transfers from the federal budget cannot serve as an indication that this region is donor. In fact, almost all regions get transfers. The few exceptions are Bashkortostan in 1998 as well as Moscow in 1999 and 2000.



total regional population averaged over 2000-2006), because secondary education in Russia is compulsory. As a result, the former variable is not very informative and displays no noticeable variation — see Table 1. By contrast, the university enrollment rate varies a lot and may serve as a better proxy for human capital differences across the regions<sup>5</sup>. In addition, the population growth variable is included in our *SV*-variables list, for, given very low natural population growth in Russia, its regional dynamics reflects the migratory flows of the qualified labor force. Many poor regions, especially those to the east of Ural mountains, are characterized by a substantial outflow of the labor force, which negatively affects their production potential, whereas richer regions in the European part of Russia benefit from the inflow of the qualified workers. Finally, as a third standard variable, we used the per-capita GRP in 1998 corrected for the purchasing power parity (PPP) factor of [Granberg and Zaitseva \(2002\)](#) that allows accounting for the existing large price level differences among Russian regions. To sum up, our set of *SV*-variables includes three variables: real per-capita GRP in 1998, university enrollment rate, and annual average rate of population growth.

Following the tradition of the EBA literature, the number of additional variables included in each regression was set to three. This number allows keeping the number of regressions with different combinations of explanatory variables manageable. Thus, given that the total pool of additional variables in our case contains 35 series, there would be 6,545 combinations with three *AV*-variables, 52,360 with four variables, 324,632 with five *AV*-variables, and so on.

All the variables used in these estimations are listed in Table 1. The table reports the sources of data as well as some descriptive statistics, such as minimum, mean, maximum, and coefficient of variation.

## 4.2 Econometric results

Before we turn to the estimation results, let us examine simple linear correlations between the variables of interest, which are reported in Table 3. The correlations between retention rates and per-capita GRP levels are declining almost continuously during the whole sample period and turn from

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<sup>5</sup>Another option to proxy regional human capital is by using the share of employees having higher education in total regional employment. However, in that case, the estimation results are very similar to those obtained with the university enrollment rate. In order to save space these results are not reported here but are available on request.



positive to negative around 2002-2003, that is, in the years immediately after Russia's inter-governmental finance reforms were implemented. Thus, tax sharing arrangements became progressive after 2002, since the richer regions tend to have lower retention rates and pay more taxes to the common federal pool of revenues. This may be considered to be a positive effect of the inter-governmental fiscal reforms. These correlations in Table 3 may even underestimate the degree of negative association between the retention rate and per-capita GRP due to the presence of several outliers, notably Tiumen region and Moscow city, as shown in Figure 1 displaying  $RRb$  versus GRP per capita.

The correlations between per-capita transfers and per-capita GRP levels are also declining over time, although they were always negative. It implies that the transfers are increasingly transmitted to the regions that are relatively poor and have a greater need in federal support.

The correlation between retention rates and the annual growth rate of real GRP is rather low and shows no clear trend, although in the last 2-3 years it has been negative. Negative correlation between retention and growth can imply two things. Either higher retention is associated with lower growth, which may mean that leaving to the regions more resources discourages regional governments from stimulating the regional economy, or that richer regions, which have a lower retention rate, grow faster than the poor regions. The latter explanation is not very convincing. It is true that no significant convergence between Russian regions has been observed in 1998-2006, but there was no divergence either, since both rich and poor regions grew on average at the same rate during the period, as shown in Kholodilin et al. (2009).

With respect to the first potential explanation, our sense is that there is no casualty link here, i.e., higher retention rates do not undermine regional incentives for growth. It is more likely that some regions are obtaining higher retention rates as a compensation for their peculiar local disadvantages (such as remoteness and other geographic constraints) that dampen their longer term growth perspectives. However, more analysis of this interaction may be needed in the future.

The rest of this section discusses our core regression results. Our investigation was undertaken in stages. First, regressions were estimated using the OLS method for the whole period, 1999-2006, without splitting the sample into donor and recipient regions. The estimation results of the models corresponding to equation (1) are reported in Table 4. The first four columns

contain the measures introduced in [Sala-i-Martin \(1997a,b\)](#), while the last three columns are those due to [Leamer \(1983\)](#). From [Table 4](#) it can be seen that, according to Leamer’s EBA test, all fiscal variables are fragile, for the lower and upper extreme bounds have opposite signs. At the same time, according to the Sala-i-Martin measures, all retention variables are robust (since their  $CDF(0)$  exceeds 0.95), while transfer variables remain fragile ( $CDF(0) < 0.95$ ). The median coefficient estimates of the retention variables have a negative sign implying that an increase of retention rates is associated with slower regional growth.

Second, the whole sample was divided into two sub-samples roughly corresponding to the pre-reform (1999-2001) and post-reform (2002-2006) periods. The corresponding estimation results are reported in [Tables 5](#) and [6](#). It can be seen from these tables that, although all transfer variables remain fragile in both sub-periods, at least the two first retention variables are robust across both sub-periods. In addition, the median coefficient estimates of  $RR$  variables are far larger before reform than after it was launched. Thus, the reform of the fiscal equalization system put in action in 2001 seems to weaken the link between the retention rate and regional economic growth.

Third, further insights can be gained by splitting regions into two groups: donors and recipients. [Tables 7](#) and [8](#) contain the estimation results obtained by estimating equation (4) for two sub-periods. In 1999-2001, the effect of the retention rate on growth for both donors and recipients was robust. Moreover, they have a similar value for median coefficient estimates. This implies that the impact of the retention rate upon regional growth is similar across both groups of regions. In 2002-2006, only  $RRb$  remains robust, again the median coefficient estimates for donors and recipients are very close. All the transfer ratios in the first sub-period appear to be fragile for both groups of regions. However, in the second sub-period, the impact of transfer ratios of the donor regions prove to be robust and positive, whereas transfer ratios of recipients are still fragile. It can be concluded that after the reform larger transfers to the donor regions started to be positively associated with a stronger growth performance.

Nevertheless, given that transfers are conditioned upon the economic situation in each region, it may well be the case that they are endogenous. Therefore, an additional check is needed to corroborate the robustness of our results obtained for the transfer variables. To do this we re-conducted, at the fourth stage of our analysis, the EBA for transfer variables using the two-stage least squares (2SLS) estimator. As instruments the lagged values of the

transfer ratios were used. For the first sub-period these are the transfer ratios in 1998, while for the second sub-period — transfer ratios in 2001. The corresponding results are reported in Tables 9 and 10. In addition to the standard EBA statistics, these tables contain also  $p$ -values of the Hausman, Sargan, and  $J$ -test as well as a test statistic for the Staiger-Stock's rule of thumb that allow testing the appropriateness of the selected instruments. If the null hypothesis of Hausman test is rejected, then the corresponding instrumented variable is endogenous. In all the estimated models, the Hausman test is exceeding 0.10 and hence the null hypothesis of endogeneity of the instrumental variable cannot be accepted. The null hypothesis of Sargan ( $J$ -)test is that all moment conditions are valid. If the test is rejected, it cannot be determined, which are the invalid moment conditions. In all models, both Sargan test and  $J$ -test lead to an acceptance of the validity of instruments. Finally, if Weak (F-statistic of all instruments' coefficients equal zero estimated at the 1st stage) is lower than 10.27, then instruments are considered as weak, i.e., not correlated with instrumented variable. In all the models we examined, F-statistic is by far and large exceeding the rule-of-thumb critical value of 10.27 and therefore our instruments can be considered as strong. According to these specification tests, the 2SLS models appear to be correctly specified. The results of the 2SLS estimation confirm those obtained using OLS.

The overall important finding here is the lack of negative association between transfers and regional growth. This is in contrast to the situation in the 1990s, when, as reported by [Desai et al. \(2005\)](#), regional transfer dependence was a significant determinant of slower growth.

The robust negative effect of variation in retention on regional growth patterns suggests that the inter-governmental finance reforms have been mostly growth encouraging: regions with a higher retention rate showed on average slower growth. This is in a contrast with the results by [Desai et al. \(2005\)](#) obtained for the second half of 1990s, when the retention rate was a positive determinant of regional growth in Russia. This change, in our view, points to a positive shift in inter-governmental fiscal arrangements. We interpret it as a sign that fiscal equalization became much more growth-neutral because higher taxation (lower retention) is not associated any longer with slower growth, and thus, it may suggest that federal government decisions on tax sharing would not affect much decisions of regional governments regarding their development strategy. As a result, regional growth is likely to depend largely on regional fundamentals (labor and resource endowments, geography), and less on short-term fiscal policy variables related to the politics of

inter-governmental fiscal arrangements. As mentioned above, the fact that the regions with higher retention have slower growth is, in our view, not directly related to inter-governmental fiscal arrangements.

Overall, the results for both the retention and transfer variables seem to suggest that the federal inter-governmental fiscal policy became much more neutral with respect to regional government incentives to support growth. This is an important positive development.

## 5 Conclusion

Reforms of inter-government fiscal arrangements introduced in Russia in 2001-2002 have resulted in significant changes and general improvements in incentives of the regional governments. Before the reforms, the relationship between the retention rate and regional economic growth was positive, indicating that a higher contribution by regions to the federal budget (lower retention rate) was associated with lower growth. Regional taxation hampered the growth incentives. After the reforms, the relationship turned negative, implying that a higher regional tax burden does not result in a growth loss.

The correlation between regional per-capita income and the retention rate became negative too. This means that fiscal equalization became more progressive: wealthier regions have been contributing more. Thus, the Russian case is currently in strong contrast to the German one, where very low retention rates appear to discourage regional governments from promoting regional growth. On the other hand, it is similar to the case of Ukraine where, as in Russia, both retention rates and the size of transfers relative to GDP are quite modest and the relationship between the retention rate and regional growth is negative.

We find that inter-governmental fiscal arrangements in Russia became more rational and this resulted in fewer incentive distortions. In particular, we find no negative association between federal transfers and regional growth. And there are no major differences between donor and recipient regions in the way how inter-governmental fiscal arrangements influence regional growth. Still additional reforms in fiscal equalization would be desirable. As shown by Figure 2, there is still considerable room for improving the effectiveness of fiscal equalization. There are two problem groups of regions: 1) Those who had higher than average revenues per capita before fiscal equalization and whose position after equalization improved even further (e.g., Magadan and

Kamchatka). 2) Those who had lower than average revenues before fiscal equalization and whose position after equalization further deteriorated (e.g., Cheliabinsk).

The overall quality of fiscal equalization, as measured by the share of regions that after fiscal equalization moved towards the line of neutrality of fiscal equalization (it is equal 100% minus the share of the two aforementioned groups of regions), improved only very slightly over the period of our analysis. In 1998-2000, it was 68.8%, while in 2004-2006 it increased to 70.1 (although in 2001-2003 it fell down to 66.2%). Extending the formula-based approach to a larger share of total transfers could possibly allow overcoming these anomalies and achieving substantial improvements in the quality of fiscal equalization without having to raise the overall size of transfers.

In addition, it needs to be emphasized that the preconditions for fiscal federalism to be able to function appear not to be met as long as the regional governors are *de facto* determined by the presidency and less so by the local constituency. A change of this could not only improve meeting the preconditions of fiscal federalism but also promote democracy.

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# Appendix

Table 1: Variables used in the study

Description	Source	Minimum	Mean	Maximum	CV
Growth rate of real GRP, percent, averaged over 1999-2006	Rosstat	1.35	6.79	11.55	0.26
Log of GRP per capita corrected for price differences using Granberg-Zaiceva index and regional real GRP index, roubles, 1999	Rosstat	8.32	9.53	10.88	0.04
Population growth, percent, averaged over 1999-2006	Rosstat	-3.00	-0.70	1.43	-0.89
University enrolment rate, share of university students in total population, averaged over 2000-2006	Rosstat	1.05	3.75	10.75	0.37
Share of employees having higher education in total employment, %, averaged over 2000-2006	Rosstat	14.39	21.33	43.49	0.20
Retention rate based on total revenues, averaged over 1999-2006	Own	0.39	0.62	0.91	0.16
Retention rate based on selected tax revenues, averaged over 1999-2006	Own	0.34	0.57	0.95	0.19
Retention rate based on selected tax revenues excluding natural resources taxes, averaged over 1999-2006	Own	0.30	0.77	0.91	0.13
Transfer ratio based on total revenues, averaged over 1999-2006	Own	0.05	0.65	5.40	1.33
Transfer ratio based on selected tax revenues, averaged over 1999-2006	Own	0.06	0.89	7.41	1.31
Transfer ratio based on selected tax revenues excluding natural resources taxes, averaged over 1999-2006	Own	0.06	0.93	7.74	1.30
Expert estimate of nature conditions	Rosich	2.55	3.79	4.40	0.10
Average temperature in January 2002-2006, C degrees	Rosstat	-36.17	-11.91	-0.40	-0.57
Average temperature in July 2002-2006, C degrees	Rosstat	12.43	19.01	25.27	0.13
Log of area, 1000 sq. km	Rosstat	0.10	4.33	8.03	0.32
Foreign trade per capita, USD, averaged over 1999-2006	Own + Rosstat	44.88	957.66	7176.40	1.28
Openness to trade, foreign trade as a share of GRP, %, averaged over 1999-2006	Own	4.92	41.64	262.93	0.83
City dummy (1, if Moscow or St. Petersburg, 0 else)	Own	0.00	0.03	1.00	6.12
Great circular distance from the capitals of regions to Moscow	Own	0.00	1734.50	6784.90	1.05

Table 1: Variables used in the study (continued)

Description	Source	Minimum	Mean	Maximum	CV
Limitrophe regions: 1=region has national border	Own + W&R	0.00	0.52	1.00	0.96
Access to the sea: 0=if region is landlocked, 1=if region has access to sea	Own	0.00	0.23	1.00	1.81
Autonomous republic dummy (1, if autonomous republic, 0 else)	Own	0.00	0.26	1.00	1.69
Log of population, persons, averaged over 1999-2006	Rosstat	12.19	14.15	16.10	0.06
Population density, persons per sq. km, averaged over 1999-2006	Own	0.31	191.88	9322.70	5.80
Rural population density, persons per sq. km, averaged over 1999-2006	Own	0.00	8.69	31.67	0.97
Urbanization, % share of urban population in total population, averaged over 1999-2006	Rosstat	26.01	69.44	100.00	0.18
Net migration, persons per 10000 persons, averaged over 1999-2006	Rosstat	-265.39	-9.49	129.30	-5.43
Life expectancy at birth, years, averaged over 1999-2006	Rosstat	55.55	64.65	72.12	0.04
Suicide rate, number of suicides per 100000 persons, averaged over 1999-2006	Rosstat	4.45	40.59	91.29	0.43
Total dependency rate, young and old per working age persons, averaged over 1999-2006	Rosstat	434.71	641.36	736.07	0.11
Ethnic fractionalization, 1 minus Hefindahl index of shares of different nationalities, 2002 Census data	Own	0.07	0.29	0.84	0.65
Share of Russians in population, 2002 Census data	Own	0.05	0.78	0.97	0.28
Income differentiation, % ratio of income of 10% richest to that of 10% poorest, averaged over 1999-2006	Rosstat	7.75	11.25	44.66	0.40
Poverty rate, percent share of people having money income less than subsistence minimum, averaged over 1999-2006	Rosstat	14.96	30.77	56.40	0.29
Share of industrial production in GRP, %, averaged over 1999-2006	Rosstat	6.03	31.14	57.56	0.38
Share of agricultural production in GRP, %, averaged over 1999-2006	Rosstat	0.00	11.40	32.08	0.58
Share of energy sector in industrial production, %, averaged over 2000-2006	Rosstat	0.00	10.21	85.02	1.63
Investment rate, %, averaged over 1999-2006	Rosstat	10.41	21.03	60.20	0.36
Investment risk, Russia=1, averaged over 1999-2006	Expert	0.80	1.09	1.67	0.17

Table 1: Variables used in the study (continued)

Description	Source	Minimum	Mean	Maximum	CV
Real growth rate of investment in physical capital, %, averaged over 1999-2006	Rosstat	1.54	15.67	96.95	0.74
Unemployment rate, averaged over 1999-2006	Rosstat	2.31	10.13	25.01	0.37
Growth rate of industrial production, %, averaged over 1999-2006	Rosstat	-1.88	7.51	18.74	0.52
Doctor density, persons per 1 physician, averaged over 1999-2006	Rosstat	128.57	228.18	363.82	0.20
Paved road density, km per 1000 sq. km, averaged over 1999-2006	Rosstat	3.36	166.10	650.45	0.81
Phone density, stationary telephones per 100 persons, averaged over 2000-2006	Rosstat	62.27	248.74	542.86	0.27
School enrollment, % share of school pupils in total number of school-year children, averaged over 2000-2006	Rosstat	78.17	86.19	93.79	0.03

Sources:

- Expert — Expert Rating Agency (<http://www.raexpert.ru/ratings/regions/>).
- Treasury — Russian Federal Treasury (<http://www.roskazna.ru/reports/mb.html>).
- Rosich — an independent expert Yury Rosich (<http://www.geoteka.ru/text.html?page=us1>).
- Rosstat — Federal State Statistics Office (<http://www.gks.ru/wps/portal/russian>).
- Socpol — Independent Institute for Social Policy (<http://www.socpol.ru/about/index.shtml>).
- World Bank — Russian Federation Poverty Assessment, June 28, 2004, World Bank ([http://194.84.38.65/mdb/upload/PAR\\_020805\\_eng.pdf](http://194.84.38.65/mdb/upload/PAR_020805_eng.pdf)).
- W&R — Weinberg and Rybnikova (<http://data.cemi.rssi.ru/GRAF/center/projects/regions/9.htm>).

Note: CV stands for coefficient of variation.

**Table 2: Descriptive statistics of the fiscal variables by subperiods**

	Minimum	Mean	Maximum	CV
	1999-2001			
Retention rate based on total revenues	0.153	0.598	0.862	0.182
Retention rate based on selected tax revenues	0.116	0.514	0.829	0.225
Retention rate based on selected tax revenues excluding natural resources taxes	0.083	0.675	0.856	0.183
Transfer ratio based on total revenues	0.012	0.543	5.834	1.625
Transfer ratio based on selected tax revenues	0.018	0.857	9.372	1.603
Transfer ratio based on selected tax revenues excluding natural resources taxes	0.018	0.935	9.948	1.564
	2002-2006			
Retention rate based on total revenues	0.365	0.640	0.955	0.175
Retention rate based on selected tax revenues	0.306	0.599	1.025	0.213
Retention rate based on selected tax revenues excluding natural resources taxes	0.432	0.830	0.964	0.106
Transfer ratio based on total revenues	0.069	0.709	5.139	1.217
Transfer ratio based on selected tax revenues	0.083	0.912	6.226	1.166
Transfer ratio based on selected tax revenues excluding natural resources taxes	0.083	0.931	6.411	1.161

Note: CV stands for coefficient of variation.

**Table 3: Correlation between retention rates, per-capita transfers, and per-capita GRP in levels and in growth rates, cross-section averaged over 1998-2006**

	GRP per capita				Growth rate of real GRP			
	RRa	RRb	RRc	Transfer per capita	RRa	RRb	RRc	Transfer per capita
1998	0.142	0.131	0.067	-0.040	0.112	0.109	0.151	-0.119
1999	0.262	0.255	0.076	0.127	0.233	0.233	0.262	-0.127
2000	0.138	0.104	0.031	-0.026	-0.357	-0.324	-0.437	-0.202
2001	0.059	0.053	0.026	-0.079	0.087	0.056	-0.036	0.134
2002	-0.071	-0.044	0.040	-0.111	0.120	0.085	0.006	-0.160
2003	-0.167	-0.139	0.028	-0.116	0.071	0.036	0.325	-0.182
2004	-0.273	-0.201	-0.107	-0.161	0.017	-0.023	-0.080	-0.145
2005	-0.216	-0.179	-0.255	-0.511	-0.031	-0.054	-0.271	-0.452
2006	-0.256	-0.187	-0.337	-0.224	-0.156	-0.153	-0.296	0.060

**Table 4: EBA cross-section OLS estimation, 1999-2006**

Variable of interest	CDF(0)	Median	Lower 5%	Upper 95%	Lower EB	Upper EB	Share of parameters significant at 5% level
RRa	0.962	-2.006	-3.604	-0.357	-9.828	6.150	3.3
RRb	0.985	-2.105	-3.881	-0.725	-9.275	5.132	6.6
RRc	0.975	-2.550	-3.679	-0.517	-9.316	6.218	3.1
TRa	0.867	-0.260	-0.643	0.141	-1.539	1.635	4.7
TRb	0.897	-0.212	-0.491	0.078	-1.158	1.169	6.0
TRc	0.902	-0.208	-0.475	0.071	-1.110	1.110	6.7

Notes:

- CDF(0) is the unweighted area under the distribution density function to the right of zero, when most part of distribution is positive, or to the left of zero (in fact, it is  $1 - \text{CDF}(0)$ ), when most part of distribution is negative.
- Lower 5% (upper 95%) is the lower 5th percentile (upper 95th percentile) of distribution.
- Lower (upper) EB stands for the lower (upper) extreme bound.
- Share of parameters significant at 5% level is the proportion of regressions where the parameter estimates are significant at 5% level.

**Table 5: EBA cross-section OLS estimation, 1999-2001**

Variable of interest	CDF(0)	Median	Lower 5%	Upper 95%	Lower EB	Upper EB	Share of parameters significant at 5% level
RRa	1.000	-8.426	-10.356	-2.144	-17.557	6.580	83.0
RRb	0.990	-6.452	-8.560	-0.971	-16.013	7.118	67.5
RRc	0.999	-8.047	-9.420	-1.489	-15.965	5.813	83.5
TRa	0.723	-0.230	-0.871	0.389	-2.530	1.892	1.4
TRb	0.753	-0.175	-0.549	0.222	-1.654	1.159	1.6
TRc	0.728	-0.136	-0.488	0.227	-1.537	1.126	0.9

Notes:

- CDF(0) is the unweighted area under the distribution density function to the right of zero, when most part of distribution is positive, or to the left of zero (in fact, it is  $1 - \text{CDF}(0)$ ), when most part of distribution is negative.
- Lower 5% (upper 95%) is the lower 5th percentile (upper 95th percentile) of distribution.
- Lower (upper) EB stands for the lower (upper) extreme bound.
- Share of parameters significant at 5% level is the proportion of regressions where the parameter estimates are significant at 5% level.

**Table 6: EBA cross-section OLS estimation, 2002-2006**

Variable of interest	CDF(0)	Median	Lower 5%	Upper 95%	Lower EB	Upper EB	Share of parameters significant at 5% level
RRa	0.979	-2.201	-4.513	-0.416	-13.008	6.453	3.0
RRb	1.000	-3.712	-5.863	-1.921	-12.673	4.122	34.3
RRc	0.705	1.048	-2.315	3.389	-10.835	13.158	0.0
TRa	0.781	-0.349	-0.949	0.304	-2.325	2.364	6.0
TRb	0.774	-0.275	-0.769	0.264	-1.919	1.942	5.7
TRc	0.797	-0.287	-0.763	0.232	-1.874	1.877	7.2

Notes:

- CDF(0) is the unweighted area under the distribution density function to the right of zero, when most part of distribution is positive, or to the left of zero (in fact, it is  $1 - \text{CDF}(0)$ ), when most part of distribution is negative.
- Lower 5% (upper 95%) is the lower 5th percentile (upper 95th percentile) of distribution.
- Lower (upper) EB stands for the lower (upper) extreme bound.
- Share of parameters significant at 5% level is the proportion of regressions where the parameter estimates are significant at 5% level.



**Table 7: EBA cross-section OLS estimation by donors and recipients, 1999-2001**

Variable of interest	CDF(0)	Median	Lower 5%	Upper 95%	Lower EB	Upper EB	Share of parameters significant at 5% level
RRa_don	1.000	-10.241	-12.239	-3.032	-21.109	8.102	83.0
RRa_rec	1.000	-9.046	-10.810	-2.497	-18.422	6.977	83.4
RRb_don	0.991	-7.544	-9.303	-1.528	-18.163	9.278	64.0
RRb_rec	0.991	-6.699	-8.655	-1.101	-16.172	7.535	69.7
RRc_don	0.995	-8.622	-11.349	-1.719	-20.229	7.598	82.5
RRc_rec	0.998	-8.208	-9.994	-1.572	-17.122	6.088	83.5
TRa_don	0.949	-1.367	-2.532	0.012	-8.460	5.008	0.0
TRa_rec	0.752	-0.284	-0.903	0.336	-2.549	1.866	1.5
TRb_don	0.902	-0.599	-1.303	0.359	-5.442	3.719	0.0
TRb_rec	0.767	-0.197	-0.551	0.204	-1.657	1.166	1.2
TRc_don	0.669	0.306	-1.035	1.436	-9.576	9.867	0.0
TRc_rec	0.724	-0.134	-0.484	0.232	-1.541	1.138	0.8

Notes:

- CDF(0) is the unweighted area under the distribution density function to the right of zero, when most part of distribution is positive, or to the left of zero (in fact, it is  $1-\text{CDF}(0)$ ), when most part of distribution is negative.
- Lower 5% (upper 95%) is the lower 5th percentile (upper 95th percentile) of distribution.
- Lower (upper) EB stands for the lower (upper) extreme bound.
- Share of parameters significant at 5% level is the proportion of regressions where the parameter estimates are significant at 5% level.

**Table 8: EBA cross-section OLS estimation by donors and recipients, 2002-2006**

Variable of interest	CDF(0)	Median	Lower 5%	Upper 95%	Lower EB	Upper EB	Share of parameters significant at 5% level
RRa_don	0.789	0.785	-0.871	2.168	-9.702	10.099	0.0
RRa_rec	0.890	-1.042	-2.786	0.317	-10.620	6.984	0.0
RRb_don	1.000	-2.688	-4.284	-1.104	-12.677	5.191	0.1
RRb_rec	1.000	-3.428	-5.210	-1.808	-12.225	4.129	18.7
RRc_don	0.904	3.334	-0.800	6.628	-12.790	20.673	3.4
RRc_rec	0.846	2.307	-1.417	5.109	-11.471	17.020	1.1
TRa_don	1.000	1.784	0.948	2.462	-3.537	6.494	0.0
TRa_rec	0.591	-0.114	-0.660	0.489	-2.206	2.471	0.2
TRb_don	0.956	0.756	0.030	1.443	-3.282	4.800	0.0
TRb_rec	0.672	-0.148	-0.619	0.353	-1.842	2.035	0.3
TRc_don	1.000	2.859	1.853	3.799	-4.216	10.032	0.1
TRc_rec	0.707	-0.200	-0.678	0.318	-1.810	1.947	3.0

Notes:

- CDF(0) is the unweighted area under the distribution density function to the right of zero, when most part of distribution is positive, or to the left of zero (in fact, it is  $1 - \text{CDF}(0)$ ), when most part of distribution is negative.
- Lower 5% (upper 95%) is the lower 5th percentile (upper 95th percentile) of distribution.
- Lower (upper) EB stands for the lower (upper) extreme bound.
- Share of parameters significant at 5% level is the proportion of regressions where the parameter estimates are significant at 5% level.

**Table 9: EBA cross-section 2SLS estimation by donors and recipients, 1999-2001**

Variable of interest	CDF(0)	Median	Lower 5%	Upper 95%	Lower EB	Upper EB	Share of parameters significant at 5% level	Hausman test	Sargan test	J-test	Weak
TRa_don	0.535	0.044	-1.166	0.791	-7.113	6.276	0.0	0.272	1	1	664.6
TRa_rec	0.505	0.003	-0.783	0.466	-2.379	2.051	0.0				
TRb_don	0.690	0.187	-0.496	0.620	-3.959	3.936	0.0	0.343	1	1	691.2
TRb_rec	0.586	-0.041	-0.518	0.247	-1.545	1.203	0.0				
TRc_don	0.973	1.847	0.269	3.314	-8.458	11.620	0.0	0.359	1	1	601.8
TRc_rec	0.533	-0.015	-0.439	0.273	-1.394	1.172	0.0				

Notes:

- CDF(0) is the unweighted area under the distribution density function to the right of zero, when most part of distribution is positive, or to the left of zero (in fact, it is 1-CDF(0)), when most part of distribution is negative.
- Lower 5% (upper 95%) is the lower 5th percentile (upper 95th percentile) of distribution.
- Lower (upper) EB stands for the lower (upper) extreme bound.
- Share of parameters significant at 5% level is the proportion of regressions where the parameter estimates are significant at 5% level.
- Lagged values of transfer ratio are used as instruments.

**Table 10: EBA cross-section 2SLS estimation by donors and recipients, 2002-2006**

Variable of interest	CDF(0)	Median	Lower 5%	Upper 95%	Lower EB	Upper EB	Share of parameters significant at 5% level	Hausman test	Sargan test	J-test	Weak
TRa_don	1.000	2.950	2.274	3.426	-0.850	6.649	90.6	0.425	1	1	563.6
TRa_rec	0.778	0.238	-0.215	0.646	-1.421	2.225	0.2				
TRb_don	1.000	1.575	1.040	2.092	-1.843	4.987	1.5	0.482	1	1	586.7
TRb_rec	0.608	0.073	-0.355	0.458	-1.567	1.905	0.1				
TRc_don	1.000	2.317	1.626	3.007	-2.266	7.330	1.3	0.284	1	1	620.8
TRc_rec	0.513	0.011	-0.473	0.431	-1.607	1.844	0.7				

Notes:

- CDF(0) is the unweighted area under the distribution density function to the right of zero, when most part of distribution is positive, or to the left of zero (in fact, it is 1-CDF(0)), when most part of distribution is negative.
- Lower 5% (upper 95%) is the lower 5th percentile (upper 95th percentile) of distribution.
- Lower (upper) EB stands for the lower (upper) extreme bound.
- Share of parameters significant at 5% level is the proportion of regressions where the parameter estimates are significant at 5% level.
- Lagged values of transfer ratio are used as instruments.

Figure 1: Retention rate versus per-capita GRP, average over 1998-2006

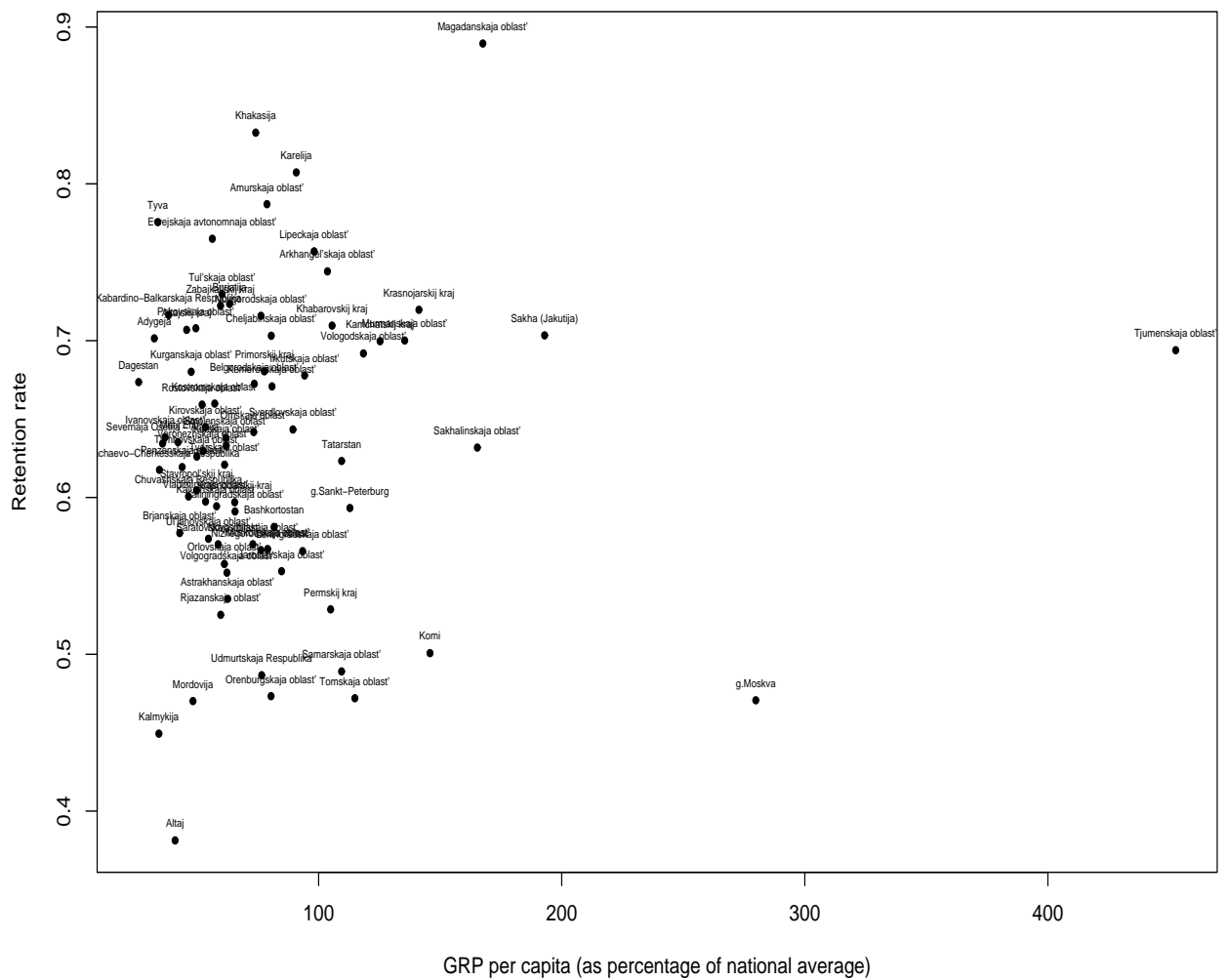


Figure 2: Effectiveness of fiscal equalization, average over 1998-2006

