

A Service of

ZBW

Leibniz-Informationszentrum Wirtschaft Leibniz Information Centre for Economics

Quaas, Martin F.; Baumgärtner, Stefan; Derissen, Sandra; Strunz, Sebastian

## Working Paper Institutions and preferences determine resilience of ecological-economic systems

Working Paper Series in Economics, No. 109

**Provided in Cooperation with:** Institute of Economics, Leuphana Universität Lüneburg

Suggested Citation: Quaas, Martin F.; Baumgärtner, Stefan; Derissen, Sandra; Strunz, Sebastian (2008) : Institutions and preferences determine resilience of ecological-economic systems, Working Paper Series in Economics, No. 109, Leuphana Universität Lüneburg, Institut für Volkswirtschaftslehre, Lüneburg

This Version is available at: https://hdl.handle.net/10419/28227

#### Standard-Nutzungsbedingungen:

Die Dokumente auf EconStor dürfen zu eigenen wissenschaftlichen Zwecken und zum Privatgebrauch gespeichert und kopiert werden.

Sie dürfen die Dokumente nicht für öffentliche oder kommerzielle Zwecke vervielfältigen, öffentlich ausstellen, öffentlich zugänglich machen, vertreiben oder anderweitig nutzen.

Sofern die Verfasser die Dokumente unter Open-Content-Lizenzen (insbesondere CC-Lizenzen) zur Verfügung gestellt haben sollten, gelten abweichend von diesen Nutzungsbedingungen die in der dort genannten Lizenz gewährten Nutzungsrechte.

#### Terms of use:

Documents in EconStor may be saved and copied for your personal and scholarly purposes.

You are not to copy documents for public or commercial purposes, to exhibit the documents publicly, to make them publicly available on the internet, or to distribute or otherwise use the documents in public.

If the documents have been made available under an Open Content Licence (especially Creative Commons Licences), you may exercise further usage rights as specified in the indicated licence.



# WWW.ECONSTOR.EU

ר ב VORKING Institutions and preferences determine resilience of ecological-economic systems

by Martin F. Quaas, Stefan Baumgärtner, Sandra Derissen, Sebastian Strunz

> University of Lüneburg Working Paper Series in Economics

> > No. 109

December 2008

www.leuphana.de/vwl/papers

ISSN 1860 - 5508

## Institutions and preferences determine resilience of ecological-economic systems

MARTIN F. QUAAS<sup>a,\*</sup> STEFAN BAUMGÄRTNER<sup>b</sup>, SANDRA DERISSEN<sup>a</sup> and SEBASTIAN STRUNZ<sup>b</sup>

<sup>a</sup> Department of Economics, University of Kiel, Germany

 $^{b}$  Department of Sustainability Sciences, Leuphana University of Lüneburg, Germany

December 2008

Abstract: We perform a model analysis to study the origins of limited resilience in ecological-economic systems. We demonstrate that the resilience properties of the ecosystem are essentially determined by the management institutions and consumers' preferences for ecosystem services. In particular, we show that complementarity of ecosystem services in human well-being and open access of the ecosystem to profit-maximizing harvesting firms may lead to limited resilience of the ecosystem. We conclude that the role of human preferences and management institutions is not just to facilitate adaptation to, or transformation of, some natural dynamics of ecosystems. Rather, human preferences and management institutions are themselves important determinants of the fundamental dynamic characteristics of the ecological-economic system, such as limited resilience.

JEL-Classification: Q01, Q20, Q57

**Keywords:** ecological-economic systems, ecosystem services, institutions, natural resource management, preferences, resilience

<sup>\*</sup>Corresponding author: Department of Economics, University of Kiel, Wilhelm-Seelig-Platz, D-24118 Kiel, Germany. Phone: +49.431.880-3616, fax: +49.431.880-3150, email: quaas@economics.uni-kiel.de.

### 1 Introduction

Natural systems that are used and managed by humans for the ecosystem services they provide may exhibit non-trivial dynamics. This makes the long-term conservation and sustainable use of such systems a huge challenge.

In particular, a system may be characterized by limited resilience (Holling 1973). That is, it exhibits multiple stability domains ("basins of attraction") that differ in fundamental system structure and controls as well as in the level and quality of ecosystem services provided to humans. These stability domains are separated by thresholds in the system's state variables. As a result of exogenous natural disturbances or ill-adapted human interference with the system, the system may flip from one stability domain into another one with different basic functions and controls (Holling 1973, Levin et al. 1998, Carpenter et al. 2001, Scheffer et al. 2001). Examples encompass a diverse set of ecosystem types that are highly relevant for economic use, such as boreal forests, semi-arid rangelands, wetlands, shallow lakes, coral reefs, or high-seas fisheries (Gunderson and Pritchard 2002).

As the system undergoes a regime shift and flips from one basin of attraction with more desirable ecosystem service provision (from the anthropocentric point of view based on valuation of ecosystem services) to a basin of attraction with less desirable ecosystem service provision, humans will assess this change as a deterioration in ecosystem service provision, or even as a "catastrophic" shift (Scheffer et al. 2001). Such system flips may threaten the intertemporal efficiency of resource management and the intergenerational equity of ecosystem services use from this system, and may thus impair a sustainable development (Arrow et al. 1995, Perrings 2001, 2006, Derissen et al. 2008, Mäler 2008).

Many studies analyzing the role of resilience for the long-term development of ecological-economic systems explain limits to resilience, i.e. the existence of multiple basins of attraction in a dynamic system that are separated by thresholds in the system's state space, by *natural* characteristics of the system which exist prior to any human interference with the system, such as e.g. ecological properties of shallow lakes or the interaction between grass and shrub species in semi-arid rangelands. Human management of the system then has to be adapted to this natural characteristic, or transform the dynamic characteristics of the natural system, so as to achieve sustainability (e.g. Berkes and Folke 1998, Gunderson et al. 2001, Berkes et al. 2002).

In this paper, we want to point out that limits to a system's resilience, i.e. the existence of multiple basins of attraction, are not necessarily an originally ecological characteristic of the system, but they may as well be induced into the system's dynamics only by particular forms of human management and economic use of the system.

For that sake, we present a model of a simple multi-species ecosystem that may, but does not need to be, harvested for economic purposes, such as profitmaximization of resource-extracting firms or optimal satisfaction of resource consumers' demand. For the clarity of the argument, the model ignores any biological interactions of the species. In the absence of any economic use or management, the ecosystem thus exhibits very simple dynamics: there is only one single globally stable equilibrium and, consequently only one single basin of attraction. In other words, the system is absolutely resilient to any exogenous disturbance.<sup>1</sup> We show that, in contrast, when species are harvested for economic purposes and are complementary in human well-being, the system exhibits multiple locally stable equilibria and, consequently, multiple basins of attraction that are separated by thresholds in state space. In other words, in the domain of attraction that is desirable from an anthropocentric point of view (motivated by the valuation of ecosystem services), the system exhibits only limited resilience and may flip into another, less desirable, domain of attraction due to some exogenous disturbance. We also analyze how the resilience properties of the ecological-economic system,

<sup>&</sup>lt;sup>1</sup>Of course, there exist natural systems that exhibit non-linear dynamics and, consequently, limited resilience. The reason why we are starting from a natural ecosystem model with very simple dynamics is purely analytical: we want to show that limited resilience in the system's dynamics may be a consequence of economic use or management.

which are induced solely by human management of the system, depend on the management institutions and consumers' preferences for ecosystem services.

### 2 Model

Consider the following model, which gives a highly stylized, yet fully encompassing and general description of dynamic ecological-economic systems. Society consists of n identical and utility-maximizing individuals who derive utility from the consumption of manufactured goods (y) and two different ecosystem services, say fish (c) and timber (h). Assuming that all three goods are essential for individual wellbeing and that the two ecosystem services are complementary in human well-being, the utility of a representative household can be described by the utility function

$$u(y,c,h) = y^{1-\alpha} \left[ c^{\frac{\sigma-1}{\sigma}} + h^{\frac{\sigma-1}{\sigma}} \right]^{\alpha \frac{\sigma}{\sigma-1}} , \qquad (1)$$

where  $\alpha \in (0, 1)$  is the representative household's elasticity of marginal utility of ecosystem services and  $0 \leq \sigma < 1$  is the elasticity of substitution between the consumption of fish and timber. A smaller value of  $\sigma$  thereby implies a higher degree of complementarity of fish and timber. In the limit  $\sigma \to 0$ , fish and timber would be perfect complements and utility would be determined by the relatively scarcer ecosystem service only.

The dynamics of the stocks of fish (x) and wood (w) are described by the following system of differential equations

$$\dot{x} = f(x) - C$$
 and (2)

$$\dot{w} = g(w) - H , \qquad (3)$$

where the functions  $f(\cdot)$  and  $g(\cdot)$  describe the intrinsic growth of the stocks of fish and wood, and C and H denote the aggregate amounts of fish and timber harvested. The differential Equations (2) and (3) are independent because, by assumption, the two species are ecologically independent. Although, of course, in reality there may exist ecological interactions between the two resource species, here we assume complete independence for purely analytical reasons: While it is well known that ecological interactions may give rise to non-trivial resilience properties, here we want to demonstrate that such dynamic properties of an ecological system may also result in the absence of any ecological interactions from particular institutions of resource management or human preferences about resource consumption.

For expositional simplicity, we specify  $f(\cdot)$  and  $g(\cdot)$  as logistic growth functions:

$$f(x) = \rho_x \left(1 - \frac{x}{\kappa_x}\right) x$$
 and (4)

$$g(w) = \rho_w \left(1 - \frac{w}{\kappa_w}\right) w , \qquad (5)$$

where  $\rho_i$  denotes the intrinsic growth rate and  $\kappa_i$  the carrying capacity of the stocks of fish (i = x) and wood (i = w), respectively. The specification of logistic growth functions is by no means essential for the results derived below. But using a wellknown functional form of the growth functions f(x) and g(w) helps to clarify the argument and to highlight the role of preferences and institutions for the dynamics of the ecological-economic system.

There are  $m_x$  identical fish-harvesting firms and  $m_w$  identical timber-harvesting firms. These numbers are endogenously determined according to market conditions in these two sectors. Let  $e_x$  and  $e_w$  denote the effort, measured in units of labor, spent by some representative fish-harvesting-firm and some representative timberharvesting-firm. The maximum amounts of fish and timber that can be harvested from the respective stocks by individual firms are described by Gordon-Schaefer production functions

$$c^{\text{prod}} = \nu_x \, x \, e_x \,, \tag{6}$$

$$h^{\text{prod}} = \nu_w \, w \, e_w \,, \tag{7}$$

where  $\nu_x$  and  $\nu_w$  denote the productivity of harvesting fish and timber, respectively. Then, the aggregate amounts of fish and timber harvested are simply

$$C = m_x c^{\text{prod}} \text{ and} \tag{8}$$

$$H = m_w h^{\text{prod}} . (9)$$

Assume that each household inelastically supplies one unit of labor, so that total labor supply of the economy is equal to human population size n, and that labor markets are perfectly competitive. Households work either in one of the resource harvesting sectors or in the manufactured-goods sector. Assuming that labor is the only factor input for the production of manufactured goods, and that production is through a constant-returns-to-scale technology, i.e. each unit of labor produces  $\omega > 0$  units of output, aggregate output of manufactured goods is

$$Y = \omega \left( n - m_x e_x - m_w e_w \right) \tag{10}$$

and the (constant) competitive wage rate is equal to the marginal product of labor,  $\omega$ .

### 3 Analysis

We analyze the resilience properties of the ecological-economic system for different scenarios in terms of resource-management institutions and preferences about ecosystem services. For that sake we employ local and global stability analysis based on graphical representation of the system's dynamics in state space.<sup>2</sup>

#### 3.1 Natural dynamics: unlimited resilience

In the absence of any natural resource use by society, the system's dynamics is completely determined by the natural dynamics of the two resources stocks of fish and wood, described by Equations (2)–(5) with C = H = 0. Since the dynamics of the two resource stocks are independent of each other, in the absence of any harvest both stocks converge to their respective carrying capacity. The isoclines  $\dot{x} = 0$  and  $\dot{w} = 0$  thus are the straight lines with  $w = \kappa_w$  and  $x = \kappa_x$ , respectively. This dynamics is represented by the state-space diagram shown in Figure 1 for parameter values  $\rho_x = \rho_w = 0.5$  and  $\kappa_x = \kappa_w = 1$ . The green line is the isocline

<sup>&</sup>lt;sup>2</sup>All statements could as well be proved analytically, so that it becomes obvious that our qualitative statements hold true independent of the parameter values used for graphical illustration.

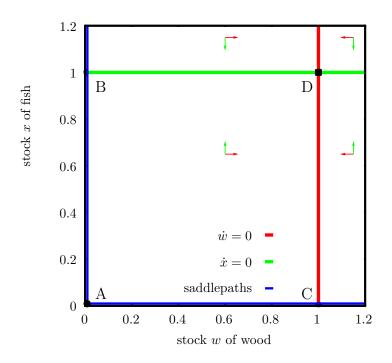


Figure 1: Phase diagram for the ecosystem's natural dynamics without any harvest. Dynamics is characterized by  $\dot{x} > 0$  (< 0) below (above) the green line, and  $\dot{w} > 0$  (< 0) left (right) of the red line. A is an unstable equilibrium, B and C are locally saddlepoint stable equilibria. D is the only and (almost) globally stable equilibrium; the corresponding basin of attraction comprises the entire state space with the exception of points A, B and C. Parameter values:  $\rho_x = \rho_w = 0.5$ ,  $\kappa_x = \kappa_w = 1$ .

for  $\dot{x} = 0$ , the red line is the isocline for  $\dot{w} = 0$ . Below (above) the  $\dot{x} = 0$ isocline the dynamics is characterized by  $\dot{x} > 0$  (< 0). Likewise, left (right) of the  $\dot{w} = 0$ -isocline the dynamics is characterized by  $\dot{w} > 0$  (< 0). In each segment of state space, the green and red arrows indicate this direction of dynamics. At the intersection of the isoclines (point D: x = 1, w = 1), one has  $\dot{x} = \dot{w} = 0$  and from the arrows it becomes obvious that this is a stable equilibrium.

Other than D, the system has three more equilibria: A (x = w = 0), B (x = 1, w = 0) and C (x = 0, w = 1). From the state-space representation (Figure 1) it is obvious that A is an unstable equilibrium, while B and C are locally saddlepoint

stable equilibria. From the point of view of social desirability, equilibrium D is clearly superior to equilibria A, B and C because the latter are characterized by non-existence of one (C) or the other (B) or both (A) of the resource species and the corresponding ecosystem service so that utility (Equation 1) is zero and, thus, minimal.

In terms of stability, D is the only stable equilibrium of the system. The corresponding stability domain ("basin of attraction") comprises the entire state space with the exception of points A, B and C. From any system state in that domain will the system automatically converge towards equilibrium D. So, equilibrium D is (almost) globally stable – where the "almost" refers to the exception of three single system states (A, B, C) none of which is stable.<sup>3</sup> In terms of resilience, the natural system is therefore characterized by (almost) unlimited resilience.

## 3.2 Institutions: Profit-maximizing harvesting under open access to ecosystems significantly weakens resilience

We demonstrate that institutions of resource management can significantly alter the resilience properties of an ecosystem by giving an example of an institution that significantly weakens resilience of the ecosystem. Suppose that profit-maximizing firms can harvest the resource species from their natural stocks under open-access to ecosystems, and sell these ecosystem services as market products to consumers.

Taking manufactured goods as the numeraire, the representative household's utility maximization problem is

$$\max_{y,c,h} u(y,c,h) \quad \text{subject to} \quad \omega = y + p_x c + p_w h , \qquad (11)$$

where  $p_x$  and  $p_w$  are the market prices of fish and timber, respectively. With utility

<sup>&</sup>lt;sup>3</sup>The exceptions to the global stability domain form a set of Lebegue measure zero.

function (1), this leads to Marshallian demand functions for fish and timber:

$$c(p_x, p_w, \omega) = \alpha \,\omega \, \frac{p_x^{-\sigma}}{p_x^{1-\sigma} + p_w^{1-\sigma}} \quad \text{and} \tag{12}$$

$$h(p_x, p_w, \omega) = \alpha \,\omega \, \frac{p_w^{-\sigma}}{p_x^{1-\sigma} + p_w^{1-\sigma}} \,. \tag{13}$$

Profits of representative firms harvesting fish and timber are given by

$$\pi_x = p_x c^{\text{prod}} - \omega e_x = (p_x \nu_x x - \omega) e_x \quad \text{and} \quad (14)$$

$$\pi_w = p_w h^{\text{prod}} - \omega \, e_w = (p_w \, \nu_w \, w - \omega) \, e_w \,, \tag{15}$$

where production functions (6) and (7) have been employed in the second equality. In open-access equilibrium, which is characterized by zero profits, i.e.  $\pi_x = 0$  and  $\pi_w = 0$  for all firms, we thus have the following relationships between equilibrium market prices and resource stocks of fish and wood:

$$p_x = \frac{\omega}{\nu_x} x^{-1} \quad \text{and} \tag{16}$$

$$p_w = \frac{\omega}{\nu_w} w^{-1} . \tag{17}$$

Inserting these expressions into demand functions (12) and (13), we obtain openaccess per-capita resource demands of fish and timber as functions of the respective resource stocks:

$$c(x,w) = \alpha \frac{(\nu_x x)^{\sigma}}{(\nu_x x)^{\sigma-1} + (\nu_w w)^{\sigma-1}} \text{ and}$$
(18)

$$h(x,w) = \alpha \, \frac{(\nu_w \, w)^{\sigma}}{(\nu_x \, x)^{\sigma-1} + (\nu_w \, w)^{\sigma-1}} \,. \tag{19}$$

General market equilibrium, when aggregate supply equals aggregate demand on the markets for both ecosystem services, is characterized by the conditions

$$C = m_x c^{\text{prod}} = nc(x, w) \quad \text{and} \tag{20}$$

$$H = m_w h^{\text{prod}} = nh(x, w) . \tag{21}$$

Inserting these market-clearing-conditions into Equations (2) and (3), the dynamics of the ecological-economic system in a general market equilibrium where profitmaximizing harvesting firms have open access to ecosystems is described by the following system of coupled differential equations:

$$\dot{x} = f(x) - nc(x, w) \quad \text{and} \tag{22}$$

$$\dot{w} = g(w) - nh(x, w) . \tag{23}$$

This dynamics is represented by the state-space diagram shown in Figure 2 for parameter values  $\rho_x = \rho_w = 0.5$ ,  $\kappa_x = \kappa_w = 1$ ,  $\nu_x = \nu_w = 1$ ,  $\alpha = 0.6$ ,  $\sigma = 0.4$  and n = 1. Again, the green line is the isocline for  $\dot{x} = 0$ , the red line is the isocline for

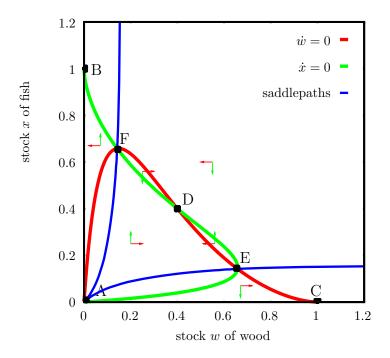


Figure 2: Phase diagram for the ecosystem's dynamics under open access and profit-maximizing harvesting. Dynamics is characterized by  $\dot{x} > 0$  (< 0) left (right) of the green line, and  $\dot{w} > 0$  (< 0) below (above) the red line. A is an unstable equilibrium; E and F are locally saddlepoint stable equilibria; B, C and D are locally stable equilibria; the corresponding basins of attraction are the area northeast of the upper saddlepath (for B), the upper saddlepath (for F), the area in between the two saddlepaths (for D), the lower saddlepath (for E), and the area southwest of the lower saddlepath (for C). Parameter values:  $\rho_x = \rho_w = 0.5$ ,  $\kappa_x = \kappa_w = 1$ ,  $\nu_x = \nu_w = 1$ ,  $\alpha = 0.6$ ,  $\sigma = 0.4$ , n = 1.

 $\dot{w} = 0$ . Left (right) of the  $\dot{x} = 0$ -isocline the dynamics is characterized by  $\dot{x} > 0$  (< 0). Likewise, below (above) the  $\dot{w} = 0$ -isocline the dynamics is characterized by  $\dot{w} > 0$  (< 0). In each segment of state space, the green and red arrows indicate this direction of dynamics.

Compared to the scenario without human resource use (cf. Figure 1), the stability properties of the ecosystem are now fundamentally altered. While A (x = w = 0) is still an unstable equilibrium, B (x = 1, w = 0) and C (x = 0, w = 1) are now locally stable equilibria. D is still a stable equilibrium, but it is now only locally stable. In addition, there are two new equilibria, E and F, which are locally saddlepoint stable. The stability domains ("basins of attraction") associated with the stable equilibria are as follows: for the saddlepoint stable equilibrium E it is the saddlepath associated with E; for the saddlepoint stable equilibrium F it is the saddlepath associated with F; for the locally stable equilibrium C it is the area southwest of the saddlepath associated with E; and for the locally stable equilibrium D it is the area in between the two saddlepaths.

It is obvious that the particular resource management institution considered here as an example – open access to ecosystems of profit-maximizing harvesting firms – has fundamentally altered the resilience properties of the ecosystem. While in the absence of human resource use there exists only one (almost) globally stable equilibrium with (almost) unlimited resilience, the ecosystem has three locally stable equilibria under open access to ecosystems of profit-maximizing harvesting firms. Each of those has an associated stability domain ("basin of attraction") which comprises only a limited part of the state space, so that the system may flip from one basin of attraction to another one as a result of exogenous disturbance. In particular, the equilibrium D (with both resource species in existence) has now only limited resilience, and the system may be disturbed in a way that it flips into another basin of attraction with another locally stable equilibrium characterized by extinction of one or the other species.

## 3.3 Institutions: Optimal harvesting by a sole owner or regulator increases resilience

As we have demonstrated in the previous section, profit-maximizing harvesting under open access to ecosystems weakens resilience of the ecological-economic system compared to the case without harvesting. But also when harvesting takes place, resilience of the system may be increased by a change in the institutional setting. In order to illustrate this point, we consider the example of optimal resource use, which may be implemented through the institutional setting that a sole owner or regulator determines and implements the optimal harvesting of fish and timber.<sup>4</sup>

The optimization problem is to choose total harvest of fish (C) and timber (H), as well as consumption of the manufactured good (y) such as to maximize intertemporal welfare,

$$\max_{y,C,H} \int_{0}^{\infty} u(y,C,H) e^{-\delta t} dt \qquad \text{subject to} \qquad (24)$$

$$y = \omega \left( 1 - \frac{C}{\nu_x x} - \frac{H}{\nu_w w} \right) \tag{25}$$

$$\dot{x} = f(x) - C \tag{26}$$

$$\dot{w} = g(w) - H \ . \tag{27}$$

Here, we assume a positive discount rate  $\delta > 0$ . This optimization problem is solved in the standard way by considering the current-value Hamiltonian

$$\mathcal{H} = y^{1-\alpha} \left[ C^{\frac{\sigma-1}{\sigma}} + H^{\frac{\sigma-1}{\sigma}} \right]^{\alpha \frac{\sigma}{\sigma-1}} + \lambda \left[ \omega \left( 1 - \frac{C}{\nu_x x} - \frac{H}{\nu_w w} \right) - y \right] + \mu_x \left[ f(x) - C \right] + \mu_w \left[ g(w) - H \right] , \quad (28)$$

where  $\lambda$  is the shadow price of the manufactured good,  $\mu_x$  is the shadow price of the fish stock and  $\mu_w$  is the shadow price of the stock of wood. The first-order

<sup>&</sup>lt;sup>4</sup>For simplicity, we normalize population to unity in this section following, i.e. we set n = 1.

conditions for the optimization problem (24) are as follows

$$\frac{1-\alpha}{y}u(y,C,H) = \lambda \tag{29}$$

$$\frac{\alpha C^{-\frac{1}{\sigma}}}{C^{\frac{\sigma-1}{\sigma}} + H^{\frac{\sigma-1}{\sigma}}} u(y, C, H) = \lambda \frac{\omega}{\nu_x x} + \mu_x$$
(30)

$$\frac{\alpha H^{-\frac{1}{\sigma}}}{C^{\frac{\sigma-1}{\sigma}} + H^{\frac{\sigma-1}{\sigma}}} u(y, C, H) = \lambda \frac{\omega}{\nu_w w} + \mu_w$$
(31)

$$\lambda \frac{\omega C}{\nu_x x^2} = \left[\delta - f'(x)\right] \mu_x - \dot{\mu}_x \tag{32}$$

$$\lambda \frac{\omega H}{\nu_w w^2} = \left[\delta - g'(w)\right] \mu_w - \dot{\mu}_w . \qquad (33)$$

The easiest way to gain insights into the optimal dynamics of the ecologicaleconomic system is to consider the optimal steady state. The steady-state values for the stocks of fish and wood and the harvest of fish and timber are characterized by the following four conditions

$$C = f(x) \tag{34}$$

$$H = g(w) \tag{35}$$

$$\frac{\omega C}{\nu_x x^2} = \left[\delta - f'(x)\right] \left[\frac{\alpha}{1 - \alpha} \frac{y C^{-\frac{1}{\sigma}}}{C^{\frac{\sigma-1}{\sigma}} + H^{\frac{\sigma-1}{\sigma}}} - \frac{\omega}{\nu_x x}\right]$$
(36)

$$\frac{\omega H}{\nu_w w^2} = \left[\delta - g'(w)\right] \left[\frac{\alpha}{1 - \alpha} \frac{y H^{-\frac{1}{\sigma}}}{C^{\frac{\sigma - 1}{\sigma}} + H^{\frac{\sigma - 1}{\sigma}}} - \frac{\omega}{\nu_w w}\right] .$$
(37)

For the parameter values used in the example of the previous section (see caption of Figure 2) and for a reasonably low discount rate, the optimal steady state is unique.. Hence, under optimal regulation, the dynamics are characterized by an (almost) globally stable steady state. Figure 3 shows how the optimal steady-state level of the stock of fish varies with the discount rate.

## 3.4 Preferences: Substitutability among ecosystem services in consumption increases resilience

Besides the institutional setting, human preferences about ecosystem services and manufactured goods are a significant determinant of an ecosystem's resilience prop-

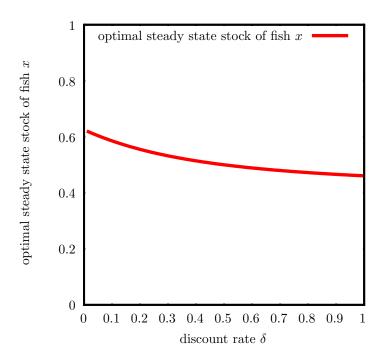


Figure 3: Optimal steady state level of the stock of fish for varying discount rate. The steady state is unique for the whole range of discount rates. Parameter values:  $\rho_x = \rho_w = 0.5$ ,  $\kappa_x = \kappa_w = 1$ ,  $\nu_x = \nu_w = 1$ ,  $\alpha = 0.6$ ,  $\sigma = 0.4$ , n = 1. Due to the identical parameter values assumed in this example, the steady state stock of wood is equal to the steady state stock of fish.

erties. This is demonstrated here by illustrating for the institutional setting considered in the previous section – open access to ecosystems of profit-maximizing harvesting firms – how a change in the elasticity of substitution between the consumption of fish and timber affects the stability properties of the ecosystem.

The analysis in the previous subsection was carried out for an elasticity of substitution between the consumption of fish and timber of  $\sigma = 0.4$ , which reflects a mild complementarity. Figures 4 and 5 illustrate the stability properties of the ecosystem when – everything else being equal – the elasticity of substitution changes to  $\sigma = 0.95$  (low complementarity) and  $\sigma = 0.05$  (high complementarity), respectively.

From Figure 4 it is apparent that even for open access and profit-maximizing

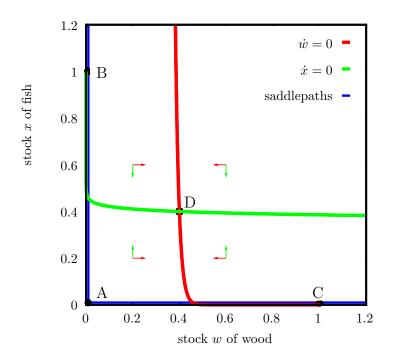


Figure 4: Phase diagram for the ecosystem's dynamics under open access and profit-maximizing harvesting. Dynamics is characterized by  $\dot{x} > 0$  (< 0) below (above) the green line, and  $\dot{w} > 0$  (< 0) left (right) of the red line. A is an unstable equilibrium, B and C are locally saddlepoint stable equilibria. D is the only and (almost) globally stable equilibrium; the corresponding basin of attraction comprises the entire state space with the exception of points A, B and C. Parameter values:  $\rho_x = \rho_w = 0.5$ ,  $\kappa_x = \kappa_w = 1$ ,  $\nu_x = \nu_w = 1$ ,  $\alpha = 0.6$ ,  $\sigma = 0.95$ , n = 1.

resource harvesting, with low complementarity between ecosystem services in consumption the resilience of the system is relatively high. The stability properties of the system are basically the same as in the natural state, i.e. without human resource management, while the location of the stable equilibrium D in state space has shifted quite a bit due to resource harvesting (cf. Figure 1).

With increasing complementarity between the two ecosystem services in consumption, i.e. decreasing value of  $\sigma$ , the resilience of this equilibrium reduces (cf. Figure 2 and the discussion in the previous section). At a certain threshold value of  $\sigma$  ( $\sigma = 1/3$  for the parameter values used to compute the figures) the locally stable equilibrium D in Figures 1, 2 and 4 looses its stability and turns into an only saddlepoint-stable equilibrium (Figure 5). The stability domain ("basin of attrac-

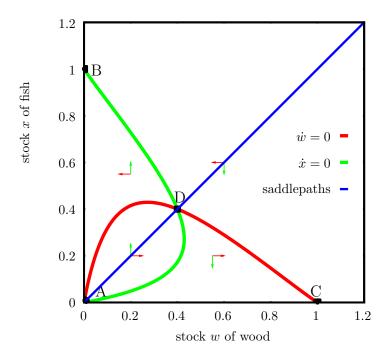


Figure 5: Phase diagram for the ecosystem's dynamics under open access and profit-maximizing harvesting. Dynamics is characterized by  $\dot{x} > 0$  (< 0) left (right) of the green line, and  $\dot{w} > 0$  (< 0) below (above) the red line. A is an unstable equilibrium; B, C and D are locally saddlepoint-stable equilibria; the stability domain for each of those equilibria is just a one-dimensional line. Parameter values:  $\rho_x = \rho_w = 0.5$ ,  $\kappa_x = \kappa_w = 1$ ,  $\nu_x = \nu_w = 1$ ,  $\alpha = 0.6$ ,  $\sigma = 0.05$ , n = 1.

tion") for this equilibrium is just a one-dimensional line. This means, its resilience is extremely reduced and the system is very brittle and sensitive to exogenous disturbance.

The general insight from the analysis in this section is that resilience of the interior equilibrium with both resource species in existence (D) tends to decrease with increasing complementarity, i.e. decreasing elasticity of substitution, between the two ecosystem services in human well-being. In other words, while complementarity of ecosystem services in human well-being destabilizes an ecosystem, substitutability of ecosystem services in human well-being tends to make the natural resource systems that provide these services more resilient.

### 4 Conclusion

Our analysis has demonstrated that the role of human preferences and management institutions is not just to facilitate adaptation to, or transformation of, some natural dynamics of ecosystems, but that they are themselves important determinants of the dynamic characteristics of the ecological-economic system, such as limited resilience.

In particular, we have shown that complementarity of ecosystem services in human well-being significantly reduces the resilience of ecosystems when profitmaximizing harvesting firms have open access to ecosystems. This is due to the following de-stabilizing effect: out of two complementary ecosystem services, the scarcer one is limiting the benefits from ecosystem service use. Hence, under an institutional setting of open access, this ecosystem service is the one to which harvest is directed primarily. The increased harvesting effort, in turn, reduces the abundance of that resource even further, thus leading to self-re-enforcing dynamics. Put the other way round, this means that substitutability of ecosystem services in consumption tends to make the ecosystems that provide these services more resilient.

In the joint endeavor of natural and social scientists as well as practitioners of resource management to understand and manage ecological-economic systems for sustainability, our results call for truly interdisciplinary and integrated analysis of such systems and their management.

## Acknowledgments

We are grateful to the German Federal Ministry of Education and Research for financial support under grant no. 01UN0607.

### References

- Arrow, K.J., B. Bolin, R. Costanza, P. Dasgupta, C. Folke, C.S. Holling, B.-O. Jansson, S. Levin, K.-G. Mäler, C. Perrings and D. Pimentel (1995), Economic growth, carrying capacity, and the environment, *Science*, **268**(5210): 520–521.
- Berkes, F. and C. Folke (eds) (1998), Linking Social and Ecological Systems. Management Practices and Social Mechanisms for Building Resilience, Cambridge University Press, Cambridge.
- Berkes, F., J. Colding and C. Folke (eds) (2002), Navigating Social-Ecological Systems: Building Resilience for Complexity and Change, Cambridge University Press, Cambridge.
- Carpenter, S.R., B. Walker, J.M. Anderies and N. Abel (2001), From metaphor to measurement: resilience of what to what? *Ecosystems*, 4: 765–781.
- Derissen, S., M.F. Quaas and S. Baumgärtner (2008), Resilience and sustainable development of ecological-economic systems, *Working Paper*, University of Kiel.
- Gunderson, L.H. and C.S. Holling (eds) (2001), Panarchy. Understanding Transformations in Human and Natural Systems, Island Press, Washington DC.
- Gunderson, L.H. and L. Pritchard Jr. (eds) (2002), *Resilience and the Behavior* of Large-Scale Systems, Island Press, Washington DC.
- Holling, C.S. (1973), Resilience and stability of ecological systems, Annual Review of Ecology and Systematics, 4: 1–23.
- Levin, S.A., S. Barrett, S. Aniyar, W. Baumol, C. Bliss, B. Bolin, P. Dasgupta, P. Ehrlich, C. Folke, I.-M. Gren, C.S. Holling, A.-M. Jansson, B.-O. Jansson, D. Martin, K.-G. Mäler, C. Perrings and E. Sheshinsky (1998), Resilience in natural and socioeconomic systems, *Environment and Development Economics*, 3(2): 222–234.

- Mäler, K.-G. (2008), Sustainable development and resilience in ecosystems, *Environmental and Resource Economics*, **39**: 17–24.
- Perrings, C. (2001), Resilience and sustainability, in H. Folmer, H.L. Gabel, S. Gerking and A. Rose (eds.), *Frontiers of Environmental Economics*, Edward Elgar, Cheltenham, pp. 319–341.
- Perrings, C. (2006), Resilience and sustainable development, Environment and Development Economics, 11(4): 417–427.
- Scheffer, M., S. Carpenter, J.A. Foley, C. Folke and B. Walker (2001), Catastrophic shifts in ecosystems, *Nature*, 413: 591–596.

# **Working Paper Series in Economics**

(see www.leuphana.de/vwl/papers for a complete list)

- No.108: *Maik Heinemann:* Messung und Darstellung von Ungleichheit. November 2008
- No.107: *Claus Schnabel & Joachim Wagner:* Union Membership and Age: The inverted U-shape hypothesis under test. November 2008
- No.106: *Alexander Vogel & Joachim Wagner:* Higher Productivity in Importing German Manufacturing Firms: Self-selection, Learning from Importing, or Both? November 2008
- No.105: *Markus Groth:* Kosteneffizienter und effektiver Biodiversitätsschutz durch Ausschreibungen und eine ergebnisorientierte Honorierung: Das Modellprojekt "Blühendes Steinburg". November 2008
- No.104: Alexander Vogel & Joachim Wagner: Export, Import und Produktivität wissensintensiver KMUs in Deutschland. Oktober 2008
- No.103: Christiane Clemens & Maik Heinemann: On Entrepreneurial Risk Taking and the Macroeconomic Effects Of Financial Constraints, October 2008
- No.102: *Helmut Fryges & Joachim Wagner*: Exports and Profitability First Evidence for German Manufacturing Firms. October 2008
- No.101: *Heike Wetzel*: Productivity Growth in European Railways: Technological Progress, Efficiency Change and Scale Effects. October 2008
- No.100: *Henry Sabrowsk*i: Inflation Expectation Formation of German Consumers: Rational or Adaptive? October 2008
- No.99: Joachim Wagner: Produktdifferenzierung in deutschen Industrieunternehmen 1995 2004: Ausmaß und Bestimmungsgründe, Oktober 2008
- No.98: Jan Kranich: Agglomeration, vertical specialization, and the strength of industrial linkages, September 2008
- No.97: Joachim Wagner: Exports and firm characteristics First evidence from Fractional Probit Panel Estimates, August 2008
- No.96: *Nils Braakmann:* The smoking wage penalty in the United Kingdom: Regression and matching evidence from the British Household Panel Survey, August 2008

No.95: Joachim Wagner: Exportaktivitäten und Rendite in niedersächsischen Industrieunternehmen, August 2008 [publiziert in: Statistische Monatshefte Niedersachsen 62 (2008), 10,552-560]

- No.94: Joachim Wagner: Wirken sich Exportaktivitäten positiv auf die Rendite von deutschen Industrieunternehmen aus?, August 2008
  - [publiziert in: Wirtschaftsdienst, 88 (2008) 10, 690-696]
- No.93: Claus Schnabel & Joachim Wagner: The aging of the unions in West Germany, 1980-2006, August 2008

[forthcoming in: Jahrbücher für Nationalökonomie und Statistik]

No.92: *Alexander Vogel and Stefan Dittrich:* The German turnover tax statistics panels, August 2008

[forthcoming in: Schmollers Jahrbuch 128 (2008)]

No.91: *Nils Braakmann:* Crime does pay (at least when it's violent!) – On the compensating wage differentials of high regional crime levels, July 2008

- No.90: *Nils Braakmann:* Fields of training, plant characteristics and the gender wage gap in entry wages among skilled workers – Evidence from German administrative data, July 2008
- No.89: *Alexander Vogel:* Exports productivity in the German business services sector: First evidence from the Turnover Tax Statistics panel, July 2008
- No.88: *Joachim Wagner:* Improvements and future challenges for the research infrastructure in the field *Firm Level Data*, June 2008
- No.87: *Markus Groth:* A review of the German mandatory deposit for one-way drinks packaging and drinks packaging taxes in Europe, June 2008
- No.86: *Heike Wetzel:* European railway deregulation. The influence of regulatory ans environmental conditions on efficiency, May 2008
- No.85: *Nils Braakmann:* Non scholae, sed vitae discimus! The importance of fields of study for the gender wage gap among German university graduates during market entry and the first years of their careers, May 2008
- No.84: *Markus Groth:* Private ex-ante transaction costs for repeated biodiversity conservation auctions: A case study, May 2008
- No.83: Jan Kranich: R&D and the agglomeration of industries, April 2008
- No.82: Alexander Vogel: Zur Exporttätigkeit unternehmensnaher Dienstleister in Niedersachsen -Erste Ergebnisse zu Export und Produktivität auf Basis des Umsatzsteuerstatistikpanels, April 2008
- No.81: Joachim Wagner: Exporte und Firmenerfolg: Welche Firmen profitieren wie vom internationalen Handel?, März 2008
- No.80: Stefan Baumgärtner: Managing increasing environmental risks through agro-biodiversity and agri-environmental policies, March 2008
- No.79: *Thomas Huth:* Die Quantitätstheorie des Geldes Eine keynesianische Reformulierung, März 2008
- No.78: *Markus Groth:* An empirical examination of repeated auctions for biodiversity conservation contracts, March 2008
- No.77: *Nils Braakmann:* Intra-firm wage inequality and firm performance First evidence from German linked employer-employee-data, February 2008
- No.76: *Markus Groth*: Perspektiven der Nutzung von Methanhydraten als Energieträger Eine Bestandsaufnahme, Februar 2008
- No.75: Stefan Baumgärtner, Christian Becker, Karin Frank, Birgit Müller & Christian Quaas: Relating the philosophy and practice of ecological economics. The role of concepts, models, and case studies in inter- and transdisciplinary sustainability research, January 2008

[publisched in: Ecological Economics 67 (2008), 3 , 384-393]

- No.74: Thorsten Schank, Claus Schnabel & Joachim Wagner: Higher wages in exporting firms: Self-selection, export effect, or both? First evidence from German linked employeremployee data, January 2008
- No.73: Institut für Volkswirtschaftslehre: Forschungsbericht 2007, Januar 2008

No.72: Christian Growitsch and Heike Wetzel: Testing for economies of scope in European railways: An efficiency analysis, December 2007 [revised version of Working Paper No. 29, forthcoming in: Journal of Transport Economics and Policy] No.71: Joachim Wagner, Lena Koller and Claus Schnabel: Sind mittelständische Betriebe der Jobmotor der deutschen Wirtschaft?, Dezember 2007 [publiziert in: Wirtschftsdienst 88 (2008), 2, 130-135] No.70: Nils Braakmann: Islamistic terror, the war on Irag and the job prospects of Arab men in Britain: Does a country's direct involvement matter?, December 2007 No.69: Maik Heinemann: E-stability and stability learning in models with asymmetric information, December 2007 Joachim Wagner: Exporte und Produktivität in Industriebetrieben – Niedersachsen im No.68: interregionalen und internationalen Vergleich, Dezember 2007 No.67: Stefan Baumgärtner and Martin F. Quaas: Ecological-economic viability as a criterion of strong sustainability under uncertainty, November 2007 No.66: Kathrin Michael: Überbrückungsgeld und Existenzgründungszuschuss – Ergebnisse einer schriftlichen Befragung drei Jahre nach Gründungsbeginn, November 2007 No.65: The International Study Group on Export and Productivity: Exports and Productivity – Comparable Evidence for 14 Countries, November 2007 [forthcoming in: Review of World Economics 144 (2008), 4] No.64: Lena Koller, Claus Schnabel und Joachim Wagner: Freistellung von Betriebsräten - Eine Beschäftigungsbremse?, November 2007 [publiziert in: Zeitschrift für Arbeitsmarktforschung, 41 (2008), 2/3, 305-326] No.63: Anne-Kathrin Last: The Monetary Value of Cultural Goods: A Contingent Valuation Study of the Municipal Supply of Cultural Goods in Lueneburg, Germany, October 2007 Thomas Wein und Heike Wetzel: The Difficulty to Behave as a (regulated) Natural No.62: Monopolist - The Dynamics of Electricity Network Access Charges in Germany 2002 to 2005, September 2007 No.61: Stefan Baumgärtner und Martin F. Quaas: Agro-biodiversity as natural insurance and the development of financial insurance markets, September 2007 [published in: A. Kontoleon, U. Pascual and M. Smale (eds.): Agrobiodiversity, conservation and economic development, Routledge, London, 293-317] No.60: Stefan Bender, Joachim Wagner, Markus Zwick: KombiFiD - Kombinierte Firmendaten für Deutschland, September 2007 No.59: Jan Kranich: Too much R&D? - Vertical differentiation in a model of monopolistic competition, August 2007 No.58: Christian Papilloud und Ingrid Ott: Convergence or mediation? Experts of vulnerability and the vulnerability of experts' discourses on nanotechnologies - a case study, July 2007 [published in: European Journal of Social Science Research 21 (2008), 1, 41-64] No.57: Ingrid Ott und Susanne Soretz: Governmental activity, integration and agglomeration, July 2007 [published in: ICFAI Journal of Managerial Economics 5 (2008), 2, 28-47]

- No.56: Nils Braakmann: Struktur und Erfolg von Ich-AG-Gründungen: Ergebnisse einer Umfrage im Arbeitsagenturbezirk Lüneburg, Juli 2007
  [revidierte Fassung erscheint in: Richter, J., Schöning, S. & Wetzel, H., Mittelstand 2008. Aktuelle Forschungsbeiträge zu gesellschaftlichen und finanzwirtschaftlichen Herausforderungen, Frankfurt am Main: Peter Lang, 2008]
- No.55: *Nils Braakmann:* Differences in the earnings distribution of self- and dependent employed German men – evidence from a quantile regression decomposition analysis, July 2007
- No.54: *Joachim Wagner:* Export entry, export exit, and productivity in German Manufacturing Industries, June 2007

[published in: International Journal of the Economics of Business 15 (2008), 2, 169-180]

- No.53: Nils Braakmann: Wirkungen der Beschäftigungspflicht schwerbehinderter Arbeitnehmer Erkenntnisse aus der Einführung des "Gesetzes zur Bekämpfung der Arbeitslosigkeit Schwerbehinderter", Juni 2007
  [revidierte Fassung erscheint in: Zeitschrift für Arbeitsmarktforschung/ Journal for Labour Market Research 41 (2008),1, 9-24]
- No.52: Jan Kranich und Ingrid Ott: Regionale Spitzentechnologie auf internationalen Märkten, Juni 2007

[erscheint in: Merz, J. und Schulte, R. (Hrsg.): Neue Ansätze der MittelstandsForschung, Münster, 2007]

No.51: Joachim Wagner: Die Forschungspotenziale der Betriebspaneldaten des Monatsberichts im Verarbeitenden Gewerbe, Mai 2007

[publiziert in: AStA – Wirtschafts- und Sozialwirtschaftliches Archiv 2 (2008), 3, 209-221]

- No.50: Stefan Baumgärtner, Frank Jöst und Ralph Winkler: Optimal dynamic scale and structure of a multi-pollution economy, May 2007 [forthcoming in: Ecological Economics]
- No.49: *Helmut Fryges und Joachim Wagner:* Exports and productivity growth First evidence from a continuous treatment approach, May 2007

[forthcoming in: Review of World Economics]

No.48: Ulrich Kaiser und Joachim Wagner: Neue Möglichkeiten zur Nutzung vertraulicher amtlicher Personen- und Firmendaten, April 2007 [publiziert in: Perspektiven der Wirtschaftspolitik 9 (2008), 3, 329-349]

No.47: Joachim Wagner: Jobmotor Mittelstand? Arbeitsplatzdynamik und Betriebsgröße in der westdeutschen Industrie, April 2007

[publiziert in: Vierteljahrshefte zur Wirtschaftsforschung, 76 (2007), 3, 76-87]

- No.46: *Christiane Clemens und Maik Heinemann:* Credit Constraints, Idiosyncratic Risks, and the Wealth Distribution in a Heterogenous Agent Model, March 2007
- No.45: *Jan Kranich:* Biotechnologie und Internationalisierung. Ergebnisse der Online-Befragung, März 2007
- No.44: *Joachim Wagner:* Entry, exit and productivity. Empirical results for German manufacturing industries, March 2007

[forthcoming in: German Economic Review]

No.43: *Joachim Wagner:* Productivity and Size of the Export Market Evidence for West and East German Plants, 2004, March 2007 [publiziert in: Jahrbücher für Nationalökonomie und Statistik, 227 (2007), 4, 403-408]

- No.42: *Joachim Wagner:* Why more West than East German firms export, March 2007 [forthcoming in: International Economics and Economic Policy]
- No.41: *Joachim Wagner:* Exports and Productivity in Germany, March 2007 [publiziert in: Applied Economics Quarterly 53 (2007), 4, 353-373]
- No.40: *Lena Koller, Klaus Schnabel und Joachim Wagner:* Schwellenwerte im Arbeitsrecht. Höhere Transparenz und Effizienz durch Vereinheitlichung, Februar 2007 [publiziert in: Perspektiven der Wirtschaftspolitik, 8 (2007), 3, 242-255]
- No.39: *Thomas Wein und Wiebke B. Röber:* Sind ausbildende Handwerksbetriebe erfolgreicher?, Januar 2007
- No.38: Institut für Volkswirtschaft: Forschungsbericht 2006, Januar 2007
- No.37: Nils Braakmann: The impact of September 11<sup>th</sup>, 2001 on the job prospects of foreigners with Arab background – Evidence from German labor market data, January 2007 [revised version forthcoming as "The impact of September 11th, 2001 on the employment prospects of Arabs and Muslims in the German labor market" in Jahrbücher für Nationalökonomie und Statistik / Journal of Economics and Statistics]
- No.36: Jens Korunig: Regulierung des Netzmonopolisten durch Peak-load Pricing?, Dezember 2006
- No.35: Nils Braakmann: Die Einführung der fachkundigen Stellungnahme bei der Ich-AG, November 2006
  [erscheint in: Schulte, Reinhard: Neue Ansätze der MittelstandsForschung, Münster etc.: Lit, 2008]
- No.34: *Martin F. Quaas and Stefan Baumgärtner:* Natural vs. financial insurance in the management of public-good ecosystems, October 2006 [published in: Ecological Economics 65 (2008), 2, 397-406]
- No.33: Stefan Baumgärtner and Martin F. Quaas: The Private and Public Insurance Value of Conservative Biodiversity Management, October 2006
- No.32: Ingrid Ott and Christian Papilloud: Converging institutions. Shaping the relationships between nanotechnologies, economy and society, October 2006 [published in: Bulletin of Science, Technology & Society 2007 (27), 4, 455-466]
- No.31: *Claus Schnabel and Joachim Wagner:* The persistent decline in unionization in western and eastern Germany, 1980-2004: What can we learn from a decomposition analysis?, October 2006

[published in: Industrielle Beziehungen/The German Journal of Industrial Relations 14 (2007), 118-132]

- No.30: *Ingrid Ott and Susanne Soretz:* Regional growth strategies: fiscal versus institutional governmental policies, September 2006 [published in: Economic Modelling 25 (1008), 605-622]
- No.29: *Christian Growitsch and Heike Wetzel:* Economies of Scope in European Railways: An Efficiency Analysis, July 2006
- No.28: *Thorsten Schank, Claus Schnabel and Joachim Wagner:* Do exporters really pay higher wages? First evidence from German linked employer-employee data, June 2006 [published in in: Journal of International Economics 72 (2007), 1, 52-74]

No.27:	Joachim Wagner: Markteintritte, Marktaustritte und Produktivität
	Empirische Befunde zur Dynamik in der Industrie, März 2006
NL 00	[publiziert in: AStA – Wirtschafts- und Sozialwirtschaftliches Archiv 1 (2007), 3, 193-203]
No.26:	Ingrid Ott and Susanne Soretz: Governmental activity and private capital adjustment, March 2006
	[forthcoming in: Icfai Journal of Managerial Economics]
No.25:	Joachim Wagner: International Firm Activities and Innovation:
	Evidence from Knowledge Production Functions for German Firms, March 2006
	[published in: The Icfai Journal of Knowledge Management VI (2008), 2, 47-62]
No.24:	Ingrid Ott und Susanne Soretz: Nachhaltige Entwicklung durch endogene
	Umweltwahrnehmung, März 2006
	publiziert in: Clemens, C., Heinemann, M. & Soretz, S., Auf allen Märkten zu Hause
	(Gedenkschrift für Franz Haslinger), Marburg: Metropolis, 2006, 233-256
No.23:	John T. Addison, Claus Schnabel, and Joachim Wagner: The (Parlous) State of German Unions, February 2006
	[published in: Journal of Labor Research 28 (2007), 3-18]
No.22:	Joachim Wagner, Thorsten Schank, Claus Schnabel, and John T. Addison: Works
110.22.	Councils, Labor Productivity and Plant Heterogeneity: First Evidence from Quantile
	Regressions, February 2006
	[published in: Jahrbücher für Nationalökonomie und Statistik 226 (2006), 505 - 518]
No.21:	<i>Corinna Bunk:</i> Betriebliche Mitbestimmung vier Jahre nach der Reform des BetrVG:
110.21.	Ergebnisse der 2. Befragung der Mitglieder des Arbeitgeberverbandes Lüneburg
	Nordostniedersachsen, Februar 2006
No.20:	Jan Kranich: The Strength of Vertical Linkages, July 2006
No.19:	Jan Kranich und Ingrid Ott: Geographische Restrukturierung internationaler
NO.13.	Wertschöpfungsketten – Standortentscheidungen von KMU aus regionalökonomischer
	Perspektive, Februar 2006
	[publiziert in: Merz, J. und Schulte, R. (Hrsg.): Fortschritte in der MittelstandsForschung,
	Münster, 2006, 113-129]
No.18:	Thomas Wein und Wiebke B. Röber: Handwerksreform 2004 – Rückwirkungen auf das
	Ausbildungsverhalten Lüneburger Handwerksbetriebe?, Februar 2006
No.17:	Wiebke B. Röber und Thomas Wein: Mehr Wettbewerb im Handwerk durch die
	Handwerksreform?, Februar 2006
No.16:	Joachim Wagner: Politikrelevante Folgerungen aus Analysen mit wirtschaftsstatistischen
	Einzeldaten der Amtlichen Statistik, Februar 2006
	[publiziert in: Schmollers Jahrbuch 126 (2006) 359-374]
No.15:	Joachim Wagner: Firmenalter und Firmenperformance
	Empirische Befunde zu Unterschieden zwischen jungen und alten Firmen
	in Deutschland, September 2005
	[publiziert in: Lutz Bellmann und Joachim Wagner (Hrsg.), Betriebsdemographie
	(Beiträge zur Arbeitsmarkt- und Berufsforschung, Band 305), Nürnberg: IAB der BA,
	83-111]

No.14:	Joachim Wagner: German Works Councils and Productivity:
	First Evidence from a Nonparametric Test, September 2005
	[published in: Applied Economics Letters 115 (2008), 727-730]
No.13:	Lena Koller, Claus Schnabel und Joachim Wagner: Arbeitsrechtliche Schwellenwerte und
	betriebliche Arbeitsplatzdynamik: Eine empirische Untersuchung am Beispiel des
	Schwerbehindertengesetzes, August 2005
	[publiziert in: Zeitschrift für ArbeitsmarktForschung/ Journal for Labour Market Research
	39 (2006), 181-199]
No.12:	Claus Schnabel and Joachim Wagner: Who are the workers who never joined a union?
	Empirical evidence from Germany, July 2005
	[published in: Industrielle Beziehungen/ The German Journal of Industrial Relations 13
	(2006), 118-131]
No.11:	Joachim Wagner: Exporte und Produktivität in mittelständischen Betrieben
	Befunde aus der niedersächsischen Industrie (1995 – 2004), June 2005
	[publiziert in: Niedersächsisches Landesamt für Statistik, Statistische Berichte
	Niedersachsen, Sonderausgabe: Tagung der NLS am 9. März 2006, Globalisierung und
	regionale Wirtschaftsentwicklung - Datenlage und Datenbedarf in Niedersachsen.
	Hannover, Niedersächsisches Landesamt für Statistik, Juli 2006, 18 – 29]
No.10:	Joachim Wagner: Der Noth gehorchend, nicht dem eignen Trieb.
	Nascent Necessity and Opportunity Entrepreneurs in Germany.
	Evidence from the Regional Entrepreneurship Monitor (REM), May 2005
	[published in: RWI: Mitteilungen. Quarterly 54/ 55 (2003/04), 287-303
	{published June 2006}]
No. 9:	Gabriel Desgranges and Maik Heinemann: Strongly Rational Expectations Equilibria with
	Endogenous Acquisition of Information, March 2005
No. 8:	Joachim Wagner: Exports, Foreign Direct Investment, and Productivity: Evidence from
	German Firm Level Data, March 2005
	[published in: Applied Economics Letters 13 (2006), 347-349]
No. 7:	Thomas Wein: Associations' Agreement and the Interest of the Network Suppliers – The Strategic Use of Structural Features, March 2005
No. 6:	Christiane Clemens and Maik Heinemann: On the Effects of Redistribution on Growth
NO. 0.	and Entrepreneurial Risk-Taking, March 2005
No. 5:	Christiane Clemens and Maik Heinemann: Endogenous Redistributive Cycles – An
110. 0.	overlapping Generations Approach to Social Conflict and Cyclical Growth, March 2005
No. 4:	Joachim Wagner: Exports and Productivity: A Survey of the Evidence from Firm Level
110. 1.	Data, March 2005
	[published in: The World Economy 30 (2007), 1, 60-82]
No. 3:	Thomas Wein and Reimund Schwarze: Is the Market Classification of Risk Always
1101 01	Efficient? - Evidence from German Third Party Motor Insurance, March 2005
No. 2:	Ingrid Ott and Stephen J. Turnovsky: Excludable and Non-Excludable Public Inputs:
	Consequences for Economic Growth, June 2005 (Revised version)
	[published in: Economica 73 (2006), 292, 725-742
	also published as CESifo Working Paper 1423]

No. 1: Joachim Wagner: Nascent and Infant Entrepreneurs in Germany. Evidence from the Regional Entrepreneurship Monitor (REM), March 2005 [erschienen in: Joachim Merz, Reinhard Schulte (Hrsg.), Neue Ansätze der MittelstandsForschung, Berlin: Lit Verlag 2008, S.395-411] Leuphana Universität Lüneburg Institut für Volkswirtschaftslehre Postfach 2440 D-21314 Lüneburg Tel.: ++49 4131 677 2321 email: brodt@leuphana.de www.leuphana.de/vwl/papers