

Fritsch, Michael; Slavtchev, Viktor

Working Paper

Universities and innovation in space

Freiberger Arbeitspapiere, No. 2006/15

Provided in Cooperation with:

TU Bergakademie Freiberg, Faculty of Economics and Business Administration

Suggested Citation: Fritsch, Michael; Slavtchev, Viktor (2006) : Universities and innovation in space, Freiberger Arbeitspapiere, No. 2006/15, Technische Universität Bergakademie Freiberg, Fakultät für Wirtschaftswissenschaften, Freiberg

This Version is available at:

<https://hdl.handle.net/10419/27110>

Standard-Nutzungsbedingungen:

Die Dokumente auf EconStor dürfen zu eigenen wissenschaftlichen Zwecken und zum Privatgebrauch gespeichert und kopiert werden.

Sie dürfen die Dokumente nicht für öffentliche oder kommerzielle Zwecke vervielfältigen, öffentlich ausstellen, öffentlich zugänglich machen, vertreiben oder anderweitig nutzen.

Sofern die Verfasser die Dokumente unter Open-Content-Lizenzen (insbesondere CC-Lizenzen) zur Verfügung gestellt haben sollten, gelten abweichend von diesen Nutzungsbedingungen die in der dort genannten Lizenz gewährten Nutzungsrechte.

Terms of use:

Documents in EconStor may be saved and copied for your personal and scholarly purposes.

You are not to copy documents for public or commercial purposes, to exhibit the documents publicly, to make them publicly available on the internet, or to distribute or otherwise use the documents in public.

If the documents have been made available under an Open Content Licence (especially Creative Commons Licences), you may exercise further usage rights as specified in the indicated licence.

TECHNICAL UNIVERSITY BERGAKADEMIE FREIBERG
TECHNISCHE UNIVERSITÄT BERGAKADEMIE FREIBERG

FACULTY OF ECONOMICS AND BUSINESS ADMINISTRATION
FAKULTÄT FÜR WIRTSCHAFTSWISSENSCHAFTEN



Michael Fritsch
Viktor Slavtchev

Universities and Innovation in Space

FREIBERG WORKING PAPERS
FREIBERGER ARBEITSPAPIERE

#15
2006

The Faculty of Economics and Business Administration is an institution for teaching and research at the Technische Universität Bergakademie Freiberg (Saxony). For more detailed information about research and educational activities see our homepage in the World Wide Web (WWW): <http://www.wiwi.tu-freiberg.de/index.html>.

Addresses for correspondence:

Prof. Dr. Michael Fritsch†
Technical University of Freiberg
Faculty of Economics and Business Administration
Lessingstraße 45, D-09596 Freiberg (Germany)
Phone: ++49 / 3731 / 39 24 39
Fax: ++49 / 3731 / 39 36 90
E-mail: michael.fritsch@tu-freiberg.de

Dipl.-Volksw. Viktor Slavtchev
Technical University of Freiberg
Faculty of Economics and Business Administration
Lessingstraße 45, D-09596 Freiberg (Germany)
Phone: ++49 / 3731 / 39 20 27
Fax: ++49 / 3731 / 39 36 90
E-mail: viktor.slavtchev@tu-freiberg.de

† German Institute for Economic Research (DIW) Berlin, and Max-Planck Institute of Economics, Jena, Germany.

ISSN 0949-9970

The Freiberg Working Paper is a copyrighted publication. No part of this publication may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, recording, translating, or otherwise without prior permission of the publishers.

Coordinator: Prof. Dr. Michael Fritsch

All rights reserved.

Contents

Abstract / Zusammenfassung	II
1. Introduction	1
2. The role of academic institutions in the (regional) innovation system	1
3. Spatial distribution of academic institutions, private sector R&D, and regional patent output.....	5
4. Measurement issues.....	11
5. Contribution of universities and technical colleges to regional innovative output	14
6. Summary and Conclusion	18
References	20

Abstract

We investigate the role of universities as a knowledge source for regional innovation processes. The contribution of universities is tested on the level of German NUTS-3 regions (*Kreise*) by using a variety of indicators. We find that the intensity and quality of the research conducted by the universities have a significant effect on regional innovative output while pure size is unimportant. Therefore, a policy that wants to promote regional innovation processes by building up universities should place substantial emphasis on the intensity and quality of the research conducted there.

JEL-classification: O31, O18, R12

Keywords: Universities, innovation, knowledge, spillovers, patents, regional analysis.

Zusammenfassung

“Universitäten und Innovation im Raum”

Wir untersuchen die Rolle der Universitäten als Wissensquelle für regionale Innovationsprozesse. Für diese Analyse auf der Grundlage von NUTS-3 Regionen (Kreise) werden vielfältige Indikatoren herangezogen. Die Intensität und die Qualität der Forschung an Universitäten haben einen signifikanten Einfluss auf den regionalen Innovationsoutput. Demgegenüber erweist sich die Größe der Universitäten als unbedeutend. Eine Politik, die regionale Innovationsprozesse durch Errichtung oder Ausbau von Universitäten fördern will sollte daher ein starkes Augenmerk auf die Intensität und die Qualität der in diesen Einrichtungen betriebenen Forschung legen.

JEL Klassifikation: O31, O18, R12

Schlagworte: Universitäten, Innovation, Wissen, Spillovers, Patente, Regionalanalyse.

1. Introduction

Academic institutions for education and research are assumed to be a key element of regional innovation systems. There are many different ways in which they may have an effect on economic activities. However, the main element of these mechanisms seems to always be the same: academic institutions contribute to the performance of the innovation systems by generating and diffusing knowledge. Policy has frequently adopted this view and has used the establishment of academic institutions as a means to promote regional innovation processes and stimulate economic growth. However, our knowledge about the role of academic institutions in innovation systems is still quite fragmentary and can only provide insufficient guidance for policy.

In this paper, we analyze the effect of universities on regional innovative output in West Germany. We are able to build on a rich data set which provides a variety of indicators for the size of universities¹ as well as for the intensity and quality of their research and development (R&D) activities. Based on a review of possible contributions of universities to innovation processes (section 2), we investigate their spatial distribution and their relationship with private sector R&D (section 3). Section 4 discusses the measurement issue based on the framework of a knowledge production function. The contribution of universities is then analyzed in section 5. Concluding, the results are summarized in the final section (section 6).

2. The role of academic institutions in the (regional) innovation system

It can hardly be disputed that scientific knowledge can play an essential role for innovation and economic development. Two main sources of such knowledge may be distinguished; namely, university R&D and R&D conducted by private sector firms (Nelson 1993; Edquist 1997). Both knowledge sources are, however, of a quite distinct nature.

¹ Universities here include the German *Fachhochschulen* (Universities of Applied Sciences) which provide undergraduate education mainly in engineering and in management. The level of research at the *Fachhochschulen* is relatively low and predominantly for practical purposes.

Universities are assumed to accomplish a number of different functions in a regional innovation system. By conducting R&D activities, they generate and accumulate knowledge and make this knowledge available for other actors. There are various ways in which this knowledge can be transferred. One important transfer channel is the teaching and training of the students, which increases the knowledge of the labor force. This may also strengthen the absorptive capacity of the private sector and lead to improved innovative performance.² Academic knowledge can also disseminate through R&D cooperation with private sector firms or by providing innovation related services (Mansfield and Lee 1996). Moreover, universities may serve as an “incubator” for knowledge intensive spin-offs.³ Scientific publications, seminars, workshops, and informal relationships can also be important ways of a transfer of academic knowledge to the private sector. Since academic institutions are predominantly focused on basic research, the knowledge they provide can hardly be directly commercialized and is often complementary to the R&D activities in the private sector.⁴

The strength of a university’s impact on innovative performance of private sector firms may differ considerably according to the quality of the university research and to the intensity in which they interact with other actors in the regional and national innovation system (e.g., Feldman and Desrochers 2003; Mansfield and Lee 1996). Therefore, the mere presence of a university seems to be in no way a guarantee for a significant contribution to the performance of an innovation system. Thus far, our knowledge about the factors that determine the impact of universities in innovation systems and the different functions they may accomplish is rather incomplete.

In contrast to universities, industrial R&D is mainly directed towards commercial ends, striving to apply knowledge, and transforming it into marketable products or production

² See Cohen and Levinthal (1990), Nelson and Phelps (1966), Siegel et al., (2004).

³ See Markman et al., (2004), Zucker and Brewer (1998), Meyer-Krahmer and Schmoch (1998), Feldman (2001), Audretsch and Stephan (1996, 1999).

⁴ See Mansfield (1995), Beise and Stahl (1999), Blind and Grupp (1999), Hall, Link, and Scott (2003); Knowledge flows between universities and private sector firms may be in both directions: from the universities to the private sector and vice versa (Kline and Rosenberg, 1986). Hence, private sector R&D can constitute an important input for university R&D (Nedeva, Georghiou, and Halfpenny 1999; Schartinger, Schibany, and Gassler 2001; Blind and Grupp 1999).

technologies. Accordingly, the basic knowledge that results from university R&D may be an important input for private sector innovative activity and may even induce private sector R&D (Jaffe 1989). One can, therefore, expect that the effect of university R&D on economic development is more indirect in nature than private sector R&D. Due to such indirect effects of universities on the output of the innovation system, an assessment of their relative importance is a rather difficult task. Taking, for example, the share of patents held by academic institutions may severely underestimate their contribution to the innovative output of the whole innovation system.⁵

In order to capture the effects of academic institutions on innovative output, Griliches (1979) introduced the concept of a knowledge production function (see section 4 for details). Based on this concept, Jaffe (1989) found a significantly positive contribution of university R&D to innovative output as indicated by corporate patents at the US-state level. Based on innovation count data from the US Small Business Administration, Acs, Audretsch, and Feldman (1991) and Feldman (1994) identified an even stronger impact of university research on regional innovative output. There are a number of empirical studies that analyze the impact of universities on regional innovative output in European countries.⁶ Licht and Zoz (1998) and Becker (2003) confirm the importance of academic knowledge for private sector innovative activities in Germany. However, since the unit of investigation in these studies is the firm, activities of multi-plant firms cannot be unambiguously assigned to certain regions; thus, the spatial dimension of university R&D is not adequately accounted for. Blind and Grupp (1999) found a strong impact of universities' R&D as indicated by the number of universities' patents on private sector patenting activities in different industries with the example of two West German NUTS-1 regions (*Länder*). In general, the empirical evidence

⁵ According to Greif and Schmiedl (2002), only about four percent of the West German patent applications between 1995 and 2000 can be directly traced to academic institutions. This figure, however, underestimates the number of patents generated in academic institutions due to the fact that since 2002 inventors working in German universities were entitled to freely control the rights of their inventions. Hence, the greater majority of patents from academic research were officially attributed to private individuals.

⁶ See for example Andersson and Ejermo (2004) for Sweden; Fischer and Varga (2003) for Austria; Ronde and Hussler (2005), Piergiovanni and Santarelli (2001) as well as Autand-Bernard (2001) for France; Barrio-Castro and Garcia-Quevedo (2005) for Spain; and Piergiovanni, Santarelli, and Vivarelli (1997) for Italy.

shows that the contribution of universities to private sector R&D is largely limited to the university's vicinity indicating the significant importance of space.

Obviously, academic knowledge tends to be spatially bounded so that knowledge spillovers between actors which are located in different regions may be seriously constrained. The obvious reason for such constraints of transferring academic knowledge is that part of this knowledge is tacit in nature (Polanyi 1967). Transmission of such tacit knowledge requires particular channels and media – often frequent face-to-face contact – and becomes increasingly costly with geographical distance (von Hippel 1994). Therefore, spatial proximity can be rather conducive to communicating of academic knowledge (Audretsch 1998; Krugman 1998). Another reason for the spatial limitations to communication of certain types of academic knowledge may be caused by the fact that scientists and graduates who are leaving the universities tend to work in places which are located in closed proximity to their academic origin (Jaffe 1989). Analyzing location decisions of newly founded innovative firms in Germany, Bade and Nerlinger (2000), Audretsch, Lehmann, and Warning (2004) and Audretsch and Lehmann (2005) found that spatial proximity to universities obviously plays a significant role. This suggests that these firms try to capture localized knowledge spillovers through the choice of their location.

With regard to the spatial scope of knowledge spillovers from academic institutions, Anselin, Varga, and Acs (1997; 2000) and Acs, Anselin, and Varga (2002) found that in the US the significant effects of university R&D on innovation output of private sector firms are limited to a distance of about 75 miles. Autant-Bernard (2001) analyzed the geographical dimension of knowledge spillovers from public research in France by using the number of scientific publications. According to this study, sources located outside the region have only a relatively weak effect on regional innovation output. Based on about 2,300 responses to a postal questionnaire, Beise and Stahl (1999) found the impact of public research institutions in Germany on corporate innovations to be concentrated in spatial proximity to the respective source. More than half of the firms that had introduced university-based innovations were located in a distance of up to 100 km from the particular knowledge source. According to an innovation survey in selected European regions, most of the private sector cooperation partners of universities are located in relatively close distance (Fritsch 2003; 2005). Assuming

that a cooperative relationship between universities and private sector firms serves as a vehicle for spillovers, this finding also supports the limited spatial scope of academic knowledge.⁷

As a tentative conclusion from the theory and the available empirical evidence, we can state that the amount of local R&D input as well as spatially bounded knowledge spillovers may cause pronounced differences in regional innovative performance. As a result, innovative activities can be expected to be unevenly distributed over space and concentrated in locations with a relatively rich knowledge base.

3. Spatial distribution of academic institutions, private sector R&D, and regional patent output

Our measure for innovative output is based on the number of regional patent applications in the years 1995 to 2000 which is taken from the database of the German Patent Office (*Deutsches Patent- und Markenamt*) as published in Greif and Schmiedl (2002). A number of limitations of the number of patents as a measure of the regional innovative output should be mentioned. First, patents reflect an invention which is not necessarily transformed into an innovation (new product or new production technology) that is introduced in the market. Second, since there are other possibilities to appropriate the benefits of an invention (cf. Cohen, Nelson, and Walsh 2000), the number of patents may underestimate the innovative output. Third, because universities are focused on basic research that produces results which cannot be patented, the number of patents may capture the university's impact on innovative output rather incompletely. Furthermore, the patent applications in our data are assigned to the residence of inventors. If the inventor's place of employment and the place of residence are not located in the same district, the spatial distribution of innovative output may be distorted to a certain degree (Deyle and Grupp 2005). Since R&D facilities tend to be located

⁷ Peri (2005) analyzed the geographical dimension of knowledge flows by using patent citations across regions in Europe and North America. He found that on the average only about twenty percent of the newly generated knowledge spills over to locations outside the region of origin and only nine percent cross the country's border. This study was, however, not limited to academic knowledge.

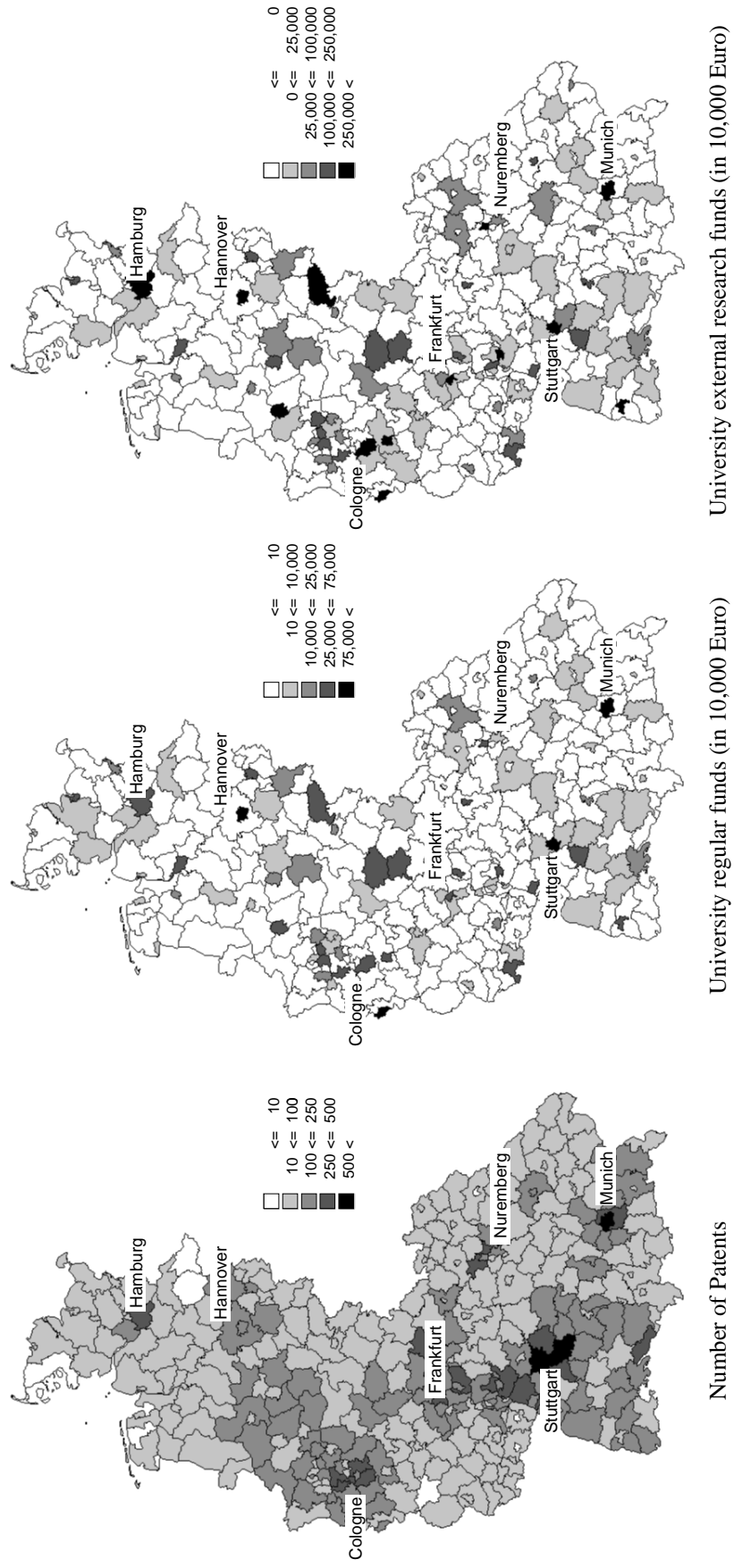


Figure 1: Spatial distribution of innovative input and output (average yearly values)

in the center, the innovative output of large cities (*kreisfreie Städte*) may be underestimated if R&D employees reside in a surrounding district. Accordingly, the level of innovation output of these surrounding districts, as provided by the number of patents, may be somewhat overrated.

The distribution of innovative output across West German NUTS-3 regions⁸ (table 1 and figure 1) clearly shows an uneven spread. The large difference between the median and the mean values results in a rather skewed distribution. The yearly number of patents varies between two in rural regions located southeast of Hamburg and 1,470 in the city of Munich. Not surprisingly, the number of patents tends to be relatively high in agglomeration areas such as Cologne, Frankfurt, Hamburg, Munich, and Stuttgart (figure 1). However, there is a remarkable concentration in southwestern Germany and in the Munich region.⁹

As an indicator of private sector R&D, we use the number of R&D employees in that sector. Employees are assumed to work in R&D if they have a tertiary degree in engineering or in natural sciences. The information on R&D employment is taken from the German Social Insurance Statistics (*Statistik der sozialversicherungspflichtig Beschäftigten*).¹⁰ Comparing the spatial distribution of the number of patents with the number of private sector R&D employees shows a considerable degree of correspondence. At the level of districts, the Pearson correlation coefficient between the number of patents and the number of private sector R&D employees is 0.73, indicating that regions with a high number of R&D employees also tend to have a relatively large number of patents.

The Lorenz curves for different measures of innovation activity (figure 2) and the respective Gini coefficients (table 2) show a remarkable degree of spatial inequality. This concentration is particularly high for the variables which are related to universities such as the universities regular funds and their external research funds. One explanation for the higher

⁸ German NUTS-3 regions coincide with districts (*Kreise*).

⁹ For a detailed description of the regional distribution of innovative input and output see Greif and Schmiedl (2002) and Fritsch and Slavtchev (2005).

¹⁰ For detailed description see Fritsch and Brixey (2004).

Table 1: Descriptive statistics (pooled yearly values)

Variable	Mean	Std. Dev.	Minimum	Maximum	Median	PAT^a	RD_{PRIV}^a	URF^a	ERF^a	MSI	POP^a	ICI
No. of patents (PAT)	96.13	116.14	2	1,470	61	1.00						
No. of private sector R&D employees (RD_{PRIV})	1,745.28	3,267.21	60	35,254	659	0.73	1.00					
Universities' regular funds (URF)	33,017.59	97,571.27	0	1,201,834	0	0.27	0.55	1.00				
External research funds (ERF)	5,289.83	17,182.66	0	221,675.7	0	0.26	0.58	0.90	1.00			∞
Manufacturing specialization index (MSI)	0.056	0.159	-0.439	0.433	0.07	0.19	-0.02	-0.26	-0.32	1.00		
Population (POP)	195,551.3	164,524.8	35,400	1,708,000	145,450	0.72	0.75	0.35	0.34	-0.06	1.00	
Industrial concentration index (ICI)	0.753	0.029	0.694	0.902	0.751	-0.16	-0.11	-0.15	-0.13	0.13	-0.30	1.00

^a Statistical correlation in terms of Pearson's coefficient after taking a logarithm of the respective variable.

spatial concentration of university related indicators is that more than half of the West German districts (170 out of 327; i.e., about 52 percent) do not have a university located within the region while R&D employment and patent output can be found in every region. While half of the number of patents and private sector R&D employees are concentrated in eighteen percent and ten percent of the districts, respectively, nearly half of the universities' regular research funds can be found in less than six percent of the regions. Universities' regular funds are resources for teaching and training but also for various kinds of equipment, and they indicate the mere size of the academic institution. Since the allocation of university regular funds in Germany is largely based on the number of students and personnel, these resources are concentrated to about the same degree in space as the number of universities' scientific and teaching personnel.

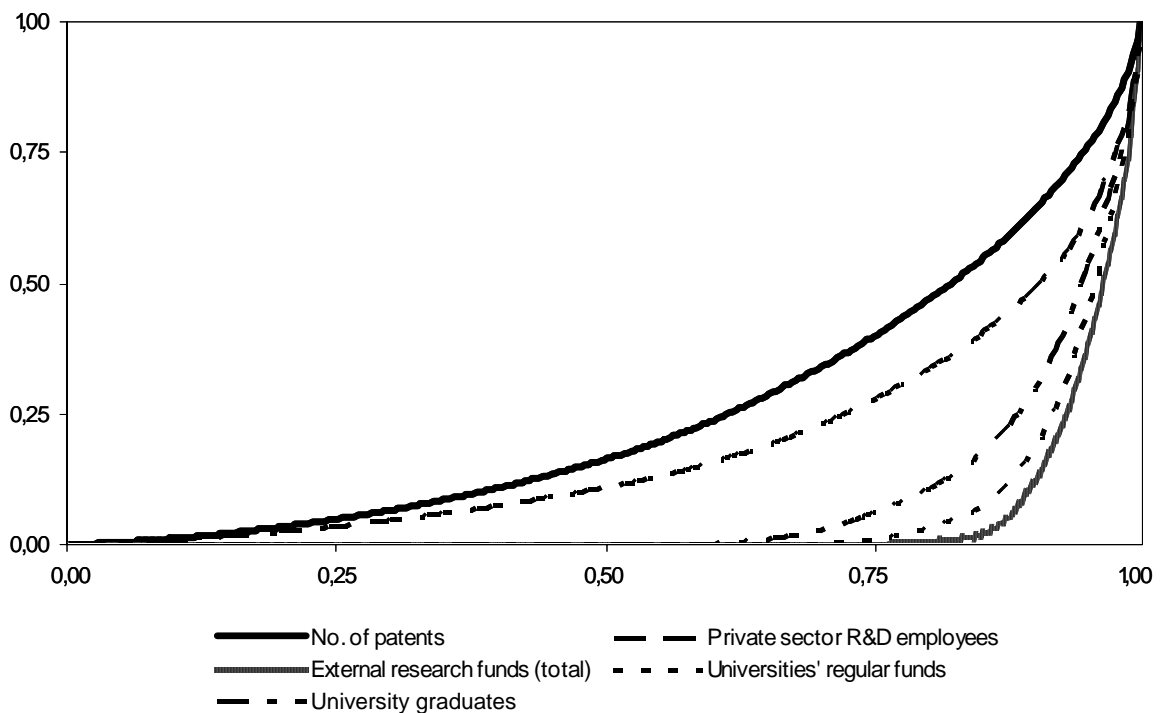


Figure 2: Lorenz curves of spatial inequality of innovative input and output (average yearly values)

Table 2: Spatial inequality of innovative input and output

Indicator	Donaldson-Weymark relative S-Gini inequality measure
No. of patents	0.50
No. of private sector R&D employees	0.63
Graduates from universities	0.84
No. of scientific and teaching personnel at universities	0.88
University regular funds	0.89
External research funds (total)	0.91

Significantly higher concentrations can be found for the universities' external research funds. The amount of external research funds comprises funds attracted from private sector firms, from the German Science Foundation (DFG), from government departments as well as from other institutions such as municipalities, foundations, international organizations, etc. Such external funds are scarce and are predominantly allocated by means of highly competitive procedures. Hence, they indicate high intensity and quality of research.¹¹ This is, particularly, true for external funds from the German Science Foundation which are designated to basic research. Funds from private firms indicate university-industry linkages and may lead to relatively pronounced knowledge spillovers.¹² Thus, external R&D funds indicate excellence and are, therefore, concentrated at universities which attain a high quality of research (see Fritsch and Slavtchev 2005).

There is a remarkable degree of correspondence of the spatial distribution of patents and of the universities' external research funds (figure 1). Obviously, regions with a high number of patents (e.g., the two extreme cases of Munich and Stuttgart) are characterized by high quality universities which attract great volumes of external resources for research. Regions that attain a relatively high number of patents without having a university are rather the exception. However, there is hardly any location which does not also have a university within a 100 km distance. Nevertheless, there may be further factors such as the intensity and quality

¹¹ According to Hornbostel (2001), there is a pronounced correspondence between indicators that are based on external research funds and bibliometric indicators for high quality research such as SCI publications.

¹² External research funds from the German Science Foundation and from private firms comprised about two-thirds of the total amount of external research funds obtained by academic institutions in the period of analysis.

of interaction of the different elements of the regional innovation system (Fritsch 2004; 2005; Fritsch and Slavtchev 2006) that determine the efficiency of that system.

4. Measurement issues

We use a knowledge production function as introduced by Griliches (1979) for analyzing the contribution of academic institutions to regional innovative output. The knowledge production function describes the relationship between innovative input and innovative output, i.e.,

$$(1) \text{ R\&D output} = f(\text{R\&D input}).$$

Adopting the Cobb-Douglas form of a production function, the basic relationship can be written as

$$(2) \text{ R\&D output} = a (\text{R\&D input})^b,$$

with the term a representing a constant factor and b giving the elasticity by which R&D output varies in relation to the input to the R&D process. When relating innovative input to innovative output, a time lag of three years is assumed, i.e., innovative output for the years 1995 to 2000 is related to innovative input for the years 1992 to 1997.¹³ This is done for a number of reasons. First, R&D activity requires time for attaining a patentable result. Second, patent applications are published only about twelve to eighteen months after submission. This is the time necessary to verify whether an application fulfills the basic preconditions for being granted a patent or to complete the patent document (Greif and Schmiedl 2002). Taking the natural logarithms of both sides and adding a regional index r as well as a time index t (year) we get

$$(3) \ln(\text{R\&D output})_{rt} = \ln a + b (\ln \text{R\&D input})_{rt-3}.$$

¹³ Fischer and Varga (2003) use a two-year lag between R&D efforts and patent counts in Austria in 1993. Ronde and Hussler (2005) link the number of patent applications submitted between 1997 and 2000 to R&D efforts in 1997. Autant-Bernard (2001) chooses a time lag of three years between innovative input and output.

The coefficients of this equation can be estimated by applying standard regression techniques. Different estimated values of output elasticity b for the innovative inputs imply differences in the impact of the respective knowledge sources on innovative output. The coefficients of output elasticity are dimensionless; thus, the relative importance of the different knowledge sources can be directly assessed by comparing the respective estimates. The constant term a captures the impact of inputs which are not represented by the other variables of the empirical model and may signify the random character of innovation processes (Fritsch, 2002; Fritsch and Franke, 2004).

In order to test for knowledge spillovers from neighboring regions, we sum up the values of the different knowledge sources (private sector R&D as well as university R&D) for all the adjacent districts that have their geographic center within a 50 km radius of the district under inspection. These districts form the “first ring.” Applying the same procedure, a “second ring” is built for all other districts with centers within a distance of 50 and 75 km. A significantly positive impact of innovative resources located in neighboring districts implies the presence of knowledge spillovers between the regions. Moreover, identifying a first and a second ring enables us to test the hypothesis that the significance of spatial knowledge spillovers decreases with distance, i.e., between the first and the second ring.

A large body of empirical literature has shown that economies external to the firm but internal to the spatial units in which they operate may be conducive to their innovative activities. On the one hand, it is argued that the geographical concentration of firms belonging to the same industry may constitute an advantage by creating a large pool of common inputs or by making a high degree of labor division possible. Such effects are labeled Marshall-Arrow-Romer (MAR) externalities (Glaeser *et al.* 1992). On the other hand, the exchange of complementary knowledge between agents of different industries may also stimulate the generation of new ideas. Thus, a broader variety of economic activities can play an important role for innovative activities (Jacobs externalities according to Jacobs 1969). To account for the effects of concentration in certain industries, we include the industrial concentration index (ICI_r). Being calculated as the Gini coefficient based on the number of employees in the different industries, this index ranges between 0 and 1. The larger this value, the higher the degree of industrial concentration. Thus, an estimated positive sign for the variable suggests a

significant impact of concentration for innovative activities and vice versa. In order to control for the effects of the size of the region, which may lead to economies of scale, we include the number of regional population into the model. A positive sign of this variable suggests the existence of such scale economies. Furthermore, to account for the higher propensity of patenting in the manufacturing sector as compared to the service sector, we include a manufacturing specialization index (MSI_r) that indicates the share of the district's manufacturing employment as compared to the national average.¹⁴ If innovation activities in manufacturing industries are closer related to each other than in service industries, the MSI may also capture some types of MAR-externalities.

Our dependent variable, which is the number of patents, has the form of a non-negative integer. Assuming that the number of patents is generated by a Poisson-like process, the Poisson-regression analysis may be applied. However, we applied the negative-binomial regression because it is based on somewhat more general assumptions than Poisson regression.¹⁵ Due to the characteristics of the data set, panel estimation techniques should be applied in order to control for unobserved region-specific effects. Such fixed effects estimates may, however, not be appropriate because the impact of those variables which exhibit only slight changes over time may be wrongfully included in the fixed effects. Accordingly, we focus our interpretation on the random effects estimates (table 3) but also provide information about the fixed effects estimates.¹⁶

¹⁴ The specialization in the manufacturing sector for each region (SM_r) was calculated as the regional employment share of manufacturing relative to the national average. Employment data are taken from the German Social Science Insurance Statistics. If the share of the region's manufacturing employment is the same as in the economy as a whole, then the SM_r assumes the value of unity. For regions with an above average share of manufacturing employment, the value of SM_r is above unity and vice versa. According to Paci and Usai (1999), the manufacturing specialization index (MSI_r) was calculated as $[SM_r - 1] / [SM_r + 1]$. Thus, MSI is symmetrically distributed within the interval between -1 and +1.

¹⁵ Negative binomial regression allows for greater variance of observations than the Poisson regression. For a more detailed description of these estimation methods see Greene (2003: 740-745). We find at least one patent per year for each district in our data; hence, the problem of having "too many zero values" does not apply. To adjust the information of the number of patents to the assumptions of the negative-binomial estimation approach, the number of regional patents has been rounded up.

¹⁶ To prevent a priori exclusion of districts without universities, which causes a non-defined logarithm of zero, we add a unity to all values of the variables for university related funds (10,000 Euro). Thus, after logarithmizing districts without external research funds become the value zero.

5. Contribution of universities and technical colleges to regional innovative output

The results of multiple negative-binomial panel regressions for the determinants of the number of regional patents are reported in table 3. We find the strongest impact on patenting for private sector R&D employment.

Table 3: Determinants of the regional number of patents – results of multiple negative-binomial panel regressions ⁺

	(1)	(2)	(3)	(4)
	random effects		fixed effects	
R&D employment (ln)	0.224** (6.27)	0.168** (5.44)	0.238** (4.40)	0.140** (2-65)
R&D employment 0-50 km (ln)	0.170** (4.85)	0.261** (8.89)	0.124* (2.06)	0.358** (4.93)
R&D employment 50-75 km (ln)	0.072* (2.42)	-0.025 (0.99)	0.296** (4.82)	0.170* (2.21)
Manufacturing specialization index (<i>MSI</i>)	1.139** (6.83)	0.670** (5.04)	0.310 (1.05)	-0.032 (0.12)
Industrial concentration index (<i>ICI</i>)	-3.322** (3.34)	0.034 (0.04)	-10.091** (5.14)	-8.098** (3.24)
Population (ln)	0.436** (6.56)	0.770** (13.83)	-0.145 (1.04)	0.115 (0.80)
Regular funds (ln)	-0.006 (0.82)	-0.007 (1.19)	-0.001 (0.08)	-0.002 (0.35)
External funds (ln)	0.029** (3.01)	0.017* (2.11)	0.035** (3.18)	0.024* (2.47)
External funds in surrounding districts 0-50 km (ln)	0.057** (4.67)	0.005 (0.56)	0.134** (8.32)	0.054** (4-05)
Residual from surrounding districts 0-75 km	-	0.985** (30.17)	-	0.956** (23.52)
Intercept	-3.374** (2.85)	-8.809 (8.78)	6.513** (2.69)	2.567 (0.89)
Number of observations	1,962	1,962	1,962	1,962
Number of districts regions	327	327	327	327
Log likelihood	-8,327.24	-7,962.97	-6,093.58	-5,847.61

⁺ Absolute value of z-statistics in parentheses, * significant at the 5% level, ** significant at the 1% level

According to the random effects estimates (model 1 and 2), the production elasticity of a region's private sector R&D employment has a value of about 0.22 and 0.17, respectively. The estimated elasticity of private R&D resources in the adjacent regions with an average

distance up to 50 km (first ring) is about 0.17 to 0.26 and the elasticity of private sector R&D in the districts which form the second ring amounts to 0.07. Private sector R&D activity in more remote areas has no statistically significant effect.

The highly significant positive coefficients for the manufacturing specialization index (model 1 and 2) confirm the expected higher propensity to patent in manufacturing as compared to the service sector. This result is particularly consistent with Blind and Grupp (1999) who found no significant impact of the share of employment in services on regional patent output for selected German regions. The negative sign for the industrial concentration index suggests that diversity may be favorable for the performance of regional innovation systems.¹⁷ This finding is consistent with Greunz (2004) who tested the impact of industrial structure on innovation in European regions by means of Gini coefficients as well as with Paci and Usai (1999) who used the Herfindahl index as a measure of industrial diversity. Furthermore, there are positive scale effects as indicated by the number population (model 1 and 2).

It is rather remarkable that the size of the universities' regular budget has no significant effect on the regional number of patents. Obviously, the mere size of a university is not important for the innovative output of a region. The same result is obtained if the number of scientific and teaching personnel at the universities or the number of students or the number of university graduates is taken as a measure of the size of academic research and education. Since there is a close statistical correlation between these indicators and the universities' regular budget, we do not include these alternative indicators in the regression in order to avoid multicollinearity problems. A positive impact on a region's innovative output can, however, be found for the amount of external funds that the academic institutions attract. This indicates that it is the intensity and quality of the research at the universities and technical colleges that is important for their contribution to the innovation system and not their size. We also find a statistically significant impact of external research funds of universities institutions located within the first ring, i.e., in districts within an average distance of up to 50 km.

¹⁷ Non-linearities of the impact of this indicator could not be identified.

External funds of more remote academic institutions have no statistically significant impact on the number of regional inventions as indicated by patent applications. This pattern is highly consistent with Beise and Stahl (1999).

In order to account for spatial autocorrelation, we included the average mean residual of the adjacent regions in a distance of up to 75 km. The highly significant positive values of the respective coefficients indicate that neighboring regions share some common influences which are not measured by the other variables included in the model. If a control for spatial autocorrelation is included (models 2 and 4 in table 3), the effect of private as well as university R&D is smaller than without such a control. Particularly, the coefficient for external research funds of universities in adjacent regions decreases considerably but still remains statistically significant. Moreover, when controlling for unobserved spatial dependencies the industrial concentration index (*ICI*) becomes insignificant (model 2). All models have been run for all districts as well as only for those districts which include a university. We find a somewhat stronger effect of universities in this sub-sample because districts with a considerable number of patents but no university are excluded. However, in qualitative terms the results are the same as those in the models reported here.¹⁸

Our estimates of the production elasticity of universities' R&D are considerably smaller than what has been found in many studies for other countries, particularly in studies for the USA (table 4). This indicates that the innovative output or the technology transfer from German universities into the private sector is comparatively weak.¹⁹ However, the value of the coefficient for the contribution of university knowledge becomes nearly twice as large if we restrict the estimates to those districts in which a university is located.

¹⁸ For a detailed analysis according to the type of university as well as according to the type of department see Fritsch and Slavtchev (2005).

¹⁹ A detailed discussion of the technology transfer from German universities is provided in Abramson *et al.* (1997: 272-302).

Table 4: Estimated production elasticities for private sector R&D and university R&D

Study / country	Estimated output elasticity for private sector R&D	Estimated output elasticity for university R&D	Description
Jaffe (1989) / USA	0.60** - 0.89**	Not significant - 0.33**	Regression method: OLS pooled. Dependent: number of corporate patents. Independent: industry as well as univ. R&D expenditures. Sector level: all / four technological areas. Spatial level: US states.
Acs, Audretsch and Feldman (1991) / USA	Not significant - 0.65*	0.33* - 0.52**	Regression method: OLS. Dependent: innovation counts. Independent: industry as well as univ. R&D expenditures. Sector level: all / two technological areas. Spatial level: US states.
Anselin, Varga, and Acs (1997) / USA	0.51** (US states) 0.54** (MSA's)	0.57** (US states) 0.11** (MSA's)	Regression method: OLS pooled (reported here), spatial ML. Dependent: innovation counts. Independent: industry as well as univ. R&D expenditures. Sector level: high-tech sector (two-digit ISIC). Spatial level: US states, Metropolitan Statistical Areas (MSA).
Fischer and Varga (2003) / Austria	0.10** - 0.40**	0.13** - 0.21**	Regression method: OLS, Spatial error ML. Dependent: number of patents. Independent: industry as well as university R&D budget. Sector level: high-tech sector (two-digit ISIC). Spatial level: political districts (LAU-1).
Ronde and Hussler (2005) / France	0.46** - 0.10**	-0.77** - not significant	Regression method: Logit, OLS, Negative-binomial. Dependent: number of patents. Independent: number of researchers in the private and in the public sector per 10.000 inhabitants. Sector level: 14 manufacturing industries. Spatial level: NUTS-3.
Blind and Grupp (1999) / Germany	Not significant	0.51 ** - 0.71**	Regression method: OLS. Dependent: number of corporate patents. Independent: industry R&D personnel, university patents. Sector level: 18 technological areas (based on IPC). Spatial level: two NUTS-1 regions.
Andersson and Ejermo (2004) / Sweden	0.07*	Not significant	Regression method: OLS. Dependent: number of patents (EPO). Independent: industry as well as univ. R&D man-years. Sector level: 19 industries (two digit SNI92) Spatial level: Swedish labor market regions.
Piergiovanni and Santarelli (2001) / France	0.08**	0.66**	Regression method: log-linear. Dependent: number of corporate patents per employee. Independent: salaries for R&D personnel in the private sector as well as at universities. Sector level: manufacturing industries. Spatial level: NUTS-2.
Autant-Bernard (2001) / France	0.34** - 0.48**	Not significant - 0.20*	Regression method: OLS, 3SLS. Dependent: number of patents (3 years average). Independent: private R&D expenditures, public R&D publications. Sector level: all. Spatial level: NUTS-3.
Piergiovanni, Santarelli and Vivarelli (1997) / Italy	0.15** (all firms) 0.01** (small firms only)	0.03 (all firms) 0.02** (small firms only)	Regression method: OLS pooled. Dependent: number of corporate patents per capita. Independent: private and univ. R&D expenditures per capita. Sector level: all. Spatial level: NUTS-2.
Barrio-Castro and Garcia-Quevedo (2005) / Spain	0.08 - 0.37* (fixed effects) 0.29 - 0.47** (random effects)	0.35 - 0.77** (fixed effects) 0.47 - 0.76** (random effects)	Regression method: Negative-binomial (panel). Dependent: number of private patents. Independent: private as well as univ. R&D expenditures. Sector level: all. Spatial level: NUTS-2.

* significant at the 5% level; ** significant at the 1% level.

There are a number of reasons for assuming that the importance of universities for education and research is underestimated by the type of analysis that has been conducted here. A main cause of such an underestimation could be that many of the effects of universities and technical colleges are long-term in nature. For example, innovative activity of spin-off firms from academic institutions is, in our analysis, completely assigned to the private sector; thus, disregarding the fact that the respective academic incubator may have made a considerable contribution. Moreover, the presence of universities and the access to academically trained labor may attract innovative private firms into a region that would otherwise not have been established there. Therefore, one may assume that our estimates signify a kind of lower boundary for the impact of academic institutions. A more comprehensive assessment of the diverse direct and indirect effects certainly requires a considerably broader approach than the one being conducted here.

6. Summary and Conclusion

Our analysis of the effect of universities and private sector R&D on regional innovative output shows that regional knowledge has a dominant impact. The highest share of innovative output as measured by the number of patents is explained by private sector R&D employment in the same region. Knowledge of private sector R&D employees in adjacent regions is much less important, and its effect becomes weaker with increasing distance. Our analysis clearly indicates that the mere size of the universities in terms of the number of employees, number of students, and university graduates as well as the volume of the regular budget has no statistically significant impact on innovative output. Such an effect is, however, found for the external funds attracted by the universities, which can be regarded as a measure of the intensity and quality of the research. This clearly indicates that it is not the pure existence or the size of universities but rather the intensity and quality of the research conducted there which are relevant. Therefore, a policy that wants to promote regional innovation processes by building up universities should place substantial emphasis on the intensity and quality of the research conducted there.

However, compared to private sector R&D, the contribution of the universities is rather small. It is also smaller than that which is found in most of the studies for the US and for other European countries.

Accounting for industrial concentration in a region, we find that diversity is conducive for innovative activities. Therefore, Jacobs-externalities obviously play some sort of role. We also find clear evidence for a positive impact of specialization in manufacturing industries as compared to the service sector as well as significant scale effects of regional population.

References

- Abramson, H. Norman, Encarnação, José, Reid, Proctor P. and Schmoch, Ulrich (eds.) 1997: *Technology Transfer Systems in the United States and Germany. Lessons and Perspectives*. Washington, D.C: National Academy Press.
- Acs, Zoltan J., Audretsch, David B. and Feldman, Maryann 1991: Real Effects of Academic Research: Comment, *American Economic Review*, 81: 363-367.
- Acs, Zoltan, Anselin, Luc and Varga, Attila 2002: Patents and Innovation Counts as measures of regional production of New Knowledge, *Research Policy*, 31: 1069-1085.
- Andersson, Martin and Ejermo, Olof 2004: Sectoral Knowledge Production in Swedish Regions 1993-1999, in Charlie Karlsson, Per Flensburg and Sven Åke Hörte (eds.), *Knowledge Spillovers and Knowledge Management*, pp. 143-170. Cheltenham: Edward Elgar.
- Anselin, Luc, Varga, Attila and Acs, Zoltan 1997: Local Geographic Spillovers between University Research and High Technology Innovations, *Journal of Urban Economics*, 42: 422-448.
- Anselin, Luc, Varga, Attila and Acs, Zoltan 2000: Geographical Spillovers and University Research: A Spatial Econometric Perspective, *Growth and Change*, 31: 501-515.
- Audretsch, David B. 1998: Agglomeration and the location of economic activity, *Oxford Review of Economic Policy*, 14: 18-29.
- Audretsch, David B. and Lehmann, Erik E. 2005: Does the Knowledge Spillover Theory of Entrepreneurship Hold for Regions, *Research Policy*, 34: 1191-202.
- Audretsch, David B. and Stephan, Paula E. 1996: Company-scientist locational links: the case of bio-Technology, *American Economic Review*, 86: 641-652.
- Audretsch, David B. and Stephan, Paula E. 1999: Knowledge spillovers in biotechnology: sources and incentives, *Journal of Evolutionary Economics*, 9: 97-107.
- Audretsch, David B., Lehmann, Erik E. and Warning, Susanne 2004: University Spillovers: Does the Kind of Science Matter, *Industry and Innovation*, 11: 193-206.
- Autant-Bernard, Corinne 2001: Science and knowledge flows: evidence from the French case, *Research Policy*, 30: 1069-1078.
- Bade, Franz-Josef and Nerlinger, Eric A. 2000: The spatial distribution of new technology-based firms: empirical results for West Germany, *Papers in Regional Science*, 79: 155-176.
- Barrio-Castro, Tomas Del and Garcia-Quevedo, Jose 2005: Effects of university research on the geography of innovation, *Regional Studies*, 39: 1217-1229.
- Becker, Wolfgang 2003: Evaluation of the Role of Universities in the Innovation Process. Volkswirtschaftliche Diskussionsreihe der Universität Augsburg, No. 241.
- Beise, Marian and Stahl, Harald 1999: Public research and industrial innovations in Germany, *Research Policy*, 28: 397-422.

- Blind, Knut and Grupp, Harioff 1999: Interdependencies between the science and technology infrastructure and innovation activities in German regions: empirical findings and policy consequences, *Research Policy*, 28: 451–468.
- Cohen, Wesley M. and Levinthal, Daniel A. 1990: Absorptive Capacity: A New Perspective of Learning and Innovation, *Administrative Science Quarterly*, 35: 128-152.
- Cohen, Wesley M, Nelson, Richard R. and Walsh, John P. 2000: Protecting their intellectual assets: appropriability conditions and why US manufacturing firms patent (or not). NBER Working Paper, No. 7552, Cambridge.
- Deyle, Hanno-G. and Grupp, Harioff 2005: Commuters and the regional assignment of innovative activities: A methodological patent study of German districts, *Research Policy*, 34: 221–234.
- Edquist, Charles 1997: Systems of Innovation Approaches – Their Emergence and Characteristics, in Charles Edquist (ed.), *Systems of Innovation – Technologies, Institutions and Organizations*, pp. 1-40. London: Pinter.
- Feldman, Maryann P. 1994: *The Geography of Innovation*. Boston: Kluwer Academic Publishers.
- Feldman, Maryann P. 2001: The Entrepreneurial Event Revisited: Firm Formation in a Regional Context, *Industrial and Corporate Change*, 10: 861-891.
- Feldman, Maryann P. and Desrochers, Pierre 2003: Research Universities and Local Economic Development: Lessons from the History of Johns Hopkins University, *Industry and Innovation*, 10: 5-24.
- Fischer, Manfred M. and Varga, Attila 2003: Spatial Knowledge Spillovers and University Research: Evidence from Austria, *Annals of Regional Science*, 37: 303-322.
- Fritsch, Michael 2002: Measuring the Quality of Regional Innovation Systems: A Knowledge Production Function Approach, *International Regional Science Review*, 25: 86-101.
- Fritsch, Michael 2003: Does Cooperation Behavior Differ between Regions? *Industry and Innovation*, 10: 25-39.
- Fritsch, Michael 2004: R&D-Cooperation and the Efficiency of Regional Innovation Activities, *Cambridge Journal of Economics*, 28: 829-846.
- Fritsch, Michael and Brixy, Udo 2004: The Establishment File of the German Social Insurance Statistics, *Schmollers Jahrbuch/Journal of Applied Social Science Studies*, 124: 183-190.
- Fritsch, Michael 2005: Do Regional Systems of Innovation Matter?, in Kurt Huebner (ed.), *The New Economy in Transatlantic Perspective - Spaces of Innovation*, pp. 187-203. Abingdon: Routledge.
- Fritsch, Michael and Franke, Grit 2004: Innovation, regional knowledge spillovers and R&D cooperations, *Research Policy*, 33: 245-255.
- Fritsch, Michael and Slavtchev, Viktor 2005: The Role of Regional Knowledge Sources for Innovation. Working Paper 15/2005, Faculty of Economics and Business Administration, Technical University Bergakademie Freiberg.

- Fritsch, Michael and Slavtchev, Viktor 2006: What Determines the Efficiency of Regional Innovation Systems, Mimeo, Technical University Bergakademie Freiberg.
- Glaeser, Edward L., Kallal, Hedi D., Scheinkman, Jose A. and Shleifer, Andrei 1992: Growth in Cities, *Journal of Political Economy*, 100: 1126-1152.
- Greene, William H. 2003: *Economic Analysis*, 5th edn. New York: Prentice Hall.
- Greif, Siegfried and Schmiedl, Dieter 2002: *Patentatlas Deutschland*. Munich: Deutsches Patent- und Markenamt (in German).
- Greunz, Lydia 2004: Industrial structure and innovation – evidence from European regions, *Journal of Evolutionary Economics*, 14: 563-592.
- Griliches, Zvi 1979: Issues in Assessing the Contribution of Research and Development to Productivity Growth, *Bell Journal of Economics*, 10: 92-116.
- Hall, Bronwyn H., Link, Albert N. and Scott, John T. 2003: Universities as Research Partners, *The Review of Economics and Statistics*, 85: 485-491.
- Hornbostel, Stefan 2001: Third party funding of German Universities. An indicator of research activity, *Scientometrics*, 50: 523-537.
- Jacobs, Jane 1969: *The Economy of Cities*. New York: Random House.
- Jaffe, Adam B. 1989: Real Effects of Academic Research, *American Economic Review*, 79: 957-970.
- Kline, Stephen J. and Rosenberg, Nathan 1986: An Overview of Innovation, in Ralph Landau and Nathan Rosenberg (eds.), *The Positive Sum Strategy*, pp. 275-305. Washington, D.C.: National Academy Press.
- Krugman, Paul 1998: Space: The Final Frontier, *Journal of Economic Perspectives*, 12: 161-174.
- Licht, Georg and Zoz, Konrad 1998: Patents and R&D, An Econometric Investigation Using Applications for German, European and US Patents by German Companies, *Annales d'Economie et de Statistique*, 49-50: 329-360.
- Mansfield, Edwin 1995: Academic research underlying industrial innovations: Sources, characteristics, and financing, *Review of Economics and Statistics*, 77: 55-65.
- Mansfield, Edwin and Lee, Jeong-Yeon 1996: The modern university: contributor to industrial innovation and recipient of industrial R&D support, *Research Policy*, 25: 1047-1058.
- Markman, Gideon D., Gianiodis, Peter T., Phan, Phillip H. and Balkin, David B. 2004: Entrepreneurship from the Ivory Tower: Do Incentive Systems Matter?, *Journal of Technology Transfer*, 29: 353-364.
- Meyer-Krahmer, Frieder and Schmoch, Ulrich 1998: Science-based Technologies: University-Industry Interactions in Four Fields, *Research Policy*, 27: 835-851.
- Nedeva, Maria, Georghiou, Luke and Halfpenny, Peter 1999: Benefactors or Beneficiary: The Role of Industry in the Support of University Research Equipment, *Journal of Technology Transfer*, 24: 139-147.

- Nelson, Richard R. (ed.) 1993: *National Innovation Systems: A Comparative Analysis*. New York: Oxford University Press.
- Nelson, Richard R. and Phelps, Edmund S. 1966: Investment in humans, technological diffusion, and economic growth, *American Economic Review*, 56: 69-75.
- Paci, Raffaele and Usai, Stefano 1999: Externalities, knowledge spillover and the spatial distribution of innovation, *GeoJournal*, 49: 381-390.
- Peri, Giovanni 2005: Determinants of Knowledge Flows and their Effect on Innovation, *The Review of Economics and Statistics*, 87: 308-322.
- Piergiovanni, Roberta and Santarelli, Enrico 2001: Patents and the Geographic Localization of R&D Spillovers in French Manufacturing, *Regional Studies*, 35: 697-702.
- Piergiovanni, Roberta, Santarelli, Enrico and Vivarelli, Marco 1997: From which source do small firms derive their innovative inputs? Some evidence from Italian industry, *Review of Industrial Organization*, 12: 243-258.
- Polanyi, Michael 1967: *The Tacit Dimension*. London: Routledge and Kegan Paul.
- Ronde, Patrick and Hussler, Caroline 2005: Innovation in Regions: What Does Really Matter?, *Research Policy*, 34: 1150-1172.
- Schartinger, Doris, Schibany, Andreas and Gassler, Helmut 2001: Interactive Relations Between Universities and Firms: Empirical Evidence for Austria, *Journal of Technology Transfer*, 26: 255-268.
- Siegel, Donald, Waldman, David, Atwater, Leanne and Link, Albert 2004: Toward a model of effective transfer of scientific knowledge from academicians to practitioners: qualitative evidence from commercialization of university technologies, *Journal of Engineering and Technology Management*, 21: 113-142.
- von Hippel, Eric 1994: "Sticky Information" and the Locus of Problem Solving: Implications for Innovation, *Management Science*, 40: 429-439.
- Zucker, L.M. and Brewer, D.M. 1998: Intellectual Capital and the Birth of U.S. Biotechnology Enterprises, *American Economic Review*, 88: 290-306.

**List of Working Papers of the Faculty of Economics and Business Administration,
Technische Universität Bergakademie Freiberg.**

2000

- 00/1 Michael Nippa, Kerstin Petzold, Ökonomische Erklärungs- und Gestaltungsbeiträge des Realoptionen-Ansatzes, Januar.
- 00/2 Dieter Jacob, Aktuelle baubetriebliche Themen – Sommer 1999, Januar.
- 00/3 Egon P. Franck, Gegen die Mythen der Hochschulreformdiskussion – Wie Selektionsorientierung, Nonprofit-Verfassungen und klassische Professorenbeschäftigungsverhältnisse im amerikanischen Hochschulwesen zusammenpassen, erscheint in: *Zeitschrift für Betriebswirtschaft (ZfB)*, 70. (2000).
- 00/4 Jan Körnert, Unternehmensgeschichtliche Aspekte der Krisen des Bankhauses Barings 1890 und 1995, in: *Zeitschrift für Unternehmensgeschichte*, München, 45 (2000), 205 – 224.
- 00/5 Egon P. Franck, Jens Christian Müller, Die Fußball-Aktie: Zwischen strukturellen Problemen und First-Mover-Vorteilen, *Die Bank*, Heft 3/2000, 152 – 157.
- 00/6 Obeng Mireku, Culture and the South African Constitution: An Overview, Februar.
- 00/7 Gerhard Ring, Stephan Oliver Pfaff, CombiCar: Rechtliche Voraussetzungen und rechtliche Ausgestaltung eines entsprechenden Angebots für private und gewerbliche Nutzer, Februar.
- 00/8 Michael Nippa, Kerstin Petzold, Jamina Bartusch, Neugestaltung von Entgeltsystemen, Besondere Fragestellungen von Unternehmen in den Neuen Bundesländern – Ein Beitrag für die Praxis, Februar.
- 00/9 Dieter Welz, Non-Disclosure and Wrongful Birth , Avenues of Liability in Medical Malpractice Law, März.
- 00/10 Jan Körnert, Karl Lohmann, Zinsstrukturbasierte Margenkalkulation, Anwendungen in der Marktzinsmethode und bei der Analyse von Investitionsprojekten, März.
- 00/11 Michael Fritsch, Christian Schwirten, R&D cooperation between public research institutions - magnitude, motives and spatial dimension, in: Ludwig Schätzl und Javier Revilla Diez (eds.), *Technological Change and Regional Development in Europe*, Heidelberg/New York 2002: Physica, 199 – 210.
- 00/12 Diana Grosse, Eine Diskussion der Mitbestimmungsgesetze unter den Aspekten der Effizienz und der Gerechtigkeit, März.
- 00/13 Michael Fritsch, Interregional differences in R&D activities – an empirical investigation, in: *European Planning Studies*, 8 (2000), 409 – 427.
- 00/14 Egon Franck, Christian Opitz, Anreizsysteme für Professoren in den USA und in Deutschland – Konsequenzen für Reputationsbewirtschaftung, Talentallokation und die Aussagekraft akademischer Signale, in: *Zeitschrift Führung + Organisation (zfo)*, 69 (2000), 234 – 240.
- 00/15 Egon Franck, Torsten Pudack, Die Ökonomie der Zertifizierung von Managemententscheidungen durch Unternehmensberatungen, April.
- 00/16 Carola Jungwirth, Inkompatible, aber dennoch verzahnte Märkte: Lichtblicke im angespannten Verhältnis von Organisationswissenschaft und Praxis, Mai.
- 00/17 Horst Brezinski, Der Stand der wirtschaftlichen Transformation zehn Jahre nach der Wende, in: Georg Brunner (Hrsg.), *Politische und ökonomische Transformation in Osteuropa*, 3. Aufl., Berlin 2000, 153 – 180.
- 00/18 Jan Körnert, Die Maximalbelastungstheorie Stützel als Beitrag zur einzelwirtschaftlichen Analyse von Dominoeffekten im Bankensystem, in: Eberhart Ketzler, Stefan Prigge u. Hartmut Schmidt (Hrsg.), *Wolfgang Stützel – Moderne Konzepte für Finanzmärkte, Beschäftigung und Wirtschaftsverfassung*, Verlag J. C. B. Mohr (Paul Siebeck), Tübingen 2001, 81 – 103.
- 00/19 Cornelia Wolf, Probleme unterschiedlicher Organisationskulturen in organisationalen Subsystemen als mögliche Ursache des Konflikts zwischen Ingenieuren und Marketingexperten, Juli.
- 00/20 Egon Franck, Christian Opitz, Internet-Start-ups – Ein neuer Wettbewerber unter den „Filteranlagen“ für Humankapital, erscheint in: *Zeitschrift für Betriebswirtschaft (ZfB)*, 70 (2001).

- 00/21 Egon Franck, Jens Christian Müller, Zur Fernsehvermarktung von Sportligen: Ökonomische Überlegungen am Beispiel der Fußball-Bundesliga, erscheint in: Arnold Hermanns und Florian Riedmüller (Hrsg.), *Management-Handbuch Sportmarketing*, München 2001.
- 00/22 Michael Nippa, Kerstin Petzold, Gestaltungsansätze zur Optimierung der Mitarbeiter-Bindung in der IT-Industrie - eine differenzierende betriebswirtschaftliche Betrachtung -, September.
- 00/23 Egon Franck, Antje Musil, Qualitätsmanagement für ärztliche Dienstleistungen – Vom Fremd- zum Selbstmonitoring, September.
- 00/24 David B. Audretsch, Michael Fritsch, Growth Regimes over Time and Space, *Regional Studies*, 36 (2002), 113 – 124.
- 00/25 Michael Fritsch, Grit Franke, Innovation, Regional Knowledge Spillovers and R&D Cooperation, *Research Policy*, 33 (2004), 245-255.
- 00/26 Dieter Slaby, Kalkulation von Verrechnungspreisen und Betriebsmittelmieten für mobile Technik als Grundlage innerbetrieblicher Leistungs- und Kostenrechnung im Bergbau und in der Bauindustrie, Oktober.
- 00/27 Egon Franck, Warum gibt es Stars? – Drei Erklärungsansätze und ihre Anwendung auf verschiedene Segmente des Unterhaltungsmarktes, *Wirtschaftsdienst – Zeitschrift für Wirtschaftspolitik*, 81 (2001), 59 – 64.
- 00/28 Dieter Jacob, Christop Winter, Aktuelle baubetriebliche Themen – Winter 1999/2000, Oktober.
- 00/29 Michael Nippa, Stefan Dirlich, Global Markets for Resources and Energy – The 1999 Perspective - , Oktober.
- 00/30 Birgit Plewka, Management mobiler Gerätetechnik im Bergbau: Gestaltung von Zeitfondsgliederung und Ableitung von Kennziffern der Auslastung und Verfügbarkeit, Oktober.
- 00/31 Michael Nippa, Jan Hachenberger, Ein informationsökonomisch fundierter Überblick über den Einfluss des Internets auf den Schutz Intellektuellen Eigentums, Oktober.
- 00/32 Egon Franck, The Other Side of the League Organization – Efficiency-Aspects of Basic Organizational Structures in American Pro Team Sports, Oktober.
- 00/33 Jan Körnert, Cornelia Wolf, Branding on the Internet, Umbrella-Brand and Multiple-Brand Strategies of Internet Banks in Britain and Germany, erschienen in Deutsch: *Die Bank*, o. Jg. (2000), 744 – 747.
- 00/34 Andreas Knabe, Karl Lohmann, Ursula Walther, Kryptographie – ein Beispiel für die Anwendung mathematischer Grundlagenforschung in den Wirtschaftswissenschaften, November.
- 00/35 Gunther Wobser, Internetbasierte Kooperation bei der Produktentwicklung, Dezember.
- 00/36 Margit Enke, Anja Geigenmüller, Aktuelle Tendenzen in der Werbung, Dezember.

2001

- 01/1 Michael Nippa, Strategic Decision Making: Nothing Else Than Mere Decision Making? Januar.
- 01/2 Michael Fritsch, Measuring the Quality of Regional Innovation Systems – A Knowledge Production Function Approach, *International Regional Science Review*, 25 (2002), 86-101.
- 01/3 Bruno Schönfelder, Two Lectures on the Legacy of Hayek and the Economics of Transition, Januar.
- 01/4 Michael Fritsch, R&D-Cooperation and the Efficiency of Regional Innovation Activities, *Cambridge Journal of Economics*, 28 (2004), 829-846.
- 01/5 Jana Eberlein, Ursula Walther, Änderungen der Ausschüttungspolitik von Aktiengesellschaften im Lichte der Unternehmenssteuerreform, *Betriebswirtschaftliche Forschung und Praxis*, 53 (2001), 464 - 475.
- 01/6 Egon Franck, Christian Opitz, Karriereverläufe von Topmanagern in den USA, Frankreich und Deutschland – Elitenbildung und die Filterleistung von Hochschulsystemen, *Schmalenbachs Zeitschrift für betriebswirtschaftliche Forschung (zfbf)*, (2002).
- 01/7 Margit Enke, Anja Geigenmüller, Entwicklungstendenzen deutscher Unternehmensberatungen, März.

- 01/8 Jan Körnert, The Barings Crises of 1890 and 1995: Causes, Courses, Consequences and the Danger of Domino Effects, *Journal of International Financial Markets, Institutions & Money*, 13 (2003), 187 – 209.
- 01/9 Michael Nippa, David Finegold, Deriving Economic Policies Using the High-Technology Ecosystems Approach: A Study of the Biotech Sector in the United States and Germany, April.
- 01/10 Michael Nippa, Kerstin Petzold, Functions and roles of management consulting firms – an integrative theoretical framework, April.
- 01/11 Horst Brezinski, Zum Zusammenhang zwischen Transformation und Einkommensverteilung, Mai.
- 01/12 Michael Fritsch, Reinhold Grotz, Udo Brixy, Michael Niese, Anne Otto, Gründungen in Deutschland: Datenquellen, Niveau und räumlich-sektorale Struktur, in: Jürgen Schmude und Robert Leiner (Hrsg.), *Unternehmensgründungen - Interdisziplinäre Beiträge zum Entrepreneurship Research*, Heidelberg 2002: Physica, 1 – 31.
- 01/13 Jan Körnert, Oliver Gaschler, Die Bankenkrise in Nordeuropa zu Beginn der 1990er Jahre - Eine Sequenz aus Deregulierung, Krise und Staatseingriff in Norwegen, Schweden und Finnland, *Kredit und Kapital*, 35 (2002), 280 – 314.
- 01/14 Bruno Schönfelder, The Underworld Revisited: Looting in Transition Countries, Juli.
- 01/15 Gert Ziener, Die Erdölwirtschaft Russlands: Gegenwärtiger Zustand und Zukunftsaussichten, September.
- 01/16 Margit Enke, Michael J. Schäfer, Die Bedeutung der Determinante Zeit in Kaufentscheidungsprozessen, September.
- 01/17 Horst Brezinski, 10 Years of German Unification – Success or Failure? September.
- 01/18 Diana Grosse, Stand und Entwicklungschancen des Innovationspotentials in Sachsen in 2000/2001, September.

2002

- 02/1 Jan Körnert, Cornelia Wolf, Das Ombudsmannverfahren des Bundesverbandes deutscher Banken im Lichte von Kundenzufriedenheit und Kundenbindung, in: *Bank und Markt*, 31 (2002), Heft 6, 19 – 22.
- 02/2 Michael Nippa, The Economic Reality of the New Economy – A Fairytale by Illusionists and Opportunists, Januar.
- 02/3 Michael B. Hinner, Tessa Rülke, Intercultural Communication in Business Ventures Illustrated by Two Case Studies, Januar.
- 02/4 Michael Fritsch, Does R&D-Cooperation Behavior Differ between Regions? *Industry and Innovation*, 10 (2003), 25-39.
- 02/5 Michael Fritsch, How and Why does the Efficiency of Regional Innovation Systems Differ? in: Johannes Bröcker, Dirk Dohse and Rüdiger Soltwedel (eds.), *Innovation Clusters and Interregional Competition*, Berlin 2003: Springer, 79-96.
- 02/6 Horst Brezinski, Peter Seidelmann, Unternehmen und regionale Entwicklung im ostdeutschen Transformationsprozess: Erkenntnisse aus einer Fallstudie, März.
- 02/7 Diana Grosse, Ansätze zur Lösung von Arbeitskonflikten – das philosophisch und psychologisch fundierte Konzept von Mary Parker Follett, Juni.
- 02/8 Ursula Walther, Das Äquivalenzprinzip der Finanzmathematik, Juli.
- 02/9 Bastian Heinecke, Involvement of Small and Medium Sized Enterprises in the Private Realisation of Public Buildings, Juli.
- 02/10 Fabiana Rossaro, Der Kreditwucher in Italien – Eine ökonomische Analyse der rechtlichen Handhabung, September.
- 02/11 Michael Fritsch, Oliver Falck, New Firm Formation by Industry over Space and Time: A Multi-Level Analysis, Oktober.

- 02/12 Ursula Walther, Strategische Asset Allokation aus Sicht des privaten Kapitalanlegers, September.
- 02/13 Michael B. Hinner, Communication Science: An Integral Part of Business and Business Studies? Dezember.

2003

- 03/1 Bruno Schönfelder, Death or Survival. Post Communist Bankruptcy Law in Action. A Survey, Januar.
- 03/2 Christine Pieper, Kai Handel, Auf der Suche nach der nationalen Innovationskultur Deutschlands – die Etablierung der Verfahrenstechnik in der BRD/DDR seit 1950, März.
- 03/3 Michael Fritsch, Do Regional Systems of Innovation Matter? in: Kurt Huebner (ed.): *The New Economy in Transatlantic Perspective - Spaces of Innovation*, Abingdon 2005: Routledge, 187-203.
- 03/4 Michael Fritsch, Zum Zusammenhang zwischen Gründungen und Wirtschaftsentwicklung, in Michael Fritsch und Reinhold Grotz (Hrsg.), *Empirische Analysen des Gründungsgeschehens in Deutschland*, Heidelberg 2004: Physica 199-211.
- 03/5 Tessa Rülke, Erfolg auf dem amerikanischen Markt
- 03/6 Michael Fritsch, Von der innovationsorientierten Regionalförderung zur regionalisierten Innovationspolitik, in: Michael Fritsch (Hrsg.): *Marktdynamik und Innovation – Zum Gedenken an Hans-Jürgen Ewers*, Berlin 2004: Duncker & Humblot, 105-127.
- 03/7 Isabel Opitz, Michael B. Hinner (Editor), Good Internal Communication Increases Productivity, Juli.
- 03/8 Margit Enke, Martin Reimann, Kulturell bedingtes Investorenverhalten – Ausgewählte Probleme des Kommunikations- und Informationsprozesses der Investor Relations, September.
- 03/9 Dieter Jacob, Christoph Winter, Constanze Stuhr, PPP bei Schulbauten – Leitfaden Wirtschaftlichkeitsvergleich, Oktober.
- 03/10 Ulrike Pohl, Das Studium Generale an der Technischen Universität Bergakademie Freiberg im Vergleich zu Hochschulen anderer Bundesländer (Niedersachsen, Mecklenburg-Vorpommern) – Ergebnisse einer vergleichenden Studie, November.

2004

- 04/1 Michael Fritsch, Pamela Mueller, The Effects of New Firm Formation on Regional Development over Time, *Regional Studies*, 38 (2004), 961-975.
- 04/2 Michael B. Hinner, Mirjam Dreisörner, Antje Felich, Manja Otto, Business and Intercultural Communication Issues – Three Contributions to Various Aspects of Business Communication, Januar.
- 04/3 Michael Fritsch, Andreas Stephan, Measuring Performance Heterogeneity within Groups – A Two-Dimensional Approach, Januar.
- 04/4 Michael Fritsch, Udo Brixy, Oliver Falck, The Effect of Industry, Region and Time on New Business Survival – A Multi-Dimensional Analysis, Januar.
- 04/5 Michael Fritsch, Antje Weyh, How Large are the Direct Employment Effects of New Businesses? – An Empirical Investigation, März.
- 04/6 Michael Fritsch, Pamela Mueller, Regional Growth Regimes Revisited – The Case of West Germany, in: Michael Dowling, Jürgen Schmude and Dodo von Knyphausen-Aufsess (eds.): *Advances in Interdisciplinary European Entrepreneurship Research Vol. II*, Münster 2005: LIT, 251-273.
- 04/7 Dieter Jacob, Constanze Stuhr, Aktuelle baubetriebliche Themen – 2002/2003, Mai.
- 04/8 Michael Fritsch, Technologietransfer durch Unternehmensgründungen – Was man tun und realistischerweise erwarten kann, in: Michael Fritsch and Knut Koschatzky (eds.): *Den Wandel gestalten – Perspektiven des Technologietransfers im deutschen Innovationssystem*, Stuttgart 2005: Fraunhofer IRB Verlag, 21-33.

- 04/9 Michael Fritsch, Entrepreneurship, Entry and Performance of New Businesses – Compared in two Growth Regimes: East and West Germany, in: *Journal of Evolutionary Economics*, 14 (2004), 525-542.
- 04/10 Michael Fritsch, Pamela Mueller, Antje Weyh, Direct and Indirect Effects of New Business Formation on Regional Employment, Juli.
- 04/11 Jan Körnert, Fabiana Rossaro, Der Eigenkapitalbeitrag in der Marktzinsmethode, in: *Bank-Archiv* (ÖBA), Springer-Verlag, Berlin u. a., ISSN 1015-1516. Jg. 53 (2005), Heft 4, 269-275.
- 04/12 Michael Fritsch, Andreas Stephan, The Distribution and Heterogeneity of Technical Efficiency within Industries – An Empirical Assessment, August.
- 04/13 Michael Fritsch, Andreas Stephan, What Causes Cross-industry Differences of Technical Efficiency? – An Empirical Investigation, November.
- 04/14 Petra Rünger, Ursula Walther, Die Behandlung der operationellen Risiken nach Basel II - ein Anreiz zur Verbesserung des Risikomanagements? Dezember.

2005

- 05/1 Michael Fritsch, Pamela Mueller, The Persistence of Regional New Business Formation-Activity over Time – Assessing the Potential of Policy Promotion Programs, Januar.
- 05/2 Dieter Jacob, Tilo Uhlig, Constanze Stuhr, Bewertung der Immobilien von Akutkrankenhäusern der Regelversorgung unter Beachtung des neuen DRG-orientierten Vergütungssystems für stationäre Leistungen, Januar.
- 05/3 Alexander Eickelpasch, Michael Fritsch, Contests for Cooperation – A New Approach in German Innovation Policy, April.
- 05/4 Fabiana Rossaro, Jan Körnert, Bernd Nolte, Entwicklung und Perspektiven der Genossenschaftsbanken Italiens, in: *Bank-Archiv* (ÖBA), Springer-Verlag, Berlin u. a., ISSN 1015-1516, Jg. 53 (2005), Heft 7, 466-472.
- 05/5 Pamela Mueller, Entrepreneurship in the Region: Breeding Ground for Nascent Entrepreneurs? Mai.
- 05/6 Margit Enke, Larissa Greschuchna, Aufbau von Vertrauen in Dienstleistungsinteraktionen durch Instrumente der Kommunikationspolitik – dargestellt am Beispiel der Beratung kleiner und mittlerer Unternehmen, Mai.
- 05/7 Bruno Schönfelder, The Puzzling Underuse of Arbitration in Post-Communism – A Law and Economics Analysis. Juni.
- 05/8 Andreas Knabe, Ursula Walther, Zur Unterscheidung von Eigenkapital und Fremdkapital – Überlegungen zu alternativen Klassifikationsansätzen der Außenfinanzierung, Juli.
- 05/9 Andreas Ehrhardt, Michael Nippa, Far better than nothing at all - Towards a contingency-based evaluation of management consulting services, Juli
- 05/10 Loet Leydesdorff, Michael Fritsch, Measuring the Knowledge Base of Regional Innovation Systems in Germany in terms of a Triple Helix Dynamics, Juli.
- 05/11 Margit Enke, Steffi Poznanski, Kundenintegration bei Finanzdienstleistungen, Juli.
- 05/12 Olga Minuk, Fabiana Rossaro, Ursula Walther, Zur Reform der Einlagensicherung in Weißrussland - Kritische Analyse und Vergleich mit dem Deutschen Einlagensicherungssystem, August.
- 05/13 Brit Arnold, Larissa Greschuchna, Hochschulen als Dienstleistungsmarken – Besonderheiten beim Aufbau einer Markenidentität, August.
- 05/14 Bruno Schönfelder, The Impact of the War 1991 – 1995 on the Croatian Economy – A Contribution to the Analysis of War Economies, August.
- 05/15 Michael Fritsch, Viktor Slavtchev, The Role of Regional Knowledge Sources for Innovation – An Empirical Assessment, August.
- 05/16 Pamela Mueller, Exploiting Entrepreneurial Opportunities: The Impact of Entrepreneurship on Economic Growth, August.

- 05/17 Pamela Mueller, Exploring the Knowledge Filter: How Entrepreneurship and University-Industry Relations Drive Economic Growth, September.
- 05/18 Marc Rodt, Klaus Schäfer, Absicherung von Strompreisisrisiken mit Futures: Theorie und Empirie, September.
- 05/19 Klaus Schäfer, Johannes Pohn-Weidinger, Exposures and Exposure Hedging in Exchange Rate Risk Management, September.
- 2006**
- 06/1 Michael Nippa, Jens Grigoleit, Corporate Governance ohne Vertrauen? Ökonomische Konsequenzen der Agency-Theorie, Januar.
- 06/2 Tobias Henning, Pamela Mueller, Michael Niese, Das Gründungsgeschehen in Dresden, Rostock und Karlsruhe: Eine Betrachtung des regionalen Gründungspotenzials, Januar.
- 06/3 Dorothea Schäfer, Dirk Schilder, Informed Capital in a Hostile Environment – The Case of Relational Investors in Germany, Januar.
- 06/4 Oleg Badunenko, Michael Fritsch, Andreas Stephan, Allocative Efficiency Measurement Revisited – Do We Really Need Input Prices? Januar.
- 06/5 Diana Grosse, Robert Ullmann, Enrico Weyh, Die Führung innovativer Teams unter Berücksichtigung rechtlicher und psychologischer Aspekte, März.
- 06/6 Silvia Rogler, Vergleichbarkeit von Gesamt- und Umsatzkostenverfahren – Auswirkungen auf die Jahresabschlussanalyse, März.
- 06/7 Michael Fritsch, Dirk Schilder, Does Venture Capital Investment Really Require Spatial Proximity? An Empirical Investigation, März.
- 06/8 Michael Fritsch, Viktor Slavtchev, Measuring the Efficiency of Regional Innovation Systems – An Empirical Assessment, März.
- 06/9 Michael Fritsch, Dirk Schilder, Is Venture Capital a Regional Business? The Role of Syndication, Mai.
- 06/10 Carsten Felden, Heiko Bock, André Gräning, Lana Molotowa, Jan Saat, Rebecca Schäfer, Bernhard Schneider, Jenny Steinborn, Jochen Voecks, Christopher Woerle, Evaluation von Algorithmen zur Textklassifikation, Mai.
- 06/11 Michael Fritsch, Michael Stützer, Die Geografie der Kreativen Klasse in Deutschland, Juni.
- 06/12 Dirk Schilder, Public Venture Capital in Germany – Task Force or Forced Task?, Juni.
- 06/13 Michael Fritsch, Pamela Müller, The Effect of New Business Formation on Regional Development over Time: The Case of Germany, Juli.
- 06/14 Tobias Henning, Holger Graf, Public Research in Regional Networks of Innovators: A Comparative Study of Four East-German Regions, August.