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# THE DEBT-GROWTH NEXUS IN POOR COUNTRIES: A REASSESSMENT

Andrea F. Presbitero§

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Preliminary Version, please do not quote without author's permission

### **Abstract**

This paper investigates the relationship between external indebtedness and economic growth, with a particular attention to LICs, for which the theoretical arguments of debt overhang and liquidity constraint have to be reconsidered. The estimation of a growth model, with a panel of 121 developing countries, supports a negative and linear relationship between past values of the NPV of external public debt and current economic growth. This is due to the "extended debt overhang", according to which a large indebtedness leads to misallocation of capital and discourage long-term investment and structural reforms. This work underlines the critical role of economic policies and institutions, the necessity of focusing on LICs and fostering macroeconomic stability.

**Keywords:** External Debt, HIPC, Debt Relief, Economic Growth

JEL Classification: C33, F34, H63, O11

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## 1. Introduction

Debt relief is nowadays one of the critical issues on the policy agenda of governments and international institutions. At the G8 summit at Gleneagles and at the following meetings donors and the international community agreed to further debt cancellation to the Highly Indebted Poor Countries (HIPC), and the debate is now on the possibility of granting debt relief to other poor countries that might be included in the HIPC Initiative. The presence of a large indebtedness has different effects on poor countries, not only related to their macroeconomic performance, but also to political and institutional aspects. Nevertheless, this paper focuses exclusively on the economic consequences of high debts in poor countries, providing a re-examination of the channels through which external debt impinges on investment and on economic growth, in order to improve the reliability of policy recommendations.

According to the debt overhang effect (Krugman, 1988 and Sachs, 1989) a large debt burden squeezes investments, because returns are "taxed away" by foreign creditors. This theoretical argument was developed in response to the Latin American crisis of the 1980s, which affected Middle Income countries and debts contracted mainly with private creditors. However, the current debt crisis involves Low Income countries, mainly located in Sub-Saharan African, without market access and highly dependant on concessional external lending. Notwithstanding bilateral and multilateral debt relief, they keep on receiving large inflows of external credit at high concessional terms by multilateral institutions. Hence, the lack of sudden stops in external assistance and the continuous process of debt rescheduling and restructuring is expected to reduce the disincentive effect of external public debt. The current situation seems to adapt better to an extensive interpretation of debt overhang, which implies a disincentive on investments in human capital and new technologies, and the government's willingness to adopt structural reforms and fiscal adjustments, leading to a poverty trap (Sachs, 2002). Besides, the uncertainty associated with the level of external public debt (i.e. risk of default, rescheduling and arrears) increases the volatility of future inflows, leading to a situation in which investors are likely to exercise the "waiting" option (Serven, 1996). Thus, an unstable macroeconomic environment (i.e. high and volatile inflation and interest rates) is likely to generate a misallocation of resources, maybe due to short-termism, which reduces the efficiency and productivity of capital, leading to a slowdown of economic growth.

Some earlier papers<sup>1</sup> suggest that the debt-growth relationship follows a bell-shaped curve, since, beyond a certain debt ratio<sup>2</sup>, the impact of the stock of external debt on growth becomes negative. Two recent papers, Cordella *et al.* (2005) and Imbs and Ranciere (2005), move from the previous literature and extend the analysis: the former argue that the relation is a "modified Debt-Laffer curve" because, over a certain threshold, the debt effect on growth is nil, creating

<sup>&</sup>lt;sup>1</sup> See: Elbadawi et al. (1997), Pattillo et al. (2002 and 2004), Clements et al. (2003).

<sup>&</sup>lt;sup>2</sup> The main measures of external indebtedness are the ratios of external debt over GDP and over exports.

a sort of debt irrelevance zone; the latter use a non parametric technique to support the bell shaped curve, arguing that better institutions reduce the magnitude of the debt overhang.

Also debt flows could affect economic performance, if a reduction in current debt service increases the current level of investments, for any given level of future indebtedness (liquidity constraint effect). However, empirical findings on the effectiveness the crowding out of investment are debatable<sup>3</sup>.

In sum, the empirical evidence on the debt-growth nexus is unclear, since econometric results lack of robustness (Moss and Chiang, 2003). This field of research has to deal with the issues of omitted variables and causality, since it is not clear and necessary that high debt causes low growth. It could or the other way round, or debt and growth could be both determined by policies and institutions. We try to address the problem of causation taking past, instead of current, values of the debt ratio as explanatory variables and we include an institutional indicator to verify if debt has a direct effect on growth<sup>4</sup>.

The first contribution of this work is that we do not find any evidence of an inverse U-shaped curve representing the debt-growth relation. External public debt in the previous period is negatively associated with current economic growth, even controlling for policies and institutions. A further step aims to disentangle the negative debt effect in Low and Middle Income countries, on the ground that debt overhang could be reduced or avoided in LICs thanks to the continuous external borrowing. Our results are not conclusive, but they suggest the possibility that the negative effect of debt on growth is lower in the poorest countries.

The second contribution of the paper concerns the discussion on the channels through which external debt affects economic growth, The estimation of a total investment and a public investment equations does not find any relationship between external debt and investment rate, providing additional support to the extensive interpretation of debt overhang. A lower GDP growth is not due to lower, but to less efficient investment and to the lack of structural reforms, because of the uncertainty and instability created by a large external debt. We also find that debt service obligations crowd out total (and not public) investment, only in Low Income countries. Thus, we could guess that debt service soaks up resources and reduces the credit from the banking system to private sector.

Eventually, the paper underlines the great relevance of macroeconomic management and market oriented policies to trigger economic growth. Therefore, in order to reap of the benefit from a reduction in external debt, it is necessary that governments have the incentives to keep on pursuing structural adjustments and reforms. On the contrary, without conditionality, moral hazard issues could prevent these improvements and hinder economic growth.

<sup>4</sup> If the inclusion of an institutional variable does not affect the significance of the debt ratio, we can be more confident on the authenticity of the relationship between debt and growth.

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<sup>&</sup>lt;sup>3</sup> Pattillo *et al.* (2002, 2004) do not support the liquidity constraint, while Chowdhury (2004), Clements *et al.* (2003), Elbadawi *et al.*, (1997) and Hansen (2004) find that both debt burden and debt service obligations squeeze investment and economic performance. Cohen (1993), instead, rejects the debt overhang hypothesis and supports the crowding out effect.

The remainder of the paper is as follows: next section presents the dataset, its sources and its descriptive statistics in Low and Middle Income countries. Section 3 deals with the growth model and discusses some methodological issues (sub-section 3.1) and the results. Section 4 is about the investment models, while the last section wraps up, draws the main policy recommendations and presents some open questions. Summary Tables and the list of variables are presented in the Annexes.

## 2. Institutional Indicators and Descriptive Statistics

The dataset covers 121 developing countries over the period 1980-2004. The main sources are the World Development Indicators (WDI) and the Global Development Finance 2005 of the World Bank. Other data comes from the World Economic Outlook (IMF) and from a number of IMF Country Report Staff Papers. The historical series on the Net Present Value of Public and Public-Guaranteed (PPG) external debt is an internal dataset of The World Bank constructed by Yuri Dikhanov (2004). The educational indicators – the gross primary and secondary enrolment rates – are constructed updating the Barro-Lee dataset<sup>5</sup> with data from the WDI 2005. To take into account the institutional aspect we use the Country Policy and Institutional Assessments (CPIA) score, which is a confidential indicator of the quality of policies and institutions developed by the World Bank<sup>6</sup>. The CPIA assesses the quality of a country's present policy and institutional framework. Their ratings, ranging from 1 (low) to 6 (high), are based on all key factors that foster pro-poor growth and poverty alleviation (Economic Management, Structural Policies, Policies for Social Inclusion/Equity, Public Sector Management and Institutions). The broad coverage – the CPIA index is available for 136 countries – and the long time horizon (1977-2004) makes this indicator very useful for this panel analysis, since it overcome the usually lack of historical data for institutional indicators.

To wash out any business cycle variation, we take 5 year average of the data, ending with 5 observations in time<sup>7</sup>. Eventually, the plot of the data helped to highlight some outliers, generally related to the first observations in the former communist countries.

The sample includes both Low and Middle-Income countries, so that we end up with an heterogeneous sample of countries, which are likely to be affected in different ways by debt dynamics. The summary statistics of the main variables, (Table 1A, in Annex A), highlight large differences between sub-samples. Middle Income countries are characterized by larger investment (INV) and revenues (REV), higher education (PEDUC and SEDUC), and stronger economic growth

<sup>6</sup> The datasets on the NPV of PPG external debt and on the CPIA ratings were given to the author when he was an intern at the PRMED (Economic Policy and Debt Department) at The World Bank. The author thanks L. Bandiera and V. Nehru for the provision of the data.

<sup>&</sup>lt;sup>5</sup> http://www.cid.harvard.edu/ciddata/ciddata.html (last accessed: February, 2006).

<sup>&</sup>lt;sup>7</sup> For the education variable, instead of taking the five year average, we consider the enrolment rate in the first year of the 5-year period.

(GROWTH). The quality of policies and institutions (CPIA) is better in the richest countries of the sample. The level of public investment (PUBINV) is, instead, larger in the poorest countries, even if the difference is small. The macroeconomic structure in HIPCs present the worst scenario, with an average annual growth rate of 2.9%, lower levels of investment, education, and worse institutional quality.

The comparison of the debt indicators shows differences even larger: the external debt to GDP ratio (DGDP) is 55.2 in MICs and 96.6 in LICs at nominal values and 35 and 59 respectively in Present Value terms (NPVDGDP). The NPV of debt to export ratio (NPVDXTS), which is the basic indicator implemented in the HIPC Initiative, is below the threshold of 150 for MICs (123.8), while it is above in LICs (315) and HIPCs (391). Debt service (TDSGDP), instead, is larger in Middle Income than in Low-Income countries (6.2% of GDP versus 4.5%). In the HIPCs, debt service is larger than in the overall sample of LICs, because of the larger stock of external debt, but still below the level reached in MICs, thanks to concessional lending. Nevertheless, since the crowding out effect concerns the budget constraint, what really matters is the share of revenues designed to repay debt obligations: given their poor revenues, in Low Income countries even a smaller debt service might crowd out investment.

The correlation analysis (Tables 2A-3A) shows that past values of external debt, the variability of inflation and the exchange are significantly associated with lower economic growth, while public and total investment, debt service and education are positively related to GDP growth, even if, for education and debt service, the correlations are smaller and not significant in LICs. We observe a positive and significant correlation between the logarithm of investment (LINV) and debt service, revenues, CPIA, primary education, economic growth and GDP, both in the entire sample and in LICs, while the correlation with external debt ratios is generally not significant. With respect to public investments (PUBINV), they are positively correlated with GDP growth, revenues and the institutional indicator, negatively with the level of GDP, while the correlation with the external debt ratios is not significant.

This brief description of the data underlines great differences in the macroeconomic environment between Low and Middle Income countries: in order to provide more reliable indications of debt effects in the poorest countries, we try to address the heterogeneity in the data estimating the model in different subsamples and also including dummies for different intercepts and slopes in LICs.

## 3. The Growth Model<sup>8</sup>

The growth equation that has to be estimated (1) is:

$$\Delta y_{it} = \alpha + (\beta - 1)y_{it-1} + \sum_{i=1}^{k} \delta_j x_{itj} + \sum_{h=1}^{2} \gamma_h debt_{ith} + n_i + \varepsilon_{it}$$
 (1)

<sup>8</sup> This part is based on Presbitero (2005), who stresses the advantages of System GMM.

and it is equivalent to the dynamic panel model (2):

$$y_{it} = \alpha + \beta y_{it-1} + \sum_{j=1}^{k} \delta_j x_{itj} + \sum_{h=1}^{2} \gamma_h debt_{ith} + n_i + \varepsilon_{it}$$
 (2)

where  $y_{it}$  is the logarithm of per capita GDP at Purchasing Power Parity of country i at time t (and  $\Delta y$  is the GDP growth rate calculated as log difference),  $y_{it-1}$  is the log of lagged income,  $x_{itj}$  is a set of control variables, debt<sub>ith</sub> are different indicators of the external public debt stocks and flows,  $n_i$  captures the effects of the country i that are time invariant, and the classical error term  $\epsilon_{it}$  is referred to the variability across time and countries. We move from the standard augmented Solow model (Mankiw *et al.* 1992) and we add debt variables – the logarithm of debt service and the log of the external public debt-to-GDP ratio in the previous period - and the institutional variable, the CPIA index. The other control variables are the log of investments, the log of the primary enrolment rate, the rate of growth of terms of trade, and some financial indicators – the log of the change in the exchange rate and the variability of inflation<sup>9</sup>.

## Methodology

The dynamic structure of the model<sup>10</sup> makes the OLS estimator upwards biased and inconsistent, since the lagged level of income is correlated with the error term. The within transformation does not solve the problem, because of a downward bias (Nickel, 1981) and inconsistency. A possible solution is represented by the Generalized Method of Moments (GMM) technique. Blundell and Bond (1997) show that when  $\beta$  approaches to one, so that the dependent variable follows a path close to a random walk, the differenced-GMM (Arellano and Bond, 1991) has poor finite sample properties, and it is downwards biased, especially when T is small. Bond et al. (2001) argue that this is likely to be a serious issue for autoregressive model, like the growth equation (2), when the per capita GDP is observed in 3 or 5 years averages and T is necessarily small. Therefore, Blundell and Bond (1997) propose another estimator – the System-GMM (thereafter, BB) - derived from the estimation of a system of two simultaneous equations, one in levels (with lagged first differences as instruments) and the other in first differences (with lagged levels as instruments). In multivariate dynamic panel models, the BB estimator is shown to perform better than the differenced-GMM when series are persistent (\beta close to unity) and there is a dramatic reduction in the finite sample bias due to the exploitation of additional moment conditions (Blundell et al. 2000). In presence of heteroscedasticity and serial correlation, the two-step System-GMM uses a

<sup>&</sup>lt;sup>9</sup> The exchange rate is defined as national currency per US dollar, while the variability of inflation - defined as the standard deviation of inflation in the five-year period - could be thought as a measure of macroeconomic instability.

<sup>&</sup>lt;sup>10</sup> We present the methodological issues referring to the growth model, since they can be easily extended at the investment equation, discussed in section 4.

consistent estimate of the weighting matrix, taking the residuals from the one-step estimate (Davidson and MacKinnon, 2004). Though asymptotically more efficient, the two-step GMM presents estimates of the standard errors that tend to be severely downward biased. However, it is possible to solve this problem using the finite-sample correction to the two-step covariance matrix derived by Windmeijer, which can make two-step robust GMM estimates more efficient than one-step robust ones, especially for system GMM (Roodman, 2003).

Bond *et al.* (2001) provide a useful insight in the GMM estimation of dynamic growth models<sup>11</sup>, arguing that the pooled OLS and the LSDV estimators should be considered respectively as the upper and lower bound. As a result, whether the differenced GMM coefficient is close to or lower than the within group one, this is likely a sign that the estimates are biased downward (maybe because of a weak instrument problem). Thus, if this is the case, the use of System-GMM is highly recommended, and its estimates should lie between OLS and LSDV. This conclusion is supported by the empirical testing of the augmented Solow model (Hoeffler, 2002 and Nkurunziza and Bates, 2002). Presbitero (2005) estimates a model similar to (2) showing that the System-GMM is a good estimator, at least better than the differenced-GMM, which is severely downward biased. In particular, there is evidence that using results obtained with the System GMM confirm that:

- the system-GMM lies between the upper and lower bound represented by OLS and LSDV,
- there is a gain in efficiency, and
- the instrument set is valid <sup>12</sup>.

### **Empirical results**

The results (Table 1) are consistent with the augmented Solow model, showing conditional convergence and a positive effect of education and investment on economic growth. Terms of trade have generally a positive impact too, while openness is not significant. The higher the volatility of the inflation rate, the more unstable is the macroeconomic environment and the lower is the growth rate. Policies and institutions have a strong impact on growth, since a one point increase in the CPIA score is associated with an increase in GDP growth of around 1.3 percentage points. The estimates support the existence of a negative relation between the past debt values and current growth, while debt service is not significant. We check and validate this relevant results with different debt indicators – face and discounted values and their ratios over GDP and exports 13.

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<sup>&</sup>lt;sup>11</sup> One of the main problems of using the GMM estimators with macroeconomic and cross country data is that they are generally developed for micro data, in which the spatial dimension is very large, and their properties are valid asymptotically.

Whether these three conditions are met, the two-step system-GMM results can be taken as a benchmark for growth regressions (Bond *et al.*, 2001, 2004, Nkurunzita and Bates, 2003, Hoeffler, 2002)

<sup>13</sup> The last two columns of Table 1 report the estimates obtained using current instead of past values of the debt ratio: the linear negative relationship is still significant and its magnitude is

Table 1: The Growth Model: different debt indicators

| Dependent variable: <b>GDP growth</b> | (1)        | (2)       | (3)       | (4)       | (5)      | (6)      |
|---------------------------------------|------------|-----------|-----------|-----------|----------|----------|
| GDP (-1)                              | -1.68**    | -1.38**   | -1.77**   | -1.50**   | -2.69**  | -2.45**  |
|                                       | (0.41)     | (0.46)    | (0.39)    | (0.53)    | (0.54)   | (0.48)   |
| NPVDGDP (-1)                          | -0.83**    |           | , ,       |           | , ,      |          |
| , ,                                   | (0.31)     |           |           |           |          |          |
| NPVDXTS (-1)                          |            | -0.45*    |           |           |          |          |
|                                       |            | (0.27)    |           |           |          |          |
| DGDP (-1)                             |            |           | -0.91**   |           |          |          |
| , ,                                   |            |           | (0.37)    |           |          |          |
| DXTS (-1)                             |            |           | , ,       | -0.34     |          |          |
| , ,                                   |            |           |           | (0.34)    |          |          |
| DGDP                                  |            |           |           | , ,       | -0.99**  |          |
|                                       |            |           |           |           | (0.51)   |          |
| DXTS                                  |            |           |           |           | ` ,      | -1.10**  |
|                                       |            |           |           |           |          | (0.45)   |
| LTDSGDP                               | 0.48       | -0.15     | 0.27      | -0.27     | 2.12**   | 2.43**   |
|                                       | (0.53)     | (0.55)    | (0.54)    | (0.57)    | (0.67)   | (0.75)   |
| LINV                                  | 2.67**     | 2.40**    | 2.68**    | 2.46**    | 4.18**   | 4.36**   |
|                                       | (0.85)     | (0.95)    | (0.87)    | (0.88)    | (1.27)   | (1.00)   |
| PEDUC                                 | 3.83**     | 3.52**    | 3.68**    | 3.54**    | 3.10**   | 2.40*    |
|                                       | (1.35)     | (1.48)    | (1.37)    | (1.29)    | (1.30)   | (1.40)   |
| TOT                                   | 0.06**     | 0.06**    | 0.05**    | 0.05*     | 0.04     | 0.04     |
|                                       | (0.03)     | (0.03)    | (0.03)    | (0.03)    | (0.04)   | (0.03)   |
| OPEN                                  | -0.60      | -0.67     | -0.73     | -0.42     | -0.89    | -2.44**  |
|                                       | (0.75)     | (0.77)    | (0.68)    | (0.88)    | (0.92)   | (1.04)   |
| INFL                                  | -0.0004**  | -0.0005** | -0.0005** | -0.0005** | -0.0003  | -0.0002  |
|                                       | (0.0002)   | (0.0002)  | (0.0002)  | (0.0002)  | (0.0002) | (0.0002) |
| CPIA                                  | 1.23**     | 1.29**    | 1.31**    | 1.38**    | 0.81**   | 0.94**   |
|                                       | (0.30)     | (0.30)    | (0.32)    | (0.30)    | (0.39)   | (0.34)   |
| CONSTANT                              | -8.15      | -7.80     | -5.31     | -8.52     | -1.67    | 6.38     |
|                                       | (6.72)     | (7.60)    | (6.91)    | (7.99)    | (6.19)   | (8.40)   |
|                                       | (= - / - / | (1.44)    | (3.9-1)   | (1.55)    | ()       | ()       |
| OIR test (p-value)                    | 0.374      | 0.321     | 0.366     | 0.367     | 0.499    | 0.578    |
| AB(1)                                 | 0.003      | 0.003     | 0.003     | 0.020     | 0.002    | 0.002    |
| AB(2)                                 | 0.917      | 0.998     | 0.918     | 0.967     | 0.859    | 0.900    |
| No. Obs.                              | 410        | 405       | 409       | 412       | 427      | 421      |
| No. Obs. Per group                    | 3.42       | 3.38      | 3.41      | 3.43      | 3.56     | 3.51     |
| F-test                                | 14.64      | 18.77     | 15.4      | 17.46     | 28.29    | 21.07    |
| 1 1001                                | 17.04      | 10.//     | 13.4      | 17.70     | 20.27    | / 1 100/ |

Notes: All variables are five-year average. Double and stars mean respectively a 5% and 10% significance level. Corrected standard errors are in brackets. Time dummies not shown.

larger. Since column 1 is the preferred specification, thereafter we take the NPV of external public debt-to-GDP ratio as main debt indicator.

All the specifications pass the Hansen-J statistic test for Over-Identifying Restrictions (OIR), confirming that the instrument set can be considered valid, the F-test for the overall significance of the regression and the Arellano-Bond tests for serial correlation<sup>14</sup>, supporting the model specification. The main findings on the debt-growth nexus do not change if we exclude some variables or if we control for secondary education or for the exchange rate<sup>15</sup>.

The estimation of the growth equation without the investment variable shows that the exclusion of investment does not increase substantially the debt effect, since the coefficients on debt are not statistically different comparing columns 1 and 2 in Tables 1 and 2. Therefore, external indebtedness is not a constraint to the level of investment. Lower growth, thus, could be explained by a misallocation of resources, with agents preferring less efficient investment project, because of uncertainty and short-termism, in accord with an extensive interpretation of debt overhang. Eventually, there is no evidence of a bell shaped relation between debt and growth: the inclusion of the quadratic term in the preferred specification (column 6), in fact, does not change the impact of other variables on economic growth, but makes the debt ratios no more significant. In particular, we are able to show how the presence of the Debt-Laffer curve depends on the exclusion of the institutional control and on the use of current debt ratios (column 3). Nonetheless, the inclusion of the CPIA score (column 4) or the use of past instead of current debt ratios (column 5) makes the Debt-Laffer curve not significant.

The estimation of the debt growth nexus in the entire sample may not be very informative because of the heterogeneity of the countries analyzed. A first strategy to address this problem is the estimation of the model for the two subsamples, allowing all the explanatory variables to have different effects on economic growth. An alternative consists in taking into account the specificity of LICs, allowing only for a shift of the regression line (including of a dummy for the LICs) and for a change in the coefficient on debt, using an interaction term constructed multiplying the LIC dummy with the debt variable (always related to the previous period). Thus, model (2) becomes:

$$y_{it} = \alpha + \beta \cdot y_{it-1} + \sum_{j=1}^{k} \delta_j x_{itj} + \gamma \cdot debt_t + \varphi(debt_t \cdot LIC) + \rho \cdot LIC + n_i + \varepsilon_{it}$$
 (3)

1

<sup>&</sup>lt;sup>14</sup> If the model is well specified we expect to reject the null of not autocorrelation of the first order (AB1), and to not reject the hypothesis of no autocorrelation of the second order (AB2).

<sup>15</sup> Secondary correlators and the second order (AB2).

<sup>&</sup>lt;sup>15</sup> Secondary enrolment rate is a positive and significant determinant of the growth rate, while the change in the log of the exchange rate has a negative impact on GDP growth. In other words, a devaluation of the exchange rate reduces economic growth, according to a recent contribution by Frankel (2005), who stresses the contractionary effects of devaluation in developing countries, mainly due to balance sheet effects on financial sector. Results are not shown for reason of space and available from the author on request.

Table 2: The Growth Model: without investment and non-linearities.

| Dependent variable: | (1)       | (2)       | (3)      | (4)      | (5)       | (6)       |
|---------------------|-----------|-----------|----------|----------|-----------|-----------|
| GDP growth          |           |           |          |          |           |           |
| GDP (-1)            | -1.34**   | -1.13**   | -3.32**  | -2.50**  | -2.43**   | -1.71**   |
|                     | (0.58)    | (0.66)    | (0.70)   | (0.54)   | (0.45)    | (0.42)    |
| NPVDGDP (-1)        | -0.83**   |           |          |          | 0.09      | -0.35     |
|                     | (0.31)    |           |          |          | (0.98)    | (0.91)    |
| [NPVDGDP (-1)]^2    |           |           |          |          | -0.20     | -0.07     |
|                     |           |           |          |          | (0.14)    | (0.13)    |
| NPVDXTS (-1)        |           | -0.44**   |          |          |           |           |
|                     |           | (0.27)    |          |          |           |           |
| NPVDGDP             |           |           | 3.08*    | 2.39     |           |           |
|                     |           |           | (1.77)   | (2.22)   |           |           |
| [NPVDGDP]^2         |           |           | -0.66**  | -0.48*   |           |           |
|                     |           |           | (0.24)   | (0.28)   |           |           |
| LTDSGDP             | 0.51      | 0.22      | 3.27**   | 1.89**   | 1.38**    | 0.45      |
|                     | (0.69)    | (0.72)    | (0.80)   | (0.61)   | (0.51)    | (0.46)    |
| LINV                |           |           | 4.31**   | 3.54**   | 3.69**    | 2.48**    |
|                     |           |           | (0.98)   | (1.09)   | (0.87)    | (0.75)    |
| PEDUC               | 5.30**    | 4.97      | 5.24**   | 4.03**   | 5.25**    | 4.10**    |
|                     | (1.63)    | (1.59)    | (1.74)   | (1.41)   | (1.36)    | (1.37)    |
| TOT                 | 0.06**    | 0.05      | 0.00     | 0.03     | 0.05*     | 0.05**    |
|                     | (0.03)    | (0.03)    | (0.04)   | (0.04)   | (0.03)    | (0.02)    |
| OPEN                | -0.06     | -0.22     | -1.39    | -0.95    | -0.30     | -0.50     |
|                     | (0.90)    | (0.97)    | (0.87)   | (0.85)   | (0.72)    | (0.73)    |
| INFL                | -0.0005** | -0.0006** | -0.0002  | -0.0002  | -0.0005** | -0.0004** |
| CDT.                | (0.0002)  | (0.0002)  | (0.0003) | (0.0002) | (0.0002)  | (0.0002)  |
| CPIA                | 1.24**    | 1.32**    |          | 0.76*    |           | 1.25**    |
| GONGE AND           | (0.32)    | (0.31)    |          | (0.42)   |           | (0.31)    |
| CONSTANT            | -11.92    | -11.74    | -8.51    | -10.18   | -11.92*   | -9.68     |
|                     | (8.80)    | (9.50)    | (8.00)   | (6.71)   | (6.44)    | (6.77)    |
| OIR test (p-value)  | 0.428     | 0.372     | 0.329    | 0.448    | 0.430     | 0.402     |
| AB(1)               | 0.003     | 0.003     | 0.009    | 0.002    | 0.004     | 0.003     |
| AB(2)               | 0.638     | 0.749     | 0.650    | 0.698    | 0.981     | 0.938     |
| No. Obs.            | 410       | 405       | 438      | 427      | 417       | 410       |
| No. Obs. Per group  | 3.42      | 3.38      | 3.65     | 3.56     | 3.48      | 3.42      |
| F-test              | 10.42     | 12.2      | 12.08    | 14.13    | 22.11     | 19.3      |

Notes: All variables are five-year average. Double and stars mean respectively a 5% and 10% significance level. Corrected standard errors are in brackets. Time dummies not shown.

We want to test if  $\phi$  is different from zero, so that in LICs external debt effect has effectively a different magnitude than in the overall sample. Besides, we can test the joint hypothesis:

 $H_0$ :  $\varphi = 0$  and  $\rho = 0$ 

If we cannot reject the null, we can conclude that the heterogeneity of the data is already explained by all the other covariates, so that we could be more confident on the relation between past debt and current growth.

Table 3 shows the results obtained following the first strategy<sup>16</sup>. In the first two columns, we estimate the model over the entire sample, allowing for a shift in the intercept, which embed the slower rate of growth in LICs. All the other explanatory variables keep their signs and they are still significant, even if the inclusion of the secondary enrolment rate is preferable with respect to the usual measure of primary education. The estimation of the debt-growth nexus separately for Low and Middle Income countries underlines the differences in the two samples: as expected, economic growth is more volatile in the poorest countries, where primary education is the best proxy of human capital; in market access economies, instead, GDP is more path dependant and the secondary enrolment rate is more informative. The role of institutions and policies is strong and similar in both countries. The comparison between columns 2 and 6 suggests that external debt is a harsher constraint to economic growth in MICs than in the overall sample 17. However, there is no support of debt overhang and the exclusion of investment reduces (in absolute terms) the coefficient from 0.98 to 0.91, suggesting a positive correlation between external debt and investment, as supported also by the investment model estimated in the next section 18. On the other hand, in the poorest countries we observe a reduction of the debt effect, which is not always significant. Nonetheless, the point estimates are lower than in the overall sample and in MICs<sup>19</sup>, suggesting the existence of a sort of debt irrelevance zone.

The inclusion of both the LIC dummy and the interaction term between the dummy and past values of the debt ratio (Table 4) does not provide any evidence of a significant difference in the effect of external debt on GDP growth between Low and Middle Income countries. Point estimates on the debt ratio remain pretty stable and negative, and also all the other explanatory variables are significant and with the expected signs. The dummy for LICs and the interaction term are never significant, so that we cannot reject the null of both of them jointly equal to zero. In other words, since the heterogeneity of data is already embedded in the variability of the other covariates, we can be more confident on our previous estimates, in which we consider the entire sample altogether.

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<sup>&</sup>lt;sup>16</sup> We have dropped the openness indicator, which is found not to be a significant determinant of GDP growth in previous regressions.

<sup>&</sup>lt;sup>17</sup> The debt coefficient increases (in absolute terms) from 0.61 to 0.98. A similar result is observable comparing column 1 and 5.

<sup>&</sup>lt;sup>18</sup> Results not shown for reason of space.

<sup>&</sup>lt;sup>19</sup> In particular, if we estimate the model of column 4 on the entire sample, we find that the coefficient on the debt ratio is -0.95. Larger standard errors could be due to reduced sample size. Moreover, since the debt effect is larger in MICs than in the entire sample, it is reasonable to assume that it should be lower in LICs.

Table 3: Growth Equation, Low and Middle Income countries.

| Dependent variable: GDP growth | ALL      | ALL      | LIC      | LIC      | MIC      | MIC      |
|--------------------------------|----------|----------|----------|----------|----------|----------|
| GDP (-1)                       | -3.19**  | -3.10**  | -3.79**  | -4.78**  | -2.50**  | -3.32**  |
|                                | (0.88)   | (0.82)   | (1.09)   | (1.46)   | (0.82)   | (0.84)   |
| NPVDGDP (-1)                   | -0.95**  | -0.61*   | -0.51    | -0.83*   | -1.17**  | -0.98**  |
|                                | (0.30)   | (0.34)   | (0.45)   | (0.44)   | (0.34)   | (0.33)   |
| LIC                            | -3.03**  | -2.51**  |          |          |          |          |
|                                | (1.42)   | (1.26)   |          |          |          |          |
| LTDSGDP                        | 0.33     | 0.17     | -0.72    |          | 0.78     | 1.06*    |
|                                | (0.58)   | (0.58)   | (0.98)   |          | (0.74)   | (0.62)   |
| LINV                           | 2.22**   | 2.86**   | 2.30**   | 2.57**   | 1.88     | 2.76**   |
|                                | (0.84)   | (0.91)   | (0.83)   | (0.87)   | (1.46)   | (0.94)   |
| PEDUC                          | 2.49     |          | 4.07**   | 3.47**   | 1.36     |          |
|                                | (1.68)   |          | (1.65)   | (1.38)   | (2.61)   |          |
| SEDUC                          |          | 1.35*    |          |          |          | 2.25**   |
|                                |          | (0.75)   |          |          |          | (0.65)   |
| TOT                            | 0.06**   | 0.05**   | 0.02     | 0.04     | 0.07*    | 0.07*    |
|                                | (0.02)   | (0.02)   | (0.03)   | (0.03)   | (0.04)   | (0.04)   |
| INFL                           | -0.0002  | -0.0003  | -0.0003  | -0.0002  | -0.0004  | -0.0003  |
|                                | (0.0002) | (0.0003) | (0.0003) | (0.0002) | (0.0002) | (0.0002) |
| CPIA                           | 1.20**   | 1.12**   | 1.12**   | 1.09**   | 1.30**   | 1.07**   |
|                                | (0.27)   | (0.24)   | (0.43)   | (0.55)   | (0.38)   | (0.27)   |
| CONSTANT                       | 10.75    | 13.59*   | 4.34     | 12.45    | 11.07    | 11.88*   |
|                                | (12.46)  | (7.74)   | (9.35)   | (10.11)  | (12.89)  | (6.23)   |
|                                |          |          |          |          |          |          |
| OIR test (p-value)             | 0.434    | 0.219    | 1.000    | 0.997    | 0.877    | 0.949    |
| AB(1)                          | 0.003    | 0.004    | 0.048    | 0.053    | 0.009    | 0.009    |
| AB(2)                          | 0.978    | 0.733    | 0.915    | 0.848    | 0.942    | 0.588    |
| No. Obs.                       | 410      | 406      | 186      | 186      | 224      | 221      |
| No. Obs. Per group             | 3.42     | 3.41     | 3.65     | 3.65     | 3.25     | 3.25     |
| F-test                         | 16.7     | 11.47    | 8.05     | 8.7      | 11.8     | 10.93    |

Notes: All variables are five-year average. Double and stars mean respectively a 5% and 10% significance level. Corrected standard errors are in brackets. Time dummies not shown.

Therefore, whether the target of the analysis are exclusively the poorest countries of the sample, we are not able to draw strong conclusions, even if it seems that the negative relation is still valid, although the magnitude might be lower and its significance need to be addressed carefully. Eventually, the possibility that external debt is not significantly partially correlated with GDP growth could be in line with the idea of the presence of a debt irrelevance zone (Cordella *et al.* 2005) when debt is too high.

Table 4: Growth Equation, Interaction term and LIC dummy.

| Dependent variable: GDP growth        | (1)      | (2)      | (3)      | (4)     |
|---------------------------------------|----------|----------|----------|---------|
| GDP (-1)                              | -2.82**  | -2.91**  | -2.95**  | -2.77** |
|                                       | (1.02)   | (0.80)   | (0.83)   | (0.74)  |
| NPVDGDP (-1)                          | -1.00**  | -0.54    | -0.93**  | -0.86*  |
|                                       | (0.41)   | (0.45)   | (0.39)   | (0.43)  |
| [NPVDGDP (-1)]*LIC                    | -0.05    | -0.19    | -0.05    | -0.02   |
|                                       | (0.55)   | (0.66)   | (0.49)   | (0.51)  |
| LIC                                   | -2.23    | -1.52    | -2.43    | -2.11   |
|                                       | (2.65)   | (2.65)   | (2.23)   | (2.12)  |
| LTDSGDP                               | 0.34     | 0.25     | 0.58     | 0.71    |
|                                       | (0.51)   | (0.54)   | (0.51)   | (0.48)  |
| LINV                                  | 2.12**   | 2.88**   | 2.32**   | 2.09**  |
|                                       | (0.80)   | (0.75)   | (0.80)   | (0.84)  |
| OPEN                                  |          |          | -0.96    | -1.12   |
|                                       |          |          | (0.68)   | (0.75)  |
| PEDUC                                 | 2.97*    |          | 3.48**   | 4.50**  |
|                                       | (1.77)   |          | (1.55)   | (1.11)  |
| SEDUC                                 |          | 1.51**   |          |         |
|                                       |          | (0.70)   |          |         |
| TOT                                   | 0.06**   | 0.05**   | 0.05**   | 0.05*   |
|                                       | (0.02)   | (0.02)   | (0.02)   | (0.03)  |
| INFL                                  | -0.0003  | -0.0003  | -0.0003  |         |
|                                       | (0.0003) | (0.0002) | (0.0002) |         |
| RER                                   |          |          |          | -0.33   |
|                                       |          |          |          | (0.22)  |
| CPIA                                  | 1.18**   | 1.06**   | 1.16**   | 0.95**  |
|                                       | (0.27)   | (0.23)   | (0.28)   | (0.31)  |
| CONSTANT                              | 6.08     | 11.26    | 7.73     | 3.95    |
|                                       | (14.70)  | (7.89)   | (10.53)  | (8.73)  |
| OIR test (p-value)                    | 0.413    | 0.223    | 0.422    | 0.31    |
| AB(1)                                 | 0.003    | 0.004    | 0.003    | 0.003   |
| AB(2)                                 | 0.995    | 0.686    | 0.964    | 0.394   |
| No. Obs.                              | 410      | 406      | 410      | 406     |
| No. Obs. Per group                    | 3.42     | 3.41     | 3.42     | 3.41    |
| Test LIC (p-value)                    | 0.233    | 0.175    | 0.054    | 0.188   |
| F-test                                | 12.64    | 9.82     | 11.06    | 11.75   |
| Notes: All variables are five-year as |          |          |          |         |

Notes: All variables are five-year average. Double and stars mean respectively a 5% and 10% significance level. Corrected standard errors are in brackets. Time dummies not shown. Test LIC is a t-test for joint hypothesis of the annulment of the coefficients on the LIC dummy and on the interaction term.

To have an idea of the growth impact of debt relief, we estimate that, according to different specifications of the model, a 10% reduction in the debt

ratio will foster per capita GDP growth by 0.08-0.1 percentage points<sup>20</sup>. A previous reduction in the discounted debt ratio from 50 to 30, similar to what happened in Bolivia in the last decade, is associated with an increase of almost half percentage point in current GDP growth. This effect is not really large, but it is reasonable to assume that debt reduction has other positive effect on the macroeconomic environment, so that it could be the source of other positive contribution to economic growth.

## 4. The Investment Model

The estimation of the debt-growth relationship is instructive in order to understand if larger indebtedness is associated with slower economic growth, but it is not really informative about the channels through which this could happen. In order to have a more reliable picture of debt constraints on the economy, we look at the effects of external debt on public and total investment and we try to disentangle different effects in Low and Middle Income countries. We specify a very simple dynamic model – equation (4) – in which the investment rate  $y_{it}$  depends on its past value  $y_{it-1}$  and on a set of control and debt variables ( $x_{itj}$  and debt<sub>ith</sub>):

$$y_{it} = \alpha + \beta y_{it-1} + \sum_{i=1}^{k} \delta_j x_{itj} + \sum_{h=1}^{2} \gamma_h debt_{ith} + n_i + \varepsilon_{it}$$
 (4)

In order to keep the model as simple as possible, we include some basic control variables: the growth rate of GDP (GROWTH), which captures the "accelerator effect" (Agenor, 2005)<sup>21</sup>, the revenues rate (REV), the institutional quality index (CPIA), private investment (PRINV, only in the public investment model), a dummy for LICs (column 1 and 4), and the time dummies to control for exogenous shock related to business cycle. We exclude the measure of aid, because the revenues already includes grants, and the standard indicator of openness (trade over GDP), because of its high correlation with revenues, especially in LICs, where a large share of tax revenues comes from tariffs<sup>22</sup>.

The estimates show a strong and significant crowding out of total investment in Low Income countries (Table 5), while there is no evidence that debt obligations reduce the level of investment in MICs. The stock of external debt, in present value terms, in positively associated with total investment, even if

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<sup>&</sup>lt;sup>20</sup> Following the preferred specification in the first column of Table 4, the elasticity of GDP growth with respect to the NPV of external debt to GDP ratio is -0.27.

<sup>&</sup>lt;sup>21</sup> A better specification of the investment model should consider also the variability of the real exchange rate and of inflation, which capture the macroeconomic instability better than the level of inflation. Further research will include those variables in order to capture the importance of uncertainty on investment and economic growth.

<sup>&</sup>lt;sup>22</sup> The correlation between revenues and openness is 0.47 in the entire sample and 0.61 in LICs. Nevertheless, we have run regressions including openness, without finding it a significant determinant of investment.

it is generally not significant, so that we do not find empirical evidence of debt overhang, even focusing on LIC and MIC. The other control variables included in the model are significant and with the expected sign: revenues, institutional quality and economic growth boost investments, which depend also on investment in the previous period (the autoregressive term explains half of current investment). Eventually, the results pass the tests of autocorrelation and overidentifying restrictions and are very similar controlling for the nominal and NPV of debt ratios to GDP and exports and for the presence of non linearity<sup>23</sup>.

Table 5: *Total Investment Equation* 

| Dependent variable: Total Investment | All sample | LIC     | MIC    | All sample | LIC    | MIC    |
|--------------------------------------|------------|---------|--------|------------|--------|--------|
| INV (-1)                             | 0.49**     | 0.50**  | 0.33** | 0.50**     | 0.50** | 0.37** |
|                                      | (0.08)     | (0.10)  | (0.10) | (0.07)     | (0.09) | (0.00) |
| NPVDGDP (-1)                         | 0.88**     | 0.20    | 0.59   |            |        |        |
|                                      | (0.42)     | (0.54)  | (0.53) |            |        |        |
| NPVDXTS (-1)                         |            |         |        | 0.39       | 0.19   | 0.44   |
|                                      |            |         |        | (0.35)     | (0.52) | (0.36) |
| LTDSGDP                              | -0.21      | -0.38** | 0.09   | -0.17      | -0.36* | 0.10   |
|                                      | (0.13)     | (0.16)  | (0.14) | (0.12)     | (0.19) | (0.11) |
| REV                                  | 0.31**     | 0.32**  | 0.15*  | 0.37**     | 0.29** | 0.19** |
|                                      | (0.09)     | (0.12)  | (0.08) | (0.08)     | (0.14) | (0.09) |
| GROWTH                               | 0.36**     | 0.36**  | 0.20   | 0.33**     | 0.39   | 0.15   |
|                                      | (0.17)     | (0.15)  | (0.14) | (0.14)     | (0.26) | (0.15) |
| CPIA                                 | 0.86*      | 1.95**  | 0.46   | 0.83*      | 2.22** | 0.59   |
|                                      | (0.51)     | (0.74)  | (0.59) | (0.44)     | (0.95) | (0.58) |
| LIC                                  | -0.16      |         |        | 0.11       |        |        |
|                                      | (0.81)     |         |        | (0.69)     |        |        |
| CONSTANT                             | -1.66      | -4.05   | 6.90*  | -2.19      | -3.59  | 4.77   |
|                                      | (2.59      | (2.54)  | (3.91) | (2.89)     | (4.32) | (3.84) |
|                                      |            |         |        |            |        |        |
| OIR test (p-value)                   | 0.120      | 0.999   | 0.674  | 0.491      | 0.996  | 0.814  |
| AB(1)                                | 0.005      | 0.105   | 0.027  | 0.007      | 0.086  | 0.018  |
| AB(2)                                | 0.276      | 0.297   | 0.689  | 0.245      | 0.280  | 0.750  |
| No. Obs.                             | 391        | 176     | 215    | 386        | 174    | 212    |
| No. Obs. Per group                   | 3.49       | 3.74    | 3.31   | 3.45       | 3.7    | 3.26   |
| F-test                               | 12.03      | 25.42   | 3.83   | 16.31      | 27.60  | 7.07   |

Notes: All variables are five-year average. Double and stars mean respectively a 5% and 10% significance level. Corrected standard errors are in brackets. Time dummies not shown.

On average, a one percent increase in the debt service to GDP ratio reduces the total investment rate by almost 0.4 percentage points in Low Income

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<sup>&</sup>lt;sup>23</sup> We have included a quadratic term in order to control for the presence of a sort of Debt-Laffer curve, without finding any significant evidence. Results not shown for the sake of brevity and available from the author on request.

countries. It is worth noting the sensitivity on investment to economic policies, but only in LICs, where a one point upward shift in the CPIA score add about 2 percentage points to the investment rate. In MICs, the institutional indicator is not significant, suggesting that, probably, over a certain threshold, institutions and policies are no more likely to boost investment. This result underlines the relevance that should be given to economic and structural reforms in the poorest countries, in order to grant a minimum level of economic management to trigger investment and economic growth.

The analysis of the determinants of public investments shows a different picture (Table 6). Public investment are more path dependant in MICs than in LICs, which are affected by the variability of external finance, revenues and foreign assistance. Public and private investments (PRINV) are substitutes, both in Low and Middle income countries, suggesting that governments should increase the kind of investments, as infrastructure, which boost private investments. We do not find any evidence of liquidity constraint and debt overhang, even controlling for the possible presence of non-linearities<sup>24</sup>, both in Low and Middle Income countries. Large debts in the previous period are associated with subsequent higher investment ratios in the public sector only in market access economies, in accordance with the estimates of the growth equation, in which the exclusion of investment reduces the debt coefficient. This finding could be consistent with the idea that debt spurs public investment until a certain threshold, above which its positive effect vanishes, even if it is not only the level of indebtedness which affect government decisions, but also the specificity of macroeconomic structure, institutions, and economic policies.

The comparison between the effects of external debt in MICs between public and total investment shows that a large external debt-to-GDP ratios in the previous period is significantly associated with current higher public investment but not with larger total investment. This finding suggests that debt overhang might be a valid theory for private agents, who, because of the uncertainty due to a large indebtedness, prefer to postpone or give up their projects<sup>25</sup>.

The crowding out effect is limited to total investment in LICs, where, even considering the concessionality of external lending, interest payments on external debt are a constraint in the poorest because of their weak fiscal system. The fact that debt service does not reduce public investment, but total investment might seem counterintuitive, because service payments impinge on the budget constraint. However, the crowding out of private investment could be explained by the real cost of financing faced by private sector and by a credit squeeze associated with situation of debt distress, so that the banking system lends to the government in order to meet external obligations and cannot finance the private sector. In market access economies, instead, private investors can more easily

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<sup>&</sup>lt;sup>24</sup> We have also controlled the robustness of the estimates using debt ratios to GDP and exports, in nominal and Present Value terms. Estimates not shown for reasons of space and available from the author on request.

<sup>&</sup>lt;sup>25</sup> This indications have to be taken with caution, since the point estimate of the debt coefficient in the total investment equation is still positive and close to the one on public investment, even if not significant.

have access to international market and the dependence of banking system on government is lower.

Table 6: Public Investment Equation

| Dependent variable: Public Investment | All sample | LIC     | MIC     |
|---------------------------------------|------------|---------|---------|
| PUBINV (-1)                           | 0.42**     | 0.36**  | 0.46**  |
|                                       | (0.09)     | (0.11)  | (0.11)  |
| NPVDGDP (-1)                          | 0.48       | -0.29   | 0.85**  |
|                                       | (0.34)     | (0.66)  | (0.28)  |
| TDSGDP                                | -0.07      | -0.20   | 0.02    |
|                                       | (0.07)     | (0.16)  | (0.07)  |
| PRINV                                 | -0.07      | -0.18** | -0.19** |
|                                       | (0.05)     | (0.09)  | (0.07)  |
| REV                                   | 0.26**     | 0.27**  | 0.13**  |
|                                       | (0.07)     | (0.06)  | (0.06)  |
| GROWTH                                | 0.13**     | 0.15**  | 0.13    |
|                                       | (0.05)     | (0.07)  | (0.10)  |
| CPIA                                  | 0.79**     | 1.29*   | 0.70    |
|                                       | (0.32)     | (0.73)  | (0.42)  |
| LIC                                   | 1.88**     |         |         |
|                                       | (0.63)     |         |         |
| CONSTANT                              | -4.97**    | -1.62   | -2.84   |
|                                       | (1.49)     | (2.26)  | (2.93)  |
| OIR test (p-value)                    | 0.560      | 1.000   | 0.988   |
| AB(1)                                 | 0.007      | 0.044   | 0.032   |
| AB(2)                                 | 0.691      | 0.841   | 0.640   |
| No. Obs.                              | 360        | 168     | 192     |
| No. Obs. Per group                    | 3.36       | 3.65    | 3.15    |
| F-test                                | 15.04      | 10.69   | 23.45   |

Notes: All variables are five-year average. Double and stars mean respectively a 5% and 10% significance level. Corrected standard errors are in brackets. Time dummies not shown.

The presence of liquidity constraint in LICs stresses the potential future risks related to a rising domestic debt in many HIPC countries. The stock of public domestic debt is still generally low, but interest payments are larger than on domestic than on external public debt<sup>26</sup>. As a consequence, domestic debt is likely to become a serious constraint to economic growth and poverty reduction in LICs, soaking up resources for investment and pro-poor and social spending

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<sup>&</sup>lt;sup>26</sup> For a discussion of the dynamics and potential risks for economic growth and debt sustainability of Central Government securitized domestic debt in HIPC, see Arnone *et al.* (2006). They show the rapid increase in debt stocks and in interest payments, which, in the last years, soak up budget resources than external debt service.

## 5. Concluding Remarks and Policy Implications

This analysis extends and deepens the study of the debt-growth nexus, taking into account the role of institutions and disentangling the debt effects on public and total investment, with a particular attention to Low Income countries. Using past instead of current values of the debt ratio we confirm the presence of a negative and linear relation between external debt and growth, even controlling for institutional quality, so that external indebtedness is effectively correlated with lower growth. The role of macroeconomic policies is found to be essential for economic growth, supporting the adoption of selectivity and conditionality in debt relief programs. Thus, international institutions and local government should encourage structural reforms and market oriented policies, in order to reap the benefits from external assistance and debt reduction.

Our findings suggest that external debt does not reduce the level of investment, but the "extended debt overhang" effect works in terms of misallocation of capital, short-termism, lack of structural reforms, and subsequent lower efficiency. Debt service crowds out total investment in LICs, while there is no evidence of a liquidity constraint in Middle Income countries. This result must be carefully taken into account, because the rapid increase in domestic debt in Low Income countries in the last years is associated with soaring interest rates and results in interest payments on domestic debt larger than on external debt. With respect to the presence of a Debt-Laffer curve, the paper argues that the basic relation between debt and growth is negative. However, we recognize that this link could become less strong or even not significant when debt is too large, so that there might be a debt irrelevance zone. The upward sloping part of the curve, instead, is not validated by the data, coherently with the reasonable assumption that rich and industrialized countries are the ones which occupy that portion of the bell curve. A careful estimation, based on total public debt and on a complete sample of countries, may provide evidence of a Debt-Laffer curve.

From a policy perspective, this work underlines the lack of theoretical and empirical grounds of the debt thresholds embedded in the HIPC Initiative, because of the linear relation between past external debt and current growth. The positive and strong impact of the institutional indicator requires to give great emphasis on economic policies, governance and structural reforms in poor countries. The presence of an actual liquidity constraint calls forth some sort of debt service threshold in the HIPC Initiative and it highlights the possible future risks of domestic debt in poor countries. Eventually, debt relief could trigger economic growth, even if its direct effect seems to be limited. However, reduced uncertainty and instability, together with an increased confidence on the countries which received debt relief could bring additional benefits in terms of investment and growth. If debt reduction goes hand in hand with selectivity and structural and economic adjustments, it could be viewed as a positive signal from the international community, so that this sort of "endorsement" may stimulate foreign investment, macroeconomic stability and economic growth.

Eventually, we recognize that this topic requires further research. In particular, domestic debt should included in the analysis to validate the impression

that domestic debt service is becoming an harsh constraint on government in LICs. Then, in order to have a broader and more complete picture of debt effects on the economy, its impact on government expenditures should be analyzed, so that we can look at the possibility of a crowding out effect and also at the existence of a positive relation between debt and expenditures, providing additional evidence about the destination of external lending.

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Annex A: List of Variables

| Variable | Definition   | Source                               |
|----------|--|--------------------------------------|
| GDP      | Logarithm of per capita GDP, measured at Purchasing Power Parity.                              | The World Bank                       |
| GROWTH   | GDP growth rate, calculated as log difference.   | The World Bank                       |
| NPVDGDP  | Logarithm of the Net Present Value of PPG external debt-to-GDP ratio.                          | The World Bank,<br>Dikhanov (2004)   |
| NPVDXTS  | Logarithm of the Net Present Value of PPG external debt-to-exports ratio.                      | The World Bank,<br>Dikhanov (2004)   |
| DGDP     | Logarithm of PPG external debt-to-GDP ratio.   | The World Bank                       |
| DXTS     | Logarithm of PPG external debt-to-exports ratio.   | The World Bank                       |
| LTDSGDP  | Logarithm of Total Debt Service-to-GDP ratio.  | The World Bank                       |
| TDSGDP   | Total Debt Service-to-GDP ratio.   | The World Bank                       |
| LINV     | Logarithm of Gross Fixed Capital Formation, as percentage of GDP.                              | The World Bank and IMF               |
| INV      | Gross Fixed Capital Formation, as percentage of GDP.   | The World Bank and IMF               |
| PUBINV   | Total Gross Public Capital Formation, as percentage of GDP.                                    | The World Bank and IMF               |
| PRINV    | Total Gross Private Capital Formation, as percentage of GDP.                                   | The World Bank and IMF               |
| REV      | Central Government Total Revenues, including grants, as percentage of GDP.                     | The World Bank and IMF               |
| PEDUC    | Logarithm of Gross Primary Enrolment Rate, in the first year of the 5-year period.             | The World Bank and Barro-Lee dataset |
| SEDUC    | Logarithm of Gross Secondary Enrolment Rate, in the first year of the 5-year period.           | The World Bank and Barro-Lee dataset |
| TOT      | The growth rate of the Terms of Trade.   | The World Bank and IMF               |
| OPEN     | Logarithm of openness, defined as Exports plus Imports over GDP.                               | The World Bank                       |
| INFL     | Standard Deviation of Inflation (consumer price) over the five-year period.                    | The World Bank and IMF               |
| RER      | Logarithm of the change in the real exchange rate, defined as national currency per US dollar. | The World Bank                       |
| CPIA     | Country Policy and Institutional Assessments score.  | The World Bank                       |
| LIC      | Dummy for Low Income Countries, according to the GDF classification.                           | The World Bank                       |

Notes: All variables, except PEDUC, SEDUC and LIC, are five-year averages

## Annex B: Tables

Table 1A: Summary Statistics

|       |          | GROWTH   | DXTS     | DGDP     | NPVDGDP  | NPVDXTS  | TDSGDP   | INV      | PUBINV   | REV      | PEDUC    | SEDUC    | CPIA     |
|-------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|       |          |          |          |          |          |          |          |          |          |          |          |          |          |
| MIC   | Mean     | 4.210465 | 194.0707 | 55.19176 | 35.42635 | 123.8681 | 6.182921 | 22.97128 | 7.251964 | 24.96846 | 103.616  | 64.09186 | 3.606392 |
|       | Median   | 4.343414 | 151.3348 | 44.85499 | 25.3587  | 87.85905 | 5.531419 | 22.15975 | 5.925061 | 23.28295 | 103.3027 | 66.72    | 3.6375   |
|       | Sd. Dev. | 4.095351 | 248.4029 | 48.09289 | 33.75073 | 178.5734 | 4.443062 | 7.166159 | 4.891902 | 9.899317 | 15.43577 | 24.61565 | 0.789402 |
|       | obs.     | 327      | 303      | 308      | 313      | 308      | 308      | 330      | 296      | 317      | 338      | 329      | 295      |
|       |          |          |          |          |          |          |          |          |          |          |          |          |          |
| HIPC  | Mean     | 2.936606 | 650.2239 | 122.4667 | 75.40727 | 390.935  | 5.216383 | 17.32015 | 8.062695 | 19.32867 | 76.54697 | 22.04934 | 3.097056 |
|       | Median   | 3.184185 | 453.3207 | 100.5347 | 58.16979 | 259.4368 | 3.995039 | 16.20101 | 7.013128 | 18.47676 | 74.836   | 17.5025  | 3.1865   |
|       | Sd. Dev. | 3.175678 | 592.7778 | 88.40223 | 68.68234 | 439.436  | 4.645291 | 7.180072 | 5.236216 | 7.272531 | 27.35326 | 17.5202  | 0.685727 |
|       | obs.     | 170      | 166      | 168      | 168      | 166      | 168      | 170      | 166      | 165      | 169      | 161      | 169      |
|       |          |          |          |          |          |          |          |          |          |          |          |          |          |
| LIC   | Mean     | 3.21908  | 527.801  | 96.63205 | 59.32402 | 315.3279 | 4.460259 | 18.62104 | 8.124525 | 19.43138 | 80.84227 | 28.55437 | 3.110183 |
|       | Median   | 3.771996 | 362.944  | 78.19771 | 44.11967 | 195.845  | 3.591579 | 17.01445 | 6.99377  | 18.09523 | 78.94    | 21.44    | 3.205    |
|       | Sd. Dev. | 3.992074 | 545.45   | 75.69175 | 59.26672 | 394.1437 | 3.642276 | 8.446576 | 6.243141 | 8.620467 | 26.19487 | 23.7435  | 0.647655 |
|       | obs.     | 248      | 235      | 237      | 237      | 235      | 237      | 248      | 233      | 232      | 247      | 239      | 237      |
|       |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Total | Mean     | 3.782876 | 339.8451 | 73.21258 | 45.72407 | 206.7282 | 5.4338   | 21.10474 | 7.636287 | 22.62856 | 94.00044 | 49.13859 | 3.385337 |
|       | Median   | 4.061909 | 227.011  | 57.10055 | 32.28211 | 135.2018 | 4.339733 | 20.20491 | 6.642166 | 21.24626 | 99.548   | 46.82333 | 3.429125 |
|       | Sd. Dev. | 4.077347 | 437.9443 | 64.91199 | 47.93343 | 306.8339 | 4.198369 | 8.029097 | 5.539364 | 9.763646 | 23.52167 | 29.92494 | 0.769668 |
|       | obs.     | 575      | 538      | 545      | 550      | 543      | 545      | 578      | 529      | 549      | 585      | 568      | 532      |

Notes: The debt ratios (NPVDGDP and NPVDXTS) refer to the original ratios, not to the logarithms.

Table 2A: Pairwise correlations, entire sample

| All sample     | GROWTH   | GDP(-1)  | LTDSGDP  | NPVDXTS<br>(-1) | NPVDGDP<br>(-1) | LINV     | PUBINV   | PEDUC   | TOT     | REV      | RER      | INFL     | CPIA     |
|----------------|----------|----------|----------|-----------------|-----------------|----------|----------|---------|---------|----------|----------|----------|----------|
| GROWTH         | 1<br>575 |          |          |                 |                 |          |          |         |         |          |          |          |          |
| GDP(-1)        | -0.0192  | 1        |          |                 |                 |          |          |         |         |          |          |          |          |
| GBT( 1)        | 455      | 459      |          |                 |                 |          |          |         |         |          |          |          |          |
| LTDSGDP        | 0.1807*  | 0.2502*  | 1        |                 |                 |          |          |         |         |          |          |          |          |
| LIDSODI        | 542      | 450      | 545      |                 |                 |          |          |         |         |          |          |          |          |
| NPVDXTS(-1)    | -0.1860* | -0.4176* | 0.0451   | 1               |                 |          |          |         |         |          |          |          |          |
| N V D X 15(-1) | 422      | 424      | 423      | 424             |                 |          |          |         |         |          |          |          |          |
| NPVDGDP(-1)    | -0.2058* | -0.2131* | 0.2863*  | 0.8260*         | 1               |          |          |         |         |          |          |          |          |
| NI VDGDI (-1)  | 427      | 429      | 428      | 423             | 429             |          |          |         |         |          |          |          |          |
| LINV           | 0.2704*  | 0.2587*  | 0.1923*  | -0.1716*        | -0.0241         | 1        |          |         |         |          |          |          |          |
|                | 573      | 458      | 544      | 423             | 428             | 578      |          |         |         |          |          |          |          |
| PUBINV         | 0.2058*  | -0.1839* | -0.048   | 0.0347          | 0.0543          | 0.4321*  | 1        |         |         |          |          |          |          |
| I OBIIVV       | 527      | 430      | 510      | 405             | 409             | 528      | 529      |         |         |          |          |          |          |
| PEDUC          | 0.1310*  | 0.4793*  | 0.1444*  | -0.2156*        | -0.0932         | 0.3256*  | -0.0301  | 1       |         |          |          |          |          |
| LEDUC          | 559      | 453      | 535      | 420             | 425             | 563      | 517      | 584     |         |          |          |          |          |
| TOT            | -0.0522  | 0.0512   | -0.1243* | -0.0538         | -0.0277         | 0.0226   | 0.0031   | 0.0225  | 1       |          |          |          |          |
| 101            | 570      | 455      | 540      | 420             | 425             | 573      | 524      | 579     | 598     |          |          |          |          |
| REV            | 0.0834   | 0.2447*  | 0.1727*  | -0.2547*        | 0.010           | 0.4428*  | 0.3673*  | 0.0956* | -0.0093 | 1        |          |          |          |
| KE V           | 532      | 427      | 509      | 396             | 401             | 533      | 489      | 535     | 547     | 552      |          |          |          |
| RER            | -0.4656* | 0.0061   | -0.2110* | 0.1524*         | 0.0604          | -0.1380* | -0.1400* | 0.0435  | 0.0916* | -0.1467* | 1        |          |          |
| KEK            | 570      | 453      | 539      | 420             | 425             | 570      | 524      | 576     | 590     | 548      | 595      |          |          |
| INFL           | -0.2736* | 0.0438   | -0.1409* | 0.1159*         | 0.1101*         | -0.0984* | -0.0652  | 0.0139  | 0.0358  | -0.0800  | 0.5579*  | 1        | <u> </u> |
| IINI:L         | 573      | 458      | 545      | 424             | 429             | 576      | 527      | 582     | 596     | 547      | 593      | 601      |          |
| CDIA           | 0.2311*  | 0.3460*  | 0.2757*  | -0.2526*        | -0.1846*        | 0.2935*  | 0.0979*  | 0.2237* | -0.0443 | 0.1250*  | -0.2129* | -0.1731* | 1        |
| CPIA           | 530      | 439      | 523      | 416             | 421             | 531      | 497      | 521     | 527     | 498      | 527      | 532      | 532      |

Note: A star means a 5% level of significance, the second row shows the number of observations.

Table 3A: Pairwise correlations, LICs

| LIC         | GROWTH          | GDP(-1)         | LTDSGDP         | NPVDXTS<br>(-1) | NPVDGDP<br>(-1) | LINV           | PUBINV          | PEDUC         | TOT            | REV            | RER             | INFL            | CPIA     |
|-------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|-----------------|---------------|----------------|----------------|-----------------|-----------------|----------|
| GROWTH      | 1<br>248        |                 |                 |                 |                 |                |                 |               |                |                |                 |                 |          |
| GDP(-1)     | -0.2866*<br>197 | 1<br>197        |                 |                 |                 |                |                 |               |                |                |                 |                 |          |
| LTDSGDP     | 0.0390<br>237   | 0.0917<br>195   | 1<br>237        |                 |                 |                |                 |               |                |                |                 |                 |          |
| NPVDXTS(-1) | -0.0554<br>184  | -0.1768*<br>184 | -0.0701<br>184  | 1<br>184        |                 |                |                 |               |                |                |                 |                 |          |
| NPVDGDP(-1) | -0.1915*<br>186 | 0.0589<br>186   | 0.2474*<br>186  | 0.7894*<br>184  | 1<br>186        |                |                 |               |                |                |                 |                 |          |
| LINV        | 0.2086*<br>248  | 0.2046*<br>197  | 0.1916*<br>237  | -0.0796<br>184  | 0.0099<br>186   | 1<br>248       |                 |               |                |                |                 |                 |          |
| PUBINV      | 0.1692*<br>233  | -0.0936<br>190  | 0.0675<br>229   | 0.0236<br>180   | -0.0014<br>182  | 0.5408*<br>233 | 1<br>233        |               |                |                |                 |                 |          |
| PEDUC       | 0.0834<br>242   | 0.3349*<br>196  | 0.0596<br>234   | -0.1119<br>184  | 0.0032<br>186   | 0.1941*<br>242 | -0.0053<br>230  | 1<br>246      |                |                |                 |                 |          |
| ТОТ         | -0.1133<br>248  | 0.1512*<br>197  | -0.1462*<br>237 | 0.0032<br>184   | 0.0203<br>186   | 0.002<br>248   | 0.0339<br>233   | 0.0385<br>246 | 1<br>253       |                |                 |                 |          |
| REV         | 0.0458<br>230   | 0.0414<br>184   | 0.3021*<br>223  | -0.1260<br>174  | 0.1079*<br>176  | 0.4816*<br>230 | 0.5446*<br>217  | 0.0591<br>225 | -0.0263<br>232 | 1<br>232       |                 |                 |          |
| RER         | -0.3638*<br>243 | 0.1019<br>193   | -0.1733*<br>232 | 0.1133<br>180   | 0.0781<br>182   | 0.1504*<br>243 | -0.1752*<br>228 | 0.1072<br>241 | 0.1457*<br>248 | -0.1185<br>232 | 1<br>248        |                 |          |
| INFL        | -0.2549*<br>248 | 0.1762*<br>197  | -0.1019<br>237  | 0.0876<br>184   | 0.105<br>186    | -0.0879<br>248 | -0.0662<br>233  | 0.0307<br>246 | -0.0131<br>253 | -0.0612<br>232 | 0.5591*<br>248  | 1<br>253        |          |
| CPIA        | 0.1281*<br>237  | -0.015<br>194   | 0.3400*<br>232  | -0.0427<br>184  | -0.064<br>186   | 0.3138*        | 0.2037*<br>226  | 0.0374        | -0.0679<br>237 | 0.1953*<br>225 | -0.2665*<br>232 | -0.2522*<br>237 | 1<br>237 |

Note: A star means a 5% level of significance, the second row shows the number of observations.