

Merz, Joachim; Burgert, Derik

Working Paper

Working hour arrangements and working hours: A microeconometric analysis based on German time diary data

FFB Diskussionspapier, No. 41

Provided in Cooperation with:

Research Institute on Professions (FFB), Leuphana University Lüneburg

Suggested Citation: Merz, Joachim; Burgert, Derik (2003) : Working hour arrangements and working hours: A microeconometric analysis based on German time diary data, FFB Diskussionspapier, No. 41, Universität Lüneburg, Forschungsinstitut Freie Berufe (FFB), Lüneburg

This Version is available at:

<https://hdl.handle.net/10419/67933>

Standard-Nutzungsbedingungen:

Die Dokumente auf EconStor dürfen zu eigenen wissenschaftlichen Zwecken und zum Privatgebrauch gespeichert und kopiert werden.

Sie dürfen die Dokumente nicht für öffentliche oder kommerzielle Zwecke vervielfältigen, öffentlich ausstellen, öffentlich zugänglich machen, vertreiben oder anderweitig nutzen.

Sofern die Verfasser die Dokumente unter Open-Content-Lizenzen (insbesondere CC-Lizenzen) zur Verfügung gestellt haben sollten, gelten abweichend von diesen Nutzungsbedingungen die in der dort genannten Lizenz gewährten Nutzungsrechte.

Terms of use:

Documents in EconStor may be saved and copied for your personal and scholarly purposes.

You are not to copy documents for public or commercial purposes, to exhibit the documents publicly, to make them publicly available on the internet, or to distribute or otherwise use the documents in public.

If the documents have been made available under an Open Content Licence (especially Creative Commons Licences), you may exercise further usage rights as specified in the indicated licence.

**Working Hour Arrangements and Working Hours
A Microeconometric Analysis Based on German
Time Diary Data**

Joachim Merz and Derik Burgert

FFB-Discussion Paper No. 41
June 2003

**Working Hour Arrangements and Working Hours –
A Microeconometric Analysis Based on German
Time Diary Data**

Joachim Merz and Derik Burgert*

FFB Discussion Paper No. 41

June 2003

ISSN 0942-2595

*Prof. Dr. Joachim Merz, Dipl.-Vw. Derik Burgert, University of Lüneburg, Department of Economics and Social Sciences, Research Institute on Professions (Forschungsinstitut Freie Berufe, FFB), Chair 'Statistics and Professions', Center for Research in Entrepreneurship, Professions and Small Business Economics (CREPS) – Structure and Dynamics, Campus Scharnhorststr. 1, 21335 Lüneburg, Germany, Tel: 04131/78-2051, Fax: 04131/78-2059, e-mail: merz@uni-lueneburg.de; <http://ffb.uni-lueneburg.de>

Working Hour Arrangements and Working Hours – A Microeconometric Analysis Based on German Time Diary Data

Joachim Merz and Derik Burgert

FFB Discussion Paper No. 41, June 2003, ISSN 0942-2595

Abstract

The labour market providing individual resources and economic well-being is still a topic in the economic and social policy discussion. In the course of time the traditional full-time work is diminishing, new labour arrangements are discussed (keyword: flexible labour markets).

This study will contribute to the discussion of working hour arrangements by quantifying patterns of explanation of 'who is working when within a workday'. In particular we want to disentangle certain working hour patterns and the final hours of work according to those different patterns allowing for market and non-market influences. The daily working hour patterns are analysed by two dimensions: the fragmentation of a working day (by the number of working episodes) and the timing of work time by location of those episodes within the day's period. Deducting such patterns allows not only to describe possible workday interruptions and workday behaviour in general, but to give hints for which groups of the society non-traditional working time is important. Once quantified, labour market policy has a sound base for a targeted policy.

Our model is based on a microeconomic labour supply approach, however extended by two dimensions: first, by daily working time arrangements with focus on core and non-core working time crossed by number of episodes and, second, by labour supply factors in a market and non-market context. Our microeconometric estimates use a multinomial logit (MNL) model to explain the working hour arrangement probability and a MNL selectivity bias corrected hours estimation for arrangement specific working hours with correct asymptotic covariances. Our study is the first German study of this kind which could analyse the actual available German Time Use Survey 1991/92 from the Federal Statistical Office with ca. 32.000 time diaries.

JEL: J22, J23,

Keywords: *Working hour arrangements, timing of work time, working hours, German time budget stud, time use diary data, dicrete/continous extended labour supply modelling and MNL/COLS-estimation*

Zusammenfassung

Der Arbeitsmarkt als Quelle wirtschaftlichen Wohlstands steht weiterhin in der öffentlichen Debatte zur Wirtschafts- und Sozialpolitik. In jüngster Zeit, in der der traditionelle Vollzeit Arbeitsplatz an Bedeutung verliert, werden insbesondere neue Formen der Arbeitszeitgestaltung diskutiert (Stichwort: flexible Arbeitsmärkte).

Die vorliegende Arbeit trägt zur Diskussion solcher Arbeitszeitarrangements bei, indem Modelle quantifiziert werden, die die Frage klären: Wer arbeitet zu welcher Tageszeit? Insbesondere wollen wir marktmäßige und nicht-marktmäßige Einflüsse auf die Wahl bestimmter Muster von Arbeitszeit und der Länge der täglichen Arbeitszeit bestimmen. Die Arbeitszeitmuster untersuchen wir hinsichtlich zweier Dimensionen: der Zerstückelung des Arbeitstages in mehrere Episoden von Arbeit und der zeitlichen Lage dieser Episoden. Mit der Identifizierung der Arbeitszeitmuster lässt sich auch herausfinden, für welche sozialen Gruppen nicht tradierte Arbeitszeiten von Bedeutung sind. Diese quantitativen Auswertungen bieten der Arbeitsmarktpolitik eine Grundlage für eine zielgerichtete Politik.

Unser Modell basiert auf einem mikroökonomischen Arbeitsangebotsansatz erweitert um zwei Dimensionen: einerseits um die Muster täglicher Arbeitszeit, andererseits um Arbeitsangebotsfaktoren im Kontext markt-mäßiger und nicht-marktmäßiger Aktivitäten. In unseren mikroökonomischen Schätzungen verwenden wir ein multinomiales Logit (MNL) zur Erklärung der Wahrscheinlichkeit, ein bestimmtes Arbeitszeitmuster zu wählen, und eine MNL-selektionskorrigierte Schätzung der Arbeitszeit mit der dazugehörigen asymptotischen Kovarianzmatrix. Unsere Studie ist die erste dieser Art, die die aktuell zugänglichen deutschen Zeitverwendungs-erhebung 1991/92 des Statistischen Bundesamtes mit ihren 32000 Zeittagebüchern auswertet.

JEL: J22, J23

Schlagworte: *Arbeitszeitarrangements, Arbeitsstunden, Deutsche Zeitbudgeterhebung, Zeittagebücher, diskret-kontinuierliche erweiterte Arbeitsangebotsmodellierung und MNL/COLS-Schätzung*

Working Hour Arrangements and Working Hours – A Microeconomic Analysis Based on German Time Diary Data

Joachim Merz and Derik Burgert

1	Introduction	1
2	Working Hours and Working Hour Arrangements – Microeconomic Approach	2
3	Data: The German Time Budget Survey	4
	3.1 Diary and additional household and personal variables	4
	3.2 Data consideration for our analysis	5
4	Working Hour Arrangements, Working Hours and Socio-economic Variables – Descriptive Results	5
	4.1 Methodology: Working Hour Arrangement Categories	5
	4.2 Working Hour Arrangements by Socioeconomic Variables	9
5	Working Hour Arrangements – Econometrics and Results	12
	5.1 Estimating potential wages for non workers: A selectivity bias corrected PROBIT/COLS approach	12
	5.2 Explaining Participation in Working Hour Arrangement Categories by a Multinomial Logit (MNL)-Model	15
6	Working Hours in a market and non-market context – Econometrics and Results	18
	6.1 Microeconomic Specification: A MNL/COLS Arrangement Specific Working Hour Model	18
	6.2 Explaining Arrangement Specific Working Hours in a market and non-market context	20
7	Concluding Remarks	25
	Appendix	26
	References	28
	FFB Publications	30

Working Hour Arrangements and Working Hours – A Microeconomic Analysis Based on German Time Diary Data

Joachim Merz and Derik Burgert

1 Introduction

The labour market providing individual resources and economic well-being is a central topic in the economic and social policy discussion. In the course of time the traditional full-time work is diminishing, new labour arrangements are discussed (keyword: flexible labour markets).¹

This study will contribute to the discussion of working hour arrangements by quantifying patterns of explanation of ‘who is working when within a workday’. In particular we want to disentangle certain working hour patterns – with focus on the fragmentation (interruptions) of a working day crossed by the location of the working period - and the final hours of work according to these different arrangement patterns allowing for market and non-market influences. Deducing such patterns allows not only to describe possible fragmented workday interruptions and workday behaviour in general, but to give hints for which groups of the society non-traditional working time is important. Once quantified, labour market policy and economic and social policy in general has a sound base for a targeted policy.

Studies of working hours have a long tradition within labour economics and particular labour supply analyses (see e.g. Killingsworth 1983 and the surveys about female and male labour supply by Killingsworth and Heckman 1986 resp. Pencavel 1986). Within labour supply, working hour arrangements subjects like overtime or working across the week or the weekend are analysed and discussed.² Typically these topics and studies investigate aggregate time patterns still in the tradition of typical labour supply models explaining weekly supplied working hours or yearly working days.

However, only a few empirically and theoretically based labour supply studies on working hour arrangements address the question ‘who is working when within a workday’ (Hamermesh 1996a,b, 1998, 2002; Harvey et al. 2000 or Callister and Dixon 2001). Hamermesh (1996a, p.1) describes this topic by the timing of work time when analysing ‘instantaneous time use – of what people are doing at particular points of the workday and workweek’ and provides a discussion of appropriate recent results.

¹ Flexible labour markets are discussed under various topics. To mention only a few: social policy and the working time (Büssing, and Seifert 1995), firm side working time arrangements (Baur, Groß, Munz and Sayin 2001), time squeeze (Clarkberg and Moen 2000), working hour tension as the tension between desired and actual working hours (Merz 2002, Holst and Schupp 1994) or effects of flexible working hours to leisure and family (Garhammer 1994, Townsend 2001) or tax and transfer policy impacts on the formal and informal economy (Merz 1990).

² Working time accounts provide practical labour arrangement solutions (see the recent contracts within VW or other German firms).

This novel view of working hours arrangements based on individual data like the German Socio-Economic Panel is investigated by e.g. Hamermesh 1996. Though very interesting insides are given there, however, the data behind is still aggregated in some sense. What is needed are microanalyses based on time use diaries which indeed document when people work over the day. Internationally there are such working time arrangement studies based on time use diaries available: e.g. the mentioned study by Harvey et al. 2000 comparing four countries in the early 90ies (Canada, the Netherlands, Norway and Sweden) or Callister and Dixon 2001 based on the New Zealand Time Use Survey 1998/99.

Our model is based on a microeconomic labour supply approach, however extended by two dimensions: first, by daily working arrangements with focus on core and non-core working time crossed by number of episodes and, second, by labour demand factors in a market and non-market context. Our microeconometric estimates use a multinomial logit (MNL) model to explain the working hour arrangement probability and a MNL selectivity bias corrected hours estimation for arrangement specific working hours with correct asymptotic covariances.

For Germany, our study is the first study in this sense which could analyse the actual available German Time Use Survey 1991/92 from the Federal Statistical Office with ca. 32.000 time diaries.³

Our contribution is embedded in the general time use research area. A recent survey about research, data and policy topics is given e.g. in Merz and Ehling 1999, Harvey 1999 and Merz 2002.

Paper organisation:

We start with the microeconomic intertemporal ‘new home economics’ approach as the principal theoretical base of our labour market analysis and specify our prominent final model parts: explaining the participation in a certain working hour arrangement, and depending on that selection, explaining working hours in the context of market and non-market activities. Chapter 3 describes the time diary data used, the actual available German Time Use Survey 1991/92. Chapter 4 explains our approach to capture the timing of work time as well as the kind of interruptions in different working hour arrangement categories and presents descriptive results of working time arrangements in Germany. In chapter 5 we turn to inferential statistics estimating the probability to choose one of the categories defined. In chapter 6 we explain final hours of working dependent on the different working hour arrangement categories. Chapter 7 concludes.

2 Working Hours and Working Hour Arrangements – Microeconomic Approach

The well-known ‘new home economics’ (Becker 1965) could provide a microeconomic theoretical framework for the timing of work time: the intertemporal approach explains the decision how many hours in which period out of a number of periods labour are supplied, and in addition, the ‘new home economics’ approach shows a way how market and non-market (home production) labour activities could be incorporated.

³ Within these days, the new German Time Use Survey 2001/2002 will be available. Our study here will be the base then to analyse the appropriate developments within the last decade.

There, a rational worker maximizes the present value of a stream of utility u_t which is dependent on the household production output quantity z_t and socio-economic variables. The individual is restricted by its time $h_t = h_{mt} + h_{nt}$ (market and non-market hours) and its budget as the discounted (discounted by the market rate i) earned income - out of labour income $w_t h_{mt}$ and non-labour income V_t - and a possible additional starting asset. Non-market time h_{nt} and market goods x_t at prices p_t are combined to produce the household commodities $z_t = f(x_t, h_{nt})$.

Then the intertemporal utility maximization subject to the time and money restrictions via

$$(1) \quad \max_{x_t, h_{nt}} \{u(z_0, \dots, z_T; \mathbf{q}_0, \dots, \mathbf{q}_T) = \sum_t u_t(z_t; \mathbf{q}_t) (1+s)^{-t}, |$$

$$z_t = f_t(x_t, h_{nt}),$$

$$h = h_{mt} + \sum_r h_{ntr},$$

$$\sum_t p_t x_t (1+i)^{-t} \leq A_0 + \sum_t (w_t h_{mt} + V_t) (1+i)^{-t}\}$$

with s as the individual time preference rate yields the optimal allocation equations for consumption x_t , non-market time h_{nt} (eventually further disaggregated within the household production function to m multiple non-market hours h_{ntr} ($r=1, \dots, m$), and market hours supplied

$$(2a) \quad h_{nt} = h_{nt}(\gamma \delta_t w_t, \gamma \delta_t P_t, S; \mathbf{q}_t) = h_{nt}(\gamma \delta_t w_t, \gamma \delta_t P_t, V_t, A_0; \mathbf{q}_t)$$

$$h_{mt} = h - h_{nt} = h_{mt}(\gamma \delta_t w_t, \gamma \delta_t P_t, S; \mathbf{q}_t) = h_{mt}(\gamma \delta_t w_t, \gamma \delta_t P_t, V_t, A_0; \mathbf{q}_t)$$

$$(2b) \quad h_{ntr} = h_{ntr}(\gamma \delta_t w_t, \gamma \delta_t P_t, V_t, A_0, f_{rxt}'; \mathbf{q}_t), \quad (r=1, \dots, m),$$

where $S = A_0 + \sum_t (w_t h_{mt} + V_t) (1+i)^{-t}$, f_{rxt}' is marginal home production and $\delta_t = (1+s)^t (1+i)^{-t}$ are γ -constant or Frisch labour supply resp. activity supply functions.⁴

With regards to interruptions within a workday in addition one can think about demand side restrictions and involuntary unemployment. Such restrictions are captured in constrained labour supply analyses (for the market case only) for example by Ham 1982, Blundell, Ham and Meghir 1987, van Soest, Woittiez and Kapteyn 1989 or Osberg and Phipps 1993.

At a first glance this intertemporal approach is nice to model the within a workday intertemporal labour supply decisions. However, the question and the crucial point is the shortness of intervals and the possibility to quantify the approach empirically. A further complication is our wish also to explain a 'normal' workday which with only one period is only a limiting case in the intertemporal approach. Therefore the above model – theoretically interesting but not really suited for the daily perspective – will not be pursued further.

More appealing is an approach who explicitly models different alternatives, where one alternative is a certain working hour pattern. Because our aim is to explain both different working time patterns over the day as well as the final working hours according to such a different pattern, we choose a discrete choice random utility approach for the arrangement

⁴ Hamermesh 1996 discussed the intertemporal approach (however without the non-market extension) in the frame of working hour arrangements over a workday.

decision of a rational individual which then might influence the decision specific hours of work in two steps:

STEP 1: Categories of working hour arrangements

A Random Utility Model (RUM) (McFadden 1985) defines which working hour category j in a day is chosen among $J+1$ choices by a rational individual via the index function

$$(3) \quad I_j = 1 \text{ if } u_j = \max(u_0, \dots, u_j); I_j = 0 \text{ else.}$$

The appropriate econometric model will be the multinomial logit. Within this model we also consider and estimate selectivity biased corrected potential wages for those who are not working and thus not receiving any wages.

STEP 2: Category dependent daily hours of work

The appropriate econometric model will be a MNL-selectivity corrected hours of work model for each working hour pattern with a microeconomic reasoning behind

$$(4) \quad h_j = h_j(w, V, q | \text{category } j).$$

This two step model, in particular, allows to analyze the hypothesis, that choosing a particular working hour pattern might be explained by other circumstances than the final amount of hours working. Econometric details are given in the appropriate section in what follows.

3 Data: The German Time Budget Survey

The analysis is based on data from the actual available German Time Use Study conducted by the Federal Statistical Office in 1991/92 (e.g. Ehling 1999). The sample contains individuals from 6845 households aged 12 years and older. In contrast to other data collections that report the timing of work during the day the sample at hand connects working time data with those on personal und household background information⁵

3.1 Diary and additional household and personal variables

The time use diaries itself constitute the core of the time budget study. They contain the activities listed in five minute intervals reporting for two consecutive days including weekends and holidays⁶. Apart from that the federal statistical office collected household and personal data on the respondents.

⁵ In Germany the "Institut zur Erforschung sozialer Chancen" provides data on operating and working time on a firm level (cf. Bauer et al. (2001)). In addition the IAB firm panel run by the "Institut für Arbeitsmarkt- und Berufsforschung" comprises information on working time. A survey of the „Deutscher Industrie- und Handelstag“ reports data on forms of working time flexibilization.

⁶ Beyond a main activity the data contain information on a second activity, on the location, if time was spent with children, other household members, friends or colleges.

Besides some technical variables, the household characteristics can be divided into three groups: First, there is information on the material equipment of the household as the number of cars, microwave ovens etc. Data on household characteristics describe special needs for the time-use of its members as the number of people in need of care living in the household. A third group of variables reflects the type of household as household income or size. Using a regional key one can merge macro data as regional unemployment rates. Table 1 shows some important household variables.

Tab.1: Household characteristics

German Time Budget Study: Survey characteristics in the household questionnaire

- Household assembly
- Living and housing conditions
- Household equipment
- Selected household utility goods
- Institution offers in household surroundings
- Total household income (sources and amounts)
- Household members in need of care

Source: German Time Use Study 1991

Even the individual variables can be summarized in three groups: a first one on socio-economic information of the respondents as e.g. school leaving certificates or gender. A second group consists in information on characteristics that might lead to a specific time use behaviour as if and how long the person regularly helps members of other household. A last bundle of variables reports self-assessment and plans concerning the subject's time use. Some important items are listed in Table 2.

Tab. 2: Personal characteristics

German Time Budget Study: Survey characteristics on the personal questionnaire

- Gainful employment
- Current profession – Employment position (leading or subordinating)
- Branch of industry
- Full- or part-time-job
- Health
- Satisfaction with own time use
- Assistance for other persons
- Honorary activities
- Family assembly
- Honorary activities

Source: German Time Use Study 1991

3.2 Data consideration for our analysis

The *data used* for the analysis differ slightly from what is provided by the original data set. As we are analyzing gainful occupation, we have restricted our sample to people aged between 16 and 64. Apart from that we examined only those cases where respondents handed in the time use diaries. For the sake of consistency, we deleted all observations reporting activities of gainful employment but no income. After these restrictions the set contains 24.931 diaries of 12.513 persons in 6.176 households.

For testing our hypotheses we chose variables determined by both theoretical considerations and the necessity to specify a scarce but pronounced set of explanatory factors. With reference to the explicit hypotheses formulation in the following chapters we briefly name the variable set here.

Among the personal characteristics we selected age, gender and family status. Further on, we chose standard variables from human capital theory such as school leaving certificates and occupational education. In order to include demand-side influences derived from the business sector's production functions we considered business sector dummies.

Among those variables traditionally used in labour supply models, we consider a net wage per hour [DM] – here only available as a proxy as individual monthly income divided by monthly hours of work – as well the income situation of the household. To include more demand-side factors we merged the data set with regional variables as local unemployment rate, per capita, an East Germany dummy and the information if the service sector is predominant in the region.

Variables on activities competing with gainful occupation stem from time use research: time used to for household keeping, for child care and do-it-yourself work. The decision if and when to work might be heavily dependent on one's family context. This led us to control for the partner's regular weekly working time and his occupational status. Apart from that we included the time a person regularly helps other households, and the time the household normally receives help.

Altogether this is a set of variables theoretically based to analyze working hour arrangements and hours of work in different arrangements in a market and non-market context as well as by labour supply and demand side influences.

4 Working Hour Arrangements and its Determinants – Some Descriptive Results

Descriptive results and definitions of our working hour arrangement categories and the socio-economic determining variables are discussed in this chapter.

4.1 Methodology: Working Hour Arrangement Categories

From the multitude of the diaries' five minute interval information we first defined working hour arrangement categories which are in the further focus of our investigation. From various possibilities to divide a day we intended to consider a 'normal' as well as a 'non-normal' workday. To catch such an idea based on the richness of time diary information we needed to consider two dimensions: first, an information about the location of the main working time ('when at a day do people work'), second, an information about the number of work episodes for catching a possible fragmented working day by interruptions.

Fragmented workdays: working episodes

Any paid market work is regarded to be working time. Working time will not comprise commuting time. In order to allow shorter breaks within a work period, with respect to the international study of Harvey et al. 2000, we interpret breaks shorter than one hour as a within work period break. A new work episode thus only starts after one hour of interruption. A sensitivity analysis also with further break definitions with Table A in the Appendix shows that with 72,3% (1 episode), 22,4% (2 episodes), 4,3% (3 episodes) and 1,0% (4 and more episodes) altogether 27,9% have more than 2 working episodes a day.

When do people work? The timing of work time

The location of the work episodes within a day is our second dimension to depict a more dimensional picture as it would be just the 'normal' full day working hours as in traditional studies. For Germany (and as for Austria, Sweden, Norway (see Harvey et al. 2000)) most working episodes start between 7am and 8 am and end between 4pm and 5pm (as in Sweden(see Harvey et al. 2001). Thus we call 7am to 5pm period the core working periods and before and after that core the non-core working period. A non-core workday is the timing aspect of an irregular and 'non-normal' workday.⁷

Working hour arrangements: Combining the episode and core information

Combining the two dimensions, the number of episodes (for fragmentation) and the core/non-core dimension (timing) we get a two by two table of working hour arrangements (Table 3a).

A normal working day will be considered as containing one episode where the work is mainly done during core time. Both off-diagonal categories II and III deviate in one aspect from a regular work day. Workdays of category II report more than one episode of work showing a kind of a fragmented, interrupted working day. Workdays of category III describe a non-normal timing of work time. Category IV comprises those cases with most irregular working time: working hour arrangements are both fragmented, interrupted, and off-core.

Table 3a also shows the respective number of observations. Most frequent is category I with 68.78% (8262 cases) regular workdays. Category II embraces 576 observations or 4.74%, 24.06% or 2925 cases fall in category III while only 2.43% corresponding 295 dairies report on the most irregular working hour arrangements in our definitions as described by category IV.

Though most workdays are normal workdays we will keep in mind that more than 30% are non-normal workdays with irregularities with regard to the timing of work time and the fragmentation of the working day. Among the non-normal workdays, days with multiple work episodes are less frequent with about 7% of the sample observations. In contrast, work time mainly off-core are more important: Categories III and IV add up to 26%.

Nonetheless it will be obvious by the further table info that our categorization emphasises many additional irregularities.

⁷ This is in line with a similar definition in the international study by Harvey et al. 2000.

Tab. 3a: Working hour arrangement categories by fragmentation and timing of work time

	Timing of work time		Σ	
	mainly core	mainly non-core		
Fragmentation	one episode	I 68.78% n= 8362	III 24.06% n= 2925	92.84% n= 11287
	two or more episodes	II 4.74% n= 576	IV 2.43% n= 295	7.16% n= 871
	Σ	73.52% n= 8938	26.48% n= 3220	n=12158

Source: German Time Use Study 1991/92, own calculations

Labour force participation and working hour arrangements

To compare our kind of working hour arrangement with stylized labour force participation information also used in other non-diary studies Table 3b provides respective information. A typical categorization is into a full- and part-time job, which also is available from our respondents. The allover full-time quota is 80,4%, the part-time quota is 18,1%. This is quite similar to other studies' quotas: the German Socioeconomic Panel (GSOEP) is delivering a full-time quota of 81,2% and a part-time quota of 15,3% (West Germany, 1991, weighted values; Schupp 1994). A prominent reason for a part-time job: because of having more time for the family (38,5%).

Our further time-diary based categorization shows that the one episode categories (I and III) are by more than 80% full time jobs, respectively, 18% resp.13% of all working in the one episode cases work part time. The part-time quota is pronounced higher in the more episode cases: 37% (core) and 25,4% (non-core). Though most of the more episode cases are belonging to one job, however, in particular the second job quota is double as high in non-core jobs (ca. 12%) compared to core jobs.

Interestingly, the reasons for part-time jobs in the early 1990ies in Germany differ remarkably over the working hour arrangement categories. Beyond the 'other reasons', more time for family is all over dominant, highest in the one episode case (40,8%) and lowest in the more than one episode case (32,9%), both core. Remarkably, 'no child care found' is a prominent reason for a fragmented core working hour arrangement (13,6%, category II).

To summarize the correspondence of labour force participation with the irregularity/-fragmentation of a work day: One episode: most full time⁸⁾, ≥ 2 episodes: most part time work, non-core: most second jobs.

⁸ Comparison over all respective working hour arrangements (columns of Table 3b).

Tab. 3b: Labour force participation and working hour arrangements

	All working	Category I	Category II	Category III	Category IV
		One episode – core	# episodes ≥ 2 core	One episode – non-core	# episodes ≥ 2 non-core
Full-time	80,4	80,2	60,1	85,8	72,9
Part-time	18,1	18,3	37,0	13,1	25,4
<i>Part-time reasons¹</i>					
<i>No Full-time job found</i>	5,1	4,6	6,6	5,7	8,0
<i>Vocational training</i>	4,1	3,7	6,1	4,4	4,0
<i>No Child Care found</i>	8,9	9,2	13,6	6,3	4,0
<i>More time for family</i>	38,5	40,8	32,9	33,6	33,3
<i>Other reasons</i>	43,4	41,7	40,8	50,0	50,7
Others	1,4	1,4	3,0	1,1	1,7
Second job	7,2	5,4	6,9	11,7	11,9

All data in % of all column specific working

1) in % of all respective part-time workers

Source: German Time Use Study 1991/92, own calculations

4.2 Working Hour Arrangements by Socioeconomic Variables

In a first approach to an empirical answer to the question what determines the choice of the working hour arrangement we employ simple, univariate statistical methods. Differentiating between personal, household and regional variables we briefly describe sample means and shares of socioeconomic variables conditional on the five categories (including the non-work one). The single results can be found in Table 4.

The overall striking results: Our working hour arrangement categories are caused by major differences in socio-economic influences, emphasizing the importance of these arrangements.

Starting with personal variables, people working mainly off-core are a bit older on average than those working predominantly between 7am and 5pm. Women's share among non-workers is higher than in all working categories. It is especially low in mainly non-core categories. Being married is an attribute more often seen among respondents with work activity. The share is even higher in categories II and IV, the fragmented ones.

Regarding the schooling variables we find hints that the high school leaving certificates 'special upper' and 'upper' can be observed more often in the non-fragmented categories I and III, while persons working more than one episode a day show a relatively high proportion

of elementary school degree only. So, schooling seems to 'protect' from working in multiple episodes but not from working at irregular working times of the day.

For the occupational education, category III workers hold rather high degrees while the proportion of former apprentices is low compared to other categories. The educational structures of the regular workers do not show very large differences to the remaining three categories. Working with interruptions during the day (category II) seems to be a phenomenon of respondents with comparatively poor occupational education. Among category IV members there is no stable trend: both apprenticeship and university degree are pronounced here.

Hours of regular help for other households is highest on average among the non-workers, followed by persons who work in category II. Of course, the observation "weekdays" is more often seen in dairies with episodes of work than in those without any work activity. The interrupted categories contain a comparatively large share of weekend observations. People not working or working in the off-core category III are more likely to be content with their own time use behaviour than all other respondents.

The wage indeed is different and has its highest mean value in the non-core/one episode case (see the next chapter for our imputation of a potential wage for non-workers)..

The partner characteristics differ from one category to another: his or her regular weekly working time is considerably longer for non-core workers. The same applies to having a self-employed partner. This attribute is relatively most often observed in non-core categories III and IV. Differences can be observed with regard to the partner's occupation. This already indicates the importance of the household connection in explaining working hours and working hour arrangements.

The average number of persons in the household does not differ strongly between the different types of working time behaviour whereas regular help from other household is much more given to households whose members do work supporting their labour force participation.

Respondents reporting a regular work day (category I) live on average in regions with rather high unemployment and lower GNP per capita. They live to a greater extent in the area of the former GDR.

Already these very brief descriptive results show the importance of the explanatory factors regarded. More details are given in Table 4.

Since such a descriptive approach ignores the interdependencies and the relative importance of the single items, a multivariate analysis is needed in order to provide additional statements about the significance of the influencing factors. Such an analysis is now following.

Tab. 4: Descriptives: Personal characteristics by working hour arrangement categories

	Category 0	Category I	Category II	Category III	Category IV
	Not working	One episode - core	# episodes ≥ 2 – core	One episode - non-core	# episodes ≥ 2 – non-core
PERSONAL CHARACTERISTICS					
<i>age</i>	39.21	39.21	39.10	40.45	41.03
<i>woman [%]</i>	62.59%	42.62%	45.14%	35.15%	37.29%
<i>married [%]</i>	66.09%	71.12%	75.00%	72.41%	74.58%
school leaving certificate					
<i>elementary [%]</i>	35.33%	32.67%	43.23%	30.50%	41.36%
<i>intermediate [%]</i>	25.12%	23.62%	24.13%	24.10%	20.68%
<i>spec. Upper [%]</i>	5.32%	6.79%	5.03%	8.00%	4.41%
<i>upper [%]</i>	27.10%	36.41%	25.35%	36.92%	32.54%
occupational education					
<i>apprentice [%]</i>	51.88%	54.60%	59.03%	44.58%	58.64%
<i>spec. Vocational [%]</i>	10.57%	15.77%	13.19%	17.13%	15.25%
<i>spec. college [%]</i>	4.86%	7.88%	2.95%	9.37%	4.41%
<i>university [%]</i>	6.35%	10.48%	7.64%	17.64%	15.93%
<i>hours of regular help to other hhs</i>	1.32	0.75	1.11	0.80	1.00
<i>workday [%]</i>	57.73%	94.07%	77.08%	93.23%	74.24%
<i>Content of own time use [%]</i>	39.83%	24.36%	26.91%	22.36%	22.71%
<i>(potential) wage [DM]</i>	24.51	19.46	19.71	27.75	18.83
PARTNER'S CHARACTERISTICS					
<i>normal weekly working time [hrs]</i>	19.37	19.28	19.47	20.72	24.29
partner's employment status					
<i>self-employed [%]</i>	6.65%	6.34%	7.81%	12.03%	13.90%
<i>public [%]</i>	8.23%	6.12%	7.81%	6.22%	5.08%
<i>apprentice [%]</i>	0.10%	0.38%	0.35%	0.14%	1.36%
<i>white collar worker [%]</i>	21.91%	29.20%	24.48%	26.56%	26.44%
<i>blue collar worker [%]</i>	12.96%	12.41%	17.88%	8.31%	10.85%
<i>family worker [%]</i>	0.29%	0.98%	0.69%	4.65%	5.08%

HOUSEHOLD CHARACTERISTICS					
<i>number of persons in hh</i>	3.37	3.30	3.48	3.46	3.45
<i>regular help from other hhs [hrs]</i>	1.31	1.81	1.89	1.89	2.01
REGIONAL VARIABLES					
<i>unemployment rate [%]</i>	9.61%	10.32%	9.38%	9.34%	9.53%
<i>east Germany [%]</i>	20.22%	28.43%	17.01%	19.18%	20.68%
<i>GNP p.c.[DM]</i>	36775	35002	37543	36794	37220
<i>n</i>	12773	8362	576	2925	295

Significance levels: * 5%, ** 1%, *** 0.1%

Source: German Time Use Survey 1991/92, own computations

5 Working Hour Arrangements – Econometrics and Results

Now let us consider the multivariate analyses. This section is about the explanation of the working hour arrangements defined above which are partitioned in the five categories of core and non-core working time with one respective two and more episodes. Category 0 is the reference category consisting of non-workers. According to the microeconomic model in general, prices, here wages, should play a determining role in explaining work patterns. Since for not working persons obviously there is no wage at hand, we estimate a potential wage for them, which then enriches the determination of the choice of working hour pattern by the MNL-model.

5.1 Estimating potential wages for non workers: A selectivity bias corrected PROBIT/COLS approach

Econometric model

The potential wage of those who are currently not working that day will be estimated by a two step selectivity bias corrected wage estimation PROBIT/COLS:

Step 1: Working: Estimation of the labour force participation or working probability (by PROBIT) with an unobservable variable I^* (going to work or not) and an observable index $I=1$ if working and $I=0$ else, and the calculation of the ‘selectivity bias’ correction term $\lambda = \phi(\alpha'z)/\Phi(\alpha'z)$ (Mills’ ratio)

$$(5a) \quad I^* = \alpha'z + \varepsilon_1 \quad \varepsilon_1 \sim N(0, \sigma_1^2)$$

Step 2: Wage: ‘selectivity bias’ corrected estimation (COLS) for workers only

$$(5b) \quad w = w(\mathbf{x}) + (\rho\sigma_{\varepsilon 1})\lambda + \varepsilon \\ = \boldsymbol{\beta}'\mathbf{x} + \theta\lambda + \varepsilon \quad \varepsilon \sim N(0, \sigma^2)$$

where the individual wage will be explained mainly by classical human capital variables \mathbf{x} within the set of socio-economic variables.

Results

The results of estimating the potential wage equation are given in Table 5. The PROBIT equation for the probability of working and the determination of the selectivity correcting term λ needs variables which are available for workers and non-workers. We follow a scarce specification and can divide the set of explanatory variables into personal and partner’s characteristics. Compared to the reference person – characterized by a non-married man without a school leaving certificate and an occupational education where a possible partner is not working – all variables are highly significant.

Thus being a woman, being married will diminish the probability to work, whereas the human capital approach variables as school leaving and occupational education have the expected positive effects. In addition we included hours of regular help to other households as a social network variable. Such a social network obligation is diminishing the probability for paid working.

Tab. 5: Estimation of potential wages by a selectivity bias corrected PROBIT/COLS model

	Labour force participation PROBIT	Wage PROBIT/COLS
Endogenous variable	Probability of working	In wage
constant	-2.5827293 ***	1.2289084 ***
PERSONAL CHARACTERISTICS		
age	0.1056814 ***	0.0765006 ***
age ² /100	-0.1430193 ***	-0.0727981 ***
woman	-0.5213160 ***	-0.3094903 ***
married	-0.1361333 ***	-
school leaving certificate		
elementary	1.0421522 ***	-0.0415300
intermed	1.0889514 ***	-0.0306680
Specialized upper	1.0189338 ***	0.1224724
Upper(Abitur)	1.0621669 ***	0.1215650
occupational education		
apprentice	0.2822337 ***	0.2606597 ***
spec. vocational	0.4256431 ***	0.3947589 ***
spec. college	0.4589587 ***	0.3642089 ***

university	0.6004592 ***	0.3825068 ***
social network		
hours of regular help to other hhs	-0.0148885 ***	-
week		
workday	-	-0.1467864 ***
PARTNER'S CHARACTERISTICS		
partner full time	-0.2298370 ***	-
partner self employed	0.2216165 ***	-
partner employee	0.1855687 ***	-
number of persons in hh	-0.0570966 ***	-
REGIONAL CHARACTERISTICS		
East Germany	-	-0.5508408 ***
Lambda		
Lambda	-	-0.3959340 ***
<i>Goodness of fit</i>	<i>Chi squared</i> 3372.132 <i>Degrees of freedom</i> 17 <i>Prob[ChiSq > value]</i> .0000000 <i>Count R²</i> 65.93%	<i>R2</i> 23.76% <i>Adj.R2</i> 23.67% <i>F [14, 10715]</i> 238.61 <i>p-value for F</i> .0000 <i>Rho=-.42605</i>
<i>n</i>	23503	10730

Significance levels: * 5%, ** 1%, *** 0.1%

Source: German Time Budget Survey 1991/92, own computations

The (ln) wage equation follows a human capital specification with available variables connected with the work place. All variables are highly significant except the school leaving certificates. Age as a further catch-up variable is of diminishing influence the older a person is, wages are lower for women than for men, and occupational education is of different significant influence. A normal workday's wage is lower than a weekend's wage with its overtime premia. The wages are significant lower in East Germany than in West Germany.

After imputing the potential wages from the overall quite satisfying PROBIT/COLS wage estimates for the not working persons the set of explanatory variables for the MNL-model to explain the participation probability for a certain working hour arrangement category is prepared.

5.2 Explaining Participation in Working Hour Arrangement Categories by a Multinomial Logit (MNL)-Model

We model the choice of a certain working hour arrangement category microeconomically based by a model of utility maximization: An individual with preferences over the set of alternatives j ($j=0,\dots,J$) will choose that alternative with the highest utility. This model is known as the Random Utility Model (RUM) (McFadden 1976, 1986) with

(6a)

$$I_j = 1 \text{ if } u_j = \max(u_0, \dots, u_J); \quad I_j = 0 \text{ else}$$

$$u_{ij} = \underbrace{\beta_j' x_i}_{v_{ij}} + \varepsilon_{ij}$$

The alternative specific utilities are specified as random variables v_{ij} and the disturbances are distributed with extreme value distribution. The alternative specific choice

probabilities P_j $P_{ij} = \text{Prob} \left[\underbrace{\varepsilon_{ik} - \varepsilon_{ij}}_{\mu_{kj}} < \underbrace{v_{ij} - v_{ik}}_{\omega_{jk}} \right] = F(\beta_j x); (j \neq k; j, k = 0, \dots, J)$ with the

extreme value cdf then is

$$(6b) \quad P(I_j = 1 | x) = \exp(\beta_j' x_i) / \sum_{j=0}^J \exp(\beta_j' x_i)$$

The MNL-estimates of the probability to participate in different working arrangement categories are presented in Table 6. Since the non-linear approach does not allow to directly quantify the single items' influence on the respective probability we show and discuss marginal effects which are computed at variables' sample means. A general remark: when speaking about 'choosing' a certain working hour arrangement keep in mind that the belonging to a certain category is always the result of the market process with its working chances and constraints.

PERSONAL CHARACTERISTICS

Personal demographics: age, both squared and not squared, has a significant influence on the respondents' choice probabilities in each category. Being female reduces the probability to work in any of our categories significantly. To be married decreases the probability for all working categories except category II.

School leaving certificate: the result on school education is more surprising. Any school leaving certificate seems to pave the way for a regular work day as in category I. A better school education might not protect from working at off-core times. In contrary, the probability in the non-core/one episode category III is raised compared to the reference. Signs for the interrupted categories II and IV are insignificant but tend towards minus. The MNL analysis of the educational variables shows that a better qualification in particular is significant for one episode working hour arrangements.

Occupational education: the effects of the occupational status largely tell the same story. While choosing a one episode workday becomes more likely occupational education reduces the risk to work in the interrupted schedule category II. In contrast to schooling, occupational education increases the probability to choose the most irregular category IV significantly.

Our hypothesis, that private time use behaviour has an influence on the choice of the working hour arrangement, is confirmed by significant effects of help for other households. In line with the descriptive analysis we see a significant negative sign for the non-work alternative and a positive one for the regular work day (category I). The same applies to the workday variable. Being content with one's own time use behaviour lowers the probability to work in any of the four arrangements. A higher wage reduces the chance to fall into category I, II or IV. However, it increases the probability to work non-core/one episode.

PARTNERS CHARACTERISTICS

Regarding the partner's amount of regular weekly working hours there seems to be a substitutional relationship between the two partners decision to work or not. The more intensive the partner's work is, the lower is the probability for core-work. There is no significant influence for the non-core situations.

Occupational status: apart from the extent to which the partner works, her or his occupational status does also play a roll in one's choice of the working hour arrangement. The MNL analysis points out that any occupational status of the partner increases the probability to work at any working hour arrangement showing the so called 'additional worker' effect. Having a self-employed partner makes the choice of a one episode type arrangement more likely. This effect on the choice of category IV is not significant. Partners of apprentices and helping family members tend to choose the most irregular category IV more often than the reference.

HOUSEHOLD CHARACTERISTICS

The household context partially explains the choice in question. The number of household members reflects the number of children and elderly and can thus be regarded as a proxy for the degree to which one is needed at home. Accordingly, a larger household reduces the probability of a normal workday (category I). In contrast non-normal workday participation is not affected by the household size.

REGIONAL CHARACTERISTICS

With regard to regional demand side variables it can be seen that a relatively high regional unemployment rate in particular reduces non-core-one-episode jobs, whereas a more economic well-being region measured by GNP per capita is in favour of a normal. Thus higher regional unemployment as well as a higher regional income seems to be complementary here.

Living in the former East Germany significantly increases the probability to choose a standard working hour arrangement. However, the data are of 1991/92, just after the German unification, so that caution in the interpretation has to be considered here.

**Tab. 6: Explaining working hour arrangement probabilities:
Multinomial Logit (MNL) estimates – Marginal Effects**

	Category 0 Not working	Category I One episode - core	Category II # episodes ≥ 2 - core	Category III One episode - non-core	Category IV # episodes ≥ 2 - non-core
<i>constant</i>	1.813604 ***	-1.276747 ***	-0.096774 ***	-0.373301 ***	-0.066781 ***
PERSONAL CHARACTERISTICS					
<i>age</i>	-0.053420 ***	0.039602 ***	0.003010 ***	0.008783 ***	0.002025 ***
<i>age²/100</i>	0.068658 ***	-0.051771 ***	-0.003956 ***	-0.010555 ***	-0.002376 ***
<i>woman</i>	0.297910 ***	-0.186724 ***	-0.011438 ***	-0.088795 ***	-0.010953 ***
<i>married</i>	0.097018 ***	-0.044609 ***	0.004881	-0.051052 ***	-0.006238 **
school leaving certificate					
<i>reference: none</i>	-	-	-	-	-
<i>elementary</i>	-0.514409 ***	0.390274 ***	0.001100	0.125727 ***	-0.002692
<i>intermediate</i>	-0.536867 ***	0.403672 ***	-0.004617	0.143359 ***	-0.005548
<i>spec. upper</i>	-0.490912 ***	0.369471 ***	0.000017	0.128449 ***	-0.007026
<i>upper</i>	-0.493499 ***	0.380390 ***	-0.004777	0.123312 ***	-0.005426
occupational education					
<i>reference: none</i>	-	-	-	-	-
<i>apprentice</i>	-0.114277 ***	0.088649 ***	-0.000111	0.013738 *	0.012001 ***
<i>spec. vocational</i>	-0.195088 ***	0.127727 ***	0.000671	0.054287 ***	0.012403 ***
<i>spec. college</i>	-0.228322 ***	0.176986 ***	-0.022348 **	0.064009 ***	0.009675 *
<i>university</i>	-0.274749 ***	0.146946 ***	0.001334	0.106728 ***	0.019742 ***
hours of regular help to other hhs					
<i>workday</i>	-0.643379 ***	0.484562 ***	-0.003509	0.164346 ***	-0.002019
<i>content</i>	0.174994 ***	-0.116948 ***	-0.005563 *	-0.048383 ***	-0.004099 **
<i>(potential) wage</i>	0.002970 ***	-0.002582 ***	-0.000429 ***	0.000284 ***	-0.000242 ***
PARTNER'S CHARACTERISTICS					
<i>normal weekly working time</i>	0.003601 ***	-0.003363 ***	-0.000564 ***	0.000193	0.000133 *
partner's employment status					
<i>reference: not employed</i>	-	-	-	-	-
<i>self-employed</i>	-0.255467 ***	0.144569 ***	0.027898 ***	0.078850 ***	0.004150
<i>public</i>	-0.074393 **	0.066382 ***	0.020612 ***	-0.007079	-0.005521
<i>apprentice</i>	-0.245180 **	0.218587 **	0.037439	-0.028805	0.017959 **
<i>white collar worker</i>	-0.126927 ***	0.108267 ***	0.014758 **	0.006817	-0.002915

<i>blue collar worker</i>	-0.152577 ***	0.126262 ***	0.025363 ***	0.002466	-0.001514
<i>helping family</i>	-0.560175 ***	0.317504 ***	0.012436	0.216005 ***	0.014230 ***
HOUSEHOLD CHARACTERISTICS					
<i>number of persons in hh</i>	0.031641 ***	-0.032080 ***	-0.000003	0.000293	0.000148
<i>hours of regular help from other hhs</i>	-0.002852 ***	0.002124 ***	0.000164	0.000513	0.000050
REGIONAL VARIABLES					
<i>unemployment rate</i>	0.247561	0.383967 *	-0.006182	-0.622093 ***	-0.003253
<i>east Germany</i>	-0.033832 *	0.064120 ***	-0.007808	-0.018818 *	-0.003662
<i>GNPp.c.[1000DM]</i>	0.000413	0.000854	0.000041	-0.001364 ***	0.000056
LR Statistic	10695.20			Pseudo R ² = 19.50%	
Degrees of Freedom	112.0			Count R ² = 66.21%	
Prob. Value for LR	.00000				
<i>n</i>	12773	8362	576	2925	295

Significance levels: * 5%, ** 1%, *** 0.1%, Source: German Time Budget Survey 1990/91, own computations

To summarize the results: Diverse personal, partner, household and regional characteristic effects in a market and non-market context influence in different ways the probability to belong to a certain working hour arrangements; the timing of work time as well the fragmentation, the irregularity concerning multiple episodes are important for the working hour arrangement explanation.

6 Working Hours in a market and non-market context – Econometrics and Results

6.1 Microeconomic Specification: A MNL/COLS Arrangement Specific Working Hour Model

To estimate the category specific hours of work $h_j = h_j(w, V, q | \text{category } j)$ (see equation 4) we follow the two-step sample selectivity bias corrected estimation by Lee 1983, which generalizes the selection probability (Heckman 1979) to the multinomial case by a MNL/COLS-model

Step 1: Working hour arrangement category participation: Estimation of the multinomial logit (MNL) model⁹ to obtain the category specific probabilities P_j

$$(7a) \quad P(I_j = 1 | x) = \exp(\alpha_j' x_i) / \sum_{j=0}^J \exp(\alpha_j' x_i)$$

⁹ MNL-model as above but with another empirical specification, see section 6.2)

and calculation of the selectivity correction terms λ_j by

$$\begin{aligned} H_j &= \Phi^{-1}(P_j) \\ (7b) \quad \lambda_j &= \varphi(H_j) / \Phi(H_j) \end{aligned}$$

where φ resp. Φ are the normal density resp. cumulative distribution function.

Step 2: Daily arrangement specific working hours: category specific selectivity bias corrected working hours least squares estimation (COLS) for category specific workers only

$$\begin{aligned} h_j &= \beta'x + (\rho_j\sigma_j)\varphi[H_j(\alpha_j\nu)] / \Phi[H_j(\alpha_j\nu)] + \varepsilon_j \\ (7c) \quad &= \beta'x + (\rho_j\sigma_j)\lambda_j + \varepsilon_j \\ &= \beta'x + \theta_j\lambda_j + \varepsilon_j \end{aligned}$$

To yield the correct significances of the estimated parameters we need the appropriate asymptotic covariance matrix. According to Greene 1998 the appropriate asymptotic covariance is

$$\begin{aligned} C &= (W_j' W_j)^{-1} [\sigma_j^2 W_j' (I - \rho_j^2 \Delta_j) W_j + \theta_j^2 F_j \Sigma F_j'] (W_j' W_j)^{-1}, \\ \Delta_j &= \text{diag} (\delta_{1j}, \dots, \delta_{N_j j}), \\ \delta_{ij} &= \lambda_{ij}^2 + H_{ij} \lambda_{ij}, \\ (7d) \quad \Sigma &= \text{asymptotic covariance matrix of estimated} \\ \alpha &= [\alpha_1, \alpha_2, \dots, \alpha_j], \\ F &= W_j' G_j, \\ &\text{and} \\ G_j &= N_j x (JK_2) = \partial [N_j x 1 \text{ vector of } \lambda' s] / \partial \alpha'. \end{aligned}$$

W_j is the $N_j \times (K_1 + 1)$ matrix of regressors used in the regressions including λ_j . G_j is a matrix of derivatives of the lambdas with respect to the logit parameters and $G_j = [G_{1j}, G_{2j}, \dots, G_{Jj}]$. The i th row of the $N_j \times K_2$ matrix G_{sj} is $g'_{isj} = (\partial_{ij} / F_{ij}) q_{isj} \nu'_i$. The scalar q_{isj} depends on the choice: If selection is on $z = 0$, $q_{isj} = -P_{0i} P_{si}$, $S = 1, \dots, J$. If selection is on $z =$ some other value, say, k , then, for the k th item, $q_{ikj} = P_{ik} (1 - P_{ik})$, while for all other items, $q_{isj} = -P_{ik} P_{sk}$, $s = 1, \dots, J$ but not equal to k .

6.2 Explaining Arrangement Specific Working Hours in a market and non-market context

We discuss the arrangement specific working hours based on the selectivity corrected hours of work estimates according to equation 7d with its correct asymptotic covariance. The multinomial logit results for the first step, the selection of a specific arrangement category is already discussed above. Here, however, a compressed MNL-estimation with fewer variables is used for the selectivity correction. Without any further discussion here the interested reader is referred to these MNL-results in the Appendix Table B.

Though our model as described in chapter 2 is based on a microeconomic labour supply approach, it is extended mainly with regard to two dimensions:

1. extended by daily working arrangements with focus on core and non-core working time crossed by number of episodes, and
2. extended by labour demand factors in a market and non-market context.

Thus, in principle the two central parts are modelled as $P(\text{choice } j) = P(\mathbf{x}_{\text{market}}, \mathbf{x}_{\text{non-market}})$ (MNL) and here as

$$(9) \quad h_j = h_j(\mathbf{x}_{\text{market}}, \mathbf{x}_{\text{non-market}}) \quad (\text{MNL/COLS}).$$

Within the market context we shall test hypotheses according to supply and demand/regional factors; within the non-market context we shall test hypotheses concerning personal, partner and household factors.

The estimation results are given in Table 7 for our four working hour arrangement categories. Overall the goodness of fit measures are quite good for a cross-sectional estimation; however, category specific differences are pronounced. A first view on the results (goodness of fit, number of significant variables) confirms our general hypotheses:

The explanation of daily working hours are dependent on and different with regard to different daily working hour arrangements.

We discuss now these differences in detail by the different context sets: personal, firm side, partner, household and regional subsets.

PERSONAL CHARACTERISTICS

Personal demographics: Only age (specified non-linear) is significant in this subset. Increasing age, as a proxy for the state of living conditions in general, will increase hours of work in the non-core/one episode category. A gender influence and an influence of the family status is not significant in all the categories. This is in some contrast to known pure labour supply studies of weekly working hours and possible due to the more disaggregated daily approach.

School leaving certificate: Only non-core/one-episode's hours are influenced significantly by schooling. Hours are diminished by a higher school leaving certificate showing that lower educated tend to work longer in this non-normal working hour arrangement.

Occupational status: The one episode categories are influenced significantly by the different self-employed and employee status. Remarkably, each of the occupational status has a different significant effect in explaining hours of work in the core/one episode case. For all 'non-normal' arrangements the different occupations play no roll except for self-employed with employees in the non-core/one episode case.

**Tab. 7: Daily working hours in different working hour arrangements;
MNL/COLS estimates with correct asymptotic variance**

	Category I	Category II	Category III	Category IV
	One episode – core	# episodes ≥ 2 core	One episode – non-core	# episodes ≥ 2 non-core
lambda	-0.9930185	-6.5342242 **	-0.2901080	4.1642322
constant	6.0783842	17.5444853 **	5.0357404 ***	-9.9299803
PERSONAL CHARACTERISTICS				
age	0.0395727	-0.1000800	0.1558317 ***	0.4033676
age ² /100	-0.0471361	0.1612507	-0.1892038 ***	-0.4566824
woman	0.0079431	0.2296730	0.1311285	-1.5885496
married	-0.3081447	-0.7030597	-0.1983257	-0.7441353
school leaving certificate				
<i>reference: none</i>	-	-	-	-
<i>elemantary</i>	0.4059535	-	-	-
<i>intermediate</i>	0.3037171	-	-	-
<i>spec. upper or upper</i>	0.1346254	0.1736220	-0.2968576 **	-0.4657911
occupational education				
<i>reference: none</i>	-	-	-	-
<i>apprentice</i>	0.0856044	-	-	-
<i>spec. vocational or collage</i>	0.1674044	-	-	-
<i>university</i>	-0.1898899	-1.3824928 **	-0.1121970	1.0987936
occupational status				
<i>reference: not working</i>				
<i>self-employed no employees</i>	0.5234872 **	0.2808424	0.3098716	-1.2695682
<i>self-employed w.employees</i>	1.3680543 ***	-0.4933045	0.7865513 ***	-0.1271163
<i>civil servant</i>	0.5757178 ***	0.4982209	0.3671917	-0.0638047
<i>white collar worker</i>	0.8398152 ***	0.0424544	0.2465656	0.8516842
<i>blue collar worker</i>	0.7655028 ***	0.3338660	-	0.3956178
work related				
<i>workday</i>	2.5244304 ***	1.9553591 ***	2.2070417 ***	1.1283773 **
<i>wage</i>	0.0144277	0.0499716 ***	0.0039092 ***	-0.0503302
<i>wage²/100</i>	-0.0008535	-0.0017233 ***	-0.0003149 *	0.0039121 *
<i>work distance</i>	0.0774017	1.1891587 ***	-0.1085310	-0.0854979
<i>second job</i>	-0.0551767	-0.4009990	0.5372906 ***	-0.0987499
non-market time use				
<i>time for household</i>	-0.0130525 ***	-0.0088747 ***	-0.0128171 ***	-0.0155902 ***
<i>time for child care</i>	-0.6395480 ***	-0.5083967 ***	-0.5661684 ***	-0.5346428 **
<i>time for do-it-yourself</i>	-0.4815280 ***	-0.5053345 ***	-0.6596890 ***	-0.2360144

<i>content with time use</i>	-0.5694944 ***	-0.1233049	-0.6548582 ***	-0.7625407
PARTNER CHARACTERISTICS				
partner`s employment				
<i>weekly working time</i>	0.0138416	0.0186569	0.0120727 ***	0.0314107
<i>self-employed</i>	-0.4497084 **	0.0712972	-0.5783906 **	0.0597193
<i>employee</i>	-	-0.0959214	-	0.1367850
<i>civil servant, blue or white collar worker</i>	-	-	-0.3373018 **	-
<i>civil servant</i>	-0.4396485 **	-	-	-
<i>white collar worker</i>	-0.2813888 *	-	-	-
<i>blue collar worker</i>	-0.2673026	-	-	-
HOUSEHOLD CHARACTERISTICS				
Household size				
<i>number of persons in hh</i>	0.0986427	0.0739545	0.0577271	0.2706140
Help received				
<i>hours of regular help from other hhs</i>	-	-	0.0078589	-
<i>help received for household</i>	0.0046491	-0.0529154	-	-0.1265191 *
<i>child care received</i>	0.0122073 *	0.0353698	-	0.0452704
<i>assistance for adults received</i>	0.0551494 **	-	-	-
Income/wealth situation				
<i>own house</i>	0.0787298	0.0268312	0.1551368	-0.2664553
<i>residual income</i>	-0.0641210 *	0.0275070	-0.0409209 *	-0.0355461
REGIONAL VARIABLES				
Demand side				
<i>business sectors</i>				
<i>reference: agriculture</i>				
<i>industry or retail</i>	-0.1960700	0.7252267	-0.5397253 ***	0.4921579
<i>private or public services</i>	-0.4545789 ***	0.6864330	-0.7919588 ***	0.9021219
<i>unemployment</i>	-0.0154005	0.1501287 **	-	-0.0104312
<i>east Germany</i>	1.0602623 ***	0.7473803	0.8842618 ***	0.3022304
<i>GNP p.c. [1000 DM]</i>	0.0020995	0.0081823	-	0.0026560
<i>R2 adj.</i>	.49639	.44820	.38924	.43720
<i>F-Stat (K;n-K-1)</i>	202.00	14.74	63.12	7.72
<i>p-value for F</i>	.00000 ***	.00000 ***	.00000 ***	.00000 ***
<i>n</i>	8362	576	2925	295

Significance levels: * 5%, ** 1%, *** 0.1%

Source: German Time Budget Survey 1991/92, own computations

Work related: The central economic explaining variable in the microeconomic labour supply world are wages. We specified a non-linear wage influence allowing for a second-order Taylor expansion approach for a non-linear hours equation. Remarkably, wages are only of significance for two non-normal working hour arrangement cases (!). With a positive sign higher wages increase the hours of work. Thus the substitution effect dominates the income effect in all the categories. Wages play no role in the most ‘non-normal’-case: non-core/more than 2 episodes. The distance to the work place is only significant for category II.

A bit surprising is the influence of a second job in the one episode category 3. An explanation seems to be that the second job is not stringently connected with the day under consideration.

Non-market time use: Hours of work compete with hours in different other activities. In a first approach we include these variables as ‘exogenous’ variables, though a simultaneous approach might be favourable. However, in the context of a utility maximization approach under constraints those equations have not to be solved simultaneously but can be estimated in a seemingly unrelated regression context. Our utility based approach is in favour for our non-simultaneous approach. The results: in all working hour arrangements the working hours are significantly influenced by time spent for household activities, child care, do-it-yourself (not category 4). The content variable indicates in the one-episode categories only that preferred hours of work are lower than the actual amount of working hours.

PARTNER CHARACTERISTICS

Partner’s employment: An additional worker effect is given in the non-core/one episode case: the more intensive the partner is working the more intense is the own labour supply. The core/one episode case in addition shows that the employment status of the partner diminishes differently and significantly the working hours compared to a non-employed partner. Remarkably in this first category only the employment status of the partner is important, not the hours intensity.

HOUSEHOLD CHARACTERISTICS

Household size: As a catch-up variable for the household environment the number of persons in the household is tested. The pure household size is of no significance. But remember, time spent for the household in different activities is important.

Help received: Received support in various ways is on the agenda of recent public politics to support the labour market. Indeed there is an influence visible, at least in the early 90ies: child care help and assistance for adults by other persons allow a longer workday. Help from other households only diminishes irregular working hours in the most non-normal category non-core/two and more episodes. In all other cases one can argue that despite of help those categories were or had to be chosen.

Income/wealth situation: To analyse the income situation of the entire household background this influence is tested by household net income minus own net income. Such a background income influence diminishes hours only in the one episode case but on a lower significance level. Owning the house where the household is living – as some wealth indicator – has no significant influence on the working hours in each category. The conclusion here might be that non-normal working arrangements are only weakly affected by the household income/wealth situation and the need for these jobs and money.

REGIONAL CHARACTERISTICS

Business sector: This demand side variable is divided into the three general sectors:

agriculture (first), industry or retail (second) and private or public services (third). Significant influences are given only in the one episode cases with diminished hours compared to the agriculture reference. Thus, regardless the core or non-core situation the business sector is not affecting the amount of work.

Further demand side variables: The possibility to work, the demand side, is indicated in our approach by three variables: the regional unemployment rate, living in East Germany and as a regional wealth indicator per capita GNP. The results: a higher unemployment will cause more episodes to meet the needs. In East Germany the working hours in one episodes are significantly longer. The general economic situation in the region where the household is living is not influencing the hours of work in either category.

Summary

To summarize our results an overview of significant explanatory factors of daily working hours in different working hour arrangements is given in Tab. 8.

**Tab. 8: Daily working hours in different working hour arrangements;
An overview of significant explanatory factors**

	Category I One episode – core	Category II # episodes ≥ 2 core	Category III One episode – non-core	Category IV # episodes ≥ 2 non-core
	part. hours	part. hours	part. hours	part. hours
PERSONAL CHARACTERISTICS				
Demographics	***	***	*** **	***
school leaving certificate	***		*** **	
occupational education	***	**	***	***
occupational status	- ***	-	- (***)	-
business sectors	- ***	-	- ***	-
work related (wage)	***	*** **	*** **	***
non-market time use	- ***	- ***	- ***	- **
PARTNER CHARACTERISTICS				
partner's employment	*** **	***	(***) **	(***)
HOUSEHOLD CHARACTERISTICS				
Household size	***			
Help received	*** **			*
Income/wealth situation	- *	-	- *	-
REGIONAL VARIABLES				
Demand side	(***) ***	**	*** **	

Significance levels: * 5%, ** 1%, *** 0.1%

Source: German Time Budget Survey 1991/92, own computations

Interpreting the stylized variable packages of Table 8 we can conclude with the overall hypothesis: The driving factors of so-called 'normal' and 'non-normal' workdays are quite different: the timing of work time as well as the fragmentation of the working period have to be explained by different hypotheses. The results support our modelling and in particular the two stage explanation: the probability to participate to a certain daily working hour arrangement shows different explanatory patterns than the final hours of work. Central variables from a microeconomic model like wages are important for the final hours, however, are not important for the participation probability. The positive wage coefficient here shows a dominant substitution effect vs. an income effect not in the polar cases 'normal day' (category I) and most irregular day (category IV), but in the off-diagonal cases of Table 3 core/multiple episodes and non-core/one episode. In addition, further personal variables, like human capital, other work related variables, and non-market time use, partner's and household characteristics as well as demand side and regional variables are important but of different influence in explaining working hours in different working hour arrangements.

7 Concluding remarks

In this paper we analysed working hour arrangements and working hours based on time diary data of the German Time Use Survey 1991/92. Only time diary data sufficiently provide information about the timing of work time allowing the investigation of the fragmentation of a working day linked with the location of working periods, the timing of work time. Our study proved that both dimensions are important to explain daily working hour arrangements and its working hours in Germany.

We quantified diverse personal, partner, household and regional characteristic effects by microeconomic estimates - based on an extended microeconomic model.

The driving factors of so-called 'normal' and 'non-normal' workdays thus are quite different. In a different way market and non-market context with labour supply and labour demand side variables are important to explain working hour arrangements and the resulting working time in Germany.

Further research will compare these interesting and striking results with the very new German Time Use Study 2002 and other international time use diary results of working hour arrangements.

Appendix

Tab. A: Sensitivity of work episode definition by length of interruption

No. of episodes	frequencies ≥ 15 min. interruption			frequencies ≥ 30 min. interruption			frequencies ≥ 60 min. interruption		
	n	%	% cum.	n.	%	% cum.	n	%	% cum.
1	3752	29,2	29,2	4693	36,5	36,5	9301	72,3	72,3
2	5954	46,3	75,5	6461	50,2	86,7	2877	22,4	94,7
3	2207	17,2	92,6	1221	9,5	96,2	549	4,3	99,0
4	617	4,8	97,4	344	2,7	98,9	102	,8	99,8
5	213	1,7	99,1	111	,9	99,8	29	,2	100,0
6	80	,6	99,7	25	,2	100,0	2	,0	100,0
7	25	,2	99,9	4	,0	100,0	0	,0	100,0
8	9	,1	100,0	1	,0	100,0	1	,0	100,0
9	3	,0	100,0	1	,0	100,0	0	,0	100,0
10	0	,0	100,0	0	,0	100,0	0	,0	100,0
11	1	,0	100,0	0	,0	100,0	0	,0	100,0
Total	12861	100,0		12861	100,0		12861	100,0	

Source: German Time Budget Survey 1990/91, own computations

Tab. B: Working hour arrangement MNL-estimation for the selectivity correction estimates of working hours

	Category 0	Category I	Category II	Category III	Category IV
	Not working	One episode – core	# episodes ≥ 2 core	One episode – non-core	# episodes ≥ 2 non-core
<i>constant</i>	1.43809 ***	-0.93283 ***	0.08949 ***	-0.34659 ***	-0.06917 ***
PERSONAL CHARACTERISTICS					
<i>age</i>	-0.05708 ***	0.04515 ***	0.00267 ***	0.00695 ***	0.00232 ***
<i>age2/100</i>	0.07292 ***	-0.05854 ***	-0.00353 ***	-0.00818 ***	-0.00267 ***
<i>woman</i>	0.28922 ***	-0.17964 ***	-0.00964 ***	-0.08918 ***	-0.01076 ***
<i>married</i>	0.04713 ***	0.00568	0.00809 *	-0.05431 ***	-0.00659 ***
school leaving certificate					
<i>reference: none or intermediate</i>					
<i>elementary</i>	-0.52999 ***	0.39110 ***	-0.00290	0.14052 ***	0.00127
<i>spec. upper or upper</i>	-0.51052 ***	0.39036 ***	-0.00822	0.12994 ***	-0.00156
occupational education					
<i>reference: none or apprenticeship</i>					
<i>spec. vocational or college</i>	-0.10988 ***	0.06152 ***	-0.00419	0.05166 ***	0.00088
<i>university</i>	-0.17453 ***	0.06557 ***	0.00101	0.09937 ***	0.00859 ***
<i>(potential) wage normal weekly working time</i>	0.00494 ***	-0.00484 ***	-0.00034 ***	0.00046 ***	-0.00022 ***
	-0.00003	-0.00108 ***	-0.00013 *	0.00109 ***	0.00015 ***
HOUSEHOLD CHARACTERISTICS					
<i>number of persons in hh</i>	0.01992 ***	-0.02750 ***	0.00015	0.00697 ***	0.00046
REGIONAL VARIABLES					
<i>unemployment rate</i>	-0.26638	0.59914 ***	-0.00707	-0.31283 ***	-0.01286
<i>East Germany</i>	0.00641	0.01328	-0.00678	-0.01054	-0.00236
LR Statistic	4768.73			Pseudo R ² = 8.69%	
Degrees of Freedom	52			Count R ² = 61.00%	
Prob. Value for LR	.00000				
<i>n</i>	12773	8362	576	2925	295

Significance levels: * 5%, ** 1%, *** 0.1%

Source: German Time Budget Survey 1990/91, own computations

References

- Bauer, F., Groß, H., Munz, E. and S. Sayin (2001), *Arbeits- und Betriebszeiten, Neue Formen des betrieblichen Arbeits- und Betriebszeitmanagements*, Düsseldorf.
- Becker, G.S. (1965), A Theory of the Allocation of Time, in: *Economic Journal*, 75, 493-517.
- Büssing, A. and H. Seifert (1995), *Sozialverträgliche Arbeitszeitgestaltung*, München.
- Clarkberg, M. and Ph. Moen (2000), Understanding the Time Squeeze: Married Couples Preferred and Actual Work-Hour Strategies, in: *American Behavioral Scientist*, 44/7, 1115-1136.
- Ehling, M. (1999), The German Time Use Survey – Methods and Results, in: Merz, J. and M. Ehling (eds.), *Time Use – Research, Data and Policy*, Publications of the Research Institute on Professions (FFB) of the University of Lüneburg, , Vol. 10, Baden-Baden, 89-105.
- Federal Statistical Office Germany (1992): *Handbuch zu ,Wo bleibt die Zeit ?'*, Wiesbaden.
- Garhammer, M. (1994), *Balanceakt Zeit: Auswirkungen flexibler Arbeitszeiten auf Alltag, Freizeit und Familie*, Edition Sigma, Berlin.
- Greene, W. (1998), *LIMDEP Version 7/8*, Plainview, New York, 1998/2002.
- Greene, W. (2000), *Econometric Analysis*, 4th edition, Prentice Hall, Upper Saddle River, 2000.
- Ham, J. C. (1982), Estimation of a Labour Supply Model with Censoring Due to Unemployment and Underemployment, in: *Review of Economic Studies*, 69, 335-54.
- Hamermesh, D. (1996a), The Timing of Work Time, in: *Konjunkturpolitik, Applied Economics Quarterly*, 42: 1 - 22.
- Hamermesh, D. (1996b), *Workdays, Workhours and Work Schedules*, W. E. Upjohn Institute for Employment Research, Kalamazoo, Michigan.
- Hamermesh, D. (1998), When we work, *American Economic Review*, 88: 321 - 325.
- Hamermesh, D. (2002), Timing, togetherness and time windfalls, *Journal of Population Economics*, 15: 321 - 325.
- Harvey, A. (1999), Time Use Research: The Roots to the Future, , in: Merz, J. and M. Ehling (eds.), *Time Use – Research, Data and Policy*, Publications of the Research Institute on Professions (FFB) of the University of Lüneburg, , Vol. 10, Baden-Baden, 123-49.
- Harvey, A. Fisher, K. , Gershuny, J. and A. Akbari (2000), *Examining Working Time Arrangements Using Time Use Surveys*, ISER working paper No. 20, Essex.
- Holst, E. and J. Schupp, J. (1994), Ist Teilzeitarbeit der richtige Weg? Arbeitszeitpräferenzen in West- und Ostdeutschland, *DIW-Wochenbericht*, 35/94, 618-26, 1994.
- Killingsworth, M.R. (1983), *Labor supply*, Cambridge.
- Killingsworth, M.R. and J.J. Heckman (1986), Female Labor Supply: A Survey, in: Ashenfelter, O. and R. Layard (eds.) (1986), *Handbook of Labor Economics*, Vol I, Amsterdam/New York, 103-204.
- Lee, L.-F.(1983), Generalized econometric models with selectivity, *Econometrica*, 51(2): 507-512.
- Madalla, G.S. (1983), *Limited Dependent and Qualitative Variables in Econometrics*, Cambridge/London.
- McFadden, D. (1976), *Quantal Choice Analysis: A Survey*. *Annals of Economic and Social Measurement*
- McFadden, D.L. (1985), Econometric Analysis of Qualitative Response Models, in: Griliches, Z. and M.D. Intriligator (eds.), *Handbook of Econometrics*, Volume II, Amsterdam/New York, 1395-457.
- Merz, J. (1990), Female Labour Supply: Labour Force Participation, Market Wage Rate and Working Hours of Married and Unmarried Women in the Federal Republic of Germany - The Influence of Occupational Career, Transfers and Socio-Economic Variables Based on the Socio-Economic Panel, in: *Jahrbücher für Nationalökonomie und Statistik*, 240-70
- Merz, J. (1990), The 1990 German Tax Reform - Microsimulation of Time Allocation Effects in the Formal and Informal Economy, in: Brunner, J. G. and H.-G. Petersen (Eds.), *Prospects and Limits of Simulation Models in Tax and Transfer Policy*, Frankfurt/New York, 509-37.

- Merz, J. (2002), Time and Economic Well-Being – A Panelanalysis of Desired vs. Actual Working Hours, in: *The Review of Income and Wealth*, 48/3, 317-46.
- Merz, J. (2002), Time Use Research and Time Use Data – Actual Topics and New Frontiers, in: Ehling, M. and J. Merz (Eds.), *Neue Technologien in der Umfrageforschung – Anwendungen bei der Erhebung von Zeitverwendung*, Schriften des Forschungsinstituts Fr3eie Berufe (FFB) der Universität Lüneburg, Baden-Baden, 3-19.
- Merz, J. and M. Ehling (1999), *Time Use – Research, Data and Policy*, Nomos Verlagsgesellschaft, Baden-Baden.
- Pencavel, J. (1986), Labor Supply of Men: A Survey, in: Ashenfelter, O. and R. Layard (eds.) (1986), *Handbook of Labor Economics*, Vol I, Amsterdam/New York, 3-102.
- Townsend, B. (2001), Dual –Earner Couples and Long Work Hours: A Structural and Life Course Perspective,” *Berkeley Journal of Sociology*.
- van Soest, A., Woittiez, I. and A. Kapteyn (1989), *Labour Supply, Income Taxes and Hours Restrictions in the Netherlands*, Center for Economic Research, Tilburg University, Discussion Paper No. 8903, Tilburg.
- Schupp, J. (1994), *Teilzeitbeschäftigung im sozialen Wandel – Längsschnittanalysen und handlungstheoretische Fundierung* (Dissertation), Bochum,: Ruhr-Universität.

Veröffentlichungen des Forschungsinstituts Freie Berufe (FFB), Universität Lüneburg

1 FFB-Jahresberichte

FFB-Jahresbericht 2003/04, FFB-Jahresbericht 2001/02, FFB-Jahresbericht 1999/00, FFB-Jahresbericht 1997/98, FFB-Jahresbericht 1996, FFB-Jahresbericht 1995, FFB-Jahresbericht 1994, FFB-Jahresbericht 1993, FFB-Jahresbericht 1992, FFB-Jahresbericht 1991, FFB: 10 Jahre Forschung und Lehre 1989-1999, FFB-Forschung und Lehre 1989-1998, FFB-Forschung und Lehre 1989-1997, FFB-Forschung und Lehre 1989-1996.

2 FFB-Bücher in der FFB-Schriftenreihe

- Ehling, M. und J. Merz, 2002, Neue Technologien in der Umfrageforschung, FFB-Schriften Nr. 14, 181 Seiten, ISBN 3-7890-8241-4, NOMOS Verlagsgesellschaft, Baden-Baden. *Preis: € 31,-*
- Merz, J., 2002, Freie Berufe im Wandel der Märkte, FFB-Schriften Nr. 13, 168 Seiten, ISBN 3-7890-8107-8, NOMOS Verlagsgesellschaft, Baden-Baden. *Preis: € 29,-*
- Merz, J., 2001, Existenzgründung 2 – Erfolgsfaktoren und Rahmenbedingungen, FFB-Schriften Nr. 12, 232 Seiten, ISBN 3-7890-7462-4, NOMOS Verlagsgesellschaft, Baden-Baden. *Preis: € 40,- / € 71,- (i. Vb. mit Band 1)*
- Merz, J., 2001, Existenzgründung 1 – Tips, Training und Erfahrung, FFB-Schriften Nr. 11, 246 Seiten, ISBN 3-7890-7461-6, NOMOS Verlagsgesellschaft, Baden-Baden. *Preis: € 40,- / € 71,- (i. Vb. mit Band 2)*
- Merz, J. und M. Ehling, 1999, Time Use – Research, Data and Policy, FFB-Schriften Nr. 10, 571 Seiten, ISBN 3-7890-6244-8, NOMOS Verlagsgesellschaft, Baden-Baden. *Preis: € 49,-*
- Herrmann, H. und J. Backhaus, 1998, Staatlich gebundene Freiberufe im Wandel, FFB-Schriften Nr. 9, 234 Seiten, ISBN 3-7890-5319-8, NOMOS Verlagsgesellschaft, Baden-Baden. *Preis: € 34,-*
- Herrmann, H., 1996, Recht der Kammern und Verbände Freier Berufe, Europäischer Ländervergleich und USA, FFB-Schriften Nr. 8, 596 Seiten, ISBN 3-7890-4545-4, NOMOS Verlagsgesellschaft, Baden-Baden. *Preis: € 56,-*
- Merz, J., Rauberger, T. K. und A. Rönnau, 1994, Freie Berufe in Rheinland-Pfalz und in der Bundesrepublik Deutschland – Struktur, Entwicklung und wirtschaftliche Bedeutung, FFB-Schriften Nr. 7, 948 Seiten, ISBN 3-927816-27-2, Lüneburg. *Preis: € 95,-*
- Forschungsinstitut Freie Berufe (FFB) (Hrsg.), erstellt vom Zentrum zur Dokumentation für Naturheilverfahren e.V. (ZDN), 1992, 1993, Dokumentation der besonderen Therapierichtungen und natürlichen Heilweisen in Europa, Bd. I, 1. Halbband, 842 Seiten, Bd. I, 2. Halbband, 399 Seiten, Bd. II, 590 Seiten, Bd. III, 272 Seiten, Bd. IV, 419 Seiten, Bd. V, 1. Halbband, 706 Seiten, Bd. V, 2. Halbband, 620 Seiten, ISBN 3-88699-025-7, Lüneburg (nur zu beziehen über das Zentrum zur Dokumentation für Naturheilverfahren e.V. ZDN, Hufelandstraße 56, 45147 Essen, Tel.: 0201-74551). *Preis: € 385,-*
- Sahner, H. und A. Rönnau, 1991, Freie Heilberufe und Gesundheitsberufe in Deutschland, FFB-Schriften Nr. 6, 653 Seiten, ISBN 3-927816-11-6, Lüneburg. *Preis: € 58,-*
- Burmester, B., 1991, Ausbildungsvergleich von Sprachtherapeuten, FFB-Schriften Nr. 5, 54 Seiten, ISBN 3-927816-10-8, Lüneburg. *Preis: € 9,-*
- Sahner, H., 1991, Freie Berufe in der DDR und in den neuen Bundesländern, FFB-Schriften Nr. 4, 177 Seiten, ISBN 3-927816-09-4, Lüneburg. *Preis: € 25,-*
- Trautwein, H.-M., Donner, H., Semler, V. und J. Richter, 1991, Zur tariflichen Berücksichtigung der Ausbildung, der Bereitstellung von Spitzenlastreserven und der Absicherung von Beschäftigungsrisiken bei Seelotsen, mit dem Anhang Steuerliche Aspekte des tariflichen Normaleinkommens der Seelotsen, FFB-Schriften Nr. 3, 183 Seiten, ISBN 3-927816-07-8, Lüneburg. *Preis: € 19,-*

- Sahner, H. und F. Thiemann, 1990, Zukunft der Naturheilmittel in Europa in Gefahr? FFB-Schriften Nr. 2, 81 Seiten, ISBN 3-927816-06-X, Lüneburg. *Preis: € 6,-*
- Sahner, H., Herrmann, H., Rönnau, A. und H.-M. Trautwein, 1989, Zur Lage der Freien Berufe 1989, Teil III, FFB-Schriften Nr. 1, 167 Seiten, ISBN 3-927816-04-3, Lüneburg. *Preis: € 25,-*
- Sahner, H., Herrmann, H., Rönnau, A. und H.-M. Trautwein, 1989, Zur Lage der Freien Berufe 1989, Teil II, FFB-Schriften Nr. 1, 955 Seiten, ISBN 3-927816-02-7, Lüneburg. *Preis: € 20,- / € 35,- (i. Vb. mit Teil I)*
- Sahner, H., Herrmann, H., Rönnau, A. und H.-M. Trautwein, 1989, Zur Lage der Freien Berufe 1989, Teil I, FFB-Schriften Nr. 1, 426 Seiten, ISBN 3-927816-01-9, Lüneburg. *Preis: € 20,- / € 35,- (i. Vb. mit Teil II)*

3 FFB-Bücher

- Merz, J., D. Hirschel und M. Zwick, 2005, Struktur und Verteilung hoher Einkommen - Mikroanalysen auf der Basis der Einkommensteuerstatistik, Lebenslagen in Deutschland, Der zweite Armuts- und Reichtumsbericht der Bundesregierung, Bundesministerium für Gesundheit und Soziale Sicherung, Berlin (<http://www.bmgs.bund.de/download/broschueren/A341.pdf>)
- Merz, J. und J. Wagner (Hrg.), 2004, Perspektiven der Mittelstandsforschung – Ökonomische Analysen zu Selbständigkeit, Freien Berufen und KMU, Merz, J., Schulte, R. and J. Wagner (Series Eds.), Entrepreneurship, Professions, Small Business Economics, CREPS-Schriftenreihe Vol. 1, 520 Seiten, Lit Verlag, ISBN 3-8258-8179-2, Münster. *Preis: € 39,90*
- Merz, J. und M. Zwick (Hrg.), 2004, MIKAS – Mikroanalysen und amtliche Statistik, Statistisches Bundesamt (Serie Editor), Statistik und Wissenschaft, Vol. 1, 318 Seiten, ISBN 3-8246-0725-5, Wiesbaden *Preis: € 24,80*
- Hirschel, D., 2004, Einkommensreichtum und seine Ursachen – Die Bestimmungsfaktoren hoher Arbeitseinkommen, Hochschulschriften Band 82, 416 Seiten, Metropolis-Verlag Marburg, ISBN 3-89518-441-1.
- Merz, J., 2001, Hohe Einkommen, ihre Struktur und Verteilung, Lebenslagen in Deutschland, Der erste Armuts- und Reichtumsbericht der Bundesregierung, Bundesministerium für Arbeit und Sozialordnung, 128 Seiten, Bonn, zu beziehen über: Bundesanzeiger Verlagsgesellschaft mbH, Südstraße 119, 53175 Bonn.
- Ehling, M. und J. Merz u. a., 2001, Zeitbudget in Deutschland – Erfahrungsberichte der Wissenschaft, Band 17 der Schriftenreihe Spektrum Bundesstatistik, 248 Seiten, Metzler-Poeschel Verlag, ISBN 3-8246-0645-3, Stuttgart. *Preis: € 16,-*
- Krickhahn, T., 1995, Die Verbände des wirtschaftlichen Mittelstands in Deutschland, 351 Seiten, DUV Deutscher Universitäts Verlag, ISBN 3-8244-0245-9, Wiesbaden. *Preis: € 62,-*
- Spahn, P. B., Galler, H. P., Kaiser, H., Kassella, T. und J. Merz, 1992, Mikrosimulation in der Steuerpolitik, 279 Seiten, Springer Verlag, ISBN 3-7908-0611-0, Berlin. *Preis: € 45,-*

4 FFB-Reprints

- Merz, J., Kumulation von Mikrodaten – Konzeptionelle Grundlagen und ein Vorschlag zur Realisierung,; in: Allgemeines Statistisches Archiv, Issue 88, S. 451-472, 2004 **FFB-Reprint Nr. 35**
- Merz, J., Einkommens-Reichtum in Deutschland - Mikroanalytische Ergebnisse der Einkommensteuerstatistik für Selbständige und abhängig Beschäftigte, in: Perspektiven der Wirtschaftspolitik, Vol. 5, Issue 2, S. 105-126, 2004 **FFB-Reprint Nr. 34**
- Merz, J., Vorgrimler, D. und M. Zwick, Faktisch anonymisiertes Mikrodatenfile der Lohn- und Einkommensteuerstatistik 1998, in: Wirtschaft und Statistik, Issue 10, S. 1079-1091, 2004 **FFB-Reprint Nr. 33**

- Ackermann, D., Merz, J. and H. Stolze, Erfolg und Erfolgsfaktoren freiberuflich tätiger Ärzte – Ergebnisse der FFB-Ärzteumfrage für Niedersachsen, in: Merz, J. and J. Wagner (Eds.), Perspektiven der Mittelstandsforschung – Ökonomische Analysen zu Selbständigkeit, Freien Berufen und KMU, Merz, J., Schulte, R. and J. Wagner (Series Eds.), Entrepreneurship, Professions, Small Business Economics, CREPS-Schriftenreihe Vol. 1, Lit Verlag, Münster, pp. 165-190, 2004 **FFB-Reprint Nr. 22**
- Hirschel, D. und J. Merz, Was erklärt hohe Arbeitseinkommen Selbständiger – Eine Mikroanalyse mi Daten des Sozioökonomischen Panels, in: Merz, J. and J. Wagner (Eds.), Perspektiven der Mittelstandsforschung – Ökonomische Analysen zu Selbständigkeit, Freien Berufen und KMU, Merz, J., Schulte, R. and J. Wagner (Series Eds.), Entrepreneurship, Professions, Small Business Economics, CREPS-Schriftenreihe Vol. 1, Lit Verlag, Münster, pp. 265-285, 2004 **FFB-Reprint Nr. 31**
- Burgert, D. und J. Merz, Wer arbeitet wann? – Arbeitszeitarrangements von Serlbständigen und abhängig Beschäftigten: Eine mikroökometrische Analyse deutscher Zeitbudgetdaten, in: Merz, J. and J. Wagner (Eds.), Perspektiven der Mittelstandsforschung – Ökonomische Analysen zu Selbständigkeit, Freien Berufen und KMU, Merz, J., Schulte, R. and J. Wagner (Series Eds.), Entrepreneurship, Professions, Small Business Economics, CREPS-Schriftenreihe Vol. 1, Lit Verlag, Münster, pp. 303-330, 2004 **FFB-Reprint Nr. 30**
- Merz, J. und M. Zwick, Hohe Einkommen – Eine Verteilungsanalyse für Freie Berufe, Unternehmer und abhängige Beschäftigte, in: Merz, J. and M. Zwick (Eds.), MIKAS – Mikroanalysen und amtliche Statistik, Statistik und Wissenschaft, Vol. 1, pp. 167-193, 2004 **FFB-Reprint Nr. 29**
- Merz, J., Schatz, C. and K. Kortmann, Mikrosimulation mit Verwaltungs- und Befragungsdaten am Beispiel ‚Altersvorsorge in Deutschland 1996‘ (AVID ‚96), in: Merz, J. und M. Zwick (Hg.), MIKAS – Mikroanalysen und amtliche Statistik, Statistik und Wissenschaft, Vol. 1, S. 231-248, 2004 **FFB-Reprint Nr. 28**
- Merz, J., Was fehlt in der EVS ? – Eine Verteilungsanalyse hoher Einkommen mit der verknüpften Einkommensteuerstatistik für Selbständige und abhängig Beschäftigte, in: Jahrbücher für Nationalökonomie und Statistik, Vol. 223/1, p. 58-90, 2003 **FFB-Reprint Nr. 27**
- Merz, J. und M. Zwick, Verteilungswirkungen der Steuerreform 2000/2005 im Vergleich zum ‚Karlsruher Entwurf‘ – Auswirkungen auf die Einkommensverteilung bei Selbständigen (Freie Berufe, Unternehmer) und abhängig Beschäftigte, in: Wirtschaft und Statistik, 8/2002, p. 729-740, 2002 **FFB-Reprint Nr. 26**
- Merz, J., Time Use Research and Time Use Data – Actual Topics and New Frontiers, in: Ehling, M. and J. Merz (Eds.), Neue Technologien in der Umfrageforschung – Anwendungen bei der Erhebung von Zeitverwendung, p. 3-19, 2002 **FFB-Reprint Nr. 25**
- Merz, J., 2002, Time and Economic Well-Being – A Panel Analysis of Desired versus Actual Working Hours, in: Review of Income and Wealth, Series 48, No. 3, p. 317-346, FFB-Reprint Nr. 24, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Reprint Nr. 24**
- Schatz, Ch., Kortmann, K. und J. Merz, 2002, Künftige Alterseinkommen - Eine Mikrosimulationsstudie zur Entwicklung der Renten und Altersvorsorge in Deutschland (AVID'96), in: Schmollers Jahrbuch, Journal of Applied Social Sciences, Zeitschrift für Wirtschafts- und Sozialwissenschaften, 122. Jahrgang, Heft 2, S. 227-260, FFB-Reprint Nr. 23, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Reprint Nr. 23**
- Merz, J. und M. Zwick, 2001, Über die Analyse hoher Einkommen mit der Einkommensteuerstatistik – Eine methodische Erläuterung zum Gutachten „Hohe Einkommen, ihre Struktur und Verteilung“ zum ersten Armuts- und Reichtumsbericht der Bundesregierung, in: Wirtschaft und Statistik 7/2001, S. 513-523, FFB-Reprint Nr. 22, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Reprint Nr. 22**
- Merz, J., 2001, Was fehlt in der EVS? Eine Verknüpfung mit der Einkommensteuerstatistik für die Verteilungsanalyse hoher Einkommen, in: Becker, I., Ott, N. und G. Rolf (Hrsg.), Soziale Sicherung in einer dynamischen Gesellschaft, S. 278-300, Campus Verlag, Frankfurt/New York, FFB-Reprint Nr. 21, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Reprint Nr. 21**

- Merz, J., 2001, 10 Jahre Forschungsinstitut Freie Berufe (FFB) der Universität Lüneburg – Forschungsschwerpunkte und Perspektiven, in: Bundesverband der Freien Berufe (Hrsg.), Jahrbuch 2000/2001, der freie beruf, S. 158-174, Bonn, FFB-Reprint Nr. 20, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Reprint Nr. 20**
- Merz, J., 2000, The Distribution of Income of Self-employed, Entrepreneurs and Professions as Revealed from Micro Income Tax Statistics in Germany, in: Hauser, R. and I. Becker (eds.), The Personal Distribution of Income in an International Perspective, S. 99-128, Springer Verlag, Heidelberg, FFB-Reprint Nr.19, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Reprint Nr. 19**
- Merz, J., 1998, Privatisierung, Deregulierung und staatlich gebundene Freie Berufe – Einige ökonomische Aspekte, in: Herrmann, H. und J. Backhaus (Hrsg.), Staatlich gebundene Freiberufe im Wandel, S. 67-114, FFB-Schriften Nr. 9, NOMOS Verlagsgesellschaft, Baden-Baden, FFB-Reprint Nr. 18, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Reprint Nr. 18**
- Merz, J., 1997, Die Freien Berufe – Laudatio zur Verleihung der Ehrendoktorwürde des Fachbereiches Wirtschafts- und Sozialwissenschaften der Universität Lüneburg an Prof. J. F. Volrad Deneke, in: Bundesverband der Freien Berufe (Hrsg.), Jahrbuch 1997, der freie beruf, S. 133-151, Bonn, FFB-Reprint Nr. 17, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Reprint Nr. 17**
- de Kam, C. A., de Haan, J., Giles, C., Manresa, A., Berenguer, E., Calonge, S., Merz, J. and K. Venkatarama, 1996, Who pays the taxes? The Distribution of Effective Tax Burdens in Four EU Countries, in: *ec Tax Review*, p. 175-188, FFB-Reprint No. 16, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Reprint Nr. 16**
- Merz, J., 1996, MICSIM – A PC Microsimulation Model for Research and Teaching: A Brief View on its' Concept and Program Developments, *SoftStat '95 – Advances in Statistical Software 5*, in: Faulbaum, F. and W. Bandilla (eds.), Stuttgart, p. 433-442, FFB-Reprint No. 15, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Reprint Nr. 15**
- Burkhauser, R. V., Smeeding, T. M. and J. Merz, 1996, Relative Inequality and Poverty in Germany and the United States using Alternative Equivalence Scales, in: *Review of Income and Wealth, Series 42, No. 4*, p. 381-400, FFB-Reprint No. 14, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Reprint Nr. 14**
- Merz, J. 1996, Schattenwirtschaft und Arbeitsplatzbeschaffung, in: Sadowski, D. und K. Pull (Hrsg.), *Vorschläge jenseits der Lohnpolitik*, S. 266-294, Frankfurt/New York, FFB-Reprint Nr. 13, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Reprint Nr. 13**
- Merz, J., 1996, MICSIM – Concept, Developments and Applications of a PC Microsimulation Model for Research and Teaching, in: Troitzsch, K. G., Mueller, U. Gilbert, G. N. and J. E. Doran (eds.), *Social Science Microsimulation*, p. 33-65, Berlin/New York, FFB-Reprint No. 12, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Reprint Nr. 12**
- Merz, J., 1996, Market and Non-Market Labour Supply and the Impact of the Recent German Tax Reform – Incorporating Behavioural Response, in: Harding, A. (ed.), *Microsimulation and Public Policy*, p. 177-202, Amsterdam/Tokyo, FFB-Reprint No. 11, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Reprint Nr. 11**
- Merz, J. und R. Lang, 1996, Alles eine Frage der Zeit!? – Bericht über ein FFB-Forschungsprojekt zum Thema 'Zeitverwendung in Erwerbstätigkeit und Haushaltsproduktion – Dynamische Mikroanalysen mit Paneldaten', in: *Uni Lüneburg – 50 Jahre Hochschule in Lüneburg, Jubiläums-Sonderausgabe*, Heft 19/Mai 1996, S. 51-55, FFB-Reprint Nr. 10, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Reprint Nr. 10**
- Merz, J. und D. Kirsten, 1996, Freie Berufe im Mikrozensus – Struktur, Einkommen und Einkommensverteilung in den neuen und alten Bundesländern, in: *BFB Bundesverband der Freien Berufe (Hrsg.), Jahrbuch 1996*, S. 40-79, Bonn, FFB-Reprint Nr. 9, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Reprint Nr. 9**

- Deneke, J. F. V., 1995, Freie Berufe – Gestern, Heute, Morgen, in: BFB Bundesverband der Freien Berufe (Hrsg.), Jahrbuch 1995, S. 57-72, Bonn, FFB-Reprint Nr. 8, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Reprint Nr. 8**
- Merz, J. and J. Faik, 1995, Equivalence Scales Based on Revealed Preference Consumption Expenditures – The Case of Germany, in: Jahrbücher für Nationalökonomie und Statistik, Vol. 214, No. 4, p. 425-447, Stuttgart, FFB-Reprint No. 7, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Reprint Nr. 7**
- Merz, J., 1993, Statistik und Freie Berufe im Rahmen einer empirischen Wirtschafts- und Sozialforschung, in: BFB Bundesverband der Freien Berufe (Hrsg.), Jahrbuch 1993, S. 31-78, Bonn, FFB-Reprint Nr. 6, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Reprint Nr. 6**
- Merz, J., 1993, Wandel in den Freien Berufen – Zum Forschungsbeitrag des Forschungsinstituts Freie Berufe (FFB) der Universität Lüneburg, in: BFB Bundesverband der Freien Berufe (Hrsg.), Jahrbuch 1993, S. 164-173, Bonn, FFB-Reprint Nr. 5, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Reprint Nr. 5**
- Merz, J. and K. G. Wolff, 1993, The Shadow Economy: Illicit Work and Household Production: A Microanalysis of West Germany, in: Review of Income and Wealth, Vol. 39, No. 2, p. 177-194, FFB-Reprint No. 4, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Reprint Nr. 4**
- Trautwein, H.-M. und A. Rönnau, 1993, Self-Regulation of the Medical Profession in Germany: A Survey, Faure, in: M., Finsinger, J., Siegers, J. und R. van den Bergh (eds.), Regulation of Profession, p. 249-305, ISBN 90-6215-334-8, MAKLU, Antwerpen, FFB-Reprint No. 3, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Reprint Nr. 3**
- Herrmann, H., 1993, Regulation of Attorneys in Germany: Legal Framework and Actual Tendencies of Deregulation, in: Faure, M., Finsinger, J., Siegers, J. und R. van den Bergh (eds.), Regulation of Profession, p. 225-245, ISBN 90-6215-334-8, MAKLU, Antwerpen, FFB-Reprint No. 2, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Reprint Nr. 2**
- Merz, J., 1991, Microsimulation – A Survey of Principles, Developments and Applications, in: International Journal of Forecasting 7, p. 77-104, ISBN 0169-2070-91, North-Holland, Amsterdam, FFB-Reprint Nr. 1, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Reprint Nr. 1**

5 FFB-Diskussionspapiere, ISSN 0942-2595

- Merz, J. und Paic, P., 2005, Start-up success of freelancers – New microeconomic evidence from the German Socio-Economic Panel. FFB-Diskussionspapier Nr. 56, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 56**
- Merz, J. und Paic, P., 2005, Erfolgsfaktoren freiberuflicher Existenzgründung – Neue mikroökonomische Ergebnisse mit Daten des Sozio-ökonomischen Panels, FFB-Diskussionspapier Nr. 55, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 55**
- Merz, J. und Stolze, H., 2005, Representative Time Use Data and Calibration of the American Time Use Studies 1965-1999, FFB-Diskussionspapier Nr. 54, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 54**
- Paic, P. und Brand, H., 2005, Die Freien Berufe im Sozio-ökonomischen Panel - Systematische Berichtigung der kritischen Wechsel innerhalb der Selbständigengruppe, FFB-Diskussionspapier Nr. 53, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 53**
- Merz, J., und Paic, P., 2005, Zum Einkommen der Freien Berufe – Eine Ordered Probit-Analyse ihrer Determinanten auf Basis der FFB-Onlineumfrage, FFB-Diskussionspapier Nr. 52, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 52**
- Burgert, D., 2005, Schwellenwerte im deutschen Kündigungsschutzrecht – Ein Beschäftigungshindernis für kleine Unternehmen?, FFB-Diskussionspapier Nr. 50, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 51**

- Merz, J., Böhm P. und Burgert D., 2005, Arbeitszeitarrangements und Einkommensverteilung – Ein Treatment Effects Ansatz der Einkommenschätzung für Unternehmer, Freiberufler und abhängig Beschäftigte, FFB-Diskussionspapier Nr. 50, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 50**
- Burgert, D., 2005, The Impact of German Job Protection Legislation on Job Creation in Small Establishments – An Application of the Regression Discontinuity Design, FFB-Diskussionspapier Nr. 49, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 49**
- Merz, J. und D. Burgert, 2005, Arbeitszeitarrangements – Neue Ergebnisse aus der nationalen Zeitbudgeterhebung 2001/02 im Zeitvergleich, FFB-Diskussionspapier Nr. 46, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 48**
- Merz, J., Böhm, P. und D. Burgert, 2005, Timing, Fragmentation of Work and Income Inequality – An Earnings Treatment Effects Approach, FFB-Diskussionspapier Nr. 47, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 47**
- Merz, J. und P. Paic, 2004, Existenzgründungen von Freiberuflern und Unternehmer – Eine Mikroanalyse mit dem Sozio-ökonomischen Panel, FFB-Diskussionspapier Nr. 46, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 46**
- Merz, J. und D. Burgert, 2004, Wer arbeitet wann? Arbeitszeitarrangements von Selbständigen und abhängig Beschäftigten – Eine mikroökonomische Analyse deutscher Zeitbudgetdaten, FFB-Diskussionspapier Nr. 45, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 45**
- Hirschel, D. und J. Merz, 2004, Was erklärt hohe Arbeitseinkommen der Selbständigen – Eine Mikroanalyse mit Daten des Sozio-ökonomischen Panels, FFB-Diskussionspapier Nr. 44, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 44**
- Ackermann, D., Merz, J. und H. Stolze, 2004, Erfolg und Erfolgsfaktoren freiberuflich tätiger Ärzte – Ergebnisse der FFB-Ärztebefragung für Niedersachsen, FFB-Diskussionspapier Nr. 43, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 43**
- Hirschel, D., 2003, Do high incomes reflect individual performance? The determinants of high incomes in Germany, FFB-Diskussionspapier Nr. 42, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 42**
- Merz, J., and D. Burgert, 2003, Working Hour Arrangements and Working Hours – A Microeconomic Analysis Based on German Time Diary Data, FFB-Diskussionspapier Nr. 41, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 41**
- Merz, J. und M. Zwick, 2002, Hohe Einkommen: Eine Verteilungsanalyse für Freie Berufe, Unternehmer und abhängig Beschäftigte, Eine Mikroanalyse auf der Basis der Einkommensteuerstatistik, FFB-Diskussionspapier Nr. 40, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 40**
- Merz, J., and D. Hirschel, 2003, The distribution and re-distribution of income of self-employed as freelancers and entrepreneurs in Europe, FFB-Diskussionspapier Nr. 39, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 39**
- Stolze, H. 2002, Datenbankbankgestützte Internetpräsenzen – Entwicklung und Realisation am Beispiel der Homepage des Forschungsinstituts Freie Berufe (FFB) der Universität Lüneburg <http://ffb.uni-lueneburg.de>, FFB-Diskussionspapier Nr. 38, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 38**
- Merz, J., 2002, Zur Kumulation von Haushaltsstichproben, FFB-Diskussionspapier Nr. 37, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 37**
- Merz, J., 2002, Reichtum in Deutschland: Hohe Einkommen, ihre Struktur und Verteilung – Eine Mikroanalyse mit der Einkommensteuerstatistik für Selbständige und abhängig Beschäftigte, FFB-Diskussionspapier Nr. 36, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 36**

- Merz, J. und M. Zwick, 2002, Verteilungswirkungen der Steuerreform 2000/2005 im Vergleich zum ‚Karlsruher Entwurf‘ Auswirkungen auf die Einkommensverteilung bei Selbständigen (Freie Berufe, Unternehmer und abhängig Beschäftigte), FFB-Diskussionspapier Nr. 35, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 35**
- Merz, J., Stolze, H. und M. Zwick, 2002, Professions, entrepreneurs, employees and the new German tax (cut) reform 2000 – A MICSIM microsimulation analysis of distributional impacts, FFB-Diskussionspapier Nr. 34, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 34**
- Forschungsinstitut Freie Berufe, 2002, Freie Berufe im Wandel der Märkte - 10 Jahre Forschungsinstitut Freie Berufe (FFB) der Universität Lüneburg, Empfang am 4. November 1999 im Rathaus zu Lüneburg, FFB-Diskussionspapier Nr. 33, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 33**
- Merz, J., 2002, Time Use Research and Time Use Data – Actual Topics and New Frontiers, FFB-Discussion Paper No. 32, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 32**
- Merz, J., 2001, Freie Berufe im Wandel der Arbeitsmärkte, FFB-Diskussionspapier Nr. 31, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 31**
- Merz, J., 2001, Was fehlt in der EVS? Eine Verteilungsanalyse hoher Einkommen mit der verknüpften Einkommensteuerstatistik für Selbständige und abhängig Beschäftigte, FFB-Diskussionspapier Nr. 30, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 30**
- Merz, J., 2001, Informationsfeld Zeitverwendung – Expertise für die Kommission zur Verbesserung der informationellen Infrastruktur zwischen Wissenschaft und Statistik, FFB-Diskussionspapier Nr. 29, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 29**
- Schatz, C. und J. Merz, 2000, Die Rentenreform in der Diskussion – Ein Mikrosimulationsmodell für die Altersvorsorge in Deutschland (AVID-PTO), FFB-Diskussionspapier Nr. 28, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 28**
- Merz, J., 2000, The Distribution of Income of Self-employed, Entrepreneurs and Professions as Revealed from Micro Income Tax Statistics in Germany, FFB-Discussion Paper No. 27, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 27**
- Merz, J., Loest, O. und A. Simon, 1999, Existenzgründung – Wie werde ich selbständig, wie werde ich Freiberufler? Ein Leitfaden, FFB-Diskussionspapier Nr. 26, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 26**
- Merz, J. und D. Kirsten, 1998, Extended Income Inequality and Poverty Dynamics of Labour Market and Valued Household Activities – A Ten Years Panelanalysis for Professions, Entrepreneurs and Employees in Germany, FFB-Discussion Paper No. 25, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 25**
- Merz, J., Quiel, T., und K. Venkatarama, 1998, Wer bezahlt die Steuern? – Eine Untersuchung der Steuerbelastung und der Einkommenssituation für Freie und andere Berufe, FFB-Diskussionspapier Nr. 24, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 24**
- Merz, J. und R. Lang, 1997, Preferred vs. Actual Working Hours – A Ten Paneleconometric Analysis for Professions, Entrepreneurs and Employees in Germany, FFB-Discussion Paper No. 23, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 23**
- Merz, J., 1997, Privatisierung und Deregulierung und Freie und staatlich gebundene Freie Berufe – Einige ökonomische Aspekte, FFB-Diskussionspapier Nr. 22, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 22**

- de Kam, C. A., de Haan, J., Giles, C., Manresa, A., Berenguer, E., Calonge, S., Merz, J. and K. Venkatarama, 1996, The Distribution of Effective Tax Burdens in Four EU Countries, FFB-Discussion Paper No. 21, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 21**
- Deneke, J. F. V., 1996, Freie Berufe und Mittelstand – Festrede zur Verleihung der Ehrendoktorwürde, FFB-Diskussionspapier Nr. 20, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 20**
- Merz, J., 1996, Die Freien Berufe – Laudatio zur Verleihung der Ehrendoktorwürde des Fachbereiches Wirtschafts- und Sozialwissenschaften der Universität Lüneburg an Prof. J. F. Volrad Deneke, FFB-Diskussionspapier Nr. 19, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 19**
- de Kam, C. A., de Haan, J., Giles, C., Manresa, A., Berenguer, E., Calonge, S. and J. Merz, 1996, Who pays the taxes?, FFB-Discussion Paper No. 18, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 18**
- Merz, J., 1996, Schattenwirtschaft und ihre Bedeutung für den Arbeitsmarkt, FFB-Diskussionspapier Nr. 17, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 17**
- Merz, J. und D. Kirsten, 1995, Freie Berufe im Mikrozensus II – Einkommen und Einkommensverteilung anhand der ersten Ergebnisse für die neuen und alten Bundesländer 1991, FFB-Diskussionspapier Nr. 16, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 16**
- Merz, J. und D. Kirsten, 1995, Freie Berufe im Mikrozensus I – Struktur und quantitative Bedeutung anhand der ersten Ergebnisse für die neuen und alten Bundesländer 1991, FFB-Diskussionspapier Nr. 15, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 15**
- Merz, J., 1995, MICSIM – Concept, Developments and Applications of a PC-Microsimulation Model for Research and Teaching, FFB-Discussion Paper No. 14, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 14**
- Rönnau, A., 1995, Freie Berufe in der DDR, der Bundesrepublik Deutschland und im wiedervereinten Deutschland: Auswertungen von Berufstätigenerhebung und Arbeitsstättenzählung, FFB-Diskussionspapier Nr. 13, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 13**
- Burkhauser, R. V., Smeeding, T. M. and J. Merz, 1994, Relative Inequality and Poverty in Germany and the United States Using Alternative Equivalence Scales, FFB-Discussion Paper No. 12, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 12**
- Widmaier, U., Niggemann, H. and J. Merz, 1994, What makes the Difference between Unsuccessful and Successful Firms in the German Mechanical Engineering Industry? A Microsimulation Approach Using Data from the NIFA-Panel, FFB-Discussion Paper No. 11, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 11**
- Merz, J., 1994, Microdata Adjustment by the Minimum Information Loss Principle, FFB-Discussion Paper No. 10, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 10**
- Merz, J., 1994, Microsimulation – A Survey of Methods and Applications for Analyzing Economic and Social Policy, FFB-Discussion Paper No. 9, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 9**
- Merz, J., Garner, T., Smeeding, T. M., Faik, J. and D. Johnson, 1994, Two Scales, One Methodology – Expenditure Based Equivalence Scales for the United States and Germany, FFB-Discussion Paper No. 8, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 8**
- Krickhahn, T., 1993, Lobbyismus und Mittelstand: Zur Identifikation der Interessenverbände des Mittelstands in der Bundesrepublik Deutschland, FFB-Diskussionspapier Nr. 7, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 7**

- Merz, J., 1993, Market and Non-Market Labor Supply and Recent German Tax Reform Impacts – Behavioral Response in a Combined Dynamic and Static Microsimulation Model, FFB-Discussion Paper No. 6, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 6**
- Merz, J., 1993, Microsimulation as an Instrument to Evaluate Economic and Social Programmes, FFB-Discussion Paper No. 5, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 5**
- Merz, J., 1993, Statistik und Freie Berufe im Rahmen einer empirischen Wirtschafts- und Sozialforschung, Antrittsvorlesung im Fachbereich Wirtschafts- und Sozialwissenschaften der Universität Lüneburg, FFB-Diskussionspapier Nr. 4, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 4**
- Merz, J. and J. Faik, 1992, Equivalence Scales Based on Revealed Preference Consumption Expenditure Microdata – The Case of West Germany, FFB-Discussion Paper No. 3, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 3**
- Merz, J., 1992, Time Use Dynamics in Paid Work and Household Activities of Married Women – A Panel Analysis with Household Information and Regional Labour Demand, FFB-Discussion Paper No. 2, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-DP Nr. 2**
- Forschungsinstitut Freie Berufe, 1992, Festliche Einweihung des Forschungsinstituts Freie Berufe am 16. Dezember 1991 im Rathaus zu Lüneburg, FFB-Diskussionspapier Nr. 1, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-DP Nr. 1**

6 FFB-Dokumentationen, ISSN 1615-0376

- Merz, J. und P. Paic, 2005, Die FFB-Onlineumfrage Freie Berufe – Beschreibung und Hochrechnung, FFB-Dokumentation Nr. 12, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Dok. Nr. 12**
- Stolze, H., 2004, Der FFB-Server mit Microsoft Windows Server 2003, FFB-Dokumentation Nr. 11, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Dok. Nr. 11**
- Stolze, H., 2004, Zur Repräsentativität der FFB-Ärzteumfrage – Neue Hochrechnungen für Niedersachsen, Nordrhein und Deutschland, FFB-Dokumentation Nr. 10, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Dok. Nr. 10**
- Merz, J., Stolze, H. und S. Imme, 2001, ADJUST FOR WINDOWS – A Program Package to Adjust Microdata by the Minimum Information Loss Principle, Program-Manual, FFB-Dokumentation No. 9, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Dok. Nr. 9**
- Merz, J., Fink, F., Plönnigs, F. und T. Seewald, 1999, Forschungsnetz Zeitverwendung – Research Network on Time Use (RNTU), FFB-Dokumentation Nr. 8, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Dok. Nr. 8**
- Merz, J., 1997, Zeitverwendung in Erwerbstätigkeit und Haushaltsproduktion – Dynamische Mikroanalysen mit Paneldaten, DFG-Endbericht, FFB-Dokumentation Nr. 7, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Dok. Nr. 7**
- Merz, J. und F. Plönnigs, 1997, DISTRI/MICSIM – A Softwaretool for Microsimulation Models and Analyses of Distribution, FFB-Dokumentation No. 6, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Dok. Nr. 6**
- Merz, J. und R. Lang, 1997, Neue Hochrechnung der Freien Berufe und Selbständigen im Sozio-ökonomischen Panel, FFB-Dokumentation Nr. 5, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Dok. Nr. 5**
- Merz, J. und F. Plönnigs, 1995, Forschungsinstitut Freie Berufe – Datenschutz und Datensicherung, FFB-Dokumentation Nr. 4, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Dok. Nr. 4**

Merz, J., Hecker, M., Matusall, V. und H. Wiese, 1994, Forschungsinstitut Freie Berufe – EDV-Handbuch, FFB-Dokumentation Nr. 3, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Dok. Nr. 3**

Merz, J., 1993, Zeitverwendung in Erwerbstätigkeit und Haushaltsproduktion – Dynamische Mikroanalysen mit Paneldaten, DFG-Zwischenbericht für die erste Phase (1992-1993), FFB-Dokumentation Nr. 2, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Dok. Nr. 2**

Merz, J. 1993, ADJUST – Ein Programmpaket zur Hochrechnung von Mikrodaten nach dem Prinzip des minimalen Informationsverlustes, Programm-Handbuch, FFB-Dokumentation Nr. 1, Fachbereich Wirtschafts- und Sozialwissenschaften, Universität Lüneburg, Lüneburg. **FFB-Dok. Nr. 1**

Available also in English as:

Merz, J., 1994, ADJUST – A Program Package to Adjust Microdata by the Minimum Information Loss Principle, Program-Manual, FFB-Documentation No. 1e, Department of Economics and Social Sciences, University of Lüneburg, Lüneburg. **FFB-Dok. Nr. 1e**

7 Sonstige Arbeitsberichte, ISSN 0175-7275

Matusall, V., Kremers, H. und G. Behling, 1992, Umweltdatenbanken – vom Konzept zum Schema, Arbeitsbericht Nr. 112, Universität Lüneburg, Lüneburg. Mikrosimulation in der Steuerpolitik, 279 Seiten, Springer Verlag, ISBN 3-7908-0611-0, Berlin. *Preis: € 6,-*

Rönnau, A., 1989, Freie Berufe in Niedersachsen – Numerische und wirtschaftliche Entwicklung; Bedeutung als Arbeitgeber, Arbeitsbericht Nr. 60, Universität Lüneburg, Lüneburg. Mikrosimulation in der Steuerpolitik, 279 Seiten, Springer Verlag Berlin, ISBN 3-7908-0611-0, Berlin. *Preis: € 6,-*

Sahner, H., 1989, Freie Berufe im Wandel, Arbeitsbericht Nr. 59, Universität Lüneburg, Lüneburg. Mikrosimulation in der Steuerpolitik, 279 Seiten, Springer Verlag, ISBN 3-7908-0611-0, Berlin. *Preis: € 6,-*

Sahner, H., 1988, Die Interessenverbände in der Bundesrepublik Deutschland – Ein Klassifikationssystem zu ihrer Erfassung, Arbeitsbericht Nr. 41, Universität Lüneburg, Lüneburg. Mikrosimulation in der Steuerpolitik, 279 Seiten, Springer Verlag, ISBN 3-7908-0611-0, Berlin. *Preis: € 6,-*