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The Double Eagle Club's First 50 Years

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Staff Paper

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The Double Eagle Club's First 50 Years

Eddy LaDue and Brent Gloy

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The Double Eagle Club's First 50 Years

By Eddy LaDue and Brent Gloy¹

The Double Eagle Club was established as an investment club in 1958. During that year the background work for development of the club was completed and the first investments made. Initial work involved establishing the legal tax position. In a letter to C. D. Kearl, the first treasurer of the Club, dated July 16, 1958, Dominic Mangiaruca, Chief, Office Audit Branch, U.S. Treasury Department, Internal Revenue Service stated that "Reference is made to your letter of June 30th relative to a group of fellow workers organizing an investment club to enable such employees to make stock and bond investments. It is the opinion of this office that a club as mentioned in your letter is a non-taxable joint venture; however, each member will be liable for his individual tax in a case of profit and loss and should be reported on his return."

The organizational meeting of the Club was held in Warren Hall on October 7, 1958. A previously distributed draft of the Articles of Agreement were reviewed, modified and formally adopted by the group. Officers were elected (Table 1). It was agreed that "...the first Investment Committee will be selected by the President and Vice President in consultation with J. W. Mellor." Those present indicated the amount that they would initially invest in the club. The next meeting was called for December 12, 1958.

The Articles of agreement indicate that the purpose of the Club is to (1) Educate members in principles and techniques of investment, and (2) Enable members to invest funds mutually. Membership is limited to Cornell Agricultural Economics Professional Staff Members with a minimum appointment of three years. This membership requirement has insured that most of the members of the Club have a Ph.D. in agricultural economics, economics or a related field.

The name for the club came from the agreed upon minimum investment of \$20, or one Double Eagle. Although the minimum investment was later changed, the name was not. In real terms, adjusted for inflation (CPI), that \$20 in 1958 would be equal to \$155 in 2008.

The first investments were made in December 1958 when the 18 charter members contributed a total of \$900 (\$6,995 in 2008 dollars). These funds were invested in 10 shares of Eastern Airlines and 10 shares of Winn Dixie Stores.

During the first years, four meetings were held per year: February, May, September and November. This was changed in 1963 to six meetings per year in odd numbered months, a practice which has continued to the current time. The January meeting is designated as the annual meeting.

For the May 1959 meeting member's wives were invited to attend as guests. Seven wives attended and one wife (Mrs. K. L. Robinson) was placed on the investment committee for the next meeting. At the next meeting Mrs. Kearl reported as part of the

¹ The authors are current members of the Double Eagle Club. The authors would like to thank Bernard Stanton and Joseph Metz for helpful reviews of an earlier draft.

investment committee for Mrs. Robinson. Wives continued to attend, though in declining numbers through 1963. It is interesting that the wives were always listed as guests, not members, even though they were allowed to do the work of serving on investment committees.

Officers for the Double Eagle Club are elected each January and start serving immediately upon election. The officers for the club since inception are shown in Table 1.

Ta	Table 1. Officers of the Double Eagle Club, 1958 to 2008					
Vaca	Duesident	Vice Dresident	Campton	Тиссония		
Year	President	Vice President	Secretary	Treasurer		
1958	Robinson	Brunk	Metz	Kearl		
1959	Darrah	Loomis	Metz	Kearl		
1960	Loomis	Mellor	Metz	Kearl		
1961	Mellor	Story	Metz	Carpenter		
1962	Story	Barker	Metz	Baumel		
1963	Barker	Stanton	Metz	Tomek		
1964	Stanton	Sisler	Goodrich	Tomek		
1965	Sisler	How	Goodrich	Tomek		
1966	How	Aplin	Goodrich	Loomis		
1967	Aplin	Forker	Goodrich	Loomis		
1968	Forker	Casler	Conneman	Loomis		
1969	Casler	Ben David	Conneman	Bratton		
1970	Goodrich	Conneman	Hedlund	Bratton		
1971	Conneman	Tomek	Hedlund	Bratton		
1972	Tomek	Metz	Hedlund	Bratton		
1973	Metz	Mapp	Hedlund	Bratton		
1974	Mapp	Brown	LaDue	Eiler		
1975	Brown	Jacobs	LaDue	Eiler		
1976	Boisvert	Day	LaDue	Eiler		
1977	Day	Allee	Stanton	Eiler/Bratton		
1978	Allee	Blandford	Stanton	Casler		
1979	Blandford	LaDue	Stanton	Casler/Metz		
1980	LaDue	Lesser	Stanton	Metz		
1980						
1981	Lesser	How	Stanton	Metz/LaDue		
	How	Bratton	Stanton	LaDue		
1983	Bratton	Lazarus	Stanton	LaDue		
1984	Lazarus	Tomek	Stanton	LaDue		
1985	Tomek	Lee	Blandford	LaDue		
1986	Lee	Ranney	Blandford	LaDue		
1987	Ranney	LaDue	Blandford	Knoblauch		
1988	LaDue	Lesser	Blandford	Knoblauch		

Table 1.	Officers of the	Double Eagle	Club, 1958 to 2	008 Cont.
1989	Lesser	White	Tauer	Knoblauch
1990	White	Knoblauch	Tauer	Figueroa
1991	Knoblauch	Metz	Tauer	Figueroa
1992	Metz	de Gorter	Tauer	Figueroa
1993	De Gorter	Forker	White	Figueroa
1994	De Gorter	Lee	Tomek	Forker
1995	Lee	Poe	Tomek	Forker
1996	Lee	Poe	Tomek	Forker
1997	Poe	Hayward	Tomek	Forker
1998	Poe	Hagan	Tomek	Forker
1999	Hagen	Stanton	Tomek	Forker
2000	Stanton	LaDue	Tomek	Cuykendall
2001	LaDue	Gloy	Tomek	Cuykendall
2002	Gloy	Uva	Tomek	Cuykendall
2003	Gloy	Casler	Tomek	Cuykendall
2004	Casler	Leiponen	Tomek	Cuykendall
2005	Casler	Herdt	Tomek	Cuykendall
2006	Herdt	Maloney	Tomek	Cuykendall
2007	Maloney	Cuykendall	Tomek	Stephenson
2008	Cuykendall	Schmit	Tomek	Stephenson

Membership

New members can join the Club at any meeting. Whenever a new member joins, the club is disbanded and immediately reformed including the new member. Originally, members could leave at any time. This was changed in the late 1970's to request that withdrawals occur at the November meeting. For tax equity reasons, this was changed in 2001 to require that all withdrawals occur effectively as of the end of the year with notification of intent to withdraw required by the November meeting.

Members are allowed to withdraw part of their investment at the end of any year and still remain members. This provides members who need funds for other purposes to remain members and allows long time members the opportunity to reduce their investment to levels more in line with that of newer members. When a member leaves for withdraws funds, the member is paid 98 percent of year-end market value of their Shares in the Club.

Equitable treatment of all members when a member leaves the Club has been a difficult issue due to large fluctuations in stock values. In 1974 (for 1973 year end report and henceforth), treasurer Bratton requested permission to not count dividends received in November and December until the following year "to facilitate the apportionment of dividends to members, including those who withdrew at the last meeting of the year." This issue also led to the 2001 decision to require exit from the club at the end of the year with notice of intent to withdraw due by the November meeting.

The membership of the club over the past 50 years is shown in Table 2. Two of the founding members of the Club continue as current members (Metz and Stanton). The average tenure of members is 12.6 years. Two members (Barker and Forker) withdrew from the club and then rejoined some years later. One member (Knoblauch) has withdrawn joined and rejoined the club twice. The distribution of years of membership is shown in Table 3.

Table 2. Double Eagle Club Membership 1958 to 2008					
	Number of years		Year withdrew		
Member Name	a member	Year joined Club	from Club		
Bratton, Arthur	27	1958	1984		
Brunk, Max	13	1958	1970		
Carpenter, Kenneth	10	1958	1967		
Darrah, Lawrence	7	1958	1964		
Earle, Wendel	7	1958	1964		
Hedlund, Glenn	19	1958	1976		
How, R.Brian	35	1958	1992		
Jeffrey, A.D.	1	1958	1958		
Kearl, C.Delmar	7	1958	1964		
Loomis, Clifton	17	1958	1974		
Lutz, Ed	8	1958	1965		
Mellor, John	9	1958	1966		
Metz, Joe	51	1958			
Robinson, Kenneth	25	1958	1982		
Smith, Robert S.	6	1958	1963		
Stanton, Bernard	51	1958			
Story, Robert	14	1958	1971		
Wright, Carlton E.	4	1958	1961		
Ott, Leland	2	1959	1960		
Barker, Ranolph	16	1960	1995 ^a		
Tobey, John	6	1960	1965		
Aplin, Richard	13	1961	1973		
Conneman, George	12	1961	1972		
Tomek, Bill	48	1961			
Goodrich, Dana	14	1961	1974		
Baumel, C.P.	2	1961	1962		
Brown, Earl	17	1963	1979		
Sisler, Daniel	10	1963	1972		
Allee, Dave	20	1965	1984		
Casler, George	43	1966			
Forker, Olan	37	1966	b		
Ben-David S.	5	1967	1971		
Bugliari, Joe	19	1967	1985		

Table 2. Doul	ole Eagle Club	Table 2. Double Eagle Club Membership 1958 to 2008 Cont.					
Eiler, Doyle	7	1971	1977				
LaDue, Eddy	38	1971					
Mapp, Harry	3	1972	1974				
Jacobs, James	4	1972	1975				
Boisvert, Richard	27	1973	1999				
Lifferth, Dennis	2	1973	1974				
Mount, Timothy	1	1974	1974				
Day, Lee	13	1975	1987				
Blandford, David	14	1976	1989				
Lessor, William	12	1978	1989				
Knoblauch, Wayne	20	1982	С				
Lazarus, William	7	1982	1988				
Lee, David	19	1982	2000				
Ranney, Christine	9	1984	1992				
White, Jerry	24	1985					
Figueroa, E.	10	1987	1996				
Willett, Lois	2	1988	1989				
Kyle, Steve	2	1988	1989				
Fauer, Loren	7	1988	1994				
DeGorter, Harry	16	1988	2003				
Christy, Ralph	12	1992	2003				
Poe, Greg	8	1994	2001				
Hayward, Bud	6	1994	1999				
Hagen, James	10	1997	2006				
Chapman, Duane	8	1999	2006				
Cuykendall, Charles	10	1999					
Gloy, Brent	10	1999					
Meloy,Megan	5	1999	2003				
Uva, Win-fe	5	1999	2003				
Hawkes, Rod	3	2000	2002				
Ng, David	2	2000	2001				
Grusenmeyer, David	3	2001	2003				
Maloney, Tom	8	2001					
Leiponen, Aija	5	2002	2006				
Herdt, Robert	6	2003					
Barrett, Chris	3	2006					
Henehan, Brian	3	2006					
Stephenson, Mark	3	2006					
Pinstrup-Anderson, P.	2	2007					
Schmit, Todd	2	2007					
,	<u>-</u> 1	2008					
Nicholson, Chuck	-		1				

Table 3. Distribution of Years as Members of The Double Eagle Club 1958 to 2008			
Years as a member	Number of members		
50	2		
40-49	2		
30-39	3		
20-29	6		
10-19	22		
Under 10	39		

The Results

The original value of a share in the Double Eagle Club was \$20. That, of course, changed as the fortunes of the club changed. In 1999 the Club conducted a 10 for 1 split, giving everyone 10 times as many shares. The changes in the value of shares in the Club are shown in Table 4. For consistency, data for all years are adjusted for the split, resulting in the original value of shares at \$2.

The returns for the Club also include the reinvestment of any dividends received from stocks in the portfolio. No funds have been withdrawn from the Club accounts except for payments to withdrawing members or members reducing their individual investment. No payments have been made from Club accounts for bi-monthly or annual meetings, staff, supplies or other purposes.

Table 4 also compares the Double Eagle Club performance with performance of the Standard and Poors 500 index and the Dow Jones Industrial Average. As expected the performance of the Club is strongly influenced by the fortunes of the general market.

The tremendous increase in 1999 resulted primarily from the ownership of one stock, QualCom. After our January purchase of an additional 100 shares (a wise purchase!) the Club's total investment was \$14,089. By the end of December, the value of this holding had increased in value to \$211,500 (Table 9). A significant part of the decline in the value of Club shares from 2000 to 2002 were the result of price declines in QualCom as the bubble burst.

	Table 4. Value of Shares and Number of Shares Double Eagle Club, 1958 through 2008								
Year	Number of Value per DE Annual % change % change Shares Share (\$) % change in S&P 500 ^a in DJIA ^b								
1958	45.00	2.00							
1959	136.07	2.53	27	0	5				
1960	229.76	2.22	-12	11	4				
1961	322.84	2.53	14	11	8				
1962	442.84	1.97	-22	-4	-2				

	Table 4. Value of Shares and Number of Shares Double Eagle Club, 1958 through 2008 Cont.						
Year	Number of Shares	Value per Share (\$)	DE Annual % change	% change in S&P 500 ^a	% change in DJIA ^b		
		, ,					
1963	522.50	2.24	14	16	15		
1964	611.35	2.14	-4	14	15		
1965	671.72	3.10	45	6	9		
1966	747.95	2.69	-13	-7	-14		
1967	739.12	4.41	64	7	1		
1968	830.00	4.94	12	12	11		
1969	893.69	4.77	-3	-17	-21		
1970	793.40	3.69	-23	13	17		
1971	701.49	3.94	7	8	4		
1972	710.99	4.75	21	12	11		
1973	631.13	3.83	-19	-17	-14		
1974	675.21	2.77	-28	-20	-18		
1975	687.81	2.79	1	31	39		
1976	629.06	3.49	25	1	-2		
1977	663.05	3.31	-5	-13	-19		
1978	707.44	3.82	15	12	9		
1979	694.51	4.51	18	14	4		
1980	723.26	7.25	61	13	8		
1981	746.30	8.67	20	-7	-8		
1982	708.85	10.12	17	21	23		
1983	730.62	11.99	19	12	13		
1984	504.04	12.15	1	10	5		
1985	477.49	13.85	14	18	22		
1986	492.61	16.70	21	29	37		
1987	459.75	15.63	-6	-6	-9		
1988	478.68	15.96	2	16	20		
1989	486.09	18.99	19	11	11		
1990	461.88	17.27	-9	5	6		
1991	478.80	19.03	10	19	18		
1992	493.22	18.32	-4	7	3		
1993	459.23	19.35	6	10	20		
1994	459.58	19.57	1	-2	-3		
1995	464.94	25.69	31	35	40		
1996	334.16	31.42	22	24	26		
1997	325.63	37.05	18	25	16		
1998	332.78	43.04	16	31	18		
1999	3251.06	116.74	171	9	17		
2000	2856.32	69.39	-41	-2	0		
2001	2754.03	62.03	-11	-17	-9		
2002	2627.20	40.24	-35	-24	-19		

	Table 4. Value of Shares and Number of Shares								
	Double Ea	gle Club, 19	58 through 2	2008 Cont.					
Year	Number of								
	Shares	Share (\$)	% change	in S&P 500 ^a	in DJIA ^b				
2003	2629.34	58.59	46	32	30				
2004	2535.31	67.59	15	4	0				
2005	2592.38	80.12	19	8	4				
2006	2650.05	82.78	3	12	16				
2007	2623.14	115.56	40	-4	0				
June 2008	2651.52	119.42	3	-8	-10				
	Simple averag	e	12.2	7.7	7.5				
Compound rate			8.6	6.8	6.4				
First 40 years	simple average		9.7	9.0	8.2				
First 40 years	compound rate		8.0	8.2	7.1				

^a Standard and Poors 500 index. Price adjusted for dividends and splits.

Over the past 50 years Double Eagle has significantly outperformed the market. The compound rate of growth averaged about two percent higher over the entire period. A large proportion of the superior performance has occurred in the last 10 years. Over the first 40 years, Double Eagle performance was similar to or slightly above the market (Table 4). During the past few years, the Club has been lucky or astute enough to have a heavy weighting of energy stocks and little investment in financial stocks along with a few good selections.

A dollar invested in Double Eagle in 1958 would be worth about \$60 today (Chart 1). Adjusted for inflation, today's \$60 would be worth about \$7.72 in 1958 dollars, so there has been significant real growth. This chart also shows the substantial impact of the internet bubble of the late 1990's on the club as well as the major market indices.

Individual Stock Investments

Throughout the 50-year period an investment committee has reported at each meeting on the performance of owned stocks and recommendations for purchase and sale. During the first few years, the number of shares of any stock purchased was quite small, due to the amount available to invest and the relative price of stocks (Table 8). Purchases of 4 to 15 shares of a stock were numerous. From 1958 to 1970 the purchase of 100 or more shares at one time occurred only five times. After 1980, purchases of 100 or more shares became common, spurred during part of that time by the lower commissions on round lot (multiples of 100 shares) purchases.

b Dow Jones Industrial Index. Price adjusted for dividends and splits

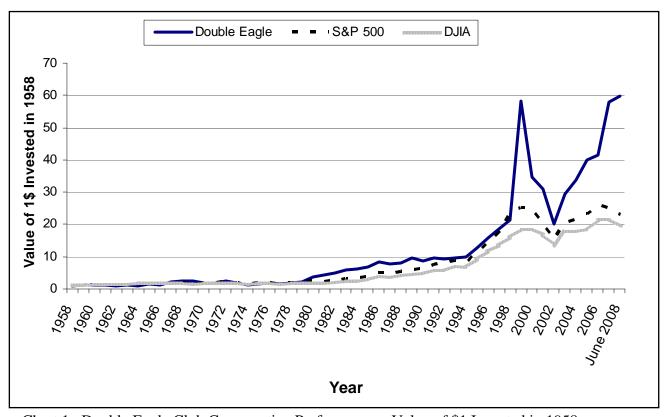


Chart 1. Double Eagle Club Comparative Perforamance, Value of \$1 Invested in 1958.

The number of stocks owned by the Club at one time started out at two, but was up to 10 by 1964. It peaked at 17 in 1966. By 1968 the number was down to 10 to 12 and stayed near that range for the next 30 years. However, since 2000 the number has tended to creep up, in spite of numerous investment committee suggestions that the number be controlled, to the current holding of nearly 20 different stocks.

Over the 50 years from 1958 to 2008 the Club made 300 different investments in stocks, where an investment includes the initial investment in a stock, possible additional purchases and sale at one or more times until the club no longer owns any of that stock. This involved slightly less than 300 different stocks, since the Club invested in the a few stocks more than once over the 50-year period. Examples include Morrell and Tompkins Trust Company.

Only 43 percent of the stocks purchased resulted in a gain. Of the 300 stocks purchased, 170 resulted in losses, that were often small, and 130 resulted in gains, some of which were quite sizeable.

The Club frequently confirmed earlier decisions by purchasing additional shares of stocks that it already owned. This occurred with about 30 percent of the stocks (89 stocks) owned. Some stocks, like Fairchild Camera and Taylor Wine, were purchased

several times. The success rate on such stocks was somewhat better than the average for stocks where additional purchases were not made. Fifty-two percent of these stocks (46 stocks) resulted in a gain while only 40 percent of stocks (84 of 211 stocks) without added purchases resulted in gains.

Large gains have been achieved with a few stocks (Table 5). The over \$125,000 gain from ownership of Qualcom (see Table 9 for details) has had a significant influence on the Club's value, which is now slightly under \$300,000. This might lead to the charge that the Club's good return has been the result of a lucky pick of one stock. However, one could counter that one excellent pick in 50 years could be expected.

Table 5. Ten Stocks With the Largest Gains						
	Year of					
Stock	Purchase	Year of Sale	Gain			
Qualcomm Inc.	1998	a	125,612			
Browning Ferris	1979	1991	32,623			
General Electric	1991	a	31,246			
Intuitive Surgical	2006	a	28,363			
Coca Cola Co.	1990	1999	22,479			
Harris Corp.	2001	a	20,976			
Potash Corp Sask. Inc.	2007	a	17,366			
General Growth Prop.	2003	2007	15,233			
Petrochina Company	2002	2006	14,645			
Gillette	1995	1998	13,176			

^a Stock is still owned and gain includes unrealized gain on current investment.

Fortunately, the Club has been able to keep the big losses smaller in absolute value than the gains (Table 6). The large losses have been kept under \$10,000 and only nine have exceeded \$4,000.

Table 6. Ten Stocks With the Largest Losses						
	Year of					
Stock	Purchase	Year of Sale	Loss			
Phone.Com Inc./ Openwave Systems	2000	2001	-9,803			
Home Nutr.Svcs.	1992	1993	-6,995			
Safeguard Scientifics Inc	2000	2001	-6,930			
I 2 Technologies	2000	2001	-6,891			
Zila Inc.	2000	2007	-5,398			
IBM	2000	2002	-5,260			
Broderbund Software Inc	1995	1996	-4,654			
Microsoft Corp.	1999	2002	-4,096			
Syntex Corp.	1991	1993	-4,011			
Ectel Ltd.	2000	2001	-3,930			

Some decades during the past 50 years have been much better for the club than others (Table 7). If it were not for dividends, the Club would have been better off not investing during the 1969-1978 decade. Although the gain in the first decade of the Club's existence seems quite low, when it is adjusted for inflation, performance during that decade was better than the most recent decade. Of course, the gain in the 1989-98 decade is strongly influence by the purchase of Qualcomm in 1998.

	Table 7. Average Gain per Stock Held by Decade							
	Number of	Average	Average Gain or					
Decade	Stock	Gain or	loss adjusted for	Number of	Number			
	Investments	Loss (\$)	inflation (\$) ^a	Losers	of			
					Gainers			
1958-1968	49	261	1,568	29	20			
1969-1978	54	-37	-148	30	24			
1979-1988	67	804	1,479	39	28			
1989-1998	64	2,874	3,644	39	25			
1999-2008	66	1,116	1,116	33	33			

^a Adjusted to mid last decade (2003) values.

Summary

The Double Eagle Club Started in 1958 with 18 members. All were members of the faculty and professional staff of the Department of Agricultural Economics at Cornell University. The club has had 74 different members during the 50-year period. Two of the founding members are still members of the club. Investments have been evaluated and recommended by an investment committee at each bi-monthly meeting. The number of different stocks started at two and has increased erratically to nearly 20 stocks at the current time. During the 50-year period the compound rate of return of the Club has averaged about 2 percent above that of the market as indicated by the S&P 500 and the Dow Jones Industrial Average. Individual stock performance has varied widely. The best stock has resulted in a gain of \$125,000 while the biggest loser resulted in a loss of under \$10,000. The average stock purchased during the 1969-78 decade resulted in a loss while the best performance occurred for stocks purchased during the 1989-98 decade.

Table 8. Gain o	or Loss	on Stocks	s Purchas	sed, 1958 t	hrough	2008
	Initial p	ourchase	More			
	No.		pur-	Year first	Year	Gain or
Stock Name	shares	Cost	chased?a	purchased	last	loss ^b
					sold	
Eastern Airlines	10	353		1958	1960	-110
Winn Dixie	10	429		1958	1959	1
Ashland Oil	15	312		1959	1960	-4
Admiral Corp.	14	252	yes	1959	1960	25
John Morrell	18	507	•	1959	1959	413
Mexican Power and	15	202		1959	1961	-82
Light						
Lone Star Cement	15	488	yes	1959	1965	-412
Fedders Corporation	34	619	yes	1959	1965	284
Howe Sound	40	828	_	1960	1962	-149
Wilson and Company	31	1,175		1960	1965	413
Fairchild Camera	8	1,206	yes	1960	1966	3,092
John Morrell	14	495	yes	1961	1964	-263
El Paso Natural gas	26		Ĭ	1961	1965	-106
Bobbie Brooks	35	796		1962	1967	-149
American Airlines	45	1039		1962	1963	-133
Gillette Company	47	1,524		1963	1964	-142
Bristol Myers	6	681	yes	1963	1969	1,451
Liggett and Myers	4	299	yes	1964	1966	-192
Tobacco						
Frito Lay/Pepsico. Inc.	15	609		1964	1966	6
Swift and Co.	16	809		1964	1967	-4
Telephone Services co.	76	1,734		1964	1965	599
of Ohio		,				
Family Finance	26	744		1964	1966	-100
Ford Motor	12	673	yes	1965	1967	-161
Penn Fruit Co.	100	903	, i	1965	1968	905
Cenco Instruments	38	1,286		1965	1967	470
Taylor Wine	40	1,047	yes	1965	1972	6,534
Grand Union	32	910		1965	1967	279
Union Carbide	20	1,374	yes	1965	1968	-363
Borroughs Corp	40	1,540		1965	1967	4,404
Spencer Packing	60	1,469		1965	1967	-474
		, .				
Iowa Beef Packers	25	1,623		1966	1967	-579
VSI Corporation	50	1,236		1966	1967	1,555

Table 8. Gain or L	oss on S	Stocks Pu	rchased,	1958 thro	ıgh 2008	3 Cont. 1
		ourchase	More			
	No.		pur-	Year first	Year	Gain or
Stock Name	shares	Cost	chased?a	purchased	last	loss ^b
					sold	
Royal Dutch Petroleum	14	585		1966	1967	-113
Chemetron Corp.	38	2,049		1966	1968	-619
Archer Daniels	16	676		1966	1967	21
Midland						
Rayette-Fabrege	32	1,108		1967	1967	584
Stauffer Chemical Co.	40	1,818		1967	1696	-380
Bemis co.	55	2,137	yes	1967	1971	-703
Marriott Hot-Shoppes	52	1,845		1967	1968	1,385
Aetna Life Ins. Co.	50	2,368	yes	1967	1968	-1,449
			-			
Electric Computer	30	1,509		1968	1968	-625
Program Inst.						
Planning Research	40	1,509		1968	1972	-311
American Tel and Tel	60	3,047		1968	1971	-195
First Penn. Bank and	50	2,021	yes	1968	1974	781
Trust			-			
Texas Gulf Sulphur	82	3,612	yes	1968	1971	-2,452
American Pipe and	130	2,771	yes	1968	1970	-282
Construction/Ameron						
Standard Oil of New	30	2,394	yes	1968	1970	-365
Jersey						
Gulf and Western Ind.	52	2,735		1968	1969	-1,536
Westvaco Corp.	100	3,675		1969	1970	-1,273
Alaska Interstate	50	1,564		1969	1971	-693
Bermec	100	954		1969	1970	-693
Kentucky Fried	25	1,182	yes	1969	1973	-873
Chicken/Heublein						
MacAndrews and	40	1,146		1996	1970	-267
Forbes Co.						
Upjohn Co.	35	1,821		1970	1971	199
Teledyne, Inc.	55	1,012	yes	1970	1974	-742
Eastman Kodak	18	1,195	yes	1970	1978	-1,108
Capital Industries, Inc.	100	1,787	_	1970	1972	-1,479
City Investing	65	1,591	Yes	1971	1974	-2,429
Heitman Mortgage	200	2,528		1971	1973	130
Investors		2				
Madison Square	8	С		1969	1974	6
Garden ^c	• • • •	4		10=:	10==	0.0.7
Simon and Schuster	200	1,138	Yes	1971	1973	-905

Table 8. Gain or L	oss on S	Stocks Pu	rchased,	1958 throu	ıgh 2008	8 Cont. 2
		urchase	More			
	No.		pur-	Year first	Year	Gain or
Stock Name	shares	Cost	chased?a	purchased	last	loss ^b
					sold	
International Food	100	2,471		1971	1973	-1,266
Service						
Marriott Corporation	20	1,154		1972	1972	220
Rorer-Amchem	45	1,606		1972	1972	-164
Armstrong Rubber	42	1,814		1972	1973	-880
Syntex	23	2,002		1972	1973	451
VCA Corporation	200	4,322		1972	1974	-2,654
Hormel & Co.	100	1,962	yes	1972	1973	-427
Airco, Inc.	100	1,772		1972	1973	-336
Deere & Co.	10	461	Yes	1973	1974	-797
W.R.Grace and Co.	65	1,664	Yes	1973	1976	335
Tesoro Petroleum	20	706	Yes	1973	1975	-921
Seaboard Coast Lines	55	1,431	Yes	1973	1975	-463
Inds.						
Ford Motor Corp.	45	2,546		1973	1974	-1,097
Mead Corp.	100	1,839	Yes	1973	1975	-490
Philip A. Hunt	54	976		1974	1975	-226
Chemical						
UniTek	100	1,433		1974	1976	1,613
Consyne Corp.	65	495		1974	1974	-263
Burlington Northern	100	1,373		1974	1977	601
Pneumo Corp.	100	556		1974	1975	496
Uarco Inc.	30	614	Yes	1974	1976	16
IBM	8	1,348	Yes	1974	1980	-500
Reynolds Metals	35	574		1975	1975	127
Crane Co.	31	1,196		1975	1975	152
Eastern Gas & Fuel	46	2,015	Yes	1975		185
Assoc.						
Marathon	300	3,345		1975	1976	-1,027
Manufacturing						
George A. Hormel	115	2,096		1975	1976	391
Iowa Beef Processors	72	1,721		1975	1976	469
Zurn Industries	155	1,499	Yes	1975	1981	2,325
Cone Mills	46	1,904		1976	1976	136
Envirotech Corp.	50	1,446		1976	1978	-95
Maryland Cup	135	3,132	Yes	1976	1979	982
Rubbermaid Inc	100	2,489		1976	1979	175
American Airlines	140	2,086		1977	1979	-804

Table 8. Gain or Loss on Stocks Purchased, 1958 through 2008 Cont. 3						
	Initial p	ourchase	More			
	No.		pur-	Year first	Year	Gain or
Stock Name	shares	Cost	chased?a	purchased	last	loss ^b
					sold	
Louisiana	68	1,894		1977	1977	-278
Land&Explo.						
Doyle Dane Bernbach	18	369	Yes	1977	1978	-125
Metpath, Inc	100	1,893		1977	1979	1,044
Genisco Technology	100	174	Yes	1977	1979	984
Hospital Corp of	100	2,629		1977	1983	10,249
America						
Int'l Flavor &	79	1,737	Yes	1978	1980	-620
Fragrances						
Johnson Controls	43	1,188	Yes	1978	1979	-442
Data General Corp.	41	2,408		1978	1979	63
George A Hormel	19	467	Yes	1978	1979	732
Texaco	100	2,578	Yes	1979	1980	1,391
Browning Ferris	100	1,220	Yes	1979	1991	32,623
Intersil, Inc	200	3,174		1979	1979	3032
Pentair Industries	100	2,045		1979	1980	-491
Ampex	100	2,515		1980	1981	691
Savin Corp.	200	3,022		1980	1980	-280
Englehard Mineral &	100	2,874	Yes	1980	1981	800
Chemical/ Philbro						
Shared Medical	100	1,821		1980	1982	1,069
Systems						
Santa Fe (Int'l or Ind.)	100	4,278	Yes	1980	1982	3,913
Bergen Brunswig	200	4,977		1980	1983	9,183
Conoco, Inc	100	6,793		1980	1981	-1,417
Citicorp	100	2,406		1981	1981	123
Viacom Int.	50	2,739	Yes	1981	1982	-1,436
First City BC Texas	100	3,250	Yes	1981	1983	-1,909
Boeing Co.	100	2,998		1981	1982	-986
Chrysler Corp.	200	1,389		1981	1982	536
MCI Comm	100	2,113		1981	1983	6,403
Gelman Science	200	2,599		1981	1982	-821
Bally Mfg.	100	3,010		1981	1982	-109
Dow Jones	100	4,637		1982	1985	3,780
Commerce Clearing	100	4,889	Yes	1982	1983	2,266
Nike Inc. Class B	100	2,708		1982	1983	735
Medtronic Inc.	100	4,208		1982	1982	-266
Commodore Int'l	150	8,958		1982	1984	2,757
Philips Industries	100	2,746	Yes	1983	1984	439
IBM	40	4,739	Yes	1983	1986	2,068

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Initial p	ourchase	More			
No.		pur-	Year first	Year	Gain or
shares	Cost	chased? ^a	purchased	last	loss ^b
				sold	
100	4,360		1983	1985	200
100	2,746		1983	1984	-1,376
100	4,335		1983	1984	-1,622
100	2,532		1983	1984	-644
100	6,951		1983	1984	-206
200	2,726		1983	1984	-431
200	3,994	Yes	1983	1988	5,045
100	1,228		1983	1984	-757
200	3,061		1984	1985	-497
100	2,418		1984	1984	-1,884
100	2,468		1984	1985	-19
100	4,379		1984	1984	-108
50	1,029	Yes	1984	1985	-575
150	3,412		1985	1986	-778
100	2,638		1985	1985	-1,471
500	2,769		1985	1987	-663
500	1,885		1985	1986	-699
50	2,626		1985	1988	679
200			1985	1986	-2,147
75			1985	1987	267
300	5,955		1985	1987	-1,841
50	892	Yes	1985	1987	-1,902
100	1,980	Yes	1986	1990	-1,208
100	•		1986	1989	-74
		Yes			386
150			1986	1990	476
100	-	Yes	1986	1993	5,918
			1986		-1,598
200	-	Yes	1986	1989	782
					-21
					-1,307
45	,		1987		-292
100			1987	1987	-2,252
		Yes		1989	737
	-				-715
					-921
					-425
					-323
					-468
	No. shares 100 100 100 100 100 200 200 100 100 10	shares Cost 100 4,360 100 2,746 100 4,335 100 2,532 100 6,951 200 2,726 200 3,994 100 1,228 200 3,061 100 2,468 100 2,468 100 2,638 50 1,029 150 3,412 100 2,638 500 2,769 500 1,885 50 2,626 200 5,847 75 2,780 300 5,955 50 892 100 1,980 100 2,499 100 4,013 100 3,761 200 4,784 45 1,886 100 3,420 100 3,446 100 3,446 100	No. shares Cost purchased?a 100 4,360 100 2,746 100 4,335 100 2,532 100 6,951 200 2,726 200 3,994 Yes 100 1,228 200 3,061 100 2,418 100 2,468 100 4,379 50 1,029 150 3,412 100 2,638 500 2,638 500 2,638 50 2,626 200 5,847 75 2,780 300 5,955 50 892 Yes 100 1,980 Yes 100 4,013 Yes 100 4,013 Yes 200 5,541 Yes 200 5,541 Yes 200 4,784 45	No. shares Cost purchased?a Year first purchased 100 4,360 1983 100 2,746 1983 100 2,532 1983 100 6,951 1983 200 2,726 1983 200 3,994 Yes 1983 200 3,994 Yes 1983 200 3,061 1984 1984 100 2,418 1984 100 2,468 1984 100 2,468 1984 100 2,488 1985 50 1,029 Yes 1985 1985 500 2,638 1985 1985 500 2,769 1985 1985 50 2,626 1985 50 2,626 1985 50 2,626 1985 50 2,626 1985 50 2,626 1985 50 892 Yes 1986 <td>No. shares Cost purchased?^a Year first purchased Year sold 100 4,360 1983 1985 100 2,746 1983 1984 100 4,335 1983 1984 100 2,532 1983 1984 200 2,726 1983 1984 200 3,994 Yes 1983 1984 200 3,061 1984 1985 100 2,418 1984 1985 100 2,468 1984 1984 100 2,468 1984 1985 150 3,412 1985 1986 100 2,638 1985 1985 500 2,626 1985 1986 50 2,626 1985 <</td>	No. shares Cost purchased? ^a Year first purchased Year sold 100 4,360 1983 1985 100 2,746 1983 1984 100 4,335 1983 1984 100 2,532 1983 1984 200 2,726 1983 1984 200 3,994 Yes 1983 1984 200 3,061 1984 1985 100 2,418 1984 1985 100 2,468 1984 1984 100 2,468 1984 1985 150 3,412 1985 1986 100 2,638 1985 1985 500 2,626 1985 1986 50 2,626 1985 <

Table 8. Gain or Loss on Stocks Purchased, 1958 through 2008 Cont. 5						
	Initial p	ourchase	More			
	No.		pur-	Year first	Year	Gain or
Stock Name	shares	Cost	chased?a	purchased	last	loss ^b
					sold	
Nordson Corp	100	3,811		1988	1989	1,011
Wausau Paper	100	3,635	Yes	1988	1990	1,525
Arctic Alaska Fisheries	300	2,697		1989	1989	111
Laidlaw Trans.	400	6,119		1989	1991	-2,493
Huntingdon Intl.	100	3,564		1989	1991	1,811
Reuters Holdings	100	3,892	Yes	1989	1991	-109
N. E. Critical Care	100	3,025		1989	1991	4,943
Air Canada	300	3,308		1989	1991	-1,430
Pegasus Gold	100	997	Yes	1989	1990	-503
Stride Rite	100	2,618		1989	1990	-186
N. C. National Bank	100	4,801		1989	1990	-944
Candela Laser Co.	200	3,174		1990	1992	-992
Biogen Inc.	100	1,896		1990	1990	398
Minnesota M & M	100	8,370		1990	1993	2,200
Coca Cola Co.	50	4,728	Yes	1990	1999	22,479
Disney Walt Co.	50	6,528		1990	1990	-2,166
Bird Corporation	200	2,925		1991	1992	-695
Fluor Corp.	100	4,955		1991	1992	-1,002
Daniel Industries	200	4,741		1991	1991	-2,189
Syntex Corp.	200	8,075		1991	1993	-4,011
General Electric	100	7,210	Yes	1991	e	31,246
Bank of Boston	100	1,088		1991	1992	368
Bank One Corp.	100	4,450	Yes	1991	1994	-646
Forest Labs	100	3,441		1991	1992	349
Universal Foods	100	3,857		1991	1993	-473
Home Nutr.Svcs.	200	4,994	Yes	1992	1993	-6,995
Amgen	100	5,935	yes	1992	1995	2,426
GTE Copr.	100	3,442	Yes	1992	1993	482
Wal-Mart Stores	200	6,888		1993	1994	-2,156
Hong Kong Telephone	100	4,942		1993	1995	798
Idexx Labs Inc.	100	4,096	Yes	1993	1995	5,819
Value Health	100	3,233		1993	1995	-14
Abbott Labs Inc.	100	4,677		1993	1999	7,940
Hi-Shear Industries	400	2,079		1993	1994	187
Telefonica de Espana	100	4,159		1994	1994	-329
Bank of East Asia Ltd.	500	2,152	Yes	1994	1994	-316
Senetek	500	2,373		1994	1997	-940
Integrated Device Tech.	100	2,809		1994	1996	-1,147
Airborne Freight Corp.	100	2,822		1994	1995	-700

Table 8. Gain or Loss on Stocks Purchased, 1958 through 2008 Cont. 6						
	Initial p		More			
	No.		pur-	Year first	Year	Gain or
Stock Name	shares	Cost	chased?a	purchased	last	loss ^b
					sold	
R.G. Barry Corp. Ohio	100	2,013		1994	1995	736
Prestek Inc.	100	4,475		1994	1996	4,738
Wausau Paper Mills	200	4,791		1994	1995	212
Co.						
Zila, Inc.	600	2,501	Yes	1994	1999	767
Sciclone	400	2,635		1994	1995	-75
Pharmaceuticals						
Broderbund Software	100	7,738		1995	1996	-4,654
Inc						
Davidson & Associates	100	3,620		1995	1996	-2,024
Gillette	100	7,334	Yes	1995	1998	13,176
Luminart Inc.	1000	4,510		1995	1995	-2,665
Oracle Systems Corp.	100	3,368		1995	1998	1,040
Parametric Technology	100	4,377	Yes	1995	1999	-1,425
Southwest Airlines	200	5,400		1995	1996	-993
Timken Co.	100	4,529		1995	1996	-814
American Studios Inc.	1000	1,871		1996	1996	-670
Empresas La Moderna	100	1,866		1996	1997	80
Koninklijke Ahold	100	6,388		1966	2000	2,019
Royal Caribbean	100	4,377		1997	2000	6,416
Cruises						
Aasche Transport.	400	2,285		1997	1997	-931
Serv.						
Intel Corp.	100	15,563		1997	2005	3,320
Monsanto Co.	100	4,478		1997	1999	-251
Raymond James	200	7,144		1997	1999	-1,280
Financ.						
Thermedics Inc.	200	3,811		1997	1998	-617
B.J. S. Wholesale Club	100	3,961	Yes	1998	1993	-3,864
Philadelphia Suburban	200	5,262		1998	1999	-843
Qualcomm Inc.	93	5,177	Yes	1998	e	125,612
Solutia Inc.	100	2,838		1998	1998	-407
Tompkins Trust Co.	100	3,999	Yes	1998	1999	-1,516
Walt Disney Co	200	7,119	Yes	1999	2001	870
Holding						
Bristol Myers Squibb	100	7,051	Yes	1999	2000	-1,433
Co						
Microsoft Corp.	100	9,526		1999	2002	-4,096
Ethan Allen Interiors	100	2,877		1999	2000	-273
Inc						

Table 8. Gain or Loss on Stocks Purchased, 1958 through 2008 Cont. 7						
	Initial p	urchase	More			
	No.		pur-	Year first	Year	Gain or
Stock Name	shares	Cost	chased? ^a	purchased	last	loss ^b
					sold	
Emerson Electric	100	5,776		1999	d	3,584
Phone.Com Inc./	100	12,963		2000	2001	-9,803
Openwave Systems						
Minimed Inc.	100	8,338	Yes	2000	2001	-1,247
Safeguard Scientifics	200	8,302		2000	2001	-6,930
Inc						
Zila Inc.	1000	4,827	Yes	2000	2007	-5,398
Ectel Ltd.	300	6,615		2000	2001	-3,930
IBM	100	12,577		2000	2002	-5,260
I 2 Technologies	50	9,095		2000	2001	-6,891
Motorola Inc.	100	2,209		2001	2001	-725
Calpine Corp.	100	5,415	Yes	2001	2003	-2,274
Lincare Holdings	200	6,287		2001	2003	916
Harris Corp.	200	6,431	Yes	2001	e	20,976
Nabors Inds Inc.	100	2,299		2002	2007	1,632
Pfizer Inc.	200	7,379		2002	2004	-605
Petrochina Company	100	1,957	Yes	2002	2006	14,645
Twin City Financial	100	4,628		2002	2003	695
Zions Bancorp	100	4,979	Yes	2002	2007	3,795
El Paso Corp.	300	4,758		2002	2002	-1,178
Emcor Group Inc.	100	4,905		2002	2004	-712
Valmont Inds Inc.	200	4,099		2003	2003	54
Cognizant Tech Sol	100	6,537		2003	2003	-1,207
General Growth Prop.	100	5,826	Yes	2003	2007	15,233
Invision Tech	100	2,604		2003	2003	224
Planer Systems	200	4,282		2003	2004	-1,841
Utstarcom	100	3,254		2003	2004	-1,367
British Petroleum	100	4,838	Yes	2004	2007	1,291
Microsoft Corp.	100	2,561	Yes	2004	2005	-213
Teva Pharmaceutical	100	6,395	Yes	2004	2007	2,400
Align Technology	200	3,748		2004	2004	-1,613
Tele Nordeste Cell /	200	4,615		2004	2004	778
TIM Participacoes SA						
Chevron Texaco Corp.	50	5,017		2004	2005	651
Tompkins Trust Co.	100	4,875	Yes	2004	2006	545
Briggs & Stratton	100	3,880		2005	2005	-446
Peabody Energy	100	5,474	Yes	2005	d	10,787
Patriot Coal Corp	40	343	Yes	2005	d	3,832
Lucent Technology Inc.	1000	3,131		2005	2006	-302
Coca Cola Hellenic	200	5,845		2005	d	1,613

Table 8. Gain or Loss on Stocks Purchased, 1958 through 2008 Cont. 8							
		ourchase	More				
	No.		pur-	Year first	Year	Gain or	
Stock Name	shares	Cost	chased?a	purchased	last	loss ^b	
					sold		
Mahanager Tel Nagam	500	3,406		2005	2006	-67	
Checkpoint Systems	200	4,631		2005	2006	-1,014	
Energy East	200	4,917		2006	2006	-178	
Intuitive Surgical	100	8,864	Yes	2006	e	28,363	
General Maritime	200	6,965		2006	2006	94	
Billion Ltd.	200	8,683		2006	2007	-886	
Toyota Motors	200	21,233		2006	2008	91	
Burlington Northern SF	100	7,725		2006	d	3,015	
United Parcel Service	100	7,541		2006	2007	-100	
Xyratex Ltd.	200	4,369		2007	2007	-1,372	
Chesapeake Energy	200	5,575		2007	d	5,420	
Potash Corp Sask. Inc.	150	7,850		2007	e	17,366	
Trimble Nav. Ltd.	200	5,251		2007	d	1,519	
Rogers	150	4,775		2007	d	652	
Communications							
AT&T	200	7,833		2007	2008	153	
Titanium Metals Corp.	200	6,844		2007	2008	-2,293	
Core Laboratories	100	11,500		2007	d	914	
BE Aerospace Inc.	200	7,855		2007	d	-3,065	
Novo Nordisk	200	12,634		2007	d	-1,522	
First Solar Inc.	50	11,318	Yes	2008	d	810	
CSX Corporation	200	13205.87		2008	2008	-1477	
Neogen Corp.	400	10,131		2008	d	297	
Syngenta Ag	300	17,234		2008	d	-1,130	
Canadian Nat'l	100	4,700		2008	d	553	
Railway							
Western Union	200	4,788		2008	d	736	

^a Excludes stock splits, stock dividends and part-share purchases.

^b Excludes dividends.

^c Received in exchange for 3 shares of Transmation Development Corporation which was formerly Gulf and Western Land and Development Company a spin off from Gulf and Western which had no value at the time of the spin off.

^d Stock still owned. Gain or loss represents unrealized gain or loss as of August 31, 2008.

e Stock still owned. Gain or loss includes unrealized gain of loss as of August 31, 2008 or \$8,837 for General Electric, \$18,320for Harris Corp., \$18,405 for Intuitive Surgical, \$9,510 and \$9,820 for Qualcomm.

	Table 9. The Anatomy of an Auspicious Investment									
	Our Experience with Qualcomm									
		Shares	Amount		Year End					
Year	Action	Owned	Received	Gain	Stock					
					Value					
1998	January purchase 93 shares									
	for \$5,176.56	93			4,819					
1999	January purchase of 100									
	shares for \$6,062.66	193								
	May stock split 2 for 1	386								
	November sale of 86 shares	300	14,913.01	12,519.63						
	December stock split 4 for 1	1200			211,500					
2000	January sale of 200 shares	1000	30,149.45	28,757.67						
	May sale of 200 shares	800	31,846.48	30,454.70						
	July sale of 300 shares	500	18,509.43	16,235.93	41,094					
2001	May sale of 100 shares	400	6,084.84	5,327.01	20,200					
2002		400			14,556					
2003		400			21,572					
2004		800			33,920					
2005	January sale of 100 shares	700	4,234.91	3,879.99						
	November sale of 100 shares	600	4,587.85	4,232.93	25,848					
2006	September sale of 200 shares	400	7,460.82	6,750.99	15,116					
2007		400			15,740					
2008	March sale of 200 shares	200	7,825.40	7,115.57	10,530					
	Unrealized gain on shares									
	held August 31, 2008	200		9,820.17						
	Total Gain			125,612.19						

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