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Working Paper

Trade openness, market competition, and inflation: Some sectoral evidence from OECD countries

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Trade Openness, Market Competition, and Inflation: Some Sectoral Evidence from OECD Countries

Mahir Binici
Yin-Wong Cheung
Kon S. Lai

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Trade Openness, Market Competition, and Inflation: Some Sectoral Evidence from OECD Countries

Abstract

This study evaluates the role market competition plays in determining inflation based on sector-level data from OECD countries. In theory, trade openness can affect inflation through changes in market competitiveness and productivity. Nonetheless, previous empirical studies often fail to account for productivity effects, and their results may overstate the role of market competition. This study shows that inflation decreases with greater market competitiveness even after controlling for productivity effects. Indeed, when market competition and productivity effects are both accounted for, trade openness becomes insignificant in explaining inflation. The results support that changes in market competitiveness and productivity are the main channels through which trade openness affects inflation.

JEL-Code: C230, E310, L160.

Keywords: trade openness, inflation, market structure, static panel, dynamic panel.

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December 2011
1. Introduction

The behavior of inflation dynamics is a longstanding issue in economics. In addition to considering such usual economic factors as money supply and GDP changes, many early studies explore the role of institutional factors and analyze in particular the impact of central bank independence on inflation. According to the standard time-inconsistency theory (Kydland and Prescott, 1977; Barro and Gordon, 1983), discretionary policymaking has an inflationary bias. This leads to the proposition that greater central bank independence reduces inflation (Rogoff, 1985), and its empirical relevance is a subject of much research (Cukierman, 1992; Alesina and Summers, 1993; Campillo and Miron, 1997; Fuhrer, 1997; Brumm, 2000).1 With the global economy being increasingly integrated and having soaring cross-border trade and capital flows, much attention has been directed in recent studies to examining the effects of trade openness on inflation (Rogoff, 2003; Sachsida et al., 2003; Loungani and Razin, 2005; Ball, 2006; Helbling et al., 2006; Pain et al., 2006; Borio and Filardo, 2007; Cox, 2007; Sbordone, 2008).

In theory, trade openness may affect inflation through different channels, albeit empirical evidence on their relative importance remains limited. The most often cited channel involves changes in market competition. Greater openness to trade intensifies market competition and reduces the pricing power of firms, thereby dampening inflation. Stronger market competition also influences policy incentives and makes monetary policy more prudent and less inflationary.2 Instead of estimating the general relationship between trade openness and inflation, Neiss (2001) presents the first direct study of the role of market competition in explaining inflation for OECD countries. The empirical results support that greater market competition tends to reduce inflation.

Besides operating through increased competition, several recent studies have presented models in which trade openness can lower inflation by bolstering productivity. According to Cox (2007), greater trade openness and higher trade growth promote more specialization in producing goods with comparative advantage, thus inducing reallocation of resources toward more efficient sectors. In addition, increasing trade – coupled with rising foreign direct investment – can facilitate international technology diffusion, which fosters productivity growth (Keller, 2004).

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1 Along a related line of investigation, some studies look at the role of structural factors in inflation dynamics. Romer (1993) and Lane (1997) point out that more open economies benefit less from creating surprise inflation due either to its adverse term-of-trade effects or to the lower share of monopolistically produced non-traded goods in consumption.

2 The analytical argument is that stronger market competition can alleviate the distortions in monopolistic sectors and make prices more flexible, thereby lessening the central bank’s incentive to inflate (see, for example, Rogoff, 2003).
Favorable productivity effects can come through changes in market structure at the same time. Facing rising competition and pressure on profit margins, firms are compelled to hold down costs and be more productive. The intense competition can further force out inefficient firms, thereby raising industry productivity (Melitz and Ottaviano, 2008; Chen et al., 2009). A proper evaluation of the market competition effects should thus account for productivity effects as well.

This study expands Neiss’s (2001) analysis in various ways. Instead of just examining the significance of market competition as a determinant of inflation, we analyze whether market competition and productivity changes are the main channels through which trade openness affects inflation. Moreover, this study uses sectoral data. While most previous studies examine aggregate national data, a few recent studies begin to look at sector-level data as well (Przybyla and Roma, 2005; Chen et al., 2009). Complementing the aggregate national approach, the sectoral approach appears attractive. Market competitiveness can vary considerably across sectors even within the same country, and so can productivity changes. Different sectors can also be subject to rather different degrees of openness to trade. The presence of such cross-sector heterogeneity naturally calls for the use of more disaggregate data. Indeed, the cross-sector heterogeneity may offer potentially useful information that can be exploited in data analysis. Given that the sectoral evidence of either market structure or productivity effects on inflation is so limited in the literature, it is interesting to examine sector-level data.

Our study recognizes that market structure changes can take place independently of the effects of globalization, and so can productivity changes. In addition to the analysis related to trade openness, this study further shows that even after accounting for the contributions of these two important sources, increased globalization (measured by a broader composite index than trade openness) is still found to reduce inflation, suggesting that globalization can affect inflation through other channels beyond trade-related channels.

2. The data

Our sector-level data are mainly drawn from the OECD Structural Analysis (STAN) Industry Database (STAN Industry 2008), an extensive database for analyzing industry structure and performance within and across countries. By providing detailed measures of production, labor input and international trade, the database enables users to construct industry-level indexes

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3 Individual data series used are described in the data appendix.
for market competitiveness and productivity changes. In this study we examine annual data on manufacturing sectors in 12 OECD countries (Austria, Belgium, Canada, Denmark, Finland, Germany, Italy, Japan, Netherlands, Norway, the United Kingdom and the United States) over the period 1970-2008. The country and sector coverage is governed by data availability. The data are for 10 manufacturing sectors with their corresponding 2-digit ISIC Revision 3 codes given in parentheses as follows: food products, beverages and tobacco (15-16); textiles, textile products, leather and footwear (17-19); wood and products of wood and cork (20); pulp, paper, paper products, printing and publishing (21-22); chemical, rubber, plastics and fuel products (23-25); other non-metallic mineral products (26); basic metals and fabricated metal products (27-28), machinery and equipment (29-33); transport equipment (34-35); and other manufacturing (36-37). These different classified sectors cover all manufacturing industries in a country. The STAN database contains data for service industries as well. But due to restricted availability of data for many service sectors, our analysis focuses on manufacturing sectors.

Table 1a. Inflation rate (sample averages in % and their inter-sector range values)

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</table>

At the sectoral level, the inflation rate is measured as the change in the logarithm of value added deflator. As shown in Table 1a, inflation rates can vary a lot across countries and across sectors within each country. With regard to sectoral heterogeneity, Japan has the largest range in inflation rates across sectors, while Italy has the smallest. Averaging over all the countries under study, the sector of other manufacturing (ISIC 36-37) has the highest inflation rate (= 4.66%), while the sector of machinery and equipment (ISIC 29-33) has the lowest (= 2.14%).
To explain the inflation behavior across sectors and countries, a number of economic variables are used. The main variables are described as follows:

2.1. Market competitiveness and productivity measures

Table 1b. Price cost margin (sample averages in % and their inter-sector range values)

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As a proxy for the intensity of market competition, the price-cost margin (PCM) has widely been used to measure the monopolistic markup (Campa and Goldberg, 1995). The PCM for sector \( k \) in country \( j \) is given by

\[
PCM_{jk} = \frac{OV_{jk} - M_{jk} - W_{jk}}{OV_{jk}} = \frac{VA_{jk} - W_{jk}}{OV_{jk}}
\]  

(1)

where \( OV_{jk} \) is the value of total output, \( M_{jk} \) is the materials cost, \( W_{jk} \) is the labor compensation and \( VA_{jk} (= OV_{jk} - M_{jk}) \) is the value added. Since the PCM can be constructed from accounting data directly, it is a popular measure of market competitiveness.\(^4\) A high PCM suggests a low level of market competition. The data confirm that PCM values can vary considerably both across and within countries (see Table 1). With regard to sectoral heterogeneity, Japan has the largest range in PCM values across sectors, while Germany has the smallest. Averaging over all the countries, the sector of other non-metallic mineral products sector (ISIC 26) has the highest PCM, while the sector of transport equipment (ISIC 34-35) has the lowest.

\(^4\) In preliminary analysis, we also considered another market structure indicator that showed the extent of intra industry trade (IIT). The IIT index, proposed by Grubel and Lloyd (1975), would gauge the degree of firms’ market power arising from product differentiation in a given industry. However, the IIT variable was found to be generally insignificant and sometimes even produce an incorrect sign. We thus took out this variable in our final analysis.
Labor productivity is measured as the real value added divided by total employment in the sector. The data on productivity changes (in logarithm) also show considerable variation across sectors (see Table 1c). The US is at the top in terms of cross-sector variation in productivity growth, while Canada is at the bottom. Averaging over the various countries, the sector of machinery and equipment (ISIC 29-33) displays the fastest growth, while the sector of food products, beverages and tobacco (15-16) shows the slowest.

Table 1c. Labor productivity growth rate (sample averages in % and their inter-sector range values)

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</tbody>
</table>

2.2 Trade openness and globalization indicators

Additional variables are used to capture other effects of globalization not explained by market structure and productivity changes. These include two alternative indicators of trade openness. One of them is openness to imports, as measured by the ratio of imports to domestic production.\(^5\) A larger share of imports would indicate a greater importance of foreign producers relative to domestic producers. The import openness for sector \(k\) of country \(j\) is given by

\[
IMOPEN_{jk} = \frac{IM_{jk}}{OV_{jk}}. \tag{2}
\]

In our data, Norway has the largest variation in import openness across sectors, while Japan has the smallest (see Table 1d). Averaging over all the countries, the sector of textiles, textile products, leather and footwear (ISIC 17-19) is most open to imports, while the sector of food products, beverages and tobacco (15-16) shows the slowest.

\(^5\) Trade openness has sometimes been broadly measured in terms of total trade (exports plus imports). Given that our present study focuses on the possible effects of trade on domestic market competition, we use a more targeted measure that gauges the extent of openness to imports.
products, beverages and tobacco (ISIC 15-16) is least open.

Table 1d. Openness to Imports (sample averages and their inter-sector range values)

<table>
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<tr>
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<td>0.97</td>
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<td>0.03</td>
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Table 1e. Import Penetration index (sample averages and their inter-sector range values)

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<td>0.27</td>
<td>0.27</td>
<td>0.45</td>
</tr>
<tr>
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<td>0.16</td>
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<td>0.10</td>
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<tr>
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<td>0.03</td>
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<td>0.37</td>
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<tr>
<td>USA</td>
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<td>0.26</td>
<td>0.12</td>
<td>0.04</td>
<td>0.10</td>
<td>0.09</td>
<td>0.11</td>
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<td>0.17</td>
<td>0.14</td>
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<td>0.25</td>
<td>0.19</td>
<td>0.43</td>
<td>0.19</td>
<td>0.34</td>
<td>0.59</td>
<td>0.60</td>
<td>0.36</td>
<td>0.37</td>
<td>0.41</td>
</tr>
</tbody>
</table>

A similar openness indicator is the import penetration index, which shows the share of domestic demand satisfied by imports. This index evaluates the intensity of import competition and is sometimes used as a proxy for a country’s trade policy on imports. The import penetration index for sector $k$ in country $j$ is given by

$$ IMP_{jk} = \frac{IM_{jk}}{OV_{jk} + IM_{jk} - EX_{jk}}. $$

A higher share of imports in domestic demand would indicate stronger import competition in the

---

6 See Greenaway et al. (2008) for a recent empirical study using the import penetration measure.
sector. According to our data, Netherlands has the largest variation in import penetration across sectors, while Japan has the smallest (see Table 1e). Averaging across countries, the sector of textiles, textile products, leather and footwear (ISIC 17-19) is most open to import competition, while the sector of food products, beverages and tobacco (ISIC 15-16) is least open.

Besides the IMOPEN and IMP indexes, which are sector-specific trade-based measures, our analysis includes a broader measure of economic globalization at the economy-wide level. This globalization index is constructed by the KOF Swiss Economic Institute in Zurich (Dreher et al., 2008), and it is a weighted composite index not just for actual flows of trade and capital but also for restrictions on both trade and capital flows. Indeed, the trade openness component constitutes less than 20% of the KOF economic globalization index. The KOF index thus covers different facets of globalization that include financial openness in addition to trade openness. It follows that the globalization index can serve as a general control variable to capture any remaining effects of globalization not explained by the other openness variables.

2.3. Additional control variables

Other potential determinants of inflation are introduced as control variables. Product price inflation can be driven by changes in market demand and supply conditions. To control for such effects in our estimated model, the rate of real GDP growth is used as a proxy for general demand changes, and the rate of sectoral production growth is included to capture output supply changes. The empirical analysis further controls for changes in monetary conditions. The rate of M2 money supply growth serves as a proxy for the stance of monetary policy. To reflect possible lagged effects of monetary changes, one-period lagged M2 growth is used. 7

3. Static panel data analysis

The empirical relationship between sectoral inflation and its potential determinants will be analyzed based on both static and dynamic panel data estimation methods. The static panel data analysis examines the following fixed effects model:

---

7 In our previous analysis (Binici et al., 2008), a measure of central bank (CB) independence was also included to control for the potential role of monetary commitment and independence. This measure, suggested by Ghosh et al. (2003), was constructed based on the notion that a higher turnover of central bank governors would signify a lower level of CB independence. Because the CB independence variable was found to be generally insignificant and because more recently updated data were not available, this variable was later dropped from our analysis.
\[ \pi_{jkt} = X'_{jkt} \beta + Y'_{jt} \theta + \eta_j + \mu_k + \varepsilon_{jkt} \] (4)

where \( \pi \) is the inflation rate (with \( j \) denoting the county, \( k \) the sector and \( t \) the time period), \( X \) is a vector of sector-specific explanatory variables, \( Y \) is a vector of country-specific variables, \( \eta \) represents country fixed effects, \( \mu \) represents sectoral fixed effects, and \( \varepsilon \) is the random error. Both \( \eta \) and \( \mu \) are included to account for any country- or sector-specific factors that are omitted in the model. The significance of fixed effects is confirmed by the \( F \)-test, and the use of a fixed effects model instead of a random effects model is further supported by the Hausman test.

Table 2. Baseline regressions without market structure and productivity variables

<table>
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<tr>
<th></th>
<th>LS regression:</th>
<th>FGLS Regression:</th>
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</thead>
<tbody>
<tr>
<td>Import Openness</td>
<td>-1.240 (0.372)**</td>
<td>-0.849 (0.411)**</td>
</tr>
<tr>
<td>Import Penetration</td>
<td>-0.969 (0.503)*</td>
<td>-0.817 (0.579)</td>
</tr>
<tr>
<td>Economic Globalization</td>
<td>-0.222 (0.010)**</td>
<td>-0.204 (0.014)**</td>
</tr>
<tr>
<td>Sectoral Production Growth</td>
<td>-0.402 (0.022)**</td>
<td>-0.397 (0.019)**</td>
</tr>
<tr>
<td>Real GDP Growth</td>
<td>0.665 (0.075)**</td>
<td>0.655 (0.068)**</td>
</tr>
<tr>
<td>Lagged M2 Growth</td>
<td>0.039 (0.011)**</td>
<td>0.035 (0.010)**</td>
</tr>
<tr>
<td>( R^2 )</td>
<td>0.34</td>
<td>0.34</td>
</tr>
</tbody>
</table>

Notes: All regressions include both country and sector fixed effects. The FGLS regression employs the Prais-Winsten autocorrelation correction procedure. Heteroskedastic-robust standard errors are given in parentheses. Statistical significance is indicated by a single asterisk ( * ) for the 10% level, by double asterisks ( ** ) for the 5% level and by triple asterisks ( *** ) for the 1% level.

Table 2 reports the baseline regression results for model specifications without the market structure and productivity variables. When running ordinary least-squares (LS) regressions, diagnostic tests cannot rule out the presence of serial correlation in the residuals. To account for autocorrelated errors, we also perform feasible generalized LS (FGLS) regressions based on the Prais-Winsten transformation, which allows the autocorrelation scheme to vary across panel.
Overall, the results show that greater trade openness (measured as the share of imports in either domestic production or domestic demand) tends to be associated with lower inflation. Even after accounting for the effects of trade openness, economic globalization shows a significant negative relationship with inflation. The results on other control variables are largely expected. Inflation tends to increase with faster real GDP growth (a proxy for the change in aggregate demand) and also with faster money supply growth but decrease with faster sectoral production growth (a proxy for the change in product supply).

Table 3. LS regressions with market structure and productivity factors included

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<td>(0.040)***</td>
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<tr>
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<td>(0.034)***</td>
<td>(0.032)***</td>
<td>(0.034)***</td>
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<td>Import Openness</td>
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<tr>
<td></td>
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<td>(0.361)</td>
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<tr>
<td>Import Penetration</td>
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<td></td>
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<td>(0.526)</td>
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</tr>
<tr>
<td>Economic Globalization</td>
<td>-0.220</td>
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<td>-0.222</td>
<td>-0.240</td>
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<tr>
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<td>(0.011)***</td>
<td>(0.011)***</td>
<td>(0.011)***</td>
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<tr>
<td>Sectoral Production Growth</td>
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<td>-0.049</td>
<td>-0.058</td>
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<tr>
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<td>(0.034)</td>
<td>(0.032) *</td>
<td>(0.034)</td>
<td>(0.032) *</td>
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<tr>
<td>Real GDP Growth</td>
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<td>0.389</td>
<td>0.469</td>
<td>0.388</td>
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<tr>
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<td>(0.074)***</td>
<td>(0.071)***</td>
<td>(0.074)***</td>
<td>(0.071)***</td>
</tr>
<tr>
<td>Lagged M2 Growth</td>
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<tr>
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<td>(0.010)***</td>
<td>(0.010)***</td>
<td>(0.010)***</td>
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</tr>
<tr>
<td>(R^2)</td>
<td>0.40</td>
<td>0.41</td>
<td>0.40</td>
<td>0.41</td>
</tr>
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</table>

Notes: All regressions include both country and sector fixed effects. Heteroskedastic-robust standard errors are given in parentheses. Statistical significance is indicated by a single asterisk (*) for the 10% level, by double asterisks (**) for the 5% level and by triple asterisks (*** ) for the 1% level.

Table 3 gives the LS regression results for the full model. The PCM variable is found to be strongly significant with the correct positive sign, supporting that inflation tends to decrease with greater market competition (i.e., with a smaller PCM). Faster productivity growth, with the PCM

---

8 A recent study by Baltagi et al. (2007) underscores that GLS estimators have better statistical properties than ordinary LS estimators and some other fixed-effects estimators.
variable included or not, also contributes significantly to lower inflation. These findings are robust cross model specifications. The significance of trade openness, on the other hand, appears sensitive to whether or not the PCM and productivity variables are added. We observe that trade openness, as measured by the level of either import openness or import penetration, is highly correlated with the PCM (though to a lesser extent with productivity growth). Once the contributions of PCM and productivity growth have both been accounted for, trade openness is left with an insignificant coefficient. Such sensitivity is instructive. It suggests that changes in market competitiveness and productivity growth together may have soaked up a very substantial portion of the effects of trade openness on inflation.

Interestingly, economic globalization still shows a significant negative relationship with inflation, even when both PCM and productivity variables are included in the estimated model. In contrast to trade openness, economic globalization is a more multidimensional composite index, measuring international integration not only through trade but also through foreign direct investment and capital flows (Dreher et al., 2008). Without limiting itself to trade flows, this composite index can capture any residual effects of globalization not explained by trade openness. The literature is relatively thin on the inflation effects of financial openness. A few studies highlight the possible disciplinary effect of capital flows on policy making (Grilli and Milesi-Ferretti, 1995; Gruben and McLeod, 2002; Tytell and Wei, 2004). Capital flows can react negatively to bad economic policies. Countries with greater financial openness are induced to pursue more prudent policies that can maintain price stability, leading to a negative relationship between inflation and financial openness.

Table 4 contains the Prais-Winsten FGLS estimation results for the full model. These results with autocorrelation correction are largely similar to those reported in Table 3. The PCM and productivity growth are both strongly significant and have the correct sign as predicted in theory. Trade openness remains statistically insignificant when both PCM and productivity variables are included in the estimated model. We next consider an alternative method for dealing with autocorrelation in panel data regressions.
Table 4. FGLS regressions with market structure and productivity factors included

<table>
<thead>
<tr>
<th>Alternative specifications</th>
<th>(a)</th>
<th>(b)</th>
<th>(c)</th>
<th>(d)</th>
</tr>
</thead>
<tbody>
<tr>
<td>PCM</td>
<td>0.436</td>
<td>0.437</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.046)**</td>
<td>(0.046)**</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Productivity Growth</td>
<td>-0.409***</td>
<td>-0.392***</td>
<td>-0.410***</td>
<td>-0.392***</td>
</tr>
<tr>
<td></td>
<td>(0.030)**</td>
<td>(0.029)**</td>
<td>(0.030)**</td>
<td>(0.029)**</td>
</tr>
<tr>
<td>Import Openness</td>
<td>-0.706</td>
<td>-0.275</td>
<td>-0.625</td>
<td>-0.122</td>
</tr>
<tr>
<td></td>
<td>(0.387)***</td>
<td>(0.395)***</td>
<td>(0.574)***</td>
<td>(0.61)***</td>
</tr>
<tr>
<td>Import Penetration</td>
<td>-0.202***</td>
<td>-0.235***</td>
<td>-0.202***</td>
<td>-0.236***</td>
</tr>
<tr>
<td></td>
<td>(0.014)**</td>
<td>(0.015)**</td>
<td>(0.014)**</td>
<td>(0.015)**</td>
</tr>
<tr>
<td>Economic Globalization</td>
<td>-0.071**</td>
<td>-0.078**</td>
<td>-0.070**</td>
<td>-0.078**</td>
</tr>
<tr>
<td></td>
<td>(0.029)**</td>
<td>(0.027)**</td>
<td>(0.029)**</td>
<td>(0.027)**</td>
</tr>
<tr>
<td>Sectoral Production Growth</td>
<td>0.524***</td>
<td>0.440***</td>
<td>0.524***</td>
<td>0.439***</td>
</tr>
<tr>
<td></td>
<td>(0.065)**</td>
<td>(0.061)**</td>
<td>(0.065)**</td>
<td>(0.061)**</td>
</tr>
<tr>
<td>Real GDP Growth</td>
<td>0.027***</td>
<td>0.025**</td>
<td>0.027***</td>
<td>0.025***</td>
</tr>
<tr>
<td></td>
<td>(0.010)**</td>
<td>(0.010)**</td>
<td>(0.010)**</td>
<td>(0.010)**</td>
</tr>
<tr>
<td>Lagged M2 Growth</td>
<td>0.524***</td>
<td>0.440***</td>
<td>0.524***</td>
<td>0.439***</td>
</tr>
<tr>
<td></td>
<td>(0.065)**</td>
<td>(0.061)**</td>
<td>(0.065)**</td>
<td>(0.061)**</td>
</tr>
<tr>
<td>$R^2$</td>
<td>0.40</td>
<td>0.42</td>
<td>0.40</td>
<td>0.42</td>
</tr>
</tbody>
</table>

Notes: All regressions include both country and sector fixed effects. The FGLS regression employs the Prais-Winsten autocorrelation correction procedure. Heteroskedastic-robust standard errors are given in parentheses. Statistical significance is indicated by a single asterisk (*) for the 10% level, by double asterisks (**) for the 5% level and by triple asterisks (*** ) for the 1% level.

4. Dynamic panel data analysis

Inflation is generally known to be a rather persistent process. Such persistence can reflect the formation process of inflation expectations, structural rigidities and the conduct of monetary and fiscal policy. Hence, it is not surprising to find substantial serial correlation in the error term of the inflation equation. The Prais-Winsten approach treats the autocorrelation as a “nuisance” in the residuals and applies a data transformation procedure to correct the problem in estimation. It does not model the temporal dependence of inflation. A more direct way to account for the inflation persistence is to introduce a lagged dependent variable. This leads us to a dynamic panel data model as follows:

$$\pi_{jkt} = \rho \pi_{jkt-1} + X'_{jkt} \beta + Y'_{jt} \theta + \eta_j + \mu_k + \epsilon_{jkt}$$

(5)
Adopting this alternative modeling approach provides another check on the robustness of our empirical results.

When estimating dynamic panel data models with fixed effects, the traditional LS estimator is commonly known to be biased and inconsistent (Nickell, 1981; Kiviet, 1995). To obtain consistent estimators, one approach is to use instrumental variables (IV) and generalized method of moments (GMM) procedures (Anderson and Hsiao, 1982; Arellano and Bond, 1991; Blundell and Bond, 1998). Although these GMM/IV estimators have good asymptotic properties, they can still yield severely biased estimates in finite-sample applications, especially when the number of cross-sectional observations is not large, as in most panels of macroeconomic data. In addition, GMM/IV estimators are shown in simulation studies to have a larger variance than LS estimators (Kiviet, 1995; Judson and Owen, 1999).

Our analysis here uses the bias-corrected LS estimator proposed recently by Bruno (2005a, 2005b). This approach to bias correction has gained increasing popularity in research. Using asymptotic expansion techniques, Kiviet (1995, 1999) derives explicit approximation formulas for correcting the finite-sample bias of the LS estimator. Bun and Kiviet (2003) reformulate Kiviet’s (1999) bias approximation using a simpler formula (see also Bun and Carree, 2005). To broaden the applicability of the bias-corrected procedure, Bruno (2005a) generalizes the bias approximation formula of Bun and Kiviet (2003) and extends the analysis to cover unbalanced panels. The bias-correction procedure needs some first-round consistent estimates, for which the Blundell-Bond (1998) system GMM estimator is used in our study. As recommended by Kiviet and Bun (2001), the variance-covariance matrix of coefficient estimates is obtained from bootstrap simulation, given its relative accuracy and easy applicability to unbalanced panels.

Table 5 presents the bias-corrected estimation results for the dynamic panel data model. There is substantial evidence confirming the persistence in inflation dynamics. Lagged inflation is uniformly found to have a significant positive coefficient, rendering support for the use of the dynamic panel data model. Overall, the change in the econometric model does not alter our main findings reported earlier. Inflation is still found to decrease with greater market competition (i.e., with a lower PCM) and with faster productivity growth as well. Economic globalization keeps showing a significant dampening effect on inflation. On the other hand, trade openness (as

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9 Compared to the Arrelano-Bond (1991) GMM estimator, the Blundell-Bond (1998) estimator can be more efficient by using stronger IVs. Nonetheless, we checked the statistical results and found these two estimators to produce very similar results in our analysis.
measured either import openness or import penetration) remains insignificant in explaining inflation when market competitiveness and productivity variables are included in the regression.

Table 5. Dynamic model regressions with bias correction

<table>
<thead>
<tr>
<th>Alternative specifications</th>
<th>(a)</th>
<th>(b)</th>
<th>(c)</th>
<th>(d)</th>
</tr>
</thead>
<tbody>
<tr>
<td>PCM</td>
<td>0.320</td>
<td>0.321</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.036)**</td>
<td>(0.035)**</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Productivity Growth</td>
<td>-0.439</td>
<td>-0.423</td>
<td>-0.439</td>
<td>-0.423</td>
</tr>
<tr>
<td></td>
<td>(0.026)**</td>
<td>(0.026)**</td>
<td>(0.026)**</td>
<td>(0.026)**</td>
</tr>
<tr>
<td>Import Openness</td>
<td>-0.538</td>
<td>-0.397</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.581)</td>
<td>(0.570)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Import Penetration</td>
<td></td>
<td></td>
<td>-0.447</td>
<td>-0.492</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(0.824)</td>
<td>(0.807)</td>
</tr>
<tr>
<td>Economic Globalization</td>
<td>-0.216</td>
<td>-0.238</td>
<td>-0.217</td>
<td>-0.238</td>
</tr>
<tr>
<td></td>
<td>(0.012)**</td>
<td>(0.012)**</td>
<td>(0.012)**</td>
<td>(0.013)**</td>
</tr>
<tr>
<td>Sectoral Production Growth</td>
<td>-0.052</td>
<td>-0.060</td>
<td>-0.051</td>
<td>-0.059</td>
</tr>
<tr>
<td></td>
<td>(0.028)</td>
<td>(0.028)**</td>
<td>(0.028)</td>
<td>(0.028)**</td>
</tr>
<tr>
<td>Real GDP Growth</td>
<td>0.495</td>
<td>0.412</td>
<td>0.494</td>
<td>0.411</td>
</tr>
<tr>
<td></td>
<td>(0.066)**</td>
<td>(0.066)**</td>
<td>(0.066)**</td>
<td>(0.066)**</td>
</tr>
<tr>
<td>Lagged M2 Growth</td>
<td>0.029</td>
<td>0.032</td>
<td>0.029</td>
<td>0.032</td>
</tr>
<tr>
<td></td>
<td>(0.011)**</td>
<td>(0.011)**</td>
<td>(0.011)**</td>
<td>(0.011)**</td>
</tr>
<tr>
<td>Lagged Inflation</td>
<td>0.091</td>
<td>0.075</td>
<td>0.092</td>
<td>0.075</td>
</tr>
<tr>
<td></td>
<td>(0.014)**</td>
<td>(0.014)**</td>
<td>(0.014)**</td>
<td>(0.014)**</td>
</tr>
<tr>
<td>$R^2$</td>
<td>0.42</td>
<td>0.43</td>
<td>0.42</td>
<td>0.43</td>
</tr>
</tbody>
</table>

Notes: All regressions include both country and sector fixed effects. Heteroskedastic-robust standard errors are given in parentheses. Statistical significance is indicated by a single asterisk ( * ) for the 10% level, by double asterisks ( ** ) for the 5% level and by triple asterisks ( *** ) for the 1% level.

5. Further analysis and discussion

Previous studies often use the logarithm of GDP per capita to control for the potential impact of a country’s economic development on inflation. As recommended by Romer (1993), this general proxy measure of economic development can be useful for capturing a variety of factors influencing inflation, including a country’s aversion to inflation and possible inflation tax considerations (Campillo and Miron, 1997; Lane, 1997; Neiss, 2001). In previous studies, higher GDP per capita is often found to be associated with lower inflation.
We observe that the globalization index is positively correlated with GDP per capita (giving a sample correlation of 0.19) and that two-way feedback effects may likely exist. While trade and financial openness may help promote economic development, the level of economic development can shape policies and institutions that support trade and financial openness. In any case, given their positive correlation, omitting GDP per capita in the regression equation can bias the coefficient estimate for globalization upward.

Table 6. Dynamic model regressions with a control variable for economic development added

<table>
<thead>
<tr>
<th>Alternative specifications</th>
<th>(a)</th>
<th>(b)</th>
<th>(c)</th>
<th>(d)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>PCM</td>
<td>0.354</td>
<td>0.351</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.034)***</td>
<td>(0.034)***</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Productivity Growth</td>
<td>-0.443</td>
<td>-0.443</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.026)***</td>
<td>(0.026)***</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Import Openness</td>
<td>0.445</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.573)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Import Penetration</td>
<td>0.753</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.573)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Economic Globalization</td>
<td>-0.097</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.023)***</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sectoral Production Growth</td>
<td>-0.047</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.027)*</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Real GDP Growth</td>
<td>0.448</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.066)***</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lagged M2 Growth</td>
<td>0.027</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.011)**</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lagged Inflation</td>
<td>0.077</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.013)***</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>GDP Per Capita</td>
<td>-7.097</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(1.039)***</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>0.43</td>
<td>0.44</td>
<td>0.43</td>
<td>0.44</td>
</tr>
</tbody>
</table>

Notes: All regressions include both country and sector fixed effects. The GDP per capita variable is included as a control variable for the level of economic development of a country. Robust standard errors are given in parentheses. Statistical significance is indicated by a single asterisk (*) for the 10% level, by double asterisks (**) for the 5% level and by triple asterisks (***) for the 1% level.

We re-estimate the dynamic panel data model with nominal GDP per capita added as a control variable. The results from dynamic panel regressions are reported in Table 6. In accord
with those results reported in previous studies, GDP per capita shows up with a significant negative coefficient, confirming that countries with a higher level of economic development tend to have lower inflation. Although including GDP per capita among the regressors reduces the estimated coefficient on globalization, globalization continues to be an important determinant of inflation. Introducing the additional control variable also does not affect the significance of PCM, which is still highly significant and has the correct positive sign. Neither does it change the significant negative relationship between productivity growth and inflation. In sum, our main findings remain unchanged even after taking the level of economic development into account.

5.1. De jure vs. de facto measure of globalization

In measuring the extent of economic globalization, a distinction is sometimes drawn between de jure measures (based on the level of restrictions governing trade and financial flows) and de facto measures (based on the size of actual flows). These two types of globalization measures are not perfectly correlated, and they do not always agree with one another. For instance, de jure measures could indicate a relatively low degree of trade or financial openness, while de facto measures could indicate the opposite.

The globalization measure employed in our analysis is a composite index constructed as a weighted average of de jure and de facto measures. As a robustness check, we redo our dynamic model regressions using the de jure and the de facto component of the index alternately.¹⁰ The results from using the de jure index are displayed alongside with those from using the de facto index in Table 7. Regardless of whether the de jure or the de facto index is used, similar results are obtained in terms of the significance of both market competition and productivity effects. On the other hand, while the de jure measure is statistically significant, the same does not apply to the de facto measure. Hence, for our empirical exercise here, the de jure measure seems more able to capture the effects of globalization on inflation than the de facto measure does. In any case, the distinction made between the de jure and the de facto globalization measure has little impact on the key results of our analysis.

---

¹⁰ In our data, the de jure and de facto variables have a sample correlation coefficient of 0.70.
Table 7. Dynamic model regressions using a de jure vs. a de facto measure of globalization

<table>
<thead>
<tr>
<th></th>
<th>Regressions using a de jure globalization measure</th>
<th>Regressions using a de facto globalization measure</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(a)</td>
<td>(b)</td>
</tr>
<tr>
<td>PCM</td>
<td>0.354</td>
<td>0.352</td>
</tr>
<tr>
<td></td>
<td>(0.034)**</td>
<td>(0.034)**</td>
</tr>
<tr>
<td>Productivity Growth</td>
<td>-0.431</td>
<td>-0.414</td>
</tr>
<tr>
<td></td>
<td>(0.026)**</td>
<td>(0.026)**</td>
</tr>
<tr>
<td>Import Openness</td>
<td>0.189</td>
<td>0.485</td>
</tr>
<tr>
<td></td>
<td>(0.577)</td>
<td>(0.576)</td>
</tr>
<tr>
<td>Import Penetration</td>
<td>-0.187</td>
<td>0.187</td>
</tr>
<tr>
<td>Globalization (de jure)</td>
<td>-0.148</td>
<td>-0.154</td>
</tr>
<tr>
<td></td>
<td>(0.022)**</td>
<td>(0.022)**</td>
</tr>
<tr>
<td>Globalization (de facto)</td>
<td>-0.020</td>
<td>-0.027</td>
</tr>
<tr>
<td></td>
<td>(0.017)</td>
<td>(0.017)</td>
</tr>
<tr>
<td>Sectoral Production Growth</td>
<td>0.065</td>
<td>-0.075</td>
</tr>
<tr>
<td>Real GDP Growth</td>
<td>0.449</td>
<td>0.350</td>
</tr>
<tr>
<td></td>
<td>(0.066)**</td>
<td>(0.067)**</td>
</tr>
<tr>
<td>Lagged M2 Growth</td>
<td>0.016</td>
<td>0.018</td>
</tr>
<tr>
<td>Lagged Inflation</td>
<td>0.076</td>
<td>0.057</td>
</tr>
<tr>
<td></td>
<td>(0.718)**</td>
<td>(0.712)**</td>
</tr>
<tr>
<td>$R^2$</td>
<td>0.43</td>
<td>0.45</td>
</tr>
</tbody>
</table>

Notes: All regressions include both country and sector fixed effects. The GDP per capita variable is included as a control variable for the level of economic development of a country. Robust standard errors are given in parentheses. Statistical significance is indicated by a single asterisk (*) for the 10% level, by double asterisks (**) for the 5% level and by triple asterisks (***) for the 1% level.
Table 8. Dynamic model regressions for different subsample country groups (EU vs. non-EU countries)

<table>
<thead>
<tr>
<th></th>
<th>Regressions using data from EU countries</th>
<th>Regressions using data from non-EU countries</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(a)</td>
<td>(b)</td>
</tr>
<tr>
<td>PCM</td>
<td>0.393</td>
<td>0.390</td>
</tr>
<tr>
<td></td>
<td>(0.044)***</td>
<td>(0.044)***</td>
</tr>
<tr>
<td>Productivity Growth</td>
<td>-0.408</td>
<td>-0.408</td>
</tr>
<tr>
<td></td>
<td>(0.026)***</td>
<td>(0.027)***</td>
</tr>
<tr>
<td>Import Openness</td>
<td>0.504</td>
<td>0.701</td>
</tr>
<tr>
<td></td>
<td>(0.560)</td>
<td>(0.555)</td>
</tr>
<tr>
<td>Import Penetration</td>
<td>0.901</td>
<td>0.861</td>
</tr>
<tr>
<td></td>
<td>(0.718)</td>
<td>(0.712)</td>
</tr>
<tr>
<td>Economic Globalization</td>
<td>-0.112</td>
<td>-0.113</td>
</tr>
<tr>
<td></td>
<td>(0.017)***</td>
<td>(0.017)***</td>
</tr>
<tr>
<td>Sectoral Production Growth</td>
<td>-0.036</td>
<td>-0.036</td>
</tr>
<tr>
<td></td>
<td>(0.024)</td>
<td>(0.024)</td>
</tr>
<tr>
<td>Real GDP Growth</td>
<td>0.403</td>
<td>0.304</td>
</tr>
<tr>
<td></td>
<td>(0.057)***</td>
<td>(0.052)***</td>
</tr>
<tr>
<td>Lagged M2 Growth</td>
<td>0.033</td>
<td>0.037</td>
</tr>
<tr>
<td></td>
<td>(0.013)***</td>
<td>(0.013)***</td>
</tr>
<tr>
<td>Lagged Inflation</td>
<td>0.066</td>
<td>0.045</td>
</tr>
<tr>
<td></td>
<td>(0.017)***</td>
<td>(0.016)***</td>
</tr>
<tr>
<td></td>
<td>(0.979)***</td>
<td>(0.971)***</td>
</tr>
</tbody>
</table>

\[ R^2 \]

0.42 0.44 0.42 0.44 0.47 0.48 0.47 0.48

Notes: All regressions include both country and sector fixed effects. The GDP per capita variable is included as a control variable for the level of economic development of a country. Robust standard errors are given in parentheses. Statistical significance is indicated by a single asterisk ( * ) for the 10% level, by double asterisks ( ** ) for the 5% level and by triple asterisks ( *** ) for the 1% level.
5.2. Subsample analysis

To further evaluate the robustness of our main results, we conduct additional subsample analysis. Most of the countries entering the panel are European Union (EU) countries. In our subsample analysis, two separate smaller panels are examined: one for EU countries and another for non-EU countries. Their results are displayed in Table 8. Both market competition and productivity effects are still found to be strongly significant and have a correct sign for both EU and non-EU panels. On the other hand, while the globalization effect remains significant for the EU panel, it turns insignificant for the non-EU panel. The change in finding may suggest that market competition and productivity growth play an even more important role in explaining inflation among non-EU countries than among EU countries. Nevertheless, extra caution needs to be taken when interpreting the subsample results here. The non-EU panel consists of 3 countries only and may fail to have sufficient cross-sectional variation in the data to unveil the systematic relationship that we seek.

In addition to the analysis by country group, we also carry out subsample analysis by time period. As a robustness check, we split the sample period into two halves. The subsample analysis can help offer some insight into whether our findings reflect just a relatively recent phenomenon or apply to a more long-term trend. Interestingly, the first half of the data sample covers a period of relatively high inflation, while the second half covers a period of relatively low inflation for all the countries under study. In fact, the average difference in the inflation rate exceeds 3.5 percentage points between the two subsample periods. It is interesting to see how our core results fare with a high-inflation as opposed to a low-inflation environment.

The results from the two subsample periods are shown in Table 9. Again, our core results hold independent of the subsample period. The subsample results, in general, confirm that both market competition and productivity factors play an important role in determining inflation and that once the effects of market competitiveness and productivity changes have been taken into account, trade openness makes no significant additional contribution to explaining inflation. The overall evidence consistently supports that the effects of trade openness on inflation operate primarily through changes in market competitiveness and productivity.

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11 The authors are indebted to an anonymous referee for this point.
Table 9. Dynamic model regressions for different subsample periods (first half vs. second half)

<table>
<thead>
<tr>
<th></th>
<th>Regressions using data from the first-half period</th>
<th>Regressions using data from the second-half period</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(a)</td>
<td>(b)</td>
</tr>
<tr>
<td>PCM</td>
<td>0.656</td>
<td>0.648</td>
</tr>
<tr>
<td></td>
<td>(0.083)**</td>
<td>(0.085)**</td>
</tr>
<tr>
<td>Productivity Growth</td>
<td>-0.502</td>
<td>-0.455</td>
</tr>
<tr>
<td></td>
<td>(0.039)**</td>
<td>(0.038)**</td>
</tr>
<tr>
<td>Import Openness</td>
<td>2.161</td>
<td>3.105</td>
</tr>
<tr>
<td></td>
<td>(1.995)</td>
<td>(1.928)</td>
</tr>
<tr>
<td>Import Penetration</td>
<td>0.255</td>
<td>0.287</td>
</tr>
<tr>
<td></td>
<td>(3.368)</td>
<td>(3.323)</td>
</tr>
<tr>
<td>Economic Globalization</td>
<td>-0.082</td>
<td>-0.227</td>
</tr>
<tr>
<td></td>
<td>(0.074)</td>
<td>(0.080)**</td>
</tr>
<tr>
<td>Sectoral Production Growth</td>
<td>-0.056</td>
<td>-0.042</td>
</tr>
<tr>
<td></td>
<td>(0.036)</td>
<td>(0.035)</td>
</tr>
<tr>
<td>Real GDP Growth</td>
<td>0.220</td>
<td>-0.016</td>
</tr>
<tr>
<td></td>
<td>(0.076)**</td>
<td>(0.086)</td>
</tr>
<tr>
<td>Lagged M2 Growth</td>
<td>0.019</td>
<td>0.019</td>
</tr>
<tr>
<td></td>
<td>(0.018)</td>
<td>(0.017)**</td>
</tr>
<tr>
<td>Lagged Inflation</td>
<td>0.065</td>
<td>0.065</td>
</tr>
<tr>
<td></td>
<td>(0.023)**</td>
<td>(0.022)</td>
</tr>
<tr>
<td>GDP Per Capita</td>
<td>-16.846</td>
<td>-16.478</td>
</tr>
<tr>
<td></td>
<td>(2.956)**</td>
<td>(2.857)**</td>
</tr>
<tr>
<td>R²</td>
<td>0.37</td>
<td>0.40</td>
</tr>
</tbody>
</table>

Notes: All regressions include both country and sector fixed effects. The GDP per capita variable is included as a control variable for the level of economic development of a country. The average inflation rate over the first-half sample period was 6.14%, and the average inflation rate over the second-half sample period is 1.43%. Robust standard errors are given in parentheses. Statistical significance is indicated by a single asterisk (*) for the 10% level, by double asterisks (**) for the 5% level and by triple asterisks (***) for the 1% level.
5.3. Common Component of PCM and Trade Openness

The sample correlation of market competitiveness with trade openness is relatively high compared to that with the other variables. Including such correlated series into the same regression as explanatory variables can cloud the interpretations of results. To explore this issue more, we conduct principal component analysis, which enables us to generate a set of uncorrelated variables (referred to as components) from correlated variables while preserving the data information carried by the variables. These components are then used in place of the original variables in the regression model. For our analysis here, we estimate the principal component of PCM and trade openness and compute their corresponding idiosyncratic components after taking out their common principal component. We evaluate the significance of PCM and trade openness in explaining inflation with or without their common component included in the regression.

Table 10 contains the results from dynamic panel regressions with or without the common principal component of PCM and trade openness (measured by the import penetration index) included. As expected, the common component is confirmed to be strongly significant when it is included in the regression. With the common component separated out, trade openness continues to show little additional effect on inflation while market competitiveness remains a significant determinant of inflation. A similar finding can be obtained, regardless of whether or not the common component of PCM and trade openness is added back to the regression. In general, the evidence underscores the importance of market competitiveness in explaining inflation and bears out the robustness of this finding.

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12 The correlation between PCM and trade openness is about -0.33, whereas the correlation between PCM and trade penetration is about -0.36 in our data.
Table 10. Dynamic model regressions with or without the common component of PCM and trade openness included

<table>
<thead>
<tr>
<th>Alternative specifications</th>
<th>(a)</th>
<th>(b)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Common Component of PCM and Trade Openness</td>
<td>1.159**</td>
<td></td>
</tr>
<tr>
<td><em>PCM (Common Component Removed)</em></td>
<td>0.323 (0.116)**</td>
<td>0.364 (0.116)**</td>
</tr>
<tr>
<td>Trade Openness (Common Component Removed)</td>
<td>1.985 (1.100)</td>
<td>0.808 (1.143)</td>
</tr>
<tr>
<td>Productivity Growth</td>
<td>-0.439 (0.026)**</td>
<td>-0.427 (0.026)**</td>
</tr>
<tr>
<td>Economic Globalization</td>
<td>-0.108 (0.024)**</td>
<td>-0.107 (0.024)**</td>
</tr>
<tr>
<td>Sectoral Production Growth</td>
<td>-0.045 (0.027)</td>
<td>-0.055 (0.028)**</td>
</tr>
<tr>
<td>Real GDP Growth</td>
<td>0.381 (0.068)**</td>
<td>0.348 (0.067)**</td>
</tr>
<tr>
<td>Lagged M2 Growth</td>
<td>0.026 (0.011)**</td>
<td>0.029 (0.011)**</td>
</tr>
<tr>
<td>Lagged Inflation</td>
<td>0.065 (0.014)**</td>
<td>0.058 (0.014)**</td>
</tr>
<tr>
<td>GDP Per Capita</td>
<td>-8.725 (1.016)**</td>
<td>-8.08 (1.036)**</td>
</tr>
</tbody>
</table>

\[ R^2 \] 0.44       0.44

Notes: All regressions include both country and sector fixed effects. The common component of PCM and trade openness (measured as import penetration) is computed using principal component analysis. The GDP per capita variable is included as a control variable for the level of economic development of a country. Robust standard errors are given in parentheses. Statistical significance is indicated by a single asterisk (‘’ for the 10% level, by double asterisks (‘**’ for the 5% level and by triple asterisks (‘***’ for the 1% level.

6. Concluding Remarks

This study examines whether market competition and productivity changes are the main channels through which trade openness affects sectoral inflation in OECD countries. Both static and dynamic panel data models are applied. The use of sectoral data rather than national aggregate data recognizes that trade openness, market competitiveness and productivity changes can all vary substantially across sectors even within the same country. In theory, trade openness can affect inflation through changes in market competitiveness and productivity. Nevertheless,
previous empirical studies generally fail to account for productivity effects, and their results may overstate the role of market competition. This study shows that inflation decreases with greater market competition (proxied by the price-cost margin) even after accounting for productivity effects. Furthermore, our results support that market competitiveness and productivity changes are the main channels through which trade openness affects inflation. Once the effects of market competition and productivity changes have both been taken into account, the remaining effect of trade openness on inflation becomes statistically insignificant. The use of different modeling strategies, alternate explanatory variables, and subsample analysis generally confirms the robustness of our findings.

In contrast to trade openness, we observe that economic globalization (measured by a more comprehensive composite index of trade flows, capital flows and their restrictions) is still found to have a significant negative relationship with inflation, even after accounting for the contributions of market competition and productivity changes. These results suggest that different aspects of globalization other than trade openness may play a significant role in influencing inflation. Further research is warranted to identify these other contributing factors.
References


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Helbling, Thomas, Florence Jaumotte, and Martin Sommer, 2006, How has globalization affected inflation?, World Economic Outlook, IMF, 97-134.


Rogoff, Kenneth, 1985, The optimal degree of commitment to an intermediate monetary target, Quarterly Journal of Economics, 100, 1169-1189.


### Appendix

<table>
<thead>
<tr>
<th>Data Series</th>
<th>Data Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Production or Gross Output (current prices)</td>
<td>OECD's STAN Database</td>
</tr>
<tr>
<td>Value Added (current prices)</td>
<td>OECD's STAN Database</td>
</tr>
<tr>
<td>Value Added (volume indices)</td>
<td>OECD's STAN Database</td>
</tr>
<tr>
<td>Labor compensation of employees</td>
<td>OECD's STAN Database</td>
</tr>
<tr>
<td>Total Employment</td>
<td>OECD's STAN Database</td>
</tr>
<tr>
<td>Exports of Goods (current prices)</td>
<td>OECD's STAN Database</td>
</tr>
<tr>
<td>Imports of Goods (current prices)</td>
<td>OECD's STAN Database</td>
</tr>
<tr>
<td>Economic Globalization Index</td>
<td>KOF Swiss Economic Institute</td>
</tr>
<tr>
<td>Real GDP (constant prices)</td>
<td>World Bank’s WDI Database</td>
</tr>
<tr>
<td>Nominal GDP (current prices)</td>
<td>World Bank’s WDI Database</td>
</tr>
<tr>
<td>GDP per capita (current prices)</td>
<td>World Bank’s WDI Database</td>
</tr>
<tr>
<td>M2</td>
<td>IMF’s IFS database</td>
</tr>
</tbody>
</table>