

Make Your Publications Visible.

A Service of



Leibniz-Informationszentrum Wirtschaft Leibniz Information Centre

Sánchez-Sáncheza, Nuria; McGuinness, Seamus

# **Working Paper**

Decomposing the impacts of overeducation and overskilling on earnings and job satisfaction: An analysis using REFLEX data

ESRI Working Paper, No. 393

# **Provided in Cooperation with:**

The Economic and Social Research Institute (ESRI), Dublin

Suggested Citation: Sánchez-Sáncheza, Nuria; McGuinness, Seamus (2011): Decomposing the impacts of overeducation and overskilling on earnings and job satisfaction: An analysis using REFLEX data, ESRI Working Paper, No. 393, The Economic and Social Research Institute (ESRI), Dublin

This Version is available at: https://hdl.handle.net/10419/50029

#### Standard-Nutzungsbedingungen:

Die Dokumente auf EconStor dürfen zu eigenen wissenschaftlichen Zwecken und zum Privatgebrauch gespeichert und kopiert werden.

Sie dürfen die Dokumente nicht für öffentliche oder kommerzielle Zwecke vervielfältigen, öffentlich ausstellen, öffentlich zugänglich machen, vertreiben oder anderweitig nutzen.

Sofern die Verfasser die Dokumente unter Open-Content-Lizenzen (insbesondere CC-Lizenzen) zur Verfügung gestellt haben sollten, gelten abweichend von diesen Nutzungsbedingungen die in der dort genannten Lizenz gewährten Nutzungsrechte.

#### Terms of use:

Documents in EconStor may be saved and copied for your personal and scholarly purposes.

You are not to copy documents for public or commercial purposes, to exhibit the documents publicly, to make them publicly available on the internet, or to distribute or otherwise use the documents in public.

If the documents have been made available under an Open Content Licence (especially Creative Commons Licences), you may exercise further usage rights as specified in the indicated licence.





# Working Paper No. 393 July 2011

Decomposing the Impacts of Overeducation and Overskilling on Earnings and Job Satisfaction: An Analysis Using REFLEX data

Nuria Sánchez-Sánchez<sup>a</sup> and Seamus McGuinness<sup>b c d</sup>

Abstract: This paper uses the REFLEX dataset to test the hypothesis that the generally observed negative impacts of overeducation and overskilling on both job satisfaction and earnings can be attributed to under-utilisation in specific job related skills. We find that the penalties to both forms of mismatch are insensitive to the inclusion of controls for overskilling in a wide range of job specific competencies. The research suggests that the problem of mismatch relates to an inability for fully utilise general or innate ability as opposed to specific areas of acquired learning. The analysis suggests the problem of mismatch can only be effectively addressed by raising general levels of job quality within economies and this, in turn, presents serious challenges for policy.

Keywords: Overeducation, Overskilling, job satisfaction, earnings

Corresponding Author: Seamus McGuinness, Email: seamus.mcguinness@esri.ie

ESRI working papers represent un-refereed work-in-progress by researchers who are solely responsible for the content and any views expressed therein. Any comments on these papers will be welcome and should be sent to the author(s) by email. Papers may be downloaded for personal use only.

<sup>&</sup>lt;sup>a</sup> University of Cantabria, Spain

b Economic & Social Research Institute, Dublin

<sup>&</sup>lt;sup>c</sup> Department of Economics, Trinity College Dublin

d National Institute for Labour Studies, Flinders University, Australia

# Decomposing the Impacts of Overeducation and Overskilling on Earnings and Job Satisfaction: An Analysis Using REFLEX data

#### Introduction

There now exists a very substantial international literature examining the link between overeducation and labour market outcomes such as earnings, career mobility and job satisfaction (see McGuinness, 2006 for a review). However, overeducation represents a very broad measure of mismatch and will be prone to inaccuracy in circumstances where (a) job entry requirements represent a poor proxy for job skill content and (b) educational attainment represents a poor proxy accumulated human capital. Thus, the overeducation measure will tend to be affected on the demand side by credentialism and grade inflation and on the supply-side by on-the-job training and unmeasured innate ability ((McGuinness & Wooden (2009)). A more recent strand of the literature has focused on overskilling as a measure of mismatch, as it asks respondents to compare actual job content directly with their work related skills (Allen, Badillo-Amador and van der Velden (2006), Green and Zhu (2008), Mavromaras et al (2009), McGuinness & Sloane (2011)). It is argued that overskilling overcomes many of the perceived measurement problems associated with overeducation as respondents directly compare all skills and abilities, whether they relate to formal / informal schooling or innate ability, with the actual skill requirements of their job. A further conceptual advantage of the overskilling measure is that it is conceivable that we can separate overskilling into its various work related components in order to identify the degree to which any observed wage or job satisfaction penalty relates to a specific area of skill accumulation. However, to date, presumably mainly as a consequence of data constraints, no study has examined the correlation between aggregate measures of mismatch and their individual components and it is this gap in the literature that we attempt to address in this paper.

The underlying rationale for our attempt to decompose the elements of mismatch stems from the large body of evidence that has demonstrated lower earnings and job satisfaction among mismatched workers (see McGuinness (2006) for a review), which, in turn, implies that such phenomena will constrain productivity growth within the economy. Consequently, it is important to identify the areas where the costs of skill under-utilisation are greatest in order to facilitate the formulation of an appropriate policy response aimed at improving the quality of employment matches for workers and limited the costs to individuals, firms and the economy from mismatch. However, if it transpires that the mismatch penalty is poorly correlated with specific observable skill attributes, then the obvious conclusion is that constraints relate primarily to unused general or innate ability. Such a finding would support the view that overskilled workers feel generally unchallenged within their work environments, suggesting that the mismatch problem relates more heavily to a general poor quality of employment as opposed to a poor match on specific acquired skills. The central aim of this paper is to shed light on these issues and consider the implications for policy.

It terms of the evidence linking mismatch with lower job satisfaction and earnings, the bulk of the literature has focused on the impacts of both overeducation and overskilling on lowering pay (McGuinness, (2006), Mavromaras et al (2007) McGuinness & Wooden (2009), however, the impacts on job satisfaction have received much less attention. While a number of studies have shown overeducated workers have lower levels of job satisfaction (Battu, Belfield and Sloane (1999), Fleming and Kler (2007), the situation becomes more complex when overskilling is brought into consideration. For Britain, Green and Zhu (2010) find that overqualification is not a problem for job satisfaction in itself if it is not accompanied by skill mismatch. Similarly, for Spain Badillo Amador, Nicolas and Vila (2008) also find that skill mismatches are a better predictor of job satisfaction than educational mismatches. McGuinness & Sloane (2011), in their study of the UK Graduate labour market, found that overskilling was associated with a lower pay penalty but a higher job satisfaction when compared to overeducation, with the authors concluding that overeducated workers tended to trade-off other job attributes, such as an improved work-life balance, for lower wages thus explaining the reduced impact on job satisfaction. The object of this paper is to examine the mismatch wage \ job satisfaction relationship across a range of countries in order to assess the extent to which the patterns observed in previous studies are replicated within an international dataset and can be attributed to a misalignment in specific skill \ competency areas.

#### **Data**

In this paper we use the Flexible Professional in the Knowledge Society (REFLEX) project was financed as a Specific Targeted Research Project (STREP) of the European Union's Sixth Framework Programme covering 15 countries<sup>1</sup>. It is limited to graduates in the 1999/2000 academic year, who were interviewed five years later in 2005. The REFLEX data contains information on 15 countries (we only consider the 13 European countries within the data)<sup>2</sup> It is limited to graduates in the 1999/2000 academic year, who were interviewed five years later in 2005. The use of graduate cohort data is relatively common within the mismatch literature (see, for example, Dolton and Vignoles (2000), Chevalier (2003), and McGuinness and Bennett (2007). Indeed, some authors argue that such data are less prone to unobserved heterogeneity bias due to the fact that respondents have uniform levels of education and labour market experience (eg McGuinness and Bennett, 2007, and Kelly et al., 2010). For the purposes of our study, we restrict our sample to those individuals currently employed (ignoring self-employment, and unemployment) and who studied for their third level qualification on a full-time basis.

With respect to our key mismatch variables, in keeping with the approach adopted by McGuinness & Sloane (2011) we include measures of both educational (overeducation,

The countries included in the analysis are: Italy, Spain, France, Austria, Germany, Netherland, UK, Finland, Norway, Chez Republic, Portugal, Belgium and Estonia.

<sup>&</sup>lt;sup>2</sup> There is also data for Japan which we exclude in order to focus on European countries.

undereducation) and skill mismatch (overskilling, underskilling), both of which are measured subjectively within the data. As a result of our exclusions, the effective sample falls from 34.347 to 16.876. Individual country samples range from 291 for Portugal to 3,033 in the Czech Republic. Respondents were defined as overeducated if they indicated that a below tertiary level of education was most appropriate for the job. Conversely, they were deemed to be undereducated if the most appropriate level of education was above that actually acquired. Overskilling was based on the response to a question asking individuals to rate on a 1 to 5 scale<sup>3</sup> the extent to which their skills and knowledge were utilised in their work with a response of 1 or 2 deemed consistent with overskilling. Using the same scale, workers were deemed to be underskilled if they responded 4 or 5 to a question indicating that their job demanded more knowledge and skills than they could actually offer. Summary statistics for our sample of countries are provided in the Table 1. Overeducation rates ranged from 2 per cent in Belgium to 16 per cent in Spain, while overskilling, at 14 per cent, was found to be highest in Spain the UK and France and lowest in Portugal at 3 per cent of the sample.

#### <Insert Table 1 here>

A unique feature of the REFLEX is that in addition to collecting information of overall skill utilisation, is also asked specific questions with respect to skill acquisition and usage in 19 key competency areas related to job performance. The competency fields are (1) Knowledge of own discipline (2) knowledge of other disciplines (3) analytical thinking (4) ability to acquire new knowledge (5) ability to negotiate (6) ability to perform under pressure (7) alertness to new opportunities (8) ability to coordinate activities (9) ability to use time effectively (10) ability to work productively with others (11) ability to mobilize the capabilities of others (12) ability to make your meaning clear to others (13) ability to assert your authority (14) ability to use computers and the internet (15) ability to come up with new ideas and solutions (16) willingness to question your own ideas and others (17) ability to present products and ideas (18) ability to write reports etc, (19) ability to write and speak in a foreign language. To derive a measure of overskilling in each area we compared acquired skills and their level of utilisation in the workplace. The survey asks respondents to rate, on a five point scale, both their level of expertise in a given competency and the extent to which this competency is required for their current job. If the acquired competency level is two points higher than the required job level, then individuals were defined as overskilled in that area.

It is somewhat difficult to distinguish clear patterns from 19 competencies distributed across 13 countries; however, it is probably fair to say that the individual competency overskilling

Where 1 was not at all and 5 to a very high extent.

<sup>&</sup>lt;sup>4</sup> We tested the sensitivity of our analysis to variations of this definition and found that our results remained largely unchanged.

rates appear relatively tightly distributed within countries. In terms of cross-country comparisons, the evidence suggests that overskilling is generally higher in terms of individual's alertness to new opportunities and language skills with individual's time management skills relatively well utilised. Given the central question posed within the analysis, a key point of interest relates to the extent to which overskilling in individual competency areas relates to our more general measures of overskilling and overeducation. Furthermore, it is clear that many of the individual competency areas will be highly correlated with each other and to explore these issues further we present a skill correlation matrix in table 2. The first thing to note is that, consistent with the findings of previous research, the two central measures of mismatch are moderately correlated with each other with a correlation coefficient of 0.38. What is much more striking is that both overeducation and overskilling are relatively poorly correlated with overskilling in specific skill areas. This suggests that either (a) the key competency driving general mismatch has been omitted from our data or (b) the perception of general under-utilisation relates more heavily to unused inate or general ability as opposed to specific acquired skills. Given the comprehensive nature of the job competency information collected within the REFLEX data, we would argue that the latter explanation is likely to be most consistent. In terms of the skill specific overskilling variables, these are all appear strongly related to each other with correlation coefficients generally in the order of 0.7. The possible exception to the overall pattern is perhaps unused language skills which generally has a correlation coefficient of approximately 0.5 with respect to the other competency areas.

#### <Insert Table 2 here>

In order to get a clearer picture of the key skill areas where workers under-utisation is most pronounced, we next attempt to reduce the competency data to a more sensible level using Principal Components Analysis (PCA). Principal Components Analysis is a statistical technique for taking high dimensional data and, using the dependencies between variables, represents it in a lower dimensional data without any notable information loss. Perhaps not surprisingly, given the high correlations between the individual skill components, the Kaiser-Meyer-Olkin (KMO) test has a value of just over  $0.9^5$ , indicating that the data is highly suited to such an approach. Within PCA, the vector with the largest eigenvalue is called the first principal component and explains most of the differences in our data, the vector with the next largest eigenvalue is called the second principal component and so on. To control the trade-off between loosing information and simplifying the problem ,we retain the number of factors which explain 78% of the variance in the data, that is to say 4 factors. We perform a Varimax rotation in order to make the interpretation of the retained factors easier. Table 3 shows the scoring coefficients. Component one gathers together under-utilisation in the areas of

\_

<sup>&</sup>lt;sup>5</sup> A KMO of above 0.5 is generally considered desirable for PCA.

pressure working, opportunity alertness, co-ordination, time management, productive co-operation, mobilization, expression and authority and can collectively be referred to as elements of "work productivity". The second component consists of overskilling in the areas of computer use, problem solving, questioning ideas, presentation and writing and these can be collectively viewed as relating to "problem solving and communication". The third component relates to under-utlisation in the areas of one's own specialist discipline, other disciplines, analytical thinking, knowledge acquisition and negotiation which we term "acquired learning". Finally, the fourth component relates to "language skills". Within the subsequent empirical analysis we test the impact of these collective components, alongside the individual competencies, on both job satisfaction and earnings.

#### <Insert Table 3 here>

# **Econometric Analysis**

The approach adopted here centres around an attempt to quantify the proportion of the overall earnings / job satisfaction overskilling / overeducation penalties that can be attributed to mismatch in individual skill competencies. In our models we begin by estimated an OLS / probit model in a basic specification including only controls for mismatch in first and current employment before adding the principal components and individual skill mismatch variables to allow an assessment of the sensitivity of the general penalty to these effects. Our models are based on a pooled sample containing controls for sector and country level fixed effects. We did separate our data into groups of countries to assess the extent to which differential pattern occurred, however, the results were largely indistinguishable from those of the pooled sample<sup>7</sup>. With respect to concerns related to both sample selection and unobserved heterogeneity bias, we assume these to be trivial given the evidence from recent studies that demonstrate that the estimated impact of overskilling on both wages and job satisfaction is unaffected by such factors (Mavromaras et al (2009), McGuinness (2008)). In fact, a recent study by McGuinness & Sloane (2011) use propensity score matching and a sensitivity test for unobserved influences to demonstrate the robustness of the overskilling and overeducation measures used in this dataset.

Table 4 presents the results from the probit model for job satisfaction. Consistent with McGuinness & Sloane (2011), we find that overskilling has the most significant impact on job satisfaction with overskilled workers 27.7 per cent less likely to be satisfied in the current

We check four country groupings: Central Europe countries: Austria, Germany, France, Netherlands and Belgium; East Europe countries: Check republic, and Estonia; Nordic countries: Finland, Norway and UK; and finally Mediterranean countries: Portugal, Spain and Italy.

Results available from the authors.

employment. Overeducation was found to lower the probability of job satisfaction by 17.9 per cent. Underskilled workers were found to have a slightly higher probability of job satisfaction at 5.8 per cent, while no effects were detected for undereducation. When we add the individual components to our model (specification 2) we detect a variety of influences not all of which lower job satisfaction. While overskilling in the areas of non-specialist knowledge, analytical ability, knowledge acquisition, alertness to opportunities, time management, idea creation and language skills all reduced job satisfaction, we found that surplus skills in time management actually raised satisfaction levels. Crucially, the general overeducation and overskilling penalties remained more or less unchanged when the additional controls were added, suggesting that the general effects of overeducation and overskilling on job satisfaction cannot be adequately attributed to under-utilised skills in any specific area. principal components are introduced into the regression, we find that while overskilling in the areas of "problem solving and communication", "knowledge acquisition" and "language skills" all reduce job satisfaction, overskilling in areas related to job "productivity" actually raises it. This would suggest that job satisfaction is higher in circumstances where workers have surplus skills in areas considered core to their performance, implying that workers prefer to have a skill buffer zone that allows them to comfortably perform key tasks within their given job. What is also notable is that the marginal effects of both the principal components and the individual competencies are much lower than the for the general mismatch variables. The results suggest that the widely observed penalties related to overeducation and overskilling relating more to a sense of unused general potential as opposed to under-utilised specific skills.

### <Insert Table 4 here>

The results from the wage equation are presented in table 5. Again these are consistent with previous research showing that the overeducation pay penalty is much more substantial than that for overskilling. Overeducated workers were found to earn 29 per cent less than their well matched counterparts while overskilled workers earned 5.6 per cent below that of workers reporting full skill utilisation. No wage impacts were found with respect to undereducation or underskilling. When the controls for specific overskilling were introduced, the general mismatch pay penalties again remained largely unchanged, confirming the view that lower earnings among mismatched workers related more heavily to an inability to use their general or innate ability as opposed to a lack of opportunities in specific skill areas. Specification 2 revealed that overskilling in the areas of non-specialist knowledge and presentation skills resulted in modest wage premiums, while an inability to fully utilise writing skills lowered earnings by 3 per cent. When the principal components are added to the model, a 1.2 per cent pay penalty was observed for overskilling in the areas of problem solving and communication, however, as was the case in specification 2, the large pay penalties associated with overall overeducation and overskilling were unaffected by the introduction of the more specific overskilling controls.

#### <Insert Table 5 here>

On the basis that observed patterns might vary by gender, we estimated both our job satisfaction and earnings equations separately for males and females. With respect to job satisfaction, our overriding conclusion that the previously observed effects of overeducation and overskilling on job satisfaction were unrelated to under-utilisation in any specific skill area held, furthermore, no notable differences were apparent with respect to the impact of specific key competencies. For both males and females, we again found that surplus job productivity related skills raised job satisfaction, while under-utilisation in the areas of "problem solving and communication" and "acquired learning "lowered it somewhat (Table 6 & Table 7).

#### <Insert Table 6 here>

#### <Insert Table 7 here>

With respect to earnings, once again the patterns were remarkably similar with the overall mismatch pay penalties insensitive to the inclusion of controls for specific skill mismatch (Table 8 & Table 9). The only difference of note related to the influence of the principal component variables, whereby surplus "acquired knowledge" resulted in a slight pay premium for males while under-utilised "problem solving and communication skills" lowered the earnings of females slightly.

<Insert Table 8 here>

<Insert Table 9 here>

## **Summary and Conclusions**

This paper utilised cross-country graduate cohort data from REFLEX to test the hypothesis that the widely observed effects of both overeducation and overskilling on job satisfaction and wages can be attributed to an under-utilisation in employment of specific key work related skills. We found that even after the inclusion of controls for skill under-utilisation in 19 areas key to job performance the observed effects of both overeducation and overskilling remain unchanged. These differences held when the analysis was conducted separately by gender and were insensitive to re-organisation of the data by country groupings. The work points to the conclusion that the observed impacts of both forms of mismatch relate to a general perception of under-utilised innate or general ability rather than a constrained ability to make full use of specific areas of acquired learning or skills. The implication of such a finding that the problem

of mismatch cannot easily be addressed by focusing policy on improving the job match of individuals possessing certain skill sets. The findings suggest that graduate mismatch can only be alleviated by increasing general levels of job quality within economies, suggesting that such phenomena is likely to be a permanent facet of developed economies for some time to come. Finally, an interesting finding emanating from the analysis is that surplus skills in areas related to job productivity performance actually raise levels of job satisfaction by, presumably, providing workers with an operational comfort zone within their given job.

Table 1: Descriptive by countries.

	Nº observations	Mean	Std dev.
ITALY			
overeducated	1175	0.129	0.335
undereducated	1175	0.122	0.328
overskill	1175	0.108	0.311
underskill	1175	0.225	0.418
SPAIN		0.122	
overeducated	2269	0.160	0.367
undereducated	2269	0.071	0.258
overskill	2269	0.143	0.350
underskill	2269	0.238	0.426
FRANCE		0.120	
overeducated	949	0.044	0.205
undereducated	949	0.144	0.351
overskill	949	0.139	0.346
underskill	949	0.154	0.362
AUSTRIA		0.10	0.002
overeducated	773	0.106	0.308
undereducated	773	0.084	0.277
overskill	773	0.084	0.277
underskill	773	0.306	0.461
GERMANY	773	0.047	0.101
overeducated	998	0.063	0.211
undereducated	998	0.088	0.243
overskill	998	0.259	0.283
underskill	998	0.200	0.438
NETHERLAND	330	0.070	0.130
overeducated	2129	0.053	0.255
undereducated	2129	0.089	0.224
overskill	2129	0.252	0.285
underskill	2129	0.122	0.434
UK		0.137	
overeducated	1078	0.055	0.344
undereducated	1078	0.140	0.229
overskill	1078	0.261	0.347
underskill	1078	0.057	0.439
FINLAND		0.109	
overeducated	1350	0.062	0.233
undereducated	1350	0.263	0.312
overskill	1350		0.242
underskill	1350	0.028	0.440
NORWAY		0.116	
overeducated	1522	0.043	0.165
undereducated	1522	0.291	0.320
overskill	1522		0.203
underskill	1522	0.030	0.454
CHEZ REPUBLIC		0.111	
overeducated	3033	0.093	0.173
undereducated	3033	0.178	0.314
overskill	3033		0.291
underskill	3033	0.065	0.382
PORTUGAL		0.226	
overeducated	291	0.034	0.247

undereducated	291	0.508	0.419
overskill	291		0.182
underskill	291	0.020	0.500
BELGIUM	908	0.064	
overeducated	908	0.083	0.143
undereducated	908	0.255	0.246
overskill	908		0.277
underskill		0.022	0.436
ESTONIA	401	0.184	
overeducated	401	0.084	0.148
undereducated	401	0.331	0.388
overskill	401		0.278
underskill			0.471

**Table 2: Correlation matrix** 

	overedu c	undereduc	overskil 1	underskil 1	ownf	othf	anal	ackn	negot	press	alert	coord	time	woth	mob	cmea n	auth	compu	solut	quest	pres	write	lan g
overeducated	1																						8
undereducated	`-0.086	1																					
overskill	0.380	`-0.054	1																				
underskill	`-0.081	0.091	`-0.030	1																			
overownf	0.072	`-0.071	0.074	`-0.141	1																		
overothf	0.041	`-0.066	0.038	`-0.129	0.709	1																	
overanal	0.062	`-0.072	0.048	`-0.138	0.741	0.71	1																
overackn	0.047	`-0.066	0.036	`-0.137	0.728	0.70	0.742	1															
overnegot	`-0.001	`-0.054	`-0.007	`-0.123	0.690	0.67	0.692	0.694	1														
overpress	`-0.003	`-0.060	`-0.011	`-0.126	0.738	0.70	0.731	0.737	0.747	1													
overalert	0.025	`-0.060	0.020	`-0.124	0.681	0.66	0.689	0.690	0.708	0.729	1												
overcoord	0.024	`-0.062	0.012	`-0.129	0.722	0.69	0.724	0.716	0.719	0.766	0.723	1											
overtime	0.003	`-0.062	`-0.002	`-0.127	0.745	0.70	0.741	0.732	0.731	0.794	0.720	0.786	1										
overwoth	0.007	`-0.060	`-0.002	`-0.119	0.707	0.67	0.701	0.703	0.702	0.748	0.685	0.752	0.775	1									
overmob	0.019	`-0.057	0.003	`-0.127	0.708	0.67	0.700	0.701	0.717	0.737	0.705	0.755	0.766	0.759	1								
overcmean	0.008	`-0.063	`-0.004	`-0.125	0.734	0.69	0.724	0.719	0.729	0.760	0.706	0.761	0.786	0.755	0.770	1							
overauth	0.019	`-0.065	0.010	`-0.124	0.699	0.67	0.691	0.688	0.715	0.734	0.692	0.740	0.747	0.718	0.747	0.768	1						
overcompu	0.031	`-0.063	0.010	`-0.122	0.686	0.65	0.685	0.681	0.657	0.706	0.652	0.689	0.713	0.679	0.672	0.705	0.669	1					
oversolut	0.038	`-0.069	0.031	`-0.135	0.714	0.68	0.713	0.712	0.698	0.731	0.717	0.730	0.744	0.713	0.725	0.748	0.723	0.711	1				
overquest	0.063	`-0.068	0.049	`-0.125	0.680	0.66	0.688	0.679	0.666	0.695	0.683	0.702	0.706	0.682	0.695	0.718	0.697	0.663	0.75	1			
overpres	0.058	`-0.077	0.035	`-0.127	0.678	0.65	0.674	0.673	0.678	0.693	0.676	0.694	0.700	0.672	0.696	0.707	0.690	0.663	0.70	0.687	1		
overwrite	0.084	`-0.079	0.059	`-0.133	0.700	0.66	0.701	0.680	0.672	0.702	0.659	0.703	0.712	0.678	0.686	0.712	0.684	0.684	0.70	0.678	0.731	1	
overlang	0.019	`-0.079	0.017	`-0.113	0.562	0.55	0.561	0.558	0.544	0.583	0.546	0.563	0.583	0.555	0.562	0.578	0.557	0.568	0.57	0.554	0.574	0.5	1

Table 3: Principal Components: Scoring coefficients (Orthogonal Varimax rotation)

	comp1	comp2	comp3	comp4
overownf	0.0426	0.0233	0.4097	-0.0048
overothf	-0.0256	-0.0245	0.5362	0.0207
overanal	-0.0095	0.0372	0.4794	-0.0203
overackn	0.0420	-0.0012	0.4364	-0.0113
overnegot	0.3174	-0.0293	0.0484	-0.0104
overpress	0.2824	-0.0692	0.1464	0.0376
overalert	0.2400	0.1200	0.0089	-0.0330
overcoord	0.3230	-0.0055	0.0370	-0.0197
overtime	0.3158	-0.0512	0.0900	0.0197
overwoth	0.3947	-0.0960	0.0011	0.0169
overmob	0.4036	0.0146	-0.1214	0.0025
overcmean	0.3036	0.0747	-0.0242	0.0019
overauth	0.3563	0.0984	-0.1411	-0.0090
overcompu	-0.0117	0.2589	0.1883	0.0700
oversolut	0.0776	0.3741	0.0078	-0.0588
overquest	0.0351	0.4900	-0.0650	-0.0764
overpres	-0.0230	0.5438	-0.0806	0.0286
overwrite	-0.0872	0.4552	0.0949	0.0774
overlang	0.0124	0.0014	-0.0242	0.9870

Names of factors

f1 can be called as productivity f2 innovation

f3 knowledge

and f4 languages

**Table 4: Job Satisfaction Equation.** 

Table 4: Job Satisfaction Equation.					
	Model 1	Model 2	Model 3		
	coef.	coef.	coef.		
male	-0.011	-0.008	-0.008		
labexp	(0.008) 0.000***	(0.008) 0.000	(0.008) 0.000**		
	(0.000)	(0.000)	(0.000)		
overeducated	-0.179***	-0.160***	-0.160***		
undereducated	(0.017) 0.008	(0.018) 0.004	(0.017) 0.005		
	(0.013)	(0.013)	(0.013)		
overskill	-0.277*** (0.014)	-0.257*** (0.015)	-0.260*** (0.015)		
underskill	0.058***	0.053***	0.055***		
· · · · · · ·	(0.008)	(0.008)	(0.008)		
osownf		-0.033** (0.017)			
osothf		-0.032***			
osanal		(0.015) -0.047***			
osunui		(0.017)			
osackn		-0.058***			
osnegot		(0.016) 0.014			
osnegot		(0.015)			
ospress		0.064***			
osalert		(0.017) -0.031***			
osaler		(0.015)			
oscoord		-0.016			
ostime		(0.178) 0.048***			
		(0.018)			
oswoth		0.019 (0.016)			
osmob		0.010			
		(0.017)			
oscmean		0.027 (0.018)			
osauth		-0.001			
osaomnu		(0.016) 0.041*** (0.014)			
oscompu					
ossolut		-0.038*** (0.017)			
osquest		-0.085***			
ocaros		(0.015) 0.003			
ospres		(0.014)			
oswrite		-0.011			
oslang		(0.015) -0.036***			
osiung		(0.010)			
productivity			0.013*** (0.003)		
innovation			-0.024***		
			(0.004)		
knowledge			-0.020*** (0.004)		
languages			-0.009***		
Spain	0.065***	0.061***	(0.004) 0.058***		
Spain.	(0.016)	(0.016)	(0.016)		
France	0.097***	0.098***	0.096***		
Austria	(0.018) 0.141***	(0.018) 0.146***	(0.018) 0.143***		
	(0.017)	(0.017)	(0.017)		
Germany	0.115*** (0.017)	0.117*** (0.017)	0.113*** (0.017)		
Netherland	0.056***	0.053***	0.053***		
UK	(0.017) 0.028	(0.017) 0.027	(0.017) 0.026		
UK	(0.021)	(0.021)	(0.021)		
	( /	( /	(/		

Finland	0.023	0.018	0.018
	(0.018)	(0.019)	(0.019)
Norway	0.052***	0.051***	0.049***
•	(0.020)	(0.020)	(0.020)
Chech Republic	0.112***	0.111***	0.110***
	(0.015)	(0.015)	(0.015)
Portugal	-0.030	-0.013	-0.020
	(0.032)	(0.032)	(0.032)
Belgium	0.095***	0.092***	0.091***
	(0.018)	(0.018)	(0.018)
Estonia	0.044	0.046	0.046
	(0.026)	(0.026)	(0.026)
Pseudo R-squared	0.088	0.097	0.093

Nº observations: 16.876.

Note: Models also contain controls for sector

**Table 5: Wage Equation.** 

	Model 1	Model 2	Model 3
	coef.	coef.	coef.
male	0.086***	0.087***	0.087***
labexp	(0.007) 0.003***	(0.007) 0.003***	(0.007) 0.003***
шосхр	(0.000)	(0.000)	(0.000)
Overeduc.	`-0.290 ***	`-0.283***	`-0.284***
Undereduc.	(0.015) `-0.003	(0.015) `-0.004	(0.015) `-0.004
Chacreage.	(0.012)	(0.012)	(0.012)
overskill	`-0.056***	`-0.051***	`-0.052***
underskill	(0.012) 0.012	(0.013) 0.011	(0.012) 0.011
	(0.008)	(0.008)	(0.008)
osownf		`-0.001	
osothf		(0.016) 0.025**	
		(0.013)	
osanal		`-0.021 (0.015)	
osackn		0.003	
		(0.014)	
osnegot		`-0.010 (0.014)	
ospress		0.038***	
•		(0.017)	
osalert		0.004 (0.013)	
oscoord		0.007	
		(0.016)	
ostime		0.015 (0.018)	
oswoth		`-0.002	
1		(0.015)	
osmob		`-0.006 (0.016)	
oscmean		`-0.002	
osauth		(0.017) `-0.027	
Osaum		(0.015)	
oscompu		-0.016	
ossolut		(0.013) 0.005	
OSSOIUI		(0.015)	
osquest		-0.019	
Ospras		(0.013) 0.004	
ospres		(0.013)	
oswrite		`-0.030***	
oslang		(0.014) `-0.014	
osiang		(0.009)	
productivity			0.000
innovation			(0.003) `-0.012***
			(0.004)
knowledge			0.004 (0.004)
languages			`-0.006
a .	) 0 0 10 total	> 0.040 to to to	(0.004)
Spain	`-0.048*** (0.017)	`-0.049*** (0.017)	`-0.050*** (0.017)
France	0.353***	0.352***	0.352***
A	(0.206)	(0.207)	(0.206)
Austria	0.368*** (0.021)	0.369*** (0.021)	0.368*** (0.021)
Germany	0.677***	0.679***	0.678***
Nothonland	(0.020)	(0.020)	(0.020)
Netherland	0.450*** (0.018)	0.449*** (0.018)	0.448*** (0.018)
	(0.010)	(0.010)	(0.010)

UK	0.510***	0.510***	0.510***
	(0.21)	(0.214)	(0.213)
Finland	0.435***	0.434***	0.433***
	(0.018)	(0.018)	(0.018)
Norway	0.828***	0.830***	0.829***
•	(0.020)	(0.020)	(0.020)
Chech Republic	`-0.766***	`-0.768***	`-0.767***
•	(0.017)	(0.017)	(0.017)
Portugal	`-0.256***	`-0.253***	`-0.252***
	(0.029)	(0.029)	(0.029)
Belgium	0.402***	0.401***	0.400***
	(0.020)	(0.020)	(0.020)
Estonia	`-0.846***	`-0.845***	`-0.846***
	(0.026)	(0.026)	(0.026)
R-squared	0.655	0.655	0.655

Nº observations: 16.015, models also contain controls for sector

Table 6: Job Satisfaction Equation: Males

	Model 1	Model 3	
	coef.	coef.	coef.
labexp	0.000	0.000	0.000
overeducated	(0.000) -0.168***	(0.000) -0.143***	(0.000) -0.139***
	(0.030)	(0.030)	(0.030)
undereducated	-0.007 (0.020)	-0.012 (0.020)	-0.010 (0.020)
overskill	-0.285*** (0.023)	-0.264***	-0.262***
underskill	0.054***	(0.023) 0.046***	(0.023) 0.048***
underskin	(0.013)	(0.013)	(0.013)
osownf		-0.016	
osothf		(0.028) -0.047***	
osanal		(0.023) -0.055***	
Osanai		(0.027)	
osackn		-0.083***	
osnegot		(0.026) 0.026	
		(0.023)	
ospress		0.046 (0.028)	
osalert		-0.059***	
oscoord		(0.024) `-0.003	
oscoolu		(0.027)	
ostime		0.067***	
oswoth		(0.029) 0.038	
		(0.025)	
osmob		-0.014 (0.027)	
oscmean		0.022	
osauth		(0.029) 0.027	
*******		(0.024)	
oscompu		0.003 (0.022)	
ossolut		-0.008	
osquest		(0.022) -0.102***	
osquest		(0.024)	
ospres		0.004 (0.023)	
oswrite		-0.012	
calona		(0.025) -0.036***	
oslang		(0.017)	
productivity			0.016***
innovation			(0.006) -0.028***
1 11			(0.007)
knowledge			-0.030*** (0.007)
languages			-0.008
Spain	0.068***	0.064***	(0.007) 0.060***
•	(0.025)	(0.026)	(0.026)
France	0.096*** (0.030)	0.098*** (0.030)	0.098*** (0.030)
Austria	0.163***	0.167***	0.164***
Germany	(0.024) 0.128***	(0.023) 0.128***	(0.024) 0.123***
	(0.024)	(0.024)	(0.024)
Netherland	0.077*** (0.026)	0.071*** (0.026)	0.070*** (0.026)
UK	0.067***	0.065**	0.062**
Finland	(0.032) 0.046	(0.032) 0.040	(0.032) 0.040

	(0.029)	(0.029)	(0.029)
Norway	0.116***	0.112***	0.113***
	(0.028)	(0.028)	(0.028)
Chech Republic	0.127***	0.121***	0.122***
•	(0.023)	(0.023)	(0.023)
Portugal	-0.033	-0.016	-0.027
_	(0.056)	(0.055)	(0.057)
Belgium	0.072***	0.062**	0.064**
	(0.030)	(0.031)	(0.030)
Estonia	0.103***	0.099***	0.098***
	(0.042)	(0.043)	(0.043)
Pseudo R-squared	0.092	0.106	0.1016

Nº observations: 6.817, models also contain controls for sector

Table 7: Job Satisfaction Equation: Females

	Model 1	Model 2	Model 3
	coef.	coef.	coef.
labexp	0.000***	0.000	0.000**
overeducated	(0.000) -0.190***	(0.000) -0.173***	(0.000) -0.175***
	(0.022)	(0.022)	(0.022)
undereducated	0.024 (0.017)	0.022 (0.017)	0.021 (0.017)
overskill	-0.270***	-0.252***	-0.254***
underskill	(0.019) 0.061***	(0.019) 0.056***	(0.019) 0.057***
underskin	(0.011)	(0.011)	(0.011)
osownf		-0.043** (0.023)	
osothf		-0.019	
ocamal		(0.020) -0.039**	
osanal		(0.022)	
osackn		-0.040**	
osnegot		(0.021) 0.003	
•		(0.021)	
ospress		0.076*** (0.022)	
osalert		-0.010	
oscoord		(0.019) -0.029	
		(0.023)	
ostime		0.036 (0.024)	
oswoth		0.005	
osmob		(0.022) 0.026	
OSITIOU		(0.022)	
oscmean		0.030 (0.024)	
osauth		-0.025	
0.000		(0.022) 0.065***	
oscompu		(0.018)	
ossolut		-0.055***	
osquest		(0.023) -0.075***	
		(0.020)	
ospres		0.006 (0.019)	
oswrite		-0.014	
oslang		(0.019) -0.037***	
•		(0.013)	0.000**
productivity			0.009** (0.005)
innovation			-0.021***
knowledge			(0.006) -0.013***
			(0.006)
languages			-0.010 (0.005)
Spain	0.063***	0.062***	0.058***
France	(0.021) 0.094***	(0.021) 0.095***	(0.021) 0.092***
	(0.023)	(0.023)	(0.023)
Austria	0.120*** (0.025)	0.127*** (0.024)	0.125*** (0.024)
Germany	0.107***	0.113***	0.110***
Netherland	(0.024) 0.043**	(0.024) 0.044**	(0024) 0.041
	(0.023)	(0.023)	(0.023)
UK	0.004 (0.029)	0.006 (0.029)	0.001 (0.029)
	(0.029)	(0.029)	(0.029)

Finland	0.008	0.006	0.003
	(0.024)	(0.025)	(0.025)
Norway	0.007	0.013	0.009
•	(0.027)	(0.027)	(0.027)
Chech Republic	0.099***	0.102***	0.100***
•	(0.020)	(0.020)	(0.020)
Portugal	-0.031	-0.014	-0.019
	(0.040)	(0.039)	(0.039)
Belgium	0.111***	0.113***	0.109***
_	(0.023)	(0.023)	(0.023)
Estonia	0.016	0.019	0.017
	(0.033)	(0.033)	(0.033)
Pseudo R-squared	0.089	0.097	0.092

Nº observations: 10.059, models also contain controls for sector

Table 8: Wage Equation: males

	Model 1	Model 2	Model 3
	coef.	coef.	coef.
labexp	0.004***	0.004***	0.004***
overeducated	(0.000) -0.270***	(0.000) -0.268***	(0.000) -0.268***
1 1 . 1	(0.024)	(0.025)	(0.025)
undereducated	-0.026 (0.017)	-0.027 (0.017)	-0.027 (0.017)
overskill	-0.045***	-0.045***	-0.045***
underskill	(0.019) 0.017	(0.019) 0.016	(0.019) 0.017
underskiii	(0.012)	(0.012)	(0.012)
osownf		-0.013	
osothf		(0.024) 0.026	
		(0.020)	
osanal		0.015 (0.023)	
osackn		0.008	
ognagot		(0.022) -0.025	
osnegot		(0.022)	
ospress		0.049*	
osalert		(0.027) -0.015	
osaicit		(0.020)	
oscoord		0.0210	
ostime		(0.024) 0.024	
		(0.028)	
oswoth		0.001 (0.024)	
osmob		`-0.038	
		(0.024)	
oscmean		`-0.013 (0.271)	
osauth		`-0.021	
oscompu		(0.022) -0.012	
oscompu		(0.020)	
ossolut		0.011	
osquest		(0.024) -0.021	
•		(0.020)	
ospres		-0.009 (0.021)	
oswrite		0.004	
1		(0.023)	
oslang		-0.019 (0.015)	
productivity			-0.005
innovation			(0.005) -0.009
			(0.006)
knowledge			0.015*** (0.006)
languages			-0.007
Spain	-0.057***	-0.056***	(0.006) -0.058***
Spain	(0.026)	(0.026)	(0.026)
France	0.403***	0.401***	0.402***
Austria	(0.033) 0.393***	(0.033) 0.395***	(0.033) 0.394***
	(0.030)	(0.030)	(0.030)
Germany	0.690*** (0.028)	0.693*** (0.028)	0.690*** (0.028)
Netherland	0.436***	0.433***	0.435***
TIIZ	(0.027)	(0.027)	(0.027)
UK	0.518*** (0.032)	0.517*** (0.033)	0.517*** (0.032)
	(0.032)	(0.033)	(0.032)

Finland	0.432***	0.430***	0.432***
	(0.029)	(0.029)	(0.029)
Norway	0.803***	0.803***	0.803***
•	(0.031)	(0.031)	(0.031)
Chech Republic	-0.748***	-0.749***	-0.748***
•	(0.025)	(0.025)	(0.025)
Portugal	-0.187***	-0.186***	-0.187***
•	(0.049)	(0.049)	(0.049)
Belgium	0.383***	0.379***	0.380***
-	(0.031)	(0.031)	(0.031)
Estonia	-0.757***	-0.762***	-0.760***
	(0.046)	(0.046)	(0.046)
R-squared	0.671	0.672	0.671

№ observations: 6.479, models also contain controls for sector

Table 9: Wage Equation: Females

	Model 1	Model 2	Model 3
	coef.	coef.	coef.
labexp	0.002***	0.002***	0.002***
overeducated	(0.000) -0.293***	(0.000) -0.284***	(0.000) -0.285***
	(0.019)	(0.019)	(0.019)
undereducated	0.016 (0.016)	0.015 (0.016)	0.014 (0.016)
overskill	-0.063***	-0.056***	-0.056***
1 1'11	(0.017)	(0.017)	(0.017)
underskill	0.009 (0.010)	0.008 (0.010)	0.008 (0.010)
osownf	(*****)	0.007	(0.0.2.0)
osothf		(0.021) 0.021	
osoun		(0.018)	
osanal		-0.041***	
osackn		(0.020) 0.000	
OSUCKII		(0.019)	
osnegot		0.004	
ospress		(0.019) 0.030	
•		(0.020)	
osalert		0.015 (0.018)	
oscoord		-0.007	
		(0.021)	
ostime		0.001 (0.024)	
oswoth		0.000	
osmoh		(0.020) 0.018	
osmob		(0.021)	
oscmean		0.010	
osauth		(0.023) -0.027	
osaatii		(0.020)	
oscompu		-0.019	
ossolut		(0.018) -0.008	
		(0.021)	
osquest		-0.023 (0.018)	
ospres		0.014	
occurrito		(0.018) -0.049***	
oswrite		(0.018)	
oslang		-0.012	
productivity		(0.012)	0.006
productivity			(0.004)
innovation			-0.015*** (0.005)
knowledge			-0.003
			(0.006)
languages			-0.005 (0.005)
Spain	-0.041*	-0.042*	-0.044**
France	(0.022) 0.320***	(0.023) 0.321***	(0.022) 0.320***
Trance	(0.026)	(0.026)	(0.026)
Austria	0.338***	0.342***	0.339***
Germany	(0.029) 0.661***	(0.030) 0.665***	(0.029) 0.662***
•	(0.028)	(0.028)	(0.028)
Netherland	0.465***	0.466***	0.465*** (0.024)
UK	(0.024) 0.501***	(0.024) 0.505***	0.502***
	(0.028)	(0.028)	(0.028)

Finland	0.428***	0.430***	0.427***
	(0.024)	(0.024)	(0.024)
Norway	0.849***	0.852***	0.850***
•	(0.027)	(0.027)	(0.027)
Chech Republic	-0.777***	-0.776***	-0.777***
•	(0.023)	(0.023)	(0.023)
Portugal	-0.292***	-0.288***	-0.287***
-	(0.037)	(0.037)	(0.037)
Belgium	0.423***	0.425***	0.422***
	(0.027)	(0.027)	(0.027)
Estonia	-0.879***	-0.873***	-0.877***
	(0.032)	(0.032)	(0.032)
R-squared	0.637	0.638	0.637

 $\overline{N^o}$  observations: 9.536, models also contain controls for sector

**APPENDIX**Summary Statistics

	ITAL	Y	SPA	IN	FRANC	CE	AUS	TRIA	GERMA	NY	NETHER	LAND
	Mean St	td. Dev.		td. Dev.N		td. Dev.	Mean	Std. Dev.	Mean S	Std. Dev.	Mean S	td. Dev.
wage	1867.6	2529	1526.0	1.762	2565.8	4.112	2836.8	2.465	4030.3	6.814	2450.3	1.566
satisfied	0.49	0.50	0.57	0.49	.60	0.49	0.63	0.48	0.65	0.47	0.62	0.48
overeducated	0.11	0.31	0.15	0.35	0.03	0.18	0.08	0.27	0.04	0.21	0.07	0.25
undereducated	0.10	0.30	0.06	0.24	0.13	0.34	0.07	0.25	0.06	0.23	0.05	0.22
overskilled	0.09	0.29	0.13	0.34	0.11	0.32	0.07	0.25	0.08	0.27	0.08	0.27
underskilled	0.21	0.40	0.21	0.41	0.14	0.35	0.27	0.44	0.24	0.43	0.23	0.42
male	0.39	0.49	0.32	0.46	0.30	0.46	0.43	0.49	0.48	0.49	0.34	0.47
labexp	51.0	16.6	48.1	16.0	44.08	15.5	52.5	12.6	53.19	12.93	53.71	12.35
age	31.3	3.3	28.7	2.0	28.3	3.2	32.0	4.90	32.46	3.16	29.28	3.03
education	0.01	0.12	0.12	0.33	0.05	0.22	0.12	0.32	0.07	0.26	0.133	0.34
art	0.14	0.34	0.08	0.28	0.14	0.35	0.11	0.32	0.12	0.33	0.05	0.22
social	0.36	0.48	0.32	0.46	0.30	0.45	0.38	0.48	0.23	0.42	0.32	0.46
science	0.12	0.32	0.14	0.34	0.25	0.43	0.10	0.31	0.11	0.31	0.07	0.26
engineering	0.18	0.39	0.13	0.34	0.10	0.30	0.18	0.38	0.24	0.42	0.12	0.33
agvet	0.01	0.11	0.03	0.19	0.00	0.08	0.01	0.13	0.03	0.18	0.01	0.12
health	0.13	0.34	0.13	0.13	0.07	0.26	0.05	0.13	0.13	0.34	0.21	0.12
services	0.13	0.07	0.13	0.09	0.07	0.20	0.03	0.22	0.13	0.34	0.21	0.41
masters	0.00	0.30	0.60	0.09	0.03	0.18	0.01	0.11	0.02	0.13	0.30	0.21
unemp	0.37	0.30	0.60	0.48	0.35	0.49	0.35	0.47	0.79	0.46	0.30	0.43
	0.37	0.45	0.32	0.46	0.35	0.47	0.33	0.47	0.31	0.40	0.24	0.43
supervisory fieldmatchnow		0.43	0.32	0.46	0.26	0.44	0.25	0.43	0.20	0.40	0.22	0.41
	0.31							0.43			0.22	
fieldrelatednow	0.43	0.49	0.51	0.49	0.39	0.48	0.46		0.49	0.50		0.49
fieldmatchjob1	0.25	0.43	0.20	0.40	0.28	0.45	0.36	0.48	0.38	0.48	0.23	0.42
fieldrelatedjob1	0.43	0.49	0.45	0.49	0.36	0.48	0.43	0.49	0.46	0.49	0.53	0.49
hours	36.54	9.1	35.9	8.80	33.3	9.08	38.9	8.98	37.8	8.63	35.50	7.16
coursemp	0.30	0.45	0.40	0.49	0.28	0.45	0.40	0.49	0.35	0.47	0.41	0.49
courseprest	0.48	0.49	0.34	0.47	0.18	0.39	0.41	0.49	0.34	0.47	0.20	0.40
coursevoc	0.29	0.45	0.23	0.42	0.24	0.43	0.27	0.44	0.30	0.46	0.57	0.49
rdfirm	0.31	0.46	0.32	0.46	0.27	0.44	0.45	0.49	0.40	0.49	0.36	0.48
size5099	0.08	0.27	0.08	0.27	0.05	0.21	0.07	0.26	0.06	0.24	0.06	0.24
size 100249	0.09	0.28	0.08	0.27	0.07	0.25	0.07	0.26	0.06	0.24	0.12	0.32
size250999	0.10	0.30	0.10	0.30	0.09	0.29	0.12	0.33	0.09	0.29	0.17	0.38
size 1000	0.23	0.42	0.32	0.47	0.42	0.49	0.32	0.46	0.31	0.46	0.36	0.48
public	0.26	0.44	0.31	0.46	0.41	0.49	0.30	0.45	0.41	0.49	0.45	0.49
numemployers	2.26	1.7	3.13	3.67	2.09	1.79	2.19	1.81	1.89	2.57	2.19	1.62
Osownf	0.22	0.41	0.17	0.38	0.20	0.40	0.24	0.42	0.14	0.35	0.14	0.35
Osothf	0.27	0.44	0.18	0.38	0.24	0.42	0.29	0.45	0.17	0.38	0.16	0.37
Osanal	0.25	0.43	0.18	0.39	0.20	0.40	0.27	0.44	0.16	0.37	0.16	0.37
Osackn	0.26	0.44	0.19	0.39	0.23	0.42	0.27	0.44	0.16	0.37	0.18	0.38
Osnegot	0.25	0.43	0.19	0.39	0.21	0.41	0.27	0.44	0.18	0.38	0.16	0.37
Ospress	0.23	0.42	0.16	0.37	0.20	0.40	0.23	0.42	0.13	0.34	0.14	0.35
Osalert	0.26	0.44	0.21	0.41	0.27	0.44	0.27	0.44	0.18	0.38	0.16	0.36
Oscoord	0.25	0.43	0.18	0.38	0.20	0.40	0.26	0.44	0.15	0.36	0.16	0.37
Ostime	0.24	0.42	0.16	0.36	0.17	0.38	0.25	0.43	0.12	0.33	0.13	0.34
Oswoth	0.25	0.43	0.19	0.39	0.20	0.40	0.27	0.44	0.16	0.36	0.14	0.35
Osmob	0.26	0.44	0.18	0.38	0.21	0.40	0.27	0.44	0.17	0.38	0.14	0.35
Oscmean	0.27	0.44	0.15	0.36	0.17	0.38	0.26	0.44	0.17	0.38	0.14	0.34
Osauth	0.25	0.43	0.18	0.38	0.20	0.40	0.28	0.44	0.17	0.38	0.16	0.37
Oscompu	0.26	0.44	0.20	0.40	0.24	0.42	0.25	0.43	0.17	0.38	0.17	0.37
Ossolut	0.26	0.43	0.17	0.38	0.22	0.42	0.26	0.44	0.16	0.37	0.15	0.36
Osquest	0.28	0.45	0.22	0.41	0.22	0.41	0.31	0.46	0.21	0.40	0.16	0.37
Ospres	0.26	0.44	0.19	0.39	0.21	0.41	0.29	0.45	0.18	0.38	0.19	0.39
Oswrite	0.26	0.44	0.19	0.39	0.24	0.42	0.28	0.45	0.16	0.37	0.18	0.38
Oslang	0.32	0.46	0.25	0.43	0.29	0.45	0.36	0.48	0.29	0.45	0.29	0.45
Juming	0.52	5.70	0.20	0.73	0.27	5.75	5.50	5.70	0.27	5.75	0.27	5.75

	UK		FINL	AND	NOR	WAY	CHEZ REP	UBLIC	PORTU	JGAL	BELO	GIUM	EST	ONIA
	Mean Std	l. Dev.	Mean	Std. Dev l	Mean	Std. Dev.	Mean St	td. Dev.	Mean	Std. Dev	Mean	Std. Dev.	Mean	Std. Dev.
wage	2679.6	1368	2.479	1.217	4373.7	6.495	758.4	350	1287.2	608	2684.0	2.556	766.1	415.3
satisfied	0.58	0.49	0.56	0.49	0.67	0.46	0.63	0.48	0.59	0.49	0.70	0.45	0.62	0.48
overeducated	0.13	0.33	0.05	0.22	0.02	0.16	0.02	0.17	0.05	0.23	0.019	0.13	0.01	0.13
undereducated	0.05	0.22	0.09	0.29	0.10	0.31	0.11	0.32	0.21	0.41	0.06	0.24	0.16	0.36
overskilled	0.13	0.33	0.06	0.23	0.04	0.19	0.08	0.28	0.03	0.17	0.08	0.27	0.07	0.25
underskilled	0.23	0.42	0.23	0.42	0.27	0.44	0.16	0.37	0.48	0.50	0.25	0.43	0.30	0.46
male	0.36	0.48	0.31	0.46	0.35	0.47	0.41	0.49	0.32	0.46	0.41	0.49	0.26	0.44
labexp	49.94	13.52	48.63	13.05	60.73	12.24	40.24	13.76	62.49	16.81	52.7	11.57	61.12	16.16
age	29.66	7.22	30.96	3.94	32.91	4.93	27.45	1.71	28.58	2.28	27.11	1.38	29.21	3.25
education	0.03	0.18	0.05	0.23	0.18	0.39	0.15	0.36	0.17	0.37	0.02	0.15	0.17	0.38
art	0.27	0.44	0.09	0.29	0.04	0.21	0.03	0.18	0.08	0.27	0.19	0.39	0.12	0.32
social	0.32	0.46	0.24	0.43	0.18	0.38	0.26	0.43	0.32	0.46	0.33	0.47	0.29	0.45
science	0.18	0.38	0.08	0.27	0.08	0.27	0.05	0.22	0.06	0.24	0.09	0.28	0.11	0.31
engineering	0.05	0.23	0.20	0.40	0.11	0.32	0.25	0.43	0.18	0.38	0.23	0.42	0.09	0.29
agvet	0.02	0.14	0.02	0.16	0.02	0.14	0.04	0.20	0	0	0.00	0.06	0.02	0.16
health	0.06	0.25	0.24	0.42	0.31	0.46	0.13	0.34	0.14	0.35	0.07	0.26	0.10	0.30
services	0.03	0.17	0.03	0.18	0.04	0.20	0.02	0.16	0.02	0.14	0.01	0.13	0.05	0.23
masters	0.07	0.26	0.45	0.49	0	0	0.85	0.35	0.73	0.44	0.94	0.21	0.83	0.37
unemp	0.34	0.47	0.36	0.48	0.20	0.40	0.42	0.49	0.40	0.49	0.34	0.47	0.24	0.43
supervisory	0.43	0.49	0.25	0.43	0.39	0.48	0.30	0.46	0.32	0.46	0.32	0.46	0.41	0.49
fieldmatchnow	0.23	0.42	0.29	0.45	0.31	0.46	0.30	0.45	0.32	0.47	0.20	0.40	0.30	0.46
fieldrelatednow	0.37	0.48	0.48	0.50	0.56	0.49	0.46	0.49	0.53	0.49	0.62	0.48	0.44	0.49
fieldmatchjob1	0.20	0.40	0.33	0.47	0.31	0.46	0.29	0.45	0.29	0.45	0.20	0.40	0.45	0.49
fieldrelatedjob1	0.29	0.45	0.50	0.50	0.56	0.49	0.36	0.48	0.53	0.49	0.59	0.49	0.33	0.47
hours	37.59	7.97	36.54	6.36	36.41	6.31	38.28	6.91	35.33	8.39	36.98	7.64	36.69	7.88
coursemp	0.29	0.45	0.41	0.49	0.63	0.48	0.44	0.49	0.35	0.48	0.40	0.49	0.26	0.44
courseprest	0.45	0.49	0.33	0.47	0.31	0.46	0.30	0.46	0.58	0.49	0.49	0.50	0.41	0.49
coursevoc	0.26	0.44	0.61	0.48	0.60	0.48	0.51	0.49	0.44	0.49	0.30	0.45	0.23	0.42
rdfirm	0.39	0.48	0.44	0.49	0.37	0.48	0.35	0.47	0.33	0.47	0.39	0.48	0.38	0.48
size5099	0.08	0.27	0.07	0.26	0.07	0.25	0.10	0.30	0.11	0.31	0.08	0.27	0.14	0.35
size100249	0.07	0.27	0.10	0.30	0.10	0.31	0.11	0.31	0.10	0.30	0.10	0.30	0.13	0.34
size250999	0.12	0.33	0.16	0.37	0.14	0.35	0.15	0.35	0.16	0.37	0.15	0.36	0.13	0.34
size1000	0.41	0.49	0.30	0.45	0.35	0.47	0.22	0.41	0.25	0.43	0.40	0.49	0.15	0.36
public	0.43	0.49	0.40	0.49	0.58	0.49	0.33	0.47	0.38	0.48	0.34	0.47	0.50	0.50
numemployers	2.62	2.88	2.11	1.65	2.17	2.10	1.65	0.91	2.46	1.75	2.15	1.53	2.39	1.80
Osownf	0.17	0.38	0.22	0.41	0.13	0.34	0.20	0.40	0.13	0.34	0.07	0.26	0.20	0.40
Osothf	0.19	0.39	0.21	0.40	0.14	0.35	0.22	0.41	0.18	0.38	0.11	0.32	0.21	0.41
Osanal	0.19	0.39	0.22	0.41	0.17	0.37	0.20	0.40	0.15	0.36	0.08	0.28	0.22	0.41
Osackn	0.19	0.39	0.22	0.41	0.16	0.37	0.19	0.39	0.17	0.38	0.10	0.31	0.22	0.41
Osnegot	0.17	0.38	0.21	0.41	0.17	0.37	0.20	0.40	0.19	0.39	0.09	0.29	0.24	0.42
Ospress	0.16	0.36	0.21	0.40	0.14	0.35	0.19	0.39	0.13	0.34	0.08	0.27	0.22	0.41
Osalert	0.20	0.40	0.24	0.43	0.16	0.37	0.23	0.42	0.23	0.42	0.09	0.29	0.23	0.42
Oscoord	0.17	0.37	0.22	0.41	0.14	0.35	0.20	0.40	0.16	0.37	0.09	0.29	0.23	0.42
Ostime	0.15	0.35	0.20	0.40	0.14	0.35	0.20	0.40	0.12	0.33	0.07	0.26	0.22	0.41
Oswoth	0.16	0.37	0.21	0.41	0.17	0.38	0.21	0.41	0.12	0.33	0.08	0.27	0.22	0.41
Osmob	0.17	0.38	0.21	0.41	0.15	0.36	0.21	0.41	0.14	0.35	0.08	0.28	0.25	0.43
Oscmean	0.15	0.35	0.21	0.40	0.12	0.33	0.20	0.40	0.13	0.34	0.07	0.25	0.21	0.40
Osauth	0.18	0.38	0.22	0.41	0.16	0.37	0.20	0.40	0.15	0.36	0.12	0.33	0.23	0.42
Oscompu	0.21	0.40	0.23	0.42	0.19	0.39	0.21	0.41	0.17	0.37	0.08	0.28	0.24	0.42
Ossolut	0.20	0.40	0.21	0.41	0.17	0.37	0.22	0.42	0.17	0.38	0.08	0.27	0.23	0.42
Osquest	0.20	0.40	0.23	0.42	0.18	0.38	0.23	0.42	0.21	0.41	0.10	0.30	0.26	0.44
Ospres	0.21	0.41	0.24	0.42	0.17	0.38	0.22	0.41	0.21	0.41	0.12	0.33	0.24	0.43
Oswrite	0.20	0.40	0.26	0.44	0.15	0.36	0.20	0.40	0.17	0.37	0.11	0.32	0.25	0.43
Oslang	0.25	0.43	0.29	0.45	0.31	0.46	0.26	0.43	0.30	0.45	0.14	0.35	0.22	0.42

#### **Data Appendix**

**Lwage** Gross monthly earnings in main employment logged.

Overeducated: Dummy variable takes value 1 if overeducated in current job and zero otherwise
Undereducated: Dummy variable takes value 1 if undereducated in current job and zero otherwise
Overskilled: Dummy variable takes value 1 if overskilled in current job and zero otherwise
Underskilled: Dummy variable takes value 1 if underskilled in current job and zero otherwise

Male: Dummy variable takes value 1 if Male and zero otherwise

Labexp: Number of months employed since graduation

age: Age in years

Education: Dummy variable takes value 1 if main field of study was Education and zero otherwise

Art: Dummy variable takes value 1 if main field of study was Humanities and art zero otherwise

Social: Dummy variable takes value 1 if main field of study was Social Science and zero otherwise

Science: Dummy variable takes value 1 if main field of study was Science and zero otherwise

Engineering: Dummy variable takes value 1 if main field of study was Engineering and zero otherwise

Agvet: Dummy variable takes value 1 if main field of study was Agriculture / Veterinary and zero

otherwise

Health: Dummy variable takes value 1 if main field of study was Health and Welfare and zero otherwise
Services: Dummy variable takes value 1 if main field of study was Services and zero otherwise
Masters degree: Dummy variable takes value 1 if possessed a Masters degreeers degree and zero otherwise

Supervisory respon: Dummy variable takes value 1 if Supervisory respond staff members and zero otherwise

Field\_match\_now: Dummy variable takes value 1 if current job matched exclusively to field of study and zero

otherwise

**Field\_related\_now**: Dummy variable takes value 1 if current job matched on own or a related field of study and zero

otherwise

**Field\_match\_job1**: Dummy variable takes value 1 if first job matched exclusively to field of study and zero otherwise **Field\_related\_job1**: Dummy variable takes value 1 if first job matched on own or a related field of study and zero

otherwise

Coursemp: Dummy variable takes value 1 if employers were familiar with course and zero otherwise.

Measured subjectively by respondent.

Courseprest: Dummy variable takes value 1 if course was academically prestigious and zero otherwise.

Measured subjectively by respondent.

Coursevoc: Dummy variable takes value 1 if course was vocationally and zero otherwise Measured

subjectively by respondent.

Hours worked: Regular contract Hours worked per week

R&D Firm:Dummy variable takes value 1 if employed in a research intensive firm and zero otherwiseFirmsize 50-99:Dummy variable takes value 1 if employed in a firm with 50 to 99 workers and zero otherwiseFirmsize 100-249:Dummy variable takes value 1 if employed in a firm with 100 to 249 workers and zero otherwiseFirmsize 250-999:Dummy variable takes value 1 if employed in a firm with 250 to 999 workers and zero otherwiseFirmsize 1000+:Dummy variable takes value 1 if employed in a firm with over 1000 workers and zero otherwisePublic:Dummy variable takes value 1 if employed in a public sector organisation and zero otherwise

**Numemployers**: Number of employers since graduation

Osownf: Dummy variable takes value 1 if overskilled in own field and zero otherwise

Osthf: Dummy variable takes value 1 if overskilled in another field and zero otherwise

Osanal: Dummy variable takes value 1 if overskilled in analytical thinking and zero otherwise
Osackn: Dummy variable takes value 1 if overskilled in ability to acquire new knowledge and zero
Osnegot: Dummy variable takes value 1 if overskilled in ability to negotiate effectively and zero otherwise
Ospress: Dummy variable takes value 1 if overskilled in ability to perform well under pressure and zero

otherwise

Osalert: Dummy variable takes value 1 if overskilled in alertness to new opportunities and zero otherwise Oscoord: Dummy variable takes value 1 if overskilled in ability to coordinate activities and zero otherwise Ostime: Dummy variable takes value 1 if overskilled in ability to use time effectively and zero otherwise Oswoth: Dummy variable takes value 1 if overskilled in ability to work productively with others and zero

otherwise

Osmob: Dummy variable takes value 1 if overskilled in ability to mobilize the capabilities of others and

zero otherwise

Oscmean: Dummy variable takes value 1 if overskilled in ability to make your meaning clear to others and

zero otherwise

Osauth: Dummy variable takes value 1 if overskilled in ability to assert your authority and zero otherwise Oscompu: Dummy variable takes value 1 if overskilled in ability to use computers and zero otherwise Ossolut: Dummy variable takes value 1 if overskilled in ability to come up with new ideas and solutions

and zero otherwise

Osquest: Dummy variable takes value 1 if overskilled in ability to question yours and others ideas and zero

otherwise

Ospres: Dummy variable takes value 1 if overskilled in ability to present ideas / products to others and

zero otherwise

Oswrite: Dummy variable takes value 1 if overskilled in ability to write reports memos or documents and

zero otherwise

Oslang: Dummy variable takes value 1 if overskilled in ability to write and speak in a foreign language

and zero otherwise

# References

- Allen J., Badillo-Amador L. and van der Velden R., Wage Effects of Job-Worker Mismatches: Heterogeneous Skills or Institutional Effects, ROA, University of Maastricht, September, 2006.
- Badillo-Amador L., Lopez Nicolas A. and Vila Lladosa L., Education and Competence Mismatches: Job Satisfaction Consequences for Workers, Rect@, 16(1)), 2008, 104.
- Battu H., Belfield C.R. and Sloane P.J., Overeducation Among Graduates: A Cohort View, *Education Economics*, 17(1), 1999, 21-38.
- Bauer T., Educational Mismatch and Wages: A Panel Analysis, *Economics of Education Review*, 21, 2002, 221-229.
- Brennan J., Overview Report to HEFCE on the Flexible Professional in the Knowledge Society, Centre for Higher Education Research and Information (CHERI), Open University, November, 2008.
- Card, D. E. & Krueger, A.B. *Myth and Measurement: The New Economics of the Minimum Wage*. Princeton: Princeton University Press, New Jersey USA,1995.
- Chevalier A., Measuring Overeducation, *Economica*, 70(3), 2003, 509-531.
- Chevalier A. and Lindley J., Overeducation and the Skills of UK Graduates, *Journal of the Royal Statistical Society*, Series A, 172(2), 2009, 307-338.
- Dolton P.J. and Silles M.A., The Effects of Overeducation on Earnings in the Graduate Labour Market, *Economics of Education Review*, 27, 2008, 125-139.
- Dolton P.J. and Vignoles A., The Incidence and Effects of Overeducation in the UK Graduate Labour Market, *Economics of Education Review*, 19(2), 2000, 179-198
- Fleming C.M. and Kler P., I'm Too Clever for this Job: A Bivariate Probit Analysis on Overeducation and Job Satisfaction in Australia, *Applied Economics*, 40(9), 2007, 1123-1138.
- Gottschalk P. and Hansen M., Is the Proportion of College Workers in Non-College Jobs Increasing?, *Journal of Labor Economics*, 21, 2003, 449-471.
- Grazier S., O'Leary N.C. and Sloane P.J., Graduate Employment in the UK: An Application of the Gottschalk-Hansen Model, IZA Discussion Paper no. 3618, Bonn, 2008.
- Green F. and McIntosh S., Is There a Genuine Under-utilisation of Skills Amongst the Over-qualified?, *Applied Economics*, 39, 2007, 427-439.
- Green F. and Zhu Y., Overqualification, Job Dissatisfaction and Increasing Dispersion in the Returns to Graduate Education, Oxford Economic Papers, vol. 62 (4), February 2010, 740-763.

- Kelly, E. O'Connell, P. and Smith, E. "The Economic Returns to Field of Study and Competencies Among Higher Education Graduates in Ireland" Economics of Education Review, Vol 29 No 10, August 2010, 650-657.
- Mavromaras, K., McGuinness, S. & King, Fok, Y. "Assessing the Incidence and Wage Effects of Overskilling in the Australian Labour Market", *The Economic Record*, 2009, Vol. 85(268), pp. 60-72.
- Mavromaras, K., McGuinness, S. & Wooden M., "Overskilling in the Australian Labour Market", Australian Economic Review, vol. 40, nº 3, September 2007, 307-312.
- McGuinness, S. "Overeducation as a Sheepskin effect: Evidence from Northern Ireland" *Applied Economics*, 2003, 35 (5), pp597-608.
- McGuinness S. (2006). Overeducation in the Labour Market. *Journal of Economic Survey,* vol. 20, nº 3, 387-417.
- McGuinness, S. and Bennett, J. "Overeducation and the Graduate Labour Market: A Quantile Regression Approach", *Economics of Education Review*, 2007, Vol. 6(5), pp. 521-531
- McGuinness S. and Wooden M., Overskilling, Job Insecurity and Career Mobility, *Industrial Relations*, 48(2), April, 2009, 265-286.
- McGuinness, S. "How Biased are the Estimated Wage Impacts of Overeducation: A Propensity Score Matching Approach", *Applied Economics Letters*, 2008, Vol. 15(2), pp. 145-151
- McGuinness S. and Sloane P. J., Labour Market Mismatch Among UK Graduates; An Analysis Using REFLEX Data, *Economics of Education Review*, vol. 30, Issue 1, February 2011, 130-145.
- Rosen S., Learning and Experience in the Labour Market, *Journal of Human Resources*, 7(3), 1972, 326-342.
- Rosenbaum P.R., *Observational Studies*, Springer-Verlag, Germany, 2002.
- Sicherman N. and Galor O., A Theory of Career Mobility, *Journal of Political Economy*, 98(1), 1990, 169-192.

		T11. (A. 1) - (A.
Voor	Number	Title/Author(s)
Year	Number	ESRI Authors/Co-authors Italicised
2011		
	392	Checking the price tag on catastrophe: The social cost of carbon under non-linear climate response Megan Ceronsky, David Anthoff, Cameron Hepburn and <i>Richard S.J. Tol</i>
	391	Economic Costs of Ocean Acidification: A Look into the Impacts on Shellfish Production Daiju Narita, Katrin Rehdanz and <i>Richard S.J. Tol</i>
	390	Schelling's Conjecture on Climate and Development: A Test David Anthoff; Richard S.J. Tol
	389	The Role of Decision-Making Biases in Ireland's Banking Crisis Pete Lunn
	388	Greener Homes: An Ex-Post Estimate of the Cost of Carbon Dioxide Emission Reduction using Administrative Micro-Data from the Republic of Ireland Eimear Leahy, Richard S.J. Tol
	387	Credit Where Credit's Due: Accounting for Co- Authorship in Citation Counts Richard S.J. Tol
	386	Does the housing market reflect cultural heritage? A case study of Greater Dublin Mirko Moro, Karen Mayor, Seán Lyons and Richard S.J. Tol
	385	What Can I Get For It? A Theoretical and Empirical Re- Analysis of the Endowment Effect Pete Lunn, and Mary Lunn
	384	The Irish Economy Today: Albatross or Phoenix?  John Fitz Gerald
	383	Merger Control in Ireland: Too Many Unnecessary Merger Notifications? Paul K Gorecki

For earlier *Working Papers* see

http://www.esri.ie/publications/search\_for\_a\_working\_pape/search\_results/index.xml