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Daniel Piazzolo\*

# EU Integration of Transition Countries: Overlap of Requisites and Remaining Tasks

*Transition and reorientation towards Western Europe have been the two decisive challenges for the Central and Eastern European countries (CEECs) since 1989.*

*Whereas in the early 1990s the transition from the central planning system to a market economy was the main goal of economic policies, the requirements for closer integration with the Western European countries have since then increasingly gained in importance.*

*How do the two processes overlap? What requirements remain to be met before the candidate countries can join the European Union?*

The end of Socialism in Eastern Europe has opened up the opportunity to transform the centrally planned economies into market economies and to integrate Eastern and Western Europe politically and economically. The transition process within Eastern Europe and the integration process with Western Europe are the focal points of this paper. The paper examines the overlap between transition and integration, sketches briefly the situation in the Eastern European countries with respect to economic transition and to the European integration process, discusses the institutional framework for European integration, describes the *Acquis Communautaire* and derives some policy conclusions concerning necessary reforms within the Eastern European countries and the EU.

## Overlap between Transition and Integration

Transition and reorientation towards Western Europe have been the two decisive challenges for the Central and Eastern European Countries (CEECs) since 1989.<sup>1</sup> Whereas in the early 1990s the transition from the central planning system to a market economy was the main goal of economic policies, the requirements for closer integration with the Western European countries have increasingly gained in importance at the end of the 1990s. The overlap between these two processes is represented in Figure 1.

For the transition process from a centrally planned economy towards a market economy, three main areas of reforms have been identified, namely macroeconomic stabilization, real adjustment at the

microeconomic level and creation of an institutional framework.<sup>2</sup> Macroeconomic stabilization seeks to overcome the instabilities relating to the price level, the exchange rate and the state budget, which emerged in many transition economies after the onset of economic reform. The reforms at the microeconomic level aim to establish viable markets through conversion of state conglomerates into separate legal entities (commercialization), privatization of these firms, price liberalization and opening up to international trade. Furthermore, the opportunities for firms to enter into and exit from the market have to be assured. After the establishment of these macro- and microeconomic reforms, prices will tend to mirror world market prices and thus to reflect the costs and the scarcity of goods and factors. However, the allocation of factors and inputs within the firms inherited from the Socialist era may not fully correspond to the new prices both at the input and output level; some output may not be competitive under the new conditions; part of the physical capital stock may have become obsolete; and national and international competition may intensify. Therefore, individual domestic firms and the whole economy experience a transformation "shock".

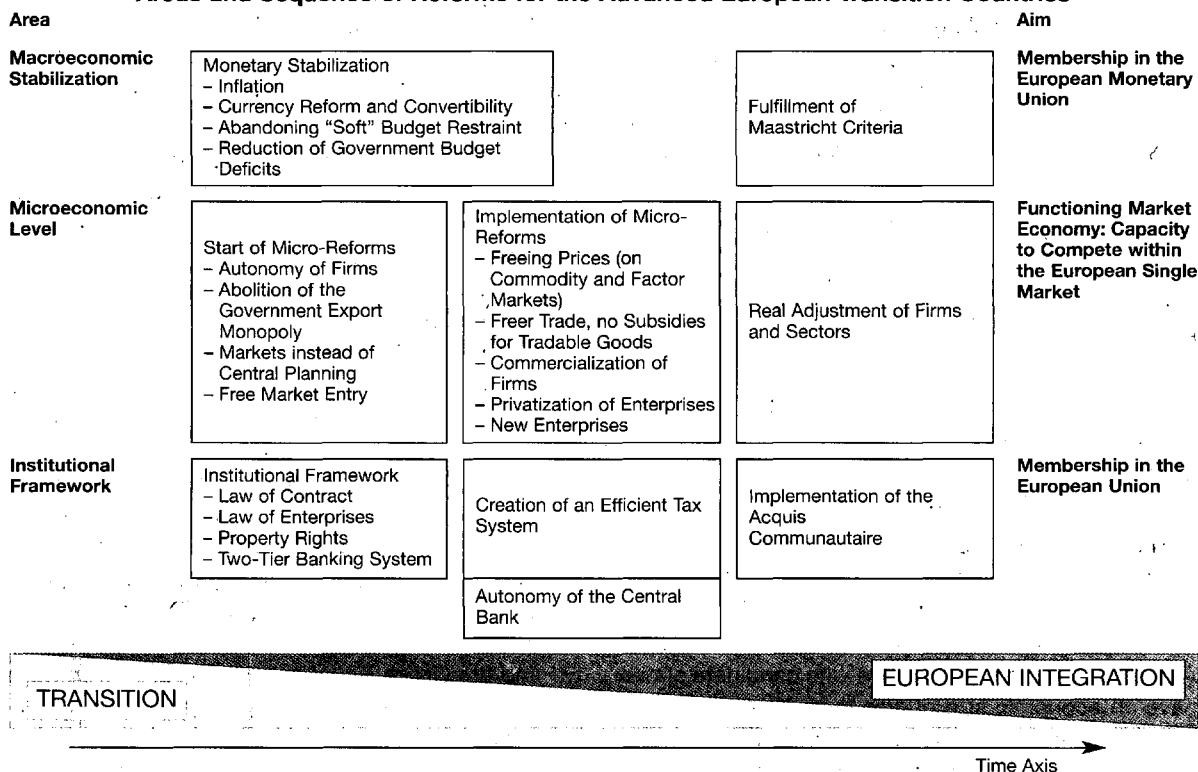
The reform of the institutional framework has to ensure that a meaningful and beneficial decentralization of economic decisions occurs. The new legal

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<sup>1</sup> In this paper the term "CEECs" covers the ten Eastern European countries who have opened negotiations on membership of the European Union. In March 1998 negotiations started between the EU on the one hand and the Czech Republic, Estonia, Hungary, Poland and Slovenia (plus Cyprus) on the other hand. In February 2000 Bulgaria, Latvia, Lithuania, Romania and Slovakia (plus Malta) also began negotiations on EU accession.

<sup>2</sup> H. Siebert: *The New Economic Landscape in Europe*, Basil Blackwell, Oxford 1991.

**Figure 1**  
**Areas and Sequence of Reforms for the Advanced European Transition Countries**



Sources: H. Siebert: *The Economic Landscape in Europe*, Basil Blackwell, Oxford 1991, op. cit.; H. Siebert: *The World Economy*, Routledge, Cambridge 1999; World Bank: *World Development Report – Workers in an Integrating World*, Oxford University Press, New York 1995; own additions and representation.

foundation has to establish and enforce private property rights, a viable law of contract and a law of enterprises. Furthermore, the responsibilities of monetary policy and financial intermediation have to be separated through the establishment of a two-tier banking system. Finally, the independence of the central bank has to be guaranteed in order to ensure macroeconomic stabilization.<sup>3</sup> These three areas of reforms are interdependent in the sense that success in one area will be attained only if sufficient progress is made in the other two. Furthermore, simultaneous progress in all these areas is also required to gain credibility for economic reforms.<sup>4</sup>

The requirements for the accession of the CEECs to the European Union also fall into these three main areas of necessary reforms for transition. The European Council, at its meeting in Copenhagen in June 1993, defined three criteria which applicants would have to fulfill before accession:<sup>5</sup>

□ the political criterion: stability of institutions guaranteeing democracy, the rule of law, human rights and respect for and protection of minorities,

□ the economic criterion: existence of a functioning market economy as well as the capacity to cope with competitive pressure and market forces within the European Union,

□ the criterion concerning the adoption of the *acquis communautaire* (see below): ability to take on the obligations of membership including adherence to the aims of political, economic and monetary union.

Whereas the second Copenhagen criterion addresses the reforms necessary at a microeconomic level (as indicated in Figure 1), the third criterion covers the

<sup>3</sup> H. Siebert: *The World Economy*, Routledge, Cambridge 1999.

<sup>4</sup> The link between institutional reforms and economic growth as well as the progress in transition towards a market economy in 25 transition countries is discussed more closely in D. Piazzolo: *Growth Effects of Institutional Change and European Integration*, in: *Economic Systems*, Vol. 23, No. 4, 1999, pp. 305-330. A more fundamental description of the overall societal effects of the transition from socialism to capitalism is offered by J. Kornai: *What the Change of Systems from Socialism to Capitalism does and does not mean*, in: *Journal of Economic Perspectives*, Vol. 14, No. 1, 2000, pp. 27-42.

<sup>5</sup> European Commission: *Towards greater Economic Integration – Central and Eastern Europe: Trade, Investment and Assistance of the European Union*, Brussels 1999.

institutional framework and macroeconomic stabilization. In the primary objective concerning the rule of law, the first Copenhagen criterion is also targeted toward institutional capacity-building. Consequently, there is a considerable overlap between the requirements for transition in the CEECs on the one hand and for the integration with Western Europe on the other.

### Economic Disparities Still Huge

Economic disparities between the EU and the candidate countries were still huge by the end of the 1990s as is shown in Table 1. The table provides data for the aggregate of the 15 present EU members (labeled EU15), the ten transition countries that have applied for membership (the dates of application are given in Table 3) and for three other applicants (Cyprus, Malta and Turkey).

The economic size of the candidates for EU membership is small compared to the EU15. Poland, the largest transition country likely to join the EU, has an economic size of less than 2 percent of the EU15. All the other transition countries with candidate status have an economic size of less than 1 percent of the EU15. In terms of gross domestic product (GDP) per capita, the inhabitants of the candidate transition countries achieve between 7 (Bulgaria) and 44 percent (Slovenia) of the EU15 average. The difference in development is, however, better represented by the data on the per capita GDP at purchasing power parity. According to this measure, GDP per capita in the ten transition countries ranges from 23 percent of the EU15 average for Bulgaria to 68 percent for Slovenia.

Table 1 also presents the ratio of real GDP for 1998 relative to GDP for 1989 and shows that only a few

transition countries had been able to reach the pre-transition level of economic activity by that time. In 1998, only Poland and Slovenia had passed the 1989 GDP level and Slovakia had just reached it. Latvia's economy in 1998 had shrunk to 59 percent of its 1989 level.

How far the candidate countries are from the EU15 is also underlined by the disparity of sectoral composition of GDP indicated in Table 1. Whereas agriculture accounts for only 2.3 percent of GDP and 5.2 percent of total employment in the EU15, this sector contributes between 3.9 (Slovenia) and 21.1 percent (Bulgaria) to GDP and between 5.5 (Czech Republic) and 40 percent (Romania) to overall employment. The service sector contributes 67 percent of GDP in EU15, but only 41.7 percent in Romania and 53.7 percent in the Czech Republic. The share of the sector "industry and construction" in most transition countries is higher than in the EU. The EU15 has on average an industrial sector accounting for 30.7 percent of gross value added. Hungary, Lithuania, Poland, Slovakia and Slovenia have a larger industrial sector than the EU and the Czech Republic and Romania even have an industrial sector accounting for more than 40 percent of GDP.

This structure is the legacy of the centrally planned economy. The central planners had a pronounced preference for (heavy) industry while disregarding and even discriminating against the tertiary sector. According to Gros and Suhrcke, this characteristic would – even after ten years of transition – allow an economist without any access to time series data to distinguish the previously centrally planned economies from all other countries in the world.<sup>6</sup>

The preeminent importance of the EU15 as a trading partner for the candidate countries is also

Astrid Gühnemann

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## EU ENLARGEMENT

**Table 1**  
**Key Data for 1998 on the EU and on the Candidate Countries**

|   | EU 15             | Transition Country Candidates |                   |                   |                   |                  |                   |                   |                   |                   |                     | Other Candidates  |                   |        |
|---|-------------------|-------------------------------|-------------------|-------------------|-------------------|------------------|-------------------|-------------------|-------------------|-------------------|---------------------|-------------------|-------------------|--------|
|   | Bulgaria          | Czech Rep.                    | Estonia           | Hungary           | Latvia            | Lithuania        | Poland            | Romania           | Slovakia          | Slovenia          | Cyprus <sup>1</sup> | Malta             | Turkey            |        |
| GDP at current prices   |                   |                               |                   |                   |                   |                  |                   |                   |                   |                   |                     |                   |                   |        |
| - 1000 million ECU  | 7585.6            | 11.02                         | 50.1              | 4.6               | 42.4              | 5.7              | 9.5               | 140.7             | 33.9              | 18.1              | 17.4                | 8.1               | 3.1               | 175.8  |
| - in % of EU  | 100.00            | 0.15                          | 0.66              | 0.06              | 0.56              | 0.08             | 0.13              | 1.85              | 0.45              | 0.24              | 0.23                | 0.11              | 0.04              | 2.32   |
| - per capita in ECU   | 20234             | 1337                          | 4869              | 3181              | 4201              | 2337             | 2567              | 3639              | 1507              | 3356              | 8797                | 12217             | 8201              | 2771   |
| - per capita in % of EU   | 100               | 7                             | 24                | 16                | 21                | 12               | 13                | 18                | 8                 | 17                | 44                  | 60                | 41                | 14     |
| Real GDP relative to 1989<br>(1989 = 100)                             | 120               | 66                            | 95                | 76                | 95                | 59               | 65                | 117               | 76                | 100               | 104                 | 162               | 164               | 155    |
| GDP per capita expressed in PPS, <sup>2</sup><br>in % of EU           | 100               | 23                            | 60                | 36                | 49                | 27               | 31                | 39                | 27                | 46                | 68                  | 78 <sup>a</sup>   | -                 | 37     |
| Gross value added by sector (%)                                       |                   |                               |                   |                   |                   |                  |                   |                   |                   |                   |                     |                   |                   |        |
| - agriculture   | 2.3 <sup>b</sup>  | 21.1                          | 4.5               | 6.2               | 5.9 <sup>a</sup>  | 4.7              | 10.1              | 4.8               | 17.6              | 4.6               | 3.9                 | 4.6               | 2.8               | 16.1   |
| - industry and construction   | 30.7 <sup>b</sup> | 28.7                          | 41.8              | 26.3              | 32.7 <sup>a</sup> | 29.5             | 31.5              | 36.5              | 40.7              | 33.3              | 37.7                | 21.9              | 27.5              | 27.4   |
| - services  | 67.0 <sup>b</sup> | 50.2                          | 53.7              | 67.5              | 61.4 <sup>a</sup> | 65.8             | 58.4              | 58.7              | 41.7              | 62.1              | 58.4                | 73.5              | 69.7              | 56.5   |
| Economic activity rate (%)  | 67.5 <sup>a</sup> | 50.4                          | 61.0              | 61.2 <sup>a</sup> | 51.7              | 58.8             | 61.4              | 57.3              | 63.6              | 59.9              | 59.4                | 61.5              | -                 | 51.3   |
| Unemployment rate (%)   | 10.0              | 16.0                          | 6.5               | 9.9               | 7.8               | 13.8             | 13.3              | 10.6              | 6.3               | 12.5              | 7.9                 | 3.3               | 5.1               | 6.4    |
| Agriculture: % of total employment                                    | 5.2 <sup>a</sup>  | 25.7                          | 5.5               | 9.4 <sup>a</sup>  | 7.5               | 18.8             | 21.0              | 19.1              | 40.0              | 8.2               | 11.5                | 9.6               | 1.8               | 42.3   |
| 1998 inflation rate (%)   | 1.3               | 22.3                          | 10.7              | 10.5              | 14.3              | 4.7              | 5.1               | 11.8              | 59.1              | 6.7               | 7.9                 | 2.2               | 2.4               | 84.6   |
| Consumer price index (1995 = 100)                                     | 105.4             | 3224.4                        | 130.7             | 151.3             | 167.0             | 133.4            | 142.7             | 154.0             | 578.4             | 119.8             | 128.6               | 109.0             | 108.2             | 618.4  |
| General government deficit/<br>surplus compared to GDP (%)            | -1.5              | -0.3 <sup>a</sup>             | -2.2 <sup>a</sup> | -2.6 <sup>a</sup> | -5.4 <sup>a</sup> | 1.8 <sup>a</sup> | -0.7 <sup>a</sup> | -2.6 <sup>a</sup> | -3.5 <sup>a</sup> | -4.4 <sup>a</sup> | -1.5 <sup>a</sup>   | -0.9 <sup>a</sup> | -7.7 <sup>b</sup> | -7.2   |
| Balance of trade in million ECU                                       | +19200            | -607                          | -2198             | -1376             | -2409             | -1232            | -1858             | -16792            | -3154             | -2045             | -936                | -2354             | -742              | -16359 |
| EU share of total imports (%)   | 45.0              | 63.3                          | 60.1              | 64.1              | 55.3              | 50.2             | 65.9              | 57.7              | 50.4              | 69.4              | 61.9                | 69.3              | 52.4              |        |
| EU share of total exports (%)   | 49.7              | 64.2                          | 55.1              | 72.9              | 56.6              | 38.0             | 68.3              | 64.5              | 55.8              | 65.5              | 50.4                | 52.8              | 50.0              |        |
| Candidate country's share of total<br>extra-EU trade <sup>3</sup> (%) | 0.3               | 2.2                           | 0.3               | 2.2               | 0.2               | 0.3              | 3.1               | 0.8               | 0.8               | 0.8               | 0.2                 | 0.2               | 2.5               |        |
| EU FDI stocks held in the economy,<br>at end of 1997 (million ECU)    | 658570            | 347                           | 7669              | 399               | 8120              | 177              | 390               | 7165              | 748               | 1290              | 809                 | 269               | -                 | 3489   |
| Total area (in 1000 sq.km)  | 3191              | 111                           | 79                | 45                | 93                | 65               | 65                | 313               | 238               | 49                | 20                  | 9.2               | 0.3               | 775    |
| Total population (in 1000s)   | 374888            | 8230                          | 10290             | 1446              | 10092             | 2439             | 3701              | 38867             | 22489             | 5393              | 1978                | 663               | 378               | 63451  |
| Total population in % of EU   | 100.00            | 2.20                          | 2.74              | 0.39              | 2.69              | 0.65             | 0.99              | 10.31             | 6.00              | 1.44              | 0.53                | 0.18              | 0.10              | 16.93  |
| Population per sq.km  | 117               | 74                            | 130               | 32                | 108               | 38               | 57                | 124               | 94                | 110               | 98                  | -                 | 1198              | 82     |

<sup>1</sup> Data provided by Cyprus refer to the Government controlled part only, with the exception of data on area which refer to the whole of Cyprus. <sup>2</sup> GDP is expressed in purchasing power standards (PPS) to enable correct comparison of volume of goods and services produced by different countries. <sup>3</sup> Sum of imports and exports. <sup>a</sup> 1997. <sup>b</sup> 1996. <sup>c</sup> 1995.

Sources: Eurostat: EU Enlargement - Key Data on Candidate Countries, Memo 10/99, Luxembourg 7th December 1999; Eurostat: Eurostat Statistics CD-ROM, Luxembourg 2000; European Bank for Reconstruction and Development (EBRD); Transition Report, London 1999; World Bank: Development Data: Country Data, <http://www.worldbank.org/data/countrydata.html>, Washington 2000; own calculations.

shown in Table 1. Between 45 percent (Bulgaria) and 69.4 percent (Slovenia) of total imports originate from the EU15 and between 38 (Lithuania) and 72.9 percent (Hungary) of all exports are destined for the EU. For most advanced transition countries, the share

of the EU in total exports or total imports is near or above 60 percent, which represents a marked change from the pre-1989 trade pattern.

### Institutional Framework for Integration

<sup>a</sup> Furthermore, the formerly centrally planned economies have a higher energy use than expected from their GDP level and have a higher proportion of their population in secondary and tertiary education. Apart from these findings, there are few characteristics that markedly distinguish the advanced transition economies from other countries. Consequently, D. Gros, M. Suhrcke: Ten Years After: What is Special about Transition Countries?, HWWA Discussion Paper No. 86, Hamburg Institute of International Economics, Hamburg 2000, conclude that transition has apparently been accomplished in Central Europe. However, as the latest annual reports from the European Commission (European Commission: 1999 Regular Report from the Commission on Progress towards Accession - Overall Report, Brussels 1999; European Commission: 1999 Regular Report from the Commission on Progress towards Accession - Single Country Reports, Brussels 1999) on the CEECs' progress towards accession discuss, the CEECs still have to advance in their reform process. In this perspective, the transition towards a market economy that can stand the competitive pressures within a common market of advanced industrialized economies still continues.

The so-called Europe Agreements were initiated in the early 1990s to provide a framework for the gradual economic and political integration of the CEECs with the present EU members. The first two Europe Agreements were signed by Poland and Hungary in December 1991 and entered into force in February 1994, as shown in Table 2. The other eight CEECs have also signed Europe Agreements with the EU, and the last Europe Agreement (with Slovenia) entered into force in February 1999. The Europe Agreements aim for full EU membership in the long run and provide for reductions in trade barriers, co-operation in the economic, financial, technical and cultural

**Table 2**  
**The Europe Agreements and the Interim or Free Trade Agreements between the EU and the CEECs**

|                | Europe Agreements |                | Interim Agreements                  |
|----------------|-------------------|----------------|-------------------------------------|
|                | Signed            | In force since | In force since                      |
| Poland         | 16.12.1991        | 01.02.1994     | 01.03.1992                          |
| Hungary        | 16.12.1991        | 01.02.1994     | 01.03.1992                          |
| Czech Republic | 04.10.1993        | 01.02.1995     | 01.03.1992                          |
| Slovakia       | 04.10.1993        | 01.02.1995     | 01.03.1992                          |
| Romania        | 01.02.1993        | 01.02.1995     | 01.05.1993                          |
| Bulgaria       | 08.03.1993        | 01.02.1995     | 31.12.1993                          |
|                |                   |                | Free Trade Agreement in force since |
| Estonia        | 12.06.1995        | 01.02.1998     | 01.01.1995                          |
| Latvia         | 12.06.1995        | 01.02.1998     | 01.01.1995                          |
| Lithuania      | 12.06.1995        | 01.02.1998     | 01.01.1995                          |
| Slovenia       | 01.06.1996        | 01.02.1999     | 01.01.1997                          |

Note: The Interim and Free Trade Agreements expired upon entry into force of the Europe Agreements.

Source: European Commission: Towards greater Economic Integration – Central and Eastern Europe: Trade, Investment and Assistance of the European Union, Brussels 1999.

fields, and a forum for political dialogue.<sup>7</sup> In that respect, the Europe Agreements go beyond bilateral free trade agreements and are, consequently, the most far-reaching agreements that the EU has ever signed with third countries.<sup>8</sup>

In order to bridge the period until the Europe Agreements entered into force, the EU agreed upon Interim Agreements with the six first CEEC signatories and upon Free Trade Agreements with the other four CEECs. These temporary agreements expired with the establishment of the validity of the Europe Agreements (see Table 2). With the Interim Agreements entering into force, customs duties applicable to imports into the EU were eliminated for manufactured goods from the CEECs involved. In January 1994 and in January 1995 most residual duties on sensitive goods were deleted.

The Europe Agreements and the Interim or Free Trade Agreements are characterized by asymmetry,

<sup>7</sup> In the first Europe Agreements the reference to full EU membership was rather vague. The preambles mentioned only the CEECs' desire for full EU membership (cf. R. J. Langhammer: Die Assoziierungsabkommen mit der CSFR, Polen und Ungarn: wegweisend oder abweisend?, Kiel Discussion Papers No. 182, Institute of World Economics, Kiel 1992, p. 3).

<sup>8</sup> Cf. European Commission: Towards greater Economic Integration ..., op. cit.

<sup>9</sup> Poland has been granted an exception for certain products of the car industry, allowing the gradual reduction of the tariffs over a longer time period. Similarly, Hungary has obtained an exception for steel products (cf. European Commission, *ibid.*).

with the CEECs reducing trade barriers more slowly than the EU. The CEECs were allowed to keep tariffs for a restricted list of manufactured products from the EU when the Interim or Free Trade Agreements entered into force, but had to gradually reduce these tariffs according to a preset timetable. By January 2000, virtually all industrial exports from the EU to the CEECs were duty-free.<sup>9</sup>

The Europe Agreements also contain specific arrangements for sensitive industries. In the textiles sector the EU eliminated duties on imports from the CEECs in January 1997 and all quantitative restrictions in January 1998. The CEECs progressively reduced their tariffs for imports of textiles from the EU until January 2000. The Agreements also established gradual liberalization for farm products, processed farm goods and fisheries for trade between the EU and the CEECs, with January 2002 scheduled as the date when all tariffs and quantitative restrictions have to be eliminated. Furthermore, the Europe Agreements entitled the contracting parties to take emergency measures only in specified exceptional cases and allowed under certain restricted circumstances the use of anti-dumping measures under the terms established by the World Trade Organization.

As mentioned above, the Europe Agreements were signed with the intention of full EU membership for the CEECs. Consequently, it is very difficult to distinguish between the effects of the Europe Agreements per se and the incremental consequences of full EU membership. Through regional integration with Western Europe as embodied in the Europe Agreements and EU membership, the CEECs will join the world's largest individual market.

Through accession to the EU, the Eastern European countries will also accept the common external tariffs of the EU, which are often lower than the present tariffs imposed on their imports from third countries, i.e. countries that are neither EU members nor members of the Central European Free Trade Area (CEFTA). CEFTA can be seen as a complement to the Europe Agreements. Whereas the EU and the individual Central and East European countries reduced the bilateral trade barriers according to the Europe Agreements, tariffs among the Eastern European countries were not affected. Following persistent requests from the EU, the CEFTA was founded in 1993 by the Czech Republic, Hungary, Poland and the Slovak Republic to strengthen intra-regional trade ties, that had become severely diluted with the dissolution of the Council for Mutual Economic

Assistance (CMEA) in 1989.<sup>10</sup> Slovenia joined CEFTA in 1996 and Romania followed in 1997. Since all CEFTA members have applied for accession to the European Union, CEFTA functions as a waiting room for EU membership.<sup>11</sup>

Insights concerning some likely aspects of the eastern enlargement process of the EU can be drawn from the previous enlargement rounds. Table 3 represents the timetable for the four previous enlargement rounds integrating nine new members, also with the dates of application and the issuing of

**Table 3**  
**Timetable of Enlargement Rounds**

|             | Application              | Opinion of Commission    | Opening of Negotiations  | End of Negotiations      | Accession  |
|-------------|--------------------------|--------------------------|--------------------------|--------------------------|------------|
| UK          | 09.09.1961<br>10.05.1967 |                          | 08.11.1961<br>30.06.1970 | 29.01.1963<br>22.01.1972 |            |
| Denmark     | 10.08.1961<br>11.05.1967 | 29.09.1967               | 20.06.1970               | 22.01.1972               | 01.01.1973 |
| Ireland     | 31.07.1961<br>11.05.1967 | 29.09.1967               | 20.06.1970               | 22.01.1972               | 01.01.1973 |
| Norway      | 30.04.1962<br>21.07.1967 | 29.09.1967               | 30.06.1970               | 22.01.1972               | -          |
| Greece      | 12.06.1975               | 29.01.1976               | 27.07.1976               | 28.05.1979               | 01.01.1981 |
| Portugal    | 28.03.1977               | 19.05.1978               | 17.10.1978               | 12.06.1985               | 01.01.1986 |
| Spain       | 28.07.1977               | 29.11.1978               | 05.02.1979               | 12.06.1985               | 01.01.1986 |
| Turkey      | 14.04.1987               | 14.12.1989<br>13.10.1999 |                          |                          |            |
| Austria     | 17.07.1989               | 01.08.1991               | 01.02.1993               | 12.04.1994               | 01.01.1995 |
| Sweden      | 01.07.1991               | 31.07.1992               | 01.02.1993               | 12.04.1994               | 01.01.1995 |
| Finland     | 18.03.1992               | 01.11.1992               | 01.02.1993               | 12.04.1994               | 01.01.1995 |
| Norway      | 25.11.1992               | 24.03.1993               | 05.04.1993               | 12.04.1994               | -          |
| Switzerland | 26.05.1992               |                          |                          |                          |            |
| Cyprus      | 04.07.1990               | 30.06.1993               | 30.03.1998               |                          |            |
| Hungary     | 31.03.1994               | 16.07.1997               | 30.03.1998               |                          |            |
| Poland      | 05.04.1994               | 16.07.1997               | 30.03.1998               |                          |            |
| Estonia     | 24.11.1995               | 16.07.1997               | 30.03.1998               |                          |            |
| Czech Rep.  | 17.01.1996               | 16.07.1997               | 30.03.1998               |                          |            |
| Slovenia    | 10.06.1996               | 16.07.1997               | 30.03.1998               |                          |            |
| Malta       | 16.07.1990               | 30.06.1993               | 15.02.2000               |                          |            |
| Romania     | 22.06.1995               | 13.10.1999               | 15.02.2000               |                          |            |
| Slovakia    | 22.06.1995               | 13.10.1999               | 15.02.2000               |                          |            |
| Latvia      | 13.10.1995               | 13.10.1999               | 15.02.2000               |                          |            |
| Lithuania   | 08.12.1995               | 13.10.1999               | 15.02.2000               |                          |            |
| Bulgaria    | 14.12.1995               | 13.10.1999               | 15.02.2000               |                          |            |

Notes: Following de Gaulle's rejection of the UK's first application in 1963, the applications of Denmark, Ireland and Norway were dropped. They were reactivated when the UK reapplied in 1967. In 1972 and 1994, referenda in Norway rejected the terms of accession. The application from Switzerland was suspended, though not withdrawn, following the rejection of the Treaty about the European Economic Area by referendum in December 1992. Malta's application was suspended in October 1996 and reactivated in September 1998. The Commission's opinion, issued in December 1989, was against the immediate opening of negotiations with Turkey. Following the Commission's revised opinion and suggestion of October 1999, the European Council in Helsinki decided in December 1999 to grant Turkey a special candidate status, but not yet to open negotiations.

Source: C. Preston: *Enlargement and Integration in the European Union*, Routledge, London 1997; own additions.

the opinion of the European Commission for 15 other countries which also have applied for membership.<sup>12</sup>

Whereas domestic politics determine a country's decision of whether to apply for EU membership, the timing is also influenced by the state of other applications. Despite the fact that in principle the equality of all applicants is emphasized in the negotiations procedures, a clustering of countries does tend to occur. The application and accession of Denmark and Ireland was determined by the situation concerning the UK. Portugal's application and accession was effectively linked to that of Spain. Furthermore, it has been claimed that the early application of Austria induced a quicker application by the Scandinavian countries because of the joint EFTA link.<sup>13</sup> As an exception, Greece was able to disconnect itself from the other two Mediterranean applicants. Since the accession of new countries has to be ratified by all EU members in a time-consuming procedure, the clustering of East European countries that has materialized during the opening stage of negotiations is likely to remain relevant for the actual accession.

The four previous enlargement rounds permit a typical enlargement procedure to be identified. At the beginning of negotiations the main outcome is already clear: the integration of new members into a club with the inherited regulatory system of the old members. Thus, the negotiations are not about a future pact between equal partners with both partners having to modify their rules of behavior, but solely about how and when the smaller partner will implement the rules of the larger partner. In fact, these are negotiations on temporary exemptions from the rules, not negotiations on the rules themselves.

This approach embodies serious shortcomings which might become quite perilous in future Eastern enlargements.<sup>14</sup> Acceding members have an incentive to conclude negotiations quickly and to solve any outstanding disagreements after being granted full membership with decision-making and voting rights. The UK, for example, started to re-negotiate its entry

<sup>10</sup> Cf. B. Kaminski: *The EU Factor in the Trade Policies of Central European Countries*, Policy Research Working Paper No. 2239, The World Bank, Washington, D.C. 1999. The breakdown of intra-CMEA trade and the striking trade (re-)orientation of the CEECs towards the EU are examined in D. Piazolo: *Trade Integration between Eastern and Western Europe: Policies Follow the Market*, in: *Journal of Economic Integration*, Vol. 12, No. 3, 1997, pp. 259-297.

<sup>11</sup> Cf. H. Siebert: *The World Economy*, op. cit., p. 189.

<sup>12</sup> As mentioned in Table 3, the applications from Switzerland and Norway are currently suspended.

<sup>13</sup> Cf. C. Preston, op. cit.

<sup>14</sup> Cf. C. Preston, op. cit.

terms two years after its 1973 accession and achieved a contribution rebate (after a long and bitter dispute) in 1984. Spain accepted arduous provisions for its agriculture and fisheries during membership talks but later, as a full member, demanded significant side-payments in common agricultural and fisheries policy negotiations. Such attempts to straighten up the balance of full membership might stalemate the EU policy decision process and might lead to a completely lethargic union of about 30 members after the Eastern European countries have joined the EU. Consequently, leaving large outstanding disagreements untouched until the new members are inside the EU with full decision, voting and vetoing power could prove immensely costly.

This danger of a standstill within European policies also emerges from Table 4, which presents information about seats in the European Parliament, voting weights in the European Council of Ministers and the number of Commissioners for the present members and for the 13 candidates (including Turkey, but not Switzerland and Norway) for EU membership if no reforms occurred. According to the present rules the number of members in the European Parliament would increase from 626 to almost 1000, the voting weights within the Council would shift even more in favor of the smaller European countries and there would be 35 Commissioners in the European Commission.

Since the political decision-making process within such a European Union would slow down considerably, it is clear that comprehensive reforms are necessary. An Intergovernmental Conference started work in February 2000 on the task of reforming the political decision-making process and the Amsterdam Treaty, the latest EU treaty, that entered into force in May 1999. One very likely reform step concerns a cap on the number of seats in the European Parliament at the level of 700. Furthermore, it is likely that for decisions in the Council of Ministers a majority of the votes will also have to represent a majority of the European population in order to be decisive.

**The Acquis Communautaire**

Countries acceding to the EU are required to adopt the *acquis communautaire*, which represents the established institutional and regulatory framework with respect to European integration. A country acceding to the EU is obliged to accept and effectively implement the entirety of the *acquis* as it has evolved until the date of membership to the Union. The *acquis* consists of

- the content, principles and political objectives of the Treaties (including those of the Treaty of Maastricht and the Treaty of Amsterdam);
- legislation adopted pursuant to the Treaties, and the case law of the Court of Justice;
- statements and resolutions adopted within the EU framework;
- joint actions, common positions, declarations, conclusions and other acts within the framework of the common foreign and security policy;
- joint actions, joint positions, conventions signed, resolutions, statements and other acts agreed within the framework of justice and home affairs;

**Table 4**  
**Effects of EU Enlargement on the Political Decision Process (if no Reforms are undertaken)**

| Country            | Population (in millions) | Seats in the European Parliament | Voting Weights in the Council of Ministers | Commissioners |
|--------------------|--------------------------|----------------------------------|--|---------------|
| Germany            | 82.0                     | 99                               | 10   | 2             |
| United Kingdom     | 59.2                     | 87                               | 10   | 2             |
| France             | 59.0                     | 87                               | 10   | 2             |
| Italy              | 57.6                     | 87                               | 10   | 2             |
| Spain              | 39.4                     | 64                               | 8  | 2             |
| Netherlands        | 15.8                     | 31                               | 5  | 1             |
| Greece             | 10.5                     | 25                               | 5  | 1             |
| Belgium            | 10.2                     | 25                               | 5  | 1             |
| Portugal           | 10.0                     | 25                               | 5  | 1             |
| Sweden             | 8.9                      | 22                               | 4  | 1             |
| Austria            | 8.1                      | 21                               | 4  | 1             |
| Denmark            | 5.3                      | 16                               | 3  | 1             |
| Finland            | 5.1                      | 16                               | 3  | 1             |
| Ireland            | 3.7                      | 15                               | 3  | 1             |
| Luxembourg         | 0.4                      | 6                                | 2  | 1             |
| <b>Present EU</b>  | <b>375.3</b>             | <b>626</b>                       | <b>87</b>                                  | <b>20</b>     |
| Turkey             | 63.4                     | 89                               | 10   | 2             |
| Poland             | 38.7                     | 64                               | 8  | 2             |
| Romania            | 22.5                     | 44                               | 6  | 1             |
| Czech Rep.         | 10.3                     | 25                               | 5  | 1             |
| Hungary            | 10.1                     | 25                               | 5  | 1             |
| Bulgaria           | 8.2                      | 21                               | 4  | 1             |
| Slovakia           | 5.4                      | 16                               | 3  | 1             |
| Lithuania          | 3.7                      | 15                               | 3  | 1             |
| Latvia             | 2.4                      | 10                               | 3  | 1             |
| Slovenia           | 2.0                      | 9                                | 3  | 1             |
| Estonia            | 1.4                      | 7                                | 3  | 1             |
| Cyprus             | 0.6                      | 6                                | 2  | 1             |
| Malta              | 0.4                      | 6                                | 2  | 1             |
| <b>Extended EU</b> | <b>544.3</b>             | <b>963</b>                       | <b>144</b>                                 | <b>35</b>     |

Source: European Commission: Adapting the institutions to make a Success of Enlargement, Commission Opinion COM (2000) 34, 26th January 2000, available at [http://www.europa.eu.int/comm/igc2000/offdoc/opin\\_igc\\_en.pdf](http://www.europa.eu.int/comm/igc2000/offdoc/opin_igc_en.pdf), January 2000a; Eurostat: EU Enlargement - Key Data on Candidate Countries, Memo 10/99, Luxembourg 17th December 1999.



□ international agreements concluded by the EU and those concluded among themselves by the member states with regard to Union activities.<sup>15</sup>

Generally, no derogation from the *acquis* is permitted. In certain circumstances temporary exemption may be permitted to grant the acceding country transitional periods for the progressive adoption of the *acquis* in areas with extraordinary difficulty. The overall aim of the present EU, however, is the adoption of the complete *acquis* by the acceding country. The precedent for this approach was set when Denmark, Ireland and the United Kingdom joined the European Community. In order to ensure that the acceding countries shared the same status, privileges, rights and obligations as existing members, the acceding countries had to adopt all that had been achieved with respect to European integration. The desire to avoid “*acquis-picking*”, where countries choose the easy elements from the European integration menu, or the situation of a multi-speed Europe, induced the insistence on the implementation of the entirety of the *acquis* by the new members.

This approach, however, contains the danger of an ever increasing gap between the contents of the *acquis* and the requirements of the various member states. The *acquis* has grown to include an increasing numbers of treaties, rules and regulations as well as various joint projects. The *acquis* consists now of about 80,000 pages, that have been grouped in various chapters for the negotiation talks as represented in Table 5.

Both the number and the diversity of member states have also increased since the first enlargement and will rise considerably with eastern enlargement. The members of an EU with more than 20 states will have to cope with increasingly different problems. Consequently, the processes of deepening and widening the EU will continually grow in difficulty. The policy conclusions at the end of this paper show that an enlarged EU will require provisions that allow a subset of members the flexibility to advance further integration without extending automatically the *acquis* which would make future enlargement rounds even harder. For a Union with more than 20 countries, deepening and widening at the same time appears to be feasible only within a multi-speed Europe. For the presently negotiating candidates, the complexities of

**Table 5**  
**Chapter Headings for Screening and Negotiations Concerning the *Acquis Communautaire* for the Coming Enlargement of the EU**

To enable a discussion about the various requirements of the *acquis communautaire* in an orderly and exhaustive manner, the *acquis communautaire* has been partitioned into 31 chapters for the purposes of the screening and the negotiations.

| Chapter Number | Chapter Title                                   |
|----------------|---|
| 1.             | Free Movement of Goods                          |
| 2.             | Free Movement of Persons                        |
| 3.             | Freedom to Provide Services                     |
| 4.             | Free Movement of Capital                        |
| 5.             | Company Law                                     |
| 6.             | Competition Policy                              |
| 7.             | Agriculture                                     |
| 8.             | Fisheries                                       |
| 9.             | Transport                                       |
| 10.            | Taxation  |
| 11.            | Economic and Monetary Union                     |
| 12.            | Statistics                                      |
| 13.            | Social Policy / Employment                      |
| 14.            | Energy  |
| 15.            | Industrial Policy                               |
| 16.            | Small and Medium-Sized Undertakings             |
| 17.            | Science and Research                            |
| 18.            | Education, Vocational Training and Youth        |
| 19.            | Telecommunications and Information Technologies |
| 20.            | Culture and Audio-Visual Policy                 |
| 21.            | Regional Policy / Structural Instruments        |
| 22.            | Environment                                     |
| 23.            | Consumers and Health Protection                 |
| 24.            | Cooperation in Justice and Home Affairs         |
| 25.            | Customs Union                                   |
| 26.            | External Relations                              |
| 27.            | Common Foreign and Security Policy              |
| 28.            | Financial Control                               |
| 29.            | Financial and Budgetary Provisions              |
| 30.            | Institutions                                    |
| 31.            | Other   |

Notes: A detailed examination of the extent to which the existing laws, regulations and institutions of the candidate accord to the *acquis communautaire*, called *acquis screening*, precedes the actual negotiations about the *acquis communautaire*. Only the first 29 of the 31 chapters are covered by the *acquis screening*. The chapter called “Institutions” relates to the acceding country’s participation in the EU institutions (Commission, Council, Parliament, Court of Justice, Court of Auditors, European Investment Bank and other institutions). The chapter entitled “Other” deals with the issues not anticipated before or unique to the acceding country.

Source: European Commission: Enlargement Directorate-General: Negotiations, [http://www.europa.eu.int/comm/enlargement/negotiations/screen\\_en.htm](http://www.europa.eu.int/comm/enlargement/negotiations/screen_en.htm), Brussels 2000.

the present *acquis* require a close examination to determine which parts should be implemented immediately, which parts should be postponed until full membership and for which parts transition periods after EU membership should be negotiated.<sup>16</sup>

<sup>15</sup> Cf. Negotiation Delegation (Delegation for Cyprus-EU Accession Negotiations): The Negotiation Procedure: The *Acquis Communautaire*, [http://www.cypus-eu.org.cy/eng/04\\_negotiation\\_procedure/acquis\\_communaire.htm](http://www.cypus-eu.org.cy/eng/04_negotiation_procedure/acquis_communaire.htm), 2000.

Even if it is arguable whether the *acquis* constitutes the best institutional framework for the transition countries due to the existing development gap relative to the current EU members, it is likely that the *acquis* will stabilize the continuing political and economic reform process by setting clear targets for institution-building.

Due to its enormous size and complexity, the implementation of the *acquis* also creates a considerable adjustment burden for the acceding countries. The open conflict between the EU and Poland concerning the *acquis* chapter "agriculture" in early 2000 indicates that the complete integration of the CEECs into the EU will involve substantial friction and will take several years. For example, the Polish negotiators regard it as absolutely necessary that local producers can sell within Poland meat and milk products that do not fulfill the high EU hygiene standards for several years after EU membership. Further friction to the negotiations about the *acquis* is added through the disagreements about the CEECs' access to the structural funds and to the direct transfer payments to farmers under the Common Agricultural Policy as well as about the transition periods for the free movement of persons.

In the European Commission's latest annual reports<sup>17</sup> on the CEECs' progress towards accession, it is pointed out that only Hungary and the Czech Republic have advanced in the adoption of the EU framework concerning technical standards and certification whereas the other CEECs feature distinct deficits. Additionally, environmental and social standards are being aligned only slowly in all CEECs. Thus, it is unlikely that the CEECs will be able to ensure that most firms in their countries can fulfill the EU norms and standards within three to five years. Furthermore, the CEECs can not yet completely fulfill the Copenhagen economic criterion of the existence of a functioning market economy and the ability to stand up to the competitive forces within the EU.<sup>18</sup> Consequently, the CEECs have to muster refreshed verve to advance substantially on their reform path.

### Accession Dates

The problems with the CEECs' limited capacity to compete within the EU and with the adoption of the *acquis* point to the necessity of either delayed accession by the first CEECs (in or after the year 2006) or long transition periods in many areas after an early EU membership (in the year 2003 or 2004) allowing exemption to the applicability of the *acquis*. It appears quite likely that the first eastern

enlargement round will take place only in the year 2006 or 2007 with eight Eastern European countries, i.e. the Czech Republic, Hungary, Poland, Slovak Republic, Slovenia and the three Baltic States. It would be distortionary to draw the EU border between the Czech Republic and the Slovak Republic. Neither would it appear sensible to include Estonia in the EU, but to leave the other two Baltic countries, Latvia and Lithuania, outside the Union. Furthermore, the two small Mediterranean countries Cyprus and Malta are likely to accede to the EU at the same time as the first CEECs.

The integration of eight Eastern European countries plus two Mediterranean countries at the same time might sound like an impossible task, but the overall population of these ten countries (75 million) is smaller than the population of Germany alone (82 million). In this perspective the task of a comprehensive enlargement seems to be manageable. Nevertheless, the full integration of these ten countries into the institutional and administrative framework of the EU will require considerable time. Consequently, the EU will need a certain period for internal consolidation before a further enlargement is feasible. Bulgaria and Romania, as well as Croatia and maybe other successor republics of the former Yugoslavia, are unlikely to be able to accede to the EU before the year 2012.<sup>19</sup>

This likelihood of delayed EU accession by the CEECs and the existence of beneficial effects from increased credibility due to regional integration indicate the necessity of finding means to bridge the transitional period until full membership without foregoing the credibility import into the CEECs resulting from the EU accession process. Ambiguity

<sup>16</sup> This has been examined, for example, by the World Bank for the case of Poland (World Bank: Poland – Country Economic Memorandum: Reform and Growth on the Road to the EU, Report No. 16858-Pol, Poverty Reduction and Economic Management Unit, Europe and Central Asia Region, World Bank, Washington, D.C. 1997). Extending this World Bank study, J. Bucknall: Poland: Complying with EU Environmental Legislation, World Bank Technical Paper No. 454, World Bank, Washington, D.C. 1999, examines the costs of Poland's compliance with EU environmental standards as ascertained by the *acquis*.

<sup>17</sup> Cf. European Commission: 1999 Regular Report from the Commission on Progress towards Accession – Overall Report, Brussels 1999; European Commission: 1999 Regular Report from the Commission on Progress towards Accession – Single Country Reports, Brussels 1999.

<sup>18</sup> Cf. European Commission: 1999 Regular Report from the Commission on Progress towards Accession – Overall Report, Brussels 1999.

<sup>19</sup> At that time, the integration of Turkey into the then already quite heterogeneous entity will be feasible without changing the nature of the EU too abruptly.

about the date of membership might weaken the reform process in Eastern Europe. To overcome this uncertainty an early commitment by the EU to a guaranteed accession in, for instance, 2006 will be necessary. A more desirable, but more improbable alternative would be early EU membership (i.e. in the year 2003) with transition periods for various areas until full compliance with the *acquis* is achieved. Such an early membership would erase the last doubts about the likelihood of success for the reform process within the advanced CEECs and would give a sizable boost to their economies through the reduction in uncertainty and the corresponding risk premium for investments. However, such an early enlargement would also require a modified self-concept of the entity EU, which is unlikely to evolve quickly.

### Increase in Flexibility within the EU

The prospect of a European Union of 25 or more members raises doubts as to whether the desire to promote enlargement and deepening simultaneously can be fulfilled in the future. The depth of integration among the present 15 members, as characterized by the 80,000 page volume of the *acquis*, can only be transferred and implemented with considerable investment of resources and time. Since the members of an enlarged EU possess quite heterogeneous economies with huge income differences (recall that e.g. Poland has a GDP per capita, at purchasing power parity, of only 39 percent of the EU average – see Table 1), it becomes harder to ensure an appropriate fit of advanced common EU legislation. The expanding membership requires substantial reforms to establish viable and growth-enhancing institutions for the future.

To reduce the danger of a standstill within European integration after the first eastern enlargement round, increased flexibility for further integration schemes of a subset of EU members will be necessary. A Union of various speeds of integration does not imply a permanent segregation into fixed groups within the EU, but the opportunity to promote the further integration of a – at first – smaller group of EU states within the established EU framework and thereby under the control and legitimacy of the European Parliament. Initiatives like the Schengen Agreement for the abolition of border controls by a subgroup of members could then originate within the scope of EU institutions.<sup>20</sup> Parallel to such a provision for increased cooperation among a subset of members, it would be necessary to restrict the general rule that joint actions are only possible with the approval of all members.

The Treaty of Amsterdam contains the “Benelux” clause (Article 306) that endorses arrangements among Belgium, the Netherlands and Luxembourg, if the objectives of these arrangements are not met by the Treaty of Amsterdam. In this respect, the present institutional framework of the EU already contains provisions for further cooperation among some members. A suspension of the geographical constraint would allow the extension of this possibility for further integration in an enlarged EU.

### Conclusions

As the article has shown, there is a considerable overlap between the reforms necessary during the transition from a centrally planned economy towards a market economy and the reforms required to join the European Union. Consequently, the advanced transition countries will complete their transition with the implementation of the *acquis communautaire*, the established institutional and regular framework of the EU. However, the CEECs are not yet fully capable of standing up to the market forces within the EU and adopting all the obligations of EU membership as set out in the *acquis*. The CEECs still have to complete quite substantial reform tasks.

Since the beginning of the transition, the anticipation of EU membership has helped the CEECs to progress with their reforms. The prospect of uncertain or rather late EU accession due to delayed EU amendments by the present members might jeopardize the zeal and the endeavors for reforms in the CEECs. In this respect, the present EU members can encourage the ongoing reform process within Eastern Europe by quickly establishing flexible EU institutions that are fit for enlargement and by giving the CEECs assurance of certain and early membership. A clear date for EU membership as well as viable, reformed EU institutions would give a boost to the reform process in the CEECs. The present EU members will also benefit from the already advanced economic integration and interdependence between Eastern and Western Europe.

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<sup>20</sup> The Schengen Agreement was signed by Belgium, the Netherlands, Luxembourg, France and Germany in June 1985 to simplify travel between them with the main aim of the elimination of all internal border checks on both people and goods. Italy joined the Schengen Agreement in November 1990; Spain and Portugal in June 1991; Greece in November 1992; Austria in April 1995; Denmark, Sweden, Finland, Norway and Iceland in December 1996. Only in June 1997 was the Schengen Agreement incorporated into the EU with the conclusion of the Treaty of Amsterdam. Ireland and the UK decided to maintain their own border checks and did not join the Schengen Agreement. A special cooperation arrangement was concluded with the two non-EU member states Norway and Iceland.