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Article

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Entrepreneurial behaviour: The effects of the fear and anxiety of Covid-19 and business opportunity recognition

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ABSTRACT

Objective: The major objectives of the article were to explore the effects of the fear and anxiety of Covid-19 and business opportunity recognition on start-up self-efficacy, entrepreneurial intention, and behaviour, as well as to test entrepreneurial intention-behaviour association.

Research Design & Methods: The study was performed by means of an online survey questionnaire conducted on 405 students at a Vietnamese university. The survey questionnaire was developed based on prior research. Structural equation modelling (SEM) was utilised to test the research model and hypotheses.

Findings: The results illustrated that the fear and anxiety of Covid-19 have a negative impact on start-up self-efficacy and entrepreneurial intention, while business opportunity recognition is strongly and positively correlated with entrepreneurial self-efficacy, entrepreneurial intention, and behaviour. In addition, entrepreneurial intention is found to be the most important antecedent to predict actual start-up behaviour whereas entrepreneurial intention significantly mediates the association between entrepreneurial self-efficacy and entrepreneurial behaviour.

Implications & Recommendations: The study offers practical contributions for both universities and policymakers to foster youths' entrepreneurial activities and manage the negative outcome of Covid-19 on students' mental health.

Contribution & Value Added: This research contributes to the entrepreneurship literature by addressing the notable gap when testing the linkages between entrepreneurial intention and behaviour. Furthermore, the finding confirms that the fear and anxiety of Covid-19 can decrease entrepreneurial self-efficacy, intention, and behaviour, while business opportunity recognition fosters entrepreneurial activities.

Article type: research article

Keywords: fear and anxiety of Covid-19; business opportunity recognition; self-efficacy; entrepreneurial intention; entrepreneurial behaviour; pandemic

JEL codes: L26, M13

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INTRODUCTION

For many years, business venture has been generating increasing interest as a result of its crucial influence on the national and global economy. Entrepreneurship is identified as the global practice and phenomenon because it contributes to economic growth, the maintenance of social stability and the reduction of unemployment rate (Lingappa, 2020; Zamrudi & Yuliantu, 2020). Moreover, contemporary society continually undergoes a change. Entrepreneurship studies, accordingly, have experienced a body of changes. Almost all previous studies only focused on the antecedents of entrepreneurial intention (Krueger, Reilley, & Carsrud, 2000; Wach & Bilan, 2021). However, the

linkage between entrepreneurial intention and actual behaviour has not been explored yet in recent studies (Gubik & Bartha, 2018; Mohammed, Zubairu, & Oni, 2021; Nowiński *et al.*, 2020), while investigating this relationship was determined as novel in the research stream to contribute to better knowledge about the process of business venture creation (Gieure *et al.*, 2020). Indeed, Neneh (2019) stresses that such research limits our current understanding of entrepreneurial behaviours as increasing evidence indicates that not all entrepreneurial intentions are transformed into actual start-up behaviours (Shirokova, Osiyevkyy, & Bogatyreva, 2016), especially in crisis conditions because of a disease outbreak (Giones *et al.*, 2020; Ratten, 2020).

Recently, the spectre of the Covid-19 pandemic has been looming over the global economy (Lipkind & Kitrar, 2021; Žak & Garncarz, 2020). This pandemic not only results in serious impacts on the communities in the influenced regions, but it also leads to various levels of negative and profound mental health issues to both infected and uninfected people (Feng *et al.*, 2020). Moreover, fear and anxiety are identified as unpleasant emotional experiences that result from a variety of antecedents, including the pandemic crisis (Mahmud *et al.*, 2020). Since the current outbreak, some prior studies have illustrated fast growth of mental disorders such as fear and anxiety in uninfected healthy individuals as a result of the growing risk of the Covid-19 infection (Feng *et al.*, 2020), strict quarantine measures, compulsory home isolation and other occurrences (Zhu *et al.*, 2020). Over the last two decades, scholars have growingly investigated the psychological factors of nascent entrepreneurs to have better understanding of mechanisms underlying the influence of these psychological problems on entrepreneurial activities (Gorgievski *et al.*, 2010). Nevertheless, almost all previous studies either examine the relationship between psychological disorders, such as psychiatric symptoms (Leung *et al.*, 2020) and Attention-Deficit Hyperactivity Disorder symptoms (Yu *et al.*, 2019), and entrepreneurship, or focus on exploring psychological distress, such as stress and anxiety about financial problems (Gorgievski *et al.*, 2010), or general anxiety (Thompson *et al.*, 2020) and business venture. However, there is a dearth of literature found to explore the fear and anxiety of Covid-19 on entrepreneurial activities (Hernández-Sánchez *et al.*, 2020), while this information is really important and necessary for both scholars and practitioners (Giones *et al.*, 2020). Kuckertz *et al.* (2020) also reported that the existence of many start-ups has been threatened by the lockdown measures to control the spread of the Covid-19 pandemic.

Business opportunity recognition consists of a person's capacity to realize, discover, and capture trends and new business concepts (Hassan, Saleem, Anwar, & Hussan, 2020). It is considered one of the cognitive states concerned in the process of making entrepreneurial decisions by individuals (Krueger *et al.*, 2000; Nowiński *et al.*, 2020; Wach & Bilan, 2021). Ratten (2020) states that entrepreneurial activities integrate a powerful mindset which can help our society rebound from a crisis, while the resilience is necessary to capture new business opportunities in times of the Covid-19 crisis (Kuckertz *et al.*, 2020). Several previous studies confirmed that opportunity recognition was found to have strong association with perceived behavioural control and entrepreneurial intention (e.g. Mahmood *et al.*, 2019; Javis, 2016). Indeed, Hassan *et al.* (2020) reported that business opportunity recognition was positively correlated with university students' entrepreneurial intention, whereas Anwar, Thoudam, and Saleem (2021) argued that business opportunity recognition not only played the crucial role in sculpting entrepreneurial intention, but it affected indirectly through the self-efficacy mediator among 663 students. However, the correlations between business opportunity recognition and entrepreneurial behaviour were still not taken into consideration in prior studies.

The major objectives of the articles study are to explore the effects of the fear and anxiety of Covid-19 and business opportunity recognition on start-up self-efficacy, entrepreneurial intention, and behaviour, as well as to test entrepreneurial intention-behaviour association. Therefore, the present research has three detailed objectives: (i) to estimate the link between entrepreneurial intention and behaviour; (ii) to investigate the effects of the fear and anxiety of Covid-19 on entrepreneurial self-efficacy, entrepreneurial intention, and behaviour, and (iii) to examine the role of business opportunity recognition in shaping entrepreneurial self-efficacy, entrepreneurial intention, and behaviour among university students.

This article includes five parts: Introduction, literature review, material and method, results and discussions, and conclusion.

LITERATURE REVIEW

Entrepreneurship: The intention-behaviour gap

Establishing a new enterprise is identified as a process which starts when a person develops and is driven by the intentions to involve in entrepreneurial activities and finishes when that person creates and runs an actual business (Elnadi & Gheith, 2021). This behaviour might take numerous forms, such as self-employment or incorporating with established businesses as a partner. Briefly, entrepreneurial behaviours are related to the formation of a business venture which is opposed to being hired by others (Baharuddin & Rahman, 2021; Neneh, 2019; Nguyen, 2020).

It is noticed that there was a lack of common definition of entrepreneurial behaviour in the literature. In this study, the construct of entrepreneurial behaviour is defined as the capacity, skills and knowledge referred to constituent dimensions of an enterprise. Such understanding and abilities enable individuals to carry out entrepreneurial actions (Gieure *et al.*, 2020). Thus, it means that entrepreneurial behaviour is seen as the acquired capacity which can drive a nascent entrepreneur to the stage of creating a plan and endeavouring to run one's own business (Shirokova *et al.*, 2016). Discovering oneself capable of carrying out a particular business venture actions or even being interested in entrepreneurial actions refers to demonstrating the ability to retain intentions and involve in business venture activities. In other word, stronger intentions towards engaging in a business venture can lead to stronger likelihood of performing an entrepreneurial action (Ajzen, 1991). This insight has been supported in a body of domains when intentions have been found to have significant correlation with actual behaviour in various fields (Sheeran, 2002). Many scholars have contributed to indicating the significant linkage between intentions and actual behaviour, including business venturing (Neneh, 2019). For example, a cross-cultural study from 34 countries, conducted by Shirokova *et al.* (2016), showed that there is a significant and positive association between entrepreneurial intention and the behaviour of students. Van Gelderen *et al.* (2015) reported that stronger entrepreneurial intentions resulted in a high rate of entrepreneurial actions which individuals engage in. Shinnar *et al.* (2018) employed four-year longitudinal dataset which also confirmed that there was a strong correlation between business venture intention and actual behaviour. Indeed, previous studies suggested that there was a strong correlation between intention and actual behaviour, which accounted for 0.9 to 0.96 (Nystrand & Olsen, 2020). Nevertheless, for the entrepreneurship field, it is suggested that entrepreneurial intention can only explain around 18 to 27% of the variance of business venture behaviour (Fayolle & Liñán, 2014). Shinnar *et al.* (2018) suggested that although intentions are broadly acknowledged to be a vital predictor of actual behaviour, the linkage between entrepreneurial intentions and actual behaviour has not been adequately tested in entrepreneurship literature.

It is necessary for further research which estimates the association between intention and behaviour to create a business venture in various contexts (Neneh, 2019; Doanh, 2021a; Fauzi, Martin, & Ravesanga, 2021). Thus, the following hypothesis is proposed to examine the entrepreneurial intention-behaviour relationship in the context of Vietnam.

H1: Entrepreneurial intention is positively associated with entrepreneurial behaviour.

In addition, self-efficacy is determined to be a central construct in the social learning theory proposed by Bandura (1977). The fundamental proposition of the social learning theory concerns people's beliefs in their abilities to create desired effects with their own actions (Bandura, 1977). In entrepreneurship literature, there is increasing attention to the role of entrepreneurial self-efficacy in predicting entrepreneurial intention (Schmitt *et al.*, 2018). Entrepreneurial self-efficacy is defined from various viewpoints (Tsai, Chang, & Peng, 2014). Some studies define entrepreneurial self-efficacy as entrepreneurs' self-confidence in carrying out specific actions (Shahab *et al.*, 2019), while others depict it as people's confidence in their own abilities to perform and become successful in their entrepre-

neurship activities (Segal, Borgia, & Schoenfeld, 2005). Start-up self-efficacy is, therefore, a crucial precursor of intention and behaviour to engage in a business venture (Shahab *et al.*, 2019). Indeed, prior studies confirmed that entrepreneurial self-efficacy is strongly correlated to the intention to engage in entrepreneurial activities (Elnadi & Gheith, 2021). For instance, individuals with higher entrepreneurial self-efficacy have a higher intention to become an entrepreneur (Liñán & Chen, 2009). Thus, the following hypothesis to estimate the entrepreneurial self-efficacy association in the context of Vietnam.

H2: Entrepreneurial self-efficacy is positively associated with entrepreneurial intention.

The effect of the fear and anxiety of Covid-19

The entrepreneurial process relates to all the activities, functions and certain actions correlated with the perceived business opportunities and the foundation of the firm to pursue these business opportunities (Keh *et al.*, 2002). Thus, in order to understand what fosters or restrains business venture activities, it is necessary to understand these antecedents and how they influence individuals' perception, attitude and intention associated with the creation of a business organization (Krueger *et al.*, 2000). Previous studies found that the entrepreneurial process is affected by risky, uncertain and crisis conditions (Keh *et al.*, 2002), such as a macroeconomic crisis or a war (Amorós *et al.*, 2019), and mental disorders (Gorgievski *et al.*, 2010; Thompson *et al.*, 2020). However, what is less known are the impacts of the fear and anxiety of Covid-19 on the entrepreneurial process, while others have shown that the Covid-19 pandemic is determined as a major shock affecting entrepreneurship in general (e.g. Giones *et al.*, 2020; Liñán & Jaén, 2020; Ratten, 2020; Szostak & Sułkowski, 2021). Hernández-Sánchez *et al.* (2020) state that individuals' entrepreneurial intentions are affected by the Covid-19 pandemic via the subjective perception of a serious hazard. Also, the fear and anxiety of the Covid-19 infection can pose a threat to the minds of students who are preparing to engage the workforce (Mahmud *et al.*, 2020).

We argue that the fear and anxiety of Covid-19 can reduce entrepreneurial self-efficacy, entrepreneurial intention, and entrepreneurial behaviour due to three main reasons. First, some studies showed that self-efficacy is negatively affected by the anxiety of Covid-19 (e.g. Xiong, 2020). Also, general fear and anxiety are determined as a culprit of the self-efficacy reduction (Arora *et al.*, 2021). Thus, in terms of entrepreneurial manner, the fear and anxiety of Covid-19 can decrease students' entrepreneurial self-efficacy. Second, general fear and anxiety are identified as negative factors, which lessen intentions to carry out a specific action in several types of behaviour, such as travelling (Lou & Lam, 2020), help-seeking (Calear *et al.*, 2021), and turnover intentions (Modaresnezhad, 2020). Also, Hernández-Sánchez *et al.* (2020) confirmed that the perception of the Covid-19 pandemic is negatively associated with entrepreneurial intentions. Last, the entrepreneurial decision is a choice made by individuals out of the alternatives of various careers (Shepherd *et al.*, 2015), thus, when facing the fear and anxiety of Covid-19, they can hesitate to set up their own business. Also, the identification and exploitation of business opportunities can be inhibited by negative emotions due to health problems (Shepherd *et al.*, 2015). The following hypotheses, therefore, are formulated to test these associations.

H3: The fear and anxiety of Covid-19 is negatively associated with (a) entrepreneurial self-efficacy, (b) entrepreneurial intention, and (c) entrepreneurial behaviour.

The role of business opportunity recognition

Business opportunity recognition is a phase in which business ideas for probably profitable new ventures are realized by a person (Hassan *et al.*, 2020). Many individuals consider the decision to engage in entrepreneurial activities when they recognize potential and feasible business opportunities (Krueger *et al.*, 2000). Schmitt *et al.* (2018) also confirmed that business opportunities are primary to the establishment of a new venture, business performance, then the venture development, especially for the high level of environmental uncertainty changes. Also, recent results have confirmed that a higher degree of uncertainty has been sparked by the Covid-19 pandemic (Liñán & Jaén, 2020; Ratten, 2020). Notably, there are numerous sources of information that helps a nascent entrepreneur recognize business opportunities (Krueger *et al.*, 2000). Finding appropriate information, however, also plays the key role in identifying business opportunities before performing entrepreneurial activities (Mahmood *et al.*, 2019).

Business opportunity recognition is determined as one of the most important process in creating a business venture because it comes in rescue whenever choosing a suitable idea before performing a business venture, adapting and working with all the acquired abilities and skills (Schmitt *et al.*, 2018), thus increasing entrepreneurial self-efficacy and start-up intention and behaviour (Hassan *et al.*, 2020). In other words, those who have a high level of potential business opportunity recognition are more likely to run their own business, as well as show greater confidence towards engaging in entrepreneurial activities. The following hypotheses, therefore, are formulated:

H4: Business opportunities recognition is negatively associated with (a) entrepreneurial self-efficacy, (b) entrepreneurial intention, and (c) entrepreneurial behaviour.

Thus, in light of previous studies and the research gap, the following conceptual framework is proposed to explain the impacts of the fear and anxiety of Covid-19 and business opportunity recognition on entrepreneurial self-efficacy, intention, and behaviour among Vietnamese university students (Figure 1).

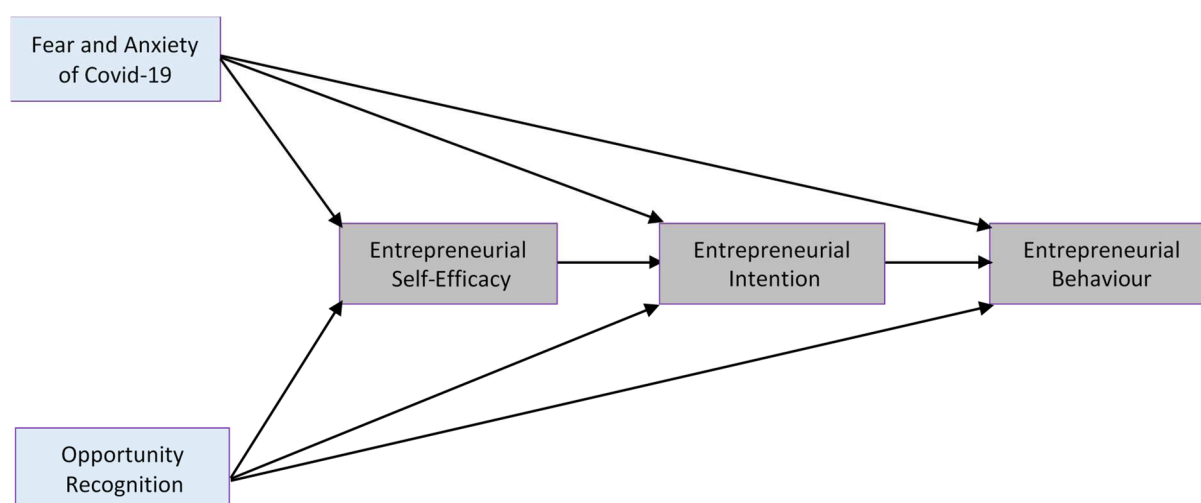


Figure 1. Conceptual Framework

Source: own elaboration.

RESEARCH METHODOLOGY

Research Design and Analytical Approach

The purpose of this study is to investigate the influence of the fear and anxiety of Covid-19, opportunity recognition, and entrepreneurial self-efficacy on entrepreneurial intention and behaviour among Vietnamese university students. Thus, the survey questionnaire is utilised to collect the dataset measuring demographic characteristics of respondents, the fear and anxiety of Covid-19, opportunity recognition, entrepreneurial self-efficacy, entrepreneurial intention and entrepreneurial behaviour. The scales (the survey items) were based on validated measurement from previous studies. The validity of scales, the conceptual framework, and the proposed hypotheses were tested using Cronbach's Alpha, Confirmatory Factor Analysis (CFA), and Structural Equation Modelling (SEM) supported by SPSS and AMOS 24.0 software.

Particularly, the Cronbach's alpha first and confirmatory factor analysis (CFA) were utilised to estimate the reliability and discriminatory value of each scales (Hair *et al.*, 2020). Then, structure equation method (SEM) was conducted following two stages in this study and several proper analysis techniques were employed to validate the proposed model and to test the research hypotheses (Jackson, 2009; Byrne, 2010; Hair *et al.*, 2020). Also, bootstrapping approach with the use of PROCESS version 3.5 via SPSS 24.0 was utilised to examine mediation correlations (Hayes, 2013).

Research instrument

To measure the main constructs of this study, the study adopted the existing measures which had been validated in prior research. Specifically, the five-item measures reflecting “fear and anxiety of Covid-19” was modified from Lee *et al.* (2020). The measures of “opportunity recognition” (five items) were adopted from Ozgen and Baron (2007). The “Entrepreneurial self-efficacy” scale with five items was adopted from Tsai, Chang, and Peng (2014). “Entrepreneurial intention” was measured by six items which were adopted from Liñán and Chen (2009). The scale of “entrepreneurial behaviour” was modified following Lortie and Castogiovanni (2015). A five-point Likert scale was employed in all items (observed variables) of the survey questionnaire, rating from 1 (strongly disagree) to 5 (strongly agree). All scales (and/or instruments) had been reliably and discriminatively validated by previous studies in various contexts, for example, the fear and anxiety of Covid-19 (Doanh, 2021b), opportunity recognition (Hassan *et al.*, 2020), entrepreneurial self-efficacy (Shahab *et al.*, 2019), entrepreneurial intention and behaviour (Gieure *et al.*, 2020). Before delivering the survey questionnaire, 20 students from National Economics University, Thuongmai University and Hanoi University of Science and Technology were invited to voluntarily participate in the survey. The initial survey helps us correct several errors and guarantees that respondents understand the questions correctly.

Sampling and data collection

The online-based cross-sectional survey questionnaire with the tool of Google docs was conducted from 20th September to 20th October 2020 at Vietnamese universities. Despite physical distancing measures were permitted to relax at that time in almost all cities in Vietnam, some other measures, including face masks, staying at least 2 metres away, closing unnecessary services (karaoke, games, bars...) were set by the authorities. The tool of online dataset collection, thus, was employed to be safer during the Covid-19 pandemic. All the students were clearly apprised that answering the survey questionnaire was not compulsory, it was completely voluntary to take part in it. The personal information of respondents was kept in strict confidence and only used for the research.

Initially, the study collected 429 responses. Nevertheless, 24 responses were eliminated because of being not completely fulfilled (missing values). Finally, the sample of 405 undergraduate students from different Vietnamese universities was utilised for analyses. The samples were randomly selected and described in Table 1. Holmes (1983) argued that at least 115 valid answers for the totality of the sample size are necessary to guarantee that this sample is effective for further analyses, especially for studies related to psychological variables. Thus, the sample of 405 responses is effective for further analysis.

Table 1. Personal characteristics of respondents

Variables	Characteristics	Frequency	%
Gender	Male	159	39.3
	Female	246	60.7
Age	From 18 to 20 years old	227	68.4
	From 21 to 23 years old	93	23.0
	Over 23 years old	35	8.6
Fields of study	Economics and Business Management	258	63.7
	Engineering and others	147	36.3
Years of study	1 st year	75	18.5
	2 nd year	135	33.3
	3 rd year	132	32.6
	Final year	63	15.6

Source: own calculations (N = 405).

RESULTS AND DISCUSSION

The measurement model

Confirmatory factor analysis and Cronbach's alpha were used to test the reliabilities and validities of the scales. However, the fit indices of the initial measurement model were not within the recommended degree (Hair *et al.*, 2020). Jackson (2009) suggested that all unsuitable items (low factor loading) should be extracted from the measurement model. Thus, three items, including FAC1 ("I felt dizzy, lightheaded, or faint when I read or listened to the news about the coronavirus", $\lambda = 0.418$), ESE2 ("I show great aptitude for leadership and problem-solving", $\lambda = 0.491$) and EB6 ("I can save money to invest in a business", $\lambda = 0.489$), were removed because their factor loadings were lower than 0.5. In addition, according to Jackson (2009), if the value of MI (Modification Indices) is higher than 15, it means that there are redundancies in the measurement model. Therefore, all these redundant items scales are connected to increase the model fit. Figure 2 depicts the final measurement model with recommended fit indexes. TLI and CFI were higher than 0.9, whereas NFI and GFI were over 0.8. Besides, Chi-Square/df < 3, while RMSEA is lower than 0.06 (Jackson, 2009).

Table 2 illustrates the final results of Cronbach's alpha values, average variance extracted (AVE), composite reliability (CR) of all the concepts, and factor loading (standardised regression weights) of each item after extracting inappropriate items. The results demonstrate that all the scales were found to reach satisfactory values with the smallest degree of 0.696 ($\alpha_{\text{ESE}} = 0.696$), thus, the internal consistency reliabilities of all the variables were reached (Hair *et al.*, 2020). Also, CR values for all the variables were found to be around or higher than 0.7, although AVE values of "fear and anxiety of Covid-19", "business opportunity recognition", "entrepreneurial self-efficacy" and "entrepreneurial intention" accounted only for 0.368, 0.334, 0.391 and 0.391 respectively, these values could be satisfactory if their CR values were higher than 0.6 (e.g. Ertz *et al.*, 2016; Lam, 2012). Thus, the scales showed the discriminant validity and construct reliability.

The structural model

The result of the structural equation analysis was depicted in Figure 3, while Table 3 summarised the outcome of testing hypotheses. The results showed that the proposed model fitted well. While GFI and NIF illustrated a value higher than 0.8, the TLI and CFI demonstrated a value of over 0.9. Chi-Square/df was lower than 0.3, whereas RMSEA was lower than 0.08 (Jackson, 2009). The variance explained (R^2) of ESE, EI and EB were 0.398, 0.663, and 0.700, respectively. These indicated the evidence that the model showed considerable insights regarding the antecedents of entrepreneurial intention and entrepreneurial behaviour, both direct and indirect effects.

The result of the proposed hypotheses was depicted in Table 3. The result of the structural path analysis provided supports for seven of the eight hypotheses. Specifically, the result confirmed that H1 proposed a significant association between entrepreneurial intention and entrepreneurial behaviour ($\beta = 0.590$; $p < 0.001$) and it was supported by the dataset. This result goes beyond all previous expectations (e.g. Fayolle & Liñán, 2014; Shirokova *et al.*, 2016). Therefore, the present study provides contributions to broader entrepreneurship literature on the notable gap between entrepreneurial intention and actual behaviour in general, which was proposed in several prior studies (e.g. Fayolle & Liñán, 2014). Entrepreneurial self-efficacy was found to have strong effect on entrepreneurial intention ($\beta = 0.501$; $p < 0.001$). H2, therefore, was supported. This finding was consistent with previous studies (Tsai *et al.*, 2014; Shahab *et al.*, 2019).

Interestingly, the fear and anxiety of Covid-19 was negatively correlated with entrepreneurial self-efficacy ($\beta = -0.184$; $p = 0.039 < 0.05$) and entrepreneurial intention ($\beta = -0.397$; $p < 0.01$). However, the fear and anxiety of Covid-19 was not found to have a linkage with entrepreneurial behaviour ($p > 0.05$). Thus, H3a, H3b were supported, while H3c was not. The findings reveal that the fear and anxiety of Covid-19 decrease entrepreneurial self-efficacy and entrepreneurial intention. Indeed, individuals can hesitate to start a business venture at present because they are afraid

to be inflected by Covid-19 (Dubey *et al.*, 2020). These relationships were proposed in some previous qualitative research (Giones *et al.*, 2020; Liñán & Jaén, 2020), but still has not been statistically examined. However, the correlation between the fear and anxiety of Covid-19 and entrepreneurial behaviour was not statistically proven in this study.

Besides, business opportunity recognition had significant impact on entrepreneurial self-efficacy ($\beta = 0.685$; $p < 0.001$), entrepreneurial intention ($\beta = 0.599$; $p < 0.001$), and entrepreneurial behaviour ($\beta = 0.553$; $p < 0.001$). H4a, H4b and H4c, therefore, were supported by the data. Several prior studies also confirmed the relationship between business opportunity recognition and entrepreneurial intention (e.g. Hassan *et al.*, 2020), however, according to our best knowledge, the study is

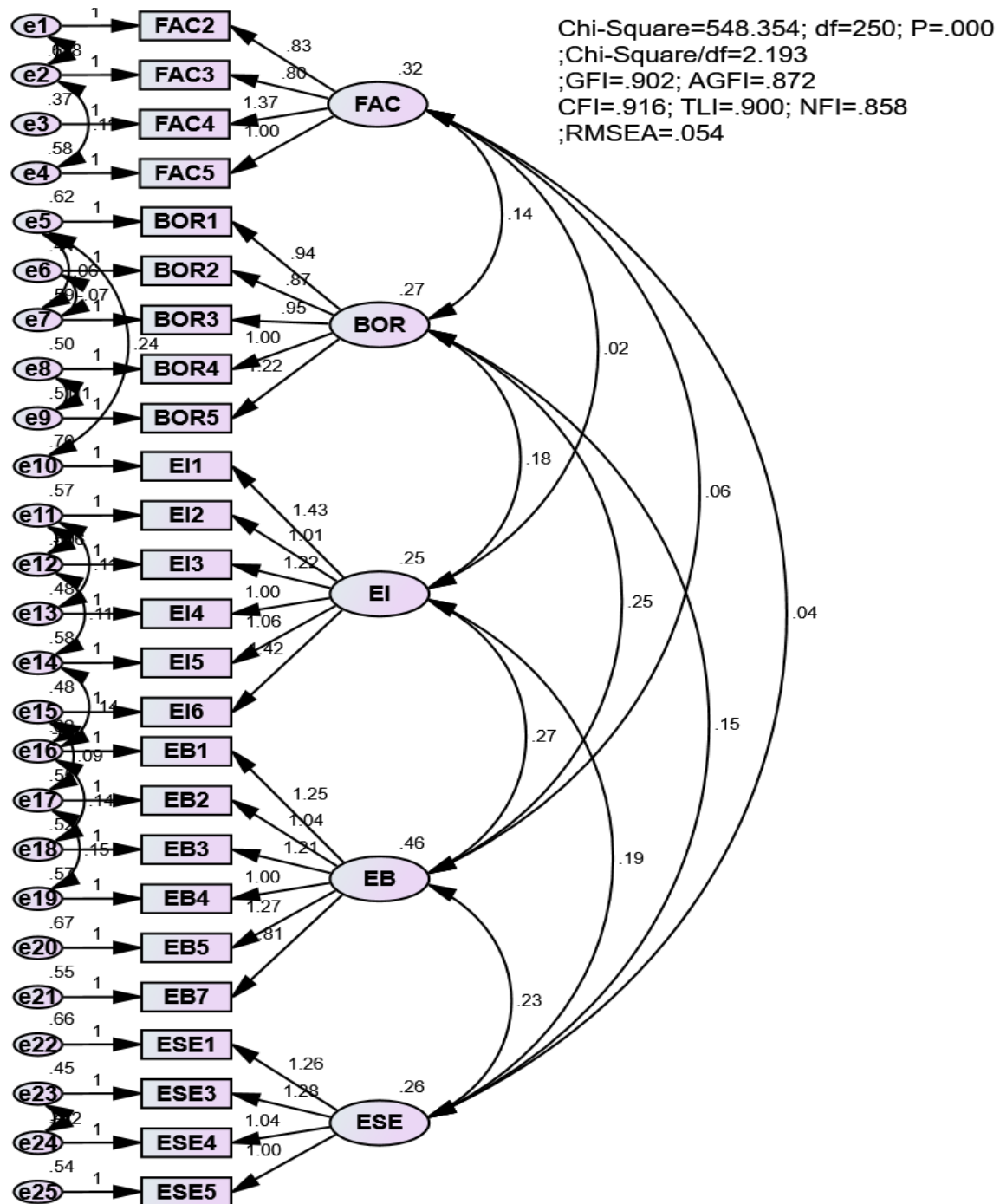


Figure 2. The measurement model

Source: own elaboration.

Table 2. Cronbach's alpha and Confirmatory Factor Analysis report summary

Code	Variables	λ	Cronbach's Alpha	CR	AVE
FAC	Fear and anxiety of Covid-19 (Lee <i>et al.</i>, 2020)		0.740	0.691	0.368
FAC2	I had trouble falling or staying asleep because I was thinking about the coronavirus	0.501	0.700		
FAC3	I felt paralysed or frozen when I thought about or was exposed to information about the coronavirus	0.503	0.661		
FAC4	I lost interest in eating when I thought about or was exposed to information about the coronavirus	0.788	0.685		
FAC5	I felt nauseous or had stomach problems when I thought about or was exposed to information about the coronavirus	0.600	0.677		
BOR	Business opportunity recognition (Ozgen & Baron, 2007)		0.724	0.714	0.334
BOR1	I see many opportunities to start and grow a business	0.526	0.693		
BOR2	Finding potential venture opportunities is easy for me	0.562	0.692		
BOR3	In general, there are many opportunities for new product innovation	0.541	0.694		
BOR4	I have a special sense of new venture ideas	0.590	0.653		
BOR5	During my routine day-to-day activities, I see potential new venture ideas	0.662	0.650		
ESE	Entrepreneurial self-efficacy (Liñán, 2008; Tsai, Chang, & Peng, 2014)		0.696	0.718	0.391
ESE1	I show great aptitude for creativity and innovation	0.618	0.606		
ESE3	I can develop and maintain favourable relationships with potential investors	0.696	0.615		
ESE4	I can see new market opportunities for new products and services	0.610	0.672		
ESE5	I can develop a working environment that encourages people to try out something new	0.569	0.627		
EI	Entrepreneurial Intention (Liñán & Chen, 2009)		0.803	0.792	0.391
EI1	I am ready to do anything to be an entrepreneur	0.651	0.778		
EI2	My professional goal is to become an entrepreneur	0.558	0.781		
EI3	I will make every effort to start and run my own firm	0.652	0.765		
EI4	I am determined to create a firm in the future	0.586	0.775		
EI5	I have a very seriously through of starting a firm	0.572	0.780		
EI6	I have the firm intention to start a firm some day	0.717	0.756		
EB	Entrepreneurial Behaviour (Gieure <i>et al.</i>, 2020)		0.855	0.848	0.483
EB1	I have experience in starting new projects or businesses	0.732	0.825		
EB2	I am capable of developing a business plan	0.689	0.829		
EB3	I know how to start a new business	0.751	0.819		
EB4	I know how to do market research	0.667	0.830		
EB5	I have invested in an informal manner in some business	0.725	0.826		
EB7	I belong to a social network that can promote my business	0.595	0.851		

Note: λ = factor loading (standardized regression weights).

Source: own calculations (N=405).

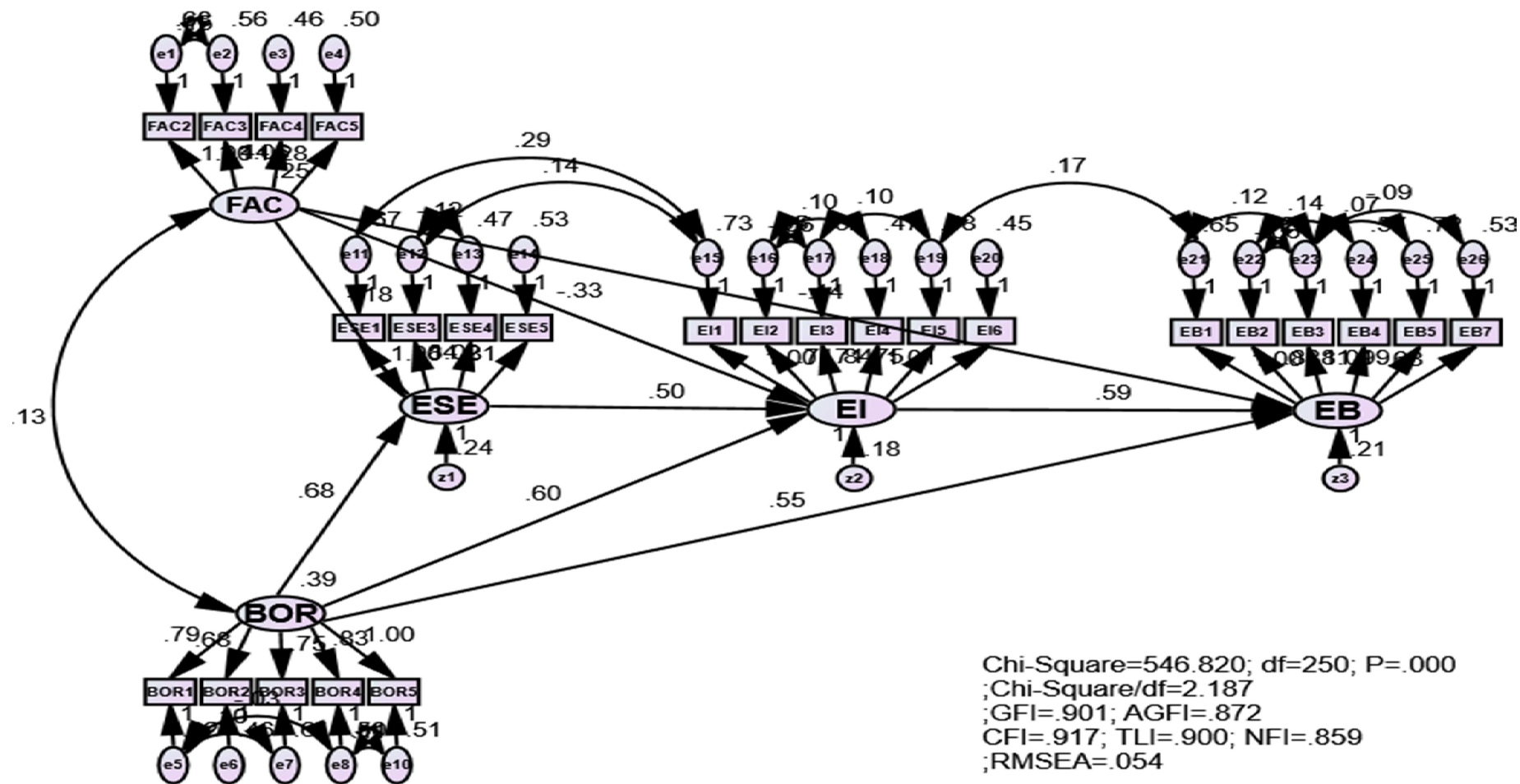


Figure 3. The structural model
Source: own elaboration.

the first to reveal that business opportunity recognition helps individuals increase their entrepreneurial self-efficacy and foster actual entrepreneurial behaviour. Indeed, while Hassan *et al.* (2020) only considered the impact of opportunity recognition on entrepreneurial intention, Mahmood *et al.* (2019) examined the role of opportunity recognition in shaping perceived control behaviour, then translated into intention and behaviour to engage in business venture among Asnaf Millennials.

Table 3. The result of testing hypotheses

Hypotheses				Estimate	S.E.	C.R.	P-value	Result
H1	EI	→	EB	0.590	0.116	5.099	***	Supported
H2	ESE	→	EI	0.501	0.101	4.985	***	Supported
H3a	FAC	→	ESE	-0.184	0.097	-1.890	0.039	Supported
H3b	FAC	→	EI	-0.327	0.101	-3.239	0.001	Supported
H3c	FAC	→	EB	-0.141	0.114	-1.231	0.218	Not supported
H4a	BOR	→	ESE	0.685	0.102	6.686	***	Supported
H4b	BOR	→	EI	0.599	0.123	4.872	***	Supported
H4c	BOR	→	EB	0.553	0.156	3.541	***	Supported

Note: *** $p < 0.001$

Source: own calculations (N=405).

Moreover, the bootstrapping method (5000 bootstrapping sample and 95% confidence interval) was employed in our study to estimate mediation associations (Cheung & Lau, 2008). The result showed that the fear and anxiety of Covid-19 was not found to have indirect effects on entrepreneurial intention and entrepreneurial behaviour through entrepreneurial self-efficacy and entrepreneurial intention ($p > 0.05$), respectively, while business opportunity recognition had indirect impact on entrepreneurial intention via entrepreneurial self-efficacy ($\beta = 0.2232$; $p < 0.05$) and entrepreneurial behaviour via entrepreneurial intention ($\beta = 0.3255$; $p < 0.05$). The correlation between entrepreneurial self-efficacy and entrepreneurial behaviour was also mediated by entrepreneurial intention ($\beta = 0.3427$; $p < 0.05$).

Table 4. The result of mediation associations

Mediation paths					Indirect effects	SE	95% confidence interval	
							LLCI	ULCI
FAC	→	ESE	→	EI	0.0443	0.0307	-0.0148	0.1068
FAC	→	EI	→	EB	0.0133	0.0355	-0.0559	0.0821
BOR	→	ESE	→	EI	0.2232*	0.0314	0.1653	0.2881
BOR	→	EI	→	EB	0.3255*	0.0367	0.2546	0.4006
ESE	→	EI	→	EB	0.3427*	0.0428	0.2621	0.4292

Note: * $p < 0.05$

LLCI: Lower level of confidence interval. ULCI: Upper level of confidence interval. SE: Standard errors.

Source: own calculations.

CONCLUSIONS

The aim of this study was to estimate the influence of the fear and anxiety of Covid-19 and business opportunity recognition on entrepreneurial self-efficacy, intention, and behaviour among Vietnamese students, as well as to fulfil the research gap in exploring the entrepreneurial intention-behaviour association.

The study provides several theoretical contributions to entrepreneurship literature. Firstly, this study filled the intention-behaviour gap in entrepreneurship. Secondly, the research showed that entrepreneurial self-efficacy directly affects entrepreneurial intention, then transferred into entrepreneurial behaviour through entrepreneurial intention. Thirdly, the study revealed that the fear and anxiety of Covid-19 have decreased entrepreneurial self-efficacy and intention to start one's own business. Finally, business opportunity recognition was found to have significant impact on entrepreneurial self-efficacy, intention, and behaviour.

The research offers practical applications for both universities and policymakers. First, in order to promote entrepreneurial activity, the Vietnamese government should have the appropriate policies to increase entrepreneurial self-efficacy of the youth and help them recognize business opportunity through educational programmes and institutional solutions. Simultaneously, entrepreneurship should be included in the curriculum design with the activity-based teaching method at universities to help students enhance entrepreneurial knowledge, skills, capacity, and self-efficacy. This can increase students' intention and actual behaviour of engaging in entrepreneurial career (Tsai *et al.*, 2014). Second, for controlling the negative influence of the Covid-19 pandemic on entrepreneurial activities, although the coronavirus outbreak has been well-managed in Vietnam, the government and universities should take into account students' mental health problems which are derived from the lockdown, physical distancing, school closure measures. Particularly, universities can reduce students' pressure and stress related to exams during the Covid-19 pandemic. The reduction of difficulty level of final exams or using E-exams should be employed during the Covid-19 pandemic (Elsalem *et al.*, 2020).

However, we also acknowledge that this research can have several limitations that can help further studies. First, this study only focuses on the effects of the fear and anxiety of Covid-19, business opportunity recognition on entrepreneurial self-efficacy, entrepreneurial intention and behaviour, future research should expand the conceptual model by considering the impacts of personal and context factors (Wach & Głodowska, 2021). Second, the present study indicates that the fear and anxiety of Covid-19 are not associated with entrepreneurial behaviour, later studies should test this linkage further in a different context. Lastly, this study only tests the direct effect of the fear and anxiety of Covid-19 on entrepreneurship, while the coronavirus affects almost all perspectives of our life, further research into the influence of the Covid-19 pandemic should be conducted in order to control this disease better.

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Conflict of Interest

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