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TWO LECTURES ON THE EPISTEMIC FOUNDATIONS OF GAME THEORY

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Abstract

This working paper contains the slides of two invited lectures on the Epistemic Foundations of Game Theory, delivered at the Royal Netherlands Academy of Arts and Sciences (KNAW) on February 8, 2007.

Royal Netherlands Academy of Arts and Sciences (KNAW) Master Class

Amsterdam, February 8th, 2007

Epistemic Foundations of Game Theory

Lecture 1

Giacomo Bonanno

(http://www.econ.ucdavis.edu/faculty/bonanno/)

QUESTION:

What strategies can be chosen by *rational* players who *know* the structure of the game and the preferences of their opponents and who *recognize* each other's rationality and knowledge?

Keywords: knowledge, rationality, recognition of each other's knowledge and rationality

Modular approach

Module 1: representation of belief and knowledge of an individual (Hintikka, 1962; Kripke, 1963).

Module 2: extension to many individuals.

Common belief and common knowledge

("recognition of each other's belief / knowledge")

Module 3: definition of rationality in games (relationship between choice and beliefs)

QUESTION: what are the implications of rationality and common belief of rationality in games?

Module 1

representation of beliefs and knowledge of an individual

Finite set of states Ω and a binary relation $\mathcal B$ on Ω .

 $\alpha \mathcal{B}\beta$ means "at state α the individual considers state β possible"

Notation: $\mathcal{B}(\omega) = \{ \omega' \in \Omega : \omega \mathcal{B} \omega' \}$ set of states considered possible at ω

PROPERTIES $\forall \omega, \omega' \in \Omega$,

1.
$$\mathcal{B}(\omega) \neq \emptyset$$
 seriality

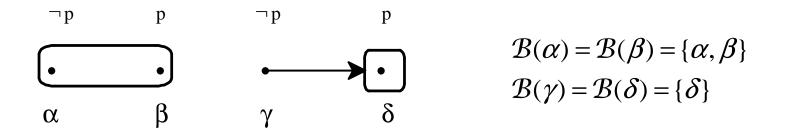
2. if
$$\omega' \in \mathcal{B}(\omega)$$
 then $\mathcal{B}(\omega') \subseteq \mathcal{B}(\omega)$ transitivity

3. if
$$\omega' \in \mathcal{B}(\omega)$$
 then $\mathcal{B}(\omega) \subseteq \mathcal{B}(\omega')$ euclideannes

Belief operator on events: $B: 2^{\Omega} \rightarrow 2^{\Omega}$

For $E \subseteq \Omega$, $\omega \in BE$ if and only if $\mathcal{B}(\omega) \subseteq E$

EXAMPLE:



Let $E = \{\beta, \delta\}$: the event that represents the proposition pThen $BE = \{\gamma, \delta\}$

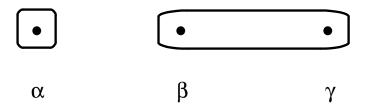
Properties of the belief operator: $\forall E \subseteq \Omega$

- 1. $BE \subseteq \neg B \neg E$ (consistency: follows from seriality of \mathcal{B})
- 2. $BE \subseteq BBE$ (positive introspection: follows from transitivity of \mathcal{B})
- 3. $\neg BE \subseteq B \neg BE$ (negative introspection: follows from euclideanness of \mathcal{B})

Mistaken beliefs are possible: at γ p is false but the individual believes p

KNOWLEDGE

If - in addition to the previous properties - the "doxastic accessibility" relation \mathcal{B} is reflexive ($\forall \omega \in \Omega$, $\omega \in \mathcal{B}(\omega)$) then it is an equivalence relation - giving rise to a partition of the set of states - and the associated belief operator satisfies the additional property that $\forall E \subseteq \Omega$, $BE \subseteq E$ (beliefs are correct). In this case we speak of knowledge and the associated operator is denoted by K rather than B



Module 2 interactive belief and common belief

Set of individuals N and a binary relation \mathcal{B}_i for every $i \in N$

Let $E = {\alpha, \beta, \gamma}$: the event that represents the proposition p

Then
$$K_1E = \{\alpha, \beta, \gamma\}, K_2E = \{\alpha, \beta\}$$

$$K_1K_2E = \{\alpha\}, K_2K_1K_2E = \emptyset$$

An event E is *commonly believed* if (1) everybody believes it,

- (2) everybody believes that everybody believes it,
- (3) everybody believes that everybody believes that everybody believes it, etc.

Define the "everybody believes" operator B^e as follows:

$$B^e E = B_1 E \cap B_2 E \cap ... \cap B_n E$$

The common belief operator B_* is defined as follows:

$$B_*E = B^eE \cap B^eB^eE \cap B^eB^eE \cap ...$$

Let \mathcal{B}_* be the *transitive closure* of $\mathcal{B}_1 \cup \mathcal{B}_2 \cup ... \cup \mathcal{B}_n$ Thus $\omega' \in \mathcal{B}_*(\omega)$ if and only if there exists a sequence $\langle \omega_1, ..., \omega_m \rangle$ in Ω such that

- (1) $\omega_1 = \omega$
- (2) $\omega_n = \omega'$
- (3) for every j = 1,...,m there exists an individual $i \in N$ such that $\omega_{i+1} \in \mathcal{B}_i(\omega_i)$

$$\mathcal{B}_{1}: \qquad \bullet \qquad \qquad \bullet \qquad \qquad \beta \qquad \qquad \gamma$$

$$\mathcal{B}_{1}(\alpha) = \mathcal{B}_{1}(\beta) = \{\alpha\}, \ \mathcal{B}_{1}(\gamma) = \{\gamma\}$$

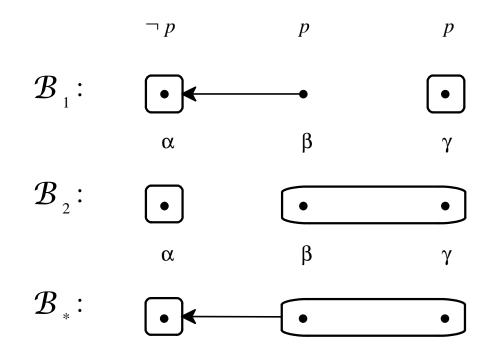
$$\alpha \qquad \qquad \beta \qquad \qquad \gamma$$

$$\mathcal{B}_{2}: \qquad \bullet \qquad \qquad \mathcal{B}_{2}(\alpha) = \{\alpha\}, \ \mathcal{B}_{2}(\beta) = \mathcal{B}_{2}(\gamma) = \{\beta, \gamma\}$$

$$\alpha \qquad \qquad \beta \qquad \qquad \gamma$$

$$\mathcal{B}_*: \qquad \qquad \bullet \qquad \bullet \qquad \mathcal{B}_*(\alpha) = \{\alpha\}, \ \mathcal{B}_*(\beta) = \mathcal{B}_*(\gamma) = \{\alpha, \beta, \gamma\}$$

PROPOSITION. $\omega \in B_*E$ if and only if $\mathcal{B}_*(\omega) \subseteq E$.



Let $E = \{\beta, \gamma\}$: the event that represents the proposition p

Then
$$B_1E = \{\gamma\}, B_2E = \{\beta, \gamma\}, B_*E = \emptyset$$

In fact, while $\gamma \in B_1 B_2 E = \{\gamma\}$, $\gamma \notin B_2 B_1 E = \emptyset$

Module 3Models of games and Rationality

Definition. A finite strategic-form game *with ordinal payoffs* is a quintuple

$$\langle N, \{S_i\}_{i \in N}, O, \{\succeq_i\}_{i \in N}, z \rangle$$

 $N = \{1, ..., n\}$ is a set of *players*

 S_i is a finite set of *strategies* or choices of player $i \in N$

O is a set of outcomes

 \succeq_i is player *i*'s ordering of O ($o \succeq_i o'$ means that, for player *i*, outcome o is at least as good as outcome o')

 $z: S \to O$ (where $S = S_1 \times ... \times S_n$) associates an outcome with every strategy profile $s \in S$

Definition. Given a strategic-form game with ordinal payoffs

$$\langle N, \{S_i\}_{i \in N}, O, \{\succeq_i\}_{i \in N}, z \rangle$$

a reduced form of it is a triple

$$\langle N, \{S_i\}_{i \in N}, \{u_i\}_{i \in N} \rangle$$

where $u_i: S \to \mathbb{R}$ is such that $u_i(s) \ge u_i(s')$ if and only if $z(s) \succeq_i z(s')$ player *i*'s *utility function*

			Player	2				Player	2
		е	f	g			е	f	g
Р	Α	3,2	3 , 1	0 , 1		ΡА	9,6	6 , 4	0,4
а у	В	2,3	2,2	3 , 1	SAME AS	I а у	4,9	3,3	2,0
e r	С	1,2	1,2	4 , 1		e r C	2 , 5	2,5	8,2
1	D	0,2	0,3	1,3		1 D	1,0	0,8	1 , 8

Definition. An *epistemic model* of a strategic-form game is an interactive belief structure together with *n* functions

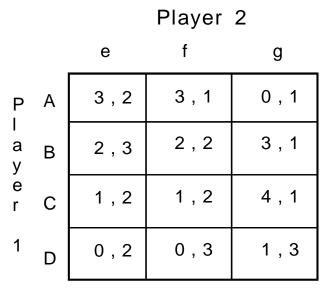
$$\sigma_i: \Omega \to S_i \quad (i \in N)$$

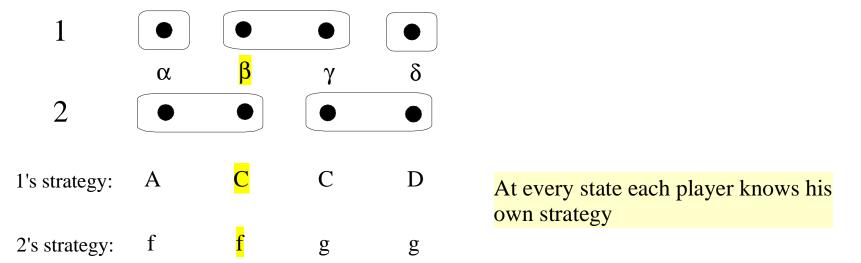
Interpretation: $\sigma_i(\omega)$ is player i's chosen strategy at state ω

Restriction: if
$$\omega' \in \mathcal{B}_i(\omega)$$
 then $\sigma_i(\omega') = \sigma_i(\omega)$

(no player has mistaken beliefs about her own strategy)

EXAMPLE





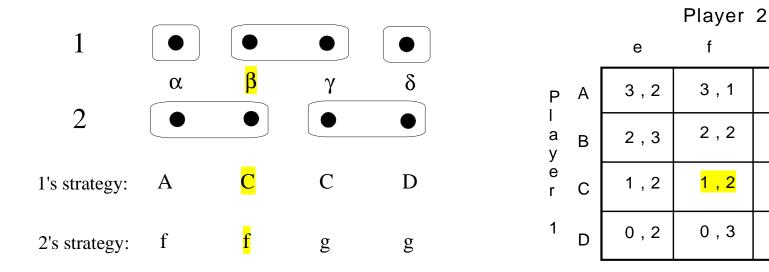
At state β player 1 plays C (he knows this) not knowing whether player 2 is playing f or g and player 2 plays f (she knows this) not knowing whether player 1 is playing A or C

RATIONALITY

Non-probabilistic (no expected utility) and very weak notion of rationality

Definition. Player i is IRRATIONAL at state ω if there is a strategy s_i (of player i) which she believes to be better than $\sigma_i(\omega)$ (that is, if she believes that she can do better with another strategy)

Player i is RATIONAL at state ω if and only if she is not irrational



Player 1 is rational at state β

g

0,1

3,1

4,1

1,3

Let s_i and t_i be two strategies of player i: $s_i, t_i \in S_i$

 $s_i \succ_i t_i$ is interpreted as "strategy s_i is better for player i than strategy t_i "

$$S_i \succ_i t_i$$
 is true at state ω if $u_i(s_i, \sigma_{-i}(\omega)) > u_i(t_i, \sigma_{-i}(\omega))$
that is, s_i is better than t_i against $\sigma_{-i}(\omega)$

profile of strategies chosen by the players other than *i*

						Player	2
					E	F	G
	α	β	γ	PΑ	3,2	1 , 1	0 , 1
	•	•	•	а у	2,3	2,2	3 , 1
1's strategy:	A	C	C	e r C	1,2	0,2	4 , 1
2's strategy:	E	F	G	1			<u> </u>
	$A \succ_1 B$	$B \succ_1 A$	$C \succ_1 B$				
	$A \succ_1 C$	$B \succ_1 C$	$C \succ_1 A$				
	$B \succ_{_{1}} C$	$A \succ_1 C$	$B \succ_1 A$				
	$E \succ_2 F$	$F \succ_2 G$	$F \succ_2 G$	etc.			

Let $\|s_i \succ_i t_i\| = \{\omega \in \Omega : u_i(s_i, \sigma_{-i}(\omega)) > u_i(t_i, \sigma_{-i}(\omega))\}$ event that s_i is better than t_i

If
$$s_i \in S_i$$
, let $||s_i|| = \{\omega \in \Omega : \sigma_i(\omega) = s\}$ event that player *i* chooses s_i

Let R_i be the event representing the proposition "player i is rational"

$$||s_i|| \cap B_i ||t_i \succ_i s_i|| \subseteq \neg \mathbf{R}_i$$

$$\neg \mathbf{R}_{i} = \bigcup_{s_{i} \in S_{i}} \bigcup_{t_{i} \in S_{i}} (\|s_{i}\| \cap B_{i}\|t_{i} \succ_{i} s_{i}\|)$$

$$\pmb{R} = \pmb{R}_1 \cap ... \cap \pmb{R}_n$$
 all players are rational

1 β 2 \mathbf{C} 1's strategy: D 2's strategy: g \mathbf{R}_1 \mathbf{R}_{1} \mathbf{R}_1 $\neg R_1$ \mathbb{R}_2 \mathbb{R}_2 \mathbb{R}_2 \mathbb{R}_2 K_1R_2 K_1R_2 K_1R_2 K_1R_2 $\neg K_2R_1$ $\neg K_2R_1$ K_2R_1 K_2R_1 $\neg K_1K_2R_1$ $\neg K_1K_2R_1$ $K_1K_2R_1 \neg K_1K_2R_1$

		ridy Cr Z		
		е	f	g
Р	Α	3,2	3 , 1	0 , 1
a y e r	В	2,3	2,2	3 , 1
	С	1,2	1,2	4 , 1
1	D	0,2	0,3	1,3

Player 2

$$\mathbf{R}_{I} = \{\alpha, \beta, \gamma\}, \quad \mathbf{R}_{2} = \{\alpha, \beta, \gamma, \delta\}$$

$$K_{1}\mathbf{R}_{2} = \{\alpha, \beta, \gamma, \delta\}, \quad K_{2}\mathbf{R}_{I} = \{\alpha, \beta\}$$

$$K_{1}K_{2}\mathbf{R}_{I} = \{\alpha\}, \quad K_{2}K_{1}K_{2}\mathbf{R}_{I} = \emptyset$$

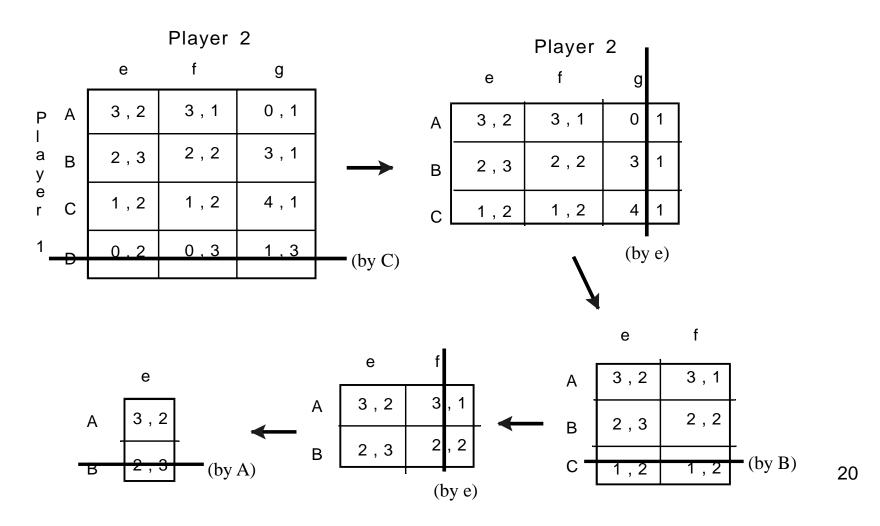
 $\neg K_2K_1K_2R_1$

At state α there is mutual knowledge of rationality but not common knowledge of rationality

Let $S_{-i} = S_1 \times ... \times S_{i-1} \times S_{i+1} \times ... \times S_n$ set of strategy profiles of all players except i

Definition. Let $s_i, t_i \in S_i$. We say that t_i is *strictly dominated* by s_i if $u_i(t_i, s_{-i}) < u_i(s_i, s_{-i})$ for all $s_{-i} \in S_{-i}$

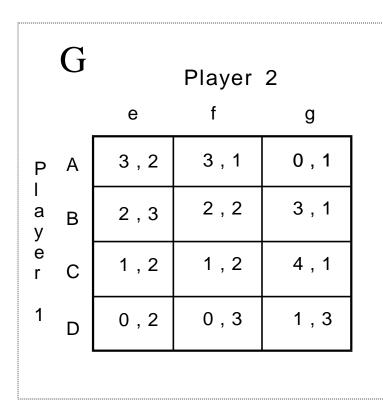
ITERATED DELETION OF STRICTLY DOMINATED STRATEGIES

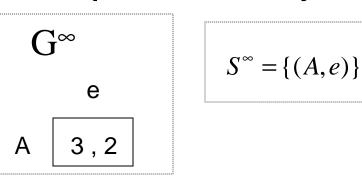


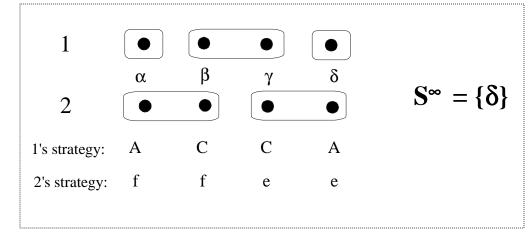
Let G be a strategic-form game with ordinal payoffs and G^{∞} be the game obtained after applying the procedure of Iterated Deletion of Strictly Dominated Strategies.

Let S^{∞} denote the strategy profiles of game G^{∞}

Given a model of G, let S^{∞} denote the event $\{\omega \in \Omega : \sigma(\omega) \in S^{\infty}\}$

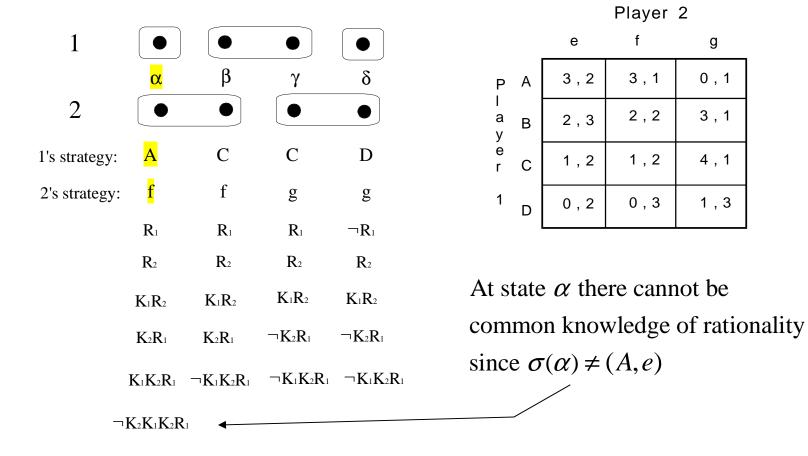






PROPOSITION 1. $B_*R \subseteq S^{\infty}$

If at a state it is commonly believed that all players are rational, then the strategy profile chosen at that state belongs to the game obtained after applying the iterated deletion of strictly dominated strategies.



Every normal operator B satisfies the property that if $E \subseteq F$ then $BE \subseteq BF$.

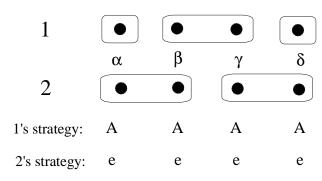
 B_* is a normal operator. Thus from $B_*R \subseteq S^{\infty}$ it follows that $B_*B_*R \subseteq B_*S^{\infty}$.

By transitivity of \mathcal{B}_* we have that $B_*E \subseteq B_*B_*E$ for every event E.

Thus $B_* \mathbf{R} \subseteq B_* B_* \mathbf{R}$.

It follows that $B_*R \subseteq B_*S^{\infty}$

		Player 2				
		е	f	g		
P I a y e r	Α	3,2	3 , 1	0 , 1		
	В	2,3	2,2	3 , 1		
	С	1,2	1,2	4 , 1		
1	D	0,2	0,3	1,3		



Same as:

1's strategy: A
2's strategy: e

REMARK. In general it is not true that $S^{\infty} \subseteq B_* R$

		Player 2				
		е	f	g		
P I a y e r	Α	3,2	3 , 1	0 , 1		
	В	2,3	2,2	3 , 1		
	С	1,2	1,2	4 , 1		
1	D	0,2	0,3	1,3		

$$\mathbf{S}^{\infty} = \{\delta\}$$
$$K_* \mathbf{R} = \emptyset$$

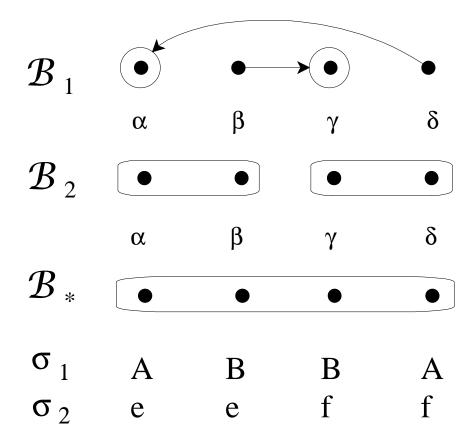
$$R_1 = {\alpha, \delta}, R_2 = {\alpha, \beta, \gamma, \delta}$$

$$K_2 R_1 = \emptyset$$

PROPOSITION 2. Fix a strategic-form game with ordinal payoffs G and let $s \in S^{\infty}$. Then there exists an epistemic model of G and a state ω such that $\sigma(\omega) = s$ and $\omega \in B_*R$.

EXAMPLE	Player 2			
	е	f		
РΑ	3,2	3,3		
' В 1	2,3	4 , 2		

In this game every strategy profile survives iterative deletion



In this model $\mathbf{R} = B_* \mathbf{R} = \Omega$ and every strategy profile occurs at some state

REMARK. Given the above notion of rationality, *there is no difference between common belief of rationality and common knowledge of rationality*. The previous two propositions can be restated in terms of knowledge and common knowledge.

PROPOSITION 1'. $K_*R \subseteq S^{\infty}$

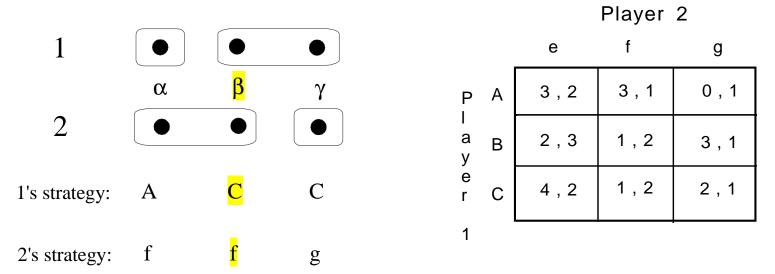
PROPOSITION 2'. Fix a strategic-form game with ordinal payoffs G and let $s \in S^{\infty}$. Then there exists an epistemic model of G and a state ω such that $\sigma(\omega) = s$ and $\omega \in K_*R$.

STRONGER NOTION OF RATIONALITY

Still non-probabilistic (no expected utility)

Definition. Player *i* is *IRRATIONAL* at state ω if there is a strategy s_i which she believes to be at least as good as $\sigma_i(\omega)$ and she considers it possible that s_i is better than $\sigma_i(\omega)$

Player i is RATIONAL at state ω if and only if she is not irrational



Player 1 is **ir**rational at state β : B is at least as good as C at both β and γ and it is better than C at γ $R_1 = \{\alpha\}, R_2 = \emptyset$

Player *i* is *IRRATIONAL* at state ω if there is a strategy s_i which she believes to be at least as good as $\sigma_i(\omega)$ and she considers it possible that s_i is better than $\sigma_i(\omega)$

$$||s_i|| \cap B_i ||t_i \succeq_i s_i|| \cap \neg B_i \neg ||t_i \succ_i s_i|| \subseteq \neg R_i$$

$$\neg \mathbf{R}_{i} = \bigcup_{s_{i} \in S_{i}} \bigcup_{t_{i} \in S_{i}} \left(\left\| s_{i} \right\| \cap B_{i} \right\| t_{i} \succeq_{i} s_{i} \right\| \cap \neg B_{i} - \left\| t_{i} \succ_{i} s_{i} \right\| \right)$$

$$R=R_{_{1}}\cap...\cap R_{_{n}}$$
 all players are rational

Definition.

Given a game $G = \langle N, \{S_i\}_{i \in N}, O, \{\succeq\}_{i \in N}, z \rangle$, a subset of strategy profiles $X \subseteq S$ and a strategy profile $x \in X$, we say that x is **inferior relative to** X if there exist a player i and a strategy $s_i \in S_i$ of player i (thus s_i need not belong to the projection of X onto S_i) such that:

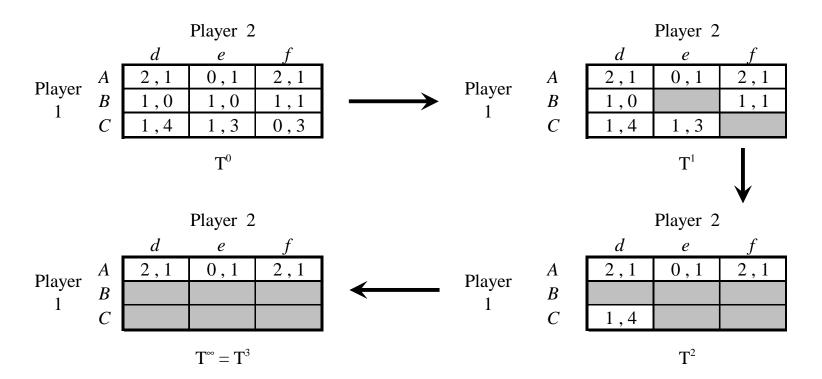
- 1. $z(s_i, x_{-i}) \succ_i z(x_i, x_{-i})$ and
- 2. for all $s_{-i} \in S_{-i}$, if $(x_i, s_{-i}) \in X$ then $z(s_i, s_{-i}) \succeq_i z(x_i, s_{-i})$.

Iterated Deletion of Inferior Profiles : for $m \in \mathbb{N}$ define

 $T^m \subseteq S$ recursively as follows: $T^0 = S$ and, for $m \ge 1$,

 $T^m = T^{m-1} \setminus I^{m-1}$, where $I^{m-1} \subseteq T^{m-1}$ is the set of strategy profiles that are inferior relative to T^{m-1} . Let $T^{\infty} = \bigcap T^m$.

$$m \in \mathbb{N}$$



 $T^0 = S = \{(A,d), (A,e), (A,f), (B,d), (B,e), (B,f), (C,d), (C,e), (C,f)\}, I^0 = \{(B,e), (C,f)\}\$ (the elimination of (B,e) is done through player 2 and strategy f, while the elimination of (C,f) is done through player 1 and strategy B);

 $T^1 = \{(A,d),(A,e),(A,f),(B,d),(B,f),(C,d),(C,e)\}, I^1 = \{(B,d),(B,f),(C,e)\}$ (the elimination of (B,d) and (B,f) is done through player 1 and strategy A, while the elimination of (C,e) is done through player 2 and strategy d);

 $T^2 = \{(A,d),(A,e),(A,f),(C,d)\}, I^2 = \{(C,d)\}$ (the elimination of (C,d) is done through player 1 and strategy A);

$$T^3 = \{(A, d), (A, e), (A, f)\}, I^3 = \emptyset$$
; thus $T^{\infty} = T^3$.

PROPOSITION 3. $K_*R \subseteq T^{\infty}$

If at a state it is commonly **known** that all players are rational, then the strategy profile chosen at that state belongs to the game obtained after applying the iterated deletion of Inferior strategy profiles.

PROPOSITION 4. Fix a strategic-form game with ordinal payoffs G and let $s \in T^{\infty}$. Then there exists an epistemic model of G and a state ω such that $\sigma(\omega) = s$ and $\omega \in K_*R$.

NOT TRUE if we replace common knowledge with common belief

Player 2
$$c d$$

Player A 1,1 1,0
1 B 1,1 0,1

$$\mathcal{B}_{1}$$
: α β

$$\mathcal{B}_{2}$$
: \bullet β

$$\mathcal{B}_*$$
:

$$\sigma_1$$
: B B σ_2 : d c

$$\mathbf{R}_1 = \{\alpha, \beta\}, \ \mathbf{R}_2 = \{\alpha, \beta\}$$

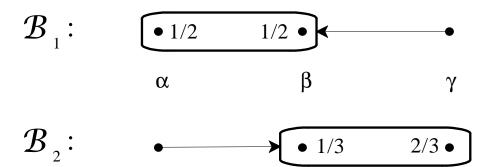
There is common belief of rationality at every state and yet at state α the strategy profile played is (B,d) which is inferior

$$T^{\infty} = \{(A,c),(B,c)\}$$
$$S^{\infty} = \{(A,c),(A,d),(B,c),(B,d)\}$$

PROBABILISTIC BELIEFS

Definition. A *Bayesian frame* is an interactive belief frame together with a collection $\{p_{i,\omega}\}_{i\in N, \omega\in\Omega}$ of probability distributions on Ω such that

- (1) if $\omega' \in \mathcal{B}_i(\omega)$ then $p_{i,\omega'} = p_{i,\omega}$
- (2) $p_{i,\omega}(\omega') > 0$ if and only if $\omega' \in \mathcal{B}_i(\omega)$ (the support of $p_{i,\omega}$ coincides with $\mathcal{B}_i(\omega)$)



Definition. A strategic-form game *with von Neumann-Morgenstern payoffs* is a quintuple

$$\langle N, \{S_i\}_{i \in N}, O, \{U_i\}_{i \in N}, z \rangle$$

where

 $N = \{1, ..., n\}$ is a set of *players*

 S_i is the set of *strategies* of player $i \in N$

O is a set of outcomes

 $U_i \colon O \to \mathbb{R}$ is player i's von Neumann-Morgenstern utility function

 $z: S \to O$ (where $S = S_1 \times ... \times S_n$) associates an outcome with every strategy profile $s \in S$

Its reduced form is a triple $\langle N, \{S_i\}_{i \in N}, \{\pi_i\}_{i \in N} \rangle$ where $\pi_i(s) = U_i(z(s))$.

An *epistemic model* of a strategic-form game is a Bayesian frame together with *n* functions

$$\sigma_i:\Omega\to S_i \ (i\in N)$$

such that if $\omega' \in \mathcal{B}_i(\omega)$ then $\sigma_i(\omega') = \sigma_i(\omega)$

Stronger definition of Rationality than the previous ones

Player *i* is **RATIONAL** at state α if her choice at α maximizes her expected payoff, given her beliefs at α : for all $t_i \in S_i$

$$\sum_{\omega \in \mathcal{B}_{i}(\alpha)} \pi_{i}\left(\sigma_{i}(\alpha), \sigma_{-i}(\omega)\right) p_{i,\alpha}(\omega) \geq \sum_{\omega \in \mathcal{B}_{i}(\alpha)} \pi_{i}\left(t_{i}, \sigma_{-i}(\omega)\right) p_{i,\alpha}(\omega)$$

$$R_1 = \{\delta, \varepsilon\}$$

Player 1 is not rational at α because her expected payoff is $\frac{2}{3}1 + \frac{1}{3}2 = \frac{4}{3}$ while if she had chosen strategy A her payoff would have been $\frac{2}{3}3 + \frac{1}{3}0 = 2$

On the other hand, Player 1 *is* rational at δ because her expected payoff is $\frac{1}{2} 3 + \frac{1}{2} 0 = \frac{3}{2}$ and if she had chosen strategy B her payoff would have been $\frac{1}{2} 1 + \frac{1}{2} 2 = \frac{3}{2}$ and if she had chosen strategy C her payoff would have been $\frac{1}{2} 0 + \frac{1}{2} 3 = \frac{3}{2}$

What are the implications of Common Belief of this stronger notion of rationality?

Definition. A mixed strategy of player i is a probability distribution over S_i . The set of mixed strategies of player i is denoted by $\Delta(S_i)$

Let $t_i \in S_i$ and $V_i \in \Delta(S_i)$. We say that t_i is *strictly dominated* by V_i if,

for every
$$s_{-i} \in S_{-i}$$
, $\pi_i(t_i, s_{-i}) < \sum_{s_i \in S_i} v_i(s_i) \pi_i(s_i, s_{-i})$

		Player 2			
		d	e		
P 1	A	3,0	0,1		
a y e	В	0,0	2,2		
r 1	C	0,3	3,2		

In this game strategy B of player 1 is strictly dominated by the mixed strategy $\begin{pmatrix} A & C \\ \frac{1}{6} & \frac{5}{6} \end{pmatrix}$

ITERATIVE DELETION OF PURE STRATEGIES THAT ARE STRICTLY DOMINATED BY (POSSIBLY MIXED) **STRATEGIES**

			Player 2	2		
		e	f	g		
)	A	3,0	1,0	0,1		
	В	1,1	0,2	1,1		
	C	0,0	4,1	2,2		
	D	0,3	1,0	3,2		
(a) The game G B is strictly dominated by (1/2 A, 1/2 D						

	Player 2		
	e	g	
P A	3,0	0,1	
a y C e	0,0	2,2	
r D 1	0,3	3,2	
(c) The game G ²			

Now C is strictly dominated by (1/6 A, 5/6 D)

			Player	2
		e	f	g
P l	A	3,0	1,0	0,1
a y e	C	0,0	4,1	2,2
r 1	D	0,3	1,0	3,2
	'	(b)	The game	e G ¹

Now f is strictly dominated by g

(d) The game $G^3 = G^\infty$

No strategy is strictly dominated

Let G be a strategic-form game with von Neumann-Morgenstern payoffs and G^{∞} be the game obtained after applying the procedure of Iterated Deletion of Pure Strategies that are Strictly Dominated by Possibly Mixed Strategies.

Let S_m^{∞} denote the pure-strategy profiles of game G^{∞} Given a model of G, let S_m^{∞} be the event $\{\omega \in \Omega : \sigma(\omega) \in S_m^{\infty}\}$

PROPOSITION 5. $B_*R \subseteq S_m^{\infty}$

PROPOSITION 6. Fix a strategic-form game with von Neumann-Morgenstern payoffs G and let $s \in S_m^{\infty}$. Then there exists a Bayesian model of G and a state ω such that $\sigma(\omega) = s$ and $\omega \in B_*R$.

Given this stronger notion of rationality, there is a difference between common belief of rationality and common knowledge of rationality. The implications of common knowledge of rationality are stronger.

With knowledge, a player's beliefs are always correct and are believed to be correct by every other player. Thus there is *correctness and common belief of correctness* of everybody's beliefs.

Definition. Given a strategic-form game with von Neumann-Morgenstern payoffs G, a pure-strategy profile $x \in X \subseteq S$ is inferior relative to X if there exists a player i and a (possibly mixed) strategy ν_i of player i (whose support can be any subset of S_i , not necessarily the projection of X onto S_i) such that:

(1)
$$\pi_{\mathbf{i}}(x_i, x_{-i}) < \sum_{s_i \in S_i} \pi_i(s_i, x_{-i}) \nu_i(s_i)$$
 (ν_i yields a higher expected payoff than x_i against x_{-i})

(2) for all $s_{-i} \in S_{-i}$ such that $(x_i, s_{-i}) \in X$, $\pi_{\mathbf{i}}(x_i, s_{-i}) \le \sum_{s_i \in S_i} \pi_i(s_i, s_{-i}) \nu_i(s_i)$

(2) for all
$$s_{-i} \in S_{-i}$$
 such that $(x_i, s_{-i}) \in X$, $\pi_i(x_i, s_{-i}) \le \sum_{s_i \in S_i} \pi_i(s_i, s_{-i}) \nu_i(s_i)$

			Player	2
		D	E	F
Player	A	2 , 0	2 , 2	0 , 2
1	В	2 , 2	1,2	5 , 1
	C	2,0	1,0	1 , 5

Here (C,F) is inferior relative to S (for player 1, B weakly dominates C and is strictly better than C against F)

and (A,D) is inferior relative to S (for player 2, E weakly dominates D and is strictly better than *D* against *A*)

ITERATED
DELETION
OF
INFERIOR
PURE
STRATEGY
PROFILES

(a)

$$S_s^0 = S, D_s^0 = \{(A, D), (C, F)\}$$

(c)

$$S_s^2 = \{(A, E), (A, F), (B,D), (B, E), (C, D) \},$$

 $D_s^2 = \{(B, E)\}.$

$$\begin{array}{c} \text{ (b)} \\ S_s^1 = \{(A,E),(A,F),(B,D),(B,E),\\ (B,F),(C,D),(C,E)\} \\ D_s^1 = \{(C,E),(B,F)\} \end{array}$$

			Player	2
		D	E	F
Player	A		2 , 2	0,2
1	В	2 , 2		
	C	2,0		

(d)

$$S_s^3 = S_s^{\infty} = \{(A, E), (A, F), (B,D), (C, D)\}, D_s^3 = \emptyset.$$

Let G be a strategic-form game with von Neumann-Morgenstern payoffs and G^{∞} be the game obtained after applying the procedure of Iterated Deletion of Inferior Pure-Strategy Profiles.

Let S_s^{∞} denote the pure-strategy profiles of game G^{∞} Given a model of G, let S_s^{∞} be the event $\{\omega \in \Omega : \sigma(\omega) \in S_s^{\infty}\}$

PROPOSITION 7. $K_*R \subseteq S_s^{\infty}$

PROPOSITION 8. Fix a strategic-form game with von Neumann-Morgenstern payoffs G and let $s \in S_s^{\infty}$. Then there exists a Bayesian model of G and a state ω such that $\sigma(\omega) = s$ and $\omega \in K_* \mathbb{R}$.

Player 2

D E F

Player A

1 B

2,0 2,2 0,2

1,2 5,1

C 2,0 1,0 1,5

Player S

In this game
$$S^{\infty} = S_m^{\infty} = S$$

while $S_s^{\infty} = \{(A,E),(A,F),(B,D),(C,D)\}$

Thus every strategy profile is compatible with *common belief* of rationality while only (A,E), (A,F), (B,D) and (C,D) are compatible with *common knowledge* of rationality

CREDITS

The link between the iterated deletion of strictly dominated strategies and the informal notion of common belief of rationality was first shown by Bernheim (1984) and Pearce (1984)

The first explicit epistemic characterization was provided by Tan and Werlang (1998) using a universal type space.

The state space formulation used in Propositions 5 and 6 is due to Stalnaker (1994), but it was implicit in Brandenburger and Dekel (1987).

Propositions 7 and 8 are due to Stalnaker (1994) (with a correction given in Bonanno and Nehring, 1996b).

To my knowledge, Propositions 1, 2, 3 and 4 have not been explicitly stated before.

References and further details can be found in

Battigalli, Pierpaolo and Bonanno Giacomo, "Recent results on belief, knowledge and the epistemic foundations of game theory", *Research in Economics*, 53 (2), June 1999, pp. 149-225.

For a syntactic version of Propositions 1, 2, 3 and 4 see Giacomo Bonanno, A syntactic approach to rationality in games, Working Paper, University of California, Davis (http://www.econ.ucdavis.edu/faculty/bonanno/PDF/CBR.pdf)

Royal Netherlands Academy of Arts and Sciences (KNAW) Master Class

Amsterdam, February 8th, 2007

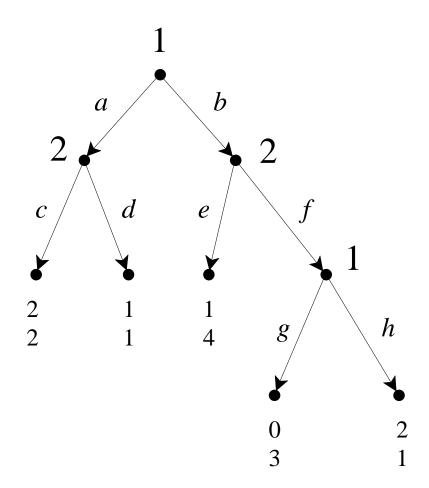
Epistemic Foundations of Game Theory

Lecture 2

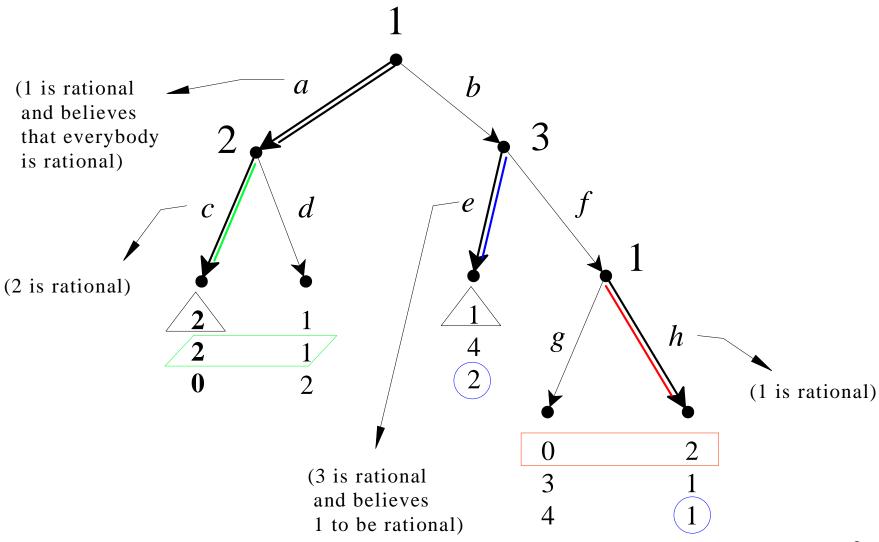
Giacomo Bonanno

EXTENSIVE GAMES WITH PERFECT INFORMATION

- tree
- *n* players
- assignment of one player to every non-terminal node
- assignment of an *ordinal* payoff to every player at
 every terminal node



BACKWARD-INDUCTION SOLUTION



STRATEGIES IN PERFECT-INFORMATION GAMES

Non-terminal nodes are X: set of decision nodes

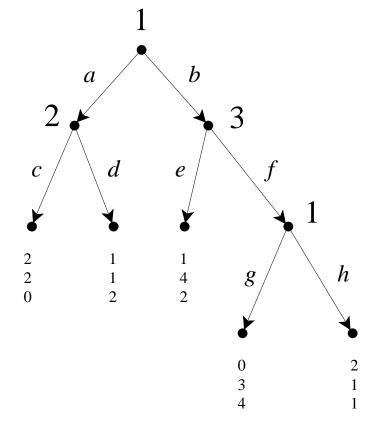
called decision nodes X_i : set of decision nodes assigned to player i

Definition. A strategy of player i is a function that assigns to every

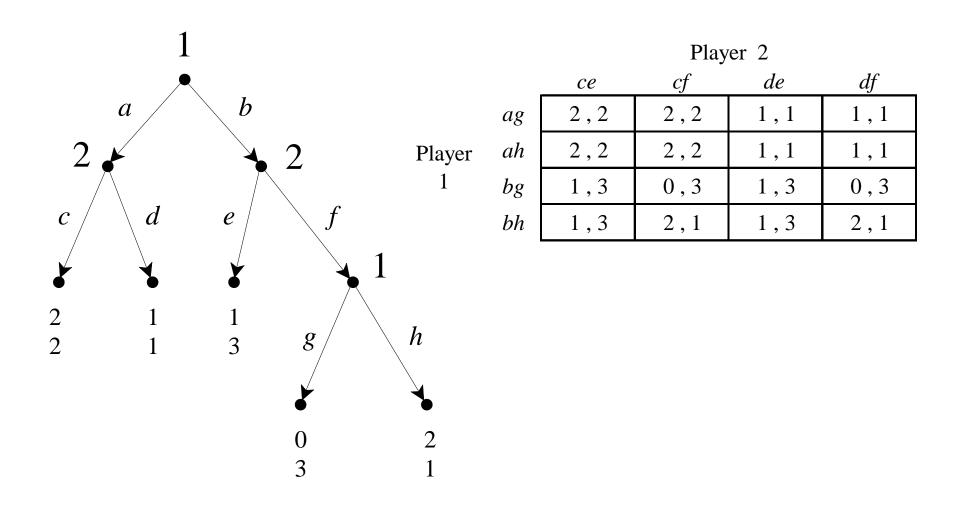
$$x \in X_i$$
 a choice at x

Player 1's strategies:

$$(a,g), (a,h), (b,g) \text{ and } (b,h)$$



THE STRATEGIC FORM OF A PERFECT-INFORMATION GAME



EPISTEMIC MODEL OF A PERFECT-INFORMATION GAME

(Knowledge based)

- Set of states Ω
- Equivalence relation \mathcal{K}_i on Ω for every player i
- For every player i a function $\sigma_i: \Omega \to S_i$ satisfying

if
$$\omega' \in \mathcal{K}_i(\omega)$$
 then $\sigma_i(\omega') = \sigma_i(\omega)$

Thus a standard epistemic model for the associated strategic form

Recall from Lecture 1:

Let s_i and t_i be two strategies of player i: $s_i, t_i \in S_i$

 $S_i \succ_i t_i$ is interpreted as "strategy S_i is better for player i than strategy t_i "

 $S_i \succ_i t_i$ is true at state ω if $u_i(s_i, \sigma_{-i}(\omega)) > u_i(t_i, \sigma_{-i}(\omega))$ that is, s_i is better than t_i against $\sigma_{-i}(\omega)$ profile of strategies chosen by the players other than i

Let
$$\|s_i \succ_i t_i\| = \{\omega \in \Omega : u_i(s_i, \sigma_{-i}(\omega)) > u_i(t_i, \sigma_{-i}(\omega))\}$$
 event that s_i is better than t_i
If $s_i \in S_i$, let $\|s_i\| = \{\omega \in \Omega : \sigma_i(\omega) = s_i\}$ event that player i chooses s_i

Let R_i^{EA} be the event representing the proposition "player i is ex ante rational"

$$||s_i|| \cap K_i ||t_i \succ_i s_i|| \subseteq \neg R_i^{EA}$$

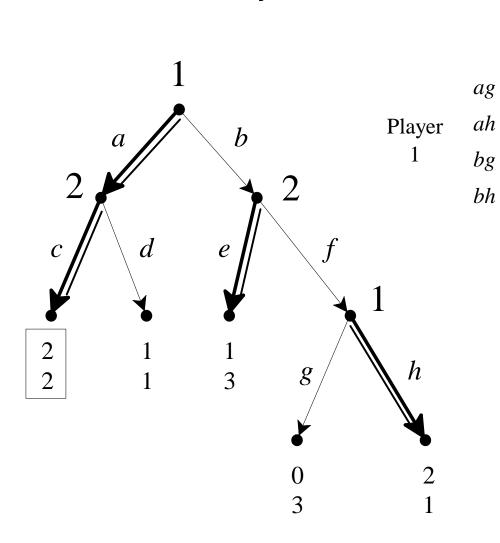
$$\neg \mathbf{R}_{i}^{EA} = \bigcup_{s_{i} \in S_{i}} \bigcup_{t_{i} \in S_{i}} (\|s_{i}\| \cap K_{i} \|t_{i} \succ_{i} s_{i}\|)$$

$$m{R}^{EA} = m{R}_{\!\! 1}^{EA} \cap ... \cap m{R}_{\!\! n}^{EA}$$
 all players are rational

Recall from Lecture 1:

PROPOSITION: if at a state there is common knowledge of *ex ante* rationality then the strategy profile chosen at that state belongs to the game obtained by applying the iterated deletion of strictly dominated strategies; conversely, for every such strategy profile there is a model and a state where (1) the strategy profile is chosen and (2) there is common knowledge of *ex ante* rationality.

This notion of rationality is not sufficient to yield backward induction



114,01 =					
ce	cf	de	df		
2,2	2,2	1,1	1,1		
2,2	2,2	1,1	1,1		
1,3	0,3	1,3	0,3		
1,3	2,1	1,3	2,1		

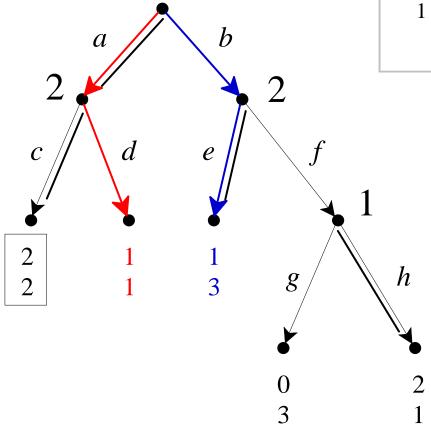
Player 2

Here there are no strictly dominated strategies

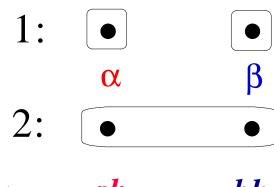
Thus every strategy profile is consistent with common belief/knowledge of *ex ante* rationality

For example:

		Player 2			
		ce	cf	de	df
Player 1	ag	2,2	2,2	1,1	1,1
	ah	2,2	2,2	1,1	1,1
	bg	1,3	0,3	1,3	0,3
	bh	1,3	2,1	1,3	2,1



(For 2 ce better than de at α but not at β , thus at α she does not know that ce is better.)



1's strategy: **ah bh**

2's strategy: de de

Here: *ex ante* rationality and common knowledge of *ex ante* rationality at both states.

Let $R_i^{\text{EA/S}}$ be the event representing the proposition "player i is ex ante rational in a strong sense"

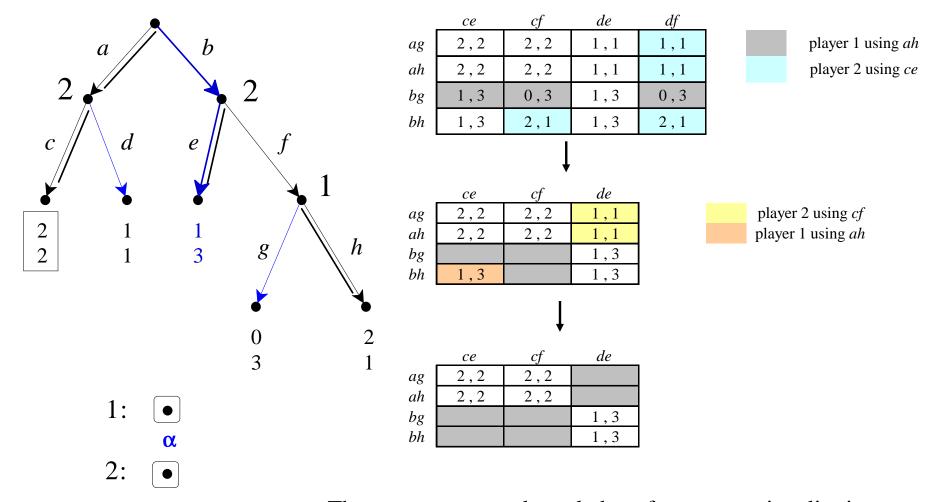
$$||s_i|| \cap K_i ||t_i \succeq_i s_i|| \cap \neg K_i \neg ||t_i \succ_i s_i|| \subseteq \neg R_i^{EA/S}$$

$$\neg \mathbf{R}_{i}^{EA/S} = \bigcup_{s_{i} \in S_{i}} \bigcup_{t_{i} \in S_{i}} (\|s_{i}\| \cap K_{i}\|t_{i} \succeq_{i} s_{i}\| \cap \neg K_{i} \neg \|t_{i} \succ_{i} s_{i}\|)$$

$$m{R}^{EA/S} = m{R}_1^{EA/S} \cap ... \cap m{R}_n^{EA/S}$$
 all players are rational in a strong sense

Recall from Lecture 1:

PROPOSITION: if at a state there is common knowledge of *ex ante* rationality in a strong sense then the strategy profile chosen at that state belongs to the set T^{∞} of strategy profiles that survive the iterated deletion of inferior profiles; conversely, for every such strategy profile there is a model and a state where (1) the strategy profile is chosen and (2) there is common knowledge of *ex ante* rationality in a strong sense.



Thus even common knowledge of *ex ante* rationality in a strong sense is not sufficient to yield backward induction

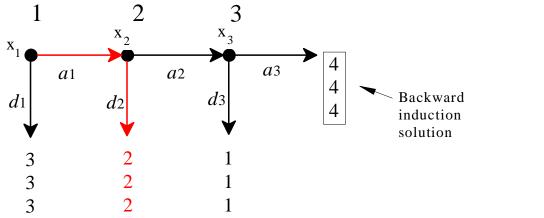
12

In this example all the strategy profiles in T^{∞} are Nash equilibria. Is it the case that common knowledge of ex ante rationality in the strong sense gives Nash equilibrium **play** in perfect information games?

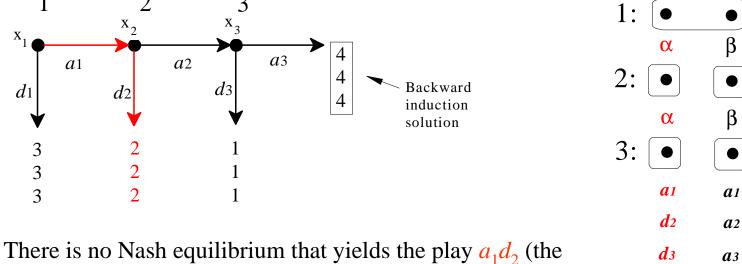
1's strategy:

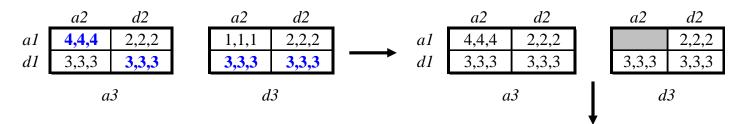
2's strategy:

The answer is NO!



Nash equilibria are marked in blue)

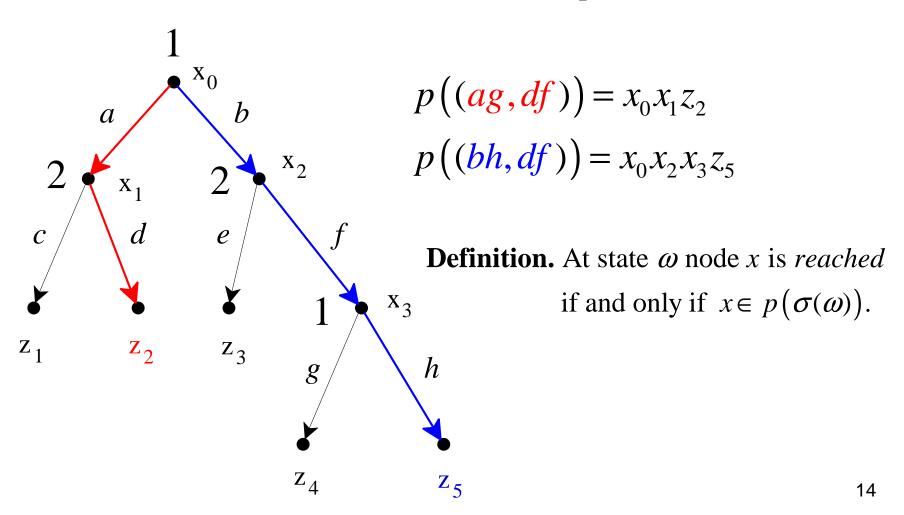




First round: eliminate (a_1, a_2, d_3) through player 3 and a_3 second round: eliminate (a_1, d_2, a_3) through player 2 and a_2

Going beyond ex ante rationality

Given a strategy profile s, let p(s) be the associated play



Definition. Given an epistemic model, for every • X₀ node x, let ||x|| be the event that node x is reached: b \boldsymbol{a} $||x|| = \{\omega \in \Omega : x \in p(\sigma(\omega))\}$ \mathbf{x}_2 \mathbf{x}_1 e \mathbf{x}_3 α hbhbgbh1's strategy: ag df df ce de 2's strategy:

$$||x_1|| = {\alpha}, ||x_2|| = {\beta, \gamma, \delta, \varepsilon}$$

 $||x_3|| = {\beta, \varepsilon}, ||z_1|| = \emptyset, ||z_2|| = {\alpha}, \text{ etc.}$

Let $E, F \subseteq \Omega$ be two events.

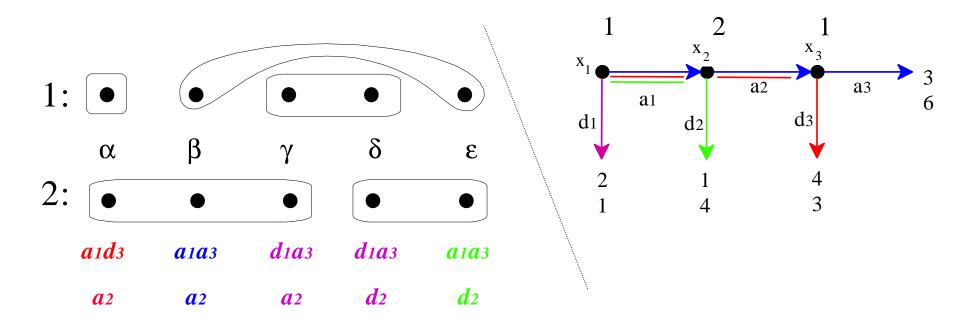
Denote by $E \to F$ the event $\neg E \cup F$ (if E then F)

Let R_i^{RN} be the event representing the proposition "player i is rational at reached nodes"

if
$$x \in X_i$$
 $||x|| \cap ||s_i|| \cap K_i(||x|| \rightarrow ||t_i \succ_i s_i||) \subseteq \neg \mathbf{R}_i^{RN}$

$$\neg \mathbf{R}_{i}^{RN} = \bigcup_{x \in X_{i}} \bigcup_{s_{i} \in S_{i}} \left(\left\| s_{i} \right\| \cap K_{i} \left(\left\| x \right\| \rightarrow \left\| t_{i} \succ_{i} s_{i} \right\| \right) \cap \left\| x \right\| \right)$$

$$m{R}^{RN} = m{R}_1^{RN} \cap ... \cap m{R}_n^{RN}$$
 all players are rational at reached nodes



$$\|d_2 \succ_2 a_2\| = \{\alpha\}$$
 $\|x_2\| = \{\alpha, \beta, \varepsilon\}$ $\neg \|x_2\| \cup \|d_2 \succ_2 a_2\| = \{\alpha, \gamma, \delta\}$

 $K_2(\|x_2\| \to \|d_2 \succ_2 a_2\|) = \emptyset$ Thus player 2 is rational at nodes α and β and trivially at γ .

$$||a_{2} \succ_{2} d_{2}|| = \{\beta, \varepsilon\} \qquad ||x_{2}|| = \{\alpha, \beta, \varepsilon\} \qquad \neg ||x_{2}|| \cup ||a_{2} \succ_{2} d_{2}|| = \{\beta, \gamma, \delta, \varepsilon\}$$

$$K_{2}(||x_{2}|| \rightarrow ||a_{2} \succ_{2} d_{2}||) = \{\delta, \varepsilon\} \qquad ||x_{2}|| \cap ||d_{2}|| \cap K_{2}(||x_{2}|| \rightarrow ||a_{2} \succ_{2} d_{2}||) = \{\varepsilon\}$$

Thus **player 2** is trivially rational at state δ , and irrational at ϵ .

$$K_*\mathbf{R} = \emptyset$$

Backward Induction terminating games

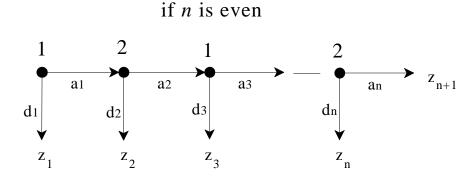
Definition. A BI terminating game is a perfect information game where

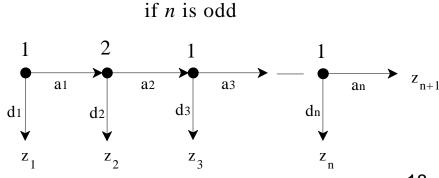
(1) at each decision node there is a choice the terminates the game (it leads to a terminal node) and (2) the backward-induction solution prescribes a terminating choice at every decision node.

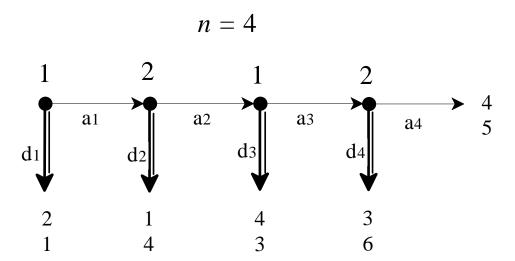
The best-known example is the **centipede game** (*n* is the number of decision nodes)

$$u_1(z_1) = 2$$
 for $1 < k \le n$
 $u_2(z_1) = 1$ $u_1(z_k) = u_2(z_{k-1})$
 $u_2(z_k) = u_1(z_{k-1}) + 2$

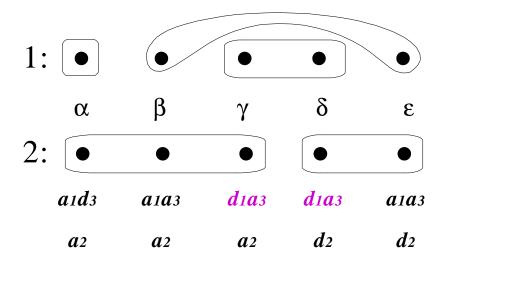
If *n* is even If *n* is odd
$$u_1(z_{n+1}) = u_1(z_n) + 1 \qquad u_1(z_{n+1}) = u_1(z_n) - 1$$
$$u_2(z_{n+1}) = u_2(z_n) - 1 \qquad u_2(z_{n+1}) = u_2(z_n) + 1$$

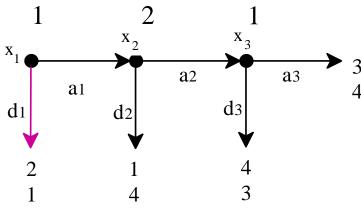






Definition. Given an epistemic model of a **BI** terminating game, let BI be the event that the backward-induction **play** obtains, that is, $\mathbf{BI} = \{\omega \in \Omega : p(\sigma(\omega)) = x_1 z_1\}$





$$\mathbf{BI} = \{\gamma, \delta\}$$

PROPOSITION 1. In every BI terminating game, $K_*R^{RN} \subseteq BI$

PROPOSITION 2. For every BI terminating game, there is a model of it where $K_*R^{RN} \neq \emptyset$

Aumann, R., A note on the centipede game, Games and Economic Behavior, 1998, 23: 97-105.

Broome, J. and W. Rabinowicz, Bacwards induction in the centipede game, *Analysis*, 1999, 59:237-242.

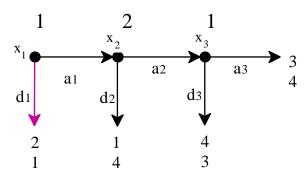
Rabinowicz, W., Grappling with the centipede, *Economics and Philosophy*, 1998, 14: 95-126.

Sugden, R., Rational choice: a survey of contributions from economics and philosophy, *Economic Journal*, 1991, 101:751-785.

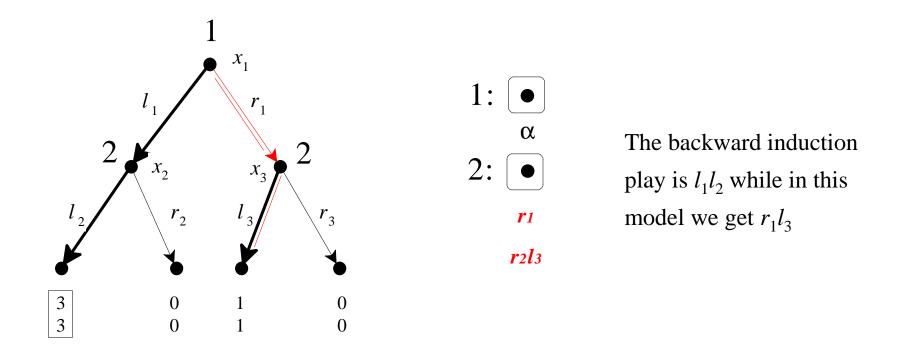
Note: it is not necessarily the case that if $\omega \in \Omega$ is such that at ω there is common knowledge of rationality then $\sigma(\omega)$ coincides with the backward-induction **strategy profile**. What is true is that player 1's strategy assigns the terminating choice to the root.

1: • α 2: •

d1a3
d2

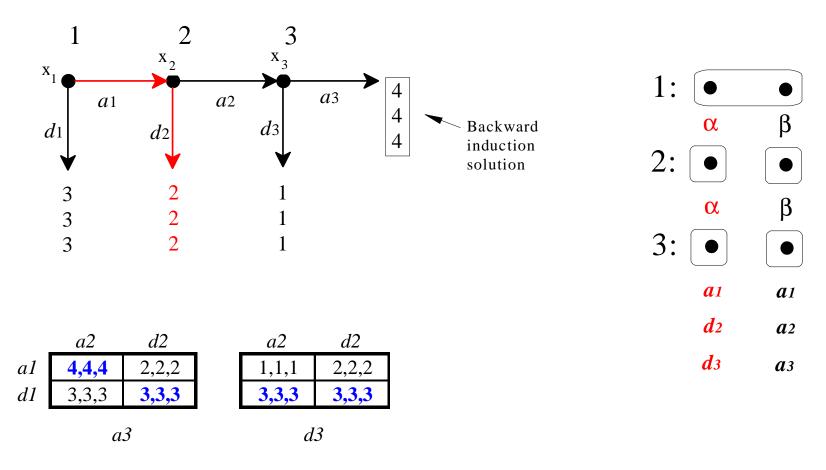


In general perfect-information games common knowledge of Rationality at Reached Nodes does **not** yield the backward-induction play.



 (r_1,r_2l_3) is a Nash equilibrium. Does common knowledge of Rationality at Reached Nodes at least yield a play that can be sustained by a Nash equilibrium?

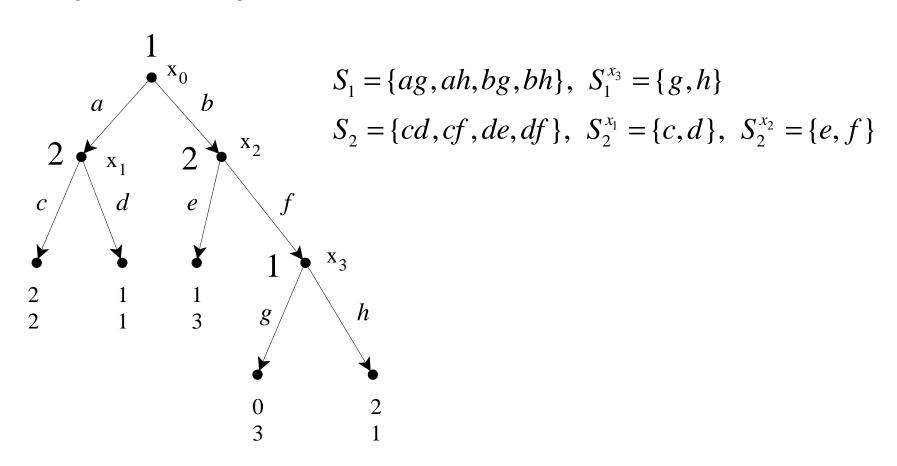
NO! In general, common knowledge of Rationality at Reached Nodes does not yield Nash equilibrium play



The Nash equilibria are marked in blue

Dealing with general perfect-information games

Let $x \in X_i$ be a decision node of player *i*. Denote by S_i^x the set of player *i*'s strategies in the subgame that starts at node *x*.



Let x be a decision node of player i and let $S_i^x, t_i^x \in S_i^x$ be two strategies of player i in the subgame that starts at node x

 $s_i^x \succ_i t_i^x$ is interpreted as "for player *i*, strategy s_i^x is better than strategy t_i^x in the subgame that starts at node x"

 $s_i^x \succ_i t_i^x$ is true at state ω if, **starting from node** x, s_i^x gives a higher payoff to player i than t_i^x against $\sigma_{-i}(\omega)$

Let $||s_i^x \succ_i t_i^x||$ be the event that $s_i^x \succ_i t_i^x$ is true.

If x is a node of player i, let $\sigma_i(\omega)|_x$ denote the restriction of $\sigma_i(\omega)$ to the subgame that starts at x

If
$$s_i^x \in S_i^x$$
, let $\|s_i^x\| = \{\omega \in \Omega : s_i^x = \sigma_i(\omega)|_x\}$

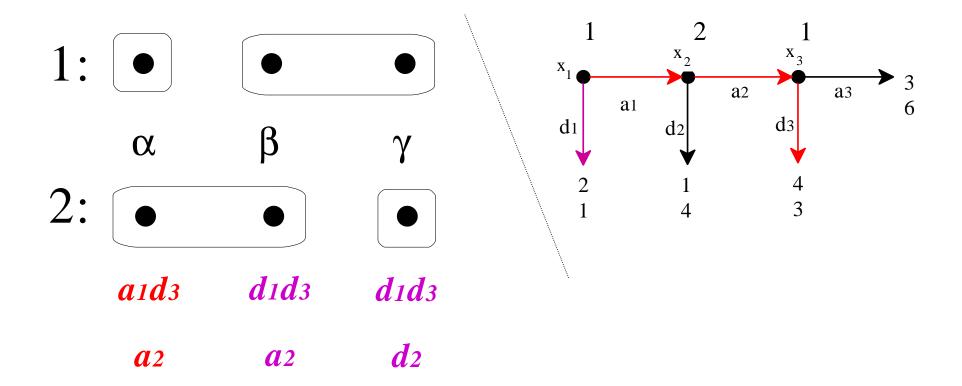
SUSBSTANTIVE RATIONALITY (Aumann, GEB 1995)

Recall that if $E, F \subseteq \Omega$, $E \to F$ is the event $\neg E \cup F$ (if E then F)

Let R_i^{SR} be the event representing the proposition "player i is substantively rational"

$$\neg \mathbf{R}_{i}^{SR} = \bigcup_{x \in X_{i}} \bigcup_{s_{i} \in S_{i}^{x}} \bigcup_{t_{i} \in S_{i}^{x}} \left(\left\| s_{i}^{x} \right\| \cap K_{i} \left(\left\| t_{i}^{x} \succ_{i} s_{i}^{x} \right\| \right) \right)$$

$$m{R}^{SR} = m{R}_1^{SR} \cap ... \cap m{R}_n^{SR}$$
 all players are substantively rational



$$\mathbf{R}_{2}^{EA} = {\alpha, \beta, \gamma} \ (ex \ ante \ rationality)$$

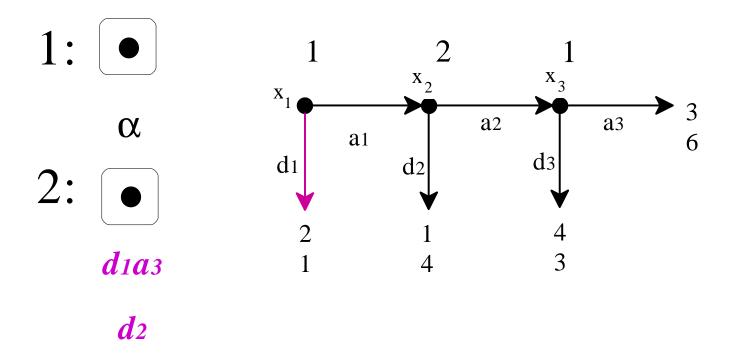
$$\mathbf{R}_{2}^{RN} = \{\beta, \gamma\}$$
 (rationality at reached nodes)

$$\mathbf{R}_{2}^{SR} = \{\gamma\}$$
 (substantive rationality)

PROPOSITION 3. In every perfect information game, $K_*R^{SR} \subseteq BI$

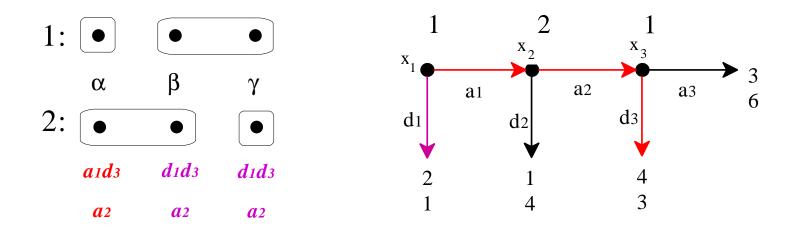
PROPOSITION 4. For every perfect information game, there is a model of it where $K_*R^{SR} \neq \emptyset$

Aumann, R., Backward induction and common knowledge of rationality, Games and Economic Behavior, 1995, 8: 6-19.



Why is player 2 substantively irrational at state α ? What is true at state α that makes player 2 substantively irrational?

At state α player 2 is not taking any actions, because her node x_2 is not reached. In fact, at state α player 2 *knows* that her node is not reached. So what makes her irrational (according to the notion of substantive rationality) must be her *plan* to choose d_2 *if her decision node were to be reached*. This is a *counterfactual* statement.



The association of a strategy profile with every state gives rise to two types of counterfactuals:

- (1) An objective statement about what the relevant player would do at a node that is not reached.
- (2) (With the help of the partitions) a subjective statement about what a player believes would happen if he were to take a different action from the one he is actually taking.
- (1) Thus at state γ it is true that **player 2** would take action a_2 if her node x_2 were to be reached (although it is not in fact reached and she knows that it is not reached)
- (2) At states β and γ **player 1** knows that if he were to take action a_1 instead of d_1 at the root (he knows that he is taking d_1) then his payoff would be 4 (the payoff associated with $a_1a_2d_3$)

Modeling counterfactuals indirectly through strategies is not satisfactory. We have abandoned the modular approach suggested in Lecture 1, since there exists a module that deals with counterfactuals.

Modeling Counterfactuals

For every $\omega \in \Omega$, let \mathcal{P}_{ω} be a relation on Ω satisfying, $\forall \alpha, \beta \in \Omega$,

(1) either
$$\alpha \in \mathcal{P}_{\omega}(\beta)$$
 or $\beta \in \mathcal{P}_{\omega}(\alpha)$ (completeness)

(2) if
$$\beta \in \mathcal{P}_{\omega}(\alpha)$$
 then $\mathcal{P}_{\omega}(\beta) \subseteq \mathcal{P}_{\omega}(\alpha)$ (transitivity)

(3) if
$$\alpha \in \mathcal{P}_{\omega}(\beta)$$
 and $\beta \in \mathcal{P}_{\omega}(\alpha)$ then $\alpha = \beta$ (antisymmetry)

(4)
$$\omega' \in \mathcal{P}_{\omega}(\omega)$$
, for all $\omega' \in \Omega$ (centeredness)

The interpretation of $\beta \in \mathcal{P}_{\omega}(\alpha)$ or $\alpha \mathcal{P}_{\omega}\beta$ is that state α is at least as close to to state ω as state β is. Thus, for every state ω , the closeness relation \mathcal{P}_{ω} determines a strict ordering of the set of states based on closeness to ω , with ω itself being the closest state.

 $\mathcal{P}_{\omega}(\alpha)$ = set of states that are not closer to ω than α is.

REPRESENTATION

$$\Omega = \{\alpha, \beta, \gamma, \delta\}$$

$$\alpha \qquad \beta \qquad \gamma \qquad \delta$$

$$\bullet \qquad \bullet \qquad \bullet$$
closest $\alpha \qquad \beta \qquad \gamma \qquad \delta$

$$\gamma \qquad \alpha \qquad \delta \qquad \beta$$

$$\gamma \qquad \alpha \qquad \delta \qquad \beta$$
farthest $\delta \qquad \gamma \qquad \beta$

Given a state ω and an event E, denote by $\min(\omega, E)$ the closest state to ω that belongs to event E. Thus if $\omega \in E$, then $\min(\omega, E) = \omega$.

In the above example, if $E = \{\beta, \delta\}$ then $\min(\alpha, E) = \beta$

Recall that, if $E, F \subseteq \Omega$ are two events, $E \to F$ denotes the event $\neg E \cup F$ (if E then F). Thus $\omega \in E \to F$ if either $\omega \notin E$ or $\omega \in E \cap F$.

→ represents the material conditional, which is true whenever the antecedent is false

We use the symbol \hookrightarrow to denote the counterfactual conditional. Thus $E \hookrightarrow F$ is interpreted as "if E were the case then F would be the case"

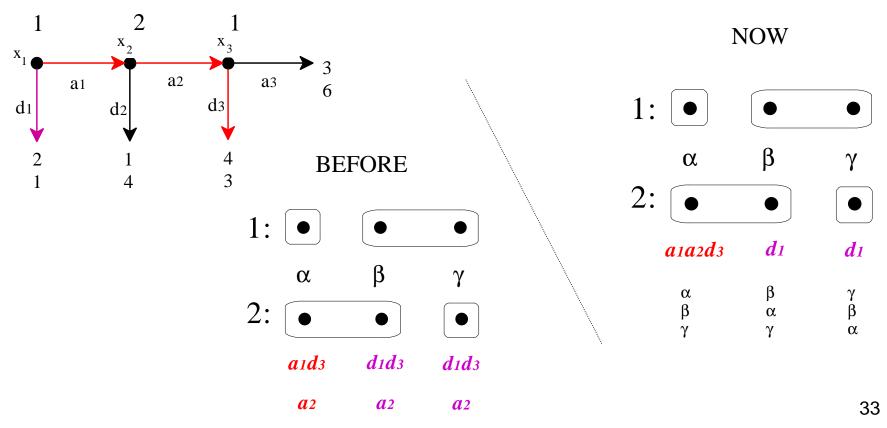
Definition.
$$E \hookrightarrow F = \{ \omega \in \Omega : \min(\omega, E) \in F \}$$

	α	β	γ	δ	
	•	•	•	•	If $E = {\beta, \delta}$ and $F = {\alpha, \gamma, \delta}$
closest	αγ	eta lpha	γ δ	δ β	then $E \hookrightarrow F = \{\gamma, \delta\}$ while $E \to F = \{\alpha, \gamma, \delta\}$
farthest	β δ	δ	$egin{array}{c} lpha \ eta \end{array}$	lpha	•

MODELING STRATEGIES WITH COUNTERFACTUALS

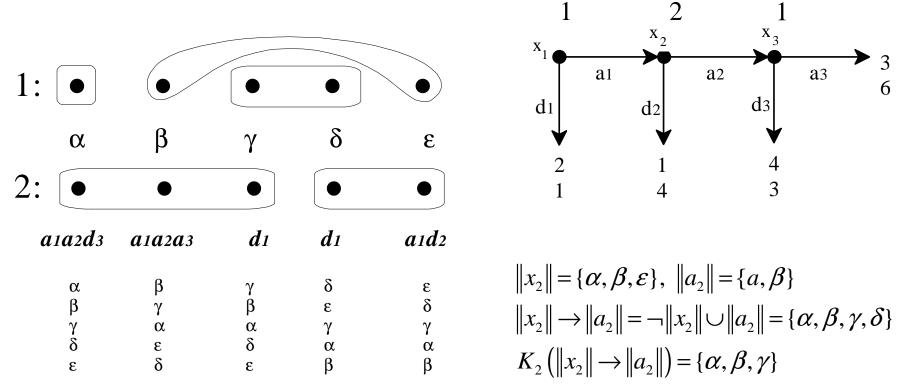
Given a perfect information game define an epistemic model of it as before, but with the following changes:

- (1) replace the *n* functions $\sigma_i : \Omega \to S$ with a single function $d : \Omega \to P$ where *P* is the set of plays of the game written in terms of actions taken,
- (2) add a set of closeness relations $\{P_{\omega}\}_{\omega\in\Omega}$



We add two more requirements:

- (3) for every play there is at least one state where that play is realized
- (4) if, at a state, node x of player i is reached and he takes action a there, then he knows that if x is reached he takes action a: $||a|| \subseteq K_i(||x|| \to ||a||)$



EXTRACTING STRATEGIES FROM A MODEL

Given a model we can extract a strategy profile at every state as follows.

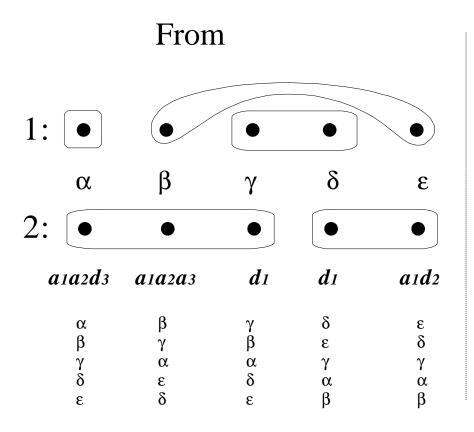
If s_i is a strategy of player i and x_i is a decision node of player i, denote by $s_i(x_i)$ the choice prescribed by s_i at x_i .

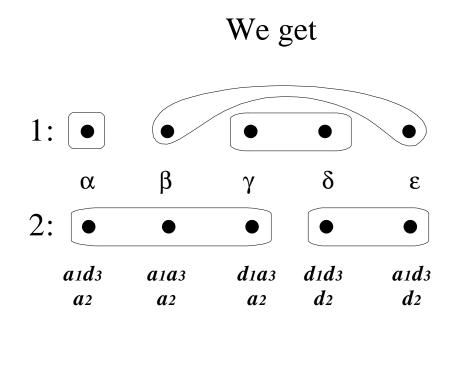
Define $\sigma_i(\omega)$ as follows: $\sigma_i(\omega)(x_i) = c_i$ if and only if $\omega \in ||x_i|| \rightarrow ||c_i||$

1: •		•	•	•	0
α	β	γ	δ	3	o
2: •	•				σ
a1a2d3	a1a2a3	d 1	d_1	a_1d_2	(
lpha eta	$eta \gamma$	$\stackrel{\gamma}{eta}$	δ ε	ε	
γ δ	α ε	$\overset{\cdot}{lpha}$	$\stackrel{\gamma}{lpha}$	$\stackrel{\gamma}{lpha}$	(
ε	δ	ε	β	β	(

$$\sigma_1(\alpha) = a_1 d_3$$
, $\sigma_1(\beta) = a_1 a_3$
 $\sigma_1(\gamma) = d_1 a_3$ (for node x_3 we use state β)
 $\sigma_1(\delta) = d_1 d_3$ (for node x_3 we use state α)
 $\sigma_1(\varepsilon) = a_1 d_3$ (for node x_3 we use state α)

$$\sigma_2(\alpha) = a_2$$
, $\sigma_2(\beta) = a_2$
 $\sigma_2(\gamma) = a_2$ (for node x_2 we use state β)
 $\sigma_2(\delta) = d_2$ (for node x_2 we use state ε)
 $\sigma_2(\varepsilon) = d_2$





In this model it is not true that players know their own strategies. E.g. player 1 at state γ

In order for a counterfactual model to give rise to a standard model based on strategies, we need to impose a further condition:

$$(5) \quad \left(\left\| x_i \right\| \hookrightarrow \left\| c_i \right\| \right) \to K_i \left(\left\| x_i \right\| \hookrightarrow \left\| c_i \right\| \right)$$

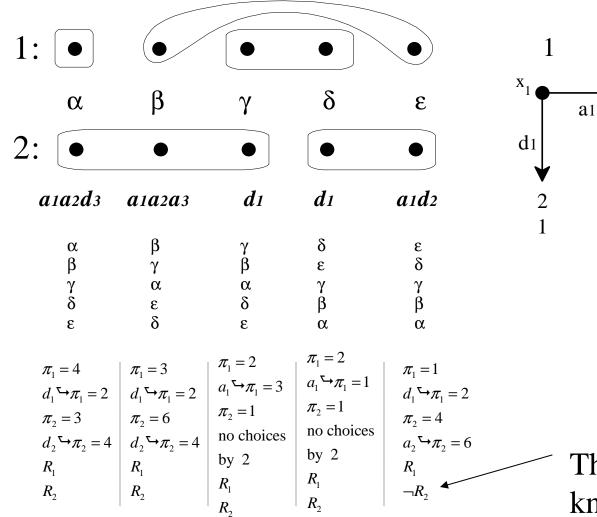
RE-DEFINING RATIONALITY AT REACHED NODES

Let x_i be a decision node of player i and c_i and c_i' be two choices of player i at x_i .

If m is a number, let $\|\pi_i = m\|$ be the event that player i's payoff is m.

If k and ℓ are numbers, let $||k > \ell|| = \Omega$ if $k > \ell$ and $||k > \ell|| = \emptyset$ otherwise.

$$||c_i|| \cap ||\pi_i = k|| \cap K_i(||x_i|| \to (||c_i'|| \to ||\pi_i = \ell||)) \cap ||\ell > k|| \subseteq \neg \mathbf{R}_i^{RN}$$



use B

use ϵ

use β

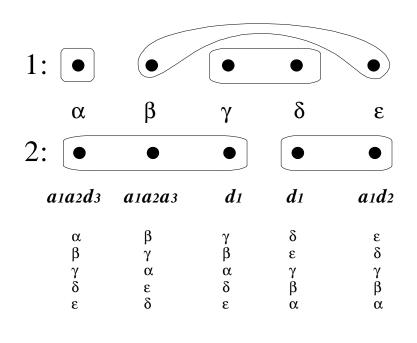
Thus no common knowledge of rationality at any state.

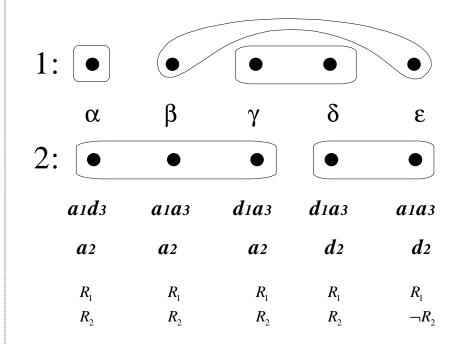
a2

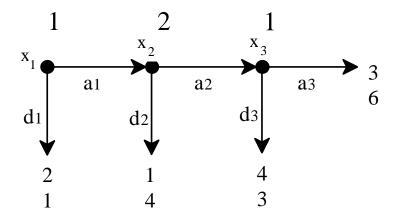
 d_2

d3

a₃







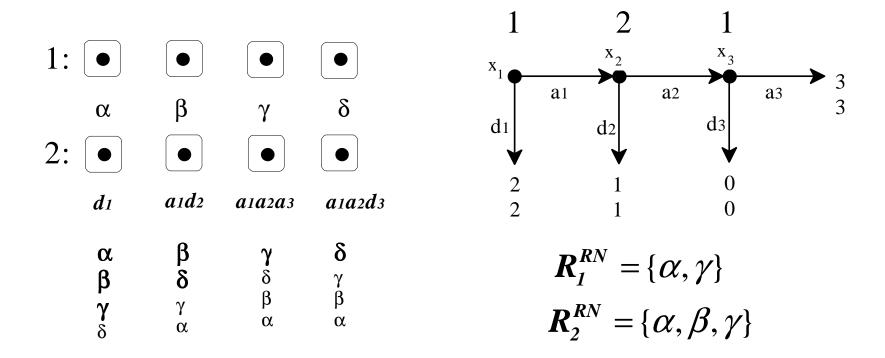
The corresponding strategy-based model

Redefining substantive rationality (Stalnaker's notion)

$$\mathbf{R}_{i}^{SR} = \bigcap_{x_{i} \in X_{i}} \left(\left\| x_{i} \right\| \rightarrow \mathbf{R}_{i}^{RN} \right)$$

rationality at all nodes: reached and un-reached

Does common knowledge of substantial rationality so defined imply the backward-induction play?

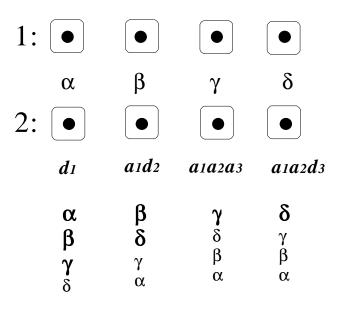


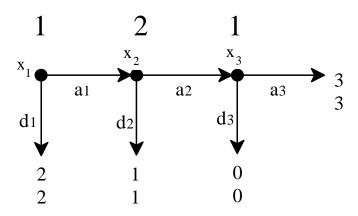
At state α there is common knowledge of substantive rationality. The following is true at α :

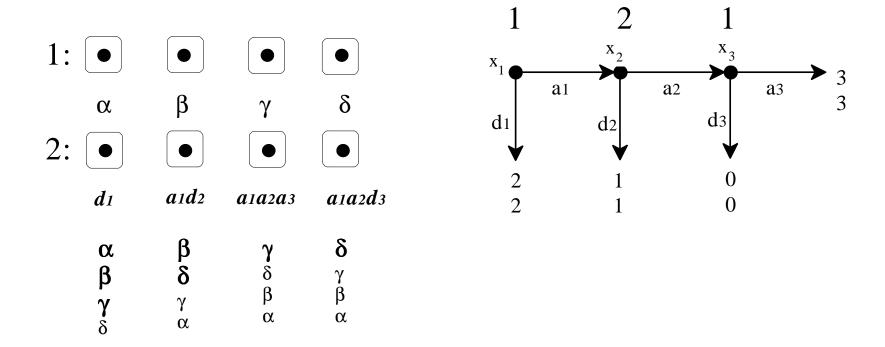
- (1) 1 is materially rational at x_1 : 1 knows that if he played a_1 then 2 would play d_2 . [state β]
- (2) 2 is materially rational (does not do anything) but also substantively rational: if x_2 were reached [state β] then player 2 would be materially rational (she would play d_2 knowing that if she played a_2 then 1 would play d_3) [state δ].
- (3) 1 is substantively rational at x_3 : if x_3 were reached he would play a_3 [state γ].

Stalnaker (1998 p. 48)

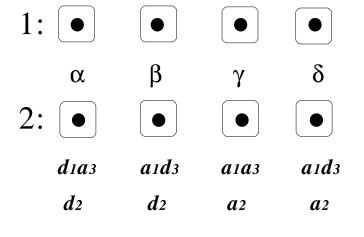
Player 2 has the following initial belief: player 1 would choose a_3 on her second move if she had a second move. This is a causal 'if' – an 'if' used to express 2's opinion about 1's disposition to act in a situation that they both know will not arise. Player 2 knows that since player 1 is rational, if she somehow found herself at her second node, she would choose a_3 . But to ask what player 2 would believe about player 1 if he learned that he was wrong about 1's first choice is to ask a completely different question – this 'if' is epistemic; it concerns player 2's belief revision policies, and not player 1's disposition to be rational. No assumption about player 1's substantive rationality, or about player 2's knowledge of her substantive rationality, can imply that player 2 should be disposed to maintain his belief that she will act rationally on her second move even were he to learn that she acted irrationally on her first.



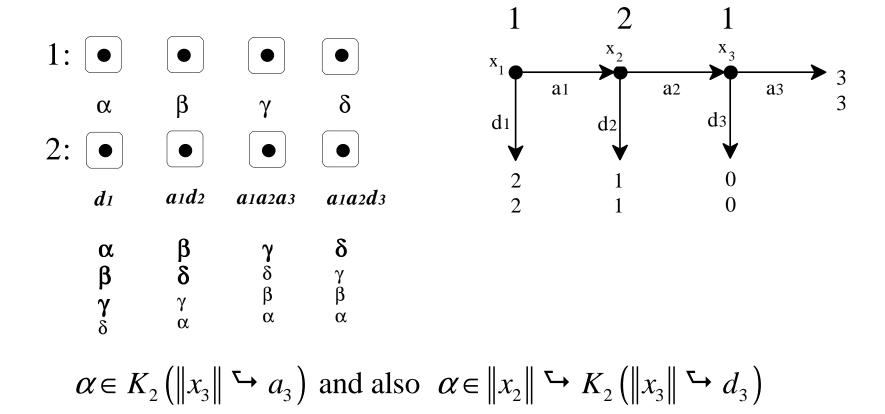




The corresponding strategy-based model is:



According to Aumann, player 2 is not substantively rational at α : player 2 is planning to play d_2 knowing that player 1 would play a_3 .



Thus what player 2 believes about player 1's behavior in the hypothetical world where node x_3 is reached changes going from node x_1 (where the game ends without node x_2 being reached) to the hypothetical world where x_2 is reached. If one imposes the constraint that such changes cannot happen, then common knowledge of substantive rationality implies the backward-induction play.

ADDITIONAL REFERENCES

- Aumann, R., Backward induction and common knowledge of rationality, *Games and Economic Behavior*, 1995, 8: 6-19.
- Halpern, J., Substantive rationality and backward induction, *Games and Economic Behavior*, 2001, 37: 425-435.
- Samet, D., Hypothetical knowledge and games with imperfect information, *Games and Economic Behavior*, 1996, 17: 230-251.
- Stalnaker, R., Belief revision in games: forward and backward induction, *Mathematical Social Sciences*, 1998, 36: 31–56