

A Service of



Leibniz-Informationszentrum Wirtschaft Leibniz Information Centre for Economics

Höck, Andre; Bauckloh, Tobias; Dumrose, Maurice; Klein, Christian

Article — Published Version ESG criteria and the credit risk of corporate bond portfolios

Journal of Asset Management

Provided in Cooperation with: Springer Nature

Suggested Citation: Höck, Andre; Bauckloh, Tobias; Dumrose, Maurice; Klein, Christian (2023) : ESG criteria and the credit risk of corporate bond portfolios, Journal of Asset Management, ISSN 1479-179X, Springer Nature, Berlin, Vol. 24, Iss. 7, pp. 572-580, https://doi.org/10.1057/s41260-023-00337-w

This Version is available at: https://hdl.handle.net/10419/306672

Standard-Nutzungsbedingungen:

Die Dokumente auf EconStor dürfen zu eigenen wissenschaftlichen Zwecken und zum Privatgebrauch gespeichert und kopiert werden.

Sie dürfen die Dokumente nicht für öffentliche oder kommerzielle Zwecke vervielfältigen, öffentlich ausstellen, öffentlich zugänglich machen, vertreiben oder anderweitig nutzen.

Sofern die Verfasser die Dokumente unter Open-Content-Lizenzen (insbesondere CC-Lizenzen) zur Verfügung gestellt haben sollten, gelten abweichend von diesen Nutzungsbedingungen die in der dort genannten Lizenz gewährten Nutzungsrechte.



https://creativecommons.org/licenses/by/4.0/

Terms of use:

Documents in EconStor may be saved and copied for your personal and scholarly purposes.

You are not to copy documents for public or commercial purposes, to exhibit the documents publicly, to make them publicly available on the internet, or to distribute or otherwise use the documents in public.

If the documents have been made available under an Open Content Licence (especially Creative Commons Licences), you may exercise further usage rights as specified in the indicated licence.



WWW.ECONSTOR.EU

ORIGINAL ARTICLE



ESG criteria and the credit risk of corporate bond portfolios

Andre Höck¹ · Tobias Bauckloh² · Maurice Dumrose¹ · Christian Klein¹

Revised: 4 August 2023 / Accepted: 19 September 2023 / Published online: 25 October 2023 © The Author(s) 2023

Abstract

Demand for sustainable fixed-income investment solutions is surging but there is hardly research on the impact of sustainability on the risk characteristics of fixed-income portfolios. This study examines the impact of sustainability on the credit risk exposure of corporate bond portfolios between 2013 and 2020 by analyzing the returns of sustainable and non-sustainable portfolios using two different asset pricing models and environmental, social, and governance (ESG) ratings from different providers. Controlling for a set of portfolio characteristics, our results show that sustainable portfolios are significantly less exposed to credit risk than their non-sustainable peer portfolios. This finding implies that considering ESG criteria in portfolio management is a suitable means to systematically manage credit risk. Being the first study to investigate the relationship between sustainability and credit risk on a portfolio level, this study contributes to the understanding of the effects of ESG criteria in portfolio management and provides academics and investment professionals with valuable insights.

Keywords Sustainability · Credit Risk Management · Corporate Bonds

JEL Classification $G12 \cdot G32 \cdot Q56$

Introduction

Investment solutions considering environmental, social, and governance (ESG) criteria, so-called sustainable investments, have experienced substantial demand and supply side growth in recent years. According to the Global Sustainable Investment Alliance (GSIA), the volume of sustainable investments in Europe, the USA, Canada, Australia/New Zealand, and Japan increased from 22.84 trillion U.S. dollars at the beginning of 2016 to 35.30 trillion U.S. dollars at the

Andre Höck andre.hoeck@eb-sim.de

Tobias Bauckloh bauckloh@wiso.uni-koeln.de

Maurice Dumrose m.dumrose@uni-kassel.de

Christian Klein klein@uni-kassel.de

¹ University of Kassel's Chair of Sustainable Finance, Henschelstraße 4, 34109 Kassel, Germany

² University of Cologne and Centre for Financial Research Cologne, Sibille-Hartmann-Straße 2-8, 50969 Cologne, Germany

₩

beginning of 2020, representing an increase of 65% (GSIA 2020). According to these numbers, sustainable investments account for more than one third of global assets under management (Boston Consulting Group 2020; GSIA 2020).

The growth of sustainable investments is accompanied by a large number of studies that examine the effect of ESG criteria on the risk-return profile of investments (Friede et al. 2015; Wallis and Klein 2015). The vast majority of those studies focus on listed equity, although fixed-income instruments' share is almost 40% of all sustainable investments (GSIA 2018). Furthermore, studies analyzing the impact of ESG criteria on the risk-return profile of fixed-income instruments focus on (i) (abnormal) returns of sustainable mutual bond funds (Derwall and Koedijk 2009; Henke 2016) (ii) (abnormal) returns of synthetic bond portfolios (Pereira et al. 2019; Polbennikov et al. 2016) or (iii) credit risk at company-level (Graham and Maher 2006; Klock et al. 2005; Oikonomou et al. 2014; Stellner et al. 2015). However, to the best of our knowledge, there is no research which systematically investigates the effects of ESG criteria on corporate bond portfolios' credit risk.

This study aspires to fill this research gap by analyzing whether ESG criteria are a means to manage the credit risk of bond portfolios. To do so, we compare the credit risk exposures of sustainable and non-sustainable bond portfolios using the two-factor model by Fama and French (1993) and a four-factor model by Elton et al. (1995). Our analysis covers approximately 5000 corporate bonds and the 2013-2020 period. We derive the portfolio constituents for the sustainable (non-sustainable) portfolio based on an ESG-best-in-class (worst-in-class) approach with varying ESG score percentile thresholds. Thus, the sustainable portfolio consists of bonds with the highest ESG scores, while the non-sustainable portfolio consists of bonds with the lowest ESG scores. We control for industry and regional allocation, option-adjusted duration, and credit rating to minimize the impact of other bond characteristics on the portfolios' credit risk exposure. As proposed by Chatterij et al. (2016), we conduct our analysis using ESG ratings from two different ESG rating providers to control for differences in ESG ratings across different providers.

We find a significantly adverse relation between the bond portfolios' sustainability and their credit risk. Furthermore, a clear relationship between the level of reduction in credit risk and the severity of the ESG-best-in-class (worst-in-class) approach indicates that ESG criteria can be used to systematically manage the credit risk of a bond portfolio. These findings are robust to the use of different asset pricing models and ESG ratings.

The contributions of this study are threefold. First, it is the first study which systematically investigates the effect of ESG criteria on the credit risk of corporate bond portfolios. Hence, this study adds a new perspective to the risk-return debate inherent to sustainable investments. It clearly shows that the consideration of ESG criteria in the portfolio allocation of bonds can significantly reduce a portfolio's systematic credit risk. Second, it also provides important insights into the usability of ESG ratings. While a large body of literature indicates that (some) ESG ratings are subject to various biases, such as the sustainability rating agencies' understanding of sustainability (Berg et al. 2022; Chatterji et al. 2016; Dimson et al. 2020; Dorfleitner et al. 2015) or the size (Drempetic et al. 2020), the rewriting history (Berg et al. 2020), a mean reverse (Gidwani 2020), and a quantity bias (Chen et al. 2021), the results of this study suggest that ESG ratings are still a suitable means for managing bond portfolios' credit risk. Third, the findings of this study support investment professionals in finding an efficient solution to effectively manage credit risks in their corporate bond portfolios by integrating ESG criteria into their investment process.

The remainder of this study is structured as follows: The next section briefly reviews the related literature. The section is followed by the description of the data and methodology of the empirical analysis. We then present the results and highlight the main findings of the analysis, followed by a confirmation of the results using different robustness checks. Finally, this paper concludes with a summary of the key findings and gives an outlook of further research needs.

Literature review

Research that assumes a link between sustainability and credit risk usually argues with one of the two following theories. First, the risk mitigation view (Goss and Roberts 2011) states that companies with a superior sustainability performance are less risky, since they are, e.g., less prone to reputational losses induced by negative incidents. Second, the overinvestment view (Goss and Roberts 2011) regards investments in sustainability as a waste of scarce resources, which increases fixed costs and earnings' volatility and thus companies' credit risk (e.g., Frooman, Zietsma and McKnight 2008). Literature that deals with the effect of ESG criteria on the risk-return profile of fixed-income instruments primarily focuses on (i) (abnormal) returns of sustainable mutual bond funds, (ii) (abnormal) returns of synthetic bond portfolios or iii) credit risk at company-level. Thus, there is no literature that systematically analyzes the effect of ESG criteria on the risk characteristics of bond portfolios.

Concerning returns of sustainable mutual bond funds, Derwall and Koedijk (2009) measure the performance of ESG fixed-income funds in the U.S. for the 1987 to 2003 period by using multi-index performance evaluation models. They find that the performance of average ESG bond funds does not differ compared to conventional bond funds. Henke (2016) uses a five-factor model to explain returns of bond funds, showing that ESG bond funds in the U.S. and the Eurozone outperform conventional funds during the 2001 to 2014 period. This finding especially occurs during recessions or bear market periods. He attributes the outperformance to a systematic effect of social screening on financial performance caused by the hypothesized lower risk of high-ESG companies in combination with ESG bond funds' exclusion of irresponsible corporate bond issuers. Leite and Cortez (2018) investigate the performance of ESG bond funds domiciled in France and Germany from 2002 to 2014 using conditional multifactor models that allow for both time-varying risk and performance. They find that ESG bond funds significantly outperform their conventional counterparts, which might be attributable to the government bonds and not to the corporate bonds in the portfolios. Madhavan and Sobczyk (2020) find a strong negative relation between a fund's total return and its holding-based ESG score for an active U.S bond fund sample in the 2015 to 2020 period. The authors explain this observation by the fact that funds with

higher ESG scores have an exposure to high quality bonds, which are less volatile.

Considering the return patterns of synthetic bond portfolios, Polbennikov et al. (2016) show that portfolios consisting of high-ESG bonds have a slightly higher performance than their low-ESG counterparts after controlling for systematic risk factors such as duration, spread, and DTS¹ by sector. Moreover, high-ESG bond portfolios have lower credit spreads on average. The first finding indicates the existence of a sustainability premium, which can explain a certain fraction of bond portfolio returns beyond the used systematic risk factors. Their second finding adds to the current academic discussion regarding the impact of sustainability on credit spreads. However, even though Polbennikov et al. (2016) account for systematic risk factors in their return attribution, they do not analyze possible differences in the exposure to systematic factors. Pereira et al. (2019) investigate the performance of high- and low-ESG bond portfolios of 189 Eurozone companies between 2003 and 2016 using a conditional multifactor model. They conclude that high-ESG bond portfolios outperformed at an early stage, with the outperformance disappearing over time. Moreover, their regression results indicate that high-ESG bond portfolios are significantly more exposed to credit risk than low-ESG bond portfolios. Pereira et al. (2019) try to explain their finding by arguing that since low credit rated bonds present high yields, issuers of speculative grade bonds can benefit the most in absolute terms from reductions in the cost of debt that may result from considering ESG criteria in business practices. Building active investment grade, high yield, and emerging market bond portfolios, Bahra and Thukral (2020) conclude that ESG scores can be used to enhance portfolio outcomes via lower drawdowns, reduced portfolio volatility, and, in some cases, even marginally increased risk-adjusted returns.

Finally, there is a large body of literature investigating the potential effects of the integration of ESG criteria in business activities on credit ratings, credit risk premiums, and the costs of debt of companies. The results are ambiguous. Some studies suggest better credit ratings, i.e., lower risks and costs of debt, for high-ESG companies (Bauer and Hann 2010; Bhojraj and Sengupta 2003; Chiesa et al. 2021; Oikonomou et al. 2014; Stellner et al. 2015). In contrast, other investigations point in the opposite direction (Izzo and Magnanelli 2012; Menz 2010).

Methodology

We investigate the impact of ESG criteria on the credit risk exposure of corporate bond portfolios using the following two-factor approach introduced by Fama and French (1993):

$$r_{P,t} = \alpha + \beta_1 * \text{TERM}_t + \beta_2 * \text{DEF}_t + \varepsilon_{P,t}$$
(1)

This model explains excess returns (r_{P_t}) of, in our case, a bond portfolio P with a term (TERM_t) and a credit risk (DEF,) factor in month t. TERM, represents the return resulting from price changes and the carry of treasury bonds, hence, capturing interest-rate risk. The factor return is calculated using the monthly return of a long-term U.S. treasury index² in excess of the one-month U.S. treasury bill rate. The monthly U.S. treasury bill rate proxies for a risk-free investment opportunity. DEF, explains the part of the return that is attributable to credit spreads, i.e., DEF, captures credit risk. The monthly factor return is calculated by subtracting the long-term U.S. treasury index from long-term U.S. corporate bond index³. $\varepsilon_{P,t}$ denotes the error term. Despite being a rather simple model, Fama and French (1993) demonstrate the strong explanatory power of these two factors in the variation of investment-grade corporate bond portfolio returns. Hence, we use this straightforward approach due to its simplicity to analyze the differences in the systematic credit risk of sustainable and non-sustainable corporate bond portfolios by regressing the time series of different portfolios returns as well as the long-short portfolio returns for each level of sustainability. We test the robustness of our results by using (i) ESG scores from two different data providers and (ii) a more sophisticated four-factor model to explain the portfolio returns.

Portfolio construction

We derive our initial bond universe using the yearly constituents from the "Bloomberg Barclays US Agg Corporate Bond Index"⁴, during the analyzed period from 2013 to 2020 covering 12,592 corporate bonds in total. The index comprises corporate bonds denominated in U.S. dollar. Bonds included in the index are restricted to a time to maturity of at least one year and a credit rating equal to investment grade. We exclude bonds without an ESG rating. The index

¹ Duration Times Spread (DTS) is used to measure the credit volatility of bond portfolios and is calculated by multiplying the spread duration and the credit spread, see Ben Dor et al. (2007) for more details.

² The long-term U.S treasury index is the "Bloomberg Barclays U.S. Treasury: 7-10 Year TR Index" (Bloomberg ticker: "LT09TRUU Index").

³ The long-term U.S. corporate bond index is the "Bloomberg Barclays U.S. Corporate Bond: 7-10 Year TR Index" (Bloomberg ticker: "I13283US Index").

⁴ Bloomberg ticker: "LUACTRUU Index".

Factor	Description	Characteristics
Industry sector	According to the Bloomberg Industry Sector Classification System (BICS).	Basic Materials, Communication, Consumer cyclical, Con- sumer non-cyclical, Energy, Financial, Industrial, Technol- ogy, Utility
Region of risk	The region of the country to which the company has the big- gest business risk exposure (country of risk).	Africa/ Middle East, Asia Pacific, North America, South and Central America, Western Europe
Credit rating	The worst credit rating for the bond from S&P, Moody's, and Fitch.	Better than AA-, from A+ to A-, worse than BBB+
Duration	The option-adjusted duration (OAD) of a bond.	Below 3%, 3-5%, 5-7%, 7-10%, 10-15%, 15-20%, above 20%

Table 1 Description of the Grouping Systematics for the Matching Procedure

This exhibit describes the variables that are used for the grouping procedure. Column 1 displays the name of each characteristic, column 2 contains a short description, and column 3 lists the possible characteristics for each variable. The grouping procedure aims to minimize differences between the sustainable and the non-sustainable bond portfolio that is related to credit risk

provides an excellent foundation due to its broad coverage and its representativeness of the U.S. dollar bond market. We consider all bonds with a sustainability rating from MSCI ESG Research⁵.

We group the bonds according to their industry sector, region of risk, credit rating⁶, and duration using Bloomberg data. The grouping procedure enables us to minimize the influence from differences in exposure to systematic risk factors. Table 1 describes the variables and the possible characteristics used in the grouping procedure:

We first rank the bonds within each of the resulting 1050 groups with respect to their MSCI ESG score. Bonds with an ESG score equal to or higher than the 12.5% percentile (25% and 50% percentile, respectively) within each group are assigned to the High ESG portfolio, and conversely, bonds with scores equal to or lower than the 87.5% percentile (75% and 50% percentile, respectively) are assigned to the Low ESG portfolio. This procedure yields three pairs of portfolios with each pair consisting of one sustainable and one non-sustainable portfolio.⁷ We account for changes in a bond's option-adjusted duration, companies' credit rating, and their sustainability performance (proxied by the ESG score) by revising the constituents of each portfolio in December of each year. All bonds within a portfolio are assigned an equal weighting.

Systematically investigating the impact of ESG criteria on credit risk using a portfolio approach rather than focusing on individual bonds comes with several advantages. First, the portfolio approach reduces bond specific idiosyncratic factors. Thus, it allows to gain more precise estimations of the exposure to the credit risk factor and, ultimately, the impact of ESG criteria and credit risk. Second, it enables us to differentiate between different levels of sustainability. And third, the findings are better tailored to investors.

Descriptive statistics

Table 2 provides statistics on High (Low) ESG portfolios' yearly credit ratings and their option-adjusted duration based on the 12.5% ESG score percentile threshold for which the likelihood of significant differences in these characteristics is the highest. However, we expect differences in both characteristics to disappear with respect to our grouping procedure which allows us to assign differences in the High and Low ESG portfolios' exposure directly to the differences in their ESG criteria. The descriptive analysis of the two characteristics at the portfolio level supports our expectation. We find consistently small, if any, differences between the High and Low ESG portfolios' credit ratings (Panel A) and the option-adjusted duration (Panel B) with respect to their yearly median (column 3) and mean (column 4). Using a nonparametric Wilcoxon test (column 7) and a two-sided t test (column 8), we can confirm that those small differences are not statistically significant. We conclude that High and Low ESG portfolios do not differ with respect to their average credit rating (Panel A) and to the average optionadjusted duration (Panel B) in any of the given years. Thus, the grouping process is successful and differences in the portfolios' credit risk can be attributed to differences in the degree of sustainability.

Results

Table 3 presents the results of the Fama and French (1993) two-factor model regressions for the High and Low ESG corporate bond portfolios. In addition to the regression

⁵ For a discussion of the properties and behavior of the MSCI ESG scores see Polbennikov et al. (2016).

⁶ Since we have multiple credit ratings available, a bond's worst credit rating is used for the matching process.

 $^{^{7}}$ To increase the readability, we will refer to those three pairs using the terms 12.5% ESG score percentile (25% and 50% ESG score percentile threshold, respectively) in this manuscript.

Table 2Descriptive PortfolioStatistics

	Min. (1)	25% (2)	Median (3)	Mean (4)	75% (5)	Max. (6)	Wilcoxon (7)	t-test (8)
Panel A: Credit I	Ratings							
High ESG 2013	4	7	8	8.01	9	11	0.78	0.76
Low ESG 2013	4	7	8	7.97	9	11		
High ESG 2014	4	7	8	7.89	9	11	0.98	0.98
Low ESG 2014	4	7	8	7.89	9	11		
High ESG 2015	2	7	8	7.89	9	11	1	0.99
Low ESG 2015	2	7	8	7.89	9	11		
High ESG 2016	2	7	8	7.88	9	11	0.92	0.93
Low ESG 2016	2	7	8	7.87	9	11		
High ESG 2017	2	7	8	7.91	9	11	0.98	0.98
Low ESG 2017	2	7	8	7.91	9	11		
High ESG 2018	2	7	8	8.01	9	11	0.99	1
Low ESG 2018	2	7	8	8.01	9	11		
High ESG 2019	2	7	8	8.05	9	11	0.84	0.81
Low ESG 2019	2	7	8	8.02	9	11		
High ESG 2020	2	7	8	8.01	9	11	1	1
Low ESG 2020	2	7	8	8.01	9	11		
Panel B: Option-	Adjusted I	Duration						
High ESG 2013	0.92	3.37	5.33	6.55	8.08	17.33	0.43	0.65
Low ESG 2013	0.94	2.94	4.94	6.4	8.04	17.09		
High ESG 2014	0.81	3.36	5.56	6.92	7.98	17.75	0.46	0.67
Low ESG 2014	0.9	2.97	5.4	6.78	8.82	17.76		
High ESG 2015	-3.54	3.33	5.63	6.85	9.05	17.37	0.32	0.57
Low ESG 2015	0.9	2.89	5.41	6.68	8.64	17.68		
High ESG 2016	0.9	3.41	5.53	6.94	9.75	17.35	0.26	0.54
Low ESG 2016	0.93	2.76	5.19	6.75	9.02	17.57		
High ESG 2017	0.33	3.32	5.37	6.85	8.08	18	0.44	0.73
Low ESG 2017	0.97	2.86	4.93	6.74	8.16	18.03		
High ESG 2018	0.92	2.92	5.31	6.71	10.44	17.35	0.96	0.95
Low ESG 2018	0.88	3.16	5.22	6.69	9.64	17.69		
High ESG 2019	0.91	3.04	5.15	6.96	10.9	19.66	0.75	0.86
Low ESG 2019	0.76	2.81	5.34	6.91	10.41	19.31		
High ESG 2020	0.77	3.74	6.25	7.94	11.73	21.79	0.93	0.94
Low ESG 2020	0.61	3.76	6.13	7.92	11.58	21.24		

This exhibit provides the minimum (Min), the 25% percentile (25%). the median, the mean, the 75% percentile (75%), and the maximum (Max) value of the credit ratings (Panel A) and the option-adjusted duration (Panel B) for the portfolios built on the MSCI 12.5% ESG score percentile threshold. Credit ratings are translated into numeric values range from 2 (lowest credit rating) to 11 (highest credit rating). To test for potential differences between the sustainable (High ESG) and the non-sustainable (Low ESG) portfolio. We apply a Wilcoxon rank-sum test and a two-sided t-test on the yearly mean values. The p-values of both tests are presented in column 7 and 8

results for the return time series of the respective portfolios, return and risk factor differences between both portfolios are analyzed by means of a difference portfolio, going long in the Low and short in the High ESG portfolio ("Low–High").

We observe that the explanatory power of the Fama and French (1993) two-factor model is quite high accounting for 93.4% to 97.4% in the Low and High ESG portfolios' return variation. Unsurprisingly, we find significantly positive loadings on TERM, indicating a statistically

significant interest-rate risk exposure in both portfolio types. Since the coefficient of the TERM factor does not significantly differ from zero in any of the Low–High difference portfolios, there is, however, no evidence for differences in interest-rate-risk exposure between the two portfolios. This finding again reflects a successful grouping of bonds before the regression. Furthermore, all Low and High ESG portfolios load significantly positive on the credit risk (DEF) factor. We also find a significantly

Tab	e 3	Fama and	French	two	Factor	(1993)	Model	using	MSCI	ESG	Data
-----	-----	----------	--------	-----	--------	--------	-------	-------	------	-----	------

	50% Cut-Off Value			25% Cut-Off Value			12.5% Cut-Off Value		
	Low ESG (1)	High ESG (2)	Low–High (3)	Low ESG (4)	High ESG (5)	Low–High (6)	Low ESG (7)	High ESG (8)	Low–High (9)
TERM	0.905***	0.906***	-0.001	0.877***	0.887***	-0.010	0.844***	0.840***	0.004
	(0.020)	(0.022)	(0.005)	(0.020)	(0.022)	(0.010)	(0.018)	(0.023)	(0.018)
DEF	0.905^{***}	0.856^{***}	0.049^{***}	0.878^{***}	0.800^{***}	0.078^{***}	0.842^{***}	0.678^{***}	0.164***
	(0.018)	(0.024)	(0.010)	(0.016)	(0.030)	(0.019)	(0.016)	(0.054)	(0.051)
Constant	0.000	0.001^{*}	-0.000^{*}	0.000	0.001^{*}	-0.000	0.000^*	0.001^{**}	-0.001
	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)
Ν	96	96	96	96	96	96	96	96	96
Adj. R ²	0.972	0.965	0.603	0.974	0.960	0.565	0.974	0.934	0.580
F Statistic (df = 2; 93)	1,655.186***	1,308.923****	73.150***	1,784.432***	1,138.029***	62.654***	1,785.305***	673.815***	66.503***

This table presents the regression coefficients of monthly OLS regressions using the Fama French (1993) two-factor model. Standard errors are adjusted per Newey-West and presented in parenthesis. Columns 1 to 3 provide the 50% ESG score percentile threshold, columns 4 to 6 provide the 25% ESG score percentile threshold, and columns 7 to 9 provide the 12.5% ESG score percentile threshold. Columns 1, 4, and 7 present the results for the non-sustainable (Low ESG) portfolios, columns 2, 5, and 8 present the results for the sustainable (High ESG) portfolios and columns 3, 6, and 9 present the results of a Low–High difference portfolios. The sample period is from 2013 to 2020. The data is derived from Bloomberg and MSCI

*, **, *** indicate significance at the 10%, 5%, and 1% level, respectively

positive coefficient for DEF in each of the three Low-High ESG portfolios, implying that Low ESG portfolios have a significantly higher credit risk than High ESG portfolios. Interestingly, the magnitude of DEF coefficients of the difference portfolio regressions is adversely related to the ESG score percentile threshold, raising from 0.049 with a 50% ESG score percentile threshold to 0.164 with a 12.5% ESG score percentile threshold. Thus, the difference in the exposure to credit risk between Low and High ESG portfolios raises with the differences in the average ESG scores suggesting that a portfolio's overall credit risk significantly relates to its ESG performance. The more sustainable a corporate bond portfolio is, the lower its credit risk on average. This finding suggests that corporate bond portfolios' credit risk can be purposefully managed by considering ESG criteria in the investment process.

We find evidence for a systemically lower exposure toward credit risk of ESG-best-in-class created sustainable corporate bond portfolios compared to their non-sustainable corporate bond peer portfolios. Hence, we can confirm that ESG score differences on the portfolio level are associated with a lower portfolio credit risk on average. Furthermore, the constants of our Low–High difference portfolios do not support a significant risk-adjusted outperformance of nonsustainable corporate bond portfolios compared to sustainable corporate bond portfolios. We can reject a performance penalty subject to the ESG-best-in-class approach. Based on these findings, we conclude that an ESG-best-in-class strategy can be used as an instrument to control the systematic credit risk exposure of a portfolio while the resulting ESG shift still allows to adequately diversify the sustainable portfolio.

Robustness checks

Our initial analysis has already revealed robust results for varying ESG score percentile thresholds. In addition to the application of those different thresholds, we run two further robustness checks integrating the findings of previous academic studies. Recent research, e.g., revealed inconsistencies between ESG ratings of different rating providers (Berg et al. 2022; Chatterji et al. 2016; Dorfleitner et al. 2015; Dumrose et al. 2022). Chatterji et al. (2016), therefore, propose using scores from different ESG rating providers to ensure the robustness of studies' results. Following this proposal, we replace MSCI ESG scores with Refinitiv ESG scores and re-run the Fama and French two-factor model under consideration of the aforementioned ESG score percentile thresholds. Table 4 presents the results using Refinitiv ESG scores. This analysis confirms the results of our initial analysis revealing that the exposure to the credit risk factor increases adversely to the ESG score percentile threshold in the Low-High ESG portfolios. While the differences in the credit risk are statistically significant for all Low-High ESG portfolios

	50% Cut-Off Value			25% Cut-Off Value			12.5% Cut-Off Value		
	Low ESG (1)	High ESG (2)	Low– High (3)	Low ESG (4)	High ESG (5)	Low– High (6)	Low ESG (7)	High ESG (8)	Low–High (9)
TERM	0.886***	0.876*** (0.019)	0.010 (0.010)	0.879*** (0.023)	0.864*** (0.018)	0.015 (0.012)	0.835***	0.824*** (0.017)	0.011 (0.016)
DEF	0.865***	0.840***	0.025	0.895***	0.853***	0.042	0.874***	0.791***	0.082**
Constant	0.000	0.001*	-0.000	0.000	0.000	0.000	0.000*	0.000*	0.000
Ν	(0.000) 96	(0.000) 96	(0.000) 96	(0.000) 96	(0.000) 96	(0.000) 96	(0.000) 96	(0.000) 96	(0.000) 96
Adj. R ²	0.971	0.964	0.061	0.971	0.971	0.112	0.968	0.971	0.266
F Statis- tic (df = 2; 93)	1,606.182***	1,260.508***	4.105**	1,617.588***	1,568.261***	7.013***	1,424.868***	1,596.713***	18.241***

Table 4 Fama and French two Factor (1993) Model using Refinitiv ESG Data

This table presents the regression coefficients of monthly OLS regressions using the Fama and French (1993) two-factor model. Standard errors are adjusted per Newey-West and presented in parenthesis. Columns 1 to 3 provide the 50% ESG score percentile threshold, columns 4 to 6 provide the 25% ESG score percentile threshold, and columns 7 to 9 provide the 12.5% ESG score percentile threshold. Columns 1, 4, and 7 present the results for the non-sustainable (Low ESG) portfolios, columns 2, 5, and 8 present the results for the sustainable (High ESG) portfolios, and columns 3, 6, and 9 present the results of a Low–High differences portfolio with respect to each ESG score percentile threshold. The sample period is from 2013 to 2020. The data is derived from Bloomberg and Refinitiv

*, **, *** indicate significance at the 10%, 5%, and 1% level, respectively

when using MSCI ESG ratings, we only observe a statistically significant difference for the 12.5% ESG score percentile threshold. These results, however, underpin our conclusion stating that the differences in the credit risk rises with the difference in the average ESG scores of the corporate bond portfolios.

In our second test, we replace the Fama and French (1993) two-factor model with a more sophisticated fourfactor model introduced by Elton et al. (1995). This model provides two major enhancements with respect to our findings. First, Elton et al. (1995) takes a slightly different approach in measuring the credit risk factor. The authors use the difference in returns from a U.S. high-yield corporate bond index and a U.S. intermediate treasury bond index as gauge for the systematic credit risk factor. And second, the four-factor model by Elton et al. (1995) covers not only systematic credit risk (DEF2) but also incorporates a risk factor related to the risk in the overall bond market (BOND), an optionality premium factor (OPTION) and a risk factor relating to the systematic equity risk (EQUITY)⁸. Therefore, we apply the following regression model:

$$r_{p,t} = \alpha + \beta_1 * \text{EQUITY}_t + \beta_2 * \text{BOND}_t + \beta_3 * \text{DEF2}_t + \beta_4 * \text{OPTION}_t + \varepsilon_{P,t}$$
(2)

Table 5 presents the results of the four-factor model. We do not find a significant exposure toward the EQUITY factor for either the Low or High ESG portfolio. However, both portfolios are symmetrically exposed toward the BOND, DEF2, and OPTION factor. In line with our expectations, the significant factor exposure does not persist for the BOND and OPTION factor in the Low-High ESG portfolio. However, the results of the four-factor model support our previous findings regarding significant differences in the Low-High ESG corporate bond portfolios' exposure toward the credit risk factor. The regression coefficient is positive and statistically different from 0. A one percentage point increase in the return of the credit risk factor is associated with an increase in the Low-High ESG portfolio return by 0.13 percentage points on average. Thus, our finding of significantly different exposure toward the credit factor relating to large differences in portfolios' ESG scores can be confirmed using the more sophisticated Elton et al. (1995) model.

⁸ The respective factors are measured as follows: (1) EQUITY = S&P 500 TR Index (Bloomberg ticker: "SPXT Index")-return from a risk-free investment (1-month U.S. treasury bill), (2) BOND = Bloomberg Barclays U.S. Agg Index (Bloomberg ticker: "LBUS-TRUU Index")-return from a risk-free investment (1-month U.S. treasury bill), (3) DEF (2) = Bloomberg Barclays U.S. Corporate Bond High-Yield Index (Bloomberg ticker: "LF98TRUU Index")-Bloomberg Barclays U.S. Intermediate Treasury Index (Bloomberg ticker: "LT08TRUU Index"), (4) OPTION = Bloomberg Barclays U.S. MBS Fixed Rate Index (Bloomberg ticker: "LD10TRUU Index") Bloomberg Barclays U.S. Treasury 1-5y Index (Bloomberg ticker: "LTR1TRUU Index").

Table 5 Elton et al.	(1995)) Model	12.5%	Cut-Off	Level
------------------------------	--------	---------	-------	---------	-------

	Low ESG (1)	High ESG (2)	Low-High (3)
EQUITY	-0.017	0.011	-0.028
	(0.016)	(0.023)	(0.020)
BOND	1.375***	1.374***	0.001
	(0.082)	(0.066)	(0.039)
DEF2	0.358***	0.225***	0.134*
	(0.059)	(0.017)	(0.073)
OPTION	-0.285^{**}	-0.329***	0.044
	(0.115)	(0.127)	(0.083)
Constant	-0.000	0.000	-0.000
	(0.001)	(0.000)	(0.000)
Ν	96	96	96
Adj. R ²	0.912	0.929	0.427
F Statistic (df $= 4; 91$)	246.647***	311.212***	18.682***

This table presents the coefficients of monthly OLS regressions using the Elton et al. (1995) four-factor model. Standard errors are adjusted per Newey-West and presented in parenthesis. Column 1 presents the coefficients for the non-sustainable (Low ESG) portfolio, column 2 presents the coefficients for the sustainable (High ESG) portfolio, and column 3 presents the coefficients of a Low–High differences portfolio using a 12.5% ESG score percentile threshold. The sample period is from 2013 to 2020. The data is derived from Bloomberg and MSCI *, **, *** indicate significance at the 10%, 5% and 1% level, respectively

Conclusion

The aim of this study is to give academics and investment professionals important insights on the impact of sustainability on the systematic credit risk exposure of corporate bond portfolios. Controlling for several portfolio characteristics, our findings highlight that the implementation of an ESG-best-in-class strategy significantly affects the credit risk exposure without any performance or diversification penalty. There is a clear adverse relation between a corporate bond portfolio's sustainability and its credit risk: the higher the sustainability, the lower the credit risk. Hence, our results are consistent with the risk mitigation view (Goss and Roberts 2011) which states that companies with a superior sustainability performance are less risky. The findings of this study are robust to the usage of ESG ratings from different providers and different asset pricing models.

Our study further has implications for investment professionals. First, the consideration of ESG criteria in portfolio management is a suitable tool to systematically manage credit risk. Second, investment professionals have to account for the resulting bias in their portfolios to control their active risks. For instance, asset managers tracking a sustainable portfolio against a conventional benchmark need to overweight companies with lower credit ratings to compensate for the risk mitigating effect from higher sustainability to reduce systematic credit risk tracking error.

This is the first academic study that analyzes the effect of incorporating an ESG-best-in-class approach on corporate bonds, which noticeably contributes to the current academic discussion. Further research could investigate the stated relationships for different fixed-income segments, like high yield or emerging market, because the demand from clients in these segments is rising and the impact of sustainability could be more pronounced due to higher information-asymmetries and lower regulations.

Acknowledgment We acknowledge funding from the Mercator Foundation via the project "Rahmenprogramm Sustainable Finance" (grant number 19026202).

Funding Open Access funding enabled and organized by Projekt DEAL.

Open Access This article is licensed under a Creative Commons Attribution 4.0 International License, which permits use, sharing, adaptation, distribution and reproduction in any medium or format, as long as you give appropriate credit to the original author(s) and the source, provide a link to the Creative Commons licence, and indicate if changes were made. The images or other third party material in this article are included in the article's Creative Commons licence, unless indicated otherwise in a credit line to the material. If material is not included in the article's Creative Commons licence and your intended use is not permitted by statutory regulation or exceeds the permitted use, you will need to obtain permission directly from the copyright holder. To view a copy of this licence, visit http://creativecommons.org/licenses/by/4.0/.

References

- Bahra, Bhupinder, and Lovjit Thukral. 2020. ESG in Global Corporate Bonds: The Analysis Behind the Hype. *The Journal of Portfolio Management* 46 (8): 133–147.
- Bauer, Rob, and Daniel Hann. 2010. Corporate Environmental Management and Credit Risk. SSRN Electronic Journal 68: 263.
- Berg, Florian, Kornelia Fabisik, and Zacharias Sautner. 2020. Rewriting History II: The (Un)Predictable Past of ESG Ratings. SSRN Electronic Journal 78: 10–2139.
- Berg, Florian, Julian F. Kölbel, and Roberto Rigobon. 2022. Aggregate Confusion: The Divergence of ESG Ratings. *Review of Finance* 26 (6): 1315–1344.
- Bhojraj, Sanjeev, and Partha Sengupta. 2003. Effect of Corporate Governance on Bond Ratings and Yields: The Role of Institutional Investors and Outside Directors*. *The Journal of Business* 76 (3): 455–475.
- Boston Consulting Group. "Global Asset Management 2020: Protect, Adapt, and Innovate.". https://web-assets.bcg.com/img-src/BCG-Global-Asset-Management-2020-May-2020-r_tcm9-247209.pdf (accessed September 21, 2022).
- Chatterji, Aaron K., Rodolphe Durand, David I. Levine, and Samuel Touboul. 2016. Do Ratings of Firms Converge? Implications for Managers, Investors and Strategy Researchers. *Strategic Management Journal* 37 (8): 1597–1614.
- Chen, Mike, Robert V. Behren, and George Mussalli. 2021. The Unreasonable Attractiveness of More ESG Data. *The Journal of Portfolio Management* 48 (1): 147–162.

- Chiesa, Micol A., Ben McEwen, and Suborna Barua. 2021. Does a Company's Environmental Performance Influence Its Price of Debt Capital? Evidence from the Bond Market. *The Journal of Impact and ESG Investing* 1 (3): 75–99.
- Derwall, Jeroen, and Kees Koedijk. 2009. Socially Responsible Fixed-Income Funds. Journal of Business Finance & Accounting 36 (1–2): 210–229.
- Dimson, Elroy, Paul Marsh, and Mike Staunton. 2020. Divergent ESG Ratings. The Journal of Portfolio Management 47 (1): 75–87.
- Dor, Ben, Lev Dynkin Arik, Jay Hyman, Patrick Houweling, Erik van Leeuwen, and Olaf Penninga. 2007. DTS SM (Duration Times Spread). *The Journal of Portfolio Management* 33 (2): 77–100.
- Dorfleitner, Gregor, Gerhard Halbritter, and Mai Nguyen. 2015. Measuring the Level and Risk of Corporate Responsibility – an Empirical Comparison of Different ESG Rating Approaches. *Journal of* Asset Management 16 (7): 450–466.
- Drempetic, Samuel, Christian Klein, and Bernhard Zwergel. 2020. The Influence of Firm Size on the ESG Score: Corporate Sustainability Ratings Under Review. *Journal of Business Ethics* 167 (2): 333–360.
- Dumrose, Maurice, Sebastian Rink, and Julia Eckert. 2022. Disaggregating Confusion? The EU Taxonomy and Its Relation to ESG Rating. *Finance Research Letters* 48 (6545): 102928.
- Elton, Edwin J., Martin J. Gruber, and Christopher R. Blake. 1995. Fundamental Economic Variables, Expected Returns, and Bond Fund Performance. *The Journal of Finance* 50 (4): 1229–1256.
- Fama, Eugene F., and Kenneth R. French. 1993. Common Risk Factors in the Returns on Stocks and Bonds. *Journal of Financial Economics* 33 (1): 3–56.
- Friede, Gunnar, Timo Busch, and Alexander Bassen. 2015. ESG and Financial Performance: Aggregated Evidence from More Than 2000 Empirical Studies. *Journal of Sustainable Finance & Investment* 5 (4): 210–233.
- Frooman, Jeff, Charlene Zietsma, and Brent McKnight. "There Is No Good Reason Not to Be Good.".
- Gidwani, Bahar. 2020. Some Issues with Using ESG Ratings in an Investment Process. *The Journal of Investing* 29 (6): 76–84.
- Goss, Allen, and Gordon S. Roberts. 2011. The Impact of Corporate Social Responsibility on the Cost of Bank Loans. *Journal of Banking & Finance* 35 (7): 1794–1810.
- Graham, Allan, and John J. Maher. "Environmental Liabilities, Bond Ratings, and Bond Yields." In *Environmental Accounting*. vol. 3, 111–42. Advances in Environmental Accounting & Management. Bingley: Emerald (MCB UP), 2006.
- GSIA. "Global Sustainable Investment Review 2018.". http://www.gsialliance.org/wp-content/uploads/2019/03/GSIR_Review2018.3. 28.pdf (accessed September 21, 2022).
- GSIA. "Global Sustainable Investment Review 2020.". http://www. gsi-alliance.org/wp-content/uploads/2021/08/GSIR-20201.pdf (accessed September 21, 2022).
- Henke, Hans-Martin. 2016. The Effect of Social Screening on Bond Mutual Fund Performance. *Journal of Banking & Finance* 67 (9): 69–84.
- Izzo, Maria F., and Barbara S. Magnanelli. 2012. Does It Pay or Does Firm Pay? The Relation Between CSR Performance and the Cost of Debt. SSRN Electronic Journal 55 (4): 468.
- Klock, Mark S., Sattar A. Mansi, and William F. Maxwell. 2005. Does Corporate Governance Matter to Bondholders?. *Journal of Financial and Quantitative Analysis* 40 (4): 693–719.
- Leite, Paulo, and Maria C. Cortez. 2018. The Performance of European SRI Funds Investing in Bonds and Their Comparison to Conventional Funds. *Investment Analysts Journal* 47 (1): 65–79.
- Madhavan, Ananth, and Aleksander Sobczyk. 2020. On the Factor Implications of Sustainable Investing in Fixed-Income Active Funds. *The Journal of Portfolio Management* 46 (3): 141–152.

- Menz, Klaus-Michael. 2010. Corporate Social Responsibility: Is It Rewarded by the Corporate Bond Market? A Critical Note. *Journal of Business Ethics* 96 (1): 117–134.
- Oikonomou, Ioannis, Chris Brooks, and Stephen Pavelin. 2014. The Effects of Corporate Social Performance on the Cost of Corporate Debt and Credit Ratings. *Financial Review* 49 (1): 49–75.
- Pereira, Patrícia, Maria C. Cortez, and Florinda Silva. 2019. Socially Responsible Investing and the Performance of Eurozone Corporate Bond Portfolios. *Corporate Social Responsibility and Envi*ronmental Management 59 (2): 51.
- Polbennikov, Simon, Albert Desclée, Lev Dynkin, and Anando Maitra. 2016. ESG Ratings and Performance of Corporate Bonds. *The Journal of Fixed Income* 26 (1): 21–41.
- Stellner, Christoph, Christian Klein, and Bernhard Zwergel. 2015. Corporate Social Responsibility and Eurozone Corporate Bonds: The Moderating Role of Country Sustainability. *Journal of Banking & Finance* 59: 538–549.
- von Wallis, Miriam, and Christian Klein. 2015. Ethical Requirement and Financial Interest: A Literature Review on Socially Responsible Investing. *Business Research* 8 (1): 61–98.

Publisher's Note Springer Nature remains neutral with regard to jurisdictional claims in published maps and institutional affiliations.

Andre Höck is Head of ESG-Integration at EB - Sustainable Investment Management and a Ph.D. student at the chair of Sustainable Finance at the University of Kassel. Furthermore, he aims to strengthen the evolution of impact investing practices as a member of the German association of investment professionals (DVFA) working group on impact investing. His research interests include, among other things, the effect of sustainability on asset pricing, in particular credit risk valuation and impact investing.

Tobias Bauckloh is a junior professor of Sustainable Finance at the University of Cologne. He is a member of the Centre for Financial Research Cologne and an associated member of the German Sustainable Finance Research Platform. He received his PhD from the University of Kassel. His research interests include, among other things, the influence of sustainability preferences on asset pricing and market efficiency as well as the integration of ESG criteria in asset management.

Maurice Dumrose is a research associate and doctoral student at the Chair of Sustainable Finance at the University of Kassel. He is an associated member of the German Sustainable Finance Research Platform. He holds a Master's degree in Economics and Public Policy from the University of Augsburg. His research currently focuses on the analysis of climate and environment-related risks of financial securities. He also researches on the performance of sustainable investment products, retail investor behavior, and sustainability labels and ratings.

Christian Klein is a professor of Sustainable Finance at the University of Kassel. He cofounded the German Sustainable Finance Research Platform and is a member of Bayer's Sustainability Council. He received his PhD from the University of Augsburg and completed postdoctoral work at the University of Hohenheim. His research interests include the investment behavior of sustainable investors, characteristics of sustainable investments as well as the effect of sustainability on the capital market and the associated framework.