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# Fiscal policy instruments for inclusive labour markets: a review

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## Abstract

This study provides a critical assessment of various fiscal policy instruments – including direct public job creation, active labour market and care policies, social protection measures and tax reforms – and their effectiveness in supporting the most vulnerable groups in the labour market. Although much of the literature has focused on the quantitative effects of fiscal policy, this article concentrates on the qualitative aspects and examines the role of fiscal instruments in achieving a more inclusive and fair labour market. Our review shows that the empirical literature tends to overemphasise the capacity of individual policies to mitigate inequalities, neglecting the complex interdependencies among various mechanisms and policies in place. We argue, instead, that a systematic approach is necessary to ensure equitable access to good jobs and to address the disparities between different labour market groups. We also identify significant research gaps, such as the need for longitudinal studies on the long-term policy impacts, an exploration of the regional disparities within the policy-inequality nexus and the sector-specific effects of fiscal measures, especially relevant in the context of the green and digital transition.

**Keywords:** fiscal policy; policy coordination; policy implementation; labour market outcomes; inclusive labour markets; social protection

**JEL codes:** E6; H2; H3; H5; J1; J2

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# 1 Motivations

The COVID-19 pandemic triggered a renewed interest in the use of alternative forms of fiscal spending and transfer programmes to address the deteriorating conditions and deepening inequalities in the labour markets around the world. The crisis had a disproportionately severe effect on less resilient, most vulnerable workers – including those in informal and precarious employment, low-skilled and female workers – as well as on developing countries (Cetrulo et al., 2022; ILO, 2022). In response, governments have implemented a series of existing and novel policies, from employment retention schemes to extended unemployment benefits (IMF, 2021), with around 80 per cent of countries introducing at least one active labour market policy (ALMP) to combat the pandemic’s adverse effects (Gentilini et al., 2021). The crisis also prompted a radical shift in dominant policy discourse, acknowledging the need to relax budget constraints. The EU is a case in point, with the suspension of its Stability and Growth Pact budgetary rules, enabling member states to launch an unparalleled fiscal response to the crisis’s impacts.

A better understanding of labour market outcomes resulting from specific fiscal instruments is increasingly relevant today, especially as we strive to address persistent labour market inequalities<sup>1</sup> exacerbated by factors such as technology-driven job precarity and population ageing, which impose additional burdens on low-skilled and women, respectively.

Traditional assessments of fiscal policy effectiveness typically rely on the estimation of fiscal multipliers, posing questions such as: By how much does output rise in response to a 1 per cent increase in government spending (or a 1 per cent tax cut)? However, in this framework, employment is only a “side-effect” derived from the output response. Hence, we know little if conventional fiscal stimuli, such as tax cuts, will create jobs where they are most needed, including contracting regions and sectors, vulnerable occupations or poor households. More recent literature using local projections has addressed questions like: How does a reduction in unemployment benefits – or a 1 per cent increase in public spending on ALMPs – affect unemployment and, if so, how quickly do effects materialise? These approaches have primarily focused on the quantitative employment implications of fiscal policy (see Gechert, 2015 for a comprehensive review). A notable exception is the work by Akitoby et al. (2022), who introduced a gender perspective into fiscal multipliers research by analysing the impact of countercyclical fiscal policies on the gender employment gap in G7 countries from 1980-2017. They find that expansionary fiscal policy improves gender equality during recessions but has a smaller effect during expansions.

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<sup>1</sup> Labour market disparities stem from numerous causes and affect various vulnerable groups. They have been extensively explored regarding labour force participation and employment (Perez-Arce and Prados, 2021).

This paper aims to shift focus towards the qualitative impacts of fiscal instruments and their role in making labour markets more inclusive, leaving out broader effects on total employment and labour force participation.<sup>2</sup>

An inclusive labour market fosters participation, targeting the underemployment among vulnerable groups such as women, youth, senior and low-skilled workers, leveraging their potential (El-Ganainy et al., 2021). Our findings underline the necessity of a holistic approach that encompasses considerations of labour market inequality into the evaluation and design of fiscal policies, highlighting the importance of not only job creation but also the quality of employment. In line with Sustainable Development Goal 8 of the UN 2030 Agenda, we argue that fiscal policies should be assessed on their ability to promote full and productive employment and decent work for all, noting that measures reducing gender inequalities, for instance, are not just equitable but also economically efficient (see Bertrand, 2020).

While this paper centers on fiscal measures, we recognise that labour market equality and inclusiveness cannot be achieved by fiscal instruments alone. A comprehensive policy mix, including education, anti-discrimination efforts and the enhancement of workers' bargaining power, is imperative for true inclusivity.

In the following sections, we review the impact of various fiscal instruments. Section 2 examines direct public job creation; Section 3 delves into active labour market policies; Section 4 discusses social protection measures; Section 5 shifts the focus to the revenue side, focusing on tax reforms; Section 6 concludes, suggesting directions for future research.

## **2 Direct public job creation**

To deliver public goods and provide public services, governments require labour inputs. Indeed, public sector employment constitutes a significant segment of the labour market in developed countries, ranging from 15 to 30 per cent of total employment in some European economies, contrasted with smaller public sectors in developing countries (Ernst et al., 2022).

During economic downturns, and not only, governments can directly increase the quantity of available jobs by expanding public sector employment<sup>3</sup> – such as healthcare, education, public administration positions – and enhance job quality by improving working conditions. Governments may also act as an “employer of last resort” (ELR) through job guarantees (JG) and public works schemes (PWS). These initiatives, in contrast with “supply-side” interventions to be discussed later, represent direct job creation “on demand” able to counter involuntary unemployment and inactivity. By ensuring a minimum standard of living through decent wages and universal employment access, these programs are instrumental in reducing poverty and addressing labour market inequalities. They are particularly beneficial for persons with disabilities, informal and low-skill workers, youths and women, fostering

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<sup>2</sup> For a comprehensive review of this topic, refer to Ernst et al. (2022), among others.

<sup>3</sup> This approach was adopted during the year 2020, through extensive recruiting of healthcare personnel due to the necessity for mass COVID-19 testing and vaccination.

greater inclusivity in employment (Narayanan and Das, 2014; Paul et al., 2018). Such policies can mitigate underemployment also at the intensive margin, in terms of hours worked (Haim, 2021). While primarily designed to boost labour demand, these programmes may also fulfil developmental needs by enhancing old and creating new public goods and services (Tcherneva, 2020), improving infrastructure (Huang, 2022), strengthening territorial cohesion and meeting the unmet societal needs related to green transition and demographic changes (UN, 2023), such as supporting an ageing population in the care sector (Cresti and Virgillito, 2022). Importantly, these initiatives facilitate the reintegration of marginalised groups into the workforce, promoting social inclusion and enhancing their well-being, as evidenced recently in Kasy and Lehner (2023). When implemented on a sufficiently large scale, JG can have considerable aggregate effects: stimulating private sector activity through consumption channels, serving as an automatic stabiliser along business cycles by smoothing disposable household income, and finally, strengthening workers' bargaining power.

However, concerns arise regarding potential underemployment, the substitution of private-sector jobs and government budget constraints. Critics argue that JG may simply replace unemployment with underemployment, both in terms of hours worked and the level of skills utilised. These critiques rely on the assumption that the employer of last resort condemns vulnerable people to low-quality jobs by offering low-paying dead-end jobs (Mitchell and Wray, 2005). Beyond underemployment, the fiscal implications of such programmes are highly debated, raising the issue of government budget constraints. Regarding the private sector, the validity of criticism hinges on the nature of jobs offered by the scheme. If these pay higher wages than the market economy, this could result in spillovers from the private to the public sector (Imbert and Papp, 2015), nevertheless, most evidence suggests that employing the unemployed typically boosts consumption (Muralidharan et al., 2018), which in turn stimulates private sector activity.

ELR schemes are often targeted and temporary in practice, though they can be permanent and universal as Minsky (1965) proposed. One of the world's largest existing public works programmes is the National Rural Employment Guarantee Scheme (NREGS) in India, introduced in 2005 with the aim of providing jobs for poor rural households during the agricultural off-season. In 2022, NREGS reached 62 million households and 87 million individuals, representing almost 30% of rural Indian households.<sup>4</sup> During the pandemic, it expanded to serve as a safety net for 76 million rural households (Narayan, 2022). By allowing agricultural households to demand jobs when they need them (for a maximum of 100 days), NREGS has the potential to increase both labour force participation and employment. Moreover, by requiring that at least one-third of recipients are women and providing equal pay, the scheme represents an opportunity to reduce gender disparities in rural India. According to the administrative data, the scheme's gender quota has been consistently surpassed, with women accounting for almost two-thirds of the total person-days worked under NREGS (57 per cent in 2022).

Empirical studies on the initial phase of NREGS report positive effects on employment, wages and labour force participation (Berg et al., 2014; Muralidharan et al., 2018), particularly for women (Azam,

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<sup>4</sup> The administrative data available at [https://nrega.nic.in/Nregahome/MGNREGA\\_new/Nrega\\_home.aspx](https://nrega.nic.in/Nregahome/MGNREGA_new/Nrega_home.aspx) suggests that all households who demanded work were included in the scheme.

2012; Narayanan and Das, 2014) and unskilled (Imbert and Papp, 2015). NREGS also had a significant impact on female empowerment, as indicated by a reduced number of incidents related to sexual harassment and interpersonal violence (Rodriguez, 2022). Yet, recent critics highlight a deceleration in employment provision since 2014, calling for programme expansion, such as doubling the number of guaranteed days and extending it to urban areas (Narayan, 2022). Other criticisms relate to low wages and persisting administrative challenges, such as delayed payments, which may discourage workers.

Another illustrative example of a large-scale ELR programme is Argentina's *Plan Jefes y Jefas de Hogares*<sup>5</sup>, launched in response to the 2001 financial crises, which demonstrates how direct job creation initiatives can “undermine prevailing structures that produce and reproduce poverty and gender disparities” (Tcherneva, 2013). At its peak, *Plan Jefes* involved close to 2 million individuals, roughly 5 per cent of Argentina's population and 13 per cent of the workforce (Kostzer, 2008; Tcherneva, 2013). The programme improved the living conditions for the impoverished, particularly women through paid employment (Tcherneva, 2005; Tcherneva and Wray, 2007). However, the programme did not significantly reduce the poverty rates, mostly due to modest wages (Garzón de la Roza, 2006; Pastoret and Tepepa, 2006). Despite this, *Plan Jefes* benefitted especially those at the lower end of the socioeconomic ladder. In contrast, evaluations of public work (fare) programmes in other Latin American countries have been mixed. For instance, Uruguay's workfare programme, which combined income support with activation measures, did not significantly reduce poverty or facilitate labour market integration for the inactive population. Escudero et al. (2020) show that the public works scheme *Trabajo por Uruguay*<sup>6</sup> and the cash transfer *Ingreso Ciudadano* had negligible effects on employment status and job quality (hours worked, hourly earnings, working poor). The limited duration of *Trabajo por Uruguay* might have contributed to these underwhelming results (Escudero et al., 2017; 2020). Amarante et al. (2011), even find an adverse impact on employment and wages, especially among men. Contrastingly, *Empleos en Acción* in Colombia increased female earnings, while the Peruvian workfare scheme *Construyendo Perú* improved labour force participation and employment for women and low-skill workers, however at the expense of employment quality, confining them to lower quality jobs (Escudero, 2016).

Overall, ELR interventions are more prevalent in developing countries and their main aim is preventing and reducing poverty (Subbarao et al., 2012) by directly creating jobs when (and where) needed, thereby acting as a buffer against various negative shocks (e.g., weather shocks, macroeconomic shocks, idiosyncratic shocks). However, recent evidence suggests that their implementation is possible in advanced countries as well.

Indeed, smaller-scale ELR schemes targeting long-term unemployed have been experimented in advanced countries. One such example is the *Paltamo full employment experiment*, launched in Finland in 2009, to address high and persistent unemployment in the small municipality of Paltamo by directly

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<sup>5</sup> *Plan Jefes* offered work to jobless heads of eligible households in community projects, including those with either minor children, persons with disabilities or a pregnant woman.

<sup>6</sup> Aimed to provide temporary employment and foster social inclusion.

creating jobs instead of relying solely on conventional methods (e.g., unemployment benefits and indirect activation measures). According to Hamalainen and Hamalainen (2012), this experiment reduced unemployment by nearly 10 percentage points within the first two years, coinciding with the 2008 crisis. Despite the experiment's success in reducing structural unemployment, potential scaling to a national level raised bold critiques and concerns about its fiscal unsustainability (Alaja and Kajanoja, 2017). Similarly, a more recent pilot job guarantee project in a small municipality of Austria was launched in 2020, intending to employ long-term unemployed. Participation in the programme is voluntary, it includes a training period and an individually tailored job that pays no less than a minimum wage (1500 euros), either in the market economy or in social enterprise implementing local projects. Empirical evidence so far has shown promising results not only in economic terms, yielding considerable reduction in unemployment, increasing income and economic security, but also in terms of well-being, such as social inclusion and collective purpose (Kasy and Lehner, 2023). The Kinofelis programme in Greece, providing eight months of employment, achieved similar outcomes. Recognising the need for public intervention when the private sector falls short in generating adequate labour demand, the programme was initiated first in high-unemployment areas and then across all municipalities (ILO, 2018). It effectively targets the long-term unemployed, older individuals and those with medium and lower skills. Despite this, however, the programme exhibits gender bias, reflecting persistent gender disparities in the Greek labour market, with a significant gap in female participation between application and programme acceptance (ILO, 2018). Additionally, the programme's limited duration poses a challenge, as Greece's economy struggles to re-absorb individuals after the eight-month period ends (Langa et al., 2019).

External validity remains an important issue; our review points out that the success of direct job creation programmes is highly contingent on country-specific conditions and implementation methods, with programme duration being a relevant factor. In countries where pilot or large-scale JG projects meet substantial resistance from fiscal hawks, researchers have turned to simulations to evaluate the potential benefits of ELR schemes in countries such as Australia, Germany, China, Greece, Ireland and the United States.<sup>7</sup> The evidence based on micro-, sectoral- and macro-simulations suggests ELR policy could significantly reduce involuntary unemployment, alleviate poverty, improve infrastructure and boost activities in the private sector through increased consumption (Antonopoulos et al., 2014; Landwehr, 2020; Mayerhofer, 2023; Mitchell and Watts, 2020; Paul et al., 2018). Moreover, such programmes appear to be fiscally viable, with the average spending estimated at 1.5 per cent to 2.5 per cent of GDP. For instance, Huang (2022) argues that "Green Job Guarantee" in China would be much more effective in job creation compared to conventional economic stimulus approaches, with the dual aim of promoting full employment and advancing environmental sustainability. In the United States, studies show that coupling climate action policies with a job guarantee and other social policies could increase public support for the green transition (Bergquist et al., 2020). ELR also have the potential to

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<sup>7</sup> A main limitation of simulation studies is their focus on the quantitative aspects, such as total employment creation and fiscal impact, with less attention to employment quality and inclusivity.

narrow the gender gap, especially among part-time workers, when paired with childcare support. They also hold the promise to foster inclusive labour markets by providing opportunities to those left behind by technological change and at risk of displacement due to the green transition, particularly persons with limited skills and little education (Haim, 2021; Landwehr, 2020).

Job Guarantee (JG) and Public Work Schemes (PWS) should be designed to ensure accessible employment for the most disadvantaged in the labour market, and to serve as a stepping stone to paid and stable employment for new entrants (youth), discouraged individuals (long-term unemployed), inactive population as well as an alternative to bad jobs for working poor, informal workers and those caught in involuntary part-time arrangements (Tcherneva, 2020). Ultimately, the primary goal of these programs should be to create jobs that align with the available and underutilised workforce and their skills. Following this, the integration of training programs should aim to enhance the skills and capabilities of workers in the long term (Minsky, 1965). Successful JG or PWS may, therefore, yield long-term benefits that last beyond the duration of the programme, such as social ties and well-being as well as the accumulation of new skills. Yet, available empirical evidence has remained somewhat silent on these long-lasting effects.

These programs are becoming increasingly relevant also in advanced countries, especially in the context of navigating structural changes like the green and digital transitions, whose impact can be softened with targeted policy responses (UN, 2023). While the importance of the green transition is undeniable, its asymmetric employment displacement effects should not be underestimated. The evidence reviewed here suggests that policies, such as ELR, offer a solution for the most vulnerable workers and areas. Furthermore, the integration of job guarantee programs with environmental objectives is likely to positively affect public sentiment and lessen resistance to these (necessary) changes (Bergquist et al., 2020).

### **3 Active labour market programmes**

#### **3.1 Public employment services**

Public employment services (PES) help to reduce the mismatch between labour demand and labour supply. By providing job-search assistance to unemployed individuals, PES intend to overcome market failures arising from imperfect information. Similarly, they can facilitate higher-quality job matches by assessing the available vacancies and matching them with jobseekers' profiles. The intermediating role of the job placement agencies between jobseekers and employers may facilitate the adaptation of jobseekers' skills to the needs of the local labour market and enhance the productivity of the local firms. In addition, the counselling and monitoring role of PES aims to minimise the work disincentives that can potentially arise from generous passive labour market policies and facilitate the reintegration of inactive welfare beneficiaries.

PES are, therefore, instrumental in fostering more inclusive labour markets. According to a recent survey, nearly 80 per cent of PES have had in place a gender equality policy, with this trend being consistent across various country income levels and regions (ILO, 2023). Strengthening its role may

as well pave the way to labour formalisation, which is particularly necessary in the context of developing countries characterised by high informality rates (Escudero, 2018). Pignatti (2016) shows that in Colombia participating in PES increases the probability of having a formal job, mostly because PES participants are generally placed in larger companies.

However, these positive effects could be considerably weakened by deadweight costs, when job-search assistance is provided to individuals who would have been re-employed even in the absence of support. The so-called “cream-skimming” effect occurs when placement agents select for the programme those individuals with higher employability chances (e.g., the highly skilled) instead of hard-to-place unemployed persons and provide only the bare minimum of services to the second group (so-called “parking”). In this case, PES may fail to integrate into the labour market vulnerable workers.

Regarding the integration of youths in the labour market, Crépon et al. (2013) explore both direct and indirect displacement effects of job-counselling programmes targeting young jobseekers with at least a two-year college degree in France. The evidence from a randomised experiment suggests that the employment effect among the treatment group is positive, but negative for untreated jobseekers. Correspondingly, the net employment effect is negligible. Moreover, they show that fixed-term jobs are not a “stepping-stone” into steady employment, as the positive employment effect disappears one year after the treatment. Importantly, displacement effects are more pronounced during labour market slacks (when competition is stronger).

Some evidence points to a degree of complementarity between PES and other active and passive labour market policies. For instance, Blundell et al. (2004) examine the impact of the British “New Deal for the Young Unemployed” programme, which entailed a package of intervention measures (i.e., job-search assistance, wage subsidies, training and temporary government jobs) aimed at facilitating the transition into work of unemployment insurance claimants aged between 18 and 24. The authors focus on the programme’s two components: job-search assistance and the wage subsidy paid to the employer. They find that participation in the programme increased employment chances by around 5 percentage points, out of which one-fifth was due to job-search assistance. While the long-term effects were not assessed, the programme appears to fare better in the short term compared to the subsequent periods. Kluge et al. (2019), instead, argue that the adequate design and implementation of youth programmes are more effective than the type of policy, indicating that programmes integrating several measures outperform those based on a single measure.

To conclude, the reviewed evidence from the selected studies favours public job-placement provision and, in some cases, PES are more efficient if they go hand in hand with complementary policy measures.

### **3.2 Training programmes**

Government-sponsored training programmes are intended to enhance the employment prospects of beneficiaries by providing them with either general or specific training through which they can acquire new technical and soft skills. In turn, this skill-upgrading promotes the reintegration of inactive and

unemployed persons into the labour market and helps their career advancement, possibly leading to higher post-unemployment earnings (Brown and Koettl, 2015), ultimately reducing income inequality.

Training schemes can even compensate for the lack of formal education, particularly for low-wage and low-skill workers without university-level education, providing a stepping-stone to better-paid jobs. According to Katz et al. (2020), based on the evidence from four randomised control trials, sector-specific training programmes generate persistent improvements in earnings. These programmes are tailored to train and place jobseekers in “high-quality” IT and manufacturing jobs with strong local labour demand, offering higher wages and career advancement prospects. Participants are carefully screened, selected and trained to meet local market needs, gaining in-demand skills for smoother entry into higher-paying sectors.

Youths and first-time jobseekers face significant barriers<sup>8</sup> to entering the labour market due to a lack of experience, especially in countries with weak school-to-work bonds, a situation that is more pronounced during recessions (Schoon and Bynner, 2019). Targeted training, including on-the-job programs, can mitigate these barriers and enhance youth employability, leading to a more inclusive labour market. However, the empirical evidence is not clear-cut as the effects of training policies are not uniform across countries. Empirical evidence from Latin America and the Caribbean shows a positive impact on employment, earnings and the probability of formal employment, particularly for women and youth, suggesting that training programmes in these regions have made labour markets more inclusive in terms of access and fairness (Escudero et al., 2017; Kluve et al., 2019). Conversely, research on the impact of training on youth employment in Europe presents a more complex picture; some programmes have improved earnings, while others have yielded mixed or negative results (Kluve, 2010). Recent meta-analysis by the ILO (2023) corroborates these findings, suggesting that reskilling interventions in high-income countries significantly affect youth earning outcomes, albeit with variations across countries. Specifically, there are positive impacts in France and Germany, insignificant effects in Austria and Denmark and negative outcomes in Norway and Sweden (Caliendo and Schmidl, 2016). These findings underscore the variability of training interventions’ impacts on youth employment, even within Europe.

We conclude that targeted and sector-specific programmes are more effective in promoting labour market inclusiveness than generic ones. Such policy interventions are becoming increasingly relevant in the context of the digital and green transitions, which are generating both winners and losers (Huang, 2022). The green transition, in particular, poses the risk of leaving low-skilled workers behind due to skill mismatches between declining “brown” industries and emerging “green” industries (Rodrik, 2014). Overcoming these challenges necessitates tailored training and reskilling strategies, particularly

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<sup>8</sup> The youth unemployment rate in the OECD countries in the third quarter of 2021 ranged from less than 5 per cent in Japan to almost 40 per cent in Costa Rica (OECD, 2021). Countries with a youth unemployment rate exceeding 20 per cent are also the countries with significant gender gaps (e.g., female youth unemployment rate was 15 percentage points higher than that of males in Costa Rica). In addition, the ratio between the youth and prime-age unemployment rates reflects the disadvantaged position of youth in the labour market. According to the ILO data, Southern Asia had the highest ratio of youth-to-adult unemployment in 2019, followed by South-Eastern Asia and the Pacific at 6.2 and the Arab States at 4. In advanced economies, Caliendo and Schmidl (2016) report that, in 2013, this ratio ranged from 1.6 in Germany to almost 4 in Sweden (i.e., the unemployment rate was four times higher for youth than for prime-age workers in the latter).

in the regions most impacted by these transitions. Training initiatives, however, may not yield intended effects in the short run, their effects are more likely to manifest only in the medium run (Card et al., 2010).

### **3.3 Employment subsidies**

Governments can induce changes in unemployment flows by providing financial incentives to firms, in the form of direct transfers or tax credits, affecting their hiring and firing decisions. Employment subsidies can be grouped according to their objectives into employment retention schemes, wage subsidies and hiring subsidies.

Employment retention schemes, also known as short-time work schemes, are publicly funded measures aimed at preserving jobs at risk. Temporary in nature, these interventions were used extensively during the 2008 financial crisis and again recently as a response to the COVID-19 crisis (Adams-Prassl et al., 2020). Many advanced and emerging economies have introduced these schemes in some form (e.g., Cassa integrazione in Italy; Kurzarbeit in Germany; the United Kingdom's furlough scheme), which have significantly reduced job losses (IMF, 2021). Moreover, retaining employees, even temporarily, may prevent the erosion of skills that would have occurred if they were dismissed initially. By lowering the risk of massive unemployment, employment retention schemes also stabilise consumption and aggregate demand.

The assessments of employment retention initiatives have predominantly focused on their impact on job retention, hours worked and firm survival (see Brey and Hertweck, 2020; Cahuc, 2019; Giupponi and Landais, 2018; Kopp and Siegenthaler, 2021, among others), without paying attention to possibly heterogeneous effects across different sociodemographic groups. An exception is the study by Adams-Prassl et al. (2020), which examined the furloughing practice during the pandemic in the United Kingdom, revealing important implications for labour market inclusiveness. The study finds that women, particularly mothers, were more likely to be furloughed than men, primarily due to caregiving responsibilities. In addition, women and low-income workers were less likely to receive wage top-ups from employers beyond the government's 80% subsidy. This underlines the need to consider labour market inequality dimensions when designing employment retention policies to ensure that efforts to support economic recovery do not exacerbate existing inequalities.

Wage and hiring subsidies are financial incentives offered to firms to encourage labour demand. These interventions are aimed at reducing unemployment and increasing employment chances for some sociodemographic groups, specifically targeting the long-term unemployed, low-skilled and other disadvantaged groups. The rationale behind employment subsidies is to compensate employers for the real or perceived lower productivity intrinsic to some categories of workers, frequently those with lower levels of skills or a lack of experience. In this way, hiring and wage subsidies can make labour markets more inclusive, provided that they are conditional on hiring specific categories of marginalised workers. Two additional positive outcomes may emerge once an employment subsidy is phased out: screening effect and skill formation. First, in labour markets characterised by asymmetric information, subsidies act as a screening mechanism, allowing firms to learn about workers' productivity,

eventually leading to long-term employment. Second, during subsidised employment, workers could adapt or upgrade their skills through “learning-by-doing”, possibly enhancing their future job prospects (Brown and Koettl, 2015).

Brown (2015) outlines the distinctions between wage and hiring subsidies. Wage subsidies can enhance employment more broadly but often come with higher deadweight costs (i.e., subsidising jobs that would have occurred anyway). In addition, the duration of wage subsidies may be considerably longer or even permanent. Hiring subsidies, on the other hand, may lead to a “revolving door” effect, whereby subsidised workers are replaced with new subsidised hires, exacerbating job turnover rates without net employment growth. Cost-wise, wage subsidies are costlier, covering a more extensive segment of the workforce than hiring subsidies. However, successful subsidies may self-finance over time through increased tax revenue and fiscal savings (e.g. lower unemployment benefits and means-tested income support).

Unlike training programmes, which tend to be more effective when targeted at specific groups, most of the empirical evidence suggests that targeted employment subsidies are not that effective. For instance, wage subsidies directed at old-age workers are often ineffective (Boockmann, 2015). An investigation of the impact of the wage subsidy in Finland provides a case in point. Huttunen et al. (2013) find no significant differences in employment or wages between those eligible for the subsidy and those who were not. While the policy did result in an increase in full-time employment among the oldest workers, primarily by converting part-time positions to full-time ones, it failed to encourage new hires. Furthermore, the study by Jiménez-Martín et al. (2019), evaluating the impact of hiring subsidies for people with disabilities in Spain from 1990 to 2014, conclude that these programs, on average, did not enhance the employment prospects for the intended group. Similarly, Baert (2016) shows that disclosing eligibility for wage subsidies in job applications by disabled candidates in Belgium did not significantly increase their chances of eliciting a positive response from employers. Specifically, applicants with disabilities were nearly 50 per cent less likely to receive a positive callback, reflecting enduring disparities in the Flemish labour market.

The evidence on the effectiveness of wage subsidies directed at youth is highly mixed (see Caliendo and Schmidl, 2016; ILO, 2023, among others). While subsidised employment appears to offer an initial boost, its positive effects are often short-lived. For instance, a pilot programme in Jordan designed to ease the school-to-work for female graduates by providing financial support equivalent to the minimum wage for up to six months led to a significant, yet temporary, employment increase among participants (Groh et al., 2016). Hiring subsidies targeted at long-term unemployed jobseekers in their prime age yield analogous findings; while they improve prospects of finding a job, the effects are only transitory (Desiere and Cockx, 2022). These findings challenge the premise that subsidised employment can serve as a bridge to long-term employment opportunities. However, exceptions exist: in Latin American countries, for example, employment subsidies have proven effective in generating employment (*Proempleo* and *REPRO* in Argentina), and even in countering informality (*Subsidio al Empleo Joven* in Chile) (Escudero et al., 2017).

### 3.4 In-work benefits

In-work benefits, unlike previously discussed employment subsidies to firms, are paid directly to low-income workers who must be employed and have income below a certain threshold for eligibility.<sup>9</sup>

These benefits are redistributive instruments with the dual objective of creating work incentives and providing income support. Essentially, their primary goal is to reinforce the labour market attachment of low-income workers by increasing their net income and, additionally, to encourage inactive individuals receiving means-tested benefits – that is entitlements conditional on the beneficiary's income/wealth – to join the workforce, thereby incentivising employment over unemployment or inactivity (Immervoll and Pearson, 2009; Van der Linden, 2021). This is achieved by widening the gap between labour and out-of-work income. Generous in-work benefits can therefore reduce the incidence of in-work poverty by raising the take-home pay of eligible workers, ensuring a minimum (and adequate) living standard.

While intended to encourage inactive and unemployed to look for a job, they may discourage labour supply at the intensive margin, in terms of hours worked, as benefits phase out when income exceeds a certain level (Boeri and van Ours, 2008). If these benefits are permanent, workers may end up in low-wage traps, being deprived of career (and wage) advancement opportunities (Brown and Koettl, 2015). Similarly, if eligibility is based on household income, they could negatively affect the labour supply of secondary earners, typically women, exacerbating labour market inequalities. Needless to say, the prevailing effect undoubtedly depends on their design, including eligibility and entitlement rules, as empirical studies have shown.

Nichols and Rothstein (2015) provide a comprehensive review of research on the Earned Income Tax Credit (EITC) in the United States, highlighting its role as an effective anti-poverty measure. Concerning the labour market outcomes, there seems to be a consensus on the success of in-work benefits in boosting the labour force participation of single mothers in the United Kingdom and the United States (Brewer et al., 2006; Hoynes and Patel, 2018), though less so in the Netherlands (Van der Linden, 2021). Bastian (2020), for instance, argues that the EITC is one of the main drivers of relatively higher labour market attachment of women with children in the United States, despite the lack of a national paid parental leave policy. Yet, in-work benefits based on household income had considerably less positive impact on secondary earners, especially women, often discouraging their labour force participation (Brewer and Hoynes, 2019). In Sweden, for instance, its introduction in 2007 led to an increased labour force participation of women, thereby reducing gender inequalities (Andrén and Andrén, 2016). However, the presence of children in the household makes women, particularly those working part-time or not employed, less responsive to such economic incentives compared to men. Contrary to theoretical predictions, studies from Italy (Villamaina and Acciari, 2023) and the United States (Eissa and Hoynes, 2006) suggest that the impact of in-work benefits on hours worked

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<sup>9</sup> For instance, the entitlement rules of the Earned Income Tax Credit in the United States vary according to marital status, the number of children that the applicant has and the level of income.

is minimal, if any. Another crucial aspect to consider is how EITC influences market wages (in comparison to take-home pay). Nichols and Rothstein (2015) show that employers capture (at least partly) these benefits at the expense of workers by reducing pre-tax wages, particularly for those at the lower end of the skill distribution and those eligible for minimal in-work benefits only. Therefore, this perverse impact on wages consequently diminishes the intended redistributive effects (Christl et al., 2022).

The effectiveness of in-work benefits is also contingent on their interaction with other policies and labour market institutions. The uptake of in-work benefits is influenced by alternative options, such as the generosity of existing social assistance schemes. A cross-country comparison of in-work benefits in the United Kingdom and the United States indicates that while the benefits in the United Kingdom are more generous – leading to relatively lower poverty rates among families with children – the benefits in the US provide stronger work incentives due to lower out-of-work benefits (Brewer and Hoynes, 2019). Nonetheless, although the EITC in the United States does reduce the likelihood of individuals claiming social protection benefits, it does not entirely remove beneficiaries from the programme (Nichols and Rothstein, 2015).

Regarding the interplay with minimum wage, in countries with low minimum wages and generous in-work benefits (such as the United States), firms – seeking to minimise labour costs – will tend to employ in-work recipients at the lowest possible wages – thereby exacerbating the prevalence of low-wage jobs. Conversely, in contexts with a high binding minimum wage level, opportunistic firm behaviour and the wage moderation effect will be limited, as wages cannot fall below a certain level, prompting questions about the extent to which targeted in-work benefits can support low-income households in the absence of adequate level of minimum wages (Aerts et al., 2022; Bozio, 2023). Neumark and Wascher (2011) shed some light on this issue, arguing that the direction of the minimum wage–EITC interaction varies across different sociodemographic groups. Specifically, the EITC fares better when coupled with a higher minimum wage for single mothers and vulnerable families with children. In contrast, a higher minimum wage amplifies the negative employment effect of EITC on less-skilled and minorities without children, who are ineligible or only eligible for low in-work benefits.

How do in-work benefits fare along the business cycle? While their redistributing role may fare well during expansions, this is unlikely to be the case in recessions as they are not countercyclical (Bitler et al., 2020). In-work benefits may be well-suited to increase the labour supply of low-income households, but they are not designed to protect them against job loss, nor do they act as a safety net. Moreover, low-skilled workers are more susceptible to job losses not only during downturns but also in the face of technological change, green transition and globalisation.

Thus, the rationale behind in-work benefits rests on the assumption that the low rates of employment and participation among low-skilled groups are only a supply-side issue and this may need reassessment. While these programmes can help alleviate in-work poverty and enhance work incentives for (out-of-work) means-tested beneficiaries when labour markets are tight, their effectiveness is questionable in regions characterised by structural labour market issues, such as

persistent long-term unemployment. Furthermore, their capability in addressing challenges posed by digital and green transition remains doubtful. In such contexts, other supply-side measures, such as upskilling should be preferred, while labour demand policies, like public work programmes, emerge as more suitable alternatives (Van der Linden, 2021).

Taking stock of the evidence, in-work benefits are effective in supporting low-wage (and low-skilled) workers and addressing working poverty, thereby enhancing equity in the labour market. Nevertheless, they may reduce labour market inclusiveness by discouraging the participation of secondary earners (mostly women), when eligibility is based on household rather than individual income. Additionally, the effectiveness of in-work benefits is closely intertwined with other labour market policies and institutions, such as minimum wages, and is highly dependent on their design. This interplay and its implications require further research.

## **4 Social protection**

### **4.1 Unemployment insurance**

Unemployment insurance (UI) systems are intended to provide temporary income support during periods of joblessness, but often entail important trade-offs in balancing equity/insurance with efficiency considerations. For example, more generous UI can help offset the income losses from becoming unemployed (insurance), but may also lead to higher reservation wages and longer unemployment durations. Thus, at the most general level, UI systems should be neither too generous nor too low.

UI schemes may contribute to labour market duality, covering formal employees while excluding informal workers and often the self-employed. To mitigate this dichotomy and the resultant lack of protection and labour market segmentation, some governments (e.g., Brazil, Uruguay, Philippines, Republic of Korea) have started extending UI to informal workers and the self-employed (ILO, 2020). An alternative is the creation of unemployment insurance savings accounts. With government contributions to these accounts while individuals work formally, this approach incentivises formal employment (Cirelli et al., 2021; Gerard and Gonzaga, 2018).

The relationship between UI benefit levels and overall inequality in the labour markets of advanced economies does not appear to be strong (Jaumotte and Buitron, 2015). In developing and emerging economies, however, the limited coverage of UI systems restricts their capacity to alleviate unemployment-induced poverty and inequality, underscoring the reliance on informal coping strategies, such as seeking informal work to escape poverty (Vodopivec, 2013). Indeed, in such circumstances jobseekers are often forced to accept any type of work, including informal employment, limiting their opportunities for (re-)employment in the formal sector due to erosion of skills, adverse signalling of competencies or information barriers. Therefore, well-designed unemployment benefit schemes are instrumental in strengthening incentives to seek formal employment (Ernst, 2015).

## 4.2 Old-age pensions

Old-age pensions represent the cornerstone of income protection for the elderly, with around 70 per cent of persons above the statutory retirement age receiving them globally. Yet, effective coverage rates vary greatly across countries. In high-income countries, particularly in North America and Europe, coverage rates are nearly universal, while in Africa, Southern Asia and the Arab States over 70 per cent of the population above pensionable age does not receive a pension (ILO, 2017). This picture appears even more troubling when we look at the gender pension gap. For instance, in the EU, women's pensions are on average 36 per cent lower than men's as of 2017. This gap ranges from 3 per cent in Estonia to as high as 43 per cent in the Netherlands and 46 per cent in Malta (Dessimirova, 2019). These gaps reflect broader gender inequalities in the labour market, such as differences in work intensity, with women being more likely to work part-time than men; employment duration due to career breaks, mainly after childbirth; and gender wage disparities, with women typically earning less than men (Tinios et al., 2015).<sup>10</sup>

Increasing life expectancy has raised concerns about the fiscal sustainability of pension systems in advanced countries, prompting discussions on reform, including raising the statutory retirement age. Conversely, in many emerging and developing economies, the debate centres on the systems' inadequacy in providing sufficient protection against old-age income losses. The *World Social Protection Report 2017–19* (ILO, 2017) points out that even in countries with universal pension schemes, their level is often either insufficient to keep old-age workers above the poverty line or excludes informal workers, which represent a large segment of their labour markets. Hence, the income security of old-age persons and eligibility for pension benefits are closely related to the inequalities that subsist in the labour market.

Consequently, much research on advanced economies has focused on how changes in statutory retirement age and other retirement incentives affect labour supply of elderly persons, whereas the literature on developing countries is mostly focused on poverty alleviation effects. Apart from being endogenous to employment opportunities open to seniors, the decision to retire is contingent on several other factors, such as the design of the public pension scheme and health conditions (see Blundell et al., 2016). Staubli and Zweimüller (2013) find that increasing the early retirement age in Austria led to higher employment and unemployment among the affected cohort, with significant employment response among high-wage workers in good health. In contrast, the reform had a limited impact on low-wage, less healthy individuals, who turned to disability and unemployment benefits, thereby partly offsetting the intended reduction in government expenditure. Furthermore, Soosaar et al. (2021) show how a rise in statutory and early retirement age for women in Estonia significantly increased employment rates. Ernst and Teuber (2008) calibrated an overlapping-generations model to evaluate tax-benefit reforms in the Netherlands, where old-age pensions are awarded to all people aged 65 and

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<sup>10</sup> However, this is not necessarily always the case as public pension schemes can incorporate some progressive features that favour those with lower pensions or provide universal coverage irrespective of the claimant's contribution record (Tinios et al., 2015).

over, based on life residency rather than contributions. Their findings suggest that reducing pension levels could incentivise older workers to delay retirement, without causing poverty among retirees.

### **4.3 Disability benefits**

Disability benefits are government-funded income support schemes providing cash and/or in-kind assistance to individuals with functional disabilities and severe health problems (ILO, 2017). Substantial employment gaps between people with and without disabilities are well-documented, ranging from 10 percentage points in Sweden to roughly 35 in the Netherlands and Hungary as of 2011 (Jones, 2021). These pervasive trends are even more accentuated in developing countries, especially among women (Stoevska, 2020). This situation has motivated a large body of literature investigating, on the one hand, the various types of discrimination that people with disabilities face and, on the other hand, the role of disability benefits in explaining these huge employment gaps.

Despite different policies and regulatory initiatives intended to eradicate the discrimination that people with disabilities experience in the labour market, many aspects of discrimination still persist in terms of both access and fairness. For instance, the empirical evidence from France suggests that the introduction of obligatory quotas for disabled people in the private sector did not deliver the intended results (Jones, 2021). Indeed, Barnay et al. (2019) find that these quotas actually had a negative impact as employers had the possibility of paying a fine for non-compliance.

Several advanced countries have reformed disability benefits systems amidst increasing claims and fiscal sustainability concerns, aiming to improve the labour market integration of disabled persons. McHale et al. (2020) reviewed the employment effects of eligibility criteria reforms for disability benefits across OECD countries. The employment of people with disabilities showed little response to most of the reforms that tightened eligibility criteria in European countries, although these undoubtedly reduced the pressure on public budgets as part of a broader fiscal consolidation. On the other hand, results from the reforms implemented in Canada and the United States, which have relaxed eligibility criteria, are somewhat mixed. Half of the studies find that this approach significantly reduced the employment of persons with disabilities, while the other half find no meaningful associations. For instance, Autor and Duggan (2003) show that relaxing the US Federal Disability Insurance eligibility criteria significantly reduced labour force participation among less educated individuals (i.e., high school dropouts) who were twice as likely to exit the labour market in response to adverse shocks.

Evidence from Spain paints a somewhat more complex picture. Frutos and Castello (2015) show that, on average, all else being equal, disability benefits recipients are 5 per cent less likely to be employed compared to non-recipients. However, when they account for different levels of disability, the work disincentive appears to be significant only for a group with minor disabilities (i.e., close to the threshold of qualification for disability benefits). This underlines that a simple dichotomous indicator (i.e., disabled or not) can be misleading as it does not adequately capture the varying degrees of work incentives across different disability levels.

To sum up, the literature points out that disability quotas have not delivered the expected results, while relaxing the eligibility criteria for disability benefits was even counterproductive in terms of inclusiveness as it discouraged the disabled from participating in the labour market.

#### **4.4 Universal Basic Income**

The Universal Basic Income (UBI) is a form of social protection that guarantees all citizens or residents of a country a regular, unconditional sum of money, irrespective of their employment status or income. In a comprehensive literature review, de Paz-Báñez et al. (2020) summarised different implications of UBI on labour market outcomes, highlighting its potential benefits and drawbacks. On the positive side, UBI is associated with sustained increases in labour participation, especially notable among young individuals and women entering the job market. It also contributes to improved working conditions, as it enhances the bargaining power of workers, which in turn fosters a rise in formal employment and facilitates transitions to better job opportunities, including positions with higher wages. Conversely, the economic security provided by UBI allows some sociodemographic groups to reduce their working hours or exit the workforce. This effect is more pronounced among older adults, caregivers, the sick, casual workers, and in some cases, women with young children, as well as young people pursuing further education. This contrasting evidence underscores the multifaceted effects of UBI on labour market inclusivity across different labour force segments that should be carefully taken into consideration by policymakers.

#### **4.5 Care policy measures**

Care policies include a range of public initiatives aimed at supporting caregivers and those in need of care through financial aid, services and social infrastructure. These policies include parental leave, care services like early childhood and elderly care, social protection and cash transfers like childcare grants, flexible work arrangements such as teleworking and part-time and essential infrastructure like elderly and childcare facilities.

Despite a global increase in female labour force participation over the last four decades, reducing the gender gap, disparities remain and are unevenly distributed worldwide. This trend is often associated in the literature with changing attitudes about women's role in society, higher educational attainment of women, structural change towards the service sector and declining wages of male breadwinners (Ferragina, 2020). Despite this, parenthood continues to be the dominant factor behind the gender employment and participation gap.

What is the role of family and care policies in contrasting gender inequalities? Before responding to this question, it is necessary to understand why these policies exist in the first place. Social and cultural norms place the primary responsibility of housework, childcare, elderly care and other family duties on women. According to the World Bank (2012), women spend approximately one to three hours more per day on housework than men, two to ten times more time daily on caregiving activities and one to four hours less on market activities. According to Barczyk and Kredler (2019), the lion's share of long-term care of individuals who require prolonged assistance due to disability, illness or ageing is

informal, ranging from 22 per cent in Northern European countries (Belgium, Denmark and Sweden) to 81 per cent in the Southern Europe (Italy and Spain). They also show that informal care is provided by spouses for coupled individuals, likely to be female across all countries, and by children for single individuals, who tend to be female and of working age. The uneven distribution of unpaid care work within households, coupled with inadequate provision of public care services, places a significant burden on female participation in the labour market, with obvious profound implications for gender inequality (Sepúlveda Carmona, 2013). Additionally, sectors traditionally employing women, like healthcare and education, are often first to face budget cuts, limiting job opportunities and exacerbating employment challenges (Pavolini et al., 2015). For instance, Escalante et al. (2020) shows that regressive fiscal reforms in South Africa disproportionately harm women, exacerbating their employment and poverty challenges, with particularly severe effects on unskilled groups. Not less important are wage levels. Low wages characterising certain occupations and sectors (e.g., the care sector), predominantly female, further diminish work attractiveness (Perez-Arce and Prados, 2021).

The empirical literature on fiscal policies targeting gender inequalities in the labour market, including different family policy measures, has evolved along various research trajectories. Investigations span from the micro to the sectoral and macro levels. Evidence from impact evaluation studies is vast and has the advantage of providing a higher level of detail on labour supply dynamics. However, by focusing on the marginal effect of a specific policy on female labour market outcomes in specific country, these studies frequently fall short in assessing the net aggregate effects and struggle with issues of external validity (Ernst et al., 2022). Cross-country sectoral and macro studies can address these limitations, allowing for a more systematic approach by accounting for structural characteristics and institutional characteristics, respectively, however, at the expense of micro-behavioural dynamics. Another limitation of the comparative studies is that they are typically based on data from advanced countries (typically OECD or European countries), meaning that they cannot be used as evidence for policy recommendations in the context of developing countries.

The literature on the effects of parental leave on inclusivity in the labour market generally indicates a positive correlation with female employment rates (Schwarz, 2012), especially in the impact evaluation country case studies (see Ferragina, 2020 for a review). Comparative cross-country studies, instead, point out that the relationship is not monotonic. Analysing the impact of family policies on gender employment and wage gaps in high-income countries from 1970 to 2010, Olivetti and Petrongolo (2017) show that the former rises with an increase in entitlements up to 50 weeks, while, beyond that period, parental leaves are likely to harm female employment. This adverse effect is even stronger when leave is unpaid (Ferragina, 2020). Similar conclusions have been reached in earlier studies by Boeckmann et al. (2015), Budig et al. (2016) and Jaumotte (2003), which indicate that longer leaves may reduce probability of women returning to employment. Moreover, Olivetti and Petrongolo (2017) found that parental leave has a more pronounced effect on narrowing wage gaps than on closing employment gaps. However, the positive effects of leave entitlements are limited to low-skilled women only, whereas the wage gap for highly-skilled women expands as a result of longer leave entitlements. In contrast with this, Cipollone et al. (2014) concluded from their analysis on 15 EU countries between

1994 and 2009 that more generous maternity and paternity leaves increase the labour market attachment of young mothers, particularly among medium to highly-skilled women. Furthermore, some studies find that parental leaves have a greater impact on increasing full-time rather than part-time employment. Importantly, Thévenon (2013) emphasises that the effectiveness of family policies varies significantly across welfare regimes, further complicating the generalisability of these findings.

Regarding public early childcare services and enrolment, there seems to be a consensus on their positive impact on female participation and employment rates in advanced economies (Abendroth et al., 2014; Asai et al., 2023; Christiansen et al., 2016; Grigoli et al., 2018; Jaumotte, 2003; Olivetti and Petrongolo, 2017; Sikirić, 2021; Schwarz, 2012). Thévenon (2013), using data from OECD countries, shows that the provision of childcare services and enrolment rate increases both part-time and full-time employment alike. This effect is particularly strong in Anglo-Saxon and Scandinavian countries. Moreover, the positive effect on female labour force participation is more marked in countries with more stringent employment protection legislation. Martínez and Perticarà (2017) show that childcare for older children (aged 6 to 13 years old) also significantly impacts labour market outcomes. A randomized experiment in Chile introducing after-school care for this age group positively affected female labour market outcomes, increasing the employment rate by 5 per cent and labour force participation by 7 per cent.

An illustrative example of how care measures can be even more effective if implemented hand in hand with other policies is the programme *Brazil Carinhoso* (“*Caring Brazil*”), part of the broader *Bolsa Familia* program, which provides publicly funded childcare service along with microcredit and skill training for women. After a benefit redesign in December 2012, it succeeded in reducing the extreme poverty rate from 5.3 per cent to 3.4 per cent and the poverty rate among those aged 0–15 years from 9.7 per cent to 5.9 per cent (Guerreiro Osório and Ferreira de Souza, 2013).

When it comes to the effect of childcare subsidies, Gal and Theising (2015) show, using the OECD cross-country data, that in-kind family benefits (e.g., subsidised childcare services) correlate positively with the employment rate of prime-age women, aiding their return to work. Conversely, cash-based family benefits (e.g., child allowances) appear to have limited impact, if any. Thévenon (2013), instead, finds that the subsidised childcare services correlate positively only with full-time female employment rates, suggesting that increased access to childcare might facilitate women’s transition from part-time to full-time employment.

The literature consistently indicates a beneficial effect of childcare services and subsidies on full-time employment. Such support is particularly significant as part-time employment post-childbirth may place women in a financially subordinate position, leading to detrimental long-term effects on their future pension entitlements, if these effects are not merely transitory. At the same time, however, flexible working arrangements are essential in enabling women to balance paid work with unpaid responsibilities. Sikirić (2021) notes that countries with a higher share of part-time work are often those with higher rates of female participation and employment. Cipollone et al. (2014) also find a positive correlation between female participation rates, regardless of their level of education and the availability of flexible work options.

Another important line of research builds on a broader concept of social investment/infrastructure, which encompasses the provision of education, healthcare, social assistance, and childcare (Oyvat and Onaran, 2023). This term refers to investments in the care economy that create a lasting stock of human and social capital, offering long-term public benefits. Thus, government spending on the salaries of teachers, nurses and childcare workers is considered to be an investment because their benefits extend into the future, contributing to the accumulation of human and social capital. Importantly, this body of research provides a comprehensive view of the care economy, highlighting not only the impact of investment on labour supply—by reducing the time women allocate between unpaid and paid work—but also on labour demand. Notably, the majority of workers in the care sector are women, both paid and unpaid (Oyvat and Onaran, 2020). These studies typically employ input-output tables to evaluate the impact of government spending on social infrastructure, reflecting structural and institutional characteristics or they use structural macro models (De Henau and Himmelweit, 2021).

Recent empirical evidence from emerging countries – including Chile, Colombia, India, Indonesia, Philippines, South Africa and Turkey – indicates that an increase in public spending in the care economy boosts total employment, notably for women, with Chile being an exception (Onaran and Oyvat, 2023). Comparable findings have been observed in Turkey, where social care expenditure not only fosters job creation and mitigates unpaid labour and gender employment disparities but also reduces the rate of time poverty among working women by half (Ilkcaracan et al., 2021). While such investments do not exclusively target women, they can reduce gender inequalities and increase inclusivity in the labour market by stimulating both supply and demand.

Globally, the care sector often suffers from underinvestment, leading to low-paid and precarious jobs. This underlines the urgency for investing in quality care services to guarantee decent work. Owing to its labour-intensive nature, the care sector has the potential to create at least twice as many jobs for every dollar spent as compared to other sectors (Ilkcaracan et al., 2021), making such investment a strategic choice for fostering economic resilience and meeting the demands of an aging population (Cresti and Virgillito, 2022). ILO simulations, based on countries representing 60 per cent of the global population (and 85 per cent of the global GDP), indicate that to achieve the Sustainable Development Goals in terms of coverage and quality of care services, public investment in the health, education, and long-term care sectors could create 117 million additional jobs by 2030. This data illustrates that public investment in high-quality care services has the potential to advance gender equality in the labour market by diminishing the burden of unpaid family work, typically undertaken by women, and by stimulating labour demand in the female-friendly sectors (Ilkcaracan and Kim, 2019).

In summary, this review highlights that female employment outcomes are substantially shaped by the provision of childcare services and parental leave. Shorter leaves tend to enhance female employment, whereas longer ones may have the opposite effect. Additionally, public childcare services and subsidies play a crucial role in promoting female labour participation, alleviating the motherhood wage penalty, and expanding hours worked.

## 5 Tax reforms

Tax reforms play a crucial role and merit careful consideration, given their function in redistributing the tax burden among individuals and between employees and employers. Taxation enables the funding of public goods and services, as well as social protection measures. However, it can also shape work incentives, altering labour supply at both intensive margin (i.e., hours worked, given participation) and extensive margin (i.e., the decision to participate) (Keane, 2011). Moreover, tax reforms can significantly impact labour market equality, either by imposing additional burdens or easing existing ones for vulnerable groups.

The empirical literature on tax reforms has developed along different streams. One stream focuses on estimating labour supply elasticities, primarily using *ex-ante* (micro)simulations. This involves understanding how labour supply responds to hypothetical shifts in after-tax wages and benefits, which is crucial for designing tax and transfer systems that are both efficient and equitable. Another research stream concentrates instead on the evaluation of tax reforms based on observational data. This not only involves assessing the impact of specific reforms in individual countries, but also provides insights into the limitations or ignorance of our models. Most studies belong to the first group, largely because *ex-post* evaluation presents challenges, especially for non-targeted tax reforms that lack a “natural” control group (Andrén and Andrén, 2016).

Labour supply elasticities to after-tax wages and transfers are generally small, often below 0.5 as evidenced by extensive research, but significantly differ across socio-demographic groups and countries (Keane, 2011). While men typically have low labour supply elasticity, studies often reveal higher values for women. However, even within this group, elasticities differ based on marital status, number of children, education level and income. Women with young children respond more to tax and benefit changes than those without (Kališková, 2020). Married women exhibit higher labour supply elasticity compared to single women, while low-skilled women are more affected by tax reforms than those with tertiary education. The most responsive are lone mothers, in line with the findings in Section 3.4 on in-work benefits. Nevertheless, differences in elasticities in the literature arise also from modelling issues in labour supply analysis: from the oversimplified nature of static models that neglect long-term consequences of labour decisions to life-cycle models that address this by considering the savings and human capital, acknowledging that accumulated work experience and future expectations shape labour supply choices over an individual’s lifespan (see Keane, 2011, for a discussion).

A natural question that arises is: Does progressive income taxation, aimed at improving equality, compromise economic efficiency through “distortionary” effects? While the prevailing view supports this trade-off, Røed and Strøm (2002) argue that once simplistic assumptions about the representative agent are lifted and the market with perfect competition is replaced with a more realistic one, the inevitability of this trade-off is undermined. Progressive taxation, which typically lowers tax rates for lower income levels, tends to encourage the labour market participation of low-skilled workers and women. This comes as no surprise, given that they are often overrepresented at the lower end of the income distribution. Barrios et al. (2020), for instance, analyse the effects of transitioning from a flat

to a progressive tax system in Central and Eastern European economies, showing that low-skilled workers disproportionately benefit from such reform. Instead, Fink et al. (2019) in a micro-simulation study examine the introduction of a flat tax in six European countries with differing welfare regimes—Germany, Austria, Spain, Czech Republic, the United Kingdom, and Sweden—revealing that such a tax system is especially disadvantageous for active single women, who would experience greater disparities compared to men in almost all these countries. In contrast, progressive tax systems, which offer stronger work incentives, particularly benefit women at the lower end of the income distribution (Coelho et al., 2022). However, progressive taxation may also have adverse effects on female participation in combination with joint taxation, which would imply a higher marginal tax rate for secondary earners (Bertrand, 2020).

Hence, it is equally relevant whether taxes apply at the individual or household level, as the latter often results in higher tax rates for secondary earners, mainly women, discouraging their participation (Colonna and Marcassa, 2015) and employment (Christiansen et al., 2016). For instance, a transition from joint to individual taxation in Sweden led to a significant increase in female labour market participation, especially for women with children (Selin, 2014). Similarly, Asai et al. (2023), among others, find that in the long run, both the labour tax wedge and the relative tax rate on second earners are negatively associated with female participation rates. Thus, the design of tax policy is a crucial factor in addressing gender disparities, as it can reduce after-tax income inequality and alleviate barriers that discourage women from participating in the workforce (Coelho et al., 2022).

Changes in payroll tax - universal or targeted - are another relevant instrument to achieve higher inclusivity and reduce labour informality. Taxation may reduce informal employment by lessening the costs of operating in the formal sector: general payroll tax reductions in developing countries are typically intended to encourage formal employment, pursuing an explicit goal of a change in the employment status and not necessarily the creation of employment. Given the country's high informality rates, the Colombian Government introduced a tax reform<sup>11</sup> in 2012, which considerably reduced payroll tax, from 29.5 per cent to 16 per cent, to boost formal employment. In parallel, the corporate income tax was reduced from 33 per cent to 25 per cent, along with the introduction of the corporate profit tax of 9 per cent. Kugler et al. (2017) provide robust empirical evidence of an increase in formal employment because of this revenue-neutral reform – shifting taxation from labour to capital – using individual-, household- and establishment-level data. They find heterogeneous employment responses across different firm-size classes and workers. In particular, the largest employment response is observed among small firms with less than ten employees and for female employees. Moreover, the payroll tax reform not only encouraged employment growth but also enhanced job quality in manufacturing (in terms of the level and share of permanent contracts). Similarly, Bernal et al. (2017), analysing firm-level data, find on average a significant increase in formal employment and wages. Fernández and Villar (2017) corroborate these findings using individual-level data but their

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<sup>11</sup> The reform entailed a waiver of employers' social security contributions to healthcare (8.5 percentage points), training (2 percentage points) and family welfare (3 percentage points), representing a total of 13.5 percentage points of tax relief to firms and no variation in employees' contributions. It affected all employees earning at least one and up to ten minimum wages and self-employed persons with more than one employee.

results contrast with those of Kugler et al. (2017), suggesting that the tax reform predominantly reduced informality rates only among workers with low educational attainment and prime-aged men.

These studies highlight some relevant aspects of the Colombian payroll tax reduction reform. First, it expanded employment and reduced informality rates of the affected workforce population, regardless of the level of analysis, methodologies and definitions of formal employment. Second, all studies emphasise heterogeneous employment responses according to the firm-size classes. However, the long-term effects remain less clear-cut.

Brazil is another illustrative example of an emerging country which, starting from a high level of informality in the late 1990s, has implemented a package of policy measures to facilitate the move to formality. The *SIMPLES* and *SUPERSIMPLES* programs, launched in 1996 and 2006 respectively, aimed at reducing the costs of formalisation through simplification and reduction of tax rates for micro firms with no more than five paid employees and where the incidence of informality is higher. Since the implementation of *SUPERSIMPLES* in July 2007, roughly 9 million businesses have joined this system of taxation and the formality rate has increased by 11 percentage points (Fajnzylber et al., 2011). A more cautious view is provided by Langot et al. (2019), who find that tax reforms might play only a minor role in moving to formalisation. To reduce the incidence of informality, tax reforms should be coupled with other social protection and administrative policies. Moreover, while this type of tax reform may pave the way to formalisation, it may increase the incentives for small enterprises to remain small and finally hinder growth opportunities in emerging economies (Hsieh and Olken, 2014). Another example is the *Monotax* (or *Monotributo*) implemented in 1998 in Uruguay. Similar to the Brazilian programs, *Monotax* is a simplified tax collection/payment scheme for small taxpayers. The *Monotax* emerged as an effective tool for the formalisation of micro- and small enterprises and has been beneficial especially for women, having an impact on inclusiveness also in terms of gender (Duran Valverde et al., 2014). While there is (somewhat) a consensus on the direction of tax reform's effects on informality, substantial disagreement persists regarding their magnitude.

Turning now to the evidence for an advanced country, we look at the impact of a targeted tax reform in Sweden aimed at reducing high youth unemployment by halving the payroll tax for workers under 27. Egebark and Kaunitz (2018) assessed its short-term effects using a difference-in-differences approach, reporting a small yet positive increase in employment (0.27 per cent) with a negligible impact on wages. However, they argue that these limited positive effects were not enough to offset the reform's high fiscal costs estimated at US\$155,000 per job, nearly four times the average hiring cost for the same age group. The Swedish youth preferential tax relief was abolished between 2015 and 2016 due to its minimal impact and substantial fiscal burden. A more recent study by Saez et al. (2021) offers new insights into the long-term effects of this measure, showing that these are twice as large as medium-run effects. The short-run employment increase of 2.3 percentage points for the targeted youth during 2010–2013 expanded to 4.4 points in 2014–2015 and further to 6.3 points in 2016–2018. They interpret this persistent employment growth, even after the policy's phase-out, as “labour-demand-driven hysteresis”. The study also examines employment response heterogeneity by gender and region, concluding that tax reduction was more effective in regions with higher youth unemployment rates

(above 20 per cent) and that, while it initially affected both genders equally, the positive impact was higher for females after the subsidy withdrawal. Furthermore, their fiscal cost analysis suggests a significantly lower cost estimated at less than US\$60,000 per job, challenging the findings of Egebark and Kaunitz (2018). A key takeaway from the Swedish case is that the effects of reforms may take time to materialise, highlighting the potential limitations of short-term analyses. Thus, one should be cautious when interpreting short-term impact estimates as some interventions may fare better in the long term by “correcting” the behavioural responses of the affected actors and reducing discrimination against certain demographic groups (Saez et al., 2021).

Alpert and Powel (2013) argue that targeting payroll tax reductions towards workers aged 65 and older could significantly delay their retirement decisions in the United States. This simulation analysis reveals that such a tax reduction would reduce the likelihood of female workers exiting the labour force by 7 per cent and male workers by 6 per cent. Similar or even greater effects can be expected from extending in-work tax credits, suggesting that fiscal policy adjustments aimed at senior workers can have notable effects on their employment decisions and the overall labour market dynamics.

Our review highlights that the impacts of tax reforms on labour market inequalities are mediated by a complex set of incentives, varying across socio-demographic groups. Notable patterns include consistently higher responsiveness among women compared to men, regardless of age, skills and marital status. Labour supply response is particularly pronounced for low-skilled, married women and single mothers. Furthermore, the efficacy of tax reforms is influenced by each country’s distinct context, shaped by its combination of policies, institutions and welfare regime characteristics. Kalíšková (2020), for instance, shows that reforms have more significant effects in countries with a notable gender employment gap, such as those following the Southern European welfare regime model. Moreover, even within-country heterogeneities can influence the outcomes of tax policies. Rubolino (2022) finds that targeted tax cuts in Italy increased female employment, particularly in regions where gender gaps are more pronounced. This result suggests the importance of contextual factors, including existing labour market disparities and the extent of the informal sector, in shaping the outcomes of tax reforms (Kugler et al., 2017). Given the context-dependent nature of these findings, further research is imperative, recognising that tax reforms cannot adhere to a one-size-fits-all model; instead, they require tailoring to specific national and regional settings (Neisser, 2021).

A critical limitation identified in microsimulation studies is their tendency to overlook responses from the demand side. Firms may engage in opportunistic behaviours, such as after-tax wage moderation, particularly prevalent in countries with low minimum wages. This behaviour can result in firms capturing a significant portion of payroll tax reductions, thereby diminishing the intended effects on labour supply incentives. Bozio (2023) demonstrates this with the example of France, where from 1993 to 2019, the government successfully reduced payroll taxes and ensured that these cuts benefitted employees and not the employers, with the minimum wage adjustments. This illustrative example highlights how coordinated interventions with minimum wage policies can offer greater control over the distribution of benefits compared to other forms of benefit redistribution, such as in-work benefits.

These findings underscore the importance of considering both supply and demand-side factors in assessing the actual and potential outcomes of tax reforms.

## 6 Concluding remarks

In this paper, we critically assess different fiscal policy instruments – including direct public job creation, active labour market and care policies, social protection measures and tax reforms – from a labour market perspective, with the aim of understanding the extent to which these instruments work for the most vulnerable groups.

There is a long tradition of evaluating the impact of public policies on labour market outcomes, summarised in earlier literature reviews and meta-analyses (CITE), which have primarily focused on quantitative effects (i.e., employment and labour force participation rates). We build upon this literature by offering new insights into the effects of fiscal policy in making labour markets more inclusive. Table 1 summarises their objectives, evidence, challenges, and critical considerations for future policy design.

Our review underlines the importance of incorporating labour market inequality considerations into both the evaluation and design of policies. For instance, although employment retention schemes effectively preserve at-risk jobs, recent evidence from the United Kingdom underscores the necessity of addressing labour market inequality to ensure that economic recovery efforts do not exacerbate existing disparities (CITE). Job quality remains a significant yet under-researched concern. If employment subsidies are not conditional on employment type – including contractual arrangements such as permanent versus temporary or part-time versus full-time – they risk reinforcing existing barriers to decent work and creating more atypical jobs. Insecure forms of work are often “traps” rather than “stepping stones” (ILO, 2016). To improve employment quantity and quality, particularly in dual labour markets, hiring subsidies should favour permanent and full-time contracts, thus minimising the “revolving door” effects.

The impact of fiscal policy instruments in the labour market depends on several factors, such as the modality of implementation (duration, compensation, etc.) and their interaction with other policy measures. The empirical literature often overemphasises the capacity of individual policies to mitigate inequalities, neglecting the complex interdependencies among various mechanisms and policies. For decades active labour market policies have been dominating policy discourse, especially training programmes. However, evidence indicates that these policies alone are insufficient as labour market inequalities persist. Our review points out that some measures (e.g., training) are more effective if they go hand in hand with other policies (e.g., PES, PWS). Similarly, the effects of in-work benefits are closely intertwined with other labour market institutions, such as the minimum wage. Another example is the “generosity” of early retirement schemes and disability benefits, which may undermine the effectiveness of employment subsidies. Conversely, the degree to which PWS and employment subsidies can enhance female employment may depend on complementary policies, such as the availability and generosity of care policies (e.g., childcare). This raises the question of whether

individual policies can achieve inclusive goals, or if more systematic approaches are required to ensure equitable access to good jobs and reduce disparities between different groups in the labour market.

The characteristics of recipients must also be considered. For this reason, in some cases targeting interventions to specific vulnerable groups may prove successful (e.g., in-work benefits, PWS). However, in other cases, the empirical literature suggests that targeted measures (e.g., employment subsidies and quotas for the disabled) are often less effective. With ongoing digital and green transitions, some vulnerable groups risk job displacement and emerging jobs may not necessarily align with their skill sets. In this context, reskilling – a lengthy and complex process – should not be the sole strategy for addressing low employment rates and labour market access for underutilised groups (Rodrik and Stantcheva, 2021). Instead of “changing the people”, greater effort should be devoted to reshaping the current institutional set-up to ensure that no one is left behind by creating job opportunities that match the existing skill sets of those most exposed (Minsky, 1965). Upskilling, though crucial, should be framed as a medium-to-long-term goal rather than a quick fix. Further research is essential to evaluate the impact of targeted policy interventions designed to meet these evolving challenges.

Another consideration is the incentive for labour market participation. Some subsidies and benefits may discourage the participation of secondary earners, generally women, thus reducing labour market inclusivity.

Our review highlights that the impact of tax reforms on labour market inequalities varies across socio-demographic groups, with the labour supply response being particularly pronounced for low-skilled, married women and single mothers. Joint taxation based on household income, which implies a higher marginal tax rate for secondary earners, can further discourage female participation (Bertrand, 2020). Mixed empirical evidence is unsurprising considering that the efficacy of tax reforms is contingent upon each country’s unique context, shaped by its combination of policies, institutions and welfare regime characteristics (Kališková, 2020). Our review indicates that in emerging economies, policy reforms reducing the tax burden on small enterprises, which are more likely to operate informally, may successfully pave the way to formalization and ultimately enhance labour market inclusiveness.

Finally, some aspects of the literature deserve further investigation. First, many studies focus on the immediate or short-term effects of fiscal policy instruments, which can lead to underestimation or overestimation of their effects. There is a need for longitudinal research that examines the long-term impacts, especially for vulnerable groups. Second, the regional dimension of the policy-inequality nexus is crucial in countries with pronounced regional disparities, yet it remains largely unexplored. Third, the heterogeneous impacts of fiscal policy instruments across different sectors of the economy have not been sufficiently examined. Understanding how these policies affect employment in emerging industries versus traditional sectors could provide valuable insights in the context of the green transition and the return of industrial policy, ensuring that no one is left behind. Finally, there is limited research not only on the interplay between different fiscal policy instruments, but also on their interaction with other policy types (e.g. innovation policy in the context of digital transition; monetary policy under inflationary pressures) and how these combined forces shape labour market inequalities.

Table 1. Overview of fiscal policy instruments

Policy	Target	Intended Effects	Inclusiveness	Evidence	Challenges	Critical aspects
Direct Public Job Creation (PWS, ELR)	Labour demand	Counter involuntary unemployment and inactivity, reduce poverty	Informal and low-skill workers, women, youths	Positive outcomes for employment and wages, particularly for women and unskilled workers	Potential underemployment, fiscal constraints	Level of wages, duration of the programme
Public Employment Services (PES)	Labour Market Mismatch	Reduce mismatch, facilitate reintegration of inactive welfare beneficiaries	Unemployed, particularly low-skilled, senior, youth	Positive effects prevail, especially in combination with complementary policy measures	The positive effects weakened by deadweight costs and "cream-skimming" effects	Long-term effects, integration with complementary measures
Training Programmes	Labour supply	Skill upgrading, employment	Youths, low-skilled workers	Positive outcomes in some countries, mixed or negative in others; sector-specific programmes fare better	Unlikely to be a short-term solution, effects may manifest only in the medium run	Alignment with in-demand skills, more effective in combination with other policies
Employment Retention Schemes	Labour demand	Preserve jobs at risk, prevent erosion of skills, stabilise consumption	general, not targeted measure	Effective in preventing job losses; scant evidence on inclusiveness	May exacerbate inequalities (insiders vs. outsiders; women vs. men)	To prevent perpetuating existing labor market inequalities, their dimensions should be considered when formulating entitlement rules
Wage Subsidies	Labour demand	Boost or sustain employment for disadvantaged groups	Long-term unemployed, low-wage and low-skilled workers	Mixed evidence, more effective in Latin America	Stigmatisation effect from narrowly targeted subsidies, deadweight costs, substitution effects	Duration of the subsidy should be calibrated to avoid fiscal inefficiency, integration with other policies, conditionality
Hiring Subsidies	Labour demand	Reduce unemployment for vulnerable groups	Long-term unemployed, old-age workers, people with disabilities, youth and occasionally women	Mixed outcomes, with positive but typically short-lived employment effects	Deadweight cost, revolving door effect	Design should include conditionalities to ensure long-term effectiveness
In-work Benefits	Labour supply	Reduce inequality and in-work poverty, create work incentives	Low-wage, low-skilled workers, indirectly also women	Boosts labour force participation, especially for single mothers	May create low-wage traps and opportunistic firm behaviour	Both supply and demand aspects are crucial for design, especially the nexus with minimum wages
Unemployment Insurance	Social Protection, labour supply	Temporary income support during unemployment spells	Broad coverage, formal workers	May foster labour market duality; insufficient levels may encourage informality	Limited coverage and insufficient level in developing countries	Design should minimise labour market duality

Table 1. Overview of fiscal policy instruments (*Continued*)

Policy	Target	Intended Effects	Inclusiveness	Evidence	Challenges	Critical aspects
Old-age Pensions	Social Protection, labour supply	Income protection for the elderly	Coverage rates differ greatly, substantial gender pension gaps persist, exclusion of informal workers	Raising the retirement age boosts employment among the healthy	Fiscal sustainability concerns in advanced countries, inadequate coverage in developing ones	Pension system design should address labour market inequalities, ensuring adequate protection against old-age income losses
Disability Benefits	Social Protection, labour supply	Income support to individuals with disabilities	People with disabilities	Labour supply shows little response to reforms that tighten eligibility criteria, quotas with a non-compliance payment option are ineffective	Substantial employment gaps persist, especially in developing countries and among women	Careful design to balance fiscal sustainability and labour market inclusiveness, considering the varying degrees of work incentives across different disability levels.
UBI	Social Protection, labour supply	Unconditional income support to all citizens or residents	Universal coverage	Facilitates transitions to better job opportunities and formal employment, but may reduce employment among certain groups	Fiscal sustainability, potential reduction in working hours and flows to inactivity	Trade-off between adequacy and fiscal sustainability
Care policies	Labour supply	Reducing caregiver burden, supporting workforce participation, childhood development	Mostly women	Reduces gender inequalities, especially for low-skilled, reduces unpaid care work, promotes female participation	Care sectors suffers from underinvestment (low wages, precarious jobs); access and affordability can be barriers	The care sector's sustainability depends on public investments to fulfill growing unmet needs via quality, affordable, and accessible care services
Tax Reforms: Progressive vs. Flat Taxation		Balance equity and efficiency in taxation	Low-skilled and low-wage workers (often women)	Progressive taxation boosts participation of low-skilled and low-wage workers	The effectiveness of the reform highly dependent on country specific institutional set-up; joint taxation based on household income may discourage secondary earners participation (mostly women)	Outcomes mediated by a complex set of incentives, varying across socio-demographic groups; coordinated interventions (e.g., with minimum wage) can offer greater control over the distribution of benefits, minimising firms' opportunistic behaviour
Tax Reforms: Payroll Tax Adjustments		Encourage employment growth	Broad coverage	Heterogeneous results, women more responsive; may boost formal employment		
Tax Reforms: Targeted Reductions		Stimulate employment of specific groups	Vulnerable groups	Short-term positive employment impact, mixed evidence on long-term effects		

Source: Authors' elaboration

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