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### Working Paper Using remote tracking technologies to audit and understand medicine theft

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# SUPPORTING INFORMATION

# Using remote tracking technologies to audit and understand medicine theft

WIDER Working Paper 2023/126

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October 2023

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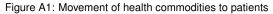
#### A Malawi public health system context

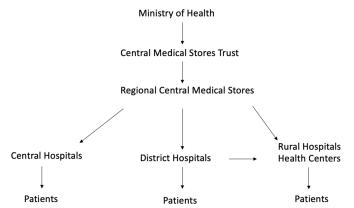
Malawi has a government-sponsored healthcare system which consists of four types of health facilities: Health Centers, Rural Hospitals, District Hospitals, and Central Hospitals. Health Centers are facilities located at villages and responsible for primary care. These clinics have limited staff, composed of three employees: a nurse/midwife, a medical assistant, and a pharmacist. Together with Rural Hospitals, they are responsible for most of the health care in Malawi. They provide outpatient, maternity, and antenatal services. Secondary care is provided by the 26 District Hospitals across the country. In addition to primary care, District Hospitals are more equipped and staffed to provide other medical services, such as x-ray, ambulance, and laboratories. Finally Central Hospitals are the top tier of healthcare in Malawi and have more specialized services. There are only four of them in the country.

Health facilities are connected by a patient referral system. For instance, if patients cannot receive adequate treatment at local health centers, they will be referred to District Hospitals. Health facilities also share the same health commodity supply chain. They buy medicines and other medical supplies from Central Medical Stores. The Central Medical Stores Trust, established by the Malawian government in November 2010, is responsible for processing orders for medicines and medical supplies. CMST has three regional medical stores. We worked with the CMS South, located in Blantyre in the South Region.

Each central medical store processes orders for medicines and medical supplies from District Health Offices responsible for district hospitals and health facilities under its charge and Central Hospitals within their regions of operations. Health facilities send requests to the District Health Offices, and then the offices send the procurement orders to Central Medical Stores. The orders are shipped directly to health facilities.

There is a flow of information and health commodities between central medical stores and health facilities, as illustrated in the picture below. The Malawi Health Commodities Logistics Management System, the Ministry of Health's medical supply system of inventory management and recording for all medical supplies, is responsible for organizing the movement of health commodities. Health commodities are moved from the CMS to the regional medical stores, where they are packed and shipped for each health facility. The movement of health commodities is not only vertical. For example, health centers can also buy directly from District Hospitals. It's a common practice given the shortage of drugs in the country. However, because of issues with administrative capacity or collusion between corrupt health officials, many drugs often end up in clinics where they were not supposed to go. In section C5, we discuss in more details how redeliveries work.





Malawi faces a critical issue: the lack of essential medicines in government health facilities. Stock-outs are common across health facilities and patients, who depend on the public health system, are often sent to buy drugs at private pharmacies and clinics. Many patients end up not receiving medication. According to a report by Oxfam, poor families spend up to 10% of their annual income on health care (Oxfam 2012). In the same study, Oxfam finds that only 9% of local health facilities in the country provided a full list of essential drugs for treating 11 common diseases. Our baseline survey indicates that 42% of respondents were told in the last months that their clinic could not provide needed drugs.

The reasons for drug shortages in Malawi are varied. Doctors and health authorities have blamed the centralized health delivery system, insufficient funding for drugs, the devaluation of the kwacha, lack of administrative capacity, and more recently the disruption of global system by the pandemic. In addition, drug theft has also been common and considered one of the main reasons for the acute drug shortage experienced by the country.

To address issues in the supply chain system and ensure access to medicines, in 2012, the Government of Malawi and donors developed a joint strategy for integrating the parallel supply chains into one supply chain managed by Central Medical Store Trust. The goal was to reform CMST to create the "necessary capacity and expertise to enable it to procure, store and distribute all essential medicines through one integrated supply chain system. (The Global Fund 2016)"

Donors and the government have established several initiatives to improve the delivery of medicines in Malawi. One of these is the campaign "I Speak Out Now", which encourages citizens to report drug theft via a hotline. Another is the Health Centre Advisory Committees (HCACs), a community-based program created by UKAid-funded Malawi Health Sector Programme Technical Assistance. The HCACs are groups of volunteers from the local community who monitor and oversee drug deliveries (Lodenstein et al. 2019). However, despite these efforts, drug and health commodities theft remains a problem in Malawi. The situation has become even more critical during the COVID-19 pandemic, with drug shortages becoming more common (Kateta, 2022).

To address this issue, the Ministry of Health established the Drug Theft Investigations Unit (DTIU) in 2016. The DTIU is a government agency funded by the DFID, tasked with ensuring the security of public health procurement. Its primary strategy is to reduce drug theft by conducting audits, monitoring visits, and investigating those suspected of stealing drugs. The DTIU also collected and analyzed information provided by the hotline to target specific localities and support subsequent enforcement actions. Between August 2016 and April 2017, the DTIU investigated 62 individuals suspected of stealing and selling medicines from the public health system (Global Fund). Of those, 16 were public health workers subsequently prosecuted for theft of medicines, according to a report by the Global Fund.

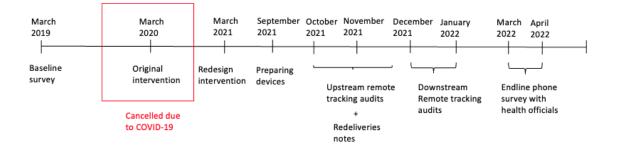
Despite the DTIU's efforts, it has had limited success due to insufficient resourcing and non-compliance with procurement regulations by local officials. Collaboration with the judicial system has also been challenging. To address these issues, we partnered with the DTIU to design interventions that do not require broad institutional reform or significant financial resources.

#### **B** Timeline of activities

This timeline outlines the sequence of activities conducted during the project in Malawi. Our study combined remote tracking data from an field experiment with survey and administrative data. As shown in Figure B1, baseline data collection started in March 2019. Our initial remote tracking data collection started a year later, in March 2020. However, due to the pandemic of COVID-19 activities had to been suspended. We redesigned the intervention to avoid in-person activities and rolled it out again in September 2021 alongside the remote tracking audit activities. The remote tracking audits lasted from

October 2021 to January 2022. We completed the field activities with an endline phone survey with health officials.

Figure B1: Timeline of activities



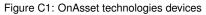
#### C Remote tracking audits

We conducted several tests in Malawi using different tracking devices to determine which would perform best for the project. We found that the OnAsset product was the best option for several reasons: (1) it was the most reliable product in terms of connectivity and communication; (2) it was easy to place and hide the OnAsset devices due to the design and size; and (3) the tracking protocol allowed for easy access to the API and data download.

#### C1 Tracking technologies

We use two types of tracking devices to track medications: (1) SENTRY 500, which is a cellular and GPS tracking device, and (2) SENTINEL, which is a bluetooth device that is automatically detected by any SENTRY 500 within its transmission radius of 300 meters. Figure C1 shows the devices. No installation is necessary for the devices, and they can simply be included in a shipped package. The SENTINELS were placed inside cartons or boxes of medications, while the SENTRY 500 units were placed inside trucks and used during follow-up mobile audits.

The SENTRY 500 devices used Malawi's cell phone network to communicate and send location data. The SENTRY units capture and transmit data from itself and all surrounding SENTINELS to the server





Note: the device in green is the SENTRY and in yellow SENTINELS.

at regular intervals of 15 minutes. A technician consultant was responsible for running tests to improve the use of the devices during the experiment. These tests included calculating estimates such as how close the SENTRY needs to be to a SENTINEL in order to confirm the SENTINEL's existence with certainty and how long the devices' battery last. Additionally, we tested if different materials around the devices could affect the SENTRY's reading capacity. While the SENTINELS' batteries can last more than one year, SENTRY devices face a trade-off between battery life and reporting intervals. The battery can last up to three days after fully charged when using reporting intervals of 15 minutes. In our case, the SENTRY devices were only deployed for several hours when in delivery trucks, which did not exceed their battery life.

One challenge we faced was connectivity in Malawi. The SENTRY devices use both cellphone network and radio communication. Although many parts of Malawi do not have good connectivity, the SENTRY devices can store information and transmit the data to the server once they connect to the network. Thus, we were able to detect if the box/device arrived at the clinic at some point. For the audits of health facilities during the follow-up visits (Section C4), we also piloted tests with SENTRY devices in a backpack and SENTINELs within a box in an enclosed room.

#### C2 Placing tracking devices in government warehouses and delivery vehicles

Prior to the placement of devices, all labels and identifying information were removed from SENTINEL devices. All SENTINELs were then relabeled with stickers identifying them as "Temperature and Humidity Monitoring" devices and noting that they were property of the Malawi Ministry of Health and that the devices should not be removed (see example sticker in Figure C2). The stickers also provided a phone number which health officials could call with questions. The phone was manned by the Malawi Ministry of Health Directorate of Technical Services. We received only a couple calls, almost entirely from individuals who had found SENTINELs under suspicious circumstances.

The devices were attached to medicine boxes in the Malawi Central Medical Stores (CMST) warehouse in Blantyre. The placement of devices was completed by a team of 14 people from a third-party logistics company (9), the warehouse (1), Malawi Ministry of Health (1), and the research team (3) during the course of normal packing operations.

Prior to the placement of the devices, all 14 people participated in a full-day training. The training explained how officials were to place the devices and introduced them to the cell phone application that they were to use in recording medicine and delivery details. With the exception of the research team and a manager from the Malawi Ministry of Health, none of the officials involved in the placement of devices were aware that the SENTINELs recorded location information or were intended to measure corruption. Officials were told (honestly) that the devices would record temperature and humidity and were part of a research program to improve medicine shipping and storage.

The deployment of the devices occurred during the normal medicine delivery cycles of October<sup>1</sup> and November of 2021. Using health facility orders provided to us by the Ministry of Health, and drawing on our pre-experiment survey and interview data, we sampled eight medicines that are both commonly ordered and commonly diverted (Table C1).

Officials were instructed to place SENTINELs on the lowest level of medicine packaging in an unobtrusive manner. In the case of pills, such as Amoxycillan the SENTINEL were taped to individual pill bottles. Where medicines were boxed (as in the case of syringes), SENTINELs were placed inside the box. An example of the device placement can be seen in Figure C3.

<sup>&</sup>lt;sup>1</sup> These deliveries were delayed and were actually delivered in November.

Figure C2: SENTINEL sticker during auditing deliveries



During the placement of the SENTINELs, officials were required to complete out a survey on their phone. This survey required the officials to read a QR code on the device and then provide the details on the medicine, including the batch number, destination and medicine type.

After the placement of SENTINELs, medicines were packaged into larger cardboard boxes and labeled for specific facilities. After all such boxes were sealed and labeled, the boxes were placed on trucks for delivery by a logistics company under contract with the Malawi Ministry of Health Central Medical Stores Trust. Pictures of a delivery truck and the CMST warehouse are shown in Figures C4 and C5.

For redundancy, officials were told to place two SENTRY devices at the rear of every delivery truck. These SENTRY devices were placed prior to the loading of any medicine boxes. Each delivery truck was restricted to a particular delivery route. Typically this encompassed a single district, though sometimes trucks visited multiple smaller districts.

#### C3 Upstream remote tracking audit protocol

We accessed OnAsset API to download the data sent by the SENTRY devices. We have information when a SENTINEL was read by a SENTRY device, the SENTRY id, location, battery level, humidity, and luminosity. We conducted analysis at the SENTINEL level.

#### Table C1: Tracked medicines

Medicine description	Anticipated number of tracked boxes
Amoxycillin,250mg,capsule,1000	89
Aspirin,300mg,tablet,1000	402
lbuprofen,200mg,coated tablet,1000	786
Insulin zinc suspension (lente),100 IU/ml,10ml	3
Paracetamol,500mg,tablet,1000	519
Phenobarbitone,30mg,tablet,1000	166
Syringe Luer,10ml,disposable,hypoluer	235
Syringe,autodestruct,5ml,disposable	170

#### Figure C3: SENTINEL device placement



At the end of every day, we collected reports from the OnAsset portal with details on all the SENTINEL sightings identified by SENTRY devices for that day. There are two types of reports: (1) a sentry-sightings report, that shows the sightings for the SENTRY's last report, and (2) a sentry report, that contains a list of reports for each SENTRY device for every 15 minutes. For each report, we downloaded sightings that refer reports from SENTINELS. In other words, the reports contain information about every SENTINEL identified by the SENTRY devices with reporting time in the course of the trip. It also stores statistics by SENTINEL, such as battery, humidity, light, temperature, and rssi.

#### C4 Downstream remote tracking audit protocol

After the devices were sent and active in the ground, we ran follow-up visits to health facilities to find the exact location of the devices. Starting at the end of November 2021, our enumerators visited thirty nine health facilities in ten (10) districts namely Blantyre, Zomba, Thyolo, Phalombe, Mulanje, Machinga, Balaka, Mangochi, Neno, and Nsanje to check and verify if indeed the drugs that were ordered reached the facilities.

Upon arrival at the facility (but before entering the facility), enumerators informed time and identity of the facility. They placed charged and active SENTRY in a backpack and turned the SENTRY on. During the visits, they filled out a form with information about the district, the name of the facility, the location and the time. Then, they walked slowly around the health facility, completing a circle around the following areas, pausing for at least 10 minutes in each area:

- 1. All facility pharmacies
- 2. All areas where doctors or pharmacists are dispensing medicines
- 3. All warehousing facilities

Figure C4: Delivery vehicle



Once the visit to the facility is complete, they immediately turned the sentry off, completed the remainder of the form, and sent a a message to the WhatsApp group with the time that enumeration at the clinic was completed. They were also requested to ask a receptionist or similarly employed official at the health facility about any locations where they might purchase medicines. Additionally they located all pharmacies and markets within 2 km of the facility and followed a similar protocol.

At the end, they were required to send a text to the whatsapp group with the time they left the area and submit the survey. Finally, we closely monitored the SENTRY reports. A research manager provided a report on the whatsapp group with details on all the SENTINEL sightings for that day. The report also mentioned if sighting information from ANY of the health facilities for that day are still missing.

#### C5 Redelivery remote tracking audit protocol

To complement our analysis, we also obtained the full set of delivery notes from the District Health Offices (DHOs) for the months of October and November. These notes contain information on redeliveries, i.e. medications that were ship to a second facility. Health facilities can buy medicines directly from District Hospitals. In this case, the medicines go from Central Medical Stores to District Hospitals and, then, are sold to health facilities. The records detail the shipments from the DHOs to smaller health centres.

These 101 records were provided to us as scanned PDF documents. Figure C7 displays an example of a delivery note. To incorporate them in our analysis, we transcribed all the information from the reports to a spreadsheet and we merged with others datasets.

After collecting these delivery notes, we sampled 40 facilities that were identified as having received redeliveries. We then visited each of the 40 facilities and conducted a physical remote tracking audit using the protocol discussed in Section C4. This allows us to identify whether medicines identified has having been redelivered ended up in the correct facility.

Figure C5: CMST warehouse



Figure C6: Photo taken during follow-up visits



#### Figure C7: Example of a delivery note

IV0288 S-ORDBT00006561 CD00mm4C CMSTUPHIRI 10/18/21   Item No. Description UOM Qty Ordered Qty. Delivered Qty. Delivered Qty. Received Lot No. Expiry Date Received   A0014100 Chlorpheniramine malaetx.4mg.tablet.100 1000 S 5 S 1170021 0/131/2   A0012000 Dickofenac sodium.50mg.tablet.100 100 30 30 3D 1020021 0/131/2   88063000 Phenobarbitone sodium.500mg/ml_mLtach EACH 100 100 ED142011 02/28/2   EE00400 Benry bernoate and phenobarbitone EACH 100 10 LOD 21012021 0/13/1/2	CENTRAL MI 9/BAG 55 .ILONGWE L	Medical Stores Edical stores	Trust		Delivery	Note			
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#### D Survey activities

To better understand patterns of medicine theft, we conducted two complementary surveys: 1) an inperson survey of citizens and health centre advisory committees; 2) a phone-based survey of health facility officials.

#### D1 Baseline survey of citizens and Health Centre Advisory Committees

In January-March 2019, we conducted an in-person survey with Malawian citizens in the catchment areas of 97 health facilities. The 97<sup>2</sup> health facilities were randomly sampled from a list of all of the health facilities in the Southern Region, excluding facilities that were affiliated with the Christian Health Association of Malawi (CHAM) and the Malawi Military, as these health facilities have additional, overlapping procurement processes.

At each sampled health facility, we recruited two distinct groups of participants for the survey. First, the enumeration team completed a random walk sampling protocol to recruit 35 individuals living within 10 km of the health facility. This resulted in a sample of 3,360 individuals. Second, the enumeration team used a purposive sampling procedure to recruit three individuals affiliated with the facility's Health Centre Advisory Committee. This resulted in a sample of 281 individuals.

The Health Centre Advisory Committee (HCAC) is a government-mandated oversight committee that is supposed to exist at each health facility in Malawi.<sup>3</sup> They are typically 10-member elected bodies that serve a social accountability function on behalf of the citizens in the facility's catchment area, though there is variation in their ability to hold health facility officials accountable, partially driven by variation in integration with other accountability structures (Lodenstein et al. 2019). They have four official duties: (1) bridging the communication gap between community and health staff, (2) inspection of facility conditions and drug stock, (3) formulating recommendations on facility equipment, and (4) complaint management (Lodenstein et al. 2019).

The two survey instruments were similar, and both were conducted in person with trained Malawian enumerators and available in English and Chichewa. The citizens survey included 61 questions for the participant regarding their experiences at the facility, focusing on their observations and perceptions of theft. It also included a list experiment to measure the prevalence of public medication resale and 14 questions for the enumerator to collect information about the survey context. The HCAC survey included 20 questions for the participant regarding the operations and activities of the HCAC and 7 questions for the enumerator.

#### D2 Endline phone survey of health facility officials

In March and April 2022, we executed a phone-based survey of health facility officials. At each of the 97 facilities included in the baseline survey, the Malawi-based research managers used snowball convenience sampling to conduct a phone interview with two individuals: a pharmacist and one other official involved in medicine stocking and/or disbursement at the facility. Contact information could not be obtained for 12 facilities, so the final sample includes 172 officials from 85 facilities. The survey included 30 questions for the participant regarding their experiences at the facility, focusing on their observations and perceptions of theft, as well as four questions for the enumerator to collect information about the survey context. Surveys were conducted in English.

 $<sup>^{2}</sup>$  We originally sampled 100 facilities but three facilities were inoperable at the time of data collection.

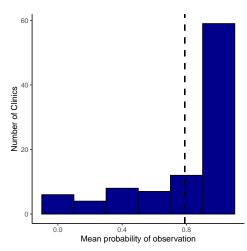
<sup>&</sup>lt;sup>3</sup> In reality, not all facilities mobilize HCACs, let alone utilize them.

#### D3 Descriptive findings from survey data

One of the primary contributions of this project is to provide descriptive evidence regarding medications theft. In this sub-section, we present the findings of the baseline survey of citizens and Health Centre Advisory Committees and the endline phone survey of health facility officials.

First, we consider citizens' overall perceptions of theft at their local health facility. Figure D1 shows the results of a list experiment designed to anonymously elicit the probability that respondents have observed the sale of medicines in their community that should have been provided for free by government facilities. The results suggest that an estimated 50% of all citizens have observed the sale of medicines that should have been provided for free. Moreover, at approximately 80% of all health facilities, at least one citizen has observed the illegal sale of medicines.

Figure D1: Probability of theft being observed



Note: this figure shows estimates of the facility-specific probability that the illegal sale of medicines has been observed. The figure is derived from a list experiment asking whether respondents have observed the sale of medicines that should have been provided for free.

One consequence of medicine theft is that citizens are unable to access medicines that they need. We asked citizens to estimate how often they are unable to access needed medicines from their health facility. On average, approximately 45% of needed medicines were unavailable at health facilities. We also asked this question of health facility officials and get a similar estimate (37%), though the correlation between the estimates from the citizens and officials is not statistically significant (p = 0.21). We show the distribution of perceptions of medication (un)availability in D2.

Of course, there are a number of reasons why medicines may not be available, and Malawi has suffered from chronically insufficient public health financing. Nonetheless, it is clear that many citizens attribute medicine unavailability (often called "stockouts") to theft. In Figure D3 we show the geographic distribution of perceived medicine unavailability (stockout) rates and perceived theft rates. It is clear that areas with higher stockout rates are also the areas where citizens perceive the highest rates of theft.

We also asked citizens a number of questions about the reasons that officials might engage in theft. Citizens perceive information and capacity gaps to be a main constraint. Fifty-three percent of citizens said that they lack effective ways to report the diversion of medications and cited this as a primary reason officials choose to steal medications in Malawi. Another reason cited was that patients simply have no way of knowing whether medications in their health facility were stolen.

In addition, it seems that formal accountability institutions are weak. For instance, Health Center Advisory Committees have been ineffective in overseeing deliveries of medicines. Figure D4 shows that

(a) Citizens' perceptions of medication unavailability (b) Officials' perceptions of medication unavailability 10.09 Percentage of Respondents Percentage of Respondents 0.0% 09 0 25 50 75 1 Proportion of Requested Medicines Unavailable at Clinic 100 25 50 75 Proportion of Requested Medicines Unavailable at Clinic 100

Figure D2: Perceived Rates of medication unavailability by citizens and officials

nearly three-quarters (74%) of interviewed Health Center Advisory Committee (HAC) report witnessing a delivery at the health center in the past three months. However, very few witnessed three or more deliveries in three months, despite a mandate to witness each monthly delivery. Furthermore, approximately one-quarter (26%) of HAC respondents report witnessing no deliveries in the past three months.

Despite recognizing the weaknesses of accountability mechanisms, more than half of citizens believe that officials that steal medicines are highly likely to be caught and highly likely to face consequences (Figure D5a and Figure D5b). Among the officials, however, we observe a different reality. The median perceived probability of getting caught and facing consequences according to health facility officials is 51-75%. Only 20% of health facility officials perceive a 75-100% chance of getting caught, and 30% perceive a 75-100% chance of facing consequences (Figure D5c and Figure D5d).

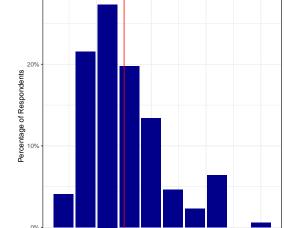
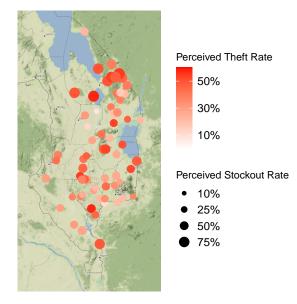


Figure D3: Perceived rates of theft and stockouts



Note: the perceived stockout rate indicates the percentage of times on average patients were unable to obtain needed medicines from their health facility in the last three months. The perceived theft rate indicates the share of those unavailable medicines that the patient believed were stolen by public officials.

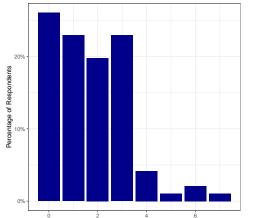
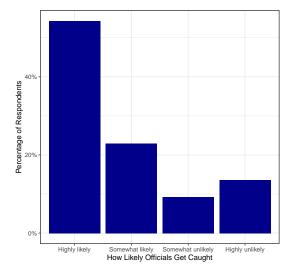


Figure D4: Health Centre Advisory Committees (HACs) attendance at deliveries

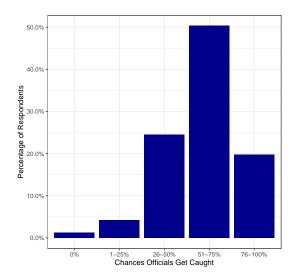
2 4 6 Number of Deliveries Witnessed in the Past 3 Months

#### Figure D5: Perceived rates of theft detection and punishment by citizens and officials

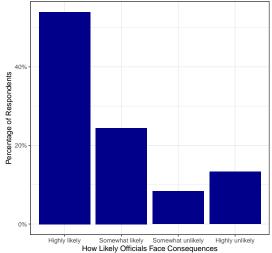
#### (a) Citizens' perceptions of theft detection



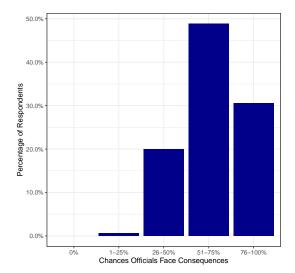
(c) Officials' perceptions of theft detection



#### (b) Citizens' perceptions of theft punishment



#### (d) Officials' perceptions of theft detection



#### E Administrative data

Our partners in the Ministry of Health and the Drug Theft Investigations Unit (DTIU) also provided administrative data on medicine procurement and traditional audits:

- 1. Facility-Level Shipment Records: We obtained the full set of shipment manifests that were used to prepare the October and November deliveries, and used these records to construct variables regarding the volume and density of medicines during the shipment periods.
- 2. Delivery Notes: We also obtained the full set of delivery notes from the district health offices (DHOs) for the months of October and November. These records detail the shipments from the DHOs to smaller health centres (i.e., "redeliveries").
- 3. DTIU Audit Records: DTIU provided us with: a) traditional audit reports at the health facility level for 2016-2018; b) one-off reports of theft collected through the tipoff hotline for 2017-2019. See Section E1 for a discussion of how these audit findings correlate with the remote tracking audit findings.

#### E1 Traditional vs. remote tracking audits

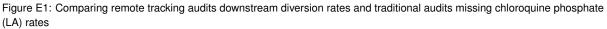
As discussed above, we received tipline, investigation reports, and audit data from DTIU in 2018 and from MoH in 2023. We are uncertain whether we received all of the tipline, investigation reports, and audit data that exist, but we likely did not. (For example, the tips are numbered sequentially but we are missing some of the sequence of numbers.) This means we cannot really interpret a facility not being reported via a tip or not being audited as the absence of theft at that facility.

We subsequently coded these data to generate pre-study indicators of theft to compare to the remote tracking audit data at the health facility level. Tipline data were only included if they named an existing health facility. Many tips did not (and instead referred to a market or private shop). We have data on 27 tips for 24 named facilities in the Southern Region, all coming into the tip line between 2017 or 2018. Whether or not a tip ever came in about a health facility is not correlated with our facility-level measures of downstream theft (r = 0.112, p = 0.2547).

Similarly, audit data were only included if it was from an existing health facility. We have data on 45 audits for 45 facilities in the Southern Region, all likely occurring in 2016. In addition to concerns about missing audit data as described above, the scope of each audit is unknown. At each audited facility, at least one (and sometimes more) medicines are reported as missing. It is not clear if medicines that are *not* listed are not missing or were simply not audited. It is also not clear what the stock of the medicine was supposed to be (i.e., what percentage of the medicine stock is missing). The most commonly audited medicine was chloroquine phosphate (aka "LA"). There were no audit reports that did not include a line to report missing LA. Therefore, we base our analysis of the audit data on the quantity of LA missing and the value (in Malawi Kwacha) of this missing LA. (Note that this amount was not always provided.) These indicators positively correlate with our facility-level measures of downstream diversion, though the relationship is not statistically significant. Once one particularly high-diversion outlier is removed, however, the p-value on the correlation coefficient is under 0.2 for both variables (Figure E1a and Figure E1b).

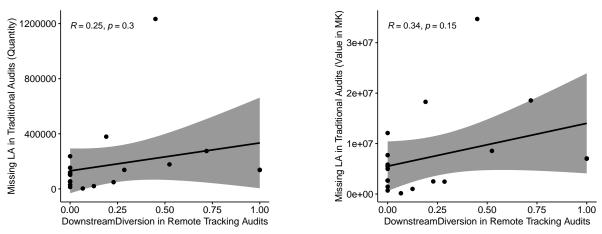
#### E2 Remote tracking audit costs

Table E1 includes all of the costs associated with running our remote tracking audits, estimated based on Malawi administrative data and project records. We note that the items "Equipment-Trackers" and "Printing Costs - Trackers Stickers" are startup costs: now that they have been paid, these costs would not



(a) Downstream diversion and missing LA quantity

(b) Downstream diversion and missing LA value



need to be incurred again.<sup>4</sup> In total, the total estimated costs of a remote tracking audit are US\$119,700, or US\$19,531 without the costs of the tracking devices and their stickers included.

<sup>&</sup>lt;sup>4</sup> This does not take into account some reasonable loss rate for the tracking devices. In our remote tracking activities, the SENTRY loss rate was zero, but the SENTINEL loss rate was much higher.

Cost description	Unit	Unit cost	Number	Total	Total	Notes
			units	amount (in	amount (in	
				MK)	(asn	
Communications	Total cost	MK1800000	-	1800000	2222	Airtime for minutes and data used to coordi-
						nate the audits
Equipment - Track-	Total cost	US\$98274	1	N/A	98273	80 parent tracking devices and 2400 child
ers						tracking devices
Printing costs -	Total cost	MK1536000	-	1536000	1896	Stickers for the tracking devices
Trackers stickers						
DTIU director	Monthly cost	MK610000	0.75	457500	565	3 months of quarter-time work to coordinate
salary						the audits
DTIU/MOH officer	Monthly cost	MK490000	8	3920000	4840	2 months of 4 people working full-time to ex-
salary						ecute the audits
CMST manager	Monthly cost	MK812000	0.75	000609	752	3 months of quarter-time work to coordinate
salary						the upstream audits
Vehicle mainte-	Monthly cost	MK300000	4	1200000	1482	Maintenance for 2 months of 2 vehicles
nance costs						
Fuel costs	Total cost	MK6500000	1	6500000	8025	
Training costs	Total cost	MK1070000	-	1070000	1321	Training DTIU/MOH officers on audit execu-
						tion
DTIU office space	Monthly cost	MK350000	0.75	262500	324	Overhead for DTIU office space for audit co-
						ordination and execution

Table E1: Remote tracking audit costs

#### F Outcome variables

Below we describe the coding of each of our outcome variables. Note that, primarily for reasons of clarity, we deviate slightly from out pre-analysis plan in the coding of these variables.

#### F1 Identifying incorrect deliveries from upstream audit (Upstream Diversion)

We define a successful delivery as one in which the medicine reached the facility for which it was intended during the delivery period. Specifically, we create a variable *UpstreamDiversion* which equals one if a SENTINEL is not delivered by the designated delivery truck to its intended destination. It equals zero if it was delivered elsewhere and is coded as missing if the delivery could not be confirmed.

More specifically, as discussed in Section C2, in the SENTINEL placement process, each SENTINEL was coded to a particular medicine and intended health facility destination while packing the medicines for delivery. We determine whether a medicine reaches this intended destination using the following procedure:

- 1. Using the OnAsset API, we determine the geographic coordinates of the final SENTRY sighting of the SENTINEL associated with the medicine. Since each SENTRY was associated with a delivery truck, this final SENTRY sighting is the location at which a medicine left the delivery truck.
- 2. We then measure the distance between the final sighting determined in step 1 and the intended destination of the medicine. If this distance exceeds an uncertainty range (as defined below), we code this medicine as not delivered to its intended destination (*UpstreamDiversion* = 1). If this distance falls within the uncertainty range, we code this medicine as delivered to its intended destination (*UpstreamDiversion* = 0).
- 3. In cases where we lack sufficient data to identify the final location (e.g., due to a lack of cellular connectivity), we also rely on the downstream audit data. We code a medicine as having been delivered if we find during the downstream audits that one or more medicines intended for the same facility and delivered at the same time were found in the correct facility during the in-person audits. That is, if we can confirm that other medicines delivered at the same time and place were correctly delivered, we assume that all medicines delivered at the same time and place were correctly delivered (*UpstreamDiversion* = 0).<sup>5</sup>

One challenge with coding deliveries is that the coordinates of the final SENTINEL sighting cannot always be precisely determined. At any given sighting, each SENTRY provides coordinates based on GPS or cellular triangulation. Since satellite and cellular coverage in remote areas of Malawi is often incomplete, this means that we are sometimes unable to determine the location of the delivery; or we are only able to identify the delivery imprecisely (e.g., because of weak signal strength or triangulation off of few satellites or cellular towers). If we cannot obtain location coordinates, we first attempt to use the most recent valid coordinates as a way to identify the location of the delivery. In the case of 9.7% of tracked medicines, we cannot find a valid coordinates within 90 minutes of the delivery. We code such deliveries as indeterminate.

A related challenge is determining whether a medicine was delivered to the intended destination or another location. Because location coordinates are sometimes imprecise, we cannot always be confident that a delivery occurred in the location of the sighting. To address this challenge, we estimate

<sup>&</sup>lt;sup>5</sup> Note this does not preclude some medicines from a delivery being misdelivered (this happens regularly). The assumption here is instead that if we can locate one or more correctly delivered medicines, we assume that other medicines in that same delivery, and *that share the exact same delivery time stamps*, were also correctly delivered.

the uncertainty associated with each SENTRY sighting. To derive context-specific estimates of uncertainty, we first created a training dataset of all SENTRY sightings where the true location was precisely known.

Using these data, we create a variable  $D_{ij}$  which measures the logged distance between the known true location (*i*) and the triangulated location (*j*) provided by a SENTRY (i.e., the precision of the location estimate). Our goal is to estimate the distribution  $\hat{D}_{ij} = E(D_{ij}|X = x)$  where *X* are the characteristics of location *i* which we expect to matter for the location precision,  $D_{ij}$ . To estimate this equation we rely on a quantile regression forrest estimator (Meinshausen and Ridgeway 2006), which provides a non-parametric way to estimate the expected value of different quantiles of  $\hat{D}_{ij}$ . Our vector of predictors, *X* include the density cellular towers in range of the true location, the signal strength of the SENTRY connection, the type of signal (GPS or cellular), the altitude of the true location, and the altitude of cellular towers.

Using the weights estimated from the quantile regression, we can estimate the likelihood that a triangulated location corresponds to a correct delivery (i.e., no upstream diversion). Formally, let *a* be the location of the intended delivery. Let *b* be the triangulated location provided by the last SENTRY sighting of a medicine's SENTINEL. We assume that the expected distribution of the distance between *a* and *b* can be well approximated by the prediction  $\hat{D}_{ab} = E(D_{ab}|X = x)$  provided by our bagged sample weights. We code a correct delivery (*UpstreamDiversion* = 0) as one where  $D_{ab}(95) - D_{ab} >= 0$ . Here  $D_{ab}(95)$  is the value within which our model predicts 95% of the values of  $D_{ab}$  to fall under the assumption that the delivery occurred at *a*. We code an incorrect delivery (*Upstream Diversion* = 1) as one where  $D_{ab}(95) - D_{ab} < 0$ .

This estimated level of uncertainty appears to correctly characterize the true precision of triangulated locations. In out of sample tests, the mean of our prediction correctly explains 42% of the variance in  $D_{xy}$ . Further,  $D_{xy}$  is larger than  $D_{xy}(95)$  in less than 1.3% of cases. This suggests that our Type II error (where we code a delivery as not delivered to its intended location when it actually was) will be less than 2%.

In Figure F1 we plot the distance between intended and triangulated locations for deliveries that are coded as correct and incorrect. The number of cases where a Type II error is possible is exceedingly low: on average, cases where *Upstream Diversion* = 1 are delivered 37 kilometers away from their intended destination.

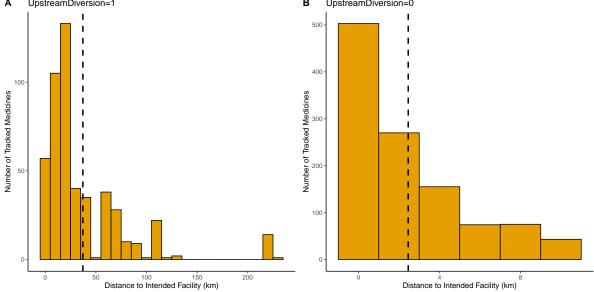


Figure F1: Distances between intended and triangulated locations (*D<sub>ab</sub>*) for medicines coded as delivered and not delivered **A** UpstreamDiversion=1 **B** UpstreamDiversion=0

Note: this figure shows the difference between intended and triangulated locations  $(D_{ab})$  of final medicine deliveries. Panel A shows the range of  $D_{ab}$  where deliveries are coded as incorrect (*Upstream Diversion*=1). Panel A shows the range of  $D_{ab}$  where deliveries are coded as correct (*Upstream Diversion*=0).

We are also concerned about the possibility of Type I error (where we code a delivery as delivered to its intended location when it was actually delivered elsewhere). This might be a particular concern if diversion is happening very close to the intended health facility and within the level of precision of the triangulated location. While this is possible, we don't see evidence that this represents a large proportion of the diversion in our study. In Table F1 we show how our estimates of *UpstreamDiversion* vary under different levels of estimated precision,  $\hat{D}_{ab}$ . If diversion was occurring nearby to intended delivery locations, we would expect that we would find higher rates of diversion where we can more precisely identify diversion. However, we see no evidence of such a pattern.

Mean	UpstreamDiver-	$\hat{D_{ab}}$	N Medicines
sion		$D_{ab}$	IN MEDICITIES
0.01		1 km	416
0.07		1.5 km	830
0.09		2 km	1311
0.10		2.5 km	1530
0.10		3 km	1760
0.11		3.5 km	1829
0.11		4 km	1858
0.12		4.5 km	1932
0.12		5 km	1935

Table F1: Upstream Diversion for different levels of location precision,  $\hat{D_{ab}}$ 

Note: this table shows the mean delivery diversion rate (*UpstreamDiversion*) for samples of tracked medicines that are more or less precisely coded to a final delivery location.

A final concern is that the rate of diversion might differ in cases of deliveries that are indeterminate (e.g., if officials steal at more remote locations at a higher rate). One way to evaluate whether indeterminate deliveries are more likely to be diverted is to compare the proportion of determined and indeterminate deliveries that were found in the downstream remote tracking audits. Of the 682 deliveries which could not be determined from coordinates alone, 531 of them were supposed to have been delivered to locations where we conducted a downstream remote tracking audit. Out of these 531 medicines, 361 (68%) were actually found at the correct location during the downstream audit. In comparison, of those medicines with determinate delivery locations, 65% were found in the downstream audits. This suggests that indeterminate deliveries are not substantially more likely to be diverted.

#### F2 Assessing whether a medicine is delivered to a valid health facility

For medicines that are not correctly delivered, we also attempt to identify whether the actual delivery location could have been a valid public health facility (see Figure 2 in the main text). To do this, we adopt the same procedure from Section F1 above used to validate deliveries for correct locations.

Specifically, let *A* be a vector of all health facility locations in Southern Malawi. Let *b* be the triangulated location provided by the last SENTRY sighting of a medicine's SENTINEL. For each  $a \in A$  we calculate  $D_{ab}(95)$  using the quantile regression procedure described above. If  $D_{ab}(95) - D_{ab} \ge 0$  is true for *any*  $a \in A$ , we assume that the delivery most likely went to a valid health facility. If  $D_{ab}(95) - D_{ab} < 0$  is false for *all*  $a \in A$ , we assume that the delivery most likely went somewhere other than a valid health facility. Consistent with our coding rules above, we also, code a medicine as going to a valid health facility if the medicine was found at a valid health facility during the downstream audit.

While our conclusions are those most consistent with the data, there is a risk of misclassification in this estimator. An important assumption that we make is that if it is consistent with our data that a delivery *could* have happened at a valid public health facility, then it actually happened at a public health facility. We cannot rule out the possibility, for instance, that deliveries occurred proximate to a public health facility, but not at the public health facility. Likewise it is possible that deliveries far from valid public health facility. It health facility. On average, deliveries classified as *not* at a public health facility were 5.2km from a facility. Deliveries classified as being at a public health facility were 2.6km away. Since we expect a small amount of error in our estimator, it is possible, but unlikely that some of these deliveries actually happened at a public health facility.

Since downstream audits rarely overlapped with missed deliveries, it is difficult to validate this estimator directly. One indication of the potential for misclassification is the extent to which our results vary under alternative confidence intervals for  $\hat{D}_{ab}$ . If we use a 90% confidence interval rather than a 95% confidence interval, our estimate of non-valid deliveries increases from 5% to 11%. If we use an 80% or 70% confidence interval, our estimate increase to 31% and 41%. Thus, even under these more relaxed assumptions, supply chain error — rather than theft — seem to explain the majority of missed deliveries.

In Section F3 below, we discuss some potential reasons for this high rate of incorrect deliveries.

#### F3 Identifying diversion from downstream audit

We are interested in whether medicines that arrive at the correct facility remain at that facility in the weeks following the delivery. As discussed in Section C4, audit teams conducted in-person tracking audits at a random sample 144 health facilities that were supposed to have received deliveries or rede-liveries of tracked medicines.

#### Downstream Diversion

Using data from these audits, we create a variable called **Downstream Diversion**. This variable equals one if a medicine was delivered to its intended destination (*Upstream Diversion* = 1) but was then not found in the in-person audits at the correct location, or at a redelivery location. It equals zero if the medicine was found at the correct location, or at a redelivery location. It is missing in cases where a medicine was not confirmed as correctly delivered, or when an intended facility was not audited.

#### Private Theft

In addition to identifying whether a medicine was diverted, we attempt to determine why a medicine went missing. In most cases, the reason why a medicine a medicine went missing cannot be determined

since we fail to track their SENTINEL in any of our auditing activities. However there are specific cases where we can identify what happened.

One such case is when medicines are re-sold to private markets and pharmacies within the local community. As discussed in Section C4, we conducted remote tracking audits in the nearest private pharmacy and market to each of the 104 health facility included in the Downstream Remote Tracking Audits. Since not all health facilities have nearby markets or pharmacies, we audited a total of 143 private markets and pharmacies. It is important to note that we can only identify cases of theft that occur within these sampled facilities. It is possible (and likely) that private theft occurs through other channels.

Using these audits, we code *Private Theft* equal to one if medicine which is missing at the correct health facility was found at one of the audited private facilities. We code *Private Theft* as zero if the medicine is missing for another reason. Note this means that *Private Theft* is missing where *Upstream Diversion* or *Downstream Diversion* equals zero.

Private theft can occur as a consequence of either upstream or downstream diversion, depending on the likely perpetrator of such theft. We attempt to distinguish between these two channels in the main text. We conclude that most instances of private theft occur as a result of downstream diversion.

#### Supply Chain Error

A second reason why medicines might be diverted is that they went to the wrong facility due to error. There are multiple reasons why this might be the case. In some cases it seems likely that delivery teams made an error in the delivery process and provided medicines intended for one facility to another. This can happen, for instance, due to the mislabelling of medicine boxes during the loading process or errors identifying boxes during the unloading process. It is also possible that some of this error is due to intentional or intentional substitution of similar medicines by delivery teams. Due to the lack of cross-checking of paperwork, errors of this sort are easy to overlook.

There are other potential sources of error. As we discuss in Section C5, medicines are also sometimes redelivered from one facility to another. Such redeliveries are supposed to be documented in redelivery notes held by District Health Offices (DHOs). However compliance with these regulations are sometimes spotty and delivery notes are frequently incomplete. When this is the case, a medicine can end up a facility which made no official order was made.

It is also possible that medicines end up at the wrong facility as part of coordinated theft. For instance, corrupt officials may seek to divert medicines to those facilities that are particularly prone to theft. It is difficult two rule this out. However we are aware of no accounts of such coordination between delivery and clinic officials.

To code supply chain errors, we create a variable *Supply Chain Error* which equals one if a missing medicine is found at a facility which was not the original ordering facility and was not a facility for which we have a documented redelivery request. *Supply Chain Error* equals zero if a medicine is missing for another reason. This means that *Supply Chain Error is missing in cases where Downstream Diversion* equals zero.

#### F4 Identifying diversion during redeliveries

As discussed in Section C5, medicines that are delivered to district health offices and hospitals (DHOs) are sometimes redelivered to other health facilities. To audit these deliveries, an audit team collected the delivery records (delivery notes) from all district health offices in the Southern Region. From these delivery notes, we identified 150 health facilities that had ordered tracked medicines from 11 DHOs and

hospitals in October and November. We visited 97 of these facilities in the downstream audits. Our sample included all redelivery facilities in the districts of Balaka, Blantyre, Mangochi and Neno.

We are interested in what happens to these medicines eligible to be redelivered. To measure this, we first identify the sample of tracked medicines that were correctly delivered to the DHO, but were later found to be missing in the Downstream Remote Tracking Audit. This provides us with a sample of 81 medicines.

To identify which of these medicines were likely redelivered we attempt to match each of these 81 medicines with an entry on the delivery notes. Unfortunately there are no unique medicine serial numbers on medicines or delivery notes, so there is no way to identify exactly which medicine was redelivered. However by matching on medicine type, batch number and DHO name between our list of tracked medicines and transcribed delivery notes we are able to identify 66 tracked medicines which were eligible to be redelivered. While we cannot confirm that all these medicines were intended to be redelivered, this is the full population of tracked medicines which could plausibly have been redelivered according to this official documentation.

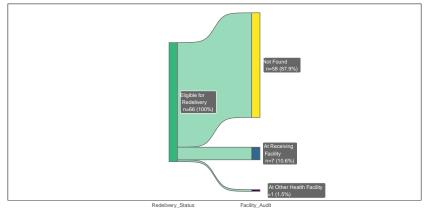
We summarize what happens to these 66 medicines eligible to be redelivered in Figure F2. Only 7 (11%) of these medicines actually reach an official ordering facility. 1 was found at facilities which were not on the delivery notes. The remainder were not found. As we show, in F3, if we focus on the four districts where we visited the population of redelivery-eligible facilities, we observe a slightly higher rate of redelivered medicines (17%).

In sum we think these data suggest a couple things about this delivery channel: First, the discrepancy between intended and actual locations of redelivery eligible medicines imply large errors in official records. One explanation that this discrepancy is due to falsification of entries in delivery notes. Such falsification could be an attempt to hide corruption. However this falsification may also be an attempt to hide a general lack of compliance with official record-keeping regulations. One plausible scenario is that delivery notes records were completed *after* rather than *before* the audit visit was announced. Such posthoc compliance is consistent with the high proportion of these medicines that are in fact redelivered, but to locations that are not noted in official documentation. This suggests that official delivery notes may have been compiled after the audit request based on incomplete sources of data.

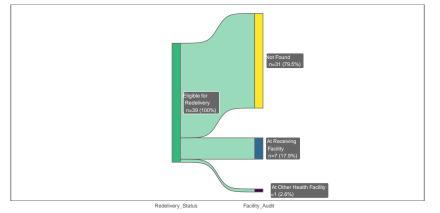
However there does seem to be evidence that the redelivery channel is a particular target for corruption. Compared to direct delivery channels, a higher proportion of medicines in this channel goes missing or ends up in private facilities. This is consistent with more anecdotal accounts of theft during redeliveries.

Some caution is warranted in the interpretation of theses data since the sample is small. Also, since we lack unique identifiers, we cannot confirm that all medicines in this analysis were intended for redelivery.









#### F5 Index of theft perceptions

For the construction of the "index of theft perceptions" discussed in the main manuscript, we conducted one-factor confirmatory factor analysis (CFA) on a set of relevant variables selected from our Baseline Citizen Survey. These variables were chosen based on their theoretical relevance to perceptions of medicine theft. The variables are the following:

- 1. Did the clinic provide you or your family with these medicines?
- 2. In the past 3 months, has the clinic ever been unable to provide medicines that your family needs?
- 3. In general, how effective do you think clinic is at providing medicines that this community needs?
- 4. Agree or Disagree with the following sentence: The theft of medications keeps people from getting high-quality health care in my community.
- 5. Number of visits when you needed a medication and it was not available for you at the clinic pharmacy, and you believe it was because someone stole the medicine.
- 6. In the past 3 months, have you or someone in your household ever gone without medications because they were not available from clinic?
- 7. In the past 3 months, approximately how much in kwacha have you or someone in your household spent on purchasing medications that were not available at clinic?

Prior to analysis, variables were transformed into binary variables, with the exception of the last variable, which is an ordered categorical variable with a range of 1 to 6 in which each category refers to a range of money spent on medicines. These preprocessing steps were applied to maintain the compatibility of the variables within the CFA framework.

The resulting factor loadings from the one-factor CFA analysis were used to construct the index. Each variable's loading on the latent factor was treated as its weight in the index. The index score for each survey respondent was calculated by summing the products of their individual variable scores and the corresponding factor loadings. This procedure yielded a single numerical value for each respondent, representing their position on the latent construct. Then, we calculated clinic-level averages of the index, which were used in the analysis presented in the main manuscript.

#### G Summary data

#### G1 Summary of outcome variables

In Figures G1, G2, G3, G4 below we plot the distribution of our main outcome variables.

Figure G1: Distribution of *Downstream Diversion* 

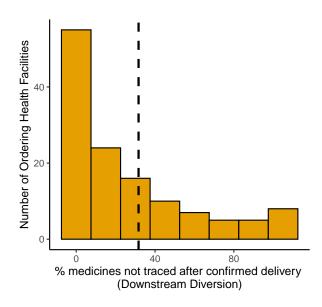


Figure G2: Distribution of Upstream Diversion

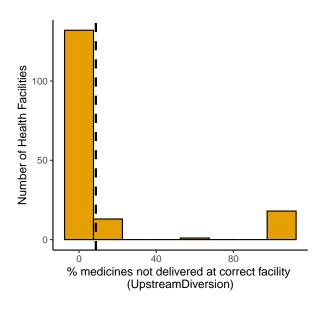


Figure G3: Distribution of Private Theft

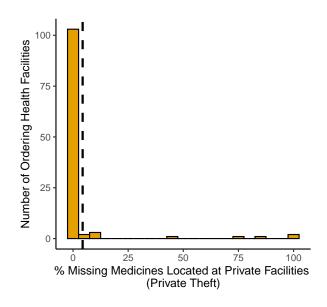
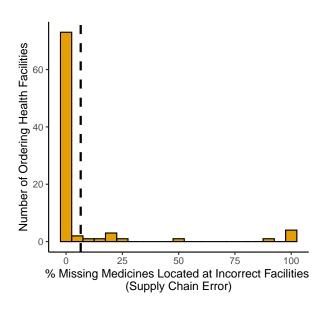
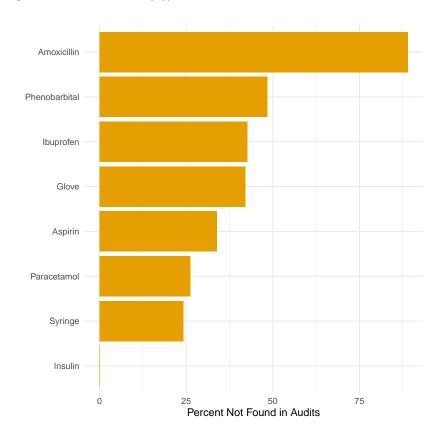


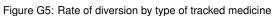
Figure G4: Distribution of Supply Chain Error



#### G2 Diversion by medicine type

In Figure G5 we show the percentage of medicines diverted by medicine type. Amoxicillin, a common antibiotic, is the most commonly diverted medicine by far (over 88% diverted), followed by phenobarbitone and ibuprofen.





#### G3 Diversion by district

In Figure G6 we show the percentage of medicines diverted by district. The most medicines were diverted in Zomba, followed by Balaka and Neno.

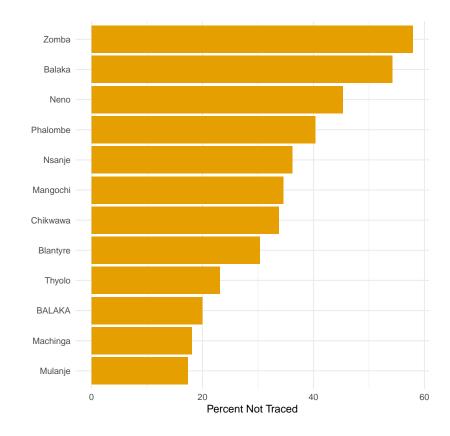


Figure G6: Rate of diversion by district

#### H Experimental intervention

The remote tracking audit activities described in the main manuscript were executed as part of broader impact evaluation with the goal to experimentally identify the deterrent effect of procurement oversight. As the COVID-19 pandemic prevented our originally designed intervention from proceeding, we redesigned the intervention to avoid in-person activities and rolled it out alongside the remote tracking audit activities described in the main manuscript. The large time lapse between baseline survey data collection and intervention rollout was not ideal, though unavoidable.

Specifically, across a random sample of approximately 2,400 boxes of medicines (the same sample as those tracked in the remote tracking audits), we randomly assigned half (n = 1,258) to a top-down monitoring message intervention. We placed a prominent and government-branded sticker containing information to be read by public officials involved in health services delivery (Figure H1). The remaining n = 1,112 boxes were randomly assigned to the control group, which did not receive a sticker. The goal of the intervention was to inform recipients that a particular box of medicines is being tracked by the Ministry of Health. Building on behavioral theories of crime, we expected that recipients of this intervention would update their beliefs regarding the probability and costs of interdiction and would be less likely to divert the medicines. The experiment results will be analyzed in a separate paper, but our pre-analysis plan with more details can be found at [LINK TEMPORARILY REDACTED FOR AUTHOR ANONYMITY].

Ethical review for this project took place in 2018 at the London School of Economics and Political Science, and the project was approved in December 2018. In addition, the Malawi National Health Sciences Research Committee reviewed and approved the project twice: once for the original intervention design in March 2019 and once for the intervention redesign in July 2021.

## THIS MEDICINE <u>IS BEING TRACKED</u> Stealing it can send you to PRISON



# This medicine is property of The Malawi Ministry of Health

#### I Challenges

The results presented in the main manuscript require several caveats regarding challenges and acknowledgements of limitations. This section delineates these issues.

#### Measuring diversion: deliberate malfeasance versus administrative weakness

There are several limitations of our measures of diversion. First, and most importantly, they do not perfectly operationalize theft. They partially capture theft and partially capture administrative weaknesses - for example, disorganization, insufficient record-keeping, or inadequate training. Of course, theft and administrative weakness may be correlated. Still, future research could consider how to use the tracking system we developed to more precisely identify theft distinctly from these administrative issues.

#### Device manipulation

One important form of non-compliance is tampering. Though we took steps to obfuscate tracking devices, we have anecdotal evidence of at least a few instances where SENTRIES were damaged or simply switched off to stop their tracking capability. Similarly, some SENTINELs were unable to be found after leaving the delivery trucks, even once the logistics company managing the deliveries deployed a team to retrieve them. In the analysis above, we interpret these instances as diversion.

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