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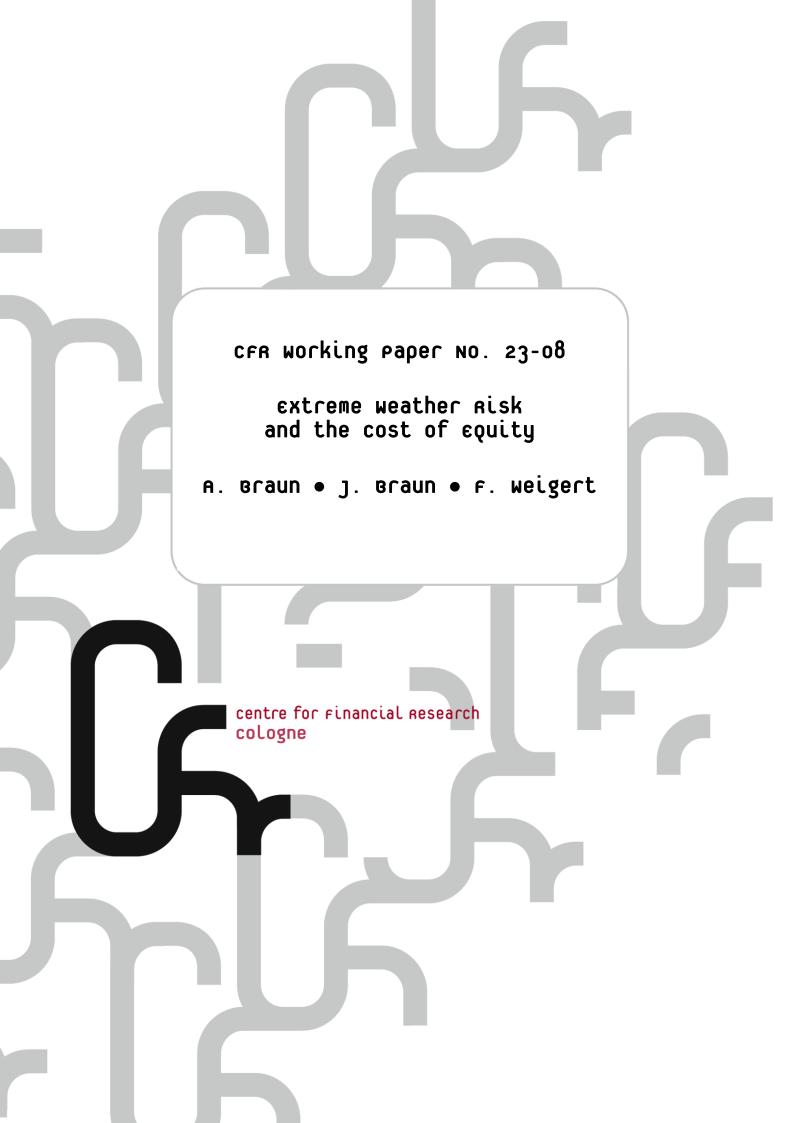
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## Extreme Weather Risk and the Cost of Equity

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## Abstract

We examine if extreme weather exposure impacts firms' cost of equity. Motivated by a consumption-based asset pricing model with heterogeneous agents, we reveal the existence of an extreme weather risk premium in the cross-section of stock returns. In the period from 1995 to 2019, domestic U.S. stocks with the most negative sensitivity to thunderstorm losses earned excess returns of 6.5% p.a. over those with the most positive sensitivity. This premium can neither be explained by risk factors from standard asset pricing models nor by firm characteristics. Our results reveal a novel link between climate risk and firm value.

*Keywords:* Extreme Weather Risk, Climate Risk, Cost of Equity, Empirical Asset Pricing

JEL: C12, G01, G11, G12, G17

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## 1. Introduction

The economic repercussions of natural disasters have become increasingly severe. Ongoing population growth, urban sprawl into hazard-prone areas such as coastlines and flood plains and, most recently, anthropogenic climate change have led to a clear upward trend in disaster losses throughout the last three decades (Botzen et al., 2019). The risk has reached alarming magnitudes: From 2017 to 2019, natural catastrophes caused combined economic damages of about USD 600 billion around the world (Swiss Re, 2020). Extreme weather perils, such as storms and floods, have increased threefold in frequency since the 1980s and are one of the largest contributors to worldwide disaster losses (Hoeppe, 2016; Swiss Re, 2022). This trend reached its preliminary peak in the first half of 2023, in which the total losses from U.S. thunderstorms exceeded \$35 billion (Swiss Re, 2023).

Although climate change is commonly referred to as one of the most acute threats of the 21st century, its implications for financial markets are not yet fully <sup>15</sup> understood. In this paper, we connect physical climate risk to stock prices and study whether extreme weather exposure has become a driver of firms' cost of equity. We focus on severe thunderstorms (convective storms) because they are economically relevant, frequent, and geographically widespread. Moreover, the direct losses (damages to tangible assets) and indirect losses (e.g., supply chain <sup>20</sup> disruptions) caused by these extreme weather events are regularly underinsured. These aspects suggest an impact of severe storm risk on firm performance and makes it a candidate for a key common risk factor that drives the cost of equity.

To motivate the existence of a risk premium for idiosyncratic storm risk in the cross-section of stock returns theoretically, we suggest an extension to the <sup>25</sup> consumption-based asset pricing model of Constantinides & Duffie (1996). In this framework, heterogeneous agents face an ex ante exposure to idiosyncratic consumption shocks that ex post materialize only among a few. Consumption losses from these shocks are assumed to be uninsurable. Extreme weather events are a prime example of such shocks for which risk sharing is limited, because there are substantial protection gaps among U.S. households and businesses regarding

<sup>30</sup> are substantial protection gaps among U.S. households and businesses regarding storm and (associated) flood losses. Our theory predicts that the expected return of an individual asset depends on (i) the correlations between macroeconomic fundamentals (consumption growth, consumption inequality) and log storm loss growth (*LSLG*) as well as (ii) the correlation between the excess returns on risky
<sup>35</sup> assets and *LSLG*. Both of these necessary conditions for a storm risk premium are empirically testable.

We start our empirical analysis by investigating the correlations between *LSLG* and log consumption growth on the one side as well as *LSLG* and consumption inequality on the other side. *LSLG* (per capita) is computed from a long-term data set of U.S. storm losses provided by the Spatial Hazard Events and Losses Database for the United States. In addition, we apply non-durable goods and service consumption (per capita) as well as state-level income data from the U.S. Bureau of Economic Analysis (BEA) to estimate consumption growth and income inequality (as a proxy for consumption inequality). We find that – in the time span from 1995 to 2019 – the correlation between *LSLG* and income inequality amounts to statistically significant 0.249 which satisfies our first necessary condition for the existence of a storm risk premium.<sup>1</sup>

<sup>&</sup>lt;sup>1</sup>As the year 1995 marks a structural break in the time series of severe thunderstorm frequencies in the U.S., with a severely elevated activity in the past 25 years of our data, we focus our empirical tests on the time span from 1995 to 2019.

We then turn to examine the impact of storm risk on the cross-section of stock returns from 1995 to 2019. For this purpose, stock market and accounting data for U.S. domestic common stocks is gathered within the intersection of CSRP and 50 Compustat.<sup>2</sup> We focus on only domestic firms as an international diversification of sales and assets is likely to immunize firms against local U.S. weather risk. We measure a stock's storm risk sensitivity (LSLG beta) on a monthly basis by means of a five-year rolling regression of the stock's excess returns on the Fama & French (1993) three-factor model, the Carhart (1997) momentum factor 55 plus LSLG. Our objective is to relate a stock's individual LSLG beta to future raw and risk-adjusted returns with the expectation that negative LSLG beta stocks should bear a premium compared to positive LSLG beta stocks.<sup>3</sup> Indeed, results from value-weighted univariate portfolio sorts reveal that stocks in the quintile with the lowest (and negative) LSLG beta earn an average monthly excess return 60 (return minus risk-free rate) of 1.007%, compared to 0.468% for stocks in the quintile with the highest (and positive) LSLG beta. Thus, the spread in mean

excess returns attributable to the *LSLG* beta amounts to 0.538% per month and is statistically significant at the 5% level. When controlling for the widely used <sup>65</sup> risk factors of the Carhart (1997) four-factor model, we obtain a slightly lower risk-adjusted return of 0.526% per month, which remains statistically significant at the 5% level. Annualized, this reflects a storm risk premium for the cross

 $<sup>^{2}</sup>$ We follow Denis et al. (2002) and characterize a firm as domestic if it reports at least 90% of sales within U.S. borders.

<sup>&</sup>lt;sup>3</sup>Depending on their business model, location, and degree of supply-chain integration, firms can both suffer or benefit from severe storms. Construction firms, e.g., may experience a surge in revenues in the aftermath of natural disasters (see, e.g., Döhrmann et al., 2017). Firms that suffer in the wake of severe thunderstorms exhibit a negative LSLG beta, whereas firms that benefit show a positive LSLG beta.

section of domestic stock returns of approximately 6.5%.

We continue to investigate whether the storm risk premium can be explained by other asset pricing risk factors put forward in the literature. Hence, we run 70 time-series regressions using the Carhart (1997) model with the following extensions: the Chabi-Yo et al. (2018) crash risk factor, the Sadka (2006) liquidity factor, the Pástor & Stambaugh (2003) liquidity factor, the Bali et al. (2011) lottery factor, the Baker & Wurgler (2006) sentiment index, the Frazzini & Pedersen (2014) betting-against-beta factor, the Fama-French short- and long-term rever-75 sal factors, and the Fama & French (2015) operating profitability and investment factors. Our results indicate that none of these previously established factors accounts for the spread in mean excess returns earned by the zero investment portfolio of negative minus positive (NMP) LSLG beta stocks (the long-minusshort storm risk premium). Instead, the alpha in all time-series regressions is statistically significant throughout and varies between 0.454% and 0.779% per month.

We obtain similar results in value-weighted Fama & MacBeth (1973) regressions. The effect of the *LSLG* beta on the one-month ahead future return is statistically significant and economically strong when we control for a firm's market beta, size, book-to-market ratio, idiosyncratic volatility, coskewness, as well as the past annual and monthly return. For each additional unit in negative *LSLG* beta, the next-month return of a stock, on average, increases by 0.152 percentage points. Moreover, we observe that adding the long-minus-short storm risk return to the Fama & French (1993) and Carhart (1997) factor models leads to a statistically significant reduction of the pricing errors in the cross-section of 25 test portfolios sorted by size and momentum. We document the robustness of the storm risk premium in additional robustness tests throughout the paper.

Finally, we aim to rationalize the emergence and magnitude of the storm risk premium with additional empirical tests. First, we inspect the seasonality of thun-95 derstorms and the accompanying level of the storm risk premium within a given year. Thunderstorms regularly hit the U.S. from April to October and generate the highest damages in quarter three (see, e.g., Trapp et al., 2007). We find that the average magnitude of the storm risk premium also peaks during the third quarter. We interpret this result as a confirmation of the risk-based nature of the 100 premium, indicating that investors of storm-risky stocks are compensated exactly when these stocks are most likely to decline in value. Second, we investigate the relationship between the storm risk premium and firms' geographic locations. To this end, we split the sample in two parts: firms headquartered in states that were historically exposed to significant thunderstorm activity and firms headquartered 105 in other states. We detect a statistically significant storm risk premium only for the former. Third, we examine the role of salience in the compensation of storm risk for investors. For this purpose, we download all companies' 10-K, 10-K405 and 10-KSB filings from the EDGAR website of the U.S. Securities and Exchange Commission (SEC). We define salient firms as those that mention the keywords 110 "severe storm", "storms", or "thunderstorm" (lowercase and capitalized) at least once in their financial statements of the past five years. In each month, we then dynamically split the sample into "salient" and "non-salient" firms based on a

115 storm risk premium is emergent only for the salient firms.

Our results have several important implications. First and foremost, firms that are threatened by storm risk exhibit a higher cost of equity than their peers.

textual analysis and sort on LSLG betas in each of the two subsamples: The

An elevated cost of equity may have a major impact on the firm's ability to obtain financing, but, at the same point, will also trigger own decisions about the geographical location of establishments or the selection of suppliers. Second, 120 in the face of increasing climate change, the impact of storm risk is expected to risk even further, making it probable that the premium will persist in the long run.<sup>4</sup> Third, while insurance coverage could take pressure off the cost of equity, the price of natural catastrophe insurance is already high and can be expected to grow even further as climate change deforms the distribution of insured losses. 125 Notwithstanding new solutions for the transfer of natural disaster risk, such as insurance-linked securities (ILS),<sup>5</sup> protection gaps are therefore likely to become wider instead of narrower. Fourth, we document how natural disaster risk is linked to asset returns, implying that insurance and capital markets are converging much faster than previously thought.

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The remainder of the paper is organized as follows. In Section 2, we review the related literature. Section 3 lays the theoretical foundations in form of an extended consumption-based asset pricing model with heterogeneous agents subject to idiosyncratic consumption shocks. Section 4 introduces the data. Section 5 empirically shows that a stock's *LSLG* beta is priced in the cross-section of domestic returns. In Section 6, we provide additional tests to rationalize the emergence and magnitude of the storm risk premium. Section 7 concludes.

<sup>&</sup>lt;sup>4</sup>See Trapp et al. (2007) for an extrapolation of thunderstorm risk throughout the 21st century.

<sup>&</sup>lt;sup>5</sup>ILS allow for a direct transfer of disaster risk to capital markets (see, e.g., Braun, 2016)

## 2. Related Literature

Our work primarily contributes to the rapidly expanding literature on asset pricing implications of physical climate risk (see Gostlow, 2022; Sun et al., 2021; Hain et al., 2022; Schubert, 2022; Bua et al., 2022; Acharya et al., 2023; Lontzek et al., 2023; Sautner et al., 2023a; Kruttli et al., 2023).<sup>6</sup> The paper closest to ours is Kruttli et al. (2023), who quantify the extent of extreme weather uncertainty faced by firms and analyze the pricing of this uncertainty. More specifically, they focus on changes in implied volatility around hurricane landfalls for stock options of firms with facilities in the disaster area. By evaluating analyst calls, they then identify business interruption and physical damages as main drivers of uncertainty and document that the corresponding idiosyncratic volatility has been priced after Hurricane Sandy in 2012.

Our paper differs from theirs in at least three ways. First, in contrast to Kruttli et al. (2023), we do not focus on idiosyncratic volatility but on the covariation of stock returns with extreme weather risk. Second, instead of hurricanes, our analysis is based on severe convective storms, which are less salient but more frequently occurring.<sup>7</sup> This allows us to estimate individual stocks' betas with regard to storm risk and their asset pricing implications. Third, we offer a different theoretical explanation for the pricing of local extreme weather events that affect subsets of households and firms in the economy. Kruttli et al. (2023) connect uncertainty and expected returns by modifying the model of Merton (1987), which

<sup>&</sup>lt;sup>6</sup>A related literature looks at the effects of sea level rise on real estate markets (Bernstein et al., 2019; Baldauf et al., 2020; Keys & Mulder, 2020; Murfin & Spiegel, 2020; Bakkensen & Barrage, 2021; Gourevitch et al., 2023).

 $<sup>^{7}</sup>$ Kruttli et al. (2023) identify 37 events in the time period from 1996 to 2019, whereas our data comprises ten-thousands of convective storm events.

assumes that investors are underdiversified. We extend the consumption-based framework with heterogeneous agents of Constantinides & Duffie (1996) to show 160 under which conditions idiosyncratic weather shocks may produce a risk premium.

We also relate to the broader climate finance literature, which has previously concentrated on carbon risk (see Ilhan et al., 2020; Bolton & Kacperczyk, 2021a,b), transition risk (see Dietz et al., 2016), hedging (see Baker et al., 2022;

Andersson et al., 2016; Engle et al., 2020), the importance of climate risks for 165 institutional investors (see Roth Tran, 2019; Krueger et al., 2020), the measuring of climate risk (see Sauther et al., 2023b), and firms' access to capital (see Schüwer et al., 2019). We add evidence that investors care about severe convective storms as a specific type of climate-related event when determining firms' cost of equity. 170

Given our theoretical framework, this paper also speaks to the strand of the asset pricing literature that incorporates rare disasters into consumptionbased models to explain the historical equity premium (Rietz, 1988; Barro, 2006; Berkman et al., 2011; Gabaix, 2012; Wachter, 2013). While these studies focus on political and economic events, such as wars and recessions, anecdotal evidence indicates that extreme natural disasters may lead to severe economic contractions as well.<sup>8</sup> Due to their extraordinarily long recurrence periods, however, the impact of mega catastrophes on asset prices is hard to measure empirically. We focus on recurring thunderstorm risk that may not be extreme enough to affect consumption growth of the representative investor, but can increase consumption

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<sup>&</sup>lt;sup>8</sup>For instance, the San Francisco earthquake in 1906 reduced U.S. GNP by 1.5-1.8 percentage points and contributed to the financial crisis and the stock market crash in 1907 (Odell & Weidenmier, 2004).

heterogeneity in the economy.

Since the most extreme form of storms are hurricanes, we also add to the recent literature on the corporate finance implications of hurricane risk. Contributions in this strand show how hurricanes impact firms through management reactions (see

Dessaint & Matray, 2017), cash flow shocks (see Brown et al., 2021), reallocation of capital (see Cortés & Strahan, 2017), and credit constraints (see Collier et al., 2020). There are even immediate connections between hurricane risk and stock markets through uncertainty effects on market liquidity, overreactions of fund managers, and fire sales by hurricane-struck investors with spontaneous liquidity needs (see Rehse et al., 2019; Tubaldi, 2021; Alok et al., 2020). We extend this literature by unveiling a link between convective storm exposure and firm value.

Finally, we add to the thriving research stream on the economics of Previous studies in this field have considered the imnatural disasters. pact of natural disasters on growth (see Strobl, 2011; Cavallo et al., 2013; Felbermayr & Gröschl, 2014), consumption (see Sawada & Shimizutani, 2008; 195 Aladangady et al., 2017), income (see Miljkovic & Miljkovic, 2014), firm sales (see Addoum et al., 2020), and local labor markets (see Belasen & Polachek, 2008; McIntosh, 2008). Other articles focused on post-disaster recovery effects (see Döhrmann et al., 2017; del Valle et al., 2020), major implications of natural catastrophe risk for policymakers (see Michel-Kerjan & Kunreuther, 2011; 200 Pindyck & Wang, 2013; Martin & Pindyck, 2015) as well as the economics of climate change, which will likely magnify future losses from atmospheric natural disasters (see Stern, 2008; Custodio et al., 2021). Our findings enrich this literature with empirical evidence for the relevance of extreme weather risk in financial markets. 205

## 3. Theoretical Foundation

Below, we build a theoretical framework rooted in consumption-based asset pricing with heterogeneous agents subject to idiosyncratic consumption shocks (see Mankiw, 1986; Weil, 1992; Heaton & Lucas, 1996; Constantinides & Duffie, 1996; Gomes & Michaelides, 2011). Extreme weather events are a prime example for an aggregate shock that does not spread equally throughout the economy. *Ex ante*, a large fraction of individuals are exposed. *Ex post*, however, the consumption loss is concentrated among a few. Severe convective storms in particular can impact households and businesses in the disaster area through a variety of economic channels such as direct damage to physical assets as well as disruptions of production networks, supply chains, sales activities, and utility lifelines (Hallegatte, 2015; Kruttli et al., 2023).

Apart from investor heterogeneity, we assume incomplete consumption insurance as in Mankiw (1986), implying that there are no contingent-claims mar-<sup>220</sup> kets that allow for full risk sharing among the heterogeneous agents in the economy. This is a reasonable conjecture, because insurance against large-scale natural disaster risk is largely unavailable or unaffordable.<sup>9</sup> Accordingly, empirical evidence rejects the full consumption insurance hypothesis in this context (see, e.g., Sawada & Shimizutani, 2007). With regard to convective storms, wind and extreme precipitation are the major loss drivers (see, e.g., Larsen, 2016;

<sup>&</sup>lt;sup>9</sup>The reluctance of insurance companies to provide coverage can be attributed to capitalization frictions and nondiversification traps (Jaffee & Russell, 1997; Froot, 2001; Ibragimov et al., 2009). Attempts to solve the problem through alternative risk transfer solutions and public private partnerships have been increasing in recent decades (Cummins, 2006; Cummins & Trainar, 2009). Nevertheless, natural disaster protection gaps remain substantial (Holzheu & Turner, 2018).

Wing et al., 2020). They disrupt transmission and distribution (T&D) lines, overburden sewage systems, and results in widespread flooding of urban agglomerations, thus inflicting serious physical damage and business interruption losses on the economy (Vilier et al., 2014). These losses are generally underinsured. Despite the availability of subsidized coverage from the National Flood Insurance Program (NFIP), e.g., flood insurance take-up rates in the U.S. remain very low (Hu, 2022).<sup>10</sup>

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To begin with, consider the model of Constantinides & Duffie (1996). Assume that consumers exhibit homogeneous preferences, but heterogeneous consumption <sup>235</sup> (income) processes that are nonstationary and heteroskedastic.<sup>11</sup> Markets are arbitrage-free and consumption comprises labor income plus investment proceeds. The model's main asset pricing implications are reflected by the following Euler equation (see Constantinides & Duffie, 1996):

$$\mathbb{E}_{t}[\tilde{R}_{t+1}^{e}] = -\frac{cov_{t}[\tilde{H}_{t+1}, \tilde{R}_{t+1}^{e}]}{\mathbb{E}_{t}[\tilde{H}_{t+1}]}, \qquad (1)$$

where  $\mathbb{E}_t[\cdot]$  and  $cov_t[\cdot]$  are the expectation and covariance conditional on the information set available at time t,  $\tilde{R}^e_{t+1}$  represents the stochastic excess return of a risky asset (at time t + 1) and  $\tilde{H}_{t+1}$  denotes the stochastic discount factor (SDF) or pricing kernel (at time t + 1). With constant relative risk aversion (CRRA) represented by the power utility function over time-t consumption  $C_t$ , the pricing

 $<sup>^{10}\</sup>mathrm{Munich}$  Re, e.g., estimates that only 5% of U.S. homeowners are insured against flood losses.

<sup>&</sup>lt;sup>11</sup>In both Mankiw (1986) and Constantinides & Duffie (1996), the idiosyncratic income processes are consistent with a given aggregate income process, as, e.g., faced by a representative investor.

kernel  $H_{t+1}$  introduced by Constantinides & Duffie (1996) is defined as follows:

$$\tilde{H}_{t+1} = \beta \left(\frac{\tilde{C}_{t+1}}{C_t}\right)^{-\alpha} \exp\left(\frac{\alpha \left(\alpha + 1\right)}{2} \tilde{\gamma}_{t+1}^2\right).$$
(2)

Here,  $\alpha$  equals the RRA coefficient<sup>12</sup>,  $\beta$  is the subjective time-discount factor, and  $\tilde{\gamma}_{t+1}^2$  is the (cross-sectional) variance of individual log consumption growth. Abusing terminology, we will refer to  $\tilde{\gamma}_{t+1}^2$  as consumption inequality. (1) implies that an asset carries a risk premium, if individuals expect its future excess returns to exhibit a negative covariance with  $\tilde{H}_{t+1}$ . The second factor in (2) reflects the heterogeneous agents' dislike towards uninsurable idiosyncratic consumption risk. For homogeneous consumers,  $\tilde{\gamma}_{t+1}^2 = 0$  so that (1) reduces to the Euler equation of the standard representative-investor consumption-based model.

Through (2), the RRA coefficient  $\alpha$  enters the covariance in (1), which hampers an empirical estimation of the model. Therefore, we draw on the extended Stein's Lemma introduced by Söderlind (2009) to analytically isolate  $\alpha$ :

Assume (a) the joint distribution of  $\tilde{x}$  and  $\tilde{y}$  is a mixture of n bivariate normal distributions; (b) the mean and variance of  $\tilde{y}$  is the same in each of the ncomponents; (c)  $h(\tilde{y})$  is a differentiable function such that  $\mathbb{E}[|h'(\tilde{y})|] < \infty$ . Then, <sup>255</sup>  $cov[\tilde{x}, h(\tilde{y})] = \mathbb{E}[h'(\tilde{y})] \cdot cov[\tilde{x}, \tilde{y}].$ 

Given the log SDF is Gaussian, we can proceed as follows. Recognizing that

<sup>&</sup>lt;sup>12</sup>Since  $u(C_t) = \frac{C_t^{1-\alpha}}{1-\alpha}$ ,  $\alpha \to 1$  leads to  $u(C_t) = \ln(C_t)$ . The marginal utility is therefore  $u'(C_t) = C_t^{-\alpha}$ 

 $\tilde{x} = \tilde{R}_{t+1}^e, \ \tilde{y} = \ln(\tilde{H}_{t+1}), \ \text{and} \ h(\cdot) = \exp(\cdot), \ \text{we may decompose the covariance}$  $cov_t[\tilde{H}_{t+1}, \tilde{R}_{t+1}^e] \ \text{in} \ (1) \ \text{as follows:}$ 

$$cov_t[\tilde{H}_{t+1}, \tilde{R}^e_{t+1}] = \mathbb{E}_t[\tilde{H}_{t+1}] \cdot cov_t[\tilde{h}_{t+1}, \tilde{R}^e_{t+1}],$$
(3)

with  $\tilde{h}_{t+1} = \ln(\tilde{H}_{t+1})$ . Denoting log consumption growth  $\Delta \tilde{c}_{t+1} = \ln(\tilde{C}_{t+1}/C_t)$ , we obtain the following expression for the log SDF:

$$\tilde{h}_{t+1} = \ln(\beta) - \alpha \Delta \tilde{c}_{t+1} + \frac{\alpha(\alpha+1)}{2} \tilde{\gamma}_{t+1}^2, \qquad (4)$$

which implies

$$cov_t[\tilde{h}_{t+1}, \tilde{R}_{t+1}^e] = -\alpha \cdot cov_t[\Delta \tilde{c}_{t+1}, \tilde{R}_{t+1}^e] + \frac{\alpha(\alpha+1)}{2} \cdot cov_t[\tilde{\gamma}_{t+1}^2, \tilde{R}_{t+1}^e].$$
(5)

The second covariance on the right hand side will be nonzero, if consumption inequality is correlated with the excess return of the risky asset. By means of (3) and (5), we may restate the risk premium (1) as follows:

$$\mathbb{E}_{t}[\tilde{R}_{t+1}^{e}] = \rho_{t}[\Delta \tilde{c}_{t+1}, \tilde{R}_{t+1}^{e}] \cdot \sigma_{t}[\Delta \tilde{c}_{t+1}] \cdot \sigma_{t}[\tilde{R}_{t+1}^{e}] \cdot \alpha \qquad (6)$$
$$- \rho_{t}[\tilde{\gamma}_{t+1}^{2}, \tilde{R}_{t+1}^{e}] \cdot \sigma_{t}[\tilde{\gamma}_{t+1}^{2}] \cdot \sigma_{t}[\tilde{R}_{t+1}^{e}] \cdot \frac{\alpha(\alpha+1)}{2}.$$

In addition to the variables of the classical representative investor model included in the first summand of (6), we have a second driver of the risk premium, governed by the correlation  $\rho_t[\tilde{\gamma}_{t+1}^2, \tilde{R}_{t+1}^e]$  as well as the standard deviations  $\sigma_t[\tilde{\gamma}_{t+1}^2]$ and  $\sigma_t[\tilde{R}_{t+1}^e]$ . Hence, the model predicts a risk premium for assets, whose future excess returns are expected to positively correlate with log consumption growth and negatively correlate with consumption inequality. Assets with these properties tend to suffer when consumption growth is low and when consumption inequality is large. Both characteristics are disfavored by the heterogeneous agents.

Next, we interlace extreme weather risk as a fundamental factor. To this end, let  $\Delta \tilde{l}_{t+1} = \ln(\tilde{L}_{t+1}/\tilde{L}_t)$  be log storm loss growth or *LSLG*, with  $\tilde{L}_t$  denoting per capita storm losses at time t. We proceed by demeaning and standardizing the key random variables  $\Delta \tilde{c}_{t+1}$ ,  $\tilde{\gamma}_{t+1}^2$ , and  $\Delta \tilde{l}_{t+1}$ . This allows us to decompose the correlations in (6) as follows:<sup>13</sup>

$$\mathbb{E}_{t}[\tilde{R}_{t+1}^{e}] = \left(\rho_{t}[\Delta \tilde{c}_{t+1}, \Delta \tilde{l}_{t+1}] \cdot \rho_{t}[\tilde{R}_{t+1}^{e}, \Delta \tilde{l}_{t+1}] + \mathbb{E}_{t}[\Delta \tilde{c}_{t+1}^{*}\tilde{R}_{t+1}^{e*}]\right) \cdot \alpha$$
$$- \left(\rho_{t}[\tilde{\gamma}_{t+1}^{2}, \Delta \tilde{l}_{t+1}] \cdot \rho_{t}[\tilde{R}_{t+1}^{e}, \Delta \tilde{l}_{t+1}] + \mathbb{E}_{t}[\Delta \tilde{\gamma}_{t+1}^{*2}\tilde{R}_{t+1}^{e*}]\right) \cdot \frac{\alpha(\alpha+1)}{2}. (7)$$

 $\tilde{c}_{t+1}^*$ ,  $\tilde{R}_{t+1}^{e*}$  as well as  $\Delta \tilde{\gamma}_{t+1}^{*2}$  reflect those components of the random variables  $\tilde{c}_{t+1}$ ,  $\tilde{R}_{t+1}^e$  and  $\tilde{\gamma}_{t+1}^2$  that are orthogonal to  $\Delta \tilde{l}_{t+1}$ .<sup>14</sup> Equation (7) predicts a storm risk premium based on expected correlations between macroeconomic fundamentals and *LSLG* ( $\rho_t[\Delta \tilde{c}_{t+1}, \Delta \tilde{l}_{t+1}]$ ,  $\rho_t[\tilde{\gamma}_{t+1}^2, \Delta \tilde{l}_{t+1}]$ ) and the expected correlation between the excess return on a risky asset and *LSLG* ( $\rho_t[\tilde{R}_{t+1}^e, \Delta \tilde{l}_{t+1}]$ ). By the law of iterated expectations, this equation also holds for unconditional moments.

We can now aim for an empirical verification in two steps: For a storm risk premium to arise, we need (i) *LSLG* to be (negatively) correlated with log consumption growth and/or (positively) correlated with consumption inequality and

<sup>&</sup>lt;sup>13</sup>The mathematical derivation underlying the decomposition of  $\rho_t[\Delta \tilde{c}_{t+1}, \tilde{R}^e_{t+1}]$  and  $\rho_t[\tilde{\gamma}^2_{t+1}, \tilde{R}^e_{t+1}]$  can be found in the Appendix (Section 8). Specifically, we apply Equation (19) with  $X = \Delta \tilde{c}_{t+1}$  or  $X = \tilde{\gamma}^2_{t+1}$  as well as  $Y = \Delta \tilde{l}_{t+1}$  and  $Z = \tilde{R}^e_{t+1}$ .

<sup>&</sup>lt;sup>14</sup>Note that (7) does no longer contain standard deviations, because the variables have been standardized.

(ii) *LSLG* to be negatively correlated with excess returns on the risky asset. We expect condition (i) to hold because there is prior empirical evidence that extreme weather events impact consumer spending in affected states (see Auffret,

- 285 2003; Aladangady et al., 2017) and that they exacerbate within-country income inequality (see Miljkovic & Miljkovic, 2014; Palagi et al., 2022; Zanocco et al., 2022; Smiley et al., 2022). Income inequality, in turn, is a common measure for consumption inequality (see, e.g., Attanasio & Pistaferri, 2016; Chen & Yang, 2019). Moreover, we expect the stocks of exposed firms to fulfill condition (ii) because,
- <sup>290</sup> just as households, businesses are known to be underinsured against natural disasters (see, e.g., Kruttli et al., 2023). Reasons are expensive insurance premiums and the shortage of coverage in particularly exposed regions, which can be attributed to nondiversification traps and capitalization frictions (see, e.g., Zanjani, 2002; Ibragimov et al., 2009). Thus, even firms that are prepared to pay high premiums for property and business interruption policies will often be unable to fully insure against extreme weather events. Stocks of exposed firms should thus be sensitive to extreme weather losses.

## 4. Data

## 4.1. Storm losses and macroeconomic data

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To test the empirical implications of our theory, we merge data from several sources. We estimate  $\Delta \tilde{c}$  from per capita U.S. consumption expenditures and  $\tilde{\gamma}^2$ as the state-level cross-sectional variance of log income growth. We adjust nominal figures using the Consumer Price Index (CPI) (base year 2009). Both quarterly consumption and income statistics have been obtained from the BEA. Moreover, we estimate  $\Delta \tilde{l}$ , i.e., *LSLG* based on inflation-adjusted thunderstorm loss data (per capita) from the Spatial Hazard Events and Losses Database for the United States (SHELDUS). SHELDUS is a natural disaster database capturing a large range of perils like thunderstorms, hurricanes, floods, and wildfires. The data encompasses event dates, event locations, property losses, crop losses, as well as injuries and fatalities since 1960. We download the per capita property and crop

losses caused by thunderstorms in each month and across all states. Subsequently, we log and difference this time series to obtain monthly LSLG (per capita). To match the frequency of the consumption data, we also generate a quarterly series of LSLG. Consistent with  $\Delta \tilde{c}$  and  $\tilde{\gamma}^2$ ,  $\Delta \tilde{l}$  is considered in real terms (2009 US dollars)

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Figure 1 shows the yearly number of severe thunderstorms in the U.S. as given by SHELDUS data in combination with the global temperature anomalies in the same time period. Both have been increasing since the 1980s. We run a Chow test and identify a structural change around 1995 (F-statistic: 8.7639, p-value: 0.0005). The average number of yearly disaster events jumped from 4402 for the period from 1960 to 1994 to 6642 between 1995 and 2019. This difference in means between these periods is statistically significant (t-statistic: -5.5318, p-value: 0.0000) and likely attributable to anthropogenic forcing rather than natural cycles (Hoeppe, 2016).<sup>15</sup> We use this insight to guide our empirical analyses in the following section. In particular, the increase in the mean number of events suggests that if severe storm risk is an economic risk factor that drives financial markets, it probably has been since the mid 1990s.

<sup>&</sup>lt;sup>15</sup>Environments with high levels of convective available potential energy (CAPE) are known to be more conducive to the formation of severe thunderstorms and CAPE increases with climate change (Brooks, 2013).

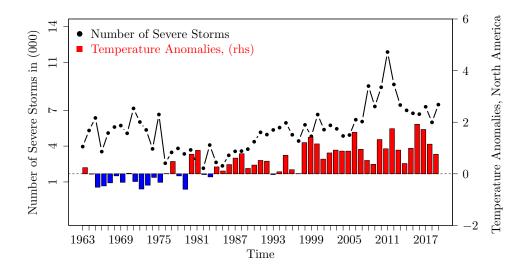


Figure 1: Temperature Anomalies and Number of Severe Thunderstorms This figure shows the temperature anomalies in North America in °C (right axis) as published by the NOAA National Centers for Environmental information together with the yearly number of severe thunderstorms (left axis) from SHELDUS.

### 4.2. Stock Market and Accounting Data

In addition to the thunderstorm losses and the macroeconomic data, we obtain monthly returns of all common stocks traded on the NYSE, AMEX, and NASDAQ from June 1, 1964 to December 31, 2019.<sup>16</sup> Those are available in the CRSP/Compustat Merged (CCM) database (share code 10 and 11) that we access through Wharton Return Data Service (WRDS). Following Denis et al. (2002), we split our sample into purely domestic and globally-diversified firms based on their international sales in the Compustat segment data.<sup>17</sup> We consider any firm as

<sup>&</sup>lt;sup>16</sup>This is the usual time period for empirical asset pricing studies, because an expansion of the CRSP database in August 1962 dramatically increased the number of available stocks (see, e.g., Kelly & Jiang, 2014).

<sup>&</sup>lt;sup>17</sup>Since 1977, companies in the U.S. must report audited data on foreign segments that comprise more than 10% of consolidated sales, profits or assets.

domestic if it reports at least 90% of sales within U.S. borders. Our focus in the analysis will be on domestic firms since international diversification of sales and assets is a highly plausible remedy against losses from domestic extreme weather events. For each firm, we add headquarter location, CIK numbers, and relevant firm characteristics from the CRSP/Compustat sample. For the period from 1995,

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events. For each firm, we add headquarter location, CIK numbers, and relevant firm characteristics from the CRSP/Compustat sample. For the period from 1995, our sample comprises 3'626 domestic firms and 288'577 firm-month return observations.

| Domestic Firms $(N = 3'626)$ |        |        |        |         |              |                 |                 |  |
|------------------------------|--------|--------|--------|---------|--------------|-----------------|-----------------|--|
| 01/1995 - 12/2019            | mean   | s.d.   | skew   | kurt    | 25% quantile | 50%<br>quantile | 75%<br>quantile |  |
| $\beta^{\Delta \tilde{l}}$   | 0.053  | 1.125  | 0.790  | 26.185  | -0.484       | 0.011           | 0.552           |  |
| size                         | 5.392  | 2.016  | 0.154  | 2.676   | 3.942        | 5.326           | 6.579           |  |
| btm                          | 0.993  | 2.302  | 12.502 | 262.995 | 0.357        | 0.647           | 1.068           |  |
| mkt beta                     | 1.034  | 0.765  | 0.905  | 5.630   | 0.524        | 0.922           | 1.425           |  |
| id vola                      | 0.144  | 0.09   | 3.252  | 33.492  | 0.085        | 0.123           | 0.178           |  |
| coskew                       | -0.176 | 0.214  | -0.011 | 4.723   | -0.314       | -0.181          | -0.043          |  |
| reversal                     | 0.941  | 16.501 | 2.773  | 38.298  | -6.624       | -0.113          | 6.698           |  |
| past ret                     | 10.595 | 66.093 | 4.038  | 49.570  | -22.125      | 1.758           | 28.438          |  |

#### Table 1: Summary Statistics

This table displays summary statistics for the main variables used in this study (pooled over all stocks and months). The first four columns show the mean, standard deviation, skewness, and kurtosis of the pooled data. The three last columns show the 25%-quantile, 50%-quantile (median), 75%-quantile of each variable.  $\beta^{\Delta \tilde{l}}$  is a firm's *LSLG* beta. Size is the natural logarithm of a firm's market capitalization. Book-to-market (btm) ratios are computed in line with Fama & French (1993), who assume that the accounting data for a specific calendar year is not known until the end of June of the subsequent year.<sup>18</sup> Market beta (mkt beta) is estimated by means of a 60-month rolling CAPM-regression on the market factor from Ken French's website. Following Ruenzi et al. (2020), we use standard deviations of the excess returns with the market factor is also estimated based on a 60-month rolling window. Moreover, we account for short-term reversal (reversal), defined as the stock's return in month t, and stock-level momentum, defined as the return during the 11-month period from month t-11 until month t-1 (past ret) (Jegadeesh, 1990; Jegadeesh & Titman, 1993, respectively).

Table 1 contains summary statistics of firms' LSLG betas  $(\beta^{\Delta \tilde{l}})$ , and additional firm characteristics. LSLG betas are computed based on a 60-month rolling re-

- <sup>345</sup> gression of the stocks' excess returns on the Fama & French (1993) three-factor model plus Carhart (1997)'s momentum factor and *LSLG* (see next Section 5.2). Size is the natural logarithm of a firm's monthly market capitalization. Bookto-market ratios are computed in line with Fama & French (1993), who assume that the accounting data for a specific calendar year is not known until the end of June of the subsequent year.<sup>19</sup> Market beta is estimated by means of a 60-month rolling CAPM-regression on the market factor from Ken French's website. Following Ruenzi et al. (2020), we use standard deviations of the residuals of these
- regressions as a measure of idiosyncratic volatility. Coskewness of the excess returns with the market factor is also estimated based on a 60-month rolling window. Moreover, we account for the past return during the 11-month period from month t - 11 until t - 1 (stock-level momentum) and the past one-month return (stock-level reversal) (Jegadeesh & Titman, 1993; Jegadeesh, 1990, respectively).

We complement the descriptive statistics in Table 1 with correlations between the firm characteristics, shown in Table 2.

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## 5. Empirical Analysis

## 5.1. Extreme Weather Risk and Macroeconomic Fundamentals

In line with our theoretical framework, we now investigate the empirical correlations between LSLG ( $\Delta \tilde{l}$ ), log consumption growth ( $\Delta \tilde{c}$ ), and consumption <sup>365</sup> inequality ( $\tilde{\gamma}^2$ ). Due to the structural break in our storm and climate data revealed in Section 4, we split the sample in the time period before and after

<sup>&</sup>lt;sup>19</sup>We exclude firm-months with missing book-to-market estimates.

| Domestic Firms $(N = 3'626)$ |                            |       |      |         |         |        |          |          |  |
|------------------------------|----------------------------|-------|------|---------|---------|--------|----------|----------|--|
| $01/1995 {-} 12/2019$        | $\beta^{\Delta \tilde{l}}$ | size  | btm  | mk beta | id vola | coskew | reversal | past ret |  |
| $\beta^{\Delta \tilde{l}}$   | 1                          | -     | -    | -       | -       | -      | -        | -        |  |
| size                         | -0.04                      | 1     | -    | -       | -       | -      | -        | -        |  |
| btm                          | 0.02                       | -0.13 | 1    | -       | -       | -      | -        | -        |  |
| mkt beta                     | 0.03                       | 0.07  | 0    | 1       | -       | -      | -        | -        |  |
| id vola                      | 0.11                       | -0.44 | 0.04 | 0.33    | 1       | -      | -        | -        |  |
| coskew                       | -0.04                      | 0.01  | 0.00 | -0.09   | 0.03    | 1      | -        | -        |  |
| reversal                     | 0.00                       | 0.05  | 0.02 | 0.01    | 0.04    | 0.03   | 1        | -        |  |
| past return                  | 0.01                       | 0.13  | 0.05 | 0.03    | 0.09    | 0.04   | 0.21     | 1        |  |

#### Table 2: Correlations

This table displays linear correlations between the independent variables used in this study (pooled over all stocks and months).  $\beta^{\Delta \tilde{l}}$  is a firm's *LSLG* beta. Size is the natural logarithm of a firm's market capitalization. Book-to-market (btm) ratios are computed in line with Fama & French (1993), who assume that the accounting data for a specific calendar year is not known until the end of June of the subsequent year.<sup>20</sup> Market beta (mkt beta) is estimated by means of a 60-month rolling CAPM-regression on the market factor from Ken French's website. Following Ruenzi et al. (2020), we use standard deviations of the residuals of these regressions as idiosyncratic volatilities (id vola). Coskewness (coskew) of the excess returns with the market factor is also estimated based on a 60-month rolling window. Moreover, we account for short-term reversal (reversal), defined as the stock's return in month t, and stock-level momentum, defined as the return during the 11-month period from month t - 11 until month t - 1 (past ret) (Jegadeesh, 1990; Jegadeesh & Titman, 1993, respectively).

1995. Table 3 contains a range of descriptive statistics for the three fundamental variables  $\Delta \tilde{l}$ ,  $\Delta \tilde{c}$ , and  $\tilde{\gamma}^2$  together with the relevant correlations for the periods Q2/1963-Q4/1994 and Q1/1995-Q4/2019.<sup>21</sup> We find log consumption growth to be generally uncorrelated with *LSLG*:  $\rho[\Delta \tilde{c}, \Delta \tilde{l}]$  does not significantly differ from zero in any of the two time periods. This is reasonable as only the most extreme natural disasters have loss potentials great enough to affect consumption

growth (and thus marginal utility) of the representative agent (Bauer et al., 2013; Braun et al., 2019).<sup>22</sup> However, such events are clearly too rare to drive an em-<sup>375</sup> pirical correlation over a time horizon of six decades. In contrast, the correlation between *LSLG* and consumption inequality ( $\rho[\tilde{\gamma}^2, \Delta \tilde{l}]$ ) is positive (value of 0.249) and statistically significant at the 5% level for the period from 1995 to 2019. This is consistent with existing empirical evidence for the impact of extreme weather losses on income inequality. Hence, the first necessary condition for a storm risk premium is given from 1995 onwards.

## 5.2. LSLG Betas and Univariate Sorts

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We will now examine the second condition for the storm risk premium, i.e., a negative correlation between excess returns and *LSLG*. First, we convert all returns into excess returns by subtracting the contemporary one-month T-Bill rate. Next, we measure the stocks' storm risk sensitivities by means of *LSLG* betas

<sup>&</sup>lt;sup>21</sup>Both storm losses and consumption are flow measures. We thus require a timing convention to compute log growth. As suggested by Campbell (2003), we resort to an end-of-period logic, meaning that  $\Delta \tilde{l}$  and  $\Delta \tilde{c}$  in a specific period are calculated by dividing the level in the current period by the level in the previous period.

<sup>&</sup>lt;sup>22</sup>A mega-thrust earthquake or a super storm that directly hit a densely populated area of major economic importance could have this effect. The 1906 San Francisco bay earthquake is an example (for details see Odell & Weidenmier, 2004).

| Q1/1963-Q4/1994    | mean   | median | s.d.  | min.   | max.   | $\rho[\cdot,\Delta \tilde{l}]$  | p-val.  |
|--------------------|--------|--------|-------|--------|--------|---------------------------------|---------|
| $\Delta \tilde{l}$ | 0.009  | 0.147  | 3.216 | -8.622 | 10.235 | 1.000                           |         |
| $\Delta \tilde{c}$ | 0.486  | 0.526  | 0.906 | -3.452 | 2.268  | 0.048                           | 0.592   |
| $	ilde{\gamma}^2$  | 1.812  | 1.062  | 1.904 | 0.184  | 9.034  | 0.047                           | 0.602   |
| Q1/1995-Q4/2019    | mean   | median | s.d.  | min.   | max.   | $\rho[\cdot, \Delta \tilde{l}]$ | p-val.  |
| $\Delta \tilde{l}$ | -0.017 | -0.015 | 2.679 | -5.471 | 5.453  | 1.000                           |         |
| $\Delta \tilde{c}$ | 0.549  | 0.559  | 0.522 | -1.554 | 1.716  | -0.039                          | 0.698   |
| $\tilde{\gamma}^2$ | 0.722  | 0.389  | 0.723 | 0.086  | 3.834  | 0.249                           | 0.012** |

Table 3: Descriptive Statistics and Correlations for SLG and Macroeconomic Fundamentals This table shows the mean, median, standard deviation (s.d.), minimum and maximum for the quarterly time series of LSLG ( $\Delta \tilde{l}$ ), log consumption growth ( $\Delta \tilde{c}$ ), and income inequality ( $\tilde{\gamma}^2$ ) in the periods Q1/1963-Q4/1994 and Q1/1995-Q4/2019. Moreover, it includes empirical estimates for the linear correlations  $\rho[\Delta \tilde{c}, \Delta \tilde{l}]$  and  $\rho[\tilde{\gamma}^2, \Delta \tilde{l}]$ .

(i.e., a transformed correlations), denoted  $\beta_i^{\Delta \tilde{l}}$ . The latter reflect the sensitivity of a stock's excess returns with regard to  $\Delta \tilde{l}$ . We estimate the monthly *LSLG* betas using the following time series regression over the 60 months prior to the sorting date:

$$R_{i,t}^{e} = \alpha_{i} + \beta_{i}^{MKT} MKT_{t} + \beta_{i}^{HML} HML_{t} + \beta_{i}^{SMB} SMB_{t} + \beta_{i}^{MOM} MOM_{t} + \beta_{i}^{\Delta \tilde{l}} \Delta \tilde{l}_{t} + \epsilon_{i,t}.$$
(8)

 $R_{i,t}^e$ ,  $MKT_t$ ,  $HML_t$ ,  $SMB_t$  and  $MOM_t$  are the monthly excess returns on stock *i*, the market factor, and the Fama & French (1993) factors as well as the Carhart (1997) momentum factor, reflecting book-to-market, size and momentum anomalies.

Stocks of firms that suffer (benefit) in the wake of severe storm events will exhibit a negative (positive)  $\beta_i^{\Delta \tilde{l}.23}$  To test our second condition for the storm

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<sup>&</sup>lt;sup>23</sup>Concrete examples can be found in Tables 12 of the Appendix.

risk premium, we first sort the monthly cross sections of stocks into value-weighted quintile portfolios based on their LSLG betas in month t.<sup>24</sup> We then evaluate raw and risk-adjusted returns in month t + 1. The portfolio with the largest negative (positive) LSLG beta comprises the most (least) risky stocks. Thus, from the perspective of investors, stocks with negative LSLG betas should earn higher excess than stocks with positive LSLG betas.

Table 4 shows the results for the time period  $06/1969 - 12/1994^{25}$  in the upper panel and for the time period 01/1995 - 12/2019 in the lower panel. We report 395 the portfolio with the highest negative (positive) LSLG betas as portfolio 1 (portfolio 5) at the top (bottom). Economically, portfolio 1 reflects the stocks that are most exposed to extreme weather risk and portfolio 5 acts as an extreme weather risk insurance for investors. The row labeled 1-5 contains the corresponding zero-investment portfolio, which will hereafter refer to as NMP (negative minus 400 positive LSLG beta). Average betas are included in the first column and average excess returns in the second column. The remaining columns indicate the abnormal excess returns (alphas) that remain when regressing the excess return time series of the respective portfolios on the capital asset pricing model (CAPM), the Fama & French (1993) three-factor model and the Carhart (1997) four-factor 405 model.

In line with our theory, we find a significant storm risk effect for domestic firms in the period from 01/1995 - 12/2019. The average monthly excess returns exhibit

 $<sup>^{24}\</sup>mathrm{As}$  is common in the literature, we exclude stocks with the 0.5% lowest market cap in a given month.

 $<sup>^{25}{\</sup>rm The}$  first time period can be explained as follows. The CRSP/Compustat merged data begins in June 1964 and we require 60 months for the estimation of our first LSLG beta.

a clean monotonic decrease from portfolio 1 (1.007%) to portfolio 5 (0.468%). Accordingly, the zero-investment portfolio NMP earned a highly significant average 410 excess return of 0.538% per month (6.5% p.a.). Even after controlling for the established factors in columns four and five, we are left with sizeable and statistically significant abnormal returns.<sup>26</sup> Also consistent with our theoretical considerations, we do not find a storm risk premium for the period 06/1969 - 12/1994, in which

the empirically-estimated correlations between macroeconomic fundamentals and 415 LSLG were insignificant (see Table 3). Hence, the rest of our empirical analyses will focus on domestic stocks in the period after 1995.

## 5.3. Time Series Regressions

- We continue by regressing the time series of the NMP portfolio return on a comprehensive battery of major factors from the asset pricing literature. The respec-420 tive data has been obtained directly from author webpages. We present the results of these analyses in Table 5. Each model in columns one to eight combines the market (MKT), small-minus-big (SMB), and high-minus-low (HML) factors from Fama & French (1993) plus the momentum factor (MOM) from Carhart (1997) with one additional factor. The extensions include the lower tail dependence 425 (LTD) factor from Chabi-Yo et al. (2018), the Pástor & Stambaugh (2003) traded liquidity risk factor (PS), the Sadka (2006) liquidity factor (SAD), the Baker et al. (2022) sentiment index, orthogonalized with respect to a set of macroeconomic conditions (SENT), the Jurek & Stafford (2015) downside market risk factor (JS), the WTI oil index (WTI), and the Frazzini & Pedersen (2014) betting-against-beta
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<sup>&</sup>lt;sup>26</sup>The order of magnitude is comparable to existing asset pricing factors. Chabi-Yo et al. (2018), e.g., find a stock market crash-sensitivity premium of 4.32% p.a. for the period from January 1963 to December 2012.

| $\begin{array}{c c c c c c c c c c c c c c c c c c c $  |
|---|
| $\begin{array}{ccc} -0.146\% & -0.139\% \\ -0.109\% & -0.158\% \\ -0.059\% & -0.077\% \\ +0.040\% & +0.004\% \end{array}$ |
| $\begin{array}{rrr} -0.109\% & -0.158\% \\ -0.059\% & -0.077\% \\ +0.040\% & +0.004\% \end{array}$                        |
| $\begin{array}{rl} -0.059\% & -0.077\% \\ +0.040\% & +0.004\% \end{array}$  |
| +0.040% $+0.004%$   |
|   |
| -0.010% $-0.045%$   |
| 0.013/0 0.045/0   |
| -0.044% $-0.095%$   |
| (-0.266) $(-0.564)$   |
|   |
|   |
|   |
| FF3- $\alpha$ Carhart- $\alpha$   |
| +0.261% $+0.179%$   |
| +0.144% $+0.092%$   |
| +0.126% $+0.132%$   |
| -0.015% $-0.032%$   |
| -0.394% $-0.344%$   |
| *** $+0.655\%$ *** $+0.526$ **  |
| (2.814) $(2.297)$   |
| r.  |

#### Table 4: Portfolio Sorts for Domestic Firms

This table shows out-of-sample portfolio sorts between LSLG betas in month t and future returns and alphas in month t + 1 for domestic firms in the time periods June 1969 to December 1994 (upper part) and January 1995 to December 2019 (lower part). N denotes the overall number of firms in each sample (the monthly cross sections vary in size). All portfolios are formed on a value-weighted basis. We exclude the stocks with the 0.5% lowest market capitalisation in a given month. The portfolio with the highest negative (positive) LSLG betas is reported at the top (bottom). The row labeled NMP (1–5) contains the difference between the top and bottom quintiles. Average betas are included in the first and average excess returns in the second column. The remaining columns indicate the alphas that remain when regressing the excess return time series of the respective portfolios on the capital asset pricing model (CAPM), the Fama & French (1993) three-factor model (FF3), and the Carhart (1997) four-factor model. t-statistics are shown in parentheses and were computed using Newey & West (1987) standard errors with 4 monthly lags. \*\*\*, \*\* and \* indicate significance at the one, five, and ten % levels.

| Domestic Fin  | ins (Jai | luary 1  | 995 10       | Decem    |          | 19)      |          |          |          |          |
|---------------|----------|----------|--------------|----------|----------|----------|----------|----------|----------|----------|
| NMP           | (1)      | (2)      | (3)          | (4)      | (5)      | (6)      | (7)      | (8)      | (9)      | (10)     |
| 1 MKT         | -0.079   | -0.062   | -0.056       | -0.082   | -0.036   | -0.065   | -0.079   | -0.092   | -0.159   | *-0.06   |
| 1  SMB        | -0.199   | -0.279   | -0.186       | -0.265   | ***0.268 | **-0.300 | -0.198   | -0.208   | -0.178   | -0.048   |
| 1 HML         | 0.222    | ** 0.185 | ** 0.263     | ** 0.246 | ** 0.230 | ** 0.209 | ** 0.263 | ** 0.303 | ** 0.189 | 0.044    |
| 1 MOM         | 0.173    | ***0.180 | ***0.179     | ***0.185 | ***0.189 | ***0.186 | ***0.173 | ***0.191 | **       |          |
| 2  LTD        |          | -0.051   |              |          |          |          |          |          |          |          |
| 3  PS         |          |          | -0.13        |          |          |          |          |          |          |          |
| 4  SAD        |          |          |              | -2.813   |          |          |          |          |          |          |
| 5  SENT       |          |          |              |          | 0.231    |          |          |          |          |          |
| 6 JS          |          |          |              |          |          | 1.579    |          |          |          |          |
| 7 WTI         |          |          |              |          |          |          | -0.503   |          |          |          |
| 8 BAB         |          |          |              |          |          |          |          | -0.074   |          |          |
| 9  REVS       |          |          |              |          |          |          |          |          | 0.044    |          |
| 9  REVL       |          |          |              |          |          |          |          |          | -0.009   |          |
| 10  RMW       |          |          |              |          |          |          |          |          |          | 0.400*** |
| 10  CMA       |          |          |              |          |          |          |          |          |          | 0.041    |
| alpha         | 0.526**  | 0.697**  | 0.568**      | *0.689** | 0.633**  | 0.779**  | *0.529** | *0.585** | 0.653**  | *0.454*  |
| t-value       |          |          | (2.456)      |          |          |          |          |          |          |          |
| $R^2_{adi}$   | 0.099    | 0.113    | 0.109        | 0.119    | 0.111    | 0.116    | 0.099    | 0.102    | 0.069    | 0.099    |
| sample period | (1995-   | (1995-   | (1995-       | (1995-   | (2006-   | (1996-   | (1995-   | (1995-   | (1995-   | (1995-   |
| r r           | 2019)    | (2012)   | (1000) 2019) | 2019)    | 2010)    | (2012)   | 2019)    | 2019)    | 2019)    | 2019)    |

Domestic Firms (January 1995 to December 2019)

Table 5: Time Series Regressions of PMN (Value Weighted) on Established Factors

This table shows the results for ten time series regressions of NMP (value-weighted) on established factors. The sample period is January 1995 to December 2019. All t-statistics are based on Newey & West (1987) standard errors with 4 monthly lags. To save space, we report the t-statistics for the abnormal returns (alphas), but not for the regression coefficients. \*\*\*, \*\* and \* indicate significance at the one, five, and ten % levels. Model (1) contains the market factor (MKT), consisting of all CRSP stocks, together with SMB and HML (Fama & French, 1993) as well as MOM (Carhart, 1997). The subsequent models (2) through (8) enrich model (1) with: lower tail dependence (LTD) from Chabi-Yo et al. (2018), the Pástor & Stambaugh (2003) liquidity risk factor (PS), Sadka (2006) liquidity factor (SAD), Baker et al. (2022) sentiment index (SENT), the Jurek & Stafford (2015) downside market risk factor (JS), the WTI oil index (WTI), and the Frazzini & Pedersen (2014) betting-against-beta factor (BAB). In models (9) and (10), we replace the Carhart (1997) momentum factor (MOM) with the Fama-French short-term and long-term reversal factors (REVS, REVL), as well as the investment and profitability factors of Fama & French (2015) (CMA, RMW), respectively.

factor (BAB). Furthermore, in models nine and ten, we replace MOM with the Fama-French short-term and long-term reversal factors (REVS, REVL), as well as the investment and profitability factors of Fama & French (2015) (CMA, RMW). In all ten cases, we are left with a statistically significant and economically large positive abnormal excess return of at least 0.454% per month (5.4% p.a.).

## 5.4. Fama & MacBeth (1973) Regressions

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Next, we provide multivariate evidence of a storm risk premium in the form of value-weighted Fama & MacBeth (1973) regressions.<sup>27</sup> Specifically, for each month t in the time series, we run a cross-sectional regression of the excess return realized in the subsequent month t + 1 on the *LSLG* beta and a set of firmspecific variables measured in month t. The firm characteristics are the ones summarized in Table 1. Consistent with our previous findings, the time period under consideration is 01/1995-12/2019.

Table 6 presents the time-series averages of the monthly cross-sectional regression coefficients together with Newey & West (1987) robust standard errors and significance levels. The coefficient for the *LSLG* beta stays statistically significant negative throughout. In economic terms, based on the last column in Table 6, a standard deviation decrease in the *LSLG* beta increases future returns by 0.152 percentage points. This confirms our sorting results: a (domestic) firm's storm risk exposure has a statistically significant impact on the excess return of its stock in the next month. Stocks with negative *LSLG* betas earn higher future excess

 $<sup>^{27}</sup>$ This methodology follows Ang & Chen (2006), who use the firms' market capitalizations at the beginning of each period for the weighting in cross-sectional weighted least squares (WLS) regressions.

|                            | $return_{(t+1)}$ | $return_{(t+1)}$ | $return_{(t+1)}$ | $return_{(t+1)}$ | $return_{(t+1)}$ | $return_{(t+1)}$ |
|----------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| $\beta^{\Delta \tilde{l}}$ | $-0.189^{**}$    | $-0.183^{**}$    | $-0.171^{*}$     | $-0.172^{*}$     | $-0.169^{*}$     | $-0.152^{*}$     |
|                            | (-1.923)         | (-1.907)         | (-1.836)         | (-1.842)         | (-1.891)         | (-1.824)         |
| size                       | -0.010           | -0.031           | -0.032           | -0.028           | -0.031           | -0.051           |
|                            | (-0.206)         | (-0.579)         | (-0.593)         | (-0.529)         | (-0.593)         | (-1.011)         |
| mkt beta                   | -0.003           | 0.078            | 0.009            | -0.043           | -0.039           | -0.081           |
|                            | (-0.012)         | (0.435)          | (0.041)          | (-0.196)         | (-0.166)         | (-0.359)         |
| idiosyncratic vol          | × /              | -0.018           | -0.016           | -0.015           | -0.018           | -0.027           |
|                            |                  | (-0.866)         | (-0.807)         | (-0.03)          | (-0.839)         | (-0.917)         |
| coskewness                 |                  | . ,              | -0.279           | -0.346           | -0.286           | -0.296           |
|                            |                  |                  | (-1.002)         | (-1.286)         | (-1.016)         | (-1.161)         |
| book-to-market             |                  |                  |                  | -0.099           | -0.081           | -0.093           |
|                            |                  |                  |                  | (-1.014)         | (-0.851)         | (-0.987)         |
| past return                |                  |                  |                  |                  | $-0.022^{**}$    | $-0.021^{**}$    |
|                            |                  |                  |                  |                  | (-3.022)         | (-2.915)         |
| reversal                   |                  |                  |                  |                  |                  | 0.286            |
|                            |                  |                  |                  |                  |                  | (1.004)          |
| alpha                      | 0.774            | $1.056^{**}$     | $1.065^{**}$     | $1.113^{**}$     | $1.163^{***}$    | $0.901^{**}$     |
|                            | (1.684)          | (2.032)          | (2.033)          | (2.104)          | (2.246)          | (2.863)          |

returns than those with positive LSLG betas.<sup>28</sup>

Table 6: Fama & MacBeth (1973) Regressions with Storms Betas and Firm Characteristics

This table presents the results of multivariate value-weighted Fama & MacBeth (1973) regressions of excess returns in month t+1 on a set of firm characteristics measured in month t. The latter are LSLG beta  $(\beta^{\Delta \tilde{l}})$ , size (log of market capitalization), market beta (mkt beta), idiosyncratic excess return volatility (idiosyncratic vol), coskewness of the stock's excess returns with the market's excess returns (coskewness), book-to-market ratio (book-to-market), the excess return between t - 11 and t - 1 (past return), and the return between t - 1 and t return (reversal). The t-statistics in parentheses were computed using Newey & West (1987) standard errors with 6 monthly lags. \*\*\*, \*\* and \* indicate significance at the one, five, and ten % levels.

 $<sup>^{28}</sup>$ Note that in Table 6 the coefficient estimates on book-to-market, past returns, and reversal are in contrast to most existing empirical asset pricing studies. We can show – in unreported tests – that this is due to our specific sample selection of domestic firms in the relatively short period from 1995 to 2019.

### 5.5. The Cross Section of Expected Excess Returns

We consider the effect of NMP on 25 test portfolios sorted by size and momentum, which we download from Ken French's website. In Figure 2, we have 455 plotted the model-predicted expected excess returns (vertical axis) against the average realized excess returns (horizontal axis) for the relevant time period from January 1995 to December 2019. Test portfolios for which the models' pricing errors are small closely align along the 45-degree line. We find that adding NMP to the Fama & French (1993) three-factor model and to the Carhart (1997) four-460 factor model reduces pricing errors in the cross section of test portfolios. This can be determined visually by comparing the fit of both baseline specifications shown in subfigures (a) and (c) to the same models extended with NMP in subfigures (b) and (d). It can also be determined statistically through a decrease in the root mean squared errors (RMSE) from 0.461 in (a) to 0.401 in (b) and from 0.454 in (c) to 0.400 in (d). A Diebold-Mariano test confirms that these reductions are statistically significant (p-values: 0.009 and 0.010). Hence, NMP carries pricing information which is not included in MKT, HML, SMB, and MOM.

## 470 5.6. Robustness

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We conclude this section with a battery of robustness tests. Specifically, we investigate whether our results hold when we extend the rolling regression window for the LSLG betas, when we vary the sample period, when we concentrate on the 50% largest domestic firms, and when we sort on LSLG correlations instead of LSLG betas.

In Table 7, we consider the sample period from 01/1990 to 12/2019, thus begin-

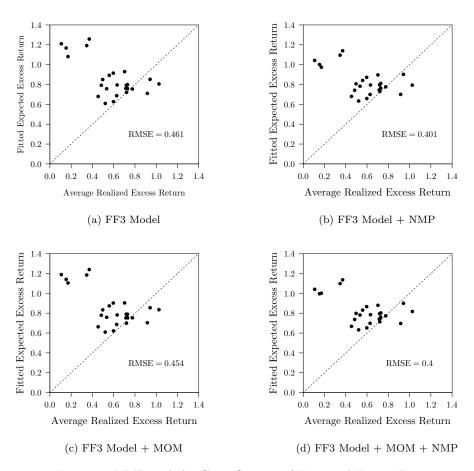


Figure 2: NMP and the Cross Section of Expected Excess Returns

In this figure, the model-predicted expected excess returns (vertical axis) for 25 test portfolios sorted by size and momentum are plotted against the corresponding average realized excess returns (horizontal axis). Subfigures (a) and (c) show the Fama & French (1993) three-factor (FF3) model (MKT, HML, SMB) and its extension with the Carhart (1997) momentum factor (MOM). Subfigures (b) and (d) show both models extended by NMP. The sample period is January 1995 to December 2019. The smallest pricing errors can be found along the dashed 45-degree line. All four subfigures contain the RMSE achieved by the respective models. ning five years earlier than in our main analyses. This modification does not affect our main findings. The storm risk premium stays statistically and substantively significant. Note that the different sample period inable 7 requires us to return to the first necessary condition for the storm risk premium, i.e.,  $\rho_t[\tilde{\gamma}_{t+1}^2, \Delta \tilde{l}_{t+1}] > 0$  as well. In the period 01/1990–12/2019, this correlation between LSLG and income inequality amounts to 0.318 and is significant at the 1% level (p.value = 0.0003).

We continue with the robustness tests reported in Table 8. Panel a) shows the results for a modified sorting algorithm. In each month t, we first split the sample in two parts: Domestic firms with the 50% largest and the firms with the 50% smallest market capitalizations. We then exclusively perform the sorting on the first subsample (i.e., the largest firms). We find that our results remain stable and are not friven by illiquidity effects or trading frictions. Panel b), in contrast, shows the results if we sort the undivided sample in the time period 01/1990 to 12/2019 on *LSLG* correlations instead of *LSLG* betas (as postulated by our theory). Again, our results of a significant storm risk premium are robust

to this alternative specification.

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 $\beta^{\Delta \tilde{l}}$ Return  $\operatorname{CAPM-}\!\!\alpha$ FF3- $\alpha$ Carhart- $\alpha$ Portfolio 1 +0.835%+0.335%+0.267%+0.239%-0.825 $\mathbf{2}$ +0.185%+0.036%-0.298+0.625%+0.099%3 -0.001+0.618%+0.189%+0.100%+0.106%-0.006%4 +0.337+0.591%+0.035%-0.054%Portfolio 5 +1.080+0.389%-0.445%-0.457%-0.416% $+0.446\%^{**}+0.569\%^{***}+0.536\%^{***}+0.414\%^{**}$ NMP (1-5)t-value (2.055)(2.753)(2.112)(2.718)

Alternative Time Period, Subsample 1990-2019

Table 7: Robustness Test I (Time Period for LSLG Betas)

This table shows the univariate sorting results for the subsample from 01/1990 to 12/2019. All portfolios are formed on a value-weighted basis. We exclude the stocks with the 0.5% lowest market capitalisation in a given month. The portfolio with the highest negative (positive) *LSLG* betas is reported at the top (bottom). The row labeled NMP (1-5) contains the difference between the top and bottom quintiles. Average betas are included in the first and average excess returns in the second column. The remaining columns indicate the alphas that remain when regressing the excess return time series of the respective portfolios on the capital asset pricing model (CAPM), the Fama & French (1993) three-factor model (FF3), and the Carhart (1997) four-factor model. t-statistics are shown in parentheses and were computed using Newey & West (1987) standard errors with 4 monthly lags. \*\*\*, \*\* and \* indicate significance at the one, five, and ten % levels.

|                      | $\beta^{\Delta \tilde{l}}$ | Return CAPM- $\alpha$  | FF3- $\alpha$              | Carhart- $\alpha$          |
|----------------------|----------------------------|--|----------------------------|----------------------------|
| Portfolio 1          | -0.849                     | +1.045% +0.342%  | +0.307%                    | +0.219%                    |
| 2                    | -0.324                     | +0.754% +0.228%  | +0.158%                    | +0.099%                    |
| 3                    | -0.003                     | +0.690% +0.171%  | +0.099%                    | +0.098%                    |
| 4                    | +0.301                     | +0.665% +0.075%  | -0.008%                    | -0.004%                    |
| Portfolio 5          | +1.000                     | +0.544% -0.265%  | -0.289%                    | -0.238%                    |
| NMP (1-5)<br>t-value |                            | $\begin{array}{c} +0.501\%^{**} + 0.608\%^{***} \\ (2.152)  (2.638) \end{array}$ | $+0.596\%^{**}$<br>(2.575) | $+0.462\%^{**}$<br>(1.989) |

Panel a) 50% Largest Domestic Firms

| Panel b) | Correlation | between | Excess | Returns | and LSLG |
|----------|-------------|---------|--------|---------|----------|
|          |             |         |        |         |          |

|                      | $\beta^{\Delta \tilde{l}}$ | Return CAPM- $\alpha$   | FF3- $\alpha$               | Carhart- $\alpha$          |
|----------------------|----------------------------|---|-----------------------------|----------------------------|
| Portfolio 1          | -0.155                     | +0.888% +0.379%   | +0.314%                     | +0.255%                    |
| 2                    | -0.053                     | +0.702% +0.075%   | +0.023%                     | +0.005%                    |
| 3                    | +0.014                     | +0.669% +0.039%   | -0.009%                     | -0.015%                    |
| 4                    | +0.081                     | +0.660% -0.044%   | -0.111%                     | -0.068%                    |
| Portfolio 5          | +0.178                     | +0.525% -0.176%   | -0.213%                     | -0.230%                    |
| NMP (1-5)<br>t-value |                            | $\begin{array}{c} +0.363\%^* \ +0.555\%^{***} \\ (1.805) \ (2.765) \end{array}$ | $+0.527\%^{***}$<br>(2.636) | $+0.493\%^{**}$<br>(2.312) |

Table 8: Robustness Tests II (Firm Size and LSLG Correlation)

This table shows the out-of-sample portfolio sorts for domestic firms in the time period between January 1995 and December 2019. In panel a), the sorting is conducted among the 50% largest firms in each month, where size is reflected by market capitalization. Panel b) shows the results when firms are sorted on correlation between their excess returns and LSLG instead of LSLG betas. All portfolios are formed on a value-weighted basis. We exclude the stocks with the 0.5% lowest market capitalisation in a given month. The portfolio with the highest negative (positive) LSLG betas is reported at the top (bottom). The row labeled NMP (1–5) contains the difference between the top and bottom quintiles. Average betas are included in the first and average excess returns in the second column. The remaining columns indicate the alphas that remain when regressing the excess return time series of the respective portfolios on the capital asset pricing model (CAPM), the Fama & French (1993) three-factor model (FF3), and the Carhart (1997) four-factor model. t-statistics are shown in parentheses and were computed using Newey & West (1987) standard errors with 4 monthly lags. \*\*\*, \*\* and \* indicate significance at the one, five, and ten % levels.

#### 6. Additional Empirical Tests

#### 6.1. Seasonality of the Storm Risk Premium

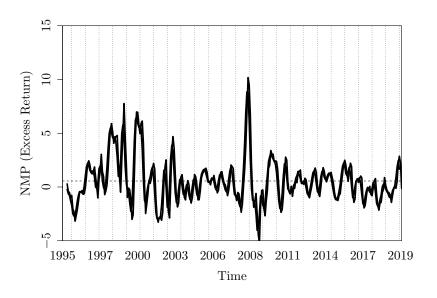
In the next few sections, we want to shed some more light on the properties of the storm risk premium. We begin with seasonality. Thunderstorm risk in the U.S. follows a clear intra-year pattern that can be exploited for identification. It is present from April to October, peaking in the third quarter (see, e.g., Trapp et al., 2007). Outside the season, it is negligible. The time series patterns of NMP can be deduced from Figure 3. In subfigure (a), we see that positive returns regularly occur in the third quarter (vertical dashed lines). This is confirmed by Subfigure (b), in which we plot the average real U.S. thunderstorm losses per capita (based on SHELDUS) during our sample period Q1/1995-Q4/2019 together with the average excess returns of NMP in each quarter. Evidently the intra-year patterns align: average excess returns are highest in Q3, when the underlying extreme weather risk is at its maximum.

We further examine this observation by way of a time series regression of the monthly NMP excess returns on dummy variables for Q2, Q3 and Q4 (Q1 forms the base category), in which we additionally control for differences in the annual market environment via year fixed effects (FE). Panel a) of Table 9) contains the results and uses standard errors which are heteroskedasticity and autocorrelation consistent (HAC). The significant positive coefficient for the third quarter provides a statistical confirmation of our visual findings from Figure 3. The highest excess returns in the NMP return time-series occur at the peak of the thunderstorm season.

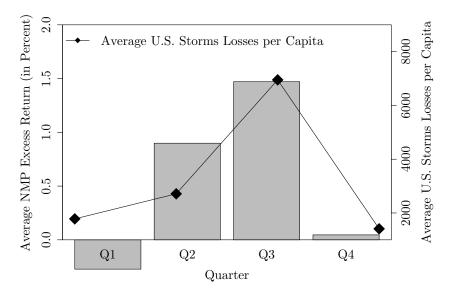
In addition, to the time series regression, we fit an  $ARIMA(1,0,1)(1,0,0)_{12}$  to the monthly NMP time series and report the results in Panel b) of Table 9. All three ARIMA coefficients are statistically significant. The significant coefficient for the first-order seasonal autoregressive process SAR(1) at period 12 provides further conclusive evidence for an annually repeating pattern. We thus conclude that NMP adheres to the same intra-year seasonality as the underlying thunderstorm risk itself. In other words, investors holding stocks with high *LSLG* betas

are compensated with the storm risk premium when the firms are most likely to

suffer from an extreme weather event.



(a) NMP Time Series



(b) Average Excess Returns and Thunderstorm Losses by Quarter

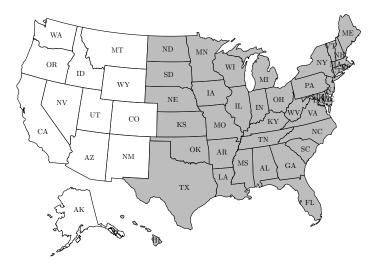
Figure 3: Time Series Patterns of the Zero-Investment Portfolio NMP

The subfigures show: a) the time series of quarterly excess returns (in %) on the zero-investment portfolio NMP (dotted lines indicate Q3) and b) the average excess returns of NMP (in percent) in combination with the average historical per capita U.S. thunderstorm losses by quarter. The sample period is Q1/1995-Q4/2019.

| Panel a) TS Regression |        |             |      | Panel b | ) SARII | MA (NMP)    |      |
|------------------------|--------|-------------|------|---------|---------|-------------|------|
|                        | coeff. | p-val. (NW) | sig. |         | coeff.  | p-val. (NW) | sig. |
| Intercept              | -1.897 | 0.278       |      |         |         |             |      |
| Q2                     | 1.193  | 0.209       |      | AR(1)   | -0.778  | 0.042       | **   |
| Q3                     | 1.765  | 0.006       | ***  | MA(1)   | 0.798   | 0.029       | **   |
| Q4                     | 0.341  | 0.674       |      | SAR(1)  | 0.129   | 0.028       | **   |
| df                     | 271    |             |      | df      | 296     |             |      |
| Year FE                | Yes    |             |      | AIC     | 5.883   |             |      |
| BP                     | 50.098 | 0.004       | ***  | BIC     | 5.932   |             |      |
| LB(12)                 | 11.733 | 0.002       | ***  | LB(12)  | 14.645  | 0.261       |      |

Table 9: Time Series Analysis of the Zero-Investment Portfolio NMP

In Panel a), we report the coefficients (including intercept), p-values, significance levels and degrees of freedom (df) for a time series (TS) regression of the monthly NMP series on dummy variables for the second, third and fourth quarter (first quarter forms the base category). We control for different annual regimes through year fixed effects (FE). In line with the significant Breusch-Pagan (BP) and Ljung-Box (LB) (lag of 12) tests, all standard errors are heteroskedasticity and autocorrelation consistent (HAC). Panel b) contains the coefficient estimates for an ARIMA(1,0,1)(1,0,0)<sub>12</sub> model fit to the monthly NMP series. The significant first-order seasonal autoregressive component SAR(1) at the twelfth period indicates an annually repeating pattern in the NMP series. The sample period is January 1995 to December 2019. \*\*\*, \*\* and \* indicate significance at the one, five, and ten percent levels.



(a) NOAA Thunderstorm Risk Map

#### Figure 4: Geographic Thunderstorm Exposure

This figure shows states for which an annual average of at least 10 days with severe storm occurrences was reported between 2003 and 2012. Data is from the National Oceanic and Atmospheric Association (NOAA).

# 525 6.2. Dependence on Extreme Weather Exposure

Next, we split our sample of domestic firms based on historical event occurrences as a proxy for geographic exposure. To this end, we focus on states for which the National Oceanic and Atmospheric Association (NOAA) reports an annual average of at least ten severe thunderstorm wind days in the period from 2003 to

<sup>530</sup> 2012.<sup>29</sup> The resulting exposure pattern is shown in Figure 4. It is very distinct and implies an East-West split of the U.S. approximately in the middle of the country. Firms with headquarters located in the grey-shaded states are deemed geographically exposed, be it through physical assets that are located inside the hazard area or through a deeper layer of economic linkages. Upon repeating the univari-

<sup>&</sup>lt;sup>29</sup>The original NOAA map is available under https://www.spc.noaa.gov/wcm/.

ate sorting on LSLG betas for the two subsamples of geographically-exposed and geographically-unexposed firms, we expect to see the storm risk premium only for the former. Our results confirm this conjecture. The average excess return of the NMP portfolio (1-5) in the subsample of geographically-exposed firms is reported in Panel a) of Table 10 and amounts to 0.749 percent per month (9.0 percent p.a.).<sup>30</sup>

### 6.3. The Role of Salience

We also explore the role of salience with regard to the storm risk premium. Following Cohen et al. (2020), we download all 10-K, 10-K405 and 10-KSB filings from the SEC's EDGAR website, spanning the time period from 2000 to 2019, and match them with the CRSP/Compustat data. We then perform a textual 545 analysis on the financial statements, using the keywords "severe storm", "storms", or "thunderstorm" (both lowercase and capitalized). We define salient firms as those that mention these keywords at least once in their financial statements of the five years before the sorting date. Due to the limited availability of the financial reports from EDGAR and our five-year rolling regression window for the 550 LSLG betas, the sample period for this analysis reduces to the time span between January 2005 and December 2019. Moreover, the number of stocks shrinks to 3'548 because it was not possible to match the CRSP/Compustat data with EDGAR in all cases. In return, however, we are able to dynamically split the cross section into a subsample of "salient" and "non-salient" firms in each month and sort on 555 LSLG betas in each of the two subsamples. Depending on their mentioning or

 $<sup>^{30}</sup>$ Note that the number of firms in Table 10 does not sum up to our overall sample size for domestic firms (3'626). The reason is that some firms lack headquarter information and can thus not be included in this analysis.

|                      | $\beta^{\Delta \tilde{l}}$ | Return                    | CAPM- $\alpha$           | FF3- $\alpha$               | Carhart- $\alpha$           |
|----------------------|----------------------------|---------------------------|--------------------------|-----------------------------|-----------------------------|
| Portfolio 1          | -0.945                     | +1.091%                   | -0.514%                  | -0.518%                     | -0.476%                     |
| 2                    | -0.351                     | +0.697%                   | -0.086%                  | -0.076%                     | -0.077%                     |
| 3                    | -0.006                     | +0.690%                   | +0.088%                  | +0.019%                     | +0.019%                     |
| 4                    | +0.391                     | +0.699%                   | +0.221%                  | +0.134%                     | +0.134%                     |
| Portfolio 5          | +1.118                     | +0.342%                   | +0.492%                  | +0.344%                     | +0.345%                     |
| NMP (1-5)<br>t-value |                            | $+0.749\%^{*}$<br>(2.693) | ***牛0.885%***<br>(3.182) | $+0.823\%^{***}$<br>(3.141) | $+0.726\%^{***}$<br>(2.675) |

Panel a) Geographically-Exposed Firms (N = 2'693)

Panel b) Geographically-Unexposed Firms (N = 851)

|                      | $\beta^{\Delta \tilde{l}}$ | Return             | $\text{CAPM-}\alpha$ | FF3- $\alpha$      | Carhart- $\alpha$   |
|----------------------|----------------------------|--------------------|----------------------|--------------------|---------------------|
| Portfolio 1          | -1.144                     | +0.895%            | +0.074%              | -0.058%            | -0.031%             |
| 2                    | -0.407                     | +1.146%            | +0.331%              | +0.002%            | +0.329%             |
| 3                    | +0.005                     | +0.487%            | -0.213%              | +0.076%            | -0.233%             |
| 4                    | +0.445                     | +1.090%            | +0.333%              | +0.069%            | +0.396%             |
| Portfolio 5          | +1.485                     | +0.836%            | -0.100%              | -0.006%            | 0.030%              |
| NMP (1-5)<br>t-value |                            | +0.058%<br>(0.137) | +0.483%<br>(0.433)   | +0.174%<br>(1.189) | $-0.063\%\ (0.423)$ |

Table 10: Portfolio Sorts for Geographically-Exposed and Geographically-Unexposed Firms

This table shows the out-of-sample portfolio sorts for geographically-exposed (upper part) and geographically-unexposed firms (lower part) in the time period between January 1995 to December 2019. The sample split is based on headquarter locations in combination with the geographic storm risk map published by NOAA (see Figure 4). N denotes the overall number of firms in each sample (the monthly cross sections vary in size). All portfolios are formed on a value-weighted basis. We exclude the stocks with the 0.5% lowest market capitalisation in a given month. The portfolio with the highest negative (positive) LSLG betas is reported at the top (bottom). The row labeled NMP (1–5) contains the difference between the top and bottom quintiles. Average betas are included in the first and average excess returns in the second column. The remaining columns indicate the alphas that remain when regressing the excess return time series of the respective portfolios on the capital asset pricing model (CAPM), the Fama & French (1993) three-factor model (FF3), and the Carhart (1997) fourfactor model. t-statistics are shown in parentheses and were computed using Newey & West (1987) standard errors with 4 monthly lags. \*\*\*, \*\* and \* indicate significance at the one, five, and ten % levels.

non-mentioning of severe storms, firms can end up in both the salient and the non-salient subsample over time.

Table 11 contains the results of this analysis. We document a storm risk pre-<sup>560</sup>mium for the salient firms in Panel a). More specifically, the average excess return of the NMP portfolio (1-5) in the subsample of salient firms is statistically significant and equals 0.557% per month (6.7% p.a.). The placebo test for non-salient firms in Panel b), on the other hand, does not show a significant effect. Nevertheless, non-salient firms turn out to be sensitive to *LSLG*. However, investors' awareness of their extreme weather exposure seems to be too low for a significant risk premium to arise. Therefore salience, as reflected by the explicit mentioning of exposure in firm announcements, can be considered an additional requirement for the storm risk premium.

### 6.4. Industry Patterns

- In a last step, we investigate whether the storm risk premium is dependent on the industry sector of a firm. To this end, we break down the subsample of salient firms. Figure 5 shows the percentage of salient firms among the total firms in NAIC industry sectors. Industry sectors not shown in the bar chart do not contain any salient firms. We derive at least two insights from this analysis.
- First, Figure 5 suggests that our results for the storm risk premium are not predominantly driven by a single industry sector. The fact that the storm risk premium arises across a broad set of industry sectors indicates the relevance of exposure rather than business model. Second, four industry sectors particularly stand out, with more than 70% of the respective firms being salient: utilities, mining, transportation, and construction (see black bars in Figure 5). The same

| /                            |                            | `       | ,                             |               |                   |
|------------------------------|----------------------------|---------|-------------------------------|---------------|-------------------|
|                              | $\beta^{\Delta \tilde{l}}$ | Return  | $\mathrm{CAPM}\text{-}\alpha$ | FF3- $\alpha$ | Carhart- $\alpha$ |
| Portfolio 1                  | -1.003                     | +1.124% | -0.514%                       | -0.518%       | -0.476%           |
| 2                            | -0.315                     | +0.549% | -0.086%                       | -0.076%       | -0.077%           |
| 3                            | -0.025                     | +0.680% | +0.088%                       | +0.019%       | +0.019%           |
| 4                            | +0.347                     | +0.703% | +0.221%                       | +0.134%       | +0.134%           |
| Portfolio 5                  | +1.086                     | +0.568% | +0.492%                       | +0.344%       | +0.345%           |
| $\overline{\text{NMP}(1-5)}$ |                            | +0.557% | **+0.743%*                    | **+0.831%     | ***+0.805%**      |
| t-value                      |                            | (2.026) | (3.249)                       | (3.641)       | (3.482)           |

Panel a) Salient Firms (N = 1'459)

| Panel b) | Non-salient 1 | Firms ( | N = 2 | 2'089) |
|----------|---------------|---------|-------|--------|
|----------|---------------|---------|-------|--------|

|                      | $\beta^{\Delta \tilde{l}}$ | Return              | $\text{CAPM-}\alpha$ | FF3- $\alpha$      | Carhart- $\alpha$  |
|----------------------|----------------------------|---------------------|----------------------|--------------------|--------------------|
| Portfolio 1          | -1.037                     | +0.810%             | -0.088%              | -0.058%            | -0.025%            |
| 2                    | -0.376                     | +1.029%             | +0.006%              | +0.002%            | +0.002%            |
| 3                    | +0.008                     | +0.724%             | +0.055%              | +0.076%            | +0.076%            |
| 4                    | +0.417                     | +0.732%             | +0.029%              | +0.069%            | +0.071%            |
| Portfolio 5          | +1.291                     | +0.603%             | -0.089%              | -0.006%            | -0.003%            |
| NMP (1-5)<br>t-value |                            | $0.207\% \ (0.578)$ | +0.277%<br>(0.326)   | +0.356%<br>(0.989) | +0.337%<br>(0.927) |

Table 11: Dynamic Portfolio Sorts for Storms and No-Storms Firms

This table shows the out-of-sample portfolio sorts for salient (upper part) and non-salient firms (lower part) in the time period between January 2005 and December 2019. The sample split is based on a textual analysis of financial statements. Salient firms are those that mention the keywords "severe storm", "storms", or "thunderstorm" at least once in their financial statements of the five years before the sorting date. N denotes the overall number of firms in each sample (the monthly cross sections vary in size). All portfolios are formed on a value-weighted basis. We exclude the stocks with the 0.5 percent lowest market capitalisation in a given month. The portfolio with the highest negative (positive) *LSLG* betas is reported at the top (bottom). The row labeled NMP (1–5) contains the difference between the top and bottom quintiles. Average betas are included in the first and average excess returns in the second column. The remaining columns indicate the alphas that remain when regressing the excess return time series of the respective portfolios on the capital asset pricing model (CAPM), the Fama & French (1993) three-factor model (FF3), and the Carhart (1997) fourfactor model. t-statistics are shown in parentheses and were computed using Newey & West (1987) standard errors with 4 monthly lags. \*\*\*, \*\*\* and \* indicate significance at the one, five, and ten % levels.

sectors are highlighted in the recent study of Kruttli et al. (2023) for hurricane risk. Each case is also highly plausible in the context of severe thunderstorm risk. As mentioned in Section 3, utility firms can suffer from disruptions of T&D lines that result in revenue losses due to power outages as well as costly repairs. In

- addition, mining companies are inherently tied to the location of natural resources,
  limiting their flexibility in choosing operational locations to evade storm-risky
  areas (Kruttli et al., 2023). Transportation firms, may e.g., suffer from service
  interruptions due to extreme weather and from damaged infrastructure such as
  roads, bridges, airports and rail tracks. Finally, in contrast to the aforementioned
  industry sectors, construction companies may benefit from reconstruction efforts
- after the disaster when there is an immediate need to rebuild infrastructure, homes, and other structures. Table 12 in the appendix offers examples from annual 10-K reports illustrating how companies from the aforementioned four industries have been impacted by severe storms.

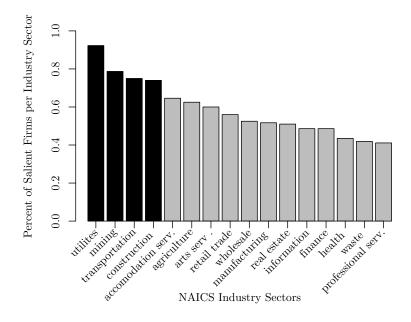


Figure 5: The Percent of Salient Firms per Industry Sectors

This figure shows the percentage of salient firms per industry sector in the North American Industry Classification System (NAICS). Industry sectors not shown in the chart do not contain any salient firms. The black bars highlight the industry sectors in which more than 70% of the firms are salient.

# <sup>595</sup> 7. Summary and Conclusion

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In this paper, we theoretically and empirically investigate the impact of extreme weather risk on firms' cost of equity. Building on a consumption-based asset pricing model with heterogeneous agents in the spirit of Constantinides & Duffie (1996), we identify two conditions for a storm risk premium in the cross-section of stock returns. The first condition demands that extreme weather risk is positively correlated with consumption growth or consumption inequality; the second condition requires that a stock's return is negatively related to extreme weather risk. We examine both conditions empirically for severe thunderstorm losses in the <sup>605</sup> U.S. We find evidence for the first condition in the period from 1995 to 2019, which is characterized by a clear upward trend in temperature anomalies and elevated thunderstorm activity. For the same period, we find that stocks of domestic firms with the most negative thunderstorm risk betas have significantly larger future returns than stocks with the most positive betas. Based on this finding, we create a zero-investment portfolio with a positive average excess return of 6.5% p.a. This storm risk premium is neither explained by traditional asset pricing risk factors nor firm characteristics, such as size, idiosyncratic volatility or coskewness. Moreover, it withstands are variety of robustness tests.

We explore the properties of the storm risk premium by screening NMP for the seasonal pattern of the underlying thunderstorm risk. We also examine the presence versus absence of the risk premium for exposed and unexposed firms. In line with our expectation, we find that the storm premium is large and statistically significant only for the subsample of exposed firms. Finally, we explore the role of salience, using a textual analysis of firm's financial statements. We find that the storm risk premium only exists for firms that mention storm risk related keywords at least once in their financial statements of the past five years, indicating that investors may not demand a compensation for this form of physical climate risk if they are unaware of a firm's vulnerability.

This study uncovers a new economic channel through which atmospheric natural disaster risk feeds into financial markets. We provide strong empirical evidence that firms which are threatened by extreme weather risk exhibit a higher cost of equity than their unexposed peers. Climate change will exacerbate convective storm risk (Diffenbaugh et al., 2013). It can thus be expected that the storm risk premium demanded by investors will persist or even increase. The question how <sup>630</sup> companies should react to this kind of climate risk exposure a is an interesting topic for future research.

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### 8. Appendix

#### 8.1. Decomposing Correlations

Consider three random variables X, Y and Z. If X is correlated with Y and Y <sup>905</sup> is correlated with Z, then X must also be correlated with Z. To see this, assume that all three random variables have a zero mean  $(\mathbb{E}[X] = \mathbb{E}[Y] = \mathbb{E}[Z] = 0)$  and unit variance  $(\mathbb{E}[X^2] - \mathbb{E}[X]^2 = \mathbb{E}[Y^2] - \mathbb{E}[Y]^2 = \mathbb{E}[Z^2] - \mathbb{E}[Z]^2 = 1)$ . This can always be achieved by demeaning and standardizing the variables. Now, express X and Z as linear combinations of Y and a second component denoted X<sup>\*</sup> and <sup>910</sup> Z<sup>\*</sup>, respectively, which is independent of Y:

$$X = aY + X^*, \tag{9}$$

$$Z = bY + Z^*. (10)$$

The expectation of X times Y is

$$\mathbb{E}[XY] = \mathbb{E}[(aY + X^*)Y]$$

$$= a\mathbb{E}[Y^2] + \mathbb{E}[YX^*],$$
(11)

and the expectation of Z times Y equals

$$\mathbb{E}[ZY] = \mathbb{E}[(bY + Z^*)Y]$$
(12)  
$$= b\mathbb{E}[Y^2] + \mathbb{E}[YZ^*].$$

 $\mathbb{E}[YX^*]$  and  $\mathbb{E}[YZ^*]$  are zero by design. Recall that X and Y have zero means and unit variances, implying that their standard deviations are  $\sqrt{\mathbb{E}[X^2]} = 1$  and <sup>915</sup>  $\sqrt{\mathbb{E}[Y^2]} = 1$ . Consequently, *a* and *b* represent the correlations between *X* and *Y*  $(\rho[X, Y])$  as well as *Z* and *Y*  $(\rho[Z, Y])$ :

$$a = \mathbb{E}[XY] = \frac{\mathbb{E}[XY]}{\sqrt{\mathbb{E}[X^2] \cdot \mathbb{E}[Y^2]}} = \rho[X, Y],$$
(13)

$$b = \mathbb{E}[ZY] = \frac{\mathbb{E}[ZY]}{\sqrt{\mathbb{E}[Z^2] \cdot \mathbb{E}[Y^2]}} = \rho[Z, Y].$$
(14)

Next, we derive the variances of  $X^*$  and  $Z^*$ . To this end, first rewrite the variances of X and Z, using (9) and (10):

$$\mathbb{E}[X^2] = a^2 \mathbb{E}[Y^2] + 2a \mathbb{E}[YX^*] + \mathbb{E}[X^{*2}]$$
(15)  
=  $a^2 + \mathbb{E}[X^{*2}] = 1,$ 

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$$\mathbb{E}[Z^2] = b^2 \mathbb{E}[Y^2] + 2b \mathbb{E}[YZ^*] + \mathbb{E}[Z^{*2}]$$
(16)  
=  $b^2 + \mathbb{E}[Z^{*2}] = 1.$ 

Insert  $a = \rho[X, Y]$  and  $b = \rho[Z, Y]$  to obtain the following expressions for the variances of  $X^*$  ( $\mathbb{E}[X^{*2}]$ ) and  $Z^*$  ( $\mathbb{E}[Z^{*2}]$ ):

$$\mathbb{E}[X^{*2}] = 1 - \rho[X, Y]^2, \tag{17}$$

$$\mathbb{E}[Z^{*2}] = 1 - \rho[Z, Y]^2.$$
(18)

Finally, inserting  $a = \rho[X, Y]$  and  $b = \rho[Z, Y]$  in (9) and (10) and taking the expectation of X times Z, delivers the correlation of X and Z ( $\rho[X, Z]$ ) as a function of  $\rho[X, Y]$  and  $\rho[Z, Y]$ :

$$\rho[X, Z] = (\mathbb{E}[XZ] - \underbrace{\mathbb{E}[X] \cdot \mathbb{E}[Z]}_{=0}) / \underbrace{\sqrt{(\mathbb{E}[X^2] - \mathbb{E}[X]^2) \cdot (\mathbb{E}[Z^2] - \mathbb{E}[Z]^2)}}_{=1} (19)$$

$$= \rho[X, Y] \cdot \rho_t[Z, Y] \cdot \mathbb{E}[Y^2] + \rho[X, Y] \cdot \underbrace{\mathbb{E}[YZ^*]}_{=0}$$

$$+ \rho[Z, Y] \cdot \underbrace{\mathbb{E}[YX^*]}_{=0} + \mathbb{E}[X^*Z^*]$$

$$= \rho[X, Y] \cdot \rho[Z, Y] + \mathbb{E}[X^*Z^*].$$

Hence, the sign of  $\rho[X, Z]$  depends on the product of  $\rho[X, Y]$  and  $\rho[Z, Y]$ . More specifically,  $\rho[X, Z]$  will be positive, if both  $\rho[X, Y]$  and  $\rho[Z, Y]$  are positive or negative. On the other hand,  $\rho[X, Z]$  will be negative, if  $\rho[X, Y]$  is negative and  $\rho[Z, Y]$  is positive, or vice versa. Apart from the correlations  $\rho[X, Y]$  and  $\rho[Z, Y]$ , the strength of  $\rho[X, Z]$  additionally depends on the expectation  $\mathbb{E}[X^*Z^*]$ . Dissecting the latter by means of  $cov[X^*, Z^*] = \mathbb{E}[X^*Z^*] - \mathbb{E}[X^*] \cdot \mathbb{E}[Z^*]$  yields:

$$\mathbb{E}[X^*Z^*] = \rho[X^*, Z^*] \sqrt{\mathbb{E}[X^{*2}] \cdot \mathbb{E}[Z^{*2}]} + \mathbb{E}[X^*] \cdot \mathbb{E}[Z^*].$$
(20)

For given means and standard deviations of  $X^*$  and  $Z^*$ ,  $\mathbb{E}[X^*Z^*]$  will take on the largest possible value for  $(\rho[X^*, Z^*]) = 1$  and the smallest possible value for  $(\rho[X^*, Z^*]) = -1$ .

# 935 8.2. Anecdotal Evidence From Annual 10-K Reports

| Industry            | Company Name  | Extract of Annual Reports (10-K)   |
|---------------------|---|--|
| Utility             | Oklahoma Gas and<br>Electric Company<br>(10-K filed on<br>March 28, 2002) | "The Company has added new generation capacity to meet growing customer<br>demand and has about, in no small partin no small part, by a series of<br>record-breaking storms, including a 1995 windstorm in the Oklahoma City<br>area affecting 175,000 customers, 1999 tornadoes affecting about 150,000<br>customers and knocking out a power plant, July 2000 thunderstorms affecting<br>110,000 customers, a Christmas 2000 ice storm affecting 140,000 customers,<br>Memorial Day 2001 storms leaving 143,000 customers without power and at<br>least two other storms affecting at least 100,000 customers each." |
| Mining              | Gold Resource<br>Corporation (10-K<br>filed on February<br>29, 2012)      | "For approximately six weeks during the cleanup phase following the storm, we were unable to remove ore from the underground mine and supplemented approximately 20% of the mill throughput with stockpiled open pit ore."   |
| Transporta-<br>tion | Spirit Airlines, Inc.<br>(10-K filed on<br>February 2, 2016)              | "For example, during the second quarter of 2015, we experienced consecutive<br>storm systems in Dallas, Chicago, New York and Detroit followed by Tropical<br>Storm Bill that sat over Houston before moving north to Dallas. The timing<br>and location of these storm systems produced a domino effect on our<br>operations resulting in over 500 flight cancellations and numerous flight<br>delays, which resulted in an adverse effect on our results of operations."   |
| Construction        | Dycom Industries<br>Incorporation<br>(10-K filed on<br>March 4, 2019)     | "Additionally, we earned \$42.9 million and \$35.1 million of contract revenues<br>from storm restoration services during fiscal 2019 and the twelve months<br>ended January 27, 2018, respectively, excluding amounts from acquired<br>businesses."   |

Table 12: Anecdotal Evidence for the Impact of Severe Convective Storm Risk on Firms

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