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Kleven, Henrik J.

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Child Penalties and Gender Inequality

Henrik J. Kleven

The idea that parenthood has differential effects on women and men is not new. However, recent work has developed new and transparent ways of estimating the magnitude of child penalties — the negative effects of having children on the labor market outcomes of women relative to men. This research quantifies how much of gender inequality child penalties explain and studies their underlying drivers.

While this research agenda is ongoing, a clear picture is beginning to emerge: child penalties account for most of the remaining gender inequality in labor market outcomes, at least in developed countries, and they cannot be explained

by traditional mechanisms rooted in biolcomparative advantage, or public policies. Rather, child penalties seem to reflect social norms about the roles of men and women, norms that vary strongly across space demographic groups. Further reductions in gender inequality will require a reduction in child penalties, which in turn requires a change in gender norms. This view represents a strong departure from traditional research on

gender inequality, which focused on human capital accumulation and discrimination. In this article, I present a nontechnical review of my recent work on child penalties.

Child Penalties: The Facts

To set the scene, Figure 1 presents evidence on child penalties in the United States. The results are taken from my 2022 study, and they are based on the event study approach I developed with Camille Landais and Jakob Egholt Søgaard. The figure shows the evolution of employment and earnings for men (black lines) and women (blue lines) around the birth of a first child. The year of the first child's birth is indexed as event time t = 0, marked by the dashed vertical

line. The outcomes of both men and women have been normalized to zero in a base year before a child's birth (specifically at t = -2), so that outcomes in any given year are measured relative to that pre-child base year. Changes relative to the base year are reported in percentages.

The findings are striking. The outcomes of men and women are almost perfectly parallel before childbirth, and diverge immediately and sharply after childbirth. Having a child is a nonevent for men, but leads to an immediate and persistent drop in employment and earnings for women. Parenthood reduces female employment by 25 per-

cent and female earnings by 33 percent, relative to males. These estimates are obtained from event studies around the first child's birth and do not condition on the total number of children. As a result, the child-driven gap between men and women reflects the impact of subsequent children as well.³ The size of the child penalty increases with the number of children.

The preceding estimates are based on data from 1968 to 2020. As shown in my

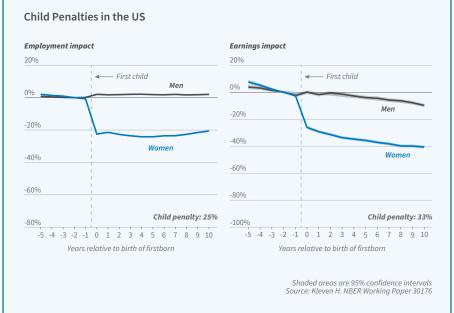


Figure 1

2022 study, US child penalties have declined significantly over time, but virtually all of this decline occurred prior to the mid-1990s. Since that time, child penalties have been stagnant, a finding that explains the observed slowdown of gender convergence in recent decades.

How does the US compare with other countries? My study with Landais and Søgaard provides evidence from Denmark, while another study with Landais, Johanna Posch, Andreas Steinhauer, and Josef Zweimüller provides evidence from a number of countries in Europe and North America. In ongoing work, Landais, Gabriel Leite Mariante, and I are building a global database of child penalties. The bottom line is that the qualitative patterns in Figure 1 apply to almost every country, but the quantitative magnitudes vary

greatly. As an illustration, Figure 2 provides evidence from two European countries: Denmark and Switzerland. Child penalties in Denmark are considerably smaller than in the US, whereas

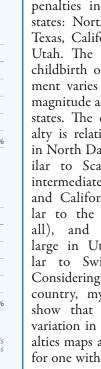
penalties in Switzerland are much larger. For example, the earnings penalty varies from 24 percent in Denmark to a staggering 68 percent in Switzerland. Child penalties in other Scandinavian countries are similar to those in Denmark, while child penalties in other central European countries — such Austria, Czech Republic, Germany, and Hungary — are similar to those in Switzerland.

How can child penalties vary so strongly across countries, and even across countries at similar income levels and in

close proximity? It is natural to consider factors that display large variation across otherwise similar countries. One such factor is gender norms. Indeed, child penalties correlate strongly with elicited gender norms from value surveys. Scandinavian countries are among the most gender progressive in the world, and central European countries are among the most gender conservative. A telling anecdote is that Switzerland did not grant women the

to consider variation across space within countries. Strikingly, child penalties display as large a variation within countries as they do across countries. My 2022 study provides evidence for the United States.

> Figure 3 presents case studies of employment penalties in four US states: North Dakota. Texas, California, and Utah. The impact of childbirth on employment varies greatly in magnitude across these states. The child penalty is relatively small in North Dakota (similar to Scandinavia), intermediate in Texas and California (similar to the US overall), and extremely large in Utah (similar to Switzerland). Considering the entire country, my findings show that state-level variation in child penalties maps almost one for one with state-level variation in raw gender



gaps. In other words, child penalties account for almost all of the variation in gender inequality across

To summarize, US child penalties are large overall, but they display massive variation across states and over time. Such within-country variation allows

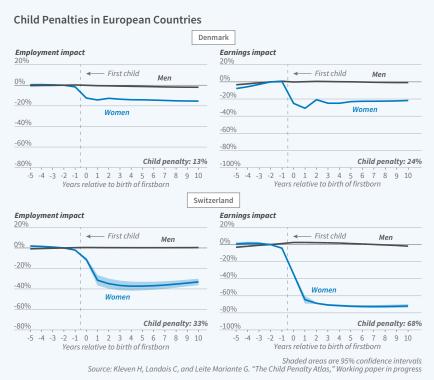


Figure 2

right to vote until 1971 in national elections, and until 1990 in some local elections. The cross-country evidence is therefore consistent with an effect of social norms.

For studying the underlying mechanisms driving child penalties, it is useful

Henrik J. Kleven is the Lynn Bendheim Thoman, Class of 1977 and Robert Bendheim, Class of 1937, Professor of Economics and Public Affairs at Princeton University. Previously, he has held positions at the London School of Economics and the University of Copenhagen. He is a former coeditor of the *American Economic Review* and former chief editor of the *Journal* of Public Economics.

An NBER research associate affiliated with the Public Economics Program, he received his PhD from the University of Copenhagen in 2003.

Kleven's research focuses on public economics and labor economics, including both theoretical and empirical work. He has been particularly active in studying dimensions of inequality, such as gender inequality, as well as the effects and optimal design of taxation, welfare, and family policies. His work has had policy impact in both developed and developing countries. His

academic articles have been published in leading journals such as the American Economic Review, Econometrica, the Journal of Political Economy, The Quarterly Journal of Economics, and The Review of Economic Studies.

for a more compelling analysis of the relationship between child penalties and elicited gender norms. State-time variation in child penalties aligns closely with statetime variation in gender progressivity. The timing of the decline in child penalties mirrors the timing of the increase in gender progressivity, most of which occurred in the 1970s and 1980s, with a greater decline in child penalties in states where gender progressivity increased more. The granularity of this analysis is less vulnerable to some of the key concerns with interpreting the cross-

country evidence discussed above.

Child Penalties: Explanations

The fact that child care comes with a career cost is not surprising in itself, although the magnitudes documented above are perhaps surprising. The more intriguing question is why the career cost of children is so gendered even in modern societies. In other words, what explains the strength and persistence of the gendered homemaker-breadwinner institution? I have mentioned the possible role of social norms, but let me take a step back and consider a set of more traditional explanations.

The natural starting point is biology. Only women can bear and give birth to children, and only women can breastfeed. We would expect such factors to matter for the short-run impact of children, but they may also matter for the longer run due to labor market dynamics. For example, work interruptions around childbirth may have lasting effects through human capital accumulation and job market signaling. Studying

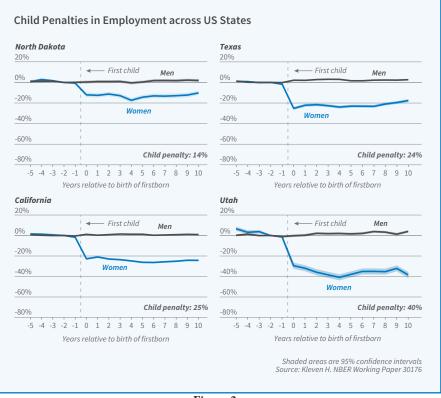


Figure 3

the role of biology requires separating the effect of *having* a child from the effect of *giving birth* to a child. In a 2021 study, written together with Landais and Søgaard, we propose to do this by comparing child penalties in biological and adoptive families, adjusting for selection into adoption. We find that short-run child penalties are slightly larger for biological mothers than for adoptive mothers, but that long-run child penalties are the same. These results suggest that biology is not a key driver of child-related gender inequality.

Another possible explanation focuses on comparative advantage. If the earnings potential of women is lower than the earnings potential of men, it may be optimal for parents to specialize in the way observed in the data. Although women in OECD countries are, on average, now more highly educated than men, women still choose education fields with lower earnings potential, such as non-STEM fields. Landais, Søgaard, and I investigate the earnings-potential explanation using Danish data. Earnings potential is estimated based on gran-

ular information on education level, education field, and labor market experience at the time of the first childbirth. Strikingly, our analysis shows zero heterogeneity in long-run child penalties by relative earnings potential. Even women with greater earnings potential than their spouses face child penalties similar to the rest of the population. Such patterns are virtually impossible to reconcile with quantitatively important effects of comparative advantage. My findings for the US are similar.

Yet another possible explanation con-

siders the effect of public policies. For child penalties, it is natural to focus on the effect of family policies such as parental leave plans and child care subsidies. The cross-country evidence discussed above is not suggestive of important policy effects. For example, low-penalty countries in Scandinavia have very generous family policies, but so do a number of high-penalty countries in central Europe. The absence of major policy effects can be confirmed by quasi-experimental evidence from within countries. In a 2022 paper, Landais, Posch, Steinhauer, Zweimüller, and I investigate the long-run impact of family policies in Austria using policy experiments spanning more than half a century. We find that the enormous expansion of paid parental leave and child care subsidies in Austria has had virtually no impact on child penalties and gender inequality.

A factor that does have an impact on gender gaps is labor market structure, and especially the temporal flexibility and family-friendliness of jobs. Greater job flexibility lowers child penalties on women, all else equal. While this is an

interesting point, it is important to recognize that job flexibility effects operate through a general equilibrium channel. Such effects would affect mothers and fathers equally unless something else tilts childcare toward women. In other words, the lack of job flexibility serves as an important amplification mechanism, but it cannot explain child penalties and gender gaps on its own. It shifts the research question one level up: why does job flexibility matter for mothers, but not for fathers?

The preceding evidence and argu-

ments speak against explanations rooted in gendered incentives. Incentives may matter, but their explanatory power seems relatively small in this context. This implies that child penalties are better understood through the lens of gendered preferences. What is more, the fact that child penalties vary greatly over time and across space points to endogenously formed preferences, influenced, for example, by social norms or culture. The strong correlation between child

penalties and elicited gender norms from value surveys is suggestive, but not conclusive in itself.

To provide more conclusive evidence, my 2022 study presents epidemiological research on movers and immigrants in the US. The idea of this approach is to investigate whether variation in child penalties among movers and immigrants can be explained by variation in the child penalties of their birth-places, even though they are no longer exposed to the labor market institutions and incentives of those birthplaces. Such effects are most naturally interpreted as effects of birthplace on preferences, for example through the transmission of social norms.

The empirical patterns are striking. For US-born movers, women born in high-penalty states such as Utah or Idaho have much larger child penalties than women born in low-penalty states such as the Dakotas or Rhode Island, conditional on where they reside when having children. Likewise, for immigrants, women born in high-penalty countries such as Mexico and the nations of the Middle East and central Europe have much larger child penalties than women born in low-penalty areas like China and Scandinavia.

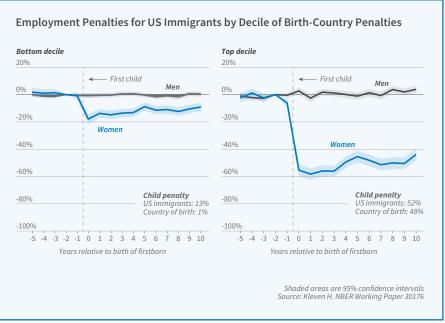


Figure 4

The findings for immigrants are illustrated in Figure 4. This figure compares employment penalties for US immigrants in the bottom and top deciles of birthcountry penalties. The employment penalty is 13 percent for immigrants in the bottom decile (where the average birthcountry penalty is 1 percent), while it is 52 percent for immigrants in the top decile (where the average birth-country penalty is 48 percent). The strong relationship between immigrant penalties and birth-country penalties is present in the full distribution of birth-country penalties, not just in the tails shown here. Additional evidence suggests that these effects are not driven by differential selection of immigrants from different places.

Conclusion

The idea that parenthood affects men and women differently is not new. Yet, for a long time, this issue played a relatively peripheral role in the literature on gender inequality. The research program summarized here has brought it to the forefront. This research has developed a transparent event study approach to estimating the impact of children on women relative to men — the child penalty — and to studying its underlying drivers. In developed countries, child

penalties can explain most of the remaining gender inequality in the labor market. In other words, eliminating gender inequality is virtually synonymous with eliminating child penalties. While the existence of child penalties may seem obvious at first glance, say, because of biologically determined comparative advantage, the size and persistence of the effects are puzzling. Traditional explanations rooted in biology and comparative advantage matter mostly for infant

childcare and cannot explain the long-run effects observed in the data.

I have argued that social norms are central to understanding the empirical patterns. If social norms explain child penalties and therefore gender inequality, the million-dollar question is how to change social norms. These norms vary considerably over time and across space, suggesting they are changeable. To an economist, especially a public economist, it is natural to ask if government policies can influence social norms. Experimental studies of government policy cannot capture general equilibrium effects such as those operating through social norms. Understanding whether social norms and preferences are shaped

by policy and other factors is an important topic for future research. of age) and time trends (the effect of calendar time).

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³ We use the term "child penalty" as opposed to the term "motherhood penalty." We are considering the effects of all children (within the event time horizon), not just the effect of the first child (motherhood).

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⁴ "Child Penalties across Countries: Evidence and Explanations," Kleven H, Landais C, Posch J, Steinhauer A, Zweimüller J. NBER Working Paper 25524, February 2019, and *AEA Papers and Proceedings* 109, May 2019, pp. 122–126.

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⁵ "The Child Penalty Atlas," Kleven H, Landais C, Mariante G. Working paper, in progress. Return to Text 6 "Does Biology Drive Child Penalties? Evidence from Biological and Adoptive Families," Kleven H, Landais C, Søgaard J. NBER Working Paper 27130, August 2020, and American Economic Review: Insights 3(2), June 2021, pp. 183–198. Return to Text

⁷ "Do Family Policies Reduce Gender Inequality? Evidence from 60 Years of Policy Experimentation," Kleven H, Landais C, Posch J, Steinhauer A, Zweimüller J. NBER Working Paper 28082, September 2022, and *American Economic Journal: Economic Policy*, forthcoming.

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8 "A Grand Gender Convergence: Its Last Chapter," Goldin C. American Economic Review 104(4), April 2014, pp. 1091–1119. Return to Text

¹ "The Geography of Child Penalties and Gender Norms: Evidence from the United States," Kleven H. NBER Working Paper 30176, September 2022. Return to Text

² "Children and Gender Inequality: Evidence from Denmark," Kleven H, Landais C, Søgaard J. NBER Working Paper 24219, January 2018, and *American Economic Journal: Applied Economics* 11(4), October 2019, pp. 181–209. This paper develops an event study approach using panel data, while Kleven (2022) develops a pseudo-event study approach using cross-sectional data. Both approaches consider the effects of having children, controlling flexibly for life-cycle trends (the effect