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**Ronald Bachmann** *RWI, Heinrich Heine University and IZA* 

Myrielle Gonschor RWI and RGS Piotr Lewandowski IBS and IZA

Karol Madoń IBS and SGH

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IZA – Institute of Labor Economics

Schaumburg-Lippe-Straße 5–9	Phone: +49-228-3894-0	
53113 Bonn, Germany	Email: publications@iza.org	www.iza.org

# ABSTRACT

# The Impact of Robots on Labour Market Transitions in Europe<sup>\*</sup>

We study the effects of robot exposure on worker flows in 16 European countries between 1998-2017. Overall, we find small negative effects on job separations and small positive effects on job findings. Labour costs are shown to be a major driver of cross-country differences: the effects of robot exposure are generally larger in absolute terms in countries with low or average levels of labour costs than in countries with high levels of labour costs. These effects are particularly pronounced for workers in occupations intensive in routine manual or routine cognitive tasks, but are insignificant in occupations intensive in non-routine cognitive tasks. For young and old workers in countries with low levels of labour costs, robot exposure had a beneficial effect on transitions. Our results imply that robot adoption increased employment and reduced unemployment most in the European countries with low or average levels of labour costs.

JEL Classification:	J24, O33, J23
Keywords:	robots, technological change, tasks, labour market flows,
	Europe

#### **Corresponding author:**

Piotr Lewandowski Institute for Structural Research (IBS) Wiśniowa 40B/8 02-520 Warsaw Poland E-mail: piotr.lewandowski@ibs.org.pl

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### **1** Introduction

The use of robots has multiplied during the last two decades. Between 2000 and 2017, robot exposure, as measured by the number of industrial robots per 1,000 workers, has quadrupled in Europe as a whole; and it has doubled in Germany, which deploys the highest number of robots per worker in Europe. In high-income countries, robot adoption has increased GDP, labour productivity, and wages (Graetz and Michaels 2018). But it has also ignited fears, especially among policymakers and the general public, of considerable job losses. However, the international evidence on the employment effects of robot exposure is mixed. It has, for example, been reported that robot adoption has reduced total employment in the US (Acemoglu and Restrepo 2019), but not in Germany, where the decline in manufacturing employment was counterbalanced by an increase in employment in the service sector (Dauth et al. 2021). It also appears that the employment effects of robots may be dependent on the development level: while robot adoption was found to be associated with a decline in employment shares of jobs intensive in routine manual tasks in high-income countries, no such association was identified in emerging or in transition economies (de Vries et al. 2020). The reasons for such cross-country differences, as well the labour market mechanisms behind the aggregate employment effects of automation, remain largely unexplored.

This paper fills this gap by investigating the effects of robot exposure on worker flows in Europe. We focus on worker flows because they are an important determinant of worker welfare, and because they constitute a key mechanism behind changes in employment and unemployment levels. We answer three main research questions: First, what was the effect of rising robot exposure on job separation and job finding rates in Europe, and what role did labour costs play in the observed cross-country differences? Second, how did the effects differ between worker groups? Third, what impact did the effects of robot exposure on worker flows have on employment and unemployment rates, and how did it differ by country?

To answer these questions, we estimate labour market transition probabilities from employment to unemployment (a proxy for job separations and, hence, for job stability) and from unemployment to employment (a proxy for job findings) in 16 European countries. We use individual-level data from the European Union Labour Force Survey (EU-LFS), combined with the data on robot exposure from the International Federation of Robotics (IFR), which are available yearly by country and sector. To quantify the importance of labour costs, we interact them with robot exposure. To account for potential endogeneity in robot adoption, we use a control-function approach; and, as an instrument, the average robot exposure in comparable countries, which has been applied by, e.g., Acemoglu and Restrepo (2019) and Dauth et al. (2021). We control for a range of potential confounders, such as general investment, globalisation and trade, and labour demand shocks.

From a theoretical point of view, the effect of robots on employment and labour-market transitions is not clear-cut. On the one hand, robots and other labour-saving technologies can directly reduce employment as machines replace humans in performing certain tasks, resulting in a labour-saving effect. On the other hand, the product demand effect – i.e., an increase in activity thanks to a productivity-enhancing technology – and the demand spillover effect – i.e., demand for other sectors' output resulting from higher value added and incomes in the technology-adopting sector – can increase employment. Indeed, Gregory, Salomons, and Zierahn (2021) showed that the latter two effects have been dominant in Europe, leading to an overall positive employment effect of routine-replacing technologies.

Labour costs can be expected to play an important role for the cross-country differences in the labour market effects of labour-saving technologies, in particular of industrial robots. Labour costs influence the economic incentives of firms, as the higher labour costs are, the more likely the substitution of labour with robots is, all other things being equal. Therefore, robot adoption is likely to have a smaller impact on job separation rates and job finding rates in countries with low levels of labour costs than in countries with higher labour costs. Indeed, much lower labour costs may explain why the effects of robot adoption on routine jobs have been more benign in emerging countries than in high-income countries (de Vries et al. 2020). To account for this mechanism, we interact robot exposure with different proxies of labour costs. Importantly, we use labour costs at the beginning of the observation period, which are plausibly exogenous to the robot adoption during the studied period, and are not affected by feedback effects from robot adoption to labour costs.

To analyse differences between worker groups, we focus on the job tasks performed by workers, as this is a key determinant of the substitutability of human labour by robots. To distinguish between workers performing different job tasks, we use categories proposed by Acemoglu and Autor (2011). We also consider heterogeneity by age as this is another worker characteristic that is very likely to be correlated with the substitutability by robots (Acemoglu and Restrepo 2021; Dauth et al. 2021).

To quantify how the effects of robots on worker flows affect employment and unemployment, we first conduct a counterfactual analysis. Its results show how worker flows would have evolved in the absence of increased robot use, and how employment and unemployment would have evolved as a result. Second, we calculate decompositions originally proposed by Fujita and Ramey (2009) in a business-cycle context. This allows us to decompose how the effects of robots on hirings and separations contribute to changes in employment and unemployment. As we perform this exercise by country, we are able to provide suggestive evidence on the role of labour market institutions in this context. Labour market institutions are of interest because even shocks that are common at the macro or sectoral level can lead to different labour market outcomes between countries, as shown by Blanchard and Wolfers (2000). Following their insights, we provide evidence for three labour market institutions: employment protection legislation (EPL), trade union coverage, and unemployment benefit replacement rates.

Our paper's findings and contributions to the literature can be summarised as follows. First, we study labour market transitions, and provide evidence of the effects of automation on worker flows in a range of European countries. Up to now, the literature has focused on employment stocks or structures.<sup>1</sup> We find that, on average, robot exposure significantly reduced the likelihood of job separations, and it increased, albeit slightly, the likelihood of job finding. Our results are consistent with country-specific findings on worker flows. For example, Domini et al. (2021) found that automation episodes in French manufacturing firms were associated with a lower separation rate and a higher hiring rate. However, there is no evidence yet on the effects of automation on labour market flows in a cross-country setting.

Second, we identify differences in (initial) labour costs as a driver of cross-country differences in the labour market effects of robot adoption. Previous cross-country studies of employment effects of automation (de Vries et al. 2020; Klenert, Fernandez-Macias, and Anton 2020) did not shed much light on the factors that may explain cross-country

<sup>&</sup>lt;sup>1</sup> Previously, economists have mainly investigated either regional (Acemoglu and Restrepo 2019; Dauth et al. 2021) or workerlevel (Domini et al. 2020; Koch, Manuylov, and Smolka 2021) effects of robot exposure in specific countries, or have examined the effects of robotisation in a cross-country setting using industry-level data (Aksoy, Özcan, and Philipp 2021; de Vries et al. 2020; Klenert, Fernandez-Macias, and Anton 2020).

differences, as they used broad country categorisations rather than explicitly quantifying the effect of differences in countries' labour costs, as we do here. We find that in Europe the link between labour costs and transition rates follows an inverted U-shape for separations, and a U-shape for job findings. This implies that in countries with initially low or average levels of labour costs, robot exposure reduced job separations more strongly.<sup>2</sup> In addition, we observe that the effect of robot exposure on job findings was highest in countries with low or average initial labour costs, but was insignificant or even negative in countries with the very low and very high initial labour costs.

Third, our individual-level analysis provides evidence of heterogeneity in the effects of robot exposure on labour market flows among worker groups in a cross-country setting. This stands in contrast to those of previous cross-country studies, which have used industry-level measures of employment. For occupational task groups, we generally find more beneficial effects for routine workers than for non-routine workers. This is particularly the case for job findings, which were increased by robots among workers in routine manual and routine cognitive occupations, but also for non-routine manual occupations. The reduction of job findings in countries with medium labour costs was mainly driven by routine-cognitive occupations. As we discuss in more detail in the conclusions, these results provide evidence to what extent job tasks matter for the substitutability of workers with robots.

We also find important differences between workers of different ages. In most countries, except for those with the highest levels of initial labour costs, robot exposure increased the job finding rate of young workers, and thus of most labour market entrants; but had no impact on the job finding rate of older workers. At the same time, it reduced the likelihood of job separation among older workers in countries with low levels of initial labour costs, but it did not affect job separations among young workers. These differences in workers' adjustments to the adoption of robots suggest that there was complementarity between human labour and robots for both older and younger workers, particularly in countries with low levels of labour costs. For older workers, the benefits were in the form of higher job stability; while for younger workers, the benefits were in the form of easier job entries. We also find that for the countries with the highest labour costs, job findings were slightly reduced by robots.

Fourth, we assess the importance of job separations and hirings for the effects of robots on employment and unemployment. Our counterfactual analysis shows that rising robot exposure increased aggregate employment levels in European countries by about 1-2% of the working-age population between 2004 and 2017. This can be explained by the fact that our reduced-form estimation results reflect the sum of three effects of robots mentioned previously: the labour-saving effect, the product-demand effect and the demand-spillover effect. Our results show that the overall effect on employment is positive which is consistent with the findings of Gregory, Salomons, and Zierahn (2021) for Europe and of Koch, Manuylov, and Smolka (2021) for Spain. Klenert, Fernandez-Macias, and Anton (2020) also studied the overall effect of robot use on employment at the industry level in Europe, and found a positive aggregate effect, and no impact on the employment of low-skilled workers. However, our flow-based approach allows us to quantify the contributions of particular labour market flows to these aggregate effects. We show that lower job separations were the key driving factor behind the positive employment effects of robot adoption in Europe.

<sup>&</sup>lt;sup>2</sup> In our sample, the lowest initial labour costs were recorded in the Central Eastern European countries that joined the EU in 2004, such as Poland, Slovakia, and Hungary; while the highest initial labour costs were recorded in the Nordic countries, the German-speaking countries, and Belgium.

Fifth, we provide suggestive evidence on the role of labour market institutions in the cross-country differences in the labour market effects of automation. The existing literature has not focused on institutional factors, but it has hinted that they may play a role in understanding the contrasting findings of country-specific studies (Dauth et al. 2021). We find that in European countries with higher union coverage and in countries with less strict employment protection legislation, the contribution of job separations to employment changes driven by rising robot exposure was higher, while the contribution of job findings was lower.

The remainder of the paper is organised as follows. In Section 2, we present our data, particularly the EU-LFS data containing the worker-level information and the data on robots from the International Federation of Robotics (IFR); and we provide descriptive evidence. In Section 3, we discuss measurement issues, the control-function approach for dealing with endogeneity, and the counterfactual analysis and decomposition exercise. In Section 4, we present and discuss our results. In Section 5, we summarise and conclude the discussion.

## 2 Data and descriptive evidence

### 2.1 Data sources and definitions

Our worker-level dataset is drawn from the European Labour Force Survey (EU-LFS) for the years 1998–2017, a period of rapid robotisation in many industrialised countries. The EU-LFS includes information on all European Union member states. However, due the lack of availability of other data discussed below for certain countries, our sample is limited to 16 countries: Austria, Belgium, the Czech Republic, Denmark, Finland, Germany, Greece, Hungary, Italy, Poland, Portugal, Slovenia, Spain, Sweden, Slovakia, and the United Kingdom.

The EU-LFS provides representative and harmonised information on individuals who are aged 15 years or older and live in a private household. The EU-LFS data are available as repeated cross-sections. The respondents report their labour market status in the month they were surveyed, as well as their status one year earlier. Using this information, we follow Bachmann and Felder (2021) to measure transitions from one year to the next between particular labour market states (employment, unemployment, and non-participation) at an individual level. We classify a person as having made a transition from employment (unemployment) to unemployment (employment) if the person reported being employed (unemployed) one year before the survey, and being unemployed (employed) in the month of the survey. However, we cannot account for employment transitions within that year. We compare these individuals to their counterparts who were employed (unemployed) in the year before the survey and the month of the survey. We exclude individuals who moved from and into non-participation.

The data on robots come from the International Federation of Robotics (IFR), which provides annual information covering the current stock and the deliveries of industrial robots across countries, by industry<sup>3</sup> and by application (e.g., assembling and disassembling, welding, laser cutting), and accounting for depreciation (IFR, 2017). The data are based on consolidated information collected by nearly all industrial robot suppliers worldwide. The IFR ensures that the data are internationally comparable and have a high degree of reliability. For the Western European countries, we use the data on robots from 1998 to 2016. For the Central and Eastern Europe (CEE) countries, data on robots are only available from 2004 onwards. As the stock of robots in CEE was negligible before 2004, this does

<sup>&</sup>lt;sup>3</sup> For the detailed description of covered sectors, see Table B5 in Appendix B.

not limit our analysis. According to the definition by the International Organization for Standardization (ISO 8373:201), an industrial robot is an "automatically controlled, reprogrammable, multipurpose manipulator, programmable in three or more axes, which can be either fixed in place or mobile for use in industrial automation applications". Moreover, an industrial robot usually operates in a series of movements in several directions to grasp or move something (ISO, 2012).

Our second major source of industry-level data is the EU KLEMS Growth and Productivity Accounts database, which contains industry-level measures of output, inputs, and productivity. We use data on GDP per capita, gross fixed capital formations in sectors, and gross value added. The data on GDP per capita are then used to construct GDP growth rates between two consecutive years, and are merged with a lag at the country level. Data on investment (gross fixed capital formation) and gross value added are mapped to occupations, and are merged with the EU-LFS data on the occupational level. We also control for participation in global value chains using data provided by the Research Institute on Global Value Chains (UIBE). In addition, we account for trade flows by using data on exports to all countries from the UN Comtrade database. These data are available at the commodity level, are assigned to industries using a crosswalk available on the webpage of the World Integrated Trade Solutions<sup>4</sup>, and are aggregated and merged with the EU-LFS data at the one-digit sector level.

To quantify the exposure of workers to robots, we merge the EU-LFS data with the IFR data described above. To this end, we use harmonised information on the occupation (International Standard Classification of Occupations – ISCO) and the sector (Statistical Classification of Economic Activities in the European Community – NACE) of an individual, applying it to the current and the retrospective information. For the currently unemployed, we assign each individual to an occupation based on the last job performed before becoming jobless.

Merging the worker-level data from the EU-LFS with the industry-level data is not straightforward, as the EU-LFS provides information on the economic sector at the one-digit sector level only.<sup>5</sup> To achieve a more precise mapping of industry-level variables, we apply an occupation-industry matrix calculated using the distribution of two-digit occupations across two-digit sectors in a given country and time. For this purpose, we use data provided by Eurostat for the period 1998-2017 via the tailor-made extraction procedure.<sup>6</sup> We follow Ebenstein et al. (2014) and Baumgarten, Geishecker, and Görg (2013) to transform two-digit industry-level variables ( $Y_{sct}$ ) into two-digit occupation-specific variables ( $Y_{oct}$ ) according to:

$$Y_{oct} = \sum_{j=1}^{J} \frac{L_{osct}}{L_{oct}} Y_{sct}$$
(1)

where  $L_{osct}$  denotes the level of employment in occupation o, sector s, country c, and year t. Using this approach, we are able to assign industry-specific information to each worker based on his or her two-digit level occupation.

<sup>&</sup>lt;sup>4</sup> https://wits.worldbank.org/product\_concordance.html

<sup>&</sup>lt;sup>5</sup> For robots, the one-digit sector disaggregation used in the EU-LFS is too broad for the precise measurement of robot adoption, as there are substantial differences in robot exposure between two-digit sectors within a given one-digit sector, particularly in manufacturing (IFR, 2017).

<sup>&</sup>lt;sup>6</sup> See https://ec.europa.eu/eurostat/documents/1978984/6037342/EULFS-Database-UserGuide.pdf; the service is available through the Eurostat user support at <u>https://ec.europa.eu/eurostat/help/support</u>. The same data and methodology were used by Aghelmaleki, Bachmann, and Stiebale (2021).

In particular, it allows us to measure how strongly a particular occupation (at the two-digit level) is exposed to robotisation. We also apply this mapping approach to the industry-level data on gross value added and capital investment (EU-KLEMS), and on global value chain participation (data from the Research Institute of Global Value Chains – UIBE GVC). The trade data (Comtrade) are aggregated and merged at the one-digit sector level to attenuate strong fluctuations in exports over the years.

Finally, we classify workers into five groups according to the predominant task of their occupation: non-routine cognitive analytical, non-routine cognitive interpersonal, routine cognitive, routine manual, and non-routine manual physical. <sup>7</sup> In doing so, we follow Fonseca, Lima, and Pereira (2018) and Lewandowski et al. (2020). First, we calculate the task content of occupations using the methodology of Acemoglu and Autor (2011), based on the Occupational Information Network (O\*NET) data, adapted to the European data by Hardy, Keister, and Lewandowski (2018) who present methodological details.8 Second, we allocate occupations to groups according to the task with the highest value. For instance, we classify an occupation as routine manual if the routine manual task intensity of that occupation is higher than the intensities of other task content measures; as routine cognitive if the routine cognitive task intensity is the highest; and so forth. The allocation of occupations to task groups is shown in Tables A3-4 in Appendix A. We keep these allocations constant to ensure comparability and exogeneity to robot adoption across countries.

The descriptive statistics of the final estimation sample are presented in Table A2 in Appendix A.

### 2.2 Descriptive evidence

In the late 1990s and early 2000s (the beginning of our study period), there was significant cross-country variation in robot exposure (Figure 1). It ranged from virtually zero robots per 1,000 workers in Central and Eastern European countries (Hungary, Poland, Slovakia) and in Greece; to about two robots per 1,000 workers in Western European countries such as Belgium, Italy, and, in particular, Germany.

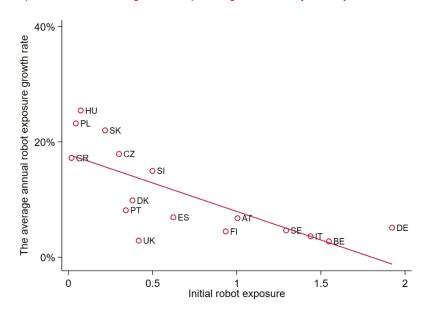
By 2017 (the final year covered by our sample) the countries with the lowest initial level of robot exposure, such as Poland, Hungary, and Slovakia, experienced the highest average growth rate (about 25% per year); while the countries with initially high levels of robot exposure experienced lower growth rates. Overall, the correlation between initial robot exposure and the average robot exposure growth rate over the observation period was strong and negative (--0.75), indicating that there was considerable convergence in robot exposure across European countries.

Robot exposure also differed strongly between occupation groups (Figure 2). Initial robot exposure was by far the highest for machine operators (1.48) and craft and trade workers (1.75). While technicians and associates had a medium initial level of robot exposure (0.64), the level was lowest for service and sales (0.05) and agriculture, fishery, and forestry workers (0.02). In contrast to robot exposure across countries, which converged over time, the

<sup>&</sup>lt;sup>7</sup> For the details of the construction of the task contents, see Table B6 in Appendix B.

<sup>&</sup>lt;sup>8</sup> O\*NET is a US dataset of occupational descriptors that has been commonly applied to European data (Fonseca, Lima, and Pereira 2018; Goos, Manning, and Salomons 2014; Hardy, Keister, and Lewandowski 2018; Lewandowski et al. 2020), as the differences between occupational demands in the US and in European countries are small (Handel 2012; Lewandowski et al. 2022).

exposure across occupations diverged: i.e., it increased in all occupations, but the correlation between initial robot exposure and the average robot exposure growth rate by occupation was strong and positive (0.95). The two occupational groups who initially faced the highest exposure levels also had the highest growth rates of exposure (e.g. machine operators: 7.4; craft and trade workers: 5.8). In the remaining occupations, the growth rate was much lower (e.g., 2.8 for technicians and associates, and 0.11 for service and sales workers).<sup>9</sup>





Note: Robot exposure is measured as the number of robots per 1,000 workers. The detailed data on industrial robots start in 1998 for Denmark, Finland, Germany, Italy, Spain, Sweden, and the United Kingdom; in 2003 for Austria; in 2004 for Belgium, the Czech Republic, Hungary, Poland, and Slovakia; and in 2005 for Greece, Portugal, and Slovenia. The robot exposure growth rate refers to the average annual growth rate from the initial date to 2017.

Source: authors' calculations based on the IFR data.

Turning to the labour market variables, we note that job separation and job finding rates are known to display strong variation between countries and over time (Bachmann and Felder 2021). In our sample, the average job separation rate ranged from 1.3% in Sweden to 5.0% in Spain, while the average job finding rate ranged from 30% in Greece to 54% in the UK.10 At the country level, there was a moderately negative correlation between the changes in the job

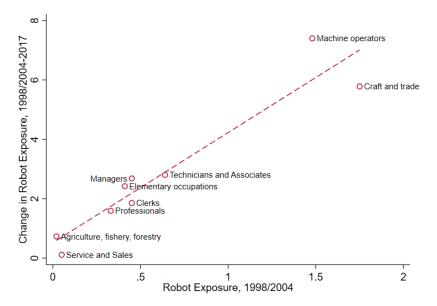
<sup>&</sup>lt;sup>9</sup> The results for occupational groups, particularly the importance of machine operators and craft and trade workers, are in line with the evidence for the distribution of robots across economic sectors, which is highly concentrated: i.e., about 98.5% of all robots are installed in manufacturing (IFR, 2017). The sector with the second-highest share of robots is education, research and development, which, however, accounts for only 1% of total robot installations. In general, the distribution of robots across economic sectors in Europe has been stable over time.

<sup>&</sup>lt;sup>10</sup> The fluctuations over time are largely driven by cyclical fluctuations (Bachmann and Felder 2021). In several countries in our sample – most importantly in Spain and Portugal – the job separation rates peaked in 2009 due to the Great Recession, and later returned to the pre-crisis levels (see Figure C1 in the appendix). Other countries, such as Austria and Belgium, instead experienced a constant rate; while Germany even had a decreasing rate over the time period investigated. In some countries, such as Greece and Spain, the job finding rates had declined during the Great Recession. Overall, however, the fluctuations of the job finding rates were less pronounced than those of the job separation rates.

separation rate and the robot exposure growth rate -0.24, see Figure 3).11 Thus, in countries with a stronger increase in robot exposure, job stability has remained rather constant, or it has even improved.

There is also a positive correlation between the changes in the job finding rates and the robot exposure growth rates (0.37, see Figure 4), which means that in countries with a stronger increase in robot exposure, the chances of finding a job improved more. These patterns are partly driven by different country clusters. First, a cluster of CEE countries recorded high robot exposure growth rates and a relatively strong reduction of job separation rates, as well as increases in job finding rates. Second, a cluster of countries with robot exposure growth rates, such as France and several Southern European countries, recorded increases in job separation rates and declines in job finding rates.





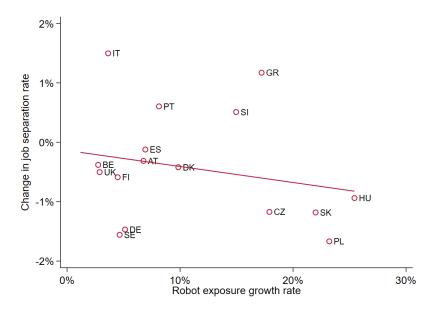
Note: Robot exposure is measured as the number of robots per 1,000 workers. The detailed data on industrial robots start in 1998 for Denmark, Finland, Germany, Italy, Spain, Sweden, and the United Kingdom; in 2003 for Austria; in 2004 for Belgium, the Czech Republic, Hungary, Poland, and Slovakia; and in 2005 for Greece, Portugal, and Slovenia. The robot exposure growth rate refers to growth from the initial date to 2017. Figures displayed refer to averages by occupation groups across all countries. For the change in robot exposure by occupation group and country, see Figure D1 in Appendix D.

Source: authors' calculations based on the EU-LFS and IFR data.

Thus, overall, the descriptive statistics show a positive association between the growth in robot exposure and favourable labour market developments: i.e., lower job separation rates and higher job finding rates. However, these descriptive results may reflect reverse causality or common trends, especially because robot adoption may be highest in the sectors with the highest productivity and the best labour-market prospects. This would lead to a spurious correlation between robot adoption and beneficial labour-market developments. In the following, we, therefore, investigate whether robots have a causal effect on labour market transitions using within-country, between-sector differences in robot exposure and instrumental variables.

<sup>&</sup>lt;sup>11</sup> To avoid year-specific fluctuations, we take the average of the transition rates during the first three years and the last three years for which the data are available. Then we take the difference.

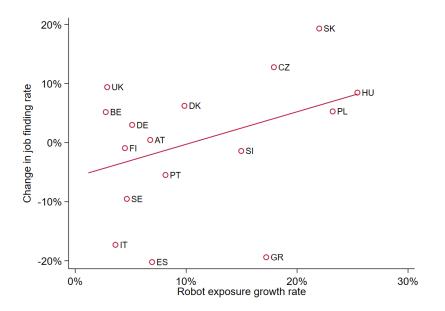
Figure 3: Changes in job separation rates and average robot exposure growth rates



Note: The changes in the job separation rates are calculated based on the differences between the three-year averages of the last three years and the first three years for which both IFR and LFS data are available. The first three years are 1998-2000 for Denmark, Finland, France, Germany, Italy, Spain, Sweden, and the United Kingdom; 2003, 2004, and 2006 for Austria; 2004-2006 for Belgium, the Czech Republic, Hungary, Poland, and Slovakia; and 2005-2007 for Greece, Portugal, and Slovenia. The last three years are 2015-2017. For the average job separation rates by country, see Figure D2 in Appendix D.

Source: authors' calculations based on the EU-LFS and IFR data.

Figure 4: Changes in job finding rates and average robot exposure growth rates



Note: The changes in the job finding rates are calculated based on the differences between the three-year averages of the last three years and the first three years for which both IFR and LFS data are available. The first three years are: 1998-2000 for Denmark, Finland, France, Germany, Italy, Spain, Sweden, and the United Kingdom; 2003, 2004, and 2006 for Austria; 2004-2006 for Belgium, the Czech Republic, Hungary, Poland, and Slovakia; and 2005-2007 for Greece, Portugal, and Slovenia. The last three years are 2015-2017.

Source: authors' calculations based on the EU-LFS and IFR data.

### 3 Methodology

Here, we outline our estimation framework and causal approach, and explain the methodology of post-estimation analyses to quantify their economic significance.

### 3.1 Estimation framework and instruments

We focus on two key labour market yearly flows: (1) job separations (being employed in year t - 1 and unemployed in year t) and (2) job findings (being unemployed in year t - 1 and employed in year t).<sup>12</sup> Our outcome variables are indicator variables equal to one if a given flow occurs, and equal to zero if it does not.

Following Graetz and Michaels (2018) and Acemoglu and Restrepo (2019), we calculate robot exposure as the number of robots per thousand workers at the two-digit sector level, ( $R_{c,s,t}$ ):

$$R_{c,s,t} = \frac{ROB_{c,s,t}}{EMP_{c,s,1995}} \tag{2}$$

where  $ROB_{c,s,t}$  is the total stock of industrial robots, and  $EMP_{c,s,1995}$  is employment (in thousands of workers) in sector *s*, country *c*, and year *t*. We use this definition and the sector-occupation mapping (see equation (1)) to map robot exposure to individual workers (for details, see *Technical details* in Appendix C). We use employment levels from 1995 – i.e., before our study period – as denominators. This ensures that changes over time result only from changes in the number of robots, and are independent of changes in employment (which could be endogenous to robot exposure).

To estimate the causal effects of robot adoption, we generalise the "technology frontier" instrument previously applied by Acemoglu and Restrepo (2019) and Dauth et al. (2021).13 We instrument the robot exposure in sector s, country c, and year t with the average robot exposure in most advanced European economies. For each of the 11 Western European countries in our sample, we use average robot exposure from other countries. This average robot exposure is computed from the 10 European countries for which we have robot data, omitting the country for which the instrument is computed.<sup>14</sup> For each of five Eastern European countries in our sample, we instrument robot exposure with the average robot exposure in the 11 Western European countries for which robot data are available.

<sup>&</sup>lt;sup>12</sup> We have to exclude workers transitioning from employment into inactivity and from inactivity into unemployment because the EU-LFS data do not include information about the last occupation or sector of employment of inactive individuals.

<sup>&</sup>lt;sup>13</sup> Robot exposure could be endogenous to labour market outcomes if, for instance, firms invest in industrial robots in response to worker shortages, and thus to increases in the relative price of labour with respect to capital.

<sup>&</sup>lt;sup>14</sup> Our sample includes five Eastern European countries (E): the Czech Republic, Hungary, Poland, Slovenia, and Slovakia; and 11 Western European countries (W): Austria, Belgium, Denmark, Finland, Germany, Greece, Italy, Portugal, Spain, Sweden, and the United Kingdom. For instance, the instrument for Austria is calculated as the average of the robot exposure in Belgium, Denmark, Finland, Germany, Greece, Italy, Portugal, Spain, Sweden, and the United Kingdom. The instrument for each Eastern European country is calculated as the average across all 11 Western European countries.

Instrumented robot exposure is thus given by the formula:

$$I_{c,s,t}^{1} = \frac{\sum_{c \neq k,k}^{C} \sum_{s}^{S} \frac{ROB_{k,s,t}}{EMP_{k,s,t}^{1995}}}{C}, where C = \begin{cases} 14 \ if \ c \ \in E\\ 13 \ if \ c \ \in W \end{cases}$$
(3)

where  $ROB_{k,s,t}$  is the total stock of industrial robots,  $EMP_{k,s,t}^{1995}$  is employment level in thousands in country k, sector s and year 1995, |C| is the number of countries in a particular group.

As a baseline model, we estimate probit regressions of the following form:

$$Pr(flow = 1|X)_{i,o,s,c,r,t} = F(R_{ojc,t-1}, L_c, L_c^2, X_{it}, M_{oc,t-1}, W_{jc,t-1}, C_{c,t-1}, B_{r,t-1}, \rho_j, \delta_t)$$
(4)

whereby  $\Pr(flow)_{i,o,s,c,r,t}$  is the likelihood of a given flow = {eu, ue} predicted by the model. Flow eu(ue) indicates that a person made a transition from employment (unemployment) in year t-1 to unemployment (employment) in year t.

Our main variable of interest is  $R_{oct-1}$  – robot exposure in occupation o, country c, and year t - 1.<sup>15</sup> In all regressions, we account for individual characteristics ( $X_{it}$ ) such as gender, age, education, and native or migrant worker status. We also add time ( $\delta_t$ ), and industry group ( $\rho_j$ ) fixed effects to control for potential changes across years and industries that are common to all countries. For industries, we follow Dauth et al. (2021) and consider manufacturing and six industry groups outside of manufacturing: agriculture and mining, utilities, construction, general services, business services, and public services & education. As the robot exposure data is merged with the LFS data at the country-occupation level, the variance used for identification is the within-industry, between-occupations and between-country variance in robot exposure.<sup>16</sup>

To control for the macroeconomic conditions, we include a vector of several macro indicators ( $\mathbf{M}_{oc,t-1}$ ): sectoral gross value added, the ratio of investments to the gross capital formation (see Stehrer et al., 2019), and we account for the effects of globalisation using sector-specific measures of participation in global value chains proposed by Wang et al. (2017). The two-digit industry indicators are transformed into two-digit occupation-specific variables according to equation (1). We also control for lagged GDP growth at the country level ( $C_{c,t-1}$ ), for country-specific trade flows at the sector level ( $W_{jc,t-1}$ ), especially growth in exports,  $W_{jc,t-1}$  and changes in labour demand at the regional level (NUTS2) ( $B_{r,t-1}$ ).

As we are particularly interested in reasons for cross-country differences, we allow the effect of robots to vary between countries at different development levels. To this end, we use two measures of the initial conditions of a country ( $L_c$ ): labour costs in 2004, in our main specification<sup>17</sup>; and GDP per capita in 2004 as a robustness check.

<sup>&</sup>lt;sup>15</sup> For those employed in year t - 1 and in year t, we assign robot exposure based on the occupation performed in t, but using the value of robot exposure in year t - 1. For those employed in year t - 1 and unemployed in year t, we assign robot exposure based on the last occupation performed before becoming jobless, using the value of robot exposure in (t - 1). For those unemployed in year t - 1 and in year t, we assign robot exposure based on the last occupation performed before becoming jobless, using the value of robot exposure in (t - 1). For those unemployed in year t - 1 and in year t, we assign robot exposure based on the last occupation performed before becoming jobless, using the value of robot exposure in year t - 1. For those unemployed in year t - 1 and employed in year t, we assign robot exposure in year t - 1.

<sup>&</sup>lt;sup>16</sup> We have also estimated models without industry fixed effects, and obtained results in line with our baseline results presented in the paper. These additional results are available upon request.

<sup>&</sup>lt;sup>17</sup> Five out of the six Central and Eastern Europe in our sample joined the EU in 2004.

We interact these measures with robot exposure. Therefore, the main specification of our model is an augmented version of equation (4):

$$Pr(flow = 1|X)_{i,o,s,c,r,t} = F(R_{oc,t-1}, R_{oc,t-1} \times L_c, R_{oc,t-1} \times (L_c)^2, L_c, (L_c)^2,$$

$$X_{it}, M_{oc,t-1}, W_{jc,t-1}, C_{c,t-1}, B_{r,t-1}, \rho_j, \delta_t)$$
(5)

where all variables are the same as in equation (4), and in addition, we interact country-specific labour costs in 2004,  $L_c$  with robot exposure ( $R_{oct-1}$ ). We transform labour costs (and GDP in the robustness check) into relative values by taking the log of and deducting the value of Slovenia, which is the richest country amongst the Central Eastern European (CEE) EU member states in our sample. We use data from 2004 because the Eurostat data on labour costs in CEE countries are available only from 2004 onwards. As the data on robots in these countries are also available from 2004 onwards, the variables to control for the initial conditions capture differences in the first year for which all key data are available. Table A1 in Appendix A provides an overview of the relative labour costs and GDP per capita in 2004 across countries.

### 3.2 The control function approach

We implement the IV specification with a control function approach (Aghelmaleki, Bachmann, and Stiebale 2021) with instrumental variables described in the previous subsection. This approach allows for the estimation of marginal effects when using interaction terms.<sup>18</sup>

The control function method we use is a limited information maximum likelihood approach, and follows a two-step procedure. In the first step, all exogenous variables – including the instruments – are regressed on the endogenous variable. In the case of N endogenous variables, we estimate N first-stage regressions. In the second step, residuals obtained from the first stage are included as control variables in the original equation to eliminate endogeneity (Wooldridge 2015). Applying this method to our baseline specification, all exogenous variables including the instrument are regressed on our robot exposure variable in the first stage. For the second stage, we predict the residual of the first stage, and include this as an additional regressor in equations (3) and (4). This approach allows us to isolate the changes in exposure driven by technological progress, and, at the same time, to remove occupation-specific shocks that affect robot adoption and the probability of making a transition out of or into a certain occupation.

#### 3.3 Counterfactual analysis

To assess the economic impact of increasing robot exposure on labour market flows, we perform a counterfactual historical analysis. In the counterfactual scenario, in each country and sector, we keep robot exposure constant from 2004 onwards. This means that new robot installations would have only compensated for the depreciation of robot stock and the aggregate changes in the labour force.

<sup>&</sup>lt;sup>18</sup> See Petrin and Train (2010) for a discussion of the control function approach for non-linear (including discrete choice) models, and Bachmann et al. (2014) for an application to labour market transitions.

In the first step, we use estimated coefficients (equation 4) and actual values of all variables to calculate the predicted job separation (EU) and job finding (UE) likelihoods. In the second step, we use the same coefficients and the counterfactual values of robot exposure to calculate the counterfactual flows likelihoods. In the third step, we use the predicted and the counterfactual flow likelihoods to recursively calculate the predicted and counterfactual levels of employment and unemployment for each country until 2017. We use the actual levels of employment and unemployment in 2004 as the starting point. In the fourth step, we calculate the effect of robot exposure on the labour market as a relative difference between the counterfactual and the predicted scenarios for each country and year.

In the fifth step, we analyse to what extent the overall effect of robot exposure on the labour market is driven by the impacts on job separation (EU) and job finding (UE) channels. To this end, we use the counterfactual likelihoods of job separation and the predicted likelihoods of job finding to calculate values of employment conditional on counterfactual job separations; and, vice versa, for employment conditional on counterfactual job findings. For each of these simulations, we calculate a relative difference between a given simulation and a predicted scenario. Finally, we use a covariance-based decomposition, originally proposed by Fujita and Ramey (2009), to quantify the contributions of job separation and job finding channels to the overall effect of rising robot exposure on labour market flows. Methodological details and formulas are included in Appendix A.

### **4** Econometric results

In this section, we present our econometric results, first for all workers, then for workers belonging to different task and age groups. This is followed by the counterfactual analysis, which assesses the economic significance of the impact of robot exposure on worker flows, employment, and unemployment; and the decomposition analysis, which quantifies the contributions of job findings and job separations to the changes in employment and unemployment.

### 4.1 The impact of robots on labour market transitions in Europe and the role of labour costs

We start by investigating the causal effects of robot exposure on job separations using our baseline specification, Equation 4. We report the coefficients of interest (Table 1), followed by the marginal effects of robot exposure (Figure 5), which allow for an interpretation of the effect sizes.

In the probit estimation without instruments, we find a significant negative effect of robot exposure on the likelihood of job separation (Table 1, column 1).<sup>19</sup> The IV results using the control function approach double the size of this effect (column 2 of Table 1): i.e., robot exposure reduces the job separation rate, which implies an increase in job stability.<sup>20</sup>

Accounting for interactions between robot exposure and countries' initial labour costs (equation 5), we find a noticeable heterogeneity in the size of this effect between countries with higher and lower labour costs (columns

<sup>&</sup>lt;sup>19</sup> The detailed results of the full specification are included in Tables B1 (for job separations) and B2 (for job findings) in the appendix.

<sup>&</sup>lt;sup>20</sup> The results of the first stage of the estimation are contained in Table B1 in the appendix. The Kleibergen-Paap F-statistic shows that the instrument is strong, meaning that it is a good predictor of actual robot exposure.

3 and 4 of Table 1). In Slovenia, the country in our sample with an average initial level of labour costs, the estimated effect was negative. The estimated interaction term between robot exposure and countries' initial levels of labour costs suggests a non-monotonic and nonlinear relationship between job separation likelihood and robot exposure (columns 3 and 4, respectively).

	(1)	(2)	(3)	(4)
	Probit	CF	Probit	CF
	A: All Sectors	1	I	I
Robot Exposure	-0.003***	-0.006***	-0.006***	-0.015***
	(0.001)	(0.002)	(0.002)	(0.003)
Robot Exposure X Labour Costs			-0.002*	-0.005***
			(0.001)	(0.001)
Robot Exposure X (Labour Costs) <sup>2</sup>			0.003*	0.012***
			(0.002)	(0.003)
Labour Costs	-0.104***	-0.103***	-0.102***	-0.095***
	(0.009)	(0.009)	(0.009)	(0.010)
(Labour Costs) <sup>2</sup>	-0.032***	-0.029**	-0.035***	-0.045***
	(0.011)	(0.012)	(0.012)	(0.013)
No. of Observations	11.8 M	11.8 M	11.8 M	11.8 M
F-statistic for weak identification		365 189.3		17 314.4
	B: Manufacturing	g	•	
Robot Exposure	-0.001**	-0.006***	-0.001	-0.015***
	(0.001)	(0.001)	(0.002)	(0.003)
Robot Exposure X Labour Costs			0.001	-0.003**
			(0.001)	(0.001)
Robot Exposure X (Labour Costs) <sup>2</sup>			-0.000	0.011***
			(0.002)	(0.003)
Labour Costs	-0.127***	-0.119***	-0.130***	-0.105***
	(0.013)	(0.013)	(0.014)	(0.015)
(Labour Costs) <sup>2</sup>	0.011	0.029*	0.011	-0.024
	(0.014)	(0.015)	(0.017)	(0.018)
No. of Observations	11.8 M	11.8 M	11.8 M	11.8 M
Kleibergen-Paap F-statistic for weak identification		165 953.4		15 726.3

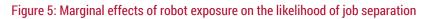
#### Table 1: The effect of robot exposure on the likelihood of job separation

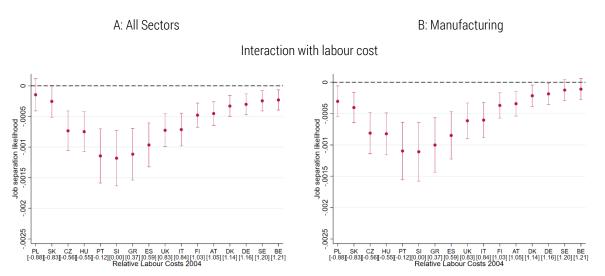
Note: The table presents the estimated coefficients of the probit and control function (CF) regressions. Standard errors (in brackets) are clustered at the occupation-year level. Year and industry group fixed effects included. Individual-level controls: age group, education group, gender, and native/non-native status. Aggregate-level controls: global value chain participation, global value-added, the ratio of investment added to global value-added, GDP growth, labour demand shocks, and growth in exports. For CF, robot exposure is instrumented using robot exposure in the Western European countries in the sample. For

the full specification, see Table B1 in Appendix B. For the first stage regressions of model (4), see Table B3 in Appendix B. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, and UIBE GVC data.

The importance of initial labour costs is clearly visible in the presentation of the marginal effects of robot exposure on job separations by country.<sup>21</sup> We do so for our preferred specification, including the interaction of robots with labour costs, and display the results in Figure 5, with countries ordered according to their initial labour costs. The negative effect of robot exposure on job separations was much more pronounced for countries with average levels of labour costs (Figure 5). In particular, in the country with the average level of initial labour costs – Slovenia – the marginal effect of robot exposure amounted to a 0.12 pp reduction in the likelihood of job separation (the average job separation rate in our sample was 4 pp). In countries that had labour cost levels in 2004 that were at least double the level in Slovenia – i.e., the level of labour costs lower than in Slovenia, such as Hungary and the Czech Republic, the effects were smaller: the negative marginal effect of robot exposure on the likelihood of job separation was twice as small (0.07 pp) in these countries as it was in Slovenia.





Note: The figures show the marginal effects of robot exposure on the probability of transitioning from employment to unemployment, based on regressions presented in Table 1 columns (2) and (4). Robot exposure is instrumented using the average robot exposure in the Western European countries in the sample. Countries on the X-axis are ranked according to the initial labour cost (in parentheses). Figure B1 in the appendix presents the marginal effects with the linear labour costs scale on the x-axis.

Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, and UIBE GVC data.

To quantify the economic importance of these effects, we use the estimated marginal effects to assess the contribution of increasing robot exposure to the likelihood of a job separation between the early 2000s (average for 2000-2002) and the mid-2010s (average for 2014-2017). The effects were quantitatively relevant. For instance, in Germany, an increase in robot density by 2.8 units (between 2004 and 2017) was associated with a reduction of

<sup>&</sup>lt;sup>21</sup> We use the estimated quadratic fit pertaining to the initial labour costs (Table 1). For the sake of presentation, we use the values of labour costs recorded in particular countries to calculate the marginal effects of robot exposure conditional on them; and for the figures, we rank countries according to the value of their initial labour costs. Figure B1 in the appendix presents the marginal effects with the linear labour costs scale on the x-axis.

the likelihood by 0.09 pp In Germany, the probability of job separation decreased by 1.4 pp over the same period; thus, the change associated with the increase in robot density amounted to 6% of the observed change. In some CEE countries, such as Slovakia, which experienced one of the greatest increases in robot exposure in the EU (by 10.50 units in manufacturing and by 2.6 units in total economy), the effects attributed to this factor were even more pronounced, as they amounted to 32% to the recorded change in job separations. We perform a systematic assessment of the contributions of robot exposure to the evolution of labour market flows in all countries in our sample in subsection 4.3.

We re-estimate our models on the subsample of workers in manufacturing; i.e., the sector with the highest robot usage. This yields very similar results to those for the total economy (Table 1, Panel B; Figure 5, Panel B).

Next, we study the effect of robot exposure on the likelihood of job finding in European countries. Again, we start with the baseline specification (equation 4). We find that, on average, this effect was positive but very small (Table 2, column 2).<sup>22</sup> However, as for job separations, we find important heterogeneity between more and less developed countries. Once we account for the initial labour costs, we find that the effect of robot exposure on the likelihood of finding a job was significant and positive at the average level of initial labour costs (column 4 of Table 2). The coefficients on interactions between robot exposure and initial labour costs (level and squared) suggest a non-linear relationship.

The marginal effects plotted by country reveal an inverse U-shape relation between labour costs and the effect of robot exposure on job finding (Figure 6): the positive effect was the largest in the countries with a medium level of labour costs, such as Slovenia (about 2 pp); but was close to zero or insignificant in the countries with the lowest initial labour costs in our sample, i.e., Poland and Slovakia. In the countries with the highest labour costs, i.e., Denmark, Germany, Sweden, and Belgium, the estimated effect on the likelihood of job finding was even negative (about 1 pp).

We use the estimated effects to quantify the economic effects of increasing robot exposure. Czech Republic is an example of a CEE country that had low levels of labour costs in 2004, and that recorded substantial increases in robot exposure (by 8.7 units in manufacturing and 2.4 units in total economy). According to our model, this translates into an almost 1 pp increase in the likelihood of finding a job, which is equivalent to 68% of the recorded increase in the job finding probability over this period. However, according to our estimates, in some of the most developed countries, the growth of robot exposure reduced the likelihood of finding a job. For instance, in Sweden, an increase in robot exposure by 11 units reduced this likelihood by 1 pp., which is equivalent to 8% of the recorded reduction in this likelihood.

Combined with the effects on job separations, the effects on job findings suggest different net effects on employment in various groups of countries. In the less developed Central Eastern European countries, the effect of robot exposure on employment was likely positive because of the reduced likelihood of job separation and the increased or insignificant likelihood of job finding. However, in the most developed countries, the net effect was ambiguous because of the reduced likelihood of job separation and the regative effects on labour market dynamics and turnover. We formalise the analysis of the aggregate consequences of robot exposure via labour market flows in subsection 4.3.

<sup>&</sup>lt;sup>22</sup> Again, the instrument is strong, as indicated by the Kleibergen-Paap F-statistic (see Table B2 in the appendix).

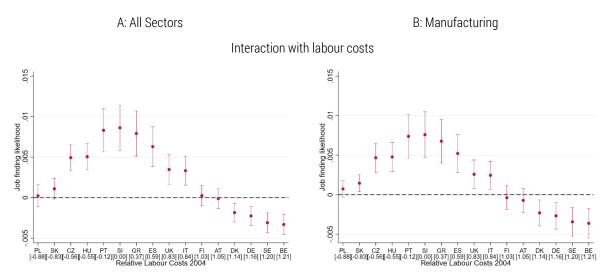
	(1)	(2)	(3)	(4)
	Probit	CF	Probit	CF
A:	All Sectors			
Robot Exposure	0.002***	0.004***	0.024***	0.024***
	(0.001)	(0.001)	(0.003)	(0.004)
Robot Exposure X Labour Costs			0.005***	0.004**
			(0.001)	(0.002)
Robot Exposure X (Labour Costs) <sup>2</sup>			-0.025***	-0.026***
			(0.003)	(0.004)
Labour Costs	0.058***	0.057***	0.051***	0.052***
	(0.018)	(0.018)	(0.019)	(0.020)
(Labour Costs) <sup>2</sup>	0.079***	0.077***	0.108***	0.108***
	(0.023)	(0.023)	(0.023)	(0.024)
No. of Observations	1.3 M	1.3 M	1.3 M	1.3 M
Kleibergen-Paap F-statistic for weak identification		24 657.0		3 698.7
B: M	anufacturing			
Robot Exposure	0.002**	0.004***	0.020***	0.022***
	(0.001)	(0.002)	(0.003)	(0.004)
Robot Exposure X Labour Costs			0.004***	0.002
			(0.001)	(0.002)
Robot Exposure X (Labour Costs) <sup>2</sup>			-0.022***	-0.024***
			(0.003)	(0.004)
Labour Costs	0.068***	0.064***	0.057**	0.071***
	(0.023)	(0.024)	(0.025)	(0.024)
(Labour Costs) <sup>2</sup>	0.005	-0.005	0.089***	0.093***
	(0.031)	(0.030)	(0.033)	(0.033)
No. of Observations	1.3 M	1.3 M	1.3 M	1.3 M
Kleibergen-Paap F-statistic for weak identification		11 135.4		5 446.7

#### Table 2: Effect of robot exposure on the likelihood of job finding

Note: The table presents the estimated coefficients of the probit and control function (CF) regressions. Standard errors (in brackets) are clustered at the occupation-year level. Year and industry group fixed effects are included. Individual-level controls: age group, education group, gender, and native/non-native status. Aggregate-level controls: global value chain participation, global value-added, the ratio of investment added to global value-added, GDP growth, labour demand shocks, and growth in exports. For CF, robot exposure is instrumented using robot exposure in the Western European countries in the sample. For the full specification, see Table B2 in Appendix B. For the first stage regressions of model (4), see Table B4 in Appendix B. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, and UIBE GVC data.





Note: The figures show the marginal effects of robot exposure on the probability of transitioning from unemployment to employment, based on regressions presented in Table 2. The robot exposure is instrumented using robot exposure in the Western European countries in the sample. Countries on the X-axis are displayed in ascending order of initial labour cost (in parentheses). Figure B1 in the appendix presents the marginal effects with the linear labour costs scale on the x-axis.

Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, and UIBE GVC data.

As a robustness check, we again re-estimate our model for a subsample of manufacturing workers. The results are very similar to those for all workers (Table 2, Panel B, and Figure 6, Panel B).

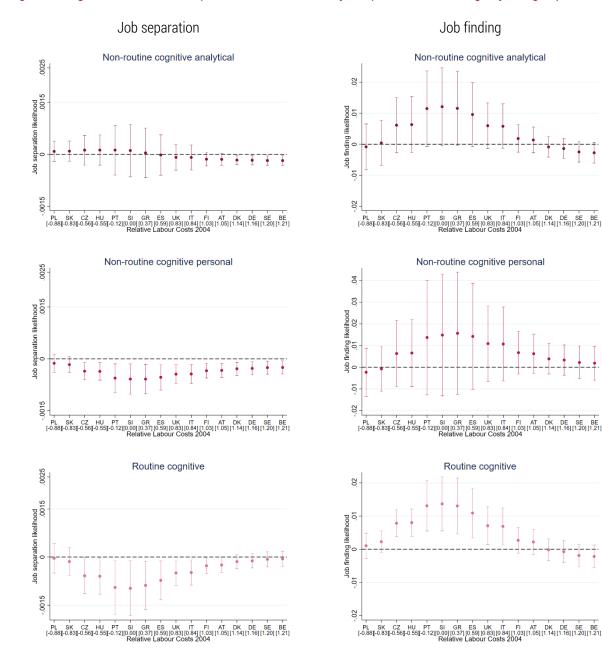
### 4.2 Heterogeneity according to job tasks and age

The effects of robot exposure are likely to differ between worker groups for at least three reasons. First, the substitutability of workers by robots depends strongly on the tasks they perform on the job. Second, different groups of workers are likely to differ in their ability to adapt to technological change. Third, job-specific human capital or labour market regulations may lead to differences between workers belonging to different age groups. Therefore, we investigate the effect of robot exposure on labour market transitions for workers performing different job tasks and belonging to different age groups.

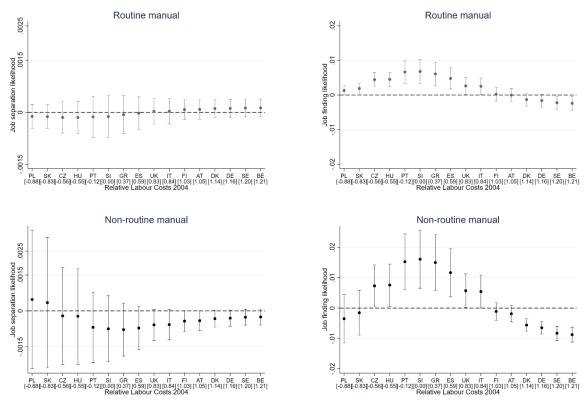
In order to examine whether the effects of robot exposure differ by job task, we estimate models (5) separately for subsamples – five occupational groups distinguished according to the dominant job task: routine cognitive (RC), non-routine cognitive analytical (NRCA), non-routine cognitive personal (NRCP), routine manual (RM), and non-routine manual (NRM). The allocation of occupations to task groups is shown in Table A3 and A4 in Appendix A. We focus on marginal effects calculated from models with interactions between robot exposure and initial labour costs (level and squared). Coefficients estimated in these models, as well as those without interactions, are presented in Table D3 and D4 in Appendix D.

We find that in countries with average levels of initial labour costs, the effect of robot exposure on job finding was positive among RM workers (e.g. plant and machine operators, assemblers) and RC workers (e.g. associated professionals, clerks). These effects are quite sizable, at around 0.008 and 0.012, respectively (Figure 7, right panel). Among NRM workers, the effect on job findings was positive in countries with average initial labour costs (0.007-0.016), and negative in countries with high initial labour costs. For job separations, the effect of robot exposure

was negative among RC and NRCP workers in countries with average levels of labour costs (Figure 7, left panel). Therefore, our results suggest that higher robot exposure improved job prospects in routine jobs in countries with average initial labour costs, particularly in Central Eastern Europe. While such an effect on routine workers may be surprising, it is worth noting that robot adoption in CEE countries was largely driven by FDI and the integration of plants into global value chains (Cséfalvay 2020).



#### Figure 7: Marginal effects of robot exposure on the likelihood of job separations and findings, by task group



Note: Marginal effects of robot exposure on the likelihood of job separation and on the likelihood of job finding at different development levels measured by labour costs in 2004, for different task groups. The robot exposure is instrumented using robot exposure in the Western European countries in the sample. NRCA - Non-routine cognitive analytical; NRCP - Non-routine cognitive interpersonal; RC - Routine cognitive; RM - Routine manual; NRM - Non-routine manual physical. For regression estimates, see Tables D3-4 in Appendix D.

Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, UIBE GVC, and O\*NET data.

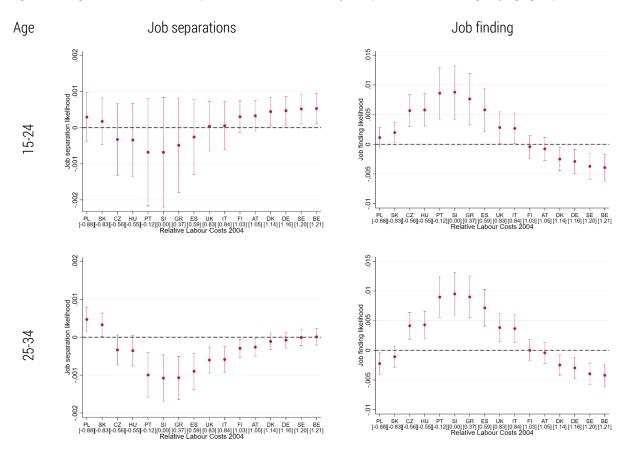
Hence, rising robot exposure was driven by expanding sectors, rather than by introducing new technologies in existing plants, which is a typical pattern in the most advanced economies. This improved the labour market prospects of workers in CEE who were in RM occupations (mainly factory workers), and, in turn, in RC occupations. Indeed, we find that in countries with high initial labour costs, the effect of robot exposure on the likelihood of job flows among both RM and RC workers was mostly insignificant.

We also investigate the heterogeneity of the effects of robot exposure by worker age. There are two main arguments why the effects of technology adoption can differ for younger and for older workers. First, technological change can reduce returns to old skills related to technology that become obsolete, and increase returns to new skills related to emerging technology (Fillmore and Hall 2021). As older workers are more likely to possess the old skills, and their expected returns from an investment in new skills are lower than those of younger workers, the older workers can be more affected by technological change. Second, older workers are more likely to benefit from insider power, and, as such, may be more protected from changes than younger workers, who are often outsiders or labour market entrants. Indeed, there is evidence that the de-routinisation of work in Europe has affected younger workers to a larger extent (Lewandowski et al. 2020), and that industrial robots in Germany have reduced the labour market prospects of younger workers (Dauth et al. 2021).

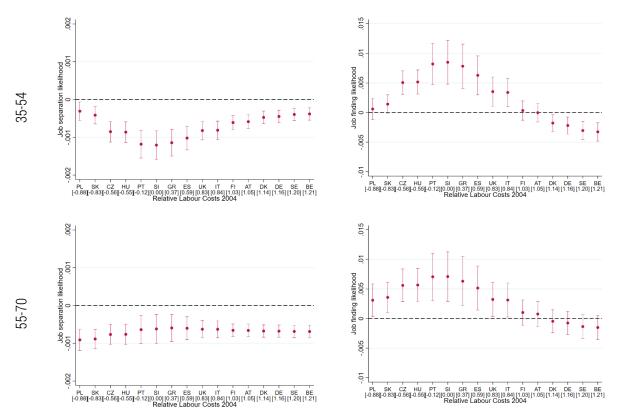
We find that robot exposure slightly increased the job separation likelihood of young workers (aged 15-24) in countries with initially high levels of labour costs (Figure 8 and Table D5 in Appendix D). However, for prime-aged

workers (aged 35-54) and older workers (aged 55-70), we find a negative effect of robot exposure on the job separation likelihood. The effect for the two older age groups was more pronounced in countries with lower and average initial development levels. We find that the marginal effect of robot exposure on the job finding likelihood was positive for the youngest group (aged 15-24), which included most labour market entrants (Figure 8, right panel, and Table D6 in Appendix D). It was also small and positive for workers aged 25-34 and workers aged 35-54, but only in countries with medium and low initial labour costs. However, it was insignificant for older workers (aged 55 or older). For the countries with the highest labour costs, the effect turned negative for all age groups.

Our results for age groups thus suggest that the dominant channels through which robot exposure affected labour market flows were different among younger and older workers: overall, robot exposure increased job stability (proxied by the job separation likelihood) of older workers, but did not affect their job finding prospects, especially in countries with low initial labour costs. This pattern is consistent with the insider-outsider view on adjustment to technological change. Among younger workers, especially in countries with initially low levels of labour costs, the opposite pattern is observed: i.e., higher robot exposure improved their likelihood of finding a job, but it did not affect the risk of job separation. This pattern is consistent with the skill obsolescence view on adjustment to technological change. However, this finding is in contrast to the finding for Germany that higher robot growth leads to a reallocation of younger workers from the manufacturing to the service sector (Dauth et al. 2021). A reason for the different findings across countries could be that automation in Eastern European countries was driven by new investments and integration in global value chains (Cséfalvay 2020) while in Western Europe robots were deployed in traditional industries.



#### Figure 8: Marginal effects of robot exposure on the likelihood of job separations and findings, by age group



Note: Marginal effects of robot exposure on the probability of job separation and job finding at different development levels measured by labour costs in 2004. Countries on the X-axis are displayed in ascending order of labour costs in 2004 (for details, see Table A1). Robot exposure is instrumented using robot exposure in the Western European countries in the sample. For regression estimates, see Tables D5 and D6 in Appendix D.

Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, and UIBE GVC data.

# 4.3 Counterfactual analysis of the effects of robot exposure on past labour market flows in Europe

In this subsection, we assess the economic impact of rising robot exposure on labour market flows in European countries. To this end, we use estimated coefficients (equation 5, Tables 1-2) to calculate counterfactual trajectories of labour market flows and resulting employment and unemployment levels, assuming that in each country the robot exposure remained at the level recorded in 2004, and comparing these trajectories with the actual evolution of the relevant labour market variables.

We start by quantifying the effect of robot adoption on the likelihood of particular labour market flows. We find that if robot exposure had remained at the level recorded in 2004, the likelihood of job separation would have been higher, while the likelihood of job finding would have been lower than recorded, particularly in CEE countries (Figure 9). The effects on job separations were larger than the effects on job finding. For instance, the job finding likelihood in Slovakia in 2017 was 60.6%. According to our estimates, if the robot exposure had remained at the 2004 level, the job finding likelihood in Austria in 2017 was 3.2%. We estimate that if the robot exposure had remained at the 2004 level, Likewise, the job separation likelihood in Austria in 2017 was 3.2%. We estimate that if the robot exposure had remained at the 2004 level, the job separation rate would have been 1 pp higher, and thus 32% higher than the actual rate. On average, across all countries, the job finding likelihood was 4% higher and the job separation

likelihood was 29% lower due to robot adoption in 2017.<sup>23</sup> This means that robot adoption has largely increased the job stability of workers, but it has also improved the job opportunities for the unemployed, albeit only slightly. The effects were most pronounced in the Central Eastern European countries that experienced strong industrial growth since joining the EU in 2004, such as Czech Republic, Slovakia and Hungary. Western European countries with strong manufacturing base, namely: Austria, Belgium and Germany experienced some improvement in job stability. At the other end of the spectrum are the Southern European countries, for which the effects were barely noticeable.

Next, we use the estimated counterfactual labour market flow probabilities to quantify the effect of robot adoption on employment and unemployment rates. We thus answer the question how these rates would have developed after 2004 if robot exposure had remained at the level recorded in 2004 (see the *Counterfactual analysis methodology* section in Appendix C for technical details).

We find that the effects of rising robot exposure on employment were positive; and that the effects of rising robot exposure on unemployment were negative, but moderate in size. If the level of robot exposure remained at the level recorded in 2004, in CEE countries but Poland, employment would be lower (and unemployment would be higher) by about 1.0-2.5% of the working-age population (equivalent to 1.0-2.5 pp of the employment rate) (Figure 10). These effects were the largest in the Czech Republic (2.7% by 2017), and the smallest in Slovenia and Hungary (1.1% by 2017). In southern European countries, but Greece, increase in employment level associated with increase in robot adoption amounts to 0.5-0.8% of working age population. Overall, our counterfactual simulations shows that an increase in robot adoption led to a rise in total employment by about 1 million additional jobs across all countries in our sample. This suggests that the adoption of robots led to an expansion of the firms and sectors adopting automation technologies, which, in turn, translated into higher labour demand, as shown at the firm level for France by Domini et al. (2020) and Acemoglu, Lelarge, and Restrepo (2020), or for Spain by Koch, Manuylov, and Smolka (2021).Finally, we assess the contributions of job separation and job finding channels to the overall effect of rising robot exposure on employment, using a covariance-based decomposition (equations (23)-(26) in Appendix C) originally proposed by Fujita and Ramey (2009).

We find that in all out of the 16 countries in our sample, the contribution of jobs separations to changes in employment and unemployment levels attributed to robot exposure was larger than that of job findings, in many cases noticeably (Table 3). This result confirms our assumption that improved job stability is a key mechanism behind the labour market effects of robot adoption in Europe.

The effects of similar exogenous shocks on labour market transitions may differ between countries because of differences in labour market institutions, as shown for EPL by Aghelmaleki, Bachmann, and Stiebale (2021). We therefore correlate the contributions of job separations and findings to the changes in employment and unemployment caused by robot exposure with three important labour market institutions: EPL, union coverage, and the unemployment benefit replacement rate (see bottom of Table 3). We find relatively strong correlations between the contributions of job separations and labour market institutions: the contribution of job separations to employment changes was larger in countries with higher union coverage (correlation 0.27) and in countries with lower EPL (correlation -0.49). At the same time, the contribution of job findings to employment changes was larger in countries with lower union coverage (correlation -0.24). There

<sup>&</sup>lt;sup>23</sup> Due to data limitations simulation for Spain, Poland, Portugal and Sweden ends in 2016.

correlations with replacement rates are essentially zero. The results for unemployment mirror those for employment.

	Empl	oyment	Unemployment		
Contributions of	Job separations	Job findings	Job separations	Job findings	
Austria	102.3	-2.2	102.3	-2.2	
Belgium	133.8	-33.2	134.9	-34.3	
Czech Republic	77.7	17.8	77.5	17.4	
Germany	118.0	-17.1	125.9	-24.7	
Denmark	89.6	10.2	97.2	2.9	
Spain	83.3	16.3	82.1	17.3	
Finland	85.4	14.2	83.7	15.8	
Greece	87.0	12.9	88.0	11.9	
Hungary	69.6	28.2	70.7	26.8	
Italy	83.5	15.8	84.7	14.6	
Poland	85.9	13.9	81.2	18.5	
Portugal	52.1	47.4	52.7	46.8	
Sweden	84.1	15.9	102.7	-2.5	
Slovenia	67.4	28.3	73.4	20.3	
Slovakia	76.0	20.6	75.0	21.1	
United Kingdom	90.0	9.9	94.0	6.0	
	Cross-country c	orrelation with labour mai	rket institutions		
Replacement rate	-0.03	0.04	0.01	-0.01	
EPL	-0.49	0.48	-0.50	0.49	
Union coverage	0.27	-0.24	0.33	-0.31	

Table 3: Decomposition of the impact of robots on employment and unemployment (in % of the variance)

Note: Calculations based on model (4) from Table 1 and Table 2.

Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, UIBE GVC, OECD, and ICTWSS data.

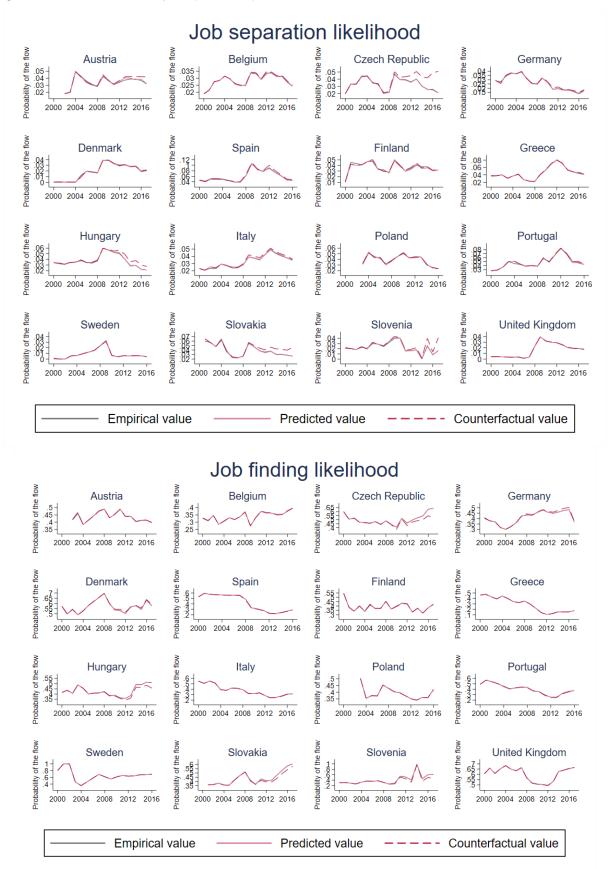


Figure 9: The effect of robot adoption (since 2004) on the likelihood of labour market transition

Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, and UIBE GVC data. Estimations based on model (4) from Tables 1-2.

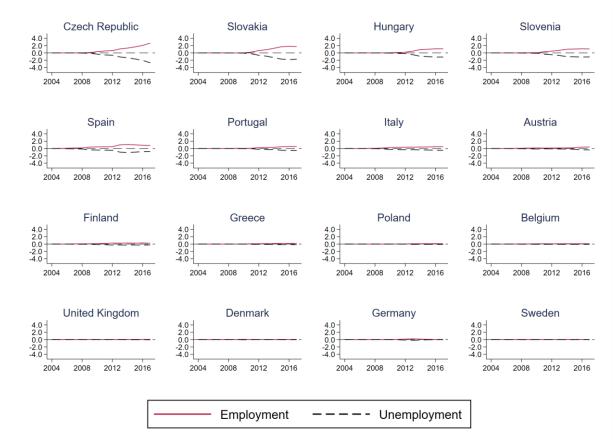


Figure 10: The estimated effect of robot adoption (since 2004) on employment and unemployment (% of working-age population)

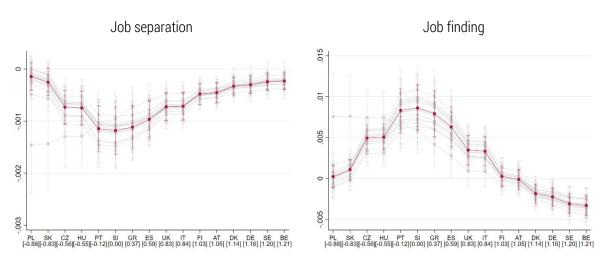
Note: Values on the Y-axis are expressed as shares of the working-age population (aged 15-69), in per cent.

Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, and UIBE GVC data. Estimations based on estimated equation (4), Tables 1-2.

The results on the role of institutions are in line with theoretical expectations. First, stricter EPL tends to raise the costs of firings relative to hirings as a margin of adjustment. Previous empirical evidence also showed that job findings are a more important adjustment margin than job separations in countries with high EPL (Messina and Vallanti 2007). Second, higher union coverage implies more wage rigidity. As firms are less able to adjust wages, they are likely to increase job separations in case of negative exogenous shock. This is also borne out by some empirical evidence that higher wage rigidity leads to more separations (Lechthaler 2013). Thus, we find interesting indications for potential adjustment mechanisms under different institutional regimes. However, we only provide suggestive evidence for the potential role of labour market institutions when analysing the effect of robots on labour market dynamics. Further research along those lines seems warranted.

#### 4.4 Robustness checks

To test the validity of our regression results, we conduct several robustness checks. First, to check whether our results are not driven by any specific countries, we run 16 additional regressions, excluding one country at a time (Figure 11).<sup>24</sup> Point estimates from all these regressions are within confidence intervals from our baseline specifications, apart from the regressions estimated on a subsample without Slovakia – in this subsample, the effects in countries with the lowest initial level of labour costs are stronger, while the effects in other countries are as in the baseline specification. The reason is that the increase in automation in Slovakia was predominantly driven by the automotive sector. This sector was rather small in the early 2000s and grew strongly since the EU accession in 2004, but its overall share in total employment remained relatively small.<sup>25</sup> As a result, the exclusion of Slovakia – a country with large increases in robot exposure in a narrow section of the economy and moderate changes in overall labour market outcomes – strengthens the estimated effects of automation.





Note: Red lines represent the marginal effects of robot exposure on the probability of transitioning from employment to unemployment (left panel) and unemployment to employment (right panel) for the baseline regressions using the full country sample (Figure 5 and 6). Each grey line represents the results obtained from separate regressions, omitting one country at a time from the sample. Countries on the X-axis are displayed in ascending order of initial labour cost (in parentheses).

Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, and UIBE GVC data.

Second, we include country fixed effects and country-specific time trends instead of country-specific time-invariant labour costs. This allows verifying if our baseline results are confounded by unobserved, country-specific, time-varying factors that may be correlated with robot exposure. In the case of job separations, neither including country

<sup>&</sup>lt;sup>24</sup> If a particular country is exluded from the sample, we calculate the marginal effect for this country based on its labour cost value. For example, even if Germany is omitted from regression, we calculate the marginal effect for Germany using its labour cost value (1.16) and present it in the Figure 11.

<sup>&</sup>lt;sup>25</sup> In Slovakia, the robot exposure in the automotive industry was close to zero in 2004, but soared to over 280 robots per 1000 workers in 2016. No other country witnessed such an impressive growth in robot exposure in any sector (the automotive industry in the Czech Republic recorded the second largest increase, by 95 robots per 1000 workers). At the same time, the automotive industry in Slovakia accounted for only 1.8% of total employment in 2004 and 3.2% of total employment in 2016.

fixed effects nor country-specific time trends affects our results. The coefficients of interest in the preferred specification decrease slightly in absolute terms, but remain sizeable and significant (Table 4, columns (1), (2), (4), (5)). In the case of job findings, the coefficients of interest decrease more strongly, but remain significant at the 1% level. However, as we showed in the previous section, our findings on the overall impact of robots on flows are mostly through the job separation channel. Hence, the weakening of the effects via the job finding channel leaves our overall results intact.

Third, we exclude variables from our baseline regressions that may be influenced by robot exposure and therefore may be bad controls. In particular, we exclude value added and gross fixed capital formation. This does not affect our results at all (Table 4, columns (3) and (6) and Figure D5 in Appendix D).

Fourth, we re-estimate our models using the level of GDP per capita in 2004 instead of the 2004 labour cost index as a control for the cross-country differences in the initial development level. The results confirm the findings from our baseline specification for both job separations and job findings (Table D1 and D2, and Figure D3 and D4 in Appendix D).

Fifth, we use the percentiles of robot exposure instead of actual values of robot exposure as our variable of interest, in line with the literature (e.g. Graetz and Michaels 2018).<sup>26</sup> The estimated marginal effects are larger in absolute terms than our baseline estimates, but the findings remain the same (Table D7 and D8, and Figure D6 in Appendix D).

<sup>&</sup>lt;sup>26</sup> The percentiles are defined based on sectors with non-zero values of robots.

		J	ob separations			
	(1) CF	(2) CF	(3) CF	(4) CF	(5) CF	(6) CF
Robot Exposure	-0.008***	-0.005***	-0.007***	-0.013***	-0.011***	-0.016**
	(0.002)	(0.001)	(0.002)	(0.003)	(0.003)	(0.003)
Robot Exposure X Labour				-0.003***	-0.004***	-0.005**
Costs				(0.001)	(0.001)	(0.001)
Robot Exposure X (Labour				0.007***	0.007***	0.013***
Costs) <sup>2</sup>				(0.002)	(0.002)	(0.003)
Labour Costs			-0.107***	(0.002)	(0.002)	-0.099**
			(0.010)			(0.010)
(Labour Costs) <sup>2</sup>			-0.031***			-0.045**
			(0.012)			(0.013)
Country FE	Yes	Yes	No	Yes	Yes	No
Country specific trends	No	Yes	No	No	Yes	No
VA and GFCF	Yes	Yes	No	Yes	Yes	No
Year FE	Yes	Yes	Yes	Yes	Yes	Yes
Industry FE	Yes	Yes	Yes Job finding	Yes	Yes	Yes
	(-)	(-)				(-)
	(1) CF	(2) CF	(3) CF	(4) CF	(5) CF	(6) CF
Robot Exposure	0.005***	0.003*	0.006***	0.016***	0.009**	0.030**
	(0.001)	(0.001)	(0.001)	(0.004)	(0.004)	(0.004)
Robot Exposure X Labour				0.003	0.001	0.005***
Costs				(0.002)	(0.002)	(0.002)
Robot Exposure X (Labour				-0.015***	-0.009**	-0.031**
Costs) <sup>2</sup>				(0.004)	(0.004)	(0.004)
Labour Costs			0.048***			0.044**
			(0.018)			(0.019)
(Labour Costs) <sup>2</sup>			0.099***			0.134**
			(0.020)			(0.021)
Country FE	Yes	Yes	No	Yes	Yes	No
Country specific trends	no	Yes	No	No	Yes	No
VA and GFCF	Yes	Yes	No	Yes	Yes	No
Year FE	Yes	Yes	Yes	Yes	Yes	Yes
Industry FE	Yes	Yes	Yes	Yes	Yes	Yes

Table 4: Effects of robots expective on the likelihood	of job separation and job finding- robustness checks
Table 4. Lifects of robots exposure on the likelihood	or job separation and job multing-robustness checks

Note: The table presents the estimated coefficients of the control function (CF) regressions. Standard errors (in brackets) are clustered at the occupation-year level. Individual-level controls: age group, education group, gender, and native/non-native status. Aggregate-level controls: global value chain participation, GDP growth, labour demand shocks, and growth in exports. VA and GFCF stands for value added and gross fixed capital formations. Robot exposure is instrumented using robot exposure in the Western European countries. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, and UIBE GVC data.

### **5** Conclusions

In this paper, we have investigated the effects of robot exposure on worker flows in 16 European countries between 1998–2017. We aimed to answer three research questions. First, what were the effects of rising robot exposure on job separation and job finding rates in Europe, and what role did labour costs play in this context? Second, how did the effects differ between workers performing different tasks and differing in age? Third, what consequences did the effects of robot exposure on worker flows have for employment and unemployment, and how did these consequences differ by country?

To answer these questions, we estimated worker flow probabilities using individual-level data from the EU-LFS and data from the IFR, which provides yearly information on robot exposure at the industry level. Furthermore, we explicitly included labour costs to quantify their role in the effects of robot exposure on worker flows. To take into account the potential endogeneity of robot adoption, we used a control-function approach in the spirit of Acemoglu and Restrepo (2019) and Dauth et al. (2021).

Our findings are robust to a large number of robustness tests and can be summarised as follows. First, overall, we found small beneficial effects for worker flows: i.e., robot exposure reduced job separations and increased job findings. We detected strong cross-country heterogeneities that depend on initial labour costs: on the one hand, in countries with low or average levels of labour costs, higher robot exposure led to lower job separation rates, and thus improved job stability, to a much larger extent than in countries with high levels of labour costs. On the other hand, in countries with low or average levels of labour costs, higher levels of robot exposure led to increased job findings; but in countries with high levels of labour costs, higher levels of robot exposure led to increased job findings; but in countries with high levels of labour costs, higher levels of robot exposure reduced job findings.

The relatively weak effects in countries with initially low levels of labour costs (especially in Slovakia and Poland) induce a U-shape relationship between labour costs and the effects of robot exposure on the transition probabilities. We think that it stems from two phenomena that affect specific countries with the lowest initial labour costs, namely Slovakia and Poland. Slovakia experienced enormous growth in robot exposure which was mostly driven by robot adoption in the automotive industry. However, the entire sector was built up almost from scratch: in 1995 (we use 1995 employment levels to normalise robot exposure) the automotive industry in Slovakia had accounted for only 0.8% of total employment. By 2017, its employment share increased more than four-fold. Although the shock was large, it concerned a small segment of the economy. In Poland, the pattern was similar although less pronounced. Moreover, Slovakia and Poland were much less integrated in global value chains than Hungary and the Czech Republic, the other CEE countries in our sample for which we identify noticeable labour market benefits from rising robot exposure. The latter countries were better positioned to benefit from the early stages of automation, especially that in all CEE countries, robot adoption was largely connected to greenfield investment and integration into global value chains (Cséfalvay 2020). This could imply that automation investment was a complement of, rather than a substitute for, labour.

Overall, our results support a negative link between labour costs and employment effects of robots – the lower the labour costs, the more positive the employment outcomes. The slightly less favourable employment outcomes in the European countries with lowest initial labour costs in our sample can be explained by factors unrelated to labour costs but rather pre-existing specialisation of particular CEE countries. Our results are therefore generally in line with the Marshallian laws of labour demand, which states that labour is more likely to be substituted by other factors of production if labour costs are relatively high.

Second, we found important differences between workers performing different job tasks. Perhaps surprisingly, we generally found more beneficial effects for routine workers than for non-routine workers. This result was most pronounced in countries with average initial labour costs. We found no effects of robot exposure on labour market flows among workers in non-routine cognitive occupations. Our results are thus somewhat at odds with the notion that routine tasks are always substitutes for robot technology, whereas non-routine tasks are always complements to robot technology. Instead, our results point to the importance of labour costs for the substitutability of workers performing different job tasks by robots: i.e., in countries with average levels of labour costs, workers performing routine tasks seem to be complements of, rather than substitutes for, robots.

We also found strong heterogeneity between age groups. Again, our results showed that even the groups who may be expected to be most at risk from robotisation – i.e., young and old workers – were complements of, rather than substitutes for, robot technology in countries with low levels of labour costs. This showed up as negative effects of robotisation on separations (i.e., greater employment stability) for older workers, and positive effects on hirings for younger workers. An exception to these general results was our observation that job findings were negatively affected by robot exposure in the countries with the highest labour costs.

Third, our counterfactual exercise showed that the effects on worker flows had important implications for employment and unemployment rates. Particularly in countries with low or average levels of labour costs, increased robot exposure led to increases in employment and decreases in unemployment. Our decomposition showed that these results were mainly due to reduced separations, rather than increased hirings. We also provide suggestive evidence that the role of separations was more important in countries with lower employment protections and in countries with lower union coverage.

Our results have important policy implications. First, the overall effects of robots are positive in a number of countries. Therefore, this technology should generally be seen as an opportunity for workers, rather than as a threat to them. The key policy challenge is therefore to identify the factors that contribute to this technology being a complement to rather than a substitute for human labour. Our paper is a step in this direction. The next steps include a more explicit analysis of the factors that enable workers to adjust to technological change, especially through the increased use of training. Second, there are large differences between countries, and between worker groups. Therefore, a one-size-fits-all solution for all countries and workers is not the way forward. Third, institutions appeared to matter for our results. Therefore, we see a more explicit analysis of institutions as an important avenue for future research.

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## Appendices

## Appendix A

Table A1: Relative labour costs (in manufacturing) and GDP in 2004 across countries

	Relative Labour Cost in 2004	Relative GDP per capita in 2004
Austria	1.05	0.73
Belgium	1.21	0.68
Czech Republic	-0.56	-0.22
Germany	1.16	0.61
Denmark	1.14	1.00
Spain	0.59	0.36
Finland	1.03	0.74
Greece	0.37	0.27
Hungary	-0.55	-0.52
Italy	0.84	0.56
Poland	-0.88	-0.79
Portugal	-0.12	0.03
Sweden	1.20	0.84
Slovenia	0.00	0.00
Slovakia	-0.83	-0.54
United Kingdom	0.83	0.61

Note: The table shows the initial conditions of the countries relative to Slovenia, the richest Central Eastern European country, which we use as a reference.

Source: authors' calculations based on the Eurostat data (lc\_n04cost and sdg\_08\_10).

		Out of employment (EE, EU)		Out of unemployment (UE, UU)	
		Mean	Standard deviation	Mean	Standard deviation
Women		0.46	0.50	0.46	0.50
Men		0.54	0.50	0.54	0.50
Married		0.59	0.49	0.43	0.50
Age	Age 15-24	0.08	0.27	0.15	0.36
	Age 25-34	0.26	0.44	0.29	0.45
	Age 35-54	0.55	0.50	0.45	0.50
	Age 55-70	0.12	0.32	0.12	0.32
Education	Low: Lower secondary	0.21	0.40	0.35	0.48
	Medium: Upper secondary	0.52	0.50	0.51	0.50
	High: Tertiary education	0.27	0.45	0.14	0.35
Native Share		0.89	0.32	0.86	0.35
Industry Groups	Primary sector	0.03	0.16	0.04	0.21
	Manufacturing	0.22	0.41	0.22	0.41
	Utilities	0.02	0.13	0.01	0.10
	Construction	0.07	0.26	0.11	0.31
	Consumer service activities	0.17	0.38	0.23	0.42
	Business service activities	0.19	0.39	0.17	0.37
	Public Services and education	0.31	0.46	0.22	0.42
Task Groups	Non-Routine Cognitive Analytical	0.16	0.36	0.07	0.25
	Non-Routine Cognitive Personal	0.20	0.40	0.05	0.22
	Routine Cognitive	0.22	0.41	0.24	0.43
	Routine Manual	0.14	0.34	0.18	0.38
	Non-Routine Manial	0.29	0.45	0.47	0.50
Labour Costs 2	004	0.33	0.89	0.30	0.90
Robot Exposure	2	1.82	5.03	1.73	4.88
Institutions	Employment Protection Legislation (standardised)	-0.01	1.02	-0.01	1.02
	Replacement Rate (standardised)	-0.02	1.01	-0.02	1.01
	Union Coverage (standardised)	-0.02	1.00	-0.02	1.00
Global value ch	ain participation backward	0.16	0.09	0.17	0.09
Gross value add	· ·	10.50	1.61	10.48	1.61
Investment to c	gross value added	0.83	0.05	0.83	0.06
GDP growth	-	101.66	2.94	101.68	2.97
Export growth		0.38	1.02	0.42	1.07

Task group	ISCO-88 code	Occupation
	11	Legislators and senior officials
	21	Physical, mathematical, and engineering science professionals
NRCA	22	Life science professionals
	24	Other professionals
	31	Physical and engineering science associate professionals
	12	Corporate managers
	13	General managers
NRCP	23	Teaching professionals
	32	Life science and health associate professionals
	33	Teaching associate professionals
	34	Other associate professionals
RC	41	Office clerks
no	42	Customer services clerks
	52	Models, salespersons, and demonstrators
	71	Extraction and building trades workers
	72	Metal, machinery, and related trades workers
RM	74	Other craft and related trades workers
1 1111	81	Stationary-plant and related operators
	82	Machine operators and assemblers
	93	Labourers in mining, construction, manufacturing, and transport
	51	Personal and protective services workers
	61	Market-oriented skilled agricultural and fishery workers
	62	Subsistence agricultural and fishery workers
	71	Extraction and building trades workers
NRM	72	Metal, machinery, and related trades workers
	73	Precision workers in metal and related trades workers
	83	Drivers and mobile-plant operators
	91	Sales and services elementary occupations
	92	Agricultural, fishery, and related labourers

### Table A3: The allocation of occupations to task groups in the ISCO-88 classification

Source: authors' elaboration based on Lewandowski et al. (2020), O\*NET and EU-LFS data.

Task group	ISCO-08 code	Occupation
	21	Science and Engineering Professionals
	22	Health Professionals
	24	Business and Administration Professionals
NRCA	25	Information and Communications Technology Professionals
	26	Legal, Social, and Cultural Professionals
	31	Science and Engineering Associate Professionals
	35	Information and Communications Technicians
	11	Chief Executives, Senior Officials, and Legislators
	12	Administrative and Commercial Managers
NRCP	13	Production and Specialised Services Managers
	23	Teaching Professionals
	32	Health Associate Professionals
	33	Business and Administration Associate Professionals
	34	Legal, Social, Cultural, and Related Associate Professionals
	41	General and Keyboard Clerks
RC	42	Customer Services Clerks
	43	Numerical and Material Recording Clerks
	44	Other Clerical Support Workers
	52	Sales Workers
	72	Metal, Machinery, and Related Trades Workers
	73	Handicraft and Printing Workers
	75	Food Processing, Woodworking, Garment, and Other Craft and Related Trades
RM		Workers
	81	Stationary Plant and Machine Operators
	82	Assemblers
	94	Food Preparation Assistants
	51	Personal Services Workers
	53	Personal Care Workers
	54	Protective Services Workers
	61	Market-oriented Skilled Agricultural Workers
	62	Market-oriented Skilled Forestry, Fishery, and Hunting Workers
	63	Subsistence Farmers, Fishers, Hunters, and Gatherers
	71	Building and Related Trades Workers (excluding Electricians)
NRM	74	Electrical and Electronic Trades Workers
	83	Drivers and Mobile Plant Operators
	91	Cleaners and Helpers
	92	Agricultural, Forestry, and Fishery Labourers
	93	Labourers in Mining, Construction, Manufacturing, and Transport
	95	Street and Related Sales and Services Workers
	96	Refuse Workers and Other Elementary Workers

### Table A4: The allocation of occupations to task groups in the ISCO-08 classification

Source: authors' elaboration based on Lewandowski et al. (2020), O\*NET and EU-LFS data.

## Appendix B

Table B1: The effect of robot exposure on the likelihood of job separation - full specification

Table B1: The effect of robot exposure on the likeli	(1) Probit	(2) CF	(3) Probit	(4) CF
Robot Exposure	-0.003***	-0.006***	-0.006***	-0.015***
	(0.001)	(0.002)	(0.002)	(0.003)
Robot Exposure X Labour Costs			-0.002*	-0.005***
			(0.001)	(0.001)
Robot Exposure X (Labour Costs) <sup>2</sup>			0.003*	0.012***
			(0.002)	(0.003)
Labour Costs	-0.104***	-0.103***	-0.102***	-0.095***
	(0.009)	(0.009)	(0.009)	(0.010)
(Labour Costs) <sup>2</sup>	-0.032***	-0.029**	-0.035***	-0.045***
	(0.011)	(0.012)	(0.012)	(0.013)
Age Groups	(Reference group: Age 15-	24)		
Age 25-34	-0.158***	-0.158***	-0.158***	-0.158***
	(0.006)	(0.006)	(0.006)	(0.006)
Age 35-54	-0.341***	-0.341***	-0.341***	-0.341***
	(0.007)	(0.008)	(0.008)	(0.008)
Age 55-70	-0.343***	-0.343***	-0.343***	-0.343***
	(0.010)	(0.010)	(0.010)	(0.010)
Education Group	(Reference group: Low edu			
Medium education	-0.207***	-0.206***	-0.207***	-0.207***
	(0.007)	(0.007)	(0.007)	(0.007)
High education	-0.385***	-0.384***	-0.385***	-0.385***
	(0.013)	(0.013)	(0.013)	(0.013)
Gender (	Reference group: Female)			
Male	-0.070***	-0.071***	-0.070***	-0.071***
	(0.006)	(0.006)	(0.007)	(0.007)
Native	-0.165***	-0.166***	-0.165***	-0.167***
	(0.011)	(0.011)	(0.010)	(0.011)
Global Value Chain (Backwards)	-0.190***	-0.147**	-0.192***	-0.144**
	(0.069)	(0.069)	(0.072)	(0.070)
Gross value added (Log)	-0.009***	-0.010***	-0.009***	-0.009***
	(0.003)	(0.003)	(0.003)	(0.003)
Investment to Gross value added	-0.149	-0.107	-0.143	-0.109
	(0.107)	(0.107)	(0.106)	(0.106)
GDP Growth	-0.019***	-0.019***	-0.019***	-0.019***
	(0.002)	(0.002)	(0.002)	(0.002)
Bartik instrument	-1.087***	-1.074***	-1.085***	-1.060***
	(0.187)	(0.187)	(0.188)	(0.186)
Export growth	0.020***	0.020***	0.020***	0.020***
	(0.003)	(0.003)	(0.003)	(0.003)
First stage residual r01_1		0.007***		
		(0.002)		
First stage residual r02_1				0.023***
				(0.004)
First stage residual r03_1				0.008***
				(0.002)
First stage residual r04_1				-0.022***

				(0.004)
Industry Group	(Reference group: Agriculture a	nd Mining)		
Manufacturing	-0.100***	-0.087***	-0.097***	-0.082***
	(0.025)	(0.025)	(0.024)	(0.025)
Utilities	-0.302***	-0.296***	-0.300***	-0.292***
	(0.034)	(0.034)	(0.034)	(0.034)
Construction	0.147***	0.151***	0.148***	0.150***
	(0.029)	(0.029)	(0.029)	(0.029)
Consumer Services	-0.045*	-0.046*	-0.047*	-0.049*
	(0.025)	(0.025)	(0.025)	(0.025)
Business Services	-0.173***	-0.176***	-0.174***	-0.178***
	(0.024)	(0.024)	(0.024)	(0.024)
Public Services & Education	-0.315***	-0.316***	-0.316***	-0.318***
	(0.026)	(0.026)	(0.026)	(0.026)
Constant	0.976***	0.985***	0.964***	0.973***
	(0.235)	(0.237)	(0.234)	(0.235)
Year dummies	Yes	Yes	Yes	Yes
Observations	11.8 M	11.8 M	11.8 M	11.8 M

Note: The table presents the estimated coefficients of the probit and control function (CF) regressions. Standard errors (in brackets) are clustered at the occupation-year level. Year and industry group fixed effects are included. Individual-level controls: age group, education group, gender, and native/non-native. Aggregate-level controls: global value chain participation, gross value added, the ratio of investment added to gross value added, GDP growth, labour demand and growth in exports. For CF, robot exposure is instrumented using robot exposure in the Western countries in the sample. r01\_1 are residuals from the first stage regression for the specification without interactions. r02\_1, r03\_1 and r04\_1 are residuals from the first stage regression for robot exposure, interaction of robot exposure with labour costs, and robot exposure with squared labour costs, respectively. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

Table B2. The effect of robot exposure of the likelihood of ju	(1) Probit	(2) CF	(3) Probit	(4) CF
Robot Exposure	0.002***	0.004***	0.024***	0.024***
	(0.001)	(0.001)	(0.003)	(0.004)
Robot Exposure X Labour Costs			0.005***	0.004**
			(0.001)	(0.002)
Robot Exposure X (Labour Costs) <sup>2</sup>			-0.025***	-0.026***
			(0.003)	(0.004)
Labour Costs	0.058***	0.057***	0.051***	0.052***
	(0.018)	(0.018)	(0.019)	(0.020)
(Labour Costs) <sup>2</sup>	0.079***	0.077***	0.108***	0.108***
	(0.023)	(0.023)	(0.023)	(0.024)
Age Groups (Reference	ce group: Age 15-24)			
Age 25-34	-0.451***	-0.451***	-0.450***	-0.450***
	(0.009)	(0.009)	(0.009)	(0.009)
Age 35-54	-0.714***	-0.713***	-0.712***	-0.712***
	(0.014)	(0.014)	(0.014)	(0.014)
Age 55-70	-1.119***	-1.119***	-1.117***	-1.117***
	(0.021)	(0.021)	(0.021)	(0.021)
Education Group (Referen	ce group: Low educa	tion)		
Medium education	0.168***	0.167***	0.169***	0.169***
	(0.010)	(0.010)	(0.010)	(0.010)
High education	0.362***	0.361***	0.362***	0.362***
	(0.013)	(0.013)	(0.013)	(0.013)
Gender (Referenc	e group: Female)			
Male	0.009	0.009	0.012	0.013
	(800.0)	(0.008)	(0.008)	(0.008)
Native	-0.024	-0.024	-0.023	-0.023
	(0.015)	(0.015)	(0.014)	(0.014)
Global Value Chain (Backwards)	0.215***	0.183**	0.116	0.101
	(0.076)	(0.077)	(0.076)	(0.076)
Gross value added (Log)	0.035***	0.035***	0.034***	0.034***
	(0.006)	(0.006)	(0.006)	(0.006)
Investment to Gross value added	0.956***	0.929***	0.930***	0.929***
	(0.152)	(0.153)	(0.149)	(0.151)
GDP Growth	0.032***	0.032***	0.033***	0.033***
	(0.004)	(0.004)	(0.004)	(0.004)
Bartik instrument	1.730***	1.717***	1.689***	1.685***
	(0.194)	(0.195)	(0.193)	(0.193)
Export growth	-0.007	-0.007	-0.007	-0.007
	(0.005)	(0.005)	(0.005)	(0.005)
First stage residual r01_1		-0.005***		
		(0.002)		
First stage residual r02_1				-0.001
				(0.006)
First stage residual r03_1				0.002
				(0.003)
First stage residual r04_1				0.002
-				(0.006)
Industry Group (Reference gr	oup: Agriculture and	Mining)		

### Table B2: The effect of robot exposure on the likelihood of job finding – full specification

Manufacturing	0.134***	0.126***	0.133***	0.135***
	(0.019)	(0.019)	(0.019)	(0.019)
Utilities	0.327***	0.323***	0.325***	0.326***
	(0.034)	(0.035)	(0.034)	(0.034)
Construction	0.117***	0.114***	0.116***	0.117***
	(0.025)	(0.025)	(0.024)	(0.025)
Consumer Services	0.193***	0.193***	0.190***	0.189***
	(0.019)	(0.019)	(0.019)	(0.019)
Business Services	0.336***	0.338***	0.332***	0.331***
	(0.019)	(0.019)	(0.019)	(0.019)
Public Services & Education	0.434***	0.434***	0.428***	0.427***
	(0.022)	(0.022)	(0.022)	(0.022)
Constant	-4.400***	-4.405***	-4.431***	-4.440***
	(0.419)	(0.419)	(0.416)	(0.415)
Year dummies	Yes	Yes	Yes	Yes
Observations	1.3 M	1.3 M	1.3 M	1.3 M

Note: The table presents the estimated coefficients of the probit and control function (CF) regressions. Standard errors (in brackets) are clustered at the occupation-year level. Year and industry group fixed effects are included. Individual-level controls: age group, education group, gender, and native/non-native. Aggregate-level controls: global value chain participation, gross value added, the ratio of investment added to gross value added, GDP growth, labour demand and growth in exports. For CF, robot exposure is instrumented using robot exposure in the Western countries in the sample. r01\_1 are residuals from the first stage regression for the specification without interactions. r02\_1, r03\_1 and r04\_1 are residuals from the first stage regression for robot exposure, interaction of robot exposure with labour costs, and robot exposure with squared labour costs, respectively. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

	(1) 1st First Stage	(2) 2nd First Stage	(3) 3rd First Stage
Independent verieble:	Debet Expedure	Robot Exposure X Labour	Robot Exposure X (Labour
Independent variable:	Robot Exposure	Costs	Costs) <sup>2</sup>
Instrument	0.792***	0.045**	0.014
	(0.028)	(0.020)	(0.017)
Instrument X Labour Costs	-0.195	1.369***	-0.023
	(0.157)	(0.127)	(0.109)
Robot Exposure X (Labour			
Costs) <sup>2</sup>	0.776***	-0.132	1.448***
	(0.156)	(0.149)	(0.121)
Labour Costs	0.463**	-0.529***	0.313**
	(0.183)	(0.144)	(0.122)
(Labour Costs) <sup>2</sup>	-0.091	0.572***	-0.099
· · · · · · · · · · · · · · · · · · ·	(0.159)	(0.146)	(0.119)
Constant	8.435***	-8.929***	4.413**
	(2.614)	(2.449)	(1.901)
Observations	11.8 M	11.8 M	11.8 M
Kleibergen-Paap F statistic	17,067,368	·	•

#### Table B3: The effect of robot exposure on the likelihood of job separation, First Stage regressions

Note: See notes to Table B1. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

Source: authors' calculations based on the EU-KLEMS, EU-LFS, and IFR data.

#### Table B4: The effect of robot exposure on the likelihood of job finding, First Stage regressions.

	(1) Lot First Store	(2) 2nd First Stage	(3) 2rd First Stogo
	1st First Stage	2nd First Stage	3rd First Stage
Independent variable:	Robot Exposure	Robot Exposure X Labour	Robot Exposure X (Labour
	HODOL EXPOSULE	Costs	Costs) <sup>2</sup>
Instrument	0.732***	0.061**	0.007
	(0.031)	(0.029)	(0.024)
Instrument X Labour Costs	-0.290*	1.379***	-0.076
	(0.151)	(0.127)	(0.107)
Robot Exposure X (Labour			
Costs) <sup>2</sup>	0.866***	-0.197	1.450***
	(0.146)	(0.150)	(0.125)
Labour Costs	0.494***	-0.508***	0.329***
	(0.165)	(0.133)	(0.112)
(Labour Costs) <sup>2</sup>	-0.088	0.659***	-0.054
	(0.143)	(0.142)	(0.119)
Constant	8.693***	-9.409***	5.239**
	(2.874)	(2.817)	(2.135)
Observations	1.3 M	1.3 M	1.3 M
Kleibergen-Paap F statistic	18,259,748		

Note: See notes to Table B1. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

IFR class	Categories, divisions and classes of economic activities, ISIC, rev.4	Definitions
A-B	Agriculture, hunting and forestry; fishing	Crop and animal production, hunting and related service activities forestry and logging, fishing and aquaculture
С	Mining and quarrying	Mining of coal and lignite, extraction of crude petroleum and natural gas mining of metal ores, mining support service
D	Manufacturing	
10-12	Food products and beverages; Tobacco products	
13-15	Textiles, leather, wearing apparel	Textiles; wearing apparel; dressing & dyeing of fur; luggage, handbags saddlery, harnesses, and footwear
16	Wood and wood products (incl.) furniture	Manufacture of wood, products of wood (incl. wood furniture) and products of cork
17-18	Paper and paper products, publishing & printing	Manufacture of pulp, paper, and converted paper production; printing of products, such as newspapers, books, periodicals, business forms, greeting cards, and other materials; and associated support activities, such as bookbinding, plate-making services, and data imaging, reproduction of recorded media, such as compact discs, video recordings, software on discs or tapes, records, etc.
19	Chemical products, pharmaceuticals, cosmetics	Manufacture of basic pharmaceutical products and pharmaceutica preparations. This also includes the manufacture of medicinal chemica and botanical products.
20-21	Unspecified chemical, petroleum products	Transformation of crude petroleum and coal into usable products transformation of organic and inorganic raw materials by a chemical process and the formation of products
22	Rubber and plastic products without automotive parts*	e.g., rubber tires, plastic plates, foils, pipes, bags, boxes, doors, etc.; rubber and plastic parts for motor vehicles should be reported in 29.3
23	Glass, ceramics, stone, mineral products n.e.c. (without automotive parts*)	Manufacture of intermediate and final products from mined or quarried non-metallic minerals, such as sand, gravel, stone or clay; manufacture of glass, flat glass ceramic and glass products, clinkers, plasters, etc.
24	Basic metals (iron, steel, aluminium, copper, chrome)	e.g., iron, steel, aluminium, copper, chrome, etc.
25	Metal products (without automotive parts*), except machinery and equipment	e.g., metal furniture, tanks, metal doors, forging, pressing, stamping and roll forming of metal, nails, pins, hand tools, etc.
28	Industrial machinery	e.g., machinery for food processing and packaging, machine tools, industrial equipment, rubber and plastic machinery, industrial cleaning machines, agricultural and forestry machinery, construction machinery etc.
26-27	Electrical/electronics	
29	Automotive	
30	Other transport equipment	
E	Electricity and water supply	e.g., ships, locomotives, airplanes, spacecraft vehicles
F	Construction	General construction and specialised construction activities for buildings and civil engineering works. This includes new work, repairs, additions and alterations, the erection of prefabricated buildings or structures on the site, and construction of a temporary nature.
Р	Education, research and development	

### Table B5: List of sectors covered with industrial robot data provided by International Federation of Robotics

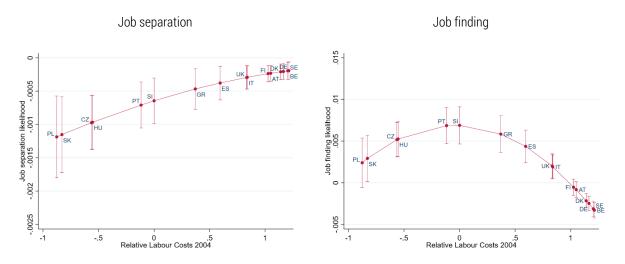
Source: IFR (2017).

Task content measure (7)	Task items (J)
Non-routine cognitive analytical	Analysing data/information
	Thinking creatively
	Interpreting information for others
Non-routine cognitive personal	Establishing and maintaining personal relationships
	Guiding, directing, and motivating subordinates
	Coaching/developing others
Routine cognitive	The importance of repeating the same tasks
	The importance of being exact or accurate
	Structured vs. unstructured work
Routine manual	Pace determined by the speed of equipment
	Controlling machines and processes
	Spending time making repetitive motions
Non-routine manual physical	Operating vehicles, mechanised devices, or equipment
	Spending time using hands to handle, control, or feel objects, tools, or controls
	Manual dexterity
	Spatial orientation

#### Table B6: Construction of task contents measures based on O\*NET data

Source: Own elaboration based on Acemoglu and Autor (2011).

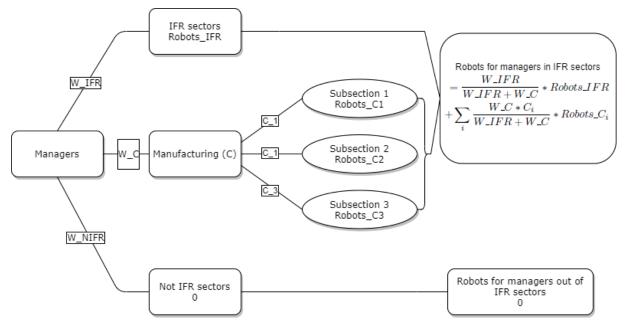
Figure B1: Marginal effects of robot exposure on the likelihood of job separation / finding - across initial labour cost distribution



### Appendix C - Technical details

In order to map the IFR data on robots to individual workers, we use the information on economic sectors and occupations available in the EU-LFS. Sectors are coded at the one-digit level of NACE rev. 1 between 1998-2007, and of NACE rev. 2 between 2008-2017. Occupations are coded at the two-digit level of ISCO-88 between 1998-2010, and of ISCO-08 between 2011-2017.

The industries reported by the IFR are in accordance with the International Standard Industrial Classification of All Economic Activities (ISIC) revision 4 (see Table 1A, Appendix A). The IFR data distinguish between six main industries: (A-B) Agriculture, Hunting and Forestry; Fishing; (C) Mining and Quarrying; (D) Manufacturing; (E) Electricity, Gas, and Water Supply; (F) Construction; and (P) Education, Research and Development. We will call these industries the "IFR industries". The manufacturing industry, which is the industry with the highest robot stock, is divided further into 13 sub-industries. In each occupation, we classify workers into two subgroups depending on their sector of employment: those in the IFR sectors and those in the non-IFR (NIFR) sectors. We then use the sector-occupation mapping as in equation (1) to map robot exposure to workers in the IFR sectors are reweighted such that weights sum up to one (see Figure 1).





Note: We classify each occupation into two groups depending on the sector of employment: IFR sector and not IFR sector. We use the structure of occupations across sectors provided by Eurostat as occupation weights to extrapolate exposure to robots (if managers account for 20% of all workers employed in construction, their weight equals 0.2, etc.). The not IFR sectors automatically receive zero weight, as there are no robots (e.g. *Real estate activities*; W\_NIFR in the figure); the IFR sectors (*agriculture, mining and quarrying, water supply, construction, education*) receive one level of weight (if 10% of all managers work in agriculture, they receive 0.1 weight; *W\_IFR in the figure*); and *manufacturing*, thanks to its more accurate data on robots, receives two levels of weights (if 10% of all managers work in manufacturing and 5% of them are employed in the automotive industry, they have 0.005 weight; W\_C \* C\_1, etc. in the figure). Weights for the IFR sectors are reweighted to sum up to one. Finally, we end up with two types of managers: managers in the not IFR sectors with null exposure to robots and managers in the IFR industries with exposure to robots, given by the formula presented in the above figure.

Source: own elaboration.

#### Counterfactual analysis methodology

In order to assess the economic significance of the estimated effects, we perform a counterfactual analysis to quantify the effect of robot adoption on labour market flows. In the counterfactual scenario, in each country we keep the level of robot exposure between 2004-2017 at the 2004 level. This assumption means that new robot installations would have only compensated for the depreciation of robot stock and for the aggregate changes in labour force.

In the first step, we use the coefficients estimated with equation (3) to calculate the predicted likelihood of job separation (EU) and job finding (EU) of individual *i* in country *c* and time  $t \ge 2004$ . In the second step, we use the estimated coefficients (the control function approach, with labour costs as a control for the initial conditions in a country) and substitute the actual level of robot exposure with its counterfactual value. Formally:

$$Pr(flow = 1|X)_{i,o,c,r,t} = \alpha * R_{i,c,t} + \beta * X_{i,c,t} + \epsilon_{i,c,t}$$

$$\tag{1}$$

$$PR(\widehat{flow})_{i,c,t} = \widehat{\alpha} * R_{i,c,t} + \widehat{\beta} * X_{i,c,t}$$
<sup>(2)</sup>

$$\Pr\left(flow\_counter\right)_{i,c,t} = \hat{\alpha} * R_{i,c,2004} + \hat{\beta} * X_{i,c,t}$$
<sup>(5)</sup>

where  $PR(Flow)_{i,c,t}$  is the likelihood of a given flow predicted with the model,  $PR(Flow_counter)$  is a counterfactual likelihood of the same flow, and  $flow = \{eu, ue\}$ . Then, for each country and year, we compute the share of individuals for whom the expected value of the flow is equal to one in a given simulation, namely:

$$\widehat{flow}_{c,t} = \frac{\sum_{i}^{I_{c,t}} 1\{flow=1\}}{I_{c,t}},$$
(4)

 $(\mathcal{O})$ 

where  $I_{c,t}$  is the mass of individuals *i* observed for particular flow in country *c* and time *t*.

In the third step, we use estimated probabilities of labour market flows to recursively calculate the levels of employment and unemployment flows and stocks, according to the formulas:

$$\widehat{EU}_{c,t} = EMP_{c,t} * \widehat{eu}_{c,t}$$
(5)

$$\widehat{UE}_{c,t} = UNEMP_{c,t} * \widehat{ue}_{c,t}$$
(6)

$$\widehat{EMP}_{c,t+1} = \begin{cases} \widehat{EMP}_{c,t} - \widehat{EU}_{c,t} + \widehat{UE}_{c,t} & \text{if } t \ge 2004 \\ EMP_{c,t+1} & \text{if } t < 2004 \end{cases}$$
(7)

$$U\widehat{NEMP}_{c,t+1} = \begin{cases} U\widehat{NEMP}_{c,t} + \widehat{EU}_{c,t} - \widehat{UE}_{c,t} & \text{if } t \ge 2004 \\ UNEMP_{c,t+1} & \text{if } t < 2004 \end{cases}$$
(8)

where  $\widehat{EU}_{c,t}$  is an estimated flow from employment to unemployment (job separations),  $\widehat{UE}_{c,t}$  is an estimated flow from unemployment to employment (job findings),  $\widehat{EMP}_{c,t}$  and  $\widehat{UNEMP}_{c,t}$  are estimated levels of employment and unemployment in country c and time t, respectively. The initial values of  $\widehat{EMP}_{c,t}$  ( $\widehat{UNEMP}_{c,t}$ ) are equal to actual employment (unemployment) levels in a particular country in 2004. We repeat all computations for predicted and counterfactual (marked with cf superscript) scenarios.

In the fourth step, we calculate the effect of the robot adoption on the labour market as a relative difference between the counterfactual and predicted scenarios for each year t, namely:

$$\Delta EMP_{c,t} = \frac{\widehat{EMP}_{c,t} - EMP_{c,t}^{cf}}{\widehat{EMP}_{c,t}} * 100$$
<sup>(9)</sup>

$$\Delta UNEMP_{c,t} = \frac{U\widehat{NEMP}_{c,t} - UNEMP_{c,t}^{cf}}{UNEMP_{c,t}} * 100$$
(10)

where  $\Delta EMP_{c,t}$  and  $\Delta UNEMP_{c,t}$  stand for the relative impact of robot adoption on employment and unemployment in country *c* and time  $t \ge 2004$ , respectively.

We apply this decomposition method to the model estimated on a pooled sample, as well as to models estimated on subsamples that included workers in occupations that belong to particular task groups. This allows us to assess what the contributions of particular task groups are to the overall effect.

Finally, we analyse to what extent the overall effects of robot adoption on employment and unemployment are driven by the impacts on job separations (EU) versus on job findings (UE). To this end, we perform a semicounterfactual analysis. To quantify the importance of the job separation channel (JS superscript), we multiply the predicted employment stock ( $\widehat{EMP}_{c,t}^{s,JS}$ ) (unemployment stock ( $\widehat{UNEMP}_{c,t}^{s,JS}$ )) with the counterfactual likelihood of job separations ( $\widehat{eu}_{c,t}^{cf}$ ) (likelihood of job finding ( $\widehat{ue}_{c,t}$ )), and calculate flows and levels recursively, using the formulas:

$$\widehat{EU}_{c,t}^{s,JS} = \widehat{EMP}_{c,t}^{s,JS} * \widehat{eu}_{c,t}^{cf}$$
(11)

$$\widehat{UE}_{c,t}^{s,JS} = U\widehat{NEM}P_{c,t}^{s,JS} * \widehat{ue}_{c,t}$$
(12)

$$\widehat{EMP}_{c,t+1}^{s,JS} = \begin{cases} \widehat{EMP}_{c,t}^{s,JS} - \widehat{EU}_{c,t}^{s,JS} + \widehat{UE}_{c,t}^{s,JS} & \text{if } t \ge 2004 \\ EMP_{c,t+1} & \text{if } t < 2004 \end{cases}$$
(13)

$$U\widehat{NEMP}_{c,t+1}^{s,JS} = \begin{cases} U\widehat{NEMP}_{c,t}^{s,JS} + \widehat{EU}_{c,t}^{s,JS} - \widehat{UE}_{c,t}^{JS} \text{ if } t \ge 2004 \\ UNEMP_{c,t+1} \text{ if } t < 2004 \end{cases}$$
(14)

where the initial values of  $\widehat{EMP}_{c,t}^{s,JS}$  and  $\widehat{UNEMP}_{c,t}^{s,JS}$  are the actual employment and unemployment levels, respectively, in a particular country in 2004.

To quantify the job finding channel (JF superscript), we use the counterfactual likelihood of job finding and the predicted likelihood of job separation, using the formulas:

$$\widehat{EU}_{c,t}^{s,JF} = \widehat{EMP}_{c,t}^{s,JF} * \widehat{eu}_{c,t}$$
(15)

$$\widehat{UE}_{c,t}^{s,JF} = U\widehat{NEMP}_{c,t}^{s,JF} * \widehat{ue}_{c,t}^{cf}$$
(16)

$$\widehat{EMP}_{c,t+1}^{s,JF} = \begin{cases} \widehat{EMP}_{c,t}^{c,t} - \widehat{EU}_{c,t}^{s,JF} + \widehat{UE}_{c,t}^{s,JF} & \text{if } t \ge 2004 \\ EMP_{c,t+1} & \text{if } t < 2004 \end{cases}$$
(17)

$$U\widehat{NEM}P_{c,t+1}^{s,JF} = \begin{cases} U\widehat{NEM}P_{c,t}^{s,JF} + \widehat{EU}_{c,t}^{s,JF} - \widehat{UE}_{c,t}^{s,JF} & \text{if } t \ge 2004 \\ UNEMP_{c,t+1} & \text{if } t < 2004 \end{cases}$$
(1)

where the initial values of  $\widehat{EMP}_{c,t}^{s,JF}$  and  $U\widehat{NEMP}_{c,t}^{s,JF}$  are the actual employment and unemployment levels, respectively, in particular country in 2004.

For each of semi-counterfactual simulations, we calculate its effect as a relative difference between the counterfactual and predicted scenarios, given by:

Job Separation (JS) Channel:

$$\Delta \widehat{EMP}_{c,t}^{s,JS} = \frac{\widehat{EMP}_{c,t} - \widehat{EMP}_{c,t}^{s,JS}}{EMP_{c,t}} * 100$$
<sup>(18)</sup>

$$\Delta U \widehat{NEMP}_{c,t}^{s,JS} = \frac{U \widehat{NEMP}_{c,t} - U \widehat{NEMP}_{c,t}^{s,JS}}{U NEMP_{c,t}} * 100$$
(19)

Job Finding (JF) Channel:

$$\Delta \widehat{EMP}_{c,t}^{s,JF} = \frac{\widehat{EMP}_{c,t} - \widehat{EMP}_{c,t}^{s,JF}}{EMP_{c,t}} * 100$$
<sup>(20)</sup>

$$\Delta \widehat{UNEMP}_{c,t}^{s,JF} = \frac{\widehat{UNEMP}_{c,t} - \widehat{UNEMP}_{c,t}^{s,JF}}{\widehat{UNEMP}_{c,t}} * 100$$
(21)

Finally, we use these values to assess the contributions of the separation and of the finding channels to the estimated effect of robot adoption on employment and unemployment, respectively. We use a covariance-based decomposition, originally proposed by Fujita and Ramey (2009), to quantify the contributions of job separation and job finding rates to unemployment fluctuations, in line with the following equations:

$$\sigma_{\Delta \widehat{EMP}_{c,t}^{S,JS},\Delta EMP_{c,t}} = \frac{cov(\Delta \widehat{EMP}_{c,t}^{S,JS},\Delta EMP_{c,t})}{var(\Delta EMP_{c,t})}$$
(22)

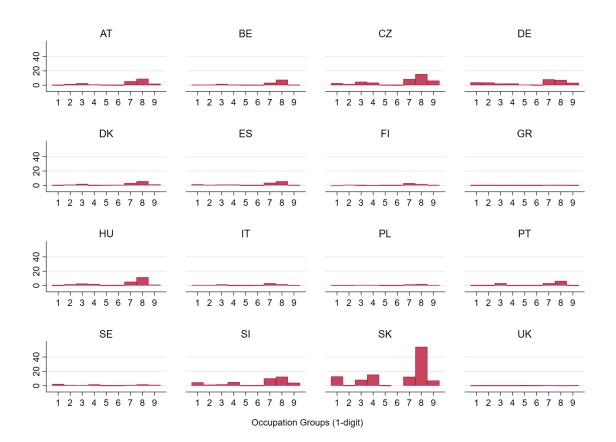
$$\sigma_{\Delta \widehat{EMP}_{c,t}^{S,JF}, \Delta EMP_{c,t}} = \frac{cov(\Delta \widehat{EMP}_{c,t}^{S,JF}, \Delta EMP_{c,t})}{var(\Delta EMP_{c,t})}$$
(23)

$$\sigma_{\Delta U \widehat{NEMP}_{c,t}^{S,JS}, \Delta U N E M P_{c,t}} = \frac{cov(\Delta U \widehat{NEMP}_{c,t}^{S,JS}, \Delta U N E M P_{c,t})}{var(\Delta U N E M P_{c,t})}$$
(24)

$$\sigma_{\Delta U \widehat{NEMP}_{c,t}^{S,JF}, \Delta U N E M P_{c,t}} = \frac{cov(\Delta U \widehat{NEMP}_{c,t}^{S,JF}, \Delta U N E M P_{c,t})}{var(\Delta U N E M P_{c,t})}$$
(25)

### Appendix D – Additional descriptive evidence

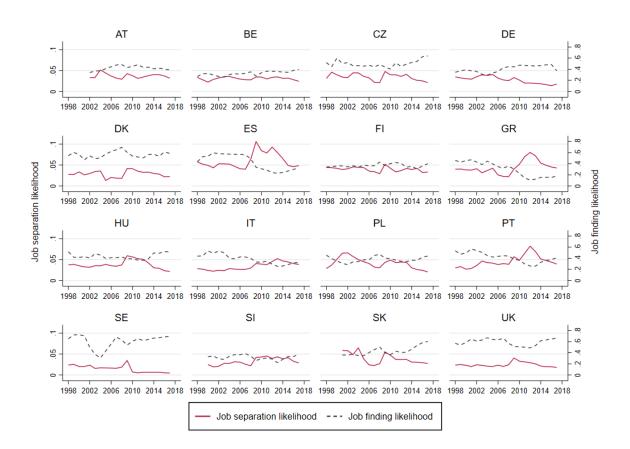
Figure D1: Change in robot exposure at one-digit occupation-level between 1998/2004-2016



Note: The figure displays the changes in robot exposure between 1998/2004 and 2016 in occupation groups across all sectors by country. Robot exposure is measured as the number of robots per 1,000 workers. Occupations are classified according to the ISCO Standard: 1 Managers; 2 Professionals; 3 Technicians and Associates; 4 Clerks; 5 Services and Sales; 6 Agriculture, Fishery, Forestry; 7 Craft and Trade; 8 Machine Operators; 9 Elementary Occupations).

Source: authors' calculations based on the EU-LFS and IFR.





Note: The figure displays the average transition rates (a) from employment to unemployment and (b) from unemployment to employment by country.

Source: authors' calculations based on the EU-LFS.

### Additional results: alternative interaction - initial GDP level

	(1)	(2)	(3)	(5)
	Probit	CF	Probit	CF
	A: All Secto			
Robot Density	-0.003***	-0.007***	-0.007***	-0.013***
	(0.001)	(0.002)	(0.001)	(0.002)
Robot Density X GDP per capita			-0.003***	-0.006***
			(0.001)	(0.001)
Robot Density X (GDP per capita) <sup>2</sup>			0.013***	0.023***
			(0.004)	(0.005)
GDP per capita	-0.161***	-0.157***	-0.158***	-0.151***
	(0.009)	(0.009)	(0.010)	(0.010)
(GDP per capita) <sup>2</sup>	-0.113***	-0.115***	-0.126***	-0.139***
	(0.016)	(0.016)	(0.017)	(0.018)
No. of observations	11.8 M	11.8 M	11.8 M	11.8 M
Kleibergen-Paap		361 842.7		111 099.4
	B: Manufactı	uring		
Robot Density	-0.001**	-0.006***	-0.004***	-0.012***
	(0.001)	(0.001)	(0.001)	(0.003)
Robot Density X GDP per capita			0.000	-0.001
			(0.001)	(0.002)
Robot Density X (GDP per capita) <sup>2</sup>			0.010**	0.021***
			(0.004)	(0.006)
GDP per capita	-0.190***	-0.169***	-0.200***	-0.181***
	(0.015)	(0.015)	(0.015)	(0.017)
(GDP per capita) <sup>2</sup>	-0.012	-0.010	-0.049*	-0.096***
	(0.026)	(0.026)	(0.030)	(0.036)
No. of Observations	2.6 M	2.6 M	2.6 M	2.6 M
Kleibergen-Paap		166 160.1		14 829.9

Table D1: The effect of the robot exposure on the transition probability from employment to unemployment (job separation) flows controlling for initial development level (GDP)

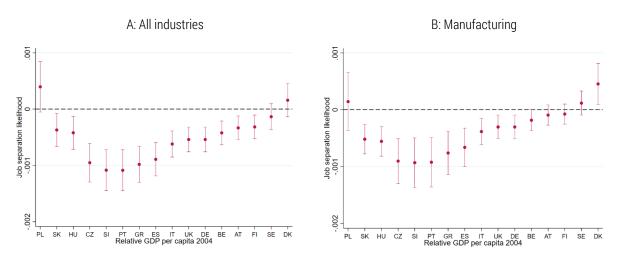
Note: See notes to Table B1. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

	(1) Probit	(2) CF	(3) Probit	(5) CF
	A: All Sectors	•	•	•
Robot Density	0.002***	0.005***	0.008***	0.018***
	(0.001)	(0.001)	(0.002)	(0.003)
Robot Density X GDP per capita			-0.001	0.003
			(0.002)	(0.002)
Robot Density X (GDP per capita) <sup>2</sup>			-0.020***	-0.047***
			(0.006)	(0.007)
GDP per capita	0.159***	0.155***	0.163***	0.158***
	(0.018)	(0.018)	(0.019)	(0.019)
(GDP per capita) <sup>2</sup>	0.186***	0.188***	0.207***	0.234***
	(0.026)	(0.026)	(0.027)	(0.028)
No. of Observations	1.3 M	1.3 M	1.3 M	1.3 M
Kleibergen-Paap		24 501.3		9 815.7
	B: Manufacturing	•	·	•
Robot Density	0.001	0.003**	0.004**	0.017***
	(0.001)	(0.002)	(0.002)	(0.003)
Robot Density X GDP per capita			-0.003	-0.000
			(0.002)	(0.002)
Robot Density X (GDP per capita) <sup>2</sup>			-0.014**	-0.052***
			(0.007)	(0.009)
GDP per capita	0.198***	0.187***	0.228***	0.238***
	(0.024)	(0.025)	(0.025)	(0.027)
(GDP per capita) <sup>2</sup>	0.022	0.019	0.077	0.216***
	(0.042)	(0.042)	(0.050)	(0.053)
No. of Observations	260,180	260,180	260,180	260,180
Kleibergen-Paap		11 073.4		1 949.0

Table D2: The effect of the robot exposure on the transition probability of unemployment to employment (job finding) flows controlling for initial development level (GDP)

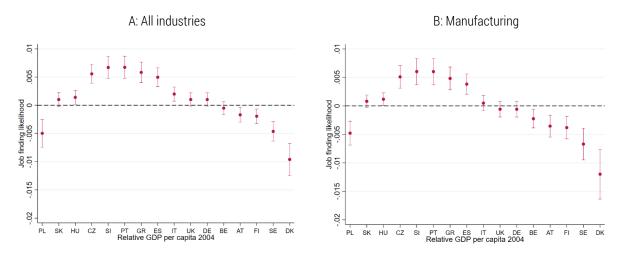
Note: See notes to Table B1. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.





Note: The figures show the marginal effects of robot exposure on the probability of transitioning from employment to unemployment. Robot exposure is interacted with GDP per capita in 2004. The results are obtained by instrumenting robot exposure with robot exposure in the Western European countries in the sample.

Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, and UIBE GVC data.



#### Figure D4: Marginal Effects of Robot Exposure for the Unemployment to Employment Flows

Note: The figures show the marginal effects of robot exposure on the probability of transitioning from unemployment to employment. Robot exposure is interacted with GDP per capita in 2004. The results are obtained by instrumenting robot exposure with robot exposure in the Western European countries in the sample.

### Heterogeneity by task groups

	(1) NRCA	(2) NRCP	(3) RC	(4) RM	(5) NRM
			Sectors	11101	
A: Probit Estimation					
Robot Density	0.006	0.002	-0.007	0.003	0.004
Hobot Density	(0.005)	(0.005)	(0.005)	(0.002)	(0.005)
Robot Density X Labour	(0.000)	(0.000)	(0.000)	(0.002)	(0.000)
Costs	0.007***	0.002	-0.005**	0.001	0.002
00313	(0.003)	(0.002)	(0.002)	(0.001)	(0.003)
Robot Density X (Labour	(0.000)	(0.004)	(0.002)	(0.001)	(0.000)
Costs) <sup>2</sup>	-0.012**	-0.002	0.006	-0.002	-0.008*
003(3)	(0.005)	(0.002)	(0.005)	(0.002)	(0.004)
Labour Costs	0.024	-0.037**	-0.118***	-0.166***	-0.156***
Lannai 00919	(0.024)	(0.017)	(0.016)	(0.021)	(0.016)
(Labour Costs) <sup>2</sup>	-0.131***	-0.076***	-0.053***	0.041*	0.033
(Lanoni Costs)-	(0.019)	(0.025)	-0.053*** (0.017)	(0.023)	(0.033
R: Control Eurotion Approx	1 /	(0.020)	(0.017)	(0.023)	(0.021)
B: Control Function Approa	0.002	-0.019***	-0.013**	-0.001	-0.008
Robot Density					
Debat Donaity V L-L-	(0.009)	(0.007)	(0.006)	(0.003)	(0.008)
Robot Density X Labour	0.000	0.007	0.004	0.001	0.000
Costs	-0.003	-0.007	-0.004	0.001	-0.006
	(0.004)	(0.004)	(0.003)	(0.001)	(0.007)
Robot Density X (Labour	0.000	0.011	0.010#	0.001	0.000
Costs) <sup>2</sup>	-0.003	0.011	0.012*	0.001	0.008
	(0.008)	(0.008)	(0.006)	(0.003)	(0.006)
Labour Costs	0.043**	-0.033*	-0.118***	-0.166***	-0.150***
(1 1 0 1)2	(0.018)	(0.017)	(0.016)	(0.023)	(0.017)
(Labour Costs) <sup>2</sup>	-0.144***	-0.077***	-0.057***	0.028	0.025
	(0.021)	(0.025)	(0.017)	(0.023)	(0.023)
Observations	1 649 987	1 637 563	3 216 359	1 505 353	3 807 970
		II: Man	ufacturing		
A: Probit Estimation					
Robot Density	0.003	0.011*	-0.019***	0.002	-0.002
	(0.006)	(0.007)	(0.005)	(0.002)	(0.004)
Robot Density X Labour					
Costs	0.010**	0.003	-0.013***	0.001	-0.004
	(0.004)	(0.004)	(0.002)	(0.001)	(0.004)
Robot Density X (Labour					
Costs) <sup>2</sup>	-0.011	-0.009	0.016***	-0.002	0.001
	(0.007)	(0.008)	(0.005)	(0.002)	(0.005)
Labour Costs	-0.057**	-0.078	-0.095***	-0.162***	-0.154***
	(0.027)	(0.049)	(0.025)	(0.024)	(0.024)
(Labour Costs) <sup>2</sup>	-0.034	0.014	-0.040	0.059**	0.033
	(0.042)	(0.076)	(0.030)	(0.027)	(0.025)
B: Control Function Approa	ch:				
Robot Density	-0.001	-0.004	-0.039***	-0.004	-0.025***
	(0.012)	(0.006)	(0.008)	(0.003)	(0.006)

Table D3: Effect of robot exposure on the likelihood of job separation, by task group

Robot Density X Labour					
Costs	0.005	0.003	-0.018***	0.000	-0.022***
	(0.006)	(0.007)	(0.004)	(0.001)	(0.008)
Robot Density X (Labour					
Costs) <sup>2</sup>	-0.009	-0.007	0.038***	0.003	0.034***
	(0.013)	(0.008)	(0.008)	(0.003)	(0.010)
Labour Costs	-0.030	-0.093*	-0.077***	-0.157***	-0.107***
	(0.037)	(0.055)	(0.029)	(0.027)	(0.027)
(Labour Costs) <sup>2</sup>	-0.030	0.061	-0.108***	0.043	-0.026
	(0.054)	(0.085)	(0.032)	(0.027)	(0.029)
Observations	368 972	102 754	390 590	1 152 261	599 394

Note: The table presents the estimated coefficients of the probit and control function (CF) regressions. Standard errors (in brackets) are clustered at the occupation-year level. Year and industry group fixed effects are included. Individual-level controls: age group, education group, gender, and native/non-native. Aggregate-level controls: global value chain participation, gross value added, the ratio of investment added to gross value added, GDP growth, labour demand, and growth in exports. Robot exposure is instrumented using robot exposure in the Western European countries in the sample. NRCA – Non-routine cognitive personal; RC – Routine cognitive; RM – Routine manual; NRM – Non-routine manual physical. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

	(1)	(2)	(3)	(4)	(5)
	NRCA	NRCP	RC	RM	NRM
		I: All Se	ctors		
A: Probit Estimation	0.0101	0.007	0.047111	0.010111	0.000
Robot Density	0.019*	0.007	0.047***	0.019***	0.026***
	(0.011)	(0.023)	(0.009)	(0.003)	(0.010)
Robot Density X Labour	0.001	0.000	0.010+++	0 005444	0.000
Costs	-0.001	0.003	0.013*** (0.004)	0.005***	-0.002
Debet Depeity V	(0.004)	(0.008)	(0.004)	(0.001)	(0.005)
Robot Density X (Labour Costs) <sup>2</sup>	-0.016	-0.019	-0.047***	-0.020***	-0.027**
(Labour Costs)	(0.010)	(0.024)	(0.009)	(0.003)	(0.011)
Labour Costs	0.131***	0.177***	0.170***	0.062*	0.027
	(0.031)	(0.038)	(0.015)	(0.033)	(0.030)
(Labour Costs) <sup>2</sup>	-0.023	0.103**	0.038	0.062	0.109***
(200001 00013)	(0.037)	(0.042)	(0.027)	(0.044)	(0.039)
	(0.007)	B: Control Funct		(0.011)	(0.003)
Robot Density	0.030*	0.039	0.035***	0.018***	0.042***
hobot beholty	(0.016)	(0.037)	(0.011)	(0.004)	(0.013)
Robot Density X Labour	(0.0.0)	(0.000)	(0.01.1)	(0.000)	(0.0.0)
Costs	0.008	0.018	0.007	0.001	0.011
	(0.006)	(0.016)	(0.006)	(0.002)	(0.007)
Robot Density X					
(Labour Costs) <sup>2</sup>	-0.032**	-0.038	-0.033***	-0.017***	-0.053***
	(0.014)	(0.038)	(0.011)	(0.004)	(0.013)
Labour Costs	0.116***	0.170***	0.172***	0.081**	0.018
	(0.032)	(0.038)	(0.015)	(0.033)	(0.032)
(Labour Costs) <sup>2</sup>	-0.004	0.103**	0.035	0.050	0.123***
	(0.040)	(0.042)	(0.027)	(0.045)	(0.040)
Observations	69 534	60 800	306 704	220 948	663 105
		II: Manufa	octuring		
		A: Probit Es	stimation		
Robot Density	0.004	-0.018	0.051***	0.019***	0.041***
	(0.014)	(0.023)	(0.010)	(0.004)	(0.010)
Robot Density X Labour					
Costs	-0.009	-0.024	0.013***	0.006***	-0.004
	(0.006)	(0.016)	(0.004)	(0.002)	(0.005)
Robot Density X					
(Labour Costs) <sup>2</sup>	-0.005	0.013	-0.063***	-0.020***	-0.034***
	(0.013)	(0.028)	(0.011)	(0.004)	(0.012)
Labour Costs	0.115*	0.255	0.123***	0.047	0.103***
	(0.066)	(0.172)	(0.045)	(0.039)	(0.034)
(Labour Costs) <sup>2</sup>	-0.082	0.029	0.186***	0.106**	-0.013
	(0.089)	(0.235)	(0.067)	(0.048)	(0.059)

B: Control Function Appro	ach:				
Robot Density	0.014	0.016	0.052***	0.020***	0.065***
	(0.023)	(0.036)	(0.012)	(0.005)	(0.018)
Robot Density X Labour					
Costs	-0.013	-0.040	0.011*	0.002	0.007
	(0.010)	(0.026)	(0.007)	(0.002)	(0.011)
Robot Density X					
(Labour Costs) <sup>2</sup>	-0.010	0.010	-0.077***	-0.021***	-0.063***
	(0.024)	(0.043)	(0.014)	(0.005)	(0.020)
Labour Costs	0.135*	0.329*	0.138***	0.076*	0.075**
	(0.070)	(0.179)	(0.048)	(0.040)	(0.033)
(Labour Costs) <sup>2</sup>	-0.069	-0.060	0.259***	0.105**	0.047
	(0.113)	(0.242)	(0.071)	(0.049)	(0.059)
Observations	14 394	3 141	26 179	153 694	62 725

Note: See notes to Table B5. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

### Heterogeneity by age

Table D5: The effect of robot exposure on the likelihood of job separation – by age group

	(1)	(2)	(3)	(4)
	Probit	CF	Probit	CF
	A: Age 15-24	1	1	
Robot Exposure	0.000	0.002	0.005	-0.005
	(0.001)	(0.002)	(0.004)	(0.005)
Robot Exposure X Labour Costs			0.003*	-0.000
			(0.002)	(0.002)
Robot Exposure X (Labour Costs) <sup>2</sup>			-0.005	0.008
			(0.004)	(0.005)
Labour Costs	-0.190***	-0.190***	-0.194***	-0.190***
	(0.014)	(0.014)	(0.014)	(0.015)
(Labour Costs) <sup>2</sup>	-0.074***	-0.075***	-0.070***	-0.088***
	(0.019)	(0.019)	(0.020)	(0.021)
	B: Age 25-3	4		
Robot Exposure	-0.000	-0.001	-0.001	-0.012***
	(0.001)	(0.002)	(0.002)	(0.003)
Robot Exposure X Labour Costs			-0.002**	-0.007***
			(0.001)	(0.002)
Robot Exposure X (Labour Costs) <sup>2</sup>			0.001	0.014***
			(0.002)	(0.003)
Labour Costs	-0.072***	-0.072***	-0.069***	-0.061***
	(0.011)	(0.011)	(0.011)	(0.012)
(Labour Costs) <sup>2</sup>	-0.076***	-0.076***	-0.077***	-0.092***
<b>``</b>	(0.016)	(0.016)	(0.017)	(0.017)
	C: Age 35-5			
Robot Exposure	-0.005***	-0.011***	-0.010***	-0.022***
	(0.001)	(0.002)	(0.002)	(0.004)
Robot Exposure X Labour Costs			-0.004***	-0.007***
			(0.001)	(0.001)
Robot Exposure X (Labour Costs) <sup>2</sup>			0.006**	0.015***
·····			(0.003)	(0.003)
Labour Costs	-0.114***	-0.112***	-0.108***	-0.101***
	(0.010)	(0.010)	(0.010)	(0.011)
(Labour Costs) <sup>2</sup>	0.019	0.024**	0.012	0.005
()	(0.012)	(0.012)	(0.012)	(0.013)
	D: Age 55-7	. ,		
Robot Exposure	-0.007***	-0.013***	-0.006**	-0.011***
	(0.001)	(0.002)	(0.003)	(0.004)
Robot Exposure X Labour Costs	(0.001)	(0.002)	0.002	0.001
			(0.002)	(0.002)
Robot Exposure X (Labour Costs) <sup>2</sup>			-0.001	-0.004
			(0.003)	(0.003)
Labour Costs	-0.059***	-0.056***	-0.063***	-0.063***
	(0.012)	(0.012)	(0.013)	(0.013)
(Labour Costs) <sup>2</sup>	-0.051***	-0.048***	-0.051***	-0.032*
	(0.016)	(0.017)	(0.017)	-0.032** (0.018)

Note: \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

	(1) Probit	(2) CF	(3) Probit	(4) CF
	A: Age 15-2	4	•	•
Robot Exposure	0.003**	0.005***	0.018***	0.024***
	(0.001)	(0.002)	(0.004)	(0.006)
Robot Exposure X Labour Costs			0.000	0.002
			(0.002)	(0.002)
Robot Exposure X (Labour Costs) <sup>2</sup>			-0.019***	-0.025***
			(0.005)	(0.006)
Labour Costs	0.098***	0.097***	0.098***	0.095***
	(0.017)	(0.017)	(0.018)	(0.018)
(Labour Costs) <sup>2</sup>	-0.026	-0.027	-0.001	0.005
	(0.028)	(0.028)	(0.030)	(0.030)
	B: Age 25-3	4	•	•
Robot Exposure	0.001	0.001	0.022***	0.024***
	(0.001)	(0.002)	(0.003)	(0.005)
Robot Exposure X Labour Costs			0.006***	0.007***
			(0.001)	(0.002)
Robot Exposure X (Labour Costs) <sup>2</sup>			-0.025***	-0.030***
			(0.003)	(0.004)
Labour Costs	0.073***	0.073***	0.064***	0.063***
	(0.017)	(0.017)	(0.018)	(0.018)
(Labour Costs) <sup>2</sup>	0.070***	0.070***	0.098***	0.103***
	(0.023)	(0.023)	(0.023)	(0.024)
	C: Age 35-5	4	•	•
Robot Exposure	0.002***	0.005***	0.027***	0.023***
	(0.001)	(0.002)	(0.003)	(0.005)
Robot Exposure X Labour Costs			0.007***	0.003
			(0.001)	(0.002)
Robot Exposure X (Labour Costs) <sup>2</sup>			-0.028***	-0.024***
			(0.003)	(0.005)
Labour Costs	0.057**	0.055**	0.046*	0.051**
	(0.023)	(0.023)	(0.024)	(0.024)
(Labour Costs) <sup>2</sup>	0.128***	0.125***	0.159***	0.156***
	(0.028)	(0.028)	(0.029)	(0.029)
	D: Age 55-7	0	•	•
Robot Exposure	0.004**	0.007**	0.022***	0.025***
	(0.002)	(0.003)	(0.006)	(0.007)
Robot Exposure X Labour Costs			-0.001	-0.001
			(0.002)	(0.004)
Robot Exposure X (Labour Costs) <sup>2</sup>			-0.018***	-0.019***
			(0.006)	(0.007)
Labour Costs	-0.016	-0.017	-0.014	-0.016
	(0.034)	(0.034)	(0.036)	(0.037)
(Labour Costs) <sup>2</sup>	0.120***	0.116***	0.145***	0.145***
	(0.043)	(0.043)	(0.044)	(0.046)

#### Table D6: The effect of robot exposure on the likelihood of job finding - by age group

Note: \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

### **Robustness checks**

	(1)	(2)	(3)	(4)
	Probit	CF	Probit	CF
Percentile Robot Exposure	-0.090***	-0.220***	-0.060*	-0.324***
	[0.021]	[0.032]	[0.026]	[0.042]
Percentile Robot Exposure X Labour Costs 2004			0.068***	-0.021
			[0.020]	[0.025]
Percentile Robot Exposore X Squared Labour Costs 2004			-0.084**	0.139***
			[0.031]	[0.035]
Labour Costs 2004	-0.100***	-0.091***	-0.109***	-0.086***
	[0.009]	[0.009]	[0.010]	[0.010]
Squared Labour Costs 2004	-0.031**	-0.029*	-0.020	-0.055***
	[0.011]	[0.011]	[0.013]	[0.013]
No. of Observations	11,8 M	11,8 M	11,8 M	11,8 M
Kleibergen-Paap F-statistic for weak identification		1,1 M		273,161.2

# Table D7: The effect of percentiles of robot exposure on the transition probability of employment to unemployment (job separation) flows controlling for initial labour costs

Note: See notes to Table B1. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

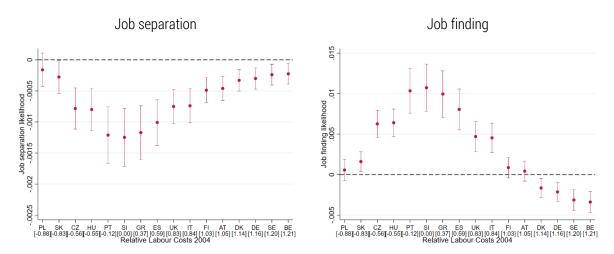
Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, and UIBE GVC data.

# Table D8: The effect of percentiles of robot exposure on the transition probability of unemployment to employment (job finding) flows controlling for initial labour costs

	(1)	(2)	(3)	(4)
	Probit	CF	Probit	CF
Percentile Robot Exposure	0.128***	0.002	0.382***	0.184**
	[0.021]	[0.037]	[0.035]	[0.065]
Percentile Robot Exposure X Labour Costs 2004			0.054	0.022
			[0.035]	[0.050]
Percentile Robot Exposore X Squared Labour Costs 2004			-0.329***	-0.239**
			[0.047]	[0.076]
Labour Costs 2004	0.050**	0.059**	0.040	0.055*
	[0.019]	[0.019]	[0.021]	[0.022]
Squared Labour Costs 2004	0.077***	0.081***	0.128***	0.119***
	[0.023]	[0.022]	[0.024]	[0.026]
No. of Observations	1.3 M	1.3 M	1.3 M	1.3 M
Kleibergen-Paap F-statistic for weak identification		79,678.0		18,802.0

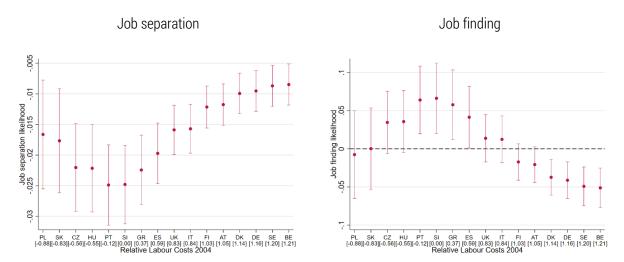
Note: See notes to Table B1. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

# Figure D5: Effects of robot exposure on likelihood of the flows, regressions without controls for value added and gross fixed capital formations



Note: The figures show the marginal effects of robot exposure on the probability of transitioning from employment to unemployment (left panel) and unemployment to employment (right panel), based on regressions presented in Table 4 column (6). Robot exposure is instrumented using the average robot exposure in the Western European countries in the sample. Countries on the X-axis are ranked according to the initial labour cost (in parentheses). Figure B1 in the appendix presents the marginal effects with the linear labour costs scale on the x-axis.

Source: authors' calculations based on the EU-KLEMS, EU-LFS, IFR, UN Comtrade, and UIBE GVC data.



#### Figure D6: Marginal Effects of Percentiles of Robot Exposure for job separation/job finding across countries

Note: The figures show the marginal effects of robot exposure on the probability of transitioning from employment to unemployment (left panel) and unemployment to employment (right panel), based on regressions presented in Table D7 and D8 column (4). Robot exposure is instrumented using the average robot exposure in the Western European countries in the sample. Countries on the X-axis are ranked according to the initial labour cost (in parentheses).