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## School choice with consent: An experiment

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February 2022

# School Choice with Consent: An Experiment<sup>\*</sup>

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February 2022

## Abstract

Public school choice often yields student placements that are neither fair nor efficient. Kesten (2010) proposed an efficiency-adjusted deferred acceptance algorithm (EADAM) that allows students to consent to waive priorities that have no effect on their assignment. In this article, we provide first experimental evidence on the performance of EADAM. We compare EADAM with the deferred acceptance mechanism (DA) and with two variants of EADAM. In the first variant, we vary the default option: students can object – rather than consent – to the priority waiver. In the second variant, the priority waiver is enforced. We find that both efficiency and truth-telling rates are substantially higher under EADAM than under DA, even though EADAM is not strategy-proof. When the priority waiver is enforced, we observe that efficiency further increases, while truth-telling rates decrease relative to the EADAM variants where students can dodge the waiver. Our results challenge the importance of strategy-proofness as a condition of truth-telling and point to a trade-off between efficiency and vulnerability to preference manipulation.

*JEL Codes:* C78, C92, D47, I20, K10.

*Keywords:* efficiency-adjusted deferred acceptance algorithm, school choice, consent, default rules, law.

## 1 Introduction

One of the most prominent mechanisms achieving a stable matching outcome is Gale and Shapley’s student-proposing deferred acceptance algorithm (Gale and Shapley 1962), henceforth referred to as DA. Several school districts in the United States and other countries have

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adopted some version of DA, not least for its fairness virtues (Pathak and Sönmez 2013; Abdulkadiroğlu, Pathak, and Roth 2005; Abdulkadiroğlu et al. 2005).

On the one hand, DA produces stable outcomes, which means that DA completely suppresses priority violations (Gale and Shapley 1962). This implies that the assignment procedure always fully respects the criteria set by lawmakers or school authorities. By the same token, stability eliminates justified envy and thus mitigates the motives for legal action against the assignment procedure or the outcome it produces.<sup>1</sup> On the other hand, DA is strategy-proof, which means that it is a weakly dominant strategy for students to rank schools according to their true preferences (Dubins and Freedman 1981; Roth 1982). DA thus enhances procedural fairness and creates a level playing field, as it is impossible for sophisticated students to manipulate the outcome of the assignment procedure at the expense of less sophisticated students (Pathak and Sönmez 2008).

DA, however, comes at an important cost: it is Pareto inefficient (Balinski and Sönmez 1999). The inefficiency can be potentially quite severe (Kesten 2010) and is further exacerbated when priorities involve ties (Erdil and Ergin 2008). Empirical evidence shows that such welfare losses are a serious practical concern. Abdulkadiroğlu, Pathak, and Roth (2009) show for the New York City High School match in 2006-2007 that approximately 4300 eight-graders could have been assigned to more preferred options without hurting other students.

Kesten (2010) traced the source of the welfare loss under DA to certain priorities that have no effect on the assignment of the student holding the priority. He proposed an *efficiency-adjusted deferred acceptance mechanism* (EADAM) that allows students to waive such priorities, thereby allowing DA to recover the welfare losses. More specifically, DA is based on iterated applications of students in the order of their preferences. As further explained below, EADAM systematically “revises” the applications under DA whenever they give rise to a *rejection cycle* (see Section 2.2). Although a student’s priority at a school does not play any role in her own assignment, it can make other students worse off. EADAM solicits *consent* from such students to waive their priority for such a school if a situation of this type arises. A priority waiver only takes effect if the corresponding student consents.<sup>2</sup> Most importantly, incentives for consenting are not in conflict with individual welfare: a student consenting to the priority waiver causes no harm to herself but may help other students as a consequence and can thus increase the efficiency of assignments.<sup>3</sup>

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1. Judicial review of public assignment procedures is a fundamental right in many jurisdictions. Under Art. 6 of the European Convention of Human Rights, for example, any public assignment decision can be attacked in court.

2. Through the lens of Kantian ethics, consent is an expression of autonomy that makes certain intrusions into individual interests permissible, thus serving as a legitimacy requirement. The basic variant of EADAM never “violates” priorities because each waiver is justified by way of consent. Post-allocation trades, by contrast, do “violate” priorities because a student  $i1$  can lose her priority to another student  $i2$  as a consequence of a trade between  $i2$  and a student  $i3$  without having agreed to their trade.

3. In this sense, consenting is akin to deceased organ donation where an individual can benefit others at no own material cost. Moreover, EADAM can be characterized as a specific type of *nested public goods game*. As in a public goods game, the more students consent, the better for them collectively. However, unlike in a standard

EADAM not only became a serious contender to DA as evidenced by a growing literature that puts it at the center of the stability and efficiency trade-off (see Section 2.1) but also sparked the interest of policy makers. In 2019, the Flemish Ministry of Education undertook the first attempt to implement EADAM in the school choice system in Flanders, which is home to more than 68% of the population of Belgium.<sup>4</sup> This decision was motivated by the desire to implement a set of legal rules that appeared to effectively insist on both efficiency and stability. According to statutory law:<sup>5</sup>

*[...] b) a student who is favorably ranked at several schools or locations is assigned to the most preferred school or location and is removed from the less preferred schools or locations; c) after the final assignment, there can be no students who have been assigned to each other's higher choice; d) after the final ranking of the unsuccessful students, there can be no students with a higher [priority] at each other's higher choice school or location.*

This provision was conjointly adopted with other rules mandating the protection of under-represented groups, that is, typically students from vulnerable populations or socially disenfranchised families.<sup>6</sup> The Flemish Ministry of Education undertook several efforts to implement EADAM while currently expecting a legal reform to start implementation.

In this article, we provide the first experimental evidence on the performance of EADAM and explore how EADAM affects efficiency, stability and truth-telling relative to DA. Leveraging insights from behavioral economics, our study is also designed to understand whether consent rates under EADAM, and thus efficiency, can be increased by means of a gentle nudge. Drawing on evidence revealing a tendency to stick with the status quo (*status quo bias*), we manipulate the default rules used to legitimize the priority waiver and compare the original variant of EADAM where students can consent to a priority waiver (*opt-in default rule*) with a variant of EADAM where consent is the default and students can object to a priority waiver (*opt-out default rule*). Regardless of how a priority waiver takes effect, students always know that their decision – consenting or not objecting – will have no effect on their assignment but may help other students. Finally, we explore the effect of a variant of EADAM where the priority waiver is enforced.

Our results are intended to contribute to the research areas of market design and behavioral economics, especially to experimental research exploring the impact of matching mechanisms on truth-telling and efficiency (see Chen and Sönmez 2006; Pais and Pintér 2008). First, we find that assignments are significantly more efficient under all variants of EADAM than under DA. Our analysis suggests that the differences in efficiency do not mechanically result from

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public goods game, there is no conflict between private and social interest.

4. Personal communication with Estelle Cantillon and Thomas Wouters (Flemish Ministry of Education).

5. Art. 253/16 of the Decree of 17 May 2019 (2019041360) amending the primary education decree of 25 February 1997, the Codex Secondary Education of 17 December 2010 and the Codification of certain provisions for education of 28 October 2016 regarding the right of enrollment.

6. See Art. 253/15 of the decree.

the reduction of rejection cycles under EADAM. Rather, the efficiency increase observed under EADAM is in part caused by students who report their preferences truthfully, that is, the behavioral response of students to EADAM.

Second, we observe a relatively high prevalence of preference misrepresentation under DA, which is in line with existing evidence (see Hassidim et al. 2017). However, students are significantly more likely to report their preferences truthfully under EADAM than under DA. Moreover, students who benefit the most from EADAM in terms of individual welfare are more likely to report their preferences truthfully. Thus, the increase in truthfulness under EADAM seems to be at least partly driven by the welfare improvements it generates. These results suggest that a mechanism that is not obviously manipulable such as EADAM may generate even higher truth-telling rates than a mechanism that is (not obviously) strategy-proof. More specifically, to our knowledge this is the first report of a static non-strategy-proof mechanism generating a significantly higher truth-telling rate than its strategy-proof contender. Strategy-proofness may therefore be far less important a design prerequisite for the optimal matching to emerge in school choice than the matching literature often suggests.<sup>7</sup> This has important implications for the protection of vulnerable populations who are most likely to be harmed when failing to strategize or strategize well, as our findings indicate that it may be possible to relax the strategy-proofness standard at no expense to unsophisticated applicants.

Third, when comparing the variants of EADAM, we find that enforcing priority waivers generates an increase in efficiency and a decrease in truth-telling rates. We see this as evidence of a behavioral effect that points to a hitherto rarely considered trade-off between efficiency and vulnerability to preference manipulation.

Fourth, we observe that more than half of the students consent to waive their priorities, both under EADAM with an option to consent (opt-in default rule) and under EADAM with consent by default (opt-out default rule). This is consistent with evidence on *costless altruism* (Güth 2010; Güth, Levati, and Ploner 2012; Ferguson et al. 2019; Fan, Li, and Zhou 2020; Engel and Van Lange 2021), that is, individual behavior that benefits others at no own material cost.<sup>8</sup> However, setting consent as the default option does not increase consent rates, although our data suggest that the effect of the default rule may increase over time. At least in our matching market, we see little evidence of the power of defaults – a centerpiece in behavioral economics.

Finally, our article provides novel evidence on the possibility and limits of implementing complex algorithms. EADAM is far more complex than most mechanisms usually probed in lab experiments. Understanding how far the complexity of a mechanism can be pushed without sacrificing implementability, tractability and its fairness virtues, is key not just with a view

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7. Budish and Cantillon (2012) raise a similar point in the context of course allocation. They use theory and field data to study the draft mechanism for allocating courses at Harvard Business School. They find that although the draft is manipulable in theory, it leads to higher welfare than under its widely studied strategy-proof alternative. Unlike EADAM, however, the draft is highly manipulable and these manipulations cause significant welfare losses.

8. Those who did not consent to waive priorities may have been driven by lack of trust in the mechanism or by spite. In our view, lack of trust is a more plausible explanation than spite.



to successful market design but also to ensure compliance with the legal rules guiding the admissions procedure. More generally, our results provide important evidence for policy makers and school authorities keen on implementing a school admissions procedure that mitigates the stability and efficiency trade-off with little disruption to the compelling stability and incentive properties of DA.

An alternative way of addressing the inefficiency arising from DA is to allow students to trade the seats they have been assigned under DA once the assignment procedure is completed.<sup>9</sup> And indeed, several school systems allow for swaps and trades outside of the primary assignment procedure on a secondary, post-match marketplace, sometimes referred to as a *scramble* (Roth 2013; May et al. 2014).<sup>10</sup> Assuming transaction costs to be zero and absent any tendency to stick with the status quo (*status quo bias*) hampering the transfer of currently assigned seats, this type of post-allocation Coasian trading would indeed produce a more efficient allocation (Coase 1960).

However, such trades face two major problems. First, by trading, students would get another chance at obtaining a preferred seat. While a trade would enable the trading students to improve their assignment, it would necessarily come at the expense of other students who cannot or do not want to trade. Trades could thus violate the priorities of students not participating in the trade. In *Association OSVO v. Municipality of Amsterdam*, the Amsterdam Court of Appeals therefore held that students are not allowed to trade seats that were assigned to them under a variant of DA with multiple tie-breaking used until 2016 (de Haan et al. 2018; de Haan 2017):<sup>11</sup>

*If swapping were allowed, (...) a student with an unfavorable lottery number [lower priority] could bypass a student with a more favorable lottery number [higher priority]. Under these conditions, equal opportunities are no longer guaranteed. (...) The admissions system then no longer meets the requirements of consistency and transparency. This would be incompatible with the general interest of all students.*

Second, allowing trades encourages preference manipulations, thus eliminating the strategy-proofness of DA. As the Amsterdam Court of Appeals noted, students could apply at popular schools and attempt to obtain a highly valued seat in order to later use it as a bargaining chip in a trade:

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9. Alternatively, an efficient procedure such as the the top trading cycles (TTC) mechanism (Abdulkadiroğlu and Sönmez 2003) can be adopted at the expense of stability. However, such procedures have not been viewed as favorably as DA by practitioners. For example, a memo from the superintendent of Boston school district articulated how DA was chosen over TTC due to concerns over the way priorities are treated (Abdulkadiroğlu et al. 2005). Similarly, New Orleans abandoned TTC in favor of DA one year after its adoption (Abdulkadiroğlu et al. 2020).

10. A prominent example for a scramble is the Pharmacy Online Residency Centralized Application Service (PhORCAS) of the American Society of Health-System Pharmacists (ASHP) Resident Matching Program. “The Post Match (also known as “The Scramble”) is the last phase of the PhORCAS application cycle. Post Match is available to applicants who did not match during Phase I, Phase II, or to new applicants who decide to apply.”

11. Instantie Rechtbank Amsterdam, 30-06-2015, Zaaknummer C/13/588653 / KG ZA 15-718, paras. 4.8. and 4.9



*If students know that swapping is allowed after the assignment, it would be optimal for them to rank popular schools (not necessarily their own preferences) high on their preferred list. If they are then assigned to one of those schools, that seat can be used in a trade. (...) Even then, the system does not work properly, because it reduces the chances of those who register in accordance with their true preferences.*<sup>12</sup>

Similar concerns were raised by the Boston Public Schools when redesigning the Boston school admissions system in 2005 (Abdulkadiroğlu et al. 2005) and by the Chicago Public Schools when reforming their selective high school mechanism in 2009 (Pathak and Sönmez 2013). These considerations tie in with the general finding that there is no mechanism that eliminates justified envy and yields a Pareto efficient matching at the same time (Roth 1982; Balinski and Sönmez 1999; Abdulkadiroğlu and Sönmez 2003).

The remainder of this article proceeds as follows. Section 2 discusses the theoretical properties of EADAM and illustrates how it operates through an example. Section 3 presents the experimental design and the hypotheses. Section 4 presents the results of the experiment. Section 5 concludes.

## 2 EADAM

### 2.1 Properties

A burgeoning theoretical literature has highlighted a number of attractive properties of EADAM. One strand of literature shows that when the objective is efficiency, EADAM is *the* central mechanism to achieve several natural axioms of fairness such as *legality* (Ehlers and Morrill 2020), *essential stability* (Trojan, Delacrétaz, and Kloosterman 2020), *weak stability* (Tang and Zhang 2021),<sup>13</sup>  *$\alpha$ -equity* (Alcalde and Romero-Medina 2017), *sticky stability* (Afacan, Aliogullari, and Barlo 2017), and *priority neutrality* (Reny 2021). Tang and Yu (2014) propose an efficient and simpler version of EADAM.<sup>14</sup> EADAM is the unique minimally stable among efficient mechanisms in both an ordinal sense (Kwon and Shorrer 2020; Tang and Zhang 2021) and a cardinal sense (Doğan and Ehlers 2021).

EADAM has also been advocated as a useful tool for restoring welfare losses under weak priorities (Kesten 2010), finding a strictly strong Nash equilibrium outcome of DA and the

12. A similar problem arises when Gale’s top trading cycles algorithm (Shapley and Scarf 1974) is implemented once students have been assigned places under DA. Allowing a trade of priorities would not be possible without simultaneously violating the priorities of some students and thus diluting the admissions criteria (Kesten 2010). Ultimately, such a system would enable students to gain control over the admissions criteria that were initially designed in order to achieve specific policy goals (e.g. prioritizing students from walk zones, prioritizing siblings, or ensuring a diverse student body) and were therefore not intended to be at the students’ disposal.

13. Tang and Zhang (2021) also show that EADAM is *self-constrained optimal* at each problem in the sense that its outcome Pareto dominates any other assignment that is more stable.

14. From a computational perspective, Faenza and Zhang (2022) introduce a fast algorithm and show that EADAM can be run with similar time complexity as Gale and Shapley’s deferred acceptance algorithm.

optimal von Neumann-Morgenstern stable matching in a one-to-one matching market (Bando 2014), affirmative action in school choice (Doğan 2016), organ allocation, that is, settings with both social and private endowments (Kwon and Shorrer 2020), and under substitutable choice functions (Ehlers and Morrill 2020).

EADAM, however, is not strategy-proof. This entails that the desirable features of EADAM cannot be guaranteed unless students are truthful. Several recent studies show that strategy-proofness is not always an effective enabler of truth-telling. Experimental evidence documents a widespread prevalence of preference misrepresentation even when truth-telling is a weakly dominant strategy (see Hakimov and Kübler 2021; Featherstone, Mayefsky, and Sullivan 2021).<sup>15</sup> Even under mechanisms based on DA, incentives to report preferences truthfully do not seem to effectively mitigate attempts to game the system, neither among medical students applying under the National Resident Matching Program (Rees-Jones 2018; Rees-Jones and Skowronek 2018) nor among students applying to graduate programs in psychology in Israel (Hassidim, Romm, and Shorrer 2021).<sup>16</sup>

In spite of these drawbacks, EADAM has nonetheless good incentive properties: it is *not obviously manipulable* under complete information (Trojan and Morrill 2020) and harder to manipulate than well-known mechanisms (Decerf and Van der Linden 2021). Moreover, truth-telling is a weakly dominant strategy under low information (Ehlers and Morrill 2020). Similar in this vein, Reny (2021) shows that truth-telling is an ordinal equilibrium and offers participants explicit advice to be truthful under EADAM. When incentives to consent are built into the mechanism design problem, within a large class of *consent-proof* mechanisms (that is, a consenting student is never hurt by her decision), EADAM is the unique constrained efficient mechanism that is consent-proof (Dur, Gitmez, and Yılmaz 2019). Finally, EADAM is *regret-free truth-telling* (Chen and Möller 2021), a weaker incentive property than strategy-proofness introduced by Fernandez (2020).

## 2.2 A Simple Example

Let  $I \equiv \{i_1, \dots, i_n\}$  denote a finite set of students and  $S \equiv \{s_1, \dots, s_m\}$  denote a finite set of schools. Each student  $i$  has strict preferences over schools, denoted by  $P_i$ , and each school has strict priorities over students, denoted by  $\succ_s$ . We assume that each school has a finite number of available seats,  $q_s$ , where the number of students  $n$  does not exceed the number of available seats,  $n \leq \sum_{s \in S} q_s$ . A school choice problem is a pair  $((\succ_s)_{s \in S}, (P_i)_{i \in I})$  consisting of a collection of priority orders and preference profiles.

15. An alternative method to increase truth-telling rates is to implement *obviously strategy-proof* (Li 2017), *one-step simple* or *strongly obviously strategy-proof* mechanisms (Pycia and Trojan 2021) that facilitate optimal choices for non-sophisticated individuals. However, since obvious strategy-proofness is more demanding than strategy-proofness, such a pursuit only adds new challenges to the existing incentive-efficiency-fairness trade-off: there is no obviously strategy-proof mechanism achieving stable outcomes (Ashlagi and Gonczarowski 2018).

16. On the other hand, dynamic implementation has been shown to lead to enhance truth-telling. In school choice, a series of papers find that static DA does not necessarily lead to higher truth-telling rates than its dynamic analogue (see Klijn, Pais, and Vorsatz 2019; Bó and Hakimov 2020; Hakimov and Raghavan 2020).

A school choice *mechanism*  $\varphi$  is a systematic procedure designed to solve a school choice problem by producing a *matching*  $\mu$  of students and schools at which each student is assigned to one school and the number of students assigned to a school does not exceed the number of available seats at that school.

With respect to the matching outcome, there are two core properties a mechanism can be designed to satisfy: stability and Pareto-efficiency. A matching  $\mu$  that assigns a student  $j$  at a school  $s$  is *stable* if there is no student  $i$  who prefers school  $s$  over the school she is currently assigned to while having higher priority than student  $j$  at school  $s$ . A matching  $\mu$  is *Pareto-efficient* if there is no alternative matching that can improve at least one student's assignment without making any other student worse off.

With respect to the mechanism, the core property is strategy-proofness. A mechanism  $\varphi$  is *strategy-proof* if it is a dominant strategy for each student to report her preferences truthfully, that is, if no student can ever benefit from misreporting her preferences for schools.

To illustrate EADAM and the welfare gains it entails, we present a simple example provided by Kesten (2010).<sup>17</sup> Let  $I \equiv \{i_1, i_2, i_3\}$  and  $S \equiv \{s_1, s_2, s_3\}$ , where each school has only one seat. The priorities for the schools and the preferences of the students are given as follows:

$\succ_{s_1}$	$\succ_{s_2}$	$\succ_{s_3}$	$P_{i_1}$	$P_{i_2}$	$P_{i_3}$
$i_3$	$i_1$	$\vdots$	$s_1$	$s_1$	$s_2$
$i_1$	$i_2$		$s_2$	$s_2$	$s_1$
$i_2$	$i_3$		$s_3$	$s_3$	$s_3$

The EADAM algorithm proceeds as follows:

**Round 0:** Run the DA algorithm by allowing at each step students to apply to their most-preferred schools from which they are not yet rejected and schools temporarily holding the highest priority students up to the number of available seats. The steps are illustrated below. Students tentatively admitted at a school are inserted in a box.

Step	$s_1$	$s_2$	$s_3$
1	$i_1, i_2$	$i_3$	
2	$i_1$	$i_3, i_2$	
3	$i_1, i_3$	$i_2$	
4	$i_3$	$i_2, i_1$	
5	$i_3$	$i_1$	$i_2$

The matching produced by DA in Step 5 is stable but Pareto-inefficient. The efficiency loss is caused by students whom we refer to as *interrupters*. An interrupter is a student who

17. Appendix B presents and explains the example we used in the experiment.

applies to a school causing another student to be rejected, while she herself eventually gets rejected from that school. For example, student  $i_1$  is an interrupter because starting at Step 1, she applies to school  $s_1$  kicking out student  $i_2$  who then applies to school  $s_2$  kicking out student  $i_3$  who in turn applies to school  $s_1$  kicking out  $i_1$  herself. It is easy to see the welfare loss due to the application of  $i_1$  to  $s_1$ . While this does not secure  $i_1$  the seat at  $s_1$ , it displaces  $i_2$  and  $i_3$  who would otherwise get into their top choices. A similar situation occurs due to the application of  $i_2$  to  $s_2$  in Step 2.

Formally, if a student  $i$  is temporarily accepted at a school  $s$  in Step  $t$  and rejected in a later Step  $t'$ , and if at least one other student  $j$  is rejected at that school in a Step  $l$  such that  $t \leq l \leq t'$ , student  $i$  is an *interrupter* at school  $s$  and the pair  $(i, s)$  is an *interrupting pair* of Step  $t'$ . An interruption implies that an application at a school in Step  $t$  does not benefit the student but initiates a rejection chain that hurts other students. The interrupter causes an inefficient assignment at no gain to herself. In our example there are two interrupting pairs:  $(i_1, s_1)$  (student  $i_2$  was rejected while student  $i_1$  was tentatively placed at school  $s_1$ ) and  $(i_2, s_2)$  (student  $i_3$  was rejected while student  $i_2$  was tentatively placed at school  $s_1$ ). Any efficiency loss caused by an interrupting pair can be recovered without any harm by soliciting consent (actively, passively, or forcibly) from the associated interrupter to remove the corresponding school from her preference list. In particular, we proceed according to the following rules:

**Round 1:** Find the last step of the DA algorithm run in Round 0 in which a consenting interrupter is rejected from the school for which she is an interrupter. Identify all interrupting pairs of that step, each of which contains a consenting interrupter. If there are no interrupting pairs, then stop. For each identified interrupting pair  $(i, s)$ , remove school  $s$  from the preference list of student  $i$  without changing the relative order of the remaining schools. The preference lists of the other students remain unchanged. Rerun DA with the updated preference lists.

**Round  $k$ :** Find the last step of the DA algorithm run in Round  $k - 1$  in which a consenting interrupter is rejected from the school for which she is an interrupter. Identify all interrupting pairs of that step, each of which contains a consenting interrupter. If there are no interrupting pairs, then stop. For each identified interrupting pair  $(i, s)$ , remove school  $s$  from the preference list of student  $i$  without changing the relative order of the remaining schools. The preference lists of the other students remain unchanged. Rerun DA with the updated preference lists.

**End:** The algorithm ends when there are no more interrupting pairs. Admissions now become final.

We first identify the last interrupting pair, which is  $(i_2, s_2)$  in our example. If consent is acquired, then school  $s_2$  is removed from the preferences of student  $i_2$ . Then we rerun DA. There is no interrupting pair and we obtain a Pareto-efficient matching at Step 2. Each student is assigned to her top choice.

Step	$s_1$	$s_2$	$s_3$
1	$\boxed{i_1}, i_2$	$\boxed{i_3}$	
2	$\boxed{i_1}$	$\boxed{i_3}$	$\boxed{i_2}$

### 3 Experimental Design

In this section, we present our experimental design and our hypotheses.

#### 3.1 Setup

Our experiment is designed to assess the performance of EADAM relative to DA and two variants of EADAM. In the EADAM treatment, participants are asked whether they consent to waive their priorities. Interrupting pairs are only eliminated if interrupting students *consent* (active choice). In the first variant of the EADAM treatment, consent becomes the default option and participants are asked whether they object to waive their priorities. Interrupting pairs are eliminated if interrupting students *do not object* (passive choice). In the second variant of the EADAM treatment, participants are not asked to make any choice. Interrupting pairs are automatically eliminated without students being able to influence the removal of schools at which they turn out to be interrupters.

Our matching market is designed so as to obtain a sufficient number of interruptions without making the school choice problem cognitively intractable for participants. There are five schools,  $s_1, s_2, s_3, s_4, s_5$ , where each school has only one seat, and five student types,  $i_1, i_2, i_3, i_4, i_5$ .

Points	$P_{i_1}$	$P_{i_2}$	$P_{i_3}$	$P_{i_4}$	$P_{i_5}$		$\succ_{s_1}$	$\succ_{s_2}$	$\succ_{s_3}$	$\succ_{s_4}$	$\succ_{s_5}$
25	$s_1$	$s_2$	$s_4$	$s_3$	$s_3$	$1^{st}$	$i_2$	$i_4$	$i_3$	$i_4$	$i_1$
18	$s_3$	$s_4$	$s_1$	$s_1$	$s_2$	$2^{nd}$	$i_4$	$i_1$	$i_2$	$i_5$	$i_3$
12	$s_4$	$s_1$	$s_2$	$s_2$	$s_1$	$3^{rd}$	$i_1$	$i_2$	$i_4$	$i_3$	$i_2$
7	$s_2$	$s_5$	$s_3$	$s_5$	$s_4$	$4^{th}$	$i_5$	$i_3$	$i_5$	$i_2$	$i_5$
3	$s_5$	$s_3$	$s_5$	$s_4$	$s_5$	$5^{th}$	$i_3$	$i_5$	$i_1$	$i_1$	$i_4$

The payoffs for students and the priorities of schools are presented above. Payoffs range from 25 points to 3 points, the conversion rate being 1 point = 0.25 Euros. Preferences and priorities are exogenous and heterogeneous by design: each student has different preferences for schools, and each school has different priorities over students.

Students have complete information and therefore know the payoff table, the priority table, the availability of seats, and the exact modus operandi of the respective mechanism before submitting their preference lists.

To facilitate learning and test for convergence to predicted behavior, the experiment runs over 20 periods. Each participant is assigned a student type before the first period and keeps that student type throughout the experiment. This design feature is intended to prevent the risk of confusion associated with reassigning a new student type in each period and facilitates learning. Moreover, each participant is assigned to a matching group composed of 10 participants before the first period. At the beginning of each period, each participant is randomly assigned to a different group of 5 students randomly drawn from the matching group (each matching group contains two participants from each type).<sup>18</sup> This design feature is crucial to mitigate the dependence problem resulting from the repeated interaction of students. With 500 participants taking part in our experiment, we are able to generate 50 matching groups and thus 50 independent observations: 14 independent observations for EADAM Consent and 12 independent observations for each of the other three treatments.

Students submit a complete preference list for schools. Neither can students include the same school more than once nor are they allowed to truncate their preference list, as this may have created further incentives to misrepresent their preferences under DA (see Calsamiglia, Haeringer, and Klijn 2010) – our baseline treatment. Our four treatments are described below.

*DA:* Students submit their preference lists under the student-proposing version of DA. This treatment serves as our baseline.

*EADAM Consent:* Students submit their preference lists under EADAM. In each period, all students are offered the option to consent to waive their priorities before submitting their preference lists. If they consent, all schools at which they turn out to be interrupters are removed from their preference lists. Otherwise, no school is removed. Efficiency-adjustments are therefore only possible if interrupting students make the active choice to consent.

*EADAM Object:* Students submit their preference lists under a variant of EADAM. In each period, all students are offered the option to object to waive their priorities before submitting their preference lists. If they do not object, all schools at which they turn out to be interrupters are removed from their preference lists. Otherwise, no school is removed. Efficiency-adjustments are therefore only possible if interrupting students remain passive and decide not to object.

*EADAM Enforced:* Students submit their preference lists under a variant of EADAM. All schools at which they turn out to be interrupters are automatically removed from their preference lists. Students have no option to prevent the removal.

Given that there is no way of telling who is an interrupter and who is not prior to the admissions procedure, any decision about whether to consent or object to a priority waiver

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18. We opted for groups of 5 as with smaller size groups we would not have observed enough interruptions to infer anything meaningful from the comparison between DA and EADAM.

needs to be made prospectively before running the algorithm. This implies that students have to decide whether to consent or object when submitting their preference lists in each period, without knowing whether their application will actually entail an interruption. Each student is told that consenting, not objecting or enforced removals of schools at which they turn out to be an interrupter will never affect their assignment but may improve the assignment of other students. In all our treatments, we did not provide students with information about whether they would be better off by stating their preferences truthfully. While a recent strand of literature is focusing on the effect of advice about optimal strategies and nudges on truth-telling (for a survey, see Hakimov and Kübler 2021), the provision of this information is not standard in school choice experiments. Given that our experiment is the first to explore the performance of EADAM relative to DA, we deliberately chose a design enabling us to isolate the effect of actual incentive properties rather than students' reactions to advice.

**Procedure** The experiment was programmed using the experimental software *o-Tree* (Chen, Schonger, and Wickens 2016) and conducted online in September and October 2020. All 500 participants were recruited via ORSEE (Greiner 2015) from the common subject pool of the University of Bonn and the Max Planck Institute for Research on Collective Goods. We ran 9 independent sessions in total, with each session being embedded in a Zoom webinar that allowed participants to privately ask questions to the experimenter, but kept complete anonymity among participants. Each session lasted approximately 75 minutes, with most groups finishing the experiment after 50 to 60 minutes. In order to begin with the actual experiment, all participants had to provide correct answers to a set of control questions.<sup>19</sup> The experiment ended with a demographics questionnaire to control for gender, age, and subject studied. At the end of the experiment, participants received the sum of their earnings, including a participation fee of 4 Euros. Participants earned 11.49 Euros on average.

## 3.2 Hypotheses

As discussed in Section 1 and Section 2, if at least one interrupting student consents to waive her priorities, EADAM will produce an assignment that is pareto-superior to the DA matching (Hypothesis 1). The efficiency gain increases with the number of consenting students. Due to status quo bias, we expect consent rates to be higher under EADAM Object than under EADAM Consent (Hypothesis 4). Against this background and given that priority waivers are enforced under EADAM Enforced, we expect efficiency to be higher under EADAM Enforced than under EADAM Object, and under EADAM Object than under EADAM Consent (Hypothesis 2). EADAM is expected to maintain the stability properties of DA (Hypothesis 3). Finally, because EADAM is not strategy-proof, truth-telling is expected to be higher under DA

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19. Our data show that very few of the answers provided were incorrect. Participants were also allowed to ask questions, but very few did.



than under EADAM (Hypothesis 5).

**Hypothesis 1** (Efficiency DA-EADAM). *Assignments are more efficient under EADAM than under DA.*

**Hypothesis 2** (Efficiency under EADAM). *Assignments are more efficient under EADAM Enforced than under EADAM Object, and more efficient under EADAM Object than under EADAM Consent.*

**Hypothesis 3** (Stability). *The proportion of stable assignments does not differ between EADAM and DA.*<sup>20</sup>

**Hypothesis 4** (Consent). *Students are more likely to consent to a waiver under EADAM Object than under EADAM Consent.*

**Hypothesis 5** (Truth-telling DA-EADAM). *Students are more likely to report their preferences truthfully under DA than under EADAM.*

## 4 Results

In this section, we present the results of the experiment. We begin with the effects of the mechanisms on efficiency, examining the effect of EADAM on efficiency relative to DA and observing how efficiency varies across the three variants of EADAM (Section 4.1). We then turn to our results on stability (Section 4.2) and truth-telling (Section 4.3). Finally, we present a comparison of consent rates between EADAM Consent and EADAM Object (Section 4.4).<sup>21</sup>

### 4.1 Efficiency

We first compare the effect of DA and EADAM on efficiency using non-parametric tests, where matching groups are treated as our unit of observation. To obtain a coarse efficiency measure, we compute a binary variable based on the payoffs obtained under the Pareto-efficient matching according to the theoretical predictions for our matching market (see Appendix B). This efficiency measure is coded as a binary variable  $\omega$  that takes value 1 if assignments are Pareto-efficient, and 0 otherwise. Using this measure, we observe high efficiency levels under EADAM Enforced (80.42%), EADAM Object (54.79%), and EADAM Consent (43.93%) but a very low proportion of efficient assignments under DA (6.04%, Figure 1). When pooling observations of all EADAM variants, we find that the fraction of efficient assignments is significantly higher under all variants of EADAM (58.88%) than under DA (6.04%, chi-square,  $p < 0.001$ ).

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20. As further explained in Section 4.2, our definition of stability under EADAM is subject to students waiving their priorities.

21. For all the analysis in this section we use all periods, as we did not observe significant variation over time and our results do not change when we use a subset of periods.

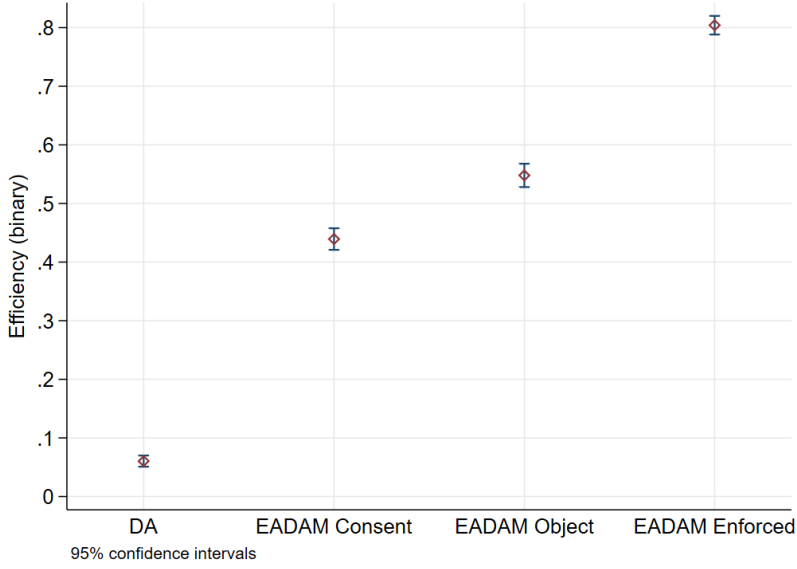


Figure 1: Treatment effects on efficiency ( $\omega$ )

In addition to non-parametric tests, we estimate multilevel logistic regression models and multilevel linear regression models. In the former, we use  $\omega$  as our dependent variable. In the latter, the dependent variable  $\pi$  is continuous and given by the number of points earned by students. Our parameter estimates are based on the following basic specification of a three-level model:

$$Y_{igt} = \beta_0 + \beta_1 EADAM_{Consent} + \beta_2 EADAM_{Object} + \beta_3 EADAM_{Enforced} + v_i + u_{g(it)} + \epsilon_{igt} \quad (1)$$

where  $\beta_0$  denotes the constant, and  $EADAM_{Consent}$ ,  $EADAM_{Object}$  and  $EADAM_{Enforced}$  are treatment dummies taking value 1 if  $i$  participated in the treatment, and 0 otherwise. The indicator  $i$  denotes the second level of clustering that accounts for 20 observations of each participant  $i$  over time, with  $v_i$  denoting the participant-specific random effect. The indicator  $g$  denotes the third and highest level of clustering that accounts for each participant nested in a matching group, with  $u_{g(it)}$  capturing the group-specific random effect.  $\epsilon_{igt}$  is the error term. To test the robustness of treatment effects, we include a categorical variable for student type (*Type*), a continuous variable for period (*Period*), and a dummy variable for truth-telling (*Truth-telling*) as controls in our additional specifications. Moreover, we use Wald tests to assess differences across treatments and expect to reject the null when comparing the coefficients of our treatment dummies.

Estimating a three-level mixed-effects logistic regression model for our binary efficiency measure, we observe that all variants of EADAM yield a significant increase in the rate of efficient assignments relative to DA (Table 1). The marginal efficiency increase is approximately twice as high under EADAM Enforced than under EADAM Consent. Overall, the effect of

EADAM is robust to the inclusion of type, period and truth-telling as controls. These results lend clear support to Hypothesis 1.

Table 1: Impact of EADAM on efficiency compared to DA ( $\omega$ )

DV: Efficiency Baseline: DA	(1)	(2)	(3)	(4)
EADAM Consent	0.374*** (0.044)	0.374*** (0.044)	0.374*** (0.044)	0.366*** (0.044)
EADAM Object	0.487*** (0.048)	0.487*** (0.048)	0.487*** (0.048)	0.481*** (0.048)
EADAM Enforced	0.739*** (0.034)	0.739*** (0.034)	0.739*** (0.034)	0.737*** (0.034)
Type		Yes	Yes	Yes
Period			Yes	Yes
Truth				0.041*** (0.010)
<i>Wald test</i>	41.86***	41.86***	41.88***	43.58***
$N_I$	10.000	10.000	10.000	10.000
$N_G$	50	50	50	50

\*\*\*  $p < 0.01$ ; \*\*  $p < 0.05$ ; \*  $p < 0.1$

Three-level mixed-effects logit regression. Standard errors in parentheses. All coefficients are reported as average marginal effects. *Efficiency* is a dummy variable that takes value 1 if assignments are Pareto-efficient and 0 otherwise. *Truth* is a dummy variable that takes value 1 if students report their preferences truthfully and 0 otherwise.  $N_I$  denotes the number of individual observations.  $N_G$  denotes the number of experimental matching groups.

To obtain a more granular resolution of the effects on efficiency, we next estimate the effect of EADAM relative to DA for our continuous efficiency measure. These results corroborate the results obtained for our binary efficiency measure and show that all variants of EADAM yield significantly higher efficiency levels than DA (Table 7).

**Result 1:** Assignments are more efficient under all variants of EADAM than under DA.

Turning to a comparison of efficiency levels between all variants of EADAM, we observe that both EADAM Enforced and EADAM Object yield higher efficiency than EADAM Consent (chi-square,  $p = 0.003$ ). These results are in line with the results obtained from a three-level mixed-effects logistic regression model (Table 2) when estimating the effect of EADAM Object relative to EADAM Consent (Column 1) and of EADAM Enforced relative to EADAM Object (Column 2) using our binary efficiency measure. On the one hand, we observe that shifting the default from opt-in under EADAM Consent to opt-out under EADAM Object yields a marginally significant efficiency increase. On the other hand, we find that enforcing priority waivers leads to significantly higher efficiency levels than nudging students with an opt-out default. These results support Hypothesis 2.

Table 2: Efficiency comparison between EADAM variants ( $\omega$ )

DV: Efficiency Baseline:	Object vs. Consent			Enforced vs. Object			Consent vs. Enforced		
	EADAM Consent (1)			EADAM Object (2)			EADAM Enforced (3)		
EADAM Object	0.113*	0.113*	0.113*						
	(0.063)	(0.063)	(0.063)						
EADAM Enforced				0.252***	0.252***	0.252***			
				(0.056)	(0.056)	(0.056)			
EADAM Consent							-0.365***	-0.365***	-0.365***
							(0.053)	(0.053)	(0.053)
Type		Yes	Yes		Yes	Yes		Yes	Yes
Period			Yes			Yes			Yes
$N_I$	10.000	10.000	10.000	10.000	10.000	10.000	10.000	10.000	10.000
$N_G$	50	50	50	50	50	50	50	50	50

\*\*\*  $p < 0.01$ ; \*\*  $p < 0.05$ ; \*  $p < 0.1$

Three-level mixed-effects logit regression. Standard errors in parentheses. *Efficiency* is a dummy variable that takes value 1 if assignments are Pareto-efficient and 0 otherwise.  $N_I$  denotes the number of individual observations.  $N_G$  denotes the number of experimental matching groups. Column 1: All coefficients are reported as average marginal effects at DA and EADAM Enforced = 0. Column 2: All coefficients are reported as average marginal effects at DA and EADAM Consent = 0. Column 3: All coefficients are reported as average marginal effects at DA and EADAM Object = 0.

To obtain a more granular estimate of efficiency, we again use our continuous efficiency measure to compare the effect of EADAM Object relative to EADAM Consent (Table 8, Column 1, Appendix A) and of EADAM Enforced relative to EADAM Object (Table 8, Column 2, Appendix A). Overall, the results we obtain from the continuous measure are in line with the results for our binary efficiency measure although the difference between EADAM Consent and EADAM Object now turns out insignificant. In sum, we find a robust efficiency-enhancing effect of EADAM Enforced compared to the other variants of EADAM.

**Result 2:** Assignments are more efficient under EADAM Enforced than under EADAM Consent and EADAM Object.

These results beg the question what exactly causes the efficiency of EADAM relative to DA and the efficiency gains produced by EADAM Enforced relative to the other variants of EADAM. While these efficiency gains may be driven by the elimination of interrupters under EADAM, part of these differences may well be caused by higher degrees of truthfulness under EADAM. To disentangle the effect of eliminated interrupters and truthfulness, we conduct an analysis of interaction effects and test whether our treatment effects on efficiency depend on the level of truth-telling observed in each treatment.

Figure 2 plots the average marginal effect of treatments and truth-telling on efficiency. Using our continuous efficiency measure, we observe a relatively modest slope under DA, with intermediate slopes under EADAM Consent and EADAM object (lines are parallel) and the steepest slope under EADAM Enforced. This difference in slopes indicates an interaction between treatment and truth-telling. While truth-telling yields only minor efficiency gains under

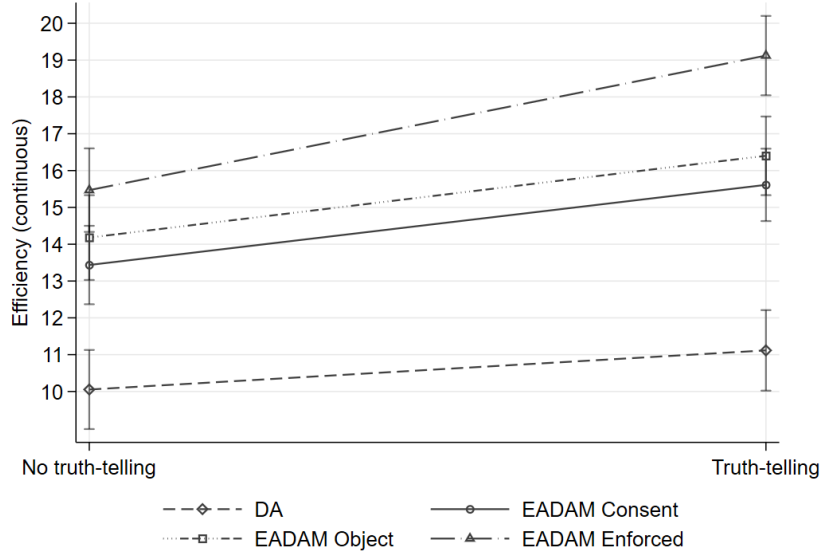


Figure 2: Interaction between treatment and truth-telling

DA, it entails stronger efficiency increases under all variants of EADAM, especially under EADAM Enforced. Estimating a three-level mixed-effects linear regression model, we find that these interaction effects are highly significant (Table 9, Appendix A).<sup>22</sup> This suggests that the differences in efficiency do not mechanically result from the higher number of interrupters eliminated under EADAM. Rather, the efficiency increases observed under EADAM are in part due to the higher fraction of students reporting their preferences truthfully. Overall, we can conclude that truth-telling is more beneficial under EADAM than under DA and that preference manipulations entail comparatively small efficiency losses under DA.

These results show that truth-telling pays off under EADAM. The efficiency gains from truth-telling are particularly high when priority waivers are enforced. Market designers striving to maximize efficiency gains under EADAM may achieve that goal by offering a clear recommendation that truth-telling is very likely to be best for students.

## 4.2 Stability

EADAM is designed to increase efficiency while maintaining the stability properties of the DA matching. To compare the effects on stability, we again use the theoretical predictions for our matching market as a benchmark (see Appendix B) and code a stability variable that takes value 1 if the DA stable assignment or one of the three efficiency-adjusted stable assignments is achieved, and 0 otherwise. Theoretically, there should be no difference in the proportion of stable assignments between DA and all variants of EADAM. As illustrated by Figure 3, stability rates are highest under EADAM Object (81.46%) and lowest under EADAM Enforced

22. The interaction effects of treatment and truth-telling slightly vary depending on whether a binary or a continuous efficiency measure is used. Using our binary efficiency measure, the interaction effect remains highly significant under EADAM Enforced (Table 9, Appendix A).

(67.92%). Intermediate stability rates can be observed under EADAM Consent (77.14%) and DA (73.54%). When pooling observations of all EADAM variants, we observe that the fraction of stable assignments is higher under all variants of EADAM combined (75.59%) than under DA (73.54%, chi-square,  $p = 0.043$ ).

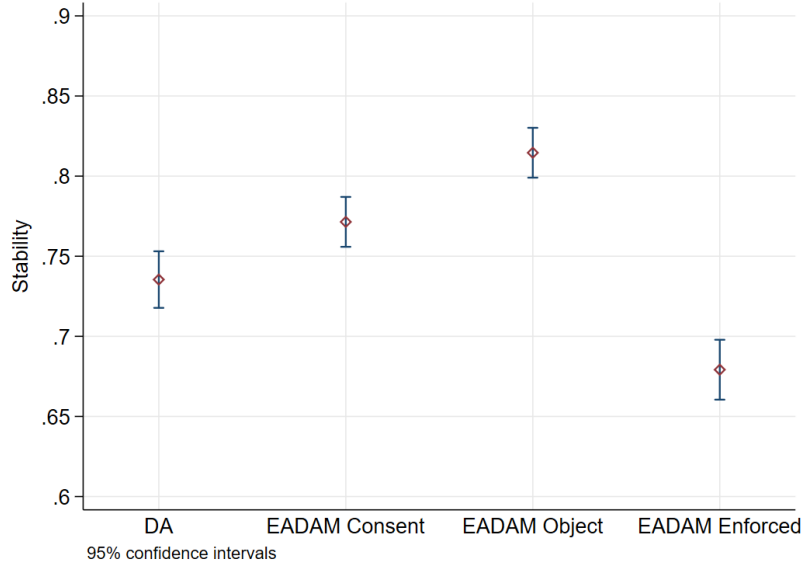


Figure 3: Treatment effects on stability

The results of a three-level mixed-effects logistic regression model show that this difference is mainly driven by EADAM Object (Table 3). EADAM Object produces a marginally significant increase of stable assignments compared to DA. However, this difference is no longer significant when including truth-telling as a control variable. We conclude that, in line with Hypothesis 3, stability rates are not significantly different under EADAM and DA.

**Result 3:** The proportions of stable assignments under DA and under EADAM are not significantly different.

When analyzing the difference between all variants of EADAM, we find that EADAM Enforced induces a significantly lower proportion of stable assignments than both other variants of EADAM (Table 4). This difference is slightly larger for the comparison between EADAM Enforced and EADAM Object than for the comparison between EADAM Enforced and EADAM Consent (Figure 3).

**Result 4:** Assignments are less stable under EADAM Enforced than under EADAM Consent and EADAM Object.

This result suggests that EADAM Enforced reintroduces the very stability and efficiency trade-off it is designed to mitigate in the first place. This can be explained as the result of

Table 3: Impact of EADAM on stability compared to DA

DV: Stability Baseline: DA				
	(1)	(2)	(3)	(4)
EADAM Consent	0.045 (0.044)	0.045 (0.044)	0.044 (0.044)	0.013 (0.042)
EADAM Object	0.076* (0.044)	0.076* (0.044)	0.076* (0.044)	0.049 (0.042)
EADAM Enforced	-0.045 (0.050)	-0.045 (0.050)	-0.045 (0.050)	-0.067 (0.048)
Type		Yes	Yes	Yes
Period			Yes	Yes
Truth				0.114*** (0.011)
<i>Wald test</i>	7.38**	7.38**	7.39**	6.91**
$N_I$	10.000	10.000	10.000	10.000
$N_G$	50	50	50	50

\*\*\*  $p < 0.01$ ; \*\*  $p < 0.05$ ; \*  $p < 0.1$

Three-level mixed-effects logit regression. Standard errors in parentheses. All coefficients are reported as average marginal effects. *Stability* is a dummy variable that takes value 1 if assignments are stable and 0 otherwise. *Truth* is a dummy variable that takes value 1 if students report their preferences truthfully and 0 otherwise.  $N_I$  denotes the number of individual observations.  $N_G$  denotes the number of experimental matching groups.

Table 4: Stability comparison between EADAM variants

DV: Stability Baseline:		Object vs. Consent				Enforced vs. Object				Consent vs. Enforced			
		EADAM Consent (1)				EADAM Object (2)				EADAM Enforced (3)			
EADAM Object	0.032 (0.040)	0.032 (0.040)	0.032 (0.040)	0.036 (0.039)									
EADAM Enforced					-0.121*** (0.046)	-0.121*** (0.046)	-0.121*** (0.046)	-0.116** (0.045)					
EADAM Consent									0.090* (0.047)	0.090* (0.047)	0.089* (0.047)	0.080* (0.046)	
Type		Yes	Yes	Yes		Yes	Yes	Yes		Yes	Yes	Yes	
Period			Yes	Yes			Yes	Yes			Yes	Yes	
Truth				0.108*** (0.012)				0.107*** (0.012)				0.125*** (0.012)	
$N_I$	10.000	10.000	10.000	10.000	10.000	10.000	10.000	10.000	10.000	10.000	10.000	10.000	10.000
$N_G$	50	50	50	50	50	50	50	50	50	50	50	50	50

\*\*\*  $p < 0.01$ ; \*\*  $p < 0.05$ ; \*  $p < 0.1$

Three-level mixed-effects logit regression. Standard errors in parentheses. *Stability* is a dummy variable that takes value 1 if assignments are stable and 0 otherwise. *Truth* is a dummy variable that takes value 1 if students report their preferences truthfully and 0 otherwise.  $N_I$  denotes the number of individual observations.  $N_G$  denotes the number of experimental matching groups. Column 1: All coefficients are reported as average marginal effects at DA and EADAM Enforced = 0. Column 2: All coefficients are reported as average marginal effects at DA and EADAM Consent = 0. Column 3: All coefficients are reported as average marginal effects at DA and EADAM Object = 0.



a behavioral backfiring effect, that is, the fact that EADAM Enforced curtails students' right to choose and induces them to manipulate their preferences more often than under the other variants of EADAM, as further discussed in the next subsection.

### 4.3 Truth-Telling

We begin with a comparison of truth-telling rates under DA and EADAM. While theory predicts higher truth-telling rates under DA (Hypothesis 5), we observe the opposite: truth-telling rates are significantly higher under all variants of EADAM (67.03%) than under DA (43.88%, chi-square,  $p < 0.001$ ). These results are in line with the results of a multilevel mixed-effects logistic regression models estimating the effect of EADAM on truth-telling relative to DA (Table 5).<sup>23</sup>

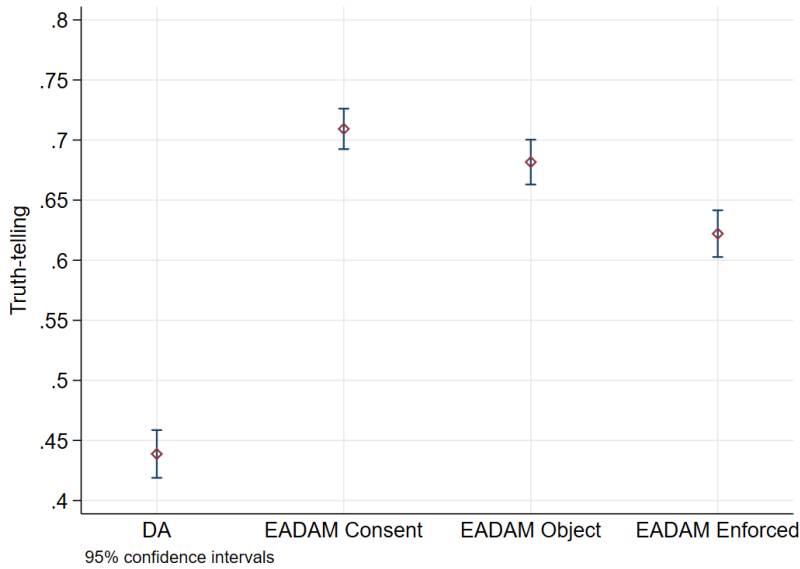


Figure 4: Treatment effects on truth-telling

**Result 5:** Truth-telling rates are higher under all variants of EADAM than under DA.

This is a remarkable result. Although not strategy-proof, EADAM produces higher truth-telling rates than DA, a mechanism often hailed for its strategy-proofness virtues. While previous evidence shows that truth-telling rates strongly vary across strategy-proof mechanisms such as DA and TTC (Hakimov and Kübler 2021), our results suggest that strategy-proofness may offer much less protection against manipulation attempts than theory suggests. Conversely, the complexity of EADAM may have triggered the perception among students that

23. Our analysis of dynamics shows that truth-telling drops sharply in the first few periods and then remains relatively stable across periods (see Appendix A). This sharp drop does not entail a significant difference in truth-telling between the first half and the second half of the game, and does not justify dropping the first observations from our analysis.

Table 5: Impact of EADAM on truth-telling compared to DA

DV: Truth Baseline: DA			
	(1)	(2)	(3)
EADAM Consent	0.253*** (0.039)	0.246*** (0.033)	0.246*** (0.033)
EADAM Object	0.246*** (0.040)	0.235*** (0.034)	0.235*** (0.034)
EADAM Enforced	0.183*** (0.041)	0.177*** (0.035)	0.177*** (0.035)
Type		Yes	Yes
Period			Yes
<i>Wald test</i>	5.19*	5.45*	5.46*
$N_I$	10.000	10.000	10.000
$N_G$	50	50	50

\*\*\*  $p < 0.01$ ; \*\*  $p < 0.05$ ; \*  $p < 0.1$

Three-level mixed-effects logit regression. Standard errors in parentheses. All coefficients are reported as average marginal effects. *Truth* is a dummy variable that takes value 1 if students report their preferences truthfully and 0 otherwise.  $N_I$  denotes the number of individual observations.  $N_G$  denotes the number of experimental matching groups.

improving their assignment would require a much more sophisticated manipulation strategy than a simpler mechanism like DA. Unsure about what to do in the face complexity, they may just have defaulted to truthful reporting (see Troyan and Morrill 2020).<sup>24</sup>

While our design does not enable us to identify the specific behavioral force underlying the effect of EADAM on truth-telling, it is likely that welfare concerns may have partly motivated truth-telling behavior. Students may have sensed that misrepresenting their preferences under a mechanism that is designed to increase their welfare may actually hamper their chances of being admitted at their preferred school. Being aware of the benefits generated by the efficiency-adjustment under EADAM, they may have trusted the algorithm to produce the best outcomes when refraining from preference manipulation. Given that not all students can equally benefit from EADAM, we expect these effects to differ across student types.

To explore this conjecture and facilitate the visual comparison of truth-telling and efficiency, we compute an individual welfare measure  $\pi_N$  by calculating the z-score of our continuous efficiency variable  $\pi$ . Following the standard procedure for the normalization of variables, we rescale our continuous efficiency variable to have a mean of 0 and a standard deviation of 1, using the following formula:  $\pi_N = \pi - m(\pi)/sd(\pi)$ . Figure 5 plots the average level of truth-telling and individual welfare for each student type in each treatment, and reveals an interesting pattern.

24. Some students may also have been motivated by self-image concerns and may have been truthful to support their self-perception as honest players, a behavioral effect that may occur when the mechanism is hard to game but relies on truth-telling to produce optimal results (see Abeler, Nosenzo, and Raymond 2019; Featherstone, Mayefsky, and Sullivan 2021).

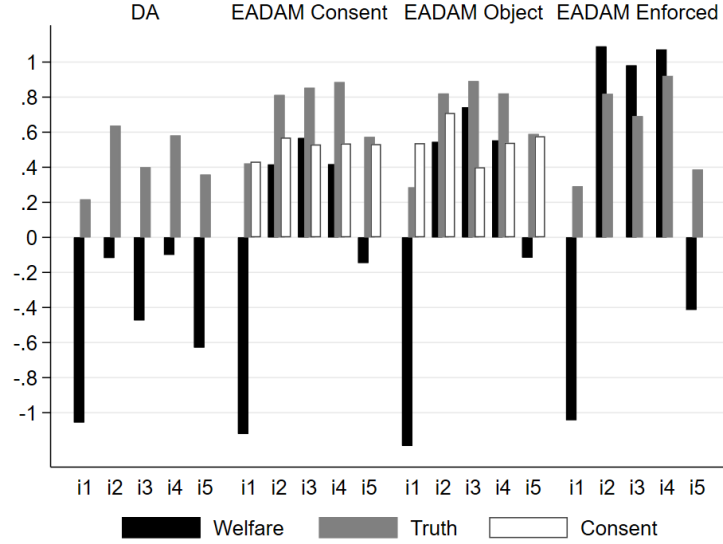


Figure 5: Truth-telling and welfare by student type and treatment

While EADAM imposes welfare losses on student *i1* and entails modest welfare gains for student *i5*, it yields consistent and partly strong welfare improvements for the other students. Conversely, both students *i1* and *i5* are much less likely to rank schools truthfully than the other students. This indicates a positive effect of individual welfare gains on truthfulness: the more a student benefits from EADAM in terms of individual welfare, the more inclined she will be to report her preferences truthfully. The positive effect of EADAM on truthfulness therefore seems to be at least partly caused by the welfare improvements it generates. Students who are assigned to one of their top choices seem to realize that there is little to gain from gaming the system. Overall, we can conclude that the individual welfare gains produced under EADAM mitigate the incentive to manipulate preferences.

However, it is important to note that individual welfare gains can only partly account for the positive effect of EADAM on truthfulness. This can be seen when comparing all variants of EADAM in Figure 5: as we move from EADAM Consent to EADAM Enforced, welfare increases, while truth-telling decreases. While in theory truth-telling rates should not differ between the variants of EADAM, we observe the highest truth-telling rates under EADAM Consent (70.93%), slightly lower truth-telling rates under EADAM Object (68.17%), and the lowest truth-telling rates under EADAM Enforced (62.20%, chi-square,  $p = 0.004$ ).

A closer comparison of EADAM Object relative to EADAM Consent (Table 6, Column 1) and of EADAM Enforced relative to EADAM Object (Table 6, Column 2) confirms that EADAM Enforced has a negative impact on truth-telling. While we do not find a significant difference in truth-telling rates when comparing EADAM Object and EADAM Consent, we observe a marginally significant reduction in truth-telling rates under EADAM Enforced compared to EADAM Consent and EADAM Object.

Table 6: Truth-telling comparison between EADAM variants

	Object vs. Consent			Enforced vs. Object			Consent vs. Enforced		
DV: Truth Baseline:	EADAM Consent (1)			EADAM Object (2)			EADAM Enforced (3)		
EADAM Object	-0.007 (0.031)	-0.011 (0.030)	-0.011 (0.030)						
EADAM Enforced				-0.063* (0.035)	-0.058* (0.033)	-0.058* (0.033)			
EADAM Consent							0.070** (0.034)	0.069** (0.031)	0.069** (0.031)
Type		Yes	Yes		Yes	Yes		Yes	Yes
Period			Yes			Yes			Yes
$N_I$	10.000	10.000	10.000	10.000	10.000	10.000	10.000	10.000	10.000
$N_G$	50	50	50	50	50	50	50	50	50

\*\*\*  $p < 0.01$ ; \*\*  $p < 0.05$ ; \*  $p < 0.1$

Three-level mixed-effects logit regression. Standard errors in parentheses. *Truth* is a dummy variable that takes value 1 if students report their preferences truthfully and 0 otherwise.  $N_I$  denotes the number of individual observations.  $N_G$  denotes the number of experimental matching groups. Column 1: All coefficients are reported as average marginal effects at DA and EADAM Enforced = 0. Column 2: All coefficients are reported as average marginal effects at DA and EADAM Consent = 0. Column 3: All coefficients are reported as average marginal effects at DA and EADAM Object = 0.

**Result 6:** Truth-telling rates are lower under EADAM Enforced than under EADAM Consent and EADAM Object.

This behavioral pattern is at odds with theoretical predictions. More specifically, it indicates that the positive effect of EADAM on truthfulness is partly driven by behavioral motives that are unrelated to individual welfare improvements. While our experiment is not designed to disentangle these behavioral effects, they may have been the result of choice constraints. On the one hand, by eliminating the option to consent to or object to the priority waiver, EADAM Enforced reduces the degrees of freedom that students have when applying to schools. Constraining students' choice set may have triggered the perception that the only way of influencing the outcome is through the preference list. On the other hand, students' ranking behavior may have been driven by reactance, a state of motivational arousal emerging when people experience a threat to their behavioral freedoms or a limitation to the set of choice options from which they can pick (Brehm 1966). In sum, these results suggest that less obtrusive matching mechanisms may produce higher truth-telling rates without necessarily having to rely on strategy-proofness.

Our results on truth-telling have important implications for the protection of vulnerable families and students that are most likely to be harmed when failing to strategize or strategize well under manipulable mechanisms. While the literature has offered formal support of strategy-proofness as a condition to level the playing field (Pathak and Sönmez 2008), our findings suggest that the strategy-proofness standard can be relaxed at no expense to unsophisticated families. If designed to achieve efficiency, a mechanism that is not obviously manipulable in the sense proposed by Troyan and Morrill (2020) may do just as well or even

decrease attempts to game the system.

## 4.4 Consent

EADAM Object is designed as a behavioral intervention – a nudge – to increase consent rates. Corroborating our behavioral predictions (Hypothesis 4), a non-parametric test reveals that consent rates are significantly higher under EADAM Object (55.29%) than under EADAM Consent (52.00%, chi-square,  $p = 0.018$ ). However, this difference is relatively small (Figure 10, Appendix A). In line with this observation, the estimates of a multilevel mixed-effects logistic regression model show that the difference in consent rates is not robust (Table 10, Appendix A).

**Result 7:** Consent rates under EADAM Consent and under EADAM Object are not significantly different.

On closer inspection, we observe that consent rates slightly vary by student type, though none of these differences follows a systematic pattern (Figure 5). However, we observe that under EADAM Consent consent rates start very high and experience a steep drop in the first nine periods (Figure 11, Appendix A). The average difference in consent rates between EADAM Object (53.58%) and EADAM Consent (51.80%) is small. In the last ten periods, consent rates follow a more stable pattern. Despite some variation across periods, consent rates remain consistently higher under EADAM Object (57.00%) than under EADAM Consent (52.21%). This suggests that the effect of the default rule might increase over time.

This tendency may be the result of two different behavioral channels. On the one hand, status quo bias may become stronger over time, as students become weary of ranking the same schools over and over again. On the other hand, this pattern may be driven by a learning effect and a concern for efficiency, as students may understand the positive impact of consent on aggregate welfare over time. Despite this tendency, we do not find robust evidence of a default effect on consent rates.

## 5 Conclusion

One of the core challenges in the study and implementation of matching mechanisms is to accommodate the stability and efficiency trade-off. In this article, we offer first experimental evidence of the performance of an efficiency-enhancing stable mechanism: the efficiency-adjusted deferred acceptance mechanism (EADAM) introduced by Kesten (2010). The magnitude of the efficiency increases that EADAM generates crucially depends on whether priorities that only entail a tentative admission but do not have an impact on the final placement under DA can be removed from the students' preference lists. We study three variants of EADAM to achieve

such a removal: in the first, students can consent to a priority waiver (opt-in default rule); in the second, students can object to a priority waiver (opt-out default rule); in the third, the removal of schools from students' preference lists is enforced (enforced priority waivers).

Maximizing placements at preferred schools and abiding by the admissions criteria at the same time is challenging, but our results highlight that it can also be done in practice, not just in theory. We show that efficiency levels are substantially higher under EADAM than under DA. For authorities that currently use DA, transitioning to EADAM can be viewed as a rather smooth and low-cost welfare-enhancing improvement. When priority waivers are enforced, the marginal efficiency increase is approximately twice as high compared to the variant of EADAM where students are offered an opt-in default rule. Most importantly, the efficiency gains generated by EADAM are caused not only by the reduction of rejection cycles but also by students who report their preferences truthfully. Being designed to have as many students as possible get into their preferred school, EADAM with enforced priority waivers may be an attractive option, whenever alternative mechanisms such as TTC are not an option for public policy reasons (see Abdulkadiroğlu et al. 2020).

Achieving one property such as efficiency usually comes at the cost of other properties. Our study highlights the need to reconsider these costs through a more behavioral lens. While enforcement increases efficiency, it also comes at a cost: when students cannot dodge the waiver, the likelihood of preference manipulations is significantly higher than under the variants of EADAM where the removal is optional. This points to a hitherto rarely considered trade-off between efficiency and vulnerability to preference manipulation. Guaranteeing sufficient degrees of freedom may come at a small cost for efficiency but may well serve students' autonomy and help level the playing field.

Our results also contribute to a refined understanding of some of the core behavioral assumptions in behavioral economics and market design. While behavioral theory predicts higher consent rates under the opt-out default rule than under the opt-in default rule, we observe no difference in our data. More importantly, however, we show that increasing the efficiency of stable assignments is feasible, but doing so without a strategy-proof mechanism does not seem to harm. Quite surprisingly, we find that students are even much more truthful under EADAM than under DA. Students whose welfare is improved by the reduction of rejection cycles seem to understand that there is little to gain from preference manipulations. Depending on political or legal objectives, a mechanism that is not obviously manipulable may therefore be preferable over a strategy-proof mechanism. This insight is of particular importance to vulnerable populations, because it suggests that theoretical opportunities to game the system need not always penalize socially disenfranchised families who are unsophisticated about the procedure or have limited access to strategic advice.

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# Appendix

## A Additional Results

In this subsection, we present an overview of additional results.

### A.1 Treatment Effects on Efficiency

Figure 6 shows our treatment effects on efficiency using our continuous efficiency measure  $\pi$ , given by per capita payoffs (points earned). Table 7 reports the results of a three-level mixed-effects linear regression model for the comparison between DA and EADAM. Table 8 reports the results of a three-level mixed-effects linear regression model for the comparison between all variants of EADAM.

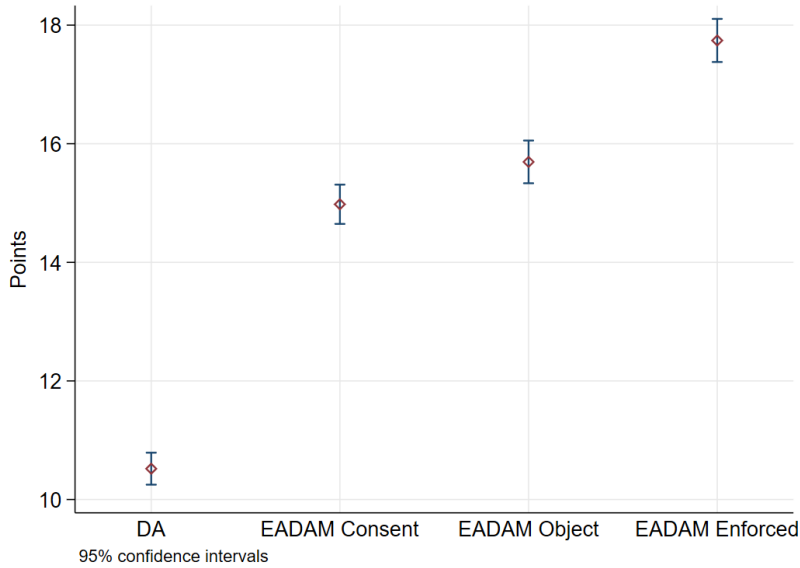


Figure 6: Treatment effects on efficiency ( $\pi$ )

A further analysis of efficiency corroborates the main results we report in the main text. The proportion of students being assigned to their first choice school is higher under EADAM Consent and EADAM Object relative to DA, and highest under EADAM Enforced (Figure 7). This coincides with a shift in the welfare distribution. While efficiency is rather normally distributed under DA ( $\sigma^2 = 45.38$ ), it takes a slightly bimodal shape with a much higher variance under EADAM Enforced ( $\sigma^2 = 82.44$ ).<sup>25</sup> This shift in the distribution notwithstanding, EADAM reduces welfare inequality as measured by the Gini coefficient.<sup>26</sup> We find that the Gini coefficient is highest under DA (0.33) and lowest under EADAM Enforced (0.26).<sup>27</sup> Overall, this

25. Variance is slightly lower under EADAM Object ( $\sigma^2 = 80.81$ ) and EADAM Consent ( $\sigma^2 = 79.85$ ).

26. A Gini coefficient of 0 denotes that everyone receives the same income (perfect equality), whereas a coefficient of 1 expresses that a single individual receives all the income (perfect inequality).

27. The Gini coefficient under EADAM Consent (0.33) is the same as under DA, and only slightly lower under EADAM Object (0.31)

Table 7: Impact of EADAM on efficiency compared to DA ( $\pi$ )

DV: Efficiency Baseline: DA				
	(1)	(2)	(3)	(4)
EADAM Consent	4.459*** (0.791)	4.459*** (0.449)	4.459*** (0.449)	3.929*** (0.439)
EADAM Object	5.174*** (0.821)	5.174*** (0.465)	5.174*** (0.465)	4.697*** (0.455)
EADAM Enforced	7.222*** (0.821)	7.222*** (0.465)	7.222*** (0.465)	6.863*** (0.454)
Type		Yes	Yes	Yes
Period			Yes	Yes
Truth				1.961*** (0.161)
<i>Wald test</i>	12.84***	39.92***	39.92***	47.41***
$N_I$	10.000	10.000	10.000	10.000
$N_G$	50	50	50	50

\*\*\*  $p < 0.01$ ; \*\*  $p < 0.05$ ; \*  $p < 0.1$

Three-level mixed-effects linear regression. Standard errors in parentheses. *Efficiency* is a continuous variable that captures the number of points earned by students. *Truth* is a dummy variable that takes value 1 if students report their preferences truthfully and 0 otherwise.  $N_I$  denotes the number of individual observations.  $N_G$  denotes the number of experimental matching groups.

Table 8: Efficiency comparison between EADAM variants ( $\pi$ )

DV: Efficiency Baseline:	Object vs. Consent			Enforced vs. Object			Consent vs. Enforced		
	EADAM Consent (1)			EADAM Object (2)			EADAM Enforced (3)		
EADAM Object	0.714 (0.791)	0.714 (0.449)	0.714 (0.449)						
EADAM Enforced				2.048** (0.821)	2.048*** (0.465)	2.048*** (0.465)			
EADAM Consent							-2.763*** (0.791)	-2.763*** (0.449)	-2.763*** (0.449)
Type		Yes	Yes		Yes	Yes		Yes	Yes
Period			Yes			Yes			Yes
$N_I$	10.000	10.000	10.000	10.000	10.000	10.000	10.000	10.000	10.000
$N_G$	50	50	50	50	50	50	50	50	50

\*\*\*  $p < 0.01$ ; \*\*  $p < 0.05$ ; \*  $p < 0.1$

Three-level mixed-effects linear regression. Standard errors in parentheses. *Efficiency* is a continuous variable that captures the number of points earned by students.  $N_I$  denotes the number of individual observations.  $N_G$  denotes the number of experimental matching groups.

suggests that, EADAM not only increases efficiency but also reduces welfare inequality.

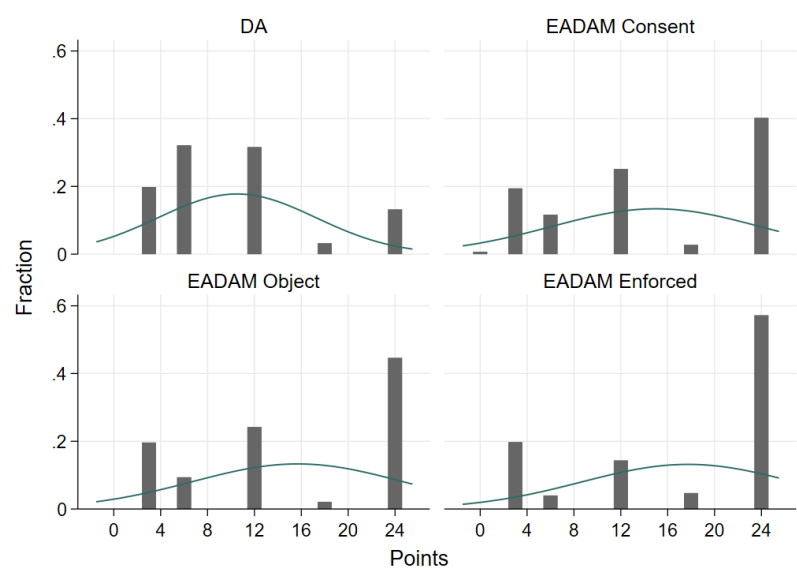


Figure 7: Treatment effects on the distribution of points ( $\pi$ )



## A.2 Causes of Efficiency-Adjustments: Truth-Telling or Elimination of Interrupters

Figure 8 shows the interaction effect of treatment and truth-telling on efficiency, using our binary efficiency measure  $\omega$ . The slopes indicate that the main effect of truth-telling on efficiency is very small under DA, EADAM Consent and EADAM Object (lines are parallel), but slightly higher under EADAM Enforced. Table 9 reports the results of a three-level mixed-effects linear regression model for the comparison between DA and EADAM with interaction terms for treatment and truth-telling.

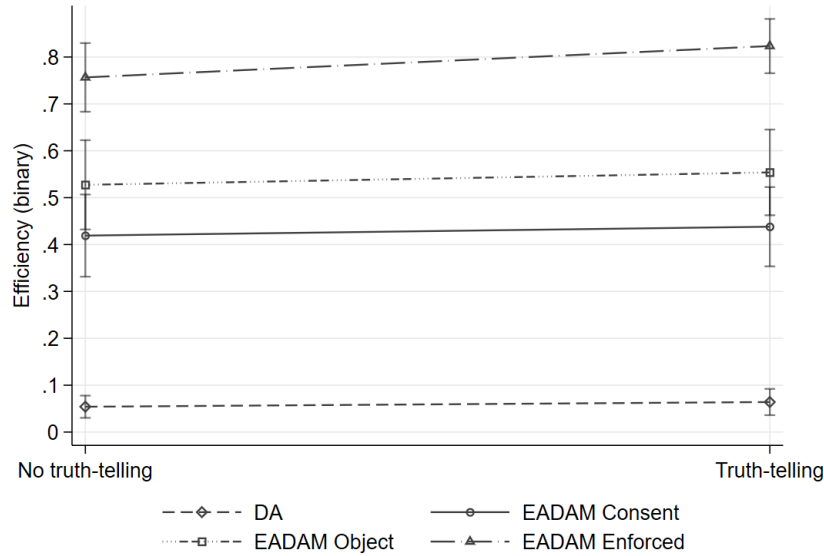


Figure 8: Average marginal effect of interaction between truth-telling and treatment

Table 9: Impact of EADAM on efficiency compared to DA with interaction

DV: Efficiency Baseline: DA		
	(1)	(2)
EADAM Consent	0.365*** (0.046)	3.382*** (0.772)
EADAM Object	0.473*** (0.050)	4.126*** (0.803)
EADAM Enforced	0.702*** (0.039)	5.415*** (0.797)
Truth	0.1853 (0.1751)	1.063*** (0.300)
EADAM Consent*Truth	0.019 (0.020)	1.114** (0.441)
EADAM Object*Truth	0.027 (0.020)	1.158** (0.473)
EADAM Enforced*Truth	0.067*** (0.018)	2.591*** (0.473)
Constant	-3.076 (0.244)	10.054*** (0.548)
$N_I$	10.000	10.000
$N_G$	50	50

\*\*\*  $p < 0.01$ ; \*\*  $p < 0.05$ ; \*  $p < 0.1$

Column 1: Three-level mixed-effects logit regression. Standard errors in parentheses. Treatment coefficients are reported as average marginal treatment effects under no truth-telling. Interaction coefficients are reported as average marginal effects of truth-telling relative to no truth-telling. *Efficiency* is a dummy variable that takes value 1 if assignments are Pareto-efficient and 0 otherwise. Column 2: Three-level mixed-effects linear regression. Standard errors in parentheses. Treatment coefficients are reported as average marginal treatment effects under no truth-telling. Interaction coefficients are reported as average marginal effects of truth-telling relative to no truth-telling. *Efficiency* is a continuous variable that captures the number of points earned by students. *Truth* is a dummy variable that takes value 1 if students report their preferences truthfully and 0 otherwise.  $N_I$  denotes the number of individual observations.  $N_I$  denotes the number of individual observations.  $N_G$  denotes the number of experimental matching groups.

### A.3 Treatment Effects on Truth-Telling and Consent

Figure 9 shows how the probability of truth-telling varies across periods. We observe that truth-telling rates start high in all treatments (although slightly lower under EADAM Enforced) and later decrease. Under DA, truth-telling rates drop more after the first few periods, but increase again in the last few periods. One plausible reason is that it may feel natural for participants to start off by ranking schools truthfully, truth-telling being a “behavioral default” of sorts. After a few periods, however, they may want to see what happens if they try something else. These results are in line with previous studies showing a slow decline in truth-telling rates over time under DA in a 6-school environment, but a more stable pattern in a 4-school environment (Chen and Kesten 2019).

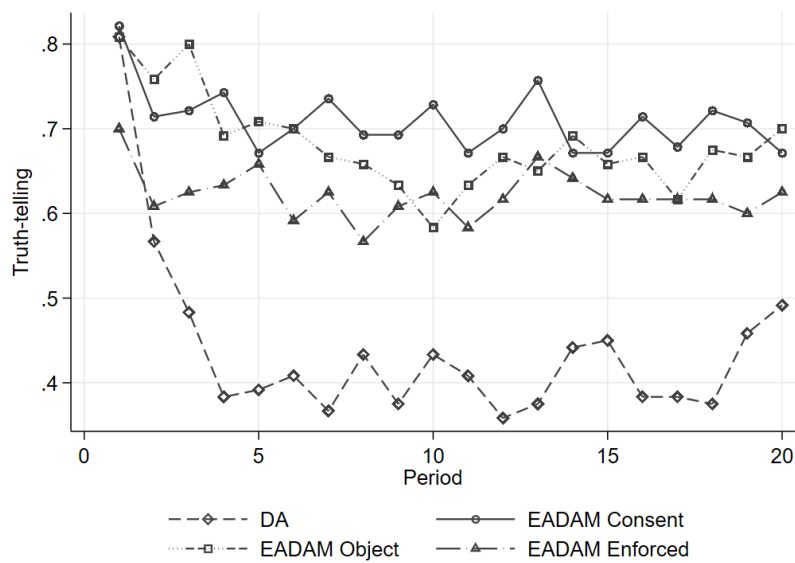


Figure 9: Treatment effects on truth-telling by period

Figure 10 shows our treatment effects on the probability of consent. Figure 11 shows how the probability of consent varies across periods. Table 10 reports the results of a three-level mixed-effects linear regression model for the comparison between DA and EADAM.

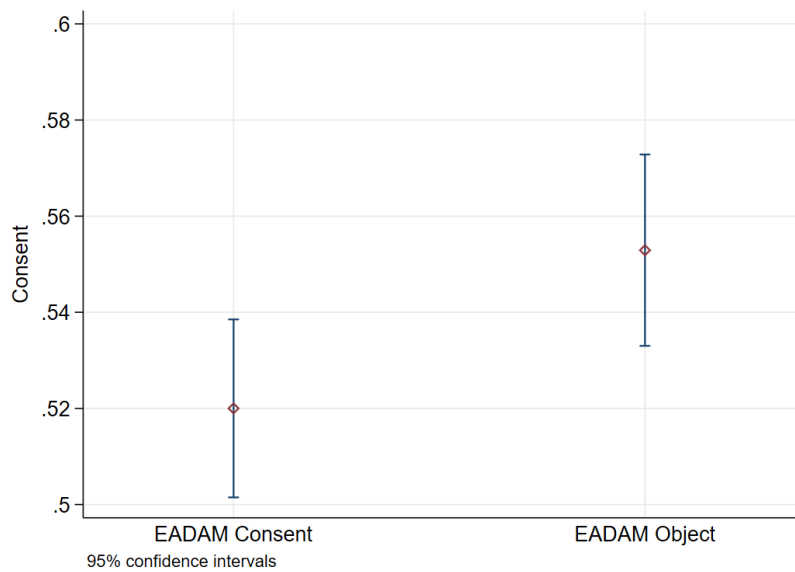


Figure 10: Treatment effects on consent

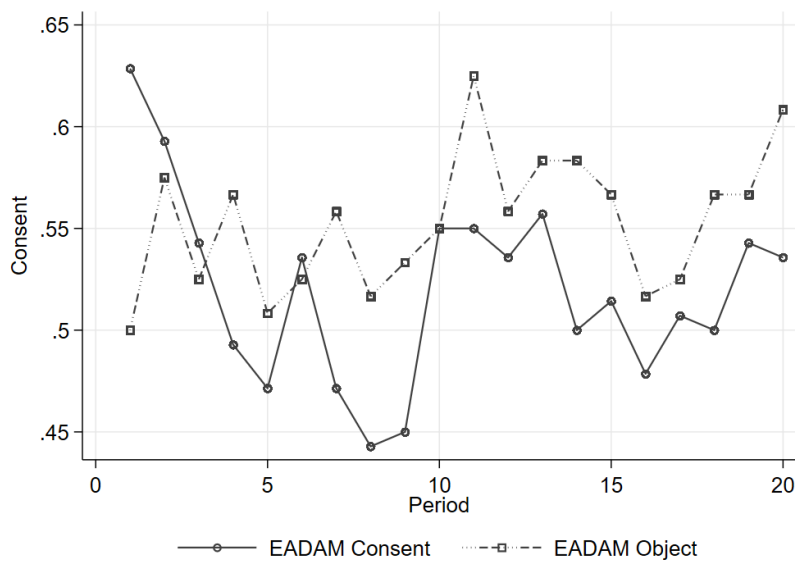


Figure 11: Treatment effects on consent by period

Table 10: Comparison of consent rates between EADAM Consent and EADAM Object

DV: Consent Baseline: EADAM Consent			
	(1)	(2)	(3)
EADAM Object	0.036 (10.928)	0.035 (0.041)	0.035 (0.041)
Type		Yes	Yes
Period			Yes
$N_I$	5.200	5.200	5.200
$N_G$	26	26	26

\*\*\*  $p < 0.01$ ; \*\*  $p < 0.05$ ; \*  $p < 0.1$

Three-level mixed-effects logit regression. Standard errors in parentheses. All coefficients are reported as average marginal effects. *Consent* is a dummy variable that takes value 1 if students consented or did not object and 0 otherwise.  $N_I$  denotes the number of individual observations.  $N_G$  denotes the number of experimental matching groups.

## B Example Used in the Experiment

Consider a set of five students  $I \equiv \{i_1, i_2, i_3, i_4, i_5\}$  and a set of five schools  $S \equiv \{s_1, s_2, s_3, s_4, s_5\}$ , where each school has a capacity of only one seat. Each student has strict preferences over schools, denoted by  $P_i$ , and each school has strict priorities over students, denoted by  $\succ_s$ . Preferences and priorities are given as follows:

$\succ_{s_1}$	$\succ_{s_2}$	$\succ_{s_3}$	$\succ_{s_4}$	$\succ_{s_5}$	$P_{i_1}$	$P_{i_2}$	$P_{i_3}$	$P_{i_4}$	$P_{i_5}$
$i_2$	$i_4$	$i_3$	$i_4$	$i_1$	$s_1$	$s_2$	$s_4$	$s_3$	$s_3$
$i_4$	$i_1$	$i_2$	$i_5$	$i_3$	$s_3$	$s_4$	$s_1$	$s_1$	$s_2$
$i_1$	$i_2$	$i_4$	$i_3$	$i_2$	$s_4$	$s_1$	$s_2$	$s_2$	$s_1$
$i_5$	$i_3$	$i_5$	$i_2$	$i_5$	$s_2$	$s_5$	$s_3$	$s_5$	$s_4$
$i_3$	$i_5$	$i_1$	$i_1$	$i_4$	$s_5$	$s_3$	$s_5$	$s_4$	$s_5$

As described in Section 2.2, Round 0 of the EADAM algorithm involves running the DA algorithm. The steps are illustrated below.

Step	$s_1$	$s_2$	$s_3$	$s_4$	$s_5$
1	$i_1$	$i_2$	$i_4, i_5$	$i_3$	
2	$i_1$	$i_2, i_5$	$i_4$	$i_3$	
3	$i_1, i_5$	$i_2$	$i_4$	$i_3$	
4	$i_1$	$i_2$	$i_4$	$i_5, i_3$	
5	$i_1, i_3$	$i_2$	$i_4$	$i_5$	
6	$i_1$	$i_2, i_3$	$i_4$	$i_5$	
7	$i_1$	$i_2$	$i_3, i_4$	$i_5$	
8	$i_4, i_1$	$i_2$	$i_3$	$i_5$	
9	$i_4$	$i_2$	$i_3, i_1$	$i_5$	
10	$i_4$	$i_2$	$i_3$	$i_5, i_1$	
11	$i_4$	$i_1, i_2$	$i_3$	$i_5$	
12	$i_4$	$i_1$	$i_3$	$i_5, i_2$	
13	$i_2, i_4$	$i_1$	$i_3$	$i_5$	
14	$i_2$	$i_4, i_1$	$i_3$	$i_5$	
15	$i_2$	$i_4$	$i_3$	$i_5$	$i_1$

The matching produced by DA in Step 15 is stable but Pareto-inefficient. No student is assigned to her top choice. Two students ( $i_2, i_4$ ) are assigned to their third choice, two students ( $i_3, i_5$ ) to their fourth choice, one student ( $i_1$ ) is assigned to her last choice.

These efficiency losses are caused by students whom we refer to as *interrupters*. For the sake of clarity, interrupters are highlighted in blue. In this school choice problem, DA generates

five interruptions:  $(i_4, s_3)$ ,  $(i_2, s_2)$ ,  $(i_1, s_1)$ ,  $(i_4, s_1)$ ,  $(i_1, s_2)$ . The efficiency losses caused by these interruptions can be recovered by applying EADAM.

In Round 1 of the EADAM algorithm, we first identify the last interruption:  $(i_1, s_2)$ . If  $i_1$  consents, schools  $s_2$  and  $s_1$  are removed from her preference list. Re-running DA produces a Pareto-efficient matching, as illustrated below. Three students  $(i_2, i_3, i_4)$  are assigned to their top choice, one student  $(i_5)$  is assigned to her third choice, one student to her last choice ( $i_1$ ).

Step	$s_1$	$s_2$	$s_3$	$s_4$	$s_5$
1		$i_2$	$i_4, i_1, i_5$	$i_3$	
2		$i_2, i_5$	$i_4$	$i_3, i_1$	
3	$i_5$	$i_2$	$i_4$	$i_3$	$i_1$

If  $i_1$  does not consent, we identify the next interruption:  $(i_4, s_1)$ . If  $i_4$  consents, schools  $s_1$  and  $s_3$  are removed from her preference list. Re-running DA produces a Pareto-superior matching, as shown below. Two students  $(i_3, i_5)$  are assigned to their top choice, two students  $(i_2, i_4)$  to their third choice, one student ( $i_1$ ) is assigned to her last choice.

Step	$s_1$	$s_2$	$s_3$	$s_4$	$s_5$
1	$i_1$	$i_4, i_2$	$i_5$	$i_3$	
2	$i_1$	$i_4$	$i_5$	$i_3, i_2$	
3	$i_2, i_1$	$i_4$	$i_5$	$i_3$	
4	$i_2$	$i_4$	$i_5, i_1$	$i_3$	
5	$i_2$	$i_4$	$i_5$	$i_3, i_1$	
6	$i_2$	$i_4, i_1$	$i_5$	$i_3$	
7	$i_2$	$i_4$	$i_5$	$i_3$	$i_1$

If neither  $i_1$  nor  $i_4$  consents, we identify the next interruption:  $(i_2, s_2)$ . If  $i_2$  consents, schools  $s_2$  is removed from her preference list. Re-running DA produces a Pareto-inefficient matching that is equivalent to the DA matching. No student is assigned to her top choice.

Step	$s_1$	$s_2$	$s_3$	$s_4$	$s_5$
1	$i_1$		$i_4, i_5$	$i_3, i_2$	
2	$i_2, i_1$	$i_5$	$i_4$	$i_3$	
3	$i_2$	$i_5$	$i_4, i_1$	$i_3$	
4	$i_2$	$i_5$	$i_4$	$i_3, i_1$	
5	$i_2$	$i_1, i_5$	$i_4$	$i_3$	
6	$i_2, i_5$	$i_1$	$i_4$	$i_3$	
7	$i_2$	$i_1$	$i_4$	$i_5, i_3$	
8	$i_2, i_3$	$i_1$	$i_4$	$i_5$	
9	$i_2$	$i_1, i_3$	$i_4$	$i_5$	
10	$i_2$	$i_1$	$i_3, i_4$	$i_5$	
11	$i_2, i_4$	$i_1$	$i_3$	$i_5$	
12	$i_2$	$i_4, i_1$	$i_3$	$i_5$	
13	$i_2$	$i_4$	$i_3$	$i_5$	$i_1$



## C Instructions

### C.1 EADAM Consent

#### INTRODUCTION

In this study, we simulate a procedure to assign students to schools.

Please give this study your full attention. You will have a limited amount of time to complete the study. If you are inactive for long and time runs out, you will be unable to continue the study and will only be paid **€4.00** for your participation.

Your earnings are given in points. At the end of the study, you will be paid based on the following exchange rate:

**1 point = €0.25.**

Your earnings depend on your decisions and those made by other participants. In addition, you will be paid **€4.00** for your participation. No other participant will be informed about your payment.

**Note:** As you can see on top of this screen, these instructions are organized in different tabs (Introduction, Procedure, Example, Practice Questions). You can switch back and forth between these tabs. All tabs (except the tab with the Practice Questions) will be accessible any time during the entire experiment.

#### PROCEDURE

**Periods and groups.** The experiment consists of 20 periods. At the beginning of each period, you will be randomly matched with four other people in this session to form a group of five. All members of your group will assume the role of students applying for a school.

**Types.** Each group contains one of each of the five different student types: Student 1, Student 2, Student 3, Student 4 and Student 5. Student types are randomly assigned at the beginning of the experiment and remain the same throughout the experiment.

**Schools and seats.** For each group of participants, five schools are available: A, B, C, D, and E. Each school has one seat. Each seat is assigned to one student.

**Ranking decision.** In each period, you will be asked to rank the schools to indicate your preferences on a list (preference list). Note that you need to rank all five schools in order to indicate your preferences.

**Earnings.** Your earnings in each period depend on the school you are assigned to at the end of each period. Your assignment to a school depends on your type, your choices, and the choices made by the other four students in your group.

There will be 20 periods. At the end, two of these periods will be chosen randomly (with all periods being equally likely to be chosen). Your total earnings will equal the sum of your earnings in these two randomly chosen periods, plus €4.00 for your participation in the experiment. At the end of the experiment, you will be informed about the periods chosen, your earnings in those periods, and the total earnings.

For each student, each school is associated with a different number of points. You can think of this number of points as reflecting how desirable a school is to a student in terms of location and quality of education. The earnings for each of the five student types are outlined in the following table.

	Student 1	Student 2	Student 3	Student 4	Student 5
25 points	A	B	D	C	C
18 points	C	D	A	A	B
12 points	D	A	B	B	A
7 points	B	E	C	E	D
3 points	E	C	E	D	E

**Note:** You do not have to memorize this table. We will show you this table again in each period before you make your decision.

**School priorities.** Each school ranks each of the five student types in a different way. You can think of each school's ranking (priority list) as being based on how far each of the students live from the school. The priority lists for each of the five schools are outlined in the following table.

	School A	School B	School C	School D	School E
First priority	Student 2	Student 4	Student 3	Student 4	Student 1
Second priority	Student 4	Student 1	Student 2	Student 5	Student 3
Third priority	Student 1	Student 2	Student 4	Student 3	Student 2
Fourth priority	Student 5	Student 3	Student 5	Student 2	Student 5
Fifth priority	Student 3	Student 5	Student 1	Student 1	Student 4

**Temporary and final admissions.** In this procedure, we distinguish between temporary and final admissions. As illustrated below and in the example (**see next tab**), in some parts of the procedure the admission of a student is temporary.

In case of a **temporary** admission, the following three cases can occur:

- 1) The temporary admission of a student at a school becomes final at the end of the procedure.
- 2) The temporary admission of a student at a school differs from her final admission and **does not prevent** any other student from being admitted there.
- 3) The temporary admission of a student at a school differs from her final admission and **prevents** other students from being admitted there.

We refer to the student in case 3) as a **blocking student**.

Depending on the preference list you and others submit, you might turn out to be a blocking student at one or more schools.

**Consent.** In each period, we will ask you to decide whether you consent to waive your priority at a school in the event that you are identified as a blocking student there.

If you consent, the respective school(s) will be removed from your preference list without changing the relative ranking of the remaining schools on the list.

**Note: Consenting to waive your priorities will never change your final admission but may improve other students' final admissions. We illustrate that in the example (see next tab).**

**Admissions procedure.** After all participants have submitted their preference lists, the computer will assign each student in each group to a school. At the end of each period, each student will be informed about everybody's assignment. Note that your assignment in each period is not affected by your assignments in the previous periods.

The assignment is generated according to the following procedure:

## Part 1

### Step 1

- For each student, an application is sent to the school that she ranked first on her preference list (see paragraph on ranking decision).
- If a school receives only one application, the student is temporarily admitted. If a school receives more than one application, the student with the highest priority is temporarily admitted and the remaining students are rejected.

### Step 2

- For each student who was rejected in the previous step, an application is sent to the school that she ranked second on her preference list.
- Each school that receives new applications considers the student it admitted in the previous step together with the new applicants. Among these, the student with the highest priority is temporarily admitted and the remaining students are rejected.

### Following steps

- The procedure continues according to the same rules.

### End of Part 1

- The procedure in Part 1 ends when no student is rejected, that is, each student is assigned a seat at a school.

## Part 2

### Step 1

- The computer looks for the last step of the procedure in Part 1 in which a student has become a blocking student.
- If a student is a blocking student at a school and has consented to waive her priorities, the computer will remove the respective school(s) from the student's preference list and rerun the procedure described in Part 1.
- If no student is a blocking student, the procedure ends and the final admission is the same as in the last step of Part 1.

### Step 2

- If the procedure has not ended, the procedure described in the previous step is repeated.

### Final Step

- The procedure ends when there is no step in which a student becomes a blocking student.

**Note:** Until the final step, admissions are **temporary**: a student admitted at one step may be rejected in a later step.

### EXAMPLE

We will go through a simple example to illustrate how the allocation procedure works. In this example, there are four students (1, 2, 3 and 4) and four schools (A, B, C and D). Each school has one seat. Students submit the following preference lists:

	Student 1	Student 2	Student 3	Student 4
10 points	A	A	A	C
6 points	D	B	B	A
3 points	B	C	C	B
1 point	C	D	D	D

The priority list of each of the four schools is the following:

	School A	School B	School C	School D
First priority	Student 4	Student 2	Student 3	Student 1
Second priority	Student 1	Student 3	Student 4	Student 4
Third priority	Student 2	Student 1	Student 2	Student 3
Fourth priority	Student 3	Student 4	Student 1	Student 2

**Note:** At any step, any student temporarily admitted at a school is shown in a box.

**Part 1**

**Step 1** For each student, an application is sent to the school that she ranked first. That is, students 1, 2 and 3 apply to school A, and student 4 applies to school C. Thus, school A receives three applications. It temporarily admits the applicant with the highest priority (student 1) and rejects students 2 and 3. School C temporarily admits student 4.

	School A	School B	School C	School D
Step 1	1, 2, 3		4	

**Step 2** Both student 2 and student 3 have been rejected by school A in Step 1 and thus apply to the school that they ranked second (school B). School B receives two applications. It temporarily admits student 2 and rejects student 3, as student 2 has a higher priority at school B than student 3. (For student 1 and student 4, there is no change at this step.)

	School A	School B	School C	School D
Step 2	1	2, 3	4	

**Step 3** Student 3 has been rejected by school B in Step 2 and thus applies to the school that she ranked third (school C). Now school C receives two applications. It temporarily admits student 3 and rejects student 4, as student 3 has a higher priority at school C than student 4. (For student 1 and student 2, there is no change at this step.)

	School A	School B	School C	School D
Step 3	1	2	4, 3	

**Step 4** Student 4 has been rejected by school C in Step 3 and thus applies to the school that she ranked second (school A). Now school A receives two applications. It temporarily admits student 4 and rejects student 1, as student 4 has a higher priority at school A than student 1. (For student 2 and student 3, there is no change at this step.)

	School A	School B	School C	School D
Step 4	1, 4	2	3	

**Step 5** Student 1 has been rejected by school A in Step 4 and thus applies to the school that she ranked second (school D). Now no student is rejected. The procedure in Part 1 ends.

	School A	School B	School C	School D
Step 5	4	2	3	1

## Part 2

We now look for blocking students in Part 1. In the example presented above, student 1 is a blocking student. In Step 1, her application has prevented students 2 and 3 from being admitted at school A. However, being temporarily admitted at school A does not benefit student 1, as she is assigned to school D in the last step (Step 5).

If student 1 **does not consent** to waive her priority, the admissions in the last step of Part 1 (Step 5) become final and Part 2 ends with no change.

If student 1 **consents** to waive her priority, school A is removed from her preference list. Her preference list is adjusted as follows:

	Student 1	Student 2	Student 3	Student 4
10 points		A	A	C
6 points	D	B	B	A
3 points	B	C	C	B
1 point	C	D	D	D

Now we repeat the admissions procedure described in Part 1.

**Step 1** Each student applies to the school that she ranked first on her (adjusted) preference list. That is, student 1 applies to school D, students 2 and 3 apply to school A, and student 4 applies to school C. School A receives two applications. It temporarily admits student 2 and rejects student 3, as student 2 has a higher priority than student 3 at school A.

	School A	School B	School C	School D
Step 1	<span style="border: 1px solid black; padding: 0 5px;">2</span> , 3		<span style="border: 1px solid black; padding: 0 5px;">4</span>	<span style="border: 1px solid black; padding: 0 5px;">1</span>

**Step 2** Student 3 has been rejected by school A in Step 1 and thus applies to the school that she ranked second (school B). No student is rejected. The admission is final. There is no step in which a student becomes a blocking student.

	School A	School B	School C	School D
Step 2	<span style="border: 1px solid black; padding: 0 5px;">2</span>	<span style="border: 1px solid black; padding: 0 5px;">3</span>	<span style="border: 1px solid black; padding: 0 5px;">4</span>	<span style="border: 1px solid black; padding: 0 5px;">1</span>

**Note:** The final admission of student 1 has not changed (she is still admitted at school D), but the admissions of the other three students have improved.

## PRACTICE QUESTIONS

1. How many participants are there in your group in each period?
2. Do participants in your group remain the same in each period?
3. If you are admitted at School A, how many points do you earn?
4. Do you keep your student type in each period?
5. Does each school have the same priorities over students?
6. If you are admitted at a school, can another student be simultaneously be admitted at the same school?
7. Is the admission final at the end of each step?
8. If a school does not reject you at any of the steps, does this mean that you are finally admitted at that school?
9. Is your final admission affected by whether you consent to waive your priorities?

## C.2 EADAM Object

### PROCEDURE

:

#### **Objection.**

In each round, we will ask you to decide whether you object to waive your priority at a school in the event that you are identified as a blocking student there.

If you do not object, the respective school(s) will be automatically removed from your preference list without changing the relative ranking of the remaining schools on the list.

**Note: Not objecting to waiving your priorities will never change your final admission but may improve other students' final admissions. We illustrate that in the example (see next tab).**

:

### **Part 2**

#### **Step 1**

- The computer looks for the last step of the procedure in Part 1 in which a student has become a blocking student.
- If a student is a blocking student at a school and has not objected to waiving her priorities, the computer will remove the respective school(s) from the student's preference list and rerun the procedure described in Part 1.

- If no student is a blocking student, the procedure ends and the final admission is the same as in the last step of Part 1.

⋮

### EXAMPLE

⋮

### **Part 2**

⋮

If student 1 **objects** to waive her priority, the admissions in the last step of Part 1 (Step 5) become final and Part 2 ends with no change.

If student 1 **does not object** to a waiver, school A is removed from her preference list. Her preference list is adjusted as follows:

## **C.3 EADAM Enforced**

### PROCEDURE

⋮

#### **Automatic waiver.**

The computer will automatically waive your priority at a school in the event that you are identified as a blocking student there.

Through the automatic waiver, the respective school(s) will be removed from your preference list without changing the relative ranking of the remaining schools on the list.

**Note: The automatic waiver of your priorities will never change your final admission but may improve other students' final admissions. We illustrate that in the example (see next tab).**

⋮

### **Part 2**

#### **Step 1**

- The computer looks for the last step of the procedure in Part 1 in which a student has become a blocking student.



- If a student is a blocking student at a school, the computer will remove the respective school(s) from the student's preference list and rerun the procedure described in Part 1.
- If no student is a blocking student, the procedure ends and the final admission is the same as in the last step of Part 1.

⋮

### EXAMPLE

⋮

### **Part 2**

⋮

Through the automatic waiver, school A is removed from the preference list of student 1. Her preference list is adjusted as follows:

## **C.4 DA**

These instructions are the same as the instructions for EADAM, with two key differences. First, the three paragraphs about the consent decision are missing in the instructions for DA. Second, we omit Part 2 of the example in the instructions for DA.