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## Disaster resilience and asset prices

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No. 673

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# Disaster Resilience and Asset Prices

Marco Pagano, Christian Wagner, and Josef Zechner\*

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## Abstract

Using the pandemic as a laboratory, we show that asset markets assign a time-varying price to firms' disaster risk exposure. In 2020 the cross-section of realized and expected stock returns reflected firms' different exposure to the pandemic, as measured by their vulnerability to social distancing. Realized and expected return differentials initially widened and then narrowed, but disaster exposure still commanded a risk premium in December 2020. When inferred from market outcomes, resilience correlates not only with social distancing, but also with cash and environmental ratings. However, vulnerability to social distancing is the only characteristic that identifies persistently scarred firms.

**JEL classification:** G01, G11, G12, G13, G14, Q51, Q54.

**Keywords:** asset pricing, rare disasters, social distance, resilience, pandemics.

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# 1 Introduction

How do investors take into account disaster risk in pricing assets? One view, dating to [Rietz \(1988\)](#), [Barro \(2006\)](#) and [Gabaix \(2012\)](#), is that rare disasters are pointlike events whose probability is known to investors, and therefore impounded in asset valuations. However, since disasters are rare and heterogeneous events, in reality investors may not know in advance the precise magnitude and persistence of all possible disasters, nor the extent to which different sectors of the economy are resilient to their consequences. Hence, investors are likely to gradually learn about them, especially once a particular disaster materializes and gradually displays its effects on the economy, while society attempts to mitigate them. In this case, asset prices are not only driven by the onset of a disaster, but also by the dynamics of investors' learning about it.

In this paper, we draw upon the evidence generated by the COVID-19 pandemic as a laboratory to investigate the implications of the gradual unfolding of a rare disaster for the cross-section of assets. The pandemic is especially suited to this purpose, as it not only inflicted massive social and economic harm, but also created great uncertainty about its persistence, as witnessed by sharp changes in expectations ([Coibion et al., 2020b](#); [Hanspal et al., 2021](#); [Coibion et al., 2020a](#); [Giglio et al., 2021](#)) and asset prices ([Gormsen and Koijen, 2020](#)). Moreover, its effects have been highly heterogeneous: some firms, especially in high-tech industries, have adapted well to social distancing requirements, by resorting extensively to teleworking, while others, such as food catering, travel and hospitality, could not do so, as the nature of their business requires close contact with customers and between employees. Hence, the pandemic has unearthed a so-far hidden economic watershed between resilient and non-resilient activities. In this paper, we investigate whether asset markets have priced the resilience of different assets to disaster risk and whether such pricing reveals changes in investors' perception of this risk as the disaster unfolded.

To guide the empirical analysis, we present a simple three-period model of stochastic disaster risk in the spirit of [Gabaix \(2012\)](#), where investors can learn about the probability of a disaster before its onset and about its persistence once it has occurred. The main predictions are that more resilient stocks should not only outperform the market when a disaster occurs, but should feature a drop in expected returns relative to the market portfolio, because investors view them as a hedge against the risk of continuation of the disaster. Symmetrically, less resilient stocks should not only

underperform when the disaster hits, but also feature an increase in expected returns over the market portfolio relative to the pre-disaster period.

The model also offers predictions about how realized and expected returns of assets respond to investors' changing estimate of the disaster's persistence after its occurrence. If, for instance, investors become more optimistic, the realized return differential between low and high-resilience assets will shrink, and so will the expected market-adjusted return differential between these two classes of assets. Hence, a hallmark of the model is that investors learn about disaster risk both as a disaster strikes and as it develops: rather than point-like events, disasters are gradually unfolding ones, during which investors revise their beliefs, possibly in a persistent way for some assets (Collin-Dufresne et al., 2016; Kozłowski et al., 2020b,a).

We adopt two complementary strategies to take the predictions of the model to the data generated by the COVID-19 disaster. First, we rely on an empirical measure of firm resilience, based on each industry's immunity to social distancing requirements: a firm is defined to be more resilient than others if its operations require less direct physical interaction among employees and/or between customers and employees. Our baseline measure of resilience is drawn from Koren and Pető (2020), but we check whether our results are robust to the use of other measures. We test whether the stock and option prices of firms with different resilience to social distancing respond to the disaster as predicted by the model. This strategy effectively tests the joint hypothesis that the model and the measure of resilience based on social distancing are correct.

Our second strategy identifies the resilience of firms on the basis of the response of their stock and option prices to the disaster, and then investigates which firm characteristics are associated with this market-implied classification of resilience. This strategy allows for disaster resilience to depend on various firm characteristics, rather than on a specific measure of resilience to social distancing requirements. As such, it may also be more robust to possible measurement error in any single measure of resilience, insofar as different characteristics correlate with a common underlying resilience, of which they capture different dimensions. This second approach relies on the predictions of the model to classify firms according to their underlying degree of resilience, without taking a stance on its determinants, and then investigates whether this model-implied classification of firms corresponds to economically plausible resilience criteria.

Hence, the second approach is more agnostic than the first, in that it enables us

to investigate whether other dimensions of resilience were priced by asset markets in the wake of COVID-19, beside those related to social distancing. According to many, the pandemic acted as a wake-up call for concerns about environmental disaster risk, as it highlighted how much society depends on a healthy environment.<sup>1</sup> Hence, in the wake of the pandemic companies with a better record on climate protection may have featured higher valuations than others, being perceived as less exposed to environmental disaster risk. Moreover, companies with more cash and less leverage may have been regarded by investors as more resilient to disasters for financial reasons, being better positioned to withstand losses arising from disasters without entering distress.

The results from our first empirical strategy, based on a measure of firms' resilience to social distancing rules, are as follows. First, during the so-called 'fever period' (from late February to late March 2020), high-resilience stocks greatly outperformed low-resilience ones, after controlling for market risk and other established risk factors. For example, less resilient firms realized a negative Fama-French 5 factor (FF5) risk-adjusted return of approximately -7% during this period whereas more resilient firms feature a corresponding out-performance by approximately 5%.

Second, the option-implied expected returns of high-resilience stocks in excess of the expected return on the market dropped sharply (by -5.4% p.a. on a 1-month horizon), and those of low-resilience stocks increased (by 4.4% p.a. on a 1-month horizon), which in light of the model is consistent with investors perceiving a high risk of potential persistence of the pandemic.

Third, from late March to December 2020, which we refer to as the 'post-fever' period, the differential between the realized risk-adjusted returns of high and low-resilience stocks reversed in sign, and the differential between their expected returns gradually shrank. Most of this reversal occurs between March and June 2020, which is precisely the period when positive news about the development and widespread adoption of effective vaccines started spreading (Acharya et al., 2021). Over this period, the cross-section of firms' expected returns reveals that investors place a decreasing price on exposure to disaster risk, as measured by firms' vulnerability to social distancing. However, even as late as December 2020, exposure to disaster

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<sup>1</sup>See for instance the address on "Global Wake-up Call" delivered by UN Secretary-General António Guterres on 18 May 2020 (<https://www.un.org/en/coronavirus/global-wake-call>) and the article "Global Risks in a COVID-19 World" posted by the ISO on 25 March 2021 (<https://www.iso.org/news/ref2647.html>).

risk still commands a positive extra excess return, after adjusting for standard risk factors. In light of the model, this joint pattern of realized and expected returns is consistent with investors reducing their estimate of the persistence of the pandemic and/or increasing their estimate of the resilience of the economy to it, while still assigning a positive market price to disaster risk, especially for the most exposed companies.

While for most firms the measure of resilience based on social distancing is consistent with the model’s predictions regarding the realized and expected returns, this is not always the case: for instance, Boeing and Tripadvisor are classified as high-resilience firms based on their resilience to social distancing, while their realized and expected return patterns would be consistent with them being low-resilience firms, probably due to their indirect exposure to the travel and hospitality industry (which however is not reflected by their measured supply-chain linkages). This motivates us to implement the more agnostic approach described above, whereby firm resilience is based on market outcomes and then related to firm characteristics. Using this approach, we find that not only social distancing, but also the cash-asset ratio and the environmental score of companies are correlated with our market-based resilience classification of firms (while leverage is not). We also find that exposure to social distancing contributes more to the identification of low-resilience firms than high-resilience ones. Finally, we find that resilience to social distancing is the only firm characteristic that correlates with a persistent increase in required excess returns, i.e., is the only variable that identifies firms that are persistently scarred by the pandemic.

Our analysis is related to the asset pricing literature on rare disasters, starting with [Rietz \(1988\)](#), who shows that a rare disaster state leads to high equity risk premia and low risk-free returns, even with reasonable time discounting and risk preferences. [Barro \(2006\)](#) and [Barro \(2009\)](#) extend this model and show that empirically calibrated disaster probabilities may suffice to explain the observed high equity premium, low risk-free rate and stock return volatility. The theoretical literature on disaster risk has also been extended to allow for stochastic disaster risk ([Gabaix, 2012](#); [Wachter, 2013](#)) and for learning ([Veronesi, 2004](#); [Gillman et al., 2014](#); [Wachter and Zhu, 2019](#); [Lu and Siemer, 2016](#); [Collin-Dufresne et al., 2016](#); [Kozlowski et al., 2020b,a](#)). One common feature of these models is that risk premia that would appear abnormally high conditioning on no disaster occurring, are in fact justified, being merely an equilibrium compensation for the expected loss in a disaster plus a risk premium as this loss occurs when the marginal utility of consumption is high. The distinctive



feature of our model and empirical analysis is their focus on the effects of learning about disaster risk on the cross-section of realized and expected stock returns.

Our work is also related to a fast growing literature on the stock market response to the COVID-19 pandemic in the first quarter of 2020. [Baker et al. \(2020\)](#) use textual analysis of news articles to provide evidence that developments related to COVID-19 drove stock market returns and volatility between mid-February and late March. [Ramelli and Wagner \(2020\)](#) document that during the ‘fever’ period, U.S. firms with high exposure to China and, more generally, to international trade, as well as firms with high leverage and low cash holdings experienced the sharpest stock price declines; also [Fahlenbrach et al. \(2021\)](#) find that firms with greater financial flexibility experienced smaller drops in stock prices. [Albuquerque et al. \(2020\)](#) report that firms with high environmental and social (ES) ratings offered comparably higher returns and lower return volatility in the first quarter of 2020; relatedly, [Pástor and Vorsatz \(2020\)](#) find that sustainable funds perform well during the crisis. [Bretscher et al. \(2020\)](#) provide evidence for supply chain effects in the cross-section of stocks during COVID-19.

Some studies relate the price response of different stocks to the pandemic to the corresponding firms’ exposure to the disease. [Ramelli and Wagner \(2020\)](#) and [Hassan et al. \(2021\)](#) analyze conference call data, which the latter use to construct text-based, firm-level measures for exposures to epidemic diseases, and find that stock returns are significantly and negatively related to disease exposures, with demand- and supply-chain related concerns being primary drivers.<sup>2</sup> [Alfaro et al. \(2020\)](#) analyse the effect of unanticipated changes in infections during the SARS and the COVID-19 epidemics on stock returns, and show that stock prices drop in response to high unexpected infections. Some of the results obtained for the response of U.S. stock returns to the pandemic also apply to non-U.S. stock returns.<sup>3</sup>

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<sup>2</sup>[Li et al. \(2021\)](#) also construct a text-based firm-level exposure measure to COVID-19 based on earnings calls and find that firms with a strong corporate culture outperform their peers without a strong culture during the onset of the pandemic.

<sup>3</sup>[Ding et al. \(2021\)](#) show for a sample of over 50 countries that firms with better financials, less supply chain exposures and more corporate social responsibility (CSR) activities experienced milder stock price reactions in the first quarter of 2020. Other studies focus on the response of country-level stock market indices to COVID-19: [Ru et al. \(2021\)](#) find that stock markets in countries with 2003 SARS experience reacted more quickly to the outbreak than countries without prior experience, while [Gerding and Nagler \(2021\)](#) document that market declines were more severe in countries with lower fiscal capacity, defined as higher debt/GDP ratio. Finally, [Arteaga-Garavito et al. \(2021\)](#) use Twitter news to study the (real-time) COVID-19 caused contagion in global equity markets.

Our work differs from these papers since it focuses on the asset pricing implications of companies’ resilience to the pandemic on the cross-section of stock returns for the whole of 2020, and documents the key importance of revisions in investors’ perception of disaster risk for asset returns. Moreover, a unique feature of our analysis is to show how such learning impacts not only the cross-section of *actual* stock returns, but also the cross-section of *expected* returns. The analysis of expected returns also enables us to identify which firms have been persistently scarred by the pandemic, namely, for which stocks investors kept pricing pandemic risk even as late as late 2020.

The rest of the paper is structured as follows. Section 2 presents a model to interpret the relationship between disaster risk and the realized and expected stock returns of firms with different disaster resilience. Section 4 tests the model’s predictions by assuming that firms’ resilience depends on their exposure to social distancing restrictions. Section 5 presents an alternative approach where firms’ resilience is determined by their model-implied price responses to the pandemic, and such market-implied resilience is correlated with firm characteristics. Section 6 concludes.

## 2 Disaster Awareness and Risk Premia

The model presented in this section highlights three main points that are relevant to our empirical analysis. First, insofar as rare disasters have a different impact on different firms, disaster risk should be priced in the cross-section of realized and expected returns: for instance, controlling for other risk factors, industries that are less resilient to pandemics should offer higher expected returns than more resilient ones, and lower realized returns once a disaster takes place. Second, once a disaster occurs, investors may update their beliefs about its duration or future re-occurrence: for instance, in the wake of a disaster, people may view a new disaster as more likely to occur than before, leading to a widening of return differentials between industries differently exposed to disaster risk: realized returns of less resilient firms drop relative to those of resilient firms, while the opposite is true for expected future returns. Return differentials may also change if investors receive news about the future resilience of the economy or of individual firms, e.g., about the development of an effective vaccine during a pandemic. Third, even before a disaster occurs, investors may revise their beliefs about its possible future occurrence: such revisions also affect the cross-section of realized and expected returns.

The timeline of the model, shown in Figure 1, comprises three dates ( $t = 1, 2, 3$ ),

in which dividends are paid and consumption occurs. Shares are traded ex-dividend, and output is non-storable. The representative investor is initially endowed with the shares of a resilient and of a non-resilient asset, whose number is normalized to 1/2 each. The dividend per share of the two assets is the same ( $D$ ) in normal states but differs in disaster states, depending on the asset's resilience:

$$D_i = \begin{cases} D & \text{in the no-disaster state,} \\ D\phi_i/B & \text{in the disaster state,} \end{cases} \quad (1)$$

for  $i = N, R$ . The parameter  $B > 0$  denotes the intensity of the disaster, while  $\phi_i$  is asset  $i$ 's resilience to the disaster. Without loss of generality, we assume  $\phi_R > \phi_N$ , i.e., asset  $R$  is more resilient than asset  $N$ , and may even benefit from disasters, i.e., we allow  $\phi_N < B < \phi_R$ . Average asset resilience,  $\bar{\phi} \equiv (\phi_N + \phi_R)/2$ , is low enough that the economy is hurt by a disaster:  $\bar{\phi}/B < 1$ . The ratio  $\bar{\phi}/B$  measures the resilience of the economy, being increasing in average asset resilience  $\bar{\phi}$  and decreasing in the disaster's magnitude  $B$ . Instead, the cross-industry diversity in the response to a disaster is measured by the percentage difference in resilience  $\lambda_R - \lambda_N \equiv (\phi_R - \phi_N)/\bar{\phi}$ .

**[Insert Figure 1]**

Period 1 is assumed to feature no disaster, but in periods 2 and 3 a disaster occurs with (low) probabilities  $p_1$  and  $p_2$ , respectively. In the model, investors are assumed to learn about the probability of a future disaster both in period 1 and in period 2. Moreover, in period 2 they may also receive news about the resilience of the economy or of individual firms to disasters. Specifically:

1. In period 1, the arrival of news may lead investors to update the probability they assign to a period-2 disaster from their prior  $p_{1-}$  to  $p_1$ , and reprice assets accordingly. To capture such repricing, trading is assumed to occur both at the start and at the end of period 1: end-of-period prices  $P_{N1}$  and  $P_{R1}$  may differ from their initial values  $P_{N1-}$  and  $P_{R1-}$ , and the expected returns of the two assets will change accordingly. Consumption occurs simultaneously with this end-of-period trading.
2. In period 2, once a disaster occurs, investors revise the probability  $p_2$  of a new disaster occurring in period 3 relative to the no-disaster scenario. In the latter case,  $p_2 = p_1$ , i.e. the probability of a disaster in period 3 stays the same as

before. If instead a disaster occurs in period 2, its probability of persisting (or re-occurring) in period 3 is  $p_2 = \rho$ . If  $\rho > p_1$ , disasters are likely to persist, which makes their impact on returns more severe: for instance, in the wake of the Covid-19 outbreak, key concerns have been the duration of the pandemic and its possible resurgence due to virus mutations. However, the model can also accommodate the case of negatively auto-correlated disaster, i.e.,  $\rho < p_1$ : for instance, public health investments may reduce the chances of future pandemics. In either case, a disaster is a “learning experience”: upon its occurrence, investors revise their beliefs about disaster risk.

3. If a disaster occurs in period 2, investors may also receive news about the average resilience  $\bar{\phi}$ , the magnitude of the disaster  $B$  or the cross-sectional dispersion of resilience  $(\phi_R - \phi_N)/\bar{\phi}$ . We assume that if such news arrive, investors engage in a new round of trading at  $t = 2^+$ , resulting in new prices  $P_{N2^+}$  and  $P_{R2^+}$  that differ from their initial values  $P_{N2}$  and  $P_{R2}$ . For analytical simplicity, the ex ante probability of such news arrival and re-trading is assumed to be negligible.

In the model, a representative investor maximizes expected utility:

$$\mathbb{E} \left[ u(C_1) + \frac{1}{1+\delta} u(C_2) + \left( \frac{1}{1+\delta} \right)^2 u(C_3) \right]$$

where  $C_t$  is consumption in period  $t$  and  $\delta > 0$  is the rate of time preference. For concreteness, the investor’s instantaneous utility is assumed to be

$$u(C_t) = \frac{C_t^{1-\gamma}}{1-\gamma}.$$

Denoting the number of shares that the representative investor chooses to hold in period  $t$  by  $n_{Nt}$  and by  $n_{Rt}$ , the consumption levels in the no-disaster state,  $C_t^{ND}$ , and in the disaster state,  $C_t^D$ , are determined by the following budget constraints

$$C_t^{ND} = D(n_{Nt-1} + n_{Rt-1}) - P_{Nt}(n_{Nt} - n_{Nt-1}) - P_{Rt}(n_{Rt} - n_{Rt-1}), \quad (2)$$

and

$$C_t^D = \frac{D}{B}(n_{Nt-1}\phi_N + n_{Rt-1}\phi_R) - P_{Nt}(n_{Nt} - n_{Nt-1}) - P_{Rt}(n_{Rt} - n_{Rt-1}). \quad (3)$$

The two states are expected to occur with probabilities  $1 - p_{t-1}$  (no-disaster) and  $p_{t-1}$  (disaster), respectively, where  $p_0 = 0$ , i.e. no disaster can occur at  $t = 1$ . Terminal ex-dividend prices are  $P_{N3} = P_{R3} = 0$ . In any period  $t$ , market clearing requires  $n_{Nt} = n_{Rt} = \frac{1}{2}$ , so that equilibrium consumption is

$$C_t^* = \begin{cases} C_t^{ND} = D & \text{with probability } 1 - p_{t-1} \text{ (no-disaster state),} \\ C_t^D = D\bar{\phi}/B & \text{with probability } p_{t-1} \text{ (disaster state),} \end{cases} \quad (4)$$

Solving the representative investor's problem by backward induction and imposing equilibrium, the model produces three main predictions:

- **Prediction A:** *Controlling for other risk factors, the expected rates of return of resilient assets are lower than those of non-resilient ones.*

This prediction is formally stated and proved in the Appendix (see Proposition 5 for expected returns at  $t = 1$  and Proposition 1 for expected returns at  $t = 2$ ). The idea is that disasters, however rare, are rationally anticipated, so that less resilient firms are priced at a discount relative to more resilient ones, since their dividends are comparatively low in disaster states, when marginal utility of consumption is high. Thus, they offer a higher expected return, consistent with Barro (2006), Barro (2009) and Gabaix (2012). In principle, this idea applies both to the period before and after the COVID breakout: people may have placed a non-zero probability weight on a pandemic even before COVID, and may currently assign a positive probability to its persistence or future re-occurrence. Of course, this statement applies to the differential returns of resilient and non-resilient stocks after controlling for their respective exposures to 'standard' risk factors, which are assumed away in the model for simplicity.

- **Prediction B:** *If the perceived probability of a future disaster  $p_1$  is revised upwards from a sufficiently small prior, then the expected return difference at  $t = 1$  between less and more resilient assets increases. Moreover, the expected return differential in the disaster state at  $t = 2$  exceeds its value in the no-disaster scenario if the probability of its persistence  $\rho$  exceeds the probability  $p_1$  of first-time disaster occurrence, under plausible parameter restrictions.*

These predictions are based on Propositions 5 and 2 in the Appendix. They highlight that the expected differential between less and more resilient stocks widens as soon as investors start placing a positive probability on a disaster –

such as COVID-19 – striking for the first time or increase their estimate of its persistence in the future.

- **Prediction C:** *If, upon a disaster occurring, investors unexpectedly learn that the economy’s resilience has increased or the cross-industry relative difference in resilience has decreased, then the expected return differences at  $t = 2$  between less and more resilient assets decreases.*

These predictions, which are based on Proposition 3 in the Appendix, imply that the expected differential between less and more resilient stocks should shrink as soon as investors become more optimistic about the resilience of the economy – e.g., upon receiving news of the development of a successful vaccine in a pandemic. The same prediction applies if investors learn that different industries have become more homogeneous in their resilience. Of course, *a fortiori* the same occurs if both developments occur concomitantly.

- **Prediction D:** *Realized return differentials respond similarly to an increase in the perceived disaster probability at  $t = 1$  and to the occurrence of a disaster at  $t = 2$ : both lead to lower realized returns in less resilient firms than in more resilient ones; upon a disaster occurring, the increase in the realized return differential is larger, the greater the disaster’s expected persistence.*

These results correspond to Propositions 6 and 4 of the Appendix. In our model investors may update the probability of a disaster occurring before its onset or the probability of its persistence once a disaster strikes. In the case of COVID-19, as mentioned in the introduction, investors are likely to have revised upwards the probability of a pandemic in the period between the detection of the first clusters in Italy on 21 February and the March 11 declaration of the pandemic by the WHO. In terms of the model, this would be captured by an upward revision of the probability of a disaster at  $t = 1$  from a negligible prior to a strictly positive  $p_1$ : according to Prediction D, this should have produced an increase in the valuation of resilient stocks relative to non-resilient ones, leading the former to outperform the latter. In turn, the rapid spread of the disease after the WHO declaration can be seen as the actual occurrence of the disaster at  $t = 2$  in the model, and the corresponding increase in pessimism about the persistence of the pandemic: in our model, this would be captured by an additional upward revision of the probability of a new disaster at  $t = 3$  to  $p_2 = \rho > p_1$ , leading to further divergence in the performance of resilient and

non-resilient assets. Conversely, news about the successful development of vaccines which started spreading between the end of March and May 2020 (see [Acharya et al. \(2021\)](#)) should have the opposite implication, namely, be associated with a recovery in the valuations of non-resilient stocks relative to resilient ones, hence with a convergence in their returns. In our model, this can be interpreted as positive surprises at  $t = 2^+$  about the probability of future disasters or the average resilience of the corporate sector to future disasters.

Taking together Predictions B and C about expected returns and Prediction D about realized returns, the overall implications of the model are that the differentials of both expected and actual returns of assets featuring different resilience should *widen* when investors become *more pessimistic* about a disaster occurring or persisting, and *narrow* when they become more optimistic. Specifically, pessimistic belief revisions should trigger higher realized and lower expected returns relative to the market for resilient assets, and the opposite for non-resilient assets; conversely, optimistic belief revisions should trigger lower realized and higher expected returns relative to the market for resilient assets, and again symmetric effects for the returns of non-resilient ones, as summarized in Corollaries 1 and 2 in the Appendix.

### 3 Empirical Strategy and Data

The theory presented in the previous section predicts that the cross-sectional distribution of *realized* and *expected* stock returns should both react to the onset of a disaster and to investors' updating about its severity and duration. Since the model implies that realized and expected returns of firms featuring high resilience to the disaster respond differently from those of low resilience firms, a key prerequisite to take the theory to the data is a measure of disaster resilience. In the context of the COVID-19 pandemic, a natural measure of resilience is one based on firms' immunity to social distancing requirements: firms whose employees could keep operating and dealing with customers remotely were less affected by the pandemic than those that could not.

Hence, our first strategy to test the model's predictions is to build a measure of resilience to social distancing restrictions by capitalizing on relevant research by labor economists, and study the cross-sectional differences in firms' realized and expected returns associated with differences in this particular resilience measure. In implementing this strategy we control for firms' exposure to standard risk factors:

our approach effectively amounts to testing whether the occurrence of the pandemic induced investors to price an additional source of risk, beside those priced in normal times. Importantly, this strategy amounts to a joint test of our model’s predictions and of the assumption that immunity to social distancing is an appropriate metric of resilience to pandemic risk.

However, during the pandemic the stock market may also have priced other dimensions of resilience, in addition to immunity to social distancing. To take this into account, we adopt a second, more agnostic empirical strategy: Using the predictions of our model, we first classify stocks as featuring high or low resilience based on their realized and expected returns during the outbreak of the pandemic, and then investigate to what extent different empirical measures of resilience are consistent with such classification. In particular, we consider also variables that capture firms’ balance sheet strength, hence their resistance to the financial shock triggered by the pandemic, and their resilience to environmental risk, which has received attention by the media in the wake of the pandemic. Hence, this strategy enables us to verify whether indeed social distancing played a key role in defining the responses of asset prices to the COVID-19 disaster.

In what follows, we describe the data and the construction of variables used to implement these two empirical strategies. Both of them require data on firms’ realized and expected returns. To generate a consistent sample of realized and expected returns, we focus on S&P 500 firms and follow the approach of [Martin and Wagner \(2019\)](#) to compute firms’ options-implied expected returns. Our final sample contains daily risk-adjusted realized and expected returns for horizons ranging from one month to two years for 498 firms. We then merge these data with empirical measures related to social distancing and data on other firm characteristics.

### 3.1 Realized returns

Daily realized returns are computed for all stocks included in the S&P 500 during the fourth quarter of 2019, accounting for price-adjustments and dividends. The price data are taken from the Compustat Capital IQ North America Daily database for the years 2019 and 2020. Data for daily risk-free, market and standard factor returns are drawn from from Kenneth French’s website.

We estimate firms’ exposures to common factors by regressing daily stock returns in 2019 on market excess returns (CAPM) or the five [Fama and French \(2015\)](#) factors



(FF5, i.e. market, size, value, investment, and profitability). These exposures are then used to compute factor model-adjusted stock returns for 2020 as the difference between a stock’s daily excess return and its CAPM beta multiplied by the daily market excess return. We proceed analogously for the FF5 specification.<sup>4</sup>

### 3.2 Options-implied expected returns

Prices of index and stock options can be used to compute measures of expected market returns and expected stock returns. Our analysis builds on the approaches suggested by [Martin \(2017\)](#) and [Martin and Wagner \(2019\)](#). [Martin \(2017\)](#) shows that the risk-neutral variance of the market provides a lower bound on the equity premium. He also argues that, empirically, the lower bound is approximately tight, so that the risk-neutral variance of the market directly measures the equity premium. [Martin and Wagner \(2019\)](#) derive a formula for the expected return on a stock in terms of the risk-neutral variance of the market and the stock’s excess risk-neutral variance relative to that of the average stock.

We obtain daily S&P 500 index option and individual stock options data from OptionMetrics for the year 2020. Using the index and stock volatility surfaces, we compute the three measures of risk-neutral variance – for the market, the individual stock and the average stock – for maturities of 30, 91, 182, 365, and 730 days.

The market risk-neutral variance,  $\text{SVIX}_t^2$ , is determined by the prices of index options:

$$\text{SVIX}_t^2 = \frac{2}{R_{f,t+1} S_{m,t}^2} \left[ \int_0^{F_{m,t}} \text{put}_{m,t}(K) dK + \int_{F_{m,t}}^{\infty} \text{call}_{m,t}(K) dK \right],$$

where  $R_{f,t+1}$  is the gross riskfree rate,  $S_{m,t}$  and  $F_{m,t}$  denote the spot and forward (to time  $t+1$ ) prices of the market, and  $\text{put}_{m,t}(K)$  and  $\text{call}_{m,t}(K)$  denote the time  $t$  prices of European puts and calls on the market that expire at time  $t+1$  with strike  $K$ . The length of the time interval from  $t$  to  $t+1$  corresponds to the maturity of the options used in the computation.

The risk-neutral variance at the individual stock level,  $\text{SVIX}_{i,t}^2$ , is defined in terms

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<sup>4</sup>This approach follows [Ramelli and Wagner \(2020\)](#) and other related papers.

of individual stock option prices:

$$\text{SVIX}_{i,t}^2 = \frac{2}{R_{f,t+1} S_{i,t}^2} \left[ \int_0^{F_{i,t}} \text{put}_{i,t}(K) dK + \int_{F_{i,t}}^{\infty} \text{call}_{i,t}(K) dK \right],$$

where the subscripts  $i$  indicate the underlying stock  $i$ . Finally, using  $\text{SVIX}_{i,t}^2$  for all firms available at time  $t$ , one can calculate the risk-neutral average stock variance index as  $\overline{\text{SVIX}}_t^2 = \sum_i w_{i,t} \text{SVIX}_{i,t}^2$ .

Using these three risk-neutral variances, we follow [Martin and Wagner \(2019\)](#) and compute the expected return on a stock as

$$\frac{\mathbb{E}_t R_{i,t+1} - R_{f,t+1}}{R_{f,t+1}} = \text{SVIX}_t^2 + \frac{1}{2} \left( \text{SVIX}_{i,t}^2 - \overline{\text{SVIX}}_t^2 \right),$$

where  $R_{i,t+1}$  denotes the one period gross return on stock  $i$ , and the expected return on stock  $i$  in excess of the market as

$$\frac{\mathbb{E}_t(R_{i,t+1} - R_{m,t+1})}{R_{f,t+1}} = \frac{1}{2} \left( \text{SVIX}_{i,t}^2 - \overline{\text{SVIX}}_t^2 \right). \quad (5)$$

Since our model generates sharp predictions for the dynamics of firms' expected returns in excess of the expected return of the market portfolio, our empirical analysis focuses on Equation (5). For every day in 2020, we compute each firm's expected return in excess of the market for the next 30, 91, 182, 365, and 730 days. Our final sample comprises time series of expected excess market returns for 498 firms for horizons of one month up to two years.

### 3.3 Empirical measures of resilience to social distancing

Recent research in labor economics provides several proxies for firms' resilience to social distancing. [Koren and Pető \(2020, KP\)](#) use a model of communication showing how social distancing rules can affect production costs and propose empirical proxies for communication based on data from the Occupational Information Network (O\*Net). They construct three types of industry-level measures of face-to-face interactions, depending on whether these are due to internal communication ('teamwork'), external communication ('customers'), or physical proximity to others ('presence'). They also aggregate 'teamwork' and 'customers' to a measure of 'communication' intensity and construct an industry-level measure of the percentage of em-

employees ‘affected’ by social distancing regulations due to their occupations being communication-intensive and/or requiring physical proximity to others. We merge our stock and options data with the KP resilience proxies using firms’ 3-digit NAICS codes.

In our main analysis, we rely on the ‘affected share’ variable proposed by KP, which, for brevity, we refer to as ‘KP score’, because, beside teleworkability, it also explicitly accounts for physical proximity to others, and therefore is the most complete measure of vulnerability to social distancing. Since the KP score ranges between 0 and 100, resilience to social distancing is defined as ‘100 – KP score’.

For robustness, we also consider other measures of resilience based on social distancing, namely, the industry-level work-from-home measures proposed by [Dingel and Neiman \(2020, DN\)](#) and [Hensvik et al. \(2020, HLR\)](#), as well as the firm-level work-from-home index proposed by [Bai et al. \(2021\)](#), which combines the industry-level DN measure with firm-level job postings. Table [A.1](#) in the Internet Appendix provides an overview of all these measures and presents their definitions.

### 3.4 Data on firm characteristics

Our second, more agnostic empirical strategy requires measures of other dimensions of resilience, beside those related to social distancing. To this purpose, we retrieve firms’ balance sheet data from the Compustat database as of end of 2019, namely, firms’ cash ratios, defined as cash (Compustat item *che*) divided by total assets (*at*), and leverage ratios, defined as book debt (*dlc* + *dltt*) divided by total assets (*at*). Finally, we obtain the last available environmental score of our sample firms (which in most cases refers to September 2019) from Sustainalytics via WRDS.

## 4 Pricing Resilience to Social Distancing

In this section, we present the results of the first empirical strategy described in the previous section: we measure firm resilience on the basis of each industry’s immunity to social distancing, and study the cross-section of firms’ realized and expected returns through 2020. Our focus will be on resilience as measured by the KP score, that is the ‘affected\_share’ defined by [Koren and Pető \(2020\)](#), but we also discuss corroborating evidence from using other resilience measures. Table [A.2](#) in the Internet Appendix presents summary statistics of the KP score for the sample of S&P

500 firms used in our empirical analysis. Our matched sample of realized returns, expected returns, and KP data comprises 466 firms in 61 industries, as classified by their NAICS 3-digit codes.

We distinguish three periods: (i) the period before the COVID-19 outbreak, which we date as starting on February 23, the date of the first Italian lockdown; (ii) the ‘fever’ period, from February 24 to March 20, and the (iii) ‘post-fever’ period, from March 23 to the end of 2020. This periodization was first proposed by [Ramelli and Wagner \(2020\)](#), who place the end of the fever period on the last trading day before the Fed’s announcement of its expansionary policy against the pandemic.<sup>5</sup> This date was not only associated with a sizable shift in the monetary policy stance, but also with the diffusion of the first news of the development of successful vaccines: between March 15 and 20, the estimate of the expected time to a widespread COVID-19 vaccine deployment reported by [Acharya et al. \(2021\)](#) dropped sharply (by 17%) for the first time since the beginning of 2020, with another sharp drop (21%) occurring between March 29 and April 3.

## 4.1 Realized Returns and Firm Resilience

We start by studying the realized returns of S&P 500 firms. The red and green lines in [Figure 2](#) plot the value-weighted cumulative risk-adjusted returns of a low-resilience and a high-resilience portfolio, respectively formed by stocks in industries above and below the median KP score. The figure shows that the performance of these two portfolios differed substantially throughout 2020, in line with Prediction D of our model. During the fever period, marked by the dashed vertical lines, less resilient firms featured a negative risk-adjusted cumulative return of approximately  $-6\%$  and  $-7\%$ , depending on whether the risk adjustment is done with the CAPM or the FF5 model. Resilient firms instead outperformed by approximately  $10\%$  and  $5\%$  respectively in the two panels: hence, their cumulative differential return relative to low-resilience firms during the fever period reached (rounded values of)  $17\%$  and  $13\%$  depending on the risk adjustment.

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<sup>5</sup>On Monday March 23, the Fed unveiled its plan to buy an unlimited amount of bonds with government guarantees, including some commercial mortgage debt. It also established the Secondary Market Corporate Credit Facility (SMCCF), in order to purchase existing investment-grade corporate debt, including exchange-traded funds, as well as the Primary Market Corporate Credit Facility (PMCCF), to purchase newly issued corporate bonds, so as to prevent companies facing pandemic fallout from dismissing employees and terminating business relationships.

[Insert Figure 2]

The post-fever period featured a strong reversal of these return dynamics, so that by the end of the year the return differential almost vanished if the risk adjustment is done with the CAPM and even turns slightly negative if it is done with the FF5 model. In fact, most of the reversal occurred by the end of June, only three months after the end of the fever period. This is precisely the period in which the expected time to a vaccine widespread deployment dropped most markedly: the indicator computed by Acharya et al. (2021) dropped from 3.04 to 0.88 years (a 71% decline) between March 21 and June 30.

Table 1 shows the estimates of the cross-sectional relationship between cumulative risk-adjusted returns and firms’ resilience to social distancing, separately for the fever and post-fever period.<sup>6</sup> The ‘social distancing resilience’ variable used in the regressions of Table 1 is defined as 100 minus KP score, that is, a higher value is associated with more resilience. Two *t*-statistics are shown below each coefficient estimate: the first one is based on robust standard errors following White (1980), whereas the second is based on standard errors clustered at the industry level.

[Insert Table 1]

During the fever period, there is a significant positive correlation between cumulative risk-adjusted returns and industry-level resilience: a 10-point increase in resilience is associated with a 3% to 4% increase in risk-adjusted performance. Comparing the first and third column of the table – or the second and the fourth columns – reveals that the relationship between risk-adjusted performance and resilience reversed sharply in the post-fever period: the slope coefficients turn from positive to negative.

The results are qualitatively unchanged, albeit with varying degrees of significance, when using other proxies of social distancing. In the Internet Appendix, we report results for the components underlying the aggregate KP score in Table A.5, as well as the industry-level measures proposed by DN in Table A.6 and by HLR in Table A.7. The results are also robust to using the firm-level work-from-home index proposed by Bai et al. (2021), as illustrated by the cumulative returns shown in Figure A.1 and by the regression results in Table A.8.

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<sup>6</sup>Table A.3 in the Internet Appendix provides industry-level summary statistics of firms’ risk-adjusted returns during these two periods.

Taken together, when firms are classified on the basis of their resilience to social distancing, their realized return dynamics are consistent with Prediction D of our model: the “fanning out” of realized excess returns during the fever period and their reversal in the post-fever period can be explained by investors initially estimating the pandemic to be quite persistent, and then revising their estimate due to encouraging news about vaccine development.

## 4.2 Option-Implied Expected Returns and Firm Resilience

Our model’s predictions not only concern the dynamics of realized returns of resilient and non-resilient assets during the pandemic, but also their expected returns. To test these predictions, we rely on equity options data. Options prices are observable in real time, are inherently forward-looking, and provide information about the expected returns of the underlying stocks. These features are especially useful when studying the effects of disasters, such as COVID-19, since they enable us to detect the sharp changes in expected returns associated with belief revisions during disasters (see, for example, [Collin-Dufresne et al., 2016](#)). Following [Martin and Wagner \(2019\)](#), we derive expected stock returns from risk-neutral variances computed from index and stock options, as discussed in [Section 3.2](#).

In the remainder of this section, we explore how the cross-section of expected excess returns derived from Equation (5) relates to the same measures of resilience used for realized risk-adjusted returns. Recall that, according to Predictions B and C of our model, as investors update their beliefs about the persistence of a disaster, the cross-section of expected returns should change precisely in the opposite way relative to the risk-adjusted realized returns. Namely, when investors revise the disaster probability or persistence upwards, the expected return differential between non-resilient and resilient assets should increase, while their realized risk-adjusted return differential decreases.

We start by looking at the value-weighted expected return in excess of the market for the high- and low-resilience portfolios defined in [Section 4.1](#), respectively. Since we have data for the prices of options with maturities ranging from 30 to 730 days, we can calculate expected returns over all of these horizons, but for brevity in [Figure 3](#) we display only those inferred from 30-days and 2-year maturity option prices.

[Figure 3](#) reveals that, even though at the start of 2020 low-resilience firms featured slightly lower expected returns than resilient ones, during the fever period the

expected returns of low-resilience firms peaked at approximately 4.4% p.a. on a 1-month horizon and at 1% p.a. on a 2-year horizon. The opposite dynamics are observed for high-resilience firms: expected returns dropped as much as 5.39% on a 1-month horizon, and 1% on a 2-year horizon. Thus, over the fever period the expected return differential between high- and low-resilience stocks dropped by approximately 10 percentage points on a 1-month horizon and by 2 percentage points on a 2-year horizon.

**[Insert Figure 3]**

In the post-fever period, there was a strong reversal of these dynamics, similar to that observed for realized returns in Section 4.1, though with opposite signs: by the end of 2020, the expected excess returns of the resilient and non-resilient portfolios almost reverted to their pre-pandemic levels.

To shed light on the cross-section of changes in expected excess returns at the firm-level, we regress them on our resilience measure.<sup>7</sup> Table 2 shows the results separately for the fever and the post-fever period, using option-implied expected returns at 1-month, 3-months, 6-months, 1-year and 2-year horizons. In the fever period, changes in expected returns are negatively and significantly related to resilience: an increase in resilience by 10 (out of 100) is associated with a drop in expected returns by 5.4% when expected excess returns are measured using 1-month options prices, and by 1.5% when measured at the 2-year horizon. The fact that the coefficients are monotonically decreasing in option maturity indicates that investors expect a gradual resolution of uncertainty regarding the effects of the pandemic. In the post-fever period, instead, the relation between changes in expected excess returns and resilience becomes positive: a 10-point increase in resilience in this period is associated with a 5.1% to 0.9% increase in expected excess returns, depending on the option maturity.

**[Insert Table 2]**

Again, the results are qualitatively unchanged when using the other proxies for social distancing, with varying degrees of significance. In the Internet Appendix we report these robustness checks for the industry-level measures, that is, the other KP

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<sup>7</sup>Table A.4 in the Internet Appendix provides summary statistics of firms' changes in expected excess market returns during the fever and post-fever periods at the industry level.

proxies in Table A.9, the DN measures in Table A.10, and the HLR measures in Table A.11. We also show that the results are robust to using the firm-level work-from-home index proposed by Bai et al. (2021) in Figure A.2 and in Table A.12.

Overall, the cross-sectional dynamics of realized and expected returns shown in Figures 2 and 3 and in Tables 1 and 2 accord well with Predictions B and C of the model presented in Section 2, if disaster resilience is defined on the basis of exposure to social distancing. The model predicts that both realized and expected returns of resilient and non-resilient firms reflect the combined effects of disaster and learning: their pattern in the initial phase of the pandemic is consistent with investors becoming more pessimistic about the probabilities of future pandemics and/or the severity and persistence of the current one, while their subsequent convergence is consistent with good news about the development of vaccines, and therefore with downward revisions of the probability of future disasters and/or the severity and persistence of COVID-19.

In light of this narrative, the question arises whether the economy fully reverted 'back to normal' by the end of 2020, so that by then the cross-section of asset prices no longer reflected any exposure to pandemic risks. Inspecting the expected returns shown in Figure 3, this may indeed appear to be the case: by the end of 2020, the difference between the expected excess returns of the high and low-resilience portfolios almost disappeared. Yet, this does not necessarily imply that at that date pandemic risks were no longer priced in the cross-section of expected returns, for two reasons. First, grouping stocks in two portfolios respectively featuring above- and below-average resilience hides the considerable cross-industry variation in resilience, and the extent to which it correlates with variation in expected returns during the pandemic. Second, the option-implied excess returns shown in Figure 3 are not adjusted for standard risk factors, so that their convergence by the end of 2020 could still be consistent with a risk-adjusted expected return differential between them. Indeed, Figure 3 shows that in early 2020, before the outbreak of the pandemic, high-resilience firms featured higher expected returns than low-resilience ones, especially when measured over a 2-year horizon. This suggests that the former may be more exposed to standard risk factors than the latter. Indeed, on average the stocks included in the high-resilience portfolio feature higher CAPM betas and exposure to several FF factors than stocks in the low-resilience portfolio. Hence, even if the expected returns of the two portfolios converge at the end of 2020, exposure to pandemic risk may still be priced in the cross-section of stocks.



To bring evidence from the whole cross-section of individual firms’ expected returns to bear on this issue, we estimate regressions of expected excess 1-month returns on their respective KP score, for each trading day in 2020, and in one specification of these regressions we also control for firms’ FF5 exposures.<sup>8</sup> Figure 4 displays the estimates of the daily coefficients of the KP score, which measure the extent to which exposure to pandemic risk (as measured by vulnerability to social distancing) was priced in the cross-section of expected returns at each date. Panels A and B respectively show the coefficient estimates obtained using expected excess returns from 1-month and 2-year options. The charts on the left are obtained from regressions without controls, while those on the right are based on regressions that control for FF5 exposures.

[Insert Figure 4]

In all the charts of Figure 4, the coefficients shot up during the fever period, indicating a corresponding increase in the price of pandemic risk exposure, and subsided to lower levels thereafter. But they also show that vulnerability to social distancing was still priced for S&P 500 firms at the end of 2020, especially after controlling for FF5 factors. Almost one year after the onset of COVID-19, less resilient stocks (i.e., those with a higher KP score) yielded a significantly higher expected return over that of the market portfolio: based on the estimates shown in the lower-right graph of Figure 4, in December 2020 a 1-standard deviation increase in the KP score was associated with an extra expected return in excess of the market of approximately 1%, after controlling for FF5 factors, down from almost 4% at the peak of the crisis.<sup>9</sup>

## 5 Inferring Resilience from Market Responses

The empirical analysis in Section 4 provides a consistent picture of the pricing of COVID-19 disaster risk on the basis of firm resilience to social distancing. These

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<sup>8</sup>The KP scores used in the estimation are standardized, i.e. measured as deviations from the cross-sectional mean and divided by their cross-sectional standard deviation of KP scores on the corresponding day. Since expected excess market returns are regressed on these standardized KP scores, the regression coefficient measures the change in expected excess market returns associated with a 1-standard deviation change in the KP score.

<sup>9</sup>These results are broadly robust to the use of clustered standard errors, as shown in Figure A.3. They also survive when using the Bai et al. firm-level resilience measure, both with robust standard errors, as shown in Figure A.4, and with clustered standard errors, as shown in Figure A.5.

results support the joint hypothesis that our model and the social distancing measures we employ, in particular the KP score, are useful for understanding asset price behavior during the pandemic. These results, however, do not rule out that other dimensions of resilience may also be priced by asset markets during the pandemic. As discussed in Section 3, this concern can be addressed via a different empirical strategy: first, use the predictions of our model to classify stocks as featuring high or low resilience based on their realized and expected returns during the fever period, and then investigate to what extent different measures of resilience are consistent with such classification. In this section we pursue this more agnostic strategy, and let the data speak.

Recall that, according to Predictions B, C and D of the model, high-resilience assets should exhibit positive risk-adjusted realized returns and decreasing expected returns during the onset of the disaster, while the opposite prediction applies to low-resilience assets. These predictions imply that the joint distribution of realized returns and changes in expected returns should be characterized as shown by the left plot of Panel A in Figure 5: resilient firms should lie in the green quadrant whereas non-resilient firms should lie in the red quadrant. The right plot provides the empirical counterpart for the fever period of the pandemic, using the S&P 500 firms' cumulative FF5-adjusted returns and changes in their one-month expected return during the fever period. The joint distribution of realized and expected returns shows that a majority of firms feature stock price responses that are in line with the prediction of the model, that is, their realized returns and changes in expected returns have opposite signs and fall into either the green or red quadrant.

**[Insert Figure 5]**

To relate this idea to the findings presented in Section 4, Panel B of Figure 5 illustrates how accurately firms are classified in the red and green quadrants based on their KP affected share: the red dots in the left figure correspond to firms that, based on a social distancing criterion, are non-resilient, since they have an above-median KP score, such as United Airlines or Royal Caribbean. These firms are correctly identified as non-resilient, as their red dots are included in the red quadrant. But some firms are misclassified by their KP score: both Amazon and Netflix have an above-median KP score, and are therefore classified as non-resilient, even though their realized and expected returns suggest that they are resilient firms: their red dots are in the green quadrant.

Symmetrically, the right graph in Panel B pictures firms with below-median KP score, and therefore classified as resilient: they are represented as green triangles. Many of them are indeed located in the green quadrant, so that their return patterns conform with the model predictions. But again, some misclassified stocks stick out: both Boeing and Tripadvisor, which are classified as resilient based on their KP score, are in the red quadrant. The KP score classifies them as resilient, since they do not require a high degree of customer proximity and many of their employees' jobs can probably be done from home. But this does not take into account that their customers are tourists or business travellers, so that their business model was seriously disrupted by the onset of COVID-19.

To take into account that social distancing may not be the only dimension of resilience priced by asset markets during the pandemic, we now classify firms based on their asset price responses. To illustrate the idea, we label Apple as resilient, as it exhibits a positive realized risk-adjusted return during the fever period and a decrease in expected excess return (which coincides with its classification on the basis of its KP score). But we also classify Netflix and Amazon as resilient, since they exhibit the same return pattern, hence deviating from the classification implied by the KP scores of these two stocks.

We summarize our classification strategy by referring to Figure 6. For each stock, we calculate (a) its realized risk-adjusted returns and (b) the change in its expected excess return during the fever period, and define firms as low-resilience, if (a) is negative and (b) is positive, i.e. if it lies in the red quadrant of Panel A; symmetrically, we define firms as high-resilience if (a) is positive and (b) negative, i.e. if it lies in the green quadrant of Panel A. Remaining firms are classified as featuring neither high nor low-resilience.

**[Insert Figure 6]**

Table 3 presents summary statistics for the market-based resilience classification illustrated by Figure 6. The first two columns of the table refer to the fever period, which is used to classify firms as low resilience (Panel A), high resilience (Panel B), and a residual group of firms that do not fit either criterion (Panel C). The subsequent columns show that, in the post-fever period, realized and changes in expected returns switch signs relative to the fever period, for both low- and high-resilience firms. According to our model, this would be consistent with investors updating their beliefs due to good news about the disaster, such as the development

of vaccines.<sup>10</sup> Qualitatively, these results are similar to those obtained when firms are classified based on social distancing metrics. Indeed, the scale of the responses of realized returns and changes in expected returns is considerably larger using this market-based classification than that based on social distancing. This is because the market-based classification leaves out 187 firms whose returns do not comply with the criteria for inclusion in either group, and feature more moderate responses to the COVID-19 shock.

[Insert Table 3]

The outcome-based resilience of the firms shown in Figure 6 may arise from a variety of firm characteristics, not only from their resilience to social distancing used to classify them in Section 4. Other potentially relevant characteristics are those that determine firms’ financial resilience, for instance their cash-asset ratio and their leverage, and their resilience to environmental disasters, as measured by their Sustainability environmental score. Firms that entered the fever period with abundant liquidity and/or low leverage may have been better able to avoid financial distress, translating in higher realized returns and lower increases in the required expected return on their stocks. Similarly, insofar as COVID-19 acted as a ‘wake-up call’ regarding environmental concerns, the stocks of firms with better environmental record may have responded less negatively to the pandemic in terms of market performance.

These different firm characteristics may be correlated to some extent: for instance, Apple is more resilient to social distancing than other firms, being a high-tech firm, and at the same time has very large cash reserves; on the other hand, oil and mining companies, which tend to score low on environmental issues, also feature low social distancing resilience, as their operations require employees’ physical proximity to their plants, wells and mines. Indeed, Table 4 shows that the social distancing resilience of S&P500 firms correlates positively with their cash ratios and negatively with their leverage, so that on average firms that are more resilient to social distancing also tend to have greater financial resilience. Similarly, social distancing resilience correlates negatively with environmental scores, consistent with the idea that firms whose activity is less dependent on physical proximity are also ‘greener’ in investors’

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<sup>10</sup>To provide further support for this interpretation, we show that the reversal in post-fever realized returns is positively related to changes in expected returns during the fever period, as shown by Figure A.6 and Table A.13 in the Appendix, whereas expected returns feature a reversal between the fever and the post-fever period, as shown by Table A.14 of the Appendix.

eyes. However, these correlations never exceed 0.28 in absolute value, so that these characteristics largely measure different aspects of resilience.

[Insert Table 4]

To assess how each of these firm characteristics correlates with the two criteria used to classify (measure) firm resilience, Table 5 reports the estimates of regressions of the realized and expected returns in the fever and post-fever period on these firm characteristics. These regressions are estimated separately for firms classified as high and low resilience, because Figure 6 shows that the joint distribution of realized and expected returns is quite different for the two subsamples. The regression results indicate that resilience to social distancing stands out as the variable with the greatest explanatory power in accounting for the pattern of both realized and expected returns of low-resilience firms, both in the fever and post-fever period: it contributes to explain the increase in their realized risk-adjusted return and the decrease in their expected return in the fever period, as well as the subsequent reversals in the post-fever period. Instead, financial variables play a role only for the realized returns during the fever period: consistently with the results reported by Fahlenbrach et al. (2021), firms with more cash and less leverage performed better in the immediate aftermath of the COVID-19 shock; however, such financial resilience does not appear to affect either the change in the expected returns of the two groups of firms in the fever period, nor the subsequent reversal. Similarly, firms' environmental score appears to correlate significantly with firms' realized risk-adjusted returns, but not with the change in their expected returns: high-resilience firms with better environmental scores performed better than other firms in the immediate aftermath of the COVID-19 shock, in line with the findings by Albuquerque et al. (2020), but performed worse in the post-fever period. This suggests that financial and environmental resilience has induced investors to temporarily revise their estimates of firms' expected cash flows, but not their systematic risk exposure, in contrast to social distancing resilience.

[Insert Table 5]

It is worth asking whether the reversal in expected returns observed for firms classified as low-resilience by the market-based criterion is complete by the end of 2020, or whether some of these firms were persistently scarred by the pandemic, in the sense of facing higher expected excess returns than before the COVID-19 shock

well after the end of the fever period. Figure 7 sheds light on this point, by plotting the change in stocks' expected excess returns after the fever period (on the vertical axis) against the change in their expected returns during the fever period.<sup>11</sup> The stocks featuring a complete reversal in expected returns by the end of the year are those that lie along the dotted line with slope  $-1$  in the figure. However, many red dots, which correspond to stocks classified as non-resilient based on their fever-period performance, lie on a flatter line, as their expected excess return after the fever period remains higher than before the pandemic. Hence, several low-resilience firms appear to have been persistently scarred.

[Insert Figure 7]

To illustrate the persistence of the impact of the pandemic on expected returns, Figure 8 presents their dynamics for some well-known stocks belonging to the S&P 500, based on two-year option prices. Panel A shows the time series of expected returns of Google and Microsoft, and Panel B those of United Airlines and Royal Caribbean, respectively meant to illustrate how resilient and non-resilient stocks' expected returns responded to the pandemic. Two results emerge clearly. First, during the fever period, the increase in the expected excess returns of low-resilience stocks was an order of magnitude larger than the corresponding drop of high-resilience ones: at the peak of the crisis, the option-implied expected excess return rose to a staggering 70% p.a. for United Airlines and 90% p.a. for Royal Caribbean, reflecting unprecedented uncertainty about the immediate future of their businesses. Second, this increase is much more persistent for low-resilience stocks than for high-resilience ones: by the end of 2020, the expected returns of United Airlines and Royal Caribbean are still elevated, while for Google and Microsoft they are essentially back to pre-COVID-19 levels.

[Insert Figure 8]

To identify the characteristics of the stocks that feature such long-term scarring effects from COVID-19, we calculate the deviation of the expected excess return of low-resilience firms from the dotted line with slope  $-1$  in Figure 7, which is equivalent to calculating the sum of the change in expected returns during the fever period,

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<sup>11</sup>For detailed regression results, see Table A.14 in the Internet Appendix.

$\Delta E^F$ , and in the post-fever period,  $\Delta E^{PF}$ . Then, in Table 6 we estimate a regression of these deviations on the firm characteristics used in Table 5.

[Insert Table 6]

Table 6 shows that the coefficients of the cash ratio, leverage and environmental score are not significantly different from zero, and only social distancing resilience has a significant and negative coefficient.<sup>12</sup> Hence, only firms that are vulnerable to social distancing feature persistent increases in their required risk premia after the pandemic, whereas financial flexibility and environmental resilience play no role in mitigating the scarring effects of the pandemic. In contrast, firms that are resilient to social distancing feature no persistent change in their expected rate of return relative to their pre-pandemic level.

## 6 Conclusions

This paper provides a theoretically-guided analysis of the asset pricing implications of disaster risk and learning about it by investors, using the COVID-19 pandemic as a laboratory. We establish three main empirical sets of results.

First, the onset of the COVID-19 disaster triggered a different stock return response depending on companies' resilience to social distancing, which is the most severe constraint imposed by the pandemic on firms' operations. Differently from all other related studies, we focus not only on the response of realized returns to the disaster but also on that of expected returns, which we infer from the respective firms' option prices. The realized returns of less resilient firms greatly underperformed those of more resilient ones, after controlling for conventional risk factors; conversely, their expected returns increased steeply above that of the market, and symmetrically those of more resilient firms dropped.

Second, from late March to December 2020, the differential between the realized risk-adjusted returns of high and low-resilience stocks reversed in sign, and that between expected returns of the two asset classes gradually shrank. This occurred mostly while good news about the development and adoption of effective vaccines started to spread. Hence, the cross-section of firms' expected returns reveals that

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<sup>12</sup>The leverage coefficient is marginally significant when using 1-year or 2-year expected excess returns, but these coefficients are no longer significant when errors are clustered by industry.

investors gradually priced less exposure to disaster risk. Nevertheless, even as late as the end of year, exposure to disaster risk still commanded a positive extra excess return, after adjusting for standard risk factors. In light of the model, this joint pattern of realized and expected returns is consistent with investors reducing their estimate of the persistence of the pandemic.

Finally, if the resilience of firms is inferred from realized and expected returns of their stocks, it turns out to be correlated not only with their immunity to social distancing requirements, but also to their cash-asset ratio and environmental score. However, vulnerability to social distancing is the only firm characteristic that correctly identifies firms such as Royal Caribbean and United Airlines, which are persistently scarred in terms of increased expected returns relative to the pre-disaster period.

In conclusion, the evidence from the pandemic teaches us that asset markets price exposure to disaster risk, and assign to it a time-varying price as investors learn about disaster persistence. The data also reveal that, in the case of the pandemic, exposure to this risk is empirically measured not only by firms' vulnerability to social distancing, but also by their exposure to environmental risks, probably because the pandemic acted as a wake-up call regarding the risk of disasters stemming from climate change. Indeed, the methodology employed in this paper to investigate the asset pricing implications of pandemic risk may be applied more generally to analyze the pricing of different types of disaster risk and the way in which investors learn and revise their views about their magnitude and the resilience of the economy.



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Figure 1. Timeline of the model

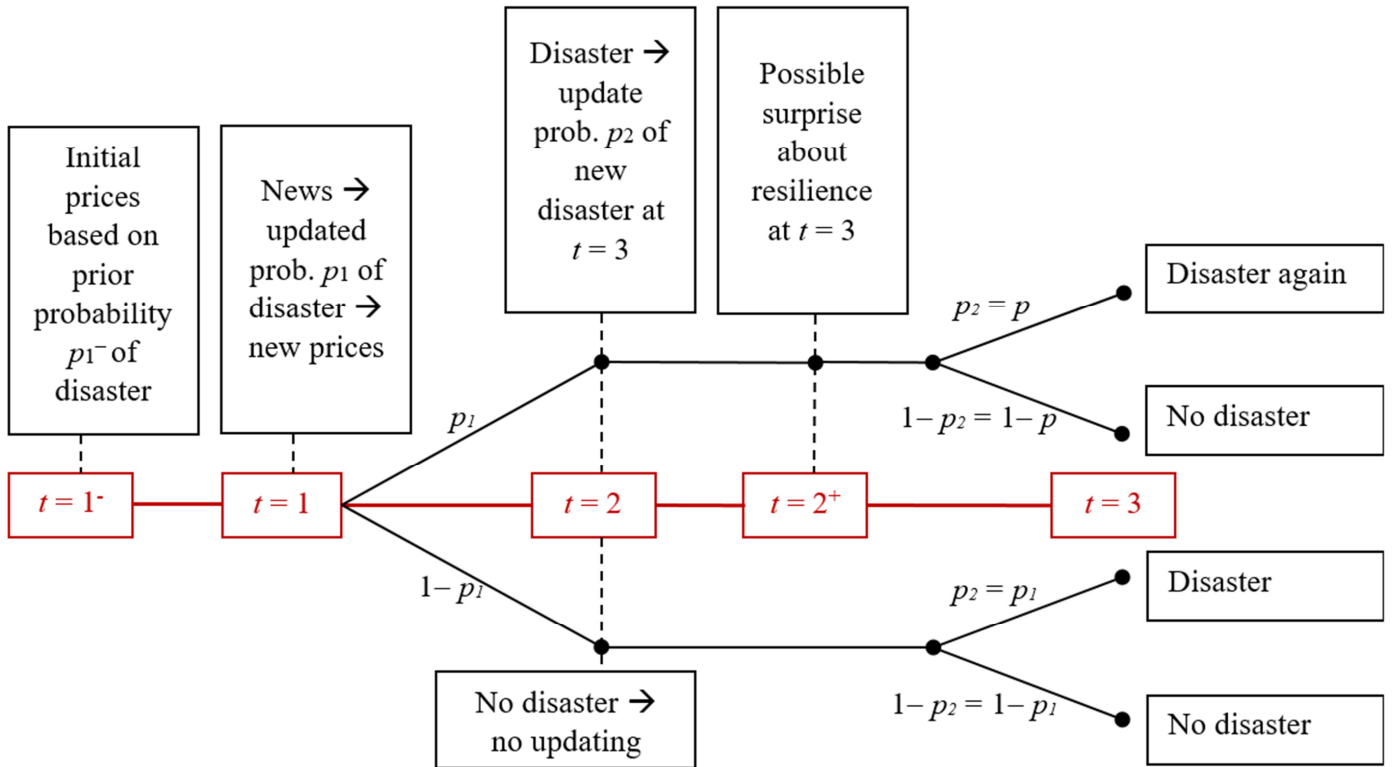
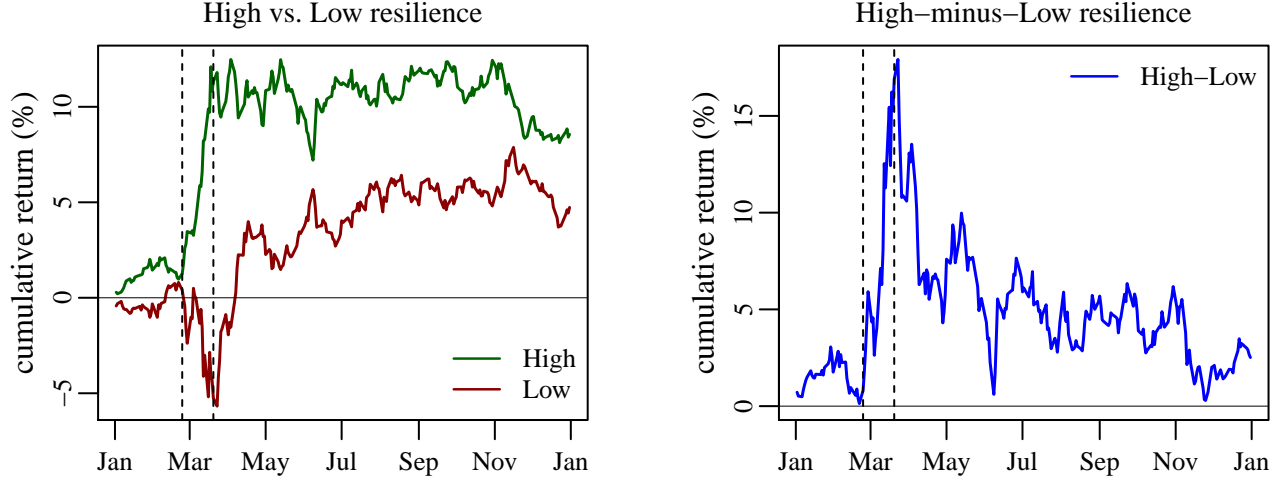


Figure 2. Risk-adjusted returns of stocks with high and low resilience to social distancing

This figure plots the cumulative risk-adjusted returns of portfolios sorted by firms' resilience to disaster risk for 2020. On any given day, we assign a firm to the 'High' portfolio if its 'affected\_share' (as defined by [Koren and Pető, 2020](#)) is below the median value and to the 'Low' portfolio if it is above. In Panel A, we present CAPM-adjusted returns, i.e. controlling for exposure to market risk. Panel B presents results controlling for the Fama-French five factor model exposures (i.e. market, size, value, investments, profitability). We plot the cumulative value-weighted portfolio returns for the 'High' portfolio (in green) and the Low portfolio (in red) as well as the High-Low differential return (in blue). The dashed vertical lines mark February 24 and March 20, the beginning and the end of the 'fever-period'.

Panel A. CAPM-adjusted returns



Panel B. FF5-adjusted returns

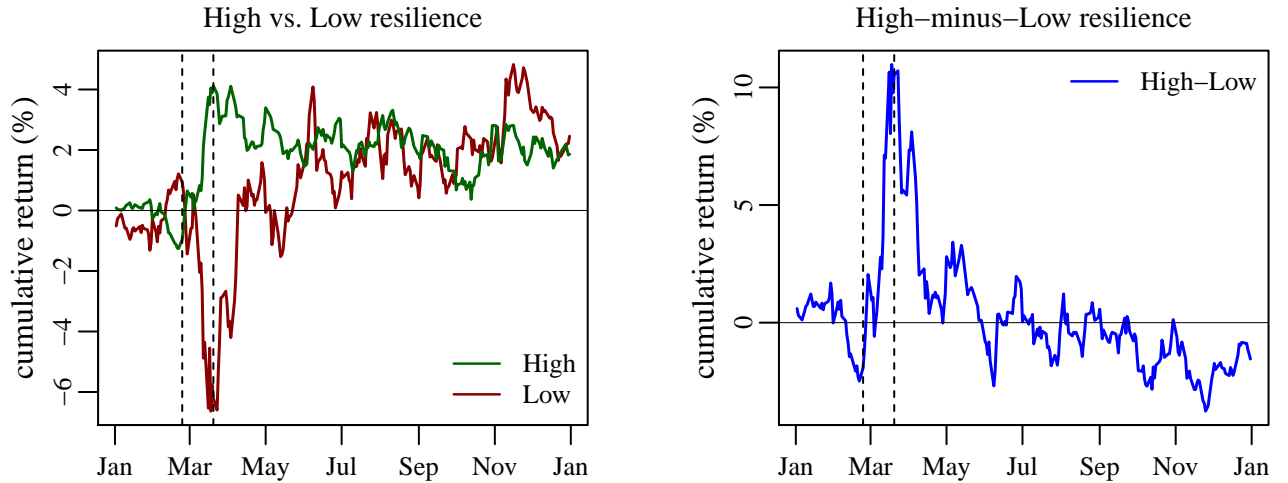


Figure 3. Expected excess-market returns of stocks with high and low resilience to social distancing

This figure plots the time-series of expected excess-market returns of portfolios sorted by firms' resilience to disaster risk for 2020. On any given day, we compute a firm's expected return in excess of the market from options data, using Equation (5), and assign the firm to the 'High' portfolio if its 'affected\_share' (as defined by [Koren and Pető, 2020](#)) is below the median value and to the 'Low' portfolio if it is above. In Panel A, we present results for a 30-day horizon. Panel B presents results for a 730-day horizon. We plot the cumulative value-weighted portfolio expected excess-market returns for the 'High' portfolio (in green) and the Low portfolio (in red) as well as the High-Low differential return (in blue). The dashed vertical lines mark February 24 and March 20, the beginning and the end of the 'fever-period'.

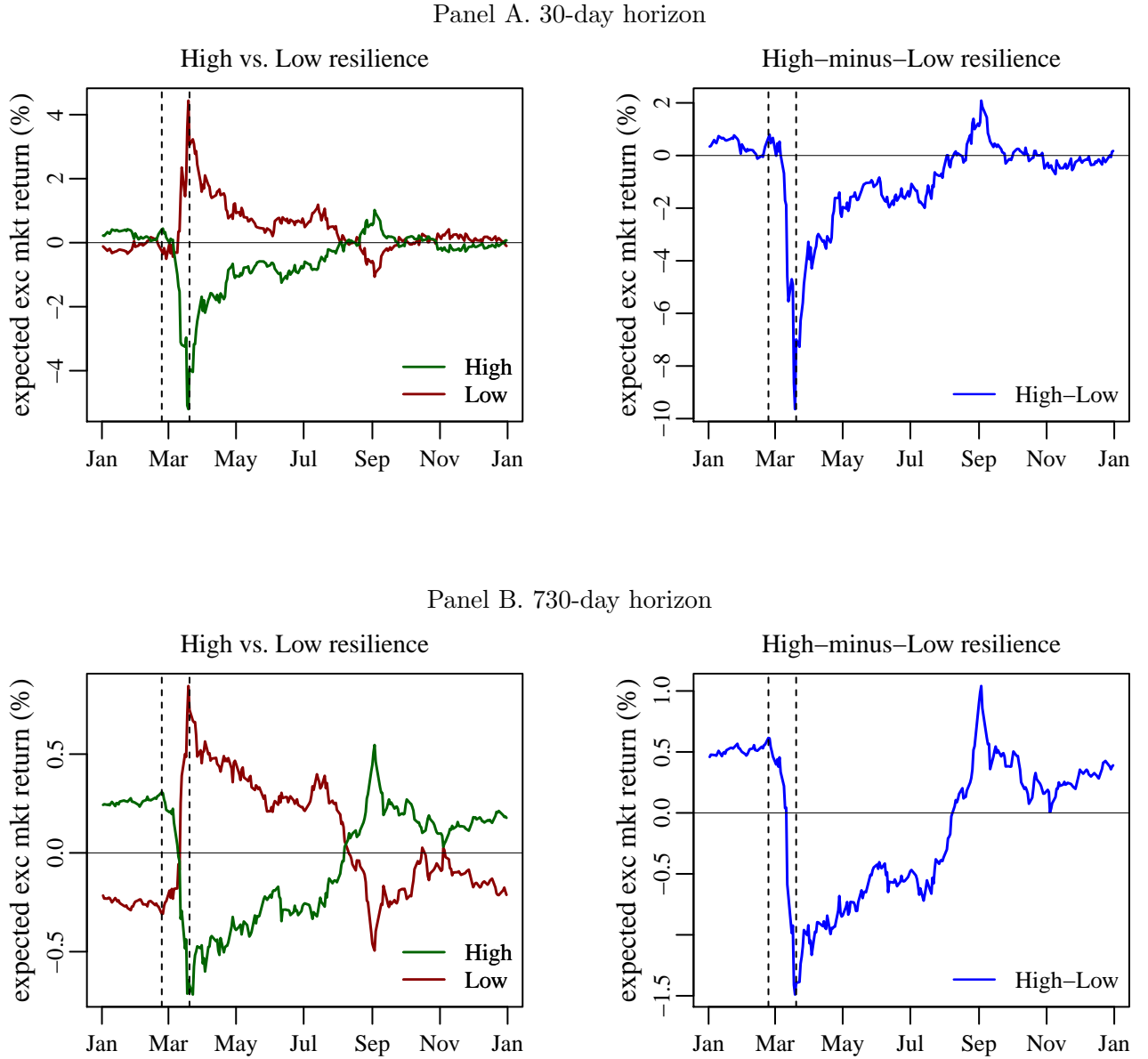
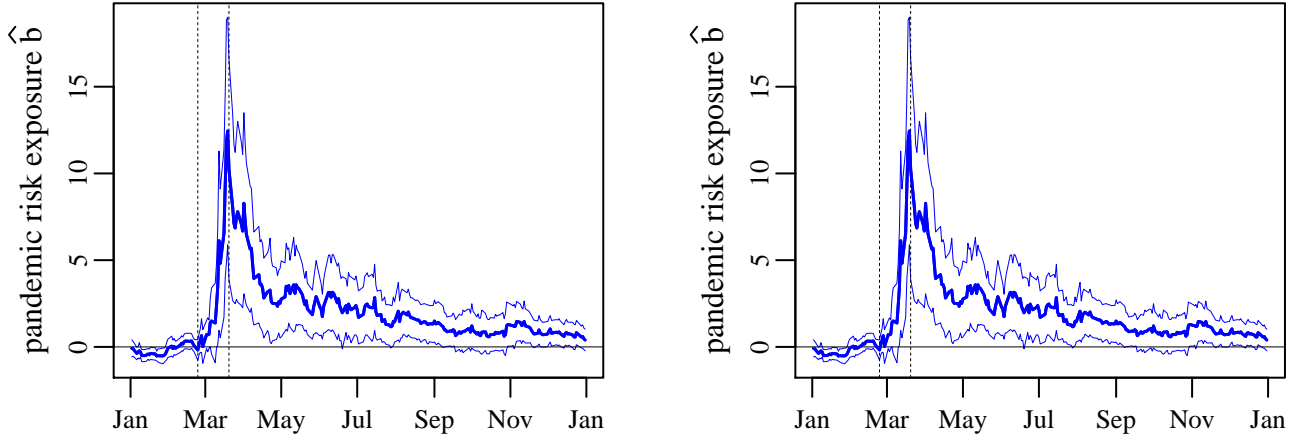


Figure 4. Pandemic risk exposures and expected excess-market returns

This figure presents results from cross-sectional regressions of S&P 500 firms' expected excess-market returns on their pandemic risk exposures, measured by their cross-sectionally standardized KP scores. We run regressions every day of the year 2020 and plot the time series of the pandemic risk exposure coefficient estimate ( $\hat{b}$ , bold line) along with 95%-confidence intervals (thin lines) based on robust standard errors following [White \(1980\)](#). Panel A presents results for expected excess market returns for a 30-day horizon (*p.a.*), Panel B results for a 730-day horizon (*p.a.*). Plots on the left represent results from univariate regressions, plots on the right include firms' FF5-exposures as control variables.

Panel A. 30-day horizon



Panel B. 730-day horizon

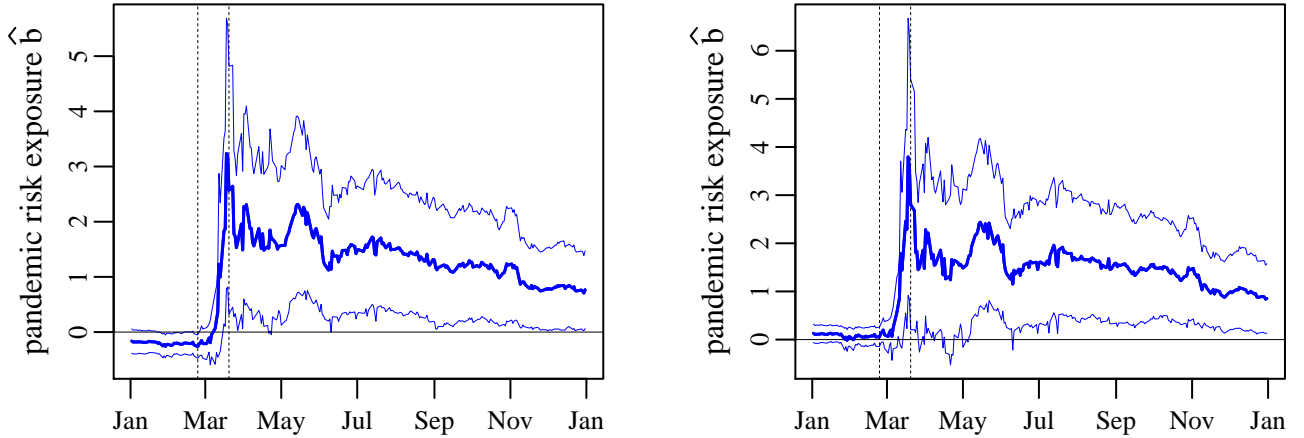
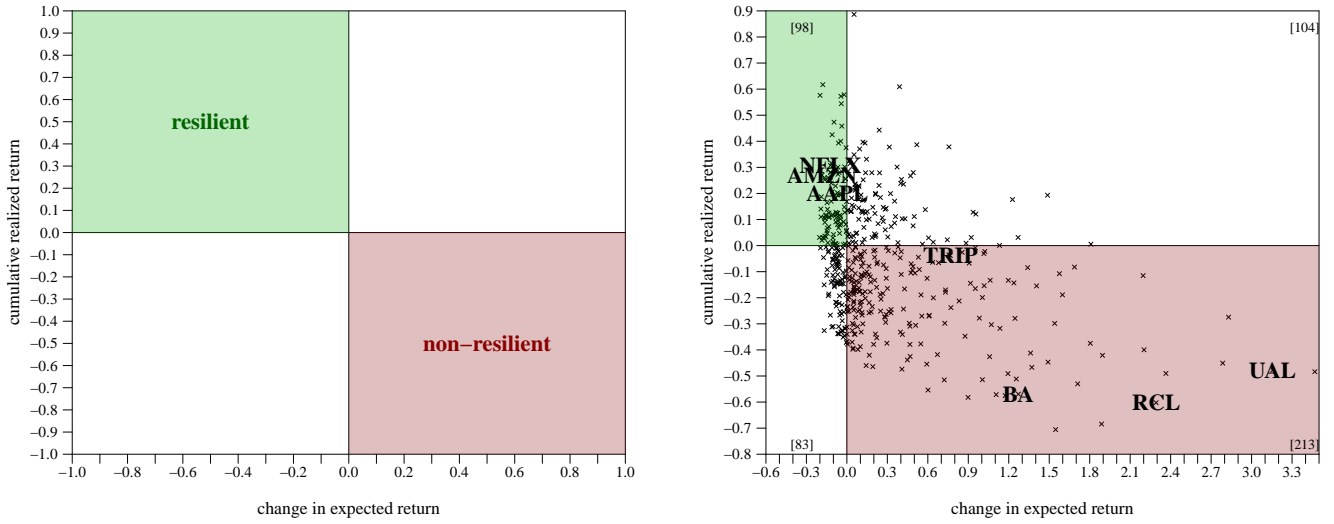




Figure 5. Cross-sectional relation between returns and resilience: Model and data

This figure illustrates the realized and expected excess-market return predictions of our model and how the sample data relates to these predictions. In Panel A, the left figure illustrates that our model predicts resilient firms should fall into the green quadrant during the fever period (Feb 24 to Mar 20), i.e. have positive realized risk-adjusted returns and decreases in expected excess-market returns. Conversely, non-resilient firms should fall in the red quadrant, i.e., realize negative risk-adjusted returns and experience increases in expected excess-market returns. The right figure shows the actual fever-period distribution of S&P 500 firms across quadrants, using FF5-adjusted realized returns and changes in one-month expected excess-market returns. Panel B illustrates the distribution of low resilience firms (left plot) compared to high resilience firms (right plot), identified as firms with ‘affected\_share’ (as defined by [Koren and Pető, 2020](#)) is above and below the sample median value, respectively.

Panel A. Model predictions and S&P 500 stock returns



Panel B. Distribution of KP-low-resilience and KP-high-resilience firms

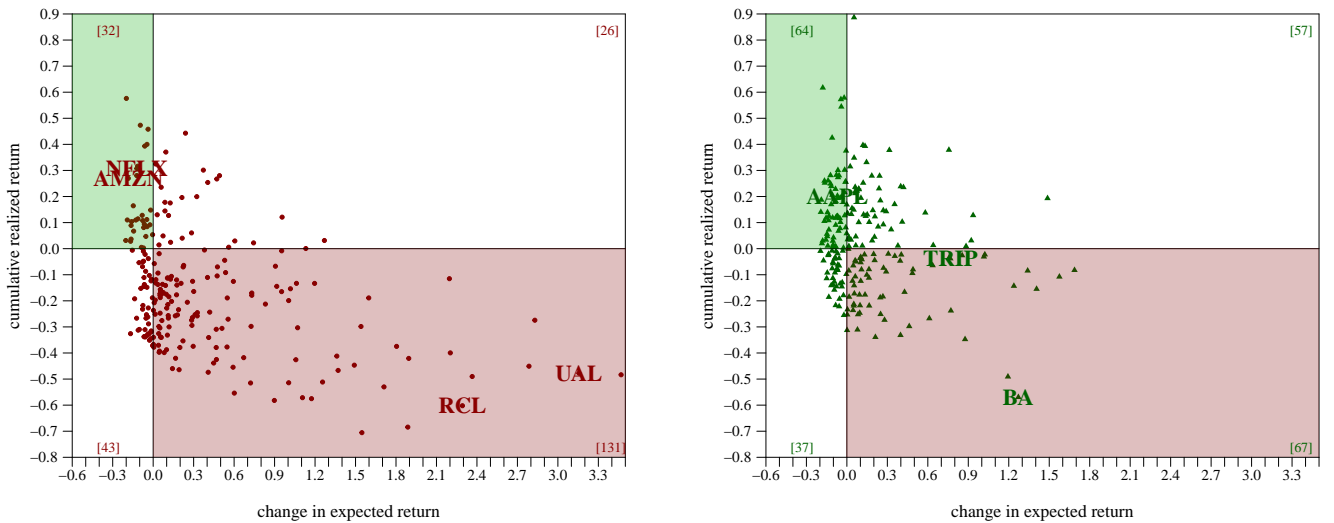


Figure 6. Market-based identification of low- versus high-resilience firms

The figure illustrates our identification of low- versus high-resilience S&P 500 firms based on the firms' asset price responses. The identification is based on firms' cumulatively realized FF5-adjusted returns and changes in one-month expected excess-market returns during the fever-period, i.e. from Feb 24 to Mar 20. We identify high-resilience firms (marked by green triangles) as the firms which have realized positive cumulative returns and decreases in expected excess-market returns. Conversely, we identify low-resilience firms (marked by red bullets) as the firms which have realized negative cumulative returns and increases in expected excess-market returns.

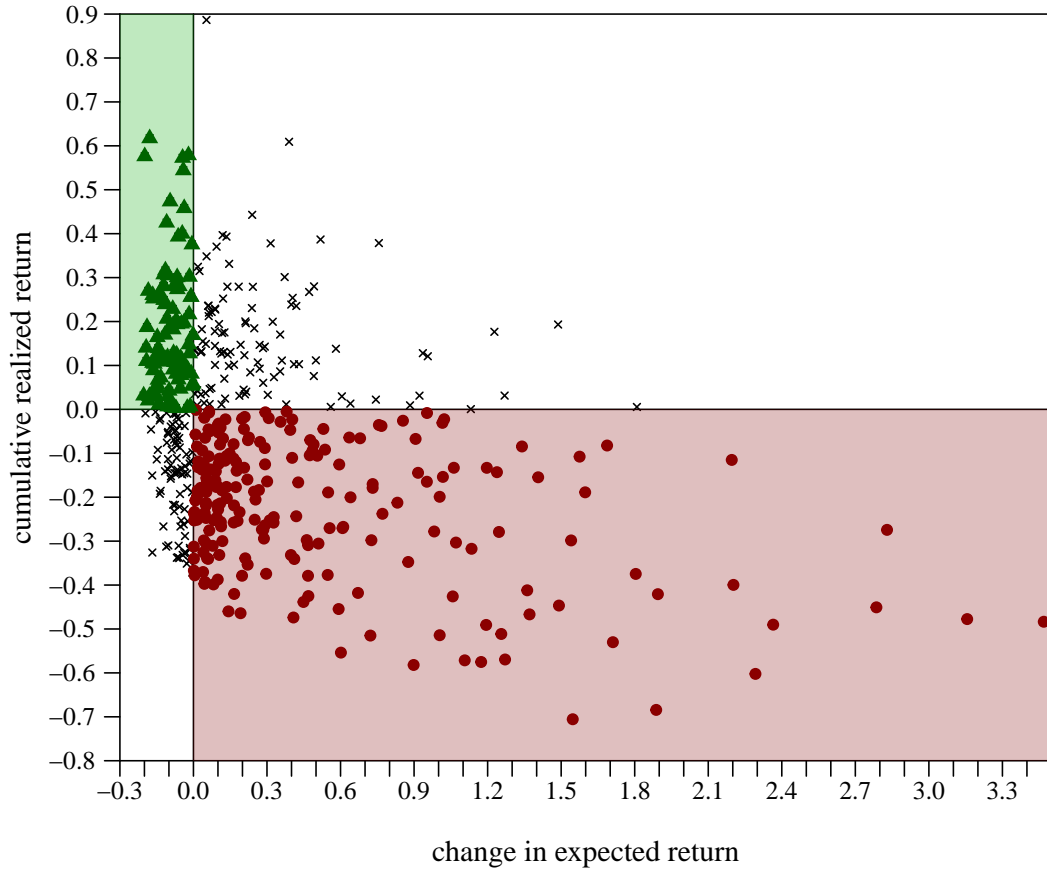


Figure 7. After-fever reversals and persistent scarring of low-resilience firms

This figure plots firms' changes in two-year expected excess-market returns during the fever-period, i.e. from February 24 to March 20 (horizontal axis), against changes after the fever-period, i.e. until the end of 2020 (vertical axis). Green triangles represent firms classified as high-resilience by our market-based criterion, and red bullets those classified as low-resilience by that criterion. The green and red lines show the predicted values from regressions (reported in Table A.14 in the Internet Appendix), respectively fitted using the samples of high- and low-resilience firms. Their slope coefficients are  $-0.79$  and  $-1$ , respectively, both significantly different from zero. For low-resilience firms, the coefficient is significantly different from  $-1$ , whereas this is not the case for high-resilience firms.

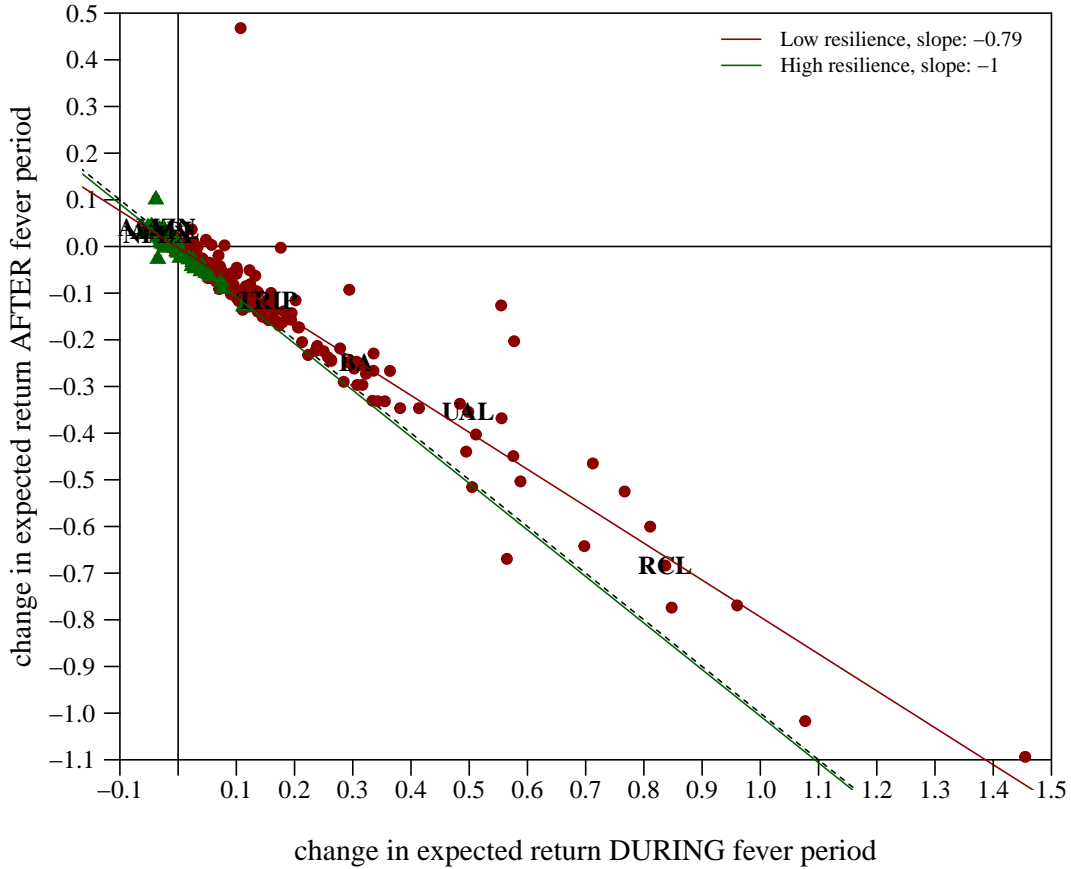


Figure 8. Expected two-year excess-market returns for selected stocks

This figure plots the time-series of two-year expected excess-market returns for selected S&P 500 firms during the year 2020. The high resilience stocks we consider are Google (GOOG) and Microsoft (MSFT), the low resilience stocks are United Airlines (UAL) and Royal Caribbean (RCL). We compute stocks' expected return in excess of the market from options with two-year maturity using Equation (5). The dashed vertical lines mark the 'fever-period' from February 24 to March 20, 2020.

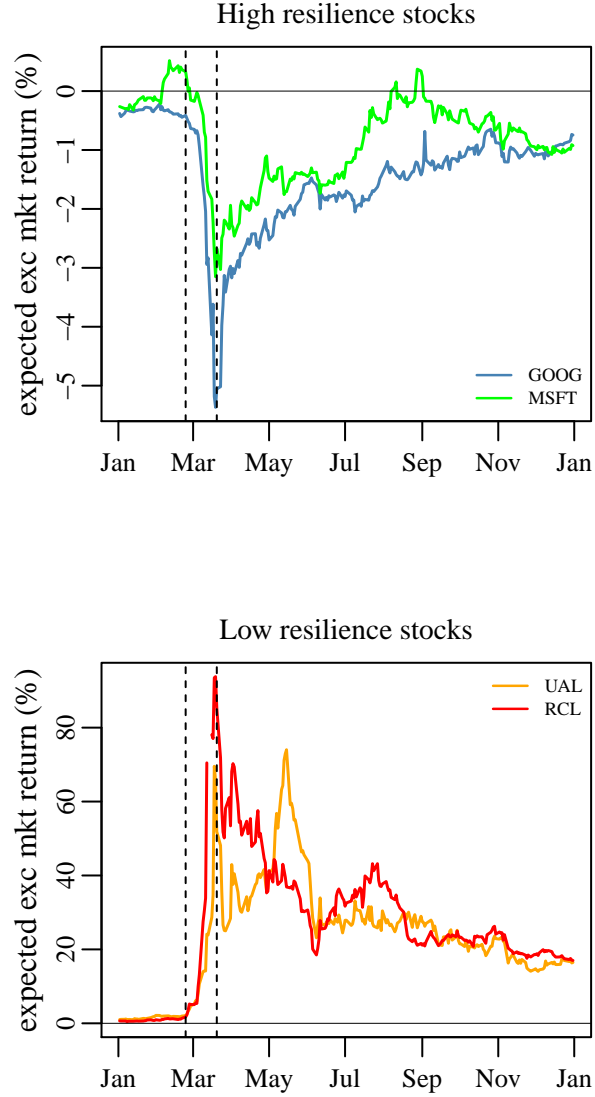


Table 1: Risk-adjusted returns of stocks with high and low resilience to social distancing

This table summarizes the results of firm-level cross-sectional regressions of cumulative risk-adjusted returns on resilience to social distancing. We present results for two sub-periods of 2020: the ‘fever-period’ (from February 24 to March 20) and the ‘post-fever period’ (after March 20). For both periods, we compute each firm’s cumulative CAPM-adjusted return (controlling for exposure to market risk) and its cumulative Fama-French five factor model-adjusted return (controlling for exposures to market, size, value, investments, profitability). The measure of firms’ resilience to social distancing is 100 minus their respective ‘affected\_share’ (as defined by [Koren and Pető, 2020](#)). We report regression coefficient estimates and two sets of  $t$ -statistics: the first is based on robust standard errors following [White \(1980\)](#), whereas the second is based on standard errors clustered at the NAICS 3-digit-code industry level.

	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	3.00 [1.59] [0.57]	3.45 [1.76]* [0.70]	−6.94 [−3.41]*** [−2.01]**	−7.11 [−3.49]*** [−1.89]*
Distancing	0.41 [6.28]*** [2.85]***	0.35 [5.02]*** [2.26]**	−0.39 [−5.28]*** [−3.46]***	−0.34 [−4.72]*** [−3.00]***
Adj- $R^2$	0.12	0.08	0.08	0.07
Firms	466	466	466	466

Table 2: Expected excess-market returns of stocks with high and low resilience to social distancing

This table summarizes the results of firm-level cross-sectional regressions of changes in expected excess market returns on resilience to social distancing. We present results for two sub-periods of 2020: the ‘fever-period’ (from February 24 to March 20) and the ‘post-fever period’ (after March 20). For both periods, we compute each firm’s change in its expected return in excess of the market from options data, using Equation (5). We present results for horizons, i.e. options maturities, of 30, 91, 182, 365, and 730 days. The measure of firms’ resilience to social distancing is 100 minus their respective ‘affected\_share’ (as defined by [Koren and Pető, 2020](#)). We report regression coefficient estimates and two sets of  $t$ -statistics: the first is based on robust standard errors following [White \(1980\)](#), whereas the second is based on standard errors clustered at the NAICS 3-digit-code industry level.

	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	9.18 [2.35]** [1.35]	2.70 [1.60]	2.73 [1.92]* [1.00]	3.94 [2.54]** [1.44]	3.90 [2.77]*** [1.72]*	−9.65 [−2.52]** [−1.49]	−3.06 [−2.05]** [−1.05]	−3.01 [−2.50]** [−1.31]	−4.28 [−3.17]*** [−1.82]*	−4.26 [−3.63]*** [−2.33]**
Distancing	−0.54 [−3.34]*** [−2.03]**	−0.27 [−3.62]*** [−2.07]**	−0.21 [−3.44]*** [−2.05]**	−0.17 [−2.86]*** [−1.79]*	−0.15 [−2.57]** [−1.67]*	0.51 [3.28]*** [2.01]**	0.23 [3.41]*** [1.94]*	0.16 [3.20]*** [1.91]*	0.12 [2.48]** [1.55]	0.09 [2.05]** [1.37]
Adj- $R^2$	0.04	0.04	0.04	0.03	0.03	0.04	0.04	0.03	0.02	0.01
Firms	466	466	466	466	466	466	466	466	466	466

Table 3: Market-based resilience classification: Realized and expected returns

This table provides summary statistics for the realized and expected returns of S&P 500 firms that we classify as low resilience firms (Panel A), high resilience firms (Panel B), or neither low nor high resilience firms (Panel C) based on the firms' asset price responses during the fever-period, i.e. from Feb 24 to Mar 20, 2020. In each panel, the first two columns present descriptive statistics for the identification. We identify low-resilience firms as the firms which, during the fever period ( $F$ ), have realized negative cumulative FF5-adjusted returns (i.e.,  $\text{ff5}^F < 0$ ) and increases in one-month expected excess-market returns (i.e.,  $\Delta E^F > 0$ ). Conversely, we identify high-resilience firms as the firms which have realized positive cumulative risk-adjusted returns (i.e.,  $\text{ff5}^F > 0$ ) and decreases in expected excess-market returns (i.e.,  $\Delta E^F < 0$ ). The other columns, present summary statistics for the post-fever period ( $PF$ ), that is, realized cumulative risk-adjusted returns ( $\text{ff5}^{PF}$ ) and changes in one-month expected excess market returns ( $\Delta E^{PF}$ ) until the end of 2020. We report cross-sectional means and standard deviations as well as two sets of  $t$ -statistics: the first is based on robust standard errors following [White \(1980\)](#), whereas the second is based on standard errors clustered at the NAICS 3-digit-code industry level.

Panel A. Low-resilience firms					
	Fever period		Post-fever period		Firms
	$\text{ff5}^F$	$\Delta E^F$	$\text{ff5}^{PF}$	$\Delta E^{PF}$	
mean	-22.70 [-21.78]*** [-9.74]***	50.87 [11.85]*** [6.97]***	13.62 [7.47]*** [6.39]***	-49.23 [-11.83]*** [-7.02]***	213
std dev	15.25	62.82	26.68	60.87	
Panel B. High-resilience firms					
	Fever period		Post-fever period		Firms
	$\text{ff5}^F$	$\Delta E^F$	$\text{ff5}^{PF}$	$\Delta E^{PF}$	
mean	17.45 [11.94]*** [7.21]***	-9.46 [-17.04]*** [-11.04]***	-13.63 [-7.22]*** [-5.13]***	8.34 [14.64]*** [10.15]***	98
std dev	14.54	5.53	18.79	5.67	
Panel C. Firms neither classified as low- nor as high-resilience					
	Fever period		Post-fever period		Firms
	$\text{ff5}^F$	$\Delta E^F$	$\text{ff5}^{PF}$	$\Delta E^{PF}$	
mean	2.21 [1.50] [0.68]	13.37 [5.90]*** [4.19]***	-1.27 [-0.82] [-0.46]	-13.47 [-6.14]*** [-4.53]***	187
std dev	20.23	31.06	21.37	30.08	

Table 4: Summary statistics of firm characteristics

This table presents summary statistics and pairwise correlations of S&P 500 firms’ characteristics that may proxy for disaster resilience. The cash ratio is defined as cash (Compustat item *che*) divided by total assets (*at*). We measure leverage as book debt (*dlc + dlbt*) divided by total assets (*at*). For all quantities we use the latest data available at the end of 2019. ‘Environment’ denotes the latest via WRDS available environmental score from Sustainalytics, which is for most firms from September 2019. Distancing refers to the 100 minus ‘affected\_share’ (as defined by [Koren and Pető, 2020](#)).

	Cash	Lev	Env	Dist
Summary statistics				
mean	10.81	31.46	59.66	72.39
std dev	12.75	17.78	13.32	19.29
Correlations				
Cash		−0.21***	0.10**	0.28***
Lev	−0.21***		0.13**	−0.20***
Env	0.10**	0.13**		0.13***
Dist	0.28***	−0.20***	0.13***	



Table 5: Realized and expected returns of low- and high-resilience firms

The table presents the estimates of regressions of S&P 500 firms' realized and expected returns on firm characteristics capturing different dimensions of their resilience to disasters. We identify low-resilience firms as those which, during the fever period ( $F$ ), featured negative realized cumulative FF5-adjusted returns (i.e.,  $\text{ff5}^F < 0$ ) and increases in one-month expected excess-market returns (i.e.,  $\Delta E^F > 0$ ). Conversely, we identify high-resilience firms as those featuring positive realized cumulative risk-adjusted returns (i.e.,  $\text{ff5}^F > 0$ ) and decreases in expected excess-market returns (i.e.,  $\Delta E^F < 0$ ). We present regression results separately for low-resilience firms (on the left) and high-resilience firms (on the right). For both samples, we present estimates of regressions of  $\text{ff5}^F$  and  $\Delta E^F$  on firm characteristics during the fever period, and estimates of analogous regressions of  $\text{ff5}^{PF}$  and  $\Delta E^{PF}$  on firm characteristics for the post-fever period. The explanatory variables are firms' end-of-2019 cash ratios, leverage ratios, environmental scores, and distancing defined as '100 - affected\_share' (as defined by [Koren and Pető, 2020](#)). The table reports two sets of  $t$ -statistics for each coefficient estimate: the first is based on robust standard errors following [White \(1980\)](#), and the second is based on standard errors clustered at the NAICS 3-digit-code industry level.

	Low resilience firms				High resilience firms			
	Fever period		Post-fever period		Fever period		Post-fever period	
	$\text{ff5}^F$	$\Delta E^F$	$\text{ff5}^{PF}$	$\Delta E^{PF}$	$\text{ff5}^F$	$\Delta E^F$	$\text{ff5}^{PF}$	$\Delta E^{PF}$
Constant	-20.80 [-3.62]*** [-2.53]**	25.95 [1.24] [1.00]	19.56 [1.91]* [1.87]*	-24.35 [-1.20] [-0.99]	-2.05 [-0.26] [-0.31]	-7.13 [-2.19]** [-2.36]**	13.03 [1.30] [1.57]	4.89 [1.38] [1.56]
Cash	0.34 [3.15]*** [2.25]**	0.59 [1.36] [1.08]	-0.15 [-0.92] [-0.90]	-0.63 [-1.48] [-1.22]	0.18 [1.66]* [1.77]*	0.02 [0.53] [0.67]	-0.13 [-1.04] [-1.16]	0.00 [0.08] [0.12]
Leverage	-0.21 [-3.70]*** [-2.77]***	0.11 [0.47] [0.42]	0.12 [1.29] [1.38]	-0.08 [-0.34] [-0.30]	-0.11 [-1.58] [-1.38]	0.04 [1.49] [1.10]	0.17 [1.51] [1.26]	-0.03 [-0.89] [-0.68]
Environment	0.15 [1.64] [1.20]	-0.15 [-0.43] [-0.32]	-0.32 [-1.97]** [-1.84]*	0.12 [0.35] [0.26]	0.26 [2.40]** [1.97]**	-0.04 [-0.98] [-0.94]	-0.43 [-3.27]*** [-3.65]***	0.04 [0.91] [0.86]
Distancing	0.18 [3.15]*** [1.93]*	-0.80 [-2.73]*** [-1.76]*	-0.26 [-2.84]*** [-2.73]***	0.76 [2.71]*** [1.76]*	-0.14 [-1.67]* [-1.53]	0.04 [1.35] [0.97]	0.09 [0.78] [0.61]	-0.05 [-1.78]* [-1.48]
Adj $R^2$	0.18	0.04	0.05	0.04	0.06	0.00	0.07	0.00
Firms	199	199	199	199	96	96	96	96

Table 6: Persistent changes in expected returns of low- and high-resilience firms

The table shows regression results about the drivers of persistent changes in S&P 500 firms' expected returns due to the COVID-19 pandemic. The estimates are presented separately for low-resilience firms (on the left) and high-resilience ones (on the right), where the classification is based on firms' asset price responses during the fever period. We identify low-resilience firms as those which, during the fever period ( $F$ ), featured negative realized cumulative FF5-adjusted returns (i.e.,  $\text{ff5}^F < 0$ ) and increases in one-month expected excess-market returns (i.e.,  $\Delta E^F > 0$ ). Conversely, we identify high-resilience firms as those featuring positive realized cumulative risk-adjusted returns (i.e.,  $\text{ff5}^F > 0$ ) and decreases in expected excess-market returns (i.e.,  $\Delta E^F < 0$ ). Persistent changes in expected returns are measured as the sum of the change in expected returns during the fever period,  $\Delta E^F$ , and in the post-fever period,  $\Delta E^{PF}$ . These persistent changes in expected returns are computed with horizons of 30, 91, 182, 365, and 730 days, and are regressed on firms' end-of-2019 cash ratios, leverage ratios, environmental scores, and distancing defined as 100 minus 'affected\_share' (as defined by [Koren and Pető, 2020](#)). The table reports the estimated coefficients and two sets of  $t$ -statistics for each coefficient estimate: the first is based on robust standard errors following [White \(1980\)](#), and the second is based on standard errors clustered at the NAICS 3-digit-code industry level.

	Low resilience firms				High resilience firms			
	91	182	365	730	91	182	365	730
constant	0.91 [0.40] [0.36]	0.49 [0.22] [0.21]	0.48 [0.20] [0.25]	0.55 [0.19] [0.23]	-1.80 [-1.69]* [-1.74]*	-1.49 [-2.07]** [-2.71]***	-1.26 [-1.85]* [-3.26]***	-1.30 [-1.84]* [-2.91]***
Cash	0.01 [0.29] [0.22]	0.00 [0.08] [0.06]	0.01 [0.30] [0.23]	0.01 [0.15] [0.12]	0.02 [1.09] [1.75]*	0.01 [1.00] [1.36]	0.01 [1.01] [1.22]	0.02 [1.23] [1.64]
Lev	0.03 [1.40] [1.20]	0.04 [1.45] [1.24]	0.05 [1.67]* [1.45]	0.06 [1.70]* [1.54]	-0.00 [-0.14] [-0.11]	0.00 [0.49] [0.37]	0.01 [0.99] [0.72]	0.00 [0.69] [0.46]
Env	-0.03 [-0.69] [-0.69]	-0.02 [-0.44] [-0.50]	-0.03 [-0.66] [-0.85]	-0.04 [-0.67] [-0.85]	0.01 [0.68] [0.62]	0.01 [0.65] [0.80]	0.00 [0.11] [0.16]	0.00 [0.23] [0.36]
Dist	-0.06 [-2.72]*** [-1.99]**	-0.06 [-2.65]*** [-1.87]*	-0.06 [-2.75]*** [-1.94]*	-0.08 [-2.56]** [-1.81]*	-0.00 [-0.43] [-0.48]	0.00 [0.24] [0.27]	0.00 [0.35] [0.43]	0.00 [0.59] [0.65]
Adj $R^2$	0.05	0.05	0.05	0.05	-0.02	0.00	0.00	0.02
Firms	199	199	199	199	96	96	96	96

# Appendix I: Model Derivations

## A Appendix

In this appendix we compute and characterize the equilibrium prices, as well as realized and expected returns of the two assets in the three periods of the model.

### A.1 Prices and expected returns at $t = 2$

We start by solving for the consumption and portfolio choices at  $t = 2$ , separately for the no-disaster and the disaster state. If no disaster occurs in period 2, investors choose their consumption  $C_2^{ND}$  and portfolio  $(n_{N2}, n_{R2})$  to maximize

$$u(C_2^{ND}) + \frac{1}{1+\delta} \mathbb{E}[u(C_3)],$$

subject to budget constraint (2) for  $t = 2$ . The representative investor therefore solves

$$\begin{aligned} \max_{n_{N2}, n_{R2}} & u(D(n_{N1} + n_{R1}) - P_{N2}^{ND}(n_{N2} - n_{N1}) - P_{R2}^{ND}(n_{R2} - n_{R1})) \\ & + \frac{1}{1+\delta} \left[ p_1 u \left( D \frac{n_{N2}\phi_N + n_{R2}\phi_R}{B} \right) + (1-p_1) u(D(n_{N2} + n_{R2})) \right]. \end{aligned}$$

The first-order conditions with respect to  $n_{N2}$  and  $n_{R2}$  yield the following expressions for the no-disaster prices at  $t = 2$ :

$$P_{i2}^{ND} = \frac{1}{1+\delta} \left[ p_1 \frac{u'(C_3^D)}{u'(C_2^{ND})} D \frac{\phi_i}{B} + (1-p_1) \frac{u'(C_3^{ND})}{u'(C_2^{ND})} D \right], \text{ for } i = N, R.$$

Using  $u'(C_t) = C_t^{-\gamma}$  and replacing  $C_2^{ND}$ ,  $C_3^D$  and  $C_3^{ND}$  with their equilibrium values in (4), this yields the no-disaster equilibrium share prices of non-resilient and resilient firms at  $t = 2$ :

$$P_{i2}^{ND} = \frac{D}{1+\delta} \left[ p_1 \left( \frac{\bar{\phi}}{B} \right)^{-\gamma} \frac{\phi_i}{B} + (1-p_1) \right], \text{ for } i = N, R, \quad (6)$$

i.e., the stochastic discount factor  $\frac{1}{1+\delta} \left(\frac{\bar{\phi}}{B}\right)^{-\gamma}$  in the disaster state and  $\frac{1}{1+\delta}$  in the no-disaster state, where  $\left(\frac{\bar{\phi}}{B}\right)^{-\gamma} > 1$ .

If a disaster occurs at  $t = 2$ , the optimization problem of investors becomes

$$\max u(C_2^D) + \frac{1}{1+\delta} [\rho u(C_3^D) + (1-\rho)u(C_3^{ND})]$$

subject to budget constraint (3) for  $t = 2$ . The representative investor therefore solves

$$\begin{aligned} \max_{n_{N2}, n_{R2}} u & \left( D \frac{n_{N1}\phi_N + n_{R1}\phi_R}{B} - P_{N2}(n_{N2} - n_{N1}) - P_{R2}(n_{R2} - n_{R1}) \right) \\ & + \frac{1}{1+\delta} \left[ \rho u \left( D \frac{n_{N2}\phi_N + n_{R2}\phi_R}{B} \right) + (1-\rho)u(D(n_{N2} + n_{R2})) \right]. \end{aligned}$$

The first-order conditions with respect to  $n_{N2}$  and  $n_{R2}$  yield the following expressions for the disaster prices at  $t = 2$ :

$$P_{i2}^D = \frac{1}{1+\delta} \left[ \rho \frac{u'(C_3^D)}{u'(C_2^D)} D \frac{\phi_i}{B} + (1-\rho) \frac{u'(C_3^{ND})}{u'(C_2^D)} D \right], \text{ for } i = N, R.$$

Imposing market clearing yields the following expression for the equilibrium disaster share prices at  $t = 2$ :

$$P_{i2}^D = \frac{D}{1+\delta} \left[ \rho \frac{\phi_i}{B} + (1-\rho) \left( \frac{\bar{\phi}}{B} \right)^\gamma \right], \text{ for } i = N, R. \quad (7)$$

From the equilibrium prices in (6) and (7), we see that in both the no-disaster and in the disaster state the price of the resilient asset exceeds that of the non-resilient one:

$$P_{R2}^{ND} - P_{N2}^{ND} = \frac{D}{1+\delta} p_1 \left( \frac{\bar{\phi}}{B} \right)^{-\gamma} \frac{\phi_R - \phi_N}{B} > 0, \quad P_{R2}^D - P_{N2}^D = \frac{D}{1+\delta} \rho \frac{\phi_R - \phi_N}{B} > 0.$$

The difference between the two asset prices is larger in the disaster state at time  $t = 2$  as long as there is serial correlation in the occurrence of disasters, i.e.  $\rho > p_1$ , and the prior probability of a disaster,  $p_1$ , is sufficiently small, i.e.  $p_1 < \rho \left( \frac{\bar{\phi}}{B} \right)^\gamma$ .

We next analyze how resilience affects the expected rates of return of the two assets at  $t = 2$ . Upon no disaster occurring at  $t = 2$ , their equilibrium expected rates

of return are

$$1 + E(r_{i3}^{ND}) = \frac{E(D_{i3}^{ND})}{P_{i2}^{ND}} = (1 + \delta) \left( \frac{\bar{\phi}}{B} \right)^\gamma \frac{p_1 \frac{\phi_i}{B} + (1 - p_1)}{p_1 \frac{\phi_i}{B} + (1 - p_1) \left( \frac{\bar{\phi}}{B} \right)^\gamma}, \text{ for } i = N, R, \quad (8)$$

whereas upon a disaster occurring at  $t = 2$  they are

$$1 + E(r_{i3}^D) = \frac{E(D_{i3}^D)}{P_{i2}^D} = (1 + \delta) \frac{\rho \frac{\phi_i}{B} + (1 - \rho)}{\rho \frac{\phi_i}{B} + (1 - \rho) \left( \frac{\bar{\phi}}{B} \right)^\gamma}, \text{ for } i = N, R. \quad (9)$$

Both expressions (8) and (9) are decreasing in  $\phi_i$  and equal  $1 + \delta$  for  $\gamma = 0$ , which implies our second prediction:

**Proposition 1 (Expected return differential at  $t = 2$ )** *In both the disaster and no-disaster states, the expected rate of return of the non-resilient asset exceeds that of the resilient one. Both expected return differentials vanish under risk neutrality ( $\gamma = 0$ ). In the no-disaster state, they also vanish in the polar cases of a zero disaster probability ( $p_2 = p_1 = 0$ ) or certainty of a disaster at  $t = 3$  ( $p_2 = p_1 = 1$ ), and in the disaster state they vanish in the polar cases of no persistence ( $p_2 = \rho = 0$ ) or maximal persistence of disaster at  $t = 3$  ( $p_2 = \rho = 1$ ).*

**Proof.** For simplicity, let us rewrite expressions (8) and (9) using the short-hand  $x \equiv \left( \frac{\bar{\phi}}{B} \right)^\gamma < 1$ :

$$1 + E(r_{i3}^{ND}) = (1 + \delta)x \frac{p_1 \frac{\phi_i}{B} + (1 - p_1)}{p_1 \frac{\phi_i}{B} + (1 - p_1)x}, \text{ for } i = N, R,$$

and

$$1 + E(r_{i3}^D) = (1 + \delta) \frac{\rho \frac{\phi_i}{B} + (1 - \rho)}{\rho \frac{\phi_i}{B} + (1 - \rho)x}, \text{ for } i = N, R.$$

If no disaster occurs at  $t = 2$ , the expected rate of return of the non-resilient asset exceeds that of the resilient one, i.e.  $E(r_{N3}^{ND}) > E(r_{R3}^{ND})$ , as can be seen by differentiating  $1 + E(r_{i3}^{ND})$  with respect to asset resilience  $\phi_i$  (holding  $\bar{\phi}$  constant):

$$\frac{\partial [1 + E(r_{i3}^{ND})]}{\partial \phi_i} = \frac{(1 + \delta)(1 - p_1)p_1 x}{B} \frac{x - 1}{[p_1 \frac{\phi_i}{B} + (1 - p_1)x]^2} < 0.$$

Similarly, if a disaster occurs at  $t = 2$ , then  $E(r_{N3}^D) > E(r_{R3}^D)$ , as can be seen by differ-

entiating expression  $1 + E(r_{i3}^D)$  with respect to asset resilience  $\phi_i$  (holding  $\bar{\phi}$  constant):

$$\frac{\partial [1 + E(r_{i3}^D)]}{\partial \phi_i} = \frac{(1 + \delta)(1 - \rho)\rho}{B} \frac{x - 1}{[\rho \frac{\phi_i}{B} + (1 - \rho)x]^2} < 0.$$

■

Hence the presence of a positive expected return differential between non-resilient and resilient assets stems from the presence of disaster risk at  $t = 2$ , and from the danger of disaster persistence if the economy has already experienced a disaster at  $t = 2$ . In the case of risk neutrality, this differential vanishes, since disaster risk is not priced and the expected loss from disaster is fully impounded in both asset prices, leaving their expected rates of return unaffected. When no disaster has occurred at  $t = 2$ , the expected return differential also vanishes if the occurrence of a disaster at  $t = 3$  is either considered impossible ( $p_1 = 0$ ) or certain ( $p_1 = 1$ ), as in both cases there is no disaster risk. By the same token it vanishes if, once disaster strikes at  $t = 2$ , investors rule out its persistence at  $t = 3$  ( $\rho = 0$ ) or if they are sure of its persistence ( $\rho = 1$ ).

The following proposition shows that the expected return differential between the two assets is larger in the disaster state if the persistence of disasters is not too large:

**Proposition 2 (Expected return differentials in disaster vs. normal times)**

*If disasters are positively autocorrelated ( $\rho > p_1$ ), the expected return differential between non-resilient and resilient assets is larger in the disaster than in the no-disaster state at  $t = 2$ , i.e.,  $E(r_{N3}^D) - E(r_{R3}^D) > E(r_{N3}^{ND}) - E(r_{R3}^{ND})$ , as long as the persistence of a disaster is below a critical threshold:*

$$\rho < \rho^* = \frac{\left(\frac{\bar{\phi}}{B}\right)^{\frac{\gamma}{2}}}{\left(\frac{\bar{\phi}}{B}\right)^{\frac{\gamma}{2}} + \left(\frac{\phi_N}{B} \frac{\phi_R}{B}\right)^{\frac{1}{2}}}. \quad (10)$$

*If disasters are serially uncorrelated ( $\rho = p_1$ ), the expected return differential between non-resilient and resilient assets is the same in a disaster and in normal times, i.e.,  $E(r_{N3}^D) - E(r_{R3}^D) = E(r_{N3}^{ND}) - E(r_{R3}^{ND})$ .*

**Proof.** Define the relative expected return between the non-resilient and the resilient asset in the disaster state at  $t = 2$  as

$$\Delta_{NR}^D \equiv \frac{1 + E(r_{N3}^D)}{1 + E(r_{R3}^D)} = \frac{\rho \frac{\phi_N}{B} + (1 - \rho)}{\rho \frac{\phi_R}{B} + (1 - \rho)} \times \frac{\rho \frac{\phi_R}{B} + (1 - \rho)x}{\rho \frac{\phi_N}{B} + (1 - \rho)x} \quad (11)$$

and its analogue in the no-disaster state at  $t = 2$  as

$$\Delta_{NR}^{ND} \equiv \frac{1 + E(r_{N3}^{ND})}{1 + E(r_{R3}^{ND})} = \frac{p_1 \frac{\phi_N}{B} + (1 - p_1)}{p_1 \frac{\phi_R}{B} + (1 - p_1)} \times \frac{p_1 \frac{\phi_R}{B} + (1 - p_1)x}{p_1 \frac{\phi_N}{B} + (1 - p_1)x}. \quad (12)$$

If  $\rho = p_1$ , then Equations (11) and (12) coincide, so that the expected return differential between the two assets is the same irrespective of whether a disaster occurs at  $t = 2$  or not.

Next, we derive a sufficient condition for expression (11) to exceed expression (12), i.e. such that the return differential between the non-resilient and resilient asset is larger if the disaster occurs at  $t = 2$ . Since the two expressions are equal when  $\rho = p_1$ , it suffices to show that  $\partial \Delta_{NR}^D / \partial \rho \geq 0$  over the relevant range of  $\rho$ . To compute this derivative, note that  $\Delta_{NR}^D$  can be written as

$$\Delta_{NR}^D = \frac{1 + E(r_{N3}^D)}{1 + E(r_{R3}^D)} = \frac{1 + \rho(\frac{\phi_N}{B} - 1)}{1 + \rho(\frac{\phi_R}{B} - 1)} \times \frac{x + \rho[\frac{\phi_R}{B} - x]}{x + \rho[\frac{\phi_N}{B} - x]}.$$

Hence

$$\begin{aligned} \frac{\partial \Delta_{NR}^D}{\partial \rho} &= \frac{\partial}{\partial \rho} \left( \frac{1 + \rho(\frac{\phi_N}{B} - 1)}{1 + \rho(\frac{\phi_R}{B} - 1)} \right) \frac{x + \rho(\frac{\phi_R}{B} - x)}{x + \rho(\frac{\phi_N}{B} - x)} + \frac{1 + \rho(\frac{\phi_N}{B} - 1)}{1 + \rho(\frac{\phi_R}{B} - 1)} \frac{\partial}{\partial \rho} \left[ \frac{x + \rho(\frac{\phi_R}{B} - x)}{x + \rho(\frac{\phi_N}{B} - x)} \right] \\ &= -\frac{\phi_R - \phi_N}{B [1 - \rho + \rho \frac{\phi_R}{B}]^2} \frac{(1 - \rho)x + \rho \frac{\phi_R}{B}}{(1 - \rho)x + \rho \frac{\phi_N}{B}} + \frac{1 - \rho + \rho \frac{\phi_N}{B}}{1 - \rho + \rho \frac{\phi_R}{B}} \frac{\phi_R - \phi_N}{B [(1 - \rho)x + \rho \frac{\phi_N}{B}]^2} x \\ &= \frac{(\phi_R - \phi_N)(1 - x)}{B [1 - \rho + \rho \frac{\phi_R}{B}] [(1 - \rho)x + \rho \frac{\phi_N}{B}]} \times \frac{(1 - \rho)^2 x - \rho^2 \frac{\phi_N}{B} \frac{\phi_R}{B}}{[(1 - \rho)x + \rho \frac{\phi_N}{B}] [1 - \rho + \rho \frac{\phi_R}{B}]}, \end{aligned}$$

which is positive for

$$\rho < \rho^* = \frac{x^{\frac{1}{2}}}{x^{\frac{1}{2}} + (\frac{\phi_N}{B} \frac{\phi_R}{B})^{\frac{1}{2}}} = \frac{\left(\frac{\phi}{B}\right)^{\frac{\gamma}{2}}}{\left(\frac{\phi}{B}\right)^{\frac{\gamma}{2}} + (\frac{\phi_N}{B} \frac{\phi_R}{B})^{\frac{1}{2}}}.$$

■

The above proposition contrasts two cases: serially uncorrelated disasters ( $\rho = p_1$ ) and positively autocorrelated ones ( $\rho > p_1$ ). In the first case, the occurrence of disasters generates no learning about the probability of their repetition: disaster risk remains the same as in normal times, and so does the expected return differential between non-resilient and resilient assets. In the second case, the occurrence of a

disaster at  $t = 2$  triggers an increase in the difference between expected returns for resilient and non-resilient assets if  $\rho$  is below the threshold  $\rho^*$  in (10). Such a threshold exists because the relationship between the probability of a future disaster and the riskiness of firms' future cash flows due to disasters is non-monotonic: for instance, if both  $\rho$  and  $p_1$  were close to 1,  $\rho > p_1$  would imply that, following a disaster at  $t = 2$  another disaster is almost certain to occur at  $t = 3$ , so that there would be *less* disaster uncertainty regarding future cash flows than in a no-disaster state; this would lead to a *reduction* in the expected return differential between non-resilient and resilient assets. This case is ruled out by condition (10), which intuitively requires that if a disaster occurs at  $t = 2$ , its re-occurrence at  $t = 3$  not too likely.<sup>13</sup>

Next, we investigate how the expected return differential  $\Delta_{NR}^D$  between non-resilient and resilient assets responds to unanticipated news about the economy's resilience at  $t = 2^+$ . To this purpose, we study how  $\Delta_{NR}^D$  responds to an increase in the economy's resilience  $\bar{\phi}/B$  or to a decrease in the resilience differential  $\lambda_N - \lambda_R \equiv (\phi_N - \phi_R)/\bar{\phi}$ . We show that:

**Proposition 3 (Response of expected return differentials to resilience news)**

*If at  $t = 2^+$  investors unexpectedly learn that the resilience of the economy has increased or the cross-industry difference in resilience has decreased, then the expected return differential between non-resilient and resilient assets decreases if investors are risk averse, and is unaffected if they are risk-neutral.*

**Proof.** The relative expected return between the non-resilient and the resilient asset in the disaster state at  $t = 2$  in expression (11) can be rewritten as

$$\Delta_{NR}^D \equiv \frac{(1 - \rho) + \rho \frac{\bar{\phi}}{B} \lambda_N}{(1 - \rho) + \rho \frac{\bar{\phi}}{B} \lambda_R} \times \frac{(1 - \rho)x + \rho \frac{\bar{\phi}}{B} \lambda_R}{(1 - \rho)x + \rho \frac{\bar{\phi}}{B} \lambda_N} \quad (13)$$

using again the short-hand  $x \equiv (\bar{\phi}/B)^\gamma$ . The derivative of expression (13) with respect to the resilience of the economy  $\bar{\phi}/B$  can be written as:

$$\frac{\partial \Delta_{NR}^D}{\partial (\bar{\phi}/B)} = \frac{(1 - \rho)\rho(\lambda_R - \lambda_N)}{\left[(1 - \rho) + \rho \frac{\bar{\phi}}{B} \lambda_R\right] \left[(1 - \rho)x + \rho \frac{\bar{\phi}}{B} \lambda_N\right]} \left[ \frac{(1 - \rho) + \rho \frac{\bar{\phi}}{B} \lambda_N}{(1 - \rho)x + \rho \frac{\bar{\phi}}{B} \lambda_N} x(1 - \gamma) - \frac{(1 - \rho)x + \rho \frac{\bar{\phi}}{B} \lambda_R}{(1 - \rho) + \rho \frac{\bar{\phi}}{B} \lambda_R} \right], \quad (14)$$

---

<sup>13</sup>Note that for  $\gamma \leq 2$ ,  $\rho^* > 1/2$ , so that condition (10) is satisfied by assuming  $\rho < 1/2$ , although the bound becomes tighter for larger values of risk aversion  $\gamma$ .



For  $\gamma > 0$ , so that  $x < 1$ , expression (14) is negative. To show this, note that

$$\frac{(1-\rho) + \rho \frac{\bar{\phi}}{B} \lambda_N}{(1-\rho)x + \rho \frac{\bar{\phi}}{B} \lambda_N} x - \frac{(1-\rho)x + \rho \frac{\bar{\phi}}{B} \lambda_R}{(1-\rho) + \rho \frac{\bar{\phi}}{B} \lambda_R} = [(1-\rho)^2 + \rho^2 x^2 \lambda_N \lambda_R] (x-1) < 0.$$

which is a sufficient condition for expression (14) to be negative. For  $\gamma = 0$ , so that  $x = 1$ , the derivative (14) is zero.

The derivatives of expression (13) with respect to the relative resilience of the non-resilient asset  $\lambda_N$  and of the resilient one  $\lambda_R$  can respectively be expressed as

$$\frac{\partial \Delta_{NR}^D}{\partial \lambda_N} = \rho \frac{\bar{\phi}}{B} \frac{(1-\rho)x + \rho \frac{\bar{\phi}}{B} \lambda_R}{(1-\rho) + \rho \frac{\bar{\phi}}{B} \lambda_R} \frac{1-\rho}{[(1-\rho)x + \rho \frac{\bar{\phi}}{B} \lambda_N]^2} (x-1) < 0, \quad (15)$$

$$\frac{\partial \Delta_{NR}^D}{\partial \lambda_R} = \rho \frac{\bar{\phi}}{B} \frac{(1-\rho) + \rho \frac{\bar{\phi}}{B} \lambda_N}{(1-\rho)x + \rho \frac{\bar{\phi}}{B} \lambda_N} \frac{1-\rho}{[(1-\rho) + \rho \frac{\bar{\phi}}{B} \lambda_R]^2} (1-x) > 0, \quad (16)$$

so that an increase in the relative resilience of the non-resilient industry and a decrease in that of the resilient industry lead to a decrease in the expected return differential in the disaster state for  $\gamma > 0$ , so that  $x < 1$ . Hence, under this condition a decrease in the percentage difference in sector resilience,  $\lambda_R - \lambda_N$ , leads to a decrease in the expected return differential in the disaster state. If instead  $\gamma = 0$ , so that  $x = 1$ , both expressions (15) and (16) are zero, so that a change in in the percentage difference in sector resilience,  $\lambda_R - \lambda_N$ , leaves the expected return differential unaffected. ■

## B Prices and expected returns at $t = 1$

Now we turn to the problem that investors face at  $t = 1$ , where it is assumed that no disaster occurs:

$$\begin{aligned} & \max u(C_1) + \frac{1}{1+\delta} ((1-p_1)u(C_2^{ND}) + p_1 u(C_2^D)) \\ & + \left( \frac{1}{1+\delta} \right)^2 [((1-p_1)^2 + p_1(1-\rho))u(C_3^{ND}) + ((1-p_1)p_1 + p_1\rho)u(C_3^D)], \end{aligned}$$

subject to the budget constraints (2) and (3), so that the problem becomes

$$\begin{aligned} \max_{n_{N1}, n_{R1}} & u \left( D - P_{N1} \left( n_{N1} - \frac{1}{2} \right) - P_{R1} \left( n_{N1} - \frac{1}{2} \right) \right) \\ & + \frac{1}{1+\delta} (1-p_1) u \left( D(n_{N1} + n_{R1}) - P_{N2}(n_{N2} - n_{N1}) - P_{R2}(n_{R2} - n_{R1}) \right) \\ & + \frac{1}{1+\delta} p_1 u \left( D \frac{n_{N1}\phi_N + n_{R1}\phi_R}{B} - P_{N2}(n_{N2} - n_{N1}) - P_{R2}(n_{R2} - n_{R1}) \right) + \dots \end{aligned}$$

where the probability  $p_1$  is the posterior probability conditional on information at  $t = 1$ . The first-order conditions with respect to  $n_{N1}$  and  $n_{R1}$  yield the pricing conditions:

$$\begin{aligned} P_{i1} &= \frac{1}{1+\delta} \frac{(1-p_1)(D + P_{i2})u'(C_2^{ND}) + p_1(D\phi_i/B + P_{i2})u'(C_2^D)}{u'(C_1)} \\ &= \frac{1}{1+\delta} C_1^\gamma \left[ (1-p_1)(D + P_{i2})(C_2^{ND})^{-\gamma} + p_1(D\phi_i/B + P_{i2})(C_2^D)^{-\gamma} \right], \text{ for } i = N, R, \end{aligned}$$

Using  $u'(C_t) = C_t^\gamma$  and replacing  $C_1$ ,  $C_2^{ND}$  and  $C_2^D$  with their equilibrium values in (4), this expression yields the equilibrium prices at  $t = 1$ :

$$\begin{aligned} P_{i1} &= \frac{1}{1+\delta} D^\gamma \left[ (1-p_1)(D + P_{i2}^{ND})D^{-\gamma} + p_1 \left( \frac{D\phi_i}{B} + P_{i2}^D \right) \left( \frac{D\bar{\phi}}{B} \right)^{-\gamma} \right] \\ &= \frac{1}{1+\delta} \left[ (1-p_1)(D + P_{i2}^{ND}) + p_1 \left( \frac{D\phi_i}{B} + P_{i2}^D \right) \frac{1}{x} \right], \text{ for } i = N, R. \end{aligned}$$

where again  $x \equiv \left( \frac{\bar{\phi}}{B} \right)^\gamma$ . Hence, substituting for  $P_{i2}^{ND}$  and  $P_{i2}^D$  from (6) and (7), we get

$$P_{i1} = \frac{D}{1+\delta} \left[ (1-p_1) \left( 1 + \frac{1}{1+\delta} \left[ (1-p_1) + p_1 \frac{\phi_i}{B} \frac{1}{x} \right] \right) + p_1 \left( \frac{\phi_i}{B} + \frac{1}{1+\delta} \left[ (1-\rho)x + \rho \frac{\phi_i}{B} \right] \right) \frac{1}{x} \right].$$

Collecting terms yields the following equilibrium prices at  $t = 1$ :

$$P_{i1} = \frac{D}{1+\delta} \left\{ \left[ (1-p_1) + p_1 \frac{\phi_i}{B} \frac{1}{x} \right] + \frac{1}{1+\delta} \left[ (1-p_1) \left( (1-p_1) + p_1 \frac{\phi_i}{B} \frac{1}{x} \right) + p_1 \left( (1-\rho) + \rho \frac{\phi_i}{B} \frac{1}{x} \right) \right] \right\}, \quad (17)$$

for  $i = N, R$ . Using this expression, it is easy to show that at  $t = 1$  in equilibrium there is a positive price differential between the resilient asset and the non-resilient

asset:

$$P_{R1} - P_{N1} = \frac{D}{1+\delta} \frac{\phi_R - \phi_N}{xB} p_1 \left\{ 1 + \frac{1}{1+\delta} [(1-p_1) + \rho] \right\} > 0, \quad (18)$$

which is increasing in the difference between the resilience of the two assets  $\phi_R - \phi_N$ , in the disaster probability  $p_1$  and persistence  $\rho$ .

Equipped with the equilibrium prices at  $t = 2$  and at  $t = 1$  given by Equations (6), (7) and (17), we can compute and characterize the realized rates of return of the two assets in the disaster and normal state at  $t = 2$ :

**Proposition 4 (Realized return differential at  $t = 2$ )** *The realized return of the resilient asset exceeds that of the non-resilient asset in the disaster state, and falls short of it in the normal state, even in the risk-neutral case ( $\gamma = 0$ ). In both states the absolute size of the differential increases in disaster persistence  $\rho$ .*

**Proof.** From the equilibrium prices given by Equations (17), (6), and (7), we can compute the realized rates of return of the two assets in the disaster and normal state at  $t = 2$ , as well as their expected values as of  $t = 1$ .

The realized return at  $t = 2$  in the disaster state,  $1 + r_{i2}^D \equiv \frac{P_{i2}^D + D_{i2}^D}{P_{i1}}$ , is

$$\begin{aligned} 1 + r_{i2}^D &= \frac{\rho \frac{\phi_i}{B} + (1-\rho)x + (1+\delta) \frac{\phi_i}{B}}{(1-p_1) + p_1 \frac{\phi_i}{B} \frac{1}{x} + \frac{1}{1+\delta} [(1-p_1) ((1-p_1) + p_1 \frac{\phi_i}{B} \frac{1}{x}) + p_1 ((1-\rho) + \rho \frac{\phi_i}{B} \frac{1}{x})]} \\ &= \frac{(1-\rho)x + (1+\delta + \rho) \frac{\phi_i}{B}}{(1-p_1) + \frac{1}{1+\delta} [(1-p_1)^2 + p_1(1-\rho)] + \frac{1}{1+\delta} p_1 [(1-p_1) + (1+\delta + \rho)] \frac{\phi_i}{B} \frac{1}{x}}, \end{aligned}$$

which is higher for the resilient than for the non-resilient asset (i.e.,  $r_{R2}^D > r_{N2}^D$ ), because

$$\frac{\partial r_{i2}^D}{\partial \phi_i} = \frac{1-p_1}{B} \frac{(1+\delta + \rho) + (1-p_1) + \frac{1}{1+\delta}(\rho - p_1)}{[(1-p_1) + \frac{1}{1+\delta} [(1-p_1)^2 + p_1(1-\rho)] + \frac{1}{1+\delta} p_1 [(1-p_1) + (1+\delta + \rho)] \frac{\phi_i}{B} \frac{1}{x}]^2} > 0.$$

Note that this expression is positive even with no disaster persistence ( $\rho = p_1$ ) or with negatively autocorrelated disasters ( $\rho < p_1$ , even in the limiting case  $\rho = 0$ ). However, it is larger with persistence ( $\rho > p_1$ ). Moreover, it is positive even without risk aversion, i.e. with  $x = 1$ .

Similarly, we can compute the assets' realized returns in the no-disaster state,

$$1 + r_{i2}^{ND} \equiv \frac{P_{i2}^{ND} + D_{i2}^{ND}}{P_{i1}}, \text{ at } t = 2:$$

$$\begin{aligned} 1 + r_{i2}^{ND} &= \frac{p_1 \frac{\phi_i}{B} \frac{1}{x} + (1 - p_1) + (1 + \delta)}{(1 - p_1) + p_1 \frac{\phi_i}{B} \frac{1}{x} + \frac{1}{1+\delta} \left[ (1 - p_1) \left( (1 - p_1) + p_1 \frac{\phi_i}{B} \frac{1}{x} \right) + p_1 \left( (1 - \rho) + \rho \frac{\phi_i}{B} \frac{1}{x} \right) \right]} \\ &= \frac{p_1 \frac{\phi_i}{B} \frac{1}{x} + (1 - p_1) + (1 + \delta)}{(1 - p_1) + \frac{1}{1+\delta} \left[ (1 - p_1)^2 + p_1(1 - \rho) \right] + \frac{1}{1+\delta} p_1 \left[ (1 - p_1) + (1 + \delta + \rho) \right] \frac{\phi_i}{B} \frac{1}{x}}, \end{aligned}$$

which is lower for the resilient than for the non-resilient asset (i.e.,  $r_{R2}^{ND} < r_{N2}^{ND}$ ), because

$$\frac{\partial r_{i2}^{ND}}{\partial \phi_i} = -\frac{p_1}{xB} \frac{(1 + \delta + \rho) + (1 - p_1) + \frac{1}{1+\delta}(\rho - p_1)}{\left[ (1 - p_1) + \frac{1}{1+\delta} \left[ (1 - p_1)^2 + p_1(1 - \rho) \right] + \frac{1}{1+\delta} p_1 \left[ (1 - p_1) + (1 + \delta + \rho) \right] \frac{\phi_i}{B} \frac{1}{x} \right]^2} < 0.$$

Note that this expression is negative even with no disaster persistence ( $\rho = p_1$ ) or with negatively autocorrelated disasters ( $\rho < p_1$ , even in the limiting case  $\rho = 0$ ). However, it is larger in absolute value with persistence ( $\rho > p_1$ ). ■

This proposition is intuitive: once a disaster strikes, the hedge against disasters implicitly provided by the resilient asset pays off, so that it generates higher returns than the non-resilient asset, the more so the more persistent the disaster. In normal times this hedge is worthless, leading to cross-sectionally lower returns of the more resilient assets. Of these two opposite effects, the first one prevails in the assets' expected rate of return as of  $t = 1$ ,  $E(r_{i2})$ :

**Proposition 5 (Expected return differential at  $t = 1$ )** *The expected return of the non-resilient asset exceeds that of the resilient one, and the differential is increasing in disaster persistence  $\rho$  if risk aversion is sufficiently low, and is increasing in the disaster probability  $p_1$  in a neighborhood of zero.*

**Proof.** First, we compute the expected returns of the two assets as of  $t = 1$ :

$$\begin{aligned} 1 + E(r_{i2}) &= 1 + p_1 r_{i2}^D + (1 - p_1) r_{i2}^{ND} \\ &= \frac{p_1 \left[ (1 - \rho)x + (1 + \delta + \rho) \frac{\phi_i}{B} \right] + (1 - p_1) \left[ p_1 \frac{\phi_i}{B} \frac{1}{x} + (1 - p_1) + (1 + \delta) \right]}{(1 - p_1) + \frac{1}{1+\delta} \left[ (1 - p_1)^2 + p_1(1 - \rho) \right] + \frac{1}{1+\delta} p_1 \left[ (1 - p_1) + (1 + \delta + \rho) \right] \frac{\phi_i}{B} \frac{1}{x}} \end{aligned} \quad (19)$$

for  $i = N, R$ . This expression is lower for the resilient than for the non-resilient asset,

i.e.,  $E(r_{R2}) < E(r_{N2})$ , because

$$\begin{aligned}
\frac{\partial E(r_{i2})}{\partial \phi_i} &= p_1 \frac{\partial r_{i2}^D}{\partial \phi_i} + (1-p_1) \frac{\partial r_{i2}^{ND}}{\partial \phi_i} = \frac{p_1(1-p_1)}{B} \frac{1}{x} \\
&\times \frac{(1+\delta+\rho)x + (1-p_1)x + \frac{1}{1+\delta}(\rho-p_1)x - (1+\delta+\rho) - (1-p_1) - \frac{1}{1+\delta}(\rho-p_1)}{\left[ (1-p_1) + \frac{1}{1+\delta} [(1-p_1)^2 + p_1(1-\rho)] + \frac{1}{1+\delta} p_1 [(1-p_1) + (1+\delta+\rho)] \frac{\phi_i}{B} \frac{1}{x} \right]^2} \\
&= -\frac{p_1(1-p_1)}{B} \frac{1-x}{x} \\
&\times \frac{(1+\delta+\rho) + (1-p_1) + \frac{1}{1+\delta}(\rho-p_1)}{\left[ (1-p_1) + \frac{1}{1+\delta} [(1-p_1)^2 + p_1(1-\rho)] + \frac{1}{1+\delta} p_1 [(1-p_1) + (1+\delta+\rho)] \frac{\phi_i}{B} \frac{1}{x} \right]^2},
\end{aligned} \tag{20}$$

which is negative for  $p_1 \in (0, 1)$ .

Like the corresponding expressions for expected returns at  $t = 2$ , also this derivative vanishes in the risk-neutral case ( $x = 1$ ), as well as in the two polar cases  $p_1 = 0$  and  $p_1 = 1$ . This implies that, if the probability of a disaster rises from  $p_1 = 0$  to  $p_1 > 0$ , the expected return of the non-resilient asset rises more than that of the resilient one. Numerical simulations reveal that this is true more generally for reasonable prior probabilities.<sup>14</sup>

To analyze the differential impact of disaster persistence on the expected returns of the two assets, we compute the cross-derivative  $\partial^2 E(r_{i2}) / \partial \phi_i \partial \rho$ :

$$\begin{aligned}
\frac{\partial^2 E(r_{i2})}{\partial \phi_i \partial \rho} &= -\frac{p_1(1-p_1)(1-x)}{Bx(1+\delta)} \\
&\times \left\{ \frac{2 + \delta + 2p_1(1 - \frac{\phi_i}{B} \frac{1}{x}) [(1+\delta+\rho) + (1-p_1) + \frac{1}{1+\delta}(\rho-p_1)]}{\left[ (1-p_1) + \frac{1}{1+\delta} [(1-p_1)^2 + p_1(1-\rho)] + \frac{1}{1+\delta} p_1 [(1-p_1) + (1+\delta+\rho)] \frac{\phi_i}{B} \frac{1}{x} \right]^2} \right\}.
\end{aligned}$$

All of the terms inside the curly bracket are positive if  $1 > \frac{\phi_i}{B} \frac{1}{x}$ . Hence, a sufficient (but not necessary) condition for  $\partial^2 E(r_{i2}) / \partial \phi_i \partial \rho < 0$  is that  $x > \frac{\phi_i}{B}$ , i.e.  $\left(\frac{\bar{\phi}}{B}\right)^\gamma > \frac{\phi_i}{B}$ . Hence, for sufficiently low risk aversion  $\gamma$ , an increase in the perceived persistence of a disaster raises the expected return of the non-resilient asset more than that of the resilient one.<sup>15</sup> ■

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<sup>14</sup>For plausible parameter calibrations, numerical simulations show that an increase in the probability of a disaster increases the expected return of the non-resilient asset, as long as the prior disaster probability is below 30%. Since we are interested in the effects of rare disasters, this bound seems non-binding when deriving our empirical hypotheses.

<sup>15</sup>If we restrict preferences such that  $\lambda \geq 0$ , then this statement only holds for resilience values  $\phi_i < B$ , i.e. as long as even the resilient firm is not better off in a disaster.

## C Prices at $t = 1^-$ and realized returns at $t = 1$

Assume that at  $t = 1$  investors observe a signal about the probability of a disaster occurring at  $t = 2$ . For simplicity, assume that the signal can take one of two values, leading investors to either revise the probability from a prior  $p_{1-}$  to  $p_1 = p_h$  or to revise it down to  $p_1 = p_l$ . Suppose the former signal realization occurs with probability  $\pi_{1-}$  and the latter with probability  $(1 - \pi_{1-})$ . Rational expectations imply that the prior probability of a disaster is

$$p_{1-} = p_h \pi_{1-} + p_l (1 - \pi_{1-}).$$

Simply replacing  $p_1$  with  $p_{1-}$  in Equation (17) yields asset  $i$ 's equilibrium price in the first trading round of period 1,  $P_{i1-}$ , for  $i = N, R$ . The comparative statics of the price  $P_{i1-}$  with respect to resilience  $\phi_i$  is exactly as that of  $P_{i1}$ . Insofar as new information arrives at  $t = 1$  (i.e.,  $p_1 \neq p_{1-}$ ), the equilibrium price at  $t = 1$  in expression (17) will differ from its initial value  $P_{i1-}$ . By the law of iterated expectations  $P_{i1-} = E(P_{i1}|\Omega_0) = E[E(P_{i1}|\Omega_1)|\Omega_0]$ , so that the expected rate of return between  $t = 1^-$  and  $t = 1$ , conditional on information at  $t = 0$ , must be zero:  $E(r_{i1}^*|\Omega_0) = 0$ .

The revision of the probability of a disaster from  $p_{1-}$  to  $p_1$  affects the realized rates of return of the two assets at  $t = 1$ ,  $1 + r_{i1} \equiv \frac{P_{i1}}{P_{i1-}}$ , in the following way:

$$1 + r_{i1} = \frac{(1 - p_1) + p_1 \frac{\phi_i}{B} \frac{1}{x} + \frac{1}{1+\delta} \left[ (1 - p_1) \left( (1 - p_1) + p_1 \frac{\phi_i}{B} \frac{1}{x} \right) + p_1 \left( (1 - \rho) + \rho \frac{\phi_i}{B} \frac{1}{x} \right) \right]}{(1 - p_{1-}) + p_{1-} \frac{\phi_i}{B} \frac{1}{x} + \frac{1}{1+\delta} \left[ (1 - p_{1-}) \left( (1 - p_{1-}) + p_{1-} \frac{\phi_i}{B} \frac{1}{x} \right) + p_{1-} \left( (1 - \rho) + \rho \frac{\phi_i}{B} \frac{1}{x} \right) \right]}, \quad (21)$$

for  $i = N, R$ . From this expression, we can compute the impact of an upward revision of the posterior to  $p_1 > p_{1-}$  on the realized rate of return of asset  $i$ :

$$\frac{\partial r_{i1}}{\partial p_1} \propto -1 + \frac{\phi_i}{B} \frac{1}{x} + \frac{1}{1+\delta} \left[ -(1 - p_1) - (\rho - p_1) + (1 - 2p_1 + \rho) \frac{\phi_i}{B} \frac{1}{x} \right],$$

where the positive terms are those multiplied by  $\phi_i/B$ , implying that the increase in the probability of a disaster increases the realized return differential between the more resilient asset and the less resilient one:

$$\frac{\partial^2 r_{i1}}{\partial p_1 \partial \phi_i} \propto \frac{1}{B} \frac{1}{x} \left[ 1 + \frac{1}{1+\delta} (1 - 2p_1 + \rho) \right] > 0. \quad (22)$$

Hence:

**Proposition 6 (Realized return differential at  $t = 1$ )** *The realized return of the resilient asset at  $t = 1$  following an upward revision of the probability of a disaster ( $p_1 > p_{1-}$ ) exceeds that of the non-resilient asset.*

The above propositions imply the following two corollaries regarding the response of realized and expected returns in excess of the market portfolio to changes in the disaster probability. Note that in this model the realized returns over the market can also be interpreted as CAPM-adjusted realized returns: as the returns of two assets are only driven by disaster risk (albeit with different exposures), they both have a beta of one. Hence we refer to them as market-adjusted returns.

**Corollary 1 (Market-adjusted realized returns)** *An upward revision of the disaster probability leads to a positive market-adjusted realized return for the resilient asset and a negative market-adjusted realized return for the non-resilient one.*

**Proof.** We provide the proof for  $t = 1$ . The proof for an upward revision at time  $t = 2$  can be obtained analogously. Recall that the realized gross return on asset  $i$  at  $t = 1$  is given by  $1 + r_{i1} = \frac{P_{i1}}{P_{1-}}$  and is defined in Equation (21) above. Similarly we can define the gross return on the market at  $t = 1$ , given by  $1 + r_{M1} = \frac{P_{M1}}{P_{M1-}}$ , where  $P_{M1-} = (P_{r1-} + P_{N1-})/2$  and  $P_{M1} = (P_{r1} + P_{N1})/2$ .

Thus,  $1 + r_{M1}$  is identical to the right-hand-side of Equation (21), but with  $\bar{\phi} = \frac{\phi_R + \phi_N}{2}$  replacing  $\phi_i$ . Next, note that for  $\phi_R = \phi_N = \bar{\phi}$ , the realized gross return at  $t = 1$  on any asset  $i$  is equal to the market gross return. Since the cross-derivative  $\frac{\partial^2 r_{1i}}{\partial p_1 \partial \phi_i}$  is positive by Equation (22), an upward revision in  $p_1$  leads to an increase in  $r_{R1} - r_{M1}$  and a reduction in  $r_{N1} - r_{M1}$ , i.e., the market-adjusted realized rate of return of the resilient and non-resilient asset, respectively.

Going through the same logic, one can show that an upward revision of  $p_2$ , the disaster probability at  $t = 2$ , has the same qualitative effects on market-adjusted realized returns. ■

**Corollary 2 (Change in market-adjusted expected returns)** *An upward revision of the disaster probability reduces the market-adjusted expected return of the resilient assets, and raises it for non-resilient assets.*

**Proof.** We provide the proof for an upward revision of the disaster probability  $p_1$  at  $t = 1$ . The expected return of asset  $i$  is defined above by expression (19),

so that replacing  $\phi_i$  by  $\bar{\phi}$  in that expression yields the expected market return. In the proof of Proposition 5 we have established that if the probability of a disaster rises from  $p_1 = 0$  to  $p_1 > 0$ , then the expected return of the non-resilient asset rises more than that of the resilient one. Thus, it must also rise more than that of the market portfolio, which is by definition more resilient than the non-resilient asset. This establishes that the market-adjusted expected return of the non-resilient asset must increase in response to an increase of the probability  $p_1$  from zero. A symmetric argument establishes that the market-adjusted expected return of the resilient asset declines in response to an increase of the probability  $p_1$  from zero.

The proof for the response of expected market-adjusted returns to an upward revision of the disaster probability  $p_2$  at  $t = 2$  can be obtained by applying a similar argument. ■



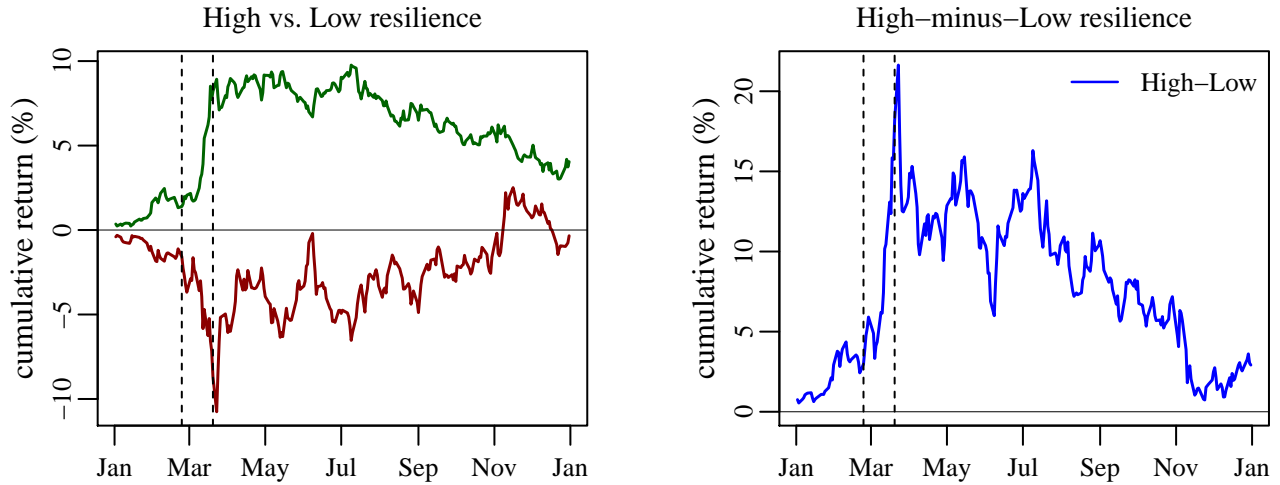
# Internet Appendix

This Appendix provides additional results referred to in the paper.

Figure A.1. Risk-adjusted returns of stocks with high and low work-from-home index values

This figure plots the cumulative risk-adjusted returns of portfolios sorted by firms' work-from-home index values for 2020. On any given day, we assign a firm to the 'High' portfolio if its 'work-from-home' index value (as defined by Bai et al., 2021) is above the median value and to the 'Low' portfolio if it is below. In Panel A, we present CAPM-adjusted returns, i.e. controlling for exposure to market risk. Panel B presents results controlling for the Fama-French five factor model exposures (i.e. market, size, value, investments, profitability). We plot the cumulative value-weighted portfolio returns for the 'High' portfolio (in green) and the Low portfolio (in red) as well as the High-Low differential return (in blue). The dashed vertical lines mark February 24 and March 20, the beginning and the end of the 'fever-period'.

Panel A. CAPM-adjusted



Panel B. FF5-adjusted

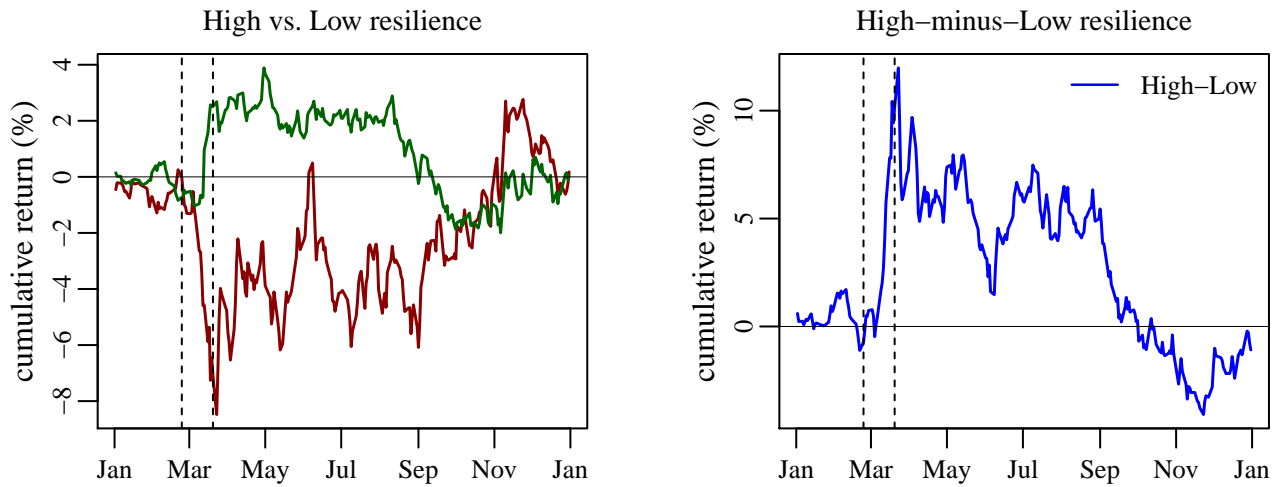
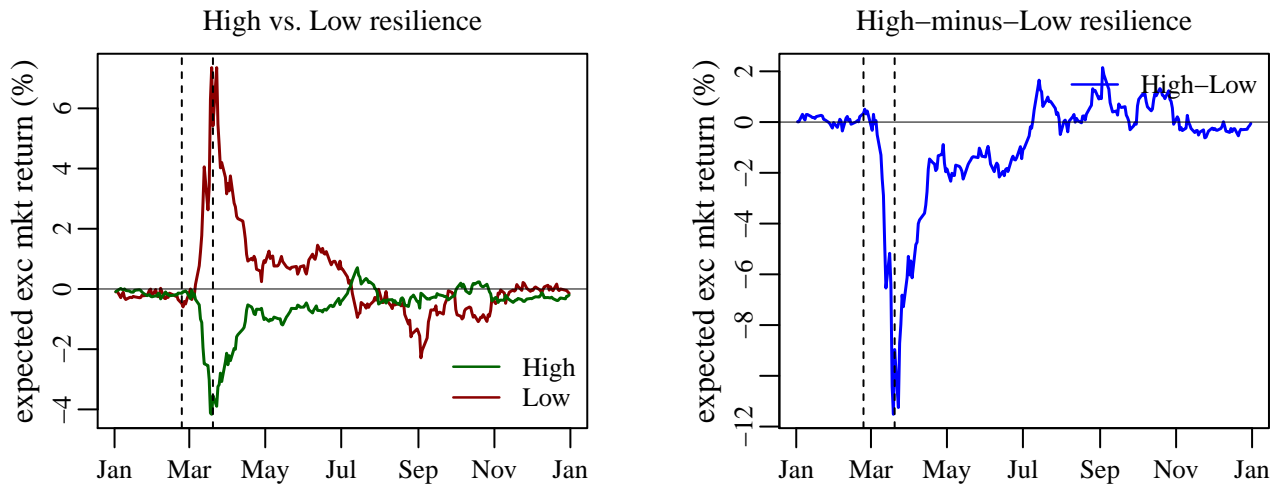


Figure A.2. Expected excess-market returns of stocks with high and low work-from-home index values

This figure plots the time-series of expected excess-market returns of portfolios sorted by firms' work-from-home index values for 2020. On any given day, we compute a firm's expected return in excess of the market from options data, using Equation (5), and assign the firm to the 'High' portfolio if its 'work-from-home' index value (as defined by Bai et al., 2021) is above the median value and to the 'Low' portfolio if it is below. In Panel A, we present results for a 30-day horizon. Panel B presents results for a 730-day horizon. We plot the cumulative value-weighted portfolio expected excess-market returns for the 'High' portfolio (in green) and the Low portfolio (in red) as well as the High-Low differential return (in blue). The dashed vertical lines mark February 24 and March 20, the beginning and the end of the 'fever-period'.

Panel A. 30-day horizon



Panel B. 730-day horizon

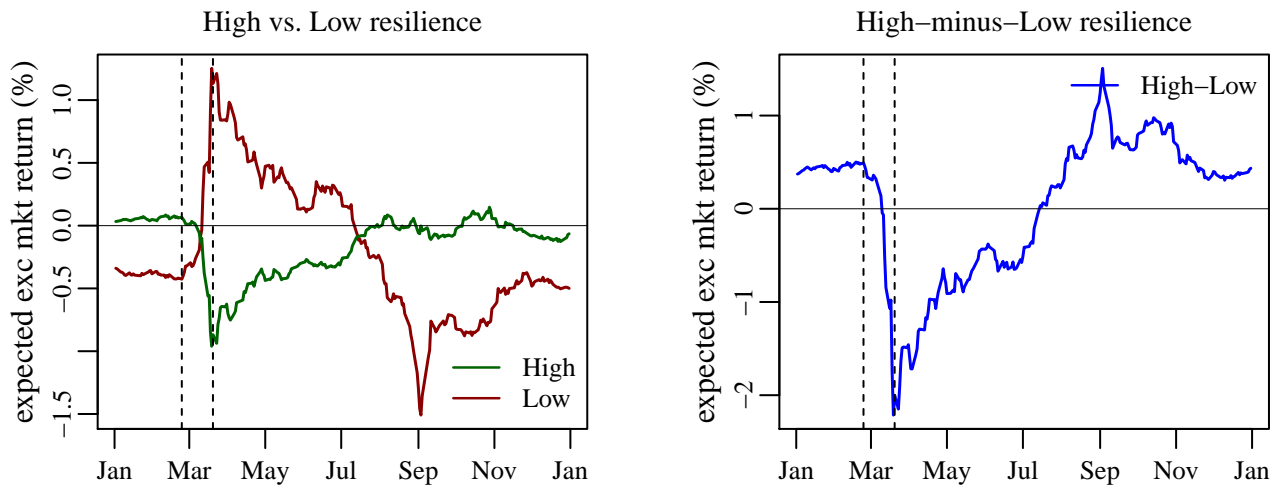
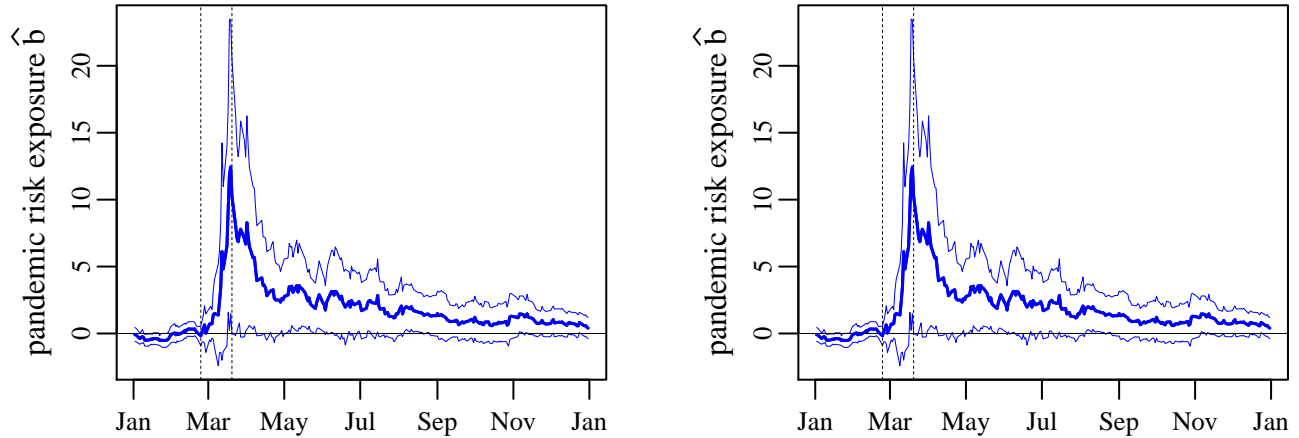


Figure A.3. Pandemic risk exposures and expected excess-market returns

This figure presents results from cross-sectional regressions of S&P 500 firms' expected excess-market returns on their pandemic risk exposures, measured by their cross-sectionally standardized KP scores. We run regressions every day of the year 2020 and plot the time series of the pandemic risk exposure coefficient estimate ( $\hat{b}$ , bold line) along with 95%-confidence intervals (thin lines) based on standard errors clustered by industries. Panel A presents results for expected excess market returns for a 30-day horizon (*p.a.*), Panel B results for a 730-day horizon (*p.a.*). Plots on the left represent results from univariate regressions, plots on the right include firms' FF5-exposures as control variables.

Panel A. 30-day horizon



Panel B. 730-day horizon

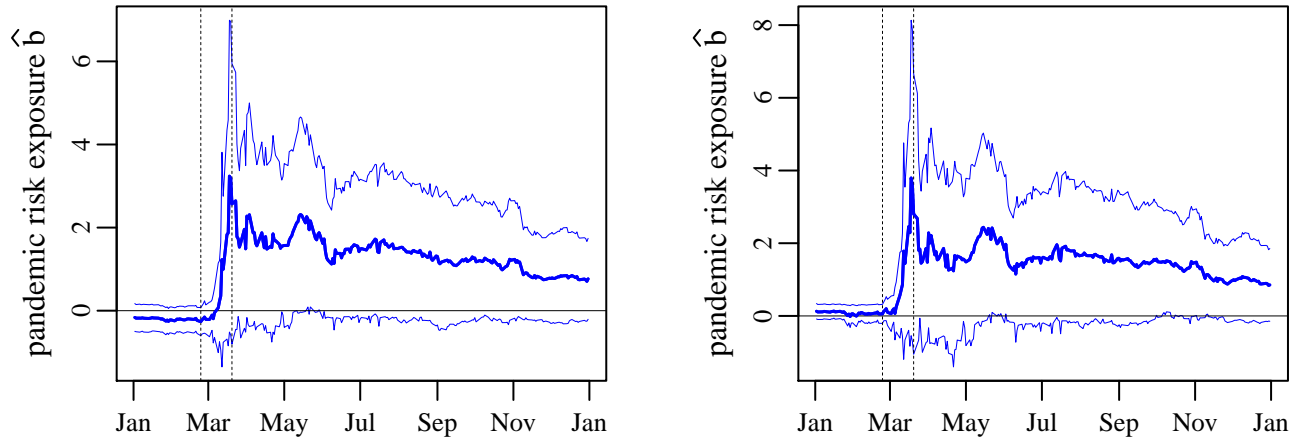
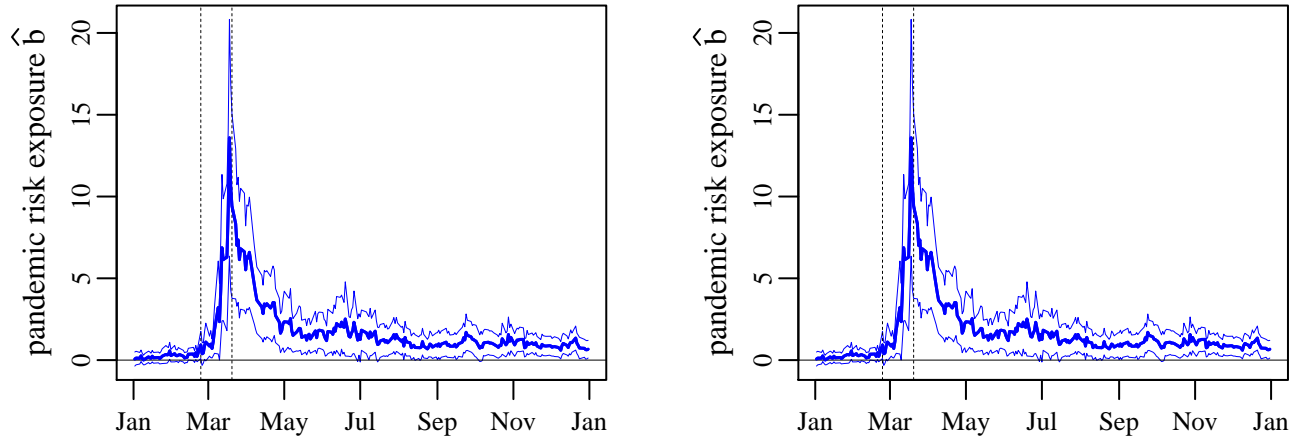


Figure A.4. Pandemic risk exposures and expected excess-market returns

This figure presents results from cross-sectional regressions of S&P 500 firms' expected excess-market returns on their pandemic risk exposures, measured by their cross-sectionally standardized work-from-home index provided by Bai et al. (2021). We run regressions every day of the year 2020 and plot the time series of the pandemic risk exposure coefficient estimate ( $\hat{b}$ , bold line) along with 95%-confidence intervals (thin lines) based on robust standard errors following White (1980). Panel A presents results for expected excess market returns for a 30-day horizon (*p.a.*), Panel B results for a 730-day horizon (*p.a.*). Plots on the left represent results from univariate regressions, plots on the right include firms' FF5-exposures as control variables.

Panel A. 30-day horizon



Panel B. 730-day horizon

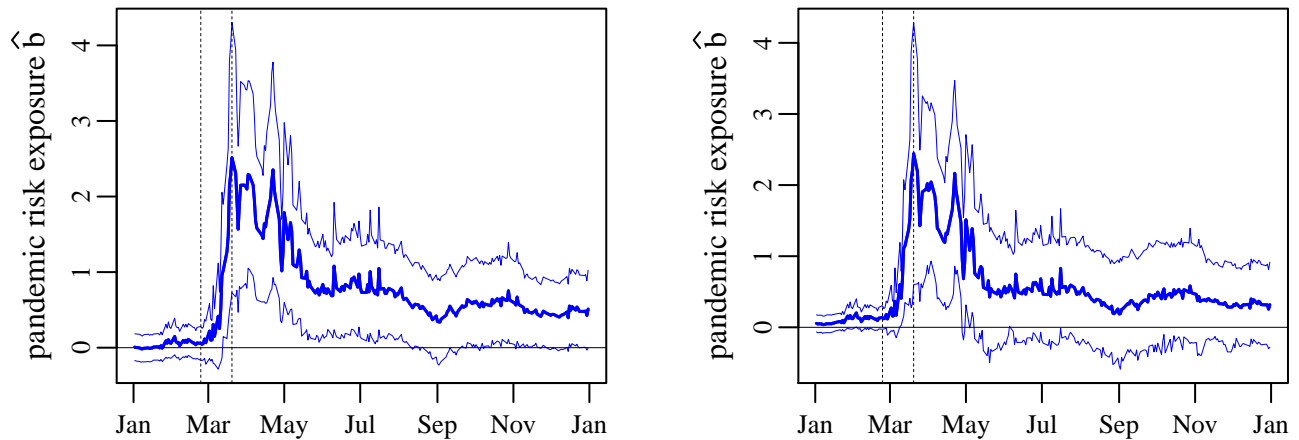
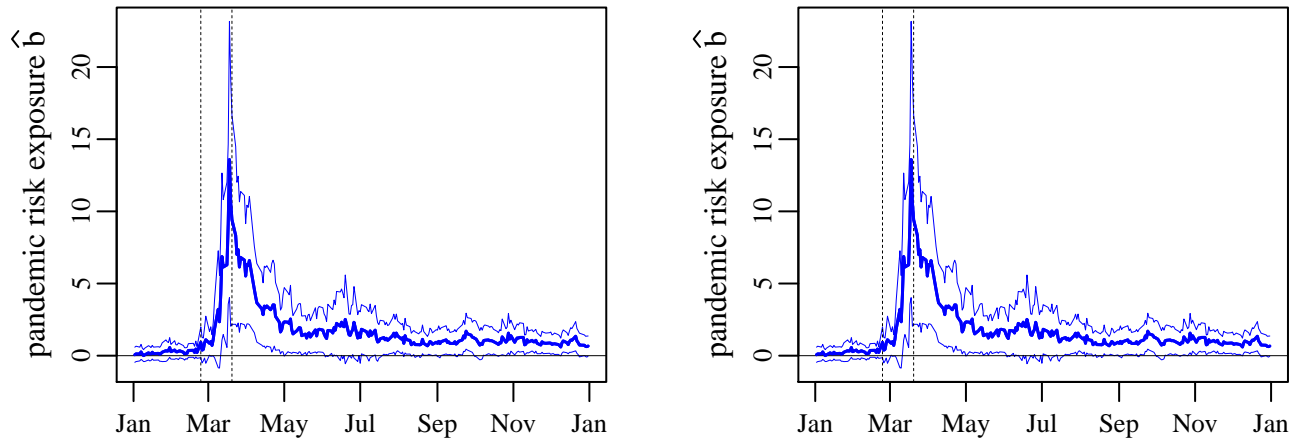


Figure A.5. Pandemic risk exposures and expected excess-market returns

This figure presents results from cross-sectional regressions of S&P 500 firms' expected excess-market returns on their pandemic risk exposures, measured by their cross-sectionally standardized work-from-home index provided by Bai et al. (2021). We run regressions every day of the year 2020 and plot the time series of the pandemic risk exposure coefficient estimate ( $\hat{b}$ , bold line) along with 95%-confidence intervals (thin lines) based on standard errors clustered by industries. Panel A presents results for expected excess market returns for a 30-day horizon (*p.a.*), Panel B results for a 730-day horizon (*p.a.*). Plots on the left represent results from univariate regressions, plots on the right include firms' FF5-exposures as control variables.

Panel A. 30-day horizon



Panel B. 730-day horizon

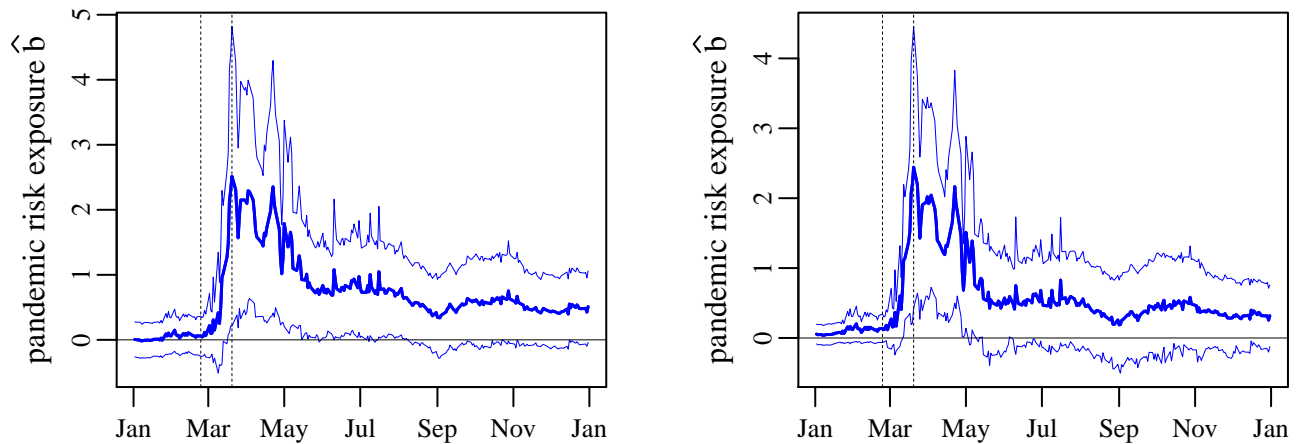


Figure A.6. Post-fever realized returns of low and high resilience firms

This figure plots firms' cumulatively realized FF5-adjusted returns in the post-fever period (y-axis) against changes in their expected returns during the fever period (x-axis). Green triangles and red bullets indicate firms that our market-based resilience classification has identified as high resilience and low resilience, respectively.

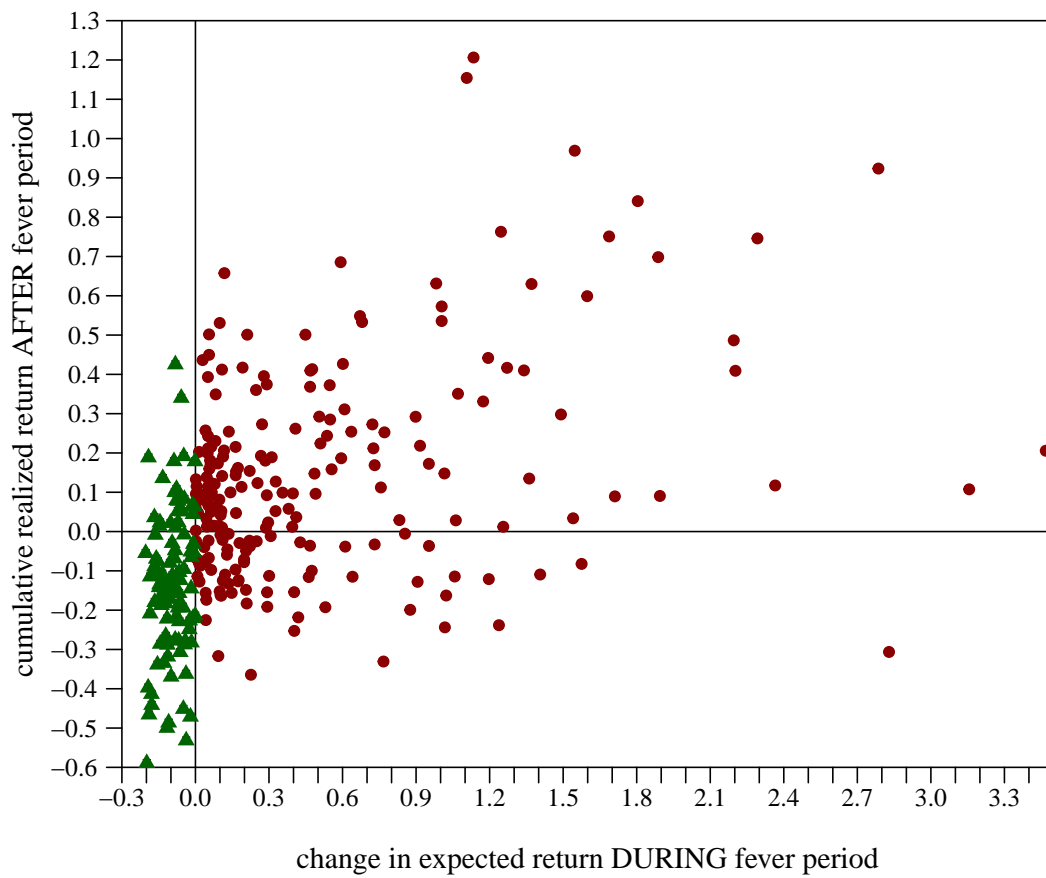


Table A.1: Measures of teleworkability, working at home and at the workplace, and business face-to-face interactions

This Table provides an overview of the empirical measures on which we base our analysis of stocks' disaster resilience. Panel A lists the communication-intensity and physical proximity measures suggested by [Koren and Pető \(2020\)](#) for 84 industries at the NAICS 3-digit level. Panel B lists the teleworkability measures provided by [Dingel and Neiman \(2020\)](#) for 24 industries at the NAICS 2-digit level and for 88 industries at the NAICS 3-digit level. Panel C lists the work at home and work at the workplace measures provided by [Hensvik et al. \(2020\)](#) for 310 industries at the NAICS 4-digit level. Panel D refers to the firm-level work-from-index proposed by [Bai et al. \(2021\)](#).

Panel A. <a href="#">Koren and Pető (2020)</a>	
'teamwork_share'	percentage of workers in teamwork-intensive occupations, i.e. internal communication
'customer_share'	percentage of workers in customer-facing occupations, i.e. external communication
'communication_share'	percentage of workers in teamwork-intensive and/or customer-facing occupations
'presence_share'	percentage of workers whose jobs require physical presence in close proximity to others
'affected_share'	percentage of workers in occupations that are communication-intensive and/or require physical presence in close proximity to others
Panel B. <a href="#">Dingel and Neiman (2020)</a> :	
'teleworkable_emp'	fraction of jobs that can be done from home estimated from O*Net data
'teleworkable_wage'	fraction of wages to jobs that can be done from home estimated from O*Net data
'teleworkable_manual_emp'	fraction of jobs that can be done from home based on manual classification by the authors
'teleworkable_manual_wage'	fraction of wages to jobs that can be done from home based on manual classification by the authors
Panel C. <a href="#">Hensvik et al. (2020)</a>	
'home'	fraction of respondents that work at home, based on the 'American Time Use Survey' (2011-2018)
'workplace'	fraction of respondents that work at workplace
'dur_home'	hours worked at home per day
'dur_workplace'	hours worked at workplace per day
'share_home'	hours worked at home divided by hours worked at home and at workplace
Panel D. <a href="#">Bai et al. (2021)</a>	
'wfh_index_qtr'	firm-level work-from-home index, based on merging job postings data from Burning Glass Technologies (BGT) with the data of <a href="#">Dingel and Neiman (2020)</a>



Table A.2: Industry composition of our sample

This table summarizes the industry composition of our sample of S&P 500 firms. For each industry we report its 3-digit NAICS code, its description, the number of firms in the respective industry and their average market capitalization (end of 2019, in billion), and the industry's ‘affected share’ as defined by [Koren and Pető \(2020\)](#).

NAICS	Description	Firms	Mkt Cap	KP score
211	Oil and gas extraction	12	23.31	24
212	Mining, except oil and gas	4	22.69	70
213	Support activities for mining	4	24.71	52
221	Utilities	29	31.35	43
236	Construction of buildings	3	15.16	22
237	Heavy and civil engineering construction	1	9.54	47
238	Specialty trade contractors	1	5.85	42
311	Food manufacturing	13	26.49	22
312	Miscellaneous nondurable goods manufacturing	8	93.32	35
314	Textile product mills	1	9.65	16
315	Apparel	7	10.46	12
321	Wood products	1	21.90	21
322	Paper and paper products	6	33.40	24
324	Petroleum and coal products	6	111.17	29
325	Chemicals	39	70.69	18
326	Plastics and rubber products	2	11.61	19
331	Primary metals	1	16.71	32
332	Fabricated metal products	5	16.50	20
333	Machinery	17	30.57	18
334	Computer and electronic products	52	76.58	9
335	Electrical equipment and appliances	3	13.24	15
336	Transportation equipment	16	53.16	17
337	Furniture and related products	2	7.89	13
339	Miscellaneous durable goods manufacturing	12	28.59	14
423	Wholesale trade: Durable goods	5	15.64	28
424	Wholesale trade: Nondurable goods	4	25.09	25
425	Electronic markets and agents and brokers	1	21.73	18
441	Motor vehicle and parts dealers	4	21.72	65
443	Electronics and appliance stores	1	22.59	61
444	Building material and garden supply stores	2	165.97	69
445	Food and beverage stores	1	22.94	63
446	Health and personal care stores	3	54.50	90
448	Clothing and clothing accessories stores	6	24.96	90
452	General merchandise stores	7	86.42	74
453	Miscellaneous store retailers	1	11.02	71
454	Nonstore retailers	1	941.03	36
481	Air transportation	5	22.18	57
482	Rail transportation	4	62.54	48
483	Water transportation	3	22.59	72
484	Truck transportation	3	12.79	72
486	Pipeline transportation	2	38.06	36
488	Support activities for transportation	1	13.34	43
492	Couriers and messengers	2	61.17	26
511	Publishing industries, except Internet	14	120.79	8
515	Broadcasting, except Internet	8	80.18	21
517	Telecommunications	4	154.42	47
518	Data processing, hosting and related services	11	138.68	14
519	Other information services	10	102.25	11
523	Securities, commodity contracts, investments, and funds and trusts	17	36.47	9
524	Insurance carriers and related activities	26	42.40	22
531	Real estate	31	24.70	39
532	Rental and leasing services	2	78.61	54
541	Professional and technical services	16	23.29	13
561	Administrative and support services	6	27.44	32
562	Waste management and remediation services	2	38.56	54
621	Ambulatory health care services	4	22.06	67
622	Hospitals	2	30.73	62
711	Performing arts and spectator sports	1	15.35	29
721	Accommodation	5	33.62	43
722	Food services and drinking places	5	65.05	53
812	Personal and laundry services	1	28.08	52

Table A.3: Summary statistics for realized returns at the industry level

For each industry, we report firms' average realized cumulative risk-adjusted returns during the fever and the post-fever period. For details on the industries, see Table A.2. The computation of risk-adjusted returns follows Table 1.

NAICS	Description	Fever period		Post-fever period	
		CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
211	Oil and gas extraction	-29.76	-9.77	-6.32	-6.11
212	Mining, except oil and gas	-19.32	-16.38	53.84	44.23
213	Support activities for mining	-37.94	-18.57	16.16	21.94
221	Utilities	-28.39	-32.49	20.77	17.66
236	Construction of buildings	-41.34	-45.69	68.27	54.07
237	Heavy and civil engineering construction	-32.36	-15.38	-29.60	-24.38
238	Specialty trade contractors	-3.48	12.72	51.49	50.52
311	Food manufacturing	-5.64	-7.07	7.83	4.43
312	Miscellaneous nondurable goods manufacturing	-12.68	-12.22	7.29	6.67
314	Textile product mills	-36.18	-27.35	41.31	39.55
315	Apparel	-15.38	0.37	8.07	7.52
321	Wood products	-28.35	-27.04	43.41	31.09
322	Paper and paper products	9.81	17.37	-11.74	-14.68
324	Petroleum and coal products	-24.55	-15.24	-14.17	-7.81
325	Chemicals	4.22	4.98	-7.41	-10.25
326	Plastics and rubber products	-6.67	-5.24	21.01	21.03
331	Primary metals	2.55	19.95	-11.69	-14.61
332	Fabricated metal products	-9.49	-5.48	7.11	3.48
333	Machinery	-1.66	8.26	-4.69	-5.00
334	Computer and electronic products	15.16	14.49	-12.56	-14.10
335	Electrical equipment and appliances	-1.50	11.00	4.64	-0.70
336	Transportation equipment	-16.45	-7.62	3.41	1.96
337	Furniture and related products	-15.22	-5.40	10.71	4.04
339	Miscellaneous durable goods manufacturing	-5.26	-11.17	7.04	-0.75
423	Wholesale trade: Durable goods	-9.63	-3.82	3.72	0.24
424	Wholesale trade: Nondurable goods	-7.23	-6.01	3.89	-4.51
425	Electronic markets and agents and brokers	-15.18	-18.74	38.57	36.02
441	Motor vehicle and parts dealers	-25.44	-24.56	32.37	28.73
443	Electronics and appliance stores	-8.21	4.03	0.30	-4.08
444	Building material and garden supply stores	-16.66	-14.54	26.06	26.80
445	Food and beverage stores	27.83	39.33	-27.30	-30.67
446	Health and personal care stores	2.10	8.52	-17.98	-24.95
448	Clothing and clothing accessories stores	-13.25	0.20	13.09	8.04
452	General merchandise stores	-4.64	2.03	7.77	10.82
453	Miscellaneous store retailers	5.26	8.43	12.34	8.29
454	Nonstore retailers	37.93	26.98	-15.83	-11.44
481	Air transportation	-39.04	-34.11	-0.67	3.60
482	Rail transportation	-4.59	6.11	1.76	1.90
483	Water transportation	-62.06	-59.22	49.93	52.05
484	Truck transportation	13.13	27.36	-7.53	-14.21
486	Pipeline transportation	-23.56	-20.41	-2.84	-2.30
488	Support activities for transportation	7.00	17.78	-5.25	-9.22
492	Couriers and messengers	25.63	43.66	2.90	-1.84
511	Publishing industries, except Internet	18.34	6.90	-6.94	-4.56
515	Broadcasting, except Internet	-16.84	-12.91	14.65	13.74
517	Telecommunications	-1.94	3.04	-8.85	-11.87
518	Data processing, hosting and related services	-1.70	-9.83	-1.74	0.99
519	Other information services	7.19	0.49	-11.95	-11.57
523	Securities, commodity contracts, investments, and funds and trusts	-0.18	10.50	-1.42	5.32
524	Insurance carriers and related activities	-16.05	-13.41	2.81	7.11
531	Real estate	-29.58	-34.80	18.64	10.13
532	Rental and leasing services	21.47	28.06	-12.41	-14.27
541	Professional and technical services	-10.26	-11.18	-0.37	-1.62
561	Administrative and support services	-5.36	-9.26	9.85	8.29
562	Waste management and remediation services	-11.36	-17.64	3.23	2.76
621	Ambulatory health care services	-11.12	-10.21	14.88	7.49
622	Hospitals	-27.33	-26.35	28.77	18.48
711	Performing arts and spectator sports	-31.80	-41.20	26.27	13.48
721	Accommodation	-17.92	-11.23	2.98	8.46
722	Food services and drinking places	-29.06	-34.46	58.94	55.86
812	Personal and laundry services	-13.31	-18.44	22.13	20.62

Table A.4: Summary statistics for changes in expected returns at the industry level

For each industry, we report averages of firms' changes in expected excess market returns for 30- and 730-day horizons during the fever and the post-fever period. All values reported are *p.a.* For details on the industries, see Table A.2. The computation of changes in expected excess market returns follows Table 2.

NAICS	Description	Fever period		Post-fever period	
		30-day	730-day	30-day	730-day
211	Oil and gas extraction	98.18	37.27	-88.01	-28.50
212	Mining, except oil and gas	19.29	10.34	-17.96	-8.80
213	Support activities for mining	115.65	42.21	-109.73	-37.75
221	Utilities	10.95	4.70	-11.19	-4.90
236	Construction of buildings	70.82	11.70	-67.96	-8.47
237	Heavy and civil engineering construction	101.75	48.40	-100.13	-33.71
238	Specialty trade contractors	11.40	8.96	-11.98	-8.07
311	Food manufacturing	-5.37	-0.92	4.78	-0.33
312	Miscellaneous nondurable goods manufacturing	-2.73	-0.38	1.20	-0.64
314	Textile product mills	27.92	12.38	-23.66	-8.07
315	Apparel	91.19	14.40	-90.50	-10.25
321	Wood products	60.82	13.16	-58.95	-12.40
322	Paper and paper products	7.75	1.72	-8.74	-2.34
324	Petroleum and coal products	28.71	6.50	-23.26	-3.73
325	Chemicals	5.27	2.65	-4.77	-2.14
326	Plastics and rubber products	64.37	9.90	-75.34	-10.99
331	Primary metals	32.35	1.60	-33.34	-2.14
332	Fabricated metal products	6.57	3.96	-6.80	-4.11
333	Machinery	21.32	7.61	-20.94	-7.29
334	Computer and electronic products	3.25	1.67	-3.75	-2.16
335	Electrical equipment and appliances	1.62	2.44	-6.76	-3.72
336	Transportation equipment	34.07	10.42	-32.75	-8.88
337	Furniture and related products	29.92	10.00	-36.97	-8.77
339	Miscellaneous durable goods manufacturing	8.61	3.56	-8.84	-3.87
423	Wholesale trade: Durable goods	17.24	8.96	-19.15	-8.69
424	Wholesale trade: Nondurable goods	6.96	0.04	-7.56	-0.20
425	Electronic markets and agents and brokers	24.72	11.08	-28.09	-13.58
441	Motor vehicle and parts dealers	23.67	6.98	-24.40	-7.55
443	Electronics and appliance stores	21.53	3.57	-27.81	-4.11
444	Building material and garden supply stores	1.92	-0.91	-4.93	-0.05
445	Food and beverage stores	-6.22	-2.79	1.44	0.60
446	Health and personal care stores	7.53	1.32	-9.32	-1.44
448	Clothing and clothing accessories stores	60.82	13.67	-60.13	-8.39
452	General merchandise stores	17.94	4.17	-17.63	-0.86
453	Miscellaneous store retailers	-4.51	-0.60	8.23	0.38
454	Nonstore retailers	-18.42	-3.67	18.72	3.99
481	Air transportation	225.59	39.22	-218.25	-27.93
482	Rail transportation	-2.88	-1.55	3.81	0.25
483	Water transportation	218.17	101.95	-204.17	-76.75
484	Truck transportation	-5.54	-0.26	5.81	-0.99
486	Pipeline transportation	68.58	10.80	-57.67	-10.20
488	Support activities for transportation	8.73	3.83	-9.22	-4.89
492	Couriers and messengers	-7.04	-1.99	6.35	1.91
511	Publishing industries, except Internet	2.41	11.09	-9.18	-11.79
515	Broadcasting, except Internet	26.75	6.05	-23.01	-4.65
517	Telecommunications	-5.35	-0.59	0.54	-0.33
518	Data processing, hosting and related services	8.28	2.95	-6.61	-2.30
519	Other information services	4.04	1.82	-4.19	-1.66
523	Securities, commodity contracts, investments, and funds and trusts	16.51	6.64	-17.03	-6.94
524	Insurance carriers and related activities	27.08	7.76	-26.84	-7.84
531	Real estate	31.72	12.71	-30.94	-8.34
532	Rental and leasing services	14.18	4.42	-12.99	-4.66
541	Professional and technical services	18.33	6.81	-18.55	-6.25
561	Administrative and support services	27.27	7.28	-28.45	-7.15
562	Waste management and remediation services	-3.09	-1.62	3.43	0.45
621	Ambulatory health care services	-2.23	3.34	2.03	-3.96
622	Hospitals	29.81	7.97	-29.79	-6.57
711	Performing arts and spectator sports	136.16	35.51	-137.25	-33.17
721	Accommodation	119.45	27.29	-116.32	-23.80
722	Food services and drinking places	28.41	4.32	-28.16	-4.18
812	Personal and laundry services	11.66	9.18	-15.31	-10.06

Table A.5: Risk-adjusted returns of stocks with high and low resilience to social distancing: KP

This table summarizes the results of firm-level cross-sectional regressions of cumulative risk-adjusted returns on resilience to disaster risk as in Table 1 but using the components of ‘affected\_share’ as defined by [Koren and Petó \(2020\)](#). For details on the variable definitions, see Table A.1.

Measuring resilience as 100 - ‘teamwork_share’				
	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	3.77 [1.72]* [0.62]	2.99 [1.38] [0.52]	-4.29 [-1.81]* [-0.96]	-4.49 [-1.86]* [-0.99]
Distancing	1.37 [6.06]*** [2.90]***	1.05 [4.69]*** [2.17]**	-0.93 [-3.57]*** [-2.32]**	-0.77 [-2.97]*** [-1.97]**
Adj- $R^2$	0.10	0.05	0.03	0.02
Firms	466	466	466	466
Measuring resilience as 100 - ‘customer_share’				
	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	-5.42 [-3.92]*** [-1.18]	-3.63 [-2.51]** [-0.82]	0.48 [0.31] [0.14]	-0.85 [-0.56] [-0.26]
Distancing	0.20 [2.90]*** [1.63]	0.18 [2.49]** [1.38]	-0.24 [-2.76]*** [-2.00]**	-0.22 [-2.63]*** [-1.84]*
Adj- $R^2$	0.02	0.02	0.02	0.02
Firms	466	466	466	466
Measuring resilience as 100 - ‘communication_share’				
	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	-3.22 [-1.99]** [-0.64]	-2.19 [-1.29] [-0.44]	-1.22 [-0.67] [-0.33]	-2.50 [-1.40] [-0.69]
Distancing	0.28 [3.66]*** [1.91]*	0.22 [2.81]*** [1.48]	-0.28 [-3.10]*** [-2.18]**	-0.26 [-2.98]*** [-2.02]**
Adj- $R^2$	0.04	0.02	0.03	0.03
Firms	466	466	466	466
Measuring resilience as 100 - ‘presence_share’				
	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	-1.89 [-1.35] [-0.45]	-0.61 [-0.42] [-0.16]	-1.24 [-0.78] [-0.40]	-1.80 [-1.13] [-0.55]
Distancing	0.59 [6.05]*** [2.68]***	0.52 [4.74]*** [2.03]**	-0.47 [-4.38]*** [-2.70]***	-0.38 [-3.55]*** [-2.16]**
Adj- $R^2$	0.11	0.08	0.05	0.03
Firms	466	466	466	466

Table A.6: Risk-adjusted returns of stocks with high and low resilience to social distancing: DN

This table summarizes the results of firm-level cross-sectional regressions of cumulative risk-adjusted returns on resilience to disaster risk as in Table 1, but instead using the measures provided by [Dingel and Neiman \(2020\)](#) to gauge the prevalence of work-from-home (WFH) relative to work-from-the-office/workplace (WFO). For details on the variable definitions, see Table A.1.

Measuring resilience by ‘teleworkable_emp’				
	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	-13.66 [-7.64]*** [-3.14]***	-8.49 [-4.38]*** [-1.83]*	11.02 [4.60]*** [2.65]***	6.60 [2.77]*** [1.61]
WFH vs WFO	0.12 [3.54]*** [1.48]	0.07 [2.02]** [0.90]	-0.17 [-4.20]*** [-2.76]***	-0.09 [-2.11]** [-1.32]
Adj- $R^2$	0.02	0.00	0.03	0.01
Firms	497	497	497	497
Measuring resilience by ‘teleworkable_wage’				
	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	-16.72 [-7.83]*** [-3.52]***	-11.38 [-4.86]*** [-2.16]**	15.23 [5.24]*** [3.16]***	9.99 [3.47]*** [2.08]**
WFH vs WFO	0.16 [4.34]*** [1.70]*	0.11 [2.99]*** [1.26]	-0.22 [-4.95]*** [-3.05]***	-0.14 [-3.01]*** [-1.73]*
Adj- $R^2$	0.03	0.01	0.05	0.02
Firms	497	497	497	497
Measuring resilience by ‘teleworkable_manual_emp’				
	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	-16.15 [-8.57]*** [-3.61]***	-11.18 [-5.42]*** [-2.22]**	13.67 [5.43]*** [3.23]***	8.52 [3.43]*** [2.10]**
WFH vs WFO	0.18 [4.81]*** [1.78]*	0.14 [3.48]*** [1.40]	-0.24 [-5.28]*** [-3.22]***	-0.14 [-2.93]*** [-1.65]*
Adj- $R^2$	0.04	0.02	0.05	0.02
Firms	497	497	497	497
Measuring resilience by ‘teleworkable_manual_wage’				
	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	-19.70 [-8.71]*** [-3.74]***	-14.68 [-5.87]*** [-2.48]**	18.20 [6.07]*** [3.73]***	12.27 [4.16]*** [2.54]**
WFH vs WFO	0.22 [5.52]*** [2.01]**	0.18 [4.30]*** [1.76]*	-0.29 [-5.98]*** [-3.73]***	-0.19 [-3.81]*** [-2.07]**
Adj- $R^2$	0.06	0.03	0.07	0.03
Firms	497	497	497	497

Table A.7: Risk-adjusted returns of stocks with high and low resilience to social distancing: HLR

This table summarizes the results of firm-level cross-sectional regressions of cumulative risk-adjusted returns on resilience to disaster risk as in Table 1, but instead using the measures provided by [Hensvik et al. \(2020\)](#) to gauge the prevalence of work-from-home (WFH) relative to work-from-the-office/workplace (WFO). For details on the variable definitions, see Table A.1.

Measuring resilience as 100 minus ‘workplace’				
	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	13.42 [2.02]** [0.94]	-3.20 [-0.51] [-0.21]	-17.24 [-2.45]** [-1.49]	-15.68 [-2.25]** [-1.44]
WFH vs WFO	0.27 [3.44]*** [1.71]*	0.03 [0.43] [0.19]	-0.26 [-3.00]*** [-1.93]*	-0.23 [-2.69]*** [-1.82]*
Adj- $R^2$	0.03	-0.00	0.02	0.01
Firms	475	475	475	475
Measuring resilience by ‘home’				
	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	-16.14 [-8.87]*** [-3.58]***	-6.41 [-3.08]*** [-1.12]	10.10 [4.14]*** [2.24]**	9.68 [4.11]*** [2.36]**
WFH vs WFO	0.30 [4.47]*** [1.45]	0.02 [0.33] [0.10]	-0.26 [-3.21]*** [-1.47]	-0.27 [-3.63]*** [-1.85]*
Adj- $R^2$	0.04	-0.00	0.02	0.02
Firms	475	475	475	475
Measuring resilience by 100 minus ‘dur_workplace’				
	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	8.56 [1.66]* [0.60]	-4.68 [-0.91] [-0.30]	-13.18 [-2.30]** [-1.13]	-12.87 [-2.38]** [-1.31]
WFH vs WFO	0.03 [3.54]*** [1.36]	0.00 [0.23] [0.08]	-0.02 [-3.01]*** [-1.57]	-0.02 [-2.98]*** [-1.76]*
Adj- $R^2$	0.02	-0.00	0.02	0.01
Firms	475	475	475	475
Measuring resilience by ‘dur_home’				
	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	-14.29 [-9.96]*** [-3.88]***	-7.88 [-5.27]*** [-1.85]*	8.20 [4.68]*** [2.55]**	7.10 [4.13]*** [2.27]**
WFH vs WFO	0.06 [5.01]*** [2.30]**	0.02 [2.17]** [0.80]	-0.05 [-3.93]*** [-2.31]**	-0.04 [-3.83]*** [-2.22]**
Adj- $R^2$	0.06	0.00	0.03	0.02
Firms	475	475	475	475
Measuring resilience by ‘share_home’				
	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	-14.97 [-9.91]*** [-4.03]***	-7.42 [-4.42]*** [-1.70]*	9.19 [4.71]*** [2.64]***	8.07 [4.22]*** [2.41]**
WFH vs WFO	0.36 [4.99]*** [1.94]*	0.09 [1.24] [0.43]	-0.32 [-3.82]*** [-2.02]**	-0.30 [-3.74]*** [-2.11]**
Adj- $R^2$	0.05	0.00	0.03	0.02
Firms	475	475	475	475

Table A.8: Risk-adjusted returns of stocks with high and low resilience to social distancing: Bai et al.

This table summarizes the results of firm-level cross-sectional regressions of cumulative risk-adjusted returns on resilience to disaster risk as in Table 1, but instead using the work-from-home measure provided by Bai et al. (2021) to gauge the prevalence of work-from-home (WFH) relative to work-from-the-office/workplace (WFO). For details on the variable definitions, see Table A.1.

	Fever period		Post-fever period	
	CAPM-adj	FF5-adj	CAPM-adj	FF5-adj
constant	−21.81 [−7.19]*** [−5.09]***	−16.57 [−4.74]*** [−3.18]***	19.55 [4.29]*** [3.25]***	13.88 [3.21]*** [2.39]**
WFH vs WFO	0.20 [4.54]*** [3.35]***	0.16 [3.29]*** [2.68]***	−0.25 [−3.88]*** [−3.11]***	−0.17 [−2.70]*** [−1.92]*
Adj- $R^2$	0.05	0.03	0.06	0.03
Firms	347	347	347	347

Table A.9: Expected excess-market returns of stocks with high and low resilience to social distancing: KP

This table summarizes the results of firm-level cross-sectional regressions of changes in expected excess market returns on resilience to disaster risk as in Table 2 but using the components of ‘affected\_share’ as defined by Koren and Pető (2020). For details on the variable definitions, see Table A.1.

Measuring resilience as 100 - ‘teamwork_share’										
	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	10.10 [1.91]* [1.00]	2.76 [1.08] [0.57]	1.68 [0.80] [0.43]	2.33 [1.09] [0.63]	3.35 [1.84]* [1.10]	-11.03 [-2.17]** [-1.15]	-3.01 [-1.31] [-0.70]	-1.81 [-1.00] [-0.54]	-2.37 [-1.25] [-0.76]	-3.21 [-2.07]** [-1.31]
Distancing	-1.59 [-2.77]*** [-1.53]	-0.85 [-2.99]*** [-1.57]	-0.77 [-3.17]*** [-1.61]	-0.71 [-2.91]*** [-1.56]	-0.52 [-2.63]*** [-1.51]	1.45 [2.64]*** [1.50]	0.72 [2.82]*** [1.52]	0.64 [3.05]*** [1.59]	0.60 [2.78]*** [1.54]	0.41 [2.44]** [1.48]
Adj- $R^2$	0.02	0.03	0.04	0.03	0.02	0.02	0.03	0.04	0.03	0.02
Firms	466	466	466	466	466	466	466	466	466	466

Measuring resilience as 100 - ‘customer_share’										
	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	19.32 [6.61]*** [3.31]***	7.85 [6.07]*** [2.63]***	7.13 [6.37]*** [2.76]***	8.05 [6.84]*** [3.14]***	7.65 [7.54]*** [3.81]***	-18.91 [-6.69]*** [-3.46]***	-7.23 [-6.42]*** [-2.82]***	-6.46 [-6.88]*** [-3.00]***	-7.43 [-7.35]*** [-3.44]***	-6.89 [-8.26]*** [-4.42]***
Distancing	-0.33 [-1.87]* [-1.22]	-0.16 [-2.18]** [-1.27]	-0.09 [-1.58] [-0.98]	-0.04 [-0.81] [-0.52]	-0.02 [-0.47] [-0.34]	0.34 [1.95]* [1.28]	0.14 [2.12]** [1.21]	0.07 [1.46] [0.88]	0.02 [0.43] [0.27]	-0.00 [-0.10] [-0.07]
Adj- $R^2$	0.01	0.01	0.00	-0.00	-0.00	0.01	0.01	0.00	-0.00	-0.00
Firms	466	466	466	466	466	466	466	466	466	466

Measuring resilience as 100 - ‘communication_share’										
	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	15.17 [4.54]*** [2.52]**	5.83 [4.07]*** [1.96]**	5.49 [4.63]*** [2.26]**	6.72 [5.48]*** [2.81]***	6.70 [6.03]*** [3.37]***	-15.00 [-4.61]*** [-2.63]***	-5.49 [-4.36]*** [-2.12]**	-5.09 [-5.11]*** [-2.50]**	-6.35 [-6.05]*** [-3.15]***	-6.21 [-6.78]*** [-4.00]***
Distancing	-0.49 [-2.60]*** [-1.69]*	-0.24 [-2.98]*** [-1.75]*	-0.16 [-2.68]*** [-1.71]*	-0.10 [-2.07]** [-1.41]	-0.07 [-1.45] [-1.09]	0.48 [2.62]*** [1.72]*	0.21 [2.86]*** [1.64]	0.13 [2.54]** [1.57]	0.07 [1.76]* [1.16]	0.03 [0.90] [0.69]
Adj- $R^2$	0.02	0.03	0.02	0.01	0.00	0.02	0.02	0.02	0.00	-0.00
Firms	466	466	466	466	466	466	466	466	466	466

Measuring resilience as 100 - ‘presence_share’										
	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	18.05 [5.57]*** [2.97]***	7.00 [4.55]*** [2.36]**	5.33 [4.33]*** [2.33]**	5.36 [4.17]*** [2.45]**	4.80 [4.05]*** [2.51]**	-18.45 [-5.85]*** [-3.16]***	-6.81 [-4.96]*** [-2.61]***	-5.09 [-4.85]*** [-2.65]***	-5.14 [-4.63]*** [-2.78]***	-4.52 [-4.67]*** [-3.01]***
Distancing	-0.56 [-2.10]** [-1.19]	-0.30 [-2.13]** [-1.19]	-0.28 [-2.43]** [-1.36]	-0.30 [-2.43]** [-1.41]	-0.29 [-2.42]** [-1.45]	0.49 [1.94]* [1.11]	0.23 [1.92]* [1.08]	0.22 [2.25]** [1.28]	0.23 [2.26]** [1.34]	0.21 [2.28]** [1.42]
Adj- $R^2$	0.02	0.02	0.03	0.04	0.05	0.01	0.02	0.03	0.03	0.04
Firms	466	466	466	466	466	466	466	466	466	466



Table A.10: Expected excess-market returns of stocks with high and low resilience to social distancing: DN

This table summarizes the results of firm-level cross-sectional regressions changes in expected excess market returns on resilience to disaster risk as in Table 1, but instead using the measures provided by [Dingel and Neiman \(2020\)](#) to gauge the prevalence of work-from-home (WFH) relative to work-from-the-office/workplace (WFO). For details on the variable definitions, see Table A.1.

Measuring resilience by ‘teleworkable_emp’										
	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	34.82 [6.80]*** [3.61]***	14.02 [5.87]*** [3.10]***	11.34 [6.31]*** [3.43]***	10.24 [6.25]*** [3.62]***	9.02 [5.91]*** [3.63]***	-33.73 [-6.78]*** [-3.62]***	-12.47 [-5.78]*** [-3.05]***	-9.80 [-6.36]*** [-3.46]***	-8.67 [-6.25]*** [-3.69]***	-7.09 [-5.74]*** [-3.68]***
WFH vs WFO	-0.23 [-2.68]*** [-1.53]	-0.08 [-2.14]** [-1.20]	-0.06 [-2.15]** [-1.29]	-0.03 [-1.12] [-0.81]	-0.02 [-0.82] [-0.60]	0.21 [2.56]** [1.50]	0.07 [1.94]* [1.10]	0.05 [1.96]** [1.19]	0.02 [0.74] [0.55]	0.00 [0.15] [0.12]
Adj- $R^2$	0.01	0.01	0.01	0.00	-0.00	0.01	0.00	0.00	-0.00	-0.00
Firms	497	497	497	497	497	497	497	497	497	497

Measuring resilience by ‘teleworkable_wage’										
	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	36.18 [6.17]*** [3.45]***	14.67 [5.34]*** [2.93]***	11.82 [5.61]*** [3.19]***	10.51 [5.30]*** [3.24]***	9.26 [4.92]*** [3.16]***	-34.99 [-6.16]*** [-3.47]***	-12.97 [-5.25]*** [-2.87]***	-10.15 [-5.65]*** [-3.22]***	-8.82 [-5.24]*** [-3.27]***	-7.18 [-4.70]*** [-3.15]***
WFH vs WFO	-0.21 [-2.47]** [-1.42]	-0.08 [-2.02]** [-1.12]	-0.06 [-1.97]** [-1.13]	-0.03 [-1.03] [-0.67]	-0.02 [-0.77] [-0.53]	0.20 [2.37]** [1.40]	0.07 [1.83]* [1.03]	0.05 [1.79]* [1.05]	0.02 [0.68] [0.46]	0.00 [0.18] [0.13]
Adj- $R^2$	0.01	0.01	0.00	0.00	-0.00	0.01	0.00	0.00	-0.00	-0.00
Firms	497	497	497	497	497	497	497	497	497	497

Measuring resilience by ‘teleworkable_manual_emp’										
	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	36.02 [7.10]*** [3.96]***	14.86 [6.27]*** [3.42]***	12.17 [6.62]*** [3.68]***	11.22 [6.41]*** [3.76]***	9.78 [6.05]*** [3.73]***	-34.83 [-7.06]*** [-3.98]***	-13.04 [-6.12]*** [-3.35]***	-10.38 [-6.58]*** [-3.69]***	-9.41 [-6.28]*** [-3.77]***	-7.60 [-5.72]*** [-3.74]***
WFH vs WFO	-0.27 [-3.06]*** [-1.76]*	-0.11 [-2.71]*** [-1.53]	-0.09 [-2.80]*** [-1.69]*	-0.06 [-1.78]* [-1.26]	-0.04 [-1.38] [-0.97]	0.25 [2.90]*** [1.72]*	0.09 [2.37]** [1.37]	0.07 [2.48]** [1.52]	0.04 [1.29] [0.95]	0.02 [0.60] [0.45]
Adj- $R^2$	0.01	0.01	0.01	0.00	0.00	0.01	0.01	0.01	0.00	-0.00
Firms	497	497	497	497	497	497	497	497	497	497

Measuring resilience by ‘teleworkable_manual_wage’										
	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	36.36 [6.39]*** [3.73]***	15.16 [5.67]*** [3.19]***	12.49 [5.92]*** [3.40]***	11.60 [5.59]*** [3.38]***	10.12 [5.16]*** [3.25]***	-35.07 [-6.36]*** [-3.76]***	-13.17 [-5.51]*** [-3.12]***	-10.57 [-5.86]*** [-3.41]***	-9.64 [-5.43]*** [-3.36]***	-7.79 [-4.84]*** [-3.20]***
WFH vs WFO	-0.22 [-2.56]** [-1.46]	-0.09 [-2.31]** [-1.27]	-0.08 [-2.41]** [-1.39]	-0.06 [-1.63] [-1.06]	-0.04 [-1.28] [-0.84]	0.21 [2.42]** [1.42]	0.07 [1.97]** [1.11]	0.06 [2.10]** [1.24]	0.04 [1.19] [0.80]	0.02 [0.61] [0.42]
Adj- $R^2$	0.01	0.01	0.01	0.00	0.00	0.01	0.00	0.01	0.00	-0.00
Firms	497	497	497	497	497	497	497	497	497	497

Table A.11: Expected excess-market returns of stocks with high and low resilience to social distancing: HLR

This table summarizes the results of firm-level cross-sectional regressions of changes in expected excess market returns on resilience to disaster risk as in Table 1, but instead using the measures provided by Hensvik et al. (2020) to gauge the prevalence of work-from-home (WFH) relative to work-from-the-office/workplace (WFO). For details on the variable definitions, see Table A.1.

Measuring resilience as 100 minus ‘workplace’										
	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	30.44 [1.84]* [1.09]	14.32 [1.79]* [1.02]	10.96 [1.68]* [0.98]	10.89 [1.63] [0.99]	11.03 [1.79]* [1.09]	-30.61 [-1.94]* [-1.16]	-12.75 [-1.82]* [-1.06]	-9.14 [-1.66]* [-0.99]	-9.00 [-1.58] [-0.99]	-8.59 [-1.77]* [-1.13]
WFH vs WFO	0.07 [0.38] [0.23]	0.05 [0.51] [0.29]	0.03 [0.39] [0.22]	0.03 [0.34] [0.20]	0.04 [0.51] [0.31]	-0.08 [-0.45] [-0.27]	-0.04 [-0.48] [-0.27]	-0.02 [-0.29] [-0.17]	-0.01 [-0.22] [-0.13]	-0.02 [-0.34] [-0.22]
Adj- $R^2$	-0.00	-0.00	-0.00	-0.00	-0.00	-0.00	-0.00	-0.00	-0.00	-0.00
Firms	475	475	475	475	475	475	475	475	475	475
Measuring resilience by ‘home’										
	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	34.49 [6.63]*** [4.02]***	14.97 [6.22]*** [3.32]***	12.26 [6.32]*** [3.28]***	12.09 [6.41]*** [3.39]***	11.05 [6.36]*** [3.73]***	-33.08 [-6.63]*** [-4.12]***	-13.67 [-6.42]*** [-3.49]***	-10.97 [-6.67]*** [-3.55]***	-10.95 [-6.89]*** [-3.73]***	-9.68 [-7.05]*** [-4.43]***
WFH vs WFO	-0.40 [-2.36]** [-1.73]*	-0.18 [-2.39]** [-1.52]	-0.15 [-2.48]** [-1.56]	-0.13 [-2.25]** [-1.43]	-0.12 [-2.21]** [-1.39]	0.37 [2.24]** [1.67]*	0.16 [2.44]** [1.65]*	0.13 [2.61]*** [1.77]*	0.12 [2.40]** [1.69]*	0.11 [2.39]** [1.76]*
Adj- $R^2$	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Firms	475	475	475	475	475	475	475	475	475	475
Measuring resilience by 100 minus ‘dur_workplace’										
	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	29.11 [2.35]** [1.39]	13.44 [2.23]** [1.22]	9.57 [1.90]* [1.05]	9.79 [1.83]* [1.08]	10.21 [2.18]** [1.32]	-30.21 [-2.54]** [-1.55]	-11.87 [-2.24]** [-1.28]	-7.75 [-1.81]* [-1.04]	-7.82 [-1.68]* [-1.05]	-7.80 [-2.04]** [-1.38]
WFH vs WFO	0.01 [0.41] [0.23]	0.00 [0.53] [0.27]	0.00 [0.22] [0.11]	0.00 [0.22] [0.12]	0.00 [0.49] [0.28]	-0.01 [-0.57] [-0.34]	-0.00 [-0.46] [-0.25]	-0.00 [-0.04] [-0.02]	-0.00 [-0.01] [-0.00]	-0.00 [-0.22] [-0.14]
Adj- $R^2$	-0.00	-0.00	-0.00	-0.00	-0.00	-0.00	-0.00	-0.00	-0.00	-0.00
Firms	475	475	475	475	475	475	475	475	475	475
Measuring resilience by ‘dur_home’										
	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	29.02 [7.00]*** [4.05]***	13.02 [7.31]*** [3.64]***	10.64 [7.39]*** [3.64]***	10.81 [8.08]*** [3.92]***	9.91 [8.29]*** [4.51]***	-28.07 [-7.09]*** [-4.13]***	-11.80 [-7.45]*** [-3.73]***	-9.39 [-7.71]*** [-3.80]***	-9.62 [-8.57]*** [-4.14]***	-8.52 [-9.08]*** [-5.04]***
WFH vs WFO	-0.05 [-1.42] [-1.17]	-0.03 [-2.27]** [-1.56]	-0.02 [-2.34]** [-1.59]	-0.02 [-2.71]*** [-1.75]*	-0.02 [-2.70]*** [-1.85]*	0.04 [1.35] [1.11]	0.02 [2.19]** [1.54]	0.02 [2.30]** [1.61]	0.02 [2.78]*** [1.84]*	0.02 [2.79]*** [2.05]**
Adj- $R^2$	0.01	0.01	0.01	0.01	0.01	0.00	0.01	0.01	0.01	0.01
Firms	475	475	475	475	475	475	475	475	475	475
Measuring resilience by ‘share_home’										
	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	29.29 [7.50]*** [4.11]***	12.76 [6.98]*** [3.44]***	10.56 [7.02]*** [3.40]***	10.71 [7.36]*** [3.60]***	9.92 [7.55]*** [4.23]***	-28.21 [-7.57]*** [-4.22]***	-11.58 [-7.19]*** [-3.57]***	-9.36 [-7.39]*** [-3.60]***	-9.59 [-7.84]*** [-3.84]***	-8.57 [-8.30]*** [-4.80]***
WFH vs WFO	-0.28 [-1.67]* [-1.21]	-0.13 [-1.78]* [-1.15]	-0.12 [-1.97]** [-1.27]	-0.11 [-1.99]** [-1.31]	-0.10 [-2.12]** [-1.43]	0.25 [1.54] [1.13]	0.11 [1.73]* [1.16]	0.10 [1.97]** [1.32]	0.10 [2.03]** [1.42]	0.09 [2.16]** [1.65]*
Adj- $R^2$	0.00	0.00	0.00	0.00	0.01	0.00	0.00	0.00	0.00	0.01
Firms	475	475	475	475	475	475	475	475	475	475

Table A.12: Expected excess-market returns of stocks with high and low resilience to social distancing: Bai et al.

This table summarizes the results of firm-level cross-sectional regressions of changes in expected excess market returns on resilience to disaster risk as in Table 2, but instead using the work-from-home measure provided by Bai et al. (2021) to gauge the prevalence of work-from-home (WFH) relative to work-from-the-office/workplace (WFO). For details on the variable definitions, see Table A.1.

	Fever period					Post-fever period				
	30	91	182	365	730	30	91	182	365	730
constant	44.89 [5.57]*** [4.17]***	19.41 [4.91]*** [3.40]***	16.86 [5.40]*** [3.80]***	16.05 [5.08]*** [3.67]***	13.75 [5.23]*** [3.84]***	-45.24 [-5.71]*** [-4.25]***	-18.07 [-4.97]*** [-3.48]***	-15.07 [-5.45]*** [-3.91]***	-14.19 [-4.90]*** [-3.59]***	-11.66 [-4.87]*** [-3.71]***
WFH vs WFO	-0.34 [-3.08]*** [-2.42]**	-0.15 [-2.91]*** [-2.18]**	-0.14 [-3.44]*** [-2.62]***	-0.12 [-3.03]*** [-2.33]**	-0.10 [-2.86]*** [-2.21]**	0.35 [3.24]*** [2.52]**	0.14 [2.99]*** [2.21]**	0.13 [3.50]*** [2.64]***	0.11 [2.92]*** [2.21]**	0.08 [2.59]*** [1.99]**
Adj- $R^2$	0.03	0.03	0.04	0.03	0.03	0.03	0.03	0.04	0.03	0.02
Firms	347	347	347	347	347	347	347	347	347	347

Table A.13: Predictive regressions for realized returns during the post-fever period

The table presents results of regressing S&P 500 firms' post-fever period realized returns on changes in their fever period expected returns. We present results separately for low resilience firms (Panel A) and high resilience firms (Panel B), where the resilience classification is based on firms' asset price responses during the fever-period. We identify low-resilience firms as those which, during the fever period ( $F$ ), featured negative realized cumulative FF5-adjusted returns (i.e.,  $\text{ff5}^F < 0$ ) and increases in one-month expected excess-market returns (i.e.,  $\Delta E^F > 0$ ). Conversely, we identify high-resilience firms as those featuring positive realized cumulative risk-adjusted returns (i.e.,  $\text{ff5}^F > 0$ ) and decreases in expected excess-market returns (i.e.,  $\Delta E^F < 0$ ). We present results for predictive regressions of firms' post-fever FF5-adjusted returns on their fever period changes in expected excess market returns, using horizons of 30, 91, 182, 365, and 730 days. We report regression coefficient estimates and two sets of  $t$ -statistics: the first is based on robust standard errors following [White \(1980\)](#), whereas the second is based on standard errors clustered at the NAICS 3-digit-code industry level.

Panel A. Low-resilience firms					
	30	91	182	365	730
constant	6.27 [3.20] <sup>***</sup> [2.56] <sup>**</sup>	7.70 [3.96] <sup>***</sup> [3.12] <sup>***</sup>	7.85 [4.20] <sup>***</sup> [3.41] <sup>***</sup>	8.75 [4.81] <sup>***</sup> [4.08] <sup>***</sup>	8.63 [4.47] <sup>***</sup> [3.62] <sup>***</sup>
$\Delta E_T^F$	0.14 [3.54] <sup>***</sup> [2.84] <sup>***</sup>	0.27 [3.08] <sup>***</sup> [2.41] <sup>**</sup>	0.33 [3.20] <sup>***</sup> [2.58] <sup>***</sup>	0.28 [3.13] <sup>***</sup> [2.70] <sup>***</sup>	0.31 [3.20] <sup>***</sup> [2.95] <sup>***</sup>
Adj $R^2$	0.11	0.10	0.09	0.07	0.06
Firms	213	213	213	213	213
Panel B. High-resilience firms					
	30	91	182	365	730
constant	-8.35 [-2.15] <sup>**</sup> [-1.84] <sup>*</sup>	-8.10 [-2.74] <sup>***</sup> [-3.09] <sup>***</sup>	-9.63 [-3.73] <sup>***</sup> [-3.71] <sup>***</sup>	-11.23 [-5.24] <sup>***</sup> [-4.51] <sup>***</sup>	-12.84 [-6.60] <sup>***</sup> [-5.26] <sup>***</sup>
$\Delta E_T^F$	0.56 [1.56] [1.22]	1.41 [2.38] <sup>**</sup> [2.17] <sup>**</sup>	1.54 [2.04] <sup>**</sup> [1.82] <sup>*</sup>	1.40 [1.94] <sup>*</sup> [1.63]	0.54 [0.98] [0.90]
Adj $R^2$	0.02	0.04	0.03	0.02	-0.00
Firms	98	98	98	98	98

Table A.14: Predictive regressions for changes in expected returns during the post-fever period

This table presents results of regressing S&P 500 firms' post-fever period changes in expected returns on changes in their fever period expected returns. We present results separately for low resilience firms (Panel A) and high resilience firms (Panel B), where the resilience classification is based on firms' asset price responses during the fever-period, i.e. from Feb 24 to Mar 20, 2020. We identify low-resilience firms as those which, during the fever period ( $F$ ), featured negative realized cumulative FF5-adjusted returns (i.e.,  $\text{ff5}^F < 0$ ) and increases in one-month expected excess-market returns (i.e.,  $\Delta E^F > 0$ ). Conversely, we identify high-resilience firms as those featuring positive realized cumulative risk-adjusted returns (i.e.,  $\text{ff5}^F > 0$ ) and decreases in expected excess-market returns (i.e.,  $\Delta E^F < 0$ ). We present results for predictive regressions of firms' post-fever changes in expected excess market returns on their fever period changes in expected excess market returns, using horizons of 30, 91, 182, 365, and 730 days. We report regression coefficients and two sets of  $t$ -statistics: the first is based on robust standard errors following [White \(1980\)](#), whereas the second is based on standard errors clustered at the NAICS 3-digit-code industry level. For both types of standard errors, we also present  $p$ -values for testing the null hypothesis that the regression coefficient equals  $-1$ .

Panel A. Low-resilience firms					
	30	91	182	365	730
constant	−0.35 [−0.68] [−0.64]	0.08 [0.26] [0.21]	−0.03 [−0.12] [−0.09]	0.12 [0.30] [0.32]	−0.27 [−0.62] [−0.56]
$\Delta E_T^F$	−0.96 [−142.88]*** [−110.99]***	−0.88 [−56.14]*** [−49.80]***	−0.84 [−50.98]*** [−56.21]***	−0.85 [−38.04]*** [−37.94]***	−0.79 [−26.06]*** [−22.55]***
$p(H_0 : b = -1)$	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00
Adj $R^2$	0.98	0.98	0.97	0.95	0.89
Firms	213	213	213	213	213
Panel B. High-resilience firms					
	30	91	182	365	730
constant	−0.12 [−0.25] [−0.30]	−0.96 [−5.91]*** [−7.89]***	−0.98 [−8.97]*** [−8.85]***	−0.85 [−8.82]*** [−8.08]***	−0.87 [−8.78]*** [−5.93]***
$\Delta E_T^F$	−0.89 [−15.49]*** [−15.19]***	−1.04 [−21.26]*** [−23.64]***	−1.04 [−25.17]*** [−33.04]***	−0.99 [−21.35]*** [−23.56]***	−1.00 [−30.04]*** [−40.95]***
$p(H_0 : b = -1)$	0.07 0.08	0.43 0.38	0.36 0.23	0.90 0.89	0.95 0.93
Adj $R^2$	0.76	0.77	0.82	0.82	0.86
Firms	98	98	98	98	98

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