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# EHES WORKING PAPERS IN ECONOMIC HISTORY | NO. 74

Agricultural Risk and the Spread of Religious Communities

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# Agricultural Risk and the Spread of Religious Communities

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### Abstract

Building on the idea that members of religious communities insure each other against some idiosyncratic risks, we argue that religious communities should be more widespread where populations face greater common risk. Our empirical analysis exploits rainfall risk as a source of common agricultural risk in the nineteenth-century United States. We show that a greater share of the population was organized into religious communities in counties with greater rainfall risk. The link between rainfall risk and membership in religious communities is stronger among more agricultural counties and counties exposed to greater rainfall risk during the growing season.

JEL classification: Z12, O13, N31

# Keywords: Religious community membership, agricultural risk, informal insurance

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### 1 Introduction

Most of today's major religious communities provide social assistance and access to support networks, and historically, religious communities have often been the only source of support beyond the family (Bremner, 1994; Parker, 1998; Pullan, 1998, 2005; Gruber and Hungerman, 2007; Belcher and Tice, 2011). The social support provided by religious communities appears to be a type of informal mutual insurance especially valuable in historical agricultural societies exposed to much economic risk and without formal insurance mechanisms (McCleary and Barro, 2006a). Economic risk could therefore have contributed to the spread of today's major religious communities, and beliefs in the spiritual rewards of mutual aid and charity, but empirical evidence is lacking.

Historical census data for the United States provide a rare opportunity to examine the link between economic risk and the spread of religious communities in a society with little formal insurance. In 1890, the US Census collected data on church members and seating capacity in around 2700 counties. Data on the seating capacity of churches are also available for 1870, 1860, and 1850. Agriculture was the dominant sector in more than four of five counties until 1890 (Haines, 2010). As almost all of agriculture was rainfed, output was subject to rainfall risk (USDA, 1923, 1925). The rainfall data needed to obtain proxies for rainfall risk at the county level are available starting in 1895 (PRISM, 2011). Hence, we can investigate whether a greater part of the population organized into religious communities where they faced greater economic risk by examining whether in the nineteenth-century United States, churches in counties with higher rainfall risk had more total members or a greater combined seating capacity relative to population.<sup>1</sup>

Our theoretical analysis of the link between economic risk and the spread of religious communities builds on two preexisting ideas: Religious communities can sustain mutual insurance against at least some risks, and religious membership is a social activity that reduces time for other activities (Berman, 2000; McCleary and Barro, 2006a,b; Dehejia, DeLeire, and Luttmer, 2007; Glaeser and Sacerdote, 2008; Chen, 2010). These ideas are integrated into a model where the agricultural output of farmers in a location (a county) is subject to idiosyncratic risk and to common, county-level rainfall risk. Idiosyncratic risk is partially insurable within a county's religious communities, while common rainfall risk is not. We then show that when relative risk aversion is in the empirically relevant range, the value of mutual insurance against idiosyncratic risk within a county's religious communities increases with common rainfall risk.<sup>2</sup> This implies that a larger part of the population will

 $<sup>^{1}</sup>$ As we can only measure rainfall risk since 1895, our empirical analysis presumes that nineteenth-century differences in rainfall risk across counties persisted into the twentieth century. Our rainfall data for 1895-2000 indicate that county-level rainfall risk is very persistent over time.

 $<sup>^{2}</sup>$ It is well understood that risk aversion alone is not sufficient for insurance demand to increase with uninsurable background risk (Gollier, 2004; Franke, Schlesinger, and Stapleton, 2006). Our theoretical analysis differs from the literature in that we focus on the incentive to insure through a social activity, while the literature focuses on the willingness to pay for insurance in financial markets.

be members of a religious community in counties with greater rainfall risk, holding expected agricultural productivity constant.

In the United States, religious communities are widely regarded as having been the main source of social assistance, especially in agricultural regions, until the rise of government social spending at the beginning of the twentieth century (McBride, 1962; Lindert, 2004; Gruber and Hungerman, 2007).<sup>3</sup> The available financial accounts of nineteenth-century churches indicate substantial expenditures on local relief and charity (Nemeth and Luidens, 1994). There is also extensive historical evidence that local religious community members supported each other in case of need (see, e.g., Trattner, 1974; Bodnar, 1985; Gjerde, 1985; Overacker, 1998; Szasz, 2004; Bovee, 2010). Even today, almost 85 percent of those who attend religious services at least once a year believe that their congregation would help them in case of illness or some other difficult situation according to the US General Social Survey (Glaeser and Sacerdote, 2008; Smith et al., 2013).

Our theoretical model implies that a greater part of the population should organize into religious communities in agricultural economies with greater rainfall risk, holding expected productivity constant. We evaluate this hypothesis by examining whether in the nineteenthcentury United States, churches in counties with greater rainfall risk had more total members or a greater combined seating capacity relative to population. To control for expected agricultural productivity, we include a range of geographic and climatic variables in our analysis. Our empirical results indicate a statistically and quantitatively significant link between membership in religious communities and rainfall risk in 1890, 1870, and 1860. A 1-standard-deviation increase in rainfall risk is associated with about a 10-percent increase in total church members and seating capacity relative to population.<sup>4</sup>

If rainfall risk affects the value of church membership through agricultural production risk, there should be a positive link between the share of the population organizing into religious communities and rainfall risk among agricultural counties. Moreover, the link between membership in religious communities and rainfall risk should be stronger among more agricultural counties than less agricultural counties. We therefore undertake a separate analysis of the link between membership in religious communities and rainfall risk among counties with value added in agriculture relative to manufacturing above and below

<sup>&</sup>lt;sup>3</sup>At the end of the nineteenth century, fraternal groups and labor unions started gaining in importance. But religious communities were the associations with by far the widest geographic spread – more than 97 percent of US counties had at least one church in 1890 – and the largest membership (Putnam, 2000). Even today, religious communities are the associations with the largest membership in the United States. More than 37 percent of respondents in the General Social Survey self-identify as a member of some church group, and 38 percent of respondents indicate that they participated more than twice in a church activity during the preceding year (Smith et al., 2013). These figures more than triple their counterparts for trade unions, fraternal groups, hobby clubs, or neighbor associations.

 $<sup>^{4}</sup>$ For 1850, we do not find a statistically significant link between rainfall risk and membership in religious communities. We argue that the difference with our findings for 1860, 1870, and 1890 arises because of sample size and sample selection, as the number of counties with the necessary data declines as we go further back in time and we lose mostly agricultural counties.

the median. Among more agricultural counties, we find a strong positive and statistically significant link between rainfall risk and total church members and seating capacity relative to population. The link among less agricultural counties is significantly weaker than among more agricultural counties and usually statistically insignificant.

The 1910, 1920, and 1930 US Census collected county-level data on the value of crops produced. Combined with historical rainfall levels, these data provide a unique opportunity to examine the relationship between rainfall and agricultural productivity that underlies our analysis of the link between religious membership and rainfall risk in the nineteenthcentury United States. The data can also be used to assess the importance for agricultural productivity of rainfall during the growing season and the nongrowing season. Our results indicate that growing-season rainfall has a stronger effect on agricultural productivity than nongrowing-season rainfall. Hence, if rainfall risk affects the value of church membership through agricultural production risk, the link between membership in religious communities and rainfall risk should be stronger for growing-season rainfall risk than nongrowing-season rainfall risk, nongrowing-season rainfall risk, and a cross-season covariance term, we find that the statistically significant link is mostly with growing-season rainfall risk.

The US Census also collected county-level data on the 1890 population's foreign birthplaces and on the foreign birthplaces of the 1880 population's parents. When we use these data to control for potential effects of national cultures on membership in religious communities, we find that the link between rainfall risk and membership in religious communities remains largely unaffected. The link between membership in religious communities and rainfall risk also changes little when we control for population density, for literacy rates, and when we use data on the relative size of different religious denominations to control for differences in religious cultures.

### 2 Related Literature

Much of the theoretical economics literature views religious communities as clubs that sustain the provision of local public goods, including social insurance, with the help of social sanctions and prohibitions, see Iannaccone (1992, 1998). Berman (2000) and Abramitzky (2008) expand this framework and discuss how mutual insurance is sustained among ultra-Orthodox Jews and *kibbutzniks*, respectively. Dehejia, DeLeire, and Luttmer (2007) find that income shocks have a smaller effect on the consumption level of US households who contribute to a religious organization and a smaller effect on the self-reported happiness of households who attend religious services. Chen (2010) observes that social insurance provided by religious communities is not limited to those who participate ex ante (the insurance we focus on in our theoretical analysis) but also extended to those who start participating in religious activities following adverse shocks. To see whether individuals are more likely to participate in religious activities following adverse shocks, Chen examines the evolution of individual income and participation in religious activities following the 1997-1998 Indonesian financial crisis. He finds that the crises decreased the income of government employees relative to wetland farmers and that religious participation during the first half of 1998 moved inversely with income. Chen also finds that the presence of religious institutions in a local community is associated with more consumption smoothing. Further evidence on how religious communities are affected by adverse shocks is provided by Ager, Hansen, and Lønstrup (2014), who document a surge in church membership in counties affected by the Mississippi flood of 1927.

Our hypothesis is that partial insurance within religious communities implies a greater incentive to organize into religious communities where populations are exposed to higher levels of common risk. We therefore examine how membership in religious communities depends on the amount of common risk faced by a population, rather than specific realizations of shocks. Accordingly, individuals in our theoretical analysis decide on church membership before shocks realize, in function of the risks they face. To capture the cost of church membership, we borrow from the literature that considers religious membership to be a social activity that reduces time for other activities (e.g., Azzi and Ehrenberg, 1975; Glaeser and Sacerdote, 2008).

Our analysis is also related to the literature documenting that religious communities respond to the demand for social assistance. Hungerman (2005) finds that a 1996 US welfare reform decreasing services to noncitizens was followed by increased member donations and community spending of Presbyterian congregations. Gruber and Hungerman (2007) show that the New Deal social programs crowded out charitable spending of six Christian denominations. Hungerman (2009) finds that an expansion of social security mandated by the US Supreme Court in 1991 crowded out charitable spending of United Methodist churches.

Given that religious communities provide social support, it is natural to wonder whether the decline in religious membership in many developed economies is related to rising government welfare expenditures.<sup>5</sup> Gill and Lundsgaarde (2004) find that welfare expenditures have a negative effect on church attendance across countries. Franck and Iannaccone (2014) find some (weaker) support for a negative effect of welfare spending on church attendance using retrospective panel data for eight European countries, Canada, and the United States. Scheve and Stasavage (2006) point out that church attendance and government welfare expenditures could be related also because religiosity changes preferences for social insurance, possibly because of the psychological benefits of religiosity when individuals are dealing with adverse events (Pargament, 1997). In their empirical work, Scheve and Stasavage show that

 $<sup>{}^{5}</sup>A$  main question in the literature on the determinants of religious membership is whether membership depends on income; see McCleary and Barro (2006a,b), Becker and Woessmann (2013), and Franck and Iannaccone (2014), for example.

religiosity has a negative effect on preferences for social insurance at the individual level and that this finding can account for the negative effect of religiosity on welfare expenditures across countries.<sup>6</sup>

Bentzen (2013) observes that if religiosity helps people deal with adverse events, it may spread more easily in areas where natural disasters are more frequent. Using regional data on earthquakes, volcano eruptions, and tropical storms for a large number of countries, she finds a robust positive association between natural disasters and a range of religious beliefs controlling for individual and country characteristics. On the other hand, Bentzen finds no robust association between natural disasters and church attendance.<sup>7</sup> When she examines religious beliefs and church attendance among second-generation immigrants from regions that suffered natural disasters, she again finds effects of natural disasters on beliefs but not attendance.

Our work is also related to the literature on informal insurance in economies with little insurance supplied by governments or markets. The literature points to a range of insurance mechanisms, from the scattering of agricultural plots to reciprocal gift exchange; see Alderman and Paxson (1994), Townsend (1995), Dercon (2004), and Banerjee and Duflo (2011). This literature also discusses informal insurance mechanisms in response to (growing-season) rainfall risk; see Rosenzweig (1988a,b) and Rosenzweig and Stark (1989) on informal insurance and family structure; Durante (2010) on informal insurance and interpersonal trust; and Davis (2014) on informal insurance and individual versus collective responsibility.

### 3 Production Risks and Membership in Religious Communities in a Rainfed Agricultural Economy

Our theoretical analysis thinks of the agricultural output produced by farmers in a certain location (a county) as being subject to two types of risks. The first is uninsurable common rainfall risk. The second is idiosyncratic risk. Members of local religious communities insure each other against some idiosyncratic risks, but religious membership takes time from alternative social activities. We show that when relative risk aversion is in the empirically relevant range, the value of mutual insurance within local religious communities is greater in counties with greater rainfall risk. As a result, a larger share of farmers organize into religious communities in counties with greater rainfall risk, holding expected agricultural productivity constant.<sup>8</sup>

<sup>&</sup>lt;sup>6</sup>There is also a literature on the consequences of religious participation for economic outcomes at the individual and country level, see Barro and McCleary (2003) and Gruber (2005), for example.

<sup>&</sup>lt;sup>7</sup>This result is consistent with recent findings on the psychological benefits of religiosity. In their long-term panel study of depression risk, Miller et al. (2012, 2014) find that religiosity and spirituality, but not church attendance, are associated with greater cortical thickness and lower risk of depression.

 $<sup>^{8}</sup>$ See Gollier (2004) for the theory of decision making with multiple risks. Our theoretical analysis differs mainly in that we examine the incentive to insure through a social activity.

Agricultural production Consider a nation made up of many counties. Each county is inhabited by a continuum of ex-ante identical farmers of measure 1. The output  $Y_{fc}$ produced by farmer f in county c by the end of a year depends on fixed county characteristics determining the productivity of agriculture  $Z_c$ ; county-level rainfall  $R_c$ ; and a farmer-specific input subject to idiosyncratic shocks  $s_f$ ,

$$Y_{fc} = s_f R_c^\beta Z_c \tag{1}$$

where  $R_c$  is a weighted average of monthly rainfall levels  $R_{mc}$  during the year,

$$R_c = \prod_{m=1}^{12} R_{mc}^{\alpha_m} \tag{2}$$

with  $\sum_{m=1}^{12} \alpha_m = 1$ . The parameter  $\beta$  captures the percentage increase in agricultural productivity in response to a 1-percent increase in rainfall every month. The parameters  $\alpha_m$  capture that rainfall may be more important in some months than in others and allow us to accommodate the empirical evidence that rainfall matters more during growing-season months. Our empirical analysis using data on the value of crops produced from the 1910, 1920, and 1930 US Census indicates that the relationship between productivity and rainfall in equation (1) describes the data quite well; see Section 5.2 and the (binned) scatter plots in Appendix Figure A.1. Monthly rainfall levels at the county level  $R_{mc} \geq 0$  are taken to be random and follow a joint lognormal distribution with county specific distribution parameters. Appendix Figure A.2 plots the standardized ln rainfall distributions at the county level for the 1895-2000 period for each month of the year.

For concreteness, we think of  $s_f \ge 0$  as the farmer's labor input and of idiosyncratic shocks to  $s_f$  as health shocks or accidents. We take  $s_f$  to be lognormally distributed with constant mean and variance and to be independent of county-level rainfall risk (it would be straightforward to allow for some correlation).

**Consumption and religious membership** We think of religious community membership as a social activity that provides insurance against idiosyncratic labor input shocks  $s_f$ .<sup>9</sup> There is a single religious community in each county.<sup>10</sup> Farmers in a county must decide

<sup>&</sup>lt;sup>9</sup>For simplicity, all idiosyncratic risk can be insured within religious communities in the model. It would be straightforward to add uninsurable idiosycratic risk to capture partial insurance of idiosyncratic risk within religious communities.

<sup>&</sup>lt;sup>10</sup>As we focus on the choice of joining or not a religious community, it is sufficient for there to be one religious community per county. A drawback of this simplification is that our model can be read to have implications for the size of religious communities which we think is unwarranted. To have a model that makes well-founded predictions about the size of religious communities, one would have to take into account that sustaining informal insurance requires suppressing free riding and that this is harder in larger religious communities (Iannaccone, 1992). This could be incorporated in our model in a simple way by assuming that mutual insurance can only be sustained in a religious community as long as it does not exceed a certain critical size. In this case, counties where a larger share of the population organizes into religious communities

whether to join the local religious community before the realization of county-level rainfall shocks and labor input shocks. The utility function of farmers is

$$V_{fc} = \frac{C_{fc}^{1-\rho} - 1}{1-\rho} - q_c p_f M_{fc}.$$
(3)

The first term captures the utility of consumption  $U(C_{fc})$  using a constant relative risk aversion utility function with relative risk aversion  $\rho > 0$ . The second term captures the disutility from the social activities required for religious membership. The indicator variable  $M_{fc}$  is equal to 1 if the farmer is a member of a religious community and 0 otherwise. The parameter  $p_f \ge 0$  captures individual heterogeneity in the disutility incurred by the social activities required for religious membership, while  $q_c > 0$  captures county-specific factors. Farmers with  $p_f = 0$  value the social activities required for religious membership as highly as the social activities they would engage in if they did not join a religious community. Hence, their utility from social activities does not change with religious membership. On the other hand, farmers with  $p_f > 0$  experience reduced utility from social activities when they join a religious community. The reason is that they value the social activities required for religious membership less than their preferred alternative activities.

The value of insurance against idiosyncratic risk Farmers consume their agricultural output  $Y_{fc}$  and their consumption levels are therefore generally subject to both rainfall and labor input risk. We assume that the religious community of county c is able to sustain perfect mutual insurance against idiosyncratic labor input risk among local members.<sup>11</sup> As a result, (1) implies that the output and consumption level of a farmer in county c who is a member of the local religious community is  $E(s)R_c^{\beta}Z_c$  where E(s) is the expected labor input level. The increase in the expected utility of consumption  $\Delta EU(C_{fc})$  that comes with religious community membership is straightforward to calculate as  $C_{fc}^{1-\rho}$  in (3) is lognormally distributed whether farmers are members of a religious community or not,<sup>12</sup>

$$\ln \Delta EU(C_{fc}) = \mu + (1 - \rho) \ln EY_c + \frac{\rho(\rho - 1)\beta^2}{2} RVar_c$$
(4)

would generally have more rather than larger religious communities.

<sup>&</sup>lt;sup>11</sup>Perfect insurance of the idiosyncratic risk within religious communities is possible as long as the community has a positive measure of members. A model with a discrete number of members could capture two opposing effects absent from our analysis. On the one hand, larger religious communities can spread idiosyncratic risk better. On the other hand, larger communities may have more difficulties in avoiding free riding (Iannaccone, 1992).

riding (Iannaccone, 1992). <sup>12</sup>When  $X \sim \ln N(\mu, \sigma^2)$ ,  $EX = \exp\left(\mu + \sigma^2/2\right)$ . Hence, the lognormality of output implies  $E \ln Y_c = \ln EY_c - Var(\ln Y_c)/2$ . Defining  $\sigma_{Rs}^2 = Var(\ln R_c)$  and  $\sigma_s^2 = Var(\ln s)$  and making use of  $C_{fc} = Y_{fc}$  and (1), this in turn implies  $C_{fc}^{1-\rho} \sim \ln N((1-\rho)(\ln EY_c - \beta^2 \sigma_{Rs}^2/2), (1-\rho)^2 \beta^2 \sigma_{Rs}^2)$  when the farmer is a member of a religious community and  $C_{fc}^{1-\rho} \sim \ln N((1-\rho)(\ln EY_c - \beta^2 \sigma_{Rs}^2/2 - \sigma_s^2), (1-\rho)^2(\beta^2 \sigma_{Rs}^2 + \sigma_s^2))$  when the farmer is not a religious community member. The result in (4) can now be obtained by applying  $EX = \exp\left(\mu + \sigma^2/2\right)$  when  $X \sim \ln N(\mu, \sigma^2)$  to calculate the difference between  $EC_{fc}^{1-\rho}$  when the farmer is a member of a religious community and  $EC_{fc}^{1-\rho}$  when the farmer is not.

where  $EY_c$  is expected agricultural productivity in the county,  $RVar_c = Var(\ln R_c)$  captures county-level rainfall risk, and  $\mu$  depends on preference and technology parameters as well as on the amount of idiosyncratic risk. Hence, if we hold expected productivity constant, the consumption utility gain of religious membership is increasing in the amount of rainfall risk  $RVar_c$  farmers face if and only if their degree of relative risk aversion is strictly greater than unity,  $\rho > 1$ . Intuitively, this is because  $\rho > 1$  implies that idiosyncratic risk and rainfall risk aggravate each other in the sense that a negative realization of one risk reduces consumption utility more, the lower the realization of the other risk (Franke, Schlesinger, and Stapleton, 2006). Formally,  $\rho > 1$  implies  $\partial [\partial U(C[R,s])/\partial R]/\partial s < 0$ , where U(C) is the utility of consumption and C[R,s] captures that productivity, and therefore consumption, depends on rainfall and the labor input. When the degree of relative risk aversion is smaller than unity,  $\rho < 1$ , idiosyncratic risk and rainfall risk actually ameliorate each other  $\partial \left[ \partial U(C) / \partial R \right] / \partial s > 0$ 0, because the complementarity between rainfall and labor in agricultural production in (1) implies that a negative realization of one risk reduces output less, the lower the realization of the other risk. Most estimates of the coefficient of relative risk aversion in the literature exceed unity, see Attanasio and Weber (1989), Vissing-Jorgensen and Attanasio (2003), and Chiappori and Paiella (2011).<sup>13</sup>

**Rainfall risk and membership in religious communities** Farmers with  $p_f = 0$  always join religious communities. After all, they enjoy the social activities required for religious membership as much as the preferred alternatives, and religious communities provide insurance against idiosyncratic shocks. Farmers with  $p_f > 0$  face a trade-off because religious membership decreases their utility from social activities but provides insurance against idiosyncratic shocks. Combining (3) and (4) yields that farmers join a religious community if and only if the insurance gain exceeds the cost of religious membership

$$\mu + (1 - \rho) \ln EY_c + \frac{\rho(\rho - 1)\beta^2}{2} RVar_c \ge \ln q_c + \ln p_f.$$
(5)

County-specific determinants of the disutility of religious membership can be accounted for by allowing  $\ln q_c$  to depend on such variables as expected income, for example,

$$\ln q_c = \theta \ln E Y_c.^{14} \tag{6}$$

We assume that the individual-specific element of the disutility of religious membership  $\ln p_f$ is distributed according to some cumulative distribution function H(x). Combined with (5) and (6), this implies that membership in religious communities in county c,  $M_c = \int_f M_{fc}$ ,

<sup>&</sup>lt;sup>13</sup>While these estimates rely on post-World War II data, risk aversion in the late nineteenth-century United States, when incomes were closer to subsistence levels and less government insurance was available, is usually thought to have been at least as high (Kimball, 1988).

<sup>&</sup>lt;sup>14</sup>For example, churches in richer counties may be easier to get to or equipped more comfortably.

is

$$M_c = H\left(\mu - (\theta + \rho - 1)\ln EY_c + \frac{\rho(\rho - 1)\beta^2}{2}RVar_c\right).$$
(7)

Hence, if we hold expected agricultural income  $EY_c$  constant, membership in religious communities is larger in counties with greater rainfall risk if  $\rho > 1$ .

**Rainfall risk during the growing and nongrowing seasons** The agricultural production function in (1) and (2) allows for heterogenous effects of monthly rainfall. According to the literature on the effect of weather on crop yields, rainfall matters more in growing-season months than in nongrowing-season months (Schlenker and Roberts, 2009). We now examine how such heterogeneity affects the link between membership in religious communities and rainfall risk.

The US nongrowing season varies by crop and state, see Covert (1912) and USDA (2007) for historical and modern data, respectively, but it typically includes the months of November, December, and January.<sup>15</sup> Define  $N = \{\text{December, January, February}\}$  and  $G = \{\text{March, ..., November}\}$  and express the sum of the monthly rainfall effects in (2) over the growing season and the nongrowing season as

$$a_N = \sum_{m \in N} \alpha_m$$
 and  $a_G = \sum_{m \in G} \alpha_m$ . (8)

Using this notation, rainfall risk  $RVar_c = Var(\ln R_c)$  can be written in terms of rainfall risk during the growing season, rainfall risk during the nongrowing season, and a covariance term,

$$RVar_c = a_G^2 RVar_c^G + a_N^2 RVar_c^N + a_G a_N RCov_c$$

$$\tag{9}$$

where  $RVar_c^G$  and  $RVar_c^N$  capture growing-season and nongrowing-season rainfall risk

$$RVar_{c}^{G} = Var\left(\sum_{m\in G} \alpha_{Gm} \ln R_{mc}\right)$$
(10)

$$RVar_c^N = Var\left(\sum_{m \in N} \alpha_{Nm} \ln R_{mc}\right)$$
(11)

with  $\alpha_{Gm} = \alpha_m/a_G$  and  $\alpha_{Nm} = \alpha_m/a_N$ .  $RCov_c$  in (9) is twice the covariance between growing-season and nongrowing-season rainfall

$$RCov_c = 2Cov\left(\sum_{m \in G} \alpha_{Gm} \ln R_{mc}, \sum_{m \in N} \alpha_{Nm} \ln R_{mc}\right).$$
 (12)

From (7) and (9) it follows that the strength of the effect of nongrowing-season rainfall

<sup>&</sup>lt;sup>15</sup>Covert (1912) records the growing season for corn, wheat, and cotton as March through November.

risk on membership in religious communities relative to the effect of growing-season rainfall risk is  $(a_N/a_G)^2$ . From (1) and (8) it follows that the effects of nongrowing-season and growing-season rainfall on agricultural productivity are  $\beta_N = \beta a_N$  and  $\beta_G = \beta a_G$ , respectively. Hence, our theoretical model implies that the strength of the effect of nongrowingseason rainfall risk on membership in religious communities relative to the effect of growingseason rainfall risk is determined by the effect of nongrowing-season rainfall on agricultural productivity relative to the effect of growing-season rainfall,  $(a_N/a_G)^2 = (\beta_N/\beta_G)^2$ .

## 4 Estimating the Effect of Rainfall Risk on Membership in Religious Communities

Our empirical investigation of the link between membership in religious communities and rainfall risk across US counties in the late nineteenth century begins with a log-linearized version of (7)

$$\ln\left(\frac{Church \ members \ or \ seatings_c}{Population_c}\right) = \varphi + \lambda RVar_c + \gamma \ln EY_c \tag{13}$$

where  $RVar_c$  is rainfall risk;  $EY_c$  expected agricultural productivity; and we measure the share of the population organizing into religious communities as total church members or combined church seating capacity relative to population.<sup>16</sup> The parameter of interest is the link between membership in religious communities and rainfall risk,  $\lambda$ . To estimate (13) we need proxies for rainfall risk and expected agricultural productivity, which in turn requires county-level rainfall data for a sufficiently long period of time as well as values for the parameters  $\beta$  and  $\alpha_m$  in the agricultural production function in (1) and (2). Our main analysis is for the case where monthly rainfall enters the agricultural production function symmetrically. However, we also examine the case where the effect of rainfall on productivity is smaller in growing-season months than in nongrowing-season months.

Symmetric effects of monthly rainfall When monthly rainfall enters the agricultural production function in (1) and (2) symmetrically,  $\alpha_m = \alpha$ , the rainfall risk measure becomes

$$RVar_c = Var\left(\frac{1}{12}\sum_{m=1}^{12}\ln R_{mc}\right) \tag{14}$$

and (1) implies that expected agricultural productivity can be written as

<sup>&</sup>lt;sup>16</sup>The log-formulation has the usual advantages (e.g., Wooldridge, 2012) as the variable (*Church members* or seatings<sub>c</sub>)/Population<sub>c</sub> takes positive values only, is very positively skewed, and has some large values that probably reflect measurement error. The formulation in (13) implies that the dependent variable takes positive and negative values, that the distribution is unskewed, and that extreme observations are curtailed.

$$\ln EY_c = \delta + \ln E\left(\prod_{m=1}^{12} R_{mc}^{\frac{\beta}{12}}\right) + \ln Z_c = \delta + \ln RY_c + \ln Z_c \tag{15}$$

where  $RY_c = E\left(\prod_m R_{mc}^{\beta/12}\right)$  captures the effect of rainfall on expected productivity and  $\delta = \ln E(s)$ . We can estimate  $\beta$ , the average effect of rainfall on agricultural productivity in the late nineteenth-century United States, using county-level data on the value of crops from the US Census in 1910, 1920, and 1930. The availability of multiple observations for each county allows us to take a within-county approach. The estimating equation based on (1) and  $\alpha_m = \alpha$  is

$$\ln Y_{ct} = \text{county FE \& time effects} + \beta \left(\frac{1}{12} \sum_{m=1}^{12} \ln R_{mct}\right), \qquad (16)$$

where  $Y_{ct}$  is the value of crops per unit of farmland. The county fixed effects (FE) capture all fixed county characteristics. The time effects capture changes over time and are allowed to vary by state. We also control for the amount of farmland and estimate specifications with controls for contemporaneous temperature and lagged rainfall and temperature.

Substituting (15) into (13) yields our estimating equation for the link between membership in religious communities and rainfall risk

$$\ln\left(\frac{Church \ members \ or \ seatings_c}{Population_c}\right) = \varphi + \lambda RVar_c + \gamma \ln RY_c + \sum_{i=1}^{I} \phi_i X_{ic} \qquad (17)$$

where  $RVar_c$  is defined in (14),  $RY_c = E\left(\prod_m R_{mc}^{\beta/12}\right)$  with  $\beta$  estimated using (16), and  $X_{ic}$  stands for county characteristics like soil quality or ruggedness of the terrain that may affect agricultural productivity  $Z_c$ . The rainfall data we use are for the 1895-2000 period (the county rainfall data are only available from 1895 onwards).<sup>17</sup>

**Rainfall during the growing and nongrowing seasons** To assess the link between membership in religious communities and rainfall risk during the growing and nongrowing seasons, we reestimate (17) after replacing the term for rainfall risk by

$$\lambda_G R Var_c^G + \lambda_N R Var_c^N + \tau Cov_c. \tag{18}$$

The variances and the covariance are defined in (10)-(12) and calculated as the corresponding moments over the 1895-2000 period, assuming symmetric effects of monthly rainfall within

<sup>&</sup>lt;sup>17</sup>Our empirical analysis therefore presumes that county-level rainfall risk during the nineteenth century was similar to rainfall risk over the 1895-2000 period. Or, to put it differently, that county-level rainfall risk is persistent over time. Our data suggest this to be the case as the correlation coefficient between county-level rainfall risk over the 1895-1947 period and over the 1948-2000 period is 0.94.

each season.

As shown above, our theoretical model implies that  $\lambda_N/\lambda_G$ , the effect of nongrowingseason rainfall risk on membership in religious communities relative to the effect of growingseason rainfall risk, should be equal to  $(\beta_N/\beta_G)^2$ , where  $\beta_N/\beta_G$  is the effect of nongrowingseason rainfall on agricultural productivity relative to the effect of growing-season rainfall. We can therefore assess the importance of nongrowing-season rainfall risk relative to growingseason rainfall risk for membership in religious communities by reestimating the agricultural production function in (16) after splitting the rainfall effect into a growing-season effect and a nongrowing-season effect

Rainfall effect = 
$$\beta_G \left( \frac{1}{9} \sum_{m \in G} \ln R_{mct} \right) + \beta_N \left( \frac{1}{3} \sum_{m \in N} \ln R_{mct} \right).$$
 (19)

### 5 Data and Empirical Results

#### 5.1 Data

Membership in religious communities 1850-1890 The decennial census of the United States during the period 1850-1890 collected information on churches at the county level. The data allow us to obtain two proxies for membership in religious communities in a county, namely the combined seating capacity of churches in the county relative to population in 1850, 1860, 1870, and 1890 (the 1880 data were never published) and the total number of members of churches in the county relative to population in 1890. Our data refer to all religious denominations listed in the US Census. These data are retrieved from ICPSR file 2896 (Haines, 2010). For summary statistics, see the appendix.

**Climate data** Our rainfall data come from PRISM (2011), which provides monthly rainfall data on a 4 times 4 km grid from 1895 onward. PRISM was developed for the National Oceanic and Atmospheric Administration and is also used by the US Department of Agriculture, NASA, and several professional weather channels.<sup>18</sup> We map the data into counties to obtain monthly rainfall at the county level. Appendix Figure A.2 plots the standardized distributions of ln rainfall at the county level for the 1895-2000 period for each month of the year. We also use PRISM data on monthly average temperature, which we process analogously to the rainfall data.

**Soil and elevation data** We control for 53 soil types using the US Department of Agriculture's SSURGO database.<sup>19</sup> We use these data to calculate the fraction of each county's land area that falls into the different soil categories. The source of our elevation data is the

 $<sup>^{18}</sup>$ See Deschenes and Greenstone (2007), who also use the PRISM data.

<sup>&</sup>lt;sup>19</sup>http://soils.usda.gov/surveys/geography/ssurgo/.

Environmental System Research Institute.<sup>20</sup> We calculate the fraction of each county's land area falling into the following 11 elevation bins: below 200 meters, 200 to 400 meters; 400 to 600 meters and so on up to 2000 meters; and above 2000 meters.

**Other data** The data on land area, population, literacy, value added in agriculture and in manufacturing, total farmland, value of crops produced, and the birthplace of foreignborn individuals come from the US Census and are retrieved from ICPSR file 2896 and IPUMS (Haines, 2010; Ruggles et al., 2010). Value added in manufacturing is calculated as manufacturing output minus the cost of materials. Value added in agriculture is calculated as output minus the cost of fertilizers in 1890; in 1860 and 1870, value added in agriculture is obtained as output in agriculture since there is no information on fertilizer purchases.

#### 5.2 Empirical Results

Agricultural production and rainfall Table 1 reports our results on the effect of rainfall on the value of crops produced per unit of farmland from the US Census in 1910, 1920, and 1930 using the within-county estimation approach in (16). Our method of estimation is weighted least squares. We weight counties by their average farmland over the period as within-county changes in the value of crops per unit of farmland should be more closely related to county-level average rainfall when more land is under cultivation.<sup>21</sup> The value of crops reported in the US Census corresponds to the year preceding the census years, and  $\ln Y_{ct}$  on the left-hand side of (16) therefore refers to the value of crops per acre of farmland in 1909, 1919, and 1929. The corresponding rainfall year t on the right-hand side of (16) refers to the 12 months from December t - 1 to November t. That is, the rainfall year t encompasses the growing season (March through November) of year t and the preceding

<sup>&</sup>lt;sup>20</sup>www.esri.com.

 $<sup>^{21}</sup>$ Deschenes and Greenstone (2007) use the same weights in a similar context. One reason for weighting is that idiosyncratic shocks to the output of different units of farmland are more likely to average out when more land is under cultivation. Another reason is that our measure of average rainfall refers to the average in a county as a whole, not the average on cultivated land. The discrepancy between these two averages should tend to be smaller in counties with more farmland when holding the share of land under cultivation constant. Moreover, the discrepancy should also tend to be smaller in counties with a larger share of land under cultivation, and counties with more farmland tend to have a larger share of land under cultivation in our data. To see these last two points in a concrete example, let F be the acres of farmland in a county and  $\phi \in (0,1)$  the share of land under cultivation. Take rainfall on acre i to be  $R_i = R + \varepsilon_i$  with  $\varepsilon_i$  identically and independently distributed with mean zero and variance  $\sigma^2$ . Then the variance of the difference between rainfall per acre in the whole county and rainfall per acre on cultivated land is  $\sigma^2(1-\phi)/F$ . This means that average rainfall in the county is a better proxy for average rainfall on cultivated land in counties with more farmland and/or with a greater share of land under cultivation. In any case, the unweighted least-squares results are similar to those in Table 1 in that all effects other than rainfall at t are statistically insignificant. The effect of rainfall at t is statistically significant at the 1-percent level but smaller than in Table 1, 0.27 as compared to 0.52 in the specification in column (3). Using the value of 0.27 in equation (17) does not affect any of our findings on the link between rainfall risk and the size of religious organizations (point estimates change by very little).

nongrowing season (December of year t-1 and January and February of year t).<sup>22</sup> Column (2) adds a control for the rainfall year t-1 which is defined analogously to rainfall year t and refers to the 12 months from December t-2 to November t-1. The results in columns (1) and (2) indicate that rainfall in year t enters positively and statistically significantly at the 1-percent level while the effect of rainfall in year t-1 is statistically insignificant. The effect of rainfall in year t implies that a 1-percent increase in average monthly rainfall in year t raised the value of crops by around 0.5 percent in 1909-1929. In column (3) we add controls for average temperature in year t (December t-1 to November t) and t-1 (December t-2 to November t-1). The average temperature effects are statistically insignificant, which probably reflects that average annual temperature is not a good way of capturing the effect of temperature on agricultural productivity (Deschenes and Greenstone, 2007; Schlenker and Roberts, 2009). The (binned) scatter plots in Appendix Figure A.1 illustrate that the relationship between agricultural productivity and rainfall in (16) appears to describe the data quite well.

Rainfall risk and membership in religious communities Tables 2 presents our results on the link between membership in religious communities and rainfall risk in 1890. The estimating equation is (17) and the estimation method is least squares. Religious membership in a county is measured as total church members in the county relative to population or as combined church seating capacity relative to population. The main parameter of interest is the coefficient on rainfall risk,  $RVar_c$ , defined in (14). The control variable capturing the effect of rainfall on expected agricultural productivity,  $RY_c = E\left(\prod_m R_{mc}^{\beta/12}\right)$ , is calculated using a value for  $\beta$  of 0.52 based on the results in Table 1. Other controls are the share of land of a given soil type using a 53-category soil classification system; the share of land at a given elevation using 11 elevation bins; average elevation; longitude and latitude; average temperature over the period 1895-2000; ln land area; and state fixed effects.

We start by measuring 1890 membership in religious communities using total church members relative to population. A first impression of the association between religious membership and rainfall risk in the data can be obtained from a binned scatter plot once all controls have been partialed out. As can be seen from Appendix Figure A.3, the association between religious membership and rainfall risk appears to be positive. Table 2, column (1) summarizes our regression results using (17). The link between membership in religious communities and rainfall risk is statistically significant at the 1-percent level. The point estimate implies that a 1-standard-deviation increase in rainfall risk is associated with an increase in religious membership of about 11 percent.<sup>23</sup>

 $<sup>^{22}</sup>$ Defining rainfall years this way facilitates comparisons when we estimate separate effects for rainfall during the growing and nongrowing seasons.

 $<sup>^{23}</sup>$ Our findings on the link between rainfall risk and religious membership are not affected when we also control for the variance in annual average temperature over the 1895–2000 period. The temperature variance is always statistically insignificant. This could be because annual average temperature does not capture the

Table 2, columns (2) and (3) split the full 1890 sample into counties with value added in agriculture relative to manufacturing above and below the median. The median share of agriculture over agriculture plus manufacturing is 0.87 and the average share of agriculture in counties above the median is 0.95. Counties with agricultural value added above the median are therefore almost entirely agricultural and quite uniformly so, as the difference between the share of agriculture in the most and the least agricultural county in this group is only 12 percentage points. Hence, if rainfall risk affects church membership through agricultural production risk, there should be a positive link between rainfall risk and membership in religious communities among these counties. The result in column (2) shows that the link is in fact positive and statistically significant at the 5-percent level. The point estimate implies that a 1-standard-deviation increase in rainfall risk is associated with an increase in membership in religious communities of about 14 percent. On the other hand, there is no statistically significant link between rainfall risk and religious membership among counties with agricultural value added below the median in column (3). In this group of counties, the agricultural sector is smaller than the manufacturing sector on average and the group is very heterogenous in terms of the share of agriculture (it contains all urban US counties). The link between membership in religious communities and rainfall risk is stronger among more agricultural counties in column (2) than among less agricultural counties in column (3) and the difference is statistically significant at the 5-percent level.<sup>24</sup>

Our second measure of 1890 membership in religious communities in a county is combined church seating capacity relative to population. A first impression of the association between religious membership and rainfall risk using this alternative measure can again be obtained from a binned scatter plot once all controls have been partialed out. As can be seen from Appendix Figure A.4, the association again appears to be positive. Table 2, column (4) summarizes our regression results using (17). The link between membership in religious communities and rainfall risk in 1890 is statistically significant at the 5-percent level. The point estimate implies that a 1-standard-deviation increase in rainfall risk is associated with an increase in membership in religious communities of about 10 percent, which is very similar to the result we obtained using church members relative to population as a measure of religious membership. Columns (5) and (6) split the sample into counties with value added in agriculture relative to manufacturing above and below the median. Among counties with agricultural value added above the median in column (5), the link between membership in religious communities and rainfall risk is statistically significant at the 1percent level. The point estimate implies that a 1-standard-deviation increase in rainfall risk is associated with an increase in membership in religious communities of about 30

effect of temperature on agricultural productivity well. In fact, annual average temperature is never a statistically significant determinant of the value of crops in Table 1.

 $<sup>^{24}</sup>$ This result is based on a model where we consider the full sample but interact all right-hand-side variables in the regression with an indicator variable that takes the value 1 if and only if counties have value added in agriculture relative to manufacturing above the median.

percent. Among counties with agricultural value added below the median in column (6), there is no statistically significant link between rainfall risk and religious membership. The link between membership in religious communities and rainfall risk is stronger among more agricultural counties than among less agricultural counties and the difference is statistically significant at the 5-percent level.

Table 3 summarizes our results on the link between membership in religious communities and rainfall risk in 1870 and in 1860. The only measure of membership in religious communities available for these years is combined church seating capacity relative to population. Column (1) summarizes our results for 1870. The sample is around 20 percent smaller than the 1890 sample. Even so, the results are similar to the ones for membership in religious communities in 1890. A 1-standard-deviation increase in rainfall risk is associated with a statistically significant increase in membership in religious communities of about 12 percent. Columns (2) and (3) split the 1870 sample according to agricultural value added below and above the median. The median agricultural share in 1870 is 0.89 and counties with agricultural value added above the median are therefore almost entirely agricultural and homogenous in terms of the share of agriculture. The link between membership in religious communities and rainfall risk among more agricultural counties in column (2) is statistically significant at the 5-percent level. A 1-standard-deviation increase in rainfall risk is associated with an increase in religious membership of about 40 percent. Rainfall risk shows a weaker link with membership in religious communities among less agricultural counties in column (3), but the link is still statistically significant at the 10-percent level. The link between membership in religious communities and rainfall risk among more agricultural counties is stronger than among less agricultural counties and the difference is statistically significant at the 10-percent level.

Table 3, column (4) reports our results on the link between membership in religious communities and rainfall risk in 1860. This sample is nearly 30 percent smaller than the 1890 sample and about 10 percent smaller than the 1870 sample. But again, results are similar to those we obtained for membership in religious communities in 1870 and 1890. The link between membership in religious communities and rainfall risk is statistically significant at the 5-percent level. A 1-standard-deviation increase in rainfall risk is associated with an increase in membership in religious communities of about 10 percent. Columns (5) and (6) present the results when we split the sample by agricultural value added below and above the median. In 1860, the median share of agriculture was 0.91, and the difference between the most and least agricultural county in the group with above-median agricultural shares was 8 percentage points. Hence, counties with agricultural value added above the median were homogeneously agricultural. The link between membership in religious communities and rainfall risk among more agricultural counties in column (5) is statistically significant at the 5-percent level and the point estimate implies that a 1-standard-deviation increase in

rainfall risk is associated with an increase in religious membership of around 40 percent. On the other hand, rainfall risk does not show a statistically significant link with membership in religious communities among counties with agricultural value added below the median in column (6). The link between membership in religious communities and rainfall risk among more agricultural counties is stronger than among less agricultural counties and the difference is statistically significant at the 5-percent level.

We do not find a statistically significant link between membership in religious communities and rainfall risk in 1850. We attribute this to the smaller number of counties and sample selection. The necessary data are available for approximately 1450 counties in 1850 compared to about 1820 counties in 1860; 2070 counties in 1870; and 2650 counties in 1890. Moreover, most of the counties missing in 1850 compared to 1860, 1870, or 1890 are agricultural. The consequence of the drop in sample size and sample selection between 1860 and 1850 can be illustrated by reestimating the link between membership in religious communities and rainfall risk in the 1860 subsample of counties for which there are data in 1850. This always yields statistically insignificant estimates, whereas in the full 1860 sample results were similar to those for 1870 and 1890.

Agricultural production and seasonal rainfall Table 4 examines how the effect of rainfall on the value of crops per unit of farmland in Table 1 changes when we distinguish between rainfall during the growing season and the nongrowing season. In the early twentieth-century United States, the nongrowing season went from December to February and the growing season from March to November (Covert, 1912). Column (1) reproduces the specification of Table 1 that controls for rainfall in year t and year t-1. In column (2) we split rainfall in year t and year t-1 into growing-season rainfall and nongrowingseason rainfall as in (19). The estimates can be interpreted as, respectively, the effects on agricultural productivity of a 1-percent increase in monthly rainfall during the growing season and the nongrowing season in year t and year t-1. We find positive and statistically significant effects of growing-season and nongrowing-season rainfall in year t. A 1-percent increase in growing-season rainfall raises agricultural productivity by 0.33 percent and a 1-percent increase in nongrowing-season rainfall raises productivity by 0.15 percent. Only growing-season rainfall is statistically significant in year t-1, with a 1-percent increase in growing-season rainfall raising agricultural productivity by 0.28 percent. The results in column (4) show that the effects of rainfall on agricultural productivity change little when we control for average growing-season and non-growing season temperatures in year t and t - 1.25

 $<sup>^{25}</sup>$ It is worth noting that the effect of year t-1 growing-season average temperature is positive and statistically significant. However, the effect is small in the sense that it implies a small effect of growing-season temperature risk on membership in religious communities relative to the effect of growing-season rainfall risk. We elaborate on this point in the next footnote.

Seasonal rainfall risk and membership in religious communities Table 5 summarizes our results on the link between membership in religious communities and rainfall risk during the growing and nongrowing seasons. The estimating equation is (17) with the rainfall risk term replaced by (18). The control variables are the same as in Tables 2 and 3. Because rainfall during the growing season is a significant determinant of agricultural productivity in Table 4, we expect a positive link between membership in religious communities and growing-season rainfall risk. Nongrowing-season rainfall mattered less for agricultural productivity than growing-season rainfall and we therefore expect nongrowing-season rainfall risk to matter less for membership in religious communities than growing-season rainfall risk. To get an idea of how much less important nongrowing-season rainfall risk should be according to our theoretical analysis, recall that equations (7)-(9) and (19) imply that the importance of nongrowing-season rainfall risk relative to growing-season rainfall risk for membership in religious communities is  $(\beta_N/\beta_G)^2$ , where  $\beta_N$  and  $\beta_G$  are the (contemporaneous) effects of nongrowing-season and growing-season rainfall on agricultural productivity. The formula changes somewhat when agricultural productivity also depends on lagged rainfall. In this case, the lagged effect of rainfall and the correlation between rainfall in different years play a role too. In our data, the correlation between rainfall in different years is approximately zero. In this case, the formula for the relative importance of nongrowing-season rainfall risk for membership in religious communities relative to growing-season rainfall risk is  $\left(\beta_{N,t}^2 + \beta_{N,t-1}^2\right) / \left(\beta_{G,t}^2 + \beta_{G,t-1}^2\right)$ , where subscripts t and t-1 denote the year t and t-1effects of (nongrowing- and growing-season) rainfall on agricultural productivity. Substituting the statistically significant rainfall effects in column (4) of Table 4 into this formula yields a value of 0.11.<sup>26</sup> Hence, the effect of nongrowing-season rainfall risk on membership in religious communities should be approximately one tenth of the effect of growing-season rainfall risk.

Table 5, column (1) reports our results on the link between membership in religious communities in 1890 measured as total church members relative to population and rainfall risk during the growing and nongrowing seasons. The link between membership in religious communities and growing-season rainfall risk is positive and statistically significant at the 1-percent level, while the link between religious membership and nongrowing-season rainfall risk is statistically insignificant. Column (2) examines the link between rainfall risk during the growing and nongrowing seasons and membership in religious communities in 1890 measured as combined church seating capacity relative to population. We continue to find a

<sup>&</sup>lt;sup>26</sup>The same approach can be used to calibrate the importance of growing-season temperature risk (the variance over time of average growing-season temperature) for religious membership relative to the importance of growing-season rainfall risk. In this case the appropriate formula is  $(\omega_{G,t}^2 + \omega_{G,t-1}^2)/(\beta_{G,t}^2 + \beta_{G,t-1}^2)$ , where  $\omega_{G,t}$  is the effect of year t growing-season temperature on agricultural output. Substituting the statistically significant estimates in column (4) of Table 4 yields 0.056, which indicates that temperature risk should be substantially less important for religious membership than rainfall risk. When we add the growing-season temperature variance over the 1895-2000 period as a right-hand-side variable in our regressions, it is always statistically insignificant (other findings are unaffected).

positive and statistically significant link between membership in religious communities and growing-season rainfall risk, whereas the link between religious membership and nongrowingseason rainfall risk is statistically insignificant. The results for membership in religious communities in 1870 and 1860 are in columns (3) and (4). The link between membership in religious communities and growing-season rainfall risk is statistically significant at the 1-percent level, while the link between religious membership and nongrowing-season rainfall risk remains statistically insignificant. The covariance term is statistically insignificant in all cases except for 1870.

Accounting for differences in national cultures, population density, literacy, and religious cultures The US Census collected county-level data on the foreign birthplaces of the population in 1890 and the foreign birthplaces of the population's parents in 1880 (the data on birthplaces of foreign-born parents are not available in 1890). These data allow us to account for potential effects of national cultures on membership in religious communities in 1890. To do so, we first calculate for each county the share of the 1890 population born in 33 different foreign places and the share of the 1880 population's parents born in these places.<sup>27</sup> We then include these shares as additional control variables in our empirical analysis of membership in religious communities.

Table 6, column (1) presents the results when we measure membership in religious communities using total church members relative to population. The main finding is that the link between membership in religious communities and rainfall risk changes little when we control for possible effects of national cultures; see Tables 2 and 5 for comparison. The link between membership in religious communities and rainfall risk in the full sample in column (1) remains positive and statistically significant at the 1-percent level. In column (2) we add In population in 1890 as a further control, and in column (3) we also control for the literacy rate in 1880 (the literacy rate is not available in 1890) to account for potential effects of population density and literacy on church membership.<sup>28</sup> Again, the link between membership in religious communities and rainfall risk changes little. Columns (4) and (5) split the sample into counties with value added in agriculture relative to manufacturing above and below the median. We find a positive and statistically significant link between membership in religious communities and rainfall risk among more agricultural counties but a statistically insignificant link among less agricultural counties. The link between membership in religious communities and rainfall risk among more agricultural counties in column (4) is stronger than among less agricultural counties in column (5) and the difference is statistically signif-

<sup>&</sup>lt;sup>27</sup> The European foreign birthplaces listed in the census are Austria, Belgium, Bohemia, Canada, Denmark, France, Germany, Greece, Holland, Hungary, Ireland, Italy, Luxembourg, Norway, Poland, Portugal, Russia, Spain, Sweden, Switzerland, Turkey, United Kingdom, and "other European countries." For the Americas, the list includes Atlantic Islands, Central America, Cuba, Mexico, and South America. The remaining categories are Africa, Asia, Australia, India, and Pacific Islands.

 $<sup>^{28}</sup>$ See Glaeser and Sacerdote (2008) and Becker and Woessmann (2013) on the link between education and church attendance.

icant at the 5-percent level. Finally, we consider the link between membership in religious communities and rainfall risk during the growing and nongrowing seasons in column (6). We continue to find a stronger link of membership in religious communities with growing-season rainfall risk than with nongrowing-season rainfall risk. Table 7 reports the results when we measure membership in religious communities using combined church seating capacity relative to population. Again, the link between membership in religious communities and rainfall risk remains largely unaffected; see Tables 2 and 5 for comparison.<sup>29</sup>

The US Census also collected county-level data on religious membership by denomination. These data allow us to account for potential effects of denominational differences in religious culture on membership in religious communities in 1890 by controlling for the relative size of different religious denominations. To do so, we first calculate the share of total church members in each county belonging to 12 different denominations and proceed analogously with combined church seating capacity.<sup>30</sup> We then include these denomination shares as additional control variables when we regress membership in religious communities on rainfall risk.<sup>31</sup> Table 8 columns (1)-(4) report results when we measure membership in religious communities and the relative size of denominations using total church members. The main finding is that the link between membership in religious communities and rainfall risk changes little; see Table 6 for comparison. The link between membership in religious communities and rainfall risk is positive and statistically significant at the 1-percent level. When we split the sample into counties with value added in agriculture relative to manufacturing above and below the median, the link between membership in religious communities and rainfall risk is statistically significant (and positive) among more agricultural counties in column (2) but not among less agricultural counties in column (3). The link between religious membership and rainfall risk is also stronger among more agricultural counties than among less agricultural counties and the difference is statistically significant at the 5-percent level. When we consider the link between growing-season and nongrowing-season rainfall risk on the one hand and membership in religious communities on the other, the link continues to be stronger for growing-season rainfall risk. Columns (5)-(8) present results when we measure membership in religious communities and the relative size of denominations

 $<sup>^{29}</sup>$ The difference in the strength of the link between rainfall risk and the size of religious communities in column (4) and column (5) is statistically significant at the 1-percent level.

<sup>&</sup>lt;sup>30</sup>The denominations are taken from Gutmann's (2007) classification of nineteenth-century religious denominations into Baptists, Congregationalists, Conservatives, Disciples of Christ, Episcopalians, Jews, Lutherans, Methodists, Mormons, Presbyterians, Reformed, and Roman Catholics.

<sup>&</sup>lt;sup>31</sup>We do not examine the effect of rainfall risk on the size of specific denominations as there is no information on denominational differences in insurance provision and substitutability among denominations. For example, the size of denominations does not seem a useful proxy for insurance provision as sustaining informal insurance requires suppressing free riding and this is more difficult in larger religious communities (Iannaccone, 1992). When we use the US General Social Survey data mentioned in the introduction to check for denominational differences in the help individuals expect from their congregation in case of illness or some other difficult situation, we find that differences are statistically insignificant for all denominations in the previous footnote except Conservatives (mainly Mennonites and Quakers, who are more likely to expect help from congregants).

using combined church seating capacity. Again, the link between membership in religious communities and rainfall risk changes little; see Table 7 for comparison.<sup>32</sup>

### 6 Conclusion

Is the spread of religious communities related to economic risk? The available microeconomic evidence indicates that religious communities provide some informal insurance to members. We argued that, as a result, membership in religious communities should be more prevalent where populations face greater common risk. In our empirical analysis, we used rainfall risk as a driver of agricultural production risk in the nineteenth-century United States. We found that in counties with greater rainfall risk, a larger share of the population was organized into religious communities. The link between membership in religious communities and rainfall risk was significantly stronger among more agricultural counties than less agricultural counties. The link was also stronger for rainfall risk during the growing season. A 1-standard-deviation increase in rainfall risk was associated with an increase in membership in religious communities of around 10 percent across all counties. Among more agricultural counties, a 1-standard-deviation increase in rainfall risk was associated with an increase in membership in religious communities of around 10 percent across all counties.

 $<sup>^{32}</sup>$ The difference in the strength of the link between rainfall risk and the relative size of religious communities in column (6) and column (7) is statistically significant at the 5-percent level.

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### Tables

### Table 1: Rainfall and Value of Crops Produced in 1909, 1919, and 1929

(1)	(2)	(3)
0.515***	0.511***	0.516***
(0.183)	(0.178)	(0.181)
	0.177	0.178
	(0.144)	(0.144)
		0.0246
		(0.0377)
		0.0212
		(0.0438)
Yes	Yes	Yes
Yes	Yes	Yes
Yes	Yes	Yes
0.633	0.634	0.634
8,787	8,787	8,787
	(1) 0.515*** (0.183) Yes Yes Yes Yes 0.633 8,787	(1) (2) $0.515^{***}$ $0.511^{***}$ (0.183) (0.178) 0.177 (0.144) Yes Yes Yes Yes Yes Yes Yes Yes 0.633 $0.6348,787$ $8,787$

Notes: The left-hand-side variable is the natural logarithm (ln) of the value of crops produced per acre at the county level in 1909, 1919, and 1929. The results in column (1) are for the estimating equation in (16); see Section 4 and 5.2 (pages 12-13) for more details on the specification. Columns (2)-(3) add controls for lagged rainfall and for contemporaneous and lagged temperature. Temperature refers to average temperature. The method of estimation is weighted least squares with weights equal to the farmland of counties. All specifications control for ln farmland, time effects, and county fixed effects; time effects are allowed to vary by state. Standard errors (in parentheses) account for arbitrary heteroskedasticity and are clustered at the county level. \*\*\*, \*\*, and \* denote significance at the 1%, 5%, and 10% level respectively.

	Churc	ch members/pop	oulation	Church seatings/population				
	Baseline	Agriculture above median	Agriculture below median	Baseline	Agriculture above median	Agriculture below median		
	(1)	(2)	(3)	(4)	(5)	(6)		
Rainfall risk	1.962***	2.519**	-0.917	1.888**	5.431***	-1.331		
	(0.471)	(1.065)	(0.986)	(0.801)	(1.823)	(1.095)		
ln RY	0.270	0.323	-0.092	0.799**	1.575**	0.186		
	(0.210)	(0.390)	(0.174)	(0.355)	(0.633)	(0.159)		
Soil shares Elevation	Yes	Yes	Yes	Yes	Yes	Yes		
shares	Yes	Yes	Yes	Yes	Yes	Yes		
elevation	Yes	Yes	Yes	Yes	Yes	Yes		
temperature Longitude and	Yes	Yes	Yes	Yes	Yes	Yes		
latitude	Yes	Yes	Yes	Yes	Yes	Yes		
Area	Yes	Yes	Yes	Yes	Yes	Yes		
State FE	Yes	Yes	Yes	Yes	Yes	Yes		
R2 Number of	0.463	0.515	0.512	0.576	0.620	0.612		
counties	2,693	1,341	1,341	2,651	1,322	1,323		

#### Table 2: Rainfall Risk and Membership in Religious Communities 1890

Notes: For columns (1)-(3) the left-hand-side variable is the natural logarithm (ln) of total church members over population at the county level in 1890. For columns (4)-(6) the left-hand-side variable is ln combined church seating capacity over population at the county level in 1890. The estimating equation employed is (17). Rainfall risk is defined in equation (14) and calculated using 1895-2000 rainfall data. The RY variable is defined just after equation (17) and is calculated using the same rainfall data and a value  $\beta = 0.52$ . See Section 4 for more details on the specification and Section 5.1 for data sources. Other controls are ln land area of the county (area), the share of land of a given soil type using a 53-category soil classification system, the share of land at a given elevation using 11 elevation bins, average elevation, average temperature over the period 1895-2000, longitude and latitude, and state fixed effects. The method of estimation is least squares. Standard errors (in parentheses) account for arbitrary heteroskedasticity and are clustered at the state level. \*\*\*, \*\*, and \* denote significance at the 1%, 5%, and 10% level respectively.

	Church	seatings/popula	ation 1870	Church seatings/population 1860				
	Baseline	Agriculture above median	Agriculture below median	Baseline	Agriculture above median	Agriculture below median		
	(1)	(2)	(3)	(4)	(5)	(6)		
Rainfall risk	2.310**	8.011**	1.735	1.892**	7.710**	-0.496		
	(1.036)	(3.391)	(0.890)	(0.898)	(3.480)	(1.034)		
ln RY	0.354	1.259**	0.220	-0.016	1.396*	-0.331		
	(0.270)	(0.502)	(0.356)	(0.468)	(0.752)	(0.267)		
Soil shares Elevation	Yes	Yes	Yes	Yes	Yes	Yes		
shares Average	Yes	Yes	Yes	Yes	Yes	Yes		
elevation Average	Yes	Yes	Yes	Yes	Yes	Yes		
temperature Longitude and	Yes	Yes	Yes	Yes	Yes	Yes		
latitude	Yes	Yes	Yes	Yes	Yes	Yes		
Area	Yes	Yes	Yes	Yes	Yes	Yes		
State FE	Yes	Yes	Yes	Yes	Yes	Yes		
R2 Number of	0.390	0.384	0.509	0.351	0.339	0.476		
counties	2,068	1,033	1,034	1,822	909	909		

#### Table 3: Rainfall Risk and Membership in Religious Communities 1870 and 1860

Notes: The left-hand-side variable is the natural logarithm (ln) of combined church seating capacity over population at the county level in 1870 (columns (1)-(3)) and in 1860 (columns (4)-(6)). The estimating equation employed is (17). Rainfall risk is defined in equation (14) and calculated using 1895-2000 rainfall data. The RY variable is defined just after equation (17) and is calculated using the same rainfall data and a value  $\beta = 0.52$ . See Section 4 for more details on the specification and Section 5.1 for data sources. Other controls are ln land area of the county (area), the share of land of a given soil type using a 53-category soil classification system, the share of land at a given elevation using 11 elevation bins, average elevation, average temperature over the period 1895-2000, longitude and latitude, and state fixed effects. The method of estimation is least squares. Standard errors (in parentheses) account for arbitrary heteroskedasticity and are clustered at the state level. \*\*\*, \*\*, and \* denote significance at the 1%, 5%, and 10% level respectively.

	(1)	(2)	(3)	(4)
Rainfall t	0.511***		0.516***	
	(0.178)		(0.181)	
Rainfall t, Growing season		0.326*		0.325*
		(0.186)		(0.194)
Rainfall t, Nongrowing season		0.148***		0.147***
		(0.0363)		(0.0382)
Rainfall t-1	0.177		0.178	
	(0.144)		(0.144)	
Rainfall t-1, Growing season		0.279***		0.314***
		(0.0837)		(0.0837)
Rainfall t-1, Nongrowing season		-0.0482		-0.0497
		(0.0666)		(0.0644)
Temperature t			0.0246	
			(0.0377)	
Temperature t, Growing season				-0.0203
				(0.0459)
Temperature t, Nongrowing				
season				-0.00891
				(0.0214)
Temperature t-1			0.0212	
			(0.0438)	
Temperature t-1, Growing season				0.107**
				(0.0453)
Temperature t-1, Nongrowing				
season				-0.0208
				(0.017)
County FE	Yes	Yes	Yes	Yes
Time effects	Yes	Yes	Yes	Yes
Farmland	Yes	Yes	Yes	Yes
R2	0.634	0.638	0.634	0.639
Number of counties	8,787	8,787	8,787	8,787

### Table 4: Seasonal Rainfall and Value of Crops Produced in 1909, 1919, and 1929

Notes: The left-hand-side variable is the natural logarithm (ln) of the value of crops produced per acre at the county level in 1909, 1919, and 1929. The estimating equation is (16) with the rainfall term split into rainfall over the growing season and nongrowing season as in equation (19), see Section 4 and Section 5.2 (pages 12-13 and 17-18) for more details on the specification. Temperature refers to average temperature. The growing season is March-November, and the nongrowing season is December-February following Covert (1912), see page 8. The data sources are in Section 5.1. Columns (1) and (3) are reproduced from Table 1. The method of estimation is weighted least squares with weights equal to the farmland of counties. All specifications control for ln farmland, time effects, and county fixed effects. The time effects are allowed to vary by state. Standard errors (in parentheses) account for arbitrary heteroskedasticity and are clustered at the county level. \*\*\*, \*\*, and \* denote significance at the 1%, 5%, and 10% level respectively.

	Church				
	members/population	Chu	rch seatings/popu	lation	
	1890	1890	1870	1860	
	(1)	(2)	(3)	(4)	
Growing-season rainfall risk	1.134***	1.273**	1.318***	1.554***	
	(0.300)	(0.580)	(0.422)	(0.528)	
Nongrowing-season rainfall					
risk	0.199	0.156	-0.118	-0.547	
	(0.129)	(0.147) (0.351)		(0.477)	
RCov(Growing-season,					
Nongrowing-season rainfall)	-0.493	-1.336	5.026*	1.026	
	(0.209)	(0.360)	(0.274)	(0.476)	
In RY control	Yes	Yes	Yes	Yes	
Soil shares	Yes	Yes	Yes	Yes	
Elevation shares	Yes	Yes	Yes	Yes	
Average elevation	Yes	Yes	Yes	Yes	
Average temperature	Yes	Yes	Yes	Yes	
Longitude and latitude	Yes	Yes	Yes	Yes	
Area	Yes	Yes	Yes	Yes	
State FE	Yes	Yes	Yes	Yes	
R2	0.464	0.577	0.392	0.352	
Number of counties	2,693	2,651	2,068	1,822	

#### Table 5: Seasonal Rainfall Risk and Membership in Religious Communities

Notes: The left-hand-side variable is the natural logarithm (ln) of total church members over population or combined church seating capacity over population at the county level from the US Census in 1890, 1870, or 1860. The estimating equation employed is (17) with the rainfall risk term replaced by equation (18) and calculated using 1895-2000 rainfall data. The RY variable is defined just after equation (17) and is calculated using the same rainfall data and a value  $\beta = 0.52$ . The growing season is March-November and the nongrowing season is December-February following Covert (1912), see page 8. See Section 5.1 data sources and Sections 4 and 5.2 for more details on the specification. Other controls are ln land area of the county (area), the share of land of a given soil type using a 53-category soil classification system, the share of land at a given elevation using 11 elevation bins, average elevation, average temperature over the period 1895-2000, longitude and latitude, and state fixed effects. The method of estimation is least squares. Standard errors (in parentheses) account for arbitrary heteroskedasticity and are clustered at the state level. \*\*\*, \*\*, and \* denote significance at the 1%, 5%, and 10% level respectively.

	FG/SG	+ Pop	+ Literacy	Agriculture above median	Agriculture below median	Growing and nongrowing season
	(1)	(2)	(3)	(4)	(5)	(6)
Rainfall risk	2.060*** (0.667)	2.178*** (0.767)	2.134*** (0.766)	2.889** (1.316)	-0.264 (0.741)	
Growing-season rainfall risk						0.893* (0.496)
Nongrowing-season rainfall risk						0.320**
RCov(Growing-season, Nongrowing-season rainfall)						0.363 (1.477)
In DV control	Var	Var	Var	Var	Var	Var
EG national cultures	I US Ves	I US Vas	I es Ves	1 es Ves	1 es Ves	I es Ves
SG national cultures	Vec	Vec	Ves	Ves	Ves	Ves
Soil shares	Vec	Vec	Ves	Ves	Ves	Ves
Flevation shares	Ves	Ves	T CS Ves	Ves	T es Ves	Ves
Average elevation	Ves	Ves	Ves	Ves	Ves	Ves
Average temperature	Ves	Ves	Ves	Ves	Ves	Ves
Longitude and latitude	Vec	Ves	Ves	Ves	Ves	Ves
A rep	Vec	Vec	Ves	Vec	Ves	Ves
State FE	Yes	Yes	Yes	Yes	Yes	Yes
R2 Number of counties	0.495 2,520	0.514 2,520	0.515 2,482	0.603 1,239	0.568 1,239	0.516 2,482

### Table 6: Rainfall Risk, National Cultures, and Church Membership in 1890

Notes: The left-hand-side variable is the natural logarithm (ln) of total church members over population at the county level in 1890. The estimating equation employed is (17); in column (6) the rainfall risk term is replaced by equation (18). Rainfall risk is calculated using 1895-2000 rainfall data. The RY variable is defined just after equation (17) and is calculated using the same rainfall data and a value  $\beta = 0.52$ . The growing season is March-November and the nongrowing season is December-February following Covert (1912), see page 8. See Section 4 for more details on the specification and Section 5.1 for data sources. First-generation (FG) national cultures refer to the shares of foreign-born county residents in 1890 by foreign birthplace. Second-generation (SG) national cultures refer to the shares of foreign-born parents of county residents in 1880 by foreign birthplace. The data identifies 33 different foreign birthplaces listed in footnote 26. We control for ln population in 1890 (from column (2) on) and the literacy rate in 1880 (from column (3) on). Other controls are ln land area of the county (area), the share of land of a given soil type using a 53-category soil classification system, the share of land at a given elevation using 11 elevation bins, average elevation, average temperature over the period 1895-2000, longitude and latitude, and state fixed effects. The method of estimation is least squares. Standard errors (in parentheses) account for arbitrary heteroskedasticity and are clustered at the state level. \*\*\*, \*\*, and \* denote significance at the 1%, 5%, and 10% level respectively.

	+ FG/SG	+ Pop	+ Literacy	Agriculture above median	Agriculture below median	Growing and nongrowing season
	(1)	(2)	(3)	(4)	(5)	(6)
D · 011 · 1			• • • • • • • • •	( <b>10</b> 2444	0.00	
Rainfall risk	2.394*** (0.676)	2.394*** (0.677)	2.000*** (0.504)	4.423*** (1.217)	0.269 (0.540)	
Growing-season rainfall						1 202***
TISK .						(0.458)
Nongrowing-season						-0.0107
Taiman HSK						(0.0975)
RCov(Growing-season, Nongrowing-season						
rainfall)						0.718
						(0.753)
ln RY control	Yes	Yes	Yes	Yes	Yes	Yes
FG national cultures	Yes	Yes	Yes	Yes	Yes	Yes
SG national cultures	Yes	Yes	Yes	Yes	Yes	Yes
Soil shares	Yes	Yes	Yes	Yes	Yes	Yes
Elevation shares	Yes	Yes	Yes	Yes	Yes	Yes
Average elevation	Yes	Yes	Yes	Yes	Yes	Yes
Average temperature	Yes	Yes	Yes	Yes	Yes	Yes
Longitude and latitude	Yes	Yes	Yes	Yes	Yes	Yes
Area	Yes	Yes	Yes	Yes	Yes	Yes
State FE	Yes	Yes	Yes	Yes	Yes	Yes
R2	0.609	0.609	0.617	0.656	0.698	0.617
Number of counties	2,520	2,502	2,471	1,234	1,234	2,471

#### Table 7: Rainfall Risk, National Cultures, and Church Seating in 1890

Notes: The left-hand-side variable is the natural logarithm (ln) of combined church seating capacity over population at the county level in 1890. The estimating equation employed is (17); in column (6) the rainfall risk term is replaced by equation (18). Rainfall risk is calculated using 1895-2000 rainfall data. The RY variable is defined just after equation (17) and is calculated using the same rainfall data and a value  $\beta = 0.52$ . The growing season is March-November and the nongrowing season is December-February following Covert (1912), see page 8. See Section 4 for more details on the specification and Section 5.1 for data sources. First-generation (FG) national cultures refer to the shares of foreign-born county residents in 1890 by foreign birthplace. Second-generation (SG) national cultures refer to the shares of foreign-born parents of county residents in 1880 by foreign birthplace. The data identifies 33 different foreign birthplaces listed in footnote 26. We control for ln population in 1890 (from column (2) on) and the literacy rate in 1880 (from column (3) on). Other controls are ln land area of the county (area), the share of land of a given soil type using a 53-category soil classification system, the share of land at a given elevation using 11 elevation bins, average elevation, average temperature over the period 1895-2000, longitude and latitude, and state fixed effects. The method of estimation is least squares. Standard errors (in parentheses) account for arbitrary heteroskedasticity and are clustered at the state level. \*\*\*, \*\*, and \* denote significance at the 1%, 5%, and 10% level respectively.

# Table 8: Rainfall Risk, National Cultures, Religious Cultures and Membership in Religious Communities 1890

	Baseline	Agriculture above median	Agriculture below median	Growing and nongrowing season
	(1)	(2)	(3)	(4)
Rainfall risk	2.201***	2.854**	0.411	
	(0.648)	(1.169)	(0.768)	
Growing-season rainfall risk				1.044**
				(0.494)
Nongrowing-season rainfall risk				0.276*
				(0.148)
RCov(Growing-season, Nongrowing- season rainfall)				0.238 (1.256)
Denomination shares	Yes	Yes	Yes	Yes
All Controls Table 6/7	Yes	Yes	Yes	Yes
R2	0.567	0.647	0.603	0.568
Number of counties	2,482	1,239	1,239	2,482

#### **Panel A: Church Members/Population**

#### Panel B: Church Seatings/Population

	(1)	(2)	(3)	(4)
Rainfall risk	2.143***	4.206***	0.450	
	(0.580)	(1.308)	(0.583)	
Growing-season rainfall risk				1.358***
				(0.461)
Nongrowing-season rainfall risk				0.0448
				(0.112)
RCov(Growing-season, Nongrowing- season rainfall)				0.925
				(0.723)
Denomination shares	Yes	Yes	Yes	Yes
All Controls Table 6/7	Yes	Yes	Yes	Yes
R2	0.633	0.672	0.712	0.633
Number of counties	2,471	1,234	1,234	2,471

Notes: The left-hand-side variable is the natural logarithm (In) of total church members over population (Panel A) or combined church seating capacity over population (Panel B) at the county level in 1890. The estimating equation employed is (17); in column (6) the rainfall risk term is replaced by (18). Rainfall risk is calculated using 1895-2000 rainfall data. The RY variable is defined just after equation (17) and is calculated using the same rainfall data and a value  $\beta = 0.52$ . The growing season is March-November and the nongrowing season is December-February following Covert (1912). See Section 4 for more details on the specification and Section 5.1 for data sources. Denomination shares refer to either church members of 12 different denominations divided by the total church members (Panel A) or church seating capacity of these denominations divided by total church seating regret (Panel B); the denominations are listed in footnote 29. See the notes to Table 8 for a description of the first-generation (FG) and second-generation (SG) national cultures variables as well as the other controls.

# **Appendix Table 1: Summary Statistics**

		1890			1870			1860			1850	
Variable	Obs	Mean	StdDev									
In Church members/population	2,693	-1.33	0.56	-	-	-	-	-	-	-	-	-
In Church seatings/population	2,651	-0.45	0.63	2,068	-0.79	0.69	1,822	-0.68	0.69	1,448	-0.75	0.73
Rainfall risk	2,693	0.06	0.05	2,068	0.05	0.04	1,822	0.04	0.04	1,448	0.04	0.03
Growing-season rainfall risk	2,693	0.07	0.07	2,068	0.06	0.07	1,822	0.06	0.06	1,448	0.05	0.05
Nongrowing-season rainfall risk Cov (Growing-season,	2,693	0.22	0.24	2,068	0.15	0.12	1,822	0.14	0.10	1,448	0.12	0.06
Nongrowing-season rainfall)	2,693	0.01	0.02	2,068	0.01	0.02	1,822	0.01	0.01	1,448	0.01	0.01
Average temperature	2,693	12.29	4.47	2,068	12.78	4.10	1,822	13.01	3.94	1,448	13.13	3.71
In Population	2,693	9.47	1.06	2,068	9.32	0.97	1,822	9.28	0.94	1,448	9.23	0.90
ln Area	2,693	6.49	0.76	2,068	6.37	0.71	1,822	6.31	0.65	1,448	6.26	0.58
Population per square mile	2,693	73.1	669.65	2,068	74.5	1128	1,822	67.2	1010	1,448	58.45	729.4
Agricultural value added relative to agriculture plus manufacturing	2,682	0.76	0.26	2,067	0.81	0.21	1,818	0.84	0.21	1,446	0.78	0.23

### Panel A: Full sample

		1890			1870			1860	
Variable	Obs	Mean	StdDev	Obs	Mean	StdDev	Obs	Mean	StdDev
In Church members/population In Church	1,341	-1.39	0.59	-	-	-	-	-	-
seatings/population	1,322	-0.49	0.69	1,033	-0.82	0.74	909	-0.72	0.71
Rainfall risk	1,341	0.07	0.05	1,033	0.05	0.03	909	0.04	0.03
Average temperature	1,341	13.12	4.52	1,033	14.34	3.63	909	14.54	3.56
In Population	1,341	9.10	0.95	1,033	9.05	0.75	909	9.03	0.75
ln Area	1,341	6.52	0.76	1,033	6.33	0.58	909	6.30	0.54
Population per square mile	1,341	22.34	15.47	1,033	20.90	14.12	909	20.62	13.49
Agricultural value added relative to agriculture plus manufacturing	1,341	0.95	0.04	1,033	0.95	0.03	909	0.96	0.03

### Panel B.1: Counties with agricultural share above the median

### Panel B.2: Counties with agricultural share below the median

	1890			1870			1860		
Variable	Obs	Mean	StdDev	Obs	Mean	StdDev	Obs	Mean	StdDev
ln Church									
members/population ln Church	1,341	-1.27	0.52	-	-	-	-	-	-
seatings/population	1,323	-0.41	0.56	1,034	-0.76	0.64	909	-0.64	0.65
Rainfall risk	1,341	0.05	0.05	1,034	0.05	0.05	909	0.04	0.05
Average temperature	1,341	11.45	4.24	1,034	11.21	3.95	909	11.48	3.68
In Population	1,341	9.87	0.99	1,034	9.59	1.07	909	9.54	1.03
ln Area	1,341	6.45	0.77	1,034	6.41	0.82	909	6.33	0.74
Population per									
square mile	1,341	124.4	946.25	1,034	128	1594	909	114.1	1428
Agricultural value added relative to agriculture plus									
manufacturing	1,341	0.43	0.25	1,034	0.67	0.22	909	0.71	0.23



**Appendix Figure A.1** 

Notes: Figure A is a simple scatter plot and Figure B a binned scatter plot. Both are based on the residuals from a regression of the county-level natural logarithm (ln) of the value of crops produced per acre (horizontal axis) and of rainfall (vertical axis) in 1909, 1919, and 1929 on county fixed effects, time effects that vary by state, and ln farmland. See Section 5.1 for the data sources; and Section 4 as well as Section 5.2. (pages 13-14) for more details on the specification.



### **Appendix Figure A.2**

Notes: Standardized distributions of the natural logarithm (In) of rainfall 1895-2000 at the county level by month.



Notes: Binned scatter plot based on the residuals from a regression of the county-level natural logarithm (ln) of total church members over population (horizontal axis) and of rainfall risk (vertical axis) in 1890 on state fixed effects and all other controls included in Table 2, column (1). See the note of Table 2 for a list of controls.



**Appendix Figure A.4** 

Notes: Binned scatter plot based on the residuals from a regression of the county-level natural logarithm (ln) of combined church seating capacity over population (horizontal axis) and of rainfall risk (vertical axis) in 1890 on state fixed effects and all other controls included in Table 2, column (1). See the note of Table 2 for a list of controls.

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