

Rasool, Haroon; Maqbool, Shafat; Tarique, Md.

## Article

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RESEARCH

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# The relationship between tourism and economic growth among BRICS countries: a panel cointegration analysis

Haroon Rasool<sup>1\*</sup> , Shafat Maqbool<sup>2</sup> and Md. Tarique<sup>1</sup>

## Abstract

Tourism has become the world's third-largest export industry after fuels and chemicals, and ahead of food and automotive products. From last few years, there has been a great surge in international tourism, culminates to 7% share of World's total exports in 2016. To this end, the study attempts to examine the relationship between inbound tourism, financial development and economic growth by using the panel data over the period 1995–2015 for five BRICS (Brazil, Russia, India, China and South Africa) countries. The results of panel ARDL cointegration test indicate that tourism, financial development and economic growth are cointegrated in the long run. Further, the Granger causality analysis demonstrates that the causality between inbound tourism and economic growth is bi-directional, thus validates the 'feedback-hypothesis' in BRICS countries. The study suggests that BRICS countries should promote favorable tourism policies to push up the economic growth and in turn economic growth will positively contribute to international tourism.

**Keywords:** Economic growth, Inbound tourism, Financial development, Cointegration, Panel granger causality, BRICS

**JEL Classification:** C23, G10, L80, L83

## Introduction

World Tourism Day 2015 was celebrated around the theme 'One Billion Tourists; One Billion Opportunities' highlighting the transformative potential of one billion tourists. With more than one billion tourists traveling to an international destination every year, tourism has become a leading economic sector, contributing 9.8% of global GDP and represents 7% of the world's total exports [59]. According to the World Tourism Organization, the year 2013 saw more than 1.087 billion Foreign Tourist Arrivals and US \$1075 billion foreign tourism receipts. The contribution of travel and tourism to gross domestic product (GDP) is expected to reach 10.8% at the end of 2026 [61]. Representing more than just economic strength, these figures exemplify the vast potential of

tourism, to address some of the world's most pressing challenges, including socio-economic growth and inclusive development.

Developing countries are emerging as the important players, and increasingly aware of their economic potential. Once essentially excluded from the tourism industry, the developing world has now become its major growth area. These countries majorly rely on tourism for their foreign exchange reserves. For the world's forty poorest countries, tourism is the second-most important source of foreign exchange after oil [37].

The BRICS (Brazil, Russia, India, China and South Africa) countries have emerged as a potential bloc in the developing countries which caters the major tourists from developed countries. Tourism becomes major focus at BRICS Xiamen Summit 2017 held in China. These countries have robust growth rate, and are focal destinations for global tourists. During 1990 to 2014, these countries stride from 11% of the world's GDP to almost

\*Correspondence: haroonrasoolamu@gmail.com

<sup>1</sup> Department of Economics, Aligarh Muslim University, Aligarh, India  
Full list of author information is available at the end of the article

30% [17]. Among BRICS countries, China is ranked as an important destination followed by Brazil, Russia, India and South Africa [60].

The importance of inbound tourism has grown exponentially, because of its growing contribution to the economic growth in the long run. It enhances economic growth by augmenting the foreign exchange reserves [38], stimulating investments in new infrastructure, human capital and increases competition [9], promoting industrial development [34], creates jobs and hence to increase income [34], inbound tourism also generates positive externalities [1, 14] and finally, as economy grows, one can argue that growth in GDP could lead to further increase in international tourism [11].

The tourism-led growth hypothesis (TLGH) proposed by Balaguer and Cantavella-Jorda [3], states that expansion of international tourism activities exerts economic growth, hence offering a theoretical and empirical link between inbound tourism and economic growth. Theoretically, the TLGH was directly derived from the export-led growth hypothesis (ELGH) that postulates that economic growth can be generated not only by increasing the amount of labor and capital within the economy, but also by expanding exports.

The 'new growth theory,' developed by Balassa [4], suggests that export expansion can trigger economic growth, because it promotes specialization and raises factors productivity by increasing competition, creating positive externalities by advancing the dispersal of specialized information and abilities. Exports also enhance economic growth by increasing the level of investment. International tourism is considered as a non-standard type of export, as it indicates a source of receipts and consumption in situ. Given the difficulties in measuring tourism activity, the economic literature tends to focus on primary and manufactured product exports, hence neglecting this economic sector. Analogous to the ELGH, the TLGH analyses the possible temporal relationship between tourism and economic growth, both in the short and long run. The question is whether tourism activity leads to economic growth or, alternatively, economic expansion drives tourism growth, or indeed a bi-directional relationship exists between the two variables.

To further substantiate the nexus, the study will investigate the plausible linkages between economic growth and international tourism while considering the relative importance of financial development in the context of BRICS nations. Financial markets are considered a key factor in producing strong economic growth, because they contribute to economic efficiency by diverting financial funds from unproductive to productive uses. The origin of this role of financial development may be traced back to the seminal work of Schumpeter [50]. In

his study, Schumpeter points out that the banking system is the crucial factor for economic growth due to its role in the allocation of savings, the encouragement of innovation, and the funding of productive investments. Early works, such as Goldsmith [18], McKinnon [39] and Shaw [51] put forward considerable evidence that financial development enhances growth performance of countries. The importance of financial development in BRICS economies is reflected by the establishment of the 'New Development Bank' aimed at financing infrastructure and sustainable development projects in these and other developing countries. To the best of the authors' knowledge, no attempt has been made so far to investigate the long-run relationship<sup>1</sup> between tourism, financial development and economic growth in case of BRICS countries. Hence, the present study is an attempt to fill the gap in the existing literature.

### Review of past studies

From last few decades there has been a surge in the research related to tourism-growth nexus. The importance of growth and development and its determinants has been studied extensively both in developed and developing countries. Extant literature has recognized tourism as an important determinant of economic growth. The importance of tourism has grown exponentially, courtesy to its manifold advantages in form of employment, foreign exchange production household income and government revenues through multiplier effects, improvements in the balance of payments and growth in the number of tourism-promoted government policies [21, 41, 53]. Empirical findings on tourism and economic development have produced mixed finding and sometimes conflicting results despite the common choice of time series techniques as a research methodology. On empirical grounds, four hypotheses have been explored to determine the link between tourism and economic growth [12]. The first two hypotheses present an account on the unidirectional causality between the two variables, either from tourism to economic growth (Tourism-led economic growth hypothesis-TLGH) or its reverse (economic-driven tourism growth hypothesis-EDTH). The other two hypotheses support the existence of bi-directional hypothesis, (bi-directional causality hypothesis-BC) or that there is no relationship at all (no causality hypothesis-NC), respectively. According to TLEG hypothesis, tourism creates an array of benefits which spillover through multiple routes to promote the economic growth [55]. In particular, it is believed that tourism (1) increases foreign exchange earnings, which in turn can be used to finance imports [38],

<sup>1</sup> There are no fixed definitions of short, medium and long run and generally in macroeconomics, short run can be viewed as 1 to 2 or 3 years, medium up to 5 years and long run from 5 years to 20 or 25 years.

(2) it encourages investment and drives local firms toward greater efficiency due to the increased competition [3, 31], (3) it alleviates unemployment, since tourism activities are heavily based on human capital [10] and (4) it leads to positive economies of scale thus, decreasing production costs for local businesses [1, 14]. Other recent studies which find evidence in favor of the TLGH hypothesis include [44, 52]. Even though literature is dominated by TLGH, few studies produce a result in support of EDTH [40, 41, 45]. Payne and Mervar [45] posit that tourism growth of a country is mobilized by the stability of well-designed economic policies, governance structures and investments in both physical and human capital. This positive and vibrant environment creates a series of development activities which proliferate and flourish the tourism. Pertaining to the readily available information, bi-directional causality could also exist between tourism income and economic growth [34, 49]. From a policy view, a reciprocal tourism–economic growth relationship implies that government agencies should cater for promoting both areas simultaneously. Finally, there are some studies that do not offer support to any of the aforementioned hypotheses, suggesting that the impact between tourism and economic growth is insignificant [25, 47, 57]. There is a vast literature examining the relationship between tourism and growth as a result, only a selective literature review will be presented here.

Banday and Ismail [5] used ARDL cointegration model to test the relationship between tourism revenue and economic growth in BRICS countries from the time period of (1995–2013). The study validates the tourism-led growth hypothesis for BRICS countries, which evinces that tourism has positive influence on economic growth.

Savaş et al. [54] evaluated the tourism-led growth hypothesis in the context of Turkey. The study employed gross domestic product, real exchange rate, real total expenditure and international tourism arrivals to sketch out the causality among variables. The result reveals a unidirectional relationship between tourism and real exchange rate. The findings suggest that tourism is the driving force for economic growth, which in turn helps turkey to culminate its current account deficit.

Dhungel [15] made an effort to investigate causality between tourism and economic growth, In Nepal for the period of (1974–2012), by using Johansen's cointegration and Error correction model. The result states that unidirectional causality exists in the long run, while in short run no causality exists between two constructs. The study emphasized that strategies should be devised to attain causality running from tourism to economic growth.

Mallick et al. [36] analyzed the nexus between economic growth and tourism in 23 Indian states over a period of 14 years (1997–2011). Using panel autoregressive distributed lag model based on three alternative

estimators such as mean group estimator, pooled mean group and dynamic fixed effects, Research found that tourism exerts positive influence on economic growth in the long run.

Belloumi [8] examines the causal relationship between international tourism receipts and economic growth in Tunisia by using annual time series data for the period 1970–2007. The study uses the Johansen's cointegration methodology to analyze the long-run relationship among the concerned variables. Granger causality based Vector error correction mechanism approach indicates that the revenues generated from tourism have a positive impact on economic growth of Tunisia. Thus, the study supports the hypothesis of tourism-driven economic growth, which is specific to developing countries that base their foreign exchange earnings on the existence of a comparative advantage in certain sectors of the economy.

Tang et al. [58] explored the dynamic Inter-relationships among tourism, economic growth and energy consumption in India for the period 1971–2012. The study employed Bounds testing approach to cointegration and generalized variance decomposition methods to analyze the relationship. The bounds testing and the Gregory-Hansen test for cointegration with structural breaks consistently reveals that energy consumption, tourism and economic growth in India are cointegrated. The study demonstrated that tourism and economic growth have positive impact on energy consumption, while tourism and economic growth are interrelated; with tourism exert significant influence on economic growth. Consequently, this study validates the tourism-led growth hypothesis in the Indian context.

Kadir and Karim [24]) examined the causal nexus between tourism and economic growth in Malaysia by applying panel time series approach for the period 1998–2005. By applying Padroni's panel cointegration test and panel Granger causality test, the result indicated both short and long-run relationship. Further, the panel causality shows unidirectional causality directing from tourism receipts to economic growth. The result provides evidence of the significant contribution of tourism industry to Malaysia's economic growth, thereby justifying the necessity of public intervention in providing tourism infrastructure and facilities.

Antonakakis et al. [2] test the linkage between tourism and economic growth in Europe by using a newly introduced spillover index approach. Based on monthly data for 10 European countries over the period 1995–2012, the findings suggested that the tourism–economic growth relationship is not stable over time in terms of both magnitude and direction, indicating that the tourism-led economic growth (TLEG) and the economic-driven tourism growth (EDTG) hypotheses are

time-dependent. Thus, the findings of the study suggest that the same country can experience tourism-led economic growth or economic-driven tourism growth at different economic events.

Oh [41] verifies the contribution of tourism development to economic growth in the Korean economy by applying Engle and Granger two-stage approach and a bivariate Vector Autoregression model. He claimed that economic expansion lures tourists in the short run only, while there is no such long-run stable relationship between international tourism and economic development in Korea.

Empirical studies have pronouncedly focused on the literature that tourism promotes economic growth. To further substantiate the nexus, the study will investigate the plausible linkages between economic growth and international tourism while considering the relative importance of financial development in the context of BRICS nations. The inclusion of financial development in the examination of tourism-growth nexus is a unique feature of this study, which have an influencing role in economic growth as financial development has been theoretically and empirically recognized as source of comparative advantage [22].

This study employs panel ARDL cointegration approach to verify the existence of long-run association among the variables. Further, study estimated the long-run and short-run coefficients of the ARDL model. Subsequently, Dumitrescu and Hurlin [16] panel Granger causality test has been employed to check the direction of causality between tourism, financial development and economic growth among BRICS countries.

## Database and methodology

### Data and variables

The study is analytical and empirical in nature, which intends to establish the relationship between economic growth and inbound tourism in BRICS countries. For the BRICS countries, limited studies have been conducted depicting the present scenario. Therefore, present study tries to verify the relevance of tourism in economic growth to further enhance the understanding of economic dynamics in BRICS countries. The data used in the study are annual figures for the period stretching from 1995 to 2015, consisting of one endogenous variable (GDP per capita, a proxy for economic growth) and two exogenous variables (international tourism receipts per capita and financial development). The variables employed in the study are based on the economic growth theory, proposed by Balassa [4], which states that export expansion has a relevant contribution in economic growth. Further, this study incorporates financial development in the model to reduce model misspecification as

it is considered to have an influencing role in economic growth both theoretically and empirically [22, 33].

The annual data for all the variables have been collected from the World Development Indicators (WDI, 2016) database. The variables used in the study includes gross domestic product per capita (GDP) in constant (\$US2010) used as a proxy for economic growth (EG), international tourism receipts per capita (TR) in current US\$ as it is widely accepted that the most adequate proxy of inbound tourism in a country is tourism expenditure normally expressed in terms of tourism receipts [32] and financial development (FD). In line with a recent study on the relationship between financial development and economic growth by Hassan et al. [19], financial development is surrogated by the ratio of the broad money (M3) to real GDP for all BRICS countries. Here we use the broadest definition of money (M3) as a proportion of GDP– to measure the liquid liabilities of the banking system in the economy. We use M3 as a financial depth indicator, because monetary aggregates, such as M2 or M1, may be a poor proxy in economies with underdeveloped financial systems, because they ‘are more related to the ability of the financial system to provide transaction services than to the ability to channel funds from savers to borrowers’ [26]. A higher liquidity ratio means higher intensity in the banking system. The assumption here is that the size of the financial sector is positively associated with financial services [29]. All the variables have been taken into log form.

### Unit root test

To verify the long-run relationship between tourism and economic growth through Bounds testing approach, it is necessary to test for stationarity of the variables. The stationarity of all the variables can be assessed by different unit root tests. The study utilizes panel unit root test proposed by Levin et al. [35] henceforth LLC and Im et al. [23] henceforth IPS based on traditional augmented Dickey–Fuller (ADF) test. The LLC allows for heterogeneity of the intercepts across members of the panel under the null hypothesis of presence of unit root, while IPS allows for heterogeneity in intercepts as well as in the slope coefficients [48].

### Panel ARDL approach to Cointegration

After checking the stationarity of the variables the study employs panel ARDL technique for Cointegration developed by Pesaran et al. [23]. Pesaran et al. [23] have introduced the pooled mean group (PMG) approach in the panel ARDL framework. According to Pesaran et al. [23], the homogeneity in the long-run relationship can be attributed to several factors such as arbitration condition, common technologies, or the institutional development which was covered by all groups. The panel

ARDL bounds test [46] is more appropriate by comparing other cointegration techniques, because it is flexible regarding unit root properties of variables. This technique is more suitable when variables are integrated at different orders but not I (2). Haug [20] has argued that panel ARDL approach to cointegration provides better results for small sample data set such as in our case. The ARDL approach to cointegration estimates both long and short-run parameters and can be applied independently of variable order integration (independent of whether regressors are purely I (0), purely I(1) or combination of both. The ARDL bounds test approach used in this study is specified as follows:

$$\Delta \ln EG_{it} = \alpha_0 + \sum_{i=1}^m \omega_1 \Delta \ln EG_{it-i} + \sum_{i=0}^m \omega_2 \Delta \ln TR_{it-i} + \sum_{i=0}^m \omega_3 \Delta \ln FD_{it-i} + \phi_1 \ln G_{it-1} + \phi_2 \ln TR_{it-1} + \phi_3 \ln FD_{it-1} + v_{it} \tag{1}$$

where  $\Delta$  is the first-difference operator,  $\alpha_0$  stands for constant,  $t$  is time element,  $\omega_1, \omega_2$  and  $\omega_3$  represent the short-run parameters of the model,  $\phi_1, \phi_2, \text{ and } \phi_3$  are long-run coefficients, while  $v_{it}$  is white noise error term and lastly,  $it$  represents country at a particular time period. In the ARDL model, the bounds test is applied to determine whether the variables are cointegrated or not.

This test is based on the joint significance of  $F$ -statistic and the  $\chi^2$  statistic of the Wald test. The null hypothesis of no cointegration among the variables under study is examined by testing the joint significance of the  $F$ -statistic of  $\omega_1, \omega_2, \omega_3$ .

In case series variables are cointegrated, an error correction mechanism (ECM) can be developed as Eq. (2), to assess the short-run influence of international tourism and financial development on economic growth.

$$\Delta \ln EG_{it} = \beta_0 + \sum_{i=1}^m \theta_1 \Delta \ln EG_{it-i} + \sum_{i=0}^m \theta_2 \Delta \ln TR_{it-i} + \sum_{i=0}^m \theta_3 \Delta \ln FD_{it-i} + \phi ECT_{it-1} + \mu_{it} \tag{2}$$

$$\Delta \ln EG_{it} = \alpha_0 + \sum \beta_1 \Delta \ln EG_{it-i} + \sum \beta_2 \Delta \ln TR_{it-i} + \sum \beta_3 \Delta \ln FD_{it-i} + \varepsilon_{it1} \tag{3}$$

$$\Delta \ln TR_{it} = \alpha_1 + \sum \beta_4 \Delta \ln TR_{it-i} + \sum \beta_5 \Delta \ln EG_{it-i} + \sum \beta_6 \Delta \ln FD_{it-i} + \varepsilon_{it2} \tag{4}$$

$$\Delta \ln FD_{it} = \alpha_2 + \sum \beta_7 \Delta \ln FD_{it-i} + \sum \beta_8 \Delta \ln EG_{it-i} + \sum \beta_9 \Delta \ln TR_{it-i} + \varepsilon_{it3} \tag{5}$$

where ECT is the error correction term, and  $\Phi$  is its coefficient which shows how fast the variables attain long-term equilibrium if there is any deviation in the short run. The error correction term further confirms the existence of a stable long-run relationship among the variables.

**Panel granger causality test**

To examine the direction of causality Dumitrescu and Hurlin [16] test is employed. Instead of pooled causality, Dumitrescu and Hurlin [16] proposed a causality based on the individual Wald statistic of Granger non-causality averaged across the cross section units. Dumitrescu and Hurlin [16] assert that traditional test allows for homo-

geneous analysis across all panel sets, thereby neglecting the specific causality across different units.

This approach allows heterogeneity in coefficients across cross section panels. The two statistics Wbar-statistics and Zbar-statistics provides standardized version of the statistics and is easier to compute. Wbar-statistic, takes an average of the test statistics, while the Zbar-statistic shows a standard (asymptotic) normal distribution.

They proposed an average Wald statistic that tests the null hypothesis of no causality in a panel subgroup against an alternative hypothesis of causality in at least one panel. Following equations will be used to check the direction of causality between the variables.

**Table 1 Descriptive statistics**

Variable	lnEG		lnFD		lnTR	
	Mean	SD	Mean	SD	Mean	SD
Brazil	4.180	0.006	7.920	0.089	9.501	0.061
Russia	3.920	0.020	8.810	0.133	9.940	0.053
India	3.002	0.031	10.401	0.061	9.850	0.074
China	3.450	0.051	10.031	0.040	10.452	0.066
S. Africa	3.820	0.010	12.012	0.071	9.790	0.050

Source: Authors own calculations

**Table 2 Results of panel unit root tests**

Variable	LLC		IPS		Decision
	At level	At first difference	At level	At first difference	
lnEG	-0.599	-5.379 <sup>b</sup>	0.873	2.514 <sup>b</sup>	I(1)
lnTR	-3.348 <sup>b</sup>	-	5.831 <sup>a</sup>	-	I(0)
lnFD	-3.735 <sup>a</sup>	-	-4.59 <sup>b</sup>	-	I(0)

Source: Authors calculations

<sup>a</sup> Represents 1% and <sup>b</sup>Represents 5% level of significance and Panel unit root test includes intercept only

**Estimation, results and Discussion**

**Descriptive statistics**

Table 1 presents descriptive statistics of variables selected for the period 1995–2015. The variable set includes GDP, FD and TR for all BRICS countries. Brazil tops the list with GDP per capita of 4.18, while India lagging behind all BRICS nations. In the recent economic survey by International Monetary Fund (IMF report 2016), India was ranked 126 for its per capita GDP. India’s GDP per capita went up to \$7170 against all other BRICS countries which were placed in the above \$10,000 bracket. China has the highest tourism receipts in comparison to other BRICS countries. China is a very popular country for foreign tourists, which ranks third after France and USA. In 2014, China invested \$136.8 billion into its tourist infrastructure, a figure second only to the United States (\$144.3 billion). Tourism, based on direct, indirect, and induced impact, accounted for near 10% in the GDP of China (WTTC report 2017).

**Stationarity results**

Primarily, we employed LLC and IPS unit root test to assess the integrated properties of the series. The results of IPS and PP tests are presented in Table 2. Panel unit root test result evinces that FD and TR are stationary at level, while GDP per capita is integrated variable of order 1. The result exemplifies that GDP per capita, Tourism receipts and Financial Development are integrated at I(0) and I(1). Consequently, the panel ARDL approach to cointegration can be applied.

**Cointegration test results**

In view of the above results with a mixture of order integration, the panel ARDL approach to cointegration is the most appropriate technique to investigate whether there exists a long-run relationship among the variables [42]. Table 3 illustrates that the estimated value of F-statistics, which is higher than the lower and upper limit of the bound value, when lnEG is used as a dependent variable. Hence, we reject the null hypothesis of no cointegration  $H_0 : \theta_1 = \theta_2 = \theta_3 = 0$  of Eq. (1). Therefore, the result asserts that international tourism, financial development and economic growth are significantly cointegrated over the period (1995–2015).

Subsequently, the study investigates the long-run and short-run impact of international tourism and financial development on economic growth. Lag length is selected on the principle of minimum Bayesian information criterion (SBC) value, which is 2 in our case. The long-run coefficients of financial development and tourism receipts with respect to economic growth in Table 4

**Table 3 The results of panel ARDL cointegration**

Estimated ARDL model	F-statistics	Lower bound value	Upper bound value	Conclusion
F(lnEG/lnTR, lnFD)	4.54 <sup>a</sup>	3.10	3.87	Cointegration

Source: Calculated by authors

<sup>a</sup> Rejection of the null hypothesis of no cointegration at 5% level of significance

**Table 4 PMG long-run estimates from Panel ARDL model**

Dependent variable: economic growth			
Regressor	Coefficient	Stand Error	t-value
constant	0.095	0.120	0.791
LnTR	0.311 <sup>a</sup>	0.036	8.638
LnFD	0.226 <sup>a</sup>	0.047	4.808

Source: Authors calculations

<sup>a</sup> Represents rejection at 1% level of significance

**Table 5 PMG short-run estimates**

Dependent variable: economic growth			
Regressor	Coefficient	Stand Error	t-ratio
$\Delta \text{LnTR}(-1)$	0.091 <sup>b</sup>	0.043	2.116
$\Delta \text{LnFD}$	0.025	0.018	1.388
$\Delta \text{LnFD}(-1)$	0.049 <sup>b</sup>	0.023	2.107
ECT(-1)	-0.434 <sup>a</sup>	0.130	3.334

Source: Authors calculations

<sup>a</sup> Represents 1% significant level, respectively, and <sup>b</sup>Represents 5%

indicate that tourism growth and financial development exerts positive influence on economic growth in the long run. In other words, an increase in volume of tourism receipts per capita and financial depth spurs economic growth and both the coefficients are statistically significant in case of BRICS nations in the long run. The results are interpreted in detail as below:

The elasticity coefficient of economic growth with respect to tourism shows that 1% rise in international tourism receipts per capita would imply an estimated increase of almost 0.31% domestic real income in the long run, all else remaining the same. Thus, the earnings in the form of foreign exchange from international tourism affect growth performance of BRICS nations positively. This finding of our study is in consonance with the empirical results of Kreishan for Jordan [30], Balaguer and Cantavella-Jordá [3] for Spain and Ohlan [43] for India.

Further our finding lend support to the wide applicability of the new growth theory proposed by Balassa which states that export expansion promote growth performance of nations. Thus, validates TLGH coined by Balaguer and Cantavell-Jorda [3] which states that inbound tourism acts a long-run economic growth factor. The so called tourism-led growth hypothesis suggests that the development of a country’s tourism industry will eventually lead to higher economic growth and, by extension, further economic development via spillovers and other multiplier effects.

Likewise, financial development as expected is found to be positively associated with economic growth. The coefficient of financial development states that 1% improvement in financial development will push up economic growth by 0.22% in the long run, keeping all other variables constant. The empirical results are consistent with the finding of Hassan et al. [19] for a panel of South Asian countries. Well-regulated and properly functioning financial development enhances domestic production through savings, borrowings & investment activities and boosts economic growth. Further, it promotes economic growth by increasing efficiency [7]. Levine [33] believes that

financial intermediaries enhance economic efficiency, and ultimately growth, by helping allocation of capital to its best use. Modern growth theory identifies two specific channels through which the financial sector might affect long-run growth; through its impact on capital accumulation and through its impact on the rate of technological progress. The sub-prime crisis which depressed the economic growth worldwide in 2007 further substantiates the growth-financial development nexus.

In the third and final step of the bounds testing procedure, we estimate short-run dynamics of variables by estimating an error correction model associated with long-run estimates. The empirical finding indicates that the coefficient of error correction term (ECT) with one period lag is negative as well as statistically significant. This finding further substantiates the earlier cointegration results between tourism, financial development and economic growth, and indicates the speed of adjustment from the short-run toward long-run equilibrium path. The coefficient of ECT reveals that the short-run divergences in economic growth from long-run equilibrium are adjusted by 43% every year following a short-run shock.

The short-run parameters in Table 5 demonstrates that tourism and financial development acts as an engine of economic growth in the short run as well. The coefficient of both tourism receipts per capita and financial development with one period lag is also found to be progressive and significant in the short run. These results highlight the role of earnings from international tourism and financial stability as an important driving force of economic growth in BRICS nations in the short run as well.

Further, a comparison between short-run and long-run elasticity coefficients evince that long-run responsiveness of economic growth with respect to tourism and financial development is higher than that of short run. It exemplifies that over time higher international tourism receipts and well-regulated financial system in BRICS nations give more boost to economic growth.



**Table 6 Dumitrescu Hurlin panel causality tests (sample: 1995–2015)**

Null hypothesis	W-Stat	Zbar-Stat	P values
EG does not homogeneously cause TR	4.31	5.24	0.00 <sup>a</sup>
TR does not homogeneously cause EG	3.38	3.76	0.00 <sup>a</sup>
EG does not homogeneously cause FD	5.09	6.47	0.00 <sup>a</sup>
FD does not homogeneously cause EG	2.64	2.59	0.00 <sup>a</sup>
FD does not homogeneously cause TR	2.51	2.38	0.01 <sup>a</sup>
TR does not homogeneously cause FD	2.86	2.94	0.00 <sup>a</sup>

Source: Calculated by authors

<sup>a</sup> Significance at 1% level

**Analysis of causality**

At this stage, we investigate the causality between tourism, financial development and economic growth presented in Table 6. The result shows bi-directional causal relationship between tourism and economic growth, thereby validates ‘feedback hypothesis’ and consequently supported both the tourism-led growth hypothesis (TLGH) and its reciprocal, the economic-driven tourism growth hypothesis (EDTH). The bi-directional causality between inbound tourism and GDP, which directs the level of economic activity and tourism growth, mutually influences each other in that a high volume of tourism growth leads to a high level of economic development and reverse also holds true. These results replicate the findings of Bandy and Ismail [5] in the context of BRICS countries, Yazdi et al. [27] for Iran and Kim et al. [28] for Taiwan. One of the channels through which tourism spurs economic growth is through the use of receipts earned in the form of foreign currency. Thus, growth in foreign earnings may allow the import of technologically advances goods that will favor economic growth and vice versa. Thus, results demonstrate that international tourism promotes growth and in turn economic expansion is necessary for tourism development in case of BRICS countries. With respect to policy context, this finding suggests that the BRICS nations should focus on economic policies to promote tourism as a potential source of economic growth which in turn will further promote tourism growth.

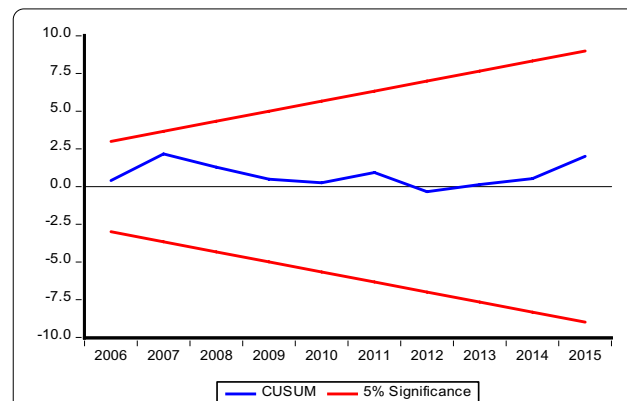
Similarly, in case of economic growth and financial development, the findings demonstrate the presence of bi-directional causality between two constructs. The findings validate thus both ‘demand following’ and supply leading’ hypothesis. The findings suggests that indeed financial development plays a crucial role in promoting economic activity and thus generating economic growth for these countries and reverse also holds. Our findings are in line with Pradhan [48] in case of BRICS countries and Hassan et al. [19] for low and middle-income

countries. This suggests that finance development can be used as a policy variable to foster economic growth in the five BRICS countries and vice versa. The study emphasizes that the current economic policies should recognize the finance-growth nexus in BRICS in order to maintain sustainable economic development in the economy. The empirical results in this paper are in line with expectations, confirming that the emerging economies of the BRICS are benefiting from their finance sectors.

Finally, two-sided causal relationship is found between tourism receipts and financial development. That is, tourism might contribute to financial development and, in return, financial development may positively contribute to tourism. This means that financial depth and tourism in BRICS have a reinforcing interaction. The positive impact of tourism on financial development can be attributed to the fact that inflows of foreign exchange via international tourism not only increases income levels but also leads to rise in official reserves of central banks. This in turn enables central banks to adapt expansionary monetary policy. The positive contribution of financial sector to tourism is further characterized by supply leading hypothesis. Further, better financial and market conditions will attract tourism entrepreneurship, because firms will be able to use more capital instead of being forced to use leveraging [13]. Hence, any shocks in money supply could adversely affect tourism industry in these countries. Song and Lin [56] found that global financial crisis had a negative impact on both inbound and outbound tourism in Asia. This result is in consistent with Başarir and Çakir [6] for Turkey and four European countries.

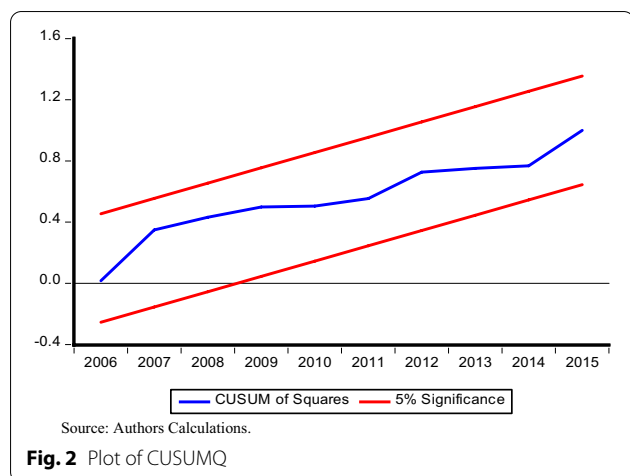
**Stability tests**

In addition, to test the stability of parameters estimated and any structural break in the model CUSUM and



Source: Authors calculation.

**Fig. 1** Plot of CUSUM



CUSUMSQ tests are employed. Figs. 1 and 2 show blue line does not transcend red lines in both the tests, thus provides strong evidence that our estimated model is fit and valid policy implications can be drawn from the results.

**Summary and concluding remarks**

A rigorous study of the relationship between tourism and economic growth, through the tourism-led growth hypothesis (TLGH) perspective has remained a debatable issue in the economic growth literature. This study aims to empirically investigate the relationship between inbound tourism, financial development and economic growth in BRICS countries by utilizing the panel data over the period 1995–2015. The study employs the panel ARDL approach to cointegration and Dumitrescu-Hurlin panel Granger causality test to detect the direction of causation.

To the best of authors’ knowledge, this is the first study which explored the relationship between economic growth and tourism while considering the relative importance of financial development in the context of BRICS nations. The empirical results of ARDL model posits that in BRICS countries inbound tourism, financial development and economic growth are significantly cointegrated, i.e., variables have stable long-run relationship. This methodology has allowed obtaining elasticities of economic growth with respect to tourism and financial development both in the long run and short run. The result reveals that international tourism growth and financial development positively affects economic growth both in the long run and short run. The coefficient of tourism indicates that with a 1% rise in tourism receipts per capita, GDP per capita of BRICS economies will go up by 0.31% in the long run. This finding lends support to TLGH coined by Balaguer and Cantavell-Jorda [3] which

states that inbound tourism acts a long-run economic growth factor. The so called tourism-led growth hypothesis suggests that the development of a country’s tourism industry will eventually lead to higher economic growth and, by extension, further economic development via spillovers and other multiplier effects.

Likewise, 1% improvement in financial development, on average, will increase economic growth in BRICS countries by 0.22% in the long run. The result seems logical as modern growth theory identifies two channels through which the financial sector might affect long-run growth: first, through its impact on capital accumulation and secondly, through its impact on the rate of technological progress. The sub-prime crisis which hit the economic growth Worldwide in 2007 further substantiates the growth–financial development nexus.

The negative and statistically significant coefficient of lagged error correction term (ECT) further substantiates the long-run equilibrium relationship among variables. The negative coefficient of ECT also shows the speed of adjustment toward long-run equilibrium is 43% per annum if there is any short-run deviation. The estimates of parameters are found to be stable by applying CUSUM and CUSUMQ for the time period under consideration. Therefore, inbound tourism earnings and financial institutions can be used as a channel to increase economic growth in BRICS economies.

Further, Granger causality test result indicates the bi-directional causation in all cases. Hence, the causal relationship between international tourism and economic growth is bi-directional. And, consequently this empirical finding lends support to both the tourism-led growth hypothesis (TLGH) and its reciprocal, the economic-driven tourism growth hypothesis (EDTH). This means that tourism is not only an engine for economic growth, but the economic outcome on itself can play an important role in providing growth potential to tourism sector.

The Granger causality findings provide useful information to governments to examine their economic policy, to adjust priorities regarding economic investment, and boost their economic growth with the given limited resources. Thus, it is suggested that more resources should be allocated to tourism industry and tourism-related industries if the tourism-led growth hypothesis holds true. On the other side, if economic-driven tourism growth is supported then more resources should be diverted to leading industries rather than the travel and tourism sector, and the tourism industry will in turn benefit from the resulting overall economic growth. And, when bi-directional causality is detected, a balanced allocation of economic resources for the travel and tourism sector and other industries is important and necessary. The policy implication is that resource allocation

supporting both the tourism and tourism-related industries could benefit both tourism development and economic growth.

To sum up, the major finding of this study lends support to wide applicability of the tourism-led growth hypothesis in case of BRICS countries. Thus, in the Policy context, significant impact of tourism on BRICS economy rationalizes the need of encouraging tourism. Tourism can spur economic prosperity in these countries and for this reason; policymakers should give serious consideration toward encouraging tourism industry or inbound tourism. BRICS countries should focus more on tourism infrastructure, such as, convenient transportation, alluring destinations, suitable tax incentives, viable hostels and proper security arrangements to attract the potential tourists. Most of these countries are devoid of rich facilities and popular tourist incentives, to get promoted as important destination and in the long-run promotes economic growth. Further, they need a staunch support from all sections of authorities, non-government organizations (NGOs), and private and allied industries, in the endeavor to attain sustainable growth in tourism. Both state and non-state actors must recognize this growing industry and its positive implication on economy.

For future research, we suggest that researchers should consider the nonlinear factor in the dynamic relationship of tourism and economic growth in case of BRICS countries. Further one can go for comparative study to examine the TLGH in BRICS countries.

#### Abbreviations

ARDL: autoregressive distributed lag model; BRICS: Brazil, Russia, India, China and South-Africa; UNWTO: United Nations World Tourism Organization; WTTC: World Travel & Tourism Council; GDP: gross domestic product; WDI: world development indicators; TLGH: tourism-led growth hypothesis; ELGH: export-led growth hypothesis; EDTH: economic-driven tourism hypothesis; ADF: augmented Dickey–Fuller test; ECM: error correction model; ECT: error correction term.

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#### Author's contributions

HR has written introduction, research methodology and results and discussion part. Review of literature and data analysis was done by SM. Conclusion was written jointly by HR and SM. MT has provided useful inputs and finalized the manuscript. All authors read and approved the manuscript.

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#### Competing interests

Authors declare that there are no competing interests.

#### Author details

<sup>1</sup> Department of Economics, Aligarh Muslim University, Aligarh, India. <sup>2</sup> Department of Commerce, Aligarh Muslim University, Aligarh, India.

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