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### Working Paper Spatial scenarios of potential electric vehicle adopters in Ireland

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# Working Paper No. 705 July 2021

Spatial scenarios of potential electric vehicle adopters in Ireland

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Abstract: Transition to electric vehicles is among one public policy to reduce carbon emissions from the transport sector in Ireland. While EV adoption rates are increasing there is broad scepticism about achieving ambitious national policy targets. Using microdata on commuting behaviour and standardised assumptions based on existing literature, we identify candidates that could comfortably satisfy weekly driving needs using an EV without the need to alter behaviour for EV charging purposes. High density areas of potential candidates for transition to EVs are identified, particularly in specific urban areas of Cork and Dublin cities. We also find between 2 to 37% reduction in emissions from car owners based on the different set of assumptions we employ. While the per unit emission reduction in rural areas is higher, the aggregate emission reduction that can be achieved is higher in urban areas because of the higher density of candidates for transition in such areas. The charging infrastructure in these urban areas is already well-developed and marketing campaigns targeting groups such as environmentally conscious younger individuals, who are not often characterised as 'early adopters' in the literature, may pay off in such areas. Public campaigns with a local character in the areas with clusters of the candidates can be more effective in improving the adoption rates.

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#### **1 INTRODUCTION**

In Ireland, transportation is the largest energy-consuming sector with a 42% share of final energy con-35 sumption and it accounts for 41% of energy related emissions. Passenger transportation is the largest 36 polluter in this sector (SEAI, 2020). In Ireland and in other countries around the world, electrification of 37 the sector is key in the policy agenda to transit towards a more sustainable economy. However, the up-38 take of this technology has been very slow. Previous literature identifies various individual, technological 39 and infrastructure characteristics which drives the potential adoption of electric vehicles (Zhuge & Shao, 40 2019; Vassileva & Campillo, 2017; Plötz et al., 2014; Westin et al., 2018). Mukherjee & Ryan (2020) 41 note that the early adopter population in Ireland shows similar characteristics to the ones found elsewhere. 42 Range anxiety and lack of awareness about existing technology and infrastructure can reduce adoption 43 rates of EV technology (Thøgersen & Ebsen, 2019). In this study, we examine the spatial distribution of 44 candidates for a switch to Plug-in Electric Vehicles (PEVs), more specifically Battery Electric Vehicles 45 (BEVs), in the Republic of Ireland using Census data<sup>1</sup>. Based on actual commuting activity data and 46 standardised assumptions on EV distance capability, we define the candidates as those vehicle owners<sup>2</sup> 47 with at least two vehicles and whose existing weekly commuting distances are comfortably within the 48 range capability of a standard BEV battery charge. We assume that these candidates could switch one 49 of their cars to a BEV without adding much hassle/delay to their regular commuting patterns/times and 50 without encountering commonly cited problems of limited range. Further, we expand our analysis by 51 employing the socio-demographic factors which drives the adoption of EVs as identified in the literature. 52 Our primary objective is to study the distribution of candidates for switching one of their vehicles 53 to an EV and the potential environmental saving from switching. We also extend this analysis to in-54 clude estimation of gains through emission reduction from that switch and an examination of charging 55 infrastructure network in close proximity to such clusters. Based on the distribution of candidates for 56 switching their second vehicle to an EV as per our various scenarios, we estimate the potential aggregate 57 and average emission savings from each scenario. Globisch et al. (2019) find that proximity to charg-58 ing infrastructure can improve adoption of EVs among non-traditional adopters. With this aim, we map 59 clusters with close proximity to high density of existing charging infrastructure and in turn identify areas 60 where possible charging network expansion might improve adoption based on the clustering of potential 61 buyers. Understanding the spatial distribution of candidates for switching to BEVs will help in develop-62 ing local EV targets and thereby help in designing local marketing campaigns associated with specific 63 areas which can localise national promotional campaigns. 64

<sup>65</sup> Zhuge & Shao (2019) in their study in Beijing, China identify 6 factors which influence the uptake of <sup>66</sup> electric vehicles. They rank the factors according to their relative importance; vehicle price is the most

<sup>&</sup>lt;sup>1</sup> BEVs are EVs with zero tail pipe emissions unlike hybrid electric vehicles. Furthermore, in this study we are concerned with potential adopters with range anxiety. Range anxiety is not a concern for hybrid vehicle adopters. Hence, in this study we are focusing on the adoption of BEVs.

<sup>&</sup>lt;sup>2</sup> It should be noted that the unit of analysis in this study is a car owner whose mode of commute is driving their car. The vehicle/s owned can be used by the 'vehicle owner' or 'candidate' for their own transport needs and/or their household's.

important determinant followed by vehicle usage, social network and environmental awareness. The 67 socio-demographic attributes influencing uptake include age, gender, education level, job type, income 68 and number of vehicles. In a study conducted in Denmark, Thøgersen & Ebsen (2019) find that potential 69 adopters are often unaware of or are unconvinced about the technological improvements when it comes to 70 EV technology and availability of charging infrastructure. Guerra & Daziano (2020) note, in their study 71 of potential adopters from Philadelphia, USA, that commuting distances, charging point availability and 72 affordability can be critical in the decision to buy a PEV. Such preferences are also influenced by the resi-73 dential area and accommodations available, such as parking spots with or without charging infrastructure 74 in urban areas, for each individual. Hence, they argue future studies should incorporate commuting in-75 formation and proximity to charging infrastructure to correctly identify a household's potential to buy a 76 PEV. Hence in our study we estimate commuting distances using location information from census of Ire-77 land. After considering the range of EVs in Irish market, we assume that a vehicle owner with a smaller 78 commute to work can charge the vehicle once a week and complete all of their travel without worrying 79 about recharging. Hence if their estimated weekly commute distance is below the range of common EVs 80 in the market, we consider them as a candidate for switching their second vehicle based on commuting 81 patterns. By using weekly distance travelled, we are introducing very restrictive distance-based filters in 82 identifying potential buyers thus our analysis is very conservative. 83

As to the socioeconomic drivers of EV adoption, Haustein & Jensen (2018) in their study in Denmark 84 and Sweden find that BEV owners are typically male, highly educated, have higher incomes and have of-85 ten more than one car in the household compared to conventional car users. Vassileva & Campillo (2017), 86 in their study in Sweden, find that early EV adopters typically charge their car at home at night. Plötz et 87 al. (2014) find that men who are middle aged and working in technical jobs are some of the early adopters 88 of EV technology in Germany. Westin et al. (2018) note that while socio-demographic variables like gen-89 der, age, income, employment, and education level can be associated with early adopter behaviour, when 90 controlled for other factors these associations may disappear. Mukherjee & Ryan (2020) find that EV 91 adopters in Ireland are typically aggregated around the urban areas and have socio-demographic charac-92 teristics similar to the early adopters elsewhere. Their study employs micro-data of EV adopters in Ireland 93 to study the spatial distribution of existing EV owners. Based on these studies, we build the profile of 94 candidates for switching to a BEV. Since our study involves only vehicle owners who own more than 95 one car, we do not take gender as a factor in our profile as we assume that the EV purchase decision is a 96 joint decision in a household. Hence, in our more restrictive scenario which considers a socio-economic 97 profile of potential buyers in addition to the distance-based criteria, a candidate for switching their second as vehicle is a middle aged, highly educated vehicle owner working in higher income professions, who owns 90 their home and more than one car. 100

There are studies which previously tried to understand the distribution of potential adopters of EV technology using different data sources (Namdeo et al., 2014; Saarenpää et al., 2016; McCoy & Lyons, 2014). Saarenpää et al. (2016) identify areas favourable for PEV adoption in Finland by mining public data. McCoy & Lyons (2014) employ agent-based modelling to study the diffusion of EV technology

in Ireland using survey data. This study emphasises that targeting 'early adopters' for messaging may 105 not result in faster adoption unless detailed network topology is well understood. Namdeo et al. (2014) 106 identify hot spots for expanding the charging infrastructure in urban areas in Northeast England through 107 spatial analysis of the socio-economic characteristics and commuter information of urban residents. Our 108 study adds to this literature by attempting to identify spatial clusters where large number of candidates 109 for switching one of their vehicles to an EV can be found mainly based on commuting distances. Extend 110 of emission reduction is central in the debates surrounding EV adoption, hence we include the estimation 111 of emission reductions which can be achieved by each scenario we design as well. 112

When it comes to the role played by charging networks in the adoption of EVs, Globisch et al. 113 (2019) note that proximity to EVSE (Electric Vehicle Supply Equipment's) can be critical to a subset of 114 non-traditional adopters. These groups do not belong to the profile of middle aged, male, high income 115 earning early adopters, but are technophilic, environmentally aware younger individuals, mainly women. 116 This sub-group may be residing in apartments or do not own their residences. Hence, they argue that 117 expanding charging infrastructure especially fast charging points may help to speed up the adoption of 118 EVs among non-traditional early adopters. Funke et al. (2019) note that in countries like the Netherlands 119 where the proportion of detached houses is lower, availability of fast charging networks and slow charg-120 ing networks in public parking spots has reduced the need for home charging infrastructure. In other 121 areas like the US, charging networks are important in metropolitan areas compared to areas with more 122 detached homes (Guerra & Daziano, 2020). Improved quantity and quality of charging infrastructure 123 along with marketing campaigns which reduce misconceptions of EV technology and existing infrastruc-124 ture can improve adoption in Denmark as per the study by Thøgersen & Ebsen (2019). A majority of 125 Irish households live in detached and semi-detached homes according to the latest census. However, ur-126 ban areas like Dublin city have a share of 35% of households living in apartments (CSO, Ireland, 2016). 127 Hence in this study we explore the proximity of current charging infrastructure in Ireland to hotspots 128 of candidates for switch to a BEV and study the density of charging points near clusters. Clusters near 129 existing charging infrastructure can be foci for marketing campaigns which target non-traditional early 130 adopters. Expansion of charging networks in existing low-density areas might accelerate the adoption of 131 EVs among population who do not fit the 'early adopter' profile. 132

The current Irish EV adoption statistics raise significant scepticism about the feasibility of achieving 133 ambitious targets set by Irish government (McAleer, 2019, June 18)<sup>3</sup>. The Irish government plans to 134 increase the number of EVs in Ireland to 1 million by 2030 as per the Climate Action Plan (Govt, of 135 Ireland, 2019). Early reports in 2021 indicate that the popularity of EVs in the Irish market is showing 136 an upward trend (O'Sullivan, 2021, February 23). Our study can identify pockets of geographical areas 137 where a high density of candidates for switching their second vehicle to an EV can be found and targeted 138 for a quick transition to electric vehicles. According to the National Transport Survey of Ireland (CSO, 139 Ireland, 2019), purchase price/ affordability is the main factor influencing the decision to purchase an EV 140 for Irish citizens. The Irish government has already introduced purchase grants, Vehicle Registration Tax 141

 $<sup>\</sup>frac{3}{3}$  As of 2020, there are 8,473 BEVs registered in Ireland. The current EV adoption statistics for Ireland is shown in table A.1.

(VRT) relief, toll incentives, home charger installation grants and reduced motor tax rates to encourage
 adoption of EVs (Kevany, 2019). Availability of more charging points away from home and availability
 of overnight charging at low cost were also factors influencing decision to adopt EV technology as per
 CSO, Ireland (2019).

While many papers consider the diffusion pathway of EVs and likely early adopters, the current 146 approach differs in two ways. First, we begin from perspective of households' transport needs and the 147 technical capacity of current technology EVs to deliver such service rather than simply focusing on socio-148 demographic traits and likelihood of EV adoption. Second, we design the analysis to preclude situations 149 where EV range anxiety may be a concern. Hence, within existing commuting/driving requirements and 150 using EV technology currently available on the Irish market, we estimate the technical potential for EVs 151 to comfortably satisfy existing transport needs. This provides an estimate of where existing fossil fuel 152 vehicles can be substituted with EVs without compromise or accommodation in travel patterns. As this 153 estimate ignores factors such as budget constraints or behaviour decisions, following the literature on EV 154 adoption, we drill down to the sub-sample of candidates that are more likely to be early EV adopter based 155 on socio-economic characteristics. This is a more conservative estimate of where existing fossil fuel 156 vehicles can be substituted with EVs without compromise or accommodation in travel patterns. Emission 157 reduction achieved by potential adoption can play an important role in marketing campaigns targeting the 158 more environmentally conscious subgroups. Hence our study includes estimates of emission reductions 159 in the scenarios developed. Lastly, charging networks can be critical in the adoption decisions of non-160 traditional adopters and hence, we study how the clusters of candidates for switching their existing vehicle 161 intersect with good coverage of existing charging infrastructure. 162

#### **2** Data and methodology

The analysis in this study utilises the Place of Work, School or College (POWSCAR) data from the Census 164 of population of Ireland 2016 dataset (CSO, Ireland, 2018). The unit of analysis in this study is a candidate 165 for switching their second vehicle to a BEV, whom we assume to be a vehicle owner who commutes by car 166 to work and belongs to a certain subsection of population as per the literature<sup>4</sup>. 39.3% of vehicle owners in 167 the census owns at least one car and drives to work. We do not include car commuters who are passengers 168 in our sample to avoid double counting. The main variables of interest in this study are geographical 169 location of work and home, socio-economic characteristics and vehicle ownership data obtained from 170 POWSCAR dataset along with location information of EV charging infrastructure in Ireland (descriptive 171 statistics shown in table 1). 172

Data on commuting distance, car ownership and socio-demographic characteristics are employed to identify candidates where EVs can easily accommodate travel needs. For convenience we describe these

<sup>&</sup>lt;sup>4</sup> We assume that range anxiety is a major concern to a potential adopter who use their car for daily routine journeys compared to someone who uses their car for occasionally journeys. Our analysis provides a conservative estimate due to this restrictive assumption.

as candidates for switching to EVs. Based on these we develop 2 scenarios to identify candidates for 175 switching to a BEV. The number of car commuters (and are also drivers) who belong to each scenario is 176 aggregated to Electoral Division level to study their spatial distribution. Further we estimate emissions 177 savings that can be achieved from switching to EVs based on each of our scenarios. In areas identified 178 as having high EV switching potential, we utilise the information related to charging infrastructure to 179 identify the areas with existing good coverage of charging points and where expansion is needed. The 180 following subsections will explain the assumptions employed in our analysis along with the descriptive 181 statistics of indicators we develop. 182

#### 183 2.1 Estimating weekly distance travelled

The POWSCAR dataset includes location data of work and home at Small Area level<sup>5</sup> for each individual. 184 From this information the distance between work and home is calculated. The Euclidean distance between 185 the centroid of Small Area of work and Small Area of home in kilometres is considered as the distance 186 to work. The Euclidean distance is the length of a line segment between two points in Euclidean space 187 (Pebesma, 2018; Karney, 2013). The distance estimation in that case is not an accurate estimation when 188 it comes to the commuting distance because it does not consider route variations, congestion, or other 189 road delays (Sander et al., 2010). Hence, we double the Euclidean distance as commuting distance in our 190 sensitivity analysis scenario. We assume that the real-life scenario will be somewhere closer to the main 191 estimation method or between the main estimation method and sensitivity analysis scenario. 192

We employ weekly distance travelled instead of daily distance travelled in our analysis. We employ 193 two methods for estimating total weekly distance travelled by the vehicle owner considered. We consider 194 the first method as our main distance estimation method and the second one as our sensitivity analysis 195 estimation method. We estimate work and non-work related travel separately to calculate the total dis-196 tance travelled in a week. The distance to work is calculated from the Euclidean distance estimation as 197 explained earlier. To estimate non-work related travel, we consider that the average distance travelled by 198 a private car annually in Ireland is 18,000 km for urban areas and 20,000 km for rural areas (CSO, Ireland, 199 2021). Based on this we estimate that a private car in urban area travels approximately 350 Km per week 200 and a private car in rural area travels around 385 km per week. CSO, Ireland (2021) estimates that only 201 25% of journeys undertaken by private cars are work related in Ireland. Hence, we add 250 km to urban 202 area weekly journeys and 285 to rural area weekly journeys as distances travelled for non-work related 203 activities in a week<sup>6</sup>. When it comes to total commute to work, we estimate that a typical car commuter 204

<sup>&</sup>lt;sup>5</sup> They are the smallest administrative boundaries in Ireland.

<sup>&</sup>lt;sup>6</sup> Some of the non-work related distances travelled may be pooled in the case of multi-car households with multiple car commuters. In this study we assume that all cars used for commute will travel the same non-work related distances. Hence our distance filter will be providing a more conservative estimate.

<sup>205</sup> might travel 10 times per week to work. We use the following formula to calculate the distance travelled <sup>206</sup> in a week as per the first method.

# $Weekly distance travelled_h = Distance to work_h * 10 + Distance travelled for non - work related activity$ (1)

Further we employ a second method to estimate the weekly distance travelled based on different set of assumptions for checking the sensitivity of our assumptions. In this method, we assume that the Euclidean distance do not completely capture the distance to work and hence double the distance to work to account for traffic and route variations. Average distance to work in the data (as per this assumption) is 34 km. Hence in line with CSO, Ireland calculations of annual mileage of private cars, we add 60 km to distance travelled in a week to urban areas and 120 km to rural areas. To calculate weekly distance in this method, we use the following formula.

Weekly distance travelled<sub>h</sub> = Distance to work<sub>h</sub> \*20 + Distance travelled for non-work related activity
(2)

In our analysis, the first method, which applies a more conservative assumption on non-work related 214 travel, is considered as the main method and the second method, which applies a more conservative 215 assumption on work related travel, is employed for sensitivity analysis. We take into account the total 216 distance travelled in a week by potential buyers and classify those distances as above or below the range 217 of a typical BEV. The information on distance ranges that electric cars in the market can travel from a 218 single charging session was gathered from various sources including the Sustainable Energy Authority 219 of Ireland (SEAI, 2021). Based on this we calculate the quantiles of distance ranges an EV in market 220 can travel from a single recharge. To determine the cut off range for filtering out possible candidates for 221 switching their second vehicle based on weekly commuting distance, we chose the 25th percentile range 222 as a lower limit and 75th percentile as the upper range limit reached by BEVs in Irish market. The 25th 223 percentile is 310 km and 75th percentile is 436 km as per this calculation. Two of the most popular BEVs 224 in Ireland are Hyundai Kona with a distance range of 449 km and Nissan Leaf with a range of 378 km. 225 Hence our upper range distance calculation is closer to the range of common EVs in Irish market. 226

#### 227 2.2 Scenarios for identifying candidates for switching their second vehicle to a BEV

Range anxiety is one of the main reasons for non-adoption of electric vehicles as per the literature (Thøgersen & Ebsen, 2019). If a potential adopter or their household can travel all of their journeys in a week as per above calculations in a single charging session of the EV, we assume that they can easily transition their second vehicle to an EV. It should be noted that the estimate here is highly conservative and most households travel far less distance in a week than we estimate. We devise two scenarios for identifying candidates for switching their second car to a BEV based on two different set of assumptions.

#### 234 2.2.1 Scenario 1: Commuters with two cars

In the first scenario we employ data on weekly distance travelled and car ownership to study the distri-235 bution of candidates for switching their second vehicle (shown in table 2). For identifying the potential 236 buyer population at an ED level, we add the number of car commuters (only drivers counted) in an ED 237 who fulfils the distance criteria and owns two or more cars. Both high and low range mileage attained 238 by the EV's in market are used for the analysis to understand how the hotspots will expand with the 239 improvement of battery technology. As explained earlier we assume that candidates who own more than 240 one car can convert one of their vehicles to a BEV without adding any inconvenience to their existing 241 commuting patterns. About 72.4 % of car commuters who drive to work owns at least 2 cars in Ireland 242 (see table 1). The POWSCAR data does not include information on the main purpose for which each car 243 is used. In some cases, a second car may be used only for occasional journeys such as school runs. In 244 such cases the second car can be transitioned to an EV without worrying about range. Hence the estimate 245 provided in this paper may be a more conservative figure considering the distance based filters applied. 246

## 247 2.2.2 Scenario 2: Commuters with two cars who belong to the socio-economic profile of EV pur 248 chaser

In the second scenario we also consider the socio-economic characteristics of the car driver based on 249 literature related to EV adoption (shown in table 2). To avoid counting the same vehicles twice, we only 250 include the individuals within the household who 'drive to work' in our analysis . The census data used 251 for analysis provides information on commuting modes for each unit. The socio-economic characteristics 252 employed in this study includes education, socio-economic group (SEG) which the vehicle owner belong 253 to, home ownership status and age of candidates for switching to a BEV. As per the literature, early 254 adopters of electric cars are highly educated higher income middle aged individuals. Hence in this study 255 we identify such vehicle owners as candidates for switching their second vehicle in our dataset. Managers, 256 employers, lower and higher professionals are coded as high-income individuals in this study  $^{7}$ . Vehicle 257 owners with a university degree are considered as highly educated for this study. The assigned age group 258 of candidates for switching to a BEV is 35-54. As per literature homeowners of detached homes can 259 install the required charging infrastructure without much hassle and hence home ownership is employed 260 as a determinant of EV adoption in this study. We do not have data on the type of residence in our dataset. 261 Descriptive statistics for categorical variables which are indicators of these socio-economic characteristics 262 which make an individual a candidate for switching their second vehicle to an EV are given in table 1. 263 If a vehicle owner owns 2 or more cars, travels within the battery capability of a typical EV on single 264 recharge in a week, belongs to a higher SEG, have higher educational attainment, is middle aged and owns 265 their home, we consider them as a candidate for switching their second vehicle to an EV. This method is 266 much more restrictive than Scenario 1. We count the number of candidates at ED level. Similar to the 267 first scenario we repeat the analysis by employing weekly distance calculation done via the sensitivity 268

<sup>&</sup>lt;sup>7</sup> We do not have access to the data on income of individuals.

analysis method as well and employ scenarios where the preferred EV is low and high range. We do not
 report the results from sensitivity analysis since they are very close to the main method aggregates.

	Mean	SD
Distance to work (km)	17.7	26.5
Charging point count per ED	1.53	0.91
Charging points within 3 KM (per ED)	12.07	13.87
	Count	Percentage
Candidate SEG (ref. cat: Yes)	535,393	46.3
Candidate education (ref. cat: Yes)	656,500	56.8
Cars owned		
No car	2,990	0.003
1 car	315,641	0.27
More than 1 car	838,828	72.6
Candidate age group (ref. cat: 35-54)	648,527	56.1
Dwelling owned (ref. cat: Yes)	892,348	77.2
Note: Sample size is 1.1	54 460	

Note: Sample size is 1,154,469

#### **Table 1: Descriptive statistics**

Cor	Conditions applied		Scenario 1		Scenario 2	
		EV 1	ange	EV range		
		Low: 310 km	High: 436 km	Low: 310 km	High: 436 km	
Distance related	Weekly work commute					
(sum less	Distance to work * 10	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
than EV range)	Non-work related commute					
	Urban: 250 km	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
	Rural: 285 km	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
SEG based	Own 2 or more cars	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
(belongs to)	Candidate SEG			$\checkmark$	$\checkmark$	
	Candidate education			$\checkmark$	$\checkmark$	
	Candidate age group			$\checkmark$	$\checkmark$	
	Dwelling owned			$\checkmark$	$\checkmark$	

#### Table 2: Summary of assumptions employed in the two scenarios of analysis

#### 271 2.3 Emission reduction achieved from the scenarios

The emission reductions from each scenario are calculated using estimates for recorded emissions per km of travel from petrol and electric cars. Tailpipe emissions per km employed in this study is 130g for conventional/petrol cars and 0 g for electric vehicles. <sup>8</sup> From the weekly commuting distance, the annual
emissions estimate for each potential buyer is calculated by aggregating weekly emissions. The aggregate
emissions are calculated by taking the sum of emissions from all potential buyers as per each scenario.
The aggregate emission from each scenario is calculated by

Annual aggregate emissions = 
$$\Sigma_h^H$$
 (Weekly commute distance<sub>h</sub> \* 52 \* Emissions per km) (3)

where h goes from 1 to H, the total number of candidates in each scenario. Weekly commute distances calculated using main method and sensitivity analysis method are separately employed for estimation.

#### 280 2.4 Distribution of charging point density

We obtain location data on EV charging points across the Ireland installed by the Electricity Supply Board 281 of Ireland. It should be noted that private charging stations which accounts for a smaller proportion of 282 charging points across Ireland are excluded from our analysis. We use geocoded location data on public 283 charging points across Ireland to determine the candidate's proximity to public charging points (ESB, 284 Ireland, 2021). Presence of public charging points or workplace charging infrastructure can be crucial in 285 the decision to buy a BEV for a certain sub-section of population who may not own their homes or live in 286 apartments (Globisch et al., 2019). About 34% of vehicle owners in the dataset works within 3 km of their 287 home, hence we calculate the number of charging points within 3 km of ED centroid to study proximity 288 of candidates to a charging point. We use the topological relations between spatial objects, in this case the 289 number of charging points within 3 km radius of the ED centroid, to estimate the charging point density 290 (see Rigaux et al. (2001); Pebesma (2018); Wickham et al. (2019)). We take snapshots of areas with high 291 density of potential buyers to study how the existing charging networks span within such areas. Since 292 all these areas are urban areas and hence may include large number of renters and individuals who live 293 in apartments, we map the charging point density within 3 km of the home as well in these plots. These 294 maps can highlight areas of high density of potential buyers with or without good charging infrastructure. 295 This analysis will highlight hotspots with existing good charging infrastructure and those which needs 296 more expansion. This can help to accelerate adoption among non-traditional early adopters as explained 297 earlier. 298

	Scen	ario 1		Scenario 2
	Low range	High range	Low range	High range
Count	194,422	481,077	34,670	94,386
Share (%)	16.8	41.6	3.0	8.1

Note: share out of 1,154,469 (Individuals who own at least 1 car and drive to work)

 Table 3: Aggregate count of potential buyers

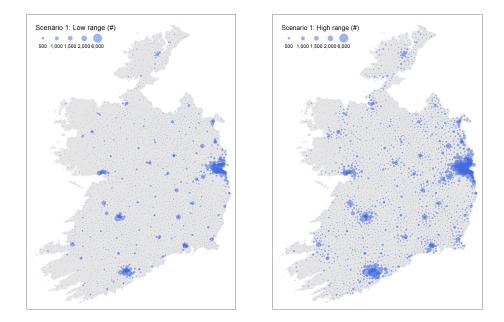


Figure 1: Candidates for switching their second vehicle to a BEV based on Scenario 1 (weekly distance criteria and car ownership)

#### 299 **3 Results**

#### 300 3.1 Distribution of candidates for switch to a BEV based on the scenarios described

The distribution of candidates for switching to a BEV based on commuting distance and ownership of more than one car is studied in the first scenario. The calculation also considers EV battery capacity concerning the distance covered from a single recharge at two levels. We identify hotspots mainly around cities in Ireland where a large concentration of potential buyers is present. Figure 1 shows the distribution of candidates based on these criteria at two different ranges attained by common EVs in market. Based on the lower EV range, i.e. 310km, an estimated 194,000 candidates could comfortably complete their weekly car trips on a single charge. This figure is almost 4 times the number of EVs in the existing car

<sup>&</sup>lt;sup>8</sup> The generation of electricity implies emissions too (60g per km indirect emissions attributed to electricity generation for electric vehicles (SEAI, n.d.)). However, the reduction emissions in this sector are regulated through the EU Emissions Trading System and not via transportation policies.

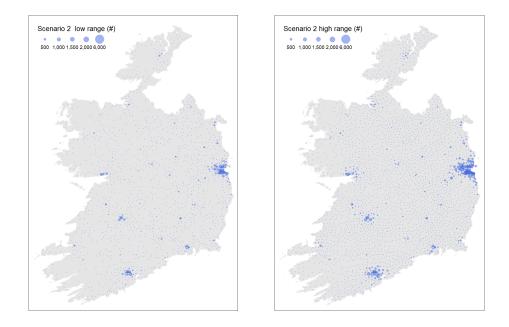


Figure 2: Candidates for switching their second vehicle to a BEV based on scenario 2 (socio-economic characteristics and commuting patterns based on weekly distance calculations)

fleet. Based on a high range EV (i.e. 436km) the number of candidates is 481,000. As mentioned earlier, 308 the calculation is conservative and focuses on vehicle owners with two vehicles so EV range anxiety is 309 not necessarily a factor in occasional longer trips. Table 3 provides the vehicle penetration rate where 310 the base is the total number of vehicle owners who drives to work. Approximately 17 to 42% of vehicle 311 owners could comfortably satisfy existing weekly transport needs on a single charge of an EV. Table 312 A.3 provides a list of high-density areas which are at the 99th percentile or above for aggregate count of 313 potential adopters as per scenario 1. The higher density of potential adopters are found in Dublin, Cork 314 and Limerick counties. Douglas in Cork and Blanchardstown-Blakestown in Fingal have the highest 315 number of candidates for switch to a EVs. 316

Under scenario 2, where socio-economic characteristics are also considered, we see that the pen-317 etration rates for EVs are substantially lower at between 3% and 8% for low and high battery ranges 318 respectively (as per table 3). Similar to Morton et al. (2018) for the UK, we identify potential hot spots 319 for EV substitution in both urban and rural areas. Rural areas with pockets of high density of potential 320 candidates are in Meath, Kilkenny and Kerry. Figure 2 shows the distribution of candidates for EV sub-321 stitution based on these criteria at two different ranges attained by common EVs in market. The electoral 322 areas with the highest number of candidates for EV substitution are Lucan-Eskar in Dublin, Douglas in 323 Cork and Blanchardtown-Blakestown in Fingal. 324

		Scenario 1		S	cenario 2
		Low range	high range	low range	high range
Direct emission reduction	Emissions (kt)	367	1073	65.8	213.3
	Share (%)	12.6	36.9	2.2	7.3
	Average (t)	1.88	2.23	1.89	2.26

Note: Emission share out of 2906.72 kt emissions (from 1,154,469 car owners who drive in the sample)

Table 4: Reduction in CO <sub>2</sub> emissions and their share out of total emissions in different scenarios.
Values in kilo tonnes (kt) and in %

			Scenario 1		Scenario 2	
		Total emissions (kt)	Low	High	Low	High
Rural	Emissions (kt)	1,156	36.7	362	5.7	67.2
	share (%)		3.2	31.3	0.5	5.8
	Average (t)	2.90	1.98	2.42	1.99	2.45
Urban	Emissions (kt)	1,750	330.4	711.05	60.2	146.2
	share (%)		18.8	40.6	3.4	8.3
	Average (t)	2.30	1.87	2.14	1.88	2.18

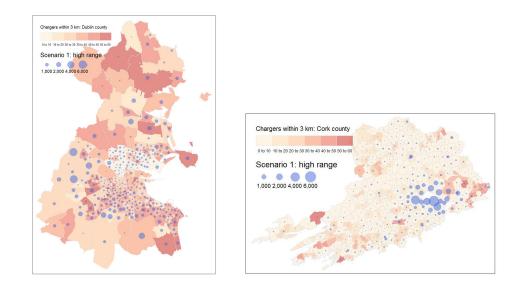
Table 5: Emission reduction calculation from various scenarios in rural and urban areas

#### 325 **3.2** Emission reduction potential from switching

The aggregate emissions associated with each scenario is shown in table 4. We provide the results across 326 the two proposed scenarios and EV battery ranges. We estimate aggregate and average potential emission 327 savings from a transition to EV. As per scenario 1 for high range EV the emission savings can be as 328 high as 1073 kt if we consider tailpipe emissions. The first set of rows in table 4 shows that the direct 329 emissions savings range from 2.2% to 36.9% from the emissions generated by vehicle owners who own 330 at least one conventional vehicle. The average emissions in each scenario indicates that improving battery 331 capacity will improve adoption of EVs by drivers of longer distances, which eventually will increase the 332 emission savings further (shown in table 4). We further differentiate emissions from rural and urban areas 333 as well (shown in table 5). The emission savings can be as high as 711 kt in the case of urban areas if we 334 consider only direct emissions or 60.2 kt with more restrictive assumptions. This comes up to a substantial 335 reduction of 40.6% of total emissions from vehicles owners in urban areas. Hence targeting just urban 336 areas for expansion of charging network and messaging in the initial stages can yield significant emission 337 reduction as per our estimation. While urban areas can have the largest environmental savings due to the 338 higher aggregate EV adoption potential as per our scenarios, the average emission in rural areas is higher 339 than urban areas<sup>9</sup>. The average emissions in rural areas are 26% higher than in urban ones (shown in 340 table 5). If we aggregate emission reduction from transition to EV in Dublin county as a whole and Cork 341 county, they jointly account for almost half of the emission reduction which can be achieved (shown in 342

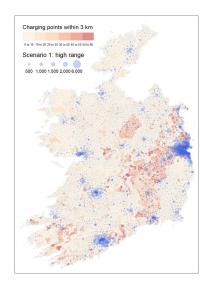
<sup>&</sup>lt;sup>9</sup> The average distance travelled by drivers in rural and urban areas are 359 and 317 km as per our estimation.

table A.4). This again shows that targeting the urban areas with hotspots of candidates for messaging can
 significantly reduce emissions with existing infrastructure.



#### 345 **3.2.1** Charging infrastructure around candidate hotspots

Figure 3: Distribution of candidates for switching their second vehicle to a BEV as per scenario 1 and proximity to charging points in Dublin and Cork



#### Figure 4: Distribution of candidates for switching their second vehicle to a BEV as per scenario 1 and proximity to charging points in Ireland

Based on the results from previous sections, we zoom into the urban areas with higher density of candidates for switch to a BEV (shown in figure 3). Since the urban area population might be residing

in apartments without adequate charging infrastructure, we chart the density of charging points within 3 348 kms of EDs within these areas. In figure 3 polygons with darker shading shows areas with high density of 349 proximate charging points. Overall charging network in Dublin is better than other areas in the country. 350 Even within Dublin county, there is significant heterogeneity when it comes to density of public EV 351 charging infrastructure. From panel 1 in plot 3 there are areas with high density of candidates with lower 352 density of charging infrastructure. However, considering the existing infrastructure within Dublin, non-353 traditional early adopter categories can be targeted for messaging related to EVs. Urban areas other than 354 Dublin lack the density of charging infrastructure compared to Dublin, for example in Cork county as 355 shown in panel 2 of figure 3. Overall charger density in Ireland with distribution of candidates for switch 356 to a BEV is shown in figure 4. Targeted expansion of public charging networks in Cork, Limerick and 357 Galway can attract non-traditional early adopters of EV. 358

#### 359 4 CONCLUSION

The Climate Action Plan of Government of Ireland sets out ambitious targets for EV adoption in Ireland 360 (Govt. of Ireland, 2019). However, the current EV adoption figures raise significant scepticism about 361 achieving these targets. By using microdata on commuting behaviour and standardised assumptions 362 based on existing literature, we identify the candidates for the switch to BEVs and compute the potential 363 emission savings from such a switch. We find that there are between 194,422 and 481,077 cases where 364 EVs could be substituted for internal combustion engine vehicles and comfortably satisfy weekly driving 365 needs without the need to alter behaviour. This shows the potential which can be reached by targeting 366 a wider population based on their commuting patterns rather than just the groups who are considered 367 traditionally as 'early adopters' for messaging related to EV adoption. If we narrow down the candidates 368 for substitution based on their fit to the profile of an early adopter as well, those figures drop dramatically 369 to between 35,000 and 94,000. This therefore reflect the depth of challenge to reach policy targets. 370 However, this still implies that the current number of 8,473 BEVs in Irish market could be at least 4 times 371 larger. 372

Affordability is the main factor influencing the decision to purchase an EV for Irish citizens (CSO, 373 Ireland, 2019). There are already several financial incentives to overcome such barriers, including pur-374 chase grants, Vehicle Registration Tax (VRT) relief, toll incentives, home charger installation grants and 375 reduced motor tax rates. This research identifies geographical areas with a high density of potential candi-376 dates for switching their second vehicle to an EV. Such information is beneficial for targeted or localised 377 promotion of EVs. While high level marketing of EV transition is necessary the identified hotspots where 378 targeted or specialised efforts to encourage EV uptake might be most successful. Specialised initiatives 379 could be established in these areas in addition to existing incentives. For example, local EV test drive cen-380 tres, sponsored local EV champions, etc can be organised in such areas. The research identifies locations 381 in Dublin, Cork and Limerick as core areas (i.e. hot spots) where there is potential for greater diffusion 382 of EVs. These locations are identified as having a high density of residents that can easily satisfy their 383

weekly travel needs based on a single battery charge, in essence without range anxiety concerns. The analysis focuses on multi-car owners, with the assumption that one car is potentially replaced with an EV. Range anxiety is often associated with occasional longer trips so for longer trips multi-car owners are not constrained to use their EV. In summary, the assumptions underlying the analysis are such that the potential EV switchers can continue all their usual travel patterns without any concerns regarding finding public EV charging points or delays there.

A significant reduction in transport emissions is feasible from switching to EVs. Many of the hot spots for EV switching in our scenarios are situated in urban areas. Emission savings associated with a single EV are relatively small but aggregate emission savings potential within such areas is substantial. While switching to an EV is a private decision for each vehicle owner and their household, the promotion of the collective emission reduction potential could be used as a motivation for more environmentally conscious groups to consider adoption of EVs.

Availability of charging points away from home and availability of overnight charging at low cost are 396 also factors influencing decision to adopt EV technology as per CSO, Ireland (2019). The distribution 397 of current charging stations infrastructure in certain hotspots such as County Dublin is already exten-398 sive. Hence such areas can be targeted for campaigns aiming for improving adoption rates among non-399 traditional adopters of EVs, like environmentally conscious younger individuals or apartment dwellers. 400 Other urban areas such as county Cork could gain from improvements in charging infrastructure espe-401 cially near areas with clusters of candidates. In areas where there are fewer detached houses, Dutch-style 402 free parking incentives coupled with expanded slow charging network in public parking areas can be 403 an effective policy to accelerate adoption (Globisch et al., 2019). Campaigns that target the identified 404 hotspots could create a multiplier effect because drivers are more likely to adopt EVs as EV adoption 405 becomes normalised (Noppers et al., 2019). 406

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#### 498 Appendix A I

Vehicle type	Total fleet	Private cars
Petrol/ diesel and electric hybrids (HEV)	48,683	45,167
Electric (BEV)	9,120	8,473
Plugin hybrids (PHEV)	6,427	6,305

Table A.1: Electric vehicle fleet in Ireland as of 2019 (Department of Transport, Tourism and Sport, 2019)

	Sensitivity analysis				
	Scenario 1 Scenario 2				
	Low range	High range	Low range	High range	
Count	378,269	487,948	71,987	95,865	
Share (%)	32.7	42.2	6.2	8.3	

Note: share out of 1,154,469 (car owners who are drivers)

Table A.2: Aggregate count of potential buyers as per the sensitivity analysis scenario

	ED	County	Scenario 1 high range
1	Blanchardstown-Blakestown	Fingal	5,553
2	Douglas	Cork County	5,335
3	Lucan-Esker	South Dublin	5,269
4	Ballincollig	Cork County	3,740
5	Castleknock-Knockmaroon	Fingal	3,360
6	Glencullen	Dún Laoghaire-Rathdown	3,126
7	Ballycummin	Limerick City and County	2,954
8	Carrigaline	Cork County	2,808
9	Swords-Forrest	Fingal	2,545
10	Bearna	Galway City	2,495
11	Naas Urban	Kildare	2,482
12	Firhouse Village	South Dublin	2,397
13	Lehenagh	Cork County	2,340
14	Celbridge	Kildare	2,334
15	Leixlip	Kildare	2,287
16	Ennis Rural	Clare	2,242
17	Ballysimon	Limerick City and County	2,221
18	Kilkenny Rural	Kilkenny	2,114
19	Firhouse-Ballycullen	South Dublin	2,037
20	Navan Rural	Meath	2,025
21	Caherlag	Cork County	1,840
22	Rathcooney (Part Rural)	Cork County	1,808
23	Tallaght-Jobstown	South Dublin	1,791
24	Dunboyne	Meath	1,735
25	Kilmacanoge	Wicklow	1,724
26	Tralee Rural	Kerry	1,688
27	Maynooth	Kildare	1,570
28	Lucan-St. Helen's	South Dublin	1,569
29	Ballybaan	Galway City	1,560
30	Swords-Lissenhall	Fingal	1,523
31	Kinsaley	Fingal	1,469
32	Donaghmore	Meath	1,429
33	Tramore	Waterford City and County	1,425
34	Morristownbiller	Kildare	1,423
35	Ashtown A	Dublin City	1,405

 Table A.3: EDs with 99 percentile count for potential adopters as per Scenario 1 high range

	Emission reduction Direct (kt)		
County	Scenario 1	Scenario 2	
Cork County	127.4	26.8	
South Dublin	84.7	17.5	
Fingal	82.05	18	
Dublin City	76.1	15	
Dun-Laoghaire Rathdown	61.2	17.6	
Kildare	52.9	10.9	
Limerick City	45.4	8.9	
Galway County	41.8	9.4	
Meath	40.1	7	
Kerry	32.5	5.7	
Tipperary	32.4	5.2	
Wexford	31.4	5	
Clare	30.3	6	
Waterford City	29.2	6.1	
Donegal	29.1	5.2	
Mayo	28.2	4.7	
Wicklow	26.7	5.4	
Kilkenny	25.3	4.9	
Louth	23.7	4.3	
Cork City	23.6	4	
Westmeath	17.9	3.3	
Galway City	16.5	3.5	
Sligo	16.1	3.6	
Laois	15.9	2.5	
Cavan	15.8	2.3	
Roscommon	14.5	2.5	
Offaly	14.3	2.2	
Monaghan	13.8	1.9	
Carlow	10.9	1.8	
Longford	7.1	1.1	
Leitrim	6.1	1.1	

 Table A.4: County wise tailpipe emission reduction in each scenario considering a high range EV being adopted

		Sensitivity analysis			
		Scenario 1			Scenario 2
		Low range	high range	low range	high range
Direct emission reduction	Emissions (kt)	452	725	88.8	148.4
	Share (%)	15.5	24.9	3.05	5.1
	Average (t)	1.19	1.48	1.23	1.54

Note: Emission share out of 2,906.72 kt emissions (from 1,154,469 car owners who are drivers in the sample)

Table A.5: Reduction in  $CO_2$  emissions and their share out of total emissions in different<br/>sensitivity analysis scenarios. Values in kilo tonnes (kt) and in %