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Social protection and informality in Latin America during the COVID-19 pandemic

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IDB WORKING PAPER SERIES N° IDB-WP-1171

Social Protection and Informality in Latin America during the COVID-19 Pandemic

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Abstract

Latin American governments swiftly implemented income assistance programs to sustain families' livelihoods during COVID-19 stay-at-home orders. This paper analyzes the potential coverage and generosity of these measures and assesses the suitability of current safety nets to deal with unexpected negative income shocks in 10 Latin American countries. The expansion of pre-existing programs (most notably conditional cash transfers and non-contributory pensions) during the COVID-19 crisis was generally insufficient to compensate for the inability to work among the poorest segments of the population. When COVID-19 ad hoc programs are analyzed, the coverage and replacement rates of regular labor income among households in the first quintile of the country's labor income distribution increase substantially. Yet, these programs present substantial coverage challenges among families composed of fundamentally informal workers who are non-poor, but are at a high risk of poverty. These results highlight the limitations of the fragmented nature of social protection systems in the region.

Keywords: COVID-19, Social insurance, Informality, Latin America

JEL: O15, O17, I38

At the beginning of the pandemic, governments around the world took immediate measures to contain the spread of the strain of coronavirus that has caused COVID-19, prioritizing in almost all cases some form of social isolation or distancing. The economic costs of these measures were not the same for everyone. The disease laid bare societies' inequalities, inflicting greater economic costs on the less economically fortunate (Galasso 2020; Mongey, Pilossoph, and Weinberg 2020a). Latin America, where working at home is a luxury that most people cannot afford (Dingel and Neiman 2020; Delaporte and Peña 2020; Hatayama, Viollaz, and Winkler 2020), was no exception. Data from online surveys show that the impact of lockdowns across the region on job losses has been heavily concentrated in the bottom half of the income distribution (Bottan, Hoffmann, and Vera-Cossio 2020). These households to a large extent work in the informal sector, which excludes them from government safety nets.

To overcome income losses among the most vulnerable households and workers, Latin American governments put in place a series of emergency social assistance programs.¹ Among the 10 countries considered in this study, 33 ad hoc programs were launched between March and August 2020.² Some of these programs were extensions of existing policies, most notably conditional and unconditional cash transfers and non-contributory pensions that expanded considerably during the first decade of the 2000s (Levy and Schady 2013). However, preexisting programs faced two limitations to reaching all households at risk during the lockdown. First, as is well known, their coverage is limited, even among the poor (Robles, Rubio and Stampini 2019). Second, the programs target the structurally poor and are not designed to mitigate temporary income shocks. Thus, many informal workers who are above the poverty line in regular times but would be severely affected by income losses during the lockdown are not eligible. To overcome these limitations, new ad hoc programs targeting specific groups (e.g., self-employed, and unemployed who are not eligible for unemployment benefits) were added to the set of emergency measures.

This paper provides an ex ante evaluation of the potential coverage and generosity of the COVID-19 emergency social assistance programs in 10 Latin American countries. The analysis maps the eligibility criteria of each program to the latest wave of nationally representative household surveys. We derive the coverage of the emergency programs and a measure of the potential replacement rate that compares the total transfer that each household may

¹Governments additionally put in place a much larger set of emergency measures (from soft credits to formal firms to adjustments to monetary policy). This paper evaluates the potential impact of programs that target poor households and workers engaged in informal activities, which we broadly label as emergency social assistance programs.

²For data availability reasons, the analysis focuses on Argentina, Bolivia, Brazil, Chile, Colombia, the Dominican Republic, Ecuador, El Salvador, Peru, and Uruguay. These countries cover 60 percent of the population in Latin America.

receive as a share of its regular labor income. The potential coverage and replacement rate are measured at different points of the income distribution to examine the distributional impacts of the programs.

We find that the potential coverage of the proposed emergency measures varies substantially by country, but in general it is fairly high among the poorest households that are in the first quintile of the earnings distribution, ranging from 54 percent in Ecuador to 100 percent (full potential coverage) in Brazil and Peru. Something similar happens with the replacement rate of potentially foregone labor incomes. With the exception of Uruguay, which introduced only selective lockdown in key sectors of economic activity and among vulnerable populations, the share of households with replacement rates below 25 percent in the first quintile of each country’s earnings distribution does not exceed 20 percent. A different picture emerges in the second and third quintiles, which in all cases except Brazil present much lower replacement rates.

The paper makes two main contributions to the literature. First, Latin America was a pioneer in the development of conditional cash transfer (CCT) programs. By now they are ubiquitous and have rapidly expanded to the rest of the world (Fiszbein et al. 2009). These programs provide income support to households and, at the same time, introduce incentives for attending school and demanding health services. Many studies analyze the effects of CCT programs on labor supply, human capital, and welfare (to name but a few, Gertler 2004; Attanasio, Fitzsimons, and Gomez 2005; Barham and Maluccio 2009; Paxson and Schady 2010) as well as features of their design (e.g., Attanasio, Oppedisano, and Vera-Hernández 2015; Dodlova, Giolbas, and Lay 2017). Our paper assesses the suitability of these programs to respond to an unexpected crisis. It shows that the existing safety nets have the potential to be expanded in times of crisis to make transfers more generous for those who are structurally poor. At the same time, it demonstrates the limitations of those safety nets to reach those who might fall into poverty temporarily. By doing so, the paper highlights the need for the region to develop a more robust system of automatic stabilizers that deal with the temporarily poor (e.g., unemployment insurance) that also accommodates the large existing informal economy (Alvarez-Parra and Sanchez 2009; Bosch and Esteban-Petrel 2013).

Second, this study contributes to the new literature on government responses to the COVID-19 crisis. Much of this literature focuses on developed countries (e.g., Faria-e-Castro 2020). The analysis in this paper has implications for the feasibility of sustaining a prolonged lockdown of economic activity in Latin America. But even beyond the initial lockdown period, strong social distancing may be sustained before a vaccine or viable cure becomes widely available. During the “new normality,” governments have imposed capacity restric-

tions in many sectors to limit the spread of the virus (e.g., retail, restaurants). Moreover, self-enforcement and risk awareness have been key drivers of limited human interactions during the first wave of the pandemic (Maloney and Taskin 2020), suggesting that social distancing will continue independently of government interventions. In this context, labor demand in occupations and sectors that require high physical proximity (like retail, hotels, restaurants, and many personal services) may be substantially dampened for a prolonged period of time. Because these occupations and sectors are intensive in low-skilled labor (Mongey, Pilossoph, and Weinberg 2020b), they fundamentally employ informal workers in Latin America (Hatayama, Viollaz, and Winkler 2020). The challenges to sustaining the incomes of these workers and their families highlighted here will persist over time.

The rest of the paper is organized as follows. Section 1 outlines the problem of implementing effective social distancing measures in economies with high rates of informality, such as those in Latin America. Section 2 describes the emergency social assistance programs in place in each country and how they were mapped to identify potential beneficiaries in household surveys. Section 3 discusses the potential coverage and replacement rate of the emergency measures. Section 4 concludes.

1 Social Distancing in an Informal Economy

Most of Latin America implemented strict social distancing policies relatively early during the pandemic. By mid-March, the 10 countries under analysis in this paper had fewer than 100 COVID-19 cases (Roser et al. 2020). Five days later, all 10 countries had closed their schools, and a week later there were strict lockdown measures in effect that required all non-essential businesses to close temporarily and their populations to stay home, in many cases under strict penalties (Hale et al. 2020). The impacts of this widespread supply-side shock translated rapidly into a reduction of labor demand. Firm exits and job destruction amplified the initial effects of the lockdown, aggravating the recession (Guerreri et al. 2020).

In developing countries, the inability to telework, combined with the high prevalence of labor informality imposed a natural limit to social distancing policies. Delaporte and Peña (2020) found that, for the sample of 10 countries used in this study, only 6.2 percent of individuals in the first quintile of the income distribution could work from home. The possibility of teleworking was also limited for individuals in the second and third quintiles (8.4 and 10.9 percent, respectively).

The limits on individuals teleworking are related to the task contents of their jobs, sector of economic activity, size and sophistication of employers, and formality status. Across occupations, only managers, professionals, technicians, and clerical workers are more amenable to

teleworking. Across industries, it is only in finance, insurance, real estate and social services that the share of individuals who can telework exceeds 45 percent.

In contrast, only 6.7 percent of informal workers are estimated to be able to work from home (Delaporte and Peña 2020). At the same time, informal workers have very little space to face unexpected income losses. They have limited access to sick leave or unemployment benefits (Goni, Lopez, and Serven 2011), they have on average negative savings (Bebkzuk et al. 2015), and they have precarious access to health benefits. In the 10 countries under analysis, 41 percent of workers in the first and second quintiles of the labor income distribution are self-employed. These workers most likely live hand-to-mouth.

Table 1: Percentage of Households without Formal Workers, by Country and Income Quintile

	Q1	Q2	Q3	Q4	Q5
Argentina	74	44	29	23	19
Bolivia	97	86	75	61	47
Brazil	67	31	19	14	9
Chile	46	24	16	14	11
Colombia	94	70	44	34	17
Dominican Republic	69	51	43	41	32
Ecuador	83	63	48	34	20
El Salvador	94	72	54	45	34
Peru	99	87	68	51	38
Uruguay	51	18	8	4	2
LAC	77	55	40	32	23

Note: Unweighted average for LAC. Data are from 2018 household surveys from Inter-American Development Bank–Harmonized Surveys for LAC, except Chile (2017). Income quintiles are calculated at the household level using monetary labor income per capita. LAC = Latin America and the Caribbean.

The magnitude of the problem faced by policymakers in attempting to make social distancing feasible was made even larger because of assortative mating (Ganguli, Hausmann, and Viarengo 2014). Table 1 shows the share of informal households. That is, those in which no household member contributes to social security, independently of whether the member is an employee or self-employed. On average, three in four households in the first quintile and more than half in the second quintile of the labor income distribution are fully informal. These shares decline for high-income households. This pattern is consistent across countries in the region, but the share of informal households declines with the level of development. Among the second quintile of each country’s labor income distribution, more than 70 per-

cent of the households in Bolivia, Colombia, El Salvador, and Peru are fully informal. By contrast, the shares are 24 and 18 percent in Chile and Uruguay, respectively. Informality imposes an additional social cost when households face generalized and unexpected income losses. In a context of sudden crisis, full household informality severely limits the possibility of consumption smoothing through within-household risk-sharing mechanisms (Pruitt, and Turner 2020; Dercon and Krishnan 2000; Robinson 2012).

Recognizing that social distancing would not be feasible without some sort of income support program, countries in Latin America moved swiftly to compensate households for their potential lost income.

2 Approximating Government Emergency Social Assistance Programs

Our analysis is based on two main sources of data. First, we collected and coded COVID-19 emergency assistance measures that were identified primarily through official government websites that track policy responses. The information in these websites has sometimes been incomplete or updated with some delay. To complete and validate this information, we used three sources. First, the main newspapers in each country were scraped, searching for specific keywords.³ Second, we checked the “Weekly policymakers response against COVID-19 database” compiled by the COVID-19 Policy Measures Team at the Inter-American Development Bank. Third, we checked the “ACAPS COVID-19: Government Measures Dataset.” All sources are included in Table A1 in the Appendix. Our second sources of data are household surveys from 2018⁴ that were used to match the descriptions of the programs to household or individual characteristics in the survey.⁵

Table 2 shows a detailed view of the policies implemented by the 10 countries. The transfers are identified by the name the country gave them (e.g., Bono Universal in Bolivia) or by the beneficiaries targeted for the cash transfer. We identified the details of each policy (as described in the law or government announcement), targeted beneficiaries (households or individuals), amount and frequency of cash transfers, and eligibility criteria. A total of 33 programs were put in place in the 10 countries. More than half of these programs (18) were extension of existing policies, most notably conditional cash transfers and non-contributory

³We searched newspaper websites for the words “subsidy,” “transfer,” “coronavirus,” and “aid” (in Spanish or Portuguese).

⁴Except in Chile, where the National Socio-Economic Characterization Survey (CASEN) is bi-annual and the latest available wave was 2017.

⁵See Table A2 in the Appendix for a full list of the surveys used.

pensions.

Table 2: Emergency Social Assistance Measures

Country	Policy	Beneficiary description	Transfer Level	Pre-existent social program
Argentina	1	Retirees, pensioners, and noncontributory pension beneficiaries receiving up to AR\$18,892 for their monthly pension	Individual	Yes
	2	Beneficiaries of Universal Child Allowance (AUH)	Household	Yes
	3	Per pregnant female at the household (AUE)	Individual	Yes
	4	Tarjeta Alimentar - for parents of children affiliated to AUH who are not over age 6 years	Household	Yes
	5	Tarjeta Alimentar - for pregnant women in their third trimester or more who have the AUE benefit	Household	Yes
	6	Ingreso familiar de emergencia - transfer for households with a household head between 18 and 65 who works in domestic service, is an informal worker, is a <i>monotributista social</i> (categories A and B), or households receiving AUH or Progresar social programs; household must not have a formal source of labor income or receive any pensions	Household	No
Bolivia	7	Bono Familia - transfer per child enrolled in school (does not include tertiary level)	Individual	No
	8	Bono Universal - for adults between ages 18 and 60 who do not receive any other government transfers (for retirement, widowhood, disability or meritorious), nor wages from public or private institutions, nor pensions or rents	Individual	No
	9	Canasta Familiar - transfer for older adults who receive Renta Dignidad but no other rent or pension; mothers who receive the Juana Azurduy transfer; or people with disability who receive the disability bonus	Individual	Yes
Brazil	10	Transfer for households with a single mother as household head, or with individuals whose main source of income comes from being informal workers or self-employed; unemployed; or microentrepreneurs; these households must not be beneficiaries of Bolsa Familia; their total income must not be more than R\$3,135 or total per capita income above R\$522.5	Household	No
	11	Beneficiaries of Bolsa Familia who do not receive other benefits; their total income must not be more than R\$3,135 or total per capita income above R\$522.5	Household	Yes
Colombia	12	Beneficiaries of Familias en Accion	Individual	Yes
	13	Beneficiaries of Jovenes en accion	Individual	Yes
	14	Beneficiaries of Colombia Mayor	Individual	Yes
	15	Ingreso Solidario - Households under extreme poverty, poverty, or economic vulnerability that do not receive any social program (Familias en accion, Jovenes en accion, Colombia Mayor) but belong to SISBEN	Household	No
Chile	16	Ingreso Familiar de Emergencia - transfer for households whose source of income is mainly from informal sources. The amount depends on the number of people in the household and decreases according to the percentage of income that is formal; pensioners from Pension Solidaria de la Vejez receive a smaller amount of aid	Household	No
	17	Bono Invierno - transfer for older adults who do not receive more than one pension or whose amount received is less than CLP\$166,191 and who are retired from specific institutions (Instituto de Prevision Social, Instituto de Seguridad Laboral, Direccion de Prevision de Carabineros de Chile, Caja de Prevision de la Defensa Nacional, among others) or if they are beneficiaries of the program Pension Basica Solidaria de Vejez	Individual	Yes
	18	Bono de Emergencia COVID 19 - this transfer aims at households with individuals receiving Subsidio Familiar (SUF), households in the Sistema de Seguridades y Oportunidades database, households who belong to the 60% most vulnerable according to the Registro Social de Hogares database, and households who do not have a formal income through employment or pension and do not have any SUF beneficiaries	Household	Yes
El Salvador	19	Transfer for informal employees and self-employed workers with low social economic resources	Household	No
Ecuador	20	Transfer for affiliates to the unpaid work regime or self-employed; or affiliates to the Seguro Social Campesino, with income less than US\$400 and who are not registered to the contributive social security and are not registered as dependents; individuals must not be beneficiaries of any other programs of the government	Individual	Yes
	21	Transfer for people not included in the previous subgroup whose income is lower than \$400 and are below the poverty line	individual	No
Peru	22	Bono Quedate en Casa - Transfer for urban households below poverty line, who are not beneficiaries of Pension 65 or Juntos	Household	No
	23	Bono Independiente - transfer for households with main income source coming from self-employment and not in poverty; households cannot be beneficiaries of the Juntos, Pension 65, or Contigo programs; none of the household members can be registered as dependent workers of the public or private sector; household members cannot have income over PEN\$1,200 and cannot be part of any local or central government	Household	No
	24	Bono Rural - transfer for rural households below poverty line, who are not beneficiaries of Pension 65 or Juntos	Households	No
	25	Bono Familiar Universal - transfer for households in poverty and extreme poverty; beneficiaries of the Juntos, Pension 65, or Contigo programs, and households above the poverty line and having no members registered as dependent workers of the public or private sector; none of the household members can have income greater than PEN \$3,000; and only households who have not received previous transfers from COVID-19 aid (Policies (22) to (24) can receive this transfer	Household	Yes
Dominican Republic	26	Beneficiaries of the Solidaridad social Comer es Primero program	Household	Yes
	27	Transfer for households who do not have any Solidaridad program Comer es Primero benefits and are under poverty and vulnerability according to SIUBEN	Household	No
	28	Additional transfer for groups in Policies (28) and (29) whose household head is vulnerable (age 60+ years)	Household	Yes
Uruguay	29	Extra transfer for Tarjeta Uruguay Social beneficiaries	Household	Yes
	30	Transfer for adults who are 65+ years and still working in the private sector (sickness benefit due to quarantine measures)	Individual	No
	31	Beneficiaries of Plan Equidad	Household	Yes
	32	Transfer for food purchases for informal and self-employed workers, with no other social program benefits and who do not have social security	Individual	No
	33	Transfer for a certain type of taxpayers (monotributistas sociales del MIDES)	Individual	No

Table 3 shows the criteria used to identify the “full lockdown” periods in every country. The start date is the date on which the country was under a national lockdown mandate, with three exceptions. Chile and Brazil never implemented a national lockdown, instead following specific indicators to undertake selective lockdowns of specific regions (Chile) or leaving the final decision to each state (Brazil). In these two cases we consider the start date of the lockdown when the largest state/region of each country, Santiago and Sao Paulo, implemented a full lockdown. Because the programs discussed in the paper potentially are national (or federal) programs, in Brazil and Chile we have produced two sets of simulations, one for the entire country and the other for the regions of Sao Paulo and Santiago, respectively. The other exception is Uruguay, which contained the spread of the virus early on and never imposed a full national lockdown. In Uruguay we chose as start date the time at which all non-essential business were shut down. The end date was less clear-cut because each country implemented different progressive reopening plans. We chose as the end date the moment when sectors such as construction and retail were allowed to resume operations. We only take into account emergency programs that start during the full lockdown period in each country, as well as disbursements that were programmed during this time.

We then relied on national household surveys to match the eligibility criteria of each program with pre-existing household characteristics. In 19 programs the identification of potential beneficiaries in the household surveys was straightforward. This was the case for programs that expanded existing policies whose beneficiaries were already identifiable in the surveys, such as Familias en Accion in Colombia. Another 12 policies were reasonably approximated with survey respondents’ characteristics. Two programs in Argentina target pregnant women, a characteristic we cannot observe in the surveys. Hence, these two programs have been excluded from the analysis. The details of the mapping between programs and household survey characteristics are provided in the Appendix.

Once potential beneficiaries were identified, we calculated potential coverage and replacement rates by household labor income quintile in each country. A household is defined as covered if at least one member was targeted by at least one program during the lockdown period. The replacement rate is defined as a ratio between all the aid a household may potentially receive per month and the household’s typical monthly labor income (as measured in 2018, but updated to 2020 prices using national consumer price indices).⁶ When the program provided for a lump-sum stipend for the duration of the lockdown we transformed the stipend into the equivalent monthly pay. This replacement rate is indicative of the ability of the emergency measures to replace households’ foregone labor incomes assuming that,

⁶Households whose labor income was zero or negative in the survey were excluded from the analysis.

during the lockdown period, those incomes were negligible.⁷

Table 3: Dates of full lockdown

Country	Start date	Criteria	End date	Criteria
Argentina	3/20/2020	Complete national lockdown. Only essential business is open.	6/8/2020	Non-essential businesses in Buenos Aires reopen, while reopening plans are underway in other parts of the country under different social distancing measures.
Brazil	3/24/2020	Sao Paulo goes on lockdown. Only essential business is open.	6/10/2020	Non-essential business start reopening in Sao Paulo under social distancing rules.
Bolivia	3/20/2020	Complete national lockdown. Only essential business is open.	6/1/2020	Zonal reopening phase starts. In five departments most non-essentials business are permitted. Four departments continue on lockdown.
Chile	3/25/2020	In Santiago, certain sectors of the economy and schools closed down by 3/21. National curfew from 10 pm until 5 am starts on 3/22. Zonal lockdown in several neighborhoods start on 3/26.	8/17/2020	First neighborhoods of Santiago start reopening.
Colombia	3/25/2020	Complete national lockdown. Only essential business is open.	6/1/2020	"Intelligent isolation" begins. Malls and shops reopen, but only for commercial (no social) activities.
Ecuador	3/17/2020	Complete national lockdown comes into place. Only essential business is open.	5/4/2020	Progressive reopening under social distancing.
El Salvador	3/21/2020	Complete national lockdown. Only essential business is open.	6/16/2020	Phase 1 of the reopening plan starts. Some non-essential sectors are allowed to go back to business.
Peru	3/15/2020	Complete national lockdown. Only essential business is open.	6/5/2020	Phase 2 begins. Some non-essential sectors are allowed to go back to business.
Dominican Republic	3/17/2020	Travellers must quarantine, several social distancing measures and non-essential sector closures come into place. Schools close down.	6/3/2020	Phase 2 begins. Most non-essential business is allowed to resume activities.
Uruguay	3/13/2020	Social distancing is recommended (people are advised to stay home). Schools and non-essential businesses close.	4/13/2020	Social distancing phase begins. Construction sector resumes activities and some rural schools reopen.

Our estimates should be interpreted as an upper bound of the actual coverage and replacement rates in each country for two reasons. First, we focus on potential rather than actual beneficiaries. Implementing these programs with complex eligibility criteria during a pandemic was challenging in most countries. Similarly challenging was the ability to receive aid in a region where less than 40 percent of the population has a bank account and access to financial services is particularly low among households in the bottom half of the distribution (Demirgüç-Kunt et al. 2018). Despite these limitations, some governments attempted to expand the reach of the programs. For example, beneficiaries of several emergency programs in Colombia could opt to be enrolled in mobile wallet platforms and bank accounts to receive the aid.

Second, while in a few cases the program eligibility excluded certain parts of the population (usually because they were beneficiaries of other transfer programs), we nonetheless had no information in the household survey to identify certain eligibility criteria of a program. In those cases we assumed that this exclusion was not imposed. For example, the "Bono Independiente" in Peru targeted households above the poverty line, where members were not

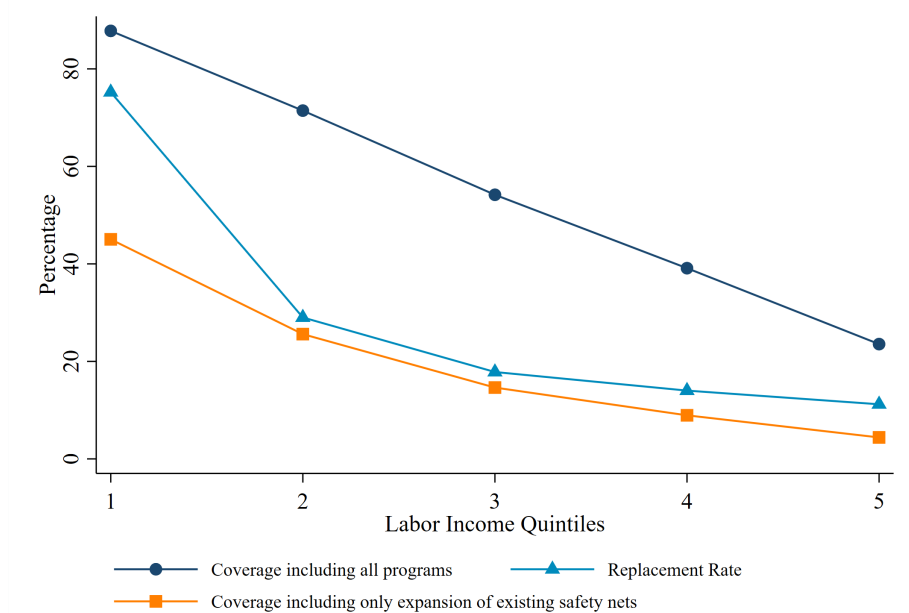
⁷It is plausible, of course, that some workers found, during the period of full lockdown, alternative sources of income. Unfortunately, that information is not available.

employed formally and were not enrolled in either the “Juntos” or the “Pension 65” social programs. All these traits are observable in the data. However, targeted households could not be beneficiaries of the “Contigo” program, which we do not observe. This restriction was ignored.

3 Coverage and Generosity of the Transfers

Figure 1 summarizes the main results of the paper. It shows two indicators of the potential coverage of emergency transfers, measured as the share of households that are expected to receive them. One measure includes only emergency transfers that are extensions of programs that existed before the COVID-19 crisis, and the other considers all emergency transfers. The third line shows the generosity of the emergency programs combined, calculated as the median emergency transfer received by households each month as a proportion of their regular monthly household labor income. The three measures are computed by quintile of the household labor income distribution of each country and averaged across the 10 countries.

Figure 1: COVID-19 Emergency Social Assistance Programs in LAC: Coverage and Replacement Rates



Note: Unweighted average for LAC. (i) Coverage is defined as the percentage of household receiving aid (ii) Replacement Rate is the median of the monthly monetary transfer over the monthly monetary labor income for the targeted households. LAC average for coverage including only expansion of existing safety nets does not include El Salvador

The emergency transfers had the potential to reach a high proportion of households in

the first quintile, but coverage dropped linearly with earnings. This left a substantial share of households in the second and third quintiles uncovered, although these quintiles have a high concentration of fully informal households (see Table 1). The high coverage in the first quintile, potentially reaching 85 percent of households, hinged on the set of ad hoc measures introduced by governments in the region. If governments were to rely only on the expansion of existing social programs, the coverage would have been much lower (about 45 percent).⁸ The extension of the ad hoc programs also shows potential leakages. Up to 25 percent of the households in the richest quintile could become beneficiaries of one of these emergency social assistance programs.

Table 4: Percentage of Targeted Households by Type of Monetary Transfer, Country and Income Quintiles

	A. Preexisting social programs					B. All transfers				
	Q1	Q2	Q3	Q4	Q5	Q1	Q2	Q3	Q4	Q5
Argentina	65	46	34	20	7	70	52	41	29	15
Bolivia	50	28	24	22	16	93	94	90	81	50
Brazil	80	23	0	0	0	100	97	68	21	4
Chile	32	20	12	7	4	97	58	41	27	20
Colombia	38	23	12	5	1	88	55	12	5	1
Dominican Republic	39	30	23	17	9	84	49	23	17	9
Ecuador	5	6	3	2	1	54	44	41	35	17
El Salvador	0	0	0	0	0	96	83	80	76	64
Peru	46	23	9	3	1	100	93	71	50	26
Uruguay	51	31	13	4	1	97	90	74	51	29
LAC	45	26	15	9	4	88	71	54	39	24

Note: LAC = Latin America and the Caribbean. Unweighted average for LAC. 2018 household surveys from IDB-Harmonized Surveys for LAC, except Chile (2017). Income quintiles are calculated at the household level using the distribution of monetary labor income per capita in each country. Panel A shows the percentage of targeted households receiving monetary transfers if countries only used preexistent social programs. The LAC average in panel A does not include El Salvador. Panel B shows the percentage of targeted households including all the policies implemented. The LAC average in panel B includes all 10 countries.

Table 4 shows the share of households in each quintile of the earnings distribution of each country that was expected to receive an emergency social assistance transfer. Panel A considers the emergency transfers that were allocated to households via preexisting social programs. On average, 45 percent of the households in the first earnings quintile received an emergency transfer through the preexisting infrastructure of the social safety net, but this varies substantially across countries, with coverages as low as 5 percent in Ecuador and as

⁸This excludes El Salvador, which opted not to rely on its CCT program to cover the earning losses of the COVID-19 lockdown measures.

much as 80 percent in Brazil. This is not surprising, given the low coverage of safety nets in the region. Robles, Rubio, and Stampini (2019) report that on average CCT programs in Latin America cover about 43 percent of households below the poverty line who have children. Similarly, noncontributory pension programs cover about 46 percent of the elderly who are under the poverty line.⁹ Interestingly, Robles, Rubio, and Stampini (2019) report that, among the CCT and non-contributory pension programs in the region, the country with the lowest coverage is El Salvador, reaching as little as 11 percent of poor households with children and 9.4 of the elderly who are poor. El Salvador has been the only country among those considered in this study that did not use targeting of its preexisting safety net to provide emergency transfers during the COVID-19 pandemic.

Being aware of the coverage limitations of preexisting social assistance programs, governments around the region expanded the eligibility criteria with a set of ad hoc measures. Table 4, panel B, shows the coverage of all emergency transfers, which reached more than 90 percent of households in the first quintile in six of the 10 countries. Coverage was lower in most countries for households in the second or third quintiles. In Bolivia, Brazil, El Salvador, Peru, and Uruguay, however, it reached on average 84 percent of the second and third quintiles, which allowed the emergency transfers to provide assistance to the lower-middle class.¹⁰

⁹The reasons for low coverage are potentially many. Some of the programs are small due to fiscal constraints; targeting is based on proxy-means testing, which is imperfect; lack of connection or distrust of social services; and inability to comply with the eligibility criteria or conditionalities.

¹⁰Simulations discussed in the text refer to Brazil and Chile as a whole. The results for Sao Paulo and Santiago suggest lower coverage (results were calculated at the regional level, Sao Paulo State for Brazil and Region Metropolitana de Santiago for Chile). In Sao Paulo, the coverage of pre-existing social safety nets potentially reached 56% (0%) of the households in the first(second) quintile. When all programs are considered together, the coverage increases to 100% and 79% in the first and second quintiles, respectively. In Chile, the coverage of existing safety nets in the first(second) quintile was 27%(16%), jumping to 88%(50%) when considering all policies.

Table 5: Replacement Rate of COVID-19 Emergency Social Assistance by Country and Income Quintile

	A. Median					B. Less than 25%				
	Q1	Q2	Q3	Q4	Q5	Q1	Q2	Q3	Q4	Q5
Argentina	56	22	14	9	6	16	63	94	100	100
Bolivia	84	19	10	6	4	7	69	97	100	100
Brazil	164	79	57	55	57	0	0	0	0	0
Chile	41	17	9	8	2	32	67	89	98	100
Colombia	38	16	9	5	3	24	85	99	99	100
Dominican Republic	49	26	16	13	9	9	48	72	82	95
Ecuador	99	35	15	10	6	3	39	74	85	100
El Salvador	67	36	24	18	11	2	22	55	74	89
Peru	129	30	18	13	12	1	35	71	85	88
Uruguay	18	6	3	2	1	63	94	94	94	87
LAC	74	29	18	14	11	16	52	74	82	86

Note: LAC = Latin America and the Caribbean. Unweighted average for LAC. Data are from 2018 household surveys from IDB-Harmonized Surveys for LAC, except Chile (2017). Income quintiles are calculated at the household level using monetary labor income per capita. The replacement rate is defined as total monthly transfer divided by regular monthly labor income in the household. Non-targeted households by the emergency programs and households with zero or negative regular labor income are excluded. Panel A shows the median of the replacement rate over the monetary labor income for targeted households. Panel B shows the percentage of targeted households for which the replacement rate is less than 25%.

Table 5 assesses the ability of the emergency transfers to replace potential labor income losses. Panel A shows the median replacement rate, and panel B shows the share of households for which the emergency transfer would replace less than 25 percent of their pre-COVID-19 earnings. Households not targeted by emergency programs and households with zero or negative regular labor income are excluded from the calculations.

The replacement rate was very high in the first quintile of all countries, in some cases more than compensating for the potential labor income loss. A notable exception is Uruguay (potential replacement rate of 18 percent). Similarly, except in Uruguay, Chile and Colombia, the share of households in the first quintile of the earnings distribution with a replacement rate below 25 percent was lower than 20 percent.

The transfers replaced only a small share of the potential earning losses of households in the second and third quintiles. Brazil is the only exception. In the other nine countries, the median replacement rate did not reach 50 percent among households in the second quintile, and it was below 30 percent in the third quintile. The emergency programs also left a substantial share of households with replacement rates below 25 percent. More than 50 percent of households were below this threshold in the second quintile in five of the 10 countries, and more than 80 percent in the third quintile would receive a transfer that

replaced less than 25 percent of their labor income if it were to become zero during the lockdown. Having adopted social distancing measures later than most of the countries in the group, Brazil is an outlier. Potential beneficiaries in Brazil in all quintiles of the distribution greatly benefited from the transfers. The two programs included in the emergency social assistance measures have a median replacement rate that was up to 57 percent of regular labor income in the richest quintile, leaving no household with a potential transfer that would cover less than 25 percent of its regular labor income.¹¹

4 Conclusion

At the onset of the COVID-19 pandemic, Latin American governments took aggressive steps to save lives by imposing shelter-in-place measures to stop the propagation of the virus. In most cases, they swiftly implemented compensation programs to sustain incomes and facilitate the stay-at-home orders. This paper highlights the strengths and limitations of these emergency programs by analyzing their potential coverage and generosity in 10 Latin American countries. In doing so, the paper assesses the suitability of current safety nets in the region to deal with unexpected systemic negative income shocks.

The proposed emergency measures were able to target the most vulnerable households: those in the first quintile of the country's labor income distribution. However, the coverage and replacement rates in the second and third quintiles were much more limited. With the notable exceptions of Brazil and Bolivia, emergency social assistance programs as currently formulated could not replace the potentially foregone incomes of a large fraction of families in the informal workforce that were forced to shelter in place and could not work. This insufficient compensation has surely limited the ability of governments to sustain extended lockdown periods, and it may limit the ability to enforce another wave of lockdowns if there were a resurgence of contagion.

Government responses to the COVID-19 crisis highlight a major structural problem in the region: the fragmented and insufficient coverage of social protection systems. These limitations complicate the delivery of income support to informal workers who are not sufficiently poor to benefit from social assistance but lack other automatic stabilizers, such as unemployment insurance, that could alleviate the impact of temporary shocks. Although the answer to how to protect those who do not contribute to social protection systems is not

¹¹Simulations for Sao Paulo and Santiago also suggest lower replacement rates in the first and second quintiles. The median replacement rate for Sao Paulo was 98% and 59% in the first and second quintiles, respectively, while for Santiago it was 37% and 11%. The difference between the national and the regions' replacement rates is smaller when considering the fourth and fifth quintiles: 57% and 46% in Sao Paulo, and 6% and 2% in Santiago, respectively.

straightforward, the need to have mechanisms that reach these households during times of negative shocks has become evident.

The full impact of the social protection systems utilized during the course of the current outbreak is still unknown. Latin America needs to consider reforms that would provide more effective and agile assistance to those falling through the cracks in times of crisis. Doing so would make the region more resilient in the wake of future negative shocks.

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Appendix

Identifying COVID-19 Emergency Measures and Lockdown Periods

We used several websites and news sources to identify the policies put in place in each country. Policies were identified primarily through official government websites that track countries' COVID-19 policy responses. Table A1 offers a full list of these websites. Sometimes the official information is incomplete or updated with a delay. All the information was cross-checked with several sources. The main newspapers in each country were scraped, searching for the following keywords: “subsidy”, “transfer”, “coronavirus”, “bonus”, and “aid”. We also checked policy makers' weekly response against the COVID-19 database put together by the COVID-19 Policy Measures Team at the Inter-American Development Bank (IDB). The last source for double checking and obtaining updates was the ACAPS COVID-19: Government Measures Dataset. All the sources are included in Table A1.

Our analysis focuses exclusively on policies implemented during the lockdown period in each country. Table 2 in the main text presents a detailed overview of the policies implemented by the 10 countries. We gathered information related to the beneficiaries (households or individuals), the amount and frequency of the emergency cash transfers, and the eligibility criteria. There is great heterogeneity in the measures taken by governments concerning the implementation date, frequency of payments (unique lump sum or monthly) and lockdown duration.

We defined as lockdown the period when stay-at-home measures were implemented or strongly suggested (in the case of Uruguay), and non-essential sectors were shut down. Establishing the start of the quarantine is straightforward. However, determining the end date of the lockdown is more difficult. We use the date the countries reopened their economy by allowing some non-essential sectors to start operating. Because Brazil and Chile never implemented a national lockdown, we consider as start and end dates the lockdowns of their main economic region: the State of Sao Paulo in Brazil, and the Region Metropolitana de Santiago in Chile.

Matching Emergency Programs to Household Surveys and Calculating the Replacement Rate

We identified the beneficiaries of each program using the individual and household characteristics described in the program and the equivalent information from the 2018 household surveys harmonized by the IDB (except in Chile, where the household survey is bi-annual and the latest available wave was 2017) ¹². Table 2 shows that the beneficiaries of 19 programs could be directly mapped with household survey information. This is the case for most programs that expand pre-existing social programs whose beneficiaries can be identified in the survey (such as Juntos or Pension 65 in Peru) or target specific segments of the population that have a one to one correspondence with information in the survey (like Bono Familia in Bolivia, that targets families with children attending primary and secondary education).

¹²See Table A2 for a full list of the surveys used.

In 12 programs we made some assumptions to approximate the eligible households. The assumptions are listed as follows:

- *Argentina.* We approximated Policies (2), (4) and (6), since the survey does not have a variable to identify them directly. Policies (2) and (4) aim at Asignacion Universal por Hijo (AUH) beneficiaries, which is a program for unemployed; informal economy workers with incomes less than a minimum wage; a special category of taxpayers (monotributistas sociales); domestic service workers; and beneficiaries of Hacemos Futuro, Manos a la Obra, and Ministry of Labor (Secretaria de Gobierno de Trabajo) programs. All beneficiaries must have at least one child younger than 18 years. We were able to map most of all the conditions, except, due to lack of taxpayer data, we could not identify the specific taxpayers (monotributistas), instead we proxied it by including the self-employed. The household survey did not have variables to identify whether they participated in any of the Ministry of Labor programs.

Policy (6), Ingreso Familiar de Emergencia, targets informal, domestic service and *monotributista social* in categories A-B household heads without unemployment aid or who have a dependent source of income in the household. As we could not identify the taxpayer criteria, we proxied it by including self-employed household heads earning less than ARS\$26,092 per month. This aid is automatically given for AUH and PROGRESAR beneficiaries. As we could not identify the latter beneficiaries using the survey, we proxied it by assuming that all individuals who are eligible for PROGRESAR are beneficiaries. Hence, we include any household with at least one member between ages 18 and 24, who is unoccupied and with a household monthly total income less than three times the minimum wage, and who are enrolled in an educational program.

- *Brazil.* We made assumptions for policies (10) and (11). Policy (10) was aimed to help self-employed and informal workers who cannot work during the social distancing restrictions, especially informal households who are not part of Bolsa Familia. We assumed that all households that have at least one of the target beneficiaries receive R\$1,200. Further, we approximated households with a single female household head and at least one child and households whose household head works as an informal worker, is self-employed, or is an employer in a firm with 0-5 workers (microentrepreneurs). All households that are beneficiaries of this program must have total incomes less than R\$3,135.

Policy (11) targets Bolsa Familia Beneficiaries. The government gave them the option to receive R\$1,200 if it was higher than their usual transfer. Therefore, we assumed that both Bolsa Familia beneficiaries and informal households receive R\$1,200. We could not identify Bolsa Familia beneficiaries directly from the survey. Therefore, we approximated it with households under extreme poverty and households below the 2018 poverty line who have at least one child between 0 and 17 years.

- *Colombia.* Policy (15) targets three segments of the population. We identified the first two segment using the 2018 national poverty and extreme poverty lines to approximate

them. We excluded the third segment, households under economic vulnerability in the SISBEN, as we could not identify them using survey data.

- *Chile.* The design of Policies (16 - 18) uses country-specific indexes or indicators, such as Registro Social de Hogares (RSH) and the Indicador Socioeconomico de Emergencia (ISE) to target vulnerable households. We do not have access to both indicators. However, since RSH is calculated using the total household income adjusted by the number of household members and other indicators, we used total income per capita to proxy the policy coverage. We cannot approximate the ISE indicator.

Policy (16) originally established three subgroups of beneficiaries receiving differential monthly aid according to their vulnerability level and the number of household members. The first two subgroups were a three-month aid program, which targets 90% of the most vulnerable households. We approximated it by including households below the 90th percentile of total income per capita. They also used as criteria the 60% and 40% most vulnerable according to the ISE. As we could not observe it in the data or approximate it, we excluded this condition. The first subgroup received 100% of the cash aid, as it is also aimed at households without formal workers. The second subgroup received 50% of the benefit, as it is aimed at households with mainly informal income and income less than the aid they would receive if they were in the first subgroup. To avoid using an arbitrary criterion of main income, in the second subgroup, we considered households with at least one formal and one informal worker. Lastly, the third subgroup targets for the 80% most vulnerable households with at least one older adult benefiting from the Pension Basica Solidaria Vejez. The survey allowed us to identify the last two conditions but not the first, which we approximated using total income per capita. Furthermore, originally for all three subgroups, the transfer amount decreased each month, meaning that the first monthly transfer will be the highest of the whole. However, after the first transfer and during the lockdown period, Chile redesigned this policy to increase its coverage and aid. Now, the first group includes those households registered in the RSH without any formal household members. These households receive 100 000 CLP per capita until it reaches 10 household members (In this case it receives 759 000 CLP). The second group also needs to be registered in the RSH and includes those households with at least 1 formal worker. The amount given depends on the total formal income the household receives and the number of household members. The third group now includes more older adults, those who benefit from Basic Solidarity Pension for Old Age or invalidity or beneficiary of Solidarity Social Security Contribution for Old Age or Disability. With this new design, the policy aims to provide a higher payment during the second, third, and four months. After, it will decrease for the fifth and sixth months. For this analysis, during the lockdown period, only three payments were implemented.

Policy (17), Bono Invierno, was a unique transfer allocated to retired people. The variables in the survey data allow us to identify some of the beneficiaries directly, but there are some who are excluded for lack of data.

For policy (18), the Covid- 19 emergency bonus, we used the survey to directly identify

the beneficiaries of Asignacion Familiar program (SUF) and those who are part of the SSyOO database. Nonetheless, we approximated the 60% most vulnerable households according to the RSH database by including all households earning below the 60th percentile of the total income per capita.

- *El Salvador*. Policy (19) is designed to aid informal households and to cover at least 70% of the workers. Hence, we approximated informality as individuals without pension benefits or who were not affiliated to social security and, to reach the 70% objective, we also included in our proxy formal self-employed workers. Initially, the policy was designed to provide a monthly payment. However, up until October, only one payment had been transferred. Therefore, we consider it as a one-time payment.
- *Ecuador*. Policy (20) has several subgroups of beneficiaries such as Seguro Social Campesino beneficiaries and affiliated to the unpaid work regimen. We were able to identify the first group but not the latter. Therefore, we approximated it by including all people working as nonremunerated and assumed everyone is under this regime. We also included self-employed workers as it has been stated that this is one of the policy objectives. Accordingly, following the policy design, we restricted the beneficiaries to have a labor income less than US\$400, and not receive other government transfers, such as Bono de Desarrollo Humano or disability transfers and exclude those who are not contributing to social security. We restricted the sample of beneficiaries to be individuals of 18+ years.
- *Dominican Republic*. Policy (27) was a transfer intended for vulnerable and poor households according to SIUBEN (country-specific targeting indicator). We approximated the potential beneficiaries using the 2018 national poverty line. We could not approximate the vulnerable households in SIUBEN, as we did not have access to this indicator.
- *Uruguay*. For Policies (29) and (31) the survey had specific variables for directly identifying the beneficiaries. In Policy (29), we identify Tarjeta Uruguay Social beneficiaries and assign the current 2020 amount according to the number of children in the household. Nonetheless, as we could not identify whether there is a pregnant woman in the household, we only assigned the extra transfer of UYU\$292 per child in the household and exclude the pregnant women benefits. Policy (31), Plan Equidad, is a conditional cash transfer program. The amount given depends on the number of eligible beneficiaries in the household and educational level, among others. The household survey allowed us to identify the targeted households but not the amount received. To avoid trying to approximate the amount each household receives, as it depends on a list of variables (for example, if the first beneficiary in the household was pregnant or was a child under five years old; information we do not have), we relied on the amount already stated in the survey but we approximated it to 2020 prices with the inflation rates of 2019 and up to April 2020.

Once beneficiaries were identified, we simulated the total household transfer for each household by adding all the individual and household transfers received by each eligible member.

Calculating the replacement rate of each program required some manipulation. All transfers were transformed into the monthly equivalent for the lockdown period. When the transfer was a lump sum we used the monetary amount of each program and duration of the lockdown to calculate the equivalent monthly transfer. When the transfer was monthly for an initial lockdown period that was later expanded (without expanding the program), we pro-rated the monetary transfer for the duration of the lockdown period. In those countries where the transfer was monthly and was in place during the entire lockdown period -such as Brazil, Colombia, and Uruguay- no transformation was needed.

The replacement rate is calculated as the ratio of the monthly emergency transfer with respect to the normal labor income obtained by the household in 2018 (2017 in Chile). Hence, we restricted the analysis to a sample of households with a monetary labor income per capita greater than zero, equivalent to 80 percent of the households. Because transfers are in 2020 prices, we transformed usual labor earnings to 2020 prices using the official inflation rates.

Table A1: Covid-19 policies sources

Sources
1. Government web pages
https://coronavirusrd.gob.do/ (Dominican Republic) https://www.argentina.gob.ar/coronavirus/medidas-gobierno (Argentina) https://www.argentina.gob.ar/economia/medidas-economicas-COVID19/ingresofamiliardeemergencia (Argentina) https://www.argentina.gob.ar/noticias/el-gobierno-oficializo-la-segunda-etapa-del-pago-del-ife (Argentina) https://www.boliviasegura.gob.bo/normativa.php (Bolivia) https://id.presidencia.gov.co/especiales/200317-medidas-enfrentar-coronavirus/index.html (Colombia) https://coronaviruscolombia.gov.co/Covid19/acciones/acciones-de-economia.html (Colombia) https://www.chileatiende.gob.cl/fichas/77255-bono-de-emergencia-covid-19 (Chile) https://www.gob.pe/busquedas?contenido[]=noticias&institucion[]=presidencia&reason=sheet&sheet=1 (Peru) https://www.gub.uy/ministerio-salud-publica/coronavirus (Uruguay) https://www.economiayfinanzas.gob.bo/ (Bolivia) https://calendariobolsafamilia2020.net/quem-tem-direito-ao-bolsa-familia-2020/amp/ (Brazil) https://www.presidencia.gob.sv/presidente-nayib-bukele-confirma-la-entrega-del-subsidio-de-300-a-750000-familias/ (El Salvador) https://www.produccion.gob.ec/wp-content/uploads/2020/03/Decreto-Ejecutivo_no._1022_20200227194449-compressed1.pdf (Ecuador) https://www.gub.uy/ministerio-desarrollo-social/comunicacion/comunicados/beneficios-otorgados-monotributistas-sociales-mides (Uruguay) https://www.ingresodeemergencia.cl/faq (Chile) https://www.chileatiende.gob.cl/fichas/78385-ingreso-familiar-de-emergencia (Chile) https://ingresosolidario.dnp.gov.co/ (Colombia) https://www.inclusion.gob.ec/gobierno-nacional-entregara-bono-de-contingencia-a-400-mil-familias-por-la-emergencia-sanitaria/ https://minpre.gob.do/comunicacion/notas-de-prensa/gobierno-anuncia-entrada-a-fase-2-desescalada-a-partir-de-manana-tasa-de-contagio-se-ha-aplanado-y-letalidad-es-una-de-las-mas-bajas/ https://coronavirusrd.gob.do/2020/04/26/listado-de-medidas-rd-vs-covid-19/ https://www.presidencia.gub.uy/comunicacion/comunicacionnoticias/lacalle-pou-conferencia-nueva-normalidad
2. Newspapers
El Comercio, El Tiempo, El Universo, El Peruano, El Observador, El Deber, La Nacion, La Republica, ElSalvador.com, El Desconcierto, Diario Financiero, Infobae, El Clarin, Valor Investe - Globo Noticias, Agencia Brasil, Reuters, Correio Braziliense, Prensa Libre, Ciento Ochenta (180), La Diaria, Mega Noticias - Chile, Bolivia Emprende, Periodico Bolivia, Libero, Opinion - Bolivia, El Economista, Diario El Mundo, Gestion - Peru, Republica - Uruguay, France24, TVPeru, Listin diario.
3. General datasets and publications
ACAPS COVID-19 Dataset (URL: https://data.humdata.org/dataset/acaps-covid19-government-measures-dataset) Americas Society Council of the Americas Where is the Coronavirus in Latin America? from May 21, 2020 (https://www.as-coa.org/articles/where-coronavirus-latin-america) IADB COVID-19 policy Measures by the Covid-19 policy Measures Team https://www.ey.com/es_cr/tax/medidas-especiales-covid-19
4. Inflation data
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Table A2: Household Surveys and Year by Country studied

Country	Household survey	Year
Argentina	Encuesta Permanente de Hogares (EPH)	2018
Bolivia	Encuesta Continua de Hogares (ECH)	2018
Brazil	Pesquisa Nacional por Amostra de Domicilios (PNAD)	2018
Chile	Encuesta de Caracterizacion Socioeconomica Nacional (CASEN)	2017
Colombia	Gran Encuesta Integrada de Hogares (GEIH)	2018
Dominican Republic	Encuesta Nacional de Hogares - Fuerza de Trabajo (ENHFT)	2018
Ecuador	Encuesta Nacional de Empleo, Desempleo y Subempleo (ENEMDU)	2018
Peru	Encuesta Nacional de Hogares sobre Condiciones de Vida y Pobreza (ENAHO)	2018
El Salvador	Encuesta de Hogares de Propositos Multiples (EHPM)	2018
Uruguay	Encuesta Continua de Hogares (ECH)	2018