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## The Long-Run Effects of Sports Club Vouchers for Primary School Children

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# The Long-Run Effects of Sports Club Vouchers for Primary School Children

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## ABSTRACT

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# The Long-Run Effects of Sports Club Vouchers for Primary School Children\*

Starting in 2009, the German state of Saxony distributed sports club membership vouchers among all 33,000 third graders in the state. The policy's objective was to encourage them to develop a long-term habit of exercising. In 2018, we carried out a large register-based survey among several cohorts in Saxony and two neighboring states. Our difference-in-differences estimations show that, even after a decade, awareness of the voucher program was significantly higher in the treatment group. We also find that youth received and redeemed the vouchers. However, we do not find significant short- or long-term effects on sports club membership, physical activity, overweightness, or motor skills.

**JEL Classification:** I12, I14, I18, I28, I38, Z28, H71

**Keywords:** physical activity, voucher, primary school, obesity, habit formation, objective health measures, school health examinations, windfall gains, crowd-out, taxpayer subsidies

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# 1 Introduction

Obesity rates have been on the rise around the world for decades. A particular focus of policymakers is obesity among children, which the World Health Organization (WHO) calls “one of the most serious public health challenges of the 21st century” (World Health Organization, 2020). A rich literature strives to identify the driving forces of rising obesity rates in general (Cutler et al., 2003; Lakdawalla and Philipson, 2009; Strulik, 2014), and childhood obesity rates in particular (Cawley, 2011; World Health Organization, 2017).<sup>1</sup> In addition to unhealthy diets as one major reason for the rise in childhood obesity, studies cite a lack of and decline in physical activity among children—for instance, due to sedentary behavior such as watching television, playing computer games, and spending time on the Internet (cf. Prentice-Dunn and Prentice-Dunn, 2012). Organizations such as the WHO and the Centers for Disease Control and Prevention (CDC) have been calling for coordinated and comprehensive policy action to fight and prevent childhood obesity (Frieden et al., 2010). The proposed measures include promoting a healthy diet, taxing unhealthy food, and incorporating physical activity into the daily routines of children (World Health Organization, 2017). However, while many correlation studies on the topic exist (cf. Jiménez-Pavón et al., 2010; Cabane and Lechner, 2015), studies that evaluate the causal impact and effectiveness of policies to foster physical activity among children and youth are scant (Cawley et al., 2007; Berniell et al., 2013, and Cawley et al., 2013 are rare exceptions). This paper intends to fill this gap by comprehensively evaluating a policy to foster physical activity among primary school children.

Specifically, we use survey and administrative data to empirically evaluate the causal effects of a policy experiment in the German state of Saxony. The policy’s objective was to increase physical activity through the distribution of sports club vouchers and an information campaign among all third graders in Saxony in 2009, 2010, and 2011. The sports club vouchers were worth about \$50-60 and provided free membership for up to one year. The campaign slogan was “Come to the Sports Club” (*KOMM! in den Sportverein*). The idea was to encourage children (and their parents) to test regular use of a sports club for free, with a view to them becoming active members and adopting a healthier lifestyle in the short- and long-run. One group the

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<sup>1</sup>The health economics literature on this topic is substantial and diverse and has focused on the increased availability of (fast food) restaurants (Currie et al., 2010; Dunn, 2010; Anderson and Matsa, 2011), consumption of soda (Fletcher et al., 2010), increases in portion sizes (Jeitschko and Pecchenino, 2006), increases in gluttony (Griffith et al., 2016), declining gas prices (Courtemanche, 2011), an increase in cigarette taxes (Courtemanche, 2009), changes in food prices (Dubois et al., 2014; Grossman et al., 2014; Courtemanche et al., 2015; Dragone and Ziebarth, 2017), and cash transfers (Akee et al., 2013).

initiative focused on were children from disadvantaged, economically deprived households who could not afford sports club membership fees (German Olympic Sports Confederation, 2011). In Germany, children from households in the lowest income quintile are about 50 percent less likely to be physically active in their leisure time than children from households in the highest quintile (Graf and Cecchini, 2019).

There are several arguments why this unique sports club voucher program might have been effective. First, it focuses on primary school children. Childhood is a crucial age for habit formation and children are probably more receptive to interventions than adults (Just and Price, 2013; Belot et al., 2016; Loewenstein et al., 2016). Second, as the voucher provided free sports club membership for one year, relative to existing interventions in the literature, it is quite a long-run intervention. This is a crucial and intentional element of the program as it takes time to change habits (cf. Royer et al., 2015; Carrera et al., 2018, 2020). Third, German sport clubs usually focus on team sports. Hence, because of social peer pressure from other team members and coaches, and out of a feeling of responsibility toward their team, children might have stayed active members for an extended time period (Babcock et al., 2015). Fourth, German sports clubs typically offer sports activities for all age groups; children can therefore remain active members for many years (Breuer et al., 2015). Fifth, being a member of a sports club implies regular, weekly practice. For example, among German fifth graders who are sports club members, 36 percent report practicing several times a week (Züchner and Arnoldt, 2012). Sixth, the voucher was not a cash transfer but an in-kind transfer and could not be used for any other purpose than sports club membership in the given time frame (see, e.g., Currie and Gahvari, 2008).

To evaluate the voucher program's effectiveness and its impact on awareness, take-up rates, physical activity, body weight and health, we rely on two unique data sources, a register-based survey and administrative data from school health examinations. For the survey, we first contacted registry offices (*Einwohnermeldeämter*) in the German states of Saxony, Brandenburg, and Thuringia and obtained 80 percent random samples of residential addresses of treatment and control cohorts. In 2018, we then contacted these households by regular mail with an invitation to participate in (an incentivized) online survey, the *Youth Leisure Online Survey* (YOLO), which we designed for the purpose of this study. Around 16,000 adolescents completed the survey. We use registry data to compare characteristics of survey participants and non-participants and show that survey participation was not affected by the voucher program.

Moreover, we show that the socio-demographics in YOLO are similarly distributed than in the representative German Socio-Economic Panel (SOEP). For the administrative data set, we exploit that state employed physicians are legally required to physically examine all children in the second and sixth grade and obtained complete examination data for several cohorts in one county of Saxony. The data include objective measures on overweightness and obesity as well as emotional and motor skill disorders of about 7,000 sixth graders, some of which were and some of which were not treated.

Using difference-in-differences models and comparisons across affected and unaffected cohorts, our findings show that the “Come to the Sports Club (C2SC)” campaign has been effective in increasing long-term awareness about the program, especially among the first treated cohort. Even seven to nine years after the program started, significantly more treated children in Saxony recall having received and redeemed the vouchers, relative to older cohorts and cohorts in neighboring states. However, despite higher awareness and utilization, we find no significant short- or long-term effects on membership rates, physical activity, and overweightness among previously inactive students. Contrarily, we find strong evidence that the vouchers were a windfall gain for parents of existing members as they primarily redeemed the vouchers. Consistently, we do not find that the voucher program changed self-reported health, health behaviors, objectively measured obesity rates, and diagnosed disorders either in the short or long-run. We discuss several potential explanations for the ineffectiveness of the program and perform a battery of robustness tests including synthetic control group methods and placebo checks.

In addition to contributing to the very sparse literature on how to increase school children’s physical activity levels, this research contributes to the broader economics literature on nudges for adults to adopt a healthier lifestyle. Studies show that adults can be incentivized to go to the gym more often, but the effects are short-lived and people seem to find it difficult to change their habits permanently (DellaVigna and Malmendier, 2006; Royer et al., 2015; Carrera et al., 2018, 2020). Exceptions are Reichert (2015) and Augurzky et al. (2018) who find long(er)-lasting effects on weight loss and health behavior in a randomized controlled trial among obese health plan enrollees in Germany. In one of the few studies that focus on children, Angelucci et al. (2020) study peer effects in health behaviors in a field experiment among K-8 school children

in Chicago. Their findings demonstrate the existence of health behavior spillover effects, but also that making incentives public can backfire and crowd-out positive peer effects.<sup>2</sup>

Because we evaluate a policy that explicitly targeted primary school children with the intention of changing their health behavior in the long-run, our research also contributes to the rich and influential research on *in utero* exposure to environmental conditions and early childhood interventions which have been shown to have long-lasting effects (Currie, 2001; Lindeboom et al., 2010; Kesternich et al., 2014; Conti et al., 2016; Almond et al., 2018; Bitler et al., 2019). For example, Kesternich et al. (2015) find that German children who experienced WWII hunger episodes spend a higher fraction of their budget as adults on food. Using school examination data from a state in Germany similar to ours, Felfe and Lalive (2018) find a positive effect of early child care on children’s motor and socio-emotional skills. And Bhalotra et al. (2017) study an intervention for mothers of infants in Sweden in the 1930s. In addition to home visits and monitoring, the program provided information and support on nutrition and sanitation and reduced mortality in the short- and long-run.

The next section explains the extramural sports club setting in Germany and describes the voucher policy in detail. Section 3 discusses the data and key variables, and Section 4 explains the empirical models. Section 5 presents our findings based on YOLO, and Section 6 presents robustness checks. Section 7 discusses additional evidence based on official health examination data, and Section 8 concludes.

## 2 Non-profit Sports Clubs and the Voucher Initiative

### 2.1 Germany’s Extramural Sports Club Setting

Germany has a long tradition of extramural sports clubs. In 2018, there was a total of 89,121 sports clubs in Germany (Breuer and Feiler, 2015); as a comparison, Germany has around 11,000 municipalities. About eight percent of all sports clubs were founded before 1900 and around 23 percent were founded after German reunification. Breuer and Feiler (2015) and Breuer et al. (2015) provide a summary of the history and organization of extramural sports clubs in Germany. Overall, about 23.9 million people (relative to 82 million residents) are members of extramural sports clubs in Germany (German Olympic Sports Confederation, 2017). Sports

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<sup>2</sup>In another study, Prina and Royer (2014) find that body weight report cards increase parental knowledge about their children’s body weight without having any impact on parental behavior or children’s weight.



clubs are the main providers of opportunities for organized sport and cover all ages; for instance, about 4.2 million members are between the ages of 7 and 14, and 4.4 million members are between the ages of 15 and 26, whereas around 4.3 million members are over 60 ([German Olympic Sports Confederation, 2017](#)).

Unlike in the United States, German extramural sports clubs are not associated with primary or secondary schools but operate as independent, voluntary, non-profit amateur organizations.<sup>3</sup> Coaches are typically former or current amateur athletes. In general, the clubs charge low membership fees and admit anyone who applies to be a member. Bigger clubs in larger cities may participate in professional or semi-professional sports leagues.

Most members join extramural sports clubs as children or youths between the age of 5 and 15. If a young person is serious about a particular sport, that is, if they decide they want to acquire, develop, and hone the skills the sport involves, they will typically practice several times a week, join a team in their age group, and participate in amateur competitions. This aspect of the extramural sports clubs closely resembles the sort of activities young people in the US pursue when they join school-based sports teams. As in the US, German youth compete in matches that take place in their hometown, and they travel to compete in matches hosted by clubs of other towns in their state of residence. The competitions and the associated travel are an integral part of the experience young people gain when they participate in extramural sport.

## 2.2 The Voucher Initiative

On June 18, 2008, during his State of the Union Address, the newly sworn-in prime minister of the east German state of Saxony, Stanislaw Tillich (CDU), announced a new policy initiative. The main goal of this “Come to the Sports Club” (C2SC; *KOMM! in den Sportverein*) initiative was to induce primary school children to join an extramural sports club. By joining a sports club, children would not only exercise regularly, be healthier, and more self-confident, but also meet new friends and acquire social skills to better master everyday life and become “good citizens”. The C2SC initiative was jointly developed by the Ministry for Education and Cul-

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<sup>3</sup>According to [Breuer et al. \(2015\)](#), sports clubs in Germany can be characterized by several constitutive and economic features. The constitutive characteristics are: membership is voluntary and members can freely decide when to enter and when to leave the clubs, sports clubs are autonomous, focus on the interests of their members, have democratic decision-making structures, and rely on volunteers. The main economic features are their non-profit orientation (clubs are allowed to make a profit, but they are not allowed to pay out surpluses to members), autonomous revenues, and the principle of solidarity.

tural Affairs (*Kultusministerium*) and the Saxony State Sports Association (*Landessportbund Sachsen*).

To not discriminate against anyone but ensure that low-income families were in a position to afford the membership fees, the idea was to distribute membership vouchers among all 33,000 third graders in Saxony at the end of January 2009. Figure A1 (Appendix) shows an example of the voucher. The vouchers were handed out by primary school class teachers and had the official school stamp to hinder illegal copies being made. They were distributed together with a “starter kit”, which included a T-shirt with the logo of the initiative as well as an information letter for the parents describing the basic idea of the initiative and that the voucher could be redeemed in any of the state-approved sports clubs until March 31, 2009. The letter also explained that a second voucher would be distributed at the beginning of the fourth grade in August 2009 (the idea was to let children experiment with several sports clubs and disciplines). Both vouchers were worth €30 (\$33), so children of this cohort received vouchers worth €60 (\$66) in total. The voucher’s value was designed to cover membership fees in the majority of sports clubs: Breuer and Feiler (2015) report that the annual median membership fee is €30 for children in Germany in 2013. Moreover, the letter informed parents that sports club membership includes insurance for sports injuries and referred to brochures with complete lists, addresses, and all disciplines offered for children by all local sports clubs in Saxony. The brochures were distributed in all primary schools as part of the information package. The letter also referred to a website and a contact person (including an e-mail address and a telephone number).

The initiative was repeated for the following two years. That is, three cohorts were treated, namely those who were third graders in Saxony in school years 2008/2009, 2009/2010, and 2010/2011. While in the first year of the initiative, two vouchers worth €30 each were distributed, in the second and third year, only one voucher worth €50 was distributed in late January 2010 and 2011, respectively. The reason for switching from two vouchers to one voucher was to reduce the administrative burden for the sports clubs and to align the funding with the clubs’ fiscal year (calendar year). The deadline to redeem the voucher in the second and third round was again March 31.<sup>4</sup>

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<sup>4</sup> In 2011, the German federal government launched the Educational Package (*Bildungs- und Teilhabepaket*), which among other things, covers membership fees and equipment costs for sports clubs. However, this program was only directed at low-income welfare recipients and came into effect on April 1, 2011, that is, after the deadline for redeeming the voucher from the last round of the initiative. Our results are robust to only including the first two rounds of C2SC (see Section 6).

Based on the number of redeemed vouchers, each sports club was reimbursed for the “lost” membership fees. At the beginning of the third round, in January 2011, the initiative announced that about 20,000 vouchers (out of a total of about 66,000 eligible third graders) had been redeemed. The budget for the entire C2SC initiative was €4.5 million over three years ([German Olympic Sports Confederation, 2011](#)).

In 2012, C2SC was restructured and third graders no longer received sports club vouchers. Instead, the vouchers were distributed to first graders.<sup>5</sup> In 2013, policymakers decided to completely abolish the voucher system, primarily because of the high administrative burden for distributing the reimbursements. The C2SC program, however, still exists today. It has been broadened and now also focuses on adolescents and people over the age of 50. Instead of distributing vouchers, regional coordinators were hired to build “regional networks to foster physical activity among the population” ([Kreissportbund Landkreis Leipzig, 2019](#); [Landessportbund Sachsen, 2019](#)).

### 3 The Youth Leisure Online Survey (YOLO)

This paper relies mainly on a large register-based online survey, which we specifically designed and carried out to evaluate the effectiveness of the “Come to the Sports Club” (C2SC) initiative. Our main data set, the **Youth Leisure Online Survey (YOLO)**, uses a two-stage sampling strategy. In the first stage, we randomly sampled 121 registry offices (*Einwohnermeldeämter*) in Saxony and the neighboring states of Brandenburg and Thuringia (with sampling probabilities proportional to population size).<sup>6</sup> By law, Germany requires residents to register with the registry offices of their municipality.<sup>7</sup> [Figure A2](#) (Appendix) illustrates the geographic location of the registry offices along with the population that they cover in the three federal states.

In the second stage, we contacted the registry offices sampled and requested an 80 percent random sample of the target population, which consists of individuals born between July 1997

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<sup>5</sup>Note that we do not analyze the C2SC effects on first graders as the affected students are mostly below the age of 14 at the time of our survey. In Germany, children below the age of 14 may not be surveyed without parental consent.

<sup>6</sup>We chose these three states because they all use the same registry software which facilitated the execution of the survey and allowed us to provide the registries with instructions on how to randomly draw the subsamples. The neighboring state of Saxony-Anhalt uses a different software and is therefore not included. 94 of the 121 registry offices we contacted provided valid addresses. The response rate of the registry offices was similar in Saxony (77.5 percent) and the control states (77.8 percent) and did not differ between urban and rural regions.

<sup>7</sup>While most municipalities have their own registry office, some registry offices are responsible for more than one municipality. For ease of understanding, we will use the terms registry office and municipality interchangeably throughout the paper.

and June 2002. The first cohort that was eligible for the C2SC vouchers were those born between July 1999 and June 2000. These individuals typically entered school in 2006 and were in the third grade in the school year 2008/2009. Table A1 (Appendix) lists the relationship between birth cohorts and school cohorts. We aimed to survey two pre-voucher cohorts (born July 1997 to June 1999) and three treated voucher cohorts (born July 1999 to June 2002) in Saxony. Moreover, we surveyed the same five cohorts in the neighboring states of Brandenburg and Thuringia.<sup>8</sup>

In the next step, we mailed an official research study invitation letter to each adolescent sampled. Figure A3 (Appendix) shows the original letter inviting people to participate in an online survey about youth leisure time activities. We also offered a lottery ticket as an incentive to participate.<sup>9</sup> The letter provided a unique access code for the online survey for both, children and their parents.<sup>10</sup> This unique access code also allowed us to match children with their parents. Respondents completed the surveys between March and July, 2018. It took respondents an average of 34 minutes to complete the survey (see Figure A4, Appendix). The final YOLO response rate was 12.7 percent. Below, we investigate and discuss selective survey participation. For this purpose, we also make use of the representative German Socio-Economic Panel Study (SOEP).

In Section 7, in addition to YOLO, we use official student health examination data carried out by state-employed physicians. We use this second data set from one county in Saxony to examine objectively measured body weights, heights, as well as motor skill and emotional disorders.

### 3.1 Main Outcome Variables

In total, we generate six main outcome variables: three measure policy awareness and voucher utilization (*program known*, *voucher received*, *voucher redeemed*), and three measure sports club membership, physical activity, and overweightness (*member of sports club*, *weekly hours*

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<sup>8</sup>Note that we also surveyed the cohort born between July 2002 and June 2003, that is, third graders in school year 2011/12. In our main analysis, we discard this cohort for two reasons. First, the Educational Package (*Bildungs- und Teilhabepaket*) that covered sports club membership fees for welfare recipients came into effect on April 1, 2011 and therefore affected this cohort (see Section 2.2). Second, this is the first cohort that did not receive vouchers and, therefore, disappointment effects could arise. However, in Section 6 we show that our findings are robust to including this post-treatment cohort.

<sup>9</sup>The lottery prize included two iPads, worth €500 each, and ten Amazon vouchers, worth €20 each.

<sup>10</sup>We invited one parent (mother or father) to participate in the survey.

of sport, overweight). We elicited all six outcomes at the time of the survey. However, the first three are of retrospective nature, whereas the other three are of contemporaneous nature.

Note that the invitation letter *did not* specifically mention the C2SC campaign (see Figure A3, Appendix). It only stated that the survey would be about leisure time behavior among young people. Further, so as not to frame participants, the questions regarding the first three awareness and utilization measures (*program known*, *voucher received*, *voucher redeemed*) appear only at the very end of the survey.

### 3.2 Sample Selection

Our main sample consists of young people who attended third grade in primary school in Saxony, Thuringia, or Brandenburg during the school years from 2006/07 to 2010/11. Hence, we work with two pre-treatment and three treatment cohorts. YOLO explicitly asks when children were born, in which state they attended each primary school grade, whether they started first grade at the age of six, and whether they had to repeat a grade. This allows us to precisely assign respondents to the treatment group. For example, we disregard individuals who attended third grade abroad or in other federal states. Further, we excluded 486 observations (3.5 percent) with missing values on one of our six outcome variables. Our final sample consists of 13,445 unique youth observations.

### 3.3 Descriptives

Table 1 shows the summary statistics of the YOLO sample. The average age of the young people surveyed was 17.5 years. 57 percent of all respondents were female. About half were attending the academic track at the time of the survey in 2018.<sup>11</sup> Instead of asking respondents about their parents' income or education, to proxy for the socio-economic status, we asked whether they had newspapers and/or art at home. Of all the respondents, 58 percent had newspapers at home and 73 percent had art at home.

38 percent of all respondents belong to the treatment group, that is, they were third graders in Saxony between school years 2006/07 and 2010/11. Table 1 shows that 19 percent of all respondents (including control cohorts) had heard about C2SC (*program known*). Almost ten percent recall having received the voucher (*voucher received*) and six percent had redeemed

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<sup>11</sup>The states considered here track students after four years of mixed primary school.

the voucher (*voucher redeemed*). Next, almost 42 percent of youth were active extramural sports club members at the time of the survey (*member of sports club*). On average, respondents exercised 4.6 hours per week (*weekly hours of sport*) and 16 percent were *overweight*.

Figure A5 (Appendix) plots the sports disciplines for which the vouchers were redeemed. Not surprisingly, by far the most popular discipline was soccer (20 percent), followed by martial arts (12 percent), swimming (12 percent), handball (7 percent), athletics (6 percent), and gymnastics (5 percent).

[Table 1 about here]

Table A2 (Appendix) lists the normalized difference for key variables between treatment and control groups. According to Imbens and Wooldridge (2009), a normalized difference of more than 0.25 indicates strong imbalances. As seen, almost all variables are balanced across treated and controls, with the majority of the normalized differences smaller than 0.10. For example, the average age at the time of the survey was 17.6 (treated) vs. 17.4 (control); about 57 percent of respondents were female in both groups, and 20.5 percent vs. 21.8 percent had ever smoked a cigarette.<sup>12</sup> Moreover, the sport-related outcome variables are very balanced, whereas program-related outcome variables naturally differ.

### 3.4 Data Quality

To check the accuracy of the information provided by the YOLO respondents and to investigate possible selective survey response, we use two secondary data sources: the registry data provided by the registry offices and the German Socio-Economic Panel Study (Goebel et al., 2019). First, we have a set of overlapping variables for YOLO participants, as the registry offices provide administrative information which we also surveyed in YOLO. YOLO participants were not aware that we had the registry information. Table A3 (Appendix) shows that 99 percent of all YOLO participants correctly reported their gender, nationality, and year of birth.<sup>13</sup>

Second, based on the registry data, Table A4 (Appendix) compares the characteristics of YOLO participants and non-participants. While YOLO has a slight overrepresentation of women,

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<sup>12</sup>One of the very few covariates with a major imbalance is the share of youth living in a city (76 percent in the treatment group vs. 43 percent in the control group). The reason for this is that Saxony has two cities with more than half a million residents (Dresden and Leipzig), whereas Brandenburg and Thuringia do not.

<sup>13</sup>Four registry offices provided only the respondent's gender and address but not the date of birth. Therefore, the number of observations is slightly smaller for the birth variables in Table A3 (Appendix). In the robustness section, we show that the results are robust to excluding individuals with non-matching registry information and individuals who spent little time answering the survey.

Germans, and younger individuals, all normalized differences are below 0.25, suggesting that participants and non-participants do not differ strongly with respect to these characteristics. Additionally, in Section 6, we show that these slight overrepresentations are unrelated to C2SC and that the results are robust to weighting the observations based on their probability of participating in the survey.

Third, we use the SOEP as a reference data set to compare YOLO and SOEP participants (Siedler et al., 2009). We can directly compare a wide range of background information between the YOLO and the SOEP as the wording of several YOLO questions is identical to the wording in the SOEP (including socio-demographic variables, leisure time activities, personality traits and attitudes). Specifically, we compare SOEP and YOLO respondents who were born between July 1997 and July 2000 and who live in Saxony, Brandenburg, or Thuringia.<sup>14</sup> Table A5 (Appendix) compares an extensive list of covariates, such as demographics, sport and other leisure time activities, volunteering, personality traits, and attitudes. Again, most variables are very balanced and do not provide much evidence for strong selection into YOLO.

## 4 Empirical Approach

We estimate the C2SC effects using difference-in-differences (DD) models. We begin with basic DD models of the form:

$$Y_{ics} = \alpha_0 + \alpha_1 \cdot Saxony_s + \alpha_2 \cdot Post_c + \beta \cdot (Saxony \cdot Post)_{cs} + \varepsilon_{ics}, \quad (1)$$

where  $Y_{ics}$  denotes the outcome of individual  $i$  in cohort  $c$  in state  $s$ . The dummy variable  $Saxony_s$  is one if a respondent was a third grader in Saxony, and zero if he or she was a third grader in Thuringia or Brandenburg.  $Post_c$  is another dummy variable, which is one if a respondent was a third grader in the school year 2008/09, 2009/10 or 2010/11, and zero if he or she was a third grader in the school year 2006/07 or 2007/08. The main variable of interest is the interaction of these two dummies ( $Saxony \cdot Post$ ). It is one if a respondent was eligible to receive and redeem sports club vouchers, and zero for all other respondents.  $\varepsilon_{ics}$  is the individual

<sup>14</sup>We rely on the SOEP youth questionnaire, which surveys individuals in the year in which they turn 17. This fixed age is an important difference between SOEP and YOLO participants. While the average age of YOLO respondents is comparable, due to the sampling design, YOLO respondents are between the ages of 14 and 20 at the time of the survey (see also Table 1). As many older YOLO participants are no longer in school, we refrain from comparing school-related variables.

error term. To take the nature of our sampling strategy into account, we cluster our standard errors at the level of the municipalities and, hence, allow for arbitrary correlation of these error terms across municipalities, the primary sampling units of our survey (Abadie et al., 2017).<sup>15</sup>

In our second specification, we replace the *Saxony<sub>s</sub>*-dummy with state fixed effects ( $\kappa_s$ ) and the *Post<sub>c</sub>*-dummy with cohort fixed effects ( $\gamma_c$ ). This twoway-fixed effects specification considers general differences in the outcomes between states as well as general changes in the outcomes over time. The estimation equation is then:

$$Y_{ics} = \beta \cdot (Saxony \cdot Post)_{cs} + \gamma_c + \kappa_s + \varepsilon_{ics}. \quad (2)$$

In our third and preferred specification, we augment equation (2) with municipality fixed effects.

The main identifying assumption of our DD models is the common time trend assumption. This means that, in the absence of C2SC, the outcomes of the treatment and control group would have followed the same time trend. Below, we provide support for this assumption graphically and by running placebo regressions using unaffected cohorts and unaffected states.

## 5 Results

This section first presents graphical and regression-based evidence of C2SC’s effectiveness (Section 5.1) and then examines effect heterogeneity between subgroups (Section 5.2). Next, we investigate the program’s short-run effects using retrospective information about sports club membership throughout the participant’s childhood (Section 5.3). Section 5.4 presents suggestive evidence for potential mechanisms.

### 5.1 Main results

We begin by plotting unadjusted mean outcomes separately for the treatment state (Saxony) and the control states (Brandenburg and Thuringia) in Figure 1. We plot these means separately by the school year during which YOLO respondents attended third grade. The three subgraphs in the left column of Figure 1 illustrate whether treated cohorts in Saxony have a

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<sup>15</sup>In Section 6, we present and discuss several alternative methods of inference.



higher awareness of the program (1a), were more likely to have received the voucher (1b), and were more likely to have redeemed the voucher (1c).

As seen, we observe very flat and non-trending lines over the entire time period for respondents in the control states for all three outcomes (dashed lines).<sup>16</sup> In contrast, respondents who were third graders in Saxony at the time of the policy show a substantially larger program awareness, particularly those who were treated in the first year of the policy. While awareness clearly decreases for the two following cohorts from about 50 percent to 40 percent and 30 percent, respectively, it still remains higher than in control cohorts and control states. Interestingly and reassuringly, we observe the exact same pattern for the outcomes *voucher received* and *voucher redeemed* in Figures 1b and c: There are substantial spikes in the first year of the voucher initiative, and subsequent linear decreases in years two and three. Note that the decreases in program awareness, treatment, and utilization works against a possible recall bias (which would increase in the years elapsed since then). The dynamically decreasing treatment effects are more likely to be a function of the very active information campaign and promotion in the first C2SC year. Also, C2SC's structure changed from disbursing two smaller vouchers (which were valid for six months) in January 2009 and August 2009, to one larger voucher (which was valid for 12 months) in January 2010 and 2011 (see Section 2.2 for details).

**[Insert Figure 1 about here]**

The three subgraphs in the right column of Figure 1—Figures 1d, e, and f—show the three outcomes *membership in sports club today*, *weekly hours of sport*, and *overweight*. Here, no treatment effect is visually detectable. The two lines follow almost identical trends and levels throughout the entire time periods. Note that, while the first three awareness and utilization measures are elicited retrospectively, the three sports club and activity measures are elicited *contemporaneously* (and thus do not suffer from any recall bias).

Next, we turn to our main regression results obtained with the DD models. We start with the simplest of all specifications in column (1) of Table 2, where we only include a binary treatment group indicator (which is one for respondents who attended third grade in Saxony), a binary

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<sup>16</sup>In Figure 1a, some individuals in Saxony's pre-treatment cohorts report to have known the program, and in Figures 1b and 1c a small fraction of individuals in Saxony's pre-treatment cohort claims that they received and used the voucher. There are several potential explanations for this phenomenon. For instance, it could be that the children got hold of the voucher although they were not eligible (e.g., via siblings or friends or a teacher handing out the voucher to the wrong class), or that individuals remember incorrectly whether they received the voucher (recall bias).

post-reform indicator (which is one for school years 2009/10 and after), and its interactions (equation (1)). Column (2) adds a full set of cohort and state fixed effects (equation (2)), and column (3) additionally includes municipality fixed effects. Standard errors are clustered at the municipality level.

**[Insert Table 2 about here]**

The findings from the 18 DD models in Table 2 allow us conclude the following: First, the regression results are entirely in line with the visual evidence above: Awareness about the program is on average 27 percentage points higher among those who attended third grade in Saxony during the voucher years. In line with the nonparametric evidence in Figure 1, treated cohorts also have a 20 percentage point higher probability of reporting that they received the voucher, and a 12 percentage point higher probability of reporting that they redeemed the voucher. In Panel A, all nine coefficient estimates are highly significant at the one percent level. Moreover, and again in line with the graphical evidence, the DD models in Panel B show that the program was neither effective in increasing sports club membership rates or physical activity, nor in reducing overweight rates *in the long-run* (seven to nine years later). Second, the coefficients are very robust to the inclusion of additional time and region fixed effects, suggesting the absence of confounding time trends or spatial factors.

As we surveyed all respondents in 2018, some of our dependent variables may suffer from recall bias due to the retrospective nature of our survey questions. While such recall bias is unavoidable, it is important for the consistency of our estimates that no systematic, treatment-related, recall bias exists. Note that our main dependent variables fall into two categories. (i) The outcomes *voucher received* and *voucher redeemed* are likely suffer from recall bias as respondents who received and redeemed the vouchers are more likely not to recall that this was the case. This almost exclusively affects the treatment group as the control group did not receive any vouchers. Hence, the take-up estimates are likely to be downward biased and yield a lower bound.<sup>17</sup> While it could be argued that the recall bias is smaller when using parental information, we obtain similar point estimates when using parents' rather than their children's responses (see Section 6). (ii) When estimating the long-run effects of the C2SC voucher policy

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<sup>17</sup>For the outcome *voucher received* we would expect a point estimate close to one if the program was perfectly administered and if there was no recall bias. Regarding the outcome *voucher redeemed*, official numbers suggest that about 30 percent of eligible students redeemed the voucher in the first two years of the program: 20,000 vouchers were redeemed and about 66,000 third graders were eligible (German Olympic Sports Confederation, 2011).

on *contemporaneous* sports club membership rates, physical activity, and overweightness, the estimates cannot be affected by recall bias as they are not retrospective.

## 5.2 Effect Heterogeneity

Now we investigate effect heterogeneity to better understand the underlying driving forces of the treatment effects and to examine whether treatment effects differ between specific subgroups. Technically, we run a version of equation (2) with municipality fixed effects, to which we add interactions of all variables with the stratifying variable of interest:

$$Y_{igcs} = \beta_1 \cdot Voucher_{cs} + \beta_2 \cdot Voucher_{cs} \cdot Group_{igcs} + \gamma_{cg} + \kappa_{sg} + \lambda \cdot Group_{igcs} + \varepsilon_{igcs}, \quad (3)$$

where  $Y_{igcs}$  denotes the outcome of individual  $i$  in cohort  $c$  in state  $s$  and group  $g$ .  $\gamma_{cg}$  and  $\kappa_{sg}$  are cohort-group and state-group fixed effects.  $Group$  is an indicator that is one if an individual belongs to a specific group (e.g., females) and zero if not (e.g., males). Figure 2 graphically plots the  $\hat{\beta}_2$ -coefficients, i.e., the difference in the treatment effects between groups for six different stratifying variables and all six outcomes along with the 95 percent confidence bands. Additionally, Table A6 (Appendix) shows the DD regression coefficients for all subgroups.<sup>18</sup>

[Insert Figure 2 about here]

As above, we begin with the three measures for program awareness, take-up, and utilization in the left column of Figure 2. A clear picture emerges. While we do not find much evidence that the effects differ by gender or urban/rural regions, all effect sizes are significantly larger for children from higher socio-demographic backgrounds (i.e., children whose parents have art and/or a newspaper at home). They are also larger for youth attending an academic track school and those who were already sports club members before the C2SC campaign started. Although effect sizes differ, in line with our main findings, Table A6 (Appendix) shows positive and significant effects for program awareness, take-up, and utilization for every subgroup. They strongly reinforce the narrative that it was primarily children with advantaged parental backgrounds and existing sports club members who redeemed the voucher, but not the main target group of disadvantaged children from economically deprived households.

<sup>18</sup>Technically, Table A6 (Appendix) is based on separate DD regressions for each group, which yields estimates for  $\beta_1$  and  $\beta_1 + \beta_2$ .

The right column of Figure 2 shows effect heterogeneity for the three contemporaneous long-term measures: sports club membership, physical activity, and overweightness. They confirm a lack of significant long-term effects of the program. Table A6 (Appendix) shows no single significant treatment effect for these long-term outcomes for any of the subgroups.

**[Insert Figure 3 about here]**

As another heterogeneity test, we examine effect heterogeneity by cohorts and plot the results in Figure 3.<sup>19</sup> The results in Figure 3 reflect and reinforce the nonparametric evidence from Figure 1: the highly significant effects on awareness, take-up, and utilization are strongest for the first affected cohort and then decline substantially for the following two treated cohorts. Again, we find no evidence for significant long-term effects on membership rates, physical exercise, or being overweight for any of the treated cohorts.

### 5.3 Short-Run Effects on Sports Club Membership Rates

While the previous sections demonstrated an absence of long-run effects on sports club membership rates, this section examines potential short-run effects. To this end, we make use of the retrospectively reported membership information by child age from 5 to 12.

**[Insert Figure 4 about here]**

Figure 4a shows the nonparametric development of membership rates by child age 5 to 12. Here we focus only on YOLO respondents who went to primary school in Saxony and show the results separately for treated and non-treated cohorts. We see, first, monotonically increasing and concavely shaped membership rates as a function of child age. Between ages 5 and 8, the probability of being a sports club member roughly doubles from 25 to 50 percent. It then flattens substantially between ages 9 and 12 but continues to increase. Moreover, both lines are almost identical and clearly follow a common time trend—both before and after age 9 (the age when children are third graders). We observe the same concave-shaped function in Figure 4b, which focuses solely on respondents who were third graders at the time of the C2SC initiative

<sup>19</sup>For this purpose, we add cohort-specific treatment indicators to equation (2) with municipality fixed effects:

$$Y_{ics} = \sum_{j=2009}^{2011} \beta_j (\text{Saxony} \cdot \text{Cohort}_j)_{cs} + \gamma_c + \kappa_s + \varepsilon_{ics}. \quad (4)$$

and compare the treatment state of Saxony to the control states of Brandenburg and Thuringia. The curves follow parallel trends and no treatment effect is visually identifiable.

Next, we examine the equivalent short-run effects with parametric DD models. The results are shown in Table A7 (Appendix). In contrast to our main specification, these DD models define the treatment based on child age. Treatment starts at age 9 when children are third graders and we compare the within-child membership development of the treated cohorts against the control cohorts. The models in the first two columns mirror the visual evidence in Figure 4a and focus on Saxony where third graders in the treated school years are compared to third graders in earlier school years before C2SC. By contrast, the next two columns of Table A7 mirror the visual evidence in Figure 4b and focus on third graders in the school years when C2SC was in place (2009/2010, 2010/2011, and 2011/2012). It compares Saxony to the two other states. The uneven columns show the average effect whereas the even columns show event study estimates by child age.<sup>20</sup>

Table A7 again confirms the visual evidence in Figure 4. The point estimates are not only statistically insignificant, but also small and close to zero in size. Furthermore, when estimating event-study regressions in these DD settings (columns [2] and [4] in Table A7), we do not find evidence that the voucher program significantly increased sports club memberships at any of the ages analyzed.<sup>21</sup> The two placebo coefficients provide additional evidence for the common-trend assumptions in these cases.

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<sup>20</sup>Column (1) estimates the following model using solely youth who went to primary school in Saxony:

$$Y_{ica} = \beta \cdot Voucher_{ca} + \gamma_c + \mu_a + \varepsilon_{ica}$$

where  $Y_{ica}$  denotes the outcome of individual  $i$  in cohort  $c$  at age  $a$ ,  $\gamma_c$  are cohort fixed effects, and  $\mu_a$  stands for a set of age fixed effects.  $Voucher_{ca}$  is one if the individual was 9 years or older and went to third grade in school years 2008/09, 2009/10, or 2010/11 (and, therefore, eligible to receive the sports club voucher).  $Voucher_{ca}$  leverages the naturally occurring within-child sports club membership probabilities which increase monotonically in a concave manner between ages 5 and 12. Column (3) estimates the following model using only third graders in school years 2008/09, 2009/10, or 2010/11 but in all three states:

$$Y_{isa} = \beta \cdot Voucher_{sa} + \kappa_s + \mu_a + \varepsilon_{isa}$$

where  $\kappa_s$  and  $\mu_a$  are sets of state and age fixed effects, respectively.  $Voucher_{sa}$  is 1 if the individual was 9 years or older and went to third grade in Saxony.

<sup>21</sup>When retrospectively eliciting sports club membership rates across ages, there might be recall bias. For a consistent estimation of the C2SC effect, we assume a common trend in recall biases. More specifically, the assumption for Figure 4a (and columns [1] and [2] in Table A7) is that the recall bias regarding sports club membership before and after age 9 is similar in treated and untreated cohorts in Saxony. The assumption for Figure 4b (and column [3] and [4] in Table A7) is that the recall bias among those who were third graders in 2008/09-2010/11 is similar in Saxony and the other states (regarding pre- and post-age-9 sports club memberships).

We can also use the retrospective information on sports club membership at different ages as an outcome in our main specification (equation (2) with municipality fixed effects).<sup>22</sup> Table 3 shows the results for such a specification. It confirms that the C2SC initiative did not significantly increase sports club membership rates among children in the short run. Moreover, when using parents' retrospective responses about their children's sports club membership at different ages, we obtain the same non-significant result (column [3] of Table 3). In conclusion, based on three different, yet related, identification strategies and retrospective information from children as well as their parents, there is little evidence that the C2SC initiative increased sports club membership rates in the short run.

[Insert Table 3 about here]

There are several potential explanations for the absence of a short-run C2SC effect on membership rates. First, new members would have joined sports clubs irrespective of the C2SC initiative. Figure 4 shows an increase in membership rates by child age, also among non-treated cohorts, providing support for this argument. Second, to affect the consistency of our estimates, recall bias would have to take a non-trivial form. For example, youth may have redeemed the vouchers and joined sports clubs but only for a few weeks, making it more likely for them not to recall their membership several years later. For these individuals, we would also not expect any (long-run) changes in physical activity or health. Third, youth who were already sports club members may have used the voucher to become a member of another sports club. Unfortunately, YOLO does only elicit multiple sports club memberships. However, there is some evidence that about one-third of active users redeemed the voucher to experiment with new disciplines (see Figure 5a).

[Insert Figure 5 about here]

## 5.4 Suggestive Evidence on Mechanisms

Why did the C2SC program fail to significantly increase sports club membership rates? We categorize potential explanations into supply-side and demand-side arguments.

**Supply-Side Arguments.** Supply-side restrictions would arise if the sports clubs did not have enough capacity for new members. We perform additional analyses to examine the plausibility

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<sup>22</sup>This specification then assumes that, at each age, the difference in recall bias between the treatment and control states is similar for treated and untreated cohorts.

of this explanation. First, we asked all YOLO respondents who remembered receiving the voucher whether they could redeem it for their desired discipline. Figure 5b shows that 92 percent could redeem the voucher for their desired discipline.

Second, we collected information on the addresses of the 4,381 sports clubs that existed in Saxony in 2008, before the start of C2SC. Based on these addresses, we computed the number of sports clubs in each zip code and merged this number with YOLO participants in Saxony. For these individuals, Figure 6a displays the distribution of the number of sports clubs across zip codes.<sup>23</sup> Almost 95 percent of YOLO respondents live in zip codes with at least six different sports clubs and 11 disciplines; on average, more than 16 sports clubs exist in a zip code (median 13). These figures illustrate that, for the large majority of youth, plenty of sports clubs existed in the immediate neighborhood.<sup>24</sup> When interpreting these numbers, it is important to note that individuals are not restricted to joining sports clubs in their own zip code. Hence, the actual number of sports clubs and available disciplines to choose from is usually larger than the numbers in Figure 6.

[Insert Figure 6 about here]

Third, over the course of several years, we personally met with representatives of the Saxony State Sports Association (*Landessportbund Sachsen*) who implemented the policy in cooperation with the Ministry for Education and Cultural Affairs (*Kultusministerium*). In these one-to-one meetings, the representatives informed us that they were not aware of any supply-side constraints at sports clubs in Saxony.

In sum, this suggests that supply-side constraints were unlikely to be a major barrier to take-up.

**Demand-side arguments.** First, it could be that the program targeted the wrong age group. However, as almost half of all third graders in our sample were not sports club members when C2SC started, this is unlikely to be the main explanation (see Figure 4).

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<sup>23</sup>These respondents live in zip codes with about 20,000 inhabitants, on average; 95 percent live in zip codes with 9,000 - 40,000 inhabitants (zip-code specific population data are taken from <https://www.suche-postleitzahl.org/downloads>).

<sup>24</sup>Technically, we only observe the number of “divisions” in a sports club, which is a conservative proxy for the number of disciplines: While one discipline is usually organized in the same division, sometimes several disciplines are organized in the same division (e.g., a division entitled “ball games” may include the disciplines of football, handball, and basketball).

Second, stigma could be a reason for incomplete take-up of social benefits (Friedrichsen et al., 2018). As the vouchers were distributed to entire cohorts, stigma is also unlikely to be the main reason for the program's ineffectiveness.

Third, other policies may have confounded the demand side. We have carefully checked the legislation in the relevant federal states and found no such policies in Saxony or the neighboring states.<sup>25</sup> The official school curricula show that physical education hours did not change in any of the three states at the time. In Saxony, students in grades one to ten have three hours of physical education per week. The requirements in Brandenburg and Thuringia are almost identical.<sup>26</sup>

Fourth, a lack of parental information or involvement may have created access barriers. These might be particularly relevant for children from disadvantaged backgrounds. However, several C2SC features could have mitigated such issues: Parents received information packages which described C2SC, explained how to redeem the vouchers, and also listed all local sports clubs along with their offered disciplines (see Section 2.2). Further, because entire cohorts were treated, it is very likely that parents heard about the program from other parents, and also from their children. Nevertheless, a lack of information or support from parents cannot be ruled out as a take-up barrier.

Fifth, although membership fees were waived, additional monetary and non-monetary costs are typically associated with sports club memberships and may prevent take-up. In particular, C2SC did not cover costs for equipment. Further, the vouchers only covered the membership fees for a single year. However, Figures 5c and d show that monthly membership fees are not the main barrier to take-up for most families. Only three percent of youth who redeemed the voucher responded that membership fees would have been unaffordable without the voucher. Consistently, a quarter of active users said that their parents were glad to save money thanks to the vouchers. However, for parents, sports club memberships sometimes carry large non-monetary costs; for instance, when parents have to bring their children to the sports facilities. Further, on weekends, parents are often asked to volunteer in tournaments or in matches against other teams.

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<sup>25</sup>We are also not aware of policies affecting the supply-side, i.e., sports clubs. As discussed in footnote 4, the federal "Educational Package", which covered membership fees for welfare recipients, came into effect on April 1, 2011, after the third C2SC cohorts' deadline to redeem the voucher. Further, the Educational Package affected welfare recipients in all states.

<sup>26</sup>In Thuringia, students in grades 1 and 2 only have two hours of physical education.



In sum, (future) financial costs, indirect costs, or a lack of information or involvement on the parents' side might explain why few children in the target group redeemed the vouchers. We cannot and do not attempt to distinguish these diverse potential demand-side explanations but interpret the evidence as suggestive that supply-side constraints were not the major driving force.

## 6 Sensitivity Analyses

### 6.1 Alternative Specifications, Placebos, and Further Outcomes

The first set of robustness checks addresses alternative model specifications, in particular alternative sample restrictions, alternative assignments of the treatment group, and alternative ways of dealing with control variables. Table 4 shows results for our preferred specification and all six outcomes, where we vary the cohorts included in the sample (columns [1] to [4]), omit either Brandenburg or Thuringia from the sample (columns [5] and [6]), include individuals who lived in other states when they were third graders (column [7]), and only consider individuals with matching registry information (regarding gender, nationality, and age) and who spent at least ten minutes on the survey (column [8]). In column (9) of Table 4, to consider potential spillover effects between siblings, we exclude respondents from the pre-treatment cohorts in all three states who reported that their siblings also received an invitation to participate in YOLO. To test for whether possibly misreported migration between states and the first and third grade matters, when we define the treatment group, we use information on where the child attended first grade (column [10]) and use the current state of residence (column [11]). Column (12) controls for socio-demographics<sup>27</sup>, while column (13) weights the sample based on the probability of an individual participating in the YOLO survey, which we derived from the registry information.<sup>28</sup> The next set of robustness checks focuses on placebo tests. First, we omit Saxony from the sample and assume that Brandenburg was the treatment state and Thuringia the control state (see column [14] of Table 4). All point estimates are small in size, also the first three on awareness and utilization, and not statistically different from zero.

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<sup>27</sup>These control variables include the binary variables female, has siblings, born in Germany, parent not born in Germany, newspaper at home, art at home, academic track, sports club age 4-7, and music lessons age 4-7 (see Table A2, Appendix).

<sup>28</sup>More specifically, we apply inverse probability weights, where the probability to participate in the YOLO survey is predicted by a Probit model. This Probit model uses registry information and includes a fully interacted set of state, gender, year of birth, and German nationality dummies.

[Insert Tables 4 about here]

Second, Figure 7a plots point estimates from our preferred model along with 95 percent confidence bands. However, here we use outcomes that either cannot plausibly be affected by the treatment, such as gender, the number of siblings, or whether the child was born in Germany—or use outcomes that are very unlikely to be affected by vouchers, such as *newspaper at home*, *art at home*, or *academic track*. We also use sports club participation during childhood ages prior to the treatment (between age four and seven) as a placebo outcome. As seen, the effect on none of these outcomes is statistically significant, but all point estimates are very close to zero. All these robustness checks confirm that the C2SC initiative increased awareness and take-up, but had no long-run effect on physical activity and being overweight.

Figure 7b displays treatment effects for alternative outcomes, such as different measures of physical activity or attitudes regarding sports. We also measure other health behaviors such as drinking or smoking. In conclusion, C2SC affected none of the sport, health, overweightness, smoking, or alcohol-consumption outcomes. This is in line with our main findings and supports our conclusion that the C2SC initiative did not improve health or health-behaviors in the long-run.

[Insert Figure 7 about here]

In addition to weighting the regressions with the respondents' probability of participating in YOLO (column [13] of Table 4), Table A8 (Appendix) shows that individuals in treated cohorts in Saxony are just as likely as everybody else to participate in YOLO. Using only registry data, we re-run our main DD model in equation (2), but use the dummy "YOLO participation" as an outcome and assign the treatment based on the date of birth. As seen in Table A8, the small and insignificant point estimate provides evidence that survey participation is not significantly related to treatment status. Table A9 (Appendix) employs 12 different methods of statistical inference (including different levels of clustering and different wild cluster bootstrap procedures). No estimate leads us to revise our main conclusion; all 36 estimated coefficients for the first three outcomes remain highly significant, and all 36 coefficients for the other three outcomes remain insignificant.

## 6.2 Parents' Information

We also invited parents to fill out a similar survey, which we electronically linked to their children's responses (see Section 3). Now, we leverage this information to check whether the results are robust to using parents' responses. Table 5 shows the results. The first two columns use the children's responses as a benchmark and the third column uses parents' responses. We always show our preferred DD estimates.<sup>29</sup> As seen, using parents' responses about whether their child received and redeemed the voucher about a decade ago, the estimates remain highly significant and are very similar to the estimates obtained using children's responses. If anything, the program is slightly better known among children (comparing columns [2] and [3] in Table 5), while the utilization effect is slightly larger when using the parents' responses.

[Insert Table 5 about here]

## 6.3 Synthetic Control Group

Although the pre-treatment trends in Figure 1 are pretty similar, as another test, we follow Abadie et al. (2010) and construct a synthetic control group with the same pre-treatment outcome trends. More specifically, we re-weight the municipalities in the control states such that the two pre-treatment cohorts have the same mean as Saxony, the treatment state, with respect to *member of sports club*, *weekly hours of sport*, and *overweight*.<sup>30</sup> Based on this synthetic control group approach, neither the regression results in Table 6 nor the visual inspections in Figure A6 (Appendix) provide evidence that the C2SC initiative increased membership rates and the amount of physical exercise, or reduced overweight rates.

[Insert Table 6 about here]

## 7 Additional Evidence based on Official Health Examination Data

In this section, we use supplemental school health examination data, which we obtained from one of the thirteen counties in Saxony. Paragraph 26a of the Saxony School Law (*Sächsisches Schulgesetz-SächsSchulG*) stipulates that the Public Health Service (*Öffentlicher Gesundheitsdienst*), together with the principal, the teachers, parents, and school children, carry out or

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<sup>29</sup>Note that we did not ask parents about their children's current sports activities or weight.

<sup>30</sup>The notes for Table 6 provide further details on the construction of the synthetic control group.

participate in School Health Care (*Schulgesundheitspflege*). An integral part of this is the visit of a state-employed physician who calls on all the schools and physically examines all children in the second and sixth grade to identify and prevent diseases and development disorders of children (*Schulreihenuntersuchung*). The state-employed physician, together with physician assistants, measure the height and weight of all children, check immunizations, and test for development or motor skill disorders. They write recommendations for parents, schedule follow-up visits, and refer children to specialists or therapists if necessary.

We obtained school medical examination data for sixth graders by one county. The county has a population of about 300,000 inhabitants, where ten percent are children and adolescents aged 6-18 ([Statistisches Landesamt, Freistaat Sachsen, 2020](#)). The data include health examination data of six graders in school years 2009/10, 2010/11 vs. 2012/13, 2013/14. Hence, the first two cohorts were not affected by C2SC, whereas the last two cohorts were part of the second and third round of C2SC initiative, when the children were third graders in school years 2009/10 and 2010/11. That is, the treated cohorts received the vouchers at the end of January 2010 and January 2011 and were physically examined between mid-March and mid-July 2012 and 2013, slightly more than two years after the beginning of the C2SC initiative.<sup>31</sup>

Because all data represent objective diagnoses by a small number of state-employed physicians, measurement errors should play a negligible role ([Salm and Schunk, 2012](#)). In terms of outcome variables, we rely on the coding of the state-employed physician. For example, the standard BMI cut-offs to determine overweightness and obesity for adults do not apply to children. Guidelines determine overweightness and obesity in percentiles relative to the age in months of the child. The state-employed physicians in Saxony follow the guidelines of the “German Working Group on Child and Youth Obesity” ([Arbeitsgemeinschaft Adipositas im Kindes- und Jugendalter \(AGA\), 2019](#)), who refer to [Kromeyer-Hauschild et al. \(2001, 2015\)](#). We use the diagnoses recorded by the state-employed physicians. The guidelines define children as overweight if they fall between the 90<sup>th</sup> and 97<sup>th</sup> percentile of the age-specific BMI distribution, as obese if they exceed the 97<sup>th</sup> percentile, and as underweight if they fall below the 10<sup>th</sup> percentile of the age-specific BMI distribution. The major advantage of these data is the objective nature of the health and motor skills measures.

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<sup>31</sup>We only consider students who were in the sixth grade at the time of the examination and who started primary school in 2004, 2005, 2007, and 2008 (that is, we exclude students who skipped or repeated a grade). We also focus on children in “regular” schools and exclude those in special schools for the disabled or those with specific disorders.

Table A10 (Appendix) shows that the data include 6,794 observations. Half of all children are female and the average age is 12.1 years (145 age-months as recorded in the data). The average height is 154 centimeter (5 foot) and the average weight is 46 kilograms (101 pounds). The calculated BMI varies between 11 and 42. Eleven percent of all children are overweight and underweight, respectively, and six percent are obese. Eight percent had hypertension, 11 percent a poor posture, 0.4 percent motor skill disorders, and 3.6 percent emotional disorders.

Next, we compare the objective health measures of the two treated cohorts against the two control cohorts. For causal inference of the C2SC initiative, we have to assume the absence of cohort effects. Consequently, we interpret the estimates below with caution.

**[Insert Figure 8 about here]**

Figures 8a to d compare the share of sixth graders who are (a) obese or (b) overweight, and who have (c) motor skill disorders and (d) emotional disorders for treatment and control cohorts. Because our main findings do not deliver any evidence of significant long-term effects on physical activity, we hypothesize that there will not be much evidence of health improvements either. As seen, Figure 8 confirms these priors. We obtain the same finding when regressing the objective health outcomes on an indicator for the treatment cohorts and a set of pre-determined control variables in Table A11 (Appendix). Overall, the supplemental school health examination data confirm our findings based on the YOLO survey.

## 8 Discussion and Conclusion

Integrating the habit of regular physical activity into our daily lives is generally considered a worthwhile objective (Centers for Disease Control and Prevention, 2011; European Commission, 2016; World Health Organization, 2018). Empirical studies from different disciplines have linked physical activity to a wide array of positive outcomes, including lower risks of chronic diseases, better sleep, and normal development of children (Piercy et al., 2018). Economic studies provide evidence that physical activity is associated with lower obesity rates (Cawley et al., 2013), improved educational performance (Stevenson, 2010; Fricke et al., 2018)<sup>32</sup>, and better labor market outcomes (Lechner, 2009; Stevenson, 2010). It is not only individuals who may benefit from regular exercise, but also society as a whole. People who exercise regularly

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<sup>32</sup>However, there is also some evidence of negative effects (Golsteyn et al., 2020).

might be more resilient to stress (Childs and de Wit, 2014), show better life skill development (Gould and Carson, 2008), trust (Schüttoff et al., 2018), and have a higher degree of social capital (Di Bartolomeo and Papa, 2019). At the same time, a comprehensive literature suggests that habit formation plays a key role in adopting a healthier lifestyle; the earlier in life people start being physically active, the stronger the long-term effects (Hallal et al., 2006; Lally and Gardner, 2013; Belot et al., 2016; Loewenstein et al., 2016).

This paper evaluates a policy aimed at increasing the physical activity levels of third graders in the long term. The hope and the policy's intention was to encourage children to adopt the habit of exercising regularly in order to improve physical fitness, especially among disadvantaged youth. However, in order not to discriminate against anyone, vouchers were distributed among *all* 33,000 third graders in the German state of Saxony in January 2009. The treatment was repeated twice with the next two cohorts in January 2010 and 2011. Redeemed vouchers ensured a free sports club membership of up to one year. The findings produced by this policy initiative differ from existing evidence as it represents one of the very few quasi-experimental settings explicitly targeting children. What is more, most existing field experiments focus on gyms and "only" strive to change adults' habits for a few weeks or months, while this treatment lasted for an entire year. Moreover, the empirical setting allows us to estimate long-run effects seven to nine years post-intervention.

Drawing on a unique register-based survey and difference-in-differences approaches, our findings demonstrate that those who were treated about a decade ago still recall the initiative today. They also redeemed the vouchers at significantly higher rates. However, the program was not effective in raising levels of regular physical activity and in reducing overweight among youth. We find neither significant nor suggestive evidence that the policy attracted a considerable share of new members. We discuss several potential explanations for the ineffectiveness of the program. Supply-side constraints are unlikely to be a driving force as most children could choose among many sports clubs in close proximity. Rather, demand-side explanations such as additional monetary costs (e.g., equipment) and high non-monetary costs (e.g., parental time) are the most plausible explanations for why the program did not increase sports club memberships. We find that primarily children who had already been sports club members with advantaged socio-demographic backgrounds redeemed the vouchers, questioning the effectiveness of untargeted voucher programs (see also Schwerdt et al., 2012). In line with our finding that the voucher program was ineffective in encouraging a significant share

of children to become members of sports clubs and exercise regularly, we find no change in health behaviors or objective health using official health examination data either in the short- or long-run. Empirically evaluating which measures are effective in encouraging youth to integrate physical activity into their daily lives will certainly remain a fruitful and highly relevant research field across the social science disciplines.

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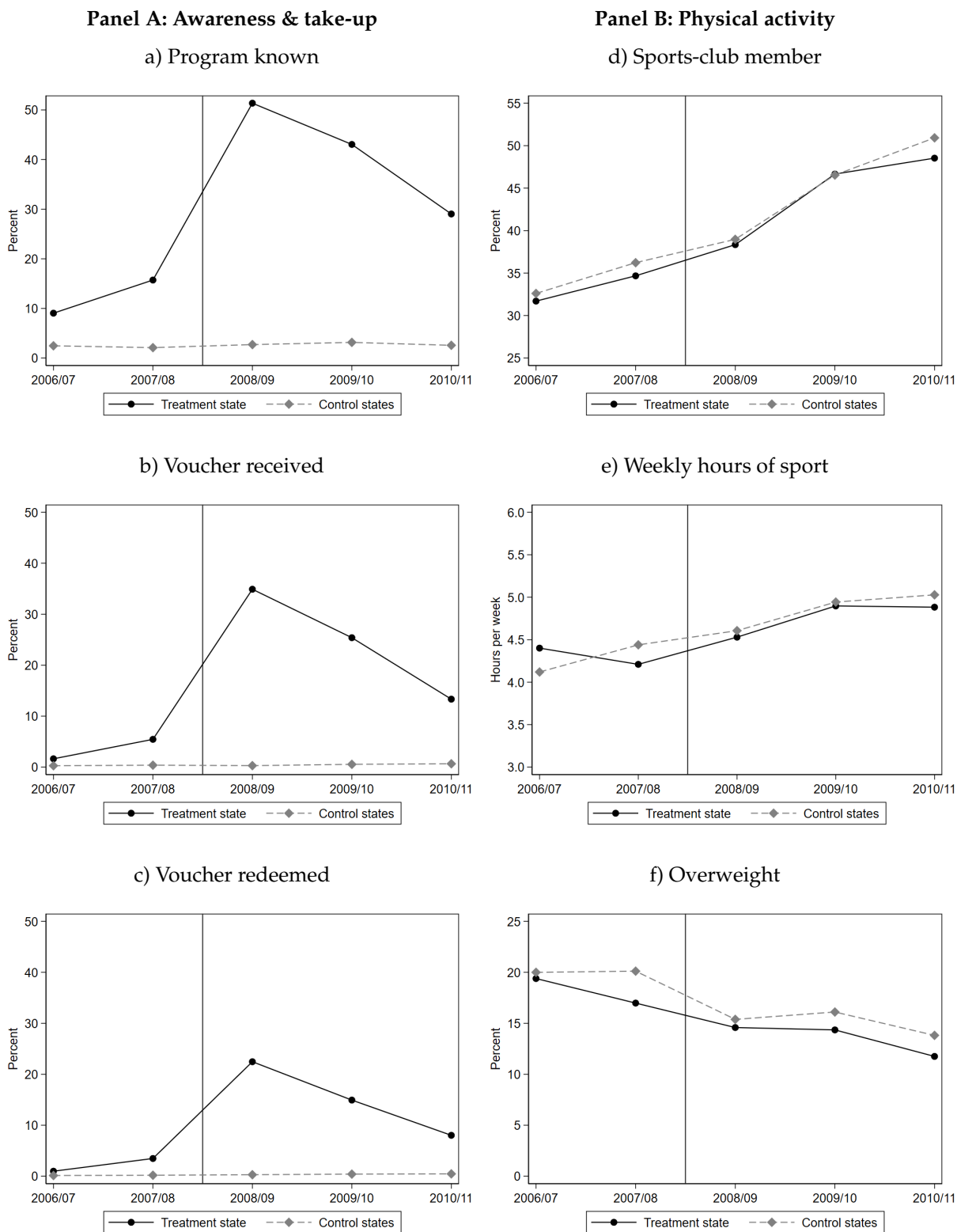
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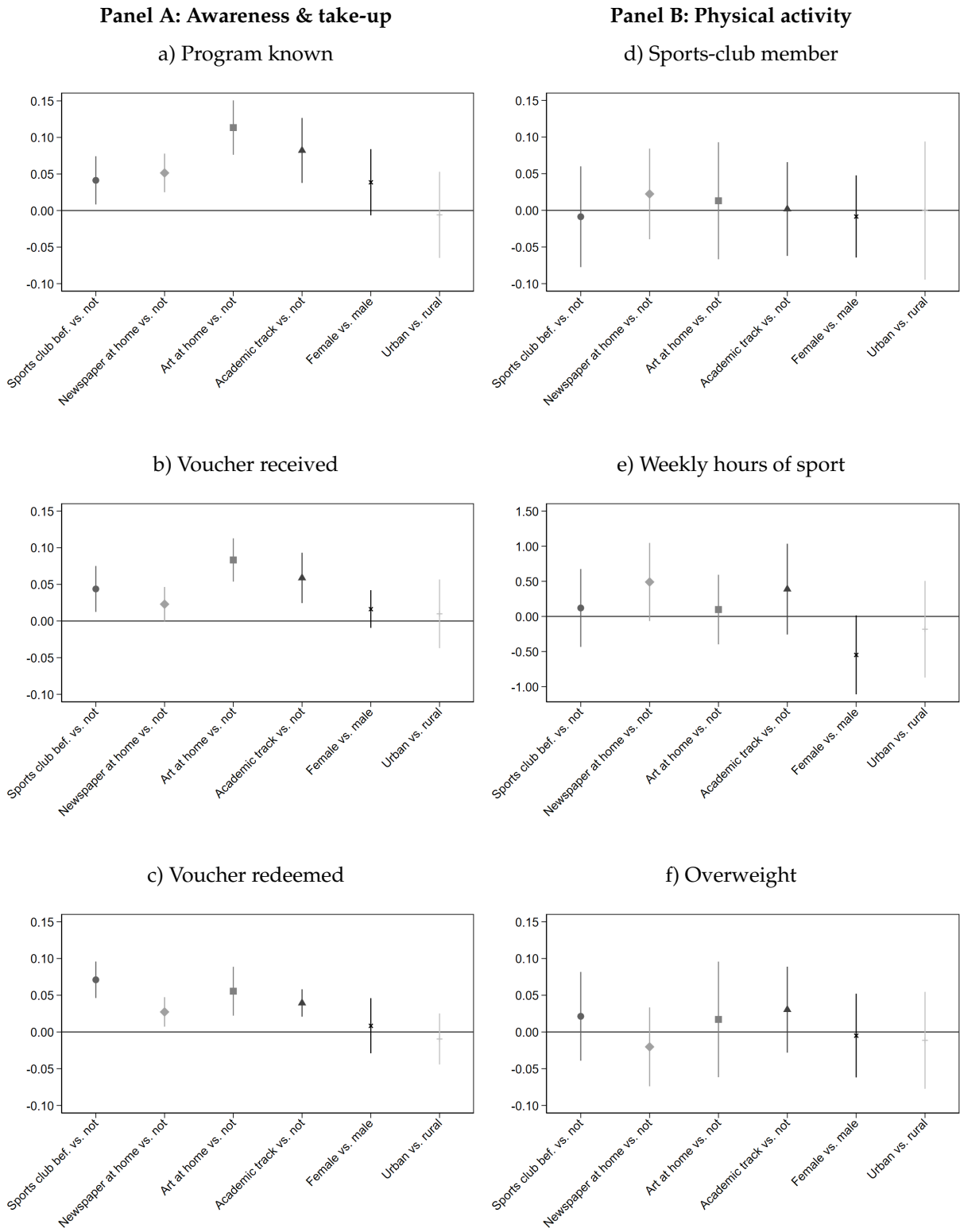
**Figure 1:** Development of Outcome Variables in Treatment and Control States across Cohorts



Notes: The figures display unadjusted trends in main outcome variables by the school year during which YOLO respondents attended third grade before and after the start of the C2SC initiative. The treatment state is Saxony and control states are Brandenburg and Thuringia.  $N = 13,334$ .

Source: YOLO survey.

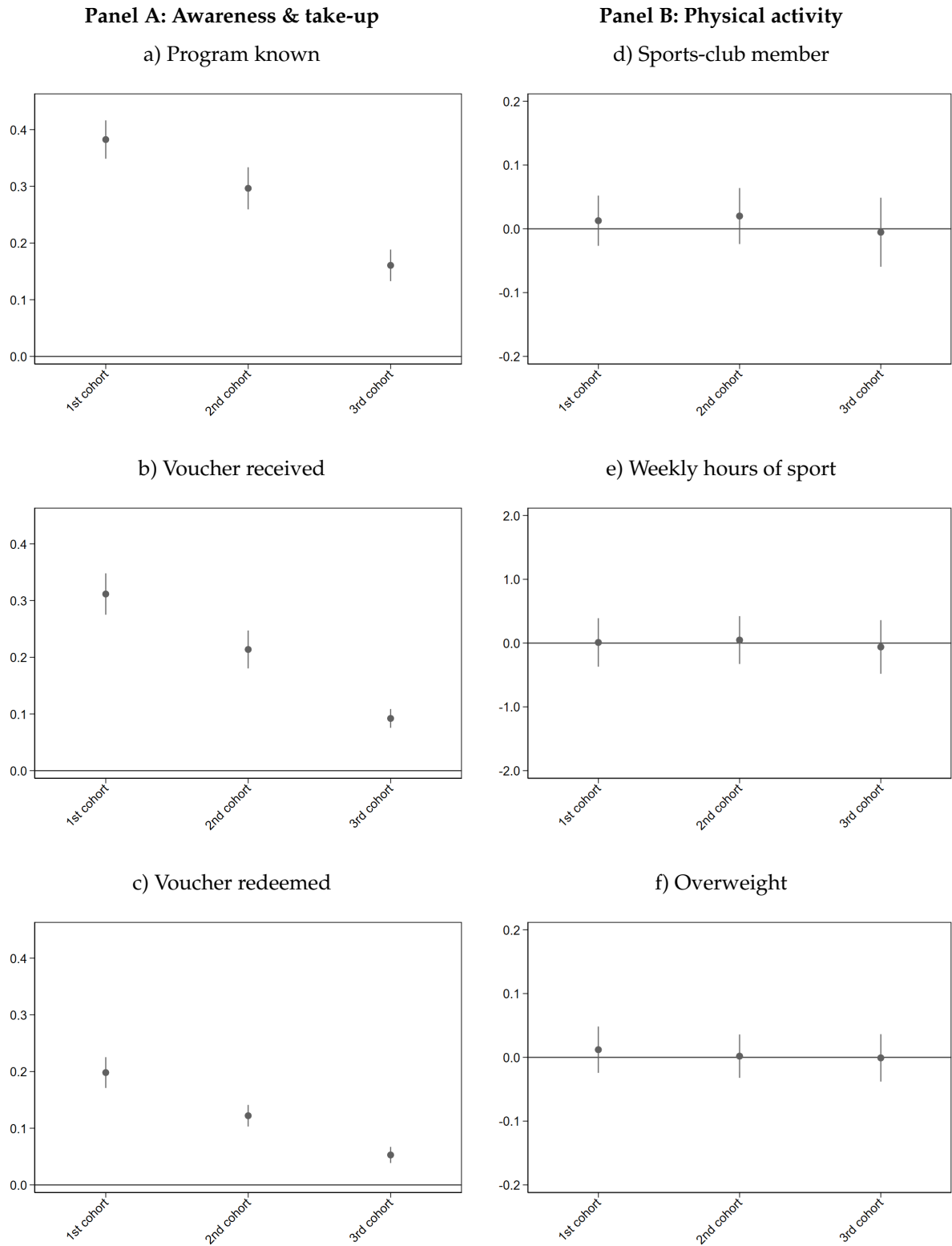
**Figure 2: Effect Heterogeneity**



Notes: The figures display effect heterogeneity for all six outcomes and six binary stratification variables along with 95 percent confidence bands, based on equation (3).

Source: YOLO survey.

**Figure 3: Heterogeneity across Cohorts**

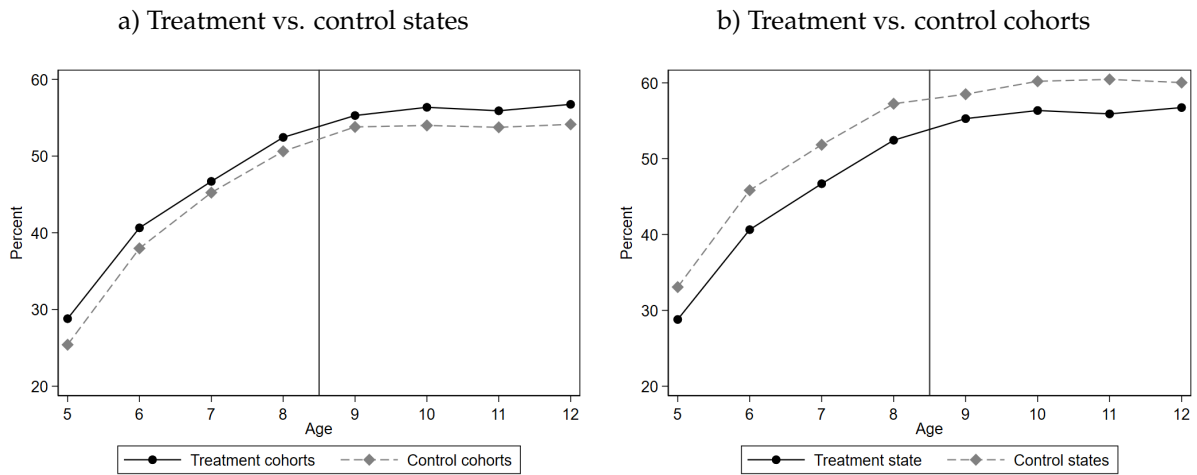


Notes: The figures display effect heterogeneity estimates for all six outcomes by affected cohort along with 95 percent confidence bands, based on equation (2) with municipality fixed effects.

Source: YOLO survey.



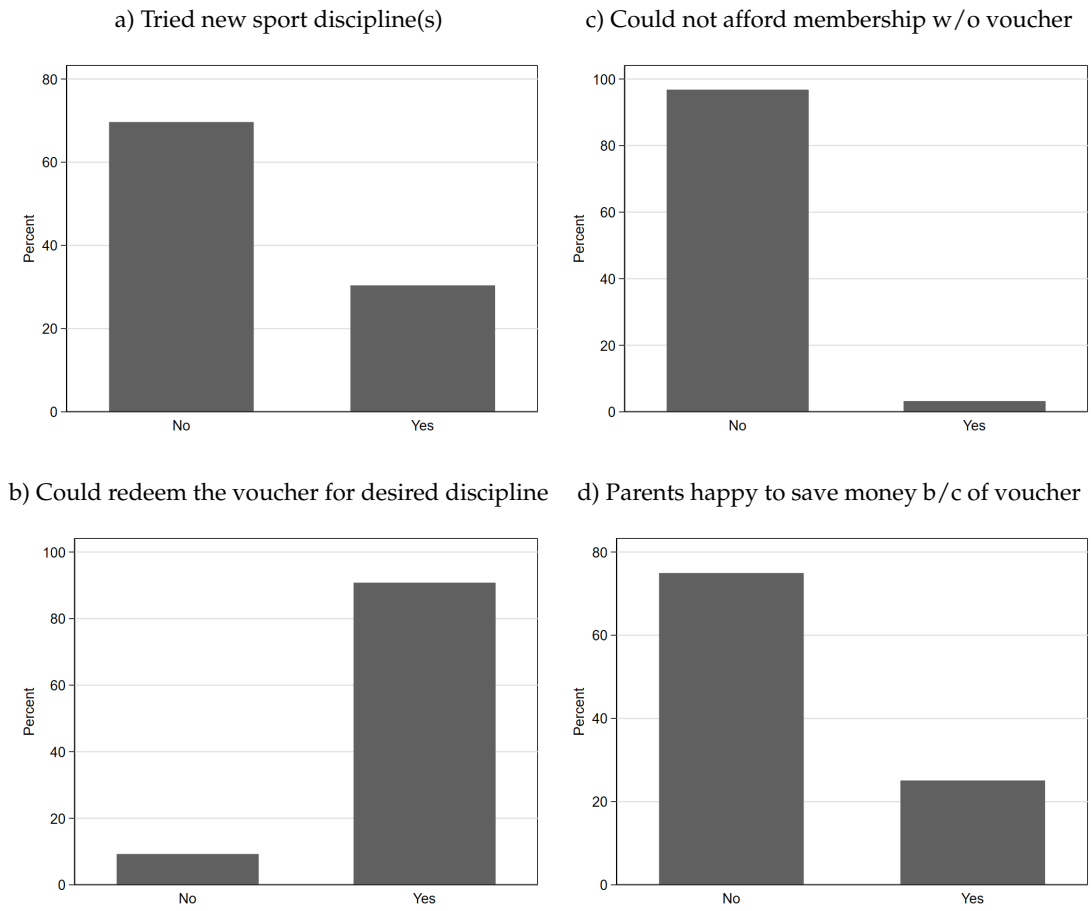
**Figure 4: Sports Club Membership by Age**



*Notes:* The figures display retrospectively reported sports club membership rates by child age. Figure (a) only uses data for Saxony and compares treatment cohorts (third graders in school years 2009/2010, 2010/2011, 2011/2012) to control cohorts (third graders in previous school years). Figure (b) only uses data for cohorts that attended the third grade in 2009/2010, 2010/2011, or 2011/2012 and compares the treatment state (Saxony) to the control states (Brandenburg and Thuringia).

*Source:* YOLO survey.

**Figure 5: Suggestive Evidence on Mechanisms**

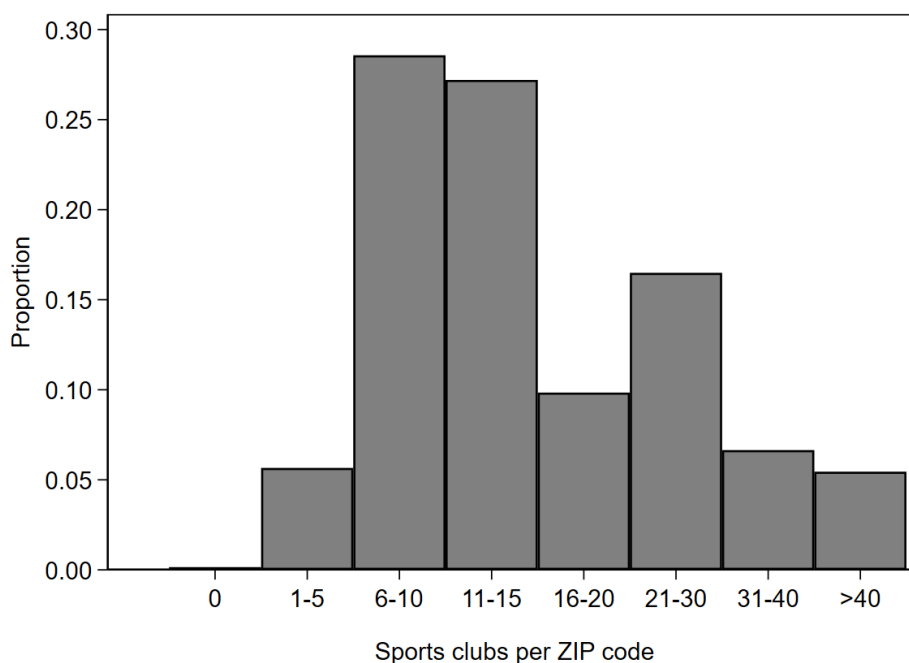


*Notes:* The figures display the shares of individuals who answered the questions in the panel header with yes or no. The sample is conditional on respondents who said that they received the voucher.

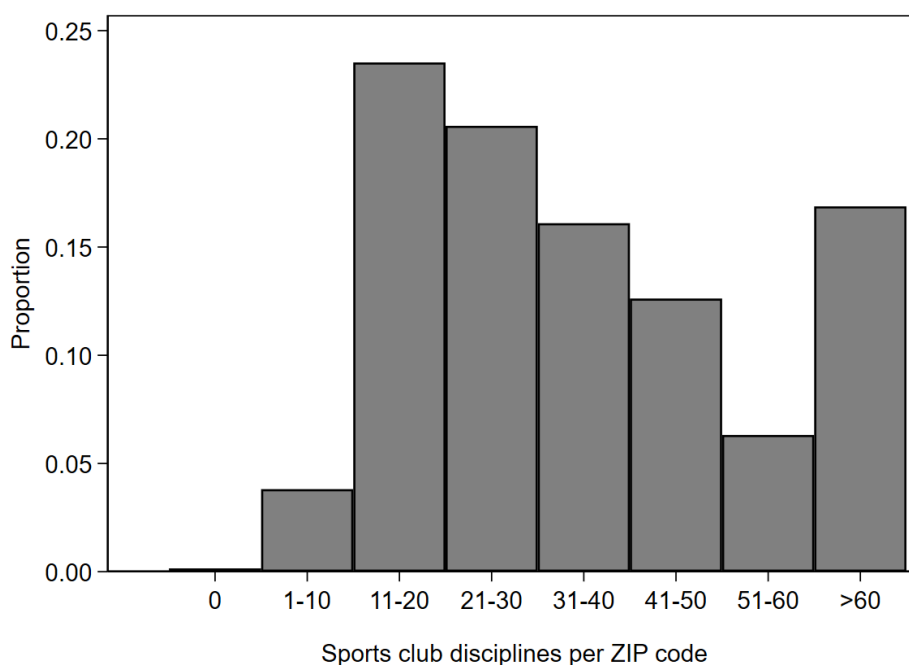
*Source:* YOLO survey.

**Figure 6:** Supply-Side Restrictions? The Number of Sports Clubs per Zip Code

a) Distribution of the number of sports clubs



b) Distribution of the number of sports club disciplines

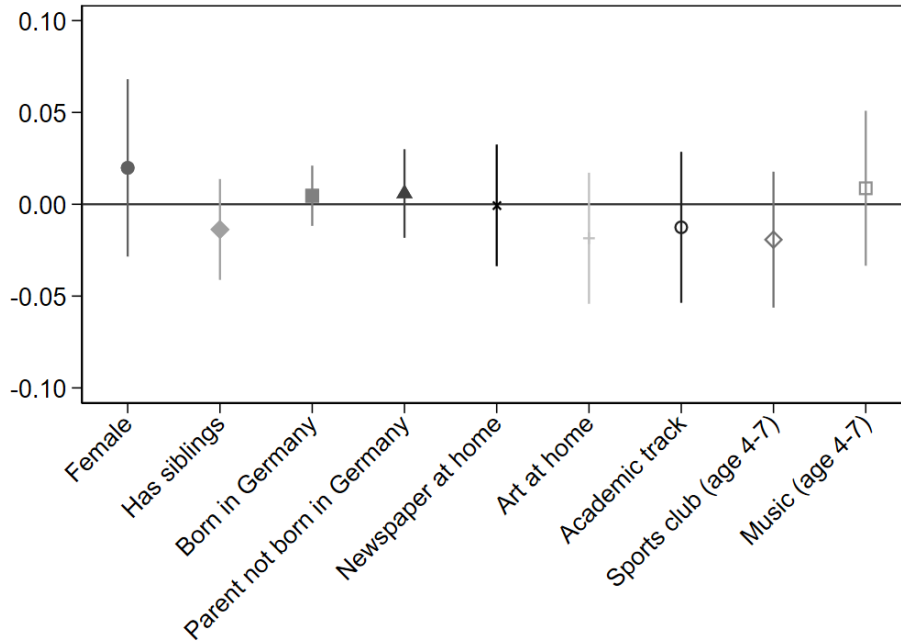


*Notes:* The figures display the distribution of the number of sports clubs and available disciplines across zip codes. Numbers are based on the 6,665 Saxonian YOLO respondents from our main sample with valid zip code information.

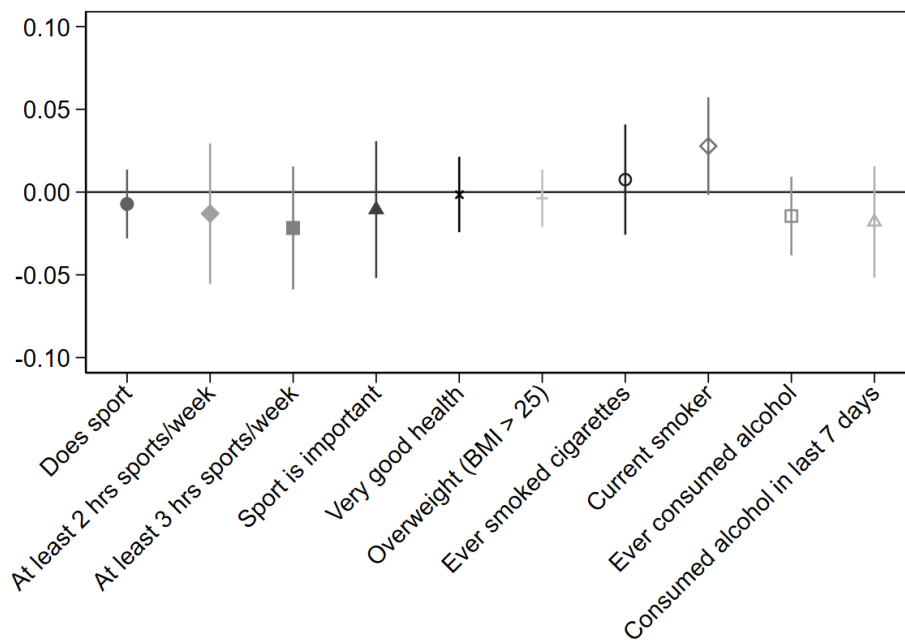
*Source:* YOLO survey, addresses of sports clubs in Saxony.

**Figure 7: Further Outcomes**

a) Placebo outcomes

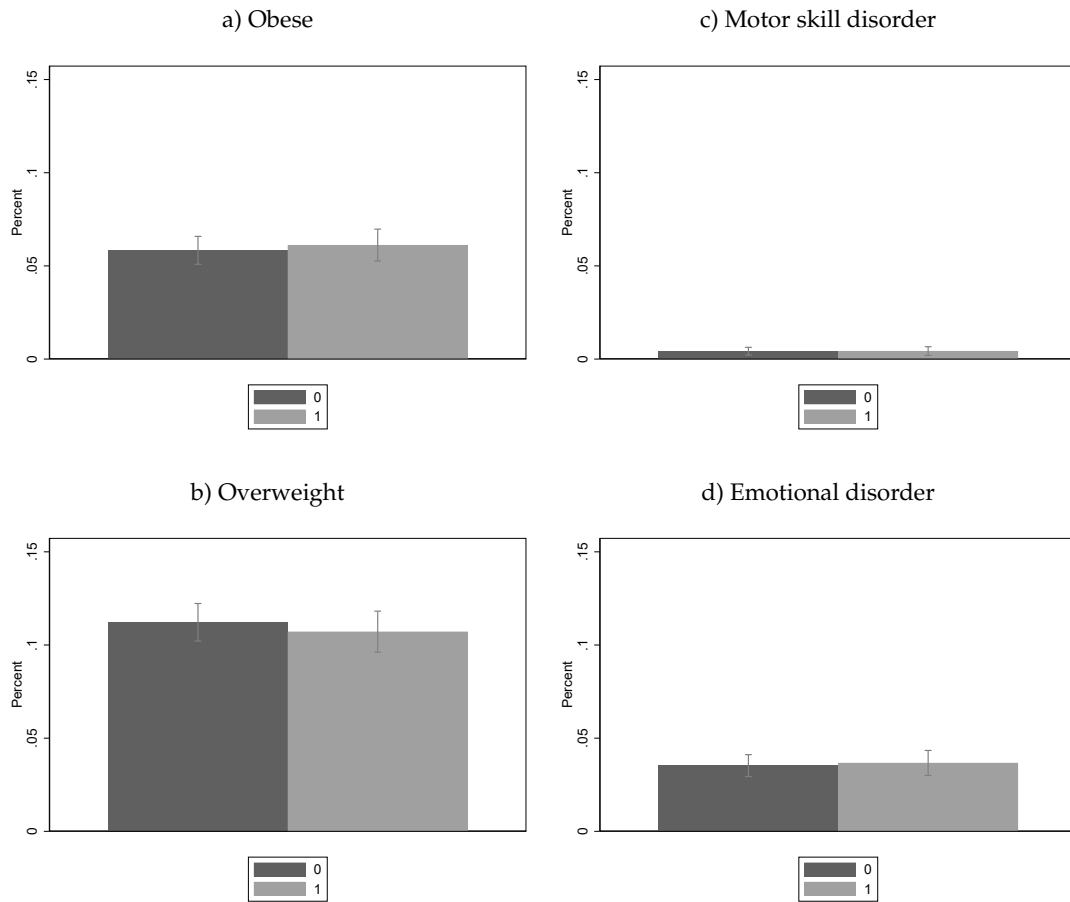


b) Additional outcomes



Notes: The figures display C2SC treatment effects on (a) placebo outcomes and (b) additional outcomes, using equation (2) with municipality fixed effects.  
 Source: YOLO survey.

**Figure 8: Objective Health Outcomes: Treatment vs. Control Cohorts**



*Notes:* The treated cohorts comprise those who started primary school in 2007 and 2008, received the voucher at the end of January 2010 and 2011, and had their sixth grade school medical examination between March and July of 2012 and 2013 (*Schulreihenuntersuchung*). Then control cohorts comprise those who started primary school in 2004 and 2005, never received a voucher, and had their sixth grade school medical examination between March and July of 2009 and 2010. The panels display share of students with indicated diagnoses along with 95 percent confidence bands.

*Source:* School Medical Examination Data from Public Health Service (*Öffentlicher Gesundheitsdienst*).

**Table 1: Summary Statistics**

Variable	Mean	Std. Dev.	Min.	Max.
<i>Background characteristics</i>				
Age at survey	17.49	1.43	14	20
Female	0.57	0.49	0	1
City	0.61	0.49	0	1
Academic track	0.50	0.50	0	1
Newspaper at home	0.58	0.49	0	1
Art at home	0.73	0.45	0	1
<i>Outcomes</i>				
Program known	0.19	0.39	0	1
Voucher received	0.10	0.30	0	1
Voucher redeemed	0.06	0.24	0	1
Member of sports club	0.42	0.49	0	1
Weekly hours of sport	4.67	4.18	0	31
Overweight (BMI > 25)	0.16	0.36	0	1
<i>Treatment</i>				
Treatment state	0.54	0.50	0	1
Treatment group	0.38	0.48	0	1

*Notes:* The table displays descriptive statistics for the main analysis sample. N = 13,334.

*Source:* YOLO survey.

**Table 2:** Evaluation of Sports Club Voucher Program: Main DD Results

	Base DD (1)	Twoway FE (2)	+ municip. FE (3)
<b>Panel A: Awareness &amp; take-up</b>			
<b>Program known</b>			
Voucher	0.272*** (0.014)	0.272*** (0.014)	0.276*** (0.014)
<b>Voucher received</b>			
Voucher	0.200*** (0.011)	0.201*** (0.011)	0.202*** (0.011)
<b>Voucher redeemed</b>			
Voucher	0.122*** (0.006)	0.122*** (0.006)	0.122*** (0.006)
<b>Panel B: Physical activity and overweight</b>			
<b>Member in sports club</b>			
Voucher	0.004 (0.019)	0.003 (0.019)	0.009 (0.019)
<b>Weekly hours of sport</b>			
Voucher	-0.069 (0.161)	-0.082 (0.159)	-0.002 (0.159)
<b>Overweight</b>			
Voucher	0.005 (0.016)	0.006 (0.016)	0.004 (0.016)
N	13,334	13,334	13,334

*Notes:* The table displays the C2SC effects on various outcomes. Robust standard errors are in parentheses and clustered at the municipality level (\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ ). Each column in each panel represents one DD estimate. All regressions include state and cohort fixed effects (except (1), which only includes a dummy for the treatment group and a post-dummy). The sample includes individuals who attended the third grade between 2006 and 2010 in the German states of Saxony, Brandenburg, or Thuringia. The treatment indicator *Voucher* is one for respondents who attended third grade in Saxony in school years 2008/09, 2009/10, or 2010/11. Column (1) is based on equation (1) and column (2) on equation (2), while column (3) adds municipality fixed effects to equation (2). Column (3) is the main specification that is the basis for the subsequent analyses.

*Source:* YOLO survey.

**Table 3: Sports Club Membership Across Child Ages**

	Children		
	All (reference)	Parent sample	Parents' response
<b>Member of sports club at age 6</b>			
Voucher	-0.019 (0.016)	0.032 (0.046)	-0.017 (0.051)
<b>Member of sports club at age 7</b>			
Voucher	-0.025 (0.019)	0.014 (0.044)	0.016 (0.045)
<b>Member of sports club at age 8</b>			
Voucher	-0.023 (0.021)	0.004 (0.060)	0.032 (0.053)
<b>Member of sports club at age 9</b>			
Voucher	-0.007 (0.018)	0.077 (0.056)	0.011 (0.049)
<b>Member of sports club at age 10</b>			
Voucher	0.014 (0.015)	0.061 (0.054)	-0.010 (0.047)
<b>Member of sports club at age 11</b>			
Voucher	0.003 (0.018)	0.029 (0.058)	-0.023 (0.056)
<b>Member of sports club at age 12</b>			
Voucher	0.008 (0.016)	-0.023 (0.052)	-0.025 (0.057)
N	12,476	1,942	2,045

*Notes:* The table displays the effect of the sports club voucher program on various outcomes from the parent and child questionnaires, respectively. Robust standard errors allowing for clustering at the municipality level are in parentheses (\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ ). Models are based on equation (2) with municipality fixed effects.

*Source:* YOLO survey.



**Table 4: Robustness**

	Temporal				Regional			Individual		Treatment		Controls		Placebo
	07-10 (1)	00-10 (2)	06-11 (3)	06-09 (4)	w/o BB (5)	w/o TN (6)	all (7)	serious (8)	sibl. (9)	1st grade (10)	current (11)	+ $X_{ics}$ (12)	weighted (13)	BB vs. TN (14)
<b>Panel A: Awareness &amp; take-up</b>														
<b>Program known</b>														
Voucher	0.245*** (0.011)	0.279*** (0.014)	0.265*** (0.011)	0.337*** (0.017)	0.271*** (0.017)	0.279*** (0.014)	0.263*** (0.016)	0.282*** (0.015)	0.279*** (0.017)	0.264*** (0.015)	0.279*** (0.015)	0.287*** (0.015)	0.280*** (0.018)	-0.007 (0.009)
<b>Voucher received</b>														
Voucher	0.186*** (0.010)	0.203*** (0.011)	0.196*** (0.010)	0.262*** (0.017)	0.202*** (0.012)	0.202*** (0.011)	0.196*** (0.011)	0.205*** (0.013)	0.195*** (0.011)	0.196*** (0.014)	0.197*** (0.012)	0.210*** (0.012)	0.209*** (0.013)	0.000 (0.004)
<b>Voucher redeemed</b>														
Voucher	0.111*** (0.006)	0.123*** (0.006)	0.118*** (0.006)	0.159*** (0.010)	0.122*** (0.006)	0.122*** (0.006)	0.117*** (0.006)	0.124*** (0.006)	0.116*** (0.006)	0.116*** (0.008)	0.119*** (0.006)	0.125*** (0.007)	0.127*** (0.008)	0.001 (0.003)
<b>Panel B: Physical activity &amp; overweight</b>														
<b>Member of sports club</b>														
Voucher	0.011 (0.019)	0.006 (0.019)	-0.014 (0.015)	0.016 (0.017)	0.017 (0.024)	0.004 (0.022)	0.010 (0.020)	0.014 (0.021)	0.017 (0.020)	0.010 (0.017)	-0.001 (0.017)	0.024 (0.019)	0.013 (0.021)	0.018 (0.028)
<b>Weekly hours of sport</b>														
Voucher	0.177 (0.179)	-0.054 (0.164)	-0.148 (0.119)	0.052 (0.162)	0.086 (0.185)	-0.034 (0.189)	-0.098 (0.154)	-0.027 (0.174)	0.030 (0.169)	0.030 (0.130)	0.096 (0.139)	0.085 (0.150)	0.034 (0.184)	0.149 (0.204)
<b>Overweight</b>														
Voucher	0.014 (0.022)	0.010 (0.015)	0.005 (0.010)	0.006 (0.016)	0.018 (0.022)	-0.004 (0.018)	0.000 (0.015)	0.005 (0.019)	-0.002 (0.016)	0.006 (0.014)	0.005 (0.016)	-0.001 (0.017)	-0.003 (0.016)	0.022 (0.024)
N	11,686	13,506	16,082	10,044	9,572	10,973	14,720	10,836	12,481	13,421	13,859	12,114	12,004	6,123

Notes: The table tests the robustness of the C2SC effects on various outcomes. Robust standard errors allowing for clustering at the municipality level are in parentheses (\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ ). All regressions include state and cohort fixed effects. The main specification includes individuals who attended the third grade in the years 2006-2010 in Saxony, Brandenburg, or Thuringia. The treatment indicator is based on the year and state when an individual attended the third grade (except in columns [10] and [11]).

Source: YOLO survey.

**Table 5: Using Parents' Responses for Program-Related Outcomes**

	Children		
	All (reference)	Parent sample	Parents' response
<b>Program known</b>			
Voucher	0.276*** (0.014)	0.322*** (0.017)	0.271*** (0.024)
<b>Voucher received</b>			
Voucher	0.202*** (0.011)	0.233*** (0.017)	0.275*** (0.025)
<b>Voucher redeemed</b>			
Voucher	0.122*** (0.006)	0.144*** (0.011)	0.167*** (0.021)
N	13,334	2,045	2,045

*Notes:* The table displays the effect of the sports club voucher program on various outcomes from the parent and child questionnaires, respectively. Robust standard errors allowing for clustering at the municipality level are in parentheses (\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ ). Models are based on equation (2) with municipality fixed effects.

*Source:* YOLO survey.

**Table 6: Synthetic Control Group Results**

	Synthetic control	
	Version 1	Version 2
<b>Panel A: Awareness &amp; take-up</b>		
<b>Program known</b>		
Voucher	0.285*** (0.017)	0.280*** (0.017)
<b>Voucher received</b>		
Voucher	0.207*** (0.014)	0.203*** (0.014)
<b>Voucher redeemed</b>		
Voucher	0.127*** (0.007)	0.123*** (0.008)
<b>Panel B: Physical activity and overweight</b>		
<b>Member of sports club</b>		
Voucher	-0.008 (0.022)	-0.016 (0.021)
<b>Weekly hours of sport</b>		
Voucher	-0.048 (0.202)	-0.206 (0.290)
<b>Overweight</b>		
Voucher	-0.017 (0.023)	-0.012 (0.021)
$N_{\text{cohort-municipality}}$	435	435

*Notes:* The table displays the effects of the sports club voucher program on various outcomes, based on municipality-level regressions and a synthetic control group approach. The applied synthetic control group is based on on “entropy balancing” (Hainmueller, 2012) and reweights the municipalities in the control states in such a way that in the two pre-treatment cohorts they have the same mean as the treatment state with respect to specific variables. Version 1 considers only *member of sports club*, *weekly hours of sport*, and *overweight* for the construction of the synthetic control group, while version 2 additionally relies on all pre-determined grouping variables used in the heterogeneity analyses of Figure 2. All regressions include municipality and cohort fixed effects. The estimations are based on a balanced sample of 87 municipalities that had survey respondents in all five cohorts.  $N$  refers to the number of cohort-municipality observations. Robust standard errors are in parentheses and clustered at the municipality level (\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ ).

*Source:* YOLO survey.

Online Appendix:

Figure A1: Example of a Sports Club Voucher

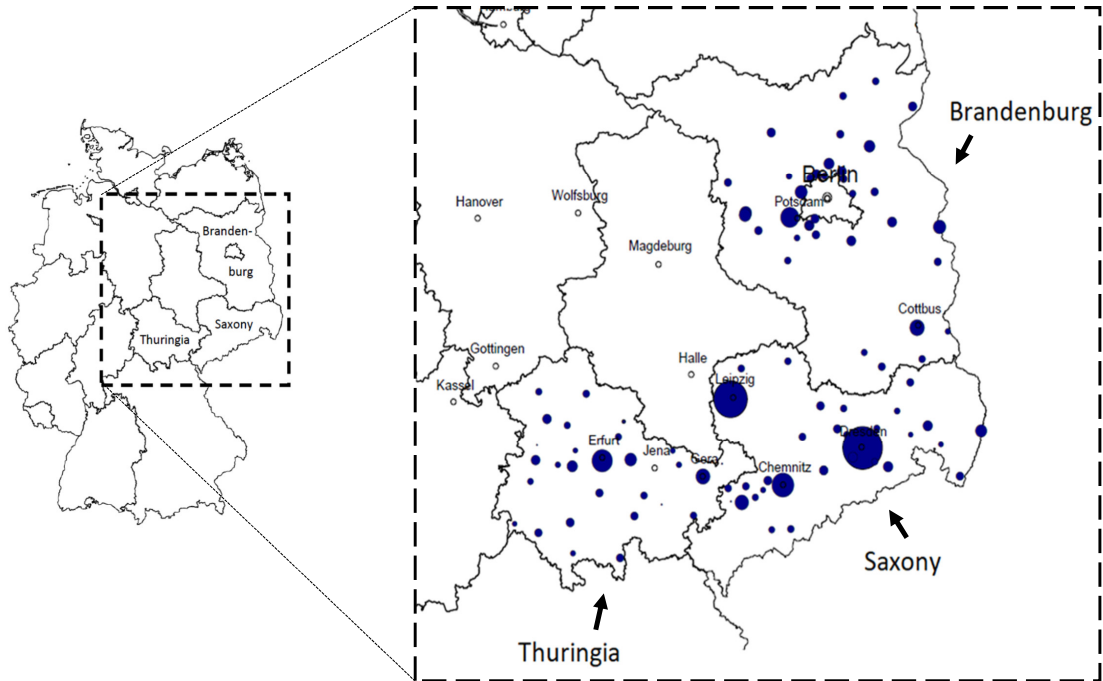
a) German version (original)



b) English version (translation)



**Figure A2: Map of Resident Registries**



*Notes:* The map on the left shows all 16 federal states in Germany. The map on the right displays the participating registries in the treatment (Saxony) and control states (Brandenburg, Thuringia). The circles are proportional to population size. Source: own illustration.

## Figure A3: Information Letter for Survey Respondents

### a) German version (original)

 **Universität Hamburg**  
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[www.wiso.uni-hamburg.de/fachbereich-wvl/professuren/siedler.html](http://www.wiso.uni-hamburg.de/fachbereich-wvl/professuren/siedler.html)  
E-Mail: [umfrage-mikro@wiso.uni-hamburg.de](mailto:umfrage-mikro@wiso.uni-hamburg.de)  
Tel.: 040 42838-9459

19.06.2018

#### Teilnahme an einer wissenschaftlichen Umfrage

Sehr geehrte Frau X,

wir sind Wissenschaftler an der Universität Hamburg und führen eine Online-Umfrage zum Freizeitverhalten von Jugendlichen und jungen Erwachsenen durch. Hiermit laden wir Sie herzlich ein, an dieser Umfrage teilzunehmen.<sup>1</sup> Unter allen Teilnehmenden verlosen wir zwei aktuelle iPads im Wert von je 500 Euro und zehn Amazon-Gutscheine im Wert von je 20 Euro. Die Teilnahme an der Umfrage ist freiwillig. Den Zugang zur Umfrage sowie weitere Informationen erhalten Sie mit folgenden Zugangsdaten:

**Link für Sie:** [www.umfrage-uhh.de/uc/u](http://www.umfrage-uhh.de/uc/u)  
**Passwort:** XXYYZZ  
**Link für Eltern:** [www.umfrage-uhh.de/uc/eltern](http://www.umfrage-uhh.de/uc/eltern)

Bitte geben Sie diese Zugangsdaten auch an einen Elternteil weiter. Ihre Mutter oder Ihr Vater kann unter dem zuletzt angegebenen Link mit dem gleichen Passwort wie Sie ebenfalls an der Umfrage teilnehmen.


Wir bitten Sie, bis spätestens zwei Wochen nach Erhalt dieses Briefs teilzunehmen. Herzlichen Dank!

Mit freundlichen Grüßen

...

<sup>1</sup> Ihre Anschrift haben wir auf Grundlage des § 46 Bundesmeldegesetz von der für Sie zuständigen Meldebehörde erhalten. Ihr Name und Ihre Anschrift werden aus unserer Datenbank gelöscht, nachdem wir Sie angeschrieben haben.

### b) English version (translation)

 **Universität Hamburg**  
DER FORSCHUNG | DER LEHRE | DER BILDUNG

UHH - WISO Fakultät - Professur VWL, insb. Mikroökonomie  
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[www.wiso.uni-hamburg.de/fachbereich-wvl/professuren/siedler.html](http://www.wiso.uni-hamburg.de/fachbereich-wvl/professuren/siedler.html)  
E-Mail: [umfrage-mikro@wiso.uni-hamburg.de](mailto:umfrage-mikro@wiso.uni-hamburg.de)  
Tel.: 040 42838-9459

June 19, 2018

#### Participation in a scientific survey

Dear Sir/Madam,

We are researchers at the University of Hamburg conducting an online survey on the leisure behavior of adolescents and young adults. We cordially invite you to take part in this survey.<sup>1</sup> As a thank you for participating your name will be entered into a lottery, where you will have the chance to win two new iPads worth €500 each and ten Amazon vouchers worth €20 each. Participation in the survey is voluntary. You can access the survey and obtain further information using the following access data:

**Link for you:** [www.umfrage-uhh.de/uc/u](http://www.umfrage-uhh.de/uc/u)  
**Password:** XXYYZZ  
**Link for your parents:** [www.umfrage-uhh.de/uc/eltern](http://www.umfrage-uhh.de/uc/eltern)

Please pass this access data on to one parent. This parent can also take part in the survey using the same password as you via the second link listed above.

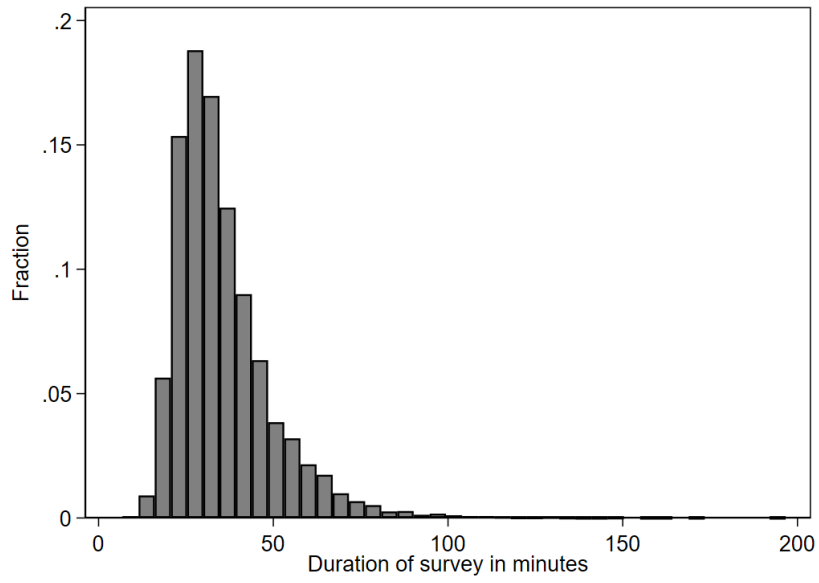
We would request that you participate within two weeks of receiving this letter at the latest. Many thanks for your help!

Yours sincerely

...

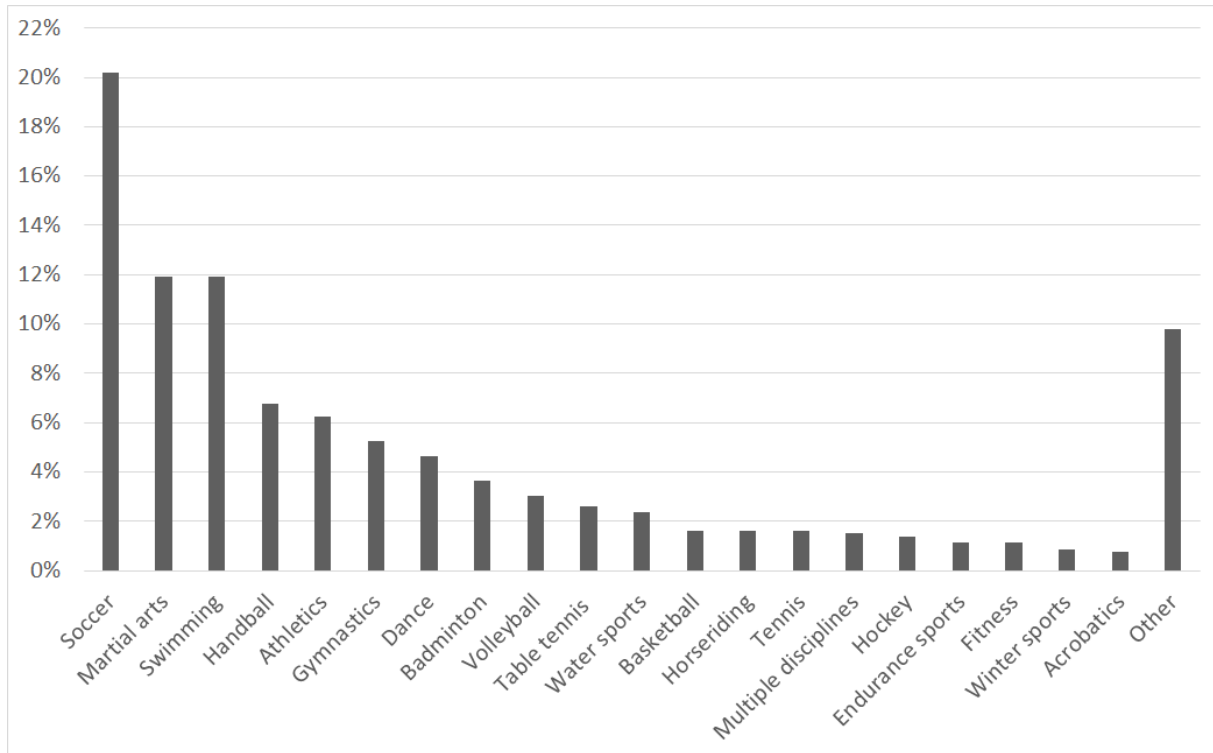
<sup>1</sup> We obtained your address from the registration authority where you are registered in accordance with Section 46 of the Federal Registration Act (*Bundesmeldegesetz*). Your name and address will be deleted from our database after we have written to you.

**Figure A4: Duration of Survey in Minutes**



*Notes:* The figure displays the minutes needed to complete the YOLO survey for the individuals in the main analysis sample.  
*Source:* YOLO survey.

**Figure A5: Sport Disciplines for which Vouchers Were Redeemed**



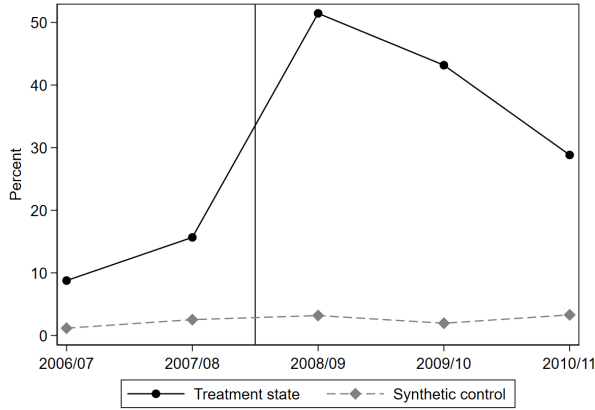
*Notes:* The figure displays the sports disciplines for which vouchers were redeemed. The sample includes only respondents who answered that they redeemed the voucher (N=798).  
*Source:* YOLO survey.



**Figure A6: Development of Outcome Variables: Synthetic Control Group**

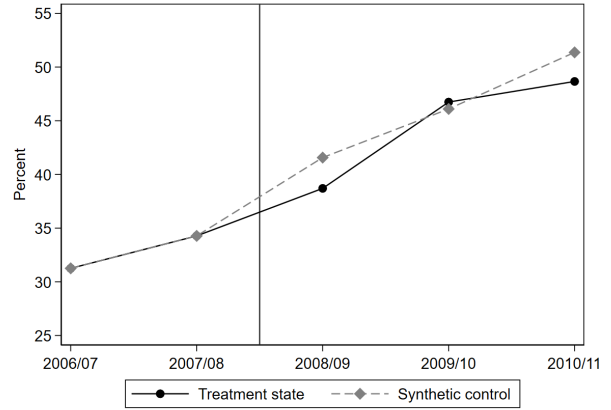
**Panel A: Awareness & take-up**

a) Program known

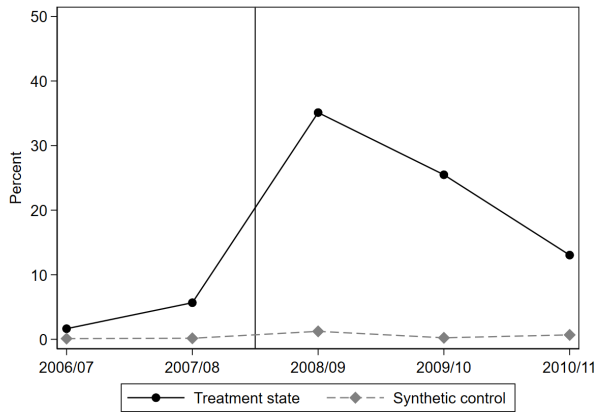


**Panel B: Physical activity**

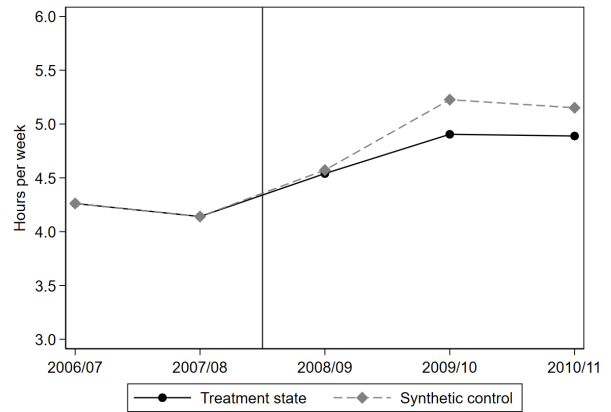
d) Sports-club member



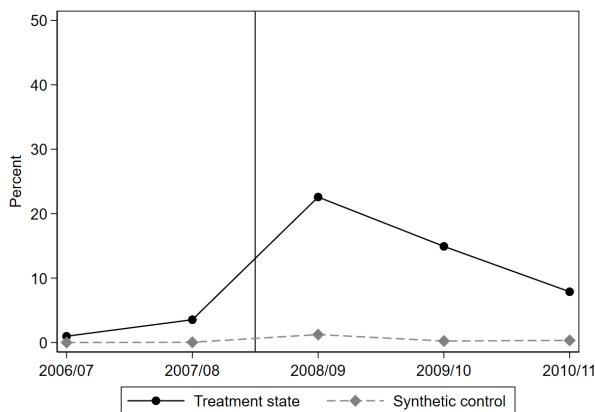
b) Voucher received



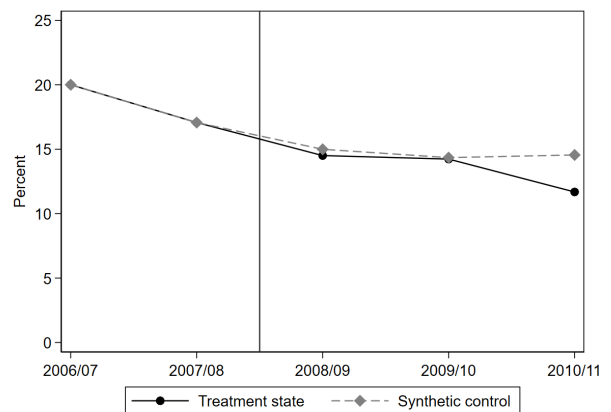
e) Weekly hours of sport



c) Voucher redeemed



f) Overweight



*Notes:* The figures compare the development of the main outcome variables by the school year during which YOLO respondents attended third grade before and after the start of the C2SC initiative between the treatment state Saxony and a synthetic control group based on municipalities in Brandenburg and Thuringia. See the notes to Table 6 for further details on the construction of the synthetic control group.

*Source:* YOLO survey.

**Table A1: Stylized School Cohort Development**

Birth date	School enrollment	In 3rd grade	C2SC voucher
July 1997 – June 1998	2004	2006/2007	No
July 1998 – June 1999	2005	2007/2008	No
July 1999 – June 2000	2006	2008/2009	Yes
July 2000 – June 2001	2007	2009/2010	Yes
July 2001 – June 2002	2008	2010/2011	Yes

*Notes:* The table displays the stylized relationship between birth cohorts and school cohorts as well as their eligibility status for the C2SC voucher. The relationship is stylized in the sense that it does not consider deviations from this path (e.g., red-shirting, grade repetitions), which are, however, incorporated in the construction of the main treatment indicator.

**Table A2: Summary Statistics: Treatment vs. Control States**

Variable	Treatment state	Control states	Norm.diff.
<i>Background characteristics</i>			
Female	0.57	0.57	0.01
Has siblings	0.87	0.84	0.06
Born in Germany	0.96	0.97	-0.02
Parent not born in Germany	0.14	0.12	0.04
Newspaper at home	0.54	0.63	-0.12
Art at home	0.73	0.72	0.02
Academic track	0.49	0.50	-0.02
Sports club age 4-7	0.52	0.56	-0.06
Music lessons age 4-7	0.47	0.45	0.04
≥ 1hr sports per week	0.89	0.89	0.00
≥ 2hrs sports per week	0.76	0.77	-0.02
≥ 3hrs sports per week	0.62	0.64	-0.03
Sport is important	0.57	0.57	0.00
Very good health	0.26	0.28	-0.04
Obese (BMI>30)	0.04	0.04	-0.02
Ever smoked cigarettes	0.53	0.57	-0.06
Current smoker	0.20	0.22	-0.02
Ever consumed alcohol	0.81	0.84	-0.05
Alcohol in last 7 days	0.51	0.52	-0.02
Age at survey	17.56	17.42	0.07
City	0.76	0.44	0.50
<i>Outcomes</i>			
Program known	0.32	0.03	0.60
Voucher received	0.18	0.00	0.45
Voucher redeemed	0.11	0.00	0.34
Member of sports club	0.41	0.43	-0.02
Weekly hours of sport	4.63	4.70	-0.01
Overweight (BMI>25)	0.15	0.17	-0.03

Notes: The table displays descriptive statistics for the main analysis sample, separately for Saxony (treatment state) and Brandenburg and Thuringia (control states).

Source: YOLO survey.

**Table A3: Registry vs. Self-Reported Socio-Demographics**

	Percentage survey = registry	N
Female	0.995	13,331
German nationality	0.995	13,040
Year of birth	0.993	12,105
Month and year of birth	0.985	12,105
Day, month, and year of birth	0.974	12,105

*Notes:* The table displays the share of individuals in our main sample for which the registry information matches the self-reported information.

*Source:* YOLO survey and registry information.

**Table A4:** Administrative Data: YOLO Participants vs. Non-Participants

Variable	YOLO-participants	Non-participants	Norm. diff.
Female	0.56	0.47	0.13
German nationality	0.96	0.90	0.15
Saxony	0.55	0.51	0.05
Year of birth 1997	0.06	0.09	-0.08
Year of birth 1998	0.12	0.18	-0.11
Year of birth 1999	0.15	0.17	-0.05
Year of birth 2000	0.18	0.16	0.03
Year of birth 2001	0.19	0.15	0.07
Year of birth 2002	0.19	0.15	0.08
Year of birth 2003	0.08	0.07	0.03

*Notes:* The table compares YOLO participants with non-participants based on registry information. Norm. diff. stands for the “normalized difference”, which is defined for each variable  $x$  as  $ND_x = (\bar{x}_1 - \bar{x}_0) / \sqrt{(s_{x1}^2 + s_{x0}^2)}$ , where  $\bar{x}_1$  and  $\bar{x}_0$  are the sample means of the two groups and  $s_{x1}^2$  and  $s_{x0}^2$  the corresponding variances. According to [Imbens and Wooldridge \(2009\)](#), a normalized difference of more than 0.25 indicates substantial covariate imbalance.

*Source:* Registry information.

**Table A5:** Comparison of YOLO and SOEP participants

Variable	YOLO	SOEP	Normalized difference
<i>Socio-demographic variables</i>			
Female	0.57	0.54	0.04
German citizenship	0.96	0.98	-0.06
Born in Germany	0.95	0.97	-0.07
Has siblings	0.86	0.86	0.00
Still in school	0.84	0.94	-0.24
<i>Leisure time activities</i>			
Does sport	0.72	0.74	-0.03
Does sport in a club	0.31	0.31	0.00
Involved in music	0.33	0.32	0.01
Music lessons outside school	0.25	0.19	0.11
Watches TV, videos	1.39	1.37	0.02
Plays computer games	2.46	2.59	-0.06
Listens to music	1.21	1.15	0.08
Plays music, sings	3.65	3.88	-0.11
Does sport	2.30	2.38	-0.05
Dances or acts	4.17	4.02	0.09
Reads	2.68	2.76	-0.05
Does volunteer work	4.35	4.49	-0.10
Does nothing	2.32	2.02	0.18
Best friend	2.25	2.07	0.14
Youth/recreation centre	4.76	4.38	0.30
Church/religious events	4.59	4.48	0.09
<i>Personality traits and attitudes</i>			
Risk attitude	5.56	5.72	-0.05
Internal locus-of-control	0.00	0.11	-0.07
External locus-of-control	-0.03	0.05	-0.06
Works carefully	5.65	5.16	0.27
Communicative	5.04	5.12	-0.04
Abrasive towards others	3.40	3.22	0.08
Introduces new ideas	4.81	4.73	0.04
Often worries	5.08	5.00	0.03
Can forgive others	5.70	5.60	0.06
Is lazy	4.20	4.07	0.05
Is outgoing/sociable	4.77	4.97	-0.09
Importance of aesthetics	4.76	4.42	0.13
Is nervous	4.32	4.24	0.03
Carries out duties efficiently	5.49	5.07	0.25
Is reserved	4.23	4.32	-0.04
Is considerate, friendly	6.00	5.95	0.03
Has a lively imagination	5.35	5.24	0.05
Is relaxed/unstressed	4.48	4.15	0.15
Is curious	5.50	5.21	0.16
Is positive about oneself	4.97	4.90	0.03

*Notes:* The table compares YOLO participants with SOEP participants. The SOEP information is based on the youth questionnaire and relates to the year individuals turned 17. To make the two samples comparable, both are restricted to individuals born between July 1997 and July 2000 (2000 is the last available cohort in the SOEP youth questionnaire and July 1997 is the first cohort in YOLO), who live in Saxony, Brandenburg, or Thuringia. The respective numbers of observations for each variable and sample are displayed in parentheses. SOEP observations are weighted with SOEP weights. [Imbens and Wooldridge \(2009\)](#) provide details on how to calculate the normalized difference. The construction of the locus of control variables follows [Peter and Spiess \(2016\)](#) for the pooled SOEP-YOLO sample.

*Source:* YOLO survey and SOEP

**Table A6: Difference-in-Differences: Heterogeneity**

	Sports club age 4-7		Newspaper		Art at home		Academic track		Female		Urban	
	No (1)	Yes (2)	No (3)	Yes (4)	No (5)	Yes (6)	No (7)	Yes (8)	No (9)	Yes (10)	No (11)	Yes (12)
<b>Panel A: Awareness &amp; take-up</b>												
<b>Program known</b>												
Voucher	0.254*** (0.025)	0.293*** (0.012)	0.277*** (0.025)	0.271*** (0.017)	0.247*** (0.014)	0.299*** (0.018)	0.192*** (0.013)	0.306*** (0.017)	0.201*** (0.019)	0.283*** (0.010)	0.256*** (0.017)	0.297*** (0.016)
<b>Voucher received</b>												
Voucher	0.193*** (0.016)	0.210*** (0.010)	0.196*** (0.020)	0.206*** (0.014)	0.188*** (0.014)	0.211*** (0.012)	0.140*** (0.007)	0.223*** (0.014)	0.156*** (0.013)	0.215*** (0.012)	0.183*** (0.009)	0.227*** (0.017)
<b>Voucher redeemed</b>												
Voucher	0.118*** (0.014)	0.126*** (0.009)	0.130*** (0.016)	0.120*** (0.007)	0.106*** (0.009)	0.133*** (0.007)	0.080*** (0.009)	0.135*** (0.010)	0.092*** (0.007)	0.132*** (0.009)	0.085*** (0.007)	0.156*** (0.011)
<b>Panel B: Physical activity</b>												
<b>Member of sports club</b>												
Voucher	0.015 (0.026)	0.006 (0.021)	0.009 (0.042)	0.008 (0.024)	-0.001 (0.029)	0.021 (0.021)	-0.002 (0.039)	0.011 (0.019)	0.011 (0.024)	0.013 (0.030)	0.027 (0.022)	0.019 (0.029)
<b>Weekly hours of sport</b>												
Voucher	0.328 (0.223)	-0.218 (0.201)	0.065 (0.272)	-0.118 (0.222)	-0.292 (0.242)	0.198 (0.172)	-0.099 (0.242)	-0.001 (0.168)	-0.126 (0.207)	0.263 (0.258)	0.028 (0.201)	0.148 (0.209)
<b>Overweight</b>												
Voucher	0.006 (0.025)	0.001 (0.020)	0.015 (0.026)	0.004 (0.021)	0.017 (0.019)	-0.004 (0.022)	-0.006 (0.036)	0.011 (0.018)	-0.018 (0.020)	0.012 (0.025)	-0.015 (0.021)	0.007 (0.024)
N	5,722	7,609	5,192	8,142	5,576	7,666	3,612	9,643	6,661	6,601	5,717	6,759

Notes: The table displays the effect of the C2SC initiative for various subgroups as indicated by the column header. Robust standard errors allowing for clustering at the municipality level are in parentheses (\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ ). Regressions are based on separate DD regressions of our main specification for each group as indicated by the column header.

Source: YOLO survey.

**Table A7: Alternative Aged-Based Difference-in-Differences Models**

	Within Saxony estimation		Within treated cohort estimation	
	DD	Event	DiD	Event
Overall effect	-0.002 (0.009)		0.011 (0.008)	
(Placebo) Effect at age 7		-0.016 (0.010)		-0.004 (0.008)
(Placebo) Effect at age 8		-0.012 (0.012)		-0.001 (0.009)
Effect at age 9		-0.015 (0.012)		0.015 (0.010)
Effect at age 10		-0.007 (0.013)		0.009 (0.011)
Effect at age 11		-0.009 (0.013)		0.002 (0.011)
Effect at age 12		-0.004 (0.013)		0.014 (0.011)
N	53,984	53,984	69,752	69,752

*Notes:* The DD models use retrospective sports club membership information by child age. The first two columns use treated and untreated cohorts only from Saxony (6,748 individuals observed at eight different ages). The two regressions include age and cohort fixed effects. The second two columns use third graders from 2008 to 2010 ("treated cohorts") in Saxony, Brandenburg, and Thuringia (8,719 individuals observed at eight different ages). These regressions include age and state fixed effects. Robust standard errors allowing for clustering at the municipality level are in parentheses (\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ ). The uneven columns show the average effect whereas the even columns show event study estimates by child age.

*Source:* YOLO survey.



**Table A8:** Survey Participation as Outcome in DD Framework

	Cohorts 1997-2003	Cohorts 1997-2002
Voucher	0.004 (0.004)	0.007 (0.006)
N	141,758	120,528

*Notes:* The table displays the “effect” of the voucher program on participation in the YOLO survey based on our DD framework in equation (2) and registry information on state and date of birth. The treatment indicator is assigned based on birth dates. The binary outcome takes on the value one if an individual participated in the survey and zero otherwise.

*Source:* Registry information.

**Table A9: Difference-in-Differences: Alternative Methods of Inference**

		Wild cluster bootstrap										
		Cluster				Testing under $H_0$			Testing under $H_1$			
rob	conv	municip.	states	twoway	cohort	Radem.	Mammen	Webb	Radem.	Mammen	Webb	
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	
<b>Panel A: Awareness &amp; take-up</b>												
<b>Program known</b>												
p-value	0.000	0.000	0.000	0.000	0.000	0.014	0.008	0.016	0.005	0.004	0.001	0.000
<b>Voucher received</b>												
p-value	0.000	0.000	0.000	0.000	0.000	0.027	0.019	0.017	0.018	0.000	0.002	0.000
<b>Voucher redeemed</b>												
p-value	0.000	0.000	0.000	0.000	0.000	0.035	0.017	0.028	0.019	0.001	0.002	0.000
<b>Panel B: Physical activity &amp; overweight</b>												
<b>Member of sports club</b>												
p-value	0.631	0.637	0.636	0.224	0.244	0.565	0.372	0.352	0.389	0.346	0.350	0.341
<b>Weekly hours of sport</b>												
p-value	0.991	0.991	0.991	0.977	0.987	0.993	0.990	0.976	0.994	0.990	0.991	0.996
<b>Overweight</b>												
p-value	0.779	0.768	0.795	0.679	0.637	0.774	0.731	0.720	0.747	0.726	0.748	0.745

*Notes:* The table displays  $p$ -values for alternative methods of inference. (1) is based on robust standard errors, (2) on conventional standard errors, and (3)-(6) on clustered standard errors, where the level of clustering is the municipality in (3), the state in (4), the cohort and the municipality (twoway clustering) in (5), and the state\*cohort group in (6). The  $p$ -values in (7)-(12) are based on wild cluster bootstrap procedures with state\*cohort groups as clusters, where testing is under the null hypothesis in (7)-(9) and under the alternative hypothesis in (10)-(12). (7) and (10) apply Rademacher weights, while (8) and (11) use Mammen weights, and (9) and (12) Webb weights. All wild cluster bootstrap specifications are estimated with the help of the user-written Stata-program BOOTTEST (Roodman et al., 2010).

*Source:* YOLO survey.

**Table A10:** Descriptive Statistics (School Medical Examination Data)

<b>Variable</b>	<b>Mean</b>	<b>Std. Dev.</b>	<b>Min.</b>	<b>Max.</b>	<b>N</b>
Age in months	144.9934	7.0704	120	183	6,794
Female	0.5018	0.5	0	1	6,794
Height in cm	154.2355	8.1575	127	186	6,794
Weight in kg	46.1079	11.4712	22	140	6,794
BMI	19.2026	3.636	10.54	42.31	6,794
Obese	0.0596	0.2368	0	1	6,794
Overweight	0.1099	0.3129	0	1	6,794
Underweight	0.1097	0.3125	0	1	6,794
Hypertension	0.0782	0.2684	0	1	6,794
Motor skill disorder	0.0043	0.0652	0	1	6,794
Emotional Disorder	0.0359	0.1861	0	1	6,794
Weak posture	0.1151	0.3192	0	1	6,794

Source: School Medical Examination Data from Public Health Service (*Öffentlicher Gesundheitsdienst*).

**Table A11:** Regression of Objective Health Outcomes on Treated and Control Cohorts

Dependent variables	Obese (1)	Overweight (2)	Motor skill disorder (3)	Emotional disorder (4)
Treated	-0.014 (0.014)	0.007 (0.005)	-0.002 (0.002)	0.000 (0.014)
Age in months	0.002*** (0.000)	0.000 (0.001)	0.000 (0.000)	0.002*** (0.000)
Female	0.007 (0.008)	-0.019** (0.008)	-0.001 (0.001)	-0.025*** (0.005)
Month of examination	X	X	X	X
Observations	6,794	6,794	6,794	6,794
R-squared	0.003	0.002	0.001	0.007

Notes: Robust standard errors in parentheses are clustered at examination date level. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

Source: School Medical Examination Data from Public Health Service (*Öffentlicher Gesundheitsdienst*).