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Measuring unmeasurable: How to map laws to numbers using leximetrics

DIW Discussion Papers, No. 1933

#### **Provided in Cooperation with:**

German Institute for Economic Research (DIW Berlin)

Suggested Citation: Kholodilin, Konstantin A.; Pfeiffer, Linus (2021): Measuring unmeasurable: How to map laws to numbers using leximetrics, DIW Discussion Papers, No. 1933, Deutsches Institut für Wirtschaftsforschung (DIW), Berlin

This Version is available at: https://hdl.handle.net/10419/233045

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# Discussion Papers

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Deutsches Institut für Wirtschaftsforschung

2021

# Measuring Unmeasurable: How to Map Laws to Numbers Using Leximetrics

Konstantin A. Kholodilin and Linus Pfeiffer

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#### **IMPRESSUM**

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DIW Berlin German Institute for Economic Research Mohrenstr. 58 10117 Berlin

Tel. +49 (30) 897 89-0 Fax +49 (30) 897 89-200 http://www.diw.de

ISSN electronic edition 1619-4535

Papers can be downloaded free of charge from the DIW Berlin website: http://www.diw.de/discussionpapers

Discussion Papers of DIW Berlin are indexed in RePEc and SSRN: <a href="http://ideas.repec.org/s/diw/diwwpp.html">http://ideas.repec.org/s/diw/diwwpp.html</a>
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Measuring unmeasurable:

How to map laws to numbers using leximetrics<sup>☆</sup>

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Abstract

As the institutional literature convincingly shows, socioeconomic phenomena are to a large ex-

tent shaped by the formal institutions, that is, legal acts (laws and ordinances). However, the

latter are formulated in a specific language that is difficult to understand, let alone to measure.

However, since the early 1990s, a whole branch of economic analysis of governmental regula-

tions has evolved. It is known as leximetrics, i.e., the measuring of laws. It covers a wide range

of economic sectors, such as financial, labor, housing, and product markets, among others. The

two most popular methods are codification and surveys. Under the first method, the legal texts

are analyzed, relevant provisions extracted, and numeric values assigned depending on these

provisions. Under the surveys method, local experts are asked to provide their assessment of

currently valid legal provisions and sometimes also their enforcement. In both cases, the legal

texts are mapped onto real-valued indices with the objective of gauging the intensity of gov-

ernmental regulations. These indices can be and are successfully used to explain the economic

phenomena. This study provides a comprehensive overview of the leximetric literature and

demonstrates interdependences between different types of governmental regulations.

**Keywords**: leximetrics; governmental regulations; economics.

JEL codes: C43, H24, K25, R38.

<sup>☆</sup>The authors confirm that the paper involves no interest conflicts.

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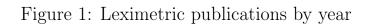
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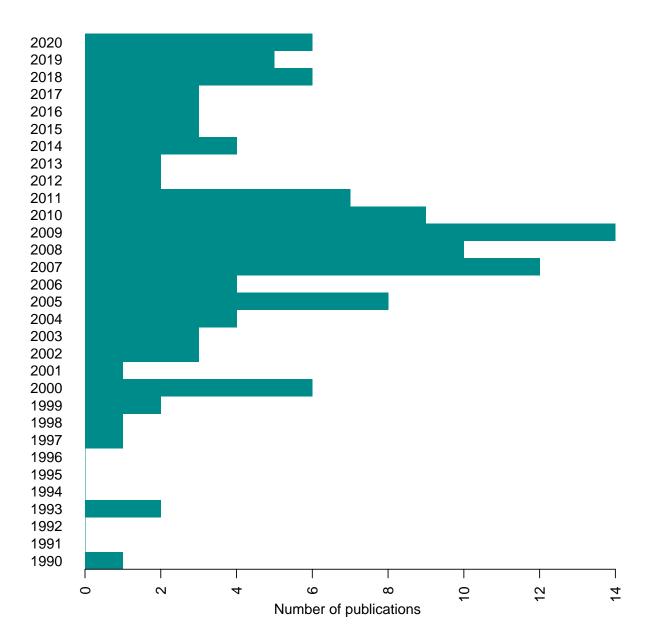
#### 1. Introduction

Formal institutions, such as laws and ordinances, shape the framework conditions of economic agents and affect their incentives. Thus, it is important to be able to assess their impact on the economy because failing to not take them into account can lead to the omitted variable problem, biasing the estimation results. Therefore, it is necessary to measure the intensity and complexity of governmental regulations, e.g., by extracting the information contained in the texts of legal acts. The present study provides a comprehensive overview of the approaches suggested in the economic literature to solve this task. In addition, a statistical analysis of the related regulation indices is carried out.

Since the early 1990s, a new branch of literature, leximetrics, emerged. Its objective is to develop and apply the methodology of measuring the intensity of governmental regulations. The term "leximetrics" was apparently first introduced in this sense in 2003 by Robert Cooter and Thomas Ginsburg, whose objective was to explain why the specificity of laws varies from country to country, although the approach dates much farther back. Since the seminal study of Cooter and Ginsburg (2003), who acknowledged that leximetrics can be used for legal comparisons over time rather than merely across countries, a significant number of comparative law studies using leximetric tools have been published, as seen in Figure 1, which depicts the frequency of the leximetric publications. Accordingly, this technique is now an integral part of applied economic research.

Since the term "leximetrics" is not generally accepted, it makes it difficult to provide a realistic estimate of the number of publications using it as a tool. Therefore, this chart only represents a selection. This selection includes those studies mentioned in this text and the journal articles from the Center for Business Research (CBR) "Law, Finance and Development" project. In addition, several papers were included that appeared when using the search term "leximetrics" in Google Scholar. The sample not only contains studies that introduce own leximetric approaches, but also those that use a leximetric index developed by someone else. It is far from comprehensive but gives a rough estimate on the extent of leximetric research. Overall, 122 leximetric studies are identified, peaking around the Great Recession of 2008–2009. In what follows, we will discuss the most relevant of the studies, focusing both on their topic and methodology.





The paper is organized as follows. In section 2, we provide an overview of the methodology of measuring the governmental regulations. Section 3 presents the application of leximetric methodology to various sectors of the economy. In section 4, a quantitative analysis of different regulation indices is conducted. Finally, section 5 concludes.

#### 2. Methodology: Mapping laws to numbers

It can appear extremely difficult to map the intricate legal texts to the real numbers. It is. However, the desire to measure the degree of intensity of regulations in order to conduct empirical studies of their effects on socioeconomic phenomena is stronger. Therefore, various methods are suggested to solve the measurability issue.

The two most popular methods are codification and surveys. Under the first method, the legal texts are analyzed by the researchers themselves, relevant provisions are extracted using a previously elaborated catalog of questions, and numeric values assigned depending on these provisions. Under the surveys method, the local experts (mostly governmental bodies or law firms) are asked to provide their assessment of currently valid relevant legal provisions and sometimes also of their enforcement. In both cases, the legal texts are mapped into real-valued indices with the objective of gauging the intensity of governmental regulations. There are also approaches that use a combination of surveys, the codification of laws, or other proxies (e.g., Malpezzi and Ball, 1993). Table 1 in Appendix provides an overview of the leximetric studies considered in this study and the kind of methodology they use. Each methodology has certain strengths and weaknesses. Survey-based data are possibly easier to work with than actual legal texts but they may not reflect the objectivity of the law as clearly, since they are subject to a certain bias of the consulted experts. However, on the positive side, the experts are supposed to know the legal situation in their country better than researchers, who approach it from outside. Gathering the relevant data can be challenging for both methods. Laws from some countries (not only developing ones) or older legal texts are usually difficult to obtain. Language barriers represent an additional difficulty, which is exacerbated even more in the case of older documents. For example, during the 20th century, the orthography of some languages changed (e.g., Estonian and Russian languages), while in China and Japan after WWII the characters were substantially simplified, meaning that even native speakers can no longer read the older

texts. All these reduce the potential country and time series coverage for most indicators. For surveys, it can be difficult, if not impossible, to assess the legal situation in the past because of a lack of experts who are familiar with the situation of several decades ago, not to mention more than one generation ago.

Most studies considered in this paper use different approaches for coding their indicators. Certainly there is a trade-off between simplicity and feasibility (cf. Whitehead et al., 2012). Some studies only use binary coding, which seems natural since the existence or absence of a certain provision is most easily reflected by either 0 or 1. Other studies rely on non-binary coding or use both. Lele and Siems (2007) acknowledge the fact that binary variables can be an oversimplified method, while non-binary variables can appear arbitrary or judgmental. Another challenge when coding legislation is the issue of weights. Most studies use a simple average of their subvariables in order to build the overall index. Using specific weights for certain variables can be rather judgemental but stating that all subvariables are equally important can be misleading too. Some studies try to account for this by using factor analysis or principal component analysis (e.g., Zaaruka et al., 2011).

Another difference is that some studies prefer to compare an overall index, while others compare each (sub)variable separately. Armour et al. (2009); Lele and Siems (2007) differentiate between functional convergence of different legislations by quantifying the differences of the merged aggregate index and formal convergence by quantifying the differences of each subvariable.

Leximetric studies have a number of issues that adversely affect their applicability. One issue related to leximetrics is that the impact of regulation is not always clear (cf. Whitehead et al., 2012). For example, when it comes to rent regulation, there are certain provisions that can benefit the tenant, while other can benefit landlords or even both of them. Furthermore, the same aggregate score of an index suggests that legislation in different countries is quite similar, when in fact the regulations can be very distinct. For instance, an index could attain the same value for two countries because one has a very strong regulation in one subindicator but no regulation for the other and *vice versa*. Analyzing the differences between subvariables brings up the question of institutional complementarities and substitution effects (cf. Armour et al., 2009).

Another big issue is how to deal with law enforcement, e.g., when regulation gives the authority for deciding important matters to courts. Some studies try to implement the quality of enforcement (Malpezzi and Ball, 1993; Djankov et al., 2002a). International Labour Office (2015); Armour et al. (2009) acknowledge the fact that their data only reflect de jure law and not law applied in practice. However, their data can be combined with indicators, which reflect the effectiveness of legal institutions, for example, the Freedom House Indicator. Some studies solely reflect the law on the books (Forteza and Rama, 1999). This can be problematic, as illustrated by housing laws during apartheid in South Africa. The law on the books provided comprehensive tenure security but South Africa's black majority did not benefit from it. Fedderke et al. (2001) suggest a solution for this problem by creating an index that is based on the population distribution between racial groupings. Whether to include law enforcement or not ultimately depends on the scope of the research. Some might want to explicitly measure the law on the books and neglect law enforcement for various reasons. Interestingly, this problem can also be seen the other way around: Glaeser et al. (2004) measured institutional outcomes and highlighted the need to focus on actual measurement of law.

Some leximetric studies contradict each other in certain aspects. The studies related to the Legal Origins Theory and the leximetric studies by the Centre for Business Research (CBR) are good examples, since they mostly do not agree on the impact of legal origins. Whether their different findings are caused by different approaches, data, or methodology is not always clear. After all, it must be recognized that comparing regulations across countries is complex because regulations are difficult to analyze isolated from the wider regulatory environment of a country (cf. Nicoletti et al., 1999).

#### 3. Application of leximetrics to economic research

Leximetrics is used in a large variety of areas, such as labor market, finance, shareholder protection, housing, and competition law. Below, we describe its application in each of these respective fields of research.

#### 3.1. Financial market / shareholder and creditor protection

Probably the most influential work using leximetrics is that of La Porta et al. (1998, 1997). Some consider it to be the first use of leximetrics, even though other studies used the indexation

of laws years earlier (Table 1). La Porta and coauthors analyze the strength of shareholder and creditor protection by codifying laws from 49 countries with a system of binary variables. In their methodology, they distinguish between the different legal origins—namely English, French, German, Scandinavian, and Socialist—and conclude that the stringency of investor protection differs substantially around the world. Common law countries seem to have a relatively high standard of shareholder protection, while civil law systems, especially those from French legal origin, seem to have a lower standard of shareholder protection. These findings led to the formulation of the legal origins theory (La Porta et al., 2008), which is complemented by Levine (1999) and Beck et al. (2002). It states that the legal origin shapes the lawmaking of a country and, therefore, its economic outcomes. The approach from La Porta et al. (1998) is used as a reference in many other studies. For example, subsequently Djankov et al. (2007), using the same methodology, expand the sample to 129 countries and 25 years of data, while Pistor (2000) followed a similar approach for several transition economies but put special emphasis on enforcement rather than the law on the books. Other authors, including Dyck and Zingales (2004); Licht et al. (2005); Pagano and Volpin (2005); Giofré (2013), use the same indices in their studies.

Other contributions to leximetrics, in general, and research on shareholder/creditor rights, specifically, derive from the project "Law, Finance and Development" by the Centre for Business Research at the University of Cambridge. The project features different data sets for creditor protection, shareholder protection, and labor regulation. Combined, these data sets underlie a huge body of work, including over 40 journal articles, over 30 working papers, several book chapters, and dozens of workshop/conference papers. Interestingly, some of their findings, in certain aspects, contradict the leximetric studies connected to the aforementioned legal origins theory. Not satisfied with the prior attempts of the quantification of shareholder protection laws, Lele and Siems (2007) sought to create a new more meaningful shareholder protection index consisting of 60 variables. By not only comparing the overall index but also quantifying the differences for each (sub)variable, the authors cannot distinguish between common-law and civil-law countries. Their findings show that shareholder protection across legal systems converges in an upward movement. Other papers that are based on the CBR data sets also arrive at similar conclusions (Armour et al., 2009; Siems, 2010; Katelouzou and Siems, 2015).

There are also several leximetric approaches to measure financial reforms. Bandiera et al. (2000) and Laeven (2003) measure financial liberalization for a small set of countries along different dimensions, while Abiad et al. (2008) feature 91 countries over the 1973 to 2005 period. While Abiad et al. (2008) only provide a database, Bandiera et al. (2000) conclude that financial liberalization does not increase savings. Moreover, Laeven (2003) claims that it reduces financial constraints for small firms but increases them for large ones.

More recently, Bremus and Kliatskova (2020) examine how the institutional quality and institutional harmonization across Europe impact financial outcomes. Inspired by the approach of Kalemli-Ozcan et al. (2010), they created a bilateral financial harmonization index along 55 variables. The aggregate score reveals the financial harmonization of both countries. In addition, the authors used several indicators of institutional quality from the World Bank Doing Business reports.

#### 3.2. Labor market

There are many leximetric studies analyzing labor market regulation, several using the data from the OECD Employment Outlook (Nicoletti et al., 1999; Howell, 2005), which focus on employment protection legislation (EPL), and partly follow the methodology of Grubb and Wells (1993). The OECD EPL data were mainly gathered through questionnaires answered by governments; however, this changed at some unknown point. Now the data are updated annually and sources include firm-level surveys and an increased number of statutory laws. Nicoletti et al. (1999), comparing product market legislation and EPL, find that these are closely related. Pagano and Volpin (2005), on the other hand, compare the same EPL index and the shareholder protection index of La Porta et al. (1998) and show a negative correlation between these two types of regulations. Nicoletti et al. (1999) admit that employment protection only reflects a portion of labor market regulation. This limited aspect is also examined earlier by Lazear (1990).

Forteza and Rama (1999) intend to measure the impact of labor market policies on the success of economic reforms. They use a database from the World Bank (Rama and Artecona, 2000) to gauge the extent of labor market rigidity. In addition, they use the number of International Labour Organization (ILO) conventions ratified by a country as a proxy for labor rigidity on paper along with other indicators, such as minimum wages.

Botero et al. (2004) examine employment law, industrial and collective relations law, as well as social security law in 85 countries. A standardized worker was considered in order to ensure that the results from different countries are comparable. Their findings are consistent with the legal origins theory and suggest that richer countries have a lower level of labor regulation but a higher level of social security in return when compared to poorer countries. The data correlate with other indices concerning procedural formalism (Djankov et al., 2002a) and the regulation of entry (Djankov et al., 2002b).

The CBR research on labor regulation also lead to several leximetric studies. Deakin et al. (2007) examine the evolution of labor law using 40 variables. Their categories for coding are similar to Botero et al. (2004) but pay attention to collective agreements, while ignoring social security laws, since it is very distinct from labor law, according to the authors. They recognize a distinction between common and civil law countries on the aggregate level but challenge the legal origins theory based on their findings on the lower level. Other CBR studies using the same index but for different sets of countries include Armour et al. (2009); Deakin et al. (2014); Adams et al. (2015).

In 2015, the International Labour Organization published a study that uses an extended CBR data set to document the evolution of labor regulation over time. The ILO claims that the effect of employment protection legislation on the level of unemployment is very limited and can be positive or negative.

#### 3.3. Housing market

The first attempt to compare housing legislation with the help of leximetrics was made by Malpezzi and Ball (1993). Using nine different elements, they create a preliminary rent control index that aims to assess the overall stringency of rent control within a country. Regarding the overall index as an exploratory one, the authors acknowledge the rough and judgmental, perhaps even arbitrary, nature of such an index.

Another rather different approach to compare housing laws with the use of quantitative methodology is made by Djankov et al. (2002a). They try to show the level of procedural formalism by measuring the procedures that are necessary to evict a tenant. As one of the only indices that reflects the enforcement of tenancy and rental laws, the procedural formalism index is also used in other studies (Cuerpo et al., 2014; Weber, 2017).

Andrews et al. (2011) use an OECD Housing Market questionnaire to gauge the degree of rent control and protection for tenants by creating two distinct indices. Cuerpo et al. (2014) use similar methodology but expande the sample and also incorporate country-specific legal documents. They also prefer to analyze their subindices separately rather than a merged overall index for rent control, a view that is shared by Whitehead et al. (2012). The Global Property Guide's landlord and tenant rating system¹ distinguishes a country's legislation as either (strongly) pro-tenant, pro-landlord, or neutral using 17 questions concerning the rent setting, deposits provisions, duration of contract/eviction, and the effectiveness of the legal system. Thus, GPG also intends to approximate the degree of enforcement. A big disadvantage of the data, though, is that it is not clear how up-to-date are the assessments of regulations. In some cases, it appears that the currently indicated assessment was actually carried out at least a decade ago, thus, no longer reflecting the actual, current, situation

Miletić (2016) is among the first to use leximetric methodology to analyze the evolution of housing regulation over time within certain countries. Thus, he constructs a longitudinal database instead of a cross-section one, as carried out in previous studies. Focusing on the housing situation during World War I, he uses a system of six discrete stages to measure rent control in Eastern Europe from 1914 through 1928. Kholodilin (2017) and Weber (2017) contributed to the leximetric research in the housing field by introducing the time dimension as well. Their approach employs binary variables to measure rental regulation across countries and time. Using and extending the approach of Weber, Kholodilin (2020) covers 101 countries or subnational regions for a period between 1910 and 2020.

Beyond the above mentioned housing regulation studies, Atterhög (2005) focuses on home ownership policies. Based on surveys conducted in 18 countries, he builds six indices (direct grants for buying, other subsidies, mortgage deduction, grant tax deduction, low property tax, and homeownership allowances) covering 1970 to 2000 at a decade frequency.

#### 3.4. Legal institutions

There are also several leximetric studies focusing on the measurement of legal or political institutions in order to estimate their potential impact on economic processes. Glaeser et al.

<sup>&</sup>lt;sup>1</sup>See https://www.globalpropertyguide.com/landlord-and-tenant.

(2004) use different measures for the quality of institutions, e.g., an executive constraints variable from Jaggers and Marshal (2000), an expropriation risk variable from the International Country Risk Guide, and a government effectiveness variable from Kaufmann et al. (2003), in order gauge their impact on the growth. Although not all of their variables measure the strength of laws directly, more or less they are connected to the strength of legal conditions. The authors highlight the need for actual measurement of laws over ambiguous assessments of institutional outcomes.

Zaaruka et al. (2011) measure institutions in Namibia from 1884 through 2008. They employ several leximetric indicators, e.g., for property rights, political rights, civil liberties, and judicial independence, which correlate with other institution measures, like the Freedom in the World Index.

Other measures for institutions include the World Justice Project Rule of Law Index (Botero and Ponce, 2011) and the Freedom in the World Index by Freedom House (Freedom House, 2020). Both indices are published annually and rely on expert judgements and surveys. They do not directly measure certain laws but ultimately quantify legislation and law enforcement to a certain extent.

#### 3.5. Competition law

There are also a number of studies focusing on the measurement and comparison of competition law across different jurisdictions.

Nicholson (2008) compare competition law across 52 jurisdictions with the Antitrust Law Index. Hylton and Deng (2007) build on this approach to cover 102 countries and additionally introduced a time series dimension that covers the period from 2001 to 2004 period. Buccirossi et al. (2011) constructed several indices that gauge the degree of competition policy in 13 countries over a time-span from 1995 to 2005. Bradford et al. (2019) introduced two data sets for competition law: one focusing on law and another concentrating on enforcement. With data from 131 jurisdictions covering over 100 years, they present the most comprehensive approach to measure competition law.

Other approaches to measure competition law mostly reflect the situation of one specific year (Borrell and Jimenez, 2008; Voigt, 2009; Alemani et al., 2016). Voigt (2009) and Alemani

et al. (2016) build their indicators based on surveys, while the other indicators are constructed through the codification of laws.

#### 3.6. Other fields

Despite the extensive research in the economic sectors discussed above, other fields receive substantially less attention. The literature in each of the following fields is too scarce to be discussed in separate sections. Therefore, we discuss them under the same heading.

Regulation of entry: Djankov et al. (2002b) measure the requirements to start a business in 85 countries. By analyzing the number of procedures, the cost of entry, and the time that is necessary to complete the process, they find that a high standard of entry regulation does not correlate with better quality of public or private goods.

Product market regulation: Nicoletti and Scarpetta (2003) create an index for product market regulation in 18 OECD countries. Four sets of indicators are used, namely economywide regulation, industry-level regulation, regulatory reform, and privatization. The authors claim that heavy regulation harms productivity and technological development.

Extent of legislation: Similar to Cooter and Ginsburg (2003), Mulligan and Shleifer (2005) measure the extent of regulation. Instead of the number of words in a legal document, they use the size of files as a metric. Their data show that jurisdictions with larger populations regulate more. They also show this by comparing other leximetric indices, e.g., regulation of entry by Djankov et al. (2002b) and employment law by Botero et al. (2004).

Debt enforcement: Djankov et al. (2008) measure the efficiency of debt enforcement. They use an imaginary standardized hotel to compare the procedures across different countries. By quantifying the time and disposition of assets, they create an index that correlates with percapita income and legal origins.

Property rights: Djankov et al. (2020) build an indicator showing the strength of property rights in the main business city of 190 countries. This indicator is called a transfer of title indicator summarizing the number of procedures, cost, and time.

Social objectives: Hartlapp (2020) build an indicator that aims to measure the social objectives of a certain policy. The overall index comprises substance, potential impact, and enforcement. The substance is gauged by dividing the number of standards found by the number of possible standards. Potential impact and enforcement are variables that function as

multipliers. The author uses this methodology to compare public procurement regulations in France and Germany.

Sustainable development goals: The Sustainable Development Goals passed by the United Nations in 2015 (United Nations Statistical Office, 2017) include several indicators that aim to measure the intensity or compliance of certain laws and provisions. In this way, leximetrics can be utilized to measure the progress towards more sustainable development. The methodology underlying some of these indicators to measure laws is still a work in progress.

Modern tax system: Seelkopf et al. (2021) measure the advent of the modern tax system by indicating the year of introduction of each of the six key modern taxes (personal income tax, corporate income tax, social security contributions, inheritance tax, general sales tax, and value added tax) in 220 countries between 1750 and 2018.

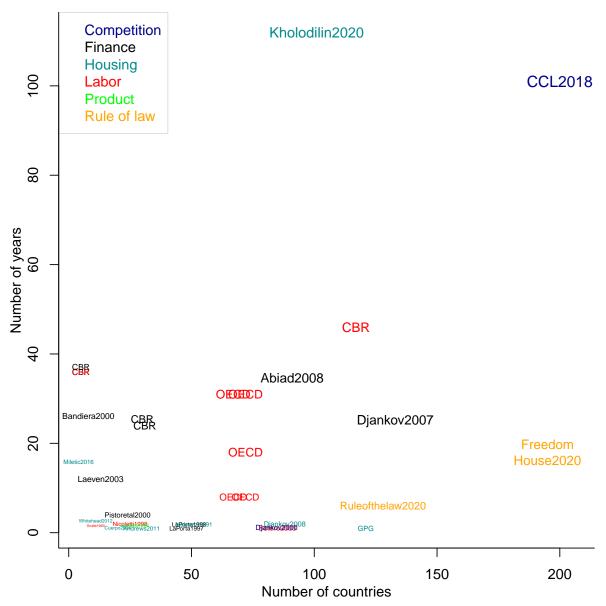
#### 4. Quantitative analysis of regulation indices

In this section, we examine the spatio-temporal coverage of regulation indices discussed above as well as the relationships between them. Overall, we collected information on 51 governmental regulation indices from various studies. The country and year coverage of these indices is very different, as seen in Figure 2. The horizontal axis corresponds to the number of countries and the vertical axis corresponds to the number of years for which each index is available. The colors denote sectors or fields to which each index can be classified; see Table 1.

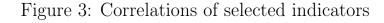
The data availability varies from 5 to 200 countries and from 1 to 112 years. Among 51 indices, 19 represent cross-sections, while the rest are panel data. Most indices are rather short-term since they cover less than 60 years. The country coverage is much better, with 47% of indices covering more than 40 countries.

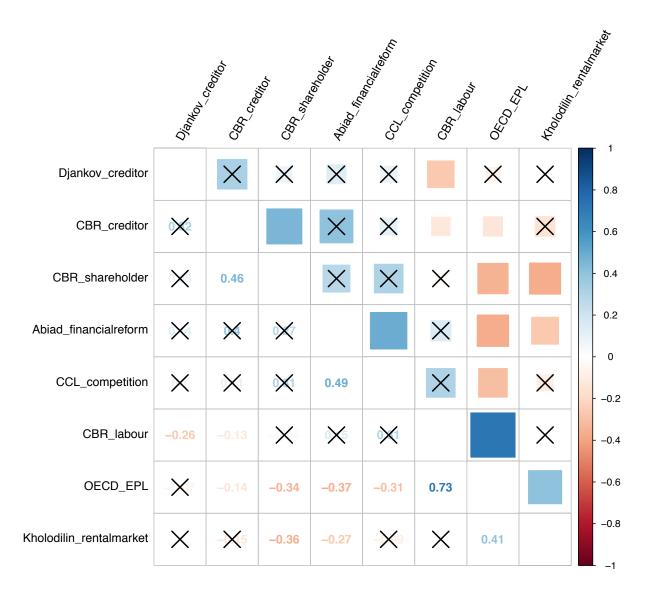
The governmental regulations adopted in different fields are often interdependent. They address related challenges and reflect the general strategy of the ruling cabinet (e.g., leftist or liberal). Therefore, it is important to see how correlated the various regulation indices are. The computation of correlations is not always possible because the country-year coverages sometimes do not intersect or leave too few common observations. Therefore, the correlations are computed only for indicators that cover at least 25 countries and 20 years. Figure 3 shows a correlation matrix that includes the selected indicators.

Figure 2: Country and year coverage of regulation indices



Note: colors denote various sectors to which regulation indices belong.





Note: Blue colored boxes denote positive correlations, while the red colored boxes indicate negative correlations. The larger the box, the higher the absolute value of the corresponding correlation coefficient. Correlations that are not significant at the 0.1 level are crossed out. Sources: Abiad et al. (2008), Armour et al. (2016), Bradford et al. (2019), Djankov et al. (2007), Kholodilin (2020), and OECD.Stat.

Positive and negative correlations can be observed, thus, showing that strong legislation in one field does not always imply strong legislation in other fields. There are many correlations that are not statistically significant. Not surprisingly indicators that aim to measure similar kinds of legislation, such as the OECD Employment Protection Legislation Index and the CBR Labour Regulation Index of Adams et al. (2016), have a strong positive correlation. The same thing goes for the Financial Liberalization Index of Abiad et al. (2008) and the CCL Competition Law Index of Bradford et al. (2019). On the other hand, there are negative correlations between the OECD EPL Index and creditor, shareholder, financial reform, and competition law indices. Rental market regulation seems to correlate negatively with shareholder protection and financial reform. Generally, these findings suggest that there is indeed a divergence between different fields of regulation. Generally speaking, financial law indicators correlate positively with each other, but they correlate negatively with labor or housing regulations.

Finally, we examine the factors that determine various regulations considered here using the following random-effects panel data model:

$$y_{it} = \mu + \sum_{k=1}^{K} \beta_k x_{it}^k + u_i + v_t + \varepsilon_{it}$$

$$\tag{1}$$

where  $y_{it}$  is a corresponding regulation index in country i in year t;  $\mu$  is the intercept;  $x_{it}^k$  is an explanatory variable k;  $u_i$  and  $v_t$  are the country and year random effects;  $\varepsilon_{it}$  is the random disturbance. The random-effects model is needed because we employ the variable of legal origin, which is constant over time.

Table 1 reports the estimation results of the random-effects panel data models for eight leximetric indicators regressed on a set of conventional control variables. These include a lag of GDP per capita in 1000 constant 2011 purchasing power parity dollars,<sup>2</sup> annual war deaths per 1000 persons as a proxy for war intensity,<sup>3</sup> dummy variables for legal origins (with the English legal origin as the reference),<sup>4</sup> and a dummy variable for left governments as independent

<sup>&</sup>lt;sup>2</sup>Data from GAPMINDER: GDP per capita v25 — constant PPP\$ 2011 based on World Bank, Maddison, and IMF, see: https://www.gapminder.org/gdp-per-capita/.

<sup>&</sup>lt;sup>3</sup>The data on the number of war deaths in inter- and intra-state wars are taken the from Correlates of War (COW) Project version 4.0 (https://correlatesofwar.org/) and divided by the population size to make them comparable across space and time.

<sup>&</sup>lt;sup>4</sup>The classification follows Djankov et al. (2007).

variables.<sup>5</sup> For each indicator, two alternative models are estimated: one with and one without the left government dummy, since this variable is available for a much more limited sample. The per-capita GDP should serve as a proxy for the level of economic development; the war deaths measure the intensity of military conflicts, which often spur governmental regulations; the legal origins indicator reflects the legal tradition in each country and, thus, can affect the readiness for the government to intervene; while the left government dummy can be a reflection of supportiveness of the society for more paternalist policies.

<sup>&</sup>lt;sup>5</sup>Data from Scheve and Stasavage (2009). The dummy is defined as follows: 1, if the country had a prime minister and/or president from a left party, and 0, otherwise. We extended the original index to include the years after 2000, when it ends, and additional countries, such as Austria, Belgium, Denmark, Finland, Italy, Norway, and Portugal.

Table 1: Estimation results of random-effects models

	CCL competition	)L tition	Khok ren	Kholodilin rental	OECD EPL	CD 'L	Depe CBR labor	Dependent varable: JBR CBF abor credit	$variable: \\ CBR \\ creditor$	?: R tor	Dja1 cred	Djankov creditor	Ab finar	Abiad financial	CI sharel	CBR shareholder
	(1)	(2)	(3)	(4)	(5)	(9)	(7)	(8)	(6)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
$\log(\text{GDP PC})\ 0.014^{***}\ 0.016^{***}0.006^{***}-0.003^{***}-0.013^{***}-0.009^{***}\ 0.134^{***}\ 0.159^{***}0.080^{**}0.048^{***}-0.003^{***}$	0.014***	0.016***(0.0005)	0.006***_	$0.014^{***} 0.016^{***}0.006^{***}-0.003^{***}-0.013^{**}$ (0.0003) (0.0005) (0.001) (0.001) (0.002)	0.013***_ (0.002)	0.009*** (0.002)	0.134*** 0.159***0.080***0.048***_0.003*** (0.008) (0.014) (0.011) (0.006) (0.001)	0.159***(	0.080**0	0.048***_	-0.003*** (0.001)	-0.003 $(0.003)$	0.595***	0.760***	0.760*** 0.145*** 0.126*** (0.025) (0.013) (0.012)	0.126***
war deaths -	$-0.005^{***}-0.007^{**}0.0001 -0.004$ $(0.002) (0.003) (0.002) (0.004)$	$(0.005^{***}-0.007^{**}0.0001 -0.004)$	0.0001 $(0.002)$	-0.004 $(0.004)$	0.341 $(2.482)$	$15.0 -1.832^{**}$ $(114.5) (0.327)$	$-1.832^{***}$ (0.327)	55.4 $(34.0)$	$24.4^{***} 273.2 -0.008$ $(9.468) (178.8) (0.029)$	273.2 (178.8)		$-93.372^{***}$ (35.5)	$^*-9.197^{***}$ (1.237)	* 87.7 (90.6)	4.407 (11.2)	4.407 551.7 (11.2) (340.1)
legalorigin_f -0.006 (0.041)	-0.006 $(0.041)$	-	0.073** $(0.036)$		$1.162^{***}$ $(0.289)$		$6.951^{***}$ $(0.959)$		-0.939 $(0.623)$	I	-0.908*** (0.261)		0.478 $(0.774)$		-0.900 $(0.712)$	
legalorigin_g $0.113^{**}$ (0.057)	$0.113^{**}$ $(0.057)$	-	0.103** $(0.042)$		$0.891^{***}$ (0.318)		$5.938^{***}$ (1.265)		-0.194 $(0.718)$		-0.026 $(0.366)$		-0.169 $(1.045)$		-0.202 $(0.820)$	
legalorigin_s $0.287^{***}$ (0.077)	0.287*** (0.077)	)	0.200***		$1.474^{**}$ $(0.703)$		$8.473^{***}$ (1.677)		$-2.476^{*}$ (1.382)		-0.410 $(0.487)$		6.826*** (1.746)		1.407 $(1.579)$	
$\frac{\text{legalorigin} \text{sc} -0.109}{(0.124)}$	(0.124)		0.018 $(0.072)$		$1.031^{**}$ $(0.507)$		4.919* $(2.685)$				-0.183 $(0.786)$		$-10.696^{***}$ (2.062)	*		
left govt		$0.040^{***}$ $(0.011)$		-0.006 $(0.014)$		$0.070^{***}$ $(0.024)$		$1.183^{***}$ $(0.202)$	<u> </u>	0.045 $(0.048)$		-0.030 $(0.027)$		-0.045 $(0.301)$		$0.213^{**}$ $(0.091)$
Constant	0.039 $(0.033)$		3.290*** <sub>(</sub>	$0.512^{***}$ $(0.031)$	0.128** 0.290*** 0.512*** 1.878*** (0.054) (0.033) (0.031) (0.224)	2.164*** (0.227)	$2.164^{***} 11.471^{***}12.797^{***}3.998^{**}\underline{4},314^{***}2.382^{***}\\ (0.227)  (0.772)  (1.840)  (0.541)  (0.497)  (0.214)$	12.797***	3.998** $4$	(0.497)	2.382*** (0.214)	2.490*** (0.308)	2.895*** (0.677)		.6.566**2.003*** 1.059 (1.002) (0.622) (0.647)	* 1.059 (0.647)
Observations Adjusted $\mathbb{R}^2$ Note:	7,270	1,242	5,886	1,163	508	297	2,804 0.138	497	475	180	2,196	321 0.018	2,102 0.294 *p<	2 422 475 180 4 0.680 0.217 0.387 'p<0.1; **p<0.05; ***p<0.01	475 0.217 <0.05; ***	180 0.387 *p<0.01

Sources: Abiad et al. (2008), Armour et al. (2016), Bradford et al. (2019), Djankov et al. (2007), Kholodilin (2020), OECD.Stat, and own calculations.

GDP per capita seems to be statistically significantly associated with strong competition laws, shareholder protection, and financial liberalization. The impact on labor laws and creditor protection is ambiguous for the considered indicators. In times of war, competition law and financial liberalization seem to be significantly lower. This is probably related to war-time dirigism, when the society and economy are subjected to strict controls in order to mobilize the maximum of resources that would allow to win. The extent of regulation differs substantially across legal origins. These findings are widely consistent with Botero et al. (2004), who show that countries with a common law system, i.e., with English legal origin, tend to have a lower regulation of labor, while left governments are associated with stronger regulation of labor. Botero et al. (2004) claim that employment protection is weaker in richer countries. The results for the OECD employment protection legislation index seem to support this argument. On the other hand, they also show that this is not the case for industrial regulation law, which could explain why GDP per capita positively affects the CBR labor regulation index, which takes industrial action and employee representation into account.

These analyses are more of an exploratory nature and their explanatory power is limited. Many other variables that possibly could affect lawmaking are not taken into account due to the lack of data. Nevertheless, it gives some interesting insights on how different types of regulation are related to each other and what could determine the strength of these laws.

#### 5. Conclusion

When comparing different leximetric studies, the first thing that stands out is the variety of different approaches. These differences can be observed along various dimensions. Obviously, there are the differences in the field of study. Since regulations comprise many aspects of life and society, the impact of all these regulations can be assessed leximetrically. So far, most studies concentrate on finance, specifically creditor and shareholder protection, as well as regulation of labor. Other areas of leximetric research include housing regulation and competition law. However, this is just a small part of the bigger picture as the perspectives for leximetric research seem endless.

Another dimension separating these studies from each other is how they gather their data. Most researchers rely on the actual laws, while others use surveys. There are also studies that take advantage of expert judgments—in most cases, law firms— or use data based on other studies or reports by different institutions. All these different methods share the same problem because they are all subject to a certain level of bias. While the law itself is objective, the way researchers codify it in order to construct variables or indices can differ substantially. Surveys provide objective data, but the construction of questionnaires is subjective. Relying on experts and other studies or reports always reflects the interpretation of these experts. The way researchers process data in order to construct their variables and indices can be rather distinct, although binary variables are most common. Working with these variables differs in most studies concerning the aggregation methods and weights. The possibilities of working with leximetric data are endless and there is no standard to which researchers can agree upon at the moment.

Researchers must be aware of these issues when dealing with leximetrics. It is important that the data sources and construction methods are available to the public and described understandably, so that scholars can learn from each other. In order to use leximetrics to its fullest potential and excel in this field, researchers should come together, compare their findings, and develop standards for the further utilization of this powerful tool.

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# Appendix

Table 1: Overview of leximetric studies

Study and indicator(s)	Field	Countries	Time-	Construction
Study and indicator(s)	rieid	Countries	span	method
La Porta et al. (1997), creditor rights and antidirector rights index	Finance	49	ca.	Codification of laws
La Porta et al. (1998), creditor rights and antidirector rights index	Finance	49	ca.	Codification of laws
Levine (1999), 4 indices for creditor rights	Finance	47	1980- 1989	Codification of laws
Pistor (2000), 6 aggregate indices for shareholder protection	Finance	24	1992- 1998	Codification of laws
Pistor et al. (2000), 6 aggregate indices for shareholder protection	Finance	26	1992- 1998	Codification of laws
Dyck and Zingales (2004), indices from La Porta et al. (1998)	Finance	49	ca. 1998	Codification of laws
Licht et al. (2005), indices from La Porta et al. (1998)	Finance	49	ca. 1998	Codification of laws
Pagano and Volpin (2005), share- holder protection index from La Porta et al. (1998)	Finance	49	ca.	Codification of laws
Djankov et al. (2007), creditor rights index following La Porta et al. (1998)	Finance	129	1978- 2003	Codification of laws
Lele and Siems (2007), CBR shareholder protection index	Finance	5	1970- 2005	Codification of laws

C4	T: -1.1	Carratorian	Time-	Construction
Study and indicator(s)	Field	Countries	span	method
Armour et al. (2009), CBR share-	Finance	20	1995-	Codification of laws
holder protection index	Finance	20	2005	Codification of laws
Siems (2010), CBR creditor and	Finance	25	1995-	Codification of laws
shareholder protection index	rmance	20	2005	Codification of laws
Giofré (2013), indices from La	Finance	49	ca.	Codification of laws
Porta et al. (1998)	rmance	49	1998	Codification of laws
Katelouzou and Siems (2015),			1990-	
CBR shareholder protection in-	Finance	30	2013	Codification of laws
dex			2013	
Bandiera et al. (2000), financial	Financial	8	1970-	Codification of laws
lilberalization index	reform	0	1994	Codification of laws
Laeven (2003), financial lilberal-	Financial	13	1988-	Evaluation from re-
ization index	reform	13	1998	ports
Abiad et al. (2008), financial lil-	Financial	91	1973-	Codification of laws
beralization index	reform	91	2005	Codification of laws
Lazear (1990), severance pay and	Labor	22	1956-	Pay/Months as
months of notice	Labor	22	1984	proxy
Grubb and Wells (1993), indica-				Currey Codifice
tor for strictness of employment	Labor	11	1989	Survey, Codifica-
protection				tion of laws
Nicolatti et al. (1000)	Labor,		late	
Nicoletti et al. (1999), summary	product	01	1980s	Survey, Codifica-
indicator of regulation and em-	market	21	and	tion of laws
ployment protection legislation	regulation		1998	

Study and indicator(s)	Field	Countries	Time- span	Construction method
Forteza and Rama (1999), labor market rigidity indicator	Labor	119	1970- 1999	Number of conventions signed as proxy
Botero et al. (2004), employment laws, social security laws and industrial relations laws index	Labor	85	1997	Codification of laws
Howell (2005), summary indicator of strictness of employment protection laws	Labor	12	2003	Survey
Deakin et al. (2007), CBR labor regulation index	Labor	5	1970- 2006	Codification of laws
Armour et al. (2009), CBR worker, shareholder and creditor protection index	Labor, Fi-	5	1970- 2006	Codification of laws
Deakin et al. (2014), CBR labour regulation index	Labor	6	1970- 2010	Codification of laws
Adams et al. (2015), CBR labour regulation index	Labor	117	1990- 2013	Codification of laws
International Labour Office (2015), CBR labour regulation index	Labor	63	1993- 2013	Codification of laws
Malpezzi and Ball (1993), preliminary overall rent control index	Housing	51	ca.	Codification of laws
Djankov et al. (2002a), Procedural formalism index	Housing	109	2000	Survey

Study and indicator(s)	Field	Countries	Time-	Construction
Andrews et al. (2011), rent con-			span	method
trol and tenant-landlord regula-	Housing	30	2009	Survey
tion indicator				
Cuerpo et al. (2014), rent control				Codification of
and tenant-landlord relationship	Housing	27	2012	laws, Survey
indicator				laws, sarvey
Miletić (2016), state intervention	Housing	$\begin{vmatrix} 1 & 1 & 1 \\ 4 & 1 & 1 \end{vmatrix}$	1918-	Codification of laws
in housing market	110 0001118		1928	
Weber (2017), rental market reg-	Housing	18	1973-	Codification of laws
ulation index	Housing	10	2014	Codification of laws
Kholodilin (2020), rental market	Housing	101	1910-	Codification of laws
regulation index	Housing	101	2020	Codification of laws
Glaeser et al. (2004), several indi-	Legal insti-	varies	varies	varies
cators for institutions	tutions	varies	varies	varies
Zaaruka et al. (2011), property	Legal insti-		1984-	
rights, political freedom and ju-	Legal institutions	1	2008	Codification of laws
dicial independence index	tutions			
Bremus and Kliatskova (2020), le-	Legal insti-	28	1999-	Codification of laws
gal harmonization index	tutions	20	2015	Codification of laws
Freedom House (2020), Freedom	Local insti	varies		
in the World Index	Legal insti- tutions	(currently	1972-	Survey
in the world index	tutions	195)		
Poters and Danes (2011) Puls of	Local insti	varies		
Botero and Ponce (2011), Rule of Law Index	Legal insti-	(currently	2012-	Survey
Law IIIUex	tutions	126)		

Study and indicator(s)	Field	Countries	Time- span	Construction method
Nicholson (2008) Antitrut Law Index	Competition Law	52	2003	Codification of laws
Hylton and Deng (2007) Scope Index	Competition Law	102	2001- 2004	Codification of laws
Buccirossi et al. (2011) Competition Policy Indexes	Competition Law	13	1995- 2005	Codification of laws
Borrell and Jimenez (2008) Four Indicators	Competition Law	47	2004	Codification of laws
Voigt (2009) Four New Indicators	Competition Law	59	2008	Survey
Alemani et al. (2016) Indicators for Competition Law and Policy	Competition Law	49	2013	Survey
Bradford et al. (2019) Competition Law Index	Competition Law	126	1889- 2010	Codification of laws
Djankov et al. (2002b), number of procedures, cost and time	Regulation of entry	85	1999	Survey
Nicoletti and Scarpetta (2003), different indicators for product market regulation	Product market regulation	18	1980- 2000	Own evaluation
Cooter and Ginsburg (2003), number of words	Extent of laws	15	ca. 2003	Codification of laws
Mulligan and Shleifer (2005), KB of laws	Extent of laws	37 US states	ca. 2002	Size of files
Djankov et al. (2008), time, cost and efficiency of enforcement	Debt enforcement	88	2002	Survey

Ctudy and indicator(a)	D: al-l	Countries	Time-	Construction
Study and indicator(s)	Field	Countries	span	method
Djankov et al. (2020), Title and	Property	190 cities	2019	Codification of laws
transfer of title indicators	rights	190 Cities	2019	Codification of laws
Hartlapp (2020), public procure-	Social Ob-	0	2000-	C-1:6+:
ment index	jectives	2	2018	Codification of laws