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WIDER Working Paper 2020/71

**Structural features of the Myanmar economy
through the lens of a 2017 Social Accounting
Matrix**

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Abstract: Based on a recently constructed 2017 Social Accounting Matrix, we examine structural aspects of the Myanmar economy. The exposition ranges from industry, trade, household income, and expenditure to labour market issues. Agriculture remains dominant, accounting for about 50 per cent of employment although its contribution to gross domestic product is about 17 per cent. Services, both public and private, represent 55 per cent of gross domestic product and 33 per cent of employment. Manufacturing plays a minor role, at 17 per cent of gross domestic product and less than ten per cent of employment. More than 60 per cent of household income is earned in rural areas. Simple multiplier calculations show low economic integration. Some surprising results can be explained by lack of data integration and consolidation, pointing to the need for further data gathering and Social Accounting Matrix construction.

Key words: Balance of Payment, income distribution, Labour Force Survey, National Accounts, Social Accounting Matrix, Supply and Use Table

JEL classification: D31, D57, E16, J21

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List of acronyms at the end.

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1 Introduction

The Myanmar economy has grown at a robust rate of around 7.5 per cent over the past decade, according to the World Development Indicators (World Bank n.d.). With recent political reforms, the economy has also opened up more to the rest of the world and financial liberalization is considered. Foreign direct investors do not need a local partner anymore, although requirements remain on use of local labour. Still, after many decades of neglect, infrastructure investment is in dire need of upgrading, and large neighbouring countries in particular are keen to get involved. While Myanmar is considered to be one of the poorest countries in South-East Asia, it also seems that given development elsewhere in the region, this country may experience considerable growth and structural transformation in the decades ahead.

Policy makers have concluded that evidence-based policy-making and analysis is a key element in supporting the country's move through what is expected to be a challenging process of structural transformation and economic development. To this end, data-gathering efforts such as labour force surveys, household poverty surveys, and enterprise surveys have recently been stepped up in frequency and coverage. One further element that has been identified recently is the proposal to attempt the compilation of a current Social Accounting Matrix (SAM) for Myanmar.

A SAM is an economy-wide accounting framework that usually represents the real economy of a single country. Benchmarked on the System of National Accounts, a SAM tries to bring together a range of surveys and administrative data sources at a reasonably (but not too) detailed level while forcing internal consistency. SAMs can be used for economic multipliers and more complex economic policy models that focus on economic structure. Models based on them are popular tools in developing countries, as they allow a 'what if' type of policy analysis to be examined in the context of an economy-wide framework in some detail without requiring time series.

Apart from using a SAM for such modelling endeavours, it can also serve the purpose of a descriptive analysis tool. This can be achieved by extracting, reorganizing, and presenting the data from a SAM in such a way as to highlight structural features of the Myanmar economy at a given point in time.

A 2017 SAM was developed recently by van Seventer et al. (2020). This follows earlier attempts (van Seventer et al. 2019) to introduce the concept of SAM construction and policy use to Myanmar policy makers that included some limited descriptive analysis. In what follows, this analysis will be extended to examine a larger range of economic features.

The SAM that is used for the descriptive analysis that follows is based on a range of data sources, including unpublished Supply and Use Tables, unpublished National Accounts and published highly aggregate sector-level GDP data, Balance of Payment data, Government Finance Statistics, unpublished trade data, World Development Indicators, Labour Force Survey data, and Myanmar Living Conditions Survey data.

A number of steps are involved in constructing the SAM. The first step in developing a Myanmar SAM is to compile national accounts and other official data sources into a consistent Macro SAM framework. This is subsequently expanded with detailed industries and products using details from 2017/18 trade data, GDP for limited industries, and the Supply and Use Tables. At this stage, households and the production factor labour are both presented as a single account. The last step makes use of labour force and household survey information to disaggregate the labour and household accounts.

A SAM represents the real economy of a single country in an economy-wide accounting framework in the form of a square matrix in which each account is represented by a row and column. Each cell of this matrix shows the payment received by the account shown in the row heading from the account shown in the column heading. Since the accounting is based on the principle of double-entry bookkeeping, for each account in the SAM total revenue (row total) equals total expenditure (column total).

A distinction is made in the SAM between the entities that carry out production (“activities”) and those representing markets for goods and non-factor services (“commodities”). Activity accounts are values at basic prices while commodity accounts represent market or purchaser prices, i.e., including product taxes and trade and transport margins. Commodities can be produced by local activities (which are either exported or sold domestically) or imported.

Value added (VA) or GDP is generated by the factors of production. This consists of payments to the production factor capital (gross operating surplus) and income from employment, land, livestock, or fish stock. Some of this income is transferred to households, channelled via an enterprise account. In the case of agriculture-related income, the transfer is direct to households. The latter may also receive some transfers from the government and the rest of the world.

Government consists of a core government outlay account and different tax collection accounts. Transfers to enterprises, households, and the rest of the world reflect those reported in the Government Finance Statistics and Balance of Payment statistics.

A savings-investment account links savings collected by the various institutions—domestically as well as by the rest of the world—to the investment demand of particular types of commodities such as machinery, transport equipment, and construction works.

In what follows we consider some issues around economic structure, such as value added, labour intensity, and value-added multipliers. Section 3 considers trade with the rest of the world and the current account of the Balance of Payment followed by government income and expenditure. In Section 5 household expenditure and income is examined, while Section 6 considers certain labour market issues. Section 7 concludes.

2 Economic structure

In Table 1, we show the contribution to GDP for each of the 43 activities identified in the SAM at factor costs, i.e. excluding activity taxes (which are zero anyway). Note that aggregation has an impact on the picture, hence the high share of wholesale and retail trade. The same applies to the second (public administration) and the third (other manufacturing) entries in the table. Unsurprisingly, those activities feature highly in this ranking.

Table 1: Contribution to GDP at factor costs according to a 2017 SAM for Myanmar

| | Value added (MMK billion) | Value added (share) |
|---|---------------------------|---------------------|
| 1 Wholesale and retail trade | 19,621 | 23.4% |
| 2 Public administration and defence; compulsory social security | 6,308 | 7.5% |
| 3 Other manufacturing | 6,020 | 7.2% |
| 4 Construction | 5,255 | 6.3% |
| 5 Manufacture of food, beverage, and tobacco products | 4,029 | 4.8% |
| 6 Fisheries | 3,237 | 3.9% |
| 7 Other crops | 3,216 | 3.8% |
| 8 Land transport | 2,839 | 3.4% |
| 9 Professional, scientific and technical activities | 2,838 | 3.4% |
| 10 Livestock | 2,678 | 3.2% |
| 11 Paddy | 2,506 | 3.0% |
| 12 Fuel minerals (energy) | 2,344 | 2.8% |
| 13 Restaurants | 2,248 | 2.7% |
| 14 Education | 2,166 | 2.6% |
| 15 Manufacture of wearing apparel and textiles | 1,716 | 2.0% |
| 16 Owner occupied dwellings | 1,556 | 1.9% |
| 17 Domestic services and other services | 1,360 | 1.6% |
| 18 Telecommunications | 1,224 | 1.5% |
| 19 Beans | 1,163 | 1.4% |
| 20 Maintenance and repair of motor vehicles | 1,118 | 1.3% |
| 21 Electricity, gas, and steam | 960 | 1.1% |
| 22 Manufacture of printing and reproduction of recorded media | 958 | 1.1% |
| 23 Banking | 905 | 1.1% |
| 24 Travel agencies | 902 | 1.1% |
| 25 Manufacture of coke and refined petroleum products | 888 | 1.1% |
| 26 Manufacture of non-metallic mineral products | 864 | 1.0% |
| 27 Health | 833 | 1.0% |
| 28 Other mining including support services to mining | 699 | 0.8% |
| 29 Fruits | 605 | 0.7% |
| 30 Water transport | 491 | 0.6% |
| 31 Vegetables | 447 | 0.5% |
| 32 Warehousing and support activities for transportation | 348 | 0.4% |
| 33 Real estate | 344 | 0.4% |
| 34 Other administrative and support services Computer programming, consultancy, and information service activities | 318 | 0.4% |
| 35 activities | 255 | 0.3% |
| 36 Forestry and logging | 148 | 0.2% |
| 37 Water supply, sewerage | 146 | 0.2% |
| 38 Hotels | 120 | 0.1% |
| 39 Insurance and other financial auxiliary services | 71 | 0.1% |
| 40 Publishing, motion pictures, video, TV, and radio | 44 | 0.1% |
| 41 Air transport | 20 | 0.0% |
| 42 Postal and courier | 10 | 0.0% |
| 43 Sale of motor vehicles | 4 | 0.0% |
| Total | 83,818 | 100.0% |
| A Agriculture | 13,999 | 16.7% |
| B Mining | 3,043 | 3.6% |
| C Manufacturing | 14,475 | 17.3% |
| D Utilities | 1,106 | 1.3% |
| E Construction | 5,255 | 6.3% |
| F Private services | 36,635 | 43.7% |
| G Public services | 9,306 | 11.1% |
| Total | 83,818 | 100.0% |

Note: MMK = ISO-code for the Myanmar kyat. Due to rounding, the column total shown does not exactly match the sum of the entries.

Source: van Seventer et al. (2020) and authors' calculations.

Nevertheless, specific activities such as paddy and fisheries also rank in the top ten, as well as land transport and professional and technical services. Agriculture is an important activity in the Myanmar economy, as can be seen in the second section of the table showing shares for seven highly aggregated industries. Here, agriculture is the third highest, almost as important as manufacturing. Both are, however, a long way behind private services. Back in the first section, it is clear that food processing is the most prominent specific industry that does not fall under the residual of other manufacturing. This points to knowledge gaps in understanding manufacturing. While food and beverage manufacturing makes a high contribution to GDP, important components of this industry are hidden. Similarly, and indeed more obvious is the even higher contribution by other manufacturing. Which subsectors of other manufacturing are the main components? Is it furniture making, light machinery, electronics? If Myanmar policy makers consider the growth and diversification of manufacturing an important component of their economic development strategies, more detail is required.

With just over 6%, construction is an important activity. What is not clear is which subsectors of construction are the drivers. Is it infrastructure or non-residential or residential construction activities? Further down the table, surprisingly small contributions are reported for industries such fuel minerals, textiles and clothing, telecommunications, and banking.

GDP or VA represents payments to the factors of production capital and labour. Payments to the latter are taken from the Labour Force Survey and are represented in the SAM as ‘income from employment’. Besides wages and salaries, this also includes what is earned from employment by ‘own-account workers’ and ‘employers’. For the latter this is distinct from what they earn as owners of capital, which also includes ownership of land, livestock, and fish stock.

Tables 2 and 3 investigate what the shares are of labour and capital in GDP for the various activities identified in the Myanmar SAM. We report the ten activities with the highest shares of labour in the top section of Table 2.

Table 2: Payments to labour and labour’s share in GDP for selected industries according to 2017 SAM for Myanmar

| | | Payments to labour to labour MMK billion | Labour share in activity VA |
|----|---|---|--------------------------------|
| 1 | Air transport | 20 | 99.2% |
| 2 | Public administration and defence; compulsory social security | 5,553 | 88.0% |
| 3 | Education | 1,703 | 78.6% |
| 4 | Travel agencies | 670 | 74.3% |
| 5 | Construction | 3,887 | 74.0% |
| 6 | Health | 597 | 71.8% |
| 7 | Publishing, motion pictures, video, TV, and radio | 31 | 70.1% |
| 8 | Paddy | 1,611 | 64.3% |
| 9 | Domestic services and other services | 807 | 59.3% |
| 10 | Beans | 676 | 58.2% |
| 1 | Agriculture | 5,992 | 42.8% |
| 2 | Mining | 426 | 14.0% |
| 3 | Manufacturing | 6,973 | 48.2% |
| 4 | Utilities | 215 | 19.4% |
| 5 | Construction | 3,887 | 74.0% |
| 6 | Private services | 15,522 | 42.4% |
| 7 | Public services | 7,853 | 84.4% |
| 8 | Total | 40,868 | 48.8% |

Source: van Seventer et al. (2020) and authors’ calculations.

Air transport is an anomaly: a manual adjustment was made to eliminate the negative gross operating surplus, otherwise labour's share would have been higher than 100%. The rankings 4–10 appear to be more realistic, with public administration, education, health, and construction prominent as well as some of the crop activities.

In the more aggregate setting of the seven main industries in the bottom section of Table 2, public services and construction are most labour (income) intensive, followed by manufacturing and agriculture. Public services here includes both education and health.

The mirror image of the labour share in value added is presented in Table 3. Apart from owner-occupied dwellings and real estate services, mining, and electricity, some of the highest shares of value added that are appropriated by the production factor capital are in services such as telecommunications and computer-related services.

Table 3: Payments to capital and capital's share in GDP for selected industries according to 2017 SAM for Myanmar

| | | Payments to capital MMK billion | Capital share in activity VA |
|----|---|------------------------------------|------------------------------|
| 1 | Owner-occupied dwellings | 1,556 | 100.0% |
| 2 | Real estate | 324 | 94.1% |
| 3 | Fuel minerals (energy) | 2,097 | 89.5% |
| 4 | Postal and courier | 9 | 89.0% |
| 5 | Telecommunications | 1,044 | 85.3% |
| 6 | Computer programming, consultancy, and information service activities | 216 | 84.8% |
| 7 | Electricity, gas, and steam | 787 | 82.0% |
| 8 | Livestock | 2,078 | 77.6% |
| 9 | Fruits | 456 | 75.3% |
| 10 | Other mining including support services to mining | 520 | 74.4% |
| 1 | Agriculture | 8,007 | 57.2% |
| 2 | Mining | 2,617 | 86.0% |
| 3 | Manufacturing | 7,502 | 51.8% |
| 4 | Utilities | 891 | 80.6% |
| 5 | Construction | 1,368 | 26.0% |
| 6 | Private services | 21,113 | 57.6% |
| 7 | Public services | 1,453 | 15.6% |
| 8 | Total | 42,951 | 51.2% |

Source: van Seventer et al. (2020) and authors' calculations.

At the broad activity level, mining and utilities are highest in terms of capital (income) intensity followed by private services, agriculture, and manufacturing.

While Table 1 considers the direct contribution of each sector to GDP, it ignores the indirect effects that each sector has on other sectors in the economy through their intermediate demands.¹ In Table 4, those indirect effects are taken into account by calculating the value added multipliers as the matrix product of a row vector of the value added–output ratios and the Leontief inverse of the supply-use part of the SAM. The numbers should be interpreted as the impact on GDP as a result of a MMK1 unit (or billion) increase in final demand for products produced by the relevant

¹ We ignore the household income–expenditure loop as a result of income earned from labour and capital.

activities.² The first observation to make here is that for a middle-income country, value added multipliers are usually higher than 1, typically in the region of 1.2–1.3. Table 4 shows that this is not the case for Myanmar. This suggests relatively low integration among the sectors in the Myanmar economy. A number of sectors in the table can also be ignored either owing to their low share in GDP or to anomalies in the underlying data. In particular, this refers to postal and courier services, travel agencies, sales of motor vehicles, and owner-occupied dwellings.

Table 4: Value added multipliers for selected industries based on the supply-use component of a 2017 SAM for Myanmar

| | | Value added multiplier |
|----|---|------------------------|
| 1 | Postal and courier | 0.9968 |
| 2 | Insurance and other financial auxiliary services | 0.9882 |
| 3 | Beans | 0.9851 |
| 4 | Travel agencies | 0.9837 |
| 5 | Vegetables | 0.9823 |
| 6 | Water supply, sewerage | 0.9725 |
| 7 | Sale of motor vehicles | 0.9694 |
| 8 | Owner occupied dwellings | 0.9671 |
| 9 | Computer programming, consultancy, and information service activities | 0.9647 |
| 10 | Other crops | 0.9623 |
| 34 | Manufacture of printing and reproduction of recorded media | 0.8534 |
| 35 | Manufacture of non-metallic mineral products | 0.8442 |
| 36 | Land transport | 0.8434 |
| 37 | Manufacture of food, beverage, and tobacco products | 0.8204 |
| 38 | Air transport | 0.7940 |
| 39 | Manufacture of coke and refined petroleum products | 0.7900 |
| 40 | Water transport | 0.7749 |
| 41 | Construction | 0.7551 |
| 42 | Manufacture of wearing apparel and textiles | 0.7535 |
| 43 | Other manufacturing | 0.6372 |

Source: van Seventer et al. (2020) and authors' calculations.

However, the presence of beans, other crops, and vegetables is more in line with intuition. Intermediate inputs for crop production are likely to be more locally sourced, directly and indirectly. Most of the manufacturing industries are found towards the bottom end of the multiplier ranking, as well as water transport, air transport, education, and public administration. The latter two could be targeted by a policy of local procurement to improve their upstream connection through purchase policies. However, such policies would probably not be able to impact the upstream supply beyond the first round of local purchases. A surprise is the relatively low value-added multiplier for construction. Further investigation shows that more than 90 per cent of construction's intermediate inputs are from other manufacturing (fixings and other metal products) and non-metallic minerals. The former constitutes almost 65 per cent of intermediates, but only about 50 per cent thereof is locally supplied and a large share is imported. A high level of imports dilutes the multipliers as intermediate demand leaks out of the economy. A similar picture emerges for non-metallic minerals. Through targeted industry policy and awarding of public sector works, it may be possible to improve the upstream linkages of the construction sector.

² This is a variation of the standard Supply and Use Table multiplier concept which starts with a one-unit increase in final demand for a particular good that can, in principle, be produced by more than one activity.

3 Trade and Balance of Payment

Next, we turn our attention from activities to commodities. Table 5, shows details of commodity imports. Other manufacturing products account for more than half of total imports, followed by refined petroleum and food products.

Table 5: Share in total imports and imports as a share of total supply

| % of total imports | | Values | |
|--------------------------|---|--------|--------|
| 1 | Other manufacturing | 51.1% | 12,941 |
| 2 | Manufacture of coke and refined petroleum products | 11.9% | 3,000 |
| 3 | Manufacture of food, beverage, and tobacco products | 10.4% | 2,623 |
| 4 | Land transport | 8.4% | 2,139 |
| 5 | Manufacture of wearing apparel and textiles | 7.4% | 1,868 |
| 6 | Telecommunications | 5.9% | 1,501 |
| 7 | Manufacture of non-metallic mineral products | 1.8% | 446 |
| 8 | Travel agencies | 0.6% | 143 |
| 9 | Other crops | 0.5% | 118 |
| 10 | Domestic services and other services | 0.4% | 113 |
| Import % of total supply | | Values | |
| 1 | Telecommunications | 42.6% | 1,501 |
| 2 | Manufacture of coke and refined petroleum products | 35.9% | 3,000 |
| 3 | Other manufacturing | 31.1% | 12,941 |
| 4 | Land transport | 29.1% | 2,139 |
| 5 | Postal and courier | 26.5% | 4 |
| 6 | Manufacture of wearing apparel and textiles | 20.9% | 1,868 |
| 7 | Travel agencies | 12.1% | 143 |
| 8 | Manufacture of non-metallic mineral products | 11.0% | 446 |
| 9 | Manufacture of food, beverage, and tobacco products | 6.8% | 2,623 |
| 10 | Banking | 6.8% | 80 |

Source: van Seventer et al. (2019) and authors' calculations.

Some services, such as land transport, telecommunications, and domestic and other services, are also in the top ten of the first section of Table 5, together with textiles and clothing and some non-metallic minerals. In the second section of the table it can be seen that imports also constitute a large share of total marketed supply of these product groups. Thus, 35.9 per cent of coke and refined petroleum products supplied to the Myanmar market are imported. Note that the rest is not necessarily produced locally, since it also includes indirect taxes and trade and transport margins, as marketed supply of commodities is measured at purchaser prices.

In Table 6, data are presented for exports in the same format as in Table 5 for imports. The first section of the table shows the top ten shares in total exports and the second section shows the export–output ratio. Interestingly, fuel minerals account for the highest share of exports, while refined petroleum products account for one of the highest import shares and import penetration ratios (see Table 5). A similar picture emerges for other manufacturing products, and to a lesser degree for telecommunications, wearing apparel and textiles, and food, beverage, and tobacco products. This could be the result of high data aggregation in the underlying data of the SAM, where many different types of commodities and services are lumped together and the presence of ‘intra-industry’ trade is more likely. However, one could also argue that it suggests that there may be opportunities for local value addition. Note also that tourism-related services such as restaurants, hotels, and travel agencies display a high export share in their total output. With the gradual opening up of the country to foreign visitors, these industries are likely to gain more prominence in total exports.

Table 6: Share in total exports and exports as a share of total demand

| % of total exports | | Values | |
|--------------------------|---|--------|-------|
| 1 | Fuel minerals (energy) | 20.3% | 3,674 |
| 2 | Other manufacturing | 14.9% | 2,698 |
| 3 | Manufacture of wearing apparel and textiles | 14.7% | 2,654 |
| 4 | Telecommunications | 8.9% | 1,607 |
| 5 | Other crops | 8.1% | 1,466 |
| 6 | Restaurants | 6.4% | 1,161 |
| 7 | Paddy | 6.3% | 1,141 |
| 8 | Manufacture of food, beverage, and tobacco products | 5.3% | 949 |
| 9 | Other mining including support services to mining | 4.4% | 792 |
| 10 | Travel agencies | 3.9% | 707 |
| Export % of total demand | | Values | |
| 1 | Fuel minerals (energy) | 75.5% | 3,674 |
| 2 | Travel agencies | 59.6% | 707 |
| 3 | Computer programming, consultancy, and information service activities | 59.3% | 200 |
| 4 | Telecommunications | 45.6% | 1,607 |
| 5 | Hotels | 39.0% | 145 |
| 6 | Other mining including support services to mining | 36.8% | 792 |
| 7 | Manufacture of wearing apparel and textiles | 29.7% | 2,654 |
| 8 | Restaurants | 24.6% | 1,161 |
| 9 | Other crops | 20.9% | 1,466 |
| 10 | Paddy | 16.6% | 1,141 |

Source: van Seventer et al. (2019) and authors' calculations.

Trade in goods and services can also be considered in the context of the overall Balance of Payment embedded in the SAM. Table 7 reports data from the SAM and, for purposes of comparison, also from the Central Bank of Myanmar (CBM 2019).

Table 7: Current account of the Balance of Payment aggregates according to the 2017 SAM and the Myanmar Central Bank (billion MMK)

| | SAM receipts | SAM payments | CBM receipts | CBM payments |
|--|--------------|--------------|--------------|--------------|
| 1 Merchandise | 13,997 | 21,448 | 14,433 | 20,884 |
| 2 Services | 4,061 | 3,868 | 5,611 | 4,280 |
| 3 Capital primary income/expenditure | 512 | 4,451 | 1,716 | 4,451 |
| 4 Labour primary income/expenditure | 1,205 | | | |
| 5 Enterprises secondary income/expenditure | 1,423 | 9 | | |
| 6 Household secondary income/expenditure | 2,135 | 79 | 3,778 | 342 |
| 7 Government secondary income/expenditure | 220 | 254 | | |
| 8 Total | 23,552 | 30,109 | 25,538 | 29,957 |
| 9 Current account deficit/Surplus on BoP | -6,557 | | -4,419 | |

Source: van Seventer et al. (2019), CBM (2019), and authors' calculations.

The difference between the SAM values on the left-hand side of Table 7 and the CBM values on the right-hand side relate to trade in goods and services. Trade in goods and services data are calculated by different methods. The SAM data are based on the National Accounts. As the custodian of the National Accounts, the Planning Department of MoPFI uses data from CSO and Ministry of Commerce (MoC) without considering the rest of the BoP, as opposed to the CBM. The latter has used CSO trade data by considering other aspects of the BoP. However, from row 3 down, primary and secondary incomes and outflows are both based on CBM data. The SAM breaks these flows down into institutional detail based on Government Finance Statistics (GFS) data and informed judgement.

4 Government income and expenditure

The current account of the government is shown in Table 8. All entries except for expenditure on goods and services are taken from the GFS (MoPFI 2019a). For SAM purposes, current expenditure on goods and services is benchmarked on the National Accounts (MoPFI 2019b) and amounts to MMK16,047 billion. This is represented as the sum of the first eight entries of the first column of Table 8. The breakdown into commodities is based on the SAM. However, the GFS reports MMK10,213 billion. As a result, the current account surplus reported in the GFS is a deficit of MMK2,635 billion in the SAM.

Table 8: Current account of the government according to the 2017 SAM (billion MMK)

| Outlays | | 1 | 2 | Receipts | | 3 | 4 |
|---------|--|--------|-------|-----------------------------------|--|--------|-------|
| 1 | Public administration and defence | 11,485 | 63.7% | Property income and sales | | 8,986 | 58.4% |
| 2 | Education | 3,286 | 18.2% | Social payments by households | | 89 | 0.6% |
| 3 | Health | 936 | 5.2% | Sales tax on domestic goods | | 3,658 | 23.8% |
| 4 | Banking | 316 | 1.8% | Import duties on imported goods | | 524 | 3.4% |
| 5 | Insurance and other financial auxiliary services | 19 | 0.1% | Income tax by enterprises | | 1,392 | 9.0% |
| 6 | Maintenance and repair of motor vehicles | 4 | 0.0% | Income tax by households | | 526 | 3.4% |
| 7 | Telecommunications | 1 | 0.0% | Income from the rest of the world | | 220 | 1.4% |
| 8 | Other | 0 | 0.0% | | | | |
| 9 | Transfers to enterprises (interest payments) | 996 | 5.5% | | | | |
| 10 | Social benefits | 732 | 4.1% | | | | |
| 11 | Transfers to the rest of the world | 254 | 1.4% | | | | |
| 12 | Total | 18,030 | 100% | Total | | 15,394 | 100% |
| 13 | Surplus/deficit | -2,635 | | | | | |

Note: Due to rounding, some column totals do not exactly match the sum of the entries.

Source: van Seventer et al. (2019) and authors' calculations.

On the expenditure side, most of it is accounted for by purchases of goods and services (including wages and salaries). Social benefit expenditures represent only 4 per cent of expenditure, less than the interest payments.

On the revenue side, about 60 per cent is from property income and sales. Sales tax makes up about 24 per cent while direct taxes on households are very low at roughly 3.5 per cent. Corporate tax contributes less than ten per cent to government revenue. These low contributions suggest that there is some room to consider redistributive fiscal policy.

5 Household income and expenditure

This section presents household expenditure patterns. In Table 9, we show patterns for all households, rural households, and urban households in the respective sections. Expenditure on food and beverages constitutes the highest share for the whole population. The share is higher for rural than for urban households. In urban areas, owner-occupied dwellings—which usually refers to imputed own accommodation rents—is the second highest, while, as expected, it does not feature in the top ten of rural households, and nor for that matter do expenditure on banking or health services. However, the opposite is the case for a number of agricultural products, such as paddy, livestock, and other crops.

Wearing and apparel features high in both rural and urban areas. In urban areas, refined petroleum products, electricity, and some services constitute important expenditures, which doesn't appear to be the case in rural areas.

Table 9: Household expenditure shares

| % of expenditure by all households | | |
|--------------------------------------|--|-------|
| 1 | Manufacture of food, beverage, and tobacco products | 40.1% |
| 2 | Other manufacturing | 7.8% |
| 3 | Manufacture of wearing apparel and textiles | 6.6% |
| 4 | Livestock | 5.9% |
| 5 | Manufacture of coke and refined petroleum products | 5.6% |
| 6 | Owner-occupied dwellings | 4.0% |
| 7 | Paddy | 3.6% |
| 8 | Manufacture of printing and reproduction of recorded media | 2.9% |
| 9 | Domestic services and other services | 2.9% |
| 10 | Fisheries | 2.6% |
| % of expenditure by rural households | | |
| 1 | Manufacture of food, beverage, and tobacco products | 46.2% |
| 2 | Other manufacturing | 7.7% |
| 3 | Manufacture of wearing apparel and textiles | 7.0% |
| 4 | Livestock | 6.5% |
| 5 | Manufacture of coke and refined petroleum products | 5.5% |
| 6 | Paddy | 4.4% |
| 7 | Fisheries | 2.7% |
| 8 | Manufacture of printing and reproduction of recorded media | 2.5% |
| 9 | Domestic services and other services | 2.5% |
| 10 | Other crops | 2.2% |
| % of expenditure by urban households | | |
| 1 | Manufacture of food, beverage, and tobacco products | 32.8% |
| 2 | Owner-occupied dwellings | 8.3% |
| 3 | Other manufacturing | 7.8% |
| 4 | Manufacture of wearing apparel and textiles | 6.1% |
| 5 | Manufacture of coke and refined petroleum products | 5.8% |
| 6 | Livestock | 5.2% |
| 7 | Manufacture of printing and reproduction of recorded media | 3.4% |
| 8 | Domestic services and other services | 3.4% |
| 9 | Electricity, gas, and steam | 3.3% |
| 10 | Paddy | 2.7% |

Source: van Seventer et al. (2019) and authors' calculations.

Income distribution is an important contributor to social cohesion in an economy. Next, some aspects of the distribution of income are discussed. The sources of income for households are presented in Table 10. Across the top of the table, low and high income are aggregated for a combination of rural/urban and farm/non-farm households. Low-income accounts for the first four quintiles in the SAM, and the fifth quintile represents high income. The data originate from the Myanmar Living Conditions Survey (MLCS; CSO, 2019). Sources of income are presented as row headings. Low-skilled labour accounts for all labour except workers with tertiary education (diplomas and degrees) as the highest level attained. Income from the production factor capital stock makes a distinction between capital embedded in land, livestock, and fish stock, and standard capital stock. Land, livestock, and fish stock are associated with crop production, livestock, and fisheries respectively, and the relevant income is distributed only to farm households. Part of standard capital stock is for agricultural capital stock and this is also distributed directly to farm households. The other part represents capital in non-agriculture and forestry and is not distributed to farm households. Income from non-agricultural capital stock is transferred to enterprises which in turn pay corporate tax, retain earnings for savings, and distribute to the rest of the world and to non-farm households. Note that transfers of all non-employment-related household income from production—directly for land, livestock, and fish stock and indirectly via enterprises—is based on a single distribution from the MLCS

Table 10: Distribution of sources of income for selected types of household (HH)

| Income sources | Rural farm low-income HH | Rural farm high-income HH | Rural non-farm low-income HH | Rural non-farm high-income HH | Urban farm low-income HH | Urban farm high-income HH | Urban non-farm low-income HH | Urban non-farm high-income HH | Average |
|---------------------------|--------------------------|---------------------------|------------------------------|-------------------------------|--------------------------|---------------------------|------------------------------|-------------------------------|---------|
| | 1 Low education | 57.5% | 48.7% | 65.5% | 54.3% | 40.8% | 30.1% | 35.2% | |
| 2 High education | 8.4% | 9.4% | 5.8% | 18.7% | 18.7% | 26.3% | 19.2% | 32.4% | 15.9% |
| 3 Land | 11.4% | 15.0% | | | 15.3% | 16.4% | | | 4.7% |
| 4 Livestock | 5.7% | 7.4% | | | 7.6% | 8.1% | | | 2.3% |
| 5 Fish stock | 4.8% | 6.3% | | | 6.5% | 6.9% | | | 2.0% |
| 6 Capital | 5.0% | 6.5% | | | 6.7% | 7.1% | | | 2.1% |
| 7 Enterprises | | | 24.9% | 25.0% | | | 43.8% | 58.8% | 25.8% |
| 8 Govt transfers | 1.0% | 4.5% | 0.6% | 0.6% | 1.2% | 0.9% | 0.4% | 0.2% | 1.0% |
| 9 Rest of world transfers | 6.2% | 2.2% | 3.1% | 1.4% | 3.2% | 4.2% | 1.5% | 1.3% | 3.0% |
| 10 Total | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |

Source: van Seventer et al. (2019) and authors' calculations.

As expected, low-income households derive more income from employment with a low level of education than do high-income households. This applies to all low-income households in both urban and rural areas and whether or not they are primarily engaged in farming. Conversely, the high-income households draw more of their income from employment with a high level of education. Income from land, livestock, fish stock, and agriculture-related capital stock is important to rural farm households as well as to urban farm households. High-income non-farm urban households derive almost 60 per cent of their income from capital (via enterprises). For low-income non-farm urban households this is also significant, at about 44 per cent. Rural non-farm households derive a much lower share of income from this source, while their share of income from employment (for all types of education) is much higher.

Government transfers are most important to high-income rural households. The same appears to be the case for low-income rural households regarding transfers from the rest of the world.

Across all households, the share of income derived from capital³ is just under 40 per cent. Using a more expanded version of income from employment in this SAM than in its predecessor (van Seventer et al. 2019), labour accounts for about 60 per cent, with the rest being transfers from government and the rest of the world.

Another way of looking at income distribution is to consider how each source of income is distributed to the various household types identified. This configuration is presented in Table 11. In the first row, it can be seen that income generated from low-education employment mainly benefits rural (farm and non-farm) low-income households, followed by urban non-farm low-income households. Urban farm-based households don't seem to count for much. As expected, high-education employment mainly benefits the income of urban non-farm households. Land, livestock, fish stock, and agriculture-related capital stock benefit rural low-income farm households more than high-income households. Recall that low-income rural non-farm households, while accounting for more than 55 per cent of this income, represent 80 per cent of households. Put differently, the top 20 per cent accounts for more than a third of these sources of income. The distributions are the same, since there is only a single non-employment income distribution pattern that could be extracted from the MLCS.

³ The sum of income from land, livestock, fish stock, and capital stock.

Table 11: Distribution of sources of income across types of household

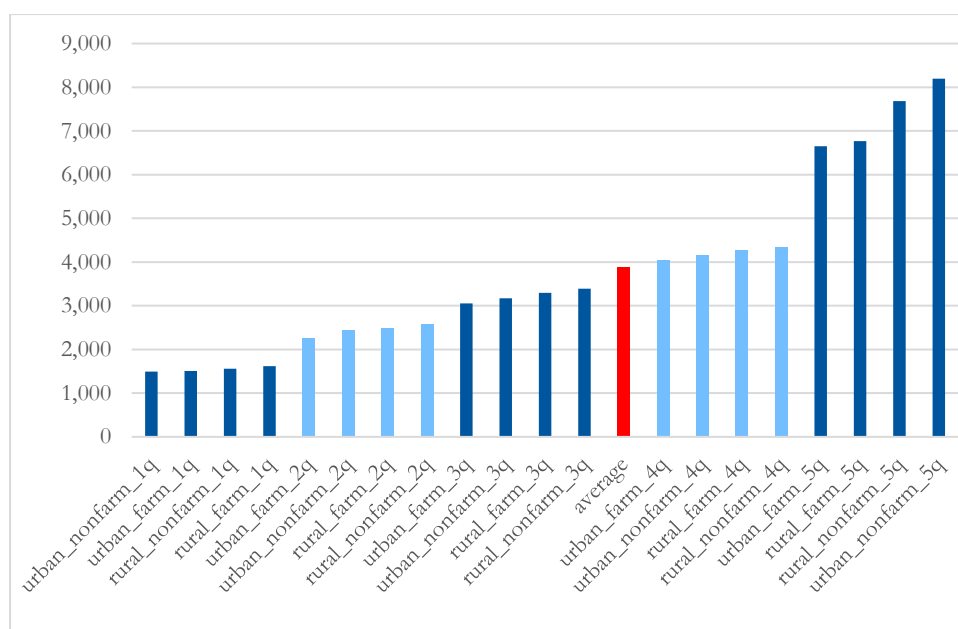
| Income sources | Rural farm low-income | Rural farm high-low-income | Rural non-farm low-income | Rural non-farm high-income | Urban farm low-income | Urban farm high-income | Urban non-farm low-income | Urban non-farm high-income | Total |
|---------------------------|-----------------------|----------------------------|---------------------------|----------------------------|-----------------------|------------------------|---------------------------|----------------------------|--------|
| | HH income | HH | HH income | HH | HH | HH | HH | HH | |
| 1 Low education | 31.0% | 12.1% | 30.6% | 9.0% | 1.1% | 1.1% | 11.4% | 3.7% | 100.0% |
| 2 High education | 12.3% | 6.3% | 7.3% | 8.4% | 1.4% | 2.7% | 16.8% | 44.8% | 100.0% |
| 3 Land | 56.4% | 34.2% | | | 3.7% | 5.7% | | | 100.0% |
| 4 Livestock | 56.4% | 34.2% | | | 3.7% | 5.7% | | | 100.0% |
| 5 Fish stock | 56.4% | 34.2% | | | 3.7% | 5.7% | | | 100.0% |
| 6 Capital | 56.4% | 34.2% | | | 3.7% | 5.7% | | | 100.0% |
| 7 Enterprises | | | 19.4% | 6.9% | | | 23.7% | 50.0% | 100.0% |
| 8 Govt transfers | 22.0% | 47.3% | 12.5% | 4.5% | 1.4% | 1.5% | 5.6% | 5.3% | 100.0% |
| 9 Rest of world transfers | 48.5% | 7.7% | 21.0% | 3.3% | 1.2% | 2.3% | 6.8% | 9.2% | 100.0% |
| 10 average | 23.3% | 10.7% | 20.1% | 7.1% | 1.2% | 1.6% | 14.0% | 22.0% | 100.0% |

Source: van Seventer et al. (2019) and authors' calculations.

As mentioned above, the income from standard capital stock—income that is transferred via enterprises (row 7)—benefits urban non-farm households more than rural non-farm households. Given that rural non-farm households represent over 33 per cent of the households and urban non-farm households 27 per cent, there is a significant urban bias in this component of the income distribution. Interestingly, transfers from government and the rest of the world appear to benefit rural households most.⁴

Expenditure per household for all types of household is shown in Figure 1. It can be seen that the highest-income quintiles spend about five times more than the lowest-income quintiles.

Figure 1: Expenditure per household, '000 MMK



Source: van Seventer et al. (2019) and authors' calculations.

⁴ This is confirmed by the raw data from the MLCS.

Besides expenditure on goods and services, there are other outlays by households (see Table 12). These other outlays recorded in the SAM are payments for direct tax, savings, social contributions, and transfers to the rest of the world. The last two are of minor importance. Not all variables are available from the MLCS. To avoid data overload, the farm/non-farm distinction has been ignored in Table 12.

The key observation in Table 12 is that the outlay patterns across households are very similar, in particular across the first four quintiles. The fifth quintile deviates somewhat in that household expenditure in this quintile represents about 65 per cent of income while savings are about 33 per cent. The expenditure share is about 70 per cent for the lowest quintiles, while the share of savings is about 28 per cent. For low-income households, this would seem to be very high and at odds with observations made by Schmitt-Degenhardt (2013: 4, 39) about the high level of indebtedness of low-income households. The author suggests that it would be better for low-income households to save more. However, the high savings in the SAM can be better explained by a number of features in the underlying data.⁵ In addition, the high deposit interest rates currently prevalent in Myanmar may have encouraged households to save at higher rates than one would expect in a low-income economy.

The other key observation is that taxes collected from households appear to be very low. The total value of tax collection is taken from GFS data. In columns 9–10 it can be seen that high-income households are making the highest contribution to direct taxes as well as to savings.

⁵ In van Seventer et al. (2020: 13) it was explained that the government expenditure in the National Accounts is much higher than in the GFS. As a result, the current account surplus of the government reported in the GFS is reported as a large deficit in the SAM. Given the National Accounts' reporting of gross domestic investment, a deficit on the current account of the Balance of Payment, and an assumed savings rate by enterprises of 14%, the residual of the savings–investment balance is taken up by households. This can be explained by the following equations:

$$I = S$$

$$I = S_{ent} + S_{gov} + S_{row} + S_{hh}$$

$$S_{hh} = I - (S_{ent} + S_{gov} + S_{row})$$

Thus, households savings have to make up for the unusually high negative government savings. The distribution across households of savings is proxied on their share in expenditure, since there is no reporting of savings in the MLCS.

Table 12: Household outlays, shares

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
|----------|----------------------------|-----------------|------------|---------|------|--------|----------------------------|-----------------|------------|---------|--------|--------|
| | Transfers to rest of world | | | | | | Transfers to rest of world | | | | | |
| | Goods and services | Social payments | Direct tax | Savings | | Total | Goods and services | Social payments | Direct tax | Savings | | Total |
| rural_1q | 70.7% | 0.1% | 0.9% | 28.4% | 0.0% | 100.0% | 6.7% | 5.6% | 7.8% | 5.9% | 0.0% | 6.5% |
| rural_2q | 70.0% | 0.1% | 0.7% | 29.1% | 0.0% | 100.0% | 10.2% | 6.7% | 9.9% | 9.2% | 4.3% | 9.9% |
| rural_3q | 69.7% | 0.1% | 0.6% | 29.7% | 0.0% | 100.0% | 12.4% | 6.3% | 10.4% | 11.6% | 0.0% | 12.1% |
| rural_4q | 68.5% | 0.1% | 0.5% | 30.8% | 0.0% | 100.0% | 15.1% | 10.6% | 11.0% | 14.8% | 2.4% | 14.9% |
| rural_5q | 65.5% | 0.3% | 0.6% | 33.5% | 0.0% | 100.0% | 17.3% | 44.4% | 15.2% | 19.3% | 8.0% | 17.9% |
| rural | 68.3% | 0.1% | 0.7% | 30.8% | 0.0% | 100.0% | 61.6% | 73.6% | 54.1% | 60.7% | 14.7% | 61.3% |
| urban_1q | 69.8% | 0.1% | 1.1% | 29.0% | 0.0% | 100.0% | 1.3% | 1.1% | 1.8% | 1.2% | 0.0% | 1.3% |
| urban_2q | 70.0% | 0.1% | 1.0% | 28.9% | 0.0% | 100.0% | 2.7% | 1.3% | 3.6% | 2.4% | 0.0% | 2.6% |
| urban_3q | 69.5% | 0.1% | 0.9% | 29.5% | 0.0% | 100.0% | 4.5% | 3.5% | 5.5% | 4.2% | 0.0% | 4.4% |
| urban_4q | 68.7% | 0.1% | 0.9% | 30.3% | 0.0% | 100.0% | 6.9% | 4.9% | 7.9% | 6.7% | 0.0% | 6.8% |
| urban_5q | 66.0% | 0.1% | 0.8% | 32.7% | 0.4% | 100.0% | 23.0% | 15.5% | 27.0% | 24.8% | 85.3% | 23.6% |
| urban | 67.3% | 0.1% | 0.9% | 31.5% | 0.2% | 100.0% | 38.4% | 26.4% | 45.9% | 39.3% | 85.3% | 38.7% |
| all_1q | 70.5% | 0.1% | 0.9% | 28.5% | 0.0% | 100.0% | 8.0% | 6.7% | 9.6% | 7.1% | 0.0% | 7.7% |
| all_2q | 70.0% | 0.1% | 0.8% | 29.0% | 0.0% | 100.0% | 12.9% | 8.0% | 13.5% | 11.6% | 4.3% | 12.5% |
| all_3q | 69.6% | 0.1% | 0.7% | 29.6% | 0.0% | 100.0% | 17.0% | 9.9% | 15.9% | 15.8% | 0.0% | 16.5% |
| all_4q | 68.6% | 0.1% | 0.6% | 30.7% | 0.0% | 100.0% | 22.0% | 15.5% | 18.9% | 21.5% | 2.4% | 21.8% |
| all_5q | 65.8% | 0.2% | 0.8% | 33.0% | 0.2% | 100.0% | 40.2% | 60.0% | 42.2% | 44.1% | 93.3% | 41.5% |
| total | 67.9% | 0.1% | 0.7% | 31.1% | 0.1% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |

Source: van Seventer et al. (2019) and authors' calculations.

6 Labour market issues

Policy makers are keen to understand demand for skills and occupations in order to develop education policies. While it is not possible in the SAM context to delve into much detail, the analysis that follows does serve as a benchmark for possible general equilibrium analysis based on the SAM data. In the next couple of tables and figures, labour market features are explored. Data are extracted from the Department of Labour's 2017 Labour Force Survey (DoL 2019). Employment data are, strictly speaking, not part of the SAM, but models based on SAMs often use direct estimates of employment rather than a proxy that is created from SAM earnings data. Moreover, policy makers have (as they should) a keen interest in the employment-generating impact of particular policy interventions.

Table 13: Share of employment of the top ten SAM activities, by educational attainment

| | Share no education | | Share secondary education |
|---|-----------------------|---|---------------------------------|
| 1 Paddy | 23.5% | 1 Paddy | 20.3% |
| 2 Wholesale and retail trade | 13.6% | 2 Wholesale and retail trade | 17.9% |
| 3 Other crops | 12.8% | 3 Other crops | 10.6% |
| 4 Domestic services and other services | 6.7% | 4 Construction | 6.0% |
| 5 Beans | 6.6% | 5 Manufacture of wearing apparel and textiles | 5.9% |
| 6 Construction | 5.6% | 6 Beans | 5.5% |
| 7 Fruits | 4.5% | 7 Land transport | 5.4% |
| 8 Vegetables | 4.2% | 8 Other manufacturing | 4.2% |
| 9 Fisheries | 4.0% | 9 Domestic services and other services | 3.9% |
| 10 Other manufacturing | 2.7% | 10 Vegetables | 3.1% |
| Other | 15.9% | Other | 17.1% |
| Total | 100.0% | Total | 100.0% |
| | Primary education | | Tertiary education |
| 1 Paddy | 24.0% | 1 Education | 27.6% |
| 2 Other crops | 14.1% | 2 Wholesale and retail trade | 19.1% |
| 3 Wholesale and retail trade | 13.3% | 3 Other manufacturing | 5.3% |
| 4 Beans | 7.3% | 4 Manufacture of wearing apparel and textiles | 4.3% |
| 5 Construction | 5.6% | 5 Public administration and defence; compulsory social security | 4.3% |
| 6 Domestic services and other services | 4.8% | 6 Paddy | 4.2% |
| 7 Manufacture of wearing apparel and textiles | 4.1% | 7 Construction | 3.9% |
| 8 Fruits | 3.9% | 8 Land transport | 3.6% |
| 9 Vegetables | 3.5% | 9 Health | 3.6% |
| 10 Land transport | 3.2% | 10 Other administrative and support services | 3.5% |
| Other | 16.3% | Other | 20.6% |
| Total | 100.0% | Total | 100.0% |

Note: According to the LFS, about a quarter of total employment is considered to be 'helping without pay in a household/family business'.

Source: DoL (2019) and authors' calculations.

The employment shares of the top ten sectors by education group are reported in Table 13. Workers with no education and primary education only are mainly employed in agriculture, construction, and low-skill services. Primary-educated labour is also in demand in the textile and clothing sectors. These activities also appear to employ secondary-educated labour, although one

would expect workers of this group to be more employed in higher-value activities, as those with tertiary education are. Paddy activity in particular appears to absorb a very high share of secondary-educated labour. A casual glance at the table, i.e., without statistical rigour, suggests that there is a clear distinction between how tertiary-educated and non-tertiary-educated labour are utilized among the production activities of the Myanmar economy. Secondary-educated labour does not seem to find employment in higher-value industries, perhaps as a result of lack of on-the-job training. This is confirmed by a consolidation of employment figures by education and broad industry in Table 14.

Table 14: Employment by educational attainment for seven broad activities ('000)

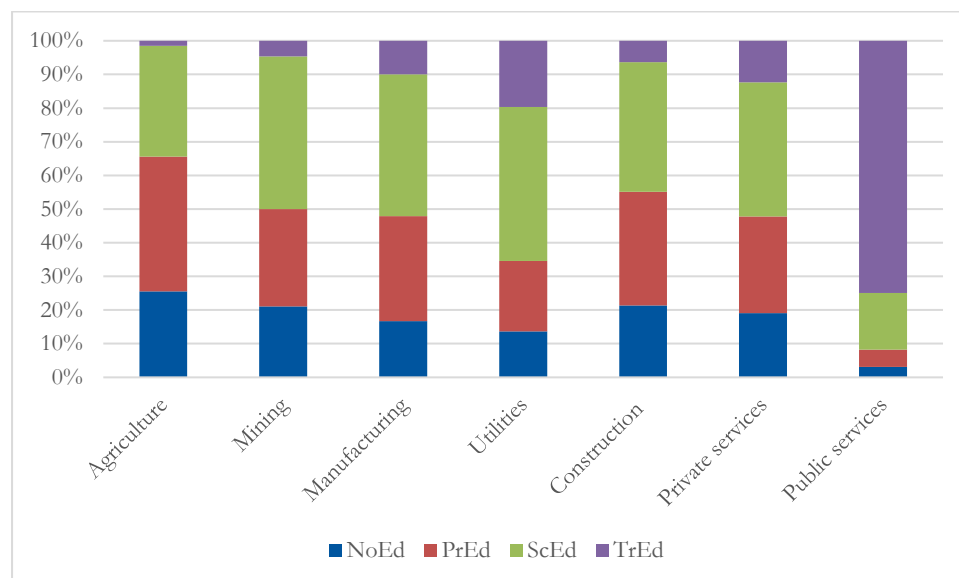
| | No education NoEd | Primary education PrEd | Secondary education ScEd | Tertiary education TrEd | All education Total |
|------------------|----------------------|---------------------------|-----------------------------|----------------------------|------------------------|
| Agriculture | 2,732 | 4,280 | 3,519 | 157 | 10,688 |
| Mining | 57 | 78 | 123 | 13 | 270 |
| Manufacturing | 396 | 739 | 1,001 | 236 | 2,372 |
| Utilities | 7 | 11 | 24 | 10 | 52 |
| Construction | 261 | 414 | 472 | 77 | 1,224 |
| Private services | 1,217 | 1,826 | 2,543 | 783 | 6,369 |
| Public services | 29 | 48 | 158 | 701 | 936 |
| Total | 4,699 | 7,398 | 7,839 | 1,977 | 21,912 |

Note: Due to rounding, some column totals do not exactly match the sum of the entries.

Source: DoL (2019) and authors' calculations.

It can be seen that services are the only activities that make use of tertiary-educated labour in a significant way, with manufacturing following but at a great distance. Surprisingly, agriculture is the next highest employer of tertiary-educated labour but only in absolute terms. This picture is also obvious from Figure 2. Public sector services (mainly public administration, health, and education) rely most on tertiary-educated labour, followed by utilities. But manufacturing and private services' share of tertiary-educated labour is very low.

Figure 2: Employment shares by education and broad activities



Source: DoL (2019) and authors' calculations.

Employment data in the LFS is also available by occupation. In Table 15, occupations are aggregated into the following six broad categories: managers, professionals, technical and

associated, clerical and services, agriculture⁶/trades/machine operators, and elementary. The latter two broad occupation groups could conceivably be considered low-skilled, and they constitute most of the employment in agriculture and construction as well as manufacturing. In particular, manufacturing makes very little use of skilled (managers and professionals) and semi-skilled (technicians, clerical and services) labour, perhaps suggesting low scale and low technology in this sector.

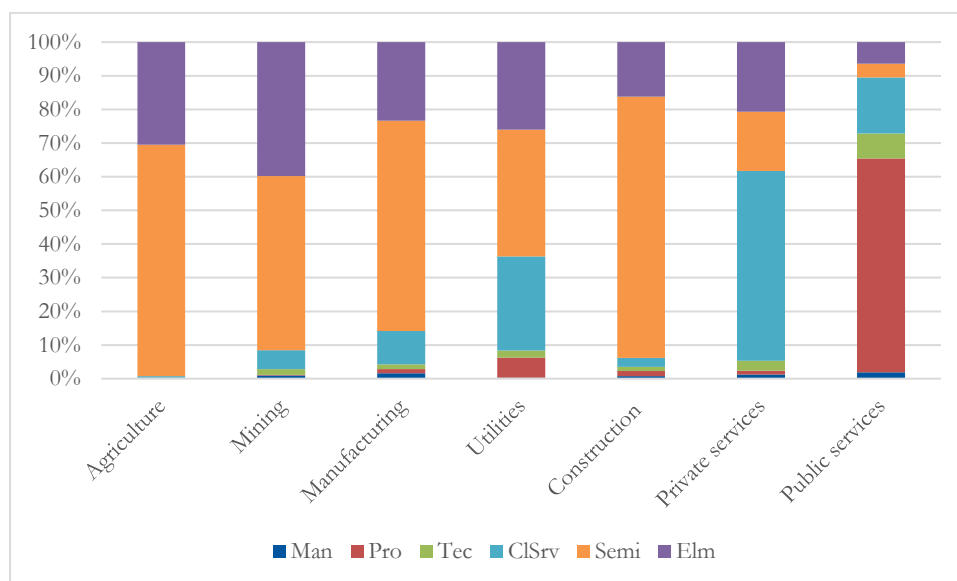
Table 15: Employment by main occupation for seven main activities ('000)

| | Managers | Professionals | Technical and associated | Clerical and services | Agriculture/trades/machine operators | Elementary | Total |
|------------------|----------|---------------|--------------------------|-----------------------|--------------------------------------|------------|--------|
| | Man | Pro | Tec | ClSrv | Semi | Elm | |
| Agriculture | 6 | 1 | 17 | 54 | 7,352 | 3,257 | 10,688 |
| Mining | 3 | 0 | 5 | 15 | 140 | 108 | 270 |
| Manufacturing | 37 | 29 | 34 | 235 | 1,484 | 554 | 2,372 |
| Utilities | 0 | 3 | 1 | 15 | 20 | 14 | 52 |
| Construction | 9 | 19 | 15 | 33 | 950 | 199 | 1,224 |
| Private services | 80 | 69 | 189 | 3,596 | 1,115 | 1,320 | 6,369 |
| Public services | 18 | 594 | 70 | 155 | 39 | 60 | 936 |
| Total | 153 | 717 | 330 | 4,103 | 11,099 | 5,510 | 21,912 |

Source: DoL (2019) and authors' calculations.

The same data are presented as shares for broad activities in Figure 3. The striking observation is that public sector services account for most of the professionals, with low shares employed in the private sector.

Figure 3: Employment shares by education and broad activities



Source: DoL (2019) and authors' calculations.

A more comprehensive view on demand for labour can be derived by calculating employment multipliers. The same methodology is followed as for the value added multipliers reported in Table 4, except that instead of using value added–output ratios, here employment–output ratios are transposed and matrix-multiplied with the Leontief multiplier matrix. As in Table 4, the multipliers are confined to the industry linkages only: induced household income–expenditure is ignored. Nor is a distinction made for education or occupation. The employment multipliers are

⁶ Agricultural workers are coded as 'skilled agricultural workers' in the LFS.

ranked and presented in the last column of Table 16 and are built up in the following way. The first column shows the direct employment impact of raising output of the relevant activity by MMK1 billion, while the indirect, i.e., upstream-linkage, effect is shown in the next column. It is calculated as the difference between the first and the last column in the table. The third column expresses the indirect effects in terms of the direct effects.

Table 16: Employment ratios and multipliers for selected industries based on the supply-use component of a 2017 SAM for Myanmar (workers per billion MMK)

| | 1 Employment – output ratio | 2 Indirect employment | 3 Indirect/direct employment % | 4 Employment Multiplier |
|---|---|-----------------------------|--------------------------------------|-------------------------------|
| 1 Sale of motor vehicles | 2.6738 | 0.0873 | 3.3% | 2.7611 |
| 2 Hotels | 1.8650 | 0.1169 | 6.3% | 1.9820 |
| 3 Vegetables | 1.3926 | 0.0782 | 5.6% | 1.4708 |
| 4 Forestry and logging | 1.2785 | 0.0355 | 2.8% | 1.3141 |
| 5 Paddy | 1.1374 | 0.1027 | 9.0% | 1.2401 |
| 6 Beans | 0.8952 | 0.1250 | 14.0% | 1.0202 |
| 7 Fruits | 0.9437 | 0.0711 | 7.5% | 1.0148 |
| 8 Other crops | 0.6498 | 0.0552 | 8.5% | 0.7050 |
| 9 Other administrative and support services | 0.4882 | 0.0445 | 9.1% | 0.5326 |
| 10 Domestic services and other services | 0.4333 | 0.0893 | 20.6% | 0.5226 |
| 34 Public administration and defence; compulsory social security | 0.0120 | 0.1100 | 919.3% | 0.1219 |
| 35 Banking | 0.0622 | 0.0477 | 76.7% | 0.1099 |
| 36 Other manufacturing | 0.0346 | 0.0717 | 207.3% | 0.1062 |
| 37 Computer programming, consultancy, and information service activities | 0.0181 | 0.0832 | 458.9% | 0.1013 |
| 38 Telecommunications | 0.0087 | 0.0833 | 956.9% | 0.0920 |
| 39 Maintenance and repair of motor vehicles | 0.0512 | 0.0375 | 73.2% | 0.0887 |
| 40 Fuel minerals (energy) | 0.0075 | 0.0731 | 974.0% | 0.0806 |
| 41 Professional, scientific and technical activities | 0.0192 | 0.0562 | 293.6% | 0.0754 |
| 42 Owner occupied dwellings | 0.0000 | 0.0629 | 0.0% | 0.0629 |
| 43 Travel agencies | 0.0078 | 0.0468 | 600.1% | 0.0545 |

Source: van Seventer et al. (2020) and authors' calculations.

While the first two activities reported in the table are very small in terms of value added, according to the SAM, their LFS-based employment appears to be relatively much higher. This makes these two activities highly labour intensive directly, i.e., without giving consideration to their upstream backward linkages. But compared with the full employment multiplier (see last column), these activities do not link back much to other upstream activities in terms of employment. Hence, in the second and third columns the measures of indirect employment and indirect to direct employment are very low. This is also the case for most other activities in the top ten of the table—perhaps somewhat surprisingly, including agriculture and some typically labour-intensive service activities. The conclusion appears to be that their linkages to upstream activities, measured in terms of employment, are somewhat limited.

The opposite seems to be the situation for those activities with relatively low total multipliers. This is mainly because their level of direct employment per unit of output (billion MMK) is relatively low. Although their backward linkages are much higher relative to the direct employment effect than at the top of the table, this is not enough to lift their overall multipliers out of the bottom ten. Interestingly, this is the case for some of the more sophisticated activities in the Myanmar economy, such as other manufacturing, computer-related services, professional services, and telecommunications. While these activities can be considered 'modern' compared with the more traditional activities such as agriculture and construction, their connection to the rest of the

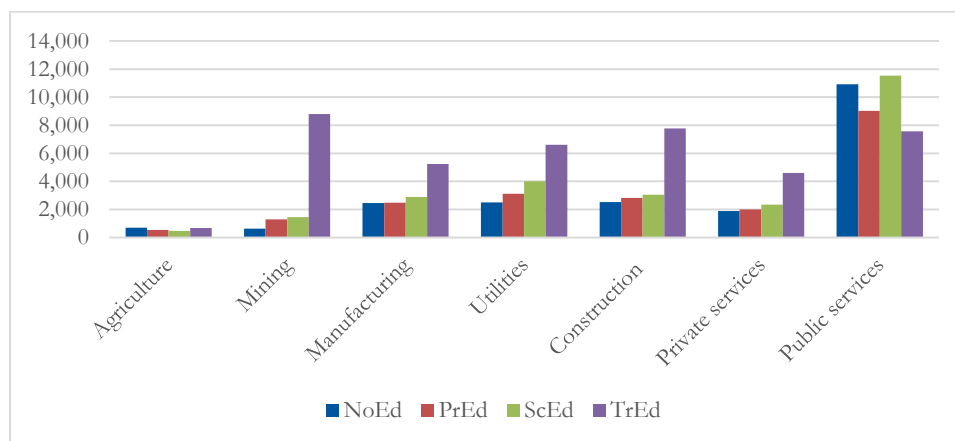
economy—measured in terms of employment—appears to be more comprehensive than expected. This suggests that their development may well touch more deeply on the Myanmar economy as a whole than would initially have been expected. However, note that this observation does not consider the household income and expenditure linkages. More surprisingly and somewhat counterintuitively, the public administration activity reports low direct employment relatively to its output. Again, we refer back to our previous observations that the output of public administration services reflects the relatively high value of government expenditure in the National Accounts. This is not reflected in levels of employment in these services, hence their low ratio of employment to output. Still, comparatively high backward employment linkages do not lift this activity out of the bottom ten in terms of overall employment multiplier ranking. Government procurement policies may be able to establish more linkages to the local economy as the latter sets out to diversify in the future.

While physical employment was considered in Tables 13 to 16, income from employment was presented in Table 2. Taking the ratio of the income from employment to number of workers in employment yields income from employment per worker. A number of issues need to be noted here. Ideally, one would like to use income and employment from the same source, which in this case is the 2017 LFS for both. However, income from employment by industry has been adjusted during the SAM building process to initially match GDP by industry. The other issue is that—according the LFS—about a quarter of total employment is considered to be ‘helping without pay in a household/family business’. Including workers with this type of employment status lowers the per-worker income from employment. Also, the distribution of this bias across industries, educational attainment, and occupation is not uniform.

With that in mind, Figure 4 reports per-worker income from employment for broad industries. It can be seen that earnings per worker are very low in agriculture and mining and low in all other broad industries except the public sector. Moreover, the public sector also shows a counterintuitive pattern in which the skills premium is almost reverse. In particular, income from tertiary-educated employment per worker is lower than that from lower-educated employment in the public sector.

The reason for this anomaly goes back to the earlier discussions in which it was noted that government expenditure in the National Accounts is recorded as higher than it is in the GFS but also in the underlying Supply and Use Table, by a multiple factor. As a result, the domestic supply of public administration services had to be increased by the same rate in order to bring it in line with the higher demand. At the same time, adjustments were necessary to bring down GDP—and therefore income from employment—in activities such as agriculture so as to match overall income of each educational attainment category. As a result, the employment incomes of low-education groups in the public administration activity are adjusted upwards to higher levels than those of tertiary-educated workers. In the other activities, the skills premium does appear to be present, although it seems somewhat exaggerated in mining.

Figure 4: Income from employment per worker ('000 MMK) using SAM-adjusted LFS data

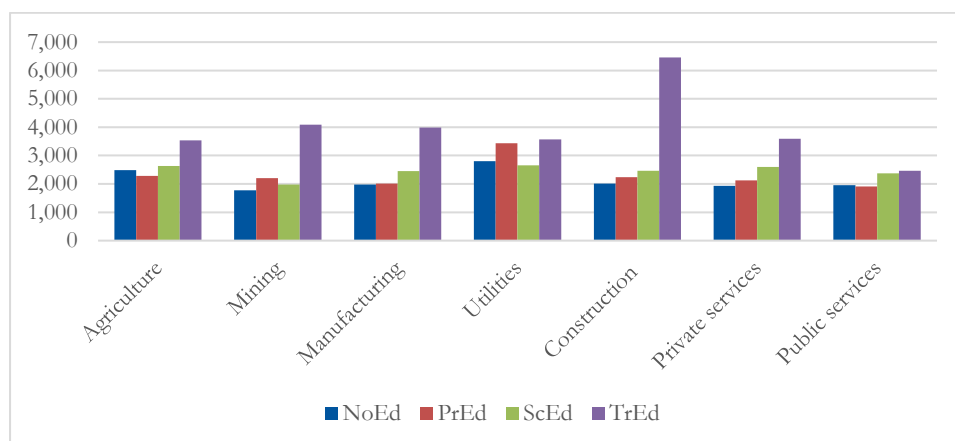


Note: workers 'helping without pay in a household/family business' are included.

Source: van Seventer et al. (2020), DoL (2019), and authors' calculations.

As a matter of interest, we present the per-worker income from employment exclusively using the LFS data in Figure 5. Now the skills premium appears to be as expected for all activities including public services, although in the latter it still is not as much as one would expect. In construction, the premium on tertiary-education employment is, on the other hand, very high.

Figure 5: Income from employment per worker ('000 MMK) using LFS data only



Note: workers 'helping without pay in a household/family business' are included.

Source: DoL (2019) and authors' calculations.

Note that public sector income from employment is, across all education levels, now much lower than after the SAM adjustment described earlier. This can be attributed to the SAM adjustment issues discussed above.

7 Summary and conclusions

Based on a recently constructed 2017 Social Accounting Matrix, this paper examined various structural aspects of the Myanmar economy. The exposition ranges from industry, trade, household income, and expenditure to labour market issues. Agriculture remains a dominant industry, accounting for about 50 per cent of employment although its contribution to GDP is

only about 17 per cent. On the other hand, services, both public and private, represent 55 per cent of GDP and 33 per cent of employment. Manufacturing plays a minor role, at 17 per cent of GDP and less than ten per cent of employment. More than 60 per cent of household income is earned in rural areas. Simple multiplier calculations suggest low economic integration in the Myanmar economy.

Some surprising results can be explained by data integration and consolidation issues. This points to the need for further development of the underlying data. The main issue is the lack of consistent National Accounts data for 2017, and its reconciliation of GDP from the income and expenditure side and with the Supply and Use Table. Moreover, the distribution of expenditure GDP in the National Accounts shows a recent shift towards public expenditure, which requires the supply of public administration services to be adjusted upwards. This in turn causes several shifts in the underlying Supply and Use Table savings and employment earnings data in order to maintain overall consistency.

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List of acronyms

| | |
|-------|---|
| BoP | Balance of Payment |
| CSO | Central Statistical Organization |
| DoL | Department of Labour |
| GDP | Gross Domestic Product |
| HS | Harmonized System Merchandise Trade Classification |
| LFS | Labour Force Survey |
| MLCS | Myanmar Living Conditions Survey (2017) |
| MoC | Ministry of Commerce |
| MoPFI | Ministry of Planning, Finance and Industry |
| PD | Planning Department of the Ministry of Planning, Finance and Industry |
| SAM | Social Accounting Matrix |
| VA | Value Added |