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## Article

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## A new model for interdependent durations

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This paper introduces a bivariate version of the generalized accelerated failure time model. It allows for simultaneity in the econometric sense that the two realized outcomes depend structurally on each other. Another feature of the proposed model is that it will generate equal durations with positive probability. Our approach takes a stylized economic model that leads to a univariate generalized accelerated failure time model as a starting point. In this model, agents decide when to transition from an initial state to a new one, and the covariates influence the difference in the utility flow in the two states. We introduce simultaneity by allowing the utility flow to depend on the status of the other person. The econometric model is then completed by assuming that the observed outcome is the Nash bargaining solution in that simple economic model. The advantage of this approach is that it includes independent realizations from the generalized accelerated failure time model as a special case, and deviations from this special case can be given an economic interpretation. We established identification under assumptions that are similar to those in the literature on nonparametric estimation of duration models. We illustrate the model by studying the joint retirement decisions in married couples using the Health and Retirement Study. In that example, it seems reasonable to allow for the possibility that each partner's optimal retirement time depends on the retirement time of the spouse. Moreover, the data suggest that the wife and the husband retire at the same time for a nonnegligible fraction of couples. The main empirical finding is that the simultaneity is economically important. In our preferred specification, the indirect utility associated with being retired increases by approximately 5% when one's spouse retires.

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JEL CLASSIFICATION. J26, C41, C3.

## 1. INTRODUCTION AND RELATED LITERATURE

This paper introduces a new class of econometric duration models that allow for joint determination of pairs of durations. This joint determination can manifest itself not only in correlation between the durations, but also in a nonzero probability that they are equal, despite their marginal distributions being continuous. The class has the generalized accelerated failure time model as a special case.

One easy way to introduce correlation in two durations is to allow for correlation in unobserved heterogeneity. In addition, it would be easy to allow for concurrent exits due to common shocks in the spirit of [Marshall and Olkin \(1967\)](#). In contrast to this, the aim of this paper is to introduce a model in which the dependence is generated endogenously. This is in many ways similar to introducing the correlation in a pair of linear regressions through simultaneity as opposed to through correlation in the errors.

Our approach is to think about an individual in a pair making a transition into a new state, where the utility in the new state depends on whether the other individual in the pair is in that state. These utility externalities are in the spirit of [de Paula \(2009\)](#) and [Honoré and de Paula \(2010\)](#). Those papers assume an environment where a non-cooperative model is natural. However, when the utility externality is positive and the individuals can communicate, it may be more reasonable to model the observed transition times as the outcomes of a Nash bargaining problem. In Section 2 of this paper, we set up a stylized model that has this flavor. The Nash solution corresponds to a set of behavioral axioms on the bargaining outcomes (essentially Pareto efficiency, independence of irrelevant alternatives and symmetry). It is widely adopted in the literature on intra-household bargaining, and it can be generalized to more than two individuals. In setting up the model, we will make a number of admittedly restrictive assumptions. Those assumptions are all driven by the goal of keeping standard econometric duration models as special cases of our model.

Simultaneity and correlated timing issues appear in various social and economic phenomena. The timing of joint migration among related individuals ([Orrenius \(1999\)](#) and [Bijwaard and Schluter \(2016\)](#)), desertion in a military company ([Costa and Kahn \(2003\)](#), [de Paula \(2009\)](#)), the timing of social program participation ([Moffitt \(1983\)](#)) or the signing of international treaties ([Wagner \(2016\)](#)) are examples of this. In this paper, we use joint retirement decisions within married couples to illustrate our econometric model. A majority of retirees are married and many studies indicate that a significant proportion of individuals retire within a year of their spouse. This is illustrated in [Figure 1](#). The spike in the distribution of the difference in retirement dates for husbands and wives in [Figure 1](#) suggests that many couples retire simultaneously. This is consistent with the observation that 55% of respondents in the Health and Retirement Study expected to retire at the same time as their spouses.<sup>1</sup> There are at least two explanations

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<sup>1</sup>The figure corresponds to those who answer either YES to the question: “Do you expect your spouse to retire at about the same time that you do?” (R1RETSWP). It excludes those whose spouse was not working.

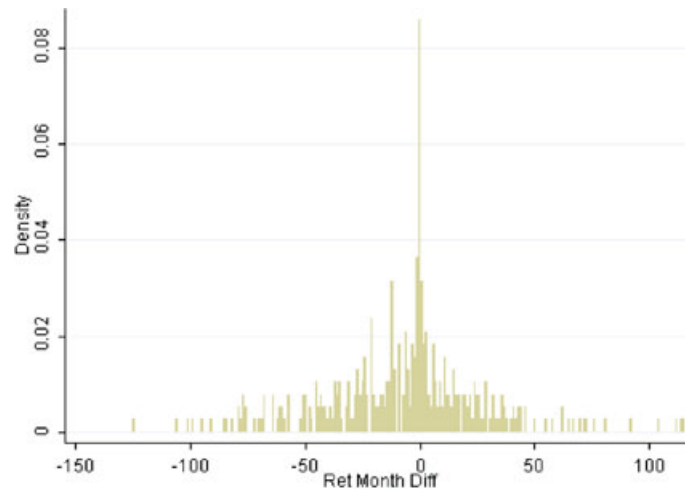


FIGURE 1. Difference in Retirement Months (Husband–Wife).

for such a phenomenon. One is that the husband and wife expect to receive correlated shocks (observable or not), driving them to retirement at similar times. This is similar to a [Marshall and Olkin \(1967\)](#) model, and it is the approach used by [An, Christensen, and Gupta \(2004\)](#) to analyze joint retirement in Denmark. The other explanation is that retirement is jointly decided, reflecting the taste interactions of both members of the couple. In our illustration, we focus on the second of these explanations because it is this mechanism that corresponds to our methodological contribution.

The distinction between the two drivers of concurrent exists (which are not mutually exclusive) is similar to the motivation for studying linear simultaneous equation models, and it parallels the categorization by [Manski \(1993\)](#) (see also [de Paula \(2017\)](#)) of correlated and endogenous (direct) effects in social interactions. In those literatures, the joint determination of the outcomes of interest  $y_i$  for individuals  $i = 1, 2$  is represented by the system of equations

$$\begin{aligned} y_1 &= \alpha_1 y_2 + x_1' \beta_1 + \varepsilon_1, \\ y_2 &= \alpha_2 y_1 + x_2' \beta_2 + \varepsilon_2, \end{aligned}$$

where  $x_i$  and  $\varepsilon_i$ ,  $i = 1, 2$  represent observed and unobserved covariates determining  $y_i$ . We want to separate the endogenous (direct) effect (the  $\alpha$ 's) from the correlation in the  $\varepsilon$ 's. Discerning these two sources of correlation in outcomes is relevant for analytical and policy reasons. For example, when the estimated model does not allow for joint decision-making within the couple, the estimate of the effect of a retirement-inducing policy shock can be misleading if the retirement dates are indeed chosen jointly. The spillover effects that result from joint decisions invalidate, for instance, the commonly employed Stable Unit Treatment Value Assumption used in the treatment effects literature. This prevents a clear separation of the direct effects and the indirect effects that occur through feedback to the partner's retirement decision (e.g., [Burtless \(1990\)](#)). Furthermore, the multiplier effect induced by the effect of one person's retirement on the

spouse is a potentially important conduit for policy. The quantification of its relative importance is therefore paramount for both methodological and substantive reasons.

Our econometric model is a variation of a recently developed model (Honoré and de Paula (2010)) that extends well-known duration models to a (noncooperative) strategic stopping game, in which endogenous and correlated effects can be disentangled and interpreted (see also de Paula (2009) for a related analysis). However, our model extends simultaneous duration models differently from Honoré and de Paula (2010): whereas that paper suggests a noncooperative game theoretic framework, the use of a cooperative framework is much more appealing for applications where the utility-externality is positive and where individuals can cooperate. Like the framework in Honoré and de Paula (2010), the model proposed here directly corresponds to an economic model of decision-making, and it can consequently be more easily interpreted in light of such a model. To estimate our model, we resort to indirect inference (Smith (1993), Gouriéroux, Monfort, and Renault (1993), and Gallant and Tauchen (1996)), using as auxiliary models standard duration models and ordered discrete choice models, as suggested in Honoré and de Paula (2010) for a similar framework.

The remainder of this paper proceeds as follows. Section 2 describes the general model and established identification under assumptions that are common in the literature on nonparametric estimation of duration models. Section 3 discussed a strategy for parameterizing and estimating the model. This discussion is in the context of joint retirement, but most of the considerations are relevant more broadly. Section 3 also presents the estimation results. We conclude in Section 4.

## 2. MODEL AND EMPIRICAL STRATEGY

### 2.1 *Basic setup*

In this section, we formulate a simple econometric framework that allows a pair of durations with continuous marginal distributions to be interdependent and equal with positive probability. To simplify the exposition, we discuss the model in the context of retirement decisions within a household, but it can be applied to any context in which the exit times from an initial state to the destination state are chosen optimally, and in which it may be optimal that the exit times are coordinated. It can also be generalized to more than two agents. Our strategy is to model this in the spirit of a discrete choice model in which the individual compares the utility in the two states. The interdependence is driven by the possibility that the utility flow in the destination state depends on whether the other person is already in the state. In the case of retirement decisions, this captures the idea that spouses will want to decide jointly when to retire, and that the optimal decision can be to retire at the same time if the utility flow from retirement depends on the retirement status of the spouse. As is usual in choice models, the choice of the transition times depends only on the difference in the discounted future utilities between being in the initial state and being in the new state. The levels of the utilities do not matter. This implies that many of the seemingly arbitrary assumptions made below are mere normalizations with no behavioral implications. The resulting econometric model is explicitly designed to have the generalized accelerated failure model as a special case. In this sense, it is a true generalization of a standard econometric model.

In our model, a pair of individuals  $i$  and  $j$  each choose when to transition from an initial state (in the illustration, working) to a destination state (retirement).  $i$  and  $j$  will take values 1 and 2. Individual  $i$  with observable characteristics,  $\mathbf{x}_i$ , receives a utility flow of  $K_i > 0$  in the initial state (in the example, working). In the destination state, the utility flow at time  $s$  is given by the deterministic function,  $H_i(s, \mathbf{x}_i)D(s, t_j)$  where  $t_j$  is the time at which  $j$  transitions. The function  $D(s, t_j)$  is defined as  $(\delta - 1)1(s \geq t_j) + 1$  with  $\delta \geq 1$  and it captures the idea that there can be complementarities in the transition decisions; the utility for  $i$  in the destination state is higher once  $j$  has made the transition. In the example, the utility of being retired is higher if the spouse is also retired. The complementarities implied by  $D(s, t_j)$  can be ascribed either to taste or to institutional features. In the retirement example, these include tax or Social Security rules that may promote coordination in retirement timing between husband and wife. Whereas this parameter would not be invariant to changes in such regulations, it may be taken as fixed with respect to other counterfactuals. The parameter  $\delta$  could in principle be less than one. However, this would not generate a positive probability that the individuals retire at the same time (as observed in the data). In the calculations and exposition below, we therefore restrict our attention to the case where  $\delta$  is greater than or equal to 1.  $\delta$  could be made spouse-specific as well, but for simplicity we focus on homogeneous  $\delta$ .

The function  $H_i(s, \mathbf{x}_i)$  is assumed to be increasing in  $s$ . This is because we are interested in a single spell econometric model in which each individual makes one transition. In the example, this makes retirement an absorbing state. In the general discussion below, the key feature of  $H_i(s, \mathbf{x}_i)$  is that its path is known at the time when the transition decision is made and that it is increasing. In the empirical application, we will assume that it is separable, but this is not necessary. Moreover, the covariates can be time-varying, in which case  $\mathbf{x}_i$  denotes the time-path of the explanatory variable, and  $H_i(s, \mathbf{x}_i(s))$  is then assumed to be increasing.

As mentioned above, only the difference in utilities matters. This means that in the retirement example, the monotonicity assumption implies that retirement becomes relatively more attractive over time. The multiplicative structure for  $H_i(s, \mathbf{x}_i)D(s, t_j)$  is imposed because we want the resulting model to have the same structure as the familiar proportional hazard model. Except for this, the functional form for the utility flow could easily be relaxed. In principle, it is possible to allow for kinks or discontinuities in  $H_i(\cdot, \mathbf{x}_i)$ . In a model without interdependence, those would correspond to discontinuities in the hazard rate in the case of kinks in  $H_i(\cdot, \mathbf{x}_i)$  or, in the case of discontinuities in  $H_i(\cdot, \mathbf{x}_i)$ , positive probability of retirement at the discontinuity date.

The vector  $(K_1, K_2)$  is the source of randomness in our econometric model. It is drawn from some distribution and its elements are potentially correlated due to, for example, sorting or other commonalities. It is observed to the agents in the model, but unobserved to the econometrician. As such, it plays the same role as the error in the random utility motivation of the multinomial logit model.

With this setup, the discounted utility for individual  $i$ , who transitions to the destination state at  $t_i$ , is

$$U^i(t_i, t_j, \mathbf{x}_i, k_i) \equiv \int_0^{t_i} k_i e^{-\rho s} ds + \int_{t_i}^{\infty} H_i(s, \mathbf{x}_i) D(s, t_j) e^{-\rho s} ds,$$

where  $t_j$  is the time at which the other agent,  $j$ , transitions, and  $(k_1, k_2)$  is the realization of  $(K_1, K_2)$ . We implicitly assume that the discount rate  $\rho$  and the function  $H$  are such that the expression above is well-defined and finite. This structure is essentially the same as in Honoré and de Paula (2010). There, it is assumed that the observed outcome,  $(T_1, T_2)$ , is a Nash equilibrium. That assumption is in the spirit of much of the recent work in industrial organization, but it seems inappropriate when the utility externality is positive. Given a realization  $(k_1, k_2)$  for the random vector  $(K_1, K_2)$ , we therefore assume that the outcome is obtained as the Nash solution to the bargaining problem (Nash (1950); see also Zeuthen (1930)):

$$\begin{aligned} & \max_{t_1, t_2} \left( \int_0^{t_1} k_1 e^{-\rho s} ds + \int_{t_1}^{\infty} H_1(s, \mathbf{x}_i) D(s, t_2) e^{-\rho s} ds - A_1 \right) \\ & \times \left( \int_0^{t_2} k_2 e^{-\rho s} ds + \int_{t_2}^{\infty} H_2(\cdot, \mathbf{x}_i) D(s, t_1) e^{-\rho s} ds - A_2 \right), \end{aligned} \quad (1)$$

where  $A_1$  and  $A_2$  are the threat points for spouses 1 and 2, respectively. We assume that for all  $t_j$ ,  $A_i$  is less than the maximum utility for individual  $i$ . For instance, in the estimation, we set  $A_i$  equal to a fraction of the maximum utility individual  $i$  would obtain without the increased utility from the externality from the spouse's retirement. This specification of the threat points makes economic sense, and it also saves us from having to deal with the possibility that there are parameter values for which the factors in (1) cannot be made positive. This means that the breakpoints depend on covariates. In a more general setting, there may be asymmetric bargaining weights that appear as exponents in the objective function. Our analysis could be generalized to include that case, but we ignore this for simplicity and because it is difficult to think about nonparametric features of the data that would allow us to reliably identify such an asymmetry.

The Nash bargaining solution concept is widely used in economics (see, e.g., Chiappori, Donni, and Komunjer (2012)). It can be derived from a set of behavioral axioms on the bargaining outcomes (essentially Pareto efficiency, independence of irrelevant alternatives, and symmetry) and it is widely adopted in the literature on intra-household bargaining. While it does not pin down a particular negotiation protocol between the parties involved, it can be motivated by the observation that it approximates the equilibrium outcome of a situation where the two agents make offers to each other in an alternating order and the negotiation breaks down with a certain probability. As this probability goes to zero, the equilibrium converges to the Nash solution (see Binmore, Rubinstein, and Wolinsky (1986)).

One alternative to the Nash bargaining framework used here would be a utilitarian aggregation of the utility functions in the group (i.e., the collective model of Chiappori (1992)). In that case, the chosen dates,  $(T_1, T_2)$ , would solve  $\max_{t_1, t_2} cU^1(t_1, t_2; \mathbf{x}_1, K_1) + U^2(t_2, t_1; \mathbf{x}_2, K_2)$ , where  $c$  stands for the relative weight of agent 1's utility. This leads to the following first-order conditions:

$$c \times \frac{\partial U^1(t_1, t_2; \mathbf{x}_1, K_1)}{\partial t_i} + \frac{\partial U^2(t_2, t_1; \mathbf{x}_2, K_2)}{\partial t_i} = 0, \quad i = 1, 2.$$

The setting we propose focuses instead on maximizing  $(U^1(t_1, t_2; \mathbf{x}_1, K_1) - A_1) \times (U^2(t_2, t_1; \mathbf{x}_2, K_2) - A_2)$ . This leads to the following first-order conditions:

$$\frac{U^2(t_2, t_1; \mathbf{x}_2, K_2) - A_2}{U^1(t_1, t_2; \mathbf{x}_1, K_1) - A_1} \times \frac{\partial U^1(t_1, t_2; \mathbf{x}_1, K_1)}{\partial t_i} + \frac{\partial U^2(t_2, t_1; \mathbf{x}_2, K_2)}{\partial t_i} = 0, \quad i = 1, 2.$$

Consequently, the two are equivalent only if

$$c = \frac{U^2(t_2, t_1; \mathbf{x}_2, K_2) - A_2}{U^1(t_1, t_2; \mathbf{x}_1, K_1) - A_1}.$$

As a result, parameterizing the Nash bargaining approach will impose implicit constraints on  $c$  in the corresponding collective model. By the same token, parameterizing the collective model will impose constraints on the corresponding Nash bargaining model. See also Chiappori, Donni, and Komunjer (2012). That paper also establishes identification results when a common set of covariates  $\bar{\mathbf{x}}$  affects both the threat points  $A_i, i = 1, 2$ , and utilities  $U^i, i = 1, 2$ . Point-identification is achieved using spouse-specific covariates that affect the threat points  $A_i, i = 1, 2$ , but are excluded from  $U^i, i = 1, 2$ . In our empirical investigation, we rely instead on spouse-specific covariates in  $U^i, i = 1, 2$ , and no excluded variables in the threat point functions  $A_i, i = 1, 2$ . Moreover, Chiappori, Donni, and Komunjer (2012) assume that latent variables (i.e.,  $k_i, i = 1, 2$ ) are additively separable, which is not our case.

In order to estimate a parameterized version of the Nash bargaining model, we will need to solve it numerically many times. Note that the first term in (1) can be further simplified to

$$(K_1 \rho^{-1} (1 - e^{-\rho t_1}) + \tilde{H}_1(t_1, \mathbf{x}_1) + (\delta - 1) \tilde{H}_1(\max\{t_1, t_2\}, \mathbf{x}_1) - A_1),$$

where  $\tilde{H}_i(t, \mathbf{x}_i) = \int_t^\infty H_i(s, \mathbf{x}_i) e^{-\rho s} ds$  and hence  $\tilde{H}'_i(t, \mathbf{x}_i) = -H_i(t, \mathbf{x}_i) e^{-\rho t}$ . When the covariates are time-varying,  $\tilde{H}'_i(t, \mathbf{x}_i)$  denotes the total derivative of  $\tilde{H}_i(t, \mathbf{x}_i)$ . An analogous simplification applies to the second term. In other words, the objective function is given by

$$N(t_1, t_2) = \underbrace{(K_1 \rho^{-1} (1 - e^{-\rho t_1}) + \tilde{H}_1(t_1, \mathbf{x}_1) + (\delta - 1) \tilde{H}_1(\max\{t_1, t_2\}, \mathbf{x}_1) - A_1)}_{\equiv I} \times \underbrace{(K_2 \rho^{-1} (1 - e^{-\rho t_2}) + \tilde{H}_2(t_2, \mathbf{x}_2) + (\delta - 1) \tilde{H}_2(\max\{t_1, t_2\}, \mathbf{x}_2) - A_2)}_{\equiv II}.$$

If the two agents switch states sequentially, say,  $T_1 < T_2$ , the first-order condition with respect to  $t_1$  is

$$(K_1 e^{-\rho t_1} - H_1(t_1, \mathbf{x}_1) e^{-\rho t_1}) \left( \int_0^{T_2} K_2 e^{-\rho s} ds + \int_{T_2}^\infty H_2(s, \mathbf{x}_2) \delta e^{-\rho s} ds - A_2 \right) = 0.$$

This implies that either

$$K_1 = H_1(T_1, \mathbf{x}_1)$$



or

$$\int_0^{T_2} K_2 e^{-\rho s} ds + \int_{T_2}^{\infty} H_2(s, \mathbf{x}_2) \delta e^{-\rho s} ds = A_2.$$

The second possibility is ruled out since we specify the threat points so that each person gets a higher utility than his or her threat point at the Nash bargaining solution. The first-order condition with respect to  $t_2$  gives

$$H_1(t_2, \mathbf{x}_1) e^{-\rho t_2} (1 - \delta) \times (II) + (I) \times (K_2 e^{-\rho t_2} - H_2(t_2, \mathbf{x}_2) \delta e^{-\rho t_2}) = 0. \quad (2)$$

The  $t_2$  that solves this equation is smaller than the value obtained in Honoré and de Paula (2010):  $H_2^{-1}(K_2/\delta, \mathbf{x}_2)$ . In the example, the reason is that with Nash bargaining, the second spouse to retire is willing to forgo some utility if the increase in utility to the other spouse is sufficiently high. Mathematically, we see this by noting that  $H_1(t_2, \mathbf{x}_1) e^{-\rho t_2} > 0$ , and  $1 - \delta < 0$ . Moreover,  $II$  must be positive in equilibrium. This implies that  $H_1(t_2, \mathbf{x}_1) e^{-\rho t_2} (1 - \delta) \times (II) \leq 0$  at the solution. So for the first-order condition to be zero, the product  $(I) \times (K_2 e^{-\rho t_2} - H_2(t_2, \mathbf{x}_2) \delta e^{-\rho t_2})$  should be positive. Since  $I$  and  $e^{-\rho t_2}$  are both positive,  $K_2$  therefore must be greater than  $H_2(t_2, \mathbf{x}_2) \delta$ . Or equivalently,  $T_2 < H_2^{-1}(K_2/\delta, \mathbf{x}_2)$ . This implies that

$$\begin{aligned} T_1 &= H_1^{-1}(K_1, \mathbf{x}_1), \\ T_2 &\leq H_2^{-1}(K_2/\delta, \mathbf{x}_2), \end{aligned}$$

which gives the same timing choice for the first agent to switch as in Honoré and de Paula (2010) but an earlier one for the other agent. A similar set of calculations is obtained for  $T_2 < T_1$ .<sup>2</sup>

A third possibility is for the agents to switch at the same time. In this case,

$$\begin{aligned} T &= \arg \max_t N(t, t) \\ &= \arg \max_t (K_1 \rho^{-1} (1 - e^{-\rho t}) + \delta \tilde{H}_1(t, \mathbf{x}_1) - A_1) (K_2 \rho^{-1} (1 - e^{-\rho t}) + \delta \tilde{H}_2(t, \mathbf{x}_2) - A_2). \end{aligned}$$

The derivative of this with respect to  $t$  is

$$\begin{aligned} &e^{-\rho t} (K_1 - \delta H_1(t, \mathbf{x}_1)) (K_2 \rho^{-1} (1 - e^{-\rho t}) + \delta \tilde{H}_2(t, \mathbf{x}_2) - A_2) \\ &+ e^{-\rho t} (K_1 \rho^{-1} (1 - e^{-\rho t}) + \delta \tilde{H}_1(t, \mathbf{x}_1) - A_1) (K_2 - \delta H_2(t, \mathbf{x}_2)). \end{aligned}$$

When  $t < H_1^{-1}(K_1/\delta, \mathbf{x}_1)$  and  $t < H_2^{-1}(K_2/\delta, \mathbf{x}_2)$ , this derivative is positive, and when  $t > H_1^{-1}(K_1/\delta, \mathbf{x}_1)$  and  $t > H_2^{-1}(K_2/\delta, \mathbf{x}_2)$ , it is negative. The optimum is therefore in the

<sup>2</sup>For computation purposes, we also notice that the objective function is unimodal on  $t_2$ . If we start at the critical value, increasing  $t_2$  reduces the function. This is because, for small  $\rho$ ,  $H_1(t_2, \mathbf{x}_1) e^{-\rho t_2} (1 - \delta)$  becomes *more* negative and  $II$  becomes *more* positive, so the product becomes *more* negative. For the second term,  $I$  decreases and  $K_2 e^{-\rho t_2} - H_2(t_2, \mathbf{x}_2) \delta e^{-\rho t_2}$ , which is *positive*, decreases. Their product then decreases. Consequently, the derivative, which is the sum of these two products, becomes negative, and the objective function is decreasing. Analogously, we can also determine that the objective function is increasing for values below the critical value.

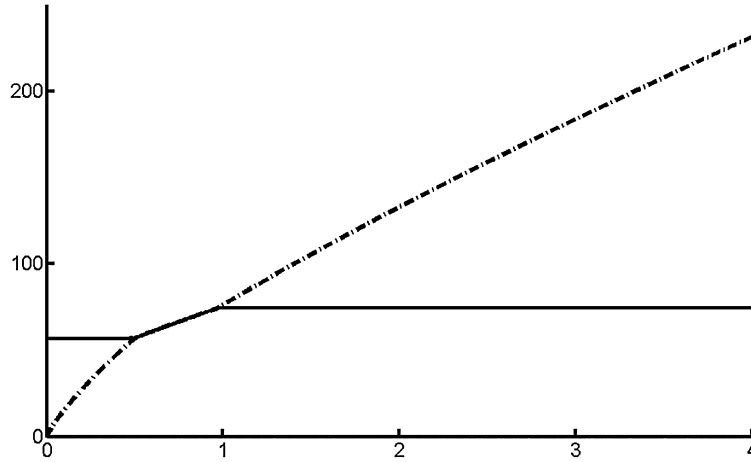


FIGURE 2.  $T_1$  (solid line) and  $T_2$  (dashed line) as functions of  $K_2$  (for  $K_1$  fixed).

interval

$$\min\{H_1^{-1}(K_1/\delta, \mathbf{x}_1), H_2^{-1}(K_2/\delta, \mathbf{x}_2)\} \leq t \leq \max\{H_1^{-1}(K_1/\delta, \mathbf{x}_1), H_2^{-1}(K_2/\delta, \mathbf{x}_2)\}.$$

This is useful in the numerical calculation of the optimal solution in the empirical example.

Figure 2 illustrates these cases and plots the optimal transition times,  $T_1$  and  $T_2$ , as a function of  $K_2$  as  $K_1$  is held fixed. For low values of  $K_2$ ,  $T_1 > T_2$ : in the retirement example, labor force attachment is higher for spouse 1 than for spouse 2. When  $K_1$  is large, on the other hand,  $T_1 < T_2$  and spouse 1 retires sooner. For intermediary values of  $K_1$ ,  $T_1 = T_2$  and the two spouses retire at the same time. This generates probability distributions such as those in Figure 3. Unconditionally, the probability density function for  $T_1$  is smooth. Conditionally on  $T_2 = t_2$ , though, a point mass at  $T_1 = t_2$  arises.

The set of realizations of  $(K_1, K_2)$  for which  $T_1 = T_2$  is the solution is larger than the set obtained in the noncooperative setup from Honoré and de Paula (2010). This is illustrated in Figure 4, where the area between the dotted lines is the joint transitions region in Honoré and de Paula (2010) and the area between solid lines is the joint transition region in the current paper. Also, in that paper any date within a range  $[\underline{T} < \bar{T}]$  was sustained as an equilibrium for pairs  $(K_1, K_2)$  inducing joint transition. In contrast, the equilibrium joint transition date for a given realization of  $(K_1, K_2)$  is uniquely pinned down in the setup here. Because Nash bargaining implies Pareto efficiency and because  $\underline{T}$  is the Pareto dominant outcome among the possible multiple equilibria in the game analyzed by Honoré and de Paula (2010), joint transition in the Nash bargaining model occurs before  $\underline{T}$ . In comparison to the noncooperative paradigm adopted in our previous paper, Nash bargaining allows agents to “negotiate” an earlier switching times, which is advantageous to the pair.

Finally, we note that when  $H_i(t, \mathbf{x}_i) = Z_i(t)\varphi_i(\mathbf{x}_i)$  and  $\delta = 1$ , the optimal switching times will correspond to

$$\log Z_i(T_i) = -\log \varphi_i + \log K_i, \quad i = 1, 2.$$

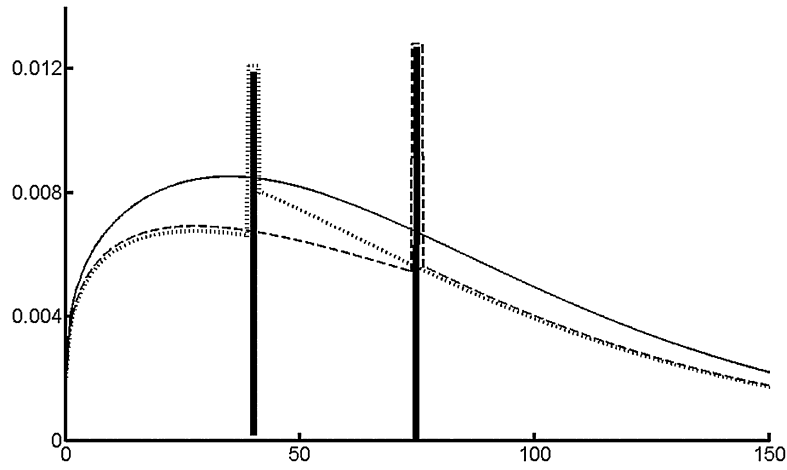


FIGURE 3. Marginal density for  $T_1$  (solid line) and conditional given  $T_2 = 45$  (dotted line) and  $T_2 = 75$  (dashed line).

$K_i$  following a unit exponential distribution gives a proportional hazard model. For a general distribution of  $K_i$ , this yields the generalized accelerated failure time model of [Ridder \(1990\)](#). This is the sense in which the approach discussed in this section can be

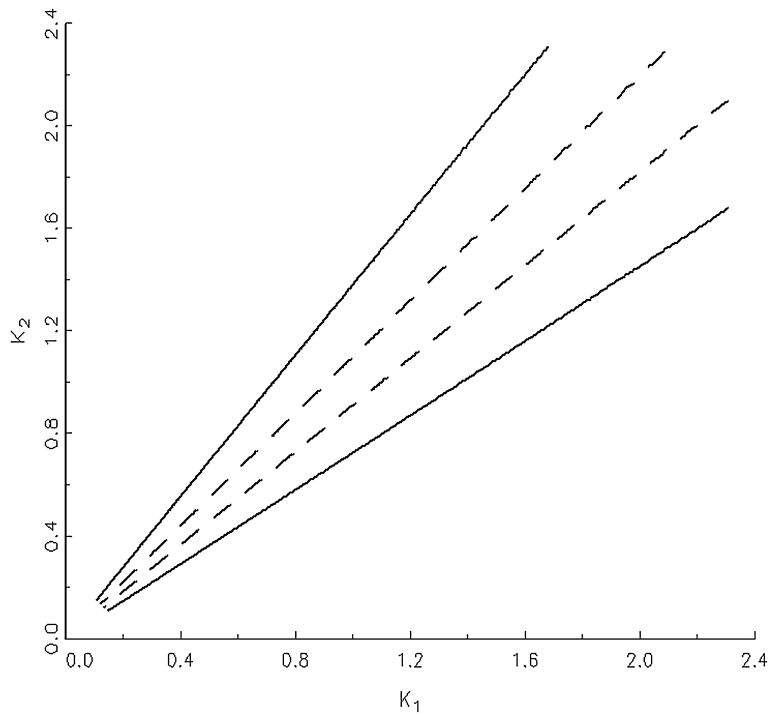


FIGURE 4. Joint transition region. This paper (solid line) and [Honoré and de Paula \(2010\)](#) (dashed line).

thought of as a simultaneous equations version of a generalized accelerated failure time model.

## 2.2 Identification

It can be difficult to understand what features of the data identify the parameters of nonlinear econometric models. Within the duration literature, this has led to a sizeable number of papers dealing with nonparametric identification.<sup>3</sup> This literature is useful in shedding light on the relation between the parameters of the model and the underlying data. In this section, we establish that the model outlined above is identified under assumptions similar to those used in the larger identification literature. Specifically, we assume that  $H_i(t, \mathbf{x}_i) = Z_i(t)\varphi_i(\mathbf{x}_i)$  so that a generalized accelerated failure time model obtains when  $\delta = 1$  (see above). The main limitation is that we assume that the discount rate  $\rho$  is known. This assumption is also made in many other articles on dynamic models.<sup>4</sup>

The logic behind the identification is that “identification” at infinity arguments like those in Heckman and Honoré (1989) deliver identification of  $Z_i(\cdot)$ ,  $\varphi_i(\cdot)$  and the marginal distribution of  $K_i$ . The probability that  $T_1 = T_2$  is then driven by the interaction parameter  $\delta$ . When  $\delta = 1$ , there are no complementarities and  $T_1 = T_2$  happens with zero probability. Larger values of  $\delta$  will induce larger complementarities, which should make  $T_1 = T_2$  more likely. Moreover, when the exits are sequential, the first person to leave always does so at  $Z_i^{-1}(K_i/\varphi_i)$  irrespective of  $\delta$ , while larger values of  $\delta$  will lead to earlier exits for the second person. This provides additional variation which can be used to identify  $\delta$ .

**THEOREM 1.** *Consider the model defined in Section 2.1 with  $H_i(t, \mathbf{x}_i) = Z_i(t)\varphi_i(\mathbf{x}_i)$  and with the discount rate  $\rho$  is known. Assume that:*

1. *The support of  $(\varphi_1(x_1), \varphi_2(x_2))$  is  $\mathbb{R}_+^2$ ;*
2.  *$Z_i : [0, \infty) \rightarrow \mathbb{R}$ ,  $Z_i(0) = 0$ ,  $Z_i(\infty) = \infty$  and  $Z_i(\cdot)$  is left-continuous and nondecreasing; and*
3. *the threat points are given by a known fraction of the maximum utility obtainable by each individual in the absence of externalities.*

*Then  $Z_1(\cdot)$ ,  $Z_2(\cdot)$ ,  $\varphi_1(\cdot)$ ,  $\varphi_2(\cdot)$ ,  $\delta$  and the joint distribution of  $(K_1, K_2)$  are identified (up to scale normalizations) from the conditional distribution of  $(T_1, T_2)$  given  $(x_1, x_2)$ .*

**PROOF.** We first note that the functions  $Z_i(\cdot)$ ,  $\varphi_i(\cdot)$  and the marginal distribution for  $K_i$  are formally identified (up to scale). This follows from the fact that  $\varphi_j(x_j)$  ( $j \neq i$ ) can be

<sup>3</sup>Examples include Elbers and Ridder (1982), Heckman and Honoré (1989), Ridder (1990), Honoré (1993), Abbring and van den Berg (2003), and Honoré and de Paula (2010).

<sup>4</sup>See, for example, Rust (1987), Rust and Phelan (1997), and other papers in the dynamic discrete choice literature.

made arbitrarily close to zero. For such an individual, it is optimal to have  $t_j = \infty$ . The other person will then optimally choose  $T_i$  such that

$$\log Z_i(T_i) = -\log \varphi_i(x_i) + \log K_i.$$

Identification of  $Z_i(\cdot)$ ,  $\varphi_i(\cdot)$  and the marginal distribution for  $K_i$  (up to scale) then follows from Theorem 1 of Ridder (1990).<sup>5</sup>

To identify  $\delta$ , take a pair such that  $t_1 < t_2$ . Then, applying the implicit function theorem to the first-order condition for  $t_2$  (see equation (2)) gives

$$\frac{dt_2}{d\delta} = - \left[ \frac{\frac{\partial^2 I}{\partial t_2 \partial \delta} \times (II) + \frac{\partial II}{\partial \delta} \times \frac{\partial I}{\partial t_2} + \frac{\partial^2 II}{\partial t_2 \partial \delta} \times (I) + \frac{\partial I}{\partial \delta} \times \frac{\partial II}{\partial t_2}}{\frac{\partial^2 I}{\partial t_2^2} \times (II) + \frac{\partial II}{\partial t_2} \times \frac{\partial I}{\partial t_2} + \frac{\partial^2 II}{\partial t_2^2} \times (I) + \frac{\partial I}{\partial t_2} \times \frac{\partial II}{\partial t_2}} \right], \tag{3}$$

where  $(I)$  and  $(II)$  are defined as in equation (2). The terms in 3 can be signed:

$$\begin{aligned} \frac{\partial I}{\partial \delta} &= \varphi_1 \tilde{Z}_1(t_2) > 0, & \frac{\partial II}{\partial \delta} &= \varphi_2 \tilde{Z}_2(t_2) > 0, \\ \frac{\partial I}{\partial t_2} &= Z_1(t_2)e^{-\rho t_2} \varphi_1(1 - \delta) < 0, & \frac{\partial II}{\partial t_2} &= k_2 e^{-\rho t_2} - Z_2(t_2)\varphi_2 \delta e^{-\rho t_2} > 0, \\ \frac{\partial^2 I}{\partial t_2 \partial \delta} &= -Z_1(t_2)e^{-\rho t_2} \varphi_1 < 0, & \frac{\partial^2 II}{\partial t_2 \partial \delta} &= -Z_2(t_2)\varphi_2 e^{-\rho t_2} < 0, \\ \frac{\partial^2 I}{\partial t_2^2} &= Z_1'(t_2)e^{-\rho t_2} \varphi_1(1 - \delta) < 0, & \frac{\partial^2 II}{\partial t_2^2} &= -\rho e^{-\rho t_2}(k_2 - Z_2(t_2)\varphi_2 \delta) - Z_2'(t_2)e^{-\rho t_2} < 0, \end{aligned}$$

where  $\tilde{Z}_i(t) = \int_t^\infty Z_i(s)e^{-\rho s} ds$ . These are all straightforward except for  $\frac{\partial II}{\partial t_2} > 0$ , which follows from the discussion after (2). The signs on the derivatives of  $I$  and  $II$ , and the fact that  $I \geq 0$  and  $II \geq 0$ , imply that the denominator in expression (3) is *strictly* negative. To see that the numerator is also negative, we first investigate the terms  $\frac{\partial II}{\partial \delta} \times \frac{\partial I}{\partial t_2}$  and  $\frac{\partial I}{\partial \delta} \times \frac{\partial II}{\partial t_2}$ . Notice that

$$\lim_{\delta \rightarrow 1} \left[ \frac{\partial II}{\partial \delta} \times \frac{\partial I}{\partial t_2} + \frac{\partial I}{\partial \delta} \times \frac{\partial II}{\partial t_2} \right] = \varphi_1 \tilde{Z}_1(t_2) [k_2 - Z_2(t_2)\varphi_2] = 0,$$

where the last equality follows because  $k_2 = Z_2(t_2)\varphi_2$  at the optimally chosen  $t_2$  when  $\delta = 1$ . Since

$$\frac{\partial}{\partial \delta} \left[ \frac{\partial II}{\partial \delta} \times \frac{\partial I}{\partial t_2} + \frac{\partial I}{\partial \delta} \times \frac{\partial II}{\partial t_2} \right] = -\varphi_1 \varphi_2 (Z_1(t_2)\tilde{Z}_2(t_2) + Z_2(t_2)\tilde{Z}_1(t_2))e^{-\rho t_2} < 0,$$

it follows that

$$\frac{\partial II}{\partial \delta} \times \frac{\partial I}{\partial t_2} + \frac{\partial I}{\partial \delta} \times \frac{\partial II}{\partial t_2} < 0.$$

<sup>5</sup>We note also that this identification argument operates irrespective of asymmetries in the bargaining power or the values of  $A_1$  and  $A_2$  (even if these also depend on the covariates as in our empirical illustration).

The two remaining terms in the numerator are negative, which then implies that the numerator is negative. Consequently, (3) is negative: larger values of  $\delta$  lead to earlier exits by the second agent (i.e., lower  $t_2$ ). If one then focuses on  $t_1 \rightarrow 0$  (by taking  $\varphi_1 \rightarrow \infty$ ), (I) and, consequently,  $t_2$  will not depend on  $k_1$ . Having identified  $Z_i(\cdot)$ ,  $\varphi_i(\cdot)$  and the marginal distribution of  $K_2$ , this allows one to identify  $\delta$ . If  $\delta' > \delta''$ , for instance, since at each  $k_2$   $t_2(\delta') < t_2(\delta'')$ , the distribution of  $T_2$  under  $\delta''$  will then (first-order stochastically) dominate the distribution of  $T_2$  under  $\delta'$  and the two are observationally distinguishable.<sup>6</sup>

Finally, to understand why the joint distribution of  $K_1$  and  $K_2$  is identified, we use that the threat points are given by a known fraction of the maximum utility obtainable by each individual in the absence of externalities. Given  $\rho$ , this utility is identified from the components identified so far (i.e.,  $Z_i(\cdot)$ ,  $\varphi_i(\cdot)$  and the marginal distribution of  $K_i$ ). Then consider a point  $(k_1, k_2)$ . If the joint support of covariates is large enough, then for that point there is a pair  $(\varphi_1, \varphi_2)$  that induces sequential exits in a neighborhood of  $(k_1, k_2)$ . When there are sequential exits, the dates  $t_1$  and  $t_2$  are a one-to-one mapping from  $k_1$  and  $k_2$ . For example, if  $t_1 < t_2$ , then  $t_1$  is equal to  $Z_1^{-1}(k_1/\varphi_1)$  and  $t_2$  is also uniquely determined. From the first-order conditions to the maximization problem, it is clear that, given  $(t_1, t_2)$  (and  $k_1 = Z_1(t_1)\varphi_1$ ), one can uniquely retrieve the corresponding  $k_2$  (see footnote 2). Since we have a one-to-one mapping, the Jacobian method allows one to obtain the joint density of  $(K_1, K_2)$  from the joint distribution of  $(T_1, T_2)$ . In other words, a different distribution of  $(K_1, K_2)$  in the neighborhood of  $(k_1, k_2)$  changes the probability of  $(T_1, T_2)$  given the covariates corresponding to the initial choice of  $(\varphi_1, \varphi_2)$  leading to sequential exits.<sup>7</sup>  $\square$

To obtain identification in our model, we require that  $\text{supp}(\varphi_1, \varphi_2) = (0, \infty)^2$  (or, more precisely, that we can drive them to 0 or infinity). From that, we can induce  $T_i$  to zero or to infinity. As is apparent from the discussion above, the identification arguments are analogous to the strategies used in other parts of the duration literature. In fact, one may be tempted to view our model as a variation of a competing risks model, where related arguments are traditionally employed to establish identification (see, e.g., Heckman and Honoré (1989)). This would be incorrect because in our model, some pairs will have simultaneous exits earlier than the first exit in the corresponding competing risks model. In competing risks models, one is able to identify the marginal features of the one risk by using covariates that help drive the hazard rate for the other risks to zero. One can then combine those to obtain identification of the joint distribution of the underlying unobservables. Here, we also drive the hazard of one of the “risks” (the exit by one of the individuals) to zero to retrieve the marginal features for the other “risk.” To obtain identification of the joint distributions, we then rely on covariate variation that

<sup>6</sup>Even though we assume that  $\delta$  is the same for both individuals, we note that our identification strategy would still hold if those were different across individuals. We also note that the argument here holds irrespective of the threat points.

<sup>7</sup>Because the Jacobian transformation in the mapping between the two joint densities does not factor, it is interesting to note that even when  $K_1$  and  $K_2$  are independent,  $T_1$  and  $T_2$  are not (locally) independent on the  $T_1 \neq T_2$  region.)

induces immediate realisation for one of the “risks” (i.e., immediate exit by one of the individuals), which is not usually necessary (or possible) in traditional competing risks models.

The first part of proof of Theorem 1 is based on the behavior of the density of the smallest duration when the largest approaches infinity. This implies that the first part of the identification result (identification of  $Z_i(\cdot)$ ,  $\varphi_i(\cdot)$  and the marginal distribution for  $K_i$ ) holds in an extended model that allows for a Marshall and Olkin (1967)-type common shock that terminate the two durations at the same time, provided that this shock has support on all of  $\mathbb{R}_+$  and is independent of  $(K_1, K_2)$ .

### 3. EMPIRICAL ILLUSTRATION

In this section, we illustrate the use of the setup in Section 2 by considering the joint retirement behavior in married couples. The broader literature on retirement is abundant, and there are a number of papers focusing on retirement decisions in a multiperson household. Hurd (1990) presents one of the early documentations of the joint retirement phenomenon. Later papers confirming the phenomenon and further characterizing the correlates of joint retirement include Blau (1998), Michaud (2003), Coile (2004a), and Banks, Blundell, and Casanova Rivas (2007). Gustman and Steinmeier (2000, 2004) worked with a dynamic economic model in which the husband’s and wife’s preferences are affected by their spouse’s actions, but the couple makes retirement decisions individually.<sup>8</sup> These papers focus on Nash equilibria to the joint retirement decision, that is, each spouse’s retirement decision is optimal given the other spouse’s timing and vice versa.<sup>9</sup> More recently, Gustman and Steinmeier (2009) present a richer (nonunitary) economic model with a solution concept that differs from a Nash equilibrium and is guaranteed to exist and be unique. Michaud and Vermeulen (2011) estimated a version of the “collective” model introduced by Chiappori (1992) in which (static) labor force participation decisions by husband and wife are repeatedly observed from a panel (i.e., the Health and Retirement Study). Casanova Rivas (2010) suggested a detailed unitary dynamic economic model of joint retirement. Coile (2004b) presented statistical evidence on health shocks and couples’ retirement decisions and Blau and Gilleskie (2006) presented an economic model that also focuses on health outcomes and couples’ retirement decisions.

#### 3.1 Parameterization

In the construction of an econometric model for multiple durations that start at different times, one must decide whether to measure time in terms a common calendar time

<sup>8</sup>In the family economics terminology, their model is a nonunitary model in which people in the household make decisions individually. In unitary models, the household is viewed as a single decision-making unit. A characterization of unitary and nonunitary models can be found in Browning, Chiappori, and Lechene (2006).

<sup>9</sup>When more than one solution is possible, they select the Pareto dominant equilibrium, that is, for all other equilibria at least one spouse would be worse off. If no equilibrium is Pareto dominant, the equilibrium where retirement by at least one household member happens earliest is assumed (see, e.g., Gustman and Steinmeier (2000, pp. 515, 520)).

or in terms of the individual durations. Since the motivation of this paper is that events sometimes happen at the same time, it is more convenient to measure time in terms of a common calendar time. In our empirical analysis, we measure time in terms of “family age,” which is set to zero when the older partner in the couple reaches age 60. We then keep track of the age of the other spouse by using the age difference between the husband and the wife as a covariate. Alternatively, we could have worked with the individuals’ ages, but that would be more cumbersome as a person may enjoy utility from being retired at the same time as his or her spouse, and not from being retired at the same age. Throughout, we use  $i = 1, 2$  to denote the two spouses in a married couple.  $n$  is used to index couples.

In the empirical application, we specify  $H_i(t, \mathbf{x}_i)$  as  $Z_i(t)\varphi_i(\mathbf{x}_1)$ , which yields the link to the generalized accelerated failure time model. If we further parameterize  $Z_i(t)$  as  $Z(t; \theta_{1i}) = t^{\theta_{1i}}$  and if  $\delta = 1$  then the model developed in the previous section will deliver the simple Weibull regression model with integrated baseline hazards  $t^{\theta_{1i}}$  for the two durations as a special case when  $K_i \sim \exp(1)$ . Our parameterization therefore takes those as the point of departure.

The structure of the US Social Security system introduces incentives to retire at certain ages. This could be accounted for by introducing a time-varying dummy variable as one of the explanatory variables or by allowing for jumps in  $Z$ . Since the other explanatory variables in the application are time-invariant, we find it notationally more convenient to incorporate discontinuities in  $Z_i$  at the time (measured in family age) at which the individual turns 62 and 65. One way to do this would be to augment  $Z$  as

$$Z(t; (\alpha, \gamma), \tau) = Z_1(t; \alpha) + \gamma_1\{t \geq \bar{t}_1\} + \gamma_2\{t \geq \bar{t}_2\},$$

where  $\gamma_1, \gamma_2 \geq 0$  is a parameter to be estimated and  $\bar{t}_1, \bar{t}_2$  are the times of the jumps at 62 and 65. In the empirical illustration, we choose a slightly different version in which  $1\{t \geq \bar{t}\}$  is replaced by a smooth function that increases from 0 to 1 over the interval  $\bar{t}$  to  $\bar{t} + 1$ :

$$Z(t; (\alpha, \gamma_1, \gamma_2), \bar{t}_1, \bar{t}_2) = Z_1(t; \alpha) + \sum_{k=1,2} Z_2(t; \gamma_k, \bar{t}_k) = t^\alpha + \gamma_1 F(t; \bar{t}_1) + \gamma_2 F(t; \bar{t}_2),$$

where  $Z_2(t; \gamma, \bar{t}) = \gamma F(t; \bar{t})$  and

$$F(t; \bar{t}) = \begin{cases} 0 & \text{for } t < \bar{t}, \\ 2(t - \bar{t})^2 & \text{for } \bar{t} < t < \bar{t} + 1/2, \\ 1 - 2(t - 1 - \bar{t})^2 & \text{for } \bar{t} + 1/2 < t < \bar{t} + 1, \\ 1 & \text{for } \bar{t} + 1 < t. \end{cases}$$

As discussed later, the dataset delivers durations rounded to a month. Our choice of  $F$  is therefore observationally equivalent to the step function,  $1\{t \geq \bar{t}\}$ , but the former makes it easier to calculate  $Z^{-1}$  numerically. This parameterization also delivers convenient expressions for  $\tilde{Z}$ . See the Appendix.



To allow for positive correlation between the unobserved variables  $K_1$  and  $K_2$  (induced, e.g., by sorting), we use a Clayton–Cuzick copula function (see Clayton and Cuzick (1985)). More precisely, we model the joint survivor distribution function of  $K_1$  and  $K_2$  as

$$F_{K_1, K_2}(k_1, k_2; \tau) = K(\exp(-k_1), \exp(-k_2); \tau),$$

where

$$K(u, v; \tau) = \begin{cases} (u^{-\tau} + v^{-\tau} - 1)^{-1/\tau} & \text{for } \tau > 0, \\ uv & \text{for } \tau = 0. \end{cases} \quad (4)$$

When  $\tau > 0$ , there is positive dependence between variables  $K_1$  and  $K_2$ . Specifically, Kendall's rank correlation for the Clayton–Cuzick copula is equal to  $\tau/(2 + \tau)$  (see, e.g., Trivedi and Zimmer (2006)). This copula is commonly used to introduce dependence in the duration literature. Finally, we take  $\varphi_i(x_i) = \exp(x_i' \theta_{2i})$ . This implies that when  $\delta = 1$  and  $\tau = 0$ , the durations follow simple independent Weibull proportional hazard models (Lancaster (1990, p. 44)). This is the sense in which our approach generalizes simple standard econometric duration models.

Clayton and Cuzick (1985) motivated (4) as the unique copula with a certain constant odds ratio. However, they also point out that it is consistent with a model in which the dependence between the two durations is driven by common unobserved heterogeneity (with a specific distribution). It is therefore tempting to ask whether it is feasible to introduce additional unobserved heterogeneity. While the identification result in Section 2.2 suggests that this is in principle possible, there are two reasons why we do not consider this possibility in our empirical application. The first is that our model includes the mixed Weibull model as a special case; hence a nonparametric specification of the heterogeneity distribution will make root- $n$  consistent estimation of the model parameters impossible (see Hahn (1994)). Since some of the parameters of the model are already imprecisely estimated, this suggests that a flexible parametric specification of the heterogeneity distribution would not be fruitful. The second and related reason is that we estimate our model using indirect inference. To estimate a model with unobserved heterogeneity, we would therefore have to specify an auxiliary model whose parameters are informative about the heterogeneity distribution. As mentioned earlier, when  $\delta = 1$  the optimal retirement dates will correspond to

$$\log Z_i(T_i) = -\log \varphi_i + \log K_i, \quad i = 1, 2.$$

If the jump in the baseline hazard ( $\gamma$ ) is zero, then our parameterization yields

$$\log(T_i) = -\frac{x_i' \theta_{2i}}{\theta_{1i}} + \frac{\log K_i}{\theta_{1i}}, \quad i = 1, 2,$$

where  $\log K_i$  is distributed according to minus an extreme value distribution. On the other hand, a model with additional unobserved heterogeneity would have

$$\log(T_i) = -\frac{x_i' \theta_{2i}}{\theta_{1i}} + \frac{\log K_i}{\theta_{1i}} + v_i, \quad i = 1, 2. \quad (5)$$

In other words, the distribution of the unobserved heterogeneity would be identified from deviations of the distribution of the error term in (5) from an extreme value distribution. Given the heavy censoring (more than 50%; see Section 3), this does not seem fruitful.

### 3.2 Estimation: Indirect inference

Because the likelihood function for the model developed in the previous section is not easily computed in closed form, we resort to simulation-assisted methods. One potential strategy would be to use simulated maximum likelihood (SML), where one non-parametrically estimates the conditional likelihood via kernel methods applied to simulations of  $T_1$  and  $T_2$  at particular parameter values and searches for the parameter value that maximizes the (simulated) likelihood. We opt for a different strategy for two main reasons. First, our likelihood displays some nonstandard features. For example, the event  $\{T_1 = T_2\}$  has positive probability. Second, consistency of the SML estimator requires a large number of simulations, which can be computationally expensive.

To estimate our model, we therefore employ an indirect inference strategy (see [Gourieroux, Monfort, and Renault \(1993\)](#), [Smith \(1993\)](#), and [Gallant and Tauchen \(1996\)](#)). Rather than estimating the maximum likelihood estimator for the true model characterized by parameter  $\theta$ , one estimates an approximate (*auxiliary*) model with parameter  $\beta$ . Let  $n = 1, \dots, N$  index a sample of households (couples). For a particular value of the parameters of the structural model,  $\theta$ , we generate  $R$  data sets  $\{(z_{1r}(\theta), z_{2r}(\theta), \dots, z_{Nr}(\theta))\}_{r=1}^R$  from our structural model. Here,  $z_{ir}(\theta)$  denotes the data for observation  $i$  in the  $r$ 'th data set. In practice, this is done by transforming uniform random variables. These are then kept fixed as one varies  $\theta$ . The parameter,  $\theta$ , enters through the transformation of these uniform random variables.

The estimator of the parameter in the model,  $\theta$ , is the minimizer of

$$\left( \frac{1}{R} \sum_{r=1}^R \frac{1}{N} \sum_{n=1}^N S_a(\hat{\beta}; z_{nr}(\theta)) \right)' W \left( \frac{1}{R} \sum_{r=1}^R \frac{1}{N} \sum_{n=1}^N S_a(\hat{\beta}; z_{nr}(\theta)) \right) \quad (6)$$

over  $\theta$  where  $S_a$  is the score for the auxiliary model. The weighting matrix  $W$  is a positive definite matrix playing the usual role in terms of efficiency. The optimal  $W$  can be calculated using the actual data (before estimating  $\theta$ ) and the asymptotic properties follow from standard GMM arguments (see [Gourieroux and Monfort \(1996\)](#) for details). This strategy is useful because we only estimate the auxiliary model once using the real data. After that, we evaluate its first-order condition using simulated data from the structural model for different values of  $\theta$ .

The retirement times used in the empirical application are interval censored, that is, grouped at the monthly level. When doing the indirect inference, we mimic this by evaluating (6) at interval censored simulated durations. Finally, the outcome variable in our empirical analysis is censored. To use simulation-based inference, we must be able to simulate data that have been censored by the same process. In practice, this means that we must either model the censoring process parametrically or observe the censoring times even for those observations that are uncensored in the data. As discussed below, our application falls into the second category.

### 3.3 Data

We estimate the model using eight waves of the Health and Retirement Study (every 2 years from 1992 to 2006) and keep households where at least one individual was 60 years old or more. Retirement is observed at a monthly frequency. We use the retirement classification suggested by the Rand Corporation. This classifies a respondent as retired if she/he is not working and not looking for work or there is any mention of retirement through the employment status or the questions that ask the respondent whether he or she considers him or herself to be retired. To avoid left-censoring, selected households also had both partners in the labor force at the initial period. Right-censoring occurs when someone dies or is not retired at his or her last interview before the end of the survey. We excluded individuals who were part of the military. Finally, we exclude households with multiple couples and individuals with multiple spouses during the period of analysis, couples with conflicting information over marital status or other joint variables, and couples of the same gender. This leaves us with 1284 couples. Figure 5 plots the retirement month of the husbands against the retirement month of the wives for those couples whose retirement month is uncensored for both spouses (January 1931 is month 1). The points along the 45-degree line are the joint retirements (approximately 7.6%).

We measure covariates in the first “household year,” that is, when the older partner reaches the age of 60.<sup>10</sup> The covariates we use are: (1) the age difference in the couple (husband’s age minus wife’s age in years); (2) dummies for race (non-Hispanic black, Hispanic, and other race with non-Hispanic whites as the omitted category); (3) dummies for education (high school or GED, some college and college or above with less than high school as the omitted category); (4) indicators of region (NE, SO, and WE with MW

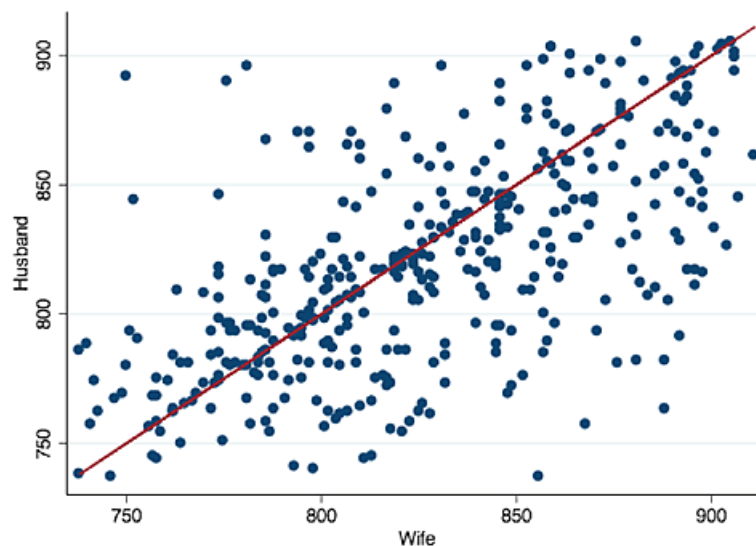


FIGURE 5. Retirement months: husband versus wife.

<sup>10</sup>We take the measurements from the first interview after the older spouse turns 60.

or other region as the omitted category); (5) self-reported health dummies (good health, very good health, with poor health as the omitted category); (6) an indicator for whether the person has any health insurance (private or public or through the spouse); (7) the total health expenditure per individual in the previous 12 months for the first two waves and the previous 2 years for the subsequent years (inflation adjusted using the CPI to Jan/2000 dollars); (8) indicators for whether the person had a defined contribution (DC) or defined benefit (DB) plan; and (9) financial wealth (inflation adjusted using the CPI to Jan/2000 dollars).<sup>11</sup> It does not include housing wealth or private pension holdings.

Table 1 presents summary statistics for the variables we use. Note that we observe potential censoring months even for the observations that are uncensored in the data. This means that even though we assume that the censoring time is independent from re-

TABLE 1. Summary statistics.

Variable	All Observations		Uncensored		Censored	
	Mean	<i>N</i>	Mean	<i>N</i>	Mean	<i>N</i>
Gender	0.50	2568	0.56	1265	0.44	1303
Min(Ret. Month, Cens. Month)	52.67	2568	44.43	1265	60.66	1303
Censored	0.51	2568	0.00	1265	1.00	1303
Censoring Month <sup>a</sup>	85.04	2568	110.15	1265	60.66	1303
Age Diff.	4.11	2454	3.80	1234	4.43	1220
Non-Hisp. White	0.79	2568	0.82	1265	0.76	1303
Non-Hisp. Black	0.11	2568	0.09	1265	0.12	1303
Other Race	0.02	2568	0.02	1265	0.03	1303
Hispanic	0.08	2568	0.06	1265	0.10	1303
<High School	0.16	2568	0.18	1265	0.15	1303
HS or GED	0.36	2568	0.39	1265	0.34	1303
Some College	0.24	2568	0.22	1265	0.26	1303
College or Above	0.23	2568	0.21	1265	0.25	1303
NE	0.18	2568	0.18	1265	0.04	1303
MW	0.26	2568	0.26	1265	0.25	1303
SO	0.40	2568	0.37	1265	0.43	1303
WE	0.16	2568	0.17	1265	0.15	1303
Health Insurance	0.88	2554	0.89	1257	0.86	1297
Very Good Health	0.56	2568	0.57	1265	0.85	1296
Good Health	0.30	2568	0.30	1265	0.30	1303
Poor Health	0.14	2568	0.13	1265	0.14	1303
Pension (DB)	0.26	2568	0.30	1265	0.22	1303
Pension (DC)	0.24	2568	0.21	1265	0.27	1303
Tot. Health Expen. <sup>b</sup>	8.22	2180	9.48	1220	6.61	960
Financial Wealth <sup>b</sup>	81.22	2568	88.76	1265	73.90	1303

*Note:* a. For those uncensored, the censoring month is either the last interview or death date, whichever is the earlier date. It is used in the simulations for indirect inference.

b. Inflation-adjusted using the CPI to thousands of 2000 US dollars.

<sup>11</sup>For total health expenditure and financial wealth, we use the transformation  $\text{sgn}(x) \times \sqrt{|x|}$ . This transformation is in the spirit of a logarithmic transformation of positive variables and implies that large quantities have a decreasing effect. In the computations, we also divide the transformed variable by  $10^2$  for total health expenditure and by  $10^3$  for financial wealth (to avoid overflow).

tirement dates (conditional on the covariates), we do not need to model the distribution of censoring times to simulate the model.

Intuitively, our identification strategy applies to this empirical illustration if the explanatory variables take values that make one of the spouses strongly attached to the labor force given his or her covariate values. In our data, for example, about 5% of the husbands who do not have a defined benefit pension plan retire after more than 126 months (10.5 years) since the oldest member of the household turned 60. Similarly, for the wives, 5% of those without a defined benefit pension plan retire more than 140 months (11.7 years) since the oldest member turned 60.

### 3.4 Results

We now present our estimation results. The discount rate  $\rho$  is set to 5% per year (i.e., 0.004 per month) and the threat points are set at 0.6 times the utility level an individual would have obtained without the retirement externality. The number of simulations is  $R = 10$ . Figure 6, which displays estimates for the marginal cumulative distribution functions of husbands and wives, suggests that a kink might be present, more so for men, around months twenty-four and sixty since turning 60. This corresponds to turning 62 and 65 years old. As discussed in Section 3.1, we accommodate this time-varying variable by allowing  $Z$  to have jumps when the individual turns 62 and 65 years old.

Tables 2 and 3 present our estimates. The results are very robust across covariate specifications. There is positive duration dependence: retirement is more likely as the household ages. Age differences tend to increase the retirement hazard for men and decrease it for women. Since men are typically older and we count “family age” from the

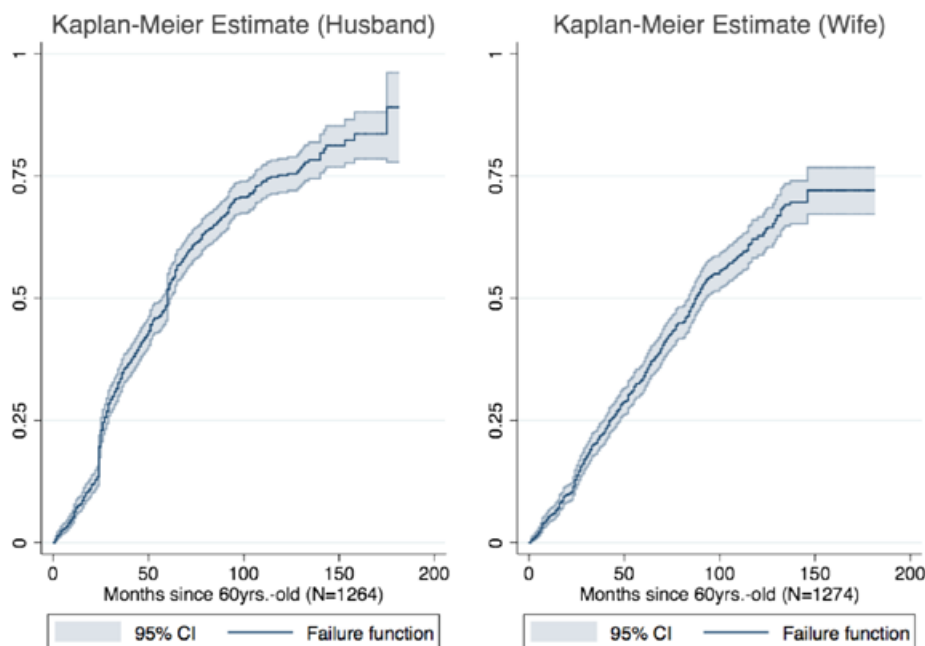


FIGURE 6. Kaplan–Meier estimates: husband and wife.

TABLE 2. WIVES' simultaneous duration.

Variable	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)
$\delta$	1.052 (0.039)	1.064 (0.042)	1.072 (0.045)	1.066 (0.040)	1.037 (0.028)	1.039 (0.029)	1.045 (0.031)
$\theta_1$	1.244 (0.054)	1.244 (0.054)	1.248 (0.059)	1.260 (0.052)	1.258 (0.055)	1.276 (0.060)	1.269 (0.057)
$\geq 62$ yrs old	10.640 (5.916)	13.446 (5.694)	13.849 (10.756)	12.255 (7.180)	9.956 (7.890)	10.706 (7.053)	9.992 (6.141)
$\geq 65$ yrs old	10.036 (11.555)	12.326 (7.495)	12.046 (11.102)	18.926 (10.919)	16.014 (10.625)	18.473 (11.125)	16.236 (9.127)
Constant	-5.786 (0.225)	-5.790 (0.276)	-5.605 (0.320)	-5.931 (0.338)	-5.853 (0.351)	-6.040 (0.363)	-6.061 (0.351)
Age Diff.	-0.074 (0.016)	-0.075 (0.016)	-0.076 (0.016)	-0.076 (0.016)	-0.080 (0.019)	-0.078 (0.017)	-0.079 (0.018)
Non-Hisp. Black		-0.149 (0.153)	-0.164 (0.157)	-0.113 (0.160)	-0.096 (0.169)	-0.030 (0.168)	-0.038 (0.171)
Other race		-0.649 (0.337)	-0.644 (0.344)	-0.515 (0.332)	-0.686 (0.361)	-0.559 (0.330)	-0.578 (0.323)
Hispanic		-0.490 (0.192)	-0.522 (0.192)	-0.466 (0.202)	-0.435 (0.206)	-0.324 (0.210)	-0.367 (0.207)
High school or GED		0.052 (0.158)	0.064 (0.156)	0.144 (0.164)	0.145 (0.168)	0.145 (0.163)	0.124 (0.164)
Some college		-0.131 (0.169)	-0.119 (0.167)	-0.153 (0.174)	-0.114 (0.181)	-0.154 (0.177)	-0.185 (0.177)
College or above		-0.052 (0.189)	-0.028 (0.189)	0.073 (0.194)	0.052 (0.203)	-0.048 (0.201)	-0.061 (0.200)
NE		0.002 (0.146)	-0.021 (0.148)	0.043 (0.156)	-0.053 (0.164)	-0.089 (0.156)	-0.079 (0.157)
SO		0.065 (0.115)	0.040 (0.116)	0.116 (0.118)	0.101 (0.122)	0.077 (0.119)	0.101 (0.120)
WE		0.217 (0.145)	0.197 (0.148)	0.254 (0.153)	0.190 (0.155)	0.158 (0.158)	0.193 (0.156)
V Good Health			-0.219 (0.153)	-0.100 (0.160)	-0.165 (0.171)	-0.180 (0.171)	-0.192 (0.171)
Good Health			-0.238 (0.160)	-0.186 (0.169)	-0.242 (0.177)	-0.219 (0.176)	-0.236 (0.178)
Health Insurance				0.123 (0.144)	0.168 (0.156)	0.146 (0.152)	0.023 (0.185)
Tot. Health Exp.					0.120 (0.084)	0.114 (0.084)	0.129 (0.082)
Pension (DC)					-0.259 (0.126)	-0.232 (0.126)	-0.229 (0.125)
Pension (DB)					0.039 (0.117)	0.039 (0.113)	0.039 (0.118)
Fin. Wealth						0.789 (0.217)	0.786 (0.208)
Health Ins (spouse)							0.195 (0.183)

(Continues)

TABLE 2. Continued.

Variable	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)
$\tau$	0.526 (0.399)	0.429 (0.371)	0.359 (0.349)	0.438 (0.369)	0.477 (0.256)	0.516 (0.271)	0.471 (0.269)
Function Value	0.470	0.758	0.699	0.296	1.347	1.116	1.030
Number of Obs.	1227	1227	1227	1214	1037	1037	1037

*Note:* Omitted categories are Non-Hisp.White, Less than high school, Midwest or OtherRegion, and PoorHealth.

The threat point scale factor is 0.6,  $\rho = 0.004$ , and  $R = 10$ .

TABLE 3. HUSBANDS' simultaneous duration.

Variable	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)
$\delta$	1.052 (0.039)	1.064 (0.042)	1.072 (0.045)	1.066 (0.040)	1.037 (0.028)	1.039 (0.029)	1.045 (0.031)
$\theta_1$	1.169 (0.048)	1.218 (0.064)	1.216 (0.045)	1.218 (0.059)	1.201 (0.045)	1.228 (0.052)	1.206 (0.058)
$\geq 62$ yrs old	31.532 (11.356)	39.824 (11.372)	40.167 (12.557)	42.202 (13.417)	37.458 (9.673)	44.792 (11.191)	38.676 (10.818)
$\geq 65$ yrs old	25.696 (9.497)	29.254 (11.229)	29.757 (13.696)	32.379 (8.307)	31.744 (14.658)	35.036 (9.954)	30.981 (8.440)
constant	-5.587 (0.231)	-5.449 (0.266)	-5.402 (0.279)	-5.627 (0.294)	-5.593 (0.302)	-5.734 (0.276)	-5.641 (0.311)
Age Diff.	0.021 (0.008)	0.025 (0.007)	0.026 (0.008)	0.030 (0.008)	0.024 (0.008)	0.025 (0.008)	0.025 (0.008)
Non-Hisp. Black		-0.203 (0.155)	-0.203 (0.158)	-0.238 (0.153)	-0.272 (0.168)	-0.241 (0.162)	-0.262 (0.162)
Other race		-0.151 (0.287)	-0.174 (0.285)	-0.278 (0.296)	-0.129 (0.298)	-0.133 (0.282)	-0.131 (0.284)
Hispanic		-0.626 (0.180)	-0.625 (0.180)	-0.743 (0.184)	-0.475 (0.183)	-0.505 (0.184)	-0.487 (0.183)
High school or GED		-0.109 (0.118)	-0.083 (0.116)	-0.090 (0.121)	0.004 (0.123)	-0.040 (0.122)	-0.050 (0.121)
Some college		-0.357 (0.133)	-0.306 (0.135)	-0.299 (0.137)	-0.213 (0.137)	-0.266 (0.139)	-0.302 (0.139)
College or above		-0.522 (0.128)	-0.480 (0.126)	-0.456 (0.132)	-0.416 (0.132)	-0.495 (0.136)	-0.524 (0.137)
NE		0.060 (0.122)	0.060 (0.124)	0.132 (0.126)	0.103 (0.122)	0.119 (0.123)	0.099 (0.122)
SO		-0.219 (0.106)	-0.210 (0.105)	-0.165 (0.105)	-0.156 (0.109)	-0.156 (0.110)	-0.140 (0.110)
WE		0.066 (0.121)	0.060 (0.122)	0.050 (0.123)	0.011 (0.124)	0.010 (0.123)	0.011 (0.122)
V Good Health			-0.111 (0.132)	-0.140 (0.137)	-0.118 (0.143)	-0.125 (0.143)	-0.128 (0.142)
Good Health			-0.071 (0.137)	-0.114 (0.140)	-0.069 (0.144)	-0.078 (0.143)	-0.090 (0.142)

(Continues)

TABLE 3. Continued.

Variable	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)	Coef. (Std. Err.)
Health Insurance				0.243 (0.125)	0.117 (0.134)	0.135 (0.135)	0.039 (0.167)
Tot. Health Exp.					0.112 (0.054)	0.103 (0.053)	0.121 (0.052)
Pension (DC)					-0.104 (0.106)	-0.104 (0.104)	-0.093 (0.106)
Pension (DB)					0.288 (0.102)	0.293 (0.102)	0.305 (0.105)
Fin. Wealth						0.251 (0.188)	0.256 (0.191)
Health Ins (spouse)							0.111 (0.174)
$\tau$	0.526 (0.399)	0.429 (0.371)	0.359 (0.349)	0.438 (0.369)	0.477 (0.256)	0.516 (0.271)	0.471 (0.269)
Function Value	0.470	0.758	0.699	0.296	1.347	1.116	1.030
Number of Obs.	1227	1227	1227	1214	1037	1037	1037

*Note:* Omitted categories are Non-Hisp.White, Less than high school, Midwest or OtherRegion, and PoorHealth.

The threat point scale factor is 0.6,  $\rho = 0.004$ , and  $R = 10$ .

60th year of the older partner, a larger age difference implies that the wife is younger at time zero and less likely to retire at any “family age” than an older woman (i.e., a similar wife in a household with a lower age difference). Both nonwhite men and women have a lower retirement hazard than non-Hispanic whites.

Self-reported health lowers the hazard, with healthier people retiring later than those in poor health. Having health insurance increases the hazard for both husbands and wives, though not in a statistically significant way. Total health expenditures increase the hazard for female and for males (being statistically significant for the latter). Having a defined benefit pension plan increases the probability of retirement for both genders, but it is numerically and statistically much stronger for men. A defined contribution plan negatively affects the hazard for both, but here female effects are numerically and statistically more pronounced than those for men. We believe this obtains as defined benefit plans are perceived as providing a less risky retirement income stream compared to defined contribution plans. Wealthier men and women tend to retire earlier and the effect is particularly more pronounced for women. Spousal health insurance also leads to earlier retirement though the coefficient is imprecisely estimated.

The interaction parameter ranges from 1.04 to 1.07 across our specifications. In terms of our model, this means that the utility flow of retirement increases by 3–7% when one’s partner retires. In terms of the effect on the hazard rate of retirement, this corresponds to between 11% and 12% of the effect of having a defined benefit plan for men. We also note that the copula parameter hovers around 0.5 in many of our specifications, yielding a Kendall’s rank correlation coefficient of about 0.2. As explained previously, this correlation is potentially due to sorting or unobserved heterogeneity.



To gauge the quantitative importance of the retirement externality, we also computed the marginal effect of assigning every man to a defined contribution pension plan compared to a defined benefit plan, holding everything else fixed.<sup>12</sup> This resulted in a 14.4-month change in the median uncensored retirement date for men. The simulated effect on the women was a change in the median uncensored retirement date of 0.88 month. In other words, the indirect effect on the women through the retirement externality is about 6.1% of the direct effect on the men. Given the large amount of censoring, one might argue that the median uncensored retirement date is not representative of the data we actually use. We therefore also compared the effect on the 25th percentile of uncensored retirement dates. Here, the direct effect on the husbands was 2.4 months, while the effect on the wives corresponded to about 16.5% of that.

We also added spousal variables as covariates to the sixth specification. Those variables were: dummies for “very good health” and “good health” and dummies for defined benefit and defined contribution pensions. For males, none of the coefficients on the spousal variables is statistically significant. For females, only the coefficient on a defined benefit pension plan for the spouse is statistically significant. The coefficient of the husband having a defined benefit plan on a woman’s duration (0.42) is larger than that of the man himself having a defined benefit pension plan on his own duration to retirement, which is 0.31 once we include the spousal covariates. In contrast, the point estimate of the effect of a wife having a defined benefit pension plan on the man’s duration is negative but numerically small (−0.03) and statistically insignificant. The coefficient on the spouse having a defined contribution pension plan is positive for the wives and negative for the husband, but noisily estimated in both cases. Spousal health is also statistically insignificant for husbands and wives and is in line with previous findings in the literature (e.g., Coile (2004a)). The effect of switching husbands from a defined contribution to a defined benefit plan is still in line with our previous results: median duration until retirement for men increases by 14.6 months, whereas median time to retirement for wives increases by 0.9 month, corresponding to 6.2% of the direct effect on husbands’ duration. The corresponding numbers for the 25th percentile are an effect of 2.0 months for the males and 0.4 months for the females.

All of the estimation results presented here can be thought of as GMM results. Rather than working with the same moment conditions for all specifications, we always work with the moment conditions that come from the scores of the auxiliary model, which makes the number of overidentifying restrictions one for all of the specifications. As a specification test, we should therefore compare our minimized objective function to a Chi-squared distribution with one degree of freedom (see Proposition 2 and the ensuing discussion in Smith (1993)). The  $p$ -values associated with this test of overidentifying restrictions range from 24% to 58%. The average  $p$ -value across the six specifications is 39%. This suggests that our specification provides a good fit to the moments implicitly used in the estimation and have good predictive power on the retirement behavior of couples. This is confirmed by comparing the Kaplan–Meier estimator of the observed durations to durations simulated using the sixth specification from Tables 2 and 3. This

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<sup>12</sup>We used 100 simulation draws per individual to generate predictions under each of these two scenarios.

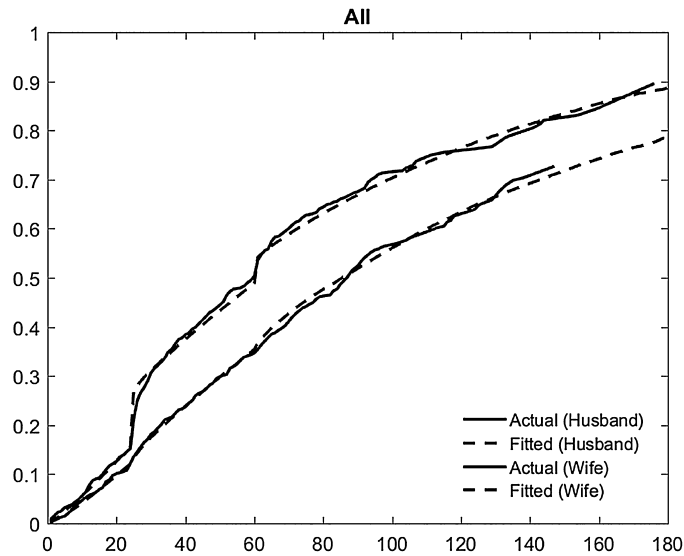


FIGURE 7. Predicted and actual distribution of retirement durations.

is reported in Figure 7. Figure 8 reports the same graphs after breaking the sample into two, depending on whether the health status is very good.

As mentioned previously, we set  $A_i$ ,  $i = 1, 2$ , equal to 0.6 of the utility spouse  $i$  would obtain without the utility externality from joint retirement. We also estimated  $\delta$  for various proportions of the utility one would get in case the partner were not to retire in the third specification from Tables 2 and 3. The estimated  $\delta$ 's for proportions of 0.2, 0.4, 0.6, and 0.8 were 1.050, 1.062, 1.072, and 1.065, respectively.

We have also explored the possibility that some men may delay retirement until the wife is eligible for Medicare. In doing so, we estimate a model that allows for a potential jump in  $Z$  at the time when the spouse turns 65 (using our third specification). For the wives, the point estimate for this new jump was very small: 0.99 (s.e. 8.27). For the husbands, the point estimate of the jump when the spouse turns 65 was 8.2 (s.e. 10.9).

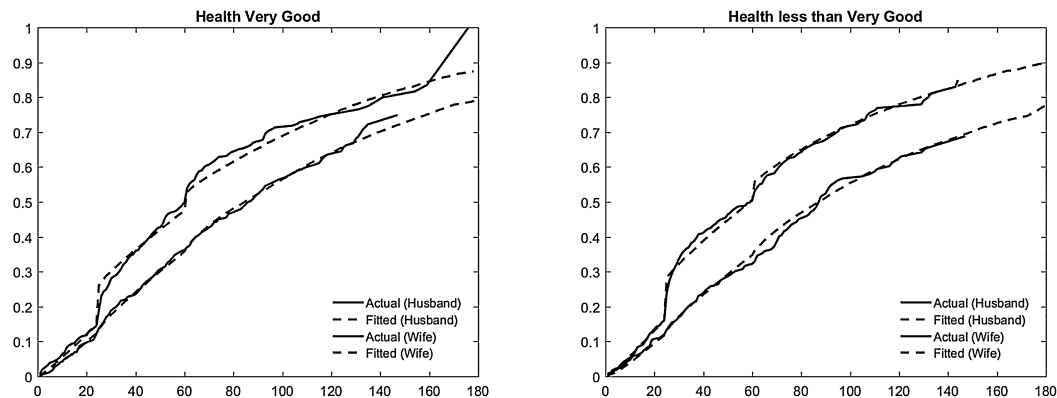


FIGURE 8. Predicted and actual distribution of retirement durations conditional of health.

Finally, to evaluate whether joint retirement is likely to be an outcome from a common shock, as opposed to the interaction between husband and wife, we compare the time variation of our regressors across couples who retire simultaneously and couples who retire sequentially. For the survey waves preceding retirement of any member in the household, we look at the average proportional changes in financial assets and health expenditures and average changes in self-reported health status, pension plans (defined benefit and defined contribution), and health insurance. For all of these variables, couples retiring simultaneously displayed at least as much stability (if not more) in the survey waves preceding retirement as those retiring sequentially. For example, financial assets for those who end up retiring simultaneously are much more stable than for couples who retire sequentially: the average relative change in financial wealth across survey waves preceding retirement is a factor of 4.847 for those who retire simultaneously versus a factor of 10.850 for those who retire sequentially. Standard deviations were also lower for those couples retiring simultaneously. The same pattern arises even when the factor is deflated by the growth in the S&P500 stock market index. Furthermore, there is no discernible statistical difference between the average change in financial assets from survey wave to survey wave for these two groups. Consequently, it is unlikely that shocks to financial wealth (and, for that matter, that shocks to any of the variables listed above) explain the joint retirement decision in our sample.

#### 4. CONCLUDING REMARKS

We have presented a new duration model that nests the usual generalized accelerated failure time model, but allows for joint termination of a group of spells in a way that is consistent with an economic model of joint decision making. The econometric model is based on a very simple economic model with Nash bargaining and it can generate concurrent termination of spells with positive probability as well as interdependence between the durations when they are not concurrent, even when the underlying unobservables are independent.

We illustrate the model to the retirement of husband and wife using data from the Health and Retirement Study. The main empirical finding is that simultaneity seems economically important. Since the econometric model is based on a simple economic model, it is possible to interpret the estimates in terms of the underlying preferences. In our preferred specification, the indirect utility associated with being retired increases by approximately 5% if one's spouse is already retired. By comparison, a defined benefit pension plan increases indirect utility by 34%. The estimated model also predicts that the marginal effect of a change in the husbands' pension plan on wives' retirement dates is about 6–20% of the direct effect on the husbands'.

#### APPENDIX

##### A.1 Computation of $\tilde{Z}$

To simulate from the model, we need  $\tilde{Z}$  defined by  $\tilde{Z}_i(t) = \int_t^\infty Z_i(s)e^{-\rho s} ds$ . The parameterization  $Z(t; (\alpha, \gamma), \tau) = Z_1(t; \alpha) + \sum_{k=1,2} Z_2(t; \gamma_k, \bar{t}_k) = t^a + \sum_{k=1,2} \gamma_k F(t; \bar{t}_k)$  makes

this convenient. Specifically,

$$\tilde{Z}_1(t; \alpha) = \int_t^\infty s^\alpha e^{-\rho s} ds = \left(\frac{1}{\rho}\right)^{\alpha+1} \Gamma(\alpha + 1, \rho t),$$

where the upper incomplete gamma function is defined by  $\Gamma(\alpha, x) = \int_x^\infty s^{\alpha-1} e^{-s} ds$ .<sup>13</sup>

To calculate  $\tilde{Z}_2(t; \gamma, \tau)$ , we note that for  $t < \tau$ ,

$$\begin{aligned} \tilde{Z}_2(t; \gamma, \tau) &= \int_\tau^{\tau+1/2} (2s^2 - 4\tau s + 2\tau^2) e^{-\rho s} ds \\ &\quad + \int_{\tau+1/2}^{\tau+1} (-2s^2 + 4(\tau+1)s + 1 - 2(1+\tau)^2) e^{-\rho s} ds + \int_{\tau+1}^\infty e^{-\rho s} ds \end{aligned}$$

for  $\tau < t < \tau + 1/2$ ,

$$\begin{aligned} \tilde{Z}_2(t; \gamma, \tau) &= \int_t^{\tau+1/2} (2s^2 - 4\tau s + 2\tau^2) e^{-\rho s} ds \\ &\quad + \int_{\tau+1/2}^{\tau+1} (-2s^2 + 4(\tau+1)s + 1 - 2(1+\tau)^2) e^{-\rho s} ds + \int_{\tau+1}^\infty e^{-\rho s} ds \end{aligned}$$

for  $\tau + 1/2 < t < \tau + 1$ ,

$$\tilde{Z}_2(t; \gamma, \tau) = \int_t^{\tau+1} (-2s^2 + 4\tau s + 1 - 2(1-\tau)^2) e^{-\rho s} ds + \int_{\tau+1}^\infty e^{-\rho s} ds$$

and finally for  $\tau + 1 < t$

$$\tilde{Z}_2(t; \gamma, \tau) = \int_t^\infty e^{-\rho s} ds.$$

All the integrals have the form  $\int s^j e^{-\rho s} ds$  where  $j$  is an integer. Hence they can all be expressed in closed form.

## A.2 Auxiliary model

Our auxiliary model is composed of four reduced-form models that are chosen to capture the features of the data that are our main concern: the duration until retirement for each of the two spouses, the idea that some married couples choose to retire jointly, and

<sup>13</sup>This expression can be further manipulated by noting that if the random variable  $X$  is Gamma distributed with parameters  $\alpha$  and  $\beta = 1$ .

$$\bar{F}_{\Gamma(\alpha,1)}(x) = P(X > x) = \frac{1}{\Gamma(\alpha)} \int_x^\infty s^{\alpha-1} e^{-s} ds = \frac{\Gamma(\alpha, x)}{\Gamma(\alpha)}.$$

Consequently,

$$\tilde{Z}(t; \alpha) = \left(\frac{1}{\rho}\right)^{\alpha+1} \Gamma(\alpha + 1, \rho t) = \left(\frac{1}{\rho}\right)^{\alpha+1} \Gamma(\alpha + 1) \bar{F}_{\Gamma(\alpha+1,1)}(\rho t)$$

which is useful since both  $\Gamma(\cdot)$  and  $\bar{F}_{\Gamma(\cdot,1)}(\cdot)$  are preprogrammed in many software packages.

finally the idea that the retirement durations may exhibit correlation (conditionally on the covariates) even when they are not equal. For the first two, we use a standard proportional hazard model for each spouse with a Weibull baseline hazard and the usual specification for the covariate function. For the third, we use an ordered logit model as suggested by our paper Honoré and de Paula (2010). For the fourth feature, we exploit the covariance in the residuals in regressions of the two retirement durations on all the covariates of the model. We present the models in detail below.

**A.2.1 Weibull proportional hazard model** For each spouse  $i$ , the hazard for retirement conditional on  $x_i$  is assumed to be  $\lambda_i(t|x_i) = \alpha_i t^{\alpha_i - 1} \exp(x_i' \beta_i)$ . The (log) density of retirement for spouse  $i$  conditional on  $x_i$ ,  $\log f_i(t|x_i)$ , is then given by

$$\log\{\lambda_i(t) \exp(x_i' \beta_i) \exp(-Z_i(t) \exp(x_i' \beta_i))\} = \log \alpha_i + (\alpha_i - 1) \log t + x_i' \beta_i - t^{\alpha_i} \exp(x_i' \beta_i).$$

The (conditional) survivor function can be obtained analogously, and it is given by

$$\log S_i(t|x_i) = \log\{\exp(-Z_i(t) \exp(x_i' \beta_i))\} = -t^{\alpha_i} \exp(x_i' \beta_i).$$

Letting  $c_{i,n} = 1$  if the observed retirement date for spouse  $i$  in household  $n$  is (right-) censored, and  $= 0$  otherwise, we obtain the log-likelihood function:

$$\log \mathcal{L} = \sum_{n=1}^N (1 - c_{i,n}) (\log \alpha_i + (\alpha_i - 1) \log(t_{i,n}) + x_{i,n}' \beta_i) - \sum_{n=1}^N t_{i,n}^{\alpha_i} \exp(x_{i,n}' \beta_i).$$

**A.2.2 Ordered logit model pseudo MLE** In the spirit of the estimation strategy suggested in Honoré and de Paula (2010), we also use an ordered logit model as an auxiliary model. Whereas the Weibull model will convey information on the timing of retirement, this second auxiliary model will provide information on the pervasiveness of joint retirement and help identify the taste interactions leading to this phenomenon (i.e.,  $\delta$ ). Define

$$y_n = \begin{cases} 1 & \text{if } t_1 > t_2 + 1, \\ 2 & \text{if } |t_1 - t_2| \leq 1, \\ 3 & \text{if } t_2 > t_1 + 1. \end{cases}$$

Incorrectly assuming an ordered logit model for  $y_n$  yields

$$P(y_n = 1 \text{ or } y_n = 2) = \Lambda(x_n' \gamma_1) \quad \text{and} \quad P(y_n = 2) = \Lambda(x_n' \gamma_1 - \gamma_0),$$

where  $\Lambda(\cdot)$  is the cumulative distribution function for the logistic distribution.

This allows us to construct the following pseudo-likelihood function:

$$\begin{aligned} \mathcal{Q}(\gamma) &= \sum_{y_n=0} \log(1 - \Lambda(x_{0n}' \gamma)) + \sum_{y_n \neq 0} \log(\Lambda(x_{0n}' \gamma)) \\ &\quad + \sum_{y_n \neq 2} \log(1 - \Lambda(x_{1n}' \gamma)) + \sum_{y_n=2} \log(\Lambda(x_{1n}' \gamma)), \end{aligned}$$

where

$$x_{0n} = (x'_n : \mathbf{0})' x_{1n} = (x'_n : \mathbf{1})' \gamma = (\gamma'_1 : -\gamma_0)'$$

The explanatory variables in the different parts of the auxiliary model need not be the same, and they need not coincide with the explanatory variables in the model to be estimated. In the empirical section below, the covariates in the Weibull auxiliary models are each spouses's own values of the explanatory variables in the model of interest. We use a constant only as an explanatory variable in the ordered logit model. This leaves the number of overidentifying restrictions constant across specifications.

In the data and in the simulations,  $y$  is defined using the failure time (i.e., the minimum between censoring and retirement dates). Censored observations do not pose problems when the other person in the household is uncensored and retires earlier, since in that case we can determine that retirement happened sequentially. Whereas we can always mark whether retirement was sequential or simultaneous in the simulations, when censoring happens before the retirement of the uncensored partner or both are censored, we cannot determine in the data whether retirement was sequential. Since we use the failure time in both the data and the simulations, censoring introduces the same degree of "noise" in the definition of  $y$  in the data and in the simulations.

*A.2.3 Covariance in failure times* To allow for correlation in the unobservable variables  $K_1$  and  $K_2$ , we use copula functions. We augment our auxiliary models with the covariance in failure times (including censored observations in both the data and the simulation moments) to perform the estimation. Specifically, we match the covariance between the residuals from a regression of (censored log) failure time on all covariates for husband and wife. An alternative is to use the residuals from regressions on spouse-specific variables and/or to define generalized residuals from a proportional hazard model estimated by maximum likelihood. The reason why we did not choose those approaches is that the asymptotic distribution for the covariance would then depend on nuisance parameters (i.e., the regression coefficients). This is not the case if we use the same set of covariates for husband and wife and estimate the model by OLS. Our procedure is therefore asymptotically equivalent to matching the true errors from those regressions (projections).

In the notation of an objective function for an auxiliary model, we maximize

$$\mathcal{C}(\rho) = - \sum_n (\hat{u}_{1,n} \hat{u}_{2,n} - \rho)^2,$$

where  $\hat{u}_{i,n} = \ln(t_{i,n}) - x_n^\top (\sum_h x_h x_h^\top)^{-1} (\sum_h x_h \ln(t_{i,h}))$  for  $i = 1, 2$  with  $t_{i,n}$  representing the failure time (earliest between retirement and censoring time) for partner  $i$  in couple  $n$ ,  $x_n$  representing the covariates for couple  $n$  and  $\hat{u}_{i,nr}$  is defined analogously on the simulated observations.

*A.2.4 Failure probability at early retirement age* In the United States, individuals can claim Social Security benefits as soon as they turn 62 years old. Whereas this implies a

penalty vis-à-vis the official retirement age,<sup>14</sup> it is noticeable that many individuals elect to retire as soon as they reach 62 years of age. (In our data, this is visible from the steep increase in the CDF for the retirement year of husbands in Figure 6.) To accommodate this possibility, we allow for a discontinuity in  $Z(\cdot)$  at the early retirement age. To capture this feature of the model, we employ the probability of retirement in the (closed) interval between 1 month before and 6 months after turning 62. In the notation of an objective function for an auxiliary model, we maximize

$$S(\psi) = - \sum_n \sum_{i=1}^2 (1\{age_{i,n}^{62} - 1 \leq t_{i,n} \leq age_{i,n}^{62} + 6\} - \psi_i)^2,$$

where  $age_{i,n}^{62}$  is the age (in months and measured in family-time) at which individual  $i$  in family  $n$  turns 62.

**A.2.5 Overall auxiliary model** The overall auxiliary model objective function is then defined by the pseudo-log likelihood function

$$\log \mathcal{L}_{men}(\alpha_1, \beta_1) + \log \mathcal{L}_{women}(\alpha_2, \beta_2) + \mathcal{Q}(\gamma) + \mathcal{C}(\rho) + S(\psi)$$

and the moment conditions used for estimating the parameters of the structural model are the first-order conditions for maximizing this.

As indicated above, we choose as our weighting matrix  $W = \hat{J}_0^{-1}$ , where

$$\hat{J}_0 = \hat{V} \begin{bmatrix} \left( \begin{array}{c} \frac{\partial \log \mathcal{L}_{mn}}{\partial(\alpha_1, \beta_1)} \\ \frac{\partial \log \mathcal{L}_{wn}}{\partial(\alpha_2, \beta_2)} \\ \frac{\partial \mathcal{Q}_n}{\partial \gamma} \\ \frac{\partial \mathcal{C}_n}{\partial \rho} \\ \frac{\partial \mathcal{S}_n}{\partial \psi} \end{array} \right) \end{bmatrix}.$$

The (asymptotic) standard errors of the structural estimates are calculated using the formulae in [Gourieroux and Monfort \(1996\)](#).

### A.3 Computational details

The sample moment conditions implied by the auxiliary model used for indirect inference in this paper are discontinuous functions of the structural parameters. We calculate the minimizer of the corresponding GMM minimization problem as follows:

<sup>14</sup>The official retirement age was 65 years old for individuals born in 1937 or earlier, and for persons born after that year, it gradually increases to 67 years old, which is the retirement age for those born in 1960 or after.

TABLE 4. The Effect of bandwidth on the reported standard errors.

Bandwidth	Females										
	Median	0.01	0.02	0.03	0.04	0.05	0.06	0.07	0.08	0.09	0.10
$\delta$	0.04	0.06	0.05	0.04	0.05	0.04	0.04	0.04	0.04	0.05	0.05
$\theta_1$	0.06	0.06	0.06	0.05	0.06	0.06	0.06	0.06	0.06	0.06	0.07
$\geq 62$ yrs old	10.76	8.03	11.21	10.38	11.46	11.72	11.29	11.13	10.34	9.67	9.40
$\geq 65$ yrs old	11.10	7.53	10.61	15.39	15.36	11.29	12.29	11.13	10.92	11.07	11.04
Constant	0.32	0.28	0.28	0.29	0.31	0.32	0.32	0.34	0.34	0.35	0.35
Age Diff.	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16
Non-Hisp. Black	0.16	0.16	0.16	0.16	0.16	0.16	0.15	0.16	0.15	0.16	0.16
Other race	0.34	0.30	0.31	0.33	0.34	0.35	0.35	0.35	0.34	0.35	0.35
Hispanic	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.20	0.19
H. Sch. or GED	0.16	0.15	0.16	0.16	0.15	0.15	0.16	0.16	0.16	0.16	0.16
Some college	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17
College or above	0.19	0.19	0.19	0.20	0.19	0.19	0.19	0.19	0.19	0.19	0.19
NE	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15
SO	0.12	0.12	0.12	0.12	0.12	0.12	0.11	0.12	0.12	0.11	0.11
WE	0.15	0.16	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15
V Good Health	0.15	0.14	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15
Good Health	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16
$\tau$	0.35	0.35	0.36	0.35	0.36	0.35	0.35	0.35	0.35	0.35	0.35

Bandwidth	Males										
	Median	0.01	0.02	0.03	0.04	0.05	0.06	0.07	0.08	0.09	0.10
$\delta$	0.04	0.06	0.05	0.04	0.05	0.04	0.04	0.04	0.04	0.05	0.05
$\theta_1$	0.05	0.06	0.06	0.04	0.04	0.04	0.04	0.04	0.05	0.05	0.05
$\geq 62$ yrs old	12.56	11.82	21.60	16.92	16.85	15.39	12.05	12.19	12.62	12.49	12.12
$\geq 65$ yrs old	13.70	7.53	11.58	13.67	13.72	19.72	16.71	13.50	12.07	13.95	15.94
constant	0.28	0.28	0.30	0.26	0.27	0.26	0.26	0.28	0.29	0.29	0.29
Age Diff.	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.07	0.07
Non-Hisp. Black	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.15	0.15
Other race	0.29	0.32	0.30	0.29	0.29	0.28	0.28	0.28	0.29	0.28	0.28
Hispanic	0.18	0.18	0.17	0.19	0.19	0.19	0.18	0.18	0.18	0.18	0.18
H. Sch. or GED	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12
Some college	0.13	0.15	0.13	0.14	0.13	0.13	0.13	0.13	0.13	0.14	0.13
College or above	0.13	0.13	0.13	0.13	0.12	0.12	0.12	0.13	0.13	0.13	0.13
NE	0.12	0.12	0.14	0.14	0.13	0.12	0.12	0.12	0.12	0.12	0.12
SO	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11
WE	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12
V Good Health	0.13	0.14	0.14	0.14	0.13	0.13	0.13	0.13	0.13	0.13	0.13
Good Health	0.14	0.14	0.15	0.14	0.14	0.14	0.14	0.14	0.14	0.14	0.14
$\tau$	0.35	0.35	0.36	0.35	0.36	0.35	0.35	0.35	0.35	0.35	0.35

*Note:* This table presents the estimated standard errors using different step-sizes to calculate the numeric derivative. The first column (Median) presents the median of the estimated standard error for each parameter.



1.  $\delta$  is parameterized as  $\exp(\tilde{\delta}) + 1$ ;  $\theta_1$ ,  $\theta_2$ ,  $\tau$ , and the jumps in  $Z(\cdot)$  are parameterized as  $\exp(\tilde{\theta}_1)$ ,  $\exp(\tilde{\theta}_2)$ ,  $\exp(\tilde{\tau})$ ,  $\exp(\alpha_1)$ , and  $\exp(\alpha_2)$ .

2. Weibull models are estimated separately for husbands and wives as part of the auxiliary model. The estimates from this are the starting values for the  $\theta$ 's and  $\beta$ 's. The starting values for  $\delta$  and  $\tau$  are 1.08 and  $\exp(-1)$ . The starting values for the jumps are  $\exp(1)$  and  $\exp(3.5)$  for females and males, respectively. The starting values for the objective functions for Specifications 1–6 range from 50.6 to 60.2.

3. The parameters are estimated by particle swarm using the built-in Matlab routine. The objective functions for Specifications 1–6 ranged from 0.27 to 1.64 after this.

4. The following loop of procedures was used until a loop produced a change in the parameter estimate of less than  $10^{-5}$ . (The number of loops was restricted to be between 5 and 20.)

- (a) particle swarm using the built-in Matlab routine
- (b) Powell's conjugate direction method
- (c) downhill simplex using Matlab's `fminsearch` routine
- (d) pattern search using Matlab's built-in routine
- (e) particle swarm focusing on the jump-parameters using the built-in Matlab routine

5. Estimation of the asymptotic variance of the indirect inference estimator requires estimation of the variance of the element in the moment condition as well as estimation of the derivative of its expectation. The latter is calculated by a numeric derivative after increasing the number of simulation replications by a factor of 20. For the step-size in the numeric derivative, we choose 0.01, 0.02, ..., 0.09, 0.1, and report the median of the implied estimated standard errors. Table 4 reports the reported standard errors for Specification 3 along with the standard errors associated with the different step-sizes. Table 4 suggests that the reported standard errors are not too sensitive to the way we choose the bandwidth. This is an important advantage of increasing the number of simulation draws in the estimation of the standard errors.

The discount factor is fixed and not estimated.

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