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Research Report

Correcting External Imbalances in the European Economy

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Research Report 410

Correcting External Imbalances in the European Economy

Doris Hanzl-Weiss and Michael Landesmann

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The Vienna Institute for International Economic Studies Wiener Institut für Internationale Wirtschaftsvergleiche

Correcting External Imbalances in the European Economy

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Abstract

This paper examines current account developments in different country groups amongst the lower- and medium-income European economies (LMIEs) both prior to the crisis and following it. The Baltic countries, the Western Balkan as well as the Southern EU countries (Greece, Portugal and Spain) showed rather dramatic deteriorations in their current accounts prior to the outbreak of the financial crisis in 2008/2009, while in the Central and Eastern European countries current account deficits never exploded. What drove current account developments before the crisis and have external imbalances been sustainably corrected? We investigate whether and to which extent adjustments took place in terms of trade performance, real effective exchange rates and components of unit labour costs. Finally, we look at developments of the tradable and non-tradable sectors of the economy and find that 'structural' current account problems are grounded in persistent weaknesses of the tradable sector. As such, policy implications would entail that countries which suffer from longer-term 'structural' external imbalances have to strongly focus their policy attention on a recovery of the tradable sector.

Keywords: trade and current account imbalances, real effective exchange rates, unit labour costs, structural developments, tradable sector, non-tradable sector, lower- and medium-income European economies (LMIEs), Central and Eastern European countries, Western Balkan countries, Southern EU countries

JEL classification: O10, F14, J3

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1. Introduction

Many of the **lower- and medium-income European economies** (**LMIEs**¹) showed rather dramatic deteriorations in their current accounts prior to the outbreak of the financial crisis in 2008/2009. Consequently, a strong policy focus has since been whether these economies move towards a more sustainable path with regard to external balances in the future. In this paper we shall examine current account developments in different country groups amongst the LMIEs both prior to the crisis and following it and analyse structural and real exchange rate developments which might lead to a correction of their longer-term positions with regard to external imbalances.

The main questions of our analysis include:

- > What drove the development of current account imbalances before the crisis?
- > How has adjustment of current account imbalances occurred after the crisis?
- Can we see signs that external imbalances of Europe's LMIEs are being sustainably corrected?
- > What has driven real exchange rates developments since the crisis and can we rely on these to correct external imbalances in the longer run?

There is a vast amount of literature dealing with the rise of current account deficits before the crisis (e.g. Jaumotte and Sodsriwiboon, 2010; Chen et al., 2012), the adjustment process thereafter or both (see for example Gaulier and Vicard, 2012; Atoyan et al., 2013; Kang and Shambaugh, 2014). A number of factors have been explored in great detail.

The main storyline and the most used explanation can be summarised as follows (see Atoyan, 2013): With the beginning of the euro and thus financial integration, financial flows were facilitated and borrowing costs declined quickly. This resulted in a credit boom leading to sharply increasing imports and widening current account deficits. Funds were going to the non-tradables sector in the periphery – into the construction sector in Spain and Ireland; into excess consumption in Greece and Portugal (Giavazzi and Spaventa, 2010; Gaulier and Vicard, 2012). Exports were less of a problem in the pre-crisis period (e.g. there was rather similar export behaviour in surplus and deficit countries; see European Commission, 2012).

The immediate crisis effect comprised a domestic demand compression and trade collapsed. In the euro area, current account deficits continued to be financed through the TARGET 2 payment system; thus imports did not have to be reduced radically (Atoyan, 2013). In some non-euro countries, the crisis led to problems in refinancing their external liabilities. Hungary, Latvia and Romania had to ask for official

We refer here to member countries within the European Union in Southern and Central-Eastern Europe as well as candidate and prospective candidate countries in Southeast Europe; see list of countries and country groupings used in this paper and their abbreviations in Annex 1.

international balance of payments assistance from the EU and the IMF in late 2008 and early 2009. Poland was admitted to the IMF's Flexible Credit Line in May 2009 to weather the global economic crisis (Forgó and Jevčák, 2015). Developments in some of the Central European economies (Czech Republic, Hungary, Poland, Slovakia, Slovenia) were different from most of the other LMIEs in that external imbalances never exploded, trade balances moved prior to the crisis towards zero or became slightly positive and there was much less need for adjustment in the wake of the crisis.

In this paper we shall again look at these issues more closely. Section 2 investigates current account developments over the pre-crisis and crisis periods and analyse associated debt developments. Section 3 examines in more detail the different components of the current accounts with a focus on trade accounts. Section 4 takes a closer look at export performance of LMIEs. Section 5 then focuses on real effective exchange rates (REERs) and examine by means of a decomposition which factors were responsible for REER developments prior to and after the crisis. We shall also investigate to which extent export market share developments are related to REERs. Section 6 examines structural developments with a focus on the contributions of tradable and non-tradable sectors to economic growth pre- and post-crisis. Section 7 concludes.

2. Stylised facts on current account developments

In the following we look at the lower- and medium-income European economies which encompass the following country groupings: the Southern EU countries (Greece, Portugal, Spain), the Central and Eastern European new Member States ('CEE-5'; Czech Republic, Hungary, Poland, Slovakia, Slovenia), the Baltic countries ('Baltics'; Estonia, Latvia, Lithuania), Bulgaria and Romania, and the Western Balkan countries ('WBC-6'; Albania, Bosnia and Herzegovina, Macedonia, Montenegro, Serbia, and Kosovo; this group will at times comprise fewer states if there are data problems). As regards time periods, we look at the period before the crisis in 2008 and the period after the crisis.

We start with an overview of current account developments (Figure 1): the interesting feature here is the difference between the CEE-5 group and the other LMIE economies. The CEE-5 continuously maintained a current account deficit of about 5% of GDP on average during the pre-crisis period. All the other LMIEs experienced sharply deteriorating current accounts, reaching levels of -12% (Southern EU economies) up to -20% in the Western Balkan economies.

The crisis led to very sharp corrections in the current accounts in some of the economies (e.g. in the Baltics from a position of -17% in 2007 to +4% in 2009; in Bulgaria and Romania from -19% in 2007 to -2.5% in 2010) and in some economies to more gradual but also very substantial adjustments (in the Southern EU economies from -12% in 2008 to +1% in 2014; and in the Western Balkan economies from -20% in 2008 to -8% in 2013).

The literature refers to a 'sudden stop' that initiated these dramatic corrections as foreign net capital inflows slowed dramatically or even reversed as foreign investors were no longer willing to finance such large deficits in the current accounts. The CEE-5 were again an exception as the change in current account positions pre-crisis to post-crisis was relatively mild; however, they also moved from -5% in 2008 into positive territory by 2013.

We shall analyse shortly which components of the current account were responsible for these adjustments during the different phases of the crisis period. This will again reveal interesting differences across the different LMIE economies. Before that, however, we show the patterns of sectoral debt development in these groups of economies, pre-crisis and post-crisis, as these also reveal drivers behind the current account developments. These are depicted in Figure 2.

What we can see is that in all groups of economies, it was mostly or entirely the growth in private sector debt prior to the crisis that was driving the growth in external debt (corresponding to sustained current account deficits). Only in one group of economies (the Southern EU economies) we can see a mild growth in public sector debt-to-GDP ratios over the period 2002 to 2008. In all the other economies there was either no growth in that ratio at all (CEE-5 and Baltics) or even a fall (BG&RO and WBC-5). Hence the principal borrowing from abroad which accounted for the financing needs of the current account

deficits over the pre-crisis period was done by the private sector (mostly the corporate sector, in some countries also the household sector).

After the financial crisis had hit the economies, the picture changed (see the developments 2008 to 2013): private sector debt-to-GDP ratios remained stagnant or declined, reflecting the unwillingness of financial institutions to continue to lend ('credit crunch') or the private sector by itself adjusting its net savings behaviour in the direction of 'deleveraging', i.e. reducing its debt burden through repayments and reduced demand for new credit.

Public debt-to-GDP, on the other hand, increased, in some cases massively (see ES, EL, PT). The reasons behind this are the workings of 'automatic stabilisers' in periods of recession or reduced growth (lower tax revenues and increased spending, e.g. on unemployment benefits), while additional discretionary spending was rather rare in these economies as most followed a very restrictive fiscal policy during the crisis years; the exception was, at times massive, spending in some countries on bank rescue operations (notably in Spain, later on also in Slovenia).

External debt-to-GDP did not increase much during the crisis years as current account deficits disappeared (because of milder or stronger forms of 'sudden stops'; see above) or declined substantially; only the Western Balkan countries still ran significant current account deficits, which most likely reflect unrecorded items in the balance of payments statistics in countries which are heavily dependent on remittances from migrants; these flow back in various ways, not all tractable by national statistical offices.

Let us now return to the current accounts and examine the movements of its various components, and track developments over the various phases of the crisis.

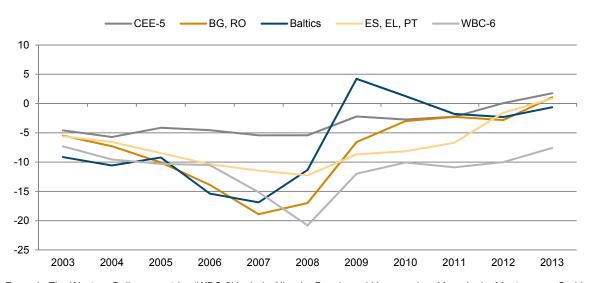


Figure 1 / Current account in % of GDP

Remark: The Western Balkan countries 'WBC-6' include Albania, Bosnia and Herzegovina, Macedonia, Montenegro, Serbia and Kosovo.

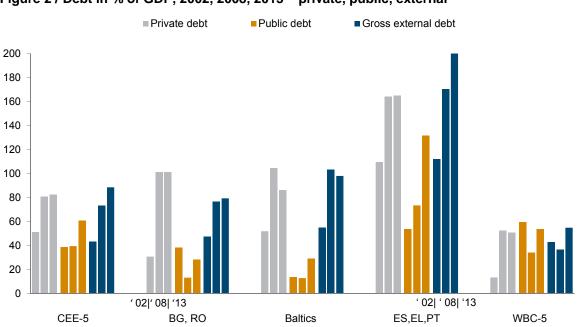


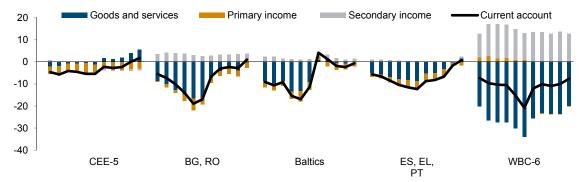
Figure 2 / Debt in % of GDP, 2002, 2008, 2013 – private, public, external

Remark: The Western Balkan countries 'WBC-5' include Albania, Bosnia and Herzegovina (BA), Macedonia, Montenegro and Serbia. - Data 2002: Private debt for Baltics refers to 2004 (without EE), for WBC-5 to 2003 (without BA). Public debt for ES, EL, PT refers to ES, PT only and to 2003. Gross external debt for ES, EL, PT refers to 2003; BA and ME gross external public debt.

3. Composition of the current accounts and changes during the two time periods

Figure 3 shows the developments in the classical components of the current accounts: the trade balances (exports of goods and services minus imports of goods and services), the primary income accounts (showing the net receipts of factors of production from abroad; in the case of the LMIEs this refers mostly to profits made by international companies in these economies which are either repatriated or reinvested) and the secondary income accounts, which mostly show the remittance flows from migrants working abroad.

Figure 3 / Composition of the current account of the balance of payments, 2003-2013, in % of GDP



Remark: Components refer to BOP 6th edition as far as available, BOP 5th edition before. Primary income refers to Income Accounts, secondary income to current transfers.

The Western Balkan countries 'WBC-6' include Albania, Bosnia and Herzegovina, Macedonia, Montenegro, Serbia and KosovoSource: wiiw Annual Database incorporating national and Eurostat statistics.

Figure 3 reveals important qualitative differences in the developments of these components in the different groups of economies which drive the movements in the current accounts prior to the crisis:

- Most importantly, the difference between CEE-5 and all other LMIE groups of economies: not only did the current account situation not deteriorate in the pre-crisis period in the CEE-5 while it deteriorated very sharply in all other economies, but we can also see that the striking underlying component is the development of the trade balance, i.e. the relative export to import performance. In the CEE-5 the trade balance reached (on average) a zero deficit position even before the crisis, while in all other economies we see sharply deteriorating trade deficits. In the extreme cases, the trade deficit reached as much as 20% to 30% of GDP.
- Another feature which should be pointed out is that the current account deficit, which amounted on average to 5% of GDP in the CEE-5 prior to the crisis, was almost entirely due to a negative primary income balance and reflected the profits earned (and either repatriated or reinvested) by international companies. To some degree, this phenomenon is also present in other economies (BG&RO; Baltics; ES&EL&PT) but not to the same extent.

> Finally, we also see the special position of the Western Balkan economies where the extremely large (and persistent even after the crisis) deficit in trade is partly covered by large surpluses in the secondary income balance which – as mentioned above – is mostly due to remittances from migrants working abroad.

Next we examine the shifts in the different components of the current accounts which took place following the start of the financial crisis. This should shed light on what accounted for the 'corrections' (from high deficits) in the current accounts which took place following the impact of the crisis. We shall again focus on inter-country differences.

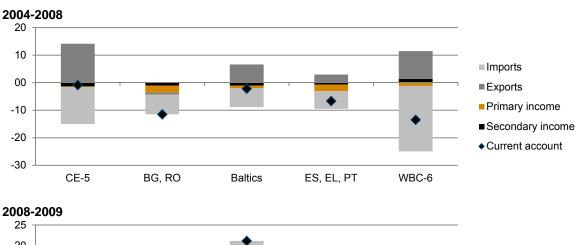
The three panels in Figure 4 depict the contributions of the different components to overall changes in the current accounts in three different periods; the pre-crisis period (developments over the years 2004-2008), the immediate crisis years (2008-2009) and the longer period of 'current account adjustment' during the crisis years (2009-2013). There is also one additional decomposition in these figures which goes beyond what was presented in Figure 3: the contribution of the trade balance has been further decomposed into the separate contributions of exports and of imports to the changes in the current accounts positions.

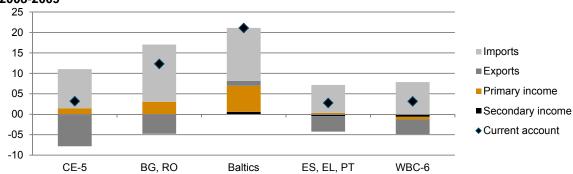
The picture which emerges is highly interesting and differentiated across country groups and across the different periods (for the individual countries see figures in Annex 2):

- > First of all we see the remarkable shifts in countries which experienced a marked deterioration in the current accounts positions prior to the crisis (BG&RO, ES&EL&PT, WB-6) to improved positions in the current accounts during the crisis years. This improvement is dramatic also in the case of the Baltics, which also started from strongly negative current accounts, but the deterioration (as shown in Figure 4) was less dynamic pre-crisis than in the other above-named economies. They then also experienced a move towards a strongly improved current accounts position in the wake of the crisis.
- An interesting point is that the two periods of the crisis years shown in the bottom panels (the immediate crisis impact period 2008-2009, and the years 2009-2013 encompassing the entire period following the crisis) differ quite strongly in terms of the nature of current account adjustments. Here the decomposition of the trade balance into contributions from exports and imports is particularly interesting: it shows that the 'improvement' in the current accounts when the crisis impacted in 2008-2009 was strongly driven by a sharp contraction of imports while exports also declined. Notably, in this immediate crisis phase the CEE-5 suffered more strongly from export contraction than the other country groups, presumably because these economies were more strongly linked to cross-border production networks (on this see Francois and Wörz, 2009). In the immediate crisis years, the primary income balance 'contributed positively' to the recovery of the current accounts in three of the country groups: BG&RO, CEE-5 and the Baltics, presumably because of the dramatic decline in profits made by international firms operating in these countries.
- > The picture changes dramatically when we compare the immediate crisis impact and the longer period following the crisis: we can see that there is a switch from exports contributing negatively to the current account balance in the immediate crisis years to these contributing positively over the entire period of adjustment over the crisis years. This positive contribution of recovering exports is particularly strong in the Baltics, followed by BG&RO and the CEE-5; the contributions of exports were smaller in the Southern EU economies (ES, EL, PT) and the Western Balkan economies. The strong overall

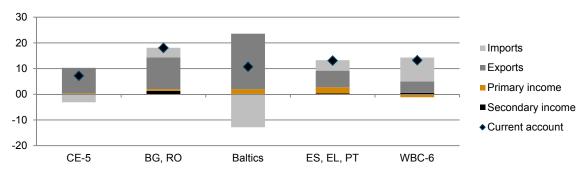
recovery of the Baltic economies also meant that imports started again to contribute significantly negatively to current accounts developments; this feature is shared by the CEE-5, which also had a more stable recovery, but not by the other groups of economies.

Figure 4 / Changes in current account positions, in % of GDP









Remark: The Western Balkan countries 'WBC-6' include Albania, Bosnia and Herzegovina, Macedonia, Montenegro, Serbia and Kosovo.

Source: wiiw Annual Database incorporating national and Eurostat statistics.

To sum up this part of the analysis: We see current account improvements in all LMIE economies following the impact of the crisis, but the degree to which these are the result of improved export performance is quite different in the different country groups. We shall now turn to a more detailed analysis of export performance.

4. Export performance

In this section we examine export behaviour before and after the crisis. In the context of our analysis, this variable is important as it indicates whether small or medium-sized open economies – such as the ones in our LMIE sample – have the capacity to put their trade balances on a sustainable trajectory. Longer-term trends in the role of exports in domestic production and the development of shares in world markets can serve as important indicators for the trajectory of LMIE economies in terms of competitiveness and sustainability of external accounts. LMIEs are vulnerable in their catching-up phase when import requirements are high to support a technological modernisation process and they face strong competition from both more advanced economies (which sell higher-quality products) and other less advanced economies (which compete on price).

Goods exports Services, credit Goods and services 100 80 60 40 20 0 -20 -40 CEE-5 BG, RO **Baltics** ES, EL, WBC-6

Figure 5 / Export shares (goods and services), 2003-2013, in % of GDP

Remark: The Western Balkan countries 'WBC-6' include Albania, Bosnia and Herzegovina, Macedonia, Montenegro, Serbia and Kosovo.

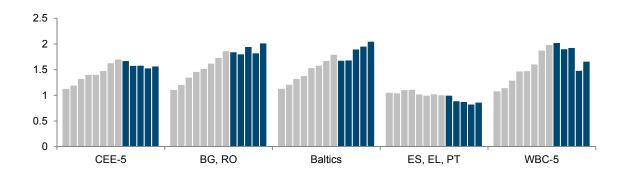
Source: wiiw Annual Database incorporating national and Eurostat statistics.

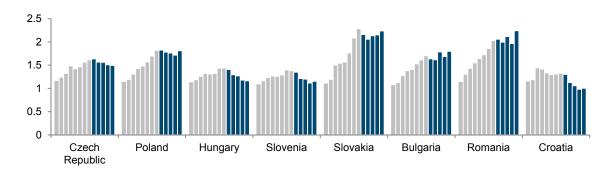
Figure 5 shows the share of exports of goods and services in GDP for our country groups. Again, there are significant differences between the country groups, both with regard to pre-crisis and post-crisis developments (for the individual countries, figures are added in Annex 3):

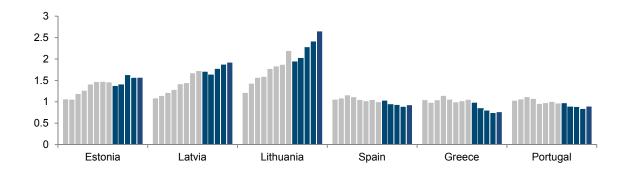
In contrast to all other groups of LMIE economies, the CEE-5 had a rising share of exports in GDP over the pre-crisis period and this trend continued (after the dip in 2009) over the crisis period. This shows the importance of export activity in these countries nurtured by a successful integration of these economies in cross-border production networks (see e.g. Stöllinger and Stehrer, 2015). Furthermore, the ratio exports-to-GDP has reached a very high level (around 60% prior to the crisis and 65% thereafter).

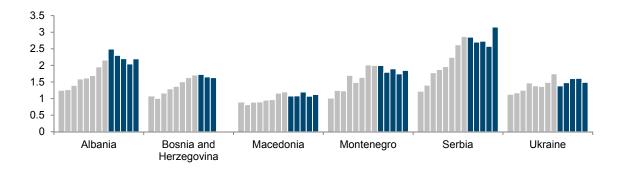
Figure 6 / (Global) export market shares, 2000-2013 (2000 = 1.0)

Goods and services % of world total exports, 2001-2008; 2009-2013









Remark: WBC-5 includes Albania, Bosnia and Herzegovina, Macedonia, Montenegro and Serbia. For Montenegro 2001 = 100.

> The other groups of economies showed a flat development of the exports-to-GDP ratio prior to the crisis and these ratios stayed at relatively low levels (about 40% for BG&RO and the Baltics, and very low ratios of about 20% in the Southern EU group and the Western Balkans; for the latter this is particularly alarming as these are very small economies indeed). Post-crisis there is not much improvement in this ratio in the Southern EU economies and the Western Balkans. An exception amongst the group of economies with formerly very low export ratios given their size is the Baltics, which substantially increased their export ratios over the crisis period; there was also an improvement in BG&RO.

The next indicator is the development of shares in global exports, which is depicted in Figure 6 (to facilitate cross-country comparison we indexed this indicator by setting the share of every country group in 2000 to 1.0). We see that all LMIE economies achieved rising shares in global export markets over the pre-crisis period, except the Southern EU economies (ES, EL, PT) which showed stagnating shares. The fact that global market shares increased while export-to-GDP ratios stagnated in most of the country groups (bar the CEE-5 group) is the result of reasonably high GDP growth rates in these economies prior to the crisis.

After the crisis, shares in global market shares stagnated or fell in most of the LMIEs with the exception of the Baltics. Particularly worrying seems to be the picture for the Southern EU economies and the Western Balkan economies which already had shown a very weak export performance prior to the crisis (see earlier discussion on export ratios). Further detailed analysis of export developments can be found in Annex 3 where individual country information is presented including a detailed breakdown of goods export structure.

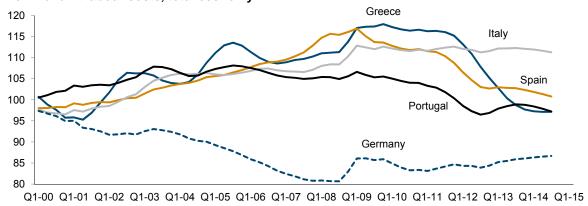
We shall now move to a discussion of the real exchange rate.

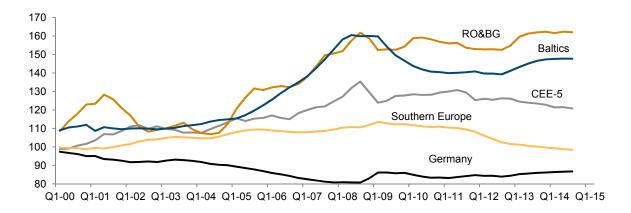
5. Real effective exchange rates and unit labour costs

Did real effective exchange rates (REER) drive external imbalances (through a loss in cost competitiveness) prior to the crisis? Could cost competitiveness be restored through adjustment of the real exchange rate after the crisis?

Figure 7 uses one of the indicators of the 'real exchange rate', namely unit labour costs compared across economies measured in the same currency (i.e. euros) and indexed in a manner that set the average unit labour costs over the period 1994-2004 to 100. This allows us to see how nominal unit labour costs of different economies (or groups of economies) have moved relative to each other. It is thus an indicator of relative cost competitiveness.

Figure 7 / Real effective exchange rates vs (rest of) EU-28 (average 1994-2004 = 100) Nominal unit labour costs, total economy





Source: AMECO, own calculations.

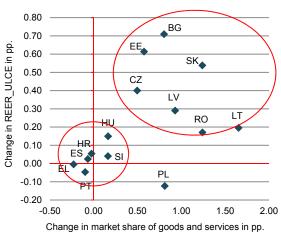
In the top panel of Figure 7 a rather familiar picture is shown: the developments of unit labour costs since 2000 of four Southern EU economies relative to those of Germany. This picture has been taken by most commentators as evidence that the Southern EU economies had become very uncompetitive over the period 2000-2008, with a relative unit labour cost gap of 20% to 30% opening up between Germany and individual Southern EU economies. These relative unit labour cost developments have been seen as a principal factor behind the very detrimental current account/trade balance developments of the EU's Southern economies over the pre-crisis period. In particular, these have been attributed to very unfavourable relative real exchange rate developments between Germany and this group of Southern EU member countries.

It is the purpose of the analysis in this section to be somewhat more differentiated with regard to the role of relative cost (and unadjusted price) measures as the principal argument behind the critical external imbalances phenomenon in the European economy.

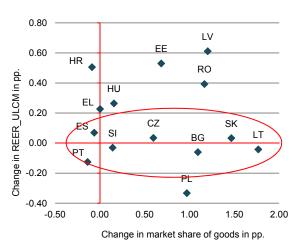
The bottom panel in Figure 7 should provide a first signal to be cautious as concerns an unqualified use of such an argument. It shows – in comparison with the bottom panel – that other LMIEs (i.e. those of Central and Eastern Europe) experienced much steeper increases in this measure of appreciation of real exchange rates than did the Southern European economies over the pre-crisis period. Both panels also show that all LMIEs did experience – albeit to different degrees – some real exchange rate depreciation over the post-crisis period in relation to Germany. But we shall return to post-crisis REER developments later on.

Figure 8 / Change in global export market shares and change in REER, total economy and manufacturing, 2000-2014 (2000 = 0.0)





Manufacturing

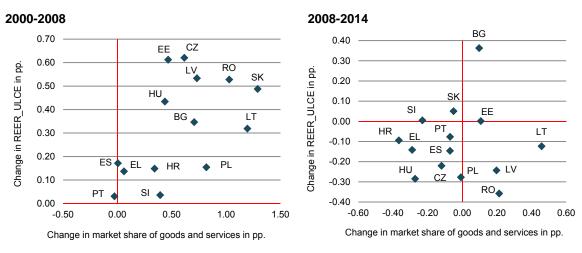


Source: AMECO Database, Eurostat.

Given the generally accepted view that REER (as traditionally measured) is considered to be the most relevant variable to judge gains and losses in competitiveness, we want to point the reader to the evidence in Figure 8 which shows very little relationship between REER developments and changes in global export market shares. Figure 8 shows this relationship for the whole period 2000 to 2014, with respect to the total economy and just the manufacturing sector, Figure 9 for the total economy for the

two sub-periods separately, i.e. the pre-crisis and post-crisis periods. We can see in these figures that there were groups of Central and Eastern European economies which experienced much stronger REER appreciation over the pre-crisis or the overall period than did the Southern European economies and improved nevertheless considerably their international market share positions. This should make us cautious with regard to using this measure of competitiveness as a good indicator for changing competitiveness positions especially in the case of low-/medium-income economies which are – structurally and developmentally – potential catching-up economies.

Figure 9 / Change in global export market shares and change in REER, 2000-2008, 2008-2014



Source: AMECO Database, Eurostat.

What is the weakness of the depicted REER indicator (and a host of others, some of which are shown in Annex 4 Figures A4.1-A4.3)? Basically, it is an aggregate indicator of cost competitiveness which does not explicitly take account of either important structural changes (i.e. changes in industrial composition and product composition) or relative quality improvements of products produced and sold by countries on international markets, both of which are important features of catching-up processes of low-/medium-income economies. We will not dwell on this point any further and refer the reader to the – by now – vast literature on quality assessment and changes in product composition in the international trade literature (see e.g. Landesmann, Leitner and Stehrer, 2015).

Despite our criticism of the measure of unit labour costs (ULCs) as an adequate indicator to assess competitiveness for low-/medium-income economies, we nonetheless move on to a decomposition analysis in order to analyse the roles of the different variables which lie behind ULC developments over the pre-crisis and post-crisis periods. Again, we shall see that interesting inter-country differences emerge from this decomposition analysis.

The following decomposition formula is applied:

$$\Delta$$
 ULC = $-\Delta$ Output + Δ Employment + Δ Compensation Rate (in NCU) $-\Delta$ Exch. Rate Change in labour productivity

Change in compensation per worker

Exchange rate is defined as NCU/EUR. It is clear that for those countries that adopted the euro at a particular juncture or maintained a fixed currency regime in relation to the euro, changes in the exchange rate play no role in driving ULCs.

With regard to Figures 10 and 11, depicting this decomposition, we want to point to the following characteristics of ULC developments in LMIEs over the pre-crisis period (2004-2008) and the two periods thereafter (i.e. we again show the immediate impact of the crisis over the period 2008-2010 and then the developments over the longer period 2009-2013):

- > First of all, it is important to recognise that nominal exchange rate adjustments did play important roles in a number of countries which did not yet belong to the EMU: in Hungary, Poland and Romania there were substantial nominal exchange rate devaluations (relative to the euro) in the immediate crisis phase, and in the pre-crisis period nominal exchange rate appreciations were a significant factor of REER developments in the Czech Republic, Poland and Slovakia.
- Second, wage developments were important for REER developments, with compensation per employee rising quite strongly in many of the LMIEs prior to the crisis. Notice, however, the difference in the scale of the vertical axis for the Southern European economies from the other economies: while annual wage growth was high in those economies pre-crisis, wage growth was considerably higher in many of the other economies. Post-crisis, wages fell considerably in Latvia, Lithuania and Greece and wage growth slowed down or was close to zero in many of the other LMIEs. Interestingly, wages continued to grow quite strongly in Bulgaria.
- Third, we come to the third component determining ULC developments, i.e. productivity developments, which we want to examine more closely. Here we have the advantage of Figure 11 further decomposing labour productivity growth into output growth/decline and employment growth/decline. This decomposition reveals further interesting features that lie behind ULC developments, particularly over the crisis period. Usually, productivity growth should depress ULC growth, hence we would expect the bars in Figure 10 to be in negative territory. However, we find that this is not always the case over the crisis period see the developments in HU, SL, RO, HR, EL in the immediate crisis period (2008-2010) and HU, SL and EL also over the longer post-crisis period (2009-2013). Figure 11 shows what lies behind this negative contribution of labour productivity to ULC developments (i.e. pushing ULCs up rather than down): the three economies mentioned above, HU, SL and particularly Greece (EL), suffered from severe output contraction which outstripped employment contraction (thus productivity growth was negative) and output contraction was also felt over the longer period in Croatia (HR), RO, LV, ES, and PT.

In summary, we want to emphasise two features with regard to what the decomposition analysis of ULC developments showed: firstly, nominal exchange rate depreciations played a significant role in REER adjustments during the crisis in countries which still had a flexible exchange rate relative to the euro area; secondly, the contraction of output induced by the crisis (and accompanying austerity policies) in quite a few of the LMIEs had a significant detrimental impact on ULC developments, basically because output contraction exceeded employment contraction.

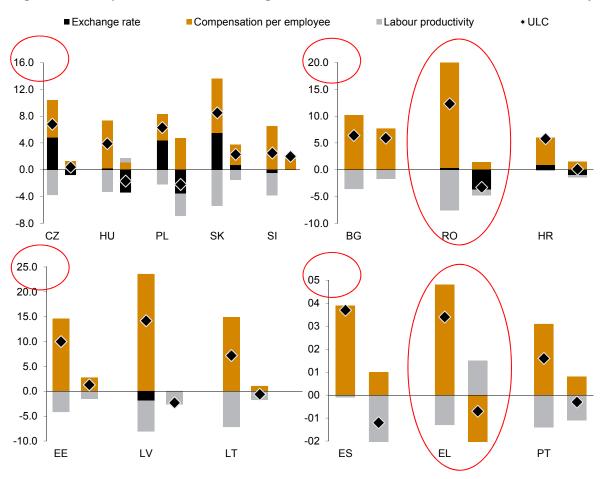
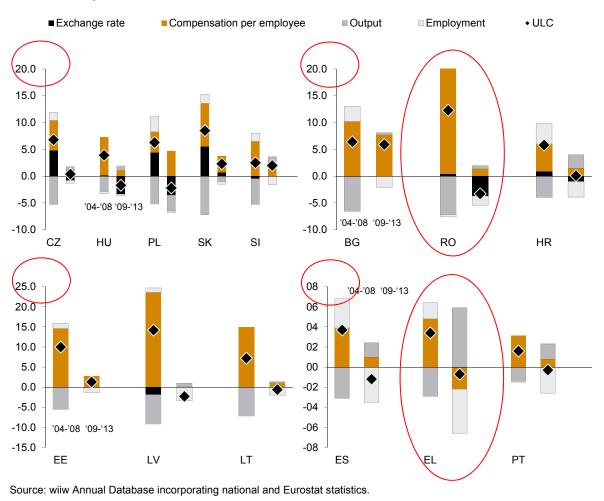


Figure 10 / Components of ULCs - changes: 2004-2008, 2008-2010, 2009-2013 total economy

Source: wiiw Annual Database incorporating national and Eurostat statistics.

For further illustration, let us investigate changes in two countries in particular: Romania and Greece. In the pre-crisis period, the picture of unit labour cost decomposition looks rather similar for the two countries (see Figure 10), with strongly growing compensation of employees on the one hand as well as growing labour productivity on the other. However, in the post-crisis period, these two countries differ: In Romania, the exchange rate devalued and productivity improved. In Greece, compensation of employees was cut drastically but productivity did not improve. Investigating in more detail productivity trends, we can see, in Figure 11, the reasons behind: in Greece, employment was built up before the crisis. After the crisis, employment fell sharply, but the drop in output was even more dramatic, outpacing employment reductions. Thus, productivity deteriorated and unit labour costs fell only slightly.

Figure 11 / Components of ULCs detailed – changes: 2004-2008, 2008-2010, 2009-2013 total economy



6. Structural strengths and weaknesses

The final step in our analysis which we regard as relevant for the topic of correcting for external imbalances, refers to structural adjustment patterns with regard to sectoral developments particularly in relation to the tradable and non-tradable parts of the economies.

Instead of analysing the individual sector developments, we shall group them into those which one can classify as tradable – generating exports – and those which are non-tradable and serve only the domestic market. Thus, based on the NACE Rev. 2 classification scheme (see Annex 5 for details) we can differentiate between:

- > Those parts in the economy which are **tradable**: included here is the manufacturing sector (C) as the classic tradable goods sector, and tradable services (TS)², including for example financial and insurance activities.
- > Those parts of the economy which are **non-tradable**: these sectors include the construction sector (F), non-tradable services (NTS)³, with wholesale and retail trade featuring prominently, as well as non-market services⁴.

Figure 12 shows the contribution of different sectors to GDP growth over the different sub-periods (preand post-crisis). What we can see is that in a number of countries, the tradable sector, i.e. manufacturing and tradable services, contributed strongly to growth, while in others the contributions of the non-tradable sector, i.e. construction as well as non-tradable services, were much more pronounced.

Prior to the crisis (i.e. looking at the period 2004-2008), we can see that the tradable sector played a major role in economic growth in the CEE-5, with manufacturing providing the strongest impetus, followed by the non-tradable services sector (NTS) and the tradable services (TS) sector. Also in Bulgaria and Romania as well as in the Baltics, the contributions of manufacturing and tradable services were quite pronounced, but in these countries non-tradable services played the major role in overall growth. We can also see a major contribution of the construction sector to growth. In the Southern EU countries, non-tradable services contributed most to growth, followed by tradable services and non-market services. Manufacturing, on the other hand, played a minor role. We can thus speak of a pattern of sectoral development biased towards the non-tradable sector in these countries. What has happened after the crisis? Have these structural developments, which in some countries had disfavoured the tradable sector prior to the crisis, been reversing?

² Tradable services (TS) include Transportation and storage (H), Information and communication (J), Financial and insurance activities (K) and Professional, scientific and technical activities (M).

Non-tradable services (NTS) include Wholesale, retail trade, repair of motor vehicles (G), Accommodation and food service activities (I), Real estate activities (L), Administrative and support service activities (N), Arts, entertainment and recreation (R), Other service activities (S), as well as Activities of households as employers & for own use (T).

⁴ Non-market services include Public administration and defence, compulsory social security (O), Education (P), Human health and social work activities (Q).

CEE-5 BG, RO 2004-08 ■ 2009-13 2004-08 ■ 2009-13 Manufacturing Manufacturing Construction Construction Tradable services Tradable services (Non-tradable services Non-tradable services Non-market services Non-market services 0.0 -1.0 -0.5 0.0 0.5 1.0 1.5 2.0 2.5 0.5 1.0 1.5 2.0 **Baltics** ES, EL, PT **2004-08** 2009-13 **2004-08** ■ 2009-13 Manufacturing Manufacturing Construction Construction Tradable services Tradable services Non-tradable services Non-tradable services Non-market services Non-market services -1.0 0.0 2.0 1.0 -1.0 -0.5 0.0 0.5 1.0 1.5

Figure 12 / Contributions to GDP growth by sectors, percentage points, 2004-2008 and 2009-2013 (from constant prices)

Source: wiiw Annual Database incorporating national and Eurostat statistics, own calculations.

In the post-crisis period (2008-2013), taking the CEE-5 first, growth returned to all sectors of the economy, but again manufacturing became the principal growth driver. Thus the CEE-5 continued their pre-crisis development path with the principal tradable sector playing the most important role for economic growth. In the other countries, construction took a heavy blow of adjustment and saw a prolonged period of negative performance. In the Baltics the manufacturing sector started to play a more important role in economic growth compared to the pre-crisis period. On the other hand, in Bulgaria and Romania growth was on average low across sectors and did not reach manufacturing. The Southern countries show an even less promising picture. In these countries, manufacturing suffered (apart from construction) most from the crisis and could not recover. There is thus no evidence that the structural bias in favour of non-tradable services and non-market services was being corrected. However, these aggregated data do mask certain adjustment processes that have taken place at the country level (for this, see figures for individual countries in Annex 6). In Greece, despite showing a sad overall picture, as shown by negative contributions to growth of all sectors of the economy, non-tradable services did make the largest contribution to GDP contraction. In Spain and Portugal, on the other hand, construction did adjust most, while non-tradable services (and in Spain non-market services) started to grow again.

7. Conclusions and policy implications

In this paper we have emphasised two issues in particular:

- > That the problem of 'structural' external imbalances in the European economy is not a resolved issue despite the evidence of a closure of current account gaps in LMIEs during the crisis.
- There is very considerable heterogeneity across groups of LMIEs with regard to various developments which determine whether the external imbalances problem gets resolved in the longer run.

Let us review the evidence presented in this paper in more detail.

First, what we called 'structural current accounts problem' has relevance in the European economy both for countries inside and outside the EMU. 'Structural' refers here in particular to persistent weakness of the tradable sector and it is this weakness which has led to the build-up of considerable external debt in quite a few country groups of 'Europe's periphery'. The reasons for this weakness are manifold: in some country groups it can be traced back to phases of considerable 'deindustrialisation' from which these economies did not recover; in some of these and in other economies, this weakness got entrenched by a strong inflow of capital invested predominantly in non-tradable sectors leading to a spiralling negative impact on the competitiveness of the tradable sector via real exchange rate revaluations. While these developments have taken place, we have also witnessed that there were strong processes of agglomeration of manufacturing activity at work in the European economy (the development of what has been termed the 'Central European Manufacturing Core', encompassing Germany, Austria, the Czech Republic, Slovakia, Hungary and Poland – see Stöllinger and Stehrer, 2015; Landesmann, Leitner and Stehrer, 2015) and these tendencies have made it significantly more difficult for peripheral countries to redevelop sufficient competitive export capacity in the manufacturing sector.

The evidence presented in this paper has shown that these tendencies have in the most vulnerable countries of Europe's periphery (the South and Southeast) not been significantly reversed in the course of the crisis. In fact, in quite a few of these the tradable sector (manufacturing in particular) has suffered more than the average economy from contraction. This, in turn, is likely to have hysteretic (i.e. long-term capacity) effects on the ability of these economies to close current account gaps in the future.

Second, in a detailed analysis of real exchange rate developments, both over the longer term and in the course of the crisis, we have shown that the interpretation of real exchange rate developments with regard to competitiveness requires great caution. Firstly, there is the question of causality: there is evidence that some economies experienced phases of rapid real exchange rate appreciations without losing competitiveness and in fact gained considerably in global market shares. This is due to these economies benefiting from considerable structural upgrading of their export sectors, and real exchange rate appreciations were the consequence of such (structural and quality) improvements. Longer-term real exchange rate developments, as traditionally measured, are hence poor predictors of whether a country will improve or lose its market share position in international markets if one ignores the

underlying potential of structural improvements. Secondly, we have pointed in a detailed decomposition of real exchange rate developments to the potential negative impact which output and employment contraction (which are also important drivers of real exchange rates in the post-crisis period) could have on the longer-term competitiveness of tradable sectors in these economies.

The policy implications of the analysis conducted in this paper are the following:

Countries which suffer from longer-term 'structural' external imbalances have to strongly focus their policy attention on a recovery of the tradable sector. This is not simply a function of real exchange rate adjustments, as the upgrading and expansion of export capacities requires strong investment activities in the tradable sector. This can be assisted by foreign direct investment, but since these flows have become thinner in the post-crisis period (see Hunya, 2015), other domestic and EU policy instruments have to be used. We emphasise in other contributions (see e.g. Landesmann, 2015a, 2015b) the use of industrial policy instruments which have to be tailored to the specific requirements of Europe's peripheral economies. While there is a renewed emphasis in the European policy debate on industrial policy which has drawn lessons from the negative aspects of 'old industrial policy' (see EC, 2005), most current proposals at the EU level on industrial policy are aimed at improving the performances of Europe's advanced economies in higher-tech sectors and insufficient attention has been given to the specific requirements of LMIEs in this respect. Combined with the use of innovative industrial policy instruments, there has to be an emphasis on institutional upgrading so that industrial policy intervention might show positive rather than negative results (on this see Stöllinger and Holzner, 2013). Furthermore, we would argue that concern about real exchange rate developments is still valid, but this has to be directed towards a joint sustained move towards supply-side improvements (i.e. targeting structural change and productivity improvements) as well as a consideration of balanced wage-productivity and human capital developments. Incomes policies together with education, training and labour market policies should be part of a targeted policy which aims at competitive real exchange rate developments and not simply wage setting. Finally, any reforms of capital markets or policies oriented towards attracting foreign direct investment should carefully consider that a focus has to be the allocation of capital towards (and access to finance of) the tradable sector and avoid repetition of distorting capital allocations towards nontradable activities.

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Annex

ANNEX 1: LIST OF COUNTRIES AND COUNTRY GROUPINGS

Abbreviations:

AL	Albania	ME	Montenegro
BA	Bosnia and Herzegovina	MK	Macedonia
BG	Bulgaria	PL	Poland
CZ	Czech Republic	PT	Portugal
EE	Estonia	RO	Romania
ES	Spain	RS	Serbia
EL	Greece	SI	Slovenia
HR	Croatia	SK	Slovakia
HU	Hungary	UA	Ukraine
LT	Lithuania	XK	Kosovo
LV	Latvia		

Country groupings:

countries Baltic countries including Estonia, Latvia and Lithuania

Candidate

countries Candidate countries to join the EU including: Albania, Macedonia, Montenegro, Serbia and

Turkey

CEE-5 Central and East European Countries; including: Czech Republic, Hungary, Poland,

Slovakia, and Slovenia

LMIEs Lower- and medium-income European economies; including all countries from the CEE-5,

Bulgaria and Romania, the Baltic countries, the Southern EU countries and the Western

Balkan countries (i.e. all countries included in the list of abbreviations)

Potential candidate

countries Potential candidate countries to join the EU including: Bosnia and Herzegovina, Kosovo

Southern EU

countries Southern EU countries including Greece, Portugal and Spain

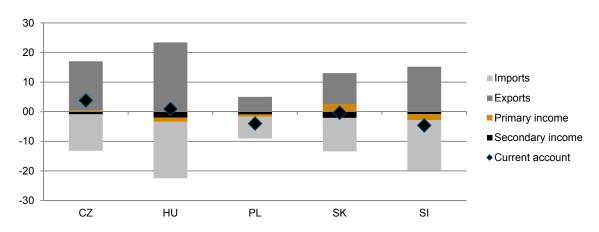
WBC-6 Western Balkan countries including: Albania, Bosnia and Herzegovina, Macedonia,

Montenegro, Serbia and Kosovo

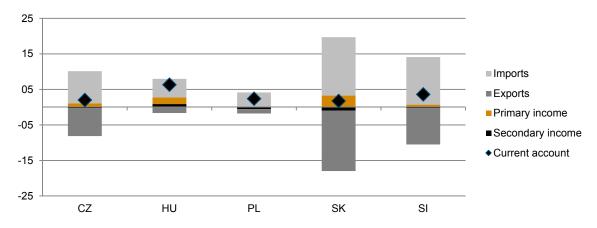
ANNEX 2: CHANGES IN CURRENT ACCOUNT POSITIONS, INDIVIDUAL COUNTRIES

Figure A2.1 / CEE-5 countries, in % of GDP

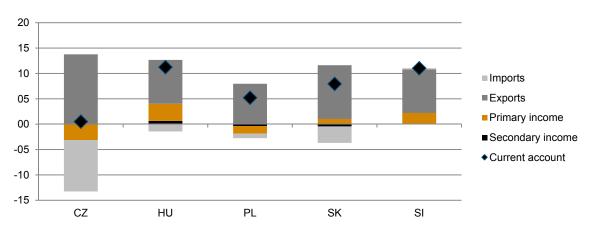
2004-2008



2008-2009



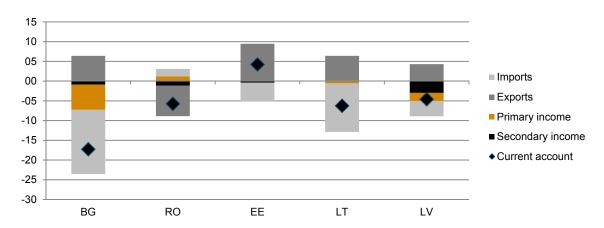
2009-2013



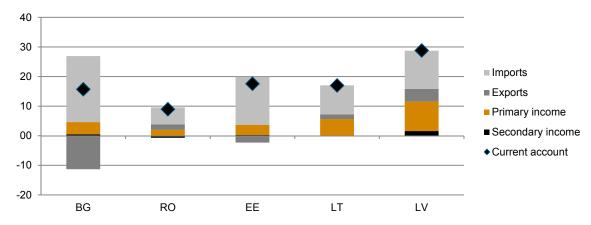
Remark: The Western Balkan countries 'WBC-6' include Albania, Bosnia and Herzegovina, Macedonia, Montenegro, Serbia and Kosovo.

Figure A2.2 / Bulgaria, Romania and Baltics, in % of GDP

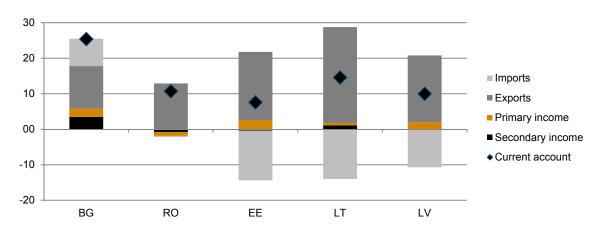
2004-2008



2008-2009



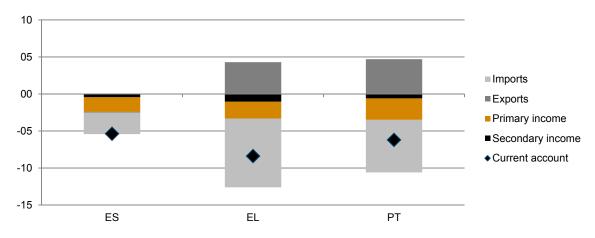
2009-2013



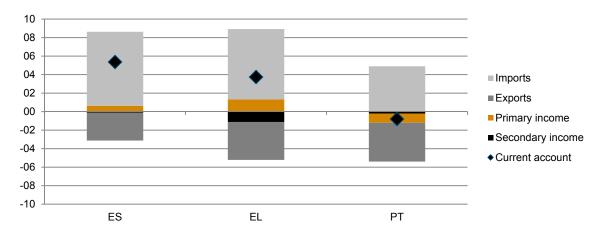
Remark: The Western Balkan countries 'WBC-6' include Albania, Bosnia and Herzegovina, Macedonia, Montenegro, Serbia and Kosovo.

Figure A2.3 / Spain, Greece and Portugal, in % of GDP

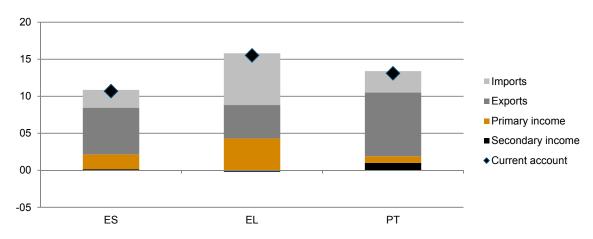
2004-2008



2008-2009



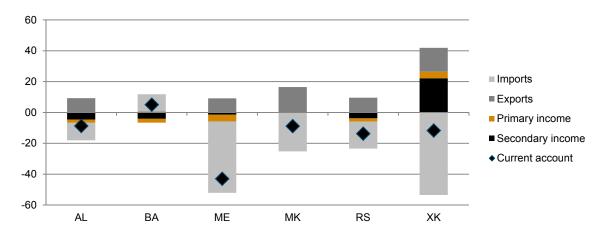
2009-2013



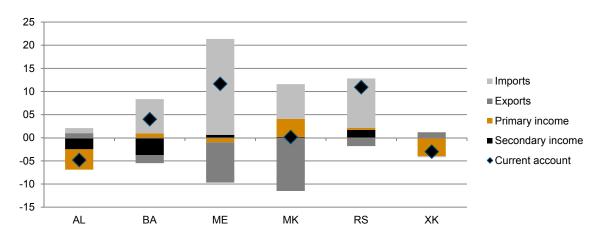
Remark: The Western Balkan countries 'WBC-6' include Albania, Bosnia and Herzegovina, Macedonia, Montenegro, Serbia and Kosovo.

Figure A2.4 / Western Balkan countries, in % of GDP

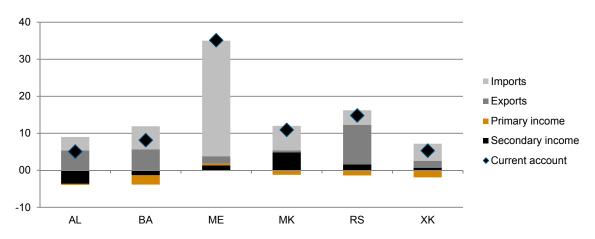
2004-2008



2008-2009



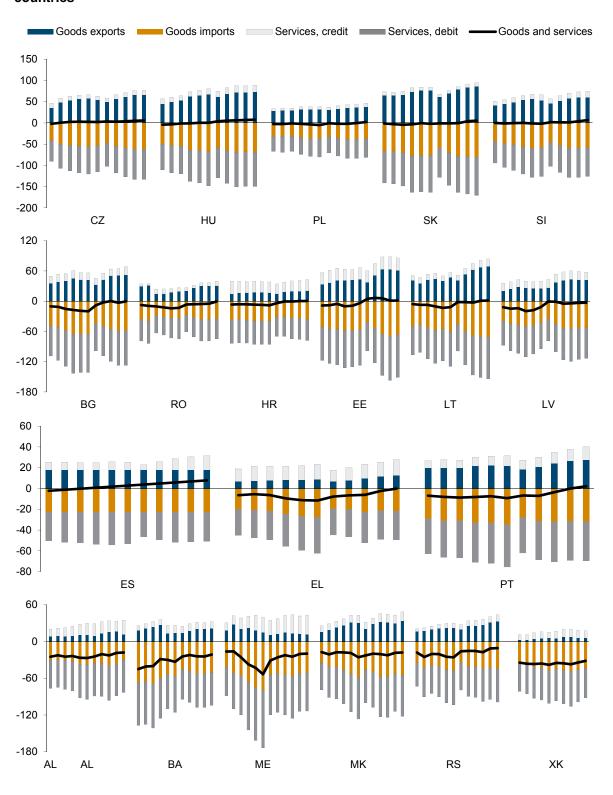
2009-2013



Remark: The Western Balkan countries 'WBC-6' include Albania, Bosnia and Herzegovina, Macedonia, Montenegro, Serbia and Kosovo.

ANNEX 3.1: EXPORT SHARES

Figure A3.1 / Export shares (goods and services), 2003-2013, in % of GDP, individual countries



Source: wiiw Annual Database incorporating national and Eurostat statistics.

ANNEX 3.2: MAIN EXPORT PRODUCTS

In order to go beyond aggregate export behaviour discussed in the main part, we will now go into greater detail in two respects. First, we look at individual countries and not only at country groups; second, we focus on the detailed structure of exports in contrast to aggregate export size. More specifically, we analyse the main six export products for the year 2013.

Looking first at the percentage of the main 6 export products in GDP in Figure A3.2 (based on the NACE Rev. 1 classification, 2-digit level) we can see a very broad range of shares from the most integrated and specialised country, where the 6 main export products account for almost 60% of GDP, and the least one, where that share is only 5%. On the upper end there are Slovakia, Hungary, the Czech Republic and Lithuania with shares between 60% and 40%. Indeed these countries encompass four of the CEE-5, while only Poland shows a smaller share (20%). On the lower end there are Montenegro and Kosovo with 9% and 5%, respectively. As we can see, both the Southern EU countries (Portugal and Spain with both 13% and Greece with 11%) as well as the Western Balkan countries range at the lower end. Macedonia poses an exception with a percentage of almost 30%. In between are the Baltic countries, with Lithuania exhibiting the highest share (44%), followed by Estonia (34%) and Latvia (22%). For comparison purposes: The ratio of the main 6 exports products in GDP accounts for 24% in Germany (and 22% in Austria).

60 50 40 30 20 10 SK HU CZ LT SI EE BG MK UA LV PL RS RO BA AL PT ES EL HR ME XK

Figure A3.2 / Share of main 6 export products in % of GDP, 2013

Source: UN COMTRADE, wiiw calculations.

In the following Table A3.1 the main 6 export products are listed in detail for each country. It reveals some common characteristics, but more particular the individual specialisation pattern for each country. As such only the main points are discussed here:

- The CEE-5 (Czech Republic, Hungary, Poland, Slovakia, Slovenia) are very much specialised in medium-to-high-tech products: In four countries (CZ, HU, PL, SK) motor vehicle exports are the main export category, in Slovenia it ranks third. In addition, machinery & equipment, radio, television & communication equipment as well as chemical exports (on top in Slovenia) stand out. In Poland, also food exports are a key category.
- > Romania is to some extent comparable to the group of CEE-5 countries: motor vehicles are also the most exported product, followed by electrical machinery and machinery & equipment. Bulgaria,

however, shows a completely different export structure: here basic metals rank first, followed by coke products and products of agriculture.

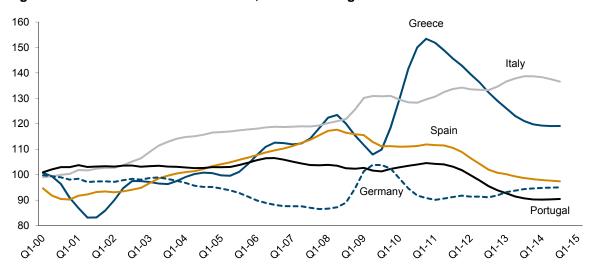
- > Looking at the Baltic countries (Estonia, Latvia and Lithuania), each country has a different top export product, but some products show up in all countries (food, coke, chemicals). Food products rank first in Latvia and are also important in the other two countries. Coke products are the most important export product in Lithuania and are also among the main export products in the other two countries. Radio, TV & communication equipment are prominent in Estonia (on the first place) and also Latvia.
- In the Southern European countries some differences but also similarities can be found: In Spain and also Portugal, motor vehicles are the most prominent export product. On the lower ranks Spain, Portugal and Greece feature coke products (emerging as the most prominent export product recently in Greece), food products and chemicals.
- In the Western Balkan countries, basic metals exports and also food exports stand out. In Serbia, motor vehicles have recently become the main export product. In Albania, low-technology industries such as leather and wearing apparel are important. In Montenegro, electrical energy is the main export product.

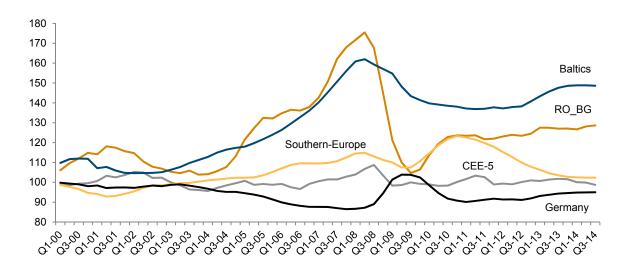
Main 6 export products 95311 45.7 Main 6 export products 103331 19.6 34 Motor vehicles, trailers and semi-trailers 29978 34 Motor vehicles, trailers and semi-trailers 25925 29 Machinery and equipment n.e.c. 19930 15 Food products and beverages 19532 31 Electrical machinery and apparatus n.e.c. 13917 29 Machinery and equipment n.e.c. 17611 30 Office machinery and computers 11249 24 Chemicals, chemical products and man-made fibres 16698 24 Chemicals, chemical products and man-made fibres 10028 25 Rubber and plastic products 16698 24 Chemicals, chemical products and man-made fibres 10028 25 Rubber and plastic products 17611 44 Motor vehicles, trailers and semi-trailers 20397 34 Motor vehicles, trailers and semi-trailers 2249 32 Radio, television and communication equipment and apparatus 224 Paparatus 23 Radio, television and communication equipment and apparatus nec. 42249 32 Radio, television and communication equipment nec. 928 4240 42426 34 Motor vehicles, trailers and semi-trailers 10807 29 Machinery and equipment nec. 7829	CZECH REPUBLIC: Exports USD million	i	in % of GDP	POLAND: Exports USD million	i	n % of GDP
34 Motor vehicles, trailers and semi-trailers 29978 34 Motor vehicles, trailers and semi-trailers 25925 29 Machinery and equipment n.e. 19930 15 Food products and beverages 19532 31 Electical machinery and apparatus n.e. 13917 29 Machinery and equipment n.e. 17611 30 Office machinery and computers 11249 24 Chemicals, chemical products and man-made fibres 16688 32 Radio, television and communication equipment and apparatus 10209 27 Basic metals 12017 24 Chemicals, chemical products and man-made fibres 10028 25 Rubber and plastic products 11548 4 HUNGARY: Exports USD million SLOVAKIA: Exports USD million Main 6 export products 5829 59.2 34 Motor vehicles, trailers and semi-trailers 20397 34 Motor vehicles, trailers and semi-trailers 22249 32 Radio, television and communication equipment and apparatus 12148 32 Radio, television and communication equipment and apparatus in e.c. 129 Machinery and equipment n.e. 7829 32 Radio, television and communication equipment and apparatus in e.c. 1921 21 Blectrical machinery and apparatus n.e.c. 1226 4 Chemicals,	Main 6 export products	95311		Main 6 export products	103331	
29 Machinery and equipment n.e.c. 19930 15 Food products and beverages 19532 31 Electrical machinery and apparatus n.e.c. 13917 29 Machinery and equipment n.e.c. 17611 30 Office machinery and deputiners 11249 24 Chemicals, chemical products and man-made fibres 16698 32 Radio, television and communication equipment and apparatus 10209 27 Basic metals 12017 24 Chemicals, chemical products and man-made fibres 10028 25 Rubber and plastic products 11548 HUNGARY: Exports USD million SLOVAKIA: Exports USD million Main 6 export products 57824 59.2 34 Motor vehicles, trailers and semi-trailers 20397 34 Motor vehicles, trailers and semi-trailers 22249 24 Chemicals, chemical products and man-made fibres 10807 29 Machinery and equipment n.e.c. 7829 24 Chemicals, chemical products and man-made fibres 10807 29 Machinery and equipment n.e.c. 7829 25 Rubber and plastic products and paparatus n.e.c. 10187 27 Basic metals 5922 29 Machinery and equipment n.e.c. 7829 31 Electrical machinery and apparatus n.e.c. 4226			40.7			13.0
31 Electrical machinery and apparatus n.e.c. 13917 29 Machinery and equipment n.e.c. 17611 30 Office machinery and computers 11249 24 Chemicals, chemical products and man-made fibres 16988 27 Basic metals 12017 apparatus 24 Chemicals, chemical products and man-made fibres 10028 25 Rubber and plastic products 11548 11						
1249 24 Chemicals, chemical products and man-made fibres 16698 12017 apparatus 27 Basic metals 27 Basic metals 12017 apparatus 12017 apparatus 12018 27 Basic metals 12018 12017 apparatus 12018 1	, , ,			. 9		
32 Radio, television and communication equipment and apparatus 42 Chemicals, chemical products and man-made fibres 40 Chemicals, chemical products and man-made fibres 40 Main 6 export products 41 Motor vehicles, trailers and semi-trailers 42 A Motor vehicles, trailers and semi-trailers 43 Motor vehicles, trailers and semi-trailers 44 Motor vehicles, trailers and semi-trailers 45 Rubber and plastic products 46 Motor vehicles, trailers and semi-trailers 47 Motor vehicles, trailers and semi-trailers 48 Motor vehicles, trailers and semi-trailers 49 Radio, television and communication equipment and apparatus 40 Chemicals, chemical products and man-made fibres 40 Machinery and apparatus n.e.c. 40 Machinery and apparatus n.e.c. 4126 41 Food products and beverages 41 Electrical machinery and apparatus n.e.c. 4126 42 Chemicals, chemical products and man-made fibres 41 Man 6 export products 42 Chemicals, chemical products and man-made fibres 42 Chemicals, chemical products and man-made fibres 43 Man 6 export products 44 Chemicals, chemical products and man-made fibres 45 Pasic mathematical products and man-made fibres 46 Machinery and equipment n.e.c. 47 Man 6 export products 48 Motor vehicles, trailers and semi-trailers 49 Machinery and equipment n.e.c. 41 Man 6 export products 40 Machinery and equipment n.e.c. 41 Man 6 export products 41 Electrical machinery and apparatus n.e.c. 41 Man 6 export products 41 Electrical machinery and apparatus n.e.c. 41 Man 6 export products 41 Electrical machinery and apparatus n.e.c. 41 Man 6 export products and nuclear fuel 41 Man 6 export products and nuclear fuel 42 Chemicals, chemical products, except machinery and equipment n.e.c. 43 Motor vehicles, trailers 44 Chemicals, chemical products, except machinery and equipment n.e.c. 44 Man 6 export products 45 Pasic metals 46 Chemicals, chemical products, except machinery and equipment n.e.c. 47 Basic metals 47 Chemicals, chemical products and nuclear fuel 48 Particles of staw and plalling materials 48 Motor vehicles, trailers 49 Machin	,			,		
HUNGARY: Exports USD million Main 6 export products 69298 51.9 Main 6 export products 57824 59.2 34 Motor vehicles, trailers and semi-trailers 20397 34 Motor vehicles, trailers and semi-trailers 22249 32 Radio, television and communication equipment and apparatus 24 Chemicals, chemical products and man-made fibres 10807 29 Machinery and equipment n.e.c. 7829 31 Electrical machinery and apparatus n.e.c. 10187 27 Basic metals 25 Pasch microl products and beverages 26 Machinery and equipment n.e.c. 9221 31 Electrical machinery and apparatus n.e.c. 4226 27 Basic metals 28 Machinery and equipment n.e.c. 9221 31 Electrical machinery and apparatus n.e.c. 4226 28 Machinery and equipment n.e.c. 9221 32 Coke, refined petroleum products and nuclear fuel 1000 SLOVENIA: Exports USD million Main 6 export products 18049 37.8 Main 6 export products 29 Machinery and equipment n.e.c. 3937 31 Electrical machinery and apparatus n.e.c. 8677 34.4 4 Chemicals, chemical products and man-made fibres 5291 32 Radio, television and communication equipment and 2072 apparatus 29 Machinery and equipment n.e.c. 3937 15 Food products and beverages 1462 4162 4162 4162 4162 4162 4162 4162	32 Radio, television and communication equipment and			·		
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34 Motor vehicles, trailers and semi-trailers 20397 34 Motor vehicles, trailers and semi-trailers 22249 32 Radio, television and communication equipment and apparatus 24 Chemicals, chemical products and man-made fibres 10807 29 Machinery and equipment n.e.c. 7829 31 Electrical machinery and apparatus n.e.c. 10187 27 Basic metals 5922 29 Machinery and equipment n.e.c. 4226 15 Food products and beverages 18049 37.8 Main 6 export products 18049 37.8 Main 6 export products 42 Chemicals, chemical products and man-made fibres 5291 32 Radio, television and communication equipment and apparatus n.e.c. 29 Machinery and apparatus n.e.c. 4226 425 Food products and beverages 18049 37.8 Main 6 export products 29 Machinery and equipment n.e.c. 3937 15 Food products and man-made fibres 3273 23 Coke, refined petroleum products and nuclear fuel apparatus n.e.c. 29 Machinery and equipment n.e.c. 3937 15 Food products and beverages 1462 34 Motor vehicles, trailers and semi-trailers 3273 23 Coke, refined petroleum products and nuclear fuel apparatus n.e.c. 2169 18 Fabricated machinery and apparatus n.e.c. 2169 19 Machinery and apparatus n.e.c. 2169 19 Machinery and apparatus n.e.c. 3146 2 3 Coke, refined petroleum products and nuclear fuel apparatus n.e.c. 328 Fabricated metal products, except machinery and apparatus n.e.c. 3145 29 Machinery and apparatus n.e.c. 3145 29 Machinery and equipment n.e.c. 3145 29 Machinery and equipment n.e.c. 327 Basic metals 228 Coke, refined petroleum products and man-made fibres 329 Machinery and equipment n.e.c. 320 Coke, refined petroleum products and nuclear fuel 320 Coke, refined petroleum products and nuclear fuel 3218 20 Coke, refined petroleum products and nuclear fuel 3218 20 Coke, refined petroleum products and nuclear fuel 322 Coke, refined petroleum products and man-made fibres 323 20 Coke, refined petroleum products and man-made fibres 324 25 Chemicals, chemical products and man-made fibres 325 30 Coke, refined petroleum products and man-ma	HUNGARY: Exports USD million			SLOVAKIA: Exports USD million		
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apparatus 24 Chemicals, chemical products and man-made fibres 10807 29 Machinery and equipment n.e.c. 7829 31 Electrical machinery and apparatus n.e.c. 10187 27 Basic metals 28 Chemicals, chemical products and beverages 6539 23 Coke, refined petroleum products and nuclear fuel 4100 SLOVENIA: Exports USD million ### STONIA: Exp	34 Motor vehicles, trailers and semi-trailers	20397		34 Motor vehicles, trailers and semi-trailers	22249	
31 Electrical machinery and apparatus n.e.c. 10187 27 Basic metals 5922 29 Machinery and equipment n.e.c. 9221 31 Electrical machinery and apparatus n.e.c. 4226 15 Food products and beverages 6539 23 Coke, refined petroleum products and nuclear fuel 4100 4100 5100 5100 5100 5100 5100 5100	1.1	12148			13497	
29 Machinery and equipment n.e.c. 9221 31 Electrical machinery and apparatus n.e.c. 4226 15 Food products and beverages 6539 23 Coke, refined petroleum products and nuclear fuel 4100 4100 4100 4100 4100 4100 4100 410	24 Chemicals, chemical products and man-made fibres	10807		29 Machinery and equipment n.e.c.	7829	
15 Food products and beverages 6539 23 Coke, refined petroleum products and nuclear fuel 4100 SLOVENIA: Exports USD million ESTONIA: Exports USD million Main 6 export products 18049 37.8 Main 6 export products 24 Chemicals, chemical products and man-made fibres 5291 39 Machinery and equipment n.e.c. 3937 15 Food products and beverages 1462 34 Motor vehicles, trailers and semi-trailers 3273 23 Coke, refined petroleum products and nuclear fuel 1346 31 Electrical machinery and apparatus n.e.c. 2169 31 Electrical machinery and apparatus n.e.c. 1345 27 Basic metals 1855 29 Machinery and equipment n.e.c. 1327 28 Fabricated metal products, except machinery and equipment LITHUANIA: Exports USD million LITHUANIA: Exports USD million Main 6 export products 6735 21.8 Main 6 export products 20 Wood and products and beverages 1796 23 Coke, refined petroleum products and nuclear fuel 7318 XX (Not specified) 932 Radio, television and communication equipment and apparatus n.e.c. 1410 4100 41	31 Electrical machinery and apparatus n.e.c.	10187		27 Basic metals	5922	
SLOVENIA: Exports USD million ESTONIA: Exports USD million Main 6 export products 24 Chemicals, chemical products and man-made fibres 2591 32 Radio, television and communication equipment and apparatus 29 Machinery and equipment n.e.c. 3937 15 Food products and beverages 1462 34 Motor vehicles, trailers and semi-trailers 3273 23 Coke, refined petroleum products and nuclear fuel 1346 31 Electrical machinery and apparatus n.e.c. 2169 31 Electrical machinery and apparatus n.e.c. 1345 27 Basic metals 28 Fabricated metal products, except machinery and apparatus 4 Chemicals, chemical products and man-made fibres 44.4 Chemicals, chemical products and nuclear fuel 524 Chemicals, chemical products and nuclear fuel 7318 25 Food products and beverages 1796 26 Coke, refined petroleum products and nuclear fuel 7318 27 Electrical machinery und apparatus n.e.c. 1327 28 Fabricated metal products, except machinery and 1524 29 Machinery and equipment 20 Wood and products of wood and cork (except furniture), articles of straw and plaiting materials 20 Wood and products of wood and cork (except furniture), articles of straw and plaiting materials 20 Wood and products and man-made fibres 326 Chemicals, chemical products and man-made fibres 3326 Radio, television and communication equipment and apparatus 327 Apparatus 3386 Coke, refined petroleum products and man-made fibres 3385 Coke, refined petroleum products and man-made fibres 340 Chemicals, chemical products and man-made fibres 341 Chemicals, chemical products and man-made fibres 342 Chemicals, chemical products and man-made fibres 34386 Coke, refined petroleum products and man-made fibres 344.4 Chemicals, chemical products and man-made fibres 345 Coke, refined petroleum products 346 Chemic	29 Machinery and equipment n.e.c.	9221		31 Electrical machinery and apparatus n.e.c.	4226	
Main 6 export products1804937.8Main 6 export products867734.424 Chemicals, chemical products and man-made fibres529132 Radio, television and communication equipment and apparatus207229 Machinery and equipment n.e.c.393715 Food products and beverages146234 Motor vehicles, trailers and semi-trailers327323 Coke, refined petroleum products and nuclear fuel134631 Electrical machinery and apparatus n.e.c.216931 Electrical machinery and apparatus n.e.c.134527 Basic metals185529 Machinery and equipment n.e.c.132728 Fabricated metal products, except machinery and equipment152424 Chemicals, chemical products and man-made fibres1124LATVIA: Exports USD millionLITHUANIA: Exports USD millionMain 6 export products673521.8Main 6 export products2061544.415 Food products and beverages179623 Coke, refined petroleum products and nuclear fuel731820 Wood and products of wood and cork (except furniture), articles of straw and plaiting materials147024 Chemicals, chemical products and man-made fibres3525xx (Not specified)93215 Food products and beverages338524 Chemicals, chemical products and communication equipment and apparatus87129 Machinery and equipment n.e.c.2274	15 Food products and beverages	6539		23 Coke, refined petroleum products and nuclear fuel	4100	
24 Chemicals, chemical products and man-made fibres 5291 32 Radio, television and communication equipment and apparatus 29 Machinery and equipment n.e.c. 3937 15 Food products and beverages 1462 34 Motor vehicles, trailers and semi-trailers 3273 23 Coke, refined petroleum products and nuclear fuel 1346 31 Electrical machinery and apparatus n.e.c. 2169 31 Electrical machinery and apparatus n.e.c. 1345 27 Basic metals 1855 29 Machinery and equipment n.e.c. 1327 28 Fabricated metal products, except machinery and equipment LITHUANIA: Exports USD million LITHUANIA: Exports USD million Main 6 export products 5735 21.8 Main 6 export products 15 Food products and beverages 1796 23 Coke, refined petroleum products and nuclear fuel 7318 20 Wood and products of wood and cork (except furniture), articles of straw and plaiting materials xx (Not specified) 932 15 Food products and beverages 3385 24 Chemicals, chemical products and man-made fibres 886 01 Products of agriculture, hunting and related services 2395 32 Radio, television and communication equipment and apparatus	SLOVENIA: Exports USD million			ESTONIA: Exports USD million		
apparatus 29 Machinery and equipment n.e.c. 3937 15 Food products and beverages 1462 34 Motor vehicles, trailers and semi-trailers 3273 23 Coke, refined petroleum products and nuclear fuel 1346 31 Electrical machinery and apparatus n.e.c. 2169 31 Electrical machinery and apparatus n.e.c. 1345 27 Basic metals 1855 29 Machinery and equipment n.e.c. 1327 28 Fabricated metal products, except machinery and equipment LATVIA: Exports USD million LITHUANIA: Exports USD million LITHUANIA: Exports USD million Main 6 export products 6735 21.8 Main 6 export products 20615 44.4 15 Food products and beverages 1796 23 Coke, refined petroleum products and nuclear fuel 7318 20 Wood and products of wood and cork (except furniture), articles of straw and plaiting materials xx (Not specified) 932 15 Food products and beverages 3385 24 Chemicals, chemical products and man-made fibres 886 01 Products of agriculture, hunting and related services 2395 32 Radio, television and communication equipment and apparatus	Main 6 export products	18049	37.8	Main 6 export products	8677	34.4
34 Motor vehicles, trailers and semi-trailers 3273 23 Coke, refined petroleum products and nuclear fuel 31 Electrical machinery and apparatus n.e.c. 2169 31 Electrical machinery and apparatus n.e.c. 1345 27 Basic metals 1855 29 Machinery and equipment n.e.c. 1327 28 Fabricated metal products, except machinery and equipment LATVIA: Exports USD million LITHUANIA: Exports USD million Main 6 export products 6735 21.8 Main 6 export products 20615 44.4 15 Food products and beverages 1796 23 Coke, refined petroleum products and nuclear fuel 7318 20 Wood and products of wood and cork (except furniture), articles of straw and plaiting materials xx (Not specified) 932 15 Food products and beverages 3385 24 Chemicals, chemical products and man-made fibres 32 Radio, television and communication equipment and apparatus 29 Machinery and equipment n.e.c. 2274	24 Chemicals, chemical products and man-made fibres	5291		apparatus	2072	
31 Electrical machinery and apparatus n.e.c. 2169 31 Electrical machinery and apparatus n.e.c. 1345 27 Basic metals 1855 29 Machinery and equipment n.e.c. 1327 28 Fabricated metal products, except machinery and 1524 24 Chemicals, chemical products and man-made fibres 1124 equipment LATVIA: Exports USD million Main 6 export products 6735 21.8 Main 6 export products 20615 44.4 15 Food products and beverages 1796 23 Coke, refined petroleum products and nuclear fuel 7318 20 Wood and products of wood and cork (except furniture), articles of straw and plaiting materials xx (Not specified) 932 15 Food products and beverages 3385 24 Chemicals, chemical products and man-made fibres 886 01 Products of agriculture, hunting and related services 2395 32 Radio, television and communication equipment and apparatus	29 Machinery and equipment n.e.c.	3937		15 Food products and beverages	1462	
27 Basic metals 1855 29 Machinery and equipment n.e.c. 1327 28 Fabricated metal products, except machinery and equipment LATVIA: Exports USD million LITHUANIA: Exports USD million LITHUANIA: Exports USD million LITHUANIA: Exports USD million Main 6 export products 6735 21.8 Main 6 export products 20615 44.4 15 Food products and beverages 1796 23 Coke, refined petroleum products and nuclear fuel 7318 20 Wood and products of wood and cork (except furniture), articles of straw and plaiting materials xx (Not specified) 932 15 Food products and beverages 3385 24 Chemicals, chemical products and man-made fibres 3525 23 Radio, television and communication equipment and apparatus	34 Motor vehicles, trailers and semi-trailers	3273		23 Coke, refined petroleum products and nuclear fuel	1346	
28 Fabricated metal products, except machinery and equipment LATVIA: Exports USD million LITHUANIA: Exports USD million LITHUANIA: Exports USD million LITHUANIA: Exports USD million Main 6 export products 6735 21.8 Main 6 export products 15 Food products and beverages 1796 23 Coke, refined petroleum products and nuclear fuel 7318 20 Wood and products of wood and cork (except furniture), articles of straw and plaiting materials xx (Not specified) 932 15 Food products and beverages 3385 24 Chemicals, chemical products and man-made fibres 886 01 Products of agriculture, hunting and related services 2395 24 Radio, television and communication equipment and apparatus	31 Electrical machinery and apparatus n.e.c.	2169		31 Electrical machinery and apparatus n.e.c.	1345	
equipment LATVIA: Exports USD million LITHUANIA: Exports USD million Main 6 export products 6735 21.8 Main 6 export products 20615 44.4 15 Food products and beverages 1796 23 Coke, refined petroleum products and nuclear fuel 7318 20 Wood and products of wood and cork (except furniture), 1470 24 Chemicals, chemical products and man-made fibres 3525 articles of straw and plaiting materials xx (Not specified) 932 15 Food products and beverages 3385 24 Chemicals, chemical products and man-made fibres 886 01 Products of agriculture, hunting and related services 2395 32 Radio, television and communication equipment and 871 29 Machinery and equipment n.e.c. 2274 apparatus	27 Basic metals	1855		29 Machinery and equipment n.e.c.	1327	
Main 6 export products 15 Food products and beverages 1796 23 Coke, refined petroleum products and nuclear fuel 7318 Wood and products of wood and cork (except furniture), articles of straw and plaiting materials XX (Not specified) 932 15 Food products and beverages 3385 4 Chemicals, chemical products and man-made fibres 886 01 Products of agriculture, hunting and related services 2395 Radio, television and communication equipment and apparatus		1524		24 Chemicals, chemical products and man-made fibres	1124	
15 Food products and beverages 1796 23 Coke, refined petroleum products and nuclear fuel 7318 20 Wood and products of wood and cork (except furniture), articles of straw and plaiting materials xx (Not specified) 932 15 Food products and beverages 3385 24 Chemicals, chemical products and man-made fibres 886 01 Products of agriculture, hunting and related services 2395 32 Radio, television and communication equipment and apparatus	LATVIA: Exports USD million			LITHUANIA: Exports USD million		
20 Wood and products of wood and cork (except furniture), articles of straw and plaiting materials xx (Not specified) 932 15 Food products and beverages 3385 24 Chemicals, chemical products and beverages 3385 24 Chemicals, chemical products and man-made fibres 886 01 Products of agriculture, hunting and related services 2395 32 Radio, television and communication equipment and apparatus	Main 6 export products	6735	21.8	Main 6 export products	20615	44.4
articles of straw and plaiting materials xx (Not specified) 932 15 Food products and beverages 3385 24 Chemicals, chemical products and man-made fibres 886 01 Products of agriculture, hunting and related services 2395 32 Radio, television and communication equipment and apparatus 871 29 Machinery and equipment n.e.c. 2274	15 Food products and beverages	1796		23 Coke, refined petroleum products and nuclear fuel	7318	
 24 Chemicals, chemical products and man-made fibres 24 Radio, television and communication equipment and apparatus 29 Machinery and equipment n.e.c. 2274 		1470		24 Chemicals, chemical products and man-made fibres	3525	
32 Radio, television and communication equipment and apparatus 29 Machinery and equipment n.e.c. 2274	xx (Not specified)	932		15 Food products and beverages	3385	
apparatus	24 Chemicals, chemical products and man-made fibres	886		01 Products of agriculture, hunting and related services	2395	
23 Coke, refined petroleum products and nuclear fuel 782 34 Motor vehicles, trailers and semi-trailers 1719		871		29 Machinery and equipment n.e.c.	2274	
	23 Coke, refined petroleum products and nuclear fuel	782		34 Motor vehicles, trailers and semi-trailers	1719	

BULGARIA: Exports USD million	i	in % of GDP	ROMANIA: Exports USD million	i	in % of GDP
 Main 6 export products 27 Basic metals 23 Coke, refined petroleum products and nuclear fuel 01 Products of agriculture, hunting and related services 24 Chemicals, chemical products and man-made fibres 29 Machinery and equipment n.e.c. 15 Food products and beverages 	17342 4342 3878 2990 2116 2032 1985	31.8	 Main 6 export products 34 Motor vehicles, trailers and semi-trailers 31 Electrical machinery and apparatus n.e.c. 29 Machinery and equipment n.e.c. 01 Products of agriculture, hunting and related services 24 Chemicals, chemical products and man-made fibres 27 Basic metals 	33867 10039 6714 5709 4293 3705 3406	17.7
CROATIA: Exports USD million			SPAIN: Exports USD million		
 Main 6 export products 23 Coke, refined petroleum products and nuclear fuel 24 Chemicals, chemical products and man-made fibres 29 Machinery and equipment n.e.c. 15 Food products and beverages 31 Electrical machinery and apparatus n.e.c. 28 Fabricated metal products, except machinery and equipment 	6187 1334 1324 1187 1003 780 559	10.7	 Main 6 export products 34 Motor vehicles, trailers and semi-trailers 24 Chemicals, chemical products and man-made fibres 15 Food products and beverages 29 Machinery and equipment n.e.c. 27 Basic metals 23 Coke, refined petroleum products and nuclear fuel 	180698 51470 40587 29818 21057 19027 18740	13.2
GREECE: Exports USD million			PORTUGAL: Exports USD million		
 Main 6 export products 23 Coke, refined petroleum products and nuclear fuel 15 Food products and beverages 24 Chemicals, chemical products and man-made fibres 27 Basic metals 01 Products of agriculture, hunting and related services 29 Machinery and equipment n.e.c. 	27117 14031 3917 3103 2914 2264 887	11.2	 Main 6 export products 34 Motor vehicles, trailers and semi-trailers 23 Coke, refined petroleum products and nuclear fuel 15 Food products and beverages 24 Chemicals, chemical products and man-made fibres 29 Machinery and equipment n.e.c. 17 Textiles 	30133 6281 6013 5485 4966 3883 3505	13.3
ALBANIA: Exports USD million	i	n % of GDP	BOSNIA AND HERZEGOVINA: Exports USD mn	i	in % of GDP
 Main 6 export products 11 Crude petroleum and natural gas 19 Leather and leather products 18 Wearing apparel 27 Basic metals 13 Metal ores 26 Other non-metallic mineral products 	1706 658 336 268 222 142		Main 6 export products 27 Basic metals 36 Furniture 15 Food products and beverages 19 Leather and leather products 28 Fabricated metal products, except machinery and equipment 29 Machinery and equipment n.e.c.	2797 726 578 416 410 345	
Main 6 export products 11 Crude petroleum and natural gas 19 Leather and leather products 18 Wearing apparel 27 Basic metals 13 Metal ores 26 Other non-metallic mineral products MACEDONIA: Exports USD million	1706 658 336 268 222 142	GDP 13.3	Main 6 export products Passic metals Furniture Second products and beverages Pabricated metal products Accept machinery and equipment Montenegro: Exports USD million	2797 726 578 416 410 345	GDP 15.4
 Main 6 export products 11 Crude petroleum and natural gas 19 Leather and leather products 18 Wearing apparel 27 Basic metals 13 Metal ores 26 Other non-metallic mineral products 	1706 658 336 268 222 142	GDP	Main 6 export products 27 Basic metals 36 Furniture 15 Food products and beverages 19 Leather and leather products 28 Fabricated metal products, except machinery and equipment 29 Machinery and equipment n.e.c.	2797 726 578 416 410 345	GDP
Main 6 export products 11 Crude petroleum and natural gas 19 Leather and leather products 18 Wearing apparel 27 Basic metals 13 Metal ores 26 Other non-metallic mineral products MACEDONIA: Exports USD million Main 6 export products 27 Basic metals 24 Chemicals, chemical products and man-made fibres 18 Wearing apparel 15 Food products and beverages 29 Machinery and equipment n.e.c.	1706 658 336 268 222 142 80 3136 811 778 577 345 335	GDP 13.3	 Main 6 export products 27 Basic metals 36 Furniture 15 Food products and beverages 19 Leather and leather products 28 Fabricated metal products, except machinery and equipment 29 Machinery and equipment n.e.c. MONTENEGRO: Exports USD million Main 6 export products 40 Electrical energy, gas, steam and hot water 27 Basic metals 15 Food products and beverages 37 Recycling 29 Machinery and equipment n.e.c. 20 Wood and products of wood and cork (except furniture), 	2797 726 578 416 410 345 322 395 127 123 69 39 20	GDP 15.4

ANNEX 4: REAL EFFECTIVE EXCHANGE RATES (REER) VS (REST OF) EU-28 (AVERAGE 1994-2004 = 100), VARIOUS DEFLATORS

Figure A4.1 / Nominal unit labour costs, manufacturing



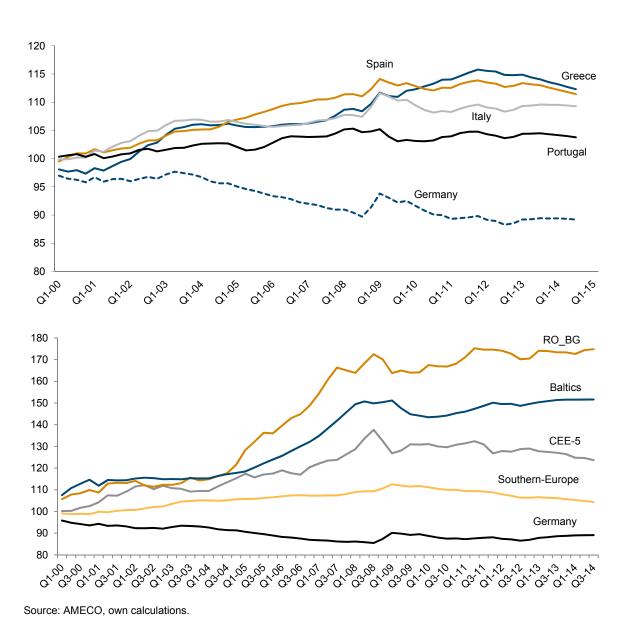


Source: AMECO, own calculations.

Source: AMECO, own calculations.

Figure A4.2 / Price deflator, exports of goods and services 120 Greece Spain 115 110 Italy 105 Portugal 100 95 Germany 90 85 80 01.00 180 170 RO_BG 160 150 **Baltics** 140 130 CEE-5 120 110 Southern-Europe 100 90 Germany 80

Figure A4.3 / Price deflator GDP, market prices



ANNEX 5: NACE REV. 2 CLASSIFICATION SCHEME FOR TRADABLES AND NON-TRADABLES

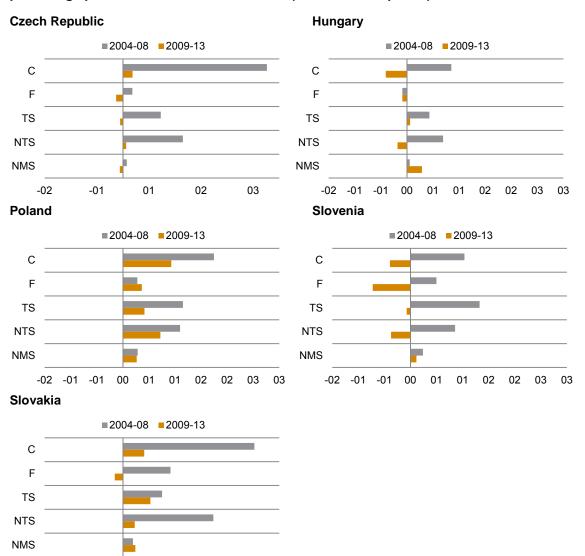
Table A5.1 / Classification of industries

N2 (NACE Rev. 2), A21

A Agriculture, hunting and forestry		A Agriculture, forestry and fishing	
B Fishing		B Mining and quarrying	
C Mining and quarrying		C Manufacturing	
D Manufacturing		D Electricity, gas, steam and air cond.supply	,
E Electricity, gas and water supply		E Water supply, sewerage, waste manag.,et	С
F Construction		F Construction	
G Wholesale, retail trade, repair motor ve	h. NT	G Wholesale, retail trade, repair of motor ve	n. NT
H Hotels and restaurants	NT	H Transportation and storage	Т
I Transport, storage and communications	T	I Accommodation and food service activities	NT
J Financial intermediation	T	J Information and communication	Т
K Real estate, renting & business activitie	s NT	K Financial and insurance activities	Т
L Public admin., defence, compuls.soc.se	c. NMS	L Real estate activities	NT
M Education	NMS	M Professional, scientific and techn.activities	s Т
N Health and social work	NMS	N Administrative and support service activ.	NT
O Oth. community, social & personal serv	. NT	O Public admin., defence, compuls.soc.sec.	NMS
P Private households with employed pers	. NT	P Education	NMS
Q Extra-territorial organisations and bodie	s excluded	Q Human health and social work activities	NMS
		R Arts, entertainment and recreation	NT
		S Other service activities	NT
		T Activ. of househ.as employers & for own u	se NT
		U Activ. of extraterritorial organisat.& bodies	excluded
Note:			
T - Tradable services	l+J	T - Tradable services	+J+K+M
NT - Non-tradable services	G+H+K+O+P	NT - Non-tradable services G	+I+L+N+R+S+T
NMS - Non-market services	L+M+N	NMS - Non-market services O	+P+Q

ANNEX 6: CONTRIBUTIONS TO GDP GROWTH BY SECTORS

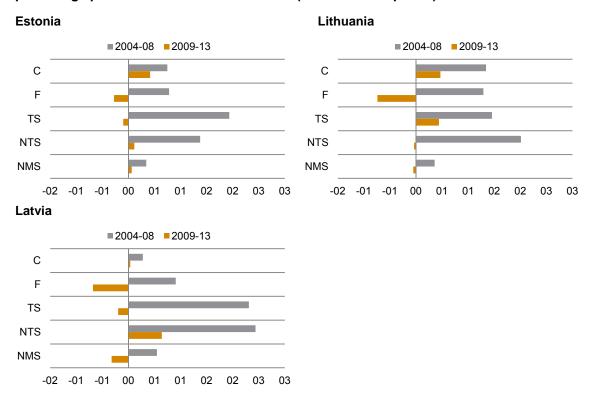
Figure A6.1 / CEE-5 countries percentage points 2004-2008 and 2009-2013 (from constant prices)



Note: Based on NACE Rev. 2 classification: C (Manufacturing), F (Construction), TS (Tradable Services, H, J, K, M) NTS (Non-tradable Services G, I, L, N, R, S, T), NMS (Non-market Services O, P, Q).

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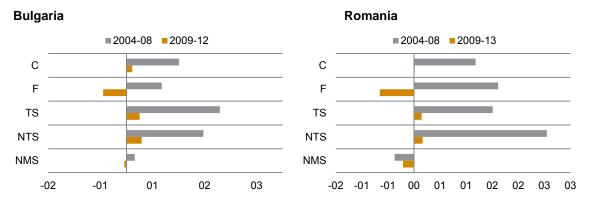
Figure A6.2 / Baltic countries percentage points 2004-2008 and 2009-2013 (from constant prices)



Note: Based on NACE Rev. 2 classification: C (Manufacturing), F (Construction), TS (Tradable Services, H, J, K, M) NTS (Non-tradable Services G, I, L, N, R, S, T), NMS (Non-market Services O, P, Q).

Contributions are calculated by multiplying the share in total GDP at constant prices by real growth at preceding year prices. Source: wiiw Database incorporating national and Eurostat calculations.

Figure A6.3 / Bulgaria and Romania percentage points 2004-2008 and 2009-2013 (from constant prices)

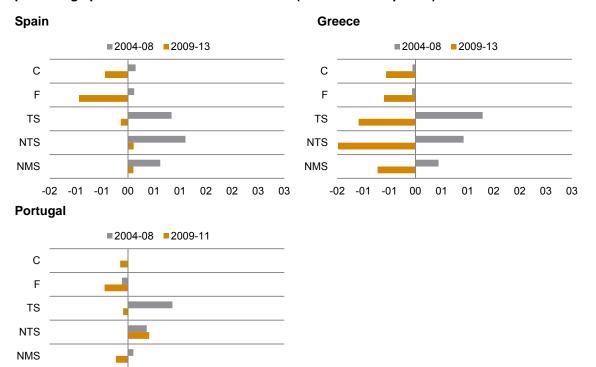


Note: Based on NACE Rev. 2 classification: C (Manufacturing), F (Construction), TS (Tradable Services, H, J, K, M) NTS (Non-tradable Services G, I, L, N, R, S, T), NMS (Non-market Services O, P, Q).

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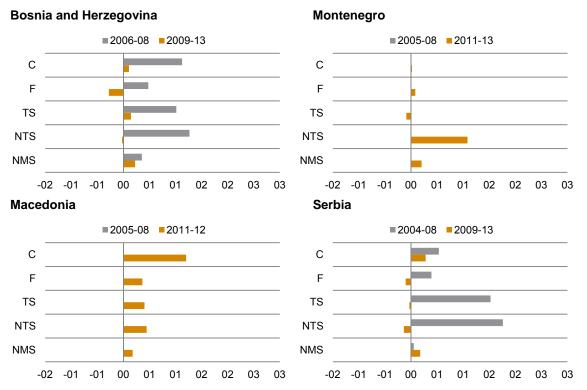
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Figure A6.4 / Spain, Greece and Portugal percentage points 2004-2008 and 2009-2013 (from constant prices)



Note: Based on NACE Rev. 2 classification: C (Manufacturing), F (Construction), TS (Tradable Services, H, J, K, M) NTS (Non-tradable Services G, I, L, N, R, S, T), NMS (Non-market Services O, P, Q).

Figure A6.5 / Western Balkan countries percentage points 2004-2008 and 2009-2013 (from constant prices)



Note: Based on NACE Rev. 2 classification: C (Manufacturing), F (Construction), TS (Tradable Services, H, J, K, M) NTS (Non-tradable Services G, I, L, N, R, S, T), NMS (Non-market Services O, P, Q).

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