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# Working Paper Using common factors to identify substitution possibilities in a factor demand system with technological changes

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# Håvard Hungnes

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**Statistics Norway** 

Statistisk sentralbyrå

# Håvard Hungnes

# Using common factors to identify substitution possibilities in a factor demand system with technological changes

#### Abstract:

I apply a common factor approach to identifying substitution possibilities between input factors in a factor demand system. Technological changes can lead to shifts in the relative use of input factors within an industry. Technological changes can also be common to several industries. If such common shocks are not taken into account, the estimates of the substitution elasticity might be biased. In this paper, I investigate the importance of taking account of technological changes by allowing for different kinds of common factors, both within and between industries.

The estimation results show that, if technological changes are not properly taken into account, we obtain unreliable (negative) estimates of the elasticity of substitutions. When taking such changes into account, however, the estimated elasticities of substitution are positive in all the non-government industries in mainland Norway.

Keywords: cross-sectional averages

JEL classification: C33, E23

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# Sammendrag

Jeg bruker en felles faktor-tilnærming til å identifisere substitusjonsmuligheter mellom innsatsfaktorer i et faktoretterspørselssystem. Teknologiske endringer kan føre til endringer i den relative bruken av innsatsfaktorer innenfor en næring. Teknologiske endringer kan også være felles for flere næringer. Hvis slike felles sjokk ikke blir tatt hensyn til, kan estimatene for substitusjonselastisiteten bli skjeve. I denne artikkelen undersøker jeg viktigheten av å ta hensyn til teknologiske endringer ved å åpne for ulike typer felles faktorer, både innen og mellom bransjer. Estimeringsresultatene viser at hvis teknologiske endringer ikke blir tatt hensyn til på en korrekt måte, finner vi upålitelige (negative) estimater av substitusjonselastisiteten. Når slike tekonologiske endringer tas hensyn til, finner jeg at de estimerte substitusjonselastisitetene er positive i alle de ikke-offentlige næringene i Fastlands-Norge.

# 1 Introduction

Specification of the production function is important when estimating the elasticity of substitution between input factors. Berndt (1976), applying a constant elasticity of scale (CES) function with labour and capital as input factors, finds an elasticity close to unity for US aggregate production when only allowing for Hicks-neutral technological changes. Antràs (2004) shows that the estimated elasticity of substitution decreases when allowing for biased technological changes. However, Antràs (2004) only considers product functions where the technological changes follow deterministic processes.

Diamond et al. (1978) showed that joint identification of the elasticity of substitution and factor-biased technological changes can be infeasible, also known as the impossible theorem. One approach to circumventing this problem is to assume a certain functional form for the growth rates of efficiency levels for the input factors, see, e.g., Klump et al. (2012). Typically, these efficiency levels are assumed to follow deterministic trends, see, e.g., the overview in Leon-Ledesma et al. (2010). However, a steady trend might not reflect technological changes in a good manner, since technological changes can follow a process with large and unpredictable shifts.

Another approach to tackling the impossibility theorem of Diamond et al. (1978) is to consider a system with more than two input factors where the growth rates of the efficiency levels are restricted to follow a reduced number of stochastic trends, as in Hungnes (2011). However, Hungnes (2011) assumes that relative factor prices are given outside the model, so that they are weakly exogenous. This implies that shifts in the use of input factors due to technological changes will not lead to changes in the relative input prices. This is a necessary assumption in Hungnes (2011) in order to obtain unbiased estimates of the elasticity of substitution: if this assumption does not hold, the estimates may be downward biased. To understand this, consider a technological shift that increases the productivity of one input factor. More demand for this input factor may lead to a higher price for the input factor. Hence, we will observe increased use of an input factor with increased price.

In the present paper, I do not assume that the relative input prices are independent of the technological changes. This is achieved by including common factors, which are allowed to be

correlated with other variables in the system.

Two approaches are common in the presence of unobserved common factors: the principal component approach, see Coakley et al. (2005) and Bai (2009); and the cross-sectional averages approach presented in Pesaran (2006) and shown to also apply to non-stationary variables in Kapetanios et al. (2011). The principal component approach in Coakley et al. (2005) assumes that there is no correlation between the common factors and the other regressors, such as the input prices. Bai (2009) suggests an extension with an iterative method and shows that the corresponding estimator is consistent even if the common factors are correlated with the regressors. The cross-sectional approach in Pesaran (2006) implies a consistent estimator in the presence of a correlation between the common factors and the regressors, without applying an iterative method. Furthermore, Urbain and Westerlund (2011) show that the cross-sectional averages approach generally performs better than the principal component approach. Here, due to the simplicity of the approach in Pesaran (2006), I apply an extension of the cross-sectional averages approach. The extension is due to the fact that I consider two cross-sectional dimensions.

If one of the cross-sectional dimensions is small, the framework in Pesaran et al. (2004) — also denoted the GVAR (global model vector-autoregressive) model — can be applied. The interdependence in the small cross-sectional dimension can then be taken into account directly by analysing this cross-sectional dimension as a VAR model. The cross-sectional dependence in the other dimension can be approximated by using cross-sectional averages across this dimension. However, since this approach involves estimating the full covariance structure of the smallest dimension, it entails estimating many parameters if both cross-sectional dimensions are large. Chudik and Pesaran (2016) and Pesaran (2015) indicate that, when applying the Global VAR, the smaller of the two cross-sectional dimensions is typically in the range of four to six variables.

Within an industry, the common factors can capture processes such as factor neutral technological progress. Without the common factors, the technological progress will usually only be explained by a deterministic trend. When common factors are included, they can pick up both stationary and non-stationary processes, depending on the order of integration of the observable variables included in the analysis. Combined with a deterministic trend, these common factors can express the process of the technological progress better than the deterministic trend alone. Similarly, common factors within an industry can capture factor-biased technological changes that are only present in that industry.

Technological changes can also change the optimal composition of factor use in more than one industry. For example, a technological change can lead to more use of some input factors in most industries and reduced use of other input factors. Common factors that are composed of averages over industries can capture such technological changes.

Controlling for technological changes both within and between industries, we can obtain unbiased estimates of the substitution elasticity in each industry. The estimation results in this paper show that, if technological changes are not controlled for, we estimate negative substitution elasticities in 3 out of 17 industries in Norway. The problem of estimating negative substitution elasticities continues to exist when controlling for some, but not all, types of technological changes. However, when controlling for all types of technological changes, i.e. by including common factors both within and between industries, we get positive estimates of the substitution elasticities in all industries.

The rest of the paper is organised as follows. In Section 2 I present the theoretical model for factor demand based on a constant elasticity of substitution production function, where some parameters are time-dependent and represented by common factors. In Section 3, I present a common factor model with two cross-sectional dimensions and demonstrate that they can be approximated by cross-sectional averages in both of these dimensions. Section 4 presents a Monte Carlo experiment to show the importance of taking into account the different types of common factors. Section 5 suggests how to construct the proxies for the common factors in the data set analysed here. Section 6 presents the estimation results for the elasticity of substitution in 17 Norwegian industries with up to ten input factors in each industry. Section 7 concludes.

# 2 Theory

The demand function is based on cost minimising given a constant elasticity of substitution (CES) product function. In industry i ( $i = 1, ..., N^A$ ) the demand for input factor j( $j = 1, ..., N^B$ ) at time t (t = 1, ..., T),  $V_{ijt}$ , is a function of the relative factor price ( $P_{ijt}/P_{iAt}$ ), production in the industry ( $X_{it}$ ) and some time-varying parameters ( $\delta_{ijt}$  and  $\theta_{it}$ ) explained below:<sup>1</sup>

$$v_{ijt} = \sigma_i \ln \delta_{ijt} - \frac{1}{\kappa_i} \theta_{it} - \sigma_i \left( p_{ijt} - p_{iAt} \right) + \frac{1}{\kappa_i} x_{it}, \tag{1}$$

where lower case letters indicate that the variables are log-transformed. The formulation in (1) implies the same elasticity of substitution between all input factors within each industry, denoted  $\sigma_i$ .

In (1)  $\delta_{i1t}, \ldots, \delta_{iN^Bt}$  are time-varying distribution parameters for industry *i*, where  $\delta_{ijt} \ge 0$ ( $\forall i, j, t$ ) and  $\sum_{k=1}^{N^B} \delta_{ikt} = 1$  ( $\forall i, t$ ). With a Cobb-Douglas technology, i.e. when  $\sigma_i = 1$ , these time-varying distribution parameters express the optimal cost shares for the input factors. The time-dependence of the  $\delta$ 's is interpreted as capturing factor-biased (or factor-augmenting) technological changes.<sup>2</sup> The latent stochastic variable  $\theta_{it}$  represents the factor-neutral technology level. The parameter  $\kappa_i$  denotes the elasticity of scale in industry *i*.

In general, the expression of the weighted factor price,  $p_{iAt}$ , is rather complicated. However, if  $\sigma = 1$  (i.e. with a Cobb-Douglas production function), it is simply the weighted average of the different input factors, where the weight is equal to the optimal cost share. In order to calculate the weighted factor prices  $p_{iAt}$ , I use

$$p_{iAt} = \sum_{k=1}^{N^B} \zeta_{ik} p_{ikt},\tag{2}$$

where  $\zeta_{ik}$  is the weight of input factor k in industry i, where  $\zeta_{ij} \ge 0$  ( $\forall i, j$ ) and  $\sum_{k=1}^{N^B} \zeta_{ik} = 1$  ( $\forall i, t$ ). The joint process of the factor-neutral technological level and the distribution parameters follows a deterministic trend and some common factors:

$$\sigma_i \ln \delta_{ijt} - \frac{1}{\kappa_i} \theta_{it} = \mu_{ij} + \gamma_{ij} t + \lambda'_{ij} f^*_{ijt},$$
(3)

where  $f_{ijt}^*$  is a vector of common factors and  $\lambda_{ij}$  is the corresponding vector of parameters. The vector  $f_{ijt}^*$  includes subscripts for both the industry *i* and the input factor *j* as the vector can include both industry and input factor-specific common factors.

<sup>&</sup>lt;sup>1</sup>See Appendix A in Hungnes (2011) for how the factor demand function is derived.

<sup>&</sup>lt;sup>2</sup>However, as also pointed out in Hungnes (2011), the parameter instability may also be due to other reasons, such as aggregation (over firms) effects.

# 3 Common factors

In this section I present a heterogeneous model with two cross-sectional dimensions and with common factors. Capital letters are used to distinguish the variables in the current section from the variables in the previous section.

$$i = 1, \dots, N^{A},$$

$$Y_{ijt} = \alpha'_{ij}D_t + \beta'_{ij}X_{ijt} + E_{ijt}, \quad j = 1, \dots, N^{B},$$

$$t = 1, \dots, T.$$
(4)

Here,  $Y_{ijt}$  is the observation of the endogenous variable for unit *i* in the first cross-sectional dimension and unit *j* in the second cross-sectional dimension at time *t*. For example, the first cross-sectional dimension can be country and the second cross-sectional dimension can be industry. Here, however, I will refer to the first cross-sectional dimension as industry and the second cross-sectional dimension as industry and the second cross-sectional dimension as industry and the second cross-sectional dimension as input factors. Hence, for each time period *t*, we have observations of the endogenous variable for different input factors in different industries.

The vector  $D_t$  contains n deterministic variables such as an intercept and a trend. In addition, it can contain macro variables that are equal across both cross-sectional dimensions. The oil price could be an example of such a variable.

The vector  $X_{ijt}$  contains k variables that we assume differ in at least one of the crosssectional dimensions. In most of the presentation, I will assume that all observations in  $X_{ijt}$ are unique in both cross-sectional dimensions, since this will simplify the presentation. However, it will be convenient to partition this vector as  $X'_{ijt} = (x^{A'}_{it}, x^{B'}_{jt}, x'_{ijt})$ , where  $x^A_{it}$  is a vector of the  $k_1$  variables that only differs in the first dimension (i.e. in the industry dimension),  $x^B_{jt}$ is a vector of  $k_2$  variables that only differs in the second dimension (the input factor dimension), and  $x_{ijt}$  is a vector of the  $k_3$  variables that varies in both dimensions;  $k = k_1 + k_2 + k_3$ . The coefficient vector  $\beta_{ij}$  is partitioned similarly;  $\beta'_{ij} = (\beta^{A'}_{ij}, \beta^{B'}_{ij}, \beta^{C'}_{ij})$ . When including both industry-specific and input factor-specific common factors,  $\beta^A_{ij}$  and  $\beta^B_{ij}$  are not identifiable because the effect from the exogenous variables  $x^A_{it}$  and  $x^B_{jt}$  cannot be distinguished from the common factors. Hence, only  $\beta^C_{ij}$  can be identified. The exogenous variables follow the process

$$X_{ijt} = A'_{ij}D_t + V^*_{ijt}.$$
(5)

Combining equations (4) and (5) yields

$$Z_{ijt} = \begin{pmatrix} Y_{ijt} \\ X_{ijt} \end{pmatrix} = B'_{ij}D_t + U^*_{ijt}$$
(6)

where

$$U_{ijt}^* = \begin{pmatrix} E_{ijt} + \beta'_{ij}V_{ijt}^* \\ V_{ijt}^* \end{pmatrix} \text{ and } B_{ij} = \begin{pmatrix} \alpha_{ij} & A_{ij} \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta_{ij} & I_k \end{pmatrix}.$$

The errors can have one of the following multi-factor structures:

$$U_{ijt}^{*} = \begin{cases} U_{ijt} & \text{alternative 0} \\ C_{ij}'f_{t} + U_{ijt} & \text{alternative I} \\ C_{ij}^{A'}f_{it}^{A} + U_{ijt} & \text{alternative II} \\ C_{ij}'f_{t} + C_{ij}^{A'}f_{it}^{A} + U_{ijt} & \text{alternative III} \\ C_{ij}'f_{t} + C_{ij}^{A'}f_{it}^{A} + C_{ij}^{B'}f_{jt}^{B} + U_{ijt} & \text{alternative IV} \end{cases}$$
(7)

where  $f_t$ ,  $f_{it}^A$  and  $f_{jt}^B$  are vectors of common factors with dimension  $m_0$ ,  $m_1$  and  $m_2$ , respectively. Furthermore,

$$C_{ij} = \begin{pmatrix} \gamma_{ij} & \Gamma_{ij} \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta_{ij} & I_k \end{pmatrix}$$

$$C_{ij}^A = \begin{pmatrix} \gamma_j^A & \Gamma_j^A \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta_{ij} & I_k \end{pmatrix}, \text{ and}$$

$$C_{ij}^B = \begin{pmatrix} \gamma_i^B & \Gamma_i^B \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta_{ij} & I_k \end{pmatrix}.$$

Here,  $\gamma_{ij}$ ,  $\gamma_j^A$  and  $\gamma_i^B$  — which are vectors of dimension  $m_0$ ,  $m_1$  and  $m_2$ , respectively — are the coefficient vectors for how the common factors affect the endogenous variable. Hence, with the multi-factor structure in alternative IV, we have  $E_{ijt} = \gamma'_{ij}f_t + \gamma_j^{A'}f_{it}^A + \gamma_i^{B'}f_{jt}^B + \varepsilon_{ijt}$ . Similarly,  $\Gamma_{ij}$ ,  $\Gamma_j^A$  and  $\Gamma_i^B$  — which are matrices of dimension  $m_0 \times k$ ,  $m_1 \times k$  and  $m_2 \times k$ , respectively — are the coefficient matrices for how the common factors affect the exogenous variables, such that  $V_{ijt}^* = \Gamma'_{ij}f_t + \Gamma_j^{A'}f_{it}^A + \Gamma_i^{B'}f_{jt}^B + V_{ijt}$ . Combining this with (5) implies that the exogenous variables in X are allowed to be correlated with the common factors. Finally, we have  $U'_{ijt} = (\varepsilon'_{ijt} + V'_{ijt}\beta_{ij}, V'_{ijt})$ .

The system in (6) and (7) implies that the exogenous variables are allowed to be correlated with the common factors. The exception is the multi-factor structure in alternative 0, where no common factors are included.

The multi-factor structure in alternative I is similar to the one considered in Pesaran (2006). This formulation of multi-factor structure implies that we do not consider the two crosssectional dimensions explicitly. Hence, we could have stacked the two cross-sectional dimensions into one cross-sectional dimension.

The multi-factor structure in alternative II is also similar to the one considered in Pesaran (2006) when each of the  $N^A$  cross-sectional data sets is considered separately.

The multi-factor structure in alternative III implies that we combine overall common factors ( $f_t$ ) with common factors that differ across the first dimension (here; the industry dimension, denoted  $f_{it}^A$ ).<sup>3</sup> This multi-factor structure is a combination of I and II.

The multi-factor structure in alternative IV implies that factors that are specific to both of the two cross-sectional dimensions are included; i.e. including both factors that are industryspecific and factors that are input factor-specific. These are included in addition to factors that are common to all combinations of industry and input factor.

Note that the multi-factor structure  $U_{ijt}^* = C_{ij}^{A'} f_{it}^A + C_{ij}^{B'} f_{jt}^B + U_{ijt}$  (i.e., the multi-factor structure IV with  $C_{ij}' = 0$ ) is not included above. It turns out that proxies for the common factors should be the same as in the case of multi-structure IV (although it can be simplified if both of the cross-sectional dimensions are large). This multi-factor structure is therefore not consid-

<sup>&</sup>lt;sup>3</sup>For example, these could be country-specific factors. This choice of multi-factor structure could be appropriate if the first cross-time dimension is countries and the second is individuals or firms. Then we would not expect there to be a particular common factor between individual (or firm) j in countries 1 and 2.

ered separately.

Under some assumptions, which are set out below, observable proxies can be derived for the common factors. These proxies are constructed as weighted averages of the observable variables. Let  $w_j^A$  define the weights in the first cross-sectional dimension (here, of input factors within an industry) with  $\sum_j w_j^A = 1$ ; and let  $w_i^B$  define the weights in the second cross-sectional dimension (here, of an input factor across industries) with  $\sum_i w_i^B = 1$ . Additional conditions for these weights are given in Assumption 3.5.

**Summary 3.1** Observable proxies for the common factors with the various multi-factor structures are given as:

- With multi-factor structure I i.e.,  $U_{ijt}^* = C_{ij}'f_t + U_{ijt}$  the vector of observable variables  $(D'_t, \overline{Z}'_t)'$ with  $\overline{Z}_t = \sum_{j=1}^{N^B} w_j^A \sum_{i=1}^{N^A} w_i^B Z_{ijt}$  can be used as a proxy for the common factors. This implies that k + 1additional regressors are included in the regression to approximate for the common factors. This result follows from Pesaran (2006).
- With multi-factor structure II  $U_{ijt}^* = C_{ij}^{A'} f_{it}^A + U_{ijt}$  the vector of observable variables  $(D'_t, \overline{Z}'_{i,t})'$ with  $\overline{Z}_{i,t} = \sum_{j=1}^{N^B} w_j^A Z_{ijt}$  can be used as a proxy for the common factors. This result follows from Pesaran (2006). Note, however, that  $\sum_{j=1}^{N^B} w_j^A x_{it}^A = x_{it}^A$ , so these  $k_1$  cross-sectional means are already included in the regressions. Hence, this implies that we are only including  $k_2 + k_3 + 1$  additional variables in the regression to proxy for the common factors.<sup>4</sup>
- With multi-factor structure III  $U_{ijt}^* = C_{ij}'f_t + C_{ij}^{A'}f_{it}^A + U_{ijt}$  the vector of observable variables  $\left(D'_t, \overline{Z}'_t, \overline{Z}_{i,t}\right)'$ , with  $\overline{Z}_t$  and  $\overline{Z}_{i,t}$  defined above, can be used as a proxy for the common factors. This result is shown below. Note that  $\sum_{j=1}^{N^B} w_j^A \sum_{i=1}^{N^A} w_i^B x_{jt}^B = \sum_{j=1}^{N^B} w_j^A x_{jt}^B$ , where the  $k_2$  averages on the left-hand side are included in  $\overline{Z}_t$  and the  $k_2$  averages on the right-hand side are included in  $\overline{Z}_{i,t}$ . In addition to the fact that  $\sum_{j=1}^{N^B} w_j^A x_{it}^A = x_{it}^A$  (see the bullet point above), this implies that  $k + k_3 + 1$  additional averages are included here to serve as proxies for the common factors.
- With multi-factor structure IV  $U_{ijt}^* = C'_{ij}f_t + C^{A'}_{ij}f^A_{it} + C^{B'}_{ij}f^B_{jt} + U_{ijt}$  the vector of observable variables  $(D'_t, \overline{Z}'_t, \overline{Z}_{i,t}, \overline{Z}_{.jt})'$ , with  $\overline{Z}_{.jt} = \sum_{i=1}^{N^A} w^B Z_{ijt}$  and with  $\overline{Z}_t$  and  $\overline{Z}_{i,t}$  defined above, can be used as a proxy for the common factors. This result is shown below. This implies that  $k + 2k_3 + 1$  additional averages are included to serve as proxies for the common factors. The same proxies for the common

<sup>&</sup>lt;sup>4</sup>Again this is consistent with Pesaran (2006), as he groups the variables in  $x_{it}^A$  together with  $D_t$ .

factors can be used with the multi-factor structure  $U_{ijt}^* = C_{ij}^{A'} f_{it}^A + C_{ij}^{B'} f_{jt}^B + U_{ijt}$  (i.e., when  $\gamma_{ij} = 0$  and  $\Gamma_{ij} = 0$ ).

**Remark 3.0.1** Note that  $D_t$  is a part of the proxies for the common factor. This implies that, when including the proxies for the common factors, we cannot distinguish between the direct effect of the variables in  $D_t$  and the effect through the proxies, see Pesaran (2006). A similar argument implies that we cannot identify the direct effect of  $x_{it}^A$  (when  $\overline{Z}_{i.t}$  is used as part of the proxies) and  $x_{it}^B$  (when  $\overline{Z}_{.jt}$  is used as part of the proxies).

# 3.1 Deriving the proxies for the common factors

In this section, I consider the most general formulation of the multi-factor structure and derive the proxies from this formulation. Based on the expressions for the proxies, we can see how they change when one considers simpler forms of the multi-factor error structure.

Combining equation (6) with multi-factor error structure IV in (7) yields

$$Z_{ijt} = \begin{pmatrix} Y_{ijt} \\ X_{ijt} \end{pmatrix} = B'_{ij}D_t + C^{A'}_{ij}f^A_{it} + C^{B'}_{ij}f^B_{jt} + C'_{ij}f_t + U_{ijt}.$$
(8)

Pesaran (2006) presents five assumptions for his formulation of the heterogeneous panel with multi-factor error structure. These assumptions are summarised below and extended in the present model by two cross-section dimensions. In this section  $||A|| = (tr(AA'))^{1/2}$  denotes the Euclidean norm of the matrix A;  $A^-$  denotes a generalized inverse of A; and  $\xrightarrow{p}$  denotes convergence in probability.

**Assumption 3.1** *Common effects:*  $(D'_t, f'_t, f^{A'}_{it}, f^{B'}_{jt})'$  *is covariance stationary with absolute summable auto-covariances and distributed independently of the errors*  $\varepsilon_{ijt'}$  *and*  $V_{ijt'}$  *for all i, j, t and t'.* 

**Assumption 3.2** Errors: The errors  $\varepsilon_{ijt}$  and  $V_{ijt'}$  are distributed independently for all i, j, t and t'. For each i and j,  $\varepsilon_{ijt}$  and  $V_{ijt'}$  follows linear stationary processes with absolute summable autocovariances,  $\varepsilon_{ijt} = \sum_{\ell=0}^{\infty} a_{ij\ell} \zeta_{ij,t-\ell}$  and  $V_{ijt} = \sum_{\ell=0}^{\infty} S_{ij\ell} v_{ij,t-\ell}$ , where  $(\zeta'_{ijt}, v'_{ijt})'$  are  $(k+1) \times 1$  vectors of identically, independently distributed random variables with zero mean, covariance matrix,  $I_{k+1}$ , and finite fourth order cumulations. In particular,  $Var(\varepsilon_{ijt}) = \sum_{\ell=0}^{\infty} a_{ij\ell}^2 = \sigma_{ij}^2 \leq \overline{\sigma}^2 < \infty$ , and  $Var(V_{ijt}) = \sum_{\ell=0}^{\infty} S_{ij\ell} S'_{ij\ell} = \Sigma_{ij}^2 \leq \overline{\Sigma}^2 < \infty$  for all *i* and *j* and some constants  $\overline{\sigma}^2$  and  $\overline{\Sigma}$ , where  $\Sigma_{ij}$  is a positive definite matrix.

**Assumption 3.3** *Factor-loadings:* The unobserved factor loadings are independently and identically distributed as

$$\begin{split} \gamma_{ij} &= \gamma + \eta_{ij}^{0}, \quad \eta_{ij}^{0} \sim IID\left(0, \Omega_{\eta^{0}}\right) \quad \text{for } i = 1, \dots, N^{A} \text{ and } j = 1, \dots, N^{B}, \\ \gamma_{j}^{A} &= \gamma^{A} + \eta_{j}^{A}, \quad \eta_{j}^{A} \sim IID\left(0, \Omega_{\eta^{A}}\right) \quad \text{for } j = 1, \dots, N^{B}, \\ \gamma_{i}^{B} &= \gamma^{B} + \eta_{i}^{B}, \quad \eta_{i}^{B} \sim IID\left(0, \Omega_{\eta^{B}}\right) \quad \text{for } i = 1, \dots, N^{A}, \end{split}$$

where  $\Omega_{\eta}$  is an  $m_0 \times m_0$  symmetric non-negative definite matrix;  $\Omega_{\eta^A}$  is an  $m_1 \times m_1$  symmetric nonnegative definite matrix; and  $\Omega_{\eta^B}$  is an  $m_2 \times m_2$  symmetric non-negative definite matrix. The vectors  $\eta_{ij}^0, \eta_j^A, \eta_i^B$  are distributed independently of each other and independently of the errors  $\varepsilon_{ijt}$  and  $V_{ijt}$  and the common factors  $\left(D'_t, f'_t, f^{A'}_{it}, f^{B'}_{jt}\right)'$  for all i, j, t. Furthermore,  $\|\gamma\| < K$ ,  $\|\gamma^A\| < K$ ,  $\|\gamma^B\| < K$ ,  $\|\Omega_{\eta^0}\| < K$ ,  $\|\Omega_{\eta^A}\| < K$ , and  $\|\Omega_{\eta^B}\| < K$  for some positive constant  $K < \infty$ . Similarly, vec  $(\Gamma_{ij})$ , vec  $(\Gamma_j^A)$  and vec  $(\Gamma_i^B)$  (with dimension  $km_0$ ,  $km_1$  and  $km_2$ , respectively) are also independently and identically distributed with the same properties as  $\gamma_{ij}, \gamma_j^A$  and  $\gamma_i^B$ .

**Assumption 3.4** *Random slope coefficients:* The slope coefficients  $\beta_{ij}$  follow the random coefficient model

$$\beta_{ij} = \beta + v_{ij}^0, v_{ij}^0 \sim IID(0, \Omega_{v^0}) \text{ for } i = 1, \dots, N^A \text{ and } j = 1, \dots, N^B,$$

where  $\Omega_{v^0}$  is a  $k \times k$  symmetric non-negative definite matrix, and the random deviations  $v_{ij}^0$  are distributed independently of  $\gamma_{ij}, \gamma_j^A, \gamma_i^B, \Gamma_{ij}, \Gamma_j^A, \Gamma_i^B, \varepsilon_{ijt}, V_{ijt}$ , and  $\left(D'_t, f'_t, f^{A'}_{it}, f^{B'}_{jt}\right)'$  for all i, j, t. Finally,  $\|\beta\| < K$ ,  $\|\Omega_{v^0}\| < K$ ,  $\|\Omega_{v^1}\| < K$ , and  $\|\Omega_{v^2}\| < K$  for some positive constant  $K < \infty$ .

**Remark 3.1.1** The assumptions for the distribution of  $\gamma_{ij}$  and  $\beta_{ij}$  above imply that  $\frac{1}{N^B} \sum_j \beta_{ij} - \frac{1}{N^B} \sum_j \beta_{i'j} \xrightarrow{p} 0$  for  $i' \neq i$ , i.e., the mean of the  $\beta$ -vector will converge to the same vector for all industries *i*. These assumptions could be refined such that

$$\gamma_{ij} = \gamma + \eta_{ij}^0 + \eta_i^1 + \eta_j^2, \quad \begin{cases} \eta_{ij}^0 \sim IID\left(0, \Omega_{\eta^0}\right), \\ \eta_i^1 \sim IID\left(0, \Omega_{\eta^1}\right), & \text{for } i = 1, \dots, N^A \text{ and } j = 1, \dots, N^B, \\ \eta_j^2 \sim IID\left(0, \Omega_{\eta^2}\right), \end{cases}$$

and

$$\beta_{ij} = \beta + v_{ij}^0 + v_i^1 + v_j^2, \begin{cases} v_{ij}^0 \sim IID(0, \Omega_{v^0}), \\ v_i^1 \sim IID(0, \Omega_{v^1}), & \text{for } i = 1, \dots, N^A \text{ and } j = 1, \dots, N^B. \\ v_j^2 \sim IID(0, \Omega_{v^2}), \end{cases}$$

*The derived proxies for the common factors will be the same with these more general assumptions, as is shown in Appendix C.* 

**Assumption 3.5** *Identification of*  $\beta_{ij}$  *and*  $\beta$ *: The weights used to generate cross-sectional averages in the two cross-sectional dimensions satisfy the conditions* 

$$\begin{split} & w_j^A = O\left(\frac{1}{N^B}\right), \quad \sum_{j=1}^{N^B} w_j^A = 1, \quad \sum_{j=1}^{N^B} |w_j^A| < K, \\ & w_i^B = O\left(\frac{1}{N^A}\right), \quad \sum_{i=1}^{N^A} w_i^B = 1, \quad \sum_{i=1}^{N^A} |w_i^B| < K, \end{split}$$

Let

$$M_{wij} = I_T - H_{wij} \left( H'_{wij} H_{wij} \right)^- H'_{wij}, and$$
(9)

$$M_{gij} = I_T - G_{ij} \left( G'_{ij} G_{ij} \right)^- G'_{ij}, \qquad (10)$$

where  $H_{wij} = \begin{pmatrix} D & \overline{Z}_{wij} \end{pmatrix}$ ,  $G_{ij} = \begin{pmatrix} D & F_{ij}^* \end{pmatrix}$ ,  $D = \begin{pmatrix} D_1' \\ D_2' \\ \vdots \\ D_T' \end{pmatrix}$ ,  $F_{ij}^* = \begin{pmatrix} f_1' & f_{i1}^{A'} & f_{j1}^{B'} \\ f_2' & f_{i2}^{A'} & f_{j2}^{B'} \\ \vdots & \vdots & \vdots \\ f_T' & f_{iT}^{A'} & f_{jT}^{B'} \end{pmatrix}$  and  $\overline{Z}_{wij} = \begin{pmatrix} \overline{Z}_0 & \overline{Z}_{i.0} & \overline{Z}_{.j0} \\ \overline{Z}_1 & \overline{Z}_{.i.1} & \overline{Z}_{.j1} \\ \vdots & \vdots & \vdots \\ \overline{Z}_T & \overline{Z}_{i.T} & \overline{Z}_{.jT} \end{pmatrix}$ ,

with D being a  $T \times n$  matrix of observed common factors;  $F_{ij}^*$  being a  $T \times (m_0 + m_1 + m_2)$  matrix of unobservable common factors; and  $\overline{Z}_{wij}$  being a  $T \times 3(k+1)$  matrix of cross-sectional averages. Finally, let  $X_{ij} = (X_{ij1}, X_{ij2}, \dots, X_{ijT})'$  denote the  $T \times k$  matrix of individual-specific regressors.

(a) Identification of  $\beta_{ij}$ : The  $k \times k$  matrices  $\hat{\Psi}_{ijT} = T^{-1} \left( X'_{ij} M_{wij} X_{ij} \right)$  and  $\hat{\Psi}_{ijg} = T^{-1} \left( X'_{ij} M_{gij} X_{ij} \right)$ are non-singular, and  $\hat{\Psi}^{-1}_{ijT}$  and  $\hat{\Psi}^{-1}_{ijg}$  have finite second-order moments for all i, j. (b) Identification of  $\beta$ : The  $k \times k$  pooled observation matrix  $\hat{\Psi}_{N^A,N^B,T}$  defined by

$$\hat{\Psi}_{N^{A},N^{B},T} = \sum_{j=1}^{N^{B}} \theta_{j}^{A} \sum_{i=1}^{N^{A}} \theta_{i}^{B} \hat{\Psi}_{ijT}$$
(11)

is non-singular for the scalar weights  $\theta_j^A$  and  $\theta_i^B$  that satisfy the conditions

$$\begin{split} \theta_j^A &= O\left(\frac{1}{N^B}\right), \quad \sum_{j=1}^{N^B} \theta_j^A = 1, \quad \sum_{j=1}^{N^B} |\theta_j^A| < K, \\ \theta_i^B &= O\left(\frac{1}{N^A}\right), \quad \sum_{i=1}^{N^A} \theta_i^B = 1, \quad \sum_{i=1}^{N^A} |\theta_i^B| < K. \end{split}$$

**Remark 3.1.2** *The assumptions for the factor-loading parameter (Assumption 3.3) and the random slope coefficients (Assumption 3.4) imply* 

$$\overline{C}_{w} \equiv \sum_{i} w_{i}^{B} \sum_{j} w_{j}^{A} C_{ij} \xrightarrow{p} C, \quad \overline{C}_{iw} \equiv \sum_{j} w_{j}^{A} C_{ij} \xrightarrow{p} C, \quad \overline{C}_{wj} \equiv \sum_{i} w_{i}^{B} C_{ij} \xrightarrow{p} C,$$
$$\overline{C}_{w}^{A} \equiv \sum_{i} w_{i}^{B} \sum_{j} w_{j}^{A} C_{ij}^{A} \xrightarrow{p} C^{A}, \quad \overline{C}_{iw}^{A} \equiv \sum_{j} w_{j}^{A} C_{ij}^{A} \xrightarrow{p} C^{A}, \quad \overline{C}_{wj}^{A} \equiv \sum_{i} w_{i}^{B} C_{ij}^{A} \xrightarrow{p} C_{j}^{A},$$
$$\overline{C}_{w}^{B} \equiv \sum_{i} w_{i}^{B} \sum_{j} w_{j}^{A} C_{ij}^{B} \xrightarrow{p} C^{B}, \quad \overline{C}_{iw}^{B} \equiv \sum_{j} w_{j}^{A} C_{ij}^{B} \xrightarrow{p} C_{i}^{B}, \quad \overline{C}_{wj}^{B} \equiv \sum_{i} w_{i}^{B} C_{ij}^{B} \xrightarrow{p} C^{B},$$

where

$$C = \begin{pmatrix} \gamma & \Gamma \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta & I_k \end{pmatrix},$$

$$C^A = \begin{pmatrix} \gamma^A & \Gamma^A \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta & I_k \end{pmatrix}, \quad C^A_j = \begin{pmatrix} \gamma^A & \Gamma^A_j \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta & I_k \end{pmatrix},$$

$$C^B = \begin{pmatrix} \gamma^B & \Gamma^B \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta & I_k \end{pmatrix}, \quad C^B_i = \begin{pmatrix} \gamma^B_i & \Gamma^B_i \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta_i & I_k \end{pmatrix}.$$

Then

$$\sum_{i} w_{i}^{B} \sum_{j} w_{j}^{A} \left[ C_{ij}^{A\prime} f_{it}^{A} + C_{ij}^{B\prime} f_{jt}^{B} + C_{ij}^{\prime} f_{t}^{A} \right] - \left[ C^{A\prime} f_{t}^{A} + C^{B\prime} f_{t}^{B} + C^{\prime} f_{t} \right] \xrightarrow{p} 0, \tag{12}$$

$$\sum_{j} w_{j}^{A} \left[ C_{ij}^{A\prime} f_{it}^{A} + C_{ij}^{B\prime} f_{jt}^{B} + C_{ij}^{\prime} f_{t} \right] - \left[ C^{A\prime} f_{it}^{A} + C_{i}^{B\prime} f_{t}^{B} + C^{\prime} f_{t} \right] \xrightarrow{p} 0,$$
(13)

$$\sum_{i} w_{i}^{B} \left[ C_{ij}^{A\prime} f_{it}^{A} + C_{ij}^{B\prime} f_{jt}^{B} + C_{ij}^{\prime} f_{t}^{A} \right] - \left[ C_{j}^{A\prime} f_{t}^{A} + C^{B\prime} f_{jt}^{B} + C^{\prime} f_{t} \right] \xrightarrow{p} 0, \tag{14}$$

where  $f_t^A = \sum_i w_i^B f_{it}^A$  and  $f_t^B = \sum_j w_j^A f_{jt}^B$ .

Pesaran (2006) derives the cross-sectional weighted averages of a system that is similar to (8). Here, since we have two cross-sectional dimensions,  $N^A + N^B + 1$  averages of the vector  $Z_{ijt}$  are generated:  $N^A$  averages for each different unit in the first cross-sectional dimension; another  $N^B$  averages for each unit in the second cross-sectional dimension; and, finally, one overall weighted average. Applying these averages to (8) yields

$$\overline{Z_t} = \overline{B}'_w D_t + \sum_i \sum_j w_j^A w_i^B \left[ C_{ij}^{A\prime} f_{it}^A + C_{ij}^{B\prime} f_{jt}^B + C_{ij}^{\prime} f_t \right] + \overline{U}_t$$

$$\overline{Z}_{i.t} = \overline{B}'_{iw} D_t + \sum_j w_j^A \left[ C_{ij}^{A\prime} f_{it}^A + C_{ij}^{B\prime} f_{jt}^B + C_{ij}^{\prime} f_t \right] + \overline{U}_{it}^A,$$

$$\overline{Z}_{.jt} = \overline{B}'_{wj} D_t + \sum_i w_i^B \left[ C_{ij}^{A\prime} f_{it}^A + C_{ij}^{B\prime} f_{jt}^B + C_{ij}^{\prime} f_t \right] + \overline{U}_{jt}^B,$$

where

$$\begin{aligned} \overline{B}'_w &= \sum_i \sum_j w_j^A w_i^B B'_{ij}, \quad \overline{U}_t = \sum_i \sum_j w_j^A w_i^B U_{ijt} \\ \overline{B}'_{iw} &= \sum_j w_j^A B'_{ij}, \qquad \overline{U}_{it}^A = \sum_j w_j^A U_{ijt}, \\ \overline{B}'_{wj} &= \sum_i w_i^B B'_{ij}, \qquad \overline{U}_{jt}^B = \sum_i w_i^B U_{ijt}. \end{aligned}$$

By applying the convergence in probability properties derived in Remark 3.1.2, we have

$$\overline{Z_t} - \overline{B}'_w D_t - \left[ C^{A'} f^A_t + C^{B'} f^B_t + C' f_t \right] \xrightarrow{p} 0, \tag{15}$$

$$\overline{Z}_{i,t} - \overline{B}'_{iw} D_t - \left[ C^{A'} f^A_{it} + C^{B'}_i f^B_t + C' f_t \right] \xrightarrow{p} 0,$$
(16)

$$\overline{Z}_{,jt} - \overline{B}'_{wj}D_t - \left[C_j^{A\prime}f_t^A + C^{B\prime}f_{jt}^B + C'f_t\right] \xrightarrow{p} 0.$$
(17)

Now, based on the proxy derived in Pesaran (2006), the following "solutions" are conjec-

tured

$$f_t - A\left[\overline{Z}_t - \overline{B}'_w D_t\right] \xrightarrow{p} 0, \tag{18}$$

$$f_{it}^{A} - A_{i0}^{A} \left[ \overline{Z}_{i.t} - \overline{B}'_{iw} D_{t} \right] - A_{i1}^{A} \left[ \overline{Z}_{t} - \overline{B}'_{w} D_{t} \right] \xrightarrow{p} 0,$$
(19)

$$f_{jt}^{B} - A_{j0}^{B} \left[ \overline{Z}_{.jt} - \overline{B}'_{wj} D_{t} \right] - A_{j1}^{B} \left[ \overline{Z}_{t} - \overline{B}'_{w} D_{t} \right] \xrightarrow{p} 0,$$
(20)

for some matrices A,  $A_{i0}^A$ ,  $A_{i1}^A$ ,  $A_{j0}^B$ ,  $A_{j1}^B$ , where A is of dimension  $m_0 \times (k+1)$ ;  $A_{i0}^A$  and  $A_{i1}^A$  are both of dimension  $m_1 \times (k+1)$ ; and  $A_{j0}^B$  and  $A_{j1}^B$  are both of dimension  $m_2 \times (k+1)$ . From these expressions it follows that

$$f_t^A - \left(A_0^A + A_1^A\right) \left[\overline{Z}_t - \overline{B}'_w D_t\right] \xrightarrow{p} 0, \tag{21}$$

$$f_t^B - \left(A_0^B + A_1^B\right) \left[\overline{Z}_t - \overline{B}'_w D_t\right] \xrightarrow{p} 0,$$
(22)

where  $A_0^A = \sum_i w_i^B A_{i0}^A$ ,  $A_1^A = \sum_i w_i^B A_{i1}^A$ ,  $A_0^B = \sum_j w_j^A A_{j0}^B$ , and  $A_1^B = \sum_j w_j^A A_{j1}^B$ .

From (18) it follows that  $m_0$  linear combinations of the averages in  $Z_t$  (adjusted for the deterministic variables in  $D_t$ ) express the common factors. Hence, it is only necessary to investigate the expression in (15) given by the space spanned by the  $m_0$  row vectors in A. To find the expression for A we pre-multiply (15) by the unknown A, apply (18), (21) and (22), and set this equal to zero. This yields the identity

$$A - AC^{A'} \left( A_0^A + A_1^A \right) - AC^{B'} \left( A_0^B + A_1^B \right) - AC'A = 0,$$

which implies

$$A = (CC')^{-} C \left[ I - C^{A'} \left( A_0^A + A_1^A \right) - C^{B'} \left( A_0^B + A_1^B \right) \right].$$
(23)

Similarly, pre-multiplying (16) with  $A_{i0}^A$  and applying (18)–(22) yields the following indirect solutions for  $A_{i0}^A$  and  $A_{i1}^A$ :

$$A_{i0}^{A} - A_{i0}^{A} C^{A'} A_{i0}^{A} = 0,$$
  
$$A_{i0}^{A} C^{A'} A_{i1}^{A} + A_{i0}^{A} C_{i}^{B'} \left( A_{0}^{B} + A_{1}^{B} \right) + A_{i0}^{A} C' A = 0,$$

which gives

$$A_{i0}^A = \left(C^A C^{A\prime}\right)^- C^A, \tag{24}$$

$$A_{i1}^{A} = -\left(C^{A}C^{A'}\right)^{-}C^{A}\left[C_{i}^{B'}\left(A_{0}^{B}+A_{1}^{B}\right)+C_{i}^{\prime}A\right].$$
(25)

Finally, applying the same procedure to (17) yields

$$A_{j0}^{B} = \left(C^{B}C^{B\prime}\right)^{-}C^{B}, \qquad (26)$$

$$A_{j1}^{B} = -\left(C^{B}C^{B\prime}\right)^{-}C^{B}\left[C_{j}^{A\prime}\left(A_{0}^{A}+A_{1}^{A}\right)+C^{\prime}A\right].$$
(27)

Hence, this gives explicit solutions for  $A_{i0}^A$  and  $A_{j0}^B$  and, hence, also for  $A_0^A$  and  $A_0^B$ :

$$A_0^A = \left(C^A C^{A\prime}\right)^- C^A$$
$$A_0^B = \left(C^B C^{B\prime}\right)^- C^B$$

These expressions are now applied to derive the proxies for the different multi-factor error structures:

- With the multi-factor structure in alternative I  $U_{ijt}^* = C_{ij}'f_t + U_{ijt}$ , which implies that  $C_{ij}^A = C_{ij}^B = 0$  it follows that  $A = (CC')^- C$  and  $A_{i0}^A = A_{i1}^A = A_{j0}^B = A_{j1}^B = 0$ . Therefore,  $\left(D_{t}', \overline{Z}_{t}'\right)'$  can be used as an observable proxy. This expression corresponds to the one found in Pesaran (2006).
- With the multi-factor structure in alternative II, it follows that C = 0 and  $C^B = 0$ . Applying this in (23)–(27) yields  $A_{i0}^A = (C^A C^{A'})^- C^A$  and  $A = A_{i1}^A = A_{j0}^B = A_{j1}^B = 0$ , which implies using  $(D'_t, \overline{Z}'_{i,t})'$  as an observable proxy for the common factors.
- With the multi-factor structure in alternative III, it follows that  $C^B = 0$ . Applying this in (23)–(27) yields  $A_{j0}^B = A_{j1}^B = 0$ ,  $A_{i0}^A = (C^A C^{A'})^- C^A$ , and indirect solutions for A and  $A_{i0}$  given as

$$A = (CC')^{-} C \left[ I - C^{A'} \left( A_0^A + A_1^A \right) \right], \qquad (28)$$

$$A_{i1}^{A} = -\left(C^{A}C^{A\prime}\right)^{-}C^{A}C^{\prime}A.$$
 (29)

Hence,  $\left(D'_{t}, \overline{Z}'_{t}, \overline{Z}_{i,t}\right)'$  can be used as an observable proxy for the common factors.

- With the multi-factor structure in alternative IV; the coefficient matrices for A, A<sup>A</sup><sub>i0</sub>, A<sup>A</sup><sub>i1</sub>, A<sup>B</sup><sub>j0</sub> and A<sup>B</sup><sub>j1</sub> are indirectly given in (23)–(27). With none of the coefficient matrices equal to zero, all of the proxies suggested in (18)–(20) must be included. Hence, (D'<sub>t</sub>, Z'<sub>t</sub>, Z<sub>i.t</sub>, Z<sub>.jt</sub>)' can be used as an observable proxy for the common factors.
- With the multi-factor structure in alternative IV with C = 0, it follows that A = 0. However, since  $A_{i0}^A$ ,  $A_{i1}^A$ ,  $A_{j0}^B$  and  $A_{j1}^B$  generally will be non-zero, all the proxies in (19) and (20) must be included. Hence, the vector of proxies is the same as for the multi-factor structure IV without a zero-restriction on *C* imposed, see above.

The results in this section are derived as though all variables in  $X_{ijt}$  vary in both crosssectional dimensions. If they do, all parameters in the vector  $\beta_{ij}$  can be estimated. However, if they do not, some proxies for the common factors can be identical to an exogenous variable (i.e. a variable in  $X_{ijt}$ ). Then we cannot distinguish between the direct effect of  $X_{ijt}$  and the effect from the common factor. This is similar to the problem of interpreting the coefficients for the deterministic variables in D, as also noted by Pesaran (2006). For example, with multi-factor structure in alternative II — i.e.  $U_{ijt}^* = C_{ij}^{A'} f_{it}^A + U_{ijt}$  — then  $\beta_{ij}^A$  cannot be estimated, because we cannot distinguish between the exogenous variables  $x_{it}^A$  and their cross-sectional averages  $\sum_{j=1}^{N^B} w_j^A x_{it}^A = x_{it}^A$  used to compose the common factors. However, in this example, both  $\beta_{ij}^B$ and  $\beta_{ij}^C$  can be estimated and interpreted as the direct effect of the exogenous variable on the endogenous variable. In the empirical section, the elasticity of substitution is the only parameter that can be interpreted as a direct effect of the exogenous variables on the endogenous variable, as the corresponding variable in  $X_{ijt}$  (the relative factor price) is the only variable in  $X_{ijt}$  that varies in both cross-sectional dimensions.

# 3.2 The number of common factors

The common factors are here approximated by different cross-sectional averages. That implies that there is a limit to how many common factors can be approximated. In our multi-factor structure I, it follows from Pesaran (2006) that, to be able to approximate the common factors

with this approach, the following assumption must be fulfilled:  $rank(\overline{C}_w) = m_0$  (where  $m_0$  is the number of common factors). One implication of this assumption is that  $m_0 \le k + 1$ , as  $\overline{C}_w$ is a  $(k + 1) \times m_0$  matrix. Hence, the number of common factors cannot exceed the number of cross-sectional averages that we add to the regression to proxy the common factors. Another implication of the assumption that  $\overline{C}_w$  must have full rank is that there must be enough linearly independent variation in the cross-sectional averages to proxy the common factors.

For the multi-factor structure in alternative II, a sufficient assumption is  $rank(\overline{C}_{iw}^A) = m_1 \le k_2 + k_3 + 1$ .

For the multi-factor structure in alternative III, sufficient rank restrictions are

$$rank \begin{pmatrix} \overline{C}_w \\ \overline{C}_w^A \end{pmatrix} = m_0 + m_1 \le k + 1$$

and  $rank(\overline{C}_{iw}^A) \leq k_2 + k_3 + 1$ .

For the multi-factor structure in alternative IV, the following assumption must hold to make it possible to proxy the common factors:

Assumption 3.6 We assume

(a) 
$$rank \begin{pmatrix} \overline{C}_w \\ \overline{C}_w^A \\ \overline{C}_w^B \end{pmatrix} = m_0 + m_1 + m_2 \le k + 1$$
  
(b)  $rank(\overline{C}_{iw}^A) \le k_2 + k_3 + 1$ , and  
(c)  $rank(\overline{C}_{wj}^B) \le k_1 + k_3 + 1$ .

Assumption 3.6 can be used for all the alternative multi-factor structures. For example, with the multi-factor structure in alternative III, we have  $\overline{C}_w^B = 0$  and  $m_2 = 0$ , which implies that conditions (a) and (b) in 3.6 are identical to this multi-factor structure presented above, whereas condition (c) in 3.6 is obviously fulfilled.

# 3.3 Asymptotic property of the estimator

Here, I give a limiting result for the estimator of  $\beta_{ij}$  under the most general multi-factor structure (i.e. alternative IV) when the appropriate proxies for the common factors are included in

the regression. In matrix notation, the model with the proxies for the common factors with multi-factor structure IV can be written as

$$Y_{ij} = X_{ij}\beta_{ij} + H_{wij}\Theta^*_{ij} + \varepsilon^*_{ij'}$$
(30)

where

$$Y_{ij} = (Y_{ij1}, Y_{ij2}, \dots, Y_{ijT})' \text{ with dimension } T \times 1,$$
(31)

$$X_{ij} = (X_{ij1}, X_{ij2}, \dots, X_{ijT})' \text{ with dimension } T \times k,$$
(32)

$$\varepsilon_{ij}^* = \left(\varepsilon_{ij1}^*, \varepsilon_{ij2}^*, \dots, \varepsilon_{ijT}^*\right)'$$
 with dimension  $T \times 1$ , (33)

and  $H_{wij} = (D, \overline{Z}, \overline{Z}_{i.}, \overline{Z}_{.j})$ , where

$$D = (d_1, d_2, \dots, d_T)' \text{ with dimension } T \times n,$$
(34)

$$\overline{Z} = (\overline{Z}_1, \overline{Z}_2, \dots, \overline{Z}_T)' \text{ with dimension } T \times (k+1),$$
(35)

$$\overline{Z}_{i.} = (\overline{Z}_{i.1}, \overline{Z}_{i.2}, \dots, \overline{Z}_{i.T})' \text{ with dimension } T \times (k+1),$$
(36)

$$\overline{Z}_{.j} = (\overline{Z}_{.j1}, \overline{Z}_{.j2}, \dots, \overline{Z}_{.jT})' \text{ with dimension } T \times (k+1).$$
(37)

The estimator of  $\beta_{ij}$  is

$$\widehat{b}_{ij} = \left(X'_{ij}M_w X_{ij}\right)^{-1} \left(X'_{ij}M_w Y_{ij}\right),\tag{38}$$

where  $M_w = I_T - H_w (H'_w H_w)^{-1} H'_w$ .

Furthermore, let  $G_{ij} = (D, F, F_{i.}, F_{.j})$ , where *D* is defined above and

$$F = (f_1, f_2, \dots, f_T)' \text{ with dimension } T \times m^0,$$
(39)

$$F_{i.} = \left(f_{i1}^A, f_{i2}^A, \dots, f_{iT}^A\right)' \text{ with dimension } T \times m^1, \tag{40}$$

$$F_{j} = \left(f_{j1}^{B}, f_{j2}^{B}, \dots, f_{jT}^{B}\right)' \text{ with dimension } T \times m^{2}.$$
(41)

Proposition 3.1 Under the multi-factor structure in alternative IV and Assumptions 3.1–3.6, the fol-

lowing limiting result for the estimator in (38) is given by:

$$\widehat{b}_{ij} - \beta_{ij} = \left(\frac{X'_{ij}M_{gij}X_{ij}}{T}\right)^{-1} \left(\frac{X'_{ij}M_{gij}\varepsilon_{ij}}{T}\right) \\
+ O_p\left(\frac{1}{N^A}\right) + O_p\left(\frac{1}{N^B}\right) + O_p\left(\frac{1}{\sqrt{N^AT}}\right) + O_p\left(\frac{1}{\sqrt{N^BT}}\right),$$
(42)

where  $M_{gij} = I_T - G_{ij} \left(G'_{ij}G_{ij}\right)^- G'_{ij}$ . Since  $\varepsilon_{ij}$  is distributed independently of  $X_{ij}$  and  $G_{ij}$ , then, for a fixed T and  $N^A \to \infty$  and  $N^A \to \infty$ , we have  $E\left(\widehat{b}_{ij} - \beta_{ij}\right) = 0$ .

The proof is given in Appendix A.

The proposition shows that the proposed estimator is asymptotically unbiased.

# 4 Monte Carlo experiment

In a Monte Carlo experiment, I consider the following data-generating process with only one exogenous variable:

$$y_{ijt} = \beta_{ij} x_{ijt} + \gamma^A_{yij} f^A_{it} + \gamma^B_{yij} f^B_{jt} + \varepsilon_{ijt}, \qquad (43)$$

$$x_{ijt} = \gamma^A_{xij} f^A_{it} + \gamma^B_{xij} f^B_{jt} + v_{ijt}, \qquad (44)$$

for  $i = 1, ..., N^A$ ,  $j = 1, ..., N^B$  and t = 1, ..., T and where the common factors  $(f_{it}^A \text{ and } f_{jt}^B)$ and the error terms  $(v_{ijt} \text{ and } \varepsilon_{ijt})$  all follow AR(1) processes given by

$$\begin{aligned} f_{it}^{A} &= \rho_{fi}^{A} f_{it-1}^{A} + v_{fit}^{A}, \text{ with } v_{fit}^{A} \sim NIID\left(0, 1 - \left(\rho_{fi}^{A}\right)^{2}\right) \text{ for } t = 1, \dots, T \\ &\text{ with } f_{i0} \sim NIID(0, 1), \rho_{fi}^{A} = 0.5, &\text{ for } i = 1, \dots, N^{A} \\ f_{jt}^{B} &= \rho_{fj}^{B} f_{jt-1}^{B} + v_{fjt}^{B}, \text{ with } v_{fjt}^{B} \sim NIID\left(0, 1 - \left(\rho_{fj}^{B}\right)^{2}\right) \text{ for } t = 1, \dots, T \\ &\text{ with } f_{j0} \sim NIID(0, 1), \rho_{fj}^{B} = 0.5, &\text{ for } j = 1, \dots, N^{B} \\ v_{ijt} &= \rho_{ij} v_{ijt-1} + v_{ijt}, \text{ with } v_{ijt} \sim NIID\left(0, 1 - \rho_{ijt}^{2}\right) \text{ for } t = 1, \dots, T \\ &\text{ with } v_{ijt} \sim NIID(0, 1), \rho_{ij} = 0.5, \text{ for } i = 1, \dots, N^{A} \text{ and } j = 1, \dots, N^{B} \end{aligned}$$

and

$$\varepsilon_{ijt} = \rho_{\varepsilon i} \varepsilon_{ijt-1} + v_{\varepsilon ijt}, \text{ with } v_{\varepsilon jt} \sim NIID\left(0, 1 - \rho_{\varepsilon ij}^2\right) \text{ for } t = 1, \dots, T$$
  
with  $\varepsilon_{ij0} \sim NIID(0, 1), \rho_{\varepsilon ii} = 0.5 \text{ for } i = 1, \dots, N^A \text{ and } j = 1, \dots, N^B$ 

This data-generating process implies that there is one common factor for each i ( $i = 1, ..., N^A$ ) and one common factor for each j ( $j = 1, ..., N^B$ ). Hence, in the full system  $N^A + N^B$  independent common factors are included. The data-generating process also implies that all variables follow stationary processes.

In these simulations, the parameters are fixed across replications. For each replication, the "Common Correlated Effects Mean Group Estimator" (CCEMG)  $\hat{\beta}_{MG} = (N^A N^B)^{-1} \sum_{i=1}^{N^A} \sum_{j=1}^{N^B} \hat{\beta}_{ij}$  is estimated for each of the specifications of the common factor. In Table 1, the mean over all replications is reported. In addition, the smallest estimate (min) and the highest estimate (max) of all replications are reported. Finally, the standard deviation of the distribution of  $\beta_{MG}$  over the replications is reported. These numbers are reported for different specifications of the proxies used for the common factors.

In Table 1, I consider seven different estimators of  $\beta$ . They all differ with respect to which variables are included as proxies for the common factors. The first estimator — denoted the 'infeasible' estimator — is the estimator where the common factors themselves are included in the regression. It is denoted 'infeasible' as we assume that these common factors are unobservable, and — hence — cannot be included directly in the regression. These results are included to provide a benchmark for how well we could estimate  $\beta$  if all information were available. The asymptotic bias for this estimator is zero, as reported in the first column in the upper part of Table 1.

In the middle part of Table 1, simulation results with a relatively large data set are reported. In the lower part of the table, simulation results with the same parameters in the data-generating process are used with a relatively small data set. Simulations with other parameter values are also conducted, but the results from them show a similar picture as the one reported in the table.<sup>5</sup>

<sup>&</sup>lt;sup>5</sup>The Monte Carlo simulation is programmed in Ox Professional, see Doornik (2013), and the code is available

Table 1: Results from simulations: $\hat{\beta}_{MG}$								
	infeasible	naïve	overall c.f.	industry-sp. c.f.	both	all	special	
Proxies	$\begin{pmatrix} f^A_{it} \\ f^B_{jt} \end{pmatrix}$	0	$\begin{pmatrix} \bar{y}_t \\ \bar{x}_t \end{pmatrix}$	$\begin{pmatrix} \bar{y}_{it} \\ \bar{x}_{it} \end{pmatrix}$	$\begin{pmatrix} \bar{y}_t \\ \bar{x}_t \\ \bar{y}_{it} \\ \bar{x}_{it} \end{pmatrix}$	$egin{pmatrix} ar{y}_t \ ar{x}_t \ ar{y}_{it} \ ar{x}_{it} \ ar{y}_{jt} \ ar{x}_{it} \ ar{y}_{jt} \ ar{x}_{it} \ ar{y}_{jt} \ ar{x}_{it} \end{pmatrix}$	$\begin{pmatrix} \bar{y}_{it} \\ \bar{x}_{it} \\ \bar{y}_{jt} \\ \bar{x}_{jt} \end{pmatrix}$	
Asympt. bias	0	2/3	2/3	1/2	1/2	0	0	
In the table, "c.f." is used for "common factors" and "industry-sp" is short for "industry-specific".							cific".	
	infeasible	naïve	overall c.f.	industry-sp. c.f.	both	all	special	
mean	1.0000	1.6665	1.6643	1.4999	1.4999	1.0000	1.0191	
min	0.9952	1.6566	1.6537	1.4830	1.4823	0.9953	1.0100	
max	1.0034	1.6748	1.6726	1.5136	1.5139	1.0037	1.0320	
st.d.	0.0013	0.0029	0.0030	0.0046	0.0047	0.0013	0.0035	
In this simulation: 1000 replications, $N^A = N^B = 100$ , $T = 100$ , $\rho_{fi}^A = \rho_{fj}^B = \rho_{ij} = \rho_{\epsilon ij} = 0.5$ , $\forall i, j, j \in \mathbb{N}$								
$eta_{ij}=1, orall i, j, \gamma^A_{yij}=\gamma^B_{yij}=\gamma^A_{xij}=\gamma^B_{xij}=1, orall i, j.$								

	infeasible	naïve	overall c.f.	industry-sp. c.f.	both	all	special
mean	1.0001	1.6672	1.6448	1.5023	1.4994	0.9969	1.1468
min	0.8349	1.5308	1.4924	1.2824	1.2261	0.2390	0.8838
max	1.1679	1.8012	1.8147	1.6770	1.7002	1.3694	1.3425
st.d.	0.0522	0.0398	0.0470	0.0615	0.0729	0.1024	0.0770
		4	n = D = 1 = =				

In this simulation: As above, except  $N^A = N^B = 10$ , T = 10.

The second estimator I consider is denoted 'naïve' in the table. These are the results from the regression where no proxies for the common factors are included in the regression. Hence, the endogenous variable is here only regressed on the exogenous variable in addition to an intercept. In Appendix B, it is shown that the asymptotic bias with this estimator is 2/3 with the data-generating process considered here. The simulation results confirm that the estimates are very biased and close to the asymptotic bias for both sample sizes, showing that neglecting the common factors can lead to large estimation biases.

The results for the third estimator I consider are reported in the column 'overall c.f.' in the table. Here the overall common factors are included, i.e.  $\overline{y}_t = (N^A N^B)^{-1} \sum_i \sum_j y_{ijt}$  and  $\overline{x}_t = (N^A N^B)^{-1} \sum_i \sum_j x_{ijt}$  are included in addition to  $x_{ijt}$  and an intercept. With a relatively large data set, see the upper part of the table, the bias is approximately as for the 'naïve' estimator. With a smaller data set, see the lower part of the table, the bias is somewhat smaller. In a large data set — i.e. when  $N^A$  and  $N^B$  are large — the variation in  $\overline{y}_t$  and  $\overline{x}_t$  is negligible

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compared to the variation in  $x_{ijt}$ . Hence, the correlation between these two proxies and  $x_{ijt}$  is small and including them does not matter much for the estimated coefficient of  $x_{ijt}$ . However, in a small data set  $\overline{y}_t$  is correlated with  $\overline{y}_{it}$  and  $\overline{y}_{jt}$  (and similarly for  $\overline{x}_t$ ), which reduces the bias somewhat.<sup>6</sup>

The forth estimator is considered in the column 'industry-sp. c.f.' where  $(\overline{y_{it}}, \overline{x_{it}})'$  is used as a proxy for  $f_i^A$ . It can be shown that the bias will converge to 1/2 if the proxy converges to  $f_i^A$ . This is indeed the case, both in the large and in the small data set, indicating that the proxy is very good for  $f_i^A$ . However, the omission of a proxy for  $f_i^B$  still leads to a large bias.

The fifth estimator is considered in the column 'both', where both  $(\overline{y_{i_t}}, \overline{x_{i_t}})'$  and  $(\overline{y}_t, \overline{x}_t)'$  are used as proxies. The bias is almost identical as in the case when only  $(\overline{y_{i_t}}, \overline{x_{i_t}})'$  is used as a proxy.

The sixth estimator is considered in the column 'all', where  $(\overline{y_{i_t}}, \overline{x_{i_t}}, \overline{y_{j_t}}, \overline{x_{j_t}}, \overline{y_t}, \overline{x_t})'$  is used as a proxy for  $f_{it}^A$  and  $f_{jt}^B$ . Here the estimator is almost as good as the infeasible estimator in the relatively large data set. Also in the small sample, the estimator has a small bias, measured as the deviation of the mean of the estimates over the replications and the true value. However, the standard deviation is twice that for the infeasible estimator, and, for one of the replications, the estimate is as low as 0.239. The reason for the relatively high uncertainty in the estimates is that very many parameters need to be estimated compared to the number of observations. For each replication and combination of industry and input factors, we have 10+1 observations (including the initial observation) to estimate the parameter for  $x_{ijt}$  and the intercept and six variables used to proxy the common factors.

Finally, in the column 'special' the results for the seventh estimator are reported. Here  $(\overline{y_{i_t}}, \overline{x_{i_t}}, \overline{y_{j_t}}, \overline{x_{j_t}})'$  is used as a proxy for  $f_{it}^A$  and  $f_{jt}^B$ , i.e.,  $\overline{y}_t$  and  $\overline{x}_t$  are not used in the set of variables proxying the common factors. Excluding the overall averages leads to a bias, but the bias decreases with the size of the data set. The reason is that, in our data-generating process, both  $\overline{y}_t$  and  $\overline{x}_t$  become closer and closer to a constant as the data set increases, meaning that the variation in  $(\overline{y}_t, \overline{x}_t)'$  is negligible in relation to the remaining proxies. Therefore, they become less and less important to include as proxies. Hence, this indicates that, if  $N^A \cdot N^B$  is large,

<sup>&</sup>lt;sup>6</sup>For example, if, say,  $N^A = 1$ , then  $\overline{x}_t = \overline{x}_{it}$  and  $\overline{y}_t = \overline{y}_{it}$  for i = 1. Hence, the proxies for the overall common factors are equal to the proxies for the industry-specific common factors. Therefore, the bias would be the same as the one reported in the column 'industry-sp. c.f.', which is equal to 1/2.

 $(\overline{y}_t, \overline{x}_t)'$  can be excluded from the proxy for the common factors when no overall common factors are included. On the other hand, if we are only interested in the mean-group estimator  $\beta_{MG}$ , the gain of doing so is negligible since the degree of freedom is large. However, if we are interested in the estimates of individual  $\beta_{ij}$ 's, excluding  $\overline{y}_t$  and  $\overline{x}_t$  from the proxy may yield more precise estimates.

# 5 Construction of proxies for the common factors

The endogenous variable used in the analysis is  $v_{ijt} = \log(V_{ijt})$ , where  $V_{ijt}$  is the use of input factor j in industry i at time t. The deterministic variables are an intercept and a trend;  $D_t = (1, t)'$ . The exogenous variables used in the analysis are relative price,  $p_{ijt} - p_{Ajt} = \log\left(\frac{P_{ijt}}{P_{Ajt}}\right)$ , and production (measured as output in an industry),  $x_{it} = \log(X_{it})$ , where the former is unique to all combinations of industries and input factor, whereas the latter is only industry-specific.

## 5.1 Averages within industries

Let  $w_{j|i}$ , where  $\sum_j w_{j|i} = 1$ , be the weight of input factor j in industry i. The notation implies that the relative weights of the different input factors can differ across industries. The weighted cross-section means are given by;

$$v_{i.t} = \sum_{j} w_{j|i} \cdot v_{ijt} \tag{45}$$

$$p_{i.t} - p_{iAt} = \sum_{j} w_{j|i} (p_{ijt} - p_{iAt}) = \sum_{i} w_{j|i} \cdot p_{ijt} - p_{iAt}$$
(46)

$$\begin{aligned} x_{i.t} &= \sum_{j}^{r} w_{j|i} \cdot x_{it} \\ &= x_{it} \end{aligned} \tag{47}$$

The weighted average factor price  $p_{iAt}$  is given by

$$p_{iAt} = \sum_{j} \zeta_{j|i} p_{ijt} \tag{48}$$

				)		71				
Industry	L	E	F	FT	M	K10	K30	K40	K50	K60
01: Agriculture etc.	35.8	1.5	0.5	1.8	27.4	21.6	—	0.7	10.7	0.0
02: Fishing and hunting	49.4		0.2	7.3	25.6		16.0		1.4	0.1
03: Aquaculture	10.3			0.4	82.8	2.0	1.8	0.7	1.2	0.9
04: Consumer goods	15.5	0.9	0.2	0.3	75.6	2.9	—	0.3	3.9	0.5
05: Intermediate goods etc.	24.1	1.3	0.6	0.7	61.7	3.9	—	0.4	5.7	1.5
06: Energy-intensive goods	11.2	7.6	0.8	0.1	64.7	5.5	—	0.1	9.0	1.0
07: Petroleum products	1.8	0.3	3.8	—	88.2	3.4	—	0.0	2.4	0.1
08: Engineering products	26.3	0.5	0.1	0.1	66.6	1.6		0.1	2.6	2.1
09: Construction	28.6	0.2	0.2	9.9	64.9	2.9	—	0.8	1.3	0.1
10: Banking and insurance	35.3	0.4		0.0	50.8	10.0	_	1.2	0.4	1.7
11: Electricity	13.0	4.9		1.0	16.9	31.1		0.3	32.1	0.7
12: R & D	42.2		—	—	28.1	4.0	—		1.6	24.1
13: Domestic transport	31.0	0.4	1.0	6.4	48.6	4.2	3.2	3.7	1.4	0.2
14: Merchandising	42.9	1.1	0.4	0.7	48.4	3.6		0.7	1.8	0.4
15: Information services	33.4	0.3	0.1	0.3	54.4	2.4		0.2	5.9	2.9
16: Other private services	43.3	0.8	0.2	0.4	46.9	4.3		0.8	2.6	0.6
17: Leasing com. buildings	13.7	2.2	0.5	0.3	43.1	39.1			1.0	0.1

Table 2: Cost shares  $(\zeta_{i|i})$  = weights  $(w_{i|i})$ , in per cent

L: man-hours (sum of employed and employees); E: intermediate consumption of electricity; F: intermediate consumption of heating oil; FT: intermediate consumption of transport oil; M: other intermediate consumption; K10: real capital, buildings and constructions; K30: real capital, ships and fishing boats; K40: real capital, cars; K50; real capital, machinery and equipment; K60: real capital, R&D and other intangible assets. The symbol '—' indicates that the input factor is not used in the industry (in at least one time period), according to the national accounts.

where  $\zeta_{j|i} = rac{\zeta_{j|i}^*}{\sum_k \zeta_{k|i}^*}$  with

$$\zeta_{j|i}^{*} = \left[\prod_{h=0}^{H-1} \left(\frac{P_{ij,t-h}V_{ij,t-h}}{\sum_{k} P_{ik,t-h}V_{ik,t-h}}\right)^{\omega(1-\omega)^{h}}\right]^{\frac{1}{1-(1-\omega)^{H}}}$$
(49)

This expression implies that the weights  $\zeta_{j|i}$  are constructed as a weighted average of the observed (i.e. actual) cost shares such that the most recent observed cost share has the highest weight.<sup>7</sup>

The expression includes two parameters that we need to set values for. The parameter H expresses the number of observations we apply (e.g. it could equal to the number of observations, i.e. H = T, or one could use a smaller sample to derive these weights, i.e. H < T.). The parameter  $\omega$  expresses the weight put on the last observation if H is large. (If H is 'small', then the weights are adjusted upwards, ensuring that the weights sums to unity.) The weights used in the analysis are reported in Table 2.

<sup>&</sup>lt;sup>7</sup>If the actual cost shares for each input factor are equal across time periods, then  $\sum_k \zeta_{k|i}^* = 1$ .

In the analysis, I use  $w_{j|i} = \zeta_{j|i}$ ,  $\forall i, j$ , i.e. the relative weights used here to calculate the weighted variables are equal to the weights used to construct the weighted factor price  $p_{iAt}$ . This implies that  $p_{i.t} - p_{iAt} = 0$  with  $p_{i.t} = \sum_j w_{j|i} p_{ijt}$ , and — since this aggregated variable does not vary over time — the corresponding coefficient cannot be estimated. Hence, the variable is not included in the vector of additional variables to proxy the common factors within industries.

Furthermore, since the weighted average of the production is equal to the production itself, this variable is already included in the analysis. Therefore, the only additional variable that must be included to approximate the common factors within the industries is  $v_{i,t}$ .

#### 5.2 Averages across industries

As proxy of the common factors across industries I use aggregates of the untransformed data, i.e.

р

$$V_{jt} = \sum_{i} V_{ijt} \tag{50}$$

$$\frac{P_{.jt}}{P_{.At}} = \frac{\sum_{i} \frac{r_{ijt}}{P_{iAt}} V_{ijt}}{V_{.jt}}$$
(51)

$$X_{.t} = \sum_{i} X_{it}$$
(52)

The aggregated use of input factor j is the sum over all industries. The aggregated price of factor j is constructed such that the relative prices of input factor j over all industries is a weighted average of the relative price of that input factor over all industries, where the relative use of that input factor in industry j is used as weight. Finally, the aggregated production is the sum of production over all industries.<sup>8</sup>

One advantage of using proxies based on untransformed sums is that the proxy used for one industry is independent of how other industries are defined. For example, the proxies used for these common factors in the financial industry will be independent of whether agriculture

<sup>&</sup>lt;sup>8</sup> For these proxies I use aggregates instead of averages. However, this is not important, as I use log-transformed data. That is, I use  $v_{.jt} = \log(V_{.jt})$ . If I had used averages such as  $v_{.jt} = \log(V_{.jt}/N^A) = \log(V_{i.t}) - \log(N^A)$ . Hence, these would only differ by a constant, and would only change the estimates of the intercepts. Otherwise, the estimation results are unaffected. Since I do not report the estimates of these intercepts, all reported estimates would be the same if I had used averages instead of sums for these proxies.

and fishing are seen as two separate industries or aggregated into one industry.

## 5.3 Fully aggregated variables

The fully aggregated variable for the input factor is defined by

$$V_{..t} = \sum_{i} V_{i.t}.$$
(53)

Note that

$$\frac{P_{..t}}{P_{.At}} = \frac{\sum_{i} \frac{P_{i.t}}{P_{iAt}} V_{i.t}}{V_{..t}} = 1 \text{ since } \frac{P_{i.t}}{P_{iAt}} = 1,$$
(54)

which does not vary over time. Hence, this is just a constant and not necessary to include as an additional variable in the regression because an intercept is already included.

Finally, the aggregate of production,

$$X_{.t} = \sum_{j} X_{jt},\tag{55}$$

is identical to the aggregate of production derived from averages across industries.

# 6 Estimation results

In this section, I apply the estimators considered in Section 3 to the data series constructed in Section 5. The results are reported in Table 3. I apply quarterly data from the Norwegian national accounts. The estimation period is 1980q1 – 2013q4. The estimation is conducted using PcGive, see Doornik and Hendry (2013).

The first column shows the results when no proxies for common factors are included. In the estimation, I have imposed the additional restriction that the elasticity of substitution is equal across input factors within each industry.<sup>9</sup> Hence, for each industry, the following regression

<sup>&</sup>lt;sup>9</sup>However, I have not imposed the restriction that the coefficient for the elasticity of scale is the same across input factors within an industry. The reason for the latter is that this restriction is impossible to impose when proxies for the common factors are included (as the cross-sectional average of production in an industry is equal to the production, and — hence —makes it impossible to distinguish between the direct effect of production (which is given by the inverse of the elasticity of scale) and the effect of production as a proxy for common factors).

is estimated:

$$v_{i,j,t} = \alpha_{0ij} + \alpha_{1ij} x_{i,t} - \sigma_i \left( p_{i,j,t} - p_{i,A,t} \right) + \varepsilon_{ijt}, \tag{56}$$

for  $i = 1, ..., N^A$ ,  $j = 1, ..., N^B$  and t = 1, ..., T.

In the table, the estimate for the elasticity of substitution,  $\sigma_i$ , is reported for each industry. As can be seen from the table, the estimate of the elasticity of substitution is negative in three industries: these are the Fishing and hunting industry (02); the Petroleum products industry (07); and the R & D industry (12). A negative elasticity of substitution implies that the industry will use relatively more of an input factor that increases in price, contrary to economic theory.

In the second column in Table 3, the estimate of the elasticity of substitution is reported when proxies for overall common factors are included. Here, the mean of production over industries and the mean of the input factor use over all combinations of industries and input factor types are used as proxies. The results are similar to the case without proxies for common factors; in the same three industries, the estimated elasticity of substitution is negative.

The third column in Table 3 shows the estimation results for the case where it is assumed that the common factors are industry-specific. In this case, the mean of the input factors within each industry is used as a proxy for the common factor. With this formulation of the common factor, there are still sign problems with the elasticity of substitution in two of the industries (02, Fishing and hunting; and 07, Petroleum product). In the R & D industry (12), the estimated elasticity of substitution is positive, though very close to zero (and not significantly different from zero) — implying almost no substitution possibilities.

The fourth column in Table 3 shows the results when common factors are assumed to be either overall or industry-specific (but no common factors that are input-specific). These estimated elasticities of substitution are quite similar to the estimates when only industry-specific common factors are considered (cf. the results in the third column).

In the final column of Table 3, all types of common factors are considered. That means that in this column input-specific common factors are also allowed. Now, five variables are used as proxies for the common factors, see the top right corner of Table 3. The reported estimates of the elasticity of substitution are all positive, ranging from 0.2 (in the Fishing and

	no	overall	industry-specific	both	all types
		e · erun	industry specific	2041	$\begin{pmatrix} x_t \end{pmatrix}$
				$(x_t)$	$\begin{pmatrix} n_{it} \\ n_{it} - n_{At} \end{pmatrix}$
Industry	f = 0	$f_t = \begin{pmatrix} x_{.t} \end{pmatrix}$	$f_t = (v_{i,t})$	$f_t = \begin{pmatrix} u_{t} \\ v_{t} \end{pmatrix}$	$f_t = \begin{bmatrix} P \cdot j i & P \cdot \Lambda i \\ v_{i,t} \end{bmatrix}$
	, , , , , , , , , , , , , , , , , , ,	$v_{t}$	<i>Ji</i> ( <i><sup>-</sup>1.1</i> )	$\mathcal{T} \left( \begin{array}{c} \mathbf{v}_{i} \\ \mathbf{v}_{i} \end{array} \right)$	$v_{i,i}$
				(-1.1)	$\begin{pmatrix} v_{it} \\ v_{it} \end{pmatrix}$
	Est. (std. err.)	Est. (std. err.)	Est. (std. err.)	Est. (std. err.)	Est. (std. err.)
01	0.522 (0.052)	0.478 (0.052)	0.451 (0.048)	0.399 (0.046)	0.216 (0.081)
02	-0.382 (0.047)	-0.277 (0.045)	-0.338 (0.049)	-0.121 (0.048)	0.195 (0.061)
03	0.241 (0.052)	0.227 (0.050)	0.232 (0.047)	0.218 (0.045)	0.952 (0.071)
04	0.566 (0.046)	0.531 (0.046)	0.553 (0.043)	0.484 (0.043)	0.458 (0.096)
05	0.328 (0.044)	0.292 (0.044)	0.340 (0.041)	0.284 (0.041)	0.271 (0.082)
06	0.662 (0.044)	0.663 (0.044)	0.689 (0.041)	0.613 (0.042)	1.054 (0.059)
07	-0.141 (0.024)	-0.099 (0.023)	-0.104 (0.023)	-0.053 (0.022)	0.211 (0.023)
08	0.823 (0.039)	0.691 (0.039)	0.813 (0.038)	0.626 (0.038)	0.939 (0.064)
09	0.356 (0.053)	0.336 (0.052)	0.332 (0.052)	0.264 (0.051)	0.521 (0.122)
10	0.439 (0.066)	0.473 (0.065)	0.676 (0.064)	0.444 (0.062)	0.836 (0.095)
11	0.597 (0.048)	0.551 (0.048)	0.271 (0.057)	0.236 (0.056)	0.402 (0.064)
12	-0.134 (0.103)	-0.206 (0.103)	0.011 (0.097)	0.028 (0.097)	0.552 (0.147)
13	0.137 (0.044)	0.119 (0.043)	0.129 (0.043)	0.120 (0.039)	0.403 (0.106)
14	0.554 (0.052)	0.540 (0.050)	0.641 (0.049)	0.524 (0.045)	0.357 (0.091)
15	0.306 (0.053)	0.390 (0.055)	0.383 (0.052)	0.438 (0.050)	0.850 (0.089)
16	0.790 (0.046)	0.851 (0.047)	0.809 (0.044)	0.860 (0.042)	0.428 (0.092)
17	0.678 (0.073)	0.615 (0.070)	0.558 (0.074)	0.631 (0.069)	0.837 (0.092)
log.lik.	-5525.6	-3487.21	-3596.77	-1082.02	4478.2
no. of par.	446	732	589	875	1161

Table 3: Estimated elasticity of substitution

For name of industies, see Table 2.

hunting industry, 02) to 1.05 (in the Energy-intensive goods industry, 06). In all industries, the estimated elasticity of substitution is significantly different from zero.

# 7 Conclusions

In this paper, I have presented a procedure for estimating a system with two cross-sectional dimensions and interdependence in both of these dimensions. The procedure is an extension of the one in Pesaran (2006), where only one cross-sectional dimension is considered. The procedure is applied to estimate the elasticity of substitution between input factors where the two cross-sectional dimensions are industry and input factor. Hence, the approach allows some type of interdependence between input factors within one industry, but also interdependence between the same input factors in different industries. These types of interdependencies can

be due to technological changes. Such technological changes can both lead to changes in the the relative use of input factors within an industry or across multiple industries. If the relative prices are correlated with the process for the technological change, we get biased estimates of the elasticity of substitution when not controlling for the technological changes.

The approach allows for a factor-neutral technological process. This process can differ between industries. A factor-neutral technological process will have the same effect on the optimal use of all input factors within each industry.

When estimating the substitution elasticity between up to 10 input factors within 17 industries, I find negative estimates in three industries when not including common factors to account for technological changes. However, when controlling for all types of technological changes, i.e. by including common factors both within and between industries, we get positive estimates of the substitution elasticities in all industries. Hence, these results illustrate the importance of taking into account technological changes that can also work across industries.

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# **A** Asymptotic properties

# A.1 Asymptotic result for $\beta_{ii}$

Below  $A^-$  denotes a generalized inverse of A.

**Lemma A.1** Let Q, G and P be matrixes such that Q = GP and where P has full column rank. Then  $Q(Q'Q)^{-}Q' = G(G'G)^{-}G'$ .

**Proof.** First,  $Q(Q'Q)^- Q' = Q(Q'Q)^+ Q'$ , where  $Q^+$  is the Moore-Penrose inverse of Q; see e.g. Abadir and Magnus (2005, Exercise 10.54). Then  $Q(Q'Q)^+ Q' = QQ^+$  follows from Abadir and Magnus (2005, Exercise 10.29). Inserting for Q we have  $QQ^+ = GP(GP)^+$ , and applying that P has full row rank, it follows from Abadir and Magnus (2005, Exercise 10.40) that  $GP(GP)^+ = GG^+$ . Applying all these results, we have the result in the lemma.

In matrix notation the model with the proxies for the common factors with multi-factor structure IV can be written as

$$Y_{ij} = X_{ij}\beta_{ij} + H_{wij}\Theta^*_{ij} + \varepsilon^*_{ij},$$
(57)

where  $Y_{ij}$ ,  $X_{ij}$  and  $\varepsilon_{ij}^*$  are defined in (31)–(33); and  $H_{wij} = (D, \overline{Z}, \overline{Z}_{i}, \overline{Z}_{.j})$ , where  $D, \overline{Z}, \overline{Z}_{i}$  and  $\overline{Z}_{.j}$  are defined in (34)–(37). The estimator of  $\beta_{ij}$  is

$$\widehat{b}_{ij} = \left(X'_{ij}M_{wij}X_{ij}\right)^{-1}\left(X'_{ij}M_{wij}Y_{ij}\right),\tag{58}$$

where  $M_{wij} = I_T - H_{wij} \left( H'_{wij} H_{wij} \right)^{-1} H'_{wij}$ 

The model with the common factors in matrix notation is given by

$$Y_{ij} = X_{ij}\beta_{ij} + G_{ij}\Theta_{ij} + \varepsilon_{ij}$$
(59)

where  $\varepsilon_{ij} = (\varepsilon_{ij1}, \varepsilon_{ij2}, \dots, \varepsilon_{ijT})'$  with dimension  $T \times 1$  and  $G_{ij} = (D, F, F_{i.}, F_{.j})$  where  $F, F_{i.}$  and  $F_{.j}$  are defined in (39)–(41) and  $\Theta_{ij} = (\alpha'_{ij}, \gamma'_{ij}, \gamma^{A'}_{ij}, \gamma^{B'}_{ij})'$ .

Inserting this model into the estimator yields a similar expression as in Pesaran (2006, eq. 29);

$$\widehat{b}_{ij} - \beta_{ij} = \left(\frac{X'_{ij}M_{wij}X_{ij}}{T}\right)^{-1} \left(\frac{X'_{ij}M_{wij}F}{T}\right) + \left(\frac{X'_{ij}M_{wij}X_{ij}}{T}\right)^{-1} \left(\frac{X'_{ij}M_{wij}F_{i.}}{T}\right) + \left(\frac{X'_{ij}M_{wij}X_{ij}}{T}\right)^{-1} \left(\frac{X'_{ij}M_{wij}F_{i.}}{T}\right) + \left(\frac{X'_{ij}M_{wij}X_{ij}}{T}\right)^{-1} \left(\frac{X'_{ij}M_{wij}\varepsilon_{ij}}{T}\right) \\
= \left(\frac{X'_{ij}M_{wij}X_{ij}}{T}\right)^{-1} \left(\frac{X'_{ij}M_{wij}F_{ij}^{*}}{T}\right) + \left(\frac{X'_{ij}M_{wij}X_{ij}}{T}\right)^{-1} \left(\frac{X'_{ij}M_{wij}\varepsilon_{ij}}{T}\right), \quad (60)$$

where  $F_{ij}^* = (F, F_{i.}, F_{.j})$ .

To evaluate this expression we need to apply the process for the exogenous variables

$$X_{ij} = G_{ij}^* \Pi_{ij} + V_{ij} \tag{61}$$

and the proxies for the unobserved common factors

$$H_{wij} = G_{ij}^* P_{wij} + U_{wij}^* \tag{62}$$

where  $G_{ij}^* = (D, F, F^A, F^B, F_{i.}, F_{.j}), \Pi_{ij} = (A'_{ij}, 0_{k \times m^1}, 0_{k \times m^2}, \Gamma'_{ij}, \Gamma^{A'}_{ij}, \Gamma^{B'}_{ij})', V_{ij} = (v_{ij1}, v_{ij2}, \dots, v_{ijT})',$ 

$$P_{wij} = \begin{pmatrix} I_n & \overline{B}_w & \overline{B}_{iw} & \overline{B}_{wj} \\ 0 & \overline{C}_w & \overline{C}_{iw} & \overline{C}_{wj} \\ 0 & \overline{C}_w^A & \overline{C}_{iw}^A & \overline{C}_{wj}^A \\ 0 & \overline{C}_w^B & \overline{C}_{iw}^B & \overline{C}_{wj}^B \\ 0 & 0 & \overline{C}_{iw}^A & 0 \\ 0 & 0 & 0 & \overline{C}_{wj}^B \end{pmatrix}$$

and  $U_{wij}^* = (0, U_w, U_{iw}, U_{jw})$  with

$$U_w = (\overline{U}_1, \overline{U}_2, \dots, \overline{U}_T)'$$
(63)

$$U_{iw} = \left(\overline{U}_{i1}^{A}, \overline{U}_{i2}^{A}, \dots, \overline{U}_{iT}^{A}\right)'$$
(64)

$$U_{jw} = \left(\overline{U}_{j1}^{B}, \overline{U}_{j2}^{B}, \dots, \overline{U}_{jT}^{B}\right)'$$
(65)

Note that under Assumption 3.6 and assuming that both  $\overline{C}_{iw}^A$  and  $\overline{C}_{wj}^B$  have full rank,  $P_{wij}$  has full row rank, i.e.,  $rank(P_{wij}) = n + m_0 + 2m_1 + 2m_2$ , which follows from repeatedly using that

$$\mathbf{Z} = rank \begin{pmatrix} \mathbf{A} & \mathbf{B} \\ \mathbf{0} & \mathbf{D} \end{pmatrix} \ge rank(\mathbf{A}) + rank(\mathbf{B}),$$

see, e.g., Abadir and Magnus (2005, Exercise 5.4), which holds with equality if both **A** and **D** have full row rank since the rank of **Z** cannot exceed its number of rows. If either  $\overline{C}_{iw}^A$  or  $\overline{C}_{wj}^B$  does not have full row rank, we can modify  $P_{wij}$  to a matrix with  $n + m_0 + m_1 + m_2 + rank(\overline{C}_{iw}^A) + rank(\overline{C}_{wj}^B)$  rows and full row rank, and adjust  $G_{ij}^*$  accordingly.<sup>10</sup>

Using the results from the Lemma 2 and 3 in Pesaran (2006), but adjusted to the formulation applied here, we have:

$$\frac{X'_{ij}H_{wij}}{T} = \frac{X'_{ij}G^*_{ij}}{T}P_{wij} + O_p\left(\frac{1}{N^A}\right) + O_p\left(\frac{1}{N^B}\right) + O_p\left(\frac{1}{\sqrt{N^AT}}\right) + O_p\left(\frac{1}{\sqrt{N^BT}}\right)$$
(66)
$$\frac{H'_{wij}H_{wij}}{T} = P'_{wij}\frac{G^{*'}_{ij}G^*_{ij}}{T}P_{wij} + O_p\left(\frac{1}{N^A}\right) + O_p\left(\frac{1}{N^B}\right)$$

$$+ O_p\left(\frac{1}{\sqrt{N^AT}}\right) + O_p\left(\frac{1}{\sqrt{N^BT}}\right)$$
(67)

$$\frac{H'_{wij}F^*_{ij}}{T} = P'_{wij}\frac{G^{*'}_{ij}F^*_{ij}}{T} + O_p\left(\frac{1}{\sqrt{N^A T}}\right) + O_p\left(\frac{1}{\sqrt{N^B T}}\right)$$
(68)

Proof of Proposition 3.1. Applying the results in (66)–(68) gives

$$\frac{X_{ij}M_{wij}F_{ij}^*}{T} = \frac{X_{ij}M_{qij}F_{ij}^*}{T} + O_p\left(\frac{1}{N^A}\right) + O_p\left(\frac{1}{N^B}\right) + O_p\left(\frac{1}{\sqrt{N^AT}}\right) + O_p\left(\frac{1}{\sqrt{N^BT}}\right)$$
(69)

<sup>10</sup> These adjusted matrices are

$$\tilde{P}_{wij} = \begin{pmatrix} I_n & \overline{B}_w & \overline{B}_{iw} & \overline{B}_{wj} \\ 0 & \overline{C}_w & \overline{C}_{iw} & \overline{C}_{wj} \\ 0 & \overline{C}_w^A & \overline{C}_{iw}^A & \overline{C}_{wj}^A \\ 0 & \overline{C}_w^B & \overline{C}_{iw}^B & \overline{C}_{wj}^B \\ 0 & 0 & \overline{C}_{iw}^A & 0 \\ 0 & 0 & 0 & \overline{C}_{wj}^B \end{pmatrix} \text{ and } \tilde{G}_{ij}^* = \begin{pmatrix} D & F & F^A & F^B & \tilde{F}_i & \tilde{F}_j \end{pmatrix}$$

with  $\tilde{F}_{i.} = F_{i.}M_{i.} (M'_{i.}M_{i.})^{-1}$ ,  $\tilde{F}_{.j} = F_{.j}M_{.j} (M'_{.j}M_{.j})^{-1}$ ,  $\tilde{C}^{A}_{iw} = M'_{.i}\overline{C}^{A}_{iw}$ , and  $\tilde{C}^{B}_{wj} = M'_{.j}\overline{C}^{B}_{wj}$ , with  $M_{i.}$  and  $M_{.j}$  being matrices of dimension  $m_1 \times rank(\overline{C}^{A}_{iw})$  and  $m_2 \times rank(\overline{C}^{B}_{wj})$ , respectively, such that both  $\tilde{C}^{A}_{iw}$ , and  $\tilde{C}^{B}_{wj}$  have full row rank. This implies that  $M_{i.\perp}\overline{C}^{A}_{iw} = 0$  and  $M_{.j\perp}\overline{C}^{B}_{wj} = 0$  (where  $M_{\perp}$  denotes the orthogonal complement to M, see, e.g., Abadir and Magnus (2005, p. 46), such that we have  $\tilde{G}^*_{ij}\tilde{P}_{wij} = G^*_{ij}P_{wij}$ , where  $\tilde{P}_{wij}$  has full rank.

where  $M_{qij} = I_T - Q_{wij} \left( Q'_{wij} Q_{wij} \right)^- Q'_{wij}$  with  $Q_{wij} = G^*_{ij} P_{wij}$ . When the rank conditions in Assumption 3.6 hold, we have  $M_{qij} = M_{gij} = I_T - G^*_{ij} \left( G^{*'}_{ij} G^*_{ij} \right)^- G^{*'}_{ij}$ , see Lemma A.1. In addition, since  $F^*_{ij} \subset G^*_{ij}$ , then  $M_{qij} F^*_{ij} = M_{gij} F^*_{ij} = 0$ , and

$$\frac{X_{ij}M_{wij}F_{ij}^*}{T} = O_p\left(\frac{1}{N^A}\right) + O_p\left(\frac{1}{N^B}\right) + O_p\left(\frac{1}{\sqrt{N^AT}}\right) + O_p\left(\frac{1}{\sqrt{N^BT}}\right)$$
(70)

Similarly, we have

$$\frac{X_{ij}M_{wij}X_{ij}^*}{T} = \frac{X_{ij}M_{qij}X_{ij}^*}{T} + O_p\left(\frac{1}{N^A}\right) + O_p\left(\frac{1}{N^B}\right) + O_p\left(\frac{1}{\sqrt{N^AT}}\right) + O_p\left(\frac{1}{\sqrt{N^BT}}\right)$$
(71)

and

$$\frac{X_{ij}M_{wij}\varepsilon_{ij}}{T} = \frac{X_{ij}M_{qij}\varepsilon_{ij}}{T} + O_p\left(\frac{1}{N^A}\right) + O_p\left(\frac{1}{N^B}\right),\tag{72}$$

where we again can replace  $M_{qij}$  with  $M_{gij}$  when Assumption 3.6 holds. Finally,  $T^{-1}X'_{ij}M_{qij}X_{ij} = O_p(1)$ , and we have the results in the proposition.

# **B** Asymptotic biases in the Monte Carlo experiment

# **B.1** The naïve estimator

Here the estimator is given by

$$\widehat{\beta_{ij}}^{naive} = \left(x'_{ij}M_1x_{ij}\right)^{-1} \left(x'_{ij}M_1y_{ij}\right) \text{ with } M_1 = I_T - 1_{T \times 1} \left(1'_{T \times 1}1_{T \times 1}\right)^{-1} 1'_{1 \times 1} = I_T - T^{-1}1_{T \times T},$$

where  $1_{T \times 1}$  defines a vector of ones with dimension *T*. The data-generating process (DGP) is given by

$$y_{ij} = \alpha_{ij} + x_{ij}\beta_{ij} + f_i^A \gamma_{yij}^A + f_j^B \gamma_{yij}^B + \varepsilon_{ij}$$
 with  $\alpha_{ij} = 0$ .

Inserting the latter into the former yields the following expression for the estimation bias

$$\widehat{\beta_{ij}}^{naive} - \beta_{ij} = \left( T^{-1} x'_{ij} M_1 x_{ij} \right)^{-1} \left[ \left( T^{-1} x'_{ij} M_1 f_i^A \right) \gamma^A_{yij} + \left( T^{-1} x'_{ij} M_1 f_j^B \right) \gamma^B_{yij} + \left( T^{-1} x'_{ij} M_1 \varepsilon_{ij} \right) \right].$$
(73)

Inserting from the DGP for unobservable common factors, the nominator of the expression for the bias in (73) becomes

$$\begin{pmatrix} T^{-1}x'_{ij}M_{1}f_{i}^{A} \end{pmatrix} \gamma_{yij}^{A} + \begin{pmatrix} T^{-1}x'_{ij}M_{1}f_{j}^{B} \end{pmatrix} \gamma_{yij}^{B} + \begin{pmatrix} T^{-1}x'_{ij}M_{1}\varepsilon_{ij} \end{pmatrix}$$

$$= \gamma_{xij}^{A} \begin{pmatrix} T^{-1}f_{i}^{A'}M_{1}f_{i}^{A} \end{pmatrix} \gamma_{yij}^{A} + \gamma_{xij}^{B} \begin{pmatrix} T^{-1}f_{j}^{B'}M_{1}f_{i}^{A} \end{pmatrix} \gamma_{yij}^{A} + \begin{pmatrix} T^{-1}v'_{ij}M_{1}f_{i}^{A} \end{pmatrix} \gamma_{yij}^{A}$$

$$+ \gamma_{xij}^{A} \begin{pmatrix} T^{-1}f_{i}^{A'}M_{1}f_{j}^{B} \end{pmatrix} \gamma_{yij}^{B} + \gamma_{xij}^{B} \begin{pmatrix} T^{-1}f_{j}^{B'}M_{1}f_{j}^{B} \end{pmatrix} \gamma_{yij}^{B} + \begin{pmatrix} T^{-1}v'_{ij}M_{1}f_{j}^{B} \end{pmatrix} \gamma_{yij}^{B}$$

$$+ \begin{pmatrix} T^{-1}x'_{ij}M_{1}\varepsilon_{ij} \end{pmatrix},$$

where the terms  $\gamma_{xij}^A (T^{-1}f_i^{A'}M_1f_i^A) \gamma_{yij}^A$  and  $\gamma_{xij}^B (T^{-1}f_j^{B'}M_1f_j^B) \gamma_{yij}^B$  converge to unity by construction of the data-generating process and the remaining terms converge to zero due to Assumption 3.2.

The denominator of the bias in (73) becomes (by applying (44))

$$\begin{pmatrix} T^{-1}x'_{ij}M_{1}x_{ij} \end{pmatrix} = \begin{pmatrix} T^{-1}f_{i}^{A'}M_{1}f_{i}^{A} \end{pmatrix} + \begin{pmatrix} T^{-1}f_{i}^{A'}M_{1}f_{j}^{B} \end{pmatrix} + \begin{pmatrix} T^{-1}f_{i}^{A'}M_{1}v_{ij} \end{pmatrix} + \begin{pmatrix} T^{-1}f_{j}^{B'}M_{1}f_{i}^{A} \end{pmatrix} + \begin{pmatrix} T^{-1}f_{j}^{B'}M_{1}f_{j}^{B} \end{pmatrix} + \begin{pmatrix} T^{-1}f_{j}^{B'}M_{1}v_{ij} \end{pmatrix} + \begin{pmatrix} T^{-1}v'_{ij}M_{1}f_{i}^{A} \end{pmatrix} + \begin{pmatrix} T^{-1}v'_{ij}M_{1}f_{j}^{B} \end{pmatrix} + \begin{pmatrix} T^{-1}v'_{ij}M_{1}v_{ij} \end{pmatrix},$$

and by construction of the data-generating process, the terms  $(T^{-1}f_i^{A'}M_1f_i^A)$ ,  $(T^{-1}f_j^{B'}M_1f_j^B)$ , and  $(T^{-1}v'_{ij}M_1v_{ij})$  converge to unity; and  $(T^{-1}f_i^{A'}M_1f_j^B)$  and  $(T^{-1}f_j^{B'}M_1f_i^A)$  converge to zero. By Assumption 3.2 the terms  $(T^{-1}f_i^{A'}M_1v_{ij})$ ,  $(T^{-1}f_j^{B'}M_1v_{ij})$ ,  $(T^{-1}v'_{ij}M_1f_i^A)$ , and  $(T^{-1}v'_{ij}M_1f_j^B)$ converge to zero. Applying all this, the bias is given by

$$\widehat{\beta_{ij}}^{naive} - \beta_{ij} \xrightarrow{p} \frac{2}{3}.$$

The mean group estimator will have the same bias.

# C Accompanying note

Here, I consider how the derivation in Section 3.1 under Assumptions 3.1–3.5 changes when applying the modification for  $\gamma_{ij}$  and  $\beta_{ij}$  given in Remark 3.1.1. With these modifications the results in Remark 3.1.2 change to

**Remark C.0.1** *The assumptions for the factor-loading parameter (Assumption 3) and the random slope coefficients (Assumption 4) imply* 

$$\overline{C}_{w} \equiv \sum_{i} w_{i}^{B} \sum_{j} w_{j}^{A} C_{ij} \xrightarrow{p} C, \quad \overline{C}_{iw} \equiv \sum_{j} w_{j}^{A} C_{ij} \xrightarrow{p} C_{i}, \quad \overline{C}_{wj} \equiv \sum_{i} w_{i}^{B} C_{ij} \xrightarrow{p} C_{j},$$
$$\overline{C}_{w}^{A} \equiv \sum_{i} w_{i}^{B} \sum_{j} w_{j}^{A} C_{ij}^{A} \xrightarrow{p} C^{A}, \quad \overline{C}_{iw}^{A} \equiv \sum_{j} w_{j}^{A} C_{ij}^{A} \xrightarrow{p} C_{i}^{A}, \quad \overline{C}_{wj}^{A} \equiv \sum_{i} w_{i}^{B} C_{ij}^{A} \xrightarrow{p} C_{j}^{A},$$
$$\overline{C}_{w}^{B} \equiv \sum_{i} w_{i}^{B} \sum_{j} w_{j}^{A} C_{ij}^{B} \xrightarrow{p} C^{B}, \quad C_{iw}^{B} \equiv \sum_{j} w_{j}^{A} C_{ij}^{B} \xrightarrow{p} C_{i}^{B}, \quad \overline{C}_{wj}^{B} \equiv \sum_{i} w_{i}^{B} C_{ij}^{B} \xrightarrow{p} C_{j}^{B},$$

where

$$C = \begin{pmatrix} \gamma & \Gamma \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta & I_k \end{pmatrix}, \qquad C_i = \begin{pmatrix} \gamma_i & \Gamma_i \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta_i & I_k \end{pmatrix}, \qquad C_j = \begin{pmatrix} \gamma_{,j} & \Gamma_j \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta_{,j} & I_k \end{pmatrix}, C^A = \begin{pmatrix} \gamma^A & \Gamma^A \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta & I_k \end{pmatrix}, \qquad C_i^A = \begin{pmatrix} \gamma & \Gamma^A \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta_{i.} & I_k \end{pmatrix}, \qquad C_j^A = \begin{pmatrix} \gamma_j^A & \Gamma_j^A \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta_{,j} & I_k \end{pmatrix}, C^B = \begin{pmatrix} \gamma^B & \Gamma^B \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta & I_k \end{pmatrix}, \qquad C_i^B = \begin{pmatrix} \gamma_i^B & \Gamma_i^B \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta_{i.} & I_k \end{pmatrix}, \qquad C_j^B = \begin{pmatrix} \gamma^B & \Gamma^B \end{pmatrix} \begin{pmatrix} 1 & 0 \\ \beta_{,j} & I_k \end{pmatrix},$$

with  $\gamma_{i.} = \gamma + \eta_i^1$ ,  $\gamma_{.j} = \gamma + \eta_j^2$ ,  $\beta_{i.} = \beta + v_i^1$  and  $\beta_{.j} = \beta + v_j^2$  and similarly for  $\Gamma_i$  and  $\Gamma_j$ . Then

$$\sum_{i} w_{i}^{B} \sum_{j} w_{j}^{A} \left[ C_{ij}^{A\prime} f_{it}^{A} + C_{ij}^{B\prime} f_{jt}^{B} + C_{ij}^{\prime} f_{t}^{A} \right] - \left[ C^{A\prime} f_{t}^{A} + C^{B\prime} f_{t}^{B} + C^{\prime} f_{t} \right] \xrightarrow{p} 0$$
(74)

$$\sum_{j} w_{j}^{A} \left[ C_{ij}^{A\prime} f_{it}^{A} + C_{ij}^{B\prime} f_{jt}^{B} + C_{ij}^{\prime} f_{t} \right] - \left[ C_{i}^{A\prime} f_{it}^{A} + C_{i}^{B\prime} f_{t}^{B} + C_{i\prime} f_{t} \right] \xrightarrow{p} 0$$
(75)

$$\sum_{i} w_{i}^{B} \left[ C_{ij}^{A\prime} f_{it}^{A} + C_{ij}^{B\prime} f_{jt}^{B} + C_{ij}^{\prime} f_{t}^{A} \right] - \left[ C_{j}^{A\prime} f_{t}^{A} + C_{j}^{B\prime} f_{jt}^{B} + C_{j}^{\prime} f_{t} \right] \xrightarrow{p} 0$$
(76)

where  $f_t^A = \sum_i w_i^B f_{it}^A$  and  $f_t^B = \sum_j w_j^A f_{jt}^B$ .

Equations (15)–(17) change to

$$\overline{Z_t} - \overline{B}'_w D_t - \left[ C^{A'} f^A_t + C^{B'} f^B_t + C' f_t \right] \xrightarrow{p} 0$$

$$(77)$$

$$\overline{Z}_{i.t} - \overline{B}'_{iw}D_t - \left[C_i^{A\prime}f_{it}^A + C_i^{B\prime}f_t^B + C_i\prime f_t\right] \xrightarrow{p} 0$$
(78)

$$\overline{Z}_{,jt} - \overline{B}'_{wj}D_t - \left[C_j^{A\prime}f_t^A + C_j^{B\prime}f_{jt}^B + C'_jf_t\right] \xrightarrow{p} 0$$
<sup>(79)</sup>

and equations (24)-(27) change to

$$A_{i0}^{A} = \left(C_{i}^{A}C_{i}^{A\prime}\right)^{-}C_{i}^{A} \tag{80}$$

$$A_{i1}^{A} = -\left(C_{i}^{A}C_{i}^{A\prime}\right)^{-}C_{i}^{A}\left[C_{i}^{B\prime}\left(A_{0}^{B}+A_{1}^{B}\right)+C_{i}^{\prime}A\right]$$
(81)

$$A_{j0}^{B} = \left(C_{j}^{B}C_{j}^{B\prime}\right)^{-}C_{j}^{B}$$

$$\tag{82}$$

$$A_{j1}^{B} = -\left(C_{j}^{B}C_{j}^{B\prime}\right)^{-}C_{j}^{B}\left[C_{j}^{A\prime}\left(A_{0}^{A}+A_{1}^{A}\right)+C_{j}^{\prime}A\right]$$
(83)

The derived matrices (A,  $A_{i0}^A$ ,  $A_{i1}^A$ ,  $A_{i0}^B$ ,  $A_{i1}^B$ ) for the different multi-factor error structures are somewhat different from those derived in Section 3.1. However, the implied proxies are unchanged.

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