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## Avoiding some costs of inflation and crawling toward hyperinflation: The case of the Brazilian domestic currency substitute

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TEXTO PARA DISCUSSÃO  
N.º 326

AVOIDING SOME COSTS OF INFLATION AND CRAWLING TOWARD  
HYPERINFLATION: THE CASE OF THE BRAZILIAN DOMESTIC CURRENCY  
SUBSTITUTE

MÁRCIO G. P. GARCIA

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# **Avoiding some costs of inflation and crawling toward hyperinflation: The case of the Brazilian domestic currency substitute**

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## **Abstract**

The pattern of a classical hyperinflation is an acute acceleration of the inflation level accompanied by rapid substitution away from domestic currency. Until the Real Plan (July/1/1994), however, Brazil experienced inflation levels well above 1,000% a year since 1988 without entering the classical hyperinflation path. Two elements played key roles in differentiating the Brazilian case from other hyperinflationary experiences: indexation and the provision of a reliable **domestic** currency substitute, i.e., the provision of liquidity to interest-bearing assets. This paper claims that the existence of this domestic currency substitute was the main source of both the inability of the Brazilian central bank to fight inflation and of the unwillingness of Brazilians to face the costs of such a fight. The provision of the domestic currency substitute through the banking sector is modeled, and the main macroeconomic consequences of this monetary regime are derived. Those are: the lack of a nominal anchor for the price system due to the passive monetary policy; the non-controllability of seignorage unlike traditional models of hyperinflation; and the ineffectiveness of very high real interest rates.

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## 1. Introduction

The pattern of a classical hyperinflation is an acute acceleration of the inflation rate until it reaches extremely high levels. For example, the maximum **monthly** inflation rate was  $41.9 \cdot 10^{15}\%$  on the second Hungarian hyperinflation (August 1945 to July 1946);  $85.5 \cdot 10^6\%$  on the Greek hyperinflation (November 1943 to November 1944); and 32,400% on the German hyperinflation (August 1922 to November 1923) (Sachs and Larrain [1993]). Such acceleration of the inflation rate was typically accompanied by rapid substitution away from domestic currency.

Brazil, however, experienced inflation levels well above 1,000% a year from 1988 (except in 1990) until the Real Plan (July/1/1994) without entering the classical hyperinflation path. Following Cagan's definition of hyperinflation (*it begins in the month the inflation rate exceeds 50%, and it ends in the month before the monthly rise in prices drops below 50% and stays below for at least a year*), Brazil experienced a hyperinflation between December 1989 and March 1991 (Sachs and Larrain [1993]). This was a very special period, just before the inauguration of the Collor administration (March/15/1990), when such high rates of inflation were caused by a general fear of a default of the internal government debt. Figure 1 shows that after this unusual episode, inflation fell for a while due to the freezing of financial assets, resumed again, fell once more due to an ultimately unsuccessful price freezing on February 1991 (Collor II Plan) and then trended up until the Real Plan, when it was almost reaching Cagan's 50% per month threshold. The stylized fact shown in Figure 1 is that until the Real Plan Brazilian inflation had not been killed, nor had it displayed the explosive pattern of the classical hyperinflations. This inflation pattern will be referred to as **megainflation**.<sup>1</sup> Table 1 displays the GDP growth and inflation rates for

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<sup>1</sup> Carneiro and Garcia [1993] suggest this term for the Brazilian inflation since it reached the 20% per month level, although we found out later that Cardoso [1991] suggested this name first. Sturzenegger [1991] suggests the name *extreme inflation* to characterize inflationary processes with rates in excess of 15 to 20 percent per month, sustained for more than a few months. This corresponds to a threshold of 1,000% per year. By this criterion the Brazilian case fits in the extreme

Brazil. Despite its decade-long crisis, the Brazilian economy has exhibited a surprising resilience to extremely high and persistent inflation rates.

Two elements played key roles in differentiating the Brazilian case from other hyperinflationary experiences: indexation and the provision of a reliable **domestic** currency substitute, i.e., an interest-bearing asset with near money liquidity. This paper claims that the existence of this domestic currency substitute was the main source of both the inability of the Brazilian central bank to fight inflation and of the unwillingness of Brazilians to face the costs of such a fight.<sup>2</sup>

Since the mid-sixties Brazil has followed economic policies aimed at coping with inflation. Widespread indexation gave Brazilians the idea that it would be possible to cope with inflation by avoiding some of its costs. Besides indexation, the other fundamental mechanism used to cope with inflation was the **domestic currency substitute**. Brazilians that had access to such assets could be protected from the inflation tax without sacrificing liquidity. Since the rich were the most influential in the political arena, the fact that the existence of this domestic currency substitute allowed them not to pay a substantial part of the inflation tax played a decisive role in explaining why Brazil has not undergone a serious anti-inflationary program for so long.

In order to sustain this provision of the domestic currency substitute, the central bank had no other option but to follow a highly accommodative monetary policy. Given a very high inflation rate (Cagan's threshold corresponds to an annualized rate of 12,875%), agents economized on their real balances as much as possible (immediately before the Real Plan, M1 was less than 1.5% of GDP). They did so by holding money market accounts—which were believed to be protected from the inflation tax—and

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inflation category. However, there are substantial differences between the Brazilian case and the characterization of extreme inflation, as it will be made clear shortly.

<sup>2</sup> Fischer and Summers [1989] show that better inflation protection may end up causing more inflation.

transferring funds from those accounts to regular demand deposit accounts whenever needed (this transfer was done automatically by most large banks). Whenever a check was drawn on bank A, the money market fund managed by bank A had to sell securities to get the reserves needed. These securities were mainly government bills, traded in the open market.<sup>3</sup> To be able to provide inflation-protected money substitutes with overnight liquidity, banks had to be able to perform the maturity transformation involved **without incurring the risk of large capital losses**.

Maturity transformation is a natural part of the banking business. Nevertheless, under the uncertainty about **nominal** interest rates generated by megainflation, the degree of maturity transformation necessary to provide an inflation protected asset with daily liquidity becomes too large a risk for banks alone to bear. As a consequence, one of the goals of the interest targeting procedure followed by the Brazilian central bank in the last 25 years has been to avoid large portfolio losses for the banks. This goal has almost always received implicit priority over the usual goal of inflation control, which guides the majority of interest rate targeting procedures followed by other central banks around the globe.

This peculiar way of targeting the interest rate in the open market, lead the Brazilian central bank to loose completely the control over the monetary base, and consequently, over M1.<sup>4</sup> This peculiar interest rate targeting procedure required the central bank to intervene continuously and massively in the open market. This is because the volumes traded were huge in comparison to the small bank reserves. It was not unusual for the Brazilian central bank to inject a whole monetary base (300% of bank reserves) in one single day! Those relatively large reserve needs from the

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<sup>3</sup> This is the actual name in Brazil for the market where banks and the central bank trade bank reserves for government securities.

<sup>4</sup> The central bank had no control on the other monetary aggregates either, because there were no reserve requirements on other components of M2, M3 or M4. Those aggregates were composed of securities that were either indexed to inflation or already incorporated inflation expectations in the nominal rate. Therefore, the non-M1 part of those aggregates grew with inflation irrespective of the action of the government in the open market.

financial sector, further jeopardized the central bank's ability to control monetary aggregates.

Section 2 contains a three-period model that represents the banks' problem of providing liquidity to interest-bearing assets. This model is used to show the limits imposed on monetary policy in a context of megainflation. In Section 3, a few macroeconomic consequences of the provision of the domestic currency substitute are derived and the main peculiar characteristics of megainflation are presented. Among the latter, one important feature is that the dynamics of megainflation are **not** driven by a need of financing a given budget deficit through seignorage as it is usually assumed in models of hyperinflation (Bruno and Fischer [1990]). Section 4 concludes and lays out topics for future research.

**TABLE 1**

**REAL GDP GROWTH AND INFLATION**

	REAL GDP GROWTH %	INFLATION % per year
1981	-4.40	95.20
1982	0.60	99.70
1983	-3.50	211.00
1984	5.30	223.80
1985	7.90	235.10
1986	7.60	65.00
1987	3.60	415.80
1988	-0.10	1037.60
1989	3.30	1782.90
1990	-4.40	1476.60
1991	0.90	380.30
1992	-1.00	1157.80
1993	4.96	2708.60

Source: Brazilian central bank Economic Department

## 2. The constraints to monetary policy imposed by liquid interest-bearing assets

The model has three periods—1, 2 and 3— representing the one month life of typical government security used for monetary policy. There are 3 agents: a single bank (representing the whole financial system), the central bank and the households. Given the focus on monetary policy, only the bank's problem is fully modeled, i.e., the model lacks households' utility maximization, as well as a consideration of the government's objectives and budget constraint (both represented by the central bank's reaction function). The households' aggregate financial wealth in period 1,  $W_1$ , is entirely deposited at the bank in the form of demand deposits,  $M_1$ ,<sup>5</sup> and money market deposits,  $MM_1$ . The demand deposits do not pay any interest and are subject to reserve requirements of  $\delta \cdot 100\%$ . There is no currency. The money market deposits pay a real rate of interest  $r_1$ , between period 1 and period 2. The money market nominal continuous rate  $(\pi + r_1)$  is contracted between the bank and the households in period 1. The inflation rate  $\pi$  is assumed known and constant for all the periods. The assumption of a constant inflation is justified by the principal objective of the model, which is of analyzing the constraints to monetary policy imposed by the provision of liquidity to interest bearing assets. Since the three periods cover only one month, the level of inflation is actually given. The shocks to inflation given this short horizon actually strengthen the conclusions of the model, as it will be made clear shortly.<sup>6</sup>

The liability side of the bank's balance sheet in the first period is therefore composed of  $M_1$  and  $MM_1$  (a total of  $W_1$ ). The asset side is composed of bank reserves (a

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<sup>5</sup> Since the focus of this model is on the banks' problem, no explicit microfoundation is offered for why the households demand money. A sequel to this paper will incorporate an explicit cash-in-advance rationale for money demand.

<sup>6</sup> At the present stage it is **not** yet an objective of this model to explain the dynamics of the Brazilian megainflation, i.e., the upward movement displayed in Figure 1. Nevertheless, it will be argued that the resulting monetary policy is a necessary condition of the megainflationary trajectory.



minimum of  $\delta \cdot M_1$ ) and two-period government securities (call them T-bills). These T-bills pay one nominal monetary unit in period 3, and are sold in period one at the unitary price of  $U_{1,2} = \exp(-2\pi - r_{1,2})$ , where  $r_{1,2}$  is the “long” real rate between period 1 and period 3.<sup>7</sup> The bank buys  $B_1$  of those T-bills (a maximum of  $\{(W_1 - \delta \cdot M_1)/U_{1,2}\}$ ).

For simplicity it is assumed that: a) the bank pays a rate of interest on its money market liabilities equal to the (expected one-period) rate paid on government bonds; b) the expectations hypothesis of the term structure of interest rates holds, i.e.,  $r_{1,2} = r_1 + E_1(r_2)$ ; and c) the yield curve is flat, i.e.,  $r_{1,2} = 2 \cdot r_1$ . These assumptions imply that  $E_1(r_2) = r_1$ . By Jensen’s inequality, this implies that  $E_1[U_{1,2}/(U_1 U_2)] \geq 1$ , where  $U_i = \exp(-\pi - r_i)$ ,  $i=1,2$ . In words, because of concavity, a strategy of buying two-period bonds and selling the same nominal amount of one-period deposits to be automatically renewed from period 2 to period 3 should yield a negative expected profit in period 3. The results, however, do not crucially depend on the three above hypotheses.

The interest rate in period 2,  $r_2$ , is set by the central bank through open market interventions, and is not known as of period 1. In period 2 there is a shock to money demand,  $\varepsilon_2$ . In expected value terms, money demand grows at rate  $\pi$ , i.e.,  $E_1[M_2] = \exp(\pi) \cdot M_1$ . This assumption about money demand is adequate for short periods under mega inflation, because agents have already reduced their **real** money holdings to a bare minimum. Given the new money demand, the households deposit the remaining assets in the money market, i.e.,  $MM_2 = (M_1 + MM_1/U_1 - M_2)$ .

The bank’s problem is, therefore, one of transforming maturities. The bank’s deposits may be withdrawn in period 2, but its assets are redeemable at face value only in

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<sup>7</sup> The first subscript refers to the period in which the variable enters for the first time in the bank’s information set, and the second subscript refers to the number of periods involved in the variable’s definition. The second subscript is omitted when the variable refers to one period only; for example  $r_1$  has no second subscript because it is a one period rate, namely from period 1 to period 2.

period 3. Since the open market operates in all periods, the bank can always sell in period 2 its “long” securities for its market price,  $U_2$ , which is determined by the central bank. After trading in the open market, the bank holds  $B_2$  in T-bills that matures in period 3. The reserve requirements in period 2 are  $R_2 = (\delta \cdot M_2)$ .

In the last period, period 3, the bank pays the families  $(M_2 + MM_2/U_2)$  and receives from the central bank the reserve requirements  $R_2$  and the bonds  $B_2$ . The focus of this analysis is the expected discounted value of the bank’s profits in period 3. Figure 2 displays the bank’s cash flow.

The statement of the bank’s maximization problem is:

$$\underset{R_1, B_2, R_1, R_2}{\text{MAX}} E_1 \left\{ \begin{array}{l} U_{1,2} \cdot [R_2 + B_2 - (M_2 + MM_2/U_2)] + \\ U_1 \cdot [(R_1 - R_2) + (B_1 - B_2) \cdot U_2 + (M_2 - M_1) + (MM_2 - MM_1/U_1)] + \\ [M_1 + MM_1 - B_1 \cdot U_{1,2} - R_1] \end{array} \right\} \quad (1)$$

subject to:

Identities derived from the bank’s balance sheet

$$\begin{aligned} R_2 + B_2 &= M_2 + MM_2/U_2 + \text{Profit} \\ B_1 \cdot U_2 + R_1 + M_2 + MM_2 &= M_1 + MM_1/U_1 + R_2 + B_2 \cdot U_2 \\ M_1 + MM_1 &= R_1 + B_1 \cdot U_{1,2} \end{aligned} \quad (2)$$

Reserve requirements

$$R_i \geq \delta \cdot M_i, \quad i=1,2 \quad (3)$$

Household’s budget constraints

$$\begin{aligned} M_1 + MM_1 &= W_1 \\ M_2 + MM_2 &= M_1 + MM_1/U_1 \end{aligned} \quad (4)$$

Demand for money (demand deposits)

$$\begin{aligned} M_1 &= P_1 \cdot [\gamma \cdot \exp(-\alpha \cdot \pi) + \varepsilon_1] \\ M_2 &= P_1 \cdot \exp(\pi) \cdot [\gamma \cdot \exp(-\alpha \cdot \pi) + \varepsilon_2] \end{aligned} \quad (5)$$

The identities derived from the bank's balance sheet say that for each of the three periods, all entries in the balance sheet add up to zero. Therefore, the expected discounted value of the bank's profits in period 3 may be written simply as  $E_1 \{U_{1,2} \cdot [R_2 + B_2 - (M_2 + MM_2/U_2)]\}$ .

To obtain further insight about this problem, we first solve its deterministic version. Since the stochastic variables not known in period 1 are  $r_2$  and  $\varepsilon_2$ , we set both to their expected values,  $r_1$  and 0, respectively. With these simplifying assumptions, we have  $U_{1,2} = (U_1)^2 = (U_2)^2 = U^2$ . We also normalize  $P_1=1$  and  $\varepsilon_1=0$ .

The discounted value of the bank's profit under certainty is therefore:

$$\Psi = M_1 \cdot [(1-\delta) + U \cdot (1-\delta) \cdot (\exp(\pi) - 1) - (U)^2 \cdot \exp(\pi) \cdot (1-\delta)]. \quad (6)$$

The above expression is the gain the bank has for being able to buy securities with the costless funds of its demand deposits, i.e., the part that is not transferred to the central bank as required reserves. The middle term occurs because of the increase in money demand from period 1 to period 2.<sup>8</sup>

Under uncertainty, the bank's problem is the one of choosing the amount of bank reserves it will hold from period 1 to period 2. Although it may be optimal for the bank to hold excess reserves, we will assume that the bank only holds required reserves. Three main arguments justify this simplification. The main argument is that reserves are extremely expensive under megainflation; the opportunity cost of holding excess reserves is the nominal interest rate, which under megainflation is of the order of at least 1,000 percent per year.<sup>9</sup> To be sure, when a bank holds excess reserves for

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<sup>8</sup> To quickly apprehend the intuition behind equation (6) without having to derive it, note that  $\Psi(U=1)=0$ . This is because with a zero interest rate ( $U=1$ ), the bank makes no profits.

<sup>9</sup> Even under the "normal" nominal rates, similar effects seem to hold. Hodrick, Kocherlakota and Lucas [1991] calibrate a cash-in-advance model to mimic US statistics. Their finding is that *the model predicts essentially constant velocity*.

*Why a precautionary demand for cash balances fails to generate variation in velocity in the calibrated model can be understood by considering the choice between holding an additional unit of*

a single day, it loses the overnight **nominal** interest rate. To be able to profit from this strategy, the **real** interest rate has to rise enough to compensate the full overnight **nominal** rate that was lost. Since under megainflation the inflation expectation component is by far the most important one of the **nominal** rate, a very substantial increase of the **real** interest rate is required. Table 2 performs a simple exercise to illustrate the above point. We assume that the bank has T-bills with 11-business-day maturity (half a month).<sup>10</sup> The real interest rate is 20% per year (this was roughly the actual real interest in Brazil in 1993). Table 2 computes the required yearly real interest rate that would have to hold for the following 10 days to compensate the bank from holding a single day of excess reserves. Clearly, under megainflation, the increases required may be too high to be expected.

The second argument to assume zero excess reserves is that this simplification allows us to draw the highest possible profit as a function of the unknown  $r_2$ .<sup>11</sup> This function will be very useful in analyzing the bank's problem. The third argument is that banks in Brazil do not hold excess reserves.

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*cash and investing in an interest-bearing bond. In this model, the benefit of the former is that the money provides liquidity services in the next period, while the bond cannot be converted into consumption until two periods hence. Velocity varies when agents hold more cash than necessary for current expenditures in some states. However, if nominal interest rates are sufficiently high and if the variation in the marginal utility of consumption across future states is sufficiently small, agents economize on cash balances and hold just enough money to cover purchases in all future states.*

<sup>10</sup> Monetary policy in Brazil was usually conducted through purchases and sales of 28-day BBCs (central bank Bonuses). We assume that the average maturity of the bank's portfolio is half a month.

<sup>11</sup> Technically, the no excess reserves solution is indeed the maximizing strategy under risk-neutrality of the bank when  $E_1[U_2 / U_{1,2}] \geq 1$ .

**TABLE 2**  
**REQUIRED INCREASES IN THE REAL INTEREST RATE IN ORDER TO**  
**COMPENSATE A SINGLE DAY HOLDING EXCESS RESERVES**

<b>Inflation</b> <b>% per month</b>	<b>Inflation</b> <b>% per year</b>	<b>Nominal Interest</b> <b>Rate – % per year</b>	<b>Required Real</b> <b>Rate – % per year</b>
0	0.00	20.00	22.21
1	12.68	35.22	23.68
2	26.82	52.19	25.15
5	79.59	115.50	29.58
10	213.84	276.61	37.02
20	791.61	969.93	52.10
30	2,229.81	2,695.77	67.43
40	5,569.39	6,703.27	83.00
50	12,874.63	15,469.56	98.80

However, all that was said depends crucially on the central bank's reaction function (not modeled here), and one of its policy goals is to keep the financial system in good health. With such goal, the central bank may smoothen interest rates to avoid capital losses for the banks. If the banks know this criterion, they will not hold excess reserves, because they will believe that the central bank will not allow the interest rate to significantly rise. This is then self-reinforcing, because if banks do not hold excess reserves, the central bank will have then more incentives not to let steep increases in the interest rate to occur.

Note that in this model with  $\epsilon_2 = 0$  the bank knows for sure that it will need to trade T-bills for reserves in period 2. This is because positive inflation causes the nominal demand for demand deposits to grow. Since the central bank is the only supplier of bank reserves, this amounts to the problem of a monopolist facing a completely inelastic demand curve, i.e., in the limit, the central bank may set the interest rate

wherever it deems fit. We will explain shortly why the central bank never chooses to exercise this extreme power.

When we assume no excess reserves, the bank's maximization problem becomes a trivial one. The bank invests everything in T-bills after fulfilling the reserve requirements. The discounted expected profit then becomes:

$$E_1 \left\{ \begin{array}{l} W_1 \cdot [1 - U_{1,2}/U_1 \cdot U_2] + \\ M_1 \cdot \left[ -\delta \cdot \left( 1 - \frac{U_{1,2}}{U_2} \right) + \exp(\pi) \cdot U_{1,2} \cdot (1 - \delta) \cdot \left( \frac{1}{U_2} - 1 \right) + \frac{U_{1,2}}{U_2} \cdot \left( \frac{1}{U_1} - 1 \right) \right] + \\ \varepsilon_2 \cdot \left[ \exp(\pi) \cdot U_{1,2} \cdot (1 - \delta) \cdot \left( \frac{1}{U_2} - 1 \right) \right] \end{array} \right\} \quad (7).$$

We may decompose the bank's discounted expected profit in four sources, namely:

1) The household's wealth:  $W_1 \cdot [1/U_{1,2} - 1/(U_1 \cdot U_2)] \cdot U_{1,2}$  represents the bank's gain by performing the maturity transformation;

2) The (costless) demand deposits:  $\left[ \frac{M_1}{U_2} \cdot \left( \frac{1}{U_1} - 1 \right) + M_1 \cdot \exp(\pi) \cdot \left( \frac{1}{U_2} - 1 \right) \right] \cdot U_{1,2}$  represents the gains by investing the costless demand deposits in periods 1 and 2, respectively;

3) The bank's required reserves:  $\left[ \delta \cdot M_1 \cdot \left( -\frac{1}{U_{1,2}} + \frac{1}{U_2} - \frac{\exp(\pi)}{U_2} + \exp(\pi) \right) \right] \cdot U_{1,2}$  represents the (negative) gains by fulfilling the reserve requirements in period 1 (the first two terms) and period 2 (the last two terms);

4) The unexpected shock to money demand:  $\varepsilon_2 \cdot \left[ \exp(\pi) \cdot (1 - \delta) \cdot \left( \frac{1}{U_2} - 1 \right) \right] \cdot U_{1,2}$  represents the gains of a positive shock to money demand (demand deposits). The changes in the profit function of a shock to money demand are the following:

4.1) the bank no longer has to pay interest from period 2 to period 3 on the amount  $\varepsilon_2 \cdot \exp(\pi)$ , representing a gain of  $\varepsilon_2 \cdot \left[ \exp(\pi) \cdot \left( \frac{1}{U_2} - 1 \right) \right] \cdot U_{1,2}$ ;

4.2) the bank has to sell securities to fulfill reserve requirements of  $\delta \cdot \varepsilon_2 \cdot \exp(\pi)$ , representing a (negative) interest gain of:

$$-\varepsilon_2 \cdot \delta \cdot \left[ \exp(\pi) \cdot \left( \frac{1}{U_2} - 1 \right) \right] \cdot U_{1,2}.$$

Expression (7) can be better interpreted if we use a Taylor approximation for  $1/U_2$  around  $1/U_1$  and then use the expectation operator (together with  $E_1(r_2) = r_1$ ) to obtain  $E_1[1/U_2] = (1/U_1) \cdot (1 + \sigma_{r_2}^2/2)$ , where  $\sigma_{r_2}^2$  is the conditional variance of  $r_2$  in period 1. We also assume that there is no shock to money demand, i.e.,  $\varepsilon_2 = 0$ . In this case the discounted expected profit is:

$$\psi - \frac{\sigma_{r_2}^2}{2} \cdot [W_1 - M_1 - M_1 \cdot (U_1 \cdot (1 - \delta) \cdot (\exp(\pi) - 1))] \quad (8),$$

where  $\psi$  is the discounted profit under certainty derived above. The **last** term in brackets represents the discounted value of the increase in costless funds to the bank in period 2 because of the increase in money demand (remember that here  $\varepsilon_2 = 0$ ). Therefore, the whole expression in brackets represents the discounted value of the maximum amount of funds the households may wish to withdraw from their money market accounts in period 2. In other words, it represents the size of the funds with unmatched maturities. The whole expression tells us that under uncertainty about future interest rates, the discounted expected profit falls below the discounted profit under certainty. This gap is wider the larger the interest variance is and the larger the size of the funds with unmatched maturities is. Expression (8) tells us that a very uncertain monetary policy could prompt the banks to leave the business of providing the domestic currency substitute. However elegant it may be, expression (8) relies solely on the concavity of the profit function to make a Jensen's-inequality-type argument under risk-neutrality. The argument that the central bank has its ability to

conduct monetary policy, i.e., to change the real interest rate, severely hampered by the need of providing liquidity is much more robust.

Figure 3 displays a rough calibration that is used to exemplify how the profitability of the bank is affected by inflation and monetary policy (changes in the second period interest rate). The only source of the bank's profit analyzed here is the investment in T-bills of costless demand deposits. With zero inflation (the *inflation* = 0% line), the bank's profit is positive at the expected second period real interest rate  $r_2=20\%$ . The profit line is negatively related to  $r_2$ . As inflation rises, the profit per unit of demand deposit rises, but the demand deposits fall. Figure 3 shows the profit lines for *inflation* = 791.6% (a monthly inflation of 20%), and *inflation* = 12,874.6% (Cagan's hyperinflation threshold of 50% per month). The fact that the *inflation* = 12,874.6% profit line lies below the *inflation* = 791.6% one represents the so-called Laffer curve in the present context. The households' economize their real demand deposits (the tax base) to the point that banks profit begin to fall despite the increase in the inflation rate, and consequently, the nominal interest rate (the tax rate) for a given real rate. Of course, the exact shape of those profit curves would have to be empirically determined from the basic parameters of the model.

The point made by Figure 3 is that even without uncertainty about the liquidity needs in period 2 ( $\epsilon_2 = 0$ ), the bank's profitability in the business of providing the domestic currency substitute is very sensitive to changes in the real interest rate. This is also true for the nominal interest rate. Therefore, similar effects to the ones obtained by increases in the real interest rate are also obtained by unexpected increases in the inflation rate (if some sort of Fisher effect holds for short rates). Given the inflation pattern displayed in Figure 1 (inflation is usually rising), the uncertainty about rising inflation (not modeled here) compounds to the problem, further constraining the monetary policy. One clear evidence of how higher inflation levels induce higher risks, as well as higher profitability, in the banking business is shown in Table 3 (reproduced from Carneiro, Werneck, Garcia and Bonomo [1993]).



TABLE 3

## MEAN AND VARIANCE OF INTEREST RATES (% PER MONTH)

	CD Rate	Discount Rate	Spread <sup>12</sup>
Pre-1980 Mean	2.62	3.65	1.00
1980-1985 Mean	7.53	11.06	3.27
Post-1985 Mean	18.51	24.60	4.76
Pre-1980 Standard Deviation	0.64	1.12	0.52
1980-1985 Standard Deviation	2.78	3.44	1.00
Post-1985 Standard Deviation	14.06	20.59	5.07

Table 3 displays the averages and standard deviations for lending (discount) and borrowing (CD) rates during three periods: the “low-inflation” period (1973-1979), the high-inflation period without economic shocks (1980-1985), and the extremely high-inflation period with economic shocks (post-1985). Table 3 shows clearly that in the post-Cruzado era (see Figure 1) not only the average spread increased, but its variability became much greater. This result is consistent with the familiar mean-variance analysis: the extremely high and volatile inflation and the economic shocks turned the Brazilian economy in a much riskier, and therefore more profitable, environment for the banking business.

Nevertheless, the perceived risk cannot increase to the point that banks will no longer want to be in the business of providing the domestic currency substitute. If the central bank wants to keep alive the mechanism that provides liquidity to interest-bearing

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<sup>12</sup> The spread was computed with the correct compound interest arithmetic. This is why the mean spread is not equal to the difference between the mean discount rate and the mean CD rate.

securities, it has to target interest rates with the objective of protecting the bank from large capital losses.<sup>13</sup> In the model, this means that the central bank will provide the bank with the necessary additional reserves in period 2 without raising too much interest rates.<sup>14</sup> In Brazil this is done by an automatic mechanism, called *zerada automática*, which provides at the end of day the reserves banks need to fulfill their reserve requirements.<sup>15</sup> The *zerada automática* acts as an early discount window when it provides (cheap) reserves for the banks. As Diamond and Dybvig [1983] point out in their model of bank runs and deposit insurance, the *discount window can, as a lender of last resort, provide a service similar to deposit insurance. It would buy bank assets with (money creation) tax revenues (...) for prices greater than their liquidating value.*

Therefore, in spite of the smallness of M1, the perception of liquidity is much larger. Banks trade an enormous amount of securities to clear the daily transactions in the economy. Figure 4 shows the amount of the central bank's daily interventions in the open market. The negative values mean the sales of repurchase agreements, which was what the central bank did in times of great uncertainty to avoid paying a prohibitive risk premium on the longer (one month) maturity T-bill. The positive values represent central bank's purchases of government securities. The central bank is said to be undersold in the former case and oversold in the later. The size of the central bank

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<sup>13</sup> Derivative markets have evolved very rapidly in Brazil (Carneiro, Werneck, Garcia and Bonomo [1993]). There is an interest rate futures market, which could be used to hedge the interest rate risk. However, such market is not large enough to allow the banks to hedge the interest rate risk under megainflation. Even if the futures market were larger, there would be the question of who would be willing to bear the interest rate risk under a non-interest-rate-targeting monetary policy regime.

<sup>14</sup> The central bank could raise the interest rate in period 3 without harming the bank's profit. In practice, however, the banks hold T-bills of several maturities at any given moment. Therefore, the staggered structure of those securities constrains the monetary policy at any given time. For an alternative model, see Lopes [1994].

<sup>15</sup> The *zerada automática* also gives banks with excess reserves the last opportunity to buy repurchase agreements in order not to incur in the high opportunity cost of excess reserves. One would expect that only one side of the *zerada automática* would be used in any given day, depending on whether the aggregate of banks is short or long on reserves. However, it is not uncommon for the central bank to sell both reserves and repurchase agreements at the *zerada automática*.

interventions (relatively to the monetary base or to the aggregate of bank reserves) is several times greater than that observed in countries with low inflation. Those constant interventions aimed at targeting the interest rate are the support of the provision of liquidity to interest-bearing securities, and, ultimately, what makes possible for an economy to live with such small M1. The mechanism just described provides an automatic way of increasing the money supply in line with expected inflation, as in the model of frictionless inflation described in Patinkin [1993] for the Israeli economy before 1985.

By looking at Figure 3, one may doubt whether monetary policy is truly constrained. After all, the profit line the most sensitive to the interest rate risk is the *inflation* = 0% one. Furthermore, however imprecise the calibration may be, the increases in the real interest rate necessary to cause a negative profit seem very large to imply a constraint to monetary policy.

In order to answer the first argument, one has to bear in mind what is the relative importance of the profits modeled here on a real bank's aggregate profits. In megainflationary economies, the banking sector relies very heavily on the profits created by non-interest-bearing demand deposits (Carneiro, Werneck, Garcia and Bonomo [1993]). A recent study showed that 41% of the financial revenues of the largest six Brazilian banks in 1993 came from those "inflationary" gains (Carvalho [1994]). Cysne [1993] calculates that 2% of the Brazilian GDP has been yearly transferred on average to the banking system in that form. Therefore, the interest rate risk described above should affect a Brazilian bank much more than a US bank, because the later does not depend so much on the profitability stemming from non-interest-bearing demand deposits. It is clear that large increases in the interest rate would affect the portfolio of any country's bank. However, large increases in real interest rates (of 10 or 20 percentage points) are unlikely to happen in countries with low inflation. In the Brazilian economy, however, large increases in interest rates may

be necessary to achieve any meaningful economic policy goal. The next Section analyzes this issue among others.

### 3. A few macroeconomic consequences of the domestic currency substitute

#### 3.1. The non-controllability of seignorage

One important consequence of the mechanism of providing liquidity to interest-bearing assets is that the amount of seignorage collected, which is represented in the model of Section 2 approximately by the bank's losses by holding required reserves, is not **controllable** by the monetary authority, as in some of the models of **exogenous** seignorage (Blanchard and Fischer [1989], p. 198, Bruno and Fischer [1990]).<sup>16</sup> In those models, the fiscal authority sets the deficit that is financed through seignorage; i.e., if the deficit increases, so does seignorage. The interest rate targeting pursued by the central bank precludes it from monetizing too much the economy in search for more seignorage. We can see this in the model of Section 2 by noting that an attempt to issue too many reserves in period 2 would drive down the interest rate,  $r_2$ . While this would give the holders of T-bills handsome profits, it would also drive down the rate paid on the bank's money market deposits. If the money market deposits can no longer be used as an instrument not to pay the inflation tax, the households may look for other assets that could perform this function. In that case, the economy would undergo a typical currency substitution process.<sup>17</sup>

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<sup>16</sup> Pastore [1993] refers to the endogeneity of seignorage. He suggests monetary and exchange policy rules (interest rate or real exchange rate targeting) that force the government to fully monetize the fiscal deficit, therefore making seignorage **endogenously** equal to the deficit. This is observationally equivalent to **exogenous** seignorage models (Bruno and Fischer [1990], Blanchard and Fischer [1989], p. 198), where the dynamics stem from extracting enough seignorage to finance the deficit. I tried to avoid such semantical confusion by using the expression non-controllable.

<sup>17</sup> A sequel to this paper will incorporate a foreign asset to formally model the currency substitution process. See also Lopes [1994].

One does not see foreign currency circulating in Brazil in large proportions as in other countries that lived through similar inflation rates precisely because of the domestic currency substitute.<sup>18</sup> The small M1 has in recent years provided more than 3% of GDP in seignorage revenues, as well as an additional 2% of GDP share for the banks (Cysne [1993]). These figures, however large they may be, do not seem enough to justify a hyperinflation.<sup>19</sup> The amount of seignorage can not be controlled by the monetary authority, but may be extracted as long as the domestic currency substitute is alive.

In summary, the dynamics of the Brazilian megainflation were **not** driven by a need of financing a given budget deficit through seignorage as it is usually assumed in models of hyperinflation (Bruno and Fischer [1990]). This is **not** equivalent to saying that the Brazilian megainflation was **not** caused by fiscal imbalances. What is emphasized here is that the dynamics of megainflation were not the usual “print more money to finance a higher deficit” textbook explanation. The link between fiscal imbalances and inflation can not be this direct one by the reasons just explained. Indeed, the numbers in Table 4 show how seignorage remained fairly stable despite of huge movements on the deficit.<sup>20</sup> The provision of the domestic currency substitute slows down the currency substitution process that is always associated with hyperinflations. This makes possible for the government to collect seignorage for longer, although it has very little control

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<sup>18</sup> If one is allowed to invoke a monetary historian by his oral opinion, Michael D. Bordo recently corroborated this statement. He told me that when he came to Brazil in late 1993 he was surprised by not being able to use US dollars to pay the cab fare or buy things in most stores, as he was used to do in other Latin American countries he had previously visited.

<sup>19</sup> *Based on available evidence from historical cases, it seems that a persistent money-financed deficit must be about 10 to 12 percent of GNP to generate a hyperinflation* (Sachs and Larrain [1993], p. 737).

<sup>20</sup> Under high inflation, the operational deficit is the best indicator of the fiscal situation. The nominal deficit is very misleading, as shown by the following example. Suppose an economy with 1,000% yearly inflation and a debt/GDP ratio of 50%. Real interest rate is 0% and GDP is normalized in year zero to 100. The government always issues new debt to pay for interest payments. After one year, if debt/GDP ratio is still the same (with no GDP growth), the government paid 500 of interest (1,000% over 50). If this is evaluated as a ratio of the year's end GDP (1,100), the **nominal** deficit (if the **primary** deficit is zero) becomes 45% of GDP (=500/1,100)! But the debt/GDP ratio remained the same, namely 550/1,100=50%, signaling that **no** new debt financing was required. Therefore, the **nominal** deficit cannot be a good proxy for the fiscal situation of a megainflationary economy.

on the amount it can collect. Large increases in the fiscal deficit under the domestic currency substitution regime must be financed through debt and not through seignorage.

**TABLE 4**  
**BRAZIL: DEFICIT AND SEIGNORAGE (% OF GDP)**

	INFLATION	DEFICIT *			SEIGNORAGE	
	% a.a.	PRIMARY	OPERATIONAL	NOMINAL	S1**	S2 ***
1985	235.10	-2.6	4.4	28.6	2.30	1.90
1986	65.00	-1.6	3.7	13.3	3.70	3.60
1987	415.80	1.0	5.7	32.3	2.80	2.00
1988	1037.60	-0.9	4.9	52.9	3.60	2.70
1989	1782.90	0.9	6.9	83.0	5.00	3.60
1990	1476.60	-4.5	-1.3	29.6	4.80	5.00
1991	380.30	-2.9	-1.4	23.4	2.80	2.10
1992	1157.80	-2.1	2.1	41.0	3.40	2.50
1993	2708.60	-2.4	-0.4	49.6	3.00	2.10

\* Figures pre and post-91 are not comparable due to a methodology change. The primary deficit excludes interest payments. The operational deficit is the primary deficit plus the real interest rate payments. The nominal deficit includes interest payments. These figures refer to the three levels of government and the state companies. Negative numbers indicate surpluses.

\*\* Computed with annual flows.

\*\*\* Computed with monthly flows.

Sources: The deficit numbers were computed by the Brazilian central bank Economic Department. The seignorage numbers were computed from central bank data by Fabio Giambiagi (IADB and BNDES).

### 3.2. The lack of a nominal anchor

The provision of the domestic currency substitute endogenize money supply, providing automatic sanction to any increase in money demand. Price increases increase money

demand, and, because of the interest targeting procedure, eventually increase money supply, validating the initial price increases. Widespread indexation then perpetuates the new inflation level. Since the exchange-rate policy in Brazil aimed at fixing the real exchange-rate, the system completely lacked a nominal anchor. Any inflation rate, provided it was expected, qualified as an equilibrium. It is not surprising that, as a consequence, inflation has exhibited the upward trend shown in Figure 1. Again, this is not meant as an argument against the fiscal causes of the Brazilian inflation. The argument here stresses the importance of the monetary rule to validate inflation expectations. Fiscal balance alone will not be sufficient to curb inflation; the monetary rule must also be changed.

### **3.3. The relative ineffectiveness of high real interest rates**

Real interest rates in Brazil have exceeded the 20% level in 1993. Nevertheless, GDP grew almost 5% in real terms while inflation rose from the mid-20s to almost 40% per month by the end of 1993. These figures suggest a rather ineffective monetary policy.

The relative ineffectiveness of monetary policy to control inflation and/or to affect real activity was due to two factors. The first one, which we will not analyze in this paper, had to do with the transmission mechanism of monetary policy in Brazil. Megainflation destroyed many financial markets, most importantly the market for long term financing (Carneiro, Werneck, Garcia and Bonomo [1993]). Indexation proved to be all but a satisfactory mechanism to support long term financial markets (Garcia [1993]). Furthermore, after many years of very high real interest rates, most firms financed all their investments and working capital needs out of retained earnings, without resorting to bank credit (the stock market was of small importance in Brazil). The same applies to consumer credit, which was unbearably expensive. The only aggregate demand item that seemed to be very responsive to increases in interest rates was inventory.<sup>21</sup>

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<sup>21</sup> Even with inventories, there seems to be a perverse effect of high real interest rates on inflation. Because of long periods of high interest rates, firms reduce inventories to a minimum.

Therefore, the stylized fact is that the real sector's response to increases in interest rates was quite small, also because of the income (wealth) effect associated with high real interest rates when households and firms are net creditors. The elasticity of aggregate demand with respect to the interest rate was rather small. It should also be noted that there was a strong asymmetry, since the effects of a decrease in interest rates were quite powerful in boosting activity (and also inflation). This asymmetry derives from the fact that liquid firms and households may become net debtors when uncertainty and interest rates fall, while they will not save much more if interest rates rise.

The second factor that accounts for the relative ineffectiveness of monetary policy is the uncertainty about the relevant real interest rate. This is due to two factors. With megainflation, the dispersion of different price indices substantially increases, especially when inflation is accelerating. Also, agents' ability in forecasting inflation is severely jeopardized. Therefore, when one looks at a series of ex post real interest rates, one may be quite far from the relevant ex ante real rates that guided the agents' decisions.

The argument of a very dispersed distribution of inflation forecasts does not explain why agents would react less in the aggregate to high interest rates. It only means that some agents will receive a very high real rate where others may even receive a negative one. They should still react according to their own perception of the real interest rate. Prudent behavior may help explain why a more dispersed distribution of inflation forecasts leads to actions consistent with a lower interest rate (higher expected inflation) than each agent's own forecast. When faced with high future inflation uncertainty,<sup>22</sup> agents may want to play safe, and choose a conservative (i.e.,

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Therefore, when there is a positive demand shock, firms tend to raise prices quicker than they would in the presence of larger inventories. I thank Edward Amadeo for pointing out this effect.

<sup>22</sup> Dow, Simonsen and Werlang [1993] conclude that *uncertainty (in the sense of Knight), rather than irrationality is the driving force behind the existence of inflationary inertia and the non-*



high) inflation forecast. If this is indeed the case, a mean-preserving spread of each agent's inflation forecasts may lead to actions consistent with a higher inflation forecast.

We demonstrate that agents' perceptions of the real interest rate are very dispersed (because of the large dispersion of inflationary expectations) by looking at two alternative sources. The first one is a collection of price indices. We show that the distribution of those indices was very dispersed. The second one is the inflation futures market. We show that the forecasting errors of this market, even at very short horizons, were quite substantial. We now turn to the empirical evidence.

### 3.3.1. Different price indices

Figure 6 shows results from seven of the price indices most commonly used in Brazil. They may differ in methodology, period of data collection and geographical coverage. Therefore, one could account for the differences among the several indices. Nevertheless, we contend that the large dispersion of the indices may be used to infer the dispersion of inflation forecasts. The standard deviations, computed each month from the seven measures of inflation, were very high.

Figure 7 shows the real rates that arise when we use the different price indices. The bands for the real interest rate were quite large. If one takes the extreme view of always considering the minimum real rate (for each month) as the relevant one, the average real rates of 32.0% and 17.1% in 1992 and 1993, respectively, fall to 12.7% and -0.0%. Therefore, the large dispersion among the price indices may lead to very different perceptions of what the real interest rate is. Megainflation in this respect is very different from hyperinflation, because in a hyperinflation all agents focus only on one index: the exchange rate.

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*neutrality of monetary policy.* The prudent behavior referred above may conceivably be modeled by non-additive probabilities.

Figure 7 also shows the standard deviations, which are very high (left-hand-side scale). Taking these estimates seriously, one could perform the following thought experiment. Assume that the central bank decides to send a clear signal of non-negative real rates. Without further knowledge of the inflation forecast's distribution, therefore assuming that agents are distributed homogeneously among the different forecasts, the central bank would have to raise the real interest rate to twice the standard deviation in order to send a signal of a positive real rate to 7/8 of the population (using Chebyshev inequality). With an average standard deviation of 13.3%<sup>23</sup> for the period analyzed in Figure 7, this would mean that the central bank would have to target the real interest rate above 26.6%! In ex post terms, one would observe a very high real rate, but that resulted merely from the attempt to signal a non-negative real rate to most agents.<sup>24</sup>

### 3.3.2. The inflation futures market

Figure 8 shows the results from the futures market for inflation (OTN / BTN), for the period it was allowed to operate. The line is actual monthly inflation, which is measured by the left-hand-side scale in percent per month. The errors refer to monthly inflation percentage points, i.e., if a futures price implied an inflation “forecast”<sup>25</sup> of 18% per month while actual inflation was 20% per month, the error was 2% per month. After computing the errors for each day of the last 30 days for each contract (the last month before inflation was known), we calculate the average mean absolute error and the square root of the mean squared error along the month. These two measures are the bars in Figure 8, with scale in the right-hand-side, also in percent per month. Note that those measures include “forecasts” up to the day before inflation was

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<sup>23</sup> Each standard deviation is computed with the seven observations of the real rate (one for each price index) for each month. Then we compute the arithmetic average standard deviation for all months.

<sup>24</sup> I thank Marco Bonomo for suggesting this thought experiment, and Thadeu Keller for suggesting the use of Chebyshev inequality. (The use of this inequality assumes that the distribution is symmetric.)

<sup>25</sup> The use of quotes accounts for the fact that futures prices are not necessarily unbiased predictors of spot prices (in the present case, of inflation). Bias may arise for several reasons (see Garcia [1991, 1992]). We nevertheless define the error as the deviation from actual inflation.

actually announced. Figure 9 shows the same results when only the data for the first fortnight of the month is used, i.e., when the “forecasts” included range from 30 to 15 days before inflation was known.

Taking the square root of the mean squared error (first fortnight) as a proxy for the standard deviation, and using Chebyshev inequality, Figure 10 displays the bands where 75% and 89% of the inflation forecasts should lie. Figures 8 to 10 corroborate the point that inflation forecasts were very imprecise, even for very short horizons.

In summary, one of the reasons for the ineffectiveness of monetary policy to control inflation and output may be the two factors mentioned above. Those are the very small interest rate elasticity of aggregate demand, and the extremely high dispersion of inflation forecasts among agents. Such high dispersion refers both to the fact that agents cannot accurately forecast a given price index, and to the fact that different agents care about different indices and the distribution of those indices is very disperse. Megainflation significantly reduce the average portfolio maturity, thereby making monetary policy much more unstable. A small mistake, setting the real rate negative for a couple of weeks, may spark massive purchases of durable goods and/or capital flight.

#### 4. Conclusion

Since the mid-sixties Brazil undertook a rather deliberate attempt to live with inflation by building a comprehensive system of inflation indexation. Inflation indexation was aimed at reducing some of the welfare costs of inflation, and was then widely thought as a good solution<sup>26</sup> The other key factor was the provision of liquidity to interest-

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<sup>26</sup> *At least before the first oil shock in 1973-74, widespread indexation was often praised as a second best to price stability. It appeared to minimize the welfare losses caused by inflation. Among other virtues, widespread escalator clauses would make contracts independent of inflationary expectations, thus leading to a vertical Phillips curve even in the very short run. This would eliminate any temporary inflation-output trade-off, and all the uncomfortable side effects of anti-*

bearing assets, i.e., the supply of substitutes to M1 that were protected from the inflation tax without giving up the liquidity. Carneiro and Garcia [1993] suggest the name domestic currency substitute for this class of financial instruments because they slow down the usual process of currency substitution associated with hyperinflations. This paper models the working mechanism of the Brazilian domestic currency substitute, and analyzes a few of its macroeconomic consequences. The most important macroeconomic consequence is that this mechanism allows the economy to sustain for quite a long time an extremely high inflation level without jumping to hyperinflation, although the economy slowly drifts toward hyperinflation (see Figure 1). Carneiro and Garcia [1993] suggest the name megainflation for this process.

The model of the domestic currency substitute (Section 2) shows that the provision of liquidity to interest-bearing assets severely constrains the monetary policy. This is because the very existence of the domestic money (M1) depends on the supply of the domestic currency substitute. Abrupt movements in interest rates, as those that would happen if the central bank decided to target a nominal monetary aggregate, would make impossible for the banks to keep offering inflation protection with overnight liquidity. As a result, the monetary policy becomes passive, and the monetary base grows rather automatically in line with inflation.

In Section 3, the consequences of this automatic monetization are analyzed. Automatic monetization together with the lack of other nominal anchors (e.g., exchange rate) means that the economy has an undetermined equilibrium with respect the inflation rate. The monetary policy associated with the domestic currency substitute does not pin down the inflation rate.

The other macroeconomic consequence of the domestic currency substitution regime is that the dynamics of megainflation are **not** driven by the attempt of the government

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*inflationary policies. In fact this was Milton Friedman's central bank argument in his enthusiastic defense of indexation (Dornbusch and Simonsen [1986]).*

to collect seignorage by printing more money, as it is usually assumed in models of hyperinflation (Bruno and Fischer [1990] and Blanchard and Fischer [1989], p. 198). Note, however, that this does **not** imply that the Brazilian megainflation was not caused by a fiscal imbalance. At this point, we are not able to present a full-blown general equilibrium model that explains how megainflation originated and evolved. What we are concerned with in this paper is the dynamics implied by the domestic currency substitute once megainflation is already running.

Those dynamics are important because fiscal control is a necessary but not a sufficient condition to achieve inflation stabilization. The monetary policy associated with the domestic currency substitute must also be changed - or an alternative exchange-rate anchor established - so that the economy has a nominal anchor.

The provision of the domestic currency substitute slowed down the currency substitution process that is always associated with hyperinflations. This made possible for the government to collect seignorage for longer, although it had very little control on the amount it can collect.

With the domestic currency substitute, the central bank cannot issue money to pay for the fiscal outlays. If it did that, the market for bank reserves would be in excess supply of reserves, and interest rates would fall. Given the smallness of the stock of bank reserves, any significant increase in the deficit that needed to be financed through seignorage would drive interest rates down by a large amount. This drop in interest rate would eventually be reflected in the rates paid by banks on the money market accounts, jeopardizing the ability of the domestic currency substitute to remain competitive with foreign currency. Therefore, all increases in the fiscal deficit must be financed through debt and not through seignorage, and, as a consequence, the dynamics of megainflation were not the usual "print more money to finance a larger deficit" explanation.

The last issue analyzed in Section 3 is the effects of very high real rates on inflation and output. The stylized fact is that very large and positive real interest rates were quite ineffective to lower inflation and output. We suggest two ways to explain this one way ineffectiveness of high real interest rates. The first link, which is next in the research agenda, was the transmission mechanism of monetary policy. After a long period of megainflation and high real rates, most households and firms already refrained from going into debt. Therefore, further increases of interest rates faced a very inelastic demand for credit, while decreases faced a rather elastic one. The second link was the excessive dispersion of inflation forecasts. This was due both to the inability of agents to accurately forecast inflation and to the existence of several price indices, with a distribution whose dispersion grows with inflation. Under high uncertainty about future inflation, agents may behave prudently and act accordingly to a more conservative (i.e., higher) estimate of inflation. This would mean that very high **ex post** real rates would **not** have a very large effect in aggregate demand.

The very nature of the **domestic** currency substitution regime required a positive **ex ante** real rate. This was what ultimately precluded agents from going into foreign currency and assets. When faced with a very disperse distribution of price indices, the central bank may be forced to raise its expected real rate to very high levels only to send a clear signal of non-negative real interest rates to most agents.

Since megainflation substantially reduced the average portfolio maturity, the central bank may not compensate its mistakes when it set too high a real interest rate. If it tried to average the real rate over a longer period, e.g., a month, by reducing the real rate in the second fortnight to compensate an unintently high real rate in the first fortnight, it would risk to spark massive purchase of durables and/or capital flight.

When inflation reaches the levels it did in the last decade in Brazil, it also becomes highly volatile, greatly jeopardizing economic activity. After many years of very high inflation, it became clear to most Brazilians that the costs of coping with inflation were

higher than those of fighting it<sup>27</sup>. The lessons of the Brazilian case are important for countries like the Eastern-European ones, which may entertain the elusive possibility of an easy way out of fiscal and monetary controls to fight inflation.

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<sup>27</sup> Simonsen and Cysne [1994] estimate that the welfare costs of inflation before the Real Plan hover around 7.56% of GDP (\$34 billion per year). Similar numbers are obtained by Pastore [1993].

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Figure 1

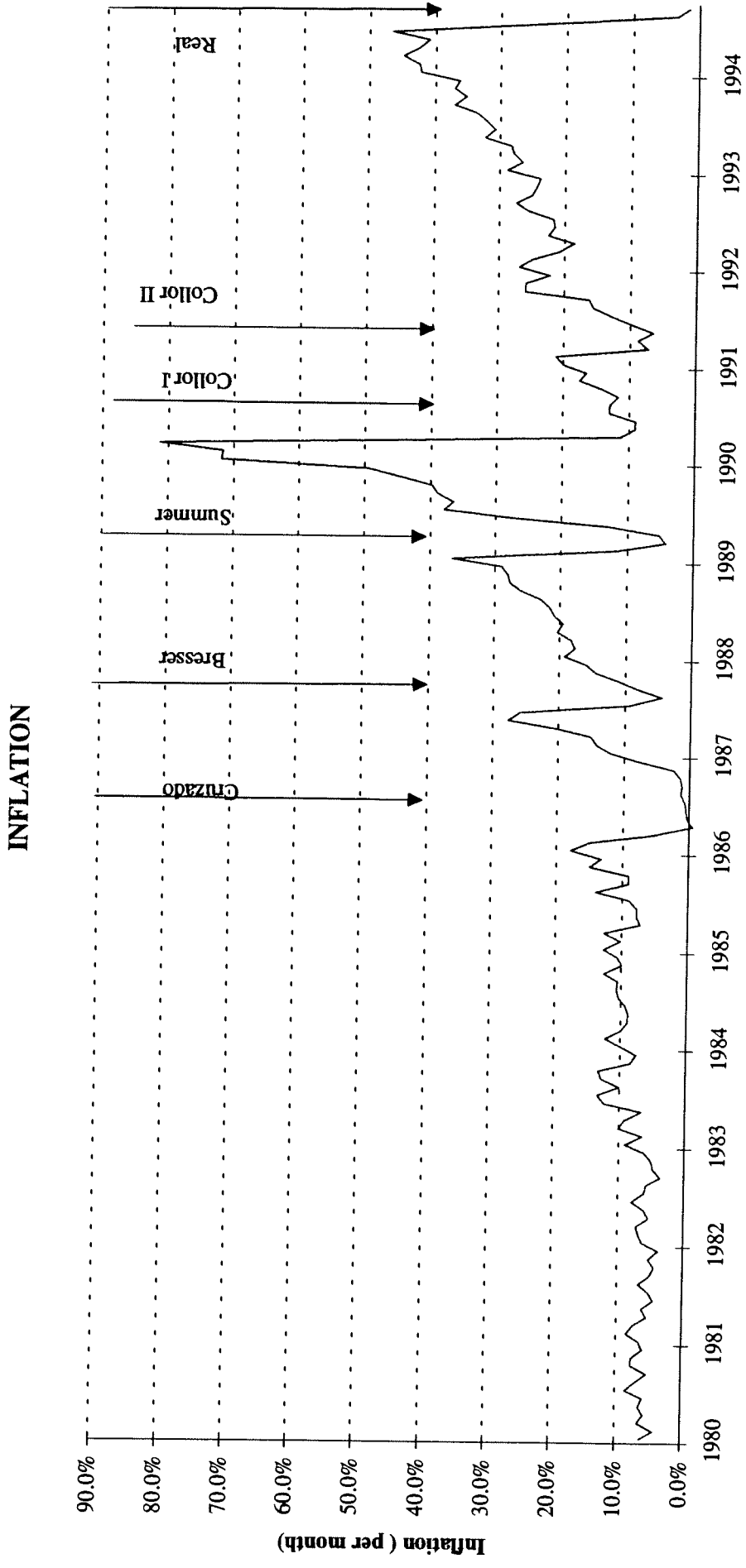


FIGURE 2  
THE BANK'S CASH FLOW

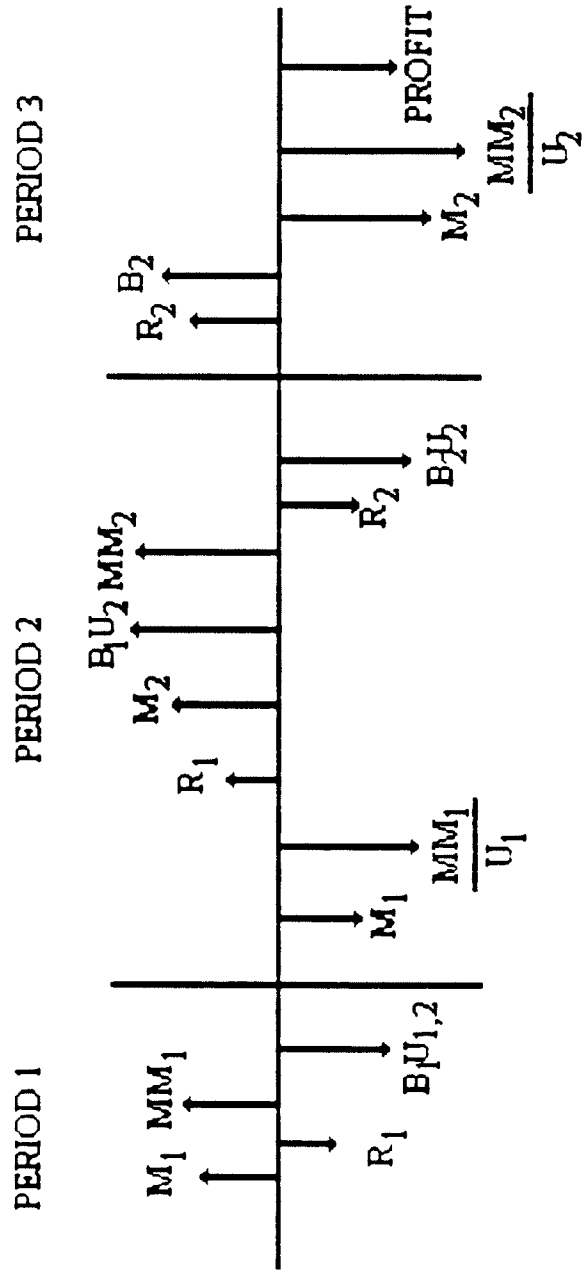


FIGURE 3

THE BANK'S PROFITS WITH INCREASING INFLATION

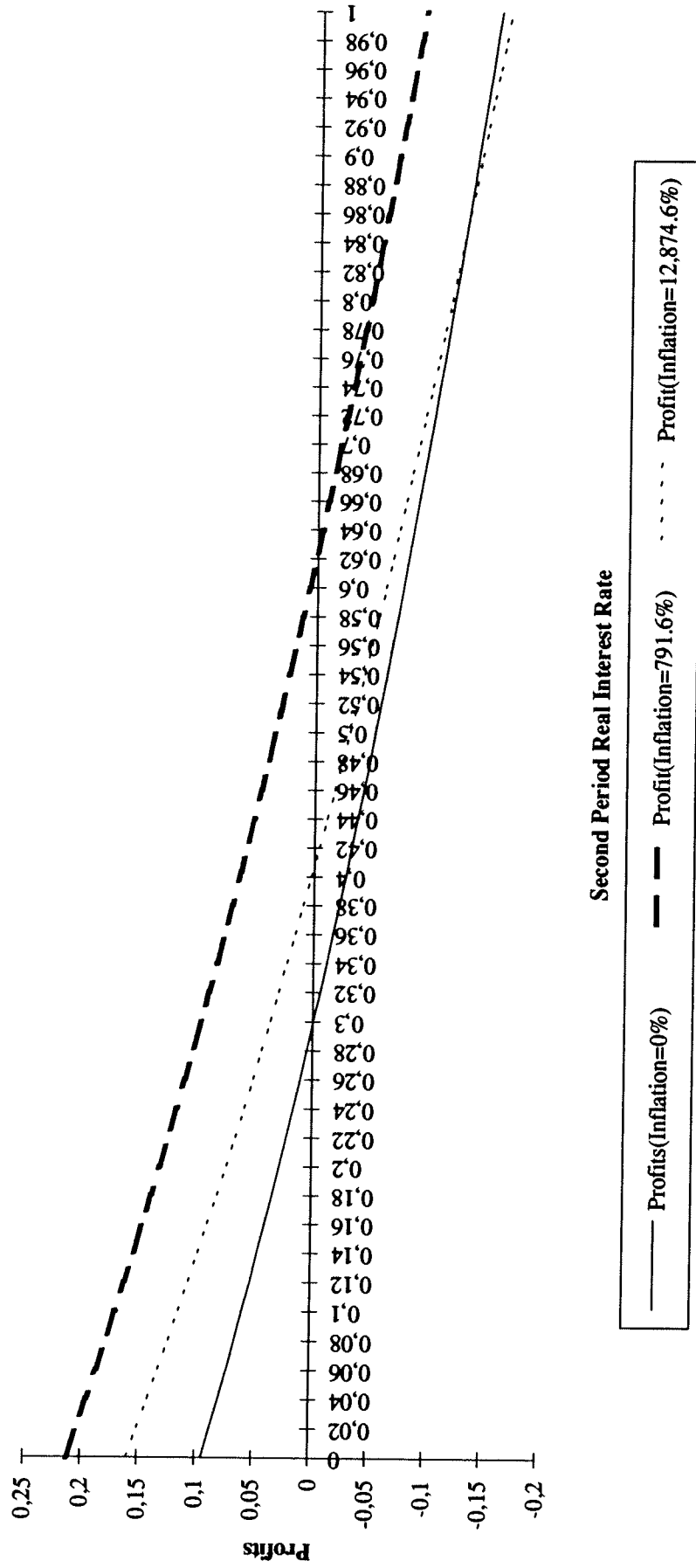


FIGURE 4

Oversold (+) and Undersold(-)

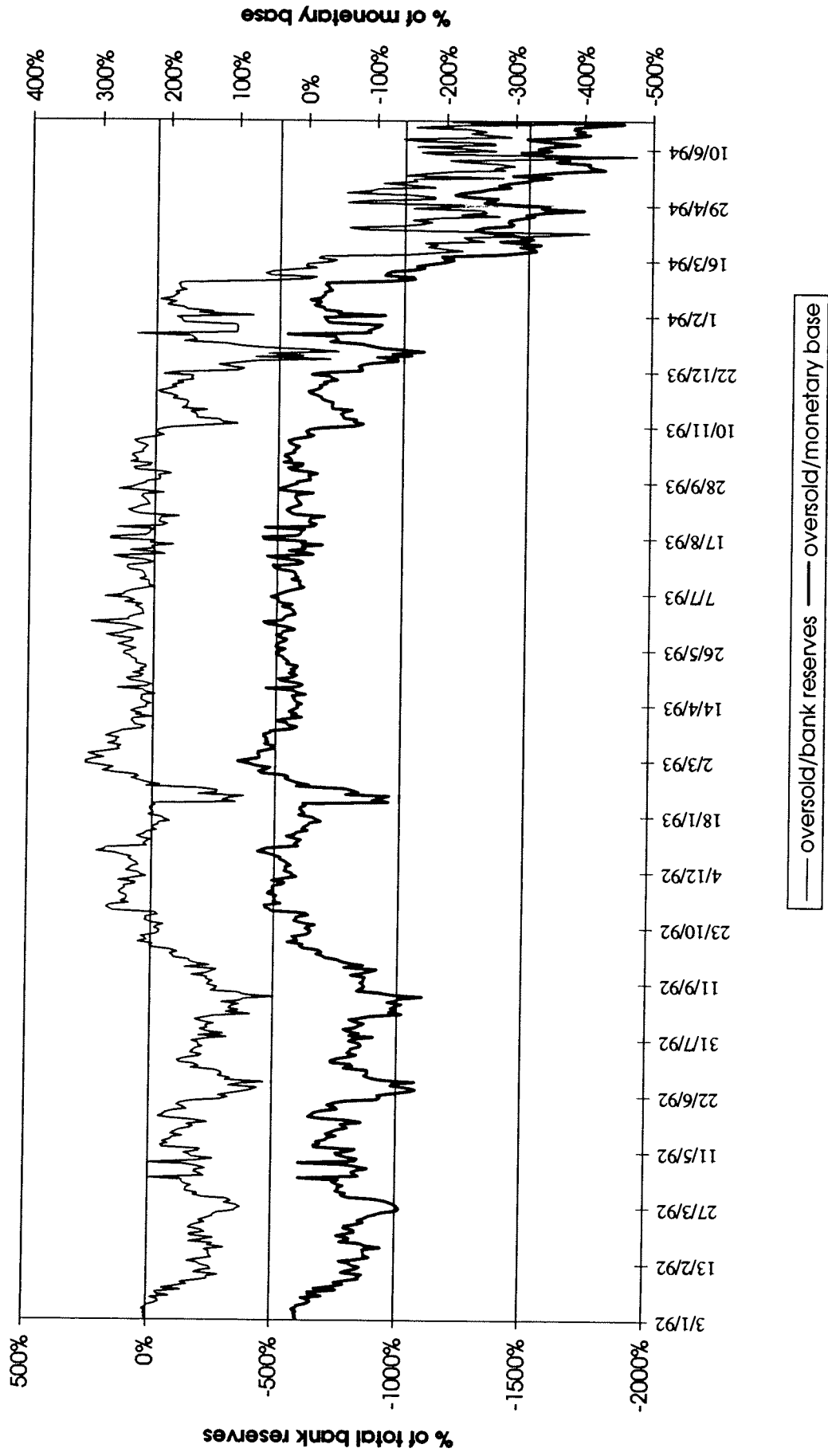
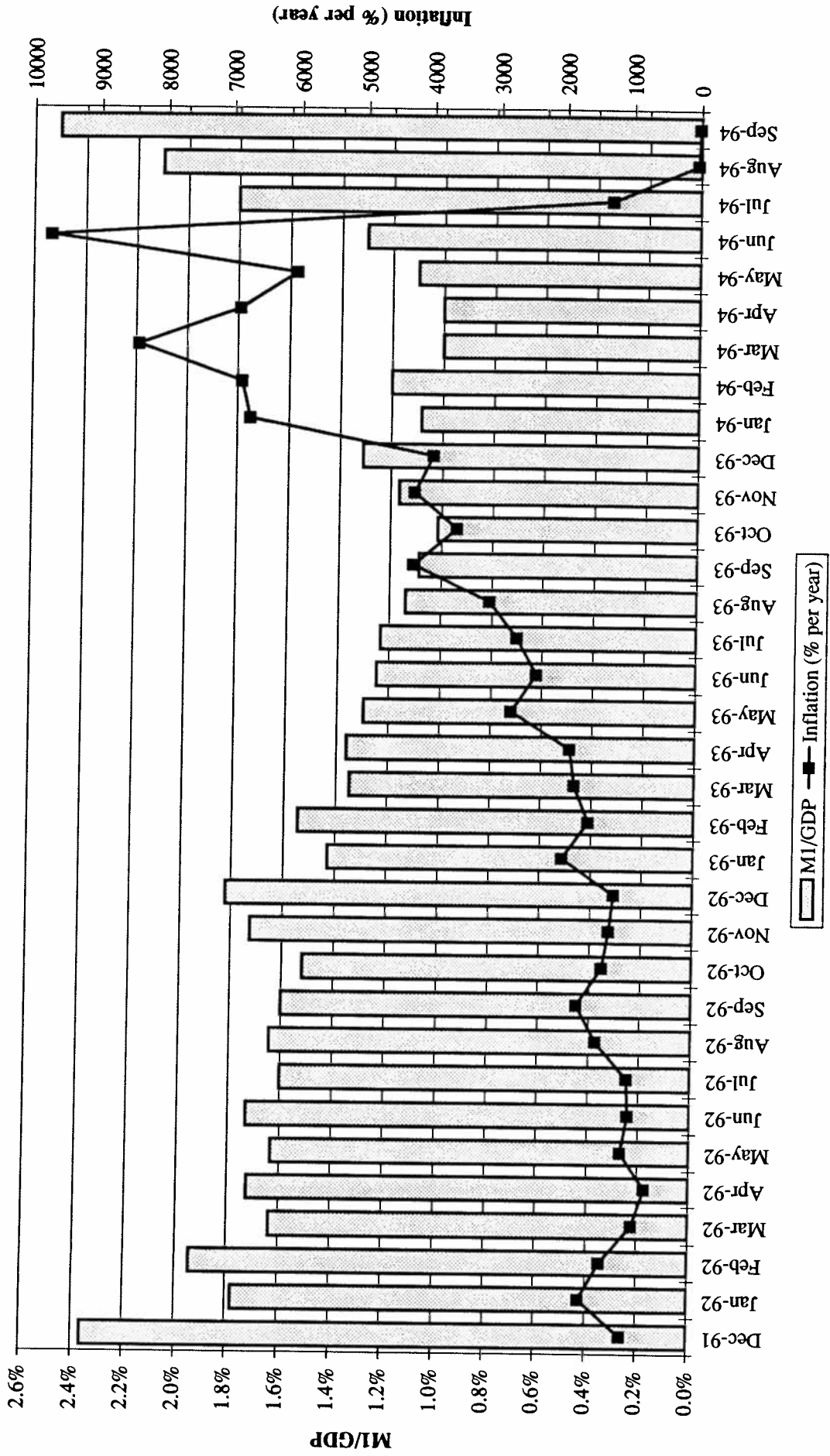


FIGURE 5

REAL MONEY AND INFLATION



Source: Brazilian Central Bank Economic Department

FIGURE 6

INFLATION

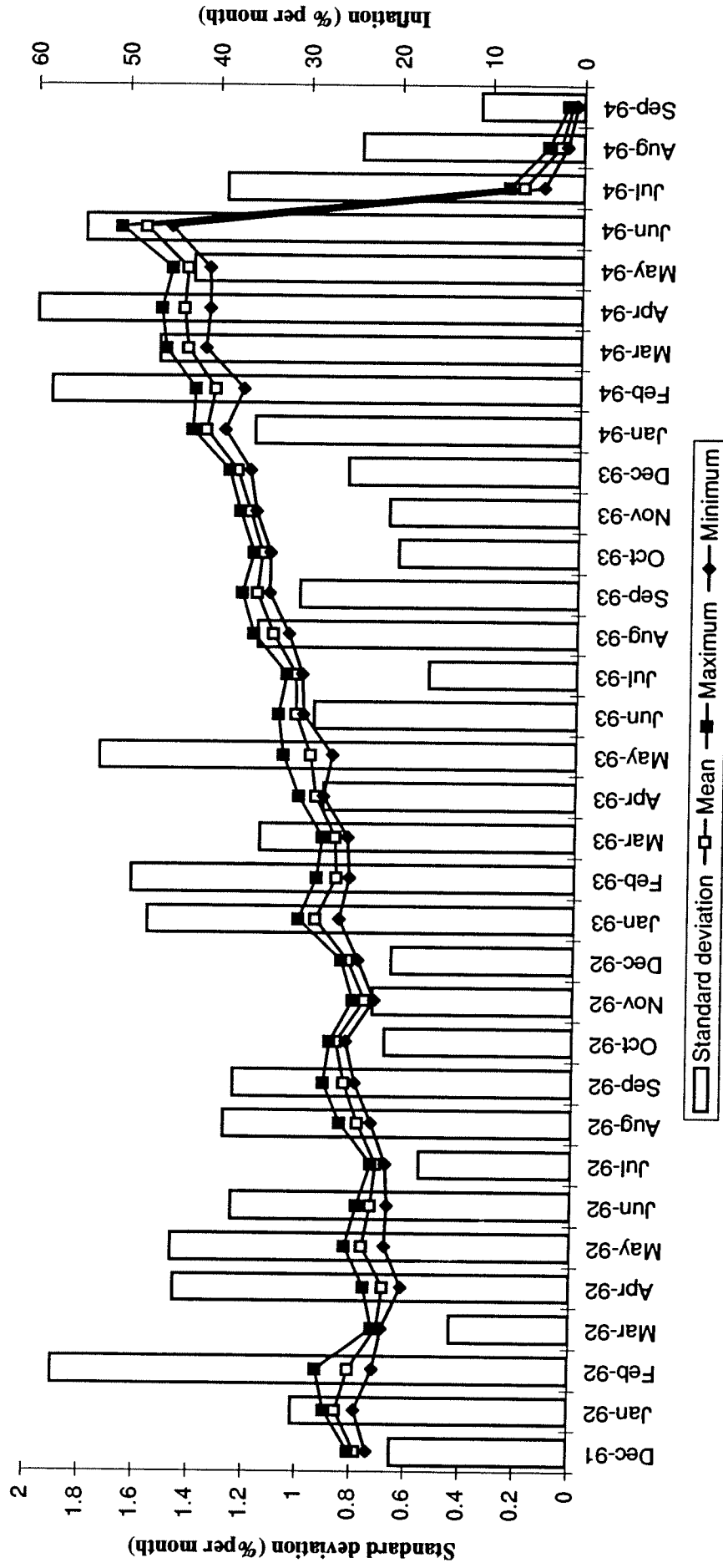
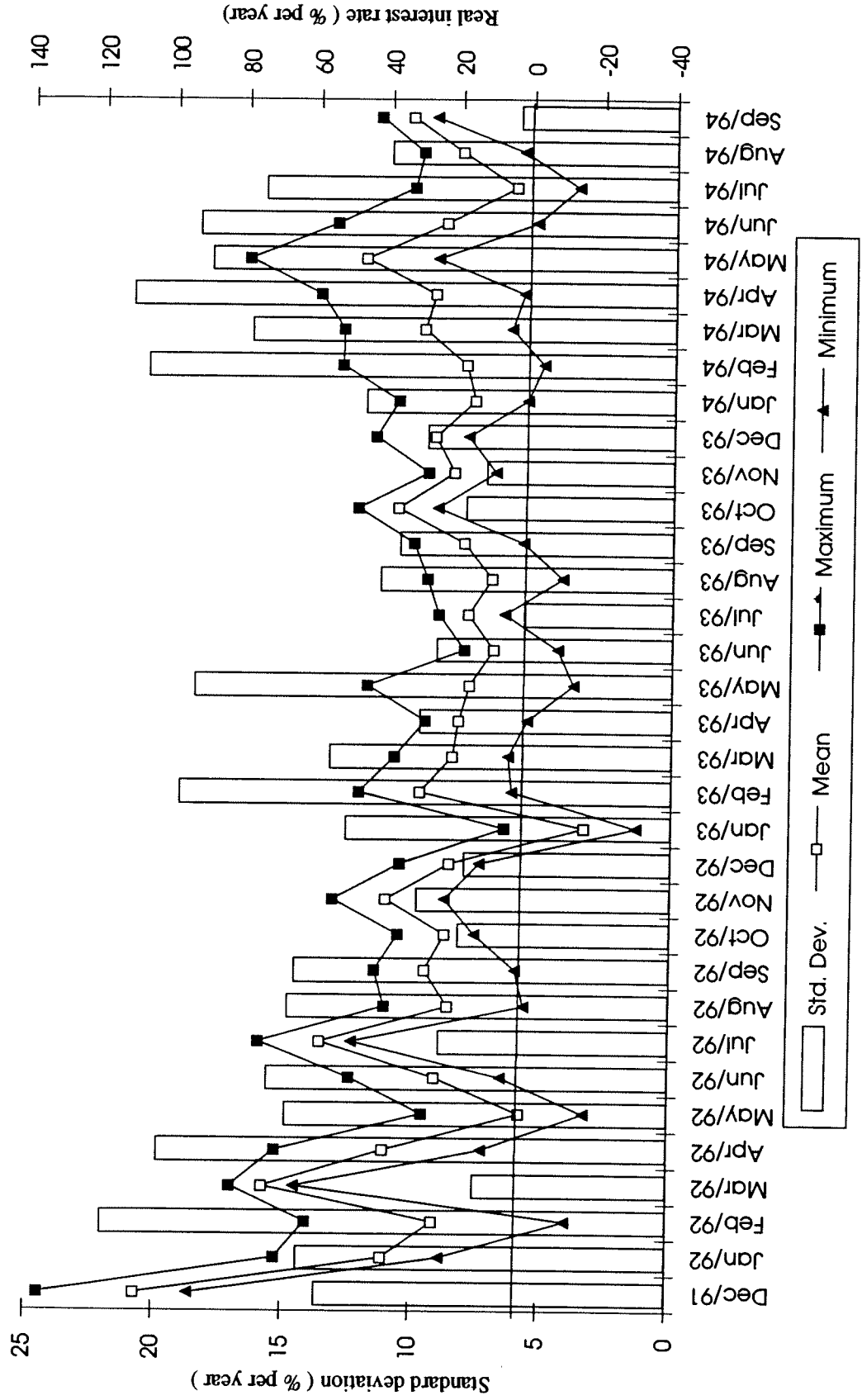


Figure 7

**REAL INTEREST RATE**



Source: Brazilian Central Bank Economic Department



FIGURE 8

FORECASTS ERRORS - INFLATION FUTURES MARKET (MONTH)

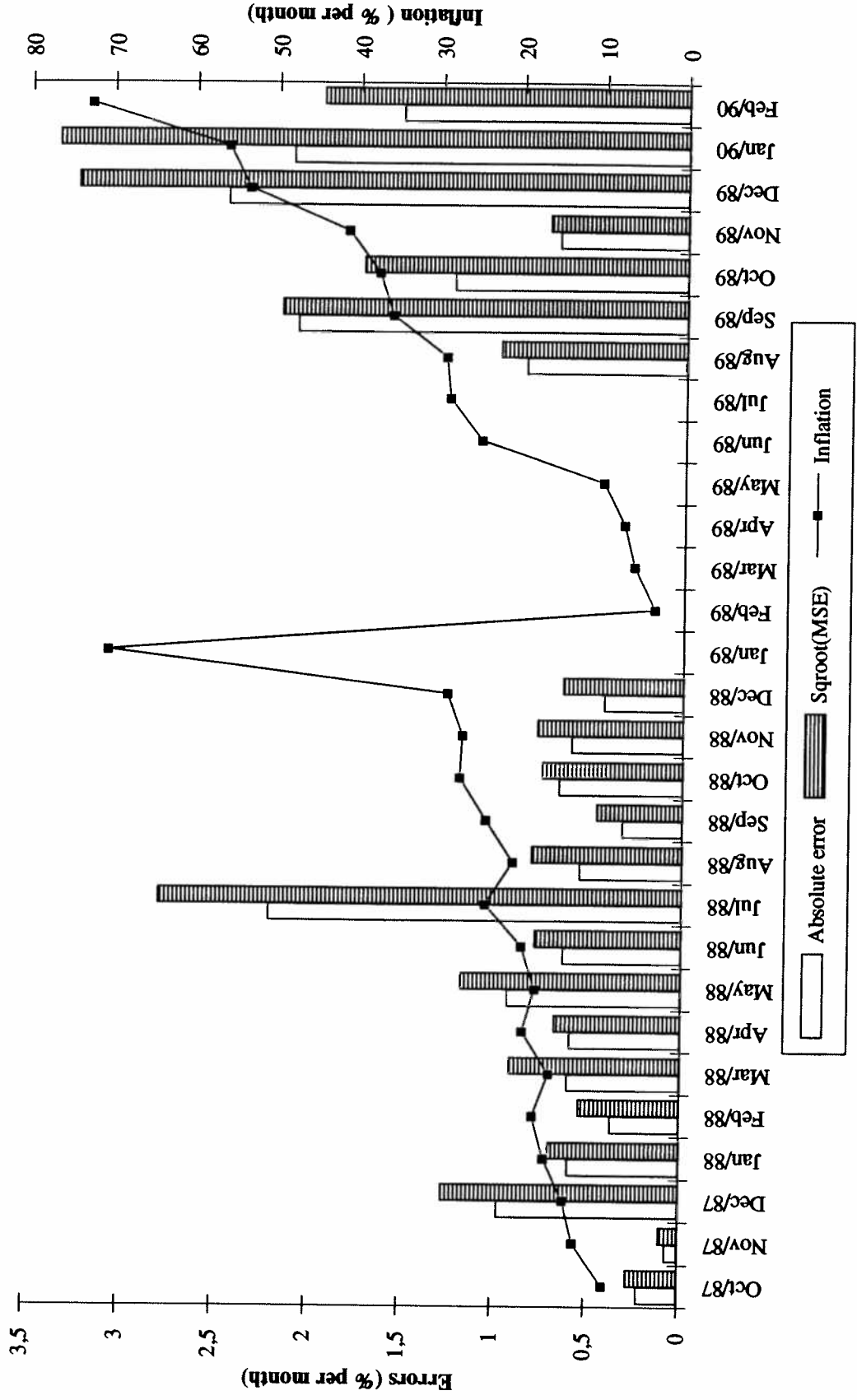


FIGURE 9

FORECASTS ERRORS - INFLATION FUTURES MARKET (FIRST FORTNIGHT)

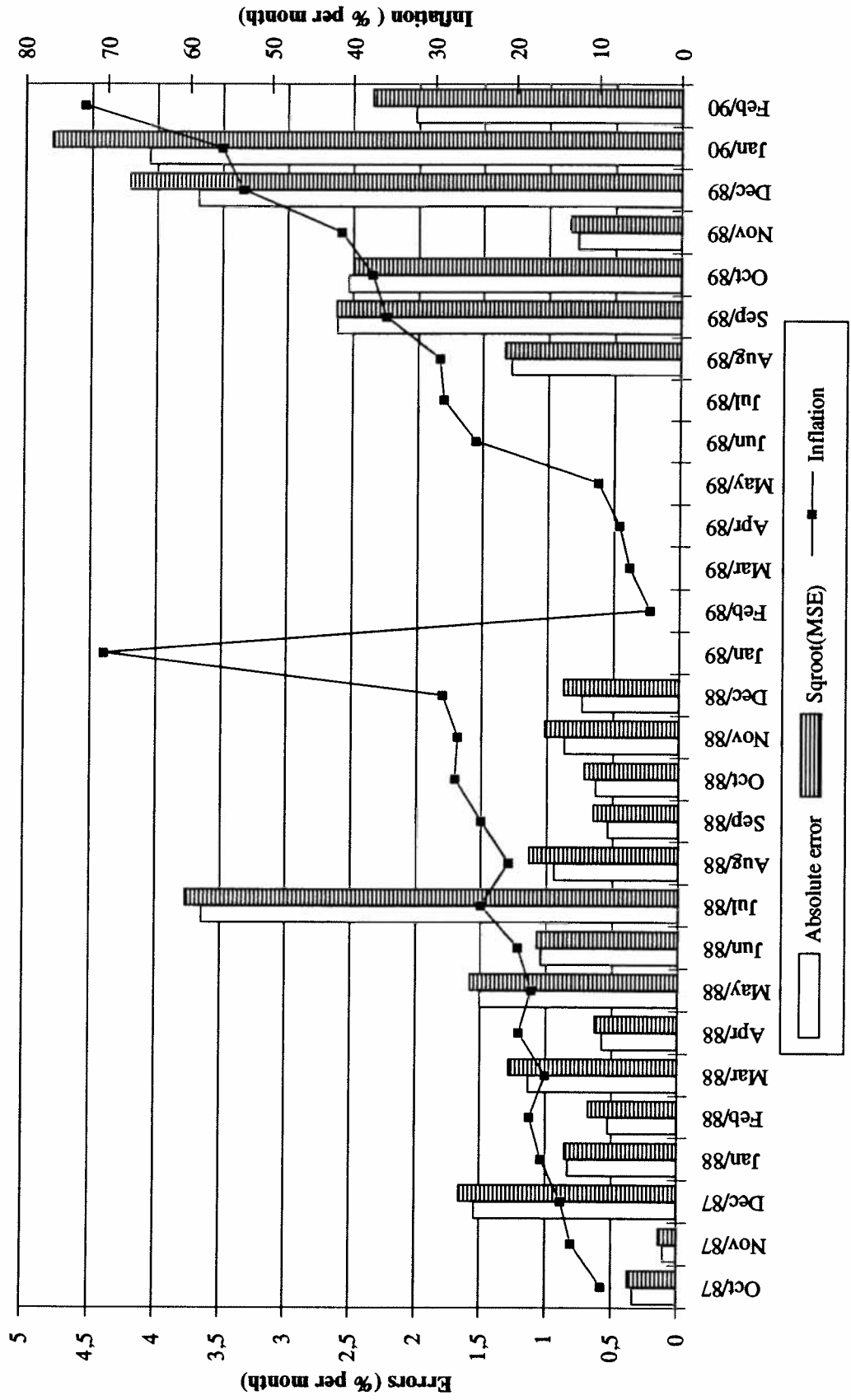
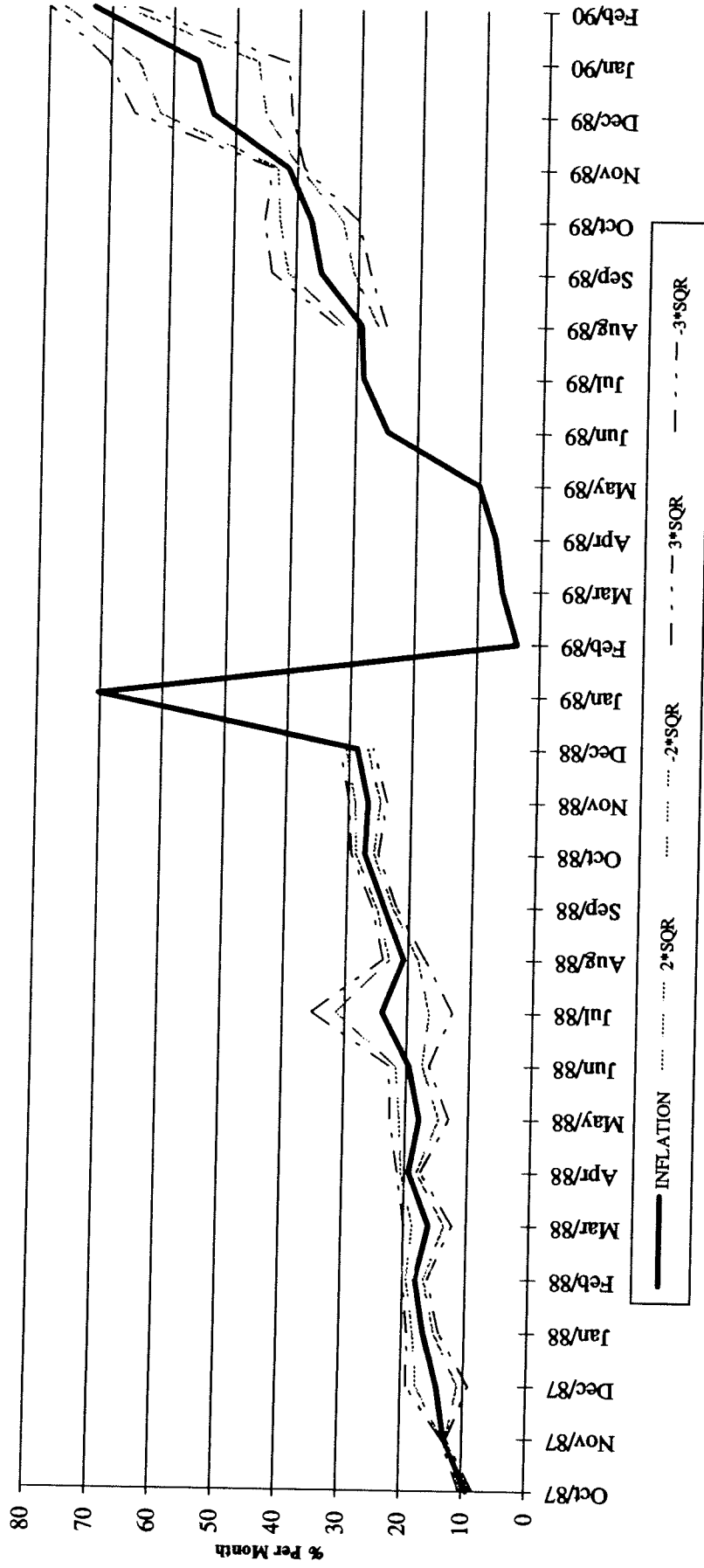


FIGURE 10

INFLATION FORECAST BANDS



## TEXTOS PARA DISCUSSÃO

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325. Abreu, M.P. "O NAFTA e as relações econômicas brasileiras" setembro 1994