

Rationalizability of Menu Preferences

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Working Paper No. 819

April 2017

ISSN 1473-0278

School of Economics and Finance



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March 23, 2017

Abstract

The class of preferences over opportunity sets (“menus”) rationalizable by underlying preferences over the alternatives is characterized for the general case in which the dataset is unrestricted. In particular, both the universal set of alternatives and the domain of menus over which preferences are asserted by the decision maker are arbitrary. The key “Cover Dominance” axiom states that any menu strictly preferred to a collection of menus must be strictly preferred to any menu covered by the collection. The method of characterization relies upon transitivity of menu preferences, but completeness can be relaxed.

J.E.L. classification codes: D01, D11.

Keywords: general domains, opportunity sets, revealed preference, transitivity.

1 Introduction

1.1 The rationalizability question

This paper studies the question of when observed preferences over opportunity sets (“menus”) can be rationalized by underlying preferences over the alternatives they contain (“meals”). In the simplest environment, with finitely many options and a weak preference asserted by the decision maker between each pair of subsets of the universal menu, conditions for rationalizability were given by Kreps [11, pp. 565–566] as a benchmark for his axiomatization of “preference for flexibility.” Yet despite a large subsequent literature that incorporates into menu preferences various other tastes and influences

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on behavior, the rationalizability question remains unanswered in the general case.¹

We shall generalize the environment in Kreps [11] along both dimensions mentioned in the previous paragraph. Firstly, any nonempty universal set of alternatives will be permitted, whether finite or (countably or uncountably) infinite. This will allow our framework to accommodate the many economic contexts in which finiteness is not a natural assumption, such as choice among consumption bundles, production plans, lotteries, asset allocations, and so on.² Secondly, the domain of menus over which preferences are asserted will be permitted to be any nonempty subset of the set of conceivable choice problems. This will make our findings applicable to arbitrary datasets, including those that arise from observational data or laboratory experiments; or from structured settings where all menus are, for example, budget or production sets.

At the heart of the rationalizability question is the necessity of translating meal preferences into menu preferences and vice versa. On the one hand, any meal-preference relation induces a menu-preference relation via a simple rule (see Definition 1; cf. [11, p. 565]): One menu is weakly preferred to another if each meal on the second menu is weakly inferior to some meal on the first menu. This relationship—which formalizes the concept of a rationalization—expresses the intuition that *a menu is as good as the best meal it contains*.

Moving in the opposite direction is trivial in full-domain environments, where meal preferences coincide with the observed preferences over singleton menus. But in our general framework singleton menus need not be included in the domain, and therefore a more reliable notion of revealed meal preference is required. We propose the following conception (see Definition 3), which in a sense reverses the rule in the previous paragraph: One meal is weakly

¹Barbera et al. [2] survey the menu-preference literature circa 2004. (Models of temptation, in particular, are surveyed by Lipman and Pesendorfer [12].) Among the numerous more recent papers are those of Ahn and Sarver [1], Dekel et al. [6], Epstein et al. [7], Olszewski [14], and Stovall [19]. As mentioned by Dekel et al. [6, p. 938], “[a] menu can be interpreted either literally or as an action which affects subsequent opportunities.”

²Note that we deliberately avoid [9, p. 1406] “modeling the set of alternatives as lotteries and utilizing the resulting linear structure by imposing the von Neumann-Morgenstern axioms”; a practice pioneered by Dekel et al. [5] and Gul and Pesendorfer [9] and adopted in much of the ensuing menu-preference literature. (Some exceptions include Ergin [8], Gul and Pesendorfer [10], and Nehring [13].) While it has the advantage of facilitating precise identification of model components, such as the subjective state space in [5], the lottery formulation can be viewed as a purely technical device to the extent that objective risk is not essential to the phenomenon of interest (e.g., temptation). Moreover, this formulation requires more of the decision maker, who must rank menus of lotteries over outcomes rather than simply menus of outcomes.

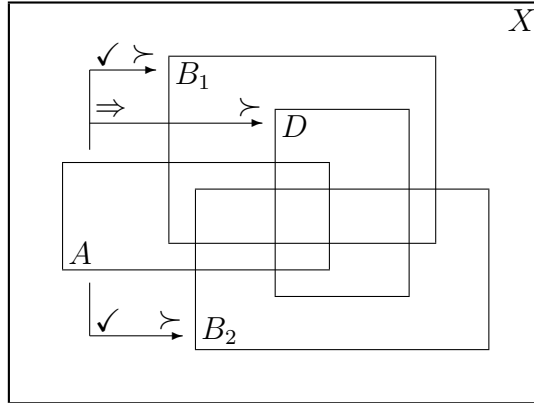


Figure 1: The Cover Dominance axiom. The menus $A, B_1, B_2, D \subset X$ are in the domain of the menu-preference relation \succsim , with $D \subset B_1 \cup B_2$. If $A \succ B_1$ and $A \succ B_2$, then Cover Dominance requires that $A \succ D$.

preferred to another if each menu containing the first meal is weakly superior to some menu containing the second meal. This revealed relation captures the intuition that *a meal is as bad as the worst menu containing it*, and will be used to replicate the observed menu preferences in proving our results.

1.2 Axioms for rationalizability

In the finite, full-domain environment, Kreps [11] characterizes the class of menu preferences rationalizable by complete and transitive meal preferences. The first of his two axioms, which we label *Menu Order*, states simply that the observed menu preferences are themselves complete and transitive. This is a straightforward consequence of the ordering properties imposed on the rationalizing meal-preference relation, and the argument does not depend on finiteness or the full-domain assumption (see Corollary 1). Hence we inherit Menu Order from Kreps as a necessary condition.

The second axiom used in [11, p. 566], which we label *Kreps Consistency*, states that the more preferred of any two menus is indifferent to their union. This condition is clearly unsuitable for our framework, in which the domain of the menu-preference relation need not be closed under union. We therefore replace Kreps Consistency with a new and somewhat stronger axiom, *Cover Dominance*, which is appropriate for the general case.³

To understand the content of Cover Dominance, consider the situation in

³To be precise, Cover Dominance is logically stronger than Kreps Consistency *in the presence of Menu Order* (see Figure 3 below).

Figure 1. Here \succsim is the weak menu-preference relation (with associated strict relation \succ and indifference relation \sim), X is the universal set of alternatives, and the menus $A, B_1, B_2, D \subset X$ are in the domain of \succsim . If both $A \succ B_1$ and $A \succ B_2$ and if \succsim is rationalizable by meal preferences, then each meal in $B_1 \cup B_2$ should be strictly inferior to a meal in A . If also $D \subset B_1 \cup B_2$, then each meal in D (the “covered” menu) should likewise be strictly inferior to a meal in A . This leads us to anticipate that $A \succ D$, which is the conclusion mandated by Cover Dominance.⁴

Our main result (Theorem 1) thus characterizes rationalizability by means of the Menu Order and Cover Dominance conditions. In proving sufficiency of this axiom system, we also establish two of its implications that are of interest in their own right. One condition, *Implicit Optima*, states that each menu contains an alternative whose presence on any other menu guarantees that the second menu is no worse than the first. In terms of the rationalization, this means that even on infinite menus there can be found a greatest option with respect to the meal-preference relation. The second implied condition, *Weak Cover Dominance*, replaces strict with weak preference in both the hypotheses and the conclusion of Cover Dominance. This alternate version of the cover dominance property plays a role in the proof of sufficiency, as well as in linking our axiom system to that of Kreps [11].

1.3 Preferences over budget sets: An example

For a concrete illustration of our framework and characterization result, let $X = \mathfrak{R}_+^2$ and imagine a consumer with endowment $\langle 1, 1 \rangle$ who may face a variety of different relative prices. Imagine further that the consumer asserts preferences over the four price vectors $\langle 1, 1 \rangle$, $\langle 1, 2 \rangle$, $\langle 2, 1 \rangle$, and $\langle 1, 4 \rangle$; with respective budget sets B_1 , $B_{1/2}$, B_2 , and $B_{1/4}$. This situation is depicted in Figure 2, where the points $x^1, x^2, x^3, \dots, x^7$ represent arbitrary consumption bundles in different regions of X .

Suppose first that $B_{1/2} \succ B_2 \succ B_1 \succ B_{1/4}$. Since $B_{1/2} \subset B_1 \cup B_{1/4}$ and both $B_2 \succ B_1$ and $B_2 \succ B_{1/4}$, Cover Dominance requires that $B_2 \succ B_{1/2}$. But this contradicts the observed preference $B_{1/2} \succ B_2$, so Cover Dominance fails in this case and we can conclude that \succsim is not rationalizable by complete and transitive meal preferences.

Now suppose instead that $B_{1/4} \succ B_2 \succ B_1 \succ B_{1/2}$. Since $B_1 \subset B_2 \cup B_{1/2}$ and both $B_{1/4} \succ B_2$ and $B_{1/4} \succ B_{1/2}$, Cover Dominance implies $B_{1/4} \succ B_1$. This agrees with the observed preferences, and it is straightforward to verify

⁴Observe that menu A is never compared directly to $B_1 \cup B_2$, which need not be in the domain of \succsim . Moreover, note that Cover Dominance allows arbitrary (not only binary) unions of covering menus.

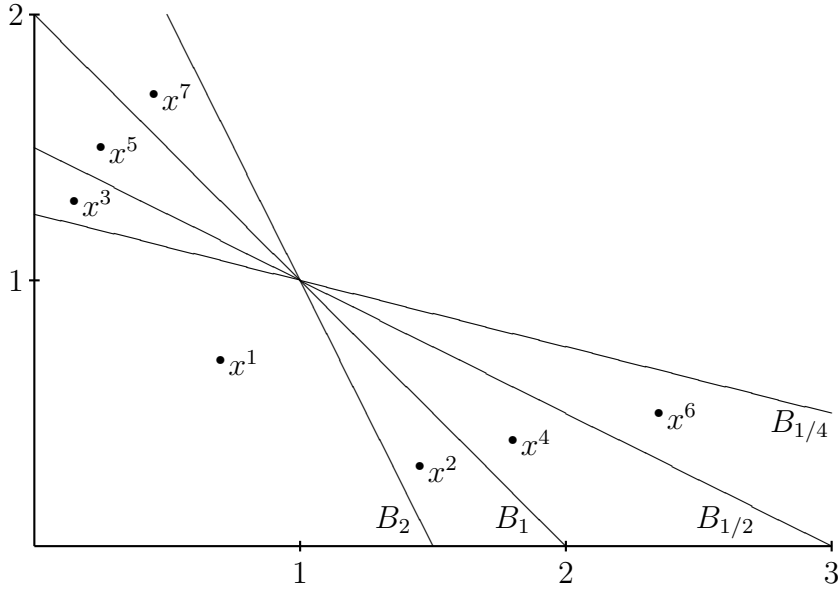


Figure 2: An example of preferences over the budget sets B_1 , $B_{1/2}$, B_2 , and $B_{1/4}$. The order $B_{1/2} \succ B_2 \succ B_1 \succ B_{1/4}$ violates Cover Dominance and thus is not rationalizable. In contrast, the order $B_{1/4} \succ B_2 \succ B_1 \succ B_{1/2}$ satisfies Cover Dominance and thus is rationalizable.

that no other violations of Cover Dominance can be found in the dataset. Of course Menu Order also holds, and thus \succsim can be rationalized in this case.

Note that, according to the preferences in the previous paragraph, each of the menus containing x^5 (namely, B_1 and B_2) is strictly superior to some menu containing x^4 (namely, $B_{1/2}$). Evaluating each meal by the worst menu containing it, our revealed preference relation therefore considers x^5 strictly superior to x^4 . Similarly, our relation considers x^7 strictly superior to x^5 ; x^6 strictly superior to x^7 ; and x^1 , x^2 , x^3 , and x^4 indifferent to each other since they are all members of the lowest-ranked menu (namely, $B_{1/2}$).

The meal preferences that rationalize a given menu-preference relation will not in general be unique.⁵ Indeed, writing a generic consumption bundle in the present context as $z = \langle z_1, z_2 \rangle$, the preferences $B_{1/4} \succ B_2 \succ B_1 \succ B_{1/2}$ can be rationalized by the two distinct meal-preference relations represented by the utility functions $u(z) = 19z_1 + 30z_2$ and $v(z) = \max\{10z_1z_2^3, z_1^4z_2\}$. Neither coincides with our revealed meal-preference relation, which in this case has just four indifference classes (corresponding to the four menus in the

⁵This is a natural consequence of our objective of characterizing rationalizability over arbitrary domains; as evidenced by the similar non-uniqueness seen in Richter [15], Bossert et al. [3], Tyson [20], and other contributions that share this goal.

dataset). Concretely, the alternatives $\tilde{x}^1 = \langle 0.2, 1.0 \rangle$ and $\tilde{x}^4 = \langle 2.0, 0.1 \rangle$ are ranked as indifferent by our revealed relation, while the two utility functions yield opposing strict preferences computed as $u(\tilde{x}^1) = 33.8 < 41.0 = u(\tilde{x}^4)$ and $v(\tilde{x}^1) = 2.0 > 1.6 = v(\tilde{x}^4)$. This example makes clear that deducing the decision maker’s true meal preferences from arbitrary menu-preference data will not typically be possible; and doing so is not our purpose in this paper. We wish, rather, to find concise and transparent conditions that characterize rationalizability without the help of domain assumptions, and thus allow us to test this hypothesis under more realistic circumstances.

1.4 Road map

The remainder of the paper is structured as follows. Section 2 describes how menu preferences are induced by meal preferences and how meal preferences are revealed by menu preferences, and introduces the Menu Order axiom. Section 3 proceeds to develop the Cover Dominance axiom and to state and outline the proof of our main result. Section 4 discusses rationalizability by *incomplete* meal preferences, shows how Kreps’s original characterization can be derived as a corollary of our result, and demonstrates how the theory of rationalizable menu preferences parallels the theory of rationalizable choice functions. Proofs are in Appendix A.

2 Meal and menu preferences

2.1 Preliminaries

Let X be a nonempty set of *alternatives* (also called “options” or “meals”), write \mathfrak{X} for the power set of X , and fix both a nonempty domain $\mathfrak{D} \subset \mathfrak{X} \setminus \{\emptyset\}$ of *menus* and a relation \succsim on \mathfrak{D} . Our primitives are thus $\langle X, \mathfrak{D}, \succsim \rangle$. Write $\mathfrak{D}_x = \{A \in \mathfrak{D} : x \in A\}$ for the set of menus that contain option x .

Given a relation R on X , write $G(A, R) = \{x \in A : \forall y \in A \ xRy\}$ for the set of R -greatest alternatives on menu A . A relation is a *preorder* if it is both reflexive and transitive. For brevity, a complete preorder will be referred to simply as an *order*.⁶

As usual, we write $A \sim B$ when $A \succsim B \succsim A$ and $A \succ B$ when $A \succsim B \not\succeq A$. Likewise, we write xIy when $xRyRx$ and xPy when both xRy and $\neg yRx$.

⁶Recall that a binary relation R on X is reflexive if $\forall x \in X$ we have xRx ; transitive if $\forall x, y, z \in X$ we have $xRyRz \implies xRz$; and complete if $\forall x, y \in X$ we have $\neg xRy \implies yRx$.

2.2 Induced menu preferences

Kreps [11, p. 565] uses preferences over alternatives to define preferences over menus “in the obvious fashion.”

Definition 1. Given a relation R on X , define a relation \succsim_R on \mathfrak{D} as follows: For each $A, B \in \mathfrak{D}$, let $A \succsim_R B$ if and only if $\forall y \in B$ there exists an $x \in A$ such that xRy .

In words, the induced relation \succsim_R weakly prefers menu A to menu B if each option on B is weakly inferior, according to the meal-preference relation R , to some option on A . This is consistent with the standard model of choice, in which the decision maker will eventually select from each menu a preference-maximal option according to which the menu itself may be valued.

We write $A \sim_R B$ when $A \succsim_R B \succsim_R A$ and $A \succ_R B$ when $A \succsim_R B \not\prec_R A$. For complete R , Definition 1 can then be expressed as $B \succ_R A$ if and only if $\exists y \in B$ such that $\forall x \in A$ we have yPx . That is, a strict menu preference for B over A is induced by R if some option on B is strictly better than every option on A .

An important consequence of Definition 1 is that the induced relation \succsim_R inherits a number of ordering properties from R .

Proposition 1. A. *If R is reflexive then \succsim_R is reflexive.* **B.** *If R is complete then \succsim_R is complete.* **C.** *If R is transitive then \succsim_R is transitive.*

Finally, we can use induced menu preferences to formalize our concept of rationalizability.

Definition 2. A *rationalization* of \succsim is a relation R on X such that $\succsim = \succsim_R$.

If the unobserved meal-preference relation is complete and transitive, then it follows from Proposition 1 that the induced menu-preference relation exhibits the same properties. This yields a necessary condition for rationalizability by an order in the general case.

Condition 1 (Menu Order). The relation \succsim is an order.

Corollary 1. *If \succsim is rationalized by an order, then Menu Order holds.*

Example 1. Let $X = wxyz$ and $\mathfrak{D} = \{z, wx, wz, xy, xz, yz, xyz\}$.⁷ Then the meal-preference order $wPxIyPz$ induces the menu-preference order $wx \sim_R wz \succ_R xy \sim_R xz \sim_R yz \sim_R xyz \succ_R z$. For instance, we have that $wz \succsim_R xy$ since wRx and wRy , while $xy \not\prec_R wz$ since $\neg xRw$ and $\neg yRw$.

⁷Note the multiplicative notation for enumerated sets, which we use when convenient.

2.3 Revealed meal preferences

In order to achieve the desired characterization, we will also need to be able to translate the decision maker's tastes from the menu-preference relation \succsim to a revealed meal-preference relation. This is accomplished by the following construction.

Definition 3. Define a relation \hat{R} on X as follows: For each $x, y \in X$, let $x\hat{R}y$ if and only if $\forall A \in \mathfrak{D}_x$ there exists a $B \in \mathfrak{D}_y$ such that $A \succsim B$.

Here the revealed relation \hat{R} weakly prefers option x to option y if each menu containing x is no *worse*, according to the primitive relation \succsim , than some menu containing y .

We write $x\hat{I}y$ when $x\hat{R}y\hat{R}x$ and $x\hat{P}y$ when both $x\hat{R}y$ and $\neg y\hat{R}x$. For complete \succsim , Definition 3 can then be expressed as $y\hat{P}x$ if and only if $\exists A \in \mathfrak{D}_x$ such that $\forall B \in \mathfrak{D}_y$ we have $B \succ A$. That is, a strict meal preference for y over x is revealed by \succsim if some menu containing x is strictly *worse* than every menu containing y .

The latter paraphrasing of Definition 3 conveys the rationale behind the revealed meal-preference relation \hat{R} : If even the worst menu B containing y is strictly preferred to some menu A containing x , this suggests that y itself is strictly better than everything in A , and in particular strictly better than x . The expression $x\hat{R}y$ records the *absence* of this situation, where the evidence from \succsim indicates instead that x is at least as good as y .

Our next result is the meal-preference analog of Proposition 1, establishing that \hat{R} inherits the same ordering properties from \succsim .

Proposition 2. **A.** *If \succsim is reflexive then \hat{R} is reflexive.* **B.** *If \succsim is complete then \hat{R} is complete.* **C.** *If \succsim is transitive then \hat{R} is transitive.*

Corollary 2. *Menu Order implies that \hat{R} is an order.*

Example 2. For the domain defined in Example 1, we have $\mathfrak{D}_w = \{wx, wz\}$, $\mathfrak{D}_x = \{wx, xy, xz, xyz\}$, $\mathfrak{D}_y = \{xy, yz, xyz\}$, and $\mathfrak{D}_z = \{z, wz, xz, yz, xyz\}$. The menu-preference order $wx \sim wz \succ xy \sim xz \sim yz \sim xyz \succ z$ (identical to the induced preferences in Example 1) reveals the original meal-preference order $w\hat{P}x\hat{I}y\hat{P}z$. For instance, we have that $w\hat{R}x$ since $wx \succsim xy$ and $wz \succsim xy$, while $\neg x\hat{R}w$ since $xy \not\succeq wx$ and $xy \not\succeq wz$.

3 Main result

3.1 Characterization of rationalizability

We know from Corollary 2 that Menu Order is sufficient for \hat{R} to be complete and transitive. Hence what is needed is a further condition that together with Menu Order will guarantee that this relation rationalizes the observed \succsim .

To construct the required axiom, we shall use the concept of a covering set of menus.

Definition 4. The set $\mathfrak{B} \subset \mathfrak{D}$ is said to *cover* $A \in \mathfrak{D}$ if $A \subset \bigcup \mathfrak{B} := \bigcup_{B \in \mathfrak{B}} B$.

Our condition then states that any menu strictly preferred to the *elements* of a cover must be strictly preferred to the *target* of the cover.

Condition 2 (Cover Dominance). Let $A, D \in \mathfrak{D}$ and let $\mathfrak{B} \subset \mathfrak{D}$ cover D . If for each $B \in \mathfrak{B}$ we have $A \succ B$, then $A \succ D$.

Here the intuition is that \mathfrak{B} collectively should be no worse than D , so Cover Dominance has the flavor of a transitivity condition. Note, however, that $\bigcup \mathfrak{B}$ may or may not be in \mathfrak{D} , so we cannot argue simply that $A \succ \bigcup \mathfrak{B} \succsim D$ and hence $A \succ D$.

To show necessity of our new axiom, we shall need the set of R-greatest elements of each menu to be nonempty. Implicitly, this is of course the set of eventual choices from the menu, and hence the additional structure required amounts to an assumption of nonempty-valued choice.

Proposition 3. *If \succsim is rationalized by an order R with $G(\cdot, R)$ nonempty, then Cover Dominance holds.*

Our main result combines the assumptions on meal preference and the conditions on menu preference across Corollary 1 and Proposition 3.

Theorem 1. *The relation \succsim is rationalized by an order R with $G(\cdot, R)$ nonempty if and only if Menu Order and Cover Dominance hold.*

Example 3. The menu preferences in Example 2 are rationalized by an order and hence satisfy both Menu Order and Cover Dominance. For instance, we have $xz \subset xyz = xy \cup yz$, $wz \succ xy$, and $wz \succ yz$, so Cover Dominance requires that $wz \succ xz$ (which is in fact the case). In contrast, the preferences $wx \sim wz \sim xz \succ xy \sim yz \sim xyz \succ z$ fail Cover Dominance and so cannot be rationalized by an order.⁸

⁸To see this, note that for any order rationalization R we have that $wx \succ xy \implies wPx$ and $wz \succ z \implies wPz$. But this would imply that $wx \succ xz$ (which is in fact not the case).

3.2 Sufficiency of axioms

To achieve our characterization, it remains to show that the axioms in Theorem 1 are sufficient for \hat{R} to rationalize \succsim and generate a nonempty $G(\cdot, \hat{R})$. The former property means both that all observed preferences are faithfully reproduced by \hat{R} , written $\succsim \subset \succsim_{\hat{R}}$; and that all preferences induced by \hat{R} are genuine, written $\succsim_{\hat{R}} \subset \succsim$.⁹

We shall verify the required properties of \hat{R} with the help of two auxiliary conditions implied by our axiom system. The first asserts the existence within each menu of an “implicit optimum” whose appearance on any other menu ensures weak menu-superiority.¹⁰

Condition 3 (Implicit Optima). For each $A \in \mathfrak{D}$ there exists an $x \in A$ such that $\forall B \in \mathfrak{D}_x$ we have $B \succsim A$.

Proposition 4. A. *If \succsim is complete, then Cover Dominance implies Implicit Optima. B. Menu Order and Implicit Optima imply Cover Dominance.*

This condition yields the desired nonemptiness property of \hat{R} .

Proposition 5. *Implicit Optima implies that $G(\cdot, \hat{R})$ is nonempty.*

Conveniently, it can also be used to prove the faithful-reproduction property.

Proposition 6. *If \succsim is transitive, then Implicit Optima implies that $\succsim \subset \succsim_{\hat{R}}$.*

Example 4. Recall the menu-preference order \succsim defined in Example 3, for which Cover Dominance fails. Here alternative w is an implicit optimum for the menus wx and wz , alternative x for the menus xy and xyz , alternative y for the menu yz , and alternative z for the menu z . The menu xz contains no implicit optimum, since $x \in xy \prec xz$ and $z \in yz \prec xz$.

Our second auxiliary condition is a weak-preference counterpart of Cover Dominance, and has a similar intuition in terms of the cover \mathfrak{B} supplying a bridge between menu A and the (now weakly) inferior menu D .

⁹This is different from the statement that \hat{R} coincides with the decision maker’s true but unobserved meal-preference relation R . Even when $\succsim_{\hat{R}} = \succsim = \succsim_R$ and we have successfully replicated the agent’s menu preferences, we cannot be certain that either $R \subset \hat{R}$ or $\hat{R} \subset R$. Indeed, the failure of these inclusions in general is made clear by the example of preferences over budget sets in Section 1.3.

¹⁰This condition strengthens the Desire for Commitment axiom used in Dekel et al.’s [6, p. 946] study of “temptation-driven preferences.” In the full-domain environment, Desire for Commitment requires that for each $A \in \mathfrak{D}$ there exists an $x \in A$ such that $\{x\} \succsim A$. Here alternative x can be interpreted as an implicit optimum for menu A , but since Dekel et al. allow for temptation they do not require $B \succsim A$ for menus $B \in \mathfrak{D}_x$ other than the singleton $\{x\}$.

Condition 4 (Weak Cover Dominance). Let $A, D \in \mathfrak{D}$ and let $\mathfrak{B} \subset \mathfrak{D}$ cover D . If for each $B \in \mathfrak{B}$ we have $A \succsim B$, then $A \succsim D$.

Proposition 7. *If \succsim is transitive, then Implicit Optima implies Weak Cover Dominance.*

This condition can be used to prove the genuineness property of \hat{R} .

Proposition 8. *Weak Cover Dominance implies that $\succsim_{\hat{R}} \subset \succsim$.*

Note that Weak Cover Dominance is not in general strong enough to yield Implicit Optima, even in the presence of Menu Order. To support this claim, we offer the following example.

Example 5. Let $X = x_1y_1x_2y_2x_3y_3 \cdots$, $A = x_1x_2x_3 \cdots$, $B_k = x_ky_k$ for $k \geq 1$, and $\mathfrak{D} = \{A, B_1, B_2, B_3, \dots\}$. Moreover, let $B_1 \prec B_2 \prec B_3 \prec \cdots$, and let $A \succ B_k$ for $k \geq 1$. While these preferences satisfy both Menu Order and Weak Cover Dominance, they fail Implicit Optima. Indeed, the menu A contains no implicit optimum since $x_k \in B_k \prec A$ for $k \geq 1$. Note that, in view of Proposition 4A, \succsim must fail Cover Dominance as well. This can be verified by observing that $A \subset \bigcup_{k=1}^{\infty} B_k$ and $A \succ B_k$ for $k \geq 1$, while the conclusion $A \succ A$ is obviously false.

Example 5 illustrates why Theorem 1 imposes nonemptiness of $G(\cdot, \hat{R})$. To show that \hat{R} rationalizes \succsim , we need the full strength of Implicit Optima and not just Weak Cover Dominance (see Propositions 6–8). Under Menu Order we know that Implicit Optima and Cover Dominance are equivalent (see Proposition 4), but to ensure these conditions hold rationalizability alone is insufficient—nonemptiness is also needed (see Proposition 3). Fortunately nonemptiness of $G(\cdot, \hat{R})$ is guaranteed by Implicit Optima (see Proposition 5), making possible the construction of a two-way result in Theorem 1.¹¹

4 Additional results and discussion

4.1 Incomplete preferences

Theorem 1 can be adapted relatively easily to accommodate incompleteness of the primitive relation \succsim and the rationalizing relation R . Propositions 1–2

¹¹At a somewhat deeper level, nonemptiness of $G(\cdot, \hat{R})$ is needed because our theory of rationalizable menu preferences parallels the theory of rationalizable choice functions (see Section 4.3). In the latter environment nonemptiness of each set of maximal alternatives is typically imposed as a background assumption, whereas we state the property explicitly.

show that the properties of a preorder (namely, reflexivity and transitivity) transfer between meal and menu preferences independently of completeness, and hence the following condition is a suitable adaptation.

Condition 5 (Menu Preorder). The relation \succsim is a preorder.

Corollary 3. A. *If \succsim is rationalized by a preorder, then Menu Preorder holds. B. Menu Preorder implies that $\hat{\mathbf{R}}$ is a preorder.*

As for Cover Dominance, scrutiny of the proof of Theorem 1 reveals that a slightly different version of the axiom yields a valid characterization with or without the completeness assumption.¹²

Condition 6 (Negative Cover Dominance). Let $A, D \in \mathfrak{D}$ and let $\mathfrak{B} \subset \mathfrak{D}$ cover D . If for each $B \in \mathfrak{B}$ we have $B \not\prec A$, then $D \not\prec A$.

When \succsim is complete, we have both $B \not\prec A \iff [A \succsim B \wedge B \not\prec A] \iff A \succ B$ and $D \not\prec A \iff [A \succsim D \wedge D \not\prec A] \iff A \succ D$; and so the two versions of the condition are logically equivalent. In this case we favor Cover Dominance since it is the more transparent and readily interpretable form of the axiom, but adapting our result to the incomplete case calls for the alternative form.

Theorem 2. *The relation \succsim is rationalized by a preorder \mathbf{R} with $G(\cdot, \mathbf{R})$ nonempty if and only if Menu Preorder and Negative Cover Dominance hold.*

The proof of this result requires only minor changes to that of Theorem 1, and is therefore left to the reader.

4.2 Domain restrictions

Our main result characterizes rationalizability of menu preferences using the Menu Order and Cover Dominance axioms. To establish sufficiency we have shown that in the presence of Menu Order, Cover Dominance is equivalent to Implicit Optima, which in turn implies Weak Cover Dominance. But Weak Cover Dominance is not in general strong enough to yield Implicit Optima, even with Menu Order. For this to be the case we need to assume that the domain \mathfrak{D} is finite, as established by the following proposition.

Proposition 9. *Let \mathfrak{D} be finite. Then Menu Order and Weak Cover Dominance imply Implicit Optima.*

¹²On the other hand, there is little prospect of relaxing transitivity, which is used heavily in the proof of Theorem 1. For instance, transitivity is employed to establish the necessity of Cover Dominance (in Proposition 3) and to show the faithful-reproduction property of $\hat{\mathbf{R}}$ (in Proposition 6).

Assume now that the domain \mathfrak{D} is both finite and closed under union.¹³ This takes us into a setting where rationalizability is captured by the axiom originally proposed by Kreps [11, p. 565].

Condition 7 (Kreps Consistency). Let $A, B \in \mathfrak{D}$ be such that $A \cup B \in \mathfrak{D}$. If $A \succsim B$, then $A \sim A \cup B$.

Proposition 10. *If \succsim is reflexive, then Weak Cover Dominance implies Kreps Consistency.*

For complete preferences, a straightforward implication of Kreps’s condition is monotonicity with respect to set inclusion (also called [11, p. 566] “desire for flexibility”).

Condition 8 (Monotonicity). Let $A, B \in \mathfrak{D}$. If $A \subset B$, then $B \succsim A$.

Proposition 11. *If \succsim is complete, then Kreps Consistency implies Monotonicity.*

The latter fact is useful in proving the following converse to Proposition 10.

Proposition 12. *Let \mathfrak{D} be finite and closed under union. Then Menu Order and Kreps Consistency imply Weak Cover Dominance.*

We can then state a version of our result that has Kreps’s (full-domain) characterization [11, p. 566] as an immediate corollary.¹⁴

Theorem 3. *Let \mathfrak{D} be finite and closed under union. Then \succsim is rationalized by an order R with $G(\cdot, R)$ nonempty if and only if Menu Order and Kreps Consistency hold.*

Corollary 4 (Kreps). *Let X be finite and $\mathfrak{D} = \mathfrak{X} \setminus \{\emptyset\}$. Then \succsim is rationalized by an order if and only if Menu Order and Kreps Consistency hold.*

Selected axioms and implications are summarized in Figure 3. When the domain is both finite and closed under union, any of the four conditions shown suffices (together with Menu Order) to characterize rationalizability. If the domain is not closed under union, then Kreps Consistency no longer suffices, and if \mathfrak{D} is not finite then Weak Cover Dominance too is inadequate. For general domains, the desired axiomatization is supplied by either Cover

¹³A referee points out that when \mathfrak{D} is finite, the assumption that it is closed under union is substantially less restrictive. This is because a rationalization R of menu preferences over any finite \mathfrak{D} can be extended to the closure of \mathfrak{D} under union, and moreover nonemptiness of $G(\cdot, R)$ will survive this extension. The same is not true for infinite \mathfrak{D} (cf. Example 5).

¹⁴Theorem 3 follows from Theorem 1 together with Propositions 4, 7, 9–10, and 12.

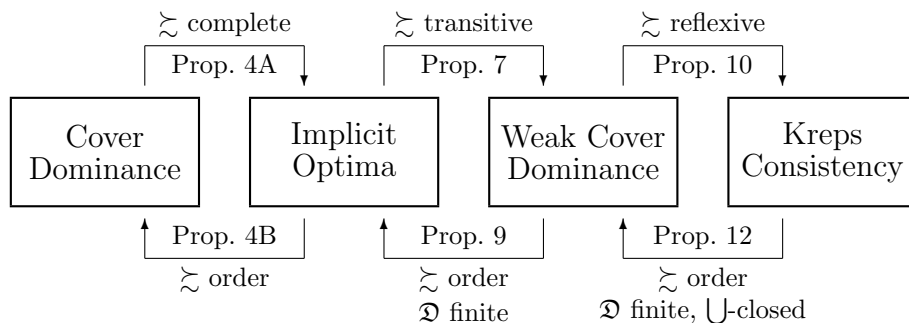


Figure 3: Logical relationships between selected axioms. Each implication is labeled with the relevant result (e.g., “Prop. 9”), the required assumptions on menu preferences (e.g., “ \succsim [is an] order”), and any necessary restrictions on the domain (e.g., “ \mathfrak{D} [is] finite”).

Dominance or Implicit Optima. The latter condition employs an existential quantifier and so can be seen as less attractive in terms of falsifiability. For this reason we use Cover Dominance in the statement of Theorem 1.¹⁵

4.3 Analogy with rationalizability of choice functions

Several aspects of our investigation of rationalizable menu preferences have counterparts in the theory of rationalizable choice functions. Here we briefly outline the analogy between these two frameworks, assuming in the text for expository purposes that the domain \mathfrak{D} is both finite and closed under union.

A choice function over \mathfrak{D} is a $C : \mathfrak{D} \rightarrow \mathfrak{X} \setminus \{\emptyset\}$ such that $\forall A \in \mathfrak{D}$ we have $C(A) \subset A$. The members of $C(A)$ are interpreted as the options chosen from menu A . A rationalization of C is a relation R on X such that $C = G(\cdot, R)$. Define the revealed meal-preference relation \bar{R} by $x\bar{R}y$ if and only if $\exists A \in \mathfrak{D}_y$ such that $x \in C(A)$.

Recall that Weak Cover Dominance requires any menu weakly preferred to the elements of a cover to be weakly preferred to the target of the cover. The choice-theoretic counterpart of this requirement is a condition referred to by Tyson [20, p. 955] as “extraction consistency”: Any alternative chosen from the elements of a cover must be chosen (if available) from the target of the cover.¹⁶ Extraction consistency is necessary and sufficient for C to admit

¹⁵For a penetrating analysis of the structure of axioms and falsifiability of the associated theories, see Chambers et al. [4].

¹⁶Formally, for each $D \in \mathfrak{D}$ and for any cover $\mathfrak{B} \subset \mathfrak{D}$ of D , we have $[\bigcap_{B \in \mathfrak{B}} C(B)] \cap D \subset$

a rationalization, just as Weak Cover Dominance is necessary and sufficient for an order \succsim to admit a rationalization. Indeed, extraction consistency holds if and only if $C = G(\cdot, \bar{R})$, just as Weak Cover Dominance holds if and only if $\succsim = \succsim_{\bar{R}}$.

Extraction consistency is equivalent to the conjunction of two conditions: The first, “contraction consistency,” says that any meal chosen from a larger menu must be chosen (if available) from a smaller menu, and is the analog of Monotonicity. The second, “weak expansion consistency,” says that any meal chosen from each menu in a collection must be chosen from the union of the collection, and is the analog of the following menu-preference axiom.¹⁷

Condition 9 (Weak Union Dominance). Let $A \in \mathfrak{D}$ and let $\mathfrak{B} \subset \mathfrak{D}$ be such that $\bigcup \mathfrak{B} \in \mathfrak{D}$. If for each $B \in \mathfrak{B}$ we have $A \succsim B$, then $A \succsim \bigcup \mathfrak{B}$.

We can now state a counterpart to the equivalence result for choice functions.

Proposition 13. *If \mathfrak{D} is closed under union and \succsim is a preorder, then Weak Cover Dominance is equivalent to the conjunction of Monotonicity and Weak Union Dominance.*

With regard to rationalizability, there are two notable differences between the menu-preference and choice-function frameworks. The first concerns the ordering properties of the rationalizing relation R . Transitivity of R is needed for our main result, in contrast to the characterization of rationalizable choice functions via extraction consistency. Moreover, in view of Propositions 1–2 we can ensure that R has the relevant ordering properties simply by imposing these same properties on \succsim , without modifying Cover Dominance. This differs from the choice-function setting, where extraction consistency must be strengthened to guarantee the existence of an order rationalization.¹⁸

The second difference concerns the existence of an R -greatest alternative on each menu. In the menu-preference setting we deal with this issue directly, proving (in Proposition 4A) that the Implicit Optima condition follows from our axiomatization and including nonemptiness of $G(\cdot, R)$ in the statement of our results. Indeed, it is to capture precisely this requirement that we use Cover Dominance in Theorem 1 rather than Weak Cover Dominance (the more direct analog of extraction consistency). In the choice-function setting,

$C(D)$. This is equivalent to Richter’s [16, p. 33] “V-Axiom,” apparently the first statement of the condition.

¹⁷Formally, contraction consistency requires that for each $A, B \in \mathfrak{D}$ with $A \subset B$ we have $C(B) \cap A \subset C(A)$, while weak expansion consistency requires that for each $\mathfrak{B} \subset \mathfrak{D}$ with $\bigcup \mathfrak{B} \in \mathfrak{D}$ we have $\bigcap_{B \in \mathfrak{B}} C(B) \subset C(\bigcup \mathfrak{B})$. These conditions are, respectively, Sen’s [17, p. 384] “Property α ” and [18, p. 314] “Property γ .”

¹⁸Richter’s [15, p. 637] Congruence Axiom is the classical condition achieving this goal.

on the other hand, nonemptiness of $G(\cdot, R)$ is ensured by nonemptiness of the primitive C together with the definition of a rationalization, independently of any axioms imposed.

Despite these differences, the theories of rationalizability for menu preferences and for choice functions have a considerable amount in common when formulated to allow arbitrary datasets, and this analogy may prove fruitful for future work in both areas.

A Proofs

Proof of Proposition 1. A. For all $A \in \mathfrak{D}$ and $\forall x \in A$ we have xRx , since R is reflexive, and hence $A \succsim_R A$. Thus \succsim_R is reflexive.

B. For all $A, B \in \mathfrak{D}$ we have

$$\begin{aligned} A \not\sucsim_R B &\iff \neg \forall y \in B \exists x \in A xRy \\ &\iff \exists y \in B \forall x \in A \neg xRy \\ &\implies \exists y \in B \forall x \in A yRx \\ &\implies \forall x \in A \exists y \in B yRx \\ &\iff B \succsim_R A, \end{aligned}$$

where the third implication uses the completeness of R . Thus \succsim_R is complete.

C. For all $A, B, D \in \mathfrak{D}$ we have

$$\begin{aligned} A \succsim_R B \succsim_R D &\iff [\forall y \in B \exists x \in A xRy] \wedge [\forall z \in D \exists w \in B wRz] \\ &\implies \forall z \in D \exists w \in B \exists x \in A xRwRz \\ &\implies \forall z \in D \exists x \in A xRz \\ &\iff A \succsim_R D, \end{aligned}$$

where the second implication assigns $y = w$ and the third uses the transitivity of R . Thus \succsim_R is transitive. \square

Proof of Proposition 2. A. For all $x \in X$ and $\forall A \in \mathfrak{D}_x$ we have $A \succ A$, since \succ is reflexive, and hence $x\hat{R}x$. Thus \hat{R} is reflexive.

B. For all $x, y \in X$ we have

$$\begin{aligned} \neg x\hat{R}y &\iff \neg \forall A \in \mathfrak{D}_x \exists B \in \mathfrak{D}_y A \succ B \\ &\iff \exists A \in \mathfrak{D}_x \forall B \in \mathfrak{D}_y \neg A \succ B \\ &\implies \exists A \in \mathfrak{D}_x \forall B \in \mathfrak{D}_y B \succ A \\ &\implies \forall B \in \mathfrak{D}_y \exists A \in \mathfrak{D}_x B \succ A \\ &\iff y\hat{R}x, \end{aligned}$$

where the third implication uses the completeness of \succsim . Thus \hat{R} is complete.

C. For all $x, y, z \in X$ we have

$$\begin{aligned} x\hat{R}y\hat{R}z &\iff [\forall A \in \mathfrak{D}_x \exists B \in \mathfrak{D}_y A \succsim B] \wedge [\forall D \in \mathfrak{D}_y \exists E \in \mathfrak{D}_z D \succsim E] \\ &\implies \forall A \in \mathfrak{D}_x \exists B \in \mathfrak{D}_y \exists E \in \mathfrak{D}_z A \succsim B \succsim E \\ &\implies \forall A \in \mathfrak{D}_x \exists E \in \mathfrak{D}_z A \succsim E \\ &\iff x\hat{R}z, \end{aligned}$$

where the second implication assigns $D = B$ and the third uses the transitivity of \succsim . Thus \hat{R} is transitive. \square

Proof of Proposition 3. For all $A, D \in \mathfrak{D}$ and $\mathfrak{B} \subset \mathfrak{D}$ that covers D , we have

$$\begin{aligned} \forall B \in \mathfrak{B} A \succ B &\implies \forall B \in \mathfrak{B} B \not\prec A \\ &\iff \forall B \in \mathfrak{B} B \not\prec_R A \\ &\iff \forall B \in \mathfrak{B} \neg \forall y \in A \exists x \in B xRy \\ &\iff \forall B \in \mathfrak{B} \exists y \in A \forall x \in B \neg xRy \\ &\implies \exists z \in A \forall B \in \mathfrak{B} \exists y \in A \forall x \in B [zRy \wedge \neg xRy] \\ &\implies \exists z \in A \forall B \in \mathfrak{B} \forall x \in B \neg xRz \\ &\implies \exists z \in A \forall x \in D \neg xRz \\ &\iff \neg \forall z \in A \exists x \in D xRz \\ &\iff D \not\prec_R A \\ &\iff D \not\prec A \\ &\iff [A \succ D \wedge D \not\prec A] \\ &\iff A \succ D, \end{aligned}$$

where the fifth implication in the chain follows from $G(A, R) \neq \emptyset$, the sixth from the transitivity of R , the seventh from the fact that \mathfrak{B} covers D , and the eleventh from the completeness of R . Hence Cover Dominance holds. \square

Proof of Proposition 4. **A.** Suppose that Implicit Optima fails, in which case $\exists A \in \mathfrak{D}$ such that $\forall x \in A$ we can find a $B_x \in \mathfrak{D}_x$ with $B_x \not\prec A$. Since \succsim is complete we have $A \succsim B_x$ and thus $A \succ B_x$. We have also $A \subset \bigcup_{x \in A} B_x$, and so Cover Dominance implies that $A \succ A$, a contradiction.

B. For all $A, D \in \mathfrak{D}$ and $\mathfrak{B} \subset \mathfrak{D}$ that covers D , we have

$$\begin{aligned} \forall B \in \mathfrak{B} A \succ B &\implies \exists x \in D \exists B_x \in \mathfrak{B} \cap \mathfrak{D}_x A \succ B_x \succ D \\ &\iff \exists x \in D \exists B_x \in \mathfrak{B} \cap \mathfrak{D}_x [A \succ B_x \succ D \wedge B_x \not\prec A] \\ &\implies D \not\prec A \\ &\iff [A \succ D \wedge D \not\prec A] \\ &\iff A \succ D, \end{aligned}$$

where the first implication follows from Implicit Optima, the third from the transitivity of \succsim , and the fourth from the completeness of \succsim . Hence Cover Dominance holds. \square

Proof of Proposition 5. We have that

$$\begin{aligned}
& \forall A \in \mathfrak{D} \exists x \in A \forall B \in \mathfrak{D}_x B \succsim A \\
& \implies \forall A \in \mathfrak{D} \exists x \in A \forall B \in \mathfrak{D}_x \forall y \in A \exists E \in \mathfrak{D}_y B \succsim E \\
& \iff \forall A \in \mathfrak{D} \exists x \in A \forall y \in A \forall B \in \mathfrak{D}_x \exists E \in \mathfrak{D}_y B \succsim E \\
& \iff \forall A \in \mathfrak{D} \exists x \in A \forall y \in A x \hat{R} y \\
& \iff \forall A \in \mathfrak{D} G(A, \hat{R}) \neq \emptyset,
\end{aligned}$$

where the initial assertion is Implicit Optima. Hence $G(\cdot, \hat{R})$ is nonempty. \square

Proof of Proposition 6. For all $A, B \in \mathfrak{D}$ we have

$$\begin{aligned}
A \succsim B & \iff \exists x \in A \forall D \in \mathfrak{D}_x D \succsim A \succsim B \\
& \implies \exists x \in A \forall D \in \mathfrak{D}_x D \succsim B \\
& \iff \forall y \in B \exists x \in A \forall D \in \mathfrak{D}_x D \succsim B \\
& \implies \forall y \in B \exists x \in A x \hat{R} y \\
& \iff A \succsim_{\hat{R}} B,
\end{aligned}$$

where the first implication follows from Implicit Optima and the second from the transitivity of \succsim . Hence we have $\succsim \subset \succsim_{\hat{R}}$. \square

Proof of Proposition 7. For all $A, D \in \mathfrak{D}$ and $\mathfrak{B} \subset \mathfrak{D}$ that covers D , we have

$$\begin{aligned}
\forall B \in \mathfrak{B} A \succsim B & \implies \exists x \in D \exists B_x \in \mathfrak{B} \cap \mathfrak{D}_x A \succsim B_x \succsim D \\
& \implies A \succsim D,
\end{aligned}$$

where the first implication follows from Implicit Optima and the second from the transitivity of \succsim . Hence Weak Cover Dominance holds. \square

Proof of Proposition 8. For all $A, B \in \mathfrak{D}$ we have

$$\begin{aligned}
A \succsim_{\hat{R}} B & \iff \forall y \in B \exists x \in A x \hat{R} y \\
& \iff \forall y \in B \exists x \in A \forall D \in \mathfrak{D}_x \exists E_y \in \mathfrak{D}_y D \succsim E_y \\
& \implies \forall y \in B \exists E_y \in \mathfrak{D}_y A \succsim E_y \\
& \implies A \succsim B,
\end{aligned}$$

where the fourth implication follows from Weak Cover Dominance. Hence we have $\succsim_{\hat{R}} \subset \succsim$. \square

Proof of Theorem 1. If \succsim is rationalized by an order R with $G(\cdot, R)$ non-empty, then Menu Order holds by Corollary 1 and Cover Dominance holds by Proposition 3. Conversely, if Menu Order and Cover Dominance hold then Implicit Optima holds by Proposition 4A, Weak Cover Dominance holds by Proposition 7, \hat{R} rationalizes \succsim by Propositions 6 and 8, \hat{R} is an order by Corollary 2, and $G(\cdot, \hat{R})$ is nonempty by Proposition 5. \square

Proof of Proposition 9. Suppose Implicit Optima fails, in which case $\exists A \in \mathfrak{D}$ such that $\forall x \in A$ we can find a $B_x \in \mathfrak{D}_x$ with $B_x \not\prec A$. Since \mathfrak{D} is finite, the set $\mathfrak{B} = \{B_x : x \in A\} \subset \mathfrak{D}$ is also finite. Moreover, since \succsim is an order, $\exists y \in A$ such that $\forall x \in A$ we have $B_y \succ B_x$. Observing that $A \subset \bigcup \mathfrak{B}$, Weak Cover Dominance now implies that $B_y \succ A$, contradicting $B_y \not\prec A$. \square

Proof of Proposition 10. Let $A, B \in \mathfrak{D}$ be such that $A \cup B \in \mathfrak{D}$ and $A \succ B$. We have $A \succ A$ since \succsim is reflexive, and therefore $A \succ A \cup B$ by Weak Cover Dominance. Moreover, we have $A \cup B \succ A \cup B \supset A$ since \succsim is reflexive, and it follows that $A \cup B \succ A$ by Weak Cover Dominance. Thus $A \sim A \cup B$, and Kreps Consistency holds. \square

Proof of Proposition 11. Given $A, B \in \mathfrak{D}$ with $A \subset B$, suppose that $B \not\prec A$. Then $A \succ B$ since \succsim is complete and $A \cup B = B \in \mathfrak{D}$ since $A \subset B$, so that $A \sim A \cup B = B$ by Kreps Consistency. But this contradicts $B \not\prec A$. \square

Proof of Proposition 12. Given $A, D \in \mathfrak{D}$ and $\mathfrak{B} \subset \mathfrak{D}$ that covers D , suppose that $\forall B \in \mathfrak{B}$ we have $A \succ B$. Since \mathfrak{D} is finite, $\mathfrak{B} \subset \mathfrak{D}$ is finite and can be enumerated as $\mathfrak{B} = \{B_1, \dots, B_n\}$. For each $k \leq n$, write $E_k := \bigcup_{i=1}^k B_i$ and note that both $E_k \in \mathfrak{D}$ and $A \cup E_k \in \mathfrak{D}$ since \mathfrak{D} is closed under union. Since $A \succ B_1$, we have $A \sim A \cup B_1 = A \cup E_1$ by Kreps Consistency. [*Inductive step begins.*] Suppose that for some $k < n$ we have $A \sim A \cup E_k$. Since $A \succ B_{k+1}$ and \succsim is transitive, it follows that $A \cup E_k \succ B_{k+1}$. But then

$$A \sim A \cup E_k \sim [A \cup E_k] \cup B_{k+1} = A \cup E_{k+1},$$

using Kreps Consistency. [*Inductive step ends.*] By induction we can conclude that $A \sim A \cup E_n$. Since $D \subset \bigcup \mathfrak{B} = E_n \subset A \cup E_n$ and \succsim is complete, we have also $A \cup E_n \succ D$ by Proposition 11, and so $A \succ D$ since \succsim is transitive. Hence Weak Cover Dominance holds. \square

Proof of Proposition 13. If Weak Cover Dominance holds then Weak Union Dominance is immediate. Moreover, $\forall A, B \in \mathfrak{D}$ if $A \subset B$ then since \succsim is reflexive we have $B \succ B$ and thus $B \succ A$ by Weak Cover Dominance. Hence Monotonicity holds.

For the converse, suppose Monotonicity and Weak Union Dominance hold and take any $A, D \in \mathfrak{D}$ and $\mathfrak{B} \subset \mathfrak{D}$ that covers D . Since \mathfrak{D} is closed under union, we have $\bigcup \mathfrak{B} \in \mathfrak{D}$. If for each $B \in \mathfrak{B}$ we have $A \succsim B$, then $A \succsim \bigcup \mathfrak{B}$ by Weak Union Dominance, and since $D \subset \bigcup \mathfrak{B}$ we have $\bigcup \mathfrak{B} \succsim D$ by Monotonicity. But then $A \succsim \bigcup \mathfrak{B} \succsim D$, and so $A \succsim D$ since \succsim is transitive. Hence Weak Cover Dominance holds. \square

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