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The Single Currency's Effects on Eurozone Sectoral Trade: Winners and Losers?

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The Single Currency’s Effects on Eurozone Sectoral Trade: Winners and Losers?

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Abstract

In this paper we study the effect of the single currency across industries for euro area members. This analysis may help to shed light on the main factors influencing the euro effect on trade flows. We intend to verify whether these factors are specific to individual sectors and/or countries or common to the entire euro area. We use a dynamic specification of an augmented gravity equation. Following the most recent econometric literature, we apply the “System GMM” dynamic panel data estimator of Blundell and Bond to avoid inconsistency and biases in the estimates, and introduce controls for heterogeneity.

Aggregate sector results average out country-level behaviours that, on their turn, are affected by different (unobserved) responses of firms, endowed with diverse production costs, to the enhancing and dampening impacts due to the euro. Due to this reason, the cancelling out at aggregate level of heterogenous behaviours induces an aggregation bias. So it is not surprising that when moving from sector to sector/country analysis the picture becomes much more variegated, with the emergence of a whole range of winners and losers among industries in the different nation.

Our empirical results are in line with theoretical framework we assumed as reference that considers the possibility of both stimulative and dampening effects coming from trade integration and points out the fact that sector exports impacts are the aggregation results of firm-level heterogenous behaviours.

JEL: F14, F15, F4, F33, C33

Keywords: International trade; currency unions; gravity models; dynamic panel data; Blundell-Bond estimates

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1 Introduction

Empirical analysis on the first few years of existence of the euro has generally reported a modest, although statistically significant, effect. This evidence does not completely fit with the assumption that important reductions in transaction costs would ensue from the replacement of many currencies with one single money. The limited impact may depend, inter alia, on the fact that the euro came at the very end of a long-term path of European integration, adding (maybe) little to a process that has had its main drivers in several former economic policy decisions (e.g. the common market, the EMS, the Single Market). Yet other factors, working below the surface of aggregate behavior and affecting the pervasiveness of the influence of the single currency across products and industries, may have contributed to shape the modest pro-trade impact.

Analysis of sectoral variation of the euro effect may hence help shed some light on factors conditioning the single currency influence on trade flows. Despite its relevance, this issue has received scant attention to date. In this paper, we address this rather uninvestigated area, studying the trade-consequences of the single currency across industries of Euro area members. In line with a consolidated tradition in the analysis of the euro’s trade impact, the aim of the study is mainly empirical: we intend to verify whether the euro effect is much differentiated across industries and economies, or whether some common features are detectable for the entire Euro area. Although our work is essentially empirical, nevertheless we need to refer to some theory as a guide for interpretation. We do it assuming as reference a framework that considers the possibility of both stimulative and dampening effects coming from trade integration and points out the fact that sector exports impacts are the aggregation results of firm-level heterogenous behaviours. Given this structure in the background, empirical findings at sector/country level may hint at the mechanisms driving trade put in place by the single currency inception.¹

The paper is organized as follows. The second and the third sections conduct a critical survey of the most recent empirical literature and describe the theoretical framework. The fourth and the fifth sections provide a description of the empirical strategy and of the dataset. The sixth and the seventh sections present the estimation results at sector and country level. Conclusions follow.

2 Recent Empirical Literature on the Euro’s Sectoral Trade Effects

Analysis on the euro effect on trade has been generally performed at aggregate level.² Empirical studies that estimate the euro effect at sector level are still very scarce. However, in both approaches (aggregated and sectoral) the main empirical findings highlight a positive and statistically significant effects of euro adoption on bilateral

¹ It is worth to underline that this paper limits its analysis at the success of the euro adoption in terms of trade volumes only and does not analyze the potentially pro-competitive impact on prices and increased consumer welfare. Furthermore the empirical analysis is run for the manufacturing sectors given the not availability of homogeneous disaggregated data on service sector.

² See for example de Nardis and Vicarelli (2003) and Micco et al. (2003).
trade in EMU countries. All the empirical studies use panel data methodology, instead of pooled cross sectional data, to emphasize the time dimension in the estimation of trade flow determinants in gravity models.\footnote{The gravity model has been used extensively in the empirical and theoretical literature to explain bilateral trade (Anderson 1979, Deardorff 1998 and Helpman and Krugman 1985, Evenett and Keller 2002 and Baldwin 2006).}

In this section we focus on the studies using sectoral data. Existing studies on sectoral euro effect usually use static models: to best of our knowledge, only one work uses dynamic models\footnote{Theory and a large body of empirical work support the hypothesis that trade is a dynamic process and that estimating static equations may produce upward biased estimates (see de Nardis at al. 2008). The rationale for considering dynamics in trade is the existence of sunk costs borne by exporters to set up distribution and service networks in the partner country. This sticky behaviour seems all the more important in the EMU case, where trade relationships between countries are affected not only by past investments in export-oriented infrastructure, but also by the accumulation of invisible assets such as political, cultural and geographical factors characterizing the area and influencing the commercial transactions taking place within it.} (Table 1).

Table 1: Euro’s Effect on Trade, Sectoral Data

<table>
<thead>
<tr>
<th>Authors</th>
<th>Empirical Strategy</th>
<th>Main findings-sample period</th>
</tr>
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<tbody>
<tr>
<td></td>
<td>Dep variable: bilateral exports, 1 digit ISIC rev.3 sectors</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Exchange rate as regressor in the gravity equation.</td>
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</tr>
<tr>
<td></td>
<td>14 EU countries (excluding Greece)</td>
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<tr>
<td></td>
<td>Dep variable: bilateral imports, ISIC 2 and 3 digit</td>
<td></td>
</tr>
<tr>
<td></td>
<td>18 OECD countries</td>
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</tr>
<tr>
<td></td>
<td>Dep variable: bilateral exports. 6 digit level HS product categories</td>
<td></td>
</tr>
<tr>
<td></td>
<td>20 OECD countries</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Dep variable: bilateral exports. 23 OECD countries</td>
<td></td>
</tr>
</tbody>
</table>
All such studies (in spite of different time spans, countries samples and empirical strategies) report that the euro effect is not widespread among sectors and among country/sectors. Baldwin et al. (2005) show a correlation between the size of the “Rose Effect”\(^5\) (the adoption of a common currency) and the presence of what they call ICIR sectors (Imperfect Competition and Increasing Return Sectors). Ranking the sectors analyzed in a decreasing order, at the bottom of the list (lower “Rose Effect”) they find agriculture, as well mining and quarrying; at the top, (higher “Rose Effect”) various types of machinery and highly differentiated consumer goods (such as food products, beverages and tobacco). This result suggests that these sector characteristics may be related to the size of the effects on trade due to the adoption of a common currency. The rationale behind this heterogeneous euro effect among sectors is explained by Baldwin (2006) in light of two elements of the “new-new trade theory”: the fixed costs of entering a new market and differences in firms’ marginal production costs.

In line with these findings, also Flam and Nordstrom underline that sectors without a “Rose effect” tend to be those marked by fairly homogeneous products. The results set out in their 2003 paper, which are obtained from quite aggregate dataset (1 digit ISIC rev.3 sectors), are confirmed also at a highly disaggregated level (6 digit level HS product categories: Flam and Nordstrom 2006). In this latter work, the authors estimate currency union effects at different stages of processing and for different industries, finding evidence of a positive effect for semi-finished and finished products and for industries characterised by highly processed products, which are those that require relatively high fixed costs for distribution and marketing.

### 3 Theoretical Framework

Sectoral exports are aggregation of foreign sales of heterogenous firms; as such, they reflect the average outcome of a range of different individual behaviours. To gain insights on sector-export responses to the euro introduction it is, hence, useful to refer to a theoretical framework that makes such an aggregation explicit. Among the models of international trade with heterogenous firms, the one by Melitz and Ottaviano (2005) offers ample scope for hypotheses testing. It is similar to the model by Melitz (2003), adopted by Baldwin and Di Nino (2006) to study the euro effect, but with non-CES consumers’ preferences and a linear demand function. In this setting, exports of a firm located in county \(o\) and selling to a destination market \(d\), indicated by \(\exp_{o,d}\), are given by

\[
\exp_{o,d} = \frac{L_d}{4\gamma} \left[ (c_d)^2 - (\tau_{o,d} c)^2 \right].
\]

where \(L_d\) is the dimension of the destination market; \(\gamma > 0\) is a parameter indexing degree of horizontal differentiation between varieties, assumed equal across markets; \(\tau_{o,d} \geq 1\) is per unit transport cost incurred by the firm in transferring goods from \(o\) to \(d\); \(c\) is the firm’s marginal cost drawn from a random distribution \(G(c)\), having

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\(^5\) The “Rose Effect” refers to the large body of empirical literature about the effect of currency unions on trade started with Rose (2000). For a survey see Rose and Stanley (2005).
positive support on $[0,c_m]$; $c_d < c_m$ is the cutoff marginal cost the firm faces when selling in country $d$; this cost threshold is equal to the maximum price feasible in the destination market, $P_{max}$, at which product demand sets to zero. The maximum price is an indicator of toughness of competition in market $d$: since it is rising with the average price of competing varieties, $P_d^*$, and decreasing with the number of competitors, $N_d^*$, that is

$$c_d = P_{max} = F(P_d^*; N_d^*), \quad \text{with } F'_{P_d} > 0; F'_{N_d} < 0.$$  

(2)

Aggregating individual export sales over the set of exporters selling varieties from $o$ to $d$, with marginal cost $c \leq c_d$, one gets the bilateral sectoral export flow from country $o$ to destination market $d$

$$EXP_{o,d} = \int_0^{(\tau_{o,d})} \exp_{o,d} dG(c);$$

(3)

with $N_o$ = number of entrant exporters (from $o$ to $d$).

Assuming a Pareto parametrization for the marginal cost distribution, $G(c) = (c/c_m)^k$ with $k \geq 0$ as shape parameter, former expression is solved as follows

$$EXP_{o,d} = \varphi N_o L_d (c_d)^{k+2} (c_m)^{-k} (\tau_{o,d})^{-k}; \quad \text{with } \varphi = \frac{1}{2\gamma(k+2)},$$

(4)

where sectoral exports from $o$ to $d$ are the outcome of aggregation over a subset of heterogeneous firms (those whose marginal cost is lower than the cutoff level); interestingly, expression for bilateral sectoral exports assume a gravity-like form as sales form $o$ to $d$ depend positively on the size of destination country, $L_d$, and on the number of origin-country exporters, $N_o$, and negatively on the transport costs/trade barriers index, $\tau_{o,d}$.

Assuming symmetric trade costs ($\tau_{o,d} = \tau_{d,o} = \tau$), in free entry equilibrium (with expected profits driven to zero) the cutoff marginal cost in the destination market is

$$c_d = \left(\frac{K^\gamma F_{entry}}{L_d} \frac{1}{1+\tau^{-k}}\right)^{\frac{1}{k+2}}, \quad \text{with } F_{entry} = \text{fixed entry cost and } K = k^2 + 3k + 2.$$  

(5)

Former expressions highlight that a fall in trade costs $\tau_{o,d}$, e.g. determined by the adoption of a common currency between the two countries, stimulates sectoral bilateral trade (equation (4)). Yet, more integration means also tougher competition in destination markets ($c_d$ reduces as $\tau$ drops in equation (5)), leading to an increase in the number of competing varieties. This exerts dampening effects on bilateral sectoral export volumes. Competition becomes even fiercer when trade integration is accompanied by a decline of entry costs in destination markets ($c_d$ reduces as $F_{entry}$ falls

\[6\] $P_{max} = (\alpha N_d + \eta P_d)/(\gamma + \eta N_d)$, where $\alpha$ and $\eta$ are parameters measuring substitution degree between differentiated varieties and the homogenous good.

\[7\] In terms of gravity variables, the product between the size of the destination country and the number of entrant exporters from the origin country proxies the “mass” affecting bilateral trade.
in (5)). If reduction of cost cutoff $c_d$ is large enough, firm selection consequent to lower transaction and fixed entry costs may even entail the exiting of some less efficient exporters. Toughness of competition may be however mitigated by the degree of horizontal product differentiation, measured by $\gamma$, which varies sector by sector. Heterogenous firms, endowed with diverse marginal costs, are differently exposed to these opposite effects; predominance in the population of firms of the supportive or of the dampening influences hence affects the aggregate export outcome at sector level.

Given this framework, some general indications can be derived about what one should expect to draw from empirical analysis. They can be described as follows:

(i) When considering aggregate sectoral exports, pro-trade effect should emerge only in the sectors where benefiting euro-area firms prevail on unaffected producers. At aggregate sector level, there is no reason to expect significant negative competitive effects, since compensation is at work: if there are losers among the euro-area producers, there are symmetrically winners in the same area.

(ii) When considering country-sector exports, pro-trade impacts should emerge only in the country/sectors where benefiting firms prevail on unaffected or negatively affected producers. At a country level, the dampening effects, due to tougher competition, would emerge in the countries/sectors where negatively affected firms prevail on the benefited and unaffected ones; hence at country-sector level winners and losers may be detected.

(iii) Given the role of horizontal differentiation in mitigating degree of competition, positive pro-trade effects of the euro should prevail in sectors where there is imperfect competition and goods are more differentiated.

4 Empirical Strategy and Equation

In our empirical strategy, we refer to the theoretical underpinnings highlighted in former section in estimating a gravity equation for sectoral bilateral trade volumes. Moreover in accordance with the recent findings in the literature, we introduce dynamics into a panel data model. This raises well known econometric problems: if trade is a static process, the fixed-effects estimator is consistent for a finite time dimension $T$ and a infinite number of country-pairs $N$; but if trade is a dynamic process, the transformation needed to eliminate the country-pair fixed effects produces a correlation between the lagged dependent variable and the transformed error term that renders the least square estimator biased and not consistent. To avoid the inconsistency problem, Arellano and Bond (1991) suggested transforming the model into first differences and run it using the Hansen two-step GMM estimator.8

However, the first-differenced GMM estimator performs poorly in terms of precision if it is applied to short panels (along the $T$ dimension) including highly persistent time series. Lagged levels of time series with near unit root properties are in

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8 They show that the two key properties of the first differencing transformation – eliminating the time-invariant individual effects while not introducing disturbances for periods earlier than period $t-1$ into the transformed error term – can be obtained using any alternative transformation (i.e. forward orthogonal deviations).
fact weak instruments for subsequent first-differences. Since bilateral exports between industrialized countries are expected to be persistent, due to sunk exports costs, one may expect this to affect the estimates.

Arellano and Bover (1995), describe how, if the original equations in levels are added to the system of first-differenced equations, additional moment conditions may increase efficiency (“System GMM” estimator). This estimator has been refined by Blundell and Bond (1998).

The System GMM estimator has several advantages with respect to Arellano and Bond’s estimator. First differencing the equation removes fixed effects but also the time invariant regressors in the specification. If these regressors are of interest, the resulting loss of information may be a serious inconvenience. Owing to the relatively short time-span data available and the relevance of “persistence” effects in bilateral trade relationships, the “System GMM” estimator seemed to be the right choice for our purposes. The application of this methodology in a gravity context is quite new: as far as we know, only one study has applied it to investigate the euro effect on trade. We introduced into the dynamic gravity equation three sets of variables: i) gravity variables, ii) controls for heterogeneity, iii) controls for other factors affecting bilateral trade.

(i) **Standard gravity variables.** Bilateral distance, as a proxy of transport (and fixed-entry) costs, and the sum of importer and exporter’s value added as proxies of the “mass”.

(ii) **Controls for heterogeneity and bias.** Following Baltagi, Egger and Pfaffermayr (2003) we introduce fixed effects for importing and exporting countries and time. Differently from these authors, we did not control for country-pair effects (i.e. the interaction effect between they exporting and importing country picking up unobserved characteristics of country-pairs) because this kind of variable would have included the impact of the euro effect that we wanted to control by a specific dummy. As suggested by Rose and van Wincoop (2001), controlling for exporter and importer effects enabled us to proxy the multilateral “trade resistance index”.

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9 More in general, a IV approach is a way to solve the endogeneity problem. See Anderson and Van Wincoop (2003).

10 For an exhaustive survey of GMM estimators, see Roodman (2006).

11 See De Benedictis and Vicarelli (2005); De Benedictis, De Santis and Vicarelli (2005).


13 Anderson and van Wincoop (2003) developed a theoretical gravity equation by using a CES utility function. Their basic gravity model is subject to:

\[
x_{ij} = \frac{y_i y_j}{y_W} \left(\frac{t_{ij}}{P_i P_j}\right)^{1-\sigma} \quad p_j^{-\sigma} = \sum_i \theta_i p_i^{\sigma-1} \theta_{ij}^{-\sigma} v_{ij}
\]

where \(y_W\) is the world income, \(\theta_i = y_i/y_W\) country i’s world income share, and trade cost \(t_{ij}\) is a function of border effect \(b_{ij}\) and distance \(d_{ij}\); \(b_{ij} = 1\) if there are no border barriers between country i and j; otherwise it equals one plus the tariff equivalent of the border barriers between two countries. The model states that trade between country i and j is determined by the share of the multiplier of both countries’ incomes to the world income, as well as trade cost adjusted for the price indexes in both countries. The price index in country j is a function of the price indexes, income shares, and the trade costs of all countries. Price indexes are needed to build a multilateral resistance index. Several methods have been implemented in the empirical literature to proxy these trade resistance terms. The one most widely used seems to be the inclusion of country specific dummies. This method has the advantage of capturing unobserved price
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(see Anderson and van Wincoop (2003)), obtaining a specification of a gravity equation that can be interpreted as a reduced form of a model of trade with micro foundations.

(iii) Controls for other factors affecting bilateral trade in EMU. In the specific case of EMU, there are political, institutional and monetary factors that may have affected bilateral trade flows. After 1992, thanks to the European Monetary System and the convergence process leading to the adoption of the single currency, volatility of the exchange rate among European countries diminished. We controlled for this by introducing a measure of volatility into our equation. It seemed important to distinguish this aspect from a “Currency Union” effect that should capture a structural change (i.e. ERM crisis in 1992–1993) in the markets expectations, due to the fact that a common currency is an irrevocably fixed commitment on exchange rate regime. The introduction of the euro has been the last step of this integration process; we controlled for “EU membership”\(^14\) in order to “isolate” this effect on exports by introducing a specific dummy. Indeed, we control for exchange rate movements introducing an index of (bilateral) real exchange rate.

The equation was as follows:

\[
\ln \text{Expsect}_{ijt} = b_1 \ln(\text{Expsect}_{ijt-n}) + b_2 \ln(\text{SumVAsect}_{ijt}) + b_3 \ln\text{Dist}_{ij} + b_4 \text{vol}_{ijt} + b_5 \text{ReR}_{ijt} + b_6 \text{dueuro}_{ijt} + b_7 \text{duEU}_{ijt} + b_8 + b_9 + b_{10} \tau
\]

where:
- \(\ln\) = the natural logarithm, \(i\) is the exporting country, \(j\) is the importing country and \(t\) is the year, \(n\) is a lag structure for the dependent variable; 
- \(\text{Expsect}_{ijt}\) = exports in volume from country \(i\) to country \(j\) for 25 sectors ISIC two digit rev. 3; 
- \(\text{SumVAsect}_{ijt}\) = the sum of value added at constant  term for 25 sectors ISIC two digit rev. 3 of the exporting and importing countries, a proxy of the “mass” in gravity models; 
- \(\text{Dist}_{ij}\) = bilateral distance between capital cities, expressed in kilometers; 
- \(\text{dueuro}_{ijt}\) = Dummy euro: assumes value 1 for bilateral trade among Eurozone countries from 1999, 0 otherwise, in the case of Greece the dummy assumes value 1 starting from 2001; 
- \(\text{duEU}_{ijt}\) = Dummy European Union membership: assumes value 1 for bilateral trade among European Union countries, taking into account the enlargement process of EU (Austria, Finland and Sweden entered in 1995), 0 otherwise;\(^15\)

effects to produce consistent estimates of parameters. Feenstra (2004) shows that the inclusion of these dummies generates largely the same results as those obtained by Anderson and Van Wincoop (2003). Our empirical strategy took up these suggestions; however, we are aware that this choice excludes the partially time-varying character of the Multilateral Trade Resistance Index and that it can determine some bias (see for example Marques and Spies 2006 and for a survey on this topic see Baldwin 2006).

\(^14\) From the late 1950s to the mid-1990s, the European trade integration process were mainly related to the abolition of internal tariffs with a view to the completion and widening of the Single European Market.

\(^15\) We consider EU membership instead of other “institutional” variables (i.e. Single Market 1993) because EU membership implies the obligation of a Member State to transpose into national law directives (for example to implement the Single Market) issued by the EU Commission.

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is the nominal exchange rate volatility; 
\(ReR_{ijt} = \) is the bilateral real exchange rate. We adopt the following specification: 
\(ReR = ePi/Pj\) where \(e\) is the nominal bilateral exchange rate and \(Pi\) and \(Pj\) are respectively the production price indexes in the exporting and importing countries.

\(\alpha_i = \) exporting country dummy: assumes value 1 if export flows are from exporter country \(i\) to each one of the importing country \(j\), 0 otherwise; 
\(\beta_j = \) importing country dummy: assumes value 1 if export flows are from each one of the exporter countries \(i\) to the importing country \(j\), 0 otherwise; 
\(\tau = \) annual dummies: assumes value 1 for time \(t\), 0 otherwise.

We expected bilateral export flows to be positively influenced by:

(i) The lagged endogenous variable. Countries trading heavily with each other were expected to continue to trade, thus reflecting the effects of entrance and exit barriers due to sunk costs;

(ii) The “mass”. In gravity models trade flows are positively influenced by the “mass” proxied by the sum of GDP or value added;

(iii) The introduction of euro. This dummy proxied the “pure trade effects” and was expected to have had a positive impact on Eurozone trade flows, in line with recent literature;

(iv) The “EU membership” effect. Countries joining EU should have benefited from European trade integration process.

We expected bilateral export flows to be negatively influenced by:

(i) Distance. According to the standard gravity model, bilateral distance is a proxy for transport costs and cultural proximity between two countries;

(ii) Exchange rate volatility. Reducing exchange rate volatility should promote bilateral trade reducing risks and uncertainty.

(iii) Real exchange rate. A relative increase in the exporting country prices might negatively affect the export flows.

5 Data Description

The pool of the economies that we considered in the estimates consisted of 23 developed countries: 13 EU members (Ireland and Luxembourg were not included in the pool due to the lack of homogeneous data)\(^{16}\), and 10 OECD countries: Korea, Czech Republic, Australia, Canada, Japan, New Zealand, Norway, Mexico, Switzerland and United States. The sample period was 1988–2004 according to data availability.

\(^{16}\) In this paper we deflate nominal bilateral export by value added implicit deflators taken from OECD STAN BTD, a more accurate measure than US CPI commonly used in empirical literature. However, this data bank does not provide value added implicit deflators for Ireland. Data for Belgium and Luxembourg are aggregated.
### Table 2: Data Source

<table>
<thead>
<tr>
<th>Variable</th>
<th>Source</th>
<th>Sample</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bilateral exports in current terms</td>
<td>OECD STAN-BTD</td>
<td>1988–2004</td>
</tr>
<tr>
<td>Value added</td>
<td>STAN industry</td>
<td>1988–2004</td>
</tr>
<tr>
<td>Bilateral nominal exchange rate</td>
<td>IMF-IFS</td>
<td>1988–2004</td>
</tr>
<tr>
<td>CPI, PPI</td>
<td>IMF-IFS, OECD-MEI</td>
<td>1988–2004</td>
</tr>
<tr>
<td>Free Trade Agreement</td>
<td>European Commission and WTO</td>
<td>1988–2004</td>
</tr>
<tr>
<td>Bilateral real exchange rate</td>
<td>IMF-IFS</td>
<td>1988–2004</td>
</tr>
</tbody>
</table>

We considered 13 exporting European countries and 23 importing industrialized countries (13 EU + 10 OECD).\(^{17}\) Bilateral exports data in dollars terms, current prices, were taken from OECD STAN-BTD, and value added from the STAN-Industry data base; both variables were deflated by value added implicit deflators.

We tested five different measures of exchange rate volatility; the variable we used was measured by the standard deviation of the first difference of monthly natural logarithms of the bilateral nominal exchange rate at the current year \(t\). Data were taken by monthly average exchange rates from IMF-IFS.

#### 6 A Sectoral Analysis in a Dynamic Setting

Owing to the large number of regressions made, we report the estimate results of equation (6) for each of the 25 ISIC 2 digit sectors in the appendix. Both the specification of the model and the econometric strategy proved to fit well.

Estimates were robust to the standard tests. AR(1) and AR(2) tests showed the consistency of the GMM estimator and the inconsistency of the OLS. Hence, by introducing dynamics, the proper estimation method was the former one. The Hansen test of over-identifying restrictions showed that the hypothesis that all moment restrictions would be satisfied for the dynamic specification was not rejected.\(^{18}\)

In general, gravity standard variables showed high statistical significance and the expected sign: there was a positive correlation with the mass and a negative one with distance. We also found a high statistical significance of the 1 period lagged dependent

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\(^{17}\) We organised our pool of countries in two different groups: 13 EU exporting countries and 23 importing countries (13 EU+10 OECD countries). Exporting countries are only EU members: Eurozone countries plus the three EU countries that are not in the EMU (UK, Sweden and Denmark). By this way, we can calculate the euro effect on intra-trade only with respect these latter, being the reference countries we are interested in. To be precise, we calculate how much trade flows among Eurozone countries are different from i) average flows between Denmark, Sweden and UK ii) trade between these three countries and Eurozone countries iii) trade between Eurozone countries and all the importing countries in the sample; iv) trade between Eurozone countries.

\(^{18}\) Arellano and Bond (1991) propose a test of the hypothesis of no second-order serial correlation in the disturbances of the first differenced equation. This is a necessary condition for the valid instrumentation. A test for the hypothesis of no first order–order serial correlation is also reported: the rejection of the null hypothesis (i.e. the presence of first-order serial correlation) indicates the inconsistency of the OLS estimator.
variable coefficient; the magnitude of the “persistence effect” seemed in line with the results in the literature. A decrease in exchange rate volatility and in the bilateral real exchange rate promoted bilateral trade; the “EU membership” effect had a positive impact on trade flows among EU15 countries.

In this section and in the next we focus on the impact of the euro on sectoral exports, looking at the sign and magnitude of the Euro dummy coefficient. The euro trade effect was estimated for each sector considering the EU members as a group of exporting countries. In this case, the coefficient of the dummy euro quantified the (average) sectoral effect of euro adoption with respect to EU partners that did not joint the common currency.

The estimates results (Table 3) highlight that the euro effect is not uniformly distributed among sectors. Only in 10 industrial sectors out of 25 is there a positive and significant impact of the euro on exports flows (at least at 10% significance level). However, as expected on the grounds of the theoretical framework, no sector is characterised by a statistically significant negative influence: this would reflect the fact that (unobserved) firm-level positive and negative effects tend to cancel out when aggregating across nations.

As for the magnitude of the coefficient, dynamic specification of the gravity equation allows to capture the short-run effect exerted on sectoral trade by adoption of the euro. The short run effect is indeed small and heterogeneous among sectors.

One may reasonably assume that, in general, it takes several years for a currency union to have a significant trade enhancing effect. Yet, there is no clear indication in the existing literature about the lapse of time necessary for a single currency to exert its steady state effects. According to some authors (Bun and Klaassen, 2002b), in seven years only half of the whole long run effect is apparent (incidentally, in our sample the euro has been in existence for six years). But the period necessary to detect the “regime” effect may be even longer: according to some estimates (Glick and Rose, 2002), it can take more than thirty years to discern the full long run impact on trade of a reversed process, that is, the dissolution of a monetary union between a pair of countries.

Leaving aside the issue of the length of time required to approach the long run, we can nonetheless use the parameter of the lagged dependent variable to compute the change in sectoral trade implied by the short run impact of the euro obtained in our results, letting time grow larger and larger.\(^{19}\) We can correctly compare the long term coefficient obtained by this way with existing sectoral results in empirical literature, computed using static model. Our estimate results, shown in last column of Table 3, are still small by the standards proposed in the literature on euro’s effect on sectoral trade.

Assuming as reference an industry classification à la Pavitt, a positive effect was detected in four sectors characterised by scale economies (transport, radio tv and communication equipment, pulp-paper and printing, metal products), one sector characterised by high technology (electrical and optical instruments), one specialised supply sector (transport equipment).

\(^{19}\) We obtained estimates of long-run effects simply by applying the following transformation: long run $B_2 = B_2/(1-B_1)$, where $B_2$ is the parameter of the EURO dummy and $B_1$ is the vector of coefficients of the lagged dependent variable. The test of the significance of the Ho $B_2 = 0$ are in the Appendix.
### Table 3: Sectoral Estimates Results

<table>
<thead>
<tr>
<th>ISIC 2 digits</th>
<th>Industry description</th>
<th>Dummy euro Short term coefficient</th>
<th>t</th>
<th>Dummy euro Long term coefficient&lt;sup&gt;a&lt;/sup&gt;</th>
</tr>
</thead>
<tbody>
<tr>
<td>01_05</td>
<td>Agriculture, hunting, forestry and fishing</td>
<td>-0.02</td>
<td>0.37</td>
<td></td>
</tr>
<tr>
<td>10_14</td>
<td>Mining and quarrying</td>
<td>-0.15</td>
<td>1.72</td>
<td></td>
</tr>
<tr>
<td>15_16</td>
<td>Food products beverages and tobacco</td>
<td>0.04</td>
<td>1.61</td>
<td></td>
</tr>
<tr>
<td>17_19</td>
<td>Textiles, textile products, leather and footwear</td>
<td>-0.05</td>
<td>1.49</td>
<td></td>
</tr>
<tr>
<td>20</td>
<td>Wood and wood and cork products</td>
<td>0.02</td>
<td>0.27</td>
<td></td>
</tr>
<tr>
<td><strong>21_22</strong></td>
<td>Pulp, paper, paper products, printing and publishing</td>
<td><strong>0.07</strong></td>
<td><strong>2.09</strong></td>
<td><strong>0.11</strong></td>
</tr>
<tr>
<td>23_25</td>
<td>Chemical, rubber, plastics and fuel products</td>
<td>0.03</td>
<td>0.94</td>
<td></td>
</tr>
<tr>
<td>23</td>
<td>Coke, refined petroleum products and nuclear fuel</td>
<td>0.05</td>
<td>0.31</td>
<td></td>
</tr>
<tr>
<td>24</td>
<td>Chemical and chemical products</td>
<td>0.01</td>
<td>0.55</td>
<td></td>
</tr>
<tr>
<td>25</td>
<td>Rubber and plastic products</td>
<td>-0.01</td>
<td>-0.47</td>
<td></td>
</tr>
<tr>
<td>26</td>
<td>Other non metallic mineral products</td>
<td>-0.02</td>
<td>0.64</td>
<td></td>
</tr>
<tr>
<td><strong>27_28</strong></td>
<td>Basic metals and fabricated metal products</td>
<td><strong>0.10</strong></td>
<td><strong>4.07</strong></td>
<td><strong>0.16</strong></td>
</tr>
<tr>
<td>27</td>
<td>Basic metals</td>
<td><strong>0.13</strong></td>
<td><strong>3.29</strong></td>
<td><strong>0.19</strong></td>
</tr>
<tr>
<td>28</td>
<td>Fabricated metal products except machinery and equipment</td>
<td>0.01</td>
<td>0.14</td>
<td></td>
</tr>
<tr>
<td><strong>29_33</strong></td>
<td>Machinery and equipment</td>
<td><strong>0.06</strong></td>
<td><strong>2.65</strong></td>
<td><strong>0.09</strong></td>
</tr>
<tr>
<td>29</td>
<td>Machinery and equipment nec</td>
<td><strong>0.05</strong></td>
<td><strong>2.02</strong></td>
<td><strong>0.08</strong></td>
</tr>
<tr>
<td><strong>30_33</strong></td>
<td>Electrical and optical equipment</td>
<td><strong>0.07</strong></td>
<td><strong>1.95</strong></td>
<td><strong>0.09</strong></td>
</tr>
<tr>
<td>30</td>
<td>Office accounting and computing machinery</td>
<td>0.07</td>
<td>0.81</td>
<td></td>
</tr>
<tr>
<td>31</td>
<td>Electrical machinery and apparatus nec</td>
<td>-0.14</td>
<td>0.34</td>
<td></td>
</tr>
<tr>
<td><strong>32</strong></td>
<td>Radio tv and communication equipment</td>
<td><strong>0.13</strong></td>
<td><strong>2.02</strong></td>
<td><strong>0.20</strong></td>
</tr>
<tr>
<td>33</td>
<td>Medical precision and optical instruments</td>
<td>0.09</td>
<td>2.70</td>
<td>0.13</td>
</tr>
<tr>
<td><strong>34_35</strong></td>
<td>Transport equipment</td>
<td><strong>0.13</strong></td>
<td><strong>2.27</strong></td>
<td><strong>0.24</strong></td>
</tr>
<tr>
<td>34</td>
<td>Motor vehicles</td>
<td><strong>0.09</strong></td>
<td><strong>2.03</strong></td>
<td><strong>0.13</strong></td>
</tr>
<tr>
<td>35</td>
<td>Other transport equipment</td>
<td>-0.01</td>
<td>0.11</td>
<td></td>
</tr>
<tr>
<td>36_37</td>
<td>Manufacturing nec</td>
<td>-0.04</td>
<td>1.10</td>
<td></td>
</tr>
</tbody>
</table>

Sectors in bold are those with a euro effect positive and significant for the entire set of EU countries.

<sup>a</sup>We performed an F test for the statistical significance of the long run coefficient (see in the Appendix).

In general, even if a two-digit classification is still very aggregate, it is possible to point out that most of the sectors exhibiting a positive euro effect are those characterised by increasing returns to scale, imperfect competition and product differentiation.

These results seem to reflect the empirical findings reported in section 2 and are in line with the theoretical <i>a-priori</i> discussed in section 3 predicting prevalence of positive effects in imperfectly competitive sectors in which varieties are more differentiated (due to a soothing of an otherwise tougher competition). Comparing with previous sectoral studies, our estimates of the euro effect are, on one hand, lower, probably because of the dynamic specification of our model correcting for some bias, and on the other hand, more homogeneous across sectors. According to our long run effect estimates, the intra-EMU pro-trade impact of the euro ranged between 8.3% (machinery and equipment...
nec) and 27.1% (transport equipment\(^{20}\)). In Flam and Nordstrom (2006) and in Baldwin et al (2005), for instance, the magnitude of the Euro effect varied respectively between 16% for wood products and 62% for transport equipment and between 40% to 177%\(^{21}\).

With respect to our short run coefficients, our results seem lower than those of Fernandes (2006); this is probably affected by differences in the pool of countries considered and a slightly different time span.\(^{22}\)

### 7 A Country/Sector Analysis

Aggregate results conceal the fact that in EMU countries there were, at the date of the euro introduction, both “more” and “less” productive firms. These firms were differently affected by the single-currency effect, depending on how far away were their marginal production costs from the cutoff cost (made more stringent by the euro inception). Predominance of either kind of firms determined the sector/country euro effect. Due to this reason, when we move from sector to sector/country analysis, a whole picture of winners and losers emerges. Table 4 reports the same industrial sectors as Table 3 in order to compare them with the evidence found at sector/country level.\(^{23}\) We have re-ordered these sectors according to whether statistically significant impacts were detected at aggregate level or not. The last two columns of the table show countries for which a statistically significant euro effect has been found in those sectors.

What stands out from the table is the confirmation of an aggregation bias due to the fact that aggregate results average out quite different sector-country outcomes, affected, in their turn, by firm-behaviour heterogeneity. The sectors where a positive significant influence was detected at aggregate level (those where product differentiation matters) sub tend winners and losers at country level. According to this evidence, while winners in these sectors are quite widespread across EMU countries, losers are rather concentrated in a few nations, being located predominantly in France and Finland. Yet this not the end of the story about winners and losers, since both these categories of exporters may be found also in the sectors for which no significant impact was singled out at aggregate level. Actually, the picture in these sectors is even more variegated.

---

\(^{20}\) Since, for instance, the long run coefficient of the dummy euro in the transport equipment sector is 0.24, the variation of exports induced by euro adoption (Dueuro = 1) with respect to the case of non-adoption (Dueuro = 0), is given, other things being equal, by \(\left(\frac{\exp(0.24*1)}{\exp(0.24*0)}\right) - 1\) * 100 = 27.1%.

\(^{21}\) Flam and Nordstrom (2006), introduce two different dummies: a dummy for exports within the eurozone in 1999–2001 and a dummy for exports in 2002–2005. We report results of this second dummy (see Table A6 in Flam and Nordstrom 2006). To be noted is that these authors consider a wider group of exporting countries (20 OECD countries), while we consider 13 EU countries only. Furthermore, we would point out that, in our estimates, different sectors show a positive and statistical significance euro effect with respect to those in Flam and Nordstrom. In particular, we find no statistically significant effects in chemicals, rubber and plastics.

\(^{22}\) In Fernandes (2006) there are no differences between importing and exporting countries, while we consider two different group of importing and exporting countries (see note 14). Indeed, we include more countries in the estimates: Finland and Belgium both in the exporting and importing country group, Canada, Korea, Mexico, Czech Republic in the importing country group. Finally we add one year to the time span.

\(^{23}\) Table A1 in the Appendix presents the coefficients of the euro dummy for each country/sector.
**Table 4: The Country/Sector Euro Effect\(^a\)**

<table>
<thead>
<tr>
<th>ISIC 2 digits</th>
<th>Industry description</th>
<th>Dummy euro positive and significant</th>
<th>Dummy euro negative and significant</th>
</tr>
</thead>
<tbody>
<tr>
<td>21_22</td>
<td>Pulp, paper, paper products, printing and publishing</td>
<td>The Netherlands</td>
<td></td>
</tr>
<tr>
<td>27_28</td>
<td>Basic metals and fabricated metals products</td>
<td>Greece and Portugal, Austria, the Netherlands, Spain</td>
<td>France, Finland</td>
</tr>
<tr>
<td>27</td>
<td>Basic metals</td>
<td>Austria, the Netherlands, Spain</td>
<td>France, Finland</td>
</tr>
<tr>
<td>29_33</td>
<td>Machinery and equipment</td>
<td>Belgium</td>
<td>Italy, France, Greece, Spain</td>
</tr>
<tr>
<td>29</td>
<td>Machinery and equipment nec</td>
<td>Germany, Belgium, the Netherlands, Spain</td>
<td>France, Finland</td>
</tr>
<tr>
<td>30_33</td>
<td>Electrical and optical equipment</td>
<td>Austria, Germany, Spain</td>
<td>France</td>
</tr>
<tr>
<td>32</td>
<td>Radio tv and communication equipment</td>
<td>Greece, Spain</td>
<td>Finland</td>
</tr>
<tr>
<td>33</td>
<td>Medical precision and optical instruments</td>
<td>Spain</td>
<td></td>
</tr>
<tr>
<td>34_35</td>
<td>Transport equipment</td>
<td>Spain</td>
<td>Ita, France, Greece, Spain</td>
</tr>
<tr>
<td>34</td>
<td>Motor vehicles</td>
<td>Italy</td>
<td>Finland</td>
</tr>
<tr>
<td>01_05</td>
<td>Agriculture, hunting, forestry and fishing</td>
<td>France, Spain</td>
<td>Finland, Germany, The Netherlands</td>
</tr>
<tr>
<td>10_14</td>
<td>Mining and quarrying</td>
<td>Germany, The Netherlands</td>
<td>Finland, Italy</td>
</tr>
<tr>
<td>15_16</td>
<td>Food products beverages and tobacco</td>
<td>The Netherlands</td>
<td></td>
</tr>
<tr>
<td>17_19</td>
<td>Textiles, textile products, leather and footwear</td>
<td>Spain</td>
<td></td>
</tr>
<tr>
<td>20</td>
<td>Wood and wood and cork products</td>
<td>Austria</td>
<td>Italy</td>
</tr>
<tr>
<td>23_25</td>
<td>Chemicals, rubber, plastics and fuel products</td>
<td>Spain, Portugal</td>
<td>France, Germany</td>
</tr>
<tr>
<td>23</td>
<td>Coke, refined petroleum products and nuclear fuel</td>
<td>Germany</td>
<td>Finland</td>
</tr>
<tr>
<td>24</td>
<td>Chemical and chemical products</td>
<td>Belgium, Spain</td>
<td></td>
</tr>
<tr>
<td>25</td>
<td>Rubber and plastic products</td>
<td>Belgium, Spain</td>
<td></td>
</tr>
<tr>
<td>26</td>
<td>Other non metallic mineral products</td>
<td>Belgium, France</td>
<td></td>
</tr>
<tr>
<td>30</td>
<td>Office accounting and computing machinery</td>
<td>Austria, Germany</td>
<td>France</td>
</tr>
<tr>
<td>31</td>
<td>Electrical machinery and apparatus nec</td>
<td>Greece</td>
<td>Finland</td>
</tr>
<tr>
<td>35</td>
<td>Other transport equipment</td>
<td>Italy</td>
<td></td>
</tr>
<tr>
<td>36_37</td>
<td>Manufacturing nec</td>
<td>Italy</td>
<td></td>
</tr>
</tbody>
</table>

\(^a\)Sectors in bold are those with a euro effect positive and significant at aggregate level; the other sectors are those with no significant effect at aggregate level.

Lower part of Table 4 indicates that positive intra-EMU trade effects of the single currency were identifiable at a country level in a much wider range of sectors, including those where varieties are less differentiated (e.g. agriculture). However, these positive influences were opposed to the negative ones in other nations, so that also in the unaffected sectors at aggregate level, there are country-level winners and losers. Contrary to the former case, losers are widespread across nations, ranging from Germany (agriculture, chemicals) to France (Rubber and plastics, computing machinery), Italy (textile, other manufacturing), Netherlands (agriculture), Spain (mining), Belgium (runner and plastics) and Finland (agriculture, textile, electrical machinery).

Considering all the sectors (both those positively affected and those unaffected by the euro introduction at aggregate level), in a few of them (textile, rubber and plastics, machinery and equipment, manufacturing nec) are detectable only country-level negative impacts.

When we reschedule sector/country results presented in Table 4 on the basis of a classification “à la Pavitt”, the general picture turns more in line with the findings obtained at aggregate level (Table 5): the pro trade effects for the majority of the...
Table 5: The Country/Sector Euro Effect in a Classification “à la Pavitt”\textsuperscript{a}

<table>
<thead>
<tr>
<th>SITC 2 digits</th>
<th>Industry description</th>
<th>Dummy euro positive and significant</th>
<th>Dummy euro negative and significant</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Traditional sectors</td>
<td></td>
</tr>
<tr>
<td>01_05</td>
<td>Agriculture, hunting, forestry and fishing</td>
<td>France, Spain</td>
<td>Finland, Germany, The Netherlands</td>
</tr>
<tr>
<td>10_14</td>
<td>Mining and quarrying</td>
<td>Spain</td>
<td></td>
</tr>
<tr>
<td>15_16</td>
<td>Food products beverages and tobacco</td>
<td>Germany, The Netherlands</td>
<td></td>
</tr>
<tr>
<td>17_19</td>
<td>Textiles, textile products, leather and footwear</td>
<td>Finland, Italy</td>
<td></td>
</tr>
<tr>
<td>25</td>
<td>Rubber and plastic products</td>
<td>Belgium, France</td>
<td></td>
</tr>
<tr>
<td>27</td>
<td>Basic metals</td>
<td>Austria, the Netherlands, Spain</td>
<td>France, Finland</td>
</tr>
<tr>
<td>36_37</td>
<td>Manufacturing nec</td>
<td>Italy</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Scale intensive sectors</td>
<td></td>
</tr>
<tr>
<td>20</td>
<td>Wood and wood and cork products</td>
<td>The Netherlands</td>
<td></td>
</tr>
<tr>
<td>21_22</td>
<td>Pulp, paper, paper products, printing and publishing</td>
<td>The Netherlands</td>
<td></td>
</tr>
<tr>
<td>23</td>
<td>Coke, refined petroleum products and nuclear fuel</td>
<td>Austria</td>
<td></td>
</tr>
<tr>
<td>26</td>
<td>Other non metallic mineral products</td>
<td></td>
<td></td>
</tr>
<tr>
<td>27_28</td>
<td>Basic metals and fabricated metals products</td>
<td>Greece and Portugal,</td>
<td></td>
</tr>
<tr>
<td>31</td>
<td>Electrical machinery and apparatus nec</td>
<td>Greece</td>
<td>Finland</td>
</tr>
<tr>
<td>32</td>
<td>Radio tv and communication equipment</td>
<td>Austria, Germany, Spain</td>
<td>France</td>
</tr>
<tr>
<td>34_35</td>
<td>Transport equipment</td>
<td>Spain</td>
<td></td>
</tr>
<tr>
<td>34</td>
<td>Motor vehicles</td>
<td>Italy, France, Greece, Spain</td>
<td>Finland</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Specialised suppliers</td>
<td></td>
</tr>
<tr>
<td>29_33</td>
<td>Machinery and equipment</td>
<td>Belgium</td>
<td>Finland</td>
</tr>
<tr>
<td>29</td>
<td>Machinery and equipment nec</td>
<td></td>
<td></td>
</tr>
<tr>
<td>35</td>
<td>Other transport equipment</td>
<td>Italy</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Science Based</td>
<td></td>
</tr>
<tr>
<td>23_25</td>
<td>Chemical, rubber, plastics and fuel products</td>
<td>Spain, Portugal</td>
<td>France, Germany</td>
</tr>
<tr>
<td>24</td>
<td>Chemicals and chemical products</td>
<td>Belgium, Spain</td>
<td></td>
</tr>
<tr>
<td>30_33</td>
<td>Electrical and optical equipment</td>
<td>Germany, Belgium, the Netherlands, Spain</td>
<td>France, Finland</td>
</tr>
<tr>
<td>30</td>
<td>Office accounting and computing machinery</td>
<td>Austria, Germany</td>
<td>France</td>
</tr>
<tr>
<td>33</td>
<td>Medical precision and optical instruments</td>
<td>Greece, Spain</td>
<td></td>
</tr>
</tbody>
</table>

* Sectors in bold are those with a euro effect positive and significant for the entire set of EU countries.

countries, though diffused across industries, are mainly concentrated in sectors where horizontal product differentiation matters (scale intensive, specialized suppliers and science based sectors).

Finally, leaving aside sector specificity, these results may provide a general view on the country distribution of winners and losers (Table 6). It comes out that small and medium-sized economies were those that benefited the most from the euro introduction: in Spain, Netherlands, Austria, Greece, Belgium and Portugal the number of sectors where the single currency impacted positively exceeds the number of sectors where negative effects were identified. Quite as an exception, Germany fits into this group. On the opposite side, this evidence indicates that Italy and, particularly, France and Finland were the less benefited, in terms of balance between winning and losing sectors. A common feature shared by all countries is constituted by the large majority of sectors where the euro had no statistically significant influence.
Table 6: Country/Sector Euro Effect: Number of Sectors with Positive, Negative and No Impact

<table>
<thead>
<tr>
<th></th>
<th>Positive effects</th>
<th>Negative effects</th>
<th>No effect</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spain</td>
<td>8</td>
<td>1</td>
<td>16</td>
</tr>
<tr>
<td>The Netherlands</td>
<td>5</td>
<td>1</td>
<td>19</td>
</tr>
<tr>
<td>Austria</td>
<td>4</td>
<td>0</td>
<td>21</td>
</tr>
<tr>
<td>Greece</td>
<td>4</td>
<td>0</td>
<td>21</td>
</tr>
<tr>
<td>Germany</td>
<td>4</td>
<td>2</td>
<td>19</td>
</tr>
<tr>
<td>Belgium</td>
<td>3</td>
<td>1</td>
<td>21</td>
</tr>
<tr>
<td>Portugal</td>
<td>2</td>
<td>0</td>
<td>23</td>
</tr>
<tr>
<td>Italy</td>
<td>2</td>
<td>2</td>
<td>21</td>
</tr>
<tr>
<td>France</td>
<td>2</td>
<td>6</td>
<td>17</td>
</tr>
<tr>
<td>Finland</td>
<td>0</td>
<td>7</td>
<td>18</td>
</tr>
</tbody>
</table>

8  Conclusions

Empirical literature has reported a modest pro trade effect deriving from the euro introduction in 1999. Analysis has been usually conducted at the aggregate level, with respect to both trade flows (total exports and/or imports flows) and country aggregates (Eurozone as a whole).

To gain better understanding of the main factors influencing the single currency effect on trade flows, it is of some help to use a sectoral analysis. We did it adopting as reference a theoretical framework that, on one side, makes explicit the fact that sector exports are the aggregation outcome of foreign sales of heterogenous firms and, on the other side, highlight the possibility that the single currency may have both enhancing (thanks to lower trade costs) and dampening (due to tighter competition) influences on the exports of a nation. We performed the empirical analysis in a dynamic setting to take account of the persistence phenomena that characterize bilateral trade relations between industrialized countries. Aggregate-sector estimates show that the euro effect was not uniformly distributed among sectors: only in 11 industrial sectors out of 25 there was a positive and significant impact of the euro on export flows. Particularly, most of these sectors are those characterized by imperfect competition, increasing returns to scale and horizontal product differentiation.

These results seem consistent with other findings in the empirical literature and with the prediction of the theory, pointing to a mitigation effect of variety differentiation on toughness of competition. What differs with respect to earlier sectoral studies is the magnitude of the positive euro effect, which is lower and less widespread among industries. We believe that our dynamic specification fitted this phenomenon better.

Yet, aggregate sector results average out country-level behaviours that, on their turn, are affected by different (unobserved) responses of firms, endowed with diverse production costs, to the enhancing and dampening impacts of the euro. Due to this reason, the cancelling out at aggregate level of heterogenous behaviours induces an aggregation bias. So it is not surprising that when moving from sector to sector/country analysis the picture becomes much more variegated, with the emergence of a whole range of winners and lossers among industries in the different nations. However
identification of benefited/hampered sectors is mainly an empirical matter, depending on the predominance in each industry and in each nation of either expanding or contracting exporting firms. Despite the increase of heterogeneity, some salient points could nonetheless be singled out from country-level analysis: 1) the majority of sectors displayed no significant effect of the euro introduction at country level (confirming the aggregate result); 2) although the single-currency pro-trade impact was pretty much diffused across all sectors of member countries, it resulted mainly concentrated in industries where product differentiation matters (in line with the aggregate outcome); 3) small and medium-sized countries plus the European core-economy, Germany, were those where the number of sectors whose exports benefited from the euro was larger than the number of sectors that registered a dampening effect; 4) in couple of large economies and in a smaller one (Italy, France and Finland) the benefits of the trade impact of the euro on sector exports, at this level of analysis, were quite limited or even absent.
## Appendix 1

### Table A1: Estimates Sector/Country

<table>
<thead>
<tr>
<th>Industry description</th>
<th>Austria</th>
<th>Belgio</th>
<th>Finlandia</th>
<th>Francia</th>
<th>Germania</th>
<th>Grecia</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Coeff.</td>
<td>t</td>
<td>Coeff.</td>
<td>t</td>
<td>Coeff.</td>
<td>t</td>
</tr>
<tr>
<td>01_05 Agriculture, hunting, forestry and fishing</td>
<td>0.13</td>
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Appendix 2
Sectoral estimates

Sector 01_05

Group variable: cod                         Number of obs =  3659
Time variable : time                        Number of groups =  285
Number of instruments = 261                Obs per group: min =  1
F(56, 285) =  5501.53                        avg =  12.84
Prob > F =  0.000                           max =  15

|               Robust                   |
|-----------------|-----------------|-----------------|-----------------|-----------------|
| lexpK01_05      | Coef.           | Std. Err.       | t    | P>|t| | 95% Conf. Interval |
| L1.             | .5563564        | .0445842        | 12.48| 0.000| .4686004        | .6441124 |
| dueuro1         | -.0186244       | .0502452        | -.37 | 0.711| -.1175233       | .0802744 |
| 1ReR            | -.0427621       | .0223715        | -1.91| 0.057| -.0867965       | .0012722 |
| dueu            | .2539796        | .0900563        | 2.82 | 0.005| .0767162        | .4312359 |
| vol1            | -.2533348       | .1885855        | -1.34| 0.180| -.624532        | .1178623 |
| ldist           | -.7025445       | .0890976        | -7.89| 0.000| -.8779173       | -.5271717 |
| SumVA01_05      | -.1293157       | .2049538        | -0.63| 0.529| -.5327309       | .2740996 |
| Alphai          | yes             |                 |     |     |                 |           |
| Betaj           | yes             |                 |     |     |                 |           |
| Tau             | yes             |                 |     |     |                 |           |

Arellano-Bond test for AR(1) in first differences: z = -7.33 Pr > z = 0.000
Arellano-Bond test for AR(2) in first differences: z = -1.86 Pr > z = 0.063
Hansen test of overid. restrictions: chi2(205) = 228.21 Prob > chi2 = 0.128

Sector 10_14

Group variable: cod                         Number of obs =  2780
Time variable : time                        Number of groups =  219
Number of instruments = 194                Obs per group: min =  1
F(52, 219) =  1914.61                        avg =  12.69
Prob > F =  0.000                           max =  15

|               Robust                   |
|-----------------|-----------------|-----------------|-----------------|-----------------|
| lexpK10_14      | Coef.           | Std. Err.       | t    | P>|t| | 95% Conf. Interval |
| L1.             | .5052496        | .0554133        | 9.12 | 0.000| .396038         | .6146412 |
| dueuro1         | -.1537626       | .0896263        | -1.72| 0.088| -.3304031       | .0228779 |
| 1ReR            | .0083641        | .0396591        | 0.21 | 0.833| .0697981        | .0865264 |
| dueu            | -.2270209       | .108088         | -2.25| 0.025| -.4257005       | -.0283414 |
| vol1            | -.0222257       | .1767489        | -0.13| 0.900| -.3705722       | .3261208 |
| ldist           | -.0746371       | .1632935        | -6.58| 0.000| -.1396465       | -.7528095 |
| SumVA10_14      | .0253639        | .1048421        | 0.24 | 0.809| -.1812648       | .2319925 |
| Alphai          | yes             |                 |     |     |                 |           |
| Betaj           | yes             |                 |     |     |                 |           |
| Tau             | yes             |                 |     |     |                 |           |

Arellano-Bond test for AR(1) in first differences: z = -5.48 Pr > z = 0.000
Arellano-Bond test for AR(2) in first differences: z = 1.72 Pr > z = 0.086
Hansen test of overid. restrictions: chi2(142) = 171.44 Prob > chi2 = 0.047

Long term coefficient test
HP0 _b[duero1]/(1-_b[1.lexpK10_14]) = 0

F(1, 219) =  3.08
Prob > F =  0.0805
### Sector 15-16

|               | Coef. | Std. Err. | t     | P>|t|  | [95% Conf. Interval] |
|---------------|-------|-----------|-------|------|----------------------|
| lexpK15_16   | 0.66  | 0.46      | 14.20 | 0.000| 0.57/0.75            |
| dueuro1      | 0.04  | 0.26      | 1.51  | 0.108| -0.00/0.09           |
| 1ReR         | -0.01 | 0.10      | -0.85 | 0.402| -0.03/0.02           |
| dueu         | 0.04  | 0.03      | 2.54  | 0.012| 0.02/0.06            |
| v0l1         | -0.04 | 0.11      | -0.80 | 0.422| -0.22/0.13           |
| dist         | -0.45 | 0.09      | -6.3  | 0.000| -0.59/-0.31          |
| SumVA15_16   | 0.59  | 0.08      | 7.1   | 0.000| 0.44/0.74            |

- **Alpha** = yes
- **Beta** = yes
- **Tau** = yes

### Arellano-Bond test for AR(1) in first differences: z = -6.11 Pr > z = 0.000

### Hansen test of overid. restrictions: chi2(205) = 249.99 Prob > chi2 = 0.017

### Long term coefficient test

\[
H0: b[dueuro1] / (1 - b[lexpK15_16]) = 0
\]

\[
P(1, 286) = 2.95
\]

Prob > F = 0.0867

### Sector 17-19

|               | Coef. | Std. Err. | t     | P>|t|  | [95% Conf. Interval] |
|---------------|-------|-----------|-------|------|----------------------|
| lexpK17_19   | 0.73  | 0.45      | 15.9  | 0.000| 0.57/0.82            |
| dueuro1      | -0.05 | 0.29      | -1.3  | 0.139| -0.08/0.01           |
| 1ReR         | -0.01 | 0.11      | -0.7  | 0.567| -0.04/0.01           |
| dueu         | 0.03  | 0.03      | 3.2   | 0.002| 0.02/0.04            |
| v0l1         | -0.08 | 0.11      | -0.7  | 0.567| -0.28/0.04           |
| dist         | -0.36 | 0.07      | -5.3  | 0.000| -0.48/-0.25          |
| SumVA17_19   | 0.23  | 0.08      | 2.9   | 0.004| 0.07/0.38            |

- **Alpha** = yes
- **Beta** = yes
- **Tau** = yes

### Arellano-Bond test for AR(1) in first differences: z = -3.71 Pr > z = 0.000

### Hansen test of overid. restrictions: chi2(205) = 239.46 Prob > chi2 = 0.050

### Long term coefficient test

\[
H0: b[dueuro1] / (1 - b[lexpK17_19]) = 0
\]

\[
P(1, 261) = 2.39
\]

Prob > F = 0.1234
Sector 20

Group variable: cod                             Number of obs      =      1377
Time variable : time                            Number of groups   =       142
Number of instruments = 144                     Obs per group: min =         1
F(47, 142)    =     8.46                                      avg =      9.70
Prob > F      =     0.000                                      max =        15
------------------------------------------------------------------------------
|               Robust
lexpK20 |      Coef.   Std. Err.      t    P>|t|     [95% Conf. Interval]
-------------+----------------------------------------------------------------
lexpK20 | L1. | .452   .0809919     5.58   0.000     .2918943    .6121056
dueuro1 |   .0205199   .0758299     0.27   0.787    -.1293816    .1704213
lReR    |  -.0869558   .0345622    -2.52   0.013    -.1552787   -.0186329
dueu |  -.1948627   .1321902    -1.47   0.143    -.4561777    .0664523
vol1 |  -.4357962   .3300796    -1.32   0.189    -1.088301    .2167088
ldist |  -.6908465   .1652221    -4.18   0.000    -1.017459   -.3642337
SumVA20  |   .6419977   .3097951     2.07   0.040     .0295913    1.254404
Alphai       yes
Betaj        yes
Tau          yes
------------------------------------------------------------------------------
Arellano-Bond test for AR(1) in first differences: z =  -4.25  Pr > z =  0.000
Arellano-Bond test for AR(2) in first differences: z =  -4.27  Pr > z =  0.000
Hansen test of overid. restrictions: chi2(97)   = 111.92  Prob > chi2 =  0.143

Sector 21_22

Group variable: cod                             Number of obs      =      1432
Time variable : time                            Number of groups   =       144
Number of instruments = 145                     Obs per group: min =         1
F(48, 144)    =     26.61                                      avg =      9.94
Prob > F      =     0.000                                      max =        15
------------------------------------------------------------------------------
|               Robust
lexpK21_22 |      Coef.   Std. Err.      t    P>|t|     [95% Conf. Interval]
-------------+----------------------------------------------------------------
lexpK21_22 | L1. | 1.6486452   .0503153    12.89   0.000     .5491933    .7480972
dueuro1 |   .0723922   .0346969     2.09   0.039     .0038113    .1409731
lReR    |  -.0208856   .0145414    -1.44   0.153    -.0496278    .0081565
dueu |  -.0500999   .0537639    -0.95   0.344    -.1572682    .0552684
vol1 |  -.2225252   .1296355    -1.72   0.088    -.4787595    .033709
ldist |  -.3425284   .0682136    -5.02   0.000    -.4773577    -.2076992
SumVA21_22  |   .1400326   .0563249     2.49   0.014     .0287022    .251363
Alphai       yes
Betaj        yes
Tau          yes
------------------------------------------------------------------------------
Arellano-Bond test for AR(1) in first differences: z =  -4.27  Pr > z =  0.000
Arellano-Bond test for AR(2) in first differences: z =  -4.27  Pr > z =  0.000
Hansen test of overid. restrictions: chi2(97)   = 116.11  Prob > chi2 =  0.090

Long term coefficient test
HP0  _b[dueuro1]/(1-_b[1.1expK21_22]) = 0
F(1, 144) =  4.40
Prob > F =  0.0376
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### Sector 23_25

Group variable: cod  
Number of obs = 3009  
Time variable : time  
Number of groups = 263  
Number of instruments = 261  
Obs per group: min = 1  
F(56, 263) = 24292.51  
Prob > F = 0.000  

|               Robust | Coef. | Std. Err. | t     | P>|t| | [95% Conf. Interval] |
|---------------------|-------|-----------|-------|-----|----------------------|
| lexpK23_25 |       |           |       |     |                      |
| L1.       | 0.5550064 | 0.0483166 | 11.49 | 0.000 | 0.4598698, 0.6501429 |
| dueuro1   | 0.0314894 | 0.0333814 | 0.94  | 0.346 | -0.0342394, 0.0972182 |
| lReR      | -0.0038479 | -0.033522 | -0.12 | 0.219 | -0.0651796, 0.057483 |
| dueu      | 0.0564633 | 0.0439188 | 1.29  | 0.200 | -0.1429404, 0.355838 |
| vol1      | -0.0522849 | -0.101652 | -0.51 | 0.607 | -0.2524403, 0.1478706 |
| 1dist     | -0.0522849 | -0.074686 | -7.00 | 0.000 | -1.106784, 0.1113992 |
| SumVA23_25 | 0.0003604 | 0.0563928 | 0.01  | 0.995 | -.1106784, 0.1113992 |

Alphai: yes  
Betaj: yes  
Tauc: yes

Arellano-Bond test for AR(1) in first differences: z = -3.91  Pr > z = 0.000  
Arellano-Bond test for AR(2) in first differences: z = 1.87  Pr > z = 0.062  

Hansen test of overid. restrictions: chi2(205) = 231.76  Prob > chi2 = 0.097

### Sector 23

Group variable: cod  
Number of obs = 1879  
Time variable : time  
Number of groups = 185  
Number of instruments = 147  
Obs per group: min = 1  
F(50, 185) = 2365.21  
Prob > F = 0.000  

|               Robust | Coef. | Std. Err. | t     | P>|t| | [95% Conf. Interval] |
|---------------------|-------|-----------|-------|-----|----------------------|
| lexpK23 |       |           |       |     |                      |
| L1.       | 0.4167569 | 0.1179232 | 3.53  | 0.001 | 0.1841097, 0.6494041 |
| dueuro1   | 0.0447957 | 0.1459045 | 0.31  | 0.759 | -0.2430549, 0.3326463 |
| lReR      | 0.0295246 | 0.0482062 | 0.61  | 0.541 | -0.0655799, 0.1246292 |
| dueu      | -0.1950667 | 0.204121 | -0.96 | 0.341 | -0.5977715, 0.207381 |
| vol1      | -0.1548557 | 0.4058599 | -0.38 | 0.703 | -0.9555646, 0.6488532 |
| 1dist     | -0.9898666 | 0.2761841 | -3.58 | 0.000 | -1.534742, -0.4449913 |
| SumVA23  | -0.4122085 | 0.18891 | -2.18 | 0.030 | -0.7849032, -0.0395137 |

Alphai: yes  
Betaj: yes  
Tauc: yes

Arellano-Bond test for AR(1) in first differences: z = -3.86  Pr > z = 0.000  
Arellano-Bond test for AR(2) in first differences: z = 0.28  Pr > z = 0.781  

Hansen test of overid. restrictions: chi2(97) = 119.88  Prob > chi2 = 0.058  
(Robust, but can be weakened by many instruments.)
### Sector 24

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<tr>
<td>dueuro1</td>
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<td>0.0245932</td>
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<td>dueu</td>
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<td>ldist</td>
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Alphai: yes, Betaj: yes, Tau: yes

Arellano-Bond test for AR(1) in first differences: z = -4.91, Pr > z = 0.000
Arellano-Bond test for AR(2) in first differences: z = 0.94, Pr > z = 0.349

Hansen test of overid. restrictions: chi2(126) = 152.62, Prob > chi2 = 0.053

### Sector 25

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<td>dueuro1</td>
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<tr>
<td>lReR</td>
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<td>0.012225</td>
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<td>0.0899431</td>
<td>-1.42</td>
<td>0.156</td>
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<tr>
<td>ldist</td>
<td>-0.3263448</td>
<td>0.0765496</td>
<td>-4.26</td>
<td>0.000</td>
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<tr>
<td>SumVA25</td>
<td>0.142192</td>
<td>0.0580754</td>
<td>2.45</td>
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</table>

Alphai: yes, Betaj: yes, Tau: yes

Arellano-Bond test for AR(1) in first differences: z = -4.12, Pr > z = 0.000
Arellano-Bond test for AR(2) in first differences: z = -0.53, Pr > z = 0.599

Hansen test of overid. restrictions: chi2(160) = 191.30, Prob > chi2 = 0.046
### Sector 26

| Robust | lexpK26 | Coef. | Std. Err. | t | P>|t| | [95% Conf. Interval] |
|--------|---------|-------|-----------|---|-----|----------------------|
|        | L1.     | .6315598 | .0585807 | 10.78 | 0.000 | .5162129 - .7469068 |
|        | dueuro1 | -0.0199812 | .0311284 | -0.64 | 0.521 | -.0812737 - .0413411 |
|        | lReR    | -0.1082478 | .0485802 | -2.23 | 0.027 | -.2039038 - -.0125921 |
|        | dueu    | -.2651155 | .0961127 | -2.76 | 0.006 | -.4543638 - -.0758672 |
|        | vol1    | -0.507195 | .0868433 | -5.84 | 0.000 | -.6781917 - -.3361983 |
|        | SumVA26 | .2836396 | .0599251 | 4.73 | 0.000 | .1656455 - .4016337 |
|        | duxexpaut | 6.169317 | 1.317743 | 4.68 | 0.000 | 3.574647 - 8.763986 |

- Alphai: yes
- Betaj: yes
- Tau: yes

- Arellano-Bond test for AR(1) in first differences: z = -6.58 Pr > z = 0.000
- Arellano-Bond test for AR(2) in first differences: z = -0.23 Pr > z = 0.817

- Hansen test of overid. restrictions: chi2(205) = 231.17 Prob > chi2 = 0.101

### Sector 27_28

| Robust | lexpK27_28 | Coef. | Std. Err. | t | P>|t| | [95% Conf. Interval] |
|--------|------------|-------|-----------|---|-----|----------------------|
|        | L1.        | .6156951 | .0346482 | 17.77 | 0.000 | .5474845 - .6839057 |
|        | dueuro1   | .1006812 | .0261019 | 3.86 | 0.000 | .0492954 - .152067 |
|        | lReR      | -.0303704 | .0121382 | -2.50 | 0.013 | -.0542665 - -.0064744 |
|        | dueu      | -.0474396 | .0322355 | -1.47 | 0.142 | -.1109004 - .0160212 |
|        | vol1      | -.1294368 | .0749084 | -1.73 | 0.085 | -.276906 - .0183023 |
|        | ldist     | -.480879 | .0623193 | -7.72 | 0.000 | -.6035644 - -.3581935 |
|        | SumVA27_28 | .395991 | .0974429 | 4.22 | 0.016 | .0937671 - .427431 |

- Alphai: yes
- Betaj: yes
- Tau: yes

- Arellano-Bond test for AR(1) in first differences: z = -5.52 Pr > z = 0.000
- Arellano-Bond test for AR(2) in first differences: z = -0.41 Pr > z = 0.681

- Hansen test of overid. restrictions: chi2(205) = 231.04 Prob > chi2 = 0.103

**Long term coefficient test**

\[
H_0 = 0 \quad _b[dueuro1]/(1 - _b[l.l.expK27_28]) = 0
\]

\[
F(1, 274) = 16.21
\]

Prob > F = 0.0001
### Sector 27

|                | Robust Coef. | Std. Err. | t    | P>|t|  | 95% Conf. Interval |
|----------------|--------------|-----------|------|------|-------------------|
| \(\text{lexpK27}\) |              |           |      |      |                   |
| \(L1\)        | 0.68368      | 0.0510577 | 13.39| 0.000| 0.583026 - 0.784341 |
| \(\text{dueuro1}\) | 0.125477     | 0.0380887 | 3.29 | 0.001| 0.0503897 - 0.2005642 |
| \(\text{lReR}\) | -0.0236101   | 0.0194131 | -1.22| 0.225| -0.0618806 - 0.0146605 |
| \(\text{dueu}\) | -0.0735556   | 0.044245  | -1.66| 0.098| -0.1609745 - 0.0166818 |
| \(\text{vol1}\) | -0.1183105   | 0.1438297 | -0.82| 0.412| -0.4018535 - 0.1652325 |
| \(\text{ldist}\) | -0.4202317   | 0.085183  | -4.93| 0.000| -0.5881598 - -0.2523037 |
| \(\text{SumVA27}\) | 0.0375431    | 0.1294672 | 0.29 | 0.772| -0.2176859 - 0.2927721 |

\(\text{Alphai}\) yes  
\(\text{Betaji}\) yes  
\(\text{Tau}\) yes  

\text{Arellano-Bond test for AR(1) in first differences: } z = -4.18 \text{ Pr } z = 0.000 
\text{Arellano-Bond test for AR(2) in first differences: } z = -0.70 \text{ Pr } z = 0.481 

\text{Hansen test of overid. restrictions: } \chi^2(130) = 156.85 \text{ Prob } \chi^2 = 0.054 

Long term coefficient test  
\(H_0: \frac{\beta_{\text{dueuro1}}}{(1-\beta_{\text{lexpK27}})} = 0\)  
\(F(1, 209) = 14.17 \text{ Prob } F = 0.0002\)

### Sector 28

|                | Robust Coef. | Std. Err. | t    | P>|t|  | 95% Conf. Interval |
|----------------|--------------|-----------|------|------|-------------------|
| \(\text{lexpK28}\) |              |           |      |      |                   |
| \(L1\)        | 0.6558707    | 0.0410819 | 15.96| 0.000| 0.5748299 - 0.7369115 |
| \(\text{dueuro1}\) | -0.0290627   | 0.0162664 | -1.79| 0.076| -0.0611508 - 0.0030253 |
| \(\text{lReR}\) | -0.0745092   | 0.0438173 | -1.70| 0.091| -0.1609458 - 0.0119725 |
| \(\text{dueu}\) | -0.1288926   | 0.0897374 | -1.44| 0.153| -0.3059142 - 0.0481289 |
| \(\text{vol1}\) | -0.5201272   | 0.0700999 | -7.42| 0.000| -0.6584106 - -0.3818438 |
| \(\text{ldist}\) | 0.2630043    | 0.1074418 | 2.45 | 0.015| 0.051058 - 0.4749507 |
| \(\text{SumVA28}\) |              |           |      |      |                   |

\(\text{Alphai}\) yes  
\(\text{Betaji}\) yes  
\(\text{Tau}\) yes  

\text{Arellano-Bond test for AR(1) in first differences: } z = -4.20 \text{ Pr } z = 0.000 
\text{Arellano-Bond test for AR(2) in first differences: } z = -1.86 \text{ Pr } z = 0.063 

\text{Hansen test of overid. restrictions: } \chi^2(130) = 145.20 \text{ Prob } \chi^2 = 0.171
### Sector 29_33

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<tr>
<td>L1</td>
<td>0.7510274 0.0511791 14.67 0.000 0.6501556 0.8518993</td>
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<tr>
<td>dueuro1</td>
<td>0.0646547 0.024391 2.65 0.009 0.0165811 0.1127284</td>
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<tr>
<td>lReR</td>
<td>-0.0090007 0.0136778 -0.66 0.511 -0.0359589 0.0179576</td>
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<td>0.0343121 0.0279728 1.23 0.221 -0.020821 0.0846452</td>
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<td>Beta</td>
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<tr>
<td>Tau</td>
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### Arellano-Bond test for AR(1) in first differences: z = -5.07 Pr > z = 0.000

Hansen test of overid. restrictions: chi2(160) = 189.59 Prob > chi2 = 0.055

### Sector 29

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<td>0.6313032 0.0655331 9.63 0.000 0.5021053 0.760501</td>
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<tr>
<td>dueuro1</td>
<td>0.0504315 0.0249699 2.02 0.045 0.012036 0.0996933</td>
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<td>-0.0091948 0.013626 -0.67 0.501 -0.0360584 0.0176687</td>
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<td>dueu</td>
<td>0.0196003 0.0352304 0.56 0.579 -0.0498561 0.0890567</td>
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<td>-0.3267604 0.0673357 -4.85 0.000 -0.4595122 0.190087</td>
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<td>Beta</td>
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<tr>
<td>Tau</td>
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### Arellano-Bond test for AR(1) in first differences: z = -0.99 Pr > z = 0.320

Hansen test of overid. restrictions: chi2(130) = 155.18 Prob > chi2 = 0.065

### Long term coefficient test

\[ F(1, 207) = 4.45 \]
\[ \text{Prob} > F = 0.0361 \]
### Sector 30_33

| Coeff. | Std. Err. | t     | P>|t| | 95% Conf. Interval |
|--------|-----------|-------|------|-------------------|
| lexpK30_33 | 0.8215978 | 0.043725 | 18.79 | 0.000 | 0.7354586, 0.9077371 |
| dueuro1 | 0.06512 | 0.0333801 | 1.95 | 0.052 | -0.006397, 0.1380796 |
| lReR | -0.0170943 | 0.0167609 | -1.02 | 0.309 | -0.0501136, 0.0159251 |
| dueu | 0.0488899 | 0.0295643 | 1.65 | 0.100 | -0.0093525, 0.1071373 |
| vol1 | -2.301283 | 1.355764 | -1.70 | 0.091 | -0.4972171, 0.0369604 |
| ldist | -1.1271703 | 0.356581 | -3.57 | 0.000 | -1.974177, -0.509229 |
| SumVA30_33 | 0.0915951 | 0.0547484 | 1.67 | 0.096 | -0.0162606, 0.1994507 |

**Arellano-Bond test for AR(1) in first differences:** $z = -4.76$ Pr > $z = 0.000$

**Arellano-Bond test for AR(2) in first differences:** $z = 0.56$ Pr > $z = 0.575$

**Hansen test of overid. restrictions:** chi2(160) = 188.42 Prob > chi2 = 0.062

### Sector 30

| Coeff. | Std. Err. | t     | P>|t| | 95% Conf. Interval |
|--------|-----------|-------|------|-------------------|
| lexpK30 | 0.5305189 | 0.051867 | 10.22 | 0.000 | 0.4280979, 0.6329399 |
| dueuro1 | 0.0720323 | 0.0893788 | 0.81 | 0.421 | -0.1043955, 0.2484602 |
| lReR | -0.056345 | 0.0361858 | -1.56 | 0.121 | -0.1277733, 0.010834 |
| dueu | -2.218755 | 1.144652 | -1.91 | 0.058 | -0.444702, 0.0071925 |
| vol1 | -0.4284383 | 0.3556736 | -1.20 | 0.230 | -1.130514, 0.2736779 |
| ldist | -0.584569 | 0.1006077 | -5.81 | 0.000 | -0.7831619, -0.3859762 |
| SumVA30 | -0.0464147 | 0.0754541 | -0.62 | 0.539 | -0.1953562, 0.1025267 |

**Arellano-Bond test for AR(1) in first differences:** $z = -6.08$ Pr > $z = 0.000$

**Arellano-Bond test for AR(2) in first differences:** $z = 0.97$ Pr > $z = 0.334$

**Hansen test of overid. restrictions:** chi2(130) = 148.69 Prob > chi2 = 0.125
### Sector 31

|               | Coef.  | Std. Err. | t     | P>|t| | [95% Conf. Interval] |
|---------------|--------|-----------|-------|-----|---------------------|
| lexpK31      | | | | | |
| L1.          | 0.6946685 | 0.0540753 | 12.85 | 0.000 | 0.5878434-0.8014937 |
| dueuro1      | 0.0140863 | 0.0414821 | -0.34 | 0.735 | -0.0960338-0.067611 |
| lReR         | -0.0036826 | 0.0193921 | -0.19 | 0.850 | -0.0419914-0.0346262 |
| dueu         | -0.0692766 | 0.0518076 | -1.34 | 0.183 | -0.0478506-0.070642 |
| vol1         | -0.0909561 | 0.0487196 | -1.87 | 0.064 | -0.187201-0.0052888 |
| ldist        | -0.3526119 | 0.0759278 | -4.64 | 0.000 | -0.5026063-0.2026174 |
| SumVA31      | -0.0152775 | 0.0283369 | -0.54 | 0.591 | -0.0712566-0.0407017 |

Alphai       yes
Betaj        yes
Tau          yes

Arellano-Bond test for AR(1) in first differences: z = -4.40 Pr > z = 0.000
Arellano-Bond test for AR(2) in first differences: z = -1.21 Pr > z = 0.226

Hansen test of overid. restrictions: chi2(97) = 117.07 Prob > chi2 = 0.081

### Sector 32

|               | Coef.  | Std. Err. | t     | P>|t| | [95% Conf. Interval] |
|---------------|--------|-----------|-------|-----|---------------------|
| lexpK32      | | | | | |
| L1.          | 0.5966956 | 0.0948279 | 6.29 | 0.000 | 0.4093642-0.7840271 |
| dueuro1      | 0.1260603 | 0.0625482 | 2.02 | 0.046 | 0.002497-0.2496235 |
| lReR         | -0.0909561 | 0.0487196 | -1.87 | 0.064 | -0.187201-0.0052888 |
| dueu         | 0.0034404 | 0.0698523 | 0.05 | 0.961 | -0.1345521-0.1414328 |
| vol1         | -0.54402 | 0.4324872 | -1.26 | 0.210 | -1.398393-0.310533 |
| ldist        | -0.367733 | 0.1077239 | -3.41 | 0.001 | -0.5805403-0.1549258 |
| SumVA32      | 0.0126648 | 0.0729462 | 0.17 | 0.862 | -0.1314396-0.1567692 |

Alphai       yes
Betaj        yes
Tau          yes

Arellano-Bond test for AR(1) in first differences: z = -4.28 Pr > z = 0.000
Arellano-Bond test for AR(2) in first differences: z = 0.01 Pr > z = 0.994

Hansen test of overid. restrictions: chi2(106) = 115.77 Prob > chi2 = 0.243

Long term coefficient test
H0 = 0 
\_b[dueuro1]/(1 - _b[1.lexpK32]) = 0

F(1, 154) = 3.45
Prob > F = 0.0650
Sector 33

Group variable: cod                   Number of obs = 1392
Time variable : time                Number of groups = 151
Number of instruments = 142         Obs per group: min = 1
F(48, 151) = 13.95                   avg = 9.22
Prob > F = 0.000                     max = 15

|               Robust
lexpK33 |        Coef.  Std. Err.  t   P>|t|  [95% Conf. Interval]
-------------+--------------------------------------------------
lexpK33      |                                                   
L1.  |   .6762842  .0888622   7.61  0.000  .5007104  .8518581
dueuro1     |   .0895122  .0331847   2.70  0.008  .0239458  .1550786
lReR        |  -.0289514  .0178063  -1.63  0.106  -.064133  .0062303
dueu        |  -.0842498  .0432072  -1.96  0.053  -.1696185  .0019204
vol1        |  -.4682037  .2077993  -2.25  0.026  -.8787734  -.057634
ldist       |  -.3381580  .1052902  -3.21  0.002  -.5461902  -.1301259
SumVA33     |  -.1183421  .0956299  -1.24  0.218  -.3072876  .0706033
Alpha_i     |  yes                                               
Beta_j      |  yes                                               
Tau         |  yes                                               

Arellano-Bond test for AR(1) in first differences: z = -3.39  Pr > z = 0.001
Arellano-Bond test for AR(2) in first differences: z = 0.39  Pr > z = 0.696
Hansen test of overid. restrictions: chi2(94) = 107.74  Prob > chi2 = 0.157

Long term coefficient test
H0=0 _b[dueuro1]/(1-_b[1.lexpK33]) = 0
F(1, 151) =  5.82
Prob > F =  0.0170

Sector 34_35

Group variable: cod                   Number of obs = 1800
Time variable : time                Number of groups = 177
Number of instruments = 147         Obs per group: min = 2
F(50, 177) = 9.72                   avg = 10.17
Prob > F = 0.000                     max = 20

|               Robust
lexpK34_35 |        Coef.  Std. Err.  t   P>|t|  [95% Conf. Interval]
-------------+--------------------------------------------------
lexpK34_35   |                                                   
L1.  |   .5474853  .1096152   4.99  0.000  .3311644  .7638062
dueuro1     |   .134133   .0589983   2.27  0.024  .0177025  .2505636
lReR        |  -.0325592  .0280624  -1.16  0.248  -.0879392  .0228209
dueu        |  -.0881853  .0880208  -1.00  0.318  -.2618906  .0855201
vol1        |  -.4426145  .2187482  -2.02  0.045  -.8743044  -.010247
ldist       |  -.4866773  .1392186  -3.50  0.001  -.7614193  -.2119354
SumVA34_35  |   .1264526  .1440875   0.88  0.381  -.1578979  .4108031
Alpha_i     |  yes                                               
Beta_j      |  yes                                               
Tau         |  yes                                               

Arellano-Bond test for AR(1) in first differences: z = -3.42  Pr > z = 0.001
Arellano-Bond test for AR(2) in first differences: z = 0.27  Pr > z = 0.789
Hansen test of overid. restrictions: chi2(97) = 112.34  Prob > chi2 = 0.137

Long term coefficient test
H0=0 _b[dueuro1]/(1-_b[1.lexpK34_35]) = 0
F(1, 177) =  4.70
Prob > F =  0.0315
Sector 34

|               Robust |
|-------------------|------------------|
| lexpK34 | Coef. | Std. Err. | t    | P>|t|  | [95% Conf. Interval] |
|-------------+-----------------+-----------------+-----------------+-----------------+-----------------+-----------------|
| lexpK34 | | | | | | |
| L1. | 0.7130738 | 0.0668753 | 10.66 | 0.000 | 0.5811692 | 0.8449784 |
| dueuro1 | 0.0911124 | 0.1416050 | 0.64 | 0.525 | -0.1843803 | 0.3666051 |
| lReR | -0.0500458 | 0.1964808 | -0.25 | 0.799 | -0.439414 | 0.3393214 |
| dueu | -0.2609507 | 0.0378338 | -6.96 | 0.000 | -0.3354764 | -0.1864251 |
| vol1 | -0.5440304 | 0.2225059 | -2.45 | 0.015 | -0.9829003 | -0.1051605 |
| SumVA34 | 0.0011346 | 0.1426137 | 0.01 | 0.992 | -0.2209842 | 0.2232534 |

Arellano-Bond test for AR(1) in first differences: z = 3.13 Pr > z = 0.002
Arellano-Bond test for AR(2) in first differences: z = 1.17 Pr > z = 0.242
Hansen test of overid. restrictions: chi2(97) = 116.86 Prob > chi2 = 0.083

Long term coefficient test
H0=0 _b[dueuro1]/(1-_b[l.expK34]) = 0
F(1, 192) = 4.85 Prob > F = 0.0288

Sector 35

|               Robust |
|-------------------|------------------|
| lexpK35 | Coef. | Std. Err. | t    | P>|t|  | [95% Conf. Interval] |
|-------------+-----------------+-----------------+-----------------+-----------------+-----------------+-----------------|
| lexpK35 | | | | | | |
| L1. | 0.3655726 | 0.0764875 | 4.78 | 0.000 | 0.2146452 | 0.5163001 |
| dueuro1 | -0.0328235 | 0.1242853 | -0.26 | 0.796 | -0.2758528 | 0.2116313 |
| lReR | -0.3126899 | 0.622594 | -5.00 | 0.000 | -1.5352652 | 0.9109871 |
| dueu | -0.2775106 | 0.0278338 | -10.00 | 0.000 | -0.3294764 | -0.2255451 |
| vol1 | -0.3533148 | 0.4833392 | -0.73 | 0.465 | -0.3983992 | 0.3717658 |
| SumVA35 | 0.3906799 | 0.1561207 | 2.50 | 0.013 | 0.0826178 | 0.6987421 |

Arellano-Bond test for AR(1) in first differences: z = -5.40 Pr > z = 0.000
Arellano-Bond test for AR(2) in first differences: z = 0.33 Pr > z = 0.742
Hansen test of overid. restrictions: chi2(97) = 88.67 Prob > chi2 = 0.083
### Sector 36_37

<table>
<thead>
<tr>
<th>Group variable: cod</th>
<th>Number of obs = 1930</th>
</tr>
</thead>
<tbody>
<tr>
<td>Time variable : time</td>
<td>Number of groups = 200</td>
</tr>
<tr>
<td>Number of instruments = 149</td>
<td>Obs per group: min = 1</td>
</tr>
<tr>
<td>F(52, 200) = 20497.90</td>
<td>avg = 9.65</td>
</tr>
<tr>
<td>Prob &gt; F = 0.000</td>
<td>max = 15</td>
</tr>
</tbody>
</table>

| lexpK36_37 | Coef. | Std. Err. | t | P>|t| | [95% Conf. Interval] |
|-------------|-------|-----------|---|-----|----------------------|
| L1. | 0.6208955 | 0.0642725 | 9.66 | 0.000 | 0.4941568 - 0.7476342 |
| dueuro1 | -0.0423854 | 0.0384104 | -1.10 | 0.271 | -0.1181266 - 0.0333559 |
| lReR | -0.0535295 | 0.0206432 | -2.59 | 0.010 | -0.0942357 - 0.0128232 |
| dueu | -0.0958173 | 0.0577432 | -1.66 | 0.099 | -0.2096809 - 0.0180464 |
| vol1 | -0.1819876 | 0.1640435 | -1.11 | 0.269 | -0.5054644 - 0.1418100 |
| SumVA36_37 | 0.0038612 | 0.0134958 | 0.29 | 0.775 | -0.0227512 - 0.0304735 |

Alphai | yes |
Betaj | yes |
Tau | yes |

Arellano-Bond test for AR(1) in first differences: z = -5.83 Pr > z = 0.000
Arellano-Bond test for AR(2) in first differences: z = -1.93 Pr > z = 0.054
Hansen test of overid. restrictions: chi2(97) = 111.98 Prob > chi2 = 0.142
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