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# Article

# Modelling concept for organizational goals conformance using ontology

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# Management Science and Information Technology





# The International Journal of Management Science and Information Technology (IJMSIT)

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#### **Table of Contents**

1 FACTORS AFFECTING E-COMMERCE ADOPTION: A CASE OF TURKEY BIRGUL BASARIR-OZEL, Bogazici University, Turkey SONA MARDIKYAN, Bogazici University, Turkey

12 INFLUENCE OF MONITORING AND EVALUATION ON PERFORMANCE OF CONSTITUENCY DEVELOPMENT FUND PROJECTS IN KAJIADO EAST SUB-COUNTY, KENYA MUCHELULE YUSUF, 1Umma University –Kajiado, Kenya MBAWI GEOFFREY OTONDE, Jomo Kenyatta University of Agriculture at Technology, Kenya MUCHELULE SAADA ACHAYO, Jomo Kenyatta University of Agriculture at Technology, Kenya

27 MODELLING CONCEPT FOR ORGANIZATIONAL GOALS CONFORMANCE USING ONTOLOGY

TENGKU ADIL TENGKU IZHAR, Universiti Teknologi MARA , Malaysia TORAB TORABI, La Trobe University, Australia M. ISHAQ BHATTI, La Trobe University, Australia

 ANALYTIC APPROACH FOR DEPENDENCY RELATIONSHIP BETWEEN DATA AND ORGANISATIONAL GOALS TENGKU ADIL TENGKU IZHAR, Universiti Teknologi MARA, Malaysia TORAB TORABI, La Trobe University, Australia
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# Modelling concept for organizational goals conformance using ontology

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#### Abstract

We propose a modelling concept for the organizational goals as a tool to evaluate organization data conformance in relation the organization goal. We suggest that this model is important in assisting the organization to utilize the organization data and information from the vast amount of data for decision making which will be in line with the organization's goals. We develop this model based on organizational goal elements such as the main goal, sub-goals, actions and tasks. A formal ontology is developed to specific role between the organization goal elements. We develop a metric model in order to interpret organization data. We apply a case study to evaluate our model development, metric development and relationship development. Overall, the main contribution of this paper is to propose a conceptual model that seeks to support the organization of organization data based on organization goal elements in the achievement of the organization's goals.

*Keywords*: Action; Data; Data usage; Goals; Goal tree model; Organization; Ontology; Sub-goal; Task

# 1. Introduction

Information is the backbone of an organization. Information is an important and valuable resource that supports managerial decision making in daily business activities. This is because all decisions made by managers should be based on information within their organization. Therefore, it is crucial for management to access the valuable information within their organization to assist in decision making. However, an organizations need to look at the main organization resources in an effort to create good information within the organization. These organization resources are organization data. Professionals are trained to analyse organization data but the increase in the amount of organization data has become a major problem in applying these data to decision making. Meanwhile, the amount of organization and processing (Seng

& Chen, 2010). All of the changes mentioned add additional difficulties and complexity to the process of selecting and analysing organization data.

Organizations depend on organization data to improve their production and services as well as to remain competitive. Many research efforts have been targeted at transforming huge amount of data into succinct and meaningful information to assist decision making. Most studies which have been conducted in this area focus on data mining or knowledge discovery in databases (KDD). KDD is an interdisciplinary field that searches for valuable information in large volumes of data and has played an important role in identifying effective patterns from a vast amount of data (Lee, Hong, & Wang, 2008). On the other hand, the quality of organization data is important in order to improve decision making. Past studies have discussed the concept of quality metrics as an approach for data analysis (Albino, Garavelli, & Schiuma, 2001; Ebert & Morschel, 1997; Hevner, 1997; Ordonez & Garcia-Garcia, 2008; Petkova, Sander, & Brombacher, 2000). For example, Goal Question Metric (GQM) is a general methodology for the development of the quality metric approach (Ardimento, Baldassarre, Caivano, & Visaggio, 2006; Basili & Weiss, 1984). Another example is business intelligence (BI). BI is a computer based technique to analyse business data which provide past and current of business strategies and business operation for decision making. BI is been practice toward competitive intelligence where BI aims to support better decision making process based on past and current business strategies. Based on these three approaches, we conclude these approaches are between data and process. We come out with this conclusion because, first, KDD is a concept identifying new knowledge in the field of computer science that describes the process of searching a vast amount of data in order to produce knowledge. However, KDD applies the concept within the system instead of searching and evaluating organization data. Second, GQM is a metric approach for software to develop a measurement model. GQM is applied for software industry in order to integrate software measurement model. Thus, GQM is an approach toward processes and process is very dynamic where it is difficult to handle because processes constantly change based on the environment. Third, BI aims to analyse business data by providing past and current data as a strategy to assist decision making. BI analyses data for business strategies instead of evaluating the degree to which the retrieval of relevant data assist the organization to achieve its organizational goals.

In this paper, we propose a modelling concept as a tool to evaluate the quality of organization data in order to support managerial decision making and thereby assist the organization to achieve its goals. We suggest that this model is important in an effort to evaluate the quality and relevant organization data. At the mean time, this model is important in measuring the extent that organization data are consistent with the organization goal. In the present paper, we identify organizational goal elements such as the organization's goals, sub-goals, actions and tasks and we identify a relationship between these elements using a formal ontology. Finally, we develop a metric model in order to expand the interpretation of organization data.

This paper consists of five main parts. The first part introduces our model within the organization goal context. Relevant existing literature is introduced to support the model in an effort to identify the organizational goal elements. In the second part, we develop a model between the organizational goal elements using a formal ontology. The ontology model illustrates the relationships between the organizational goal elements. In the third part, we highlight the dependency relationship between the organizational goal elements. In the fourth part, we develop a metric model in order to evaluate organization data. In the last part, we apply

a case study. In this case study, we use library data and we apply our metric model to interpret library data. The aim of this case study is to demonstrate the feasibility of our concept for applied work. The model presented in this paper will significantly improve the consistency of organization data and thereby assist the organization to achieve its goals.

The remainder of this paper is organized as following. Section 2 presents the motivation aspects toward this study whereas Section 3 discusses the related work. Section 4 concentrates on organizational goal elements and in Section 5 we discuss the modelling concept and the relationship between the organizational goal elements. We develop a metric model in Section 6. The case study is discussed in Section 7 and Section 8 presents the discussions. The final section contains our concluding remarks and suggestions for future works.

#### 2. Motivation

In organizations, managers have certain requirements of the information they receive as they use this information to support their decision making in relation to meeting the organization's goals. However, managers often require additional data to support the information they receive, especially in relation to problem solving. For example, in a business environment, there could be several causes for a decrease in sales such as economic turndown or ineffective planning. Therefore, data are collected and analysed in relation to this problem and managers use these data to support their decision making in an effort to solve the problem. Data are presented in many forms such as documents and statistics. For example, a sales manager may require data on sales to assist his decision making. Thus, sales data are extracted from the vast amount of organizational data held by the record department. After the sales data are selected, these data are sent to the sales department. The sales department converts the data into an easy-to-understand report and sends this report to the manager to assist their decision making.

The amount of organization data is increasing every day. Thus, it is a difficult issue to manage and convert this data into valuable information to support an enterprise's decision making. Satisfying the need for information in the context of decision making is a challenge. In this paper, we develop a conceptual model as a tool to evaluate organization data in order to support managerial decision making in line with an organization's goal.

#### 3. Related Work

In this section, we outline previous studies prior to proposing our model. The discussion includes a comparison of ontology and organizational goals with an example of an ontology approach in relation to the current issue of managing organization data. Recently, the development of a business process to integrate business strategies and knowledge management has been widely discussed topic. In contrast to past studies, we develop a model to evaluate organization data by identifying the organization's goal elements. In this section, we provide a detailed literature review to compare the previous approaches which are relevant to our topic in order to identify the gaps in the existing research in relation to organizational goals and goal setting.

# 3.1. Ontology approach



The existing literature on ontology approaches addresses either software development or organizational process, both of which are beyond the scope of this paper. However, the most important work on ontology development is briefly discussed in this section to identify the existing gaps in the current research.

In organizations, it is important to use data and information to predict future performance. Information needs to be readily retrievable. Jimeno-Yepes et al. (2010) studied on ontology refinement to improve information retrieval. In this study, the authors used an ontology query model to analyse the usefulness of the ontology in effectively performing document searches. In our work, we use an ontology to identify the relationships between organizational goal elements in an effort to evaluate organization data.

In order to survive in today's competitive environment, most enterprises recognize the importance of their knowledge assets in achieving performance goals. However, when knowledge is separated from the context of the business process, it cannot contribute to performance goals (Han & Park, 2009). In this study, the authors proposed a knowledge model framework and an enterprise ontology for a process-centered enterprise structure by classifying the model into two types: process knowledge and task support knowledge. Our work is similar to the work of Han & Park (2009) in term of enterprise ontology development to gain new knowledge, but we focus on organization data evaluation instead of the process of knowledge creation.

4 (1	4 1	<u> </u>
Authors	Approach	Conceptual
Kang et al. (2010)	• Ontology enterprise architecture	Development of a business process to
	• Zachman's enterprise architecture framework	enhance the business environment.
Kang, Lee & Kim	• Fact based enterprise ontology	Measuring organization resource for
(2010)	• Enterprise meta model	enterprise process and strategy.
	Enterprise architecture	
Han & Park ( 2009)	Enterprise ontology	Knowledge on enterprise performance.
	• KMS	
(Jimeno-Yepes et	Ontology refinement	Data usage and information retrieval to
al.(2010)		enhance enterprise performance.
Huang & Diao	Ontology	Managing enterprise knowledge during
(2008)	Semantic Web Rule language	the business process.

Table 1Ontology approach and concept

Table 1 lists various approaches in previous studies and shows that most focus on the development of an enterprise ontology which is similar to our goal. For example, Kang et al.(2010) examined the relationship between business systems and the staff within an organization in order to better understand the communication problems which hinder collaborations with other organizations. The authors developed an ontology based on enterprise architecture. Another example of enterprise architecture was proposed by Kang et al. (2010) who developed an enterprise ontology to support enterprise strategies. In this study, they looked at the organization's resources that support enterprise processes based on the organization's strategies. Han & Park (2009) studied business processes in relation to a knowledge management system as knowledge is a critical driving force in relation to the organization achieving its performance



goals. In this study, they investigated if knowledge was separated from the business process hence hindering the target performance. Jimeno-Yepes et al. (2010) studied ontologies in information retrieval (IR). In this study, the authors examined whether ontology resources appeared in IR either to perform semantic indexing of documents or to produce a better organization of retrieved documents. Lastly, Huang & Diao (2008) studied knowledge integration using ontologies. In this study, an ontology becomes an important concept for knowledge integration where enterprises are getting more knowledge intensive with the development of various types of knowledge within organizations. Our work is similar to that of Kang et al.(2010), Han & Park (2009) and Jimeno-Yepes et al. (2010) in terms of ontology development within an enterprise. However, our work can be seen to be a quality model by focusing on organization data evaluation within the context of the organization's goals.

#### 3.2. Organizational goals

Barlas & Yasarcan (2006) provided a model for goal setting in order to support an organization's performance. In this study, the organization's performance level is evaluated in relation to the organization's goals, and, in return, the effectiveness of the goal should be evaluated also. Studies on organization's goals have been conducted since the 1970s. In addition, the identification of variables was first studied in 1973 by England & Lee (1973). They studied the influence on perceiving organizational goal. In this study, the authors identified several variables in order to represent a relatively diverse group for organization's goal. This study was supported by Lusk and Oliver (Lusk & Oliver, 1974), who focused on the social goals involved in the achievement of the overall organizational goal. On the other hand, Hall & Hall (1976) identified several variables in order to study the relationship between various organization goal. In this study, the authors investigated the relationship between goals, performance, success, selfimage, involvement and future goals. A recent study by Ceresia (2011) proposed a model for the development of dynamic goals within the organization. The authors focused on the systematic dynamic for goal rather than analysing the usage of data in the achievement of organizational goal. This paper is less focussed on the goal process as discussed in Lusk & Oliver (1974), Hall & Hall (1976) and Ceresia (2011), rather, our work evaluates organization data which is in line with organization goals. Our work evaluates the degree to which the validity of quality organization data in the achievement of the organization's goals.

#### 3.3. Importance of data and information in decision making: Related issues

Entrepreneurship is an important aspect in economic development and wealth creation (Christensen & Bower, 1996; Song et al., 2010). However, many new entrepreneurs are failed to identify the quality of organization data which can lead to poor decisions in relation to the organization's finance. A previous empirical study on new U.S technology ventures found that after four years, only 36% of companies survived and after one more year, the survival rate decreased to 21.9% (Song et al., 2008). Bad management in terms of the collection of information and subsequent poor planning based on this information is one explanation for this failure (Gruber, 2007). In the real business world, collecting high quality information and formulating a suitable business plan based on this information is crucial as entrepreneurs rely on organization data to assist in decision making. Thus, it is important for entrepreneurs to collect data that can improve their decision making.



This section discussed past studies which focused on enterprise's ontologies, in similar way to this paper, but none of the previous studies focus on ontology development in relation to the organizational goals. In this paper, we identify organizational goal elements to develop an organizational goal ontology. Many studies on data evaluation have been conducted but little research has been directed to the evaluation of organizational goals but none evaluated the quality of the organization data in relation to meeting the organization goal. The studies are more on process toward data instead of measuring directly on organization data. These are the gaps in the existing literature have been identified and our aim in this paper is to develop a model in an effort to evaluate the degree to which the retrieval of relevant and quality organization data assists the organization to achieve its organizational goals.

#### 4. Organizational goal elements

In this section, we briefly describe organizational goal elements in an effort to develop our model. To make the explanation as clear as possible, the discussion takes place in the context of the organization. The process is as follows. First, we identify organizational goal elements. The elements are the organization's goals, sub-goals, actions and tasks. Then, we discuss the relationship between these elements. In the rest of this paper, we denote organization goal as  $Org_{goal}$ , sub-goal as  $Sub_{goal}$ , action as  $A_{ction}$  and task as  $T_{ask}$ . After this, we identify the roles between  $Org_{goal}$  elements based on ontology. In the rest of this paper, we expand the ontology for  $Org_{goal}$ .

4.1. Role

In this section, we introduce the basic relationship of  $Org_{goal}$  based on the organization's ontology. The relationships involve the elements of  $Org_{goal}$   $Sub_{goal}$ ,  $A_{ction}$  and  $T_{ask}$ . In particular, every organization has  $Org_{goal}$  that specifies the target that the members of organization try to achieve. This  $Org_{goal}$  consists of a single  $Sub_{goal}$  or several  $Sub_{goals}$  to be achieved. However,  $A_{ction}$  is necessary required to achieve  $Sub_{goal}$ . This  $A_{ction}$  comprises  $T_{ask}$  in order to achieve  $Sub_{goal}$ . This  $A_{ction}$  comprises  $T_{ask}$  in order to achieve  $Sub_{goal}$  elements. In order to support our discussion, we developed an organization ontology model based on  $Org_{goal}$  elements. The concept, based on the use of an ontology, has been studied previously in order to identify the relationships within the organization (Fox, Barbuceanu, & Gruninger, 1996) but we improve this ontology model based on  $Org_{goal}$  elements. Fig. 1 illustrates our  $Org_{goal}$  elements using an ontology.



Fig. 1. Org<sub>goal</sub> elements.

Based on Fig. 1, role is defined as a function of  $Org_{goal}$  elements in an organization. Each role can be indicate as

- Has: Organization has Org<sub>goal</sub>.
- Consist: Org<sub>goal</sub> consist Sub<sub>goal</sub> to support Org<sub>goal</sub>.
- *Requires:*  $Sub_{goal}$  requires  $A_{ction}$  with a number of activity that have been defined to achieve the goal.
- Consist: A<sub>ction</sub> consist T<sub>ask</sub>.
- *Rely: T<sub>ask</sub> relies* on resource as organization data.

# 4.2. Organization

An organization is defined as a social group of people working in one scope of activity to achieve  $Org_{goal}$ . An organization involves several elements which make up  $Org_{goal}$ , as shown in Fig. 1. Here we denote organization as

# *has(Org, Org<sub>goal</sub>)*

signifying that an organization has  $Org_{goal}$ .

# 4.3. Organization goal

An organizational goal is the most important target in any organization. It consists of the process of identifying the aim of the organization. In order to achieve  $Org_{goal}$ , an organization develops  $Sub_{goal}$ . Here we denote  $Org_{goal}$  as

# consist(Org<sub>goal</sub>, Sub<sub>goal</sub>)

signifying that *Org*<sub>goal</sub> consists of *Sub*<sub>goal</sub>.



4.4. Sub-goal

A  $Sub_{goal}$  is defined as an out-come which is necessary to achieve  $Org_{goal}$ . Setting  $Sub_{goals}$  is important in order for the organization to develop a plan part of the process of identifying the activities which need to be performed in the achievement of the  $Org_{goal}$ .  $Sub_{goal}$  is used as a platform by which to examine the organization's progress toward achieving its main goal. However,  $A_{ction}$  is required to perform  $Sub_{goal}$ . We denote  $Sub_{goal}$  as

requires(Sub<sub>goal</sub>, A<sub>ction</sub>)

signifying that Sub<sub>goal</sub> requires A<sub>ction</sub>.

4.5. Action

 $A_{ction}$  is a set of activities performed by  $T_{ask}$  in order to achieve  $Org_{goal}$ . Here,  $A_{ction}$  depends on  $T_{ask}$  and  $T_{ask}$  is an activity in the achievement of  $Org_{goal}$ . We denote  $A_{ction}$  as

$$consist(A_{ction}, T_{ask})$$

signifying that  $A_{ction}$  consists of  $T_{ask}$  in the progress toward  $Org_{goal}$ .

4.6. Task

 $T_{ask}$  is an activity performed in  $A_{ction}$ . However, as shown in Fig. 1,  $T_{ask}$  relies on resources, that is, organization data. Organization data is the most important asset of the organization in performing its daily activities. We denote  $T_{ask}$  as

$$rely(T_{ask}, D_{ata})$$

signifying that  $T_{ask}$  relies on data.

#### 5. Relationship modelling concept

In this section, we specify the model concept. To explain this concept as clearly as possible, we define  $Org_{goal}$  elements in the context of the university library. First, we expand the definition of  $Org_{goal}$  elements from the previous section. Then, we develop the relationships for the  $Org_{goal}$  elements in order to support our model.

5.1. Organization goal



In organizations, an  $Org_{goal}$  is very important because it is an achievement target.  $Sub_{goals}$  are developed in order to support  $Org_{goal}$ .  $Sub_{goal}$  becomes a guideline for organizational performance and progress toward  $Org_{goal}$ . For example, let's look at  $Org_{goal}$ ,  $Sub_{goal}$  and  $A_{ction}$ . As discussed in Section 4,  $Org_{goal}$  consists of  $Sub_{goal}$  and  $Sub_{goal}$  requires  $A_{ction}$ . If we define  $Org_{goal}$ , then we conclude  $Org_{goal}$  as

# $Org_{goal} = Sub_{goal} + A_{ction}$

where  $Org_{goal}$  depends on  $Sub_{goal}$  and  $A_{ction}$  to achieve its goal. Taking an example in the context of the university library, if the main objective or goal is to *Transform Student Lives Through Learning*, then the  $Sub_{goal}$  is to *Create Pathways for Underrepresented Students* AND *Substantially increase student enrolments*. In order to achieve the  $Sub_{goal}$ ,  $Sub_{goal}$  requires  $A_{ction}$ . For example, the  $Sub_{goal}$  *Create Pathways for Underrepresented Students* is decomposed into *Contribute to the School Partnership Program* OR *Work with relevant University staff*. The ontology model for our organization can be decomposed into an AND/OR goal tree. We demonstrate this process in Fig. 2.



Fig. 2. Goal tree model.

If the relationship is 'AND' then we can present  $Org_{goal}$  as

$$Org_{goal} = consist(Org_{goal}, Sub_{goal} 1) \land consist(Org_{goal}, Sub_{goal} 2).$$

This relationship is described as  $Org_{goal}$  consisting of  $Sub_{goal}$  1 and  $Sub_{goal}$  2 where " $\wedge$ " represents AND. If the relationship is 'OR' then

$$Sub_{goal} \ l = requires(Sub_{goal}, A_{ction} \ l) \lor requires(Sub_{goal}, A_{ction} \ 2).$$

The relationship is described as  $Sub_{goal} \ 1$  requires  $A_{ction} \ 1$  or  $A_{ction} \ 2$  and " $\vee$ " represent OR. As shown in Fig. 2,  $A_{ction} \ 2$  depends on  $A_{ction} \ 1$  if  $A_{ction} \ 1$  cannot be achieved then  $A_{ction} \ 2$  is required, where " $\supset$ " is denoted as dependence.

$$A_{ction} = Sub_{goal} \ l(A_{ction} \ l) \supset Sub_{goal} \ l(A_{ction} \ 2)$$



# 5.2. Organization sub-goal

In this paper, we define  $Sub_{goal}$  as sub-components in order to achieve  $Org_{goal}$ . It forms a part of a main goal. It is very important for organizations to identify the  $Sub_{goal}$  which are necessary to achieve in order to meet the  $Org_{goal}$ . For example, if the main objective or goal is to *Transform Student Lives Through Learning*, then the  $Sub_{goal}$  is to *Create Pathways for Underrepresented Students*. Based on this  $Sub_{goal}$ ,  $A_{ction}$  is developed in order to achieve this  $Sub_{goal}$ .

#### 5.3. Organization action

Sub<sub>goal</sub> requires  $A_{ction}$  in order to realize  $Org_{goal}$ . Here,  $A_{ction}$  comprises  $T_{ask}$ . This  $T_{ask}$  is a set of activities to perform  $A_{ction}$  to achieve  $Org_{goal}$ . The relationship between  $A_{ction}$  and  $Sub_{goal}$  also provides extra alternatives in order to achieve  $Org_{goal}$ . In addition,  $A_{ction}$  provides a systematic organizational plan which must be followed to achieve its objectives. Using the same example, if the main objective or goal is to Transform Student Lives Through Learning, then the  $Sub_{goal}$  is to Create Pathways for Underrepresented Students. Here  $A_{ction}$  to achieve this goal is 'to work with relevant university staff to develop programs to support under-prepared students' or 'review and further develop the library website in order to create more effective gateways for diverse client groups'.

#### 5.4. Organization task

 $T_{ask}$  is defined as a group of activities that is required in order to perform  $A_{ction}$  so as to achieve the  $Org_{goal}$ . In this paper, an organization task is a  $T_{ask}$  that an organization performs in the context of the organizational environment in order to achieve  $Org_{goal}$ .  $T_{ask}$  and activities rely on organization data to assist  $A_{ction}$  in the achievement of the  $Org_{goal}$ . For example, if  $A_{ction}$  is 'to work with relevant university staff to develop programs to support under-prepared students' then the possible  $T_{ask}$  is to 'identify the student background in order to identify the most suitable program'.

# 6. Metric

As discussed in the previous sections and taking into account the discussion on  $Org_{goal}$  elements, we define a set of metrics for our model. In this paper, a metric is important in order to support our model in an effort to evaluate organization data in the achievement of the  $Org_{goal}$ . We develop a metric model based on the relationship between  $Org_{goal}$  elements. In order to develop our metric, we propose five main steps. First we discuss our metric proposal. Second, we set a scale of metrics to evaluate organization data. This scale is important to identify the value of organization data based on  $Org_{goal}$  elements. Third, we identify organization environment *E* between  $Org_{goal}$  elements. Environment is denoted as *E* in this paper. Fourth, we define the rules for our metric. We identify the variable relationship based on the value of organization data. Lastly, we discuss the metric requirement and metric analysis.

# 6.1. Metric proposal



We describe the definition stages of the metric model as illustrated in Fig. 3 below. Fig. 3 illustrates the process regarding the metric model. This process has been discussed in (Soligen & Berghout, 1999) but the authors discussed the process in relation to software improvement such as GQM but we improve this process as an effort to develop a metric to evaluate organization data in the achievement of the  $Org_{goal}$ .



Fig. 3. Stages of the metric model.

In the definition stage, we define  $Org_{goal}$  elements and develop a metric based on this definition. In the interpretation stage, this is the measurement which is based on data collection. This is a model we develop in this paper in an effort to evaluate organization data which will be in line with  $Org_{goal}$ .

#### 6.2. Metric definition

We specify the process as follows. Organization data is collected and the mean percentage is identified in the collection of organization data. A metric is used to identify the value for the mean percentage. A metric is important in measuring the value of the organization goal. For this metric, the mean is defined in the context of  $Org_{goal}$ .

We define our metric based on a scale  $(1 \rightarrow 7)$ : low (0-2), fair (3-5) and important (6-7). This scale is important in identifying the value of organization data between  $Org_{goal}$  elements. For this metric, the relationship between  $Org_{goal}$  elements is represented as *E*. Three main *E* within  $Org_{goal}$  elements are

Environment 1: *E* between  $Org_{goal}$  and  $Sub_{goal}$ . Environment 2: *E* between  $Sub_{goal}$  and  $A_{ction}$ . Environment 3: *E* between  $A_{ction}$  and  $T_{ask}$ .

In order to propose the metrics in this paper, we must take into account the different levels of *E*. First, *E* between  $A_{ction}$  and  $T_{ask}$  refers to the value of organization data in the completion  $T_{ask}$ . This is because  $A_{ction}$  depends on  $T_{ask}$ . Second, *E* between  $Sub_{goal}$  and  $A_{ction}$  refers



to the value of organization data that supports E between  $A_{ction}$  and  $T_{ask}$ . Lastly, E between  $Org_{goal}$  and  $Sub_{goal}$  refers to the value of the overall  $Org_{goal}$  from  $A_{ction}$  and  $T_{ask}$ , and  $Sub_{goal}$  and  $A_{ction}$ .

In this metric, we outline a rule to evaluate the value of organization data in relation to E. The rules are as follows. If the value of  $E \le 2$ , then organization data is not important, but if the value of  $E \ge 3$ , then the organization data is important and needs to be considered during the decision making process.

#### 6.2.1. Variable identification

The next step is to identify the variables in the organization data. Justifying the variables is very important in order to identify the dependent variables and independent variables between the  $Org_{goal}$  elements. It is important to identify the set of components known as latent vectors which perform an immediate decomposition between the variables. In this metric, the variables are based on *E*. Thus, we define rules for variables as follows:

- Variable rule 1: *E* between  $Org_{goal}$  and  $Sub_{goal}$  then  $Org_{goal}$  is a dependent variable and  $Sub_{goal}$  is an independent variable because  $Org_{goal}$  depends on  $Sub_{goal}$ .
- Variable rule 2: *E* between  $Sub_{goal}$  and  $A_{ction}$  then  $Sub_{goal}$  is a dependent variable and  $A_{ction}$  is an independent variable because  $Sub_{goal}$  depends on  $A_{ction}$ .
- Variable rule 3: *E* between  $A_{ction}$  and  $T_{ask}$  then  $A_{ction}$  is a dependent variable and  $T_{ask}$  is an independent variable because  $A_{ction}$  depends on  $T_{ask}$ .

We specify the metric as organization data is collected and the mean percentage is identified among organization data. A metric is used to identify the mean's value. This value is based on the rule of the value on E. The next step to propose a metric, a metric is clarified based on metric requirements and metric analysis. This clarification is very important in an effort to identify the main criteria to achieve the metric development.

#### 6.3. Metric clarification

It is important that the metric verifies both the quantitative and qualitative measures of organization data, because as the volume of organizational data increase, the metric is able to refine the data. The clarification process is very important to make a statement in metric development more clear.

#### 6.3.1. Metric requirements

We define metric requirements as a metric design of what needs to be accomplished during the metric process. We identify two variables in metric requirements which are verifiable and measure. In this metric, verifiable is defined as a set of data that been agreed for converting process into measure. Thus, metric must have the capability of being verified and meets the regulatory concept. Meanwhile, measure is defined as characteristics in a numerical or nominal



form. In this case, metric must have the ability to integrate over all possible processes, algorithms or functions.

#### 6.3.2. Metric analysis

Metric analysis is defined as a requirement that must be fulfilled in metric development. We identify three variables in metric analysis: control, communication and improvement. In this metric, control is the ability of metrics to evaluate and control the source they are measuring. Communication is the ability of metrics to communicate externally and internally for the purpose of control. Improvement is the ability to identify the gaps for improvement.

Based on the discussion of metric requirements and metric analysis, the metric can be written as

Metric: (MetReq)(MetAna)

and

where metric requirement and metric analysis are the variables of the metric model. Finally, we concluded that the metric model in this paper allows the evaluation of organization data in relation to gaps, setting and change.

#### 7. Case study

#### 7.1. University and Library goal and action

In this section, we present a case study to test our model. First, we develop an ontology model based on a case study. We apply data from the university's library in this case study. Then, we improve the library's interpretation of the library data based on the metric. Finally, we identify the variables and the relationship between the variables.

In order to deeply understand the concept, let's use a simple scenario. The scenario discusses  $A_{ction}$  performed by La Trobe University Library in relation to La Trobe University's mission or goal (see www.latrobe.edu.au/library). The university's goal is to 'Transform the lives of students and communities through learning and knowledge'. This goal consists of a  $Sub_{goal}$  which is to 'create new and useful knowledge'. Next, the university requires several  $A_{ction}$  to achieve this  $Sub_{goal}$ . This scenario necessitates looking at the library's  $A_{ction}$  that supports the university's  $Sub_{goal}$  and the university's goal.

The first university  $A_{ction}$  to support the university  $Sub_{goal}$  is to 'increase the quantity and quality of research activity'. This university  $A_{ction}$  is supported by the library's  $A_{ction}$  such as 'establish research data management services', 'investigate the provision of a bibliographic citation reporting service, promote the new postgraduate study room in library Melbourne campus' and 'extend and promote digital object management services'. The second university  $A_{ction}$  to support the university  $Sub_{goal}$  is to 'develop knowledge exchange programs'. In order to achieve this university  $A_{ction}$ , the library has developed  $A_{ction}$  to 'develop strategies for increasing



the number of full text open access research output in the repository'; hence, this Library  $A_{ction}$  is important in increasing the impact and reputation of La Trobe University's research. Another library  $A_{ction}$  is to 'enhance the profile and maximise the use of library special collection'. This has been done through the promotion, digitisation and collection acquisition. The last university  $A_{ction}$  to support the university  $Sub_{goal}$  is to 'produce more excellently trained research graduates'. The university's library has developed an  $A_{ction}$  to assist this university  $A_{ction}$ , this being to 'develop a research gateway on the library website for academic staff and postgraduate students' and to 'provide targeted outreach services for academic staff and postgraduate students' that is tailored to research skills training.

The above example gives a complete picture of  $Org_{goal}$ ,  $Sub_{goal}$  and  $A_{ction}$  within the university and library environment. Fig. 4 shows the entire relationship based on the ontology. In this concept,  $A_{ction}$  consists of  $T_{ask}$  and  $T_{ask}$  relies on data to perform  $Org_{goal}$ . Taking one university and library  $A_{ction}$  as an example, the university  $A_{ction}$  is to 'produce more excellently trained research graduates' and the library  $A_{ction}$  that consists of the  $T_{ask}$  is to 'develop a research gateway on the library website for academic staff and postgraduate student'. The data that the library required in the achievement of these  $T_{ask}$  and  $A_{ction}$  is 'data on previous research year', 'data on research area' and 'data on research publication'. These data help the library to develop a research gateway within the website. Hence, users can rely on this data to perform their research. Fig. 4 illustrates the ontology relationship in this case study.





#### 7.2. Evaluation steps

In this case study, data were obtained from the La Trobe University Library (see http://www.lib.latrobe.edu.au/about/surveys.php). In this survey, library performance has been evaluated based on two aspects, that is, the importance of the library and the performance of the library (see Table 2 and Table 3). Thus, we choose these aspects as a main focus in examining if the library data assist the achievement of the library and university  $A_{ction}$ . Based on the library's interpretation of data, the library data were ranked and we used this ranking to identify the important aspects in order to achieve the library  $A_{ction}$  in relation to the the university's goal. In this section, we improve the library's interpretation of data using a metric. In this paper, a metric is important in order to evaluate the library's data in an effort to identify the value of the library's data. In this case study, we do not apply any data analysis but we used real survey data from the library, as we described as being important for the library's data and we conclude the result of the library data.

#### 7.2.1. Data selection

In this paper, we obtained data from the library's website but the library data were too vast. In order to implement our concept, we select data that are suitable to support the library's importance and performance. At this stage, the library data were selected randomly because the library had already interpreted these data based on the Insync Survey<sup>1</sup>. Thus, we used these library data in an effort to implement our concept. Selected Library data are shown in Table 2 and Table 3.

#### 7.2.2. Metric measurement and results

In this paper, we measured the extent of the metric model that is vital to identify the value of the library data that are important in the achievement of the library  $A_{ction}$  and the university goal (as discussed in Section 5.5). Using real library data, the library has already interpreted these data by as 1 being low and 7 being high. However, we improved this interpretation by using our definition based on metric  $(1\rightarrow7)$ : low (0-2), fair (3-5) and important (6-7). Let's denote the organization's environment as E and the rule to consider E is based on this metric. Using this interpretation, we summarized a simple rule to interpret library data. If  $E \le 2$  then the data in  $T_{ask}$  and  $A_{ction}$  is not important and if  $E \ge 3$  then the data in  $T_{ask}$  and  $A_{ction}$  are important and need to be considered during the decision making process.

Important	Mean	Important	Mean
Online resource (eg e-journals, database, e- books) meet my learning and research needs	6.54	Library staff treat me fairly and without discrimination*	6.44
Library staff provide accurate answers to my enquiries*	6.51	Library staff are readily available to assist me*	6.43
Library staff are approachable and helpful*	6.49	The library web site is easy to use	6.42
I can get wireless access in the	6.46	The items I'm looking for on the	6.41

**Table 2.** What users believe to be important for the library

<sup>1</sup> Insync Surveys ensures libraries can measure performance against each other that help libraries to develop the highest possible standards of service for library users.



library when I need to* When I am away from campus I can access the library resources and services I need*	6.44	library shelves are usually there The library catalogue is easy to use	6.40
*The same variables as Table 3			

Issue 23 - (Jan-Mar 2017) (27 - 48)

In Table 2, we present the result based on what users believe to be important for the library. The results concluded that users believe that all the aspects in Table 2 are important. The results show that these library data are important for the library to achieve library  $A_{ction}$  in relation to achieve university's goal.

Performance	Mean	Performance	Mean
Library staff treat me fairly and	6.19	The library web site is easy to use	5.64
without discrimination*			
Library staff provide accurate answers to my	5.85	I can get wireless access in the	5.63
enquiries*		library when I need to*	
Library staff are approachable and	5.84	Library staff are readily available to	5.63
helpful*		assist me*	
Self Service (e.g. self check loans,	5.81	Books and articles I have requested	5.62
requests, renewals, holds) meets my		from other libraries and campuses are	
needs		delivered promptly	
When I am away from campus I can	5.69	Opening hours meet my needs	5.60
access the library resources and			
services I need*			

**Table 3.** How users believe the library is performing

\*The same variables as Table 2

In Table 3, we present the results based on how users view the library's performance. Based from the results in Table 3, we can conclude that the library is performed in order to fulfil user's satisfaction. The results show that these library data are important for library to evaluate its performance in relation to achieve library Action.

The results in Tables 2 and 3 show that library data are important. These library data are important for library to achieve its  $A_{ction}$  in relation to meeting the university's goal. In the next step, we discussed the connection of these library data in the context of  $Org_{goal}$  elements.

#### 7.3. Data connection with organizational goal

In this subsection, we demonstrate the concept that we developed in this paper in an effort to evaluate organization data to realise the  $Org_{goal}$ . In this subsection, we discussed the connection of library data in relation to achieve library  $A_{ction}$  and university  $A_{ction}$ . For example, if the library wants to utilise one  $A_{ction}$  from Fig. 4 in order to achieve university  $A_{ction}$ , then, library data must be evaluated in relation to Library A<sub>ction</sub>. We referred to library data from Table 2 and developed our explanation as shown in Fig. 5.





D<sub>ii</sub>=6.44

Fig. 5. Data flow in relation to the goal: An example.

We describe the information in Fig. 5 as,

- 1.  $D_i$ = Online resource meets my learning and research needs.
- 2. D<sub>ii</sub>=When I am away from campus I can access the library resources and services I need.
- 3. Library  $A_{ction}$  = Enhances the profile and maximise the use of the library's special collection.
- 4. University  $A_{ction}$  = Develops knowledge exchange programs.

Thus, we explain Fig. 5 as,

- 1. Estimate  $D_i$  toward library  $A_{ction}$ . This  $D_i$  is important to support library  $A_{ction}$ .
- 2.  $D_{ii}$  is estimate to support university  $A_{ction}$ .  $D_{ii}$  toward university  $A_{ction}$  is important. This shows that library  $A_{ction}$  is performed toward university  $A_{ction}$ .
- 3. Based on these two Library data ( $D_i$  and  $D_{ii}$ ), we conclude that these data are important toward library  $A_{ction}$  and university  $A_{ction}$ .

We used two library data sets as an example to shows the connection between library data and library  $A_{ction}$  and university  $A_{ction}$  in relation to the university goal. In this example, university  $A_{ction}$  is performed based on library  $A_{ction}$ , which means that university  $A_{ction}$  depends on library  $A_{ction}$ . Therefore, based on Fig. 5, we conclude that university  $A_{ction}$  is a dependent variable and library  $A_{ction}$  is an independent variable.

In this section, we demonstrated the connection between library data based on  $Org_{goal}$  elements as shown in Fig. 5. However, in this paper, we do not apply any data analysis but rather used metrics to improve the library interpretation of data. As demonstrated in Fig. 5, we conclude that library data are important to support library  $A_{ction}$  and university  $A_{ction}$  in relation to achieve university goal because the library data shows a high mean percentage.

In the context of data evaluation between organization data, data analysis is very important in order to measure dependent and independent variable. This process is important to identify the set of components which is known as latent vectors and these vectors perform an immediate decomposition between dependent variables and independent variables. It explains the covariance between dependent variable and independent variable so the focus is the step to estimate organization data within variables. Partial least squares (PLS) regression is one example of this effort. PLS regression can be also used to predict the dependent variables from a large amount of independent variables (organization data).

#### 7.4. Variable relationship

We predict the relationship between what users believe to be important for the library (see Table 2) and how users assess the library's performance (see Table 3). However, we want to



predict if the library data supports the relationship between library  $A_{ction}$  and university  $A_{ction}$  in relation to the university's goal. The predictors are variables  $y_1$  to  $y_6$  (see Table 4).

Variables	Important	Perform	Mean
(y)	$(x_1)$	$(x_2)$	
Library staff provide accurate answers to my enquiries	6.54	5.86	6.2
Library staff are approachable and helpful	6.49	5.84	6.2
I can get wireless access in the Library when I need to	6.46	5.63	6.0
When I am away from campus I can access the Library resources and	6.44	5.69	6.1
services I need			
Library staff treat me fairly and without discrimination	6.44	6.19	6.3
Library staff are readily available to assist me	6.43	5.63	6.0
Median values	6.45	5.76	6.15

#### Table 4. Variables

In Table 2 and Table 3, we identified six similar variables in relation to the library's importance and performance. Then, we used library data from these six variables to predict the relationship between the library's importance and performance as shown in Table 4. The reasons we selected these similar variables is because: 1) we want to show the relationship of these variables and 2) we want to identify the value of these variables in relation Library's importance and performance.

In this example, we identified the value of the library data as shown in Table 4 where we conclude library data are important in achieving the university's goal. Then, the relationship is developed between independent variables and dependent variables based on the consistency of library data. Fig. 6 presents the path diagram of these variables.



Fig. 6. Variables diagram.

The relationships in Fig. 6 are summarized based on the variable rules of  $Org_{goal}$  elements. The relationships show the connection of library data in order to achieve the university's goal. As presented in Fig. 6, library data are represented by dependent variables and independent variables in an effort to achieve the university's goal. It can be concluded that the relationship between variables are important in order to verify the library data that are important in the achievement of the university's goal.

#### 8. Discussion

Organizations are accumulating vast amounts of data due to the implementation of information system that make it easier to collect and store organization data. Entrepreneurs require organization data to assist them to make decisions and they need to identify valid and current organization data within vast amounts of organization data to support their decision making. The discussion for this paper is justified based on three main processes: model development, metric development and relationship development.

First, model development in this paper is based on  $Org_{goal}$  elements. In the model, the relationship among  $Org_{goal}$  elements is very important in an effort to evaluate organization data in relation to meeting the  $Org_{goal}$ . In order to achieve this, an ontology is applied to create the relationship among  $Org_{goal}$  elements. The relationship shows that  $Org_{goal}$  consists of  $Sub_{goal}$  and  $Sub_{goal}$  require  $A_{ction}$ . Then  $A_{ction}$  consists of  $T_{ask}$  to perform  $Sub_{goal}$ . These are the  $Org_{goal}$  elements that we have identified in our model.

Second, metric development in this paper is proposed to evaluate the value of organization data in relation to the  $Org_{goal}$ . The metric is developed based on  $Org_{goal}$  elements. In this metric we set a scale and this scale is used to evaluate organization data and to identify the value of organization data. On the other hand, we described  $Org_{goal}$  elements as environment E in this metric. It is important to describe E because metrics evaluate organization in the achievement of the  $Org_{goal}$  elements based on E. At the end of the metric development, we identified rules in E in an effort to identify the dependent variables and independent variables among  $Org_{goal}$  elements. It is important to develop a fit metric concept in order to evaluate the quality of the organization data in relation to achieve  $Org_{goal}$ 

Third, the relationship of the  $Org_{goal}$  elements is developed as discussed in our model. In this paper, relationships are developed among  $Org_{goal}$  elements based on a formal ontology. We expanded the relationship where  $Org_{goal}$  consists of  $Sub_{goal}$  and  $Sub_{goal}$  requires  $A_{ction}$  and  $A_{ction}$  consists of  $T_{ask}$ . The relationship is very important in order to identify the variables aspect among these  $Org_{goal}$  elements.

In the case study, we used data from La Trobe University Library in an effort to support the university's goal. However, the library data in this case study has already been interpreted but we expanded this interpretation using our metric model.

Results from the case study examined the discussion between  $Org_{goal}$  elements in the context of the library goals and the university's goal. In the case study, a relationship is developed between library  $A_{ction}$  and university  $A_{ction}$  in relation to achieve the university's goal. At the same time, library data from the case study identified the connection between  $Org_{goal}$ 

elements in the context of the library. In other words, the model identified the connection between dependent variables and independent variables between the library  $A_{ction}$  and university  $A_{ction}$  in relation to meeting the university's goal. In light of Fig. 5 in Section 7.3, library  $A_{ction}$  is performed in line with university  $A_{ction}$ , which means that university  $A_{ction}$  depends on library  $A_{ction}$  to achieve university's goal. Therefore, we concluded university  $A_{ction}$  is a dependent variable and library  $A_{ction}$  is an independent variable. Using Fig. 5 as a guideline, it can be concluded that library data are measure between library  $A_{ction}$  and university  $A_{ction}$  in relation to the achievement of the university's goal. These variables are very important in order to identify dependency in a huge amount of library data in an effort to implement the measurement for library data.

Since data were interpreted by the library, we used a metric to improve the library's interpretation on data. As a result, we concluded that the library data from Table 2 and Table 3 are important to support the library  $A_{ction}$  in relation to the university's goal. Finally, we concluded that library data from this case study support our model because library data are positively connected to the model as shown in the ontology. In this paper,  $Org_{goal}$  model is developed and organization data is evaluated based on the metric, thus, providing evidence that organization data are important to support  $Org_{goal}$ . Finally, the results from the case study concluded that  $Org_{goal}$  elements are correlated with each other in relation to meeting the  $Org_{goal}$ .

#### 9. Conclusion and future work

The aim of this paper was to develop a model based on  $Org_{goal}$  elements and ontology as a tool to evaluate the quality of the organization data in relation to achieve  $Org_{goal}$ . This model is important in measuring the extent to which organization data are consistent with the organization goal. Data from the internal and external organization environment is analysed to assist the process of decision making in an effort to achieve  $Org_{goal}$ . In Section 1 and Section 2 of this paper, we developed our model based on  $Org_{goal}$ . In Section 3, we discussed past studies in order to support our model. In Section 4, we justified our model concept by identifying  $Org_{goal}$ elements. In this section, we identified the roles between  $Org_{goal}$  elements using a formal ontology model. In Section 5, we developed a relationship between  $Org_{goal}$  elements. In Section 7, we applied a case study in the context of the library's and university's goal. In this section, we evaluated library data using our metric model. In the case study, we identified independent variables and dependent variables. We concluded that these variables are important in order to identify the dependency within the huge amount of library data.

The main limitations in this paper include the metric model in organization data interpretation, the ontology model based on  $Org_{goal}$  elements and the small amount of library data in our case study. In order to eliminate these limitations, further works are necessary. Thus, one future work is to extend our  $Org_{goal}$  model by expanding our ontology model. Ontology is important to improve the relationship between  $Org_{goal}$  elements. Other future work is to expand the metric model that we have developed in order to interpret future organization data to support  $Org_{goal}$ . In this paper, we used library data and we improved the interpretation of library data using our metric. However, in the future, we will apply large organization data in an effort to implement our metric. Therefore, it is important to develop a metric that can fit to any organization data.



In the nutshell, the main contribution of this paper is to propose a model that seeks to support the evaluation of organization data based on  $Org_{goal}$  elements. As a result, the model development needs to deal with organization data inconsistencies, changes and gaps.

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