

A Service of



Leibniz-Informationszentrum Wirtschaft Leibniz Information Centre

Souag, Ali; Assaad, Ragui

# **Working Paper**

The Impact of the Action Plan for Promoting Employment and Combating Unemployment on Employment Informality in Algeria

IZA Discussion Papers, No. 10966

# **Provided in Cooperation with:**

IZA - Institute of Labor Economics

Suggested Citation: Souag, Ali; Assaad, Ragui (2017): The Impact of the Action Plan for Promoting Employment and Combating Unemployment on Employment Informality in Algeria, IZA Discussion Papers, No. 10966, Institute of Labor Economics (IZA), Bonn

This Version is available at: https://hdl.handle.net/10419/170950

#### Standard-Nutzungsbedingungen:

Die Dokumente auf EconStor dürfen zu eigenen wissenschaftlichen Zwecken und zum Privatgebrauch gespeichert und kopiert werden.

Sie dürfen die Dokumente nicht für öffentliche oder kommerzielle Zwecke vervielfältigen, öffentlich ausstellen, öffentlich zugänglich machen, vertreiben oder anderweitig nutzen.

Sofern die Verfasser die Dokumente unter Open-Content-Lizenzen (insbesondere CC-Lizenzen) zur Verfügung gestellt haben sollten, gelten abweichend von diesen Nutzungsbedingungen die in der dort genannten Lizenz gewährten Nutzungsrechte.

#### Terms of use:

Documents in EconStor may be saved and copied for your personal and scholarly purposes.

You are not to copy documents for public or commercial purposes, to exhibit the documents publicly, to make them publicly available on the internet, or to distribute or otherwise use the documents in public.

If the documents have been made available under an Open Content Licence (especially Creative Commons Licences), you may exercise further usage rights as specified in the indicated licence.





# **DISCUSSION PAPER SERIES**

IZA DP No. 10966

The Impact of the Action Plan for Promoting Employment and Combating Unemployment on Employment Informality in Algeria

Ali Souag Ragui Assaad

AUGUST 2017



# DISCUSSION PAPER SERIES

IZA DP No. 10966

# The Impact of the Action Plan for Promoting Employment and Combating Unemployment on Employment Informality in Algeria

Ali Souag

University of Mascara and CREAD

Ragui Assaad

University of Minnesota, ERF and IZA

AUGUST 2017

Any opinions expressed in this paper are those of the author(s) and not those of IZA. Research published in this series may include views on policy, but IZA takes no institutional policy positions. The IZA research network is committed to the IZA Guiding Principles of Research Integrity.

The IZA Institute of Labor Economics is an independent economic research institute that conducts research in labor economics and offers evidence-based policy advice on labor market issues. Supported by the Deutsche Post Foundation, IZA runs the world's largest network of economists, whose research aims to provide answers to the global labor market challenges of our time. Our key objective is to build bridges between academic research, policymakers and society.

IZA Discussion Papers often represent preliminary work and are circulated to encourage discussion. Citation of such a paper should account for its provisional character. A revised version may be available directly from the author.

IZA DP No. 10966 AUGUST 2017

# **ABSTRACT**

# The Impact of the Action Plan for Promoting Employment and Combating Unemployment on Employment Informality in Algeria<sup>1</sup>

This paper examines whether the Action Plan for Promoting Employment and Combating Unemployment, a labor market intermediation program adopted by the Algerian government in 2008, reduced the informality of employment in Algeria. Using repeated cross-section data from the Household Survey on Employment for the period from 1997 to 2013, and a difference-in-difference methodology, we estimate whether the Action Plan has reduced the probability that workers are employed informally in enterprises of more than 5 workers – the type of enterprise that is most likely to be directly affected by the Action Plan. Our results show that the Action Plan has in fact contributed to reducing employment informality in such enterprises, but with heterogeneous effects. More precisely, it reduced informality for employees of establishments of 10 workers or more but had no significant effects on informality for those working in enterprises of 5 to 9 workers. Furthermore, when we restrict our estimates to new entrants only, we do not find statistically significant effects.

JEL Classification: J08, J46, J48, O17

**Keywords:** Algeria, informal employment, labor market programs

#### Corresponding author:

Ragui Assaad Humphrey School of Public Affairs University of Minnesota 301 19<sup>th</sup> Avenue South Minneapolis, MN 55455 USA

E-mail: assaad@umn.edu

<sup>&</sup>lt;sup>1</sup> This research benefited from financial assistance of the European Union within the context of the European Commission-FEMISE project on: "Support to economic research, studies and dialogue of the Euro-Mediterranean Partnership." The contents of this document are the sole responsibility of the authors and can under no circumstances be regarded as reflecting the position of the European Union.

# 1. Introduction

Algeria experienced a dramatic deterioration in its employment situation following the implementation of the Structural Adjustment Program (SAP) over the 1990-1994 period (CNES 1998). The large increase in the number of new entrants into the labor market associated with the "youth bulge" phenomenon<sup>2</sup>, coupled with an increase in female participation, exacerbated the effects of large-scale layoffs from the public sector associated with SAP. These developments triggered a significant increase in unemployment, the growth of the informal economy and the emergence of new forms of more precarious employment. The resulting increase in youth unemployment, especially among graduates, was undoubtedly one of the main contributors to social destabilization and the subsequent political unrest.

In response to the deteriorating employment situation, the Algerian government undertook a number of labor market interventions, which entailed both changes in labor policies as well as in the institutions that implement them. The interventions consist mainly of active labor market programs, such as wage subsidies for new entrants and vocational training programs, as well as passive measures, such as cash assistance for retrenched workers and the unemployed. All these programs attempt to improve the matching of supply and demand in the labor market (Barbier 2007).

Since the end of 1996, Algeria has opted for the aforementioned interventions under the auspices of the Ministry of Labor. Despite these interventions, the unemployment rate in Algeria remained high, albeit on a declining trend. In 2001, the unemployment rate was 26 percent, with 2.3 million unemployed individuals. It began declining in 2002 reaching 15.9 percent, with 1.6 million unemployed individuals, by 2007. This decline remained insufficient in light of the government's target unemployment rate of 10 percent (Ministry of Labor 2008). In addition, much of recent job creation consisted primarily of growth in non-permanent jobs and jobs with definite duration contracts. The growth of formal jobs has been shrinking in the aftermath of the 1990s economic crisis and the informal economy continued to grow. Such growth is due to the inability of the formal sector to create enough jobs for the massive influx of young new entrants onto the labor market.

The share of the informal economy, as defined by the ILO, in the non-agricultural private sector in Algeria increased from 68.5% in 1997 to 72.8% in 2007.<sup>3</sup> According to our estimates, the number of informal workers in the non-agricultural private sector increased from 1.2 to 3.3 million between 1997 and 2007, and up to 3.9 million by 2010, representing a substantial increase in the proportion of informal employment in total employment. Informal employment increased from 21.9% of total employment in 1997 to 43.8% of total employment in 2007. By 2010, it had reached 45.6%.

The Algerian government decided in April 2008 to implement the Action Plan for Promoting Employment and Combating Unemployment (the Action Plan hereafter). Its main axes were

<sup>&</sup>lt;sup>2</sup> The average growth rate of the working age population over the 1996-2002 period was 3.4 %. The female labor force participation rate was 9.2 % in 1990 and increased to 17.1% in 2000 (Hammouda and Souag, 2007).

<sup>&</sup>lt;sup>3</sup> Calculated by authors based on data from the Household Survey of Employment (Enquete Emploi aupres des Menages) implemented by ONS.

promoting youth employment by supporting the development of entrepreneurship and providing incentives for firms to create jobs.

Few studies have focused on assessing the impact of employment policies in Algeria. The National Economic and Social Council (CNES) has conducted several studies assessing employment policies, but these studies did not include a formal impact assessment component (CNES 2002, 2010). The World Bank conducted an assessment but did not assess the policies' impact on labor market outcomes (World Bank 2010). The ILO has also undertaken a comparative analysis of labor market intermediation in the three Maghreb countries (ILO 2007), and, in 2010, it put together a synthesis of labor market policies for a number of Arab countries, including Algeria. Musette (2014) and Hammouda (2009) evaluated the impact of Algerian labor market policies but drew their conclusions from aggregated data rather than micro econometric analyses. Hammouda and Souag (2007) assessed the impact of policies to enhance labor market flexibility that were introduced as part of the 1990 reforms on business competitiveness. Other studies focused on the measures and determinants of the informal economy in Algeria, including Adair (2002), Bensidoun and Souag (2013), Musette and Charmes (2006), Adair and Bellache (2012), and Hammouda and Souag (2012), but not on policies to reduce informality. In March 2012, the Ministry of Commerce and the Cercle d'Action et de Reflection Autour de l'Enterprise (CARE) organized the first symposium on the informal economy in Algeria, entitled "the Transition of the Informal Economy to the Formal Economy", echoed in discussions at the 2014 International Conference of Labour Statisticians (ILO, 2014).

The contribution of this study is to econometrically estimate the impact of the Action Plan on the formalization of jobs in enterprises of 5 workers and more, which we assume are mostly formal. The basic idea according to segmentation theory is that if informal employment in Algeria is not a voluntary choice but is a last resort on the part of labor market participants to escape unemployment. Any program to reduce the cost of hiring in the formal sector, such as the Action Plan, should primarily have an impact in that sector (Souag et al, 2016).

We evaluate the impact on informal employment for existing wage and salary workers and for new entrants into employment. We use cross-sectional data from the Household Survey on Employment conducted by the Algerian National Statistics Office (ONS) for the period 1997-2013. We rely primarily on a Difference in Difference (DID) methodology to examine the impact of the policy. Our identifying assumption is that the policies should contribute to the formalization of employment in formal enterprises (proxied here by enterprises of 5 workers and more), but should not affect the formality status of workers in informal enterprises, i. e., those with less than five employees, since the Action Plan is unlikely to affect the formality of the enterprise itself.<sup>4</sup> We also tried to relax some of the assumptions of the DID estimation by using a local instrumental variables (*LIV*) estimator similar to that proposed by Heckman and Vytlacil (2005), although it proved difficult to find instruments that satisfy the necessary exclusion restrictions in the case of informality.

<sup>&</sup>lt;sup>4</sup> Wahba and Assaad (2016) use a similar approach to assess the effects of changes in labor regulations on employment informality in Egypt.

#### 2. Literature review

In the economics literature, labor market intermediation is often addressed from a macroeconomic perspective, where the intermediation process is considered as an explanatory factor and is used to explain imbalances in the labor market.<sup>5</sup> It assumes that labor market programs and institutions help match labor supply and demand. In particular, these programs act as countercyclical measures by providing some security provisions for workers (Barbier 2007).

The literature on the evaluation of labor market programs categorizes labor market interventions as either passive or active (Betcherman 2002). Passive programs include income support to compensate workers for the short-term loss associated with the interruption of labor income during unemployment as well as the possible long-term loss associated with having to accept jobs that pay lower wages. Active labor market programs include the provision of employment and job search assistance services, training and retraining, public works, wage subsidies and self-employment assistance (Beckerman et al. 2004). Both active and passive programs need to be carefully assessed in terms of both their distributional and efficiency effects (Vodopivec 2002, Betcherman 2002). Distribution effects include coverage, adequacy of support, and effects on income distribution. Efficiency effects include the effect on the level of effort expended on job-search, post-unemployment wages, and labor market outcomes, such as employment, unemployment, and labor force participation, as well as the extent of informality in the economy. Other indirect effects include labor supply of other family members, and aggregate output and growth.

The assessment of labor policies is challenging due to the need to design a convincing counterfactual, approximating what would have happened in the absence of the program (Khandker, Koolwal, and Samad, 2010). The method used must allow for the identification of the causal effects of the policy by comparing the treated group to a control that is presumably unaffected by the policy, while taking into account potential selection bias. Among the methods that address the selection bias issue are propensity score matching, which was used to assess U.S. job training programs (Rubin 1977; Rosenbaum and Rubin 1983; Deheija and Wahba 1999, 2002; Heckman, Ichimura and Todd 1997, 1998). Although this non-parametric method offers advantages over regression by loosening functional form assumptions, like regression it assumes that selection into treatment is based only on observables (Ravallion 2008). An alternative approach is to rely on instrumental variables to correct for endogenous selection (Heckman and Vytlacil 2005; and Heckman, Urzua and Vytlacil 2006). However, it is not always easy to find appropriate instruments that satisfy the necessary exogeneity and exclusion restrictions. In the context of employment programs, such instruments should affect participation in the program without directly affecting the outcome variable.

Another method that is sometimes used in program evaluation is regression discontinuity design, which exploits program design features, such as eligibility criteria, to identify discontinuities that can identify the effects of the program (Imbens and Lemieux 2007). The use of this method is limited, however to situations when such design features are present, which is not the case in our application.

\_

<sup>&</sup>lt;sup>5</sup>Pissarides (1990) evaluated the responsiveness of hiring to the vacancy rate and the unemployment rate, whereas Abraham (1983) focused on unemployment resulting from frictional adjustments rather than insufficient demand.

Having reviewed the various methods available to correct for selection, we opted for a Differencein-Difference (DID) estimator. The main identifying assumption underlying this method is that if selection on unobservables is present, it is time-invariant (Ravallion 2008). This assumption suggests that, in the absence of the program, the trend over time in the outcome variables for the treated and control groups should be indistinguishable, and thus any differences in trend across the two groups before and after the treatment can be causally attributed to the treatment. The plausibility of this assumption can be checked if data is available on the relevant outcomes for both treatment and control groups at two points in time prior to treatment. In this falsification test, if no differences in trend can be detected prior to treatment, they would presumably also be absent in the post-treatment period under the no treatment counterfactual (Ravallion 2008). The DID method has been widely used to assess the impact of labor market programs and policies. Heckman and Robb (1985) evaluate the utility of different types of data for the evaluation of training programs and concluded that repeated cross-section data can be used to identify the effects of treatment, subject to certain identifying assumptions. Micco and Pages (2006) exploit time and geographical variation, as well as sector differences across countries to estimate the effects of employment protection legislation on job flows. They conclude that by reducing the size of the most affected industries, labor regulations are likely to curtail firm entry, employment, and value added at the aggregate level. Haltiwanger et al (2006) also use a DID approach to assess the impact of stringent hiring and firing costs on job turnover.

A number of evaluations of labor market programs have been carried in developing country contexts, but mostly in Latin America and the Caribbean. Tan and Lopez Acevedo (2003) use panel firm-level data to study the determinants of in-firm training in Mexican manufacturing in the 1990s and its effects on productivity and wages. They find that the incidence of training provided by employers became widespread among manufacturing enterprises and a higher share of the workforce received training within firms. Mc Ardle (2006) shows that a substantial amount of firm and workforce training is taking place in the Caribbean region, both inside firms and through publicly financed programs. Betcherman et al (2004) reviewing the overall experience in developing and transition countries examine 49 assessments of training programs primarily targeting the unemployed. They conclude that most subsidy programs do not display net positive impact on the long-term employability or earnings of the participants.

With regards to the Middle East and North Africa, Wahba (2009) examines the impact of employment protection reforms on the formalization of employment in Egypt, finding evidence of positive effects two years after the introduction of the law that introduced the reforms. In order to examine the sustainability of long-term effects, Wahba and Assaad (2016) apply DID methods on longitudinal retrospective data from two surveys. They show that the new labor law did, in fact, increase the probability of transitioning to formal employment for non-contractual workers employed in formal firms.

According to Stampini and Verdier-Chouchane (2011), most of the existing literature on the impact of employment policies in Tunisia adopts a macroeconomic perspective. Marouani (2010) provides a prospective cost-effectiveness analysis of the impact of alternative labor market policies using a dynamic general equilibrium model. The main finding is that a wage subsidy focusing on sectors that are intensive in high skilled labor is more effective than a tax reduction or an investment subsidy in raising employment levels of high-skill labor. Broecke (2013) uses a microeconomic methodology to evaluate Tunisia's largest labor market program, the SIVP: an employment subsidy targeting university graduates. Using a tracer survey of the 2004 graduating

cohort and a range of matching techniques, he estimates that the program is poorly targeted and hence not very cost-effective. Belakhal and Mahjoub (2015) estimate the impact of vocational training programs in Tunisia on employment and wages. They use the data issued from a study carried out in Tunisia in 2001 by the Ministry of Vocational Training and Employment on the graduates of national vocational training programs. The estimated model includes three simultaneous equations determining the participation in training, the insertion in the labor market and the wages observed; it shows that job training improves employability and increases potential wages.

Most studies on the impact of vocational training in Morocco used duration models to explore the correlates of post-graduation performance. Montmarquette et al. (1996) find that job search assistance from a formal employment center or from family members, an advanced degree, and successful educational attainment increase the likelihood of employment. Boudarbat (2007) reports that informal activities, job search support, and father's connections accelerate hiring; he also finds that internships are more helpful for women than men. El Aoufi and Bensaïd (2005) shows that vocational training graduates perform worse than their peers, suggesting that this is due to adverse selection into these programs.

# 3. Background on Algerian labor market policies

Following the fall in oil prices in the mid-1980s and the application of the structural adjustment program (SAP) in the 1990-1994 period, the Algerian labor market experienced a dramatic deterioration. Labor market reforms introduced in the late 1980s allowed for definite duration employment contracts and the possibility of layoffs for economic reasons. Prior to 1997, over 400,000 jobs were destroyed; economic growth turned negative (from 1.2% in 1991 to -2% in 1993 and -0.7% in 1994), inflation reached double-digit levels (29.8% in 1995) business investment weakened, especially in the agricultural and construction industries. Foreign exchange reserves were depleted reaching \$2.1 billion in 1995. All these factors, coupled with deteriorating security, affected the level of job creation and resulted in a very high unemployment rate (26.4% in 1997).

### 3.1 Period 1: 1997-2007

The Algerian government introduced various programs, particularly targeting youth, with the objective of reducing unemployment in the short term. These programs included recruitment incentives for businesses, support to entrepreneurship and public works programs at the community level. In this study, we focus only on programs directly targeting job creation.

# 3.1.1 Incentives to businesses for job creation

The Local Initiative for Wage Workers (ESIL) provided unemployed young people with skills training and basic experience to increase their chances of finding a job. This program was designed to employ first-time job seekers among young people with low levels of educational attainment for a period not exceeding one year. The remuneration of ESIL increased in nominal terms, from 1,800 dinars per month in 1990 to 2,500 dinars per month in 2004. The Pre-Employment Contract (CPE), a program specifically targeting educated young people, among whom unemployment was generally very high, was implemented in 1998. This program enabled businesses to employ these

educated youth at no cost or at a reduced cost since they were paid a compensation equal to the national minimum wage directly by the State.

# 3.1.2 Public Measures to Fight Poverty

Two other publicly-funded initiatives have included active labor market provisions: (i) the Allowance for Public Works (IAIG), which remunerates community service activities, such as reforestation, and (ii) Labor-Intensive Public Utilities (TUPHIMO), which was launched in 1997. Although it is regarded as an active labor market program, it is also an anti-poverty program because it leads to the rapid creation of temporary jobs.

# 3.2 Period 2: Post-2008

After 2008, economic conditions improved and economic growth resumed (5% per annum, on average, throughout the period) and inflation remained under control averaging 2.5% per annum. The unemployment rate had dropped from 29.3 percent in 1999 to 15.9 percent in 2007. However, there were still over one million unemployed individuals in 2007, 70 percent of whom were new entrants to the labor market seeking their first job. This is addition to the roughly 300,000 new job seekers joining the Algerian labor force every year. The government decided in April 2008 to implement the Action Plan for the Promotion of Employment and Combating Unemployment that includes several components we discuss in detail below.

# 3.2.1 Promoting Youth Employment

Young people constitute over 70 percent of the population in search of employment, among which there is an average of 120,000 graduates per annum (Ministry of Labor 2008). Hence, a new mechanism was designed to address the needs of unemployed graduates.

The National Employment Agency (ANEM) manages the new program called the *Dispositif d'Aide a l'Insertion Professionnelle* (DAIP), which is designed to assist young new entrants to find jobs, as described in Table 1... In addition, the Ministry of National Solidarity administers a social inclusion program described in detail in Table 2.

**Table 1. Active Labour Market Programs** 

Program	Nature	Duration	Compensation	Comment
DAIP (vocationa	l integration assistance me	chanism for young pe	eople), run by the Ministry of Labour	r, Employment and Social
Security, consists	s of three distinct categorie	es:		
Graduate integration contract (CID)	Intended for first- time jobseekers, graduates of tertiary education or senior technicians who receive support for their sustainable recruitment, priority within public and private economic	Economic enterprises: 1 year Administration: 1.5 year	University graduates: DZD 15 000 per month Senior technicians: DZD 10 000 per month The employer's contribution to social security is paid by the state.	This measure replaces the pre-employment contract for graduates (CPE).
	sector			

Professional integration contract (CIP)	Aimed at young, first-time jobseekers leaving secondary education or vocational education and training (VET) centers (CFPA) (including apprentices)	Firms: 1 year, nonrenewable Public administration: 1 year, renewable	In firms: DZD 8 000 per month In public administration: DZD 6 000 per month The employer's share of contributions to social security is covered by the state.	At the end of the CIP contract ANEM may propose a subsidised work contract (CTA) in firms. In case of refusal, the person loses the right to remain in the CIP.
Training insertion	Targets young jobseekers	1 year, non- renewable	Bursaries: DZD 4 000 per month during their training if	
contract	without training or		they are working with	
(CFI)	qualifications; they are placed either in		craftsmen and the equivalent of the wage paid for the position	
	various work		occupied if the young person is	
	projects		placed in a particular project	
	initiated by local		(the laws and regulations in	
	authorities or by		force are applicable in this	
	different sectors for the duration of the		case)	
	project			
Subsidised	Is proposed when	3 years	Labour costs shared between	
work	one of the contracts		government and employer:	
contract	cited above comes			
(CTA)	to an end (and			
	sometimes earlier			
	if the employer			
	agrees)	(2014 15)		

Source: Reproduced as is from Musette (2014, p. 15).

**Table 2. Social Inclusion Programs** 

Program	Nature	Duration	Compensation	Comment		
Social inclusion programs developed by the Ministry of National Solidarity are designed to fight poverty and youth unemployment. They are part of a social treatment of unemployment and are managed by the social Development Agency (ADS) at national level and implemented locally by the Department of Social Action at <i>wilaya</i> level (DAS).						
Insertion program for graduates (PID)	Targets young university graduates and technicians without income, in precarious situations or with disabilities.  Second criterion: youth aged 19-35 with no income.	1 year, renewable once	University graduates: DZD 10 000 per month  Technicians: DZD 8 000 per month + social insurance paid by the state			
Allowance for activity or community	Its objective is the social inclusion of disadvantaged	1 year, renewable, but can be	DZD 3 000 per month + social insurance paid by the			

service (AIG)	people who are active and of employable age. It addresses the social categories that have no income.	permanent in specific local circumstances	state	
Social inclusion programs (DAIS) replace a local initiative for wage workers (ESIL) and compensation for workers engaged in community-based activities (IAIG)	Aims to place unemployed, unskilled 18-59 in temporary positions in the private or public sector.	2 years, renewable twice	DZD 6 000 per month + social insurance paid by the state	ESIL is integrated under this new label. IAIG is also integrated under this label since March 2012.

Source: Reproduced as is from Musette (2014, p. 16).

# 3.2.2 Incentives for Enterprises Engaged in Job Creation

In addition to the incentives provided by the two programs described above, enterprises receive additional incentives for retaining workers after the introductory period. The benefits include

- 1- Reduction of social security contributions (20%, 28% or 36%). It is granted under law No. 06-21 of December the 11<sup>th</sup> 2006 on incentives and support for the promotion of employment. The State budget provides the balance of the contributions not covered by the National Unemployment Insurance Fund (CNAC) to reach full exemption for employers.<sup>6</sup>
- 2- Reduction of social security contributions for one year for non-employees to master artisans who are recruited after the introductory period. The differential contribution is funded by the state budget.
- 3- Reducing the income tax (IRG) and taxes on corporate profits (IBS) for four years (act 59 of the 2007 law of finance). For the master artisans, the rate reaches a very low level.
- 4- Extending IBS exemption period from three to five years for companies creating 50 to 100 jobs and up to seven years for those creating more than 100 jobs.

## 4. Econometric Model

We are interested in examining the effect of the Action Plan on reducing the probability that workers are informally-employed in formal enterprises. We conduct our test for two categories of workers: all wage workers and new entrants into wage work. The main idea behind our identification strategy, is that the Action Plan will likely only affect the formality status of workers in formal establishments (which we proxy by establishments that have 5 or more workers). The formality status of those in small establishments (1-4 workers) is essentially determined by the legal status of the enterprise itself, which is not likely to be affected by the Action Plan. We thus consider two treatment groups, workers in establishment of 5-9 workers and workers in

<sup>&</sup>lt;sup>6</sup>Table A1 in the appendix shows the distribution of social security contributions in Algeria.

establishments of 10 or more workers. Our control group is made up of workers in establishments of fewer than 5 workers. For all three groups, we compare the proportion in informal jobs before and after the introduction of the Action Plan.

Let  $Y_i$  be the outcome indicator. Thus,  $Y_i = 1$  if individual i has an informal job and 0 if the job is formal, for any  $i = 1, \ldots, n$ .

The treatment dummy variable  $T_i$ =1 if the worker is an enterprise of 5 workers of more (or 10 workers or more in another version of the model),  $T_i$ =0, otherwise. By defining the treatment variable in this way, we are assuming that the employment status of workers in very small, probably informal enterprises is unlikely to be affected by the Action Plan since the action plan is unlikely to change the formality status of the enterprise. On the other hand, larger, presumably formal enterprises, will have an incentive to formalize the status of their workers in order to take advantage of the wage subsidies and social insurance premium reductions afforded by the Action Plan. We also define a dummy variable *Post*, which takes on the value of 1 for the period after the implementation of the Action Plan, 2008 to 2013 (the last date for which we have data) and 0 for the period prior to its implementation: 1997-2007.

To identify the effect of the Action Plan on the formality status of workers, we estimate the following logit regression.

$$Pr(Y_{it} = 1) = F(\alpha + \beta T_i Post + \gamma T_i + \delta Post + \lambda X_i), (Post = 0,1; i = 1, \dots, n)$$
(1)

Where: F is the logit cumulative function. According to our DID setup, the effect of the program on the outcome is captured by the coefficient of the interaction between treatment variable  $T_i$  and the *Post* dummy ( $\beta$ ). The coefficient  $\gamma$  captures time invariant selection effects and the coefficient  $\delta$  captures time effects, which are assumed to be independent of the treatment, under our identifying assumptions. X is a matrix of co-variates and  $\lambda$  is a vector of their coefficients.

# 1. Data and Empirical Specification

In this analysis, we use repeated cross section data derived from the official household survey of employment, conducted on a regular basis by the ONS. We have data from 1997 to 2013. The sample consists of a stratified random sample of households drawn from the population and housing census (RGPH) carried out every 10 years. The purpose of this survey is to provide statistics on employment and unemployment, but it contains no information on income. From 1998 to 2000, the household survey on employment was not conducted because the resources of the statistical office were directed towards the implementation of the population census in 1998 and the income and expenditure survey in 2000. Implementation of the household survey on employment resumed in 2001 and has been conducted annually since then. Our data extends to 2013.

Informal jobs are identified from the characteristics of employment, following the statistical definition of informal employment approved in 2003 at the 17<sup>th</sup> International Conference of Labour Statisticians (ILO, 2003). Accordingly, the criterion of non-affiliation to social insurance is used to identify informal workers. In this paper, we focus exclusively on wage and salary workers and therefore exclude non-wage workers from the analysis. The analysis also excludes agricultural workers as recommended by the international experts of the Delhi Group on Informal Sector Statistics. Furthermore, we only include the private sector, since all workers in the public sector, are likely to be registered with the social insurance system (Bensidoun and Souag 2013).

As mentioned above, we consider a worker treated if they are employed by a formal firm. Since we do not directly observe the registration status of enterprises in the employee data, we assume that registration is closely linked to the size of the enterprise. Hence, we follow the recommendations of the 15<sup>th</sup> International Conference of Labour Statisticians (ILO, 1993)and use size as a way to identify formal enterprises. Specifically, we consider all the enterprises with at least five employees as formal and those with less than five employees as informal. We further subdivide formal enterprise into two groups: those with five to nine workers and those with at least 10 workers. The treatment variable in our model is being employed by a formal enterprise. We operationalize this as two separate treatments, one is being in an enterprise of 5-9 workers and one as being in an enterprise of 10 workers or more, the control group being workers in enterprises of fewer than 5 workers

We conduct separate analyses for all private non-agricultural wage and salary workers and for new entrants among such workers, meaning workers who were not working in the year prior to the survey, but are observed as private non-agricultural wage and salary workers in the survey year. Because specific provisions of the plan provide incentives to employers to hire new workers, there is reason to believe that new workers may be affected differently by the Action Plan. However, it should be kept in mind that the sample of all private wage and salary workers is likely to be much larger than that of new workers, which would limit the power of our test for the latter.

To test the soundness of our identification assumption, we conduct a falsification test whereby we apply the DID estimator to two sub-periods within the 'before' period. This is in effect a test of the equal trends assumptions for the treated and control groups in the period prior to the Action Plan. We conduct this test for the period from 2001 to 2007, arbitrarily choosing various cutoff years in between.

### 6. Results

# **6.1 Descriptive Results**

We first present the trend of employment by institutional sector over the 2001-2013 period using cross sectional data. Figure 1 shows that the share of informal employment in total wage and salary employment excluding agriculture has increased by 9.1 percentage points between 2001 and 2010. Over this period, public sector jobs made up approximately 70 percent of formal jobs. Thus most of the decline in formality is due to the decline in public sector employment, whose share fell by 10 percentage points during this period. The withdrawal of the State from the economy did not result in a commensurate increase formal private employment, leading to the observed informalization of the labor market. From 2010 to 2013, this informalization trend has reversed somewhat, mostly as a result of the resumption of hiring in the public sector.

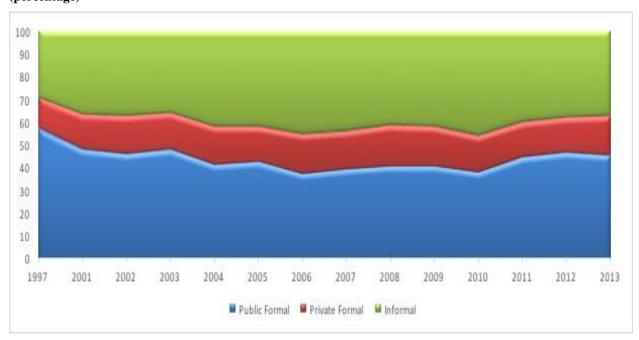


Figure 1. Distribution of employment outside agriculture in Algeria by formality status and sector,1997-2013 (percentage)

Source: authors' calculation using ONS data from the Household Survey on Employment

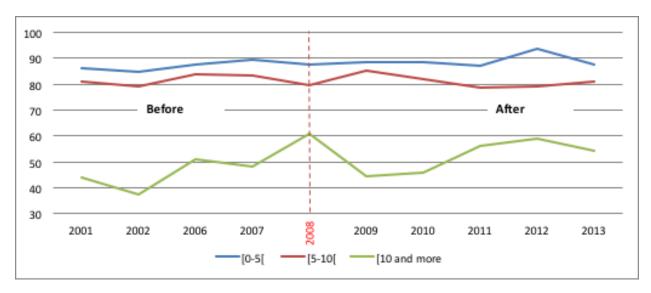
In Figures 2, we focus on the formality status of all private wage and salary workers outside of agriculture. We examine the percent informal by the size category of the enterprise in which they work over time. As expected, the share of informal jobs among workers in enterprises of fewer than 5 workers is very high at almost 90 percent and remains at that level throughout the period under consideration. The informal share among workers in enterprises of 5-9 workers is also high, ranging between 80 and 85 percent and does not exhibit any particular trend over the same period. The informal share among workers in enterprises of 10 workers and more increases from about 40 percent to sixty percent from 2001 to 2008, declines sharply to about 45 percent in 2009, but recovers to increase again to nearly 60 percent by 2012. While the sharp increasing trend of informality appears to have been interrupted by the introduction of the action plan in 2008, the descriptive data is inconclusive on whether the decline in informality was sustained. From 2001 to 2007, the informal share among new employees

Figure 3 shows the same information but for new employees, meaning those who were not working in the year prior to the survey year, but are observed to be private non-agricultural wage workers in the survey year. As for all employees, informality is almost universal among new employees in enterprises of fewer than 5 workers, ranging between 90 and 100 percent in most years. The share among new employees in enterprises of 5-9 workers starts off lower at about 80 percent in 2001, but rises to nearly 90 percent by 2007, and then fluctuates between 80 and 90 percent thereafter. The informal share of new employees in enterprises of 10 or more workers is much lower, about just over 50 percent in the early 2000s, rises sharply to 75 percent by 2007 and then drops to below 50 percent by 2009. After 2009, the share informal among new workers in larger enterprises rises again, but settles somewhere around 55 percent by the end of the period under consideration.

<sup>&</sup>lt;sup>7</sup> This information is obtained from a retrospective question about employment status in the previous year, which is asked of all individuals in the survey.

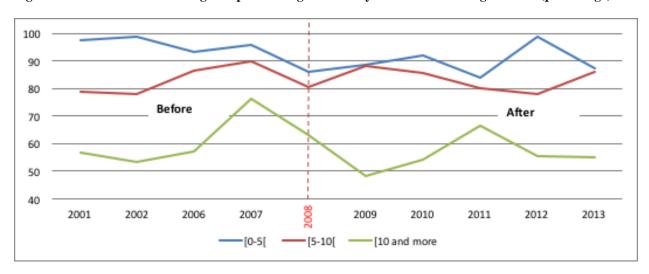
Again, there appears to be some evidence that the rapid rise in informality may have been interrupted by the introduction of the Action Plan, but here again, there is some question as to the sustainability of this change.

Figure 2. Percent informal among private wage and salary workers outside agriculture by size of enterprise (percentage)



Source: authors' calculation using ONS data from the Household Survey on Employment

Figure 3. Percent informal among new private wage and salary workers outside agriculture (percentage)



Source: authors' calculation using ONS data from the Household Survey on Employment

Note: New workers are defined as workers who were not employed in the previous year but were wage and salary workers in the current year.

#### **6.2 Difference in Difference Estimation**

We now discuss our DID results shown in Table 3. As discussed earlier, we estimate separate models for all private non-agricultural wage and salary workers and new workers in that group. We have two separate treatment variables, the first is belonging to an enterprise of 5-9 workers and the second is belonging to an enterprise of 10 workers and more. Each of these treatments is

interacted with the *Post* dummy, to give us our two DID effects, which under our identifying assumptions identify the effect of the Action Plan on the informality of employment. We estimate four different models, each with a broader set of controls. The first is the DID model shown in equation (1)without covariates. The second model controls for the gender, age, age squared, and educational attainment. The third model includes the industry of employment (specified at the 1-digit ISIC level) in addition to the previously included variables. The fourth model adds a linear time trend and some conjectural variables such as real GDP growth rate and unemployment rate.

Table 3. Coefficients from a Probit Model of the Probability of being in an Informal Job, Private Non-Agricultural Wage and Salary Workers 2001- 2013.

	:	5-9 workers		10 workers and more	<b>:</b>
	Post	Treatment 1	DID 1	Treatment 2	DID 2
		All Private Non	-Agricultural W	age & Salary Workers	
Model 1: No	0.101 dedede	O 5 5 1 steateste	0.002	2.012 (kalculu	0.00=#
covariates	0.101***	-0.551***	-0.083	-2.012***	-0.087*
Model 2: includes	(0.038)	(0.049)	(0.063)	(0.039)	(0.051)
individual					
characteristics	0.546***	-0.554***	-0.143**	-1.863***	-0.185***
	(0.040)	(0.053)	(0.068)	(0.043)	(0.056)
Model 3: adds	0.488***	-0.801***	-0.089	-2.104***	-0.221***
industry dummies to Model 2					
to Model 2	(0.041)	(0.055)	(0.070)	(0.046)	(0.058)
Model 4: adds time	2.098***	-0.789***	-0.107	-2.188***	-0.162***
trend and					
conjectural variables to Model					
3					
	(0.077)	(0.058)	(0.072)	(0.049)	(0.060)
-		New Private Nor	-Agricultural W	Vage & Salary Workers	
Model 1: No covariates	-0.430**	-0.987***	0.583*	-2.108***	0.085
covariates					
Model 2: includes	(0.195)	(0.286)	(0.326)	(0.228)	(0.261)
individual					
characteristics	-0.164	-0.712**	0.268	-1.883***	-0.2
	(0.203)	(0.301)	(0.343)	(0.241)	(0.277)
Model 3: adds					
industry dummies to Model 2	-0.232	-0.798**	0.254	-1.929***	-0.289
10 1/10001 2	(0.205)	(0.312)	(0.353)	(0.250)	(0.284)
Model 4: adds time	(0.203)	(0.312)	(0.333)	(0.250)	(0.204)
trend and					
conjectural variables to Model					
variables to Model	1.425***	-0.973***	0.441	-2.132***	-0.049
	(0.402)	(0.330)	(0.370)	(0.269)	(0.300)
	(*****=/	(*****/	(/	(====)	(====)

\* p<0.10, \*\* p<0.05, \*\*\* p<0.01.

The outcome is the probability to get an informal job. N for All employees = 55,079 : N for New employees = 3,163. Authors' estimates based on data from the Household Survey of Employment (ONS).

Starting with the results all workers in the top panel of Table 3, we can see from the coefficient of the "Post" dummy that informality in the control group increases significantly after the introduction of the Action Plan, and that this increase becomes larger as more covariates are included. We can also see from the coefficient of the treatment 1 and treatment 2 dummies that informality of employment is significantly lower in firms of 5-9 workers and even more so in firms of 10+ employees. The DID terms show that the Action Plan did indeed reduce informality in treated firms, but the results are only statistically significant for Model 2 in the case of the 5-9 worker treatment variable, and for all models in the case of the 10+ worker treatment variable.

For the case of new employees, the period effects are not as clear. In some models, informality is reduced after the introduction of the Action Plan and, in other models, it is increased. In all cases, however, informality is much lower in both the 5-9 and the 10+ size categories compared to the less than five worker category. However, the DID terms indicate that the action plan had no discernible effect on the formality of employment of new employees. In fact, the model without covariates shows a marginally significant *positive* effect of the Action Plan on the informality of workers employed in firms with 5-9 workers compared to smaller firms, but this effect becomes insignificant with the addition of more controls. All the DID terms are insignificant in the case of the 10+ treatment variable. We can, therefore, conclude that the Action Plan resulted in existing employees becoming formalized to take advantage of the employment subsidies provided by the action plan, but that employers may still be reluctant to hire new employees formally until they have had a chance to observe their performance.

To check on the soundness of our identifying assumption, we carry out a falsification test by applying the DID methodology only to the period preceding the introduction of the Action Plan, namely, 2001 to 2007. The results are shown in Table A2 in the Appendix. We arbitrarily select 2003as the threshold year for pre and post analysis. As seen in Table A2, none of the DID terms are significant for either of the treatment terms. This suggests that the treatment and control groups had similar pre-treatment trends, lending credibility to our identification assumption.

#### Conclusion

The core of employment policy in Algeria has been the implementation of active labor market programs by various public agencies. Each agency runs different programs and has access to a substantial amount of resources. Despite the large investment of resources into these programs, there is limited information regarding their effectiveness. For example, little is known about the number of beneficiaries and the dropout rates. There is no follow-up of beneficiaries and no assessment of the effectiveness of the policies in terms of job placement rates, impact on duration of unemployment and quality of employment.

The objective of this paper is to evaluate the impact of the Action Plan adopted by the Algerian government in 2008, which is the second major intervention in the labour market in Algeria, the first dating back to 1997. Using repeated cross section data from 1997 to 2013 and a DID estimator, we estimate the impact of the introduction of the Action Plan on the formality of employment for private non-agricultural wage and salary workers. Our results show that the Action

Plan did, in fact, reduce the probability that workers are employed informally, but only in enterprises with at least 10 workers. In spite of the existence of various incentives for the recruitment of new job-seekers, the impact of the plan on newly recruited workers proved statistically insignificant. Although this may be due to the relatively small sample size of these new entrants, the point estimates are small and often with the wrong sign. This suggests that employers are not ready to offer formal jobs immediately to new employees, despite incentives to do so, but that they are willing to formalize employees, once they have observed their job performance for some time.

#### References

- Abraham, K. (1983) Structural/frictional *vs.* deficient demand unemployment: some new evidence, *American Economic Review*, 73(4): 708-724.
- Adair, P. (2002) L'emploi informel en Algérie : évolution et segmentation du marché du travail, *Cahiers du Gratice*, 22: 95-126, Université Paris 12 Val de Marne.
- Adair, P. et Bellache, Y. (2012) Emploi et secteur informels en Algérie : déterminants, segmentation et mobilité de la main d'œuvre, *Région et Développement*, 35: 121-149
- Angel-Urdinola, D.F., Semlali, A. and Brodmann, S. (2010) Non-Public Provision of Active Labour Market Programs in Arab- Mediterranean Countries: An Inventory of Youth Programs., *Social Protection and Labour discussion paper* no. 1005, The World Bank, Washington DC.
- Angel-Urdinola, D. F. and Kuddo, A. (2010) Key Characteristics of Employment Regulations in the Middle East and North Africa. *Social Protection and Labour discussion paper* no. 1006, The World Bank, Washington DC.
- Barbier J-P (2007) L'intermédiation sur le marché du travail dans les pays du Maghreb. Etude comparative entre l'Algérie, le Maroc et la Tunisie», ILO.
- Bensidoun, I. et Souag, A. (2013) Emploi informel en Algérie: caractéristiques et raisons d'être. *Document de Travail CEE n°166*, Paris.
- Bellakhal, R; and Mahjoub, M. B.(2015) Estimating the effect of vocational training programs on employment and wage: The case of Tunisia. *Economics Bulletin*, 35(3): 1820-1833.
- Betcherman, G (2002) An overview of labor markets world-wide: key trends and major policy issues, *Social Protection Unit*, World Bank, Washington DC.
- Betcherman, G., Olivas, K. and Dar, A. (2004) Impacts of active labour market programs: new evidence from evaluations with particular attention to developing and transition countries. *Social Protection discussion paper series*, No 402, The Word Bank, Washington DC.
- Betcherman, G., Godfrey, M., Puerto, S., Rother, F. and Stavreska, A. (2007) A Review of Interventions to Support Young Workers: Findings of the Youth Employment Inventory. *Social Protection discussion paper series*, No 0715 The Word Bank, Washington DC.

- Binswanger, H., Khandker, S.R. and Rosenzweig, M. (1993) How infrastructure and financial institutions affect agricultural output and investment in India». *Journal of Development Economics* 41: 337–366
- Binzel, C. and Assaad, R.(2011) Egyptian Men Working Abroad: Labour Supply Responses by the Women Left Behind. *IZA Discussion Paper* No. 5589, Bonn.
- BIT (1993) *Rapport pour la 15<sup>ème</sup> Conférence Internationale des Statisticiens du Travail*», Bureau International du Travail, Genève, 19-28 janvier
- BIT (2003) Directives concernant une définition statistique de l'emploi informel, approuvées par la 17 ème Conférence internationale des statisticiens du travail. Novembre-décembre 2003, Genève.
- BIT (2014a) *La transition de l'économie informelle vers l'économie formelle*. Conférence Internationale du Travail, Rapport V (1), 103e session, Genève.
- BIT (2014b) La transition de l'économie informelle vers l'économie formelle, Réponses au questionnaire et commentaires. Conférence Internationale du Travail, Rapport V (2), 103e session, Genève.
- Boudarbat, B. (2007) La situation des diplômés de la formation professionnelle sur le marché du travail au Maroc : une analyse sexo-spécifique à l'aide des modèles de durée. *Revue Canadienne d'Etudes du Développement*, 28(2): 293–314.
- Broecke, S. (2013) Tackling graduate unemployment in North Africa through employment subsidies: A look at the SIVP program in Tunisia. *IZA Journal of Labour Policy*, 2(1): 1-19.
- Charmes, J. (2010) Informal Economy and Labour Market Policies and Institutions in selected Mediterranean Countries: Turkey, Syria, Jordan, Algeria and Morocco. ILO Report. Geneva.
- CNES (1998) Rapport préliminaire sur les effets économiques et sociaux du programme d'ajustement structurel», Alger.
- CNES (2002) Evaluation des dipositifs d'emploi, Alger.
- CNES (2010) Mesures de promotion d'emploi, Alger.
- Dehejia R. and Wahba S. (1999) Causal Effects in Non-Experimental Studies: Re-evaluating the Evaluation of Training Programs. *Journal of the American Statistical Association*, 94(448): 1053-1062.
- Dehejia, R. and Wahba, S. (2002) Propensity Score Matching Methods for Non-Experimental Causal Studies. *Review of Economics and Statistics*, 84:.151- 161.
- Duflo, E. (2001) Schooling and labour market consequences of school construction in Indonesia: Evidence from an unusual policy experiment», *American Economic Review 91* (4), p 795–813
- El Aoufi, N. et Bensaïd, M. (2005) Chômage et employabilité des jeunes au Maroc. *Cahiers de la stratégie de l'emploi*, ILO, Genève.

- Frankenberg, E., Suriastini, W., Thomas, D. (2005) Can expanding access to basic healthcare improve children's health status? Lessons from Indonesia's 'Midwife in the Village' program. *Population Studies*, 59 (1), p 5–19.
- Freeman, R. (2005) Labour market institutions without blinders: The debate over flexibility and labour market performance. *International Economic Journal*, Korean International Economic Association, 19(2): 129-145.
- Haltiwanger, J. C., Stefano S., and Helena, S. (2006) Assessing job flows across countries: the role of industry, firm size and regulations. *IZA Discussion Paper No.* 2450, Bonn.
- Hammouda, N. (2009) Labour Markets Policies and Institutions, with a Focus on Inclusion, Equal Opportunity and the Informal Economy. Le cas de l'Algérie, *National background paper*, ILO, Geneva.
- Hammouda, N. (2006) Secteur et emploi informel en Algérie : définitions, mesures et méthodes d'estimation. In Musette M. S. et Charmes J.(éds), Informalisation des économies maghrébines, vol. I, 79-118, CREAD, Alger
- Hammouda, N. et Souag, A. (2009) L'impact de Flexibilité du Marché du Travail sur la Compétitivité des Entreprises au Maghreb Central (l'Algérie, le Maroc et la Tunisie) Approche Empirique. Revue Économie & Management 9 : 29-51 Les PME Maghrébines: facteurs d'intégration régionale, Université de Tlemcen.
- Hammouda, N. et Souag, A. (2012) Segmentation du marché du travail en Algérie et la détermination du salaire dans les secteurs agricole, moderne non protégé et moderne protégé. Working Papier N° 699, Economic Research Forum (ERF), Cairo, Egypt
- Heckman, J. (1976) The Common Structure of Statistical Models of Truncation, Sample Selection and Limited Dependent Variables and a Simple Estimator for Such Models. *Annals of Economic and Social Measurement*, 5(4): 475-492
- Heckman, J., Vytlacil, E.J. (2005) Structural Equations, Treatment Effects and Econometric Policy Evaluation. *Econometrica*, 73: 669-738
- Heckman, J., Ichimura, H. and Todd, P. (1997) Matching as an Econometric Evaluation Estimator: Evidence on its Performance Applied to the JTPA Program, Part I. Theory and Methods», *Review of Economic Studies*, 64(4): 605-654.
- Heckman, J., Ichimura, H. and Todd, P. (1998) Matching As an Econometric Evaluation Estimator: Evidence on its Performance Applied to the JTPA Program Part II. Empirical Evidence. *Review of Economic Studies*, 65(2): 261-294.
- Heckman J., Urzua, S. and Vytlacil, E.J. (2006) Understanding Instrumental Variables In Models With Essential Heterogeneity. *Review of Economics and Statistics*, 88, 389-432
- Khandker, S. R., Koolwal, G. B., and Samad, H. A. (2010) *Handbook on Impact Evaluation: Quantitative Methods and Practices*», Learning. Washington, DC: World Bank.

- Kluve, J. (2007) The Effectiveness of European ALMP's. In J. Kluve et al., *Active Labour Market Policies in Europe: Performance and Perspectives*. Berlin and Heidelberg: Springer, 2007, pp. 153-203
- McArdle, T. (2006) Firm and worker training in the Caribbean. CINTEFOR, ILO, Geneva.
- Marouani, M. (2010) More jobs for university graduates: some policy options for Tunisia. *Applied Economics Letters* 17(10): 933–937.
- Micco, A. and Pages, C. (2006) The economic effects of employment protection: evidence from international industry-level data., *IZA Discussion Paper* No. 2433, Bonn.
- Ministère du Commerce et CARE (2012) La transition de l'économie informelle vers l'économie formelle», Alger, mars.
- Ministry of Labour (2008) Employment and Social Security, Objectives and priorities of the plan of action for Promoting Employment and Fighting Unemployment., Algiers.
- Montmarquette, C., Mourji, F., et Garni, A. (1996) L'insertion des diplômés de la formation professionnelle dans le marché du travail marocain: une application des modèles de durée», *Région et développement*. N° 3 , 37-58.
- Musette, M S, (2014) Employment Policies and Active Labour Market Programs in Algeria. European Training Foundation.
- Musette, M. S. et Charmes, J. (2006) *Informalisation des économies maghrébines*. Editions du CREAD, vol. 1, Alger.
- ONS (various years). Enquete Emploi aupres des Menages. Office National Des Statistiques (ONS).
- Pissarides, C A (1990) Equilibrium Unemployment Theory. Oxford, Blackwell
- Puerto, O. (2007) Interventions to Support Young Workers in Latin America and the Caribbean: Regional Report for the Youth Employment Inventory», mimeo, World Bank.
- Ravallion, M. (2008) Evaluation Anti-Poverty Programes, *Handbook of Developent Economics*, Vol4, Elservier, Chap59, pp. 3788-3817.
- Rosenbaum, P. and Rubin, D. (1983) The Central Role of the Propensity Score in Observational Studies for Causal Effects», *Biometrika*, 70(1): 41-55.
- Rubin, D. (1977) Assignment to a Treatment Group on the Basis of a Covariate, *Journal of Educational Statistics*, 2: 1-26.
- Sanchez Puerta, L. (2009) «Integrating the Poor into Labour Markets. In Building an Effective and Inclusive Social Protection System in Latin America», in *Diagnosis and Policy Directions*, The World Bank.

- Souag A, Adair P and Hammouda N (2016) L'emploi informel en Algérie : tendances et caractéristiques (2001-2010), *Revue MECAS N°12 Jun 2016*, 12-26.
- Stampini, M. and Verdier-Chouchane, A, (2011) A Labour Market Dynamics in Tunisia: The Issue of Youth Unemployment, *IZA Discussion Paper* No. 5611, Bonn.
- Tan, H., Lopez- Azevedo, G. (2003) Mexico: In-Firm Training for the Knowledge Economy. World Bank Policy Research Working Paper N 2957.
- Tanzel, A. and Kan, E. O. (2012) Labour Mobility across the Formal/Informal Divide in Turkey: Evidence from Individual Level Data, *IZA Discussion Paper n°6271*, Bonn
- Vodopivec, M. and Rejec, T. (2002) How Viable is the System of Unemployment Insurance Savings Accounts: Simulation Results for Estonia. World Bank.
- Wahba, J. (2009) The Impact of Labour Market Reforms on Informality in Egypt. Gender and Work in the MENA Region *Working Papers Series*, 3, The Population Council, Cairo, Egypt.
- Wahba, J. and Assaad, R. (2016) Flexible Labour Regulations and Informality in Egypt. *Review of Development Economics* DOI: 10.1111/rode.12288.

# **Appendix**

**Table A1. Distribution of Social Security Contribution** 

Branches	Share of employer	Share of employee	Share of social fund	Total
Social Security	11.50%	1.50%		13.00%
Work accidents and professional diseases	1.25%			1.25%
Retirement	11 %	675%	0.005	0.1825
Unemployment Security	1%	1%		2%
Early retirement	0.25%	0.25%		0.50%
Total	25%	9%	1%	35%

Source: Executive Decree No 15-236 of 03-09-2015 modifying the Executive Decree No 94-184 of 06/07/1994.

Social contributions for the self-employed amount to 15%, equally divided (7.5%) between social insurance and retirement calculated upon annual taxable income (from 216,000 to 1,728,000 DA).

Table A2. Falsification Test: Probability to Get an Informal Job (2001-2007).

	[ 5-10 [ workers			At least 10 workers		
	Post	Treatment	DID	Post	Treatment	DID
			New Er	nployees		
Model 1: Basic	0.332***	-0.423***	-0.117	0.332***	-2.183***	0.021
	(0.076)	(0.119)	(0.137)	(0.076)	(0.094)	(0.107)
Model 2: including individual characteristics	0.428***	-0.434***	-0.123	0.428***	-2.001***	-0.015
	(0.080)	(0.125)	(0.144)	(0.080)	(0.100)	(0.114)
Model 3: including industry	0.447***	-0.735***	-0.1	0.447***	-2.260***	-0.027
	(0.081)	(0.131)	(0.149)	(0.081)	(0.107)	(0.118)
Model 4: including trend	ing trend 0.898*** -0.739*** -(		-0.097	0.898***	-2.269***	-0.021
_	(0.274)	(0.131)	(0.149)	(0.274)	(0.107)	(0.119)
			New E	mployee		
Model 1: Basic	-0.559	-1.875**	0.833	-0.559	-3.091***	0.929
	(0.638)	(0.741)	(0.842)	(0.638)	(0.665)	(0.735)
Model 2: including individual characteristics	-0.42	-1.754**	0.799	-0.42	-2.754***	0.606
	(0.644)	(0.755)	(0.858)	(0.644)	(0.680)	(0.752)
Model 3: including industry	-0.471	-2.188***	1.089	-0.471	-2.929***	0.664
	(0.651)	(0.793)	(0.887)	(0.651)	(0.705)	(0.778)
Model 4: including trend + conjectural variables	-0.904	-2.241***	1.068	-0.904	-2.952***	0.613
	(1.567)	(0.797)	(0.891)	(1.567)	(0.706)	(0.781)

<sup>\*</sup> p<0.10, \*\*\* p<0.05, \*\*\* p<0.01, outcome is the probability to get an informal job. N for All employees = 16,061: N for New employees = 674. Source: authors from the ONS databases.

Table A3. Descriptive Statistic Before and After the Plan.

	Before	After	Total
Education			
Without diploma	15.4	12.7	14.9
Primary school	23.5	21.1	23
Intermediate	36.2	41.2	37.2
Secondary school	18.8	18.9	18.8
University	6.1	6.2	6.1
Total	100	100	100
Gender			
Male	86.5	86.7	86.6
Female	13.5	13.3	13.4
Age			
Total	100	100	100
Age (Mean)	34.172	35.011	
Situation in the profession			
Self-employment	46.7	44.3	46.2
Employee	53.3	55.7	53.8
Total	100	100	100
Industry			
<b>Extractive industries</b>	0.7*	1*	$0.8^{*}$
Manufacturing	17.9	16.6	17.6
Electricity, Gas and Water	0.3*	0.5*	0.3*
Construction	27.2	34.1	28.5
Trade, Hotels and Restaurants	34.5	30	33.6
Transport and Communication	9.6	7.8	9.3
Financial and Real Estate	0.4	0.3	0.4
Other services	9.5	9.8	9.5
Total	100	100	100
Social security affiliation			
Yes	27.8	25.8	27.4
No	72.2	74.2	72.6
Total	100	100	100
Size of enterprises			
[0-4]	77	67.5	74.7
[5-9]	9.8	12.9	10.6
[10 and + more	13.2	19.6	14.8
Total			
Administrative registration		1	
Yes	41.1	39.4	40.7
No	58.9	60.6	59.3
Total	100	100	100
Tax registration	100	100	100
Yes	40.6	42.5	41
No	59.4	57.5	59
	100	100	100
Total	100	100	100

<sup>\*</sup> All the absolute frequencies are over 40. Source: authors from the ONS databases.