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**Working Paper**

## The elasticity of taxable income: A meta-regression analysis

ZEW Discussion Papers, No. 17-032

**Provided in Cooperation with:**

ZEW - Leibniz Centre for European Economic Research

*Suggested Citation:* Neisser, Carina (2017) : The elasticity of taxable income: A meta-regression analysis, ZEW Discussion Papers, No. 17-032, Zentrum für Europäische Wirtschaftsforschung (ZEW), Mannheim,  
<https://nbn-resolving.de/urn:nbn:de:bsz:180-madoc-435600>

This Version is available at:

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**The Elasticity of Taxable Income:  
A Meta-Regression Analysis**

Carina Neisser

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Zentrum für Europäische  
Wirtschaftsforschung GmbH

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Economic Research

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# The Elasticity of Taxable Income: A Meta-Regression Analysis \*

Carina Neisser

August 31, 2017

The elasticities of taxable (ETI) and broad income (EBI) are key parameters in optimal tax and welfare analysis. To examine the large variation in estimates found in the literature, I conduct a comprehensive meta-regression analysis of elasticities that measure behavioral responses to income taxation using information from 51 different studies containing 1,420 estimates. I find that heterogeneity in reported estimates is driven by regression techniques, sample restrictions and variations across countries and time. Moreover, I provide descriptive evidence of the correlation between contextual factors and the magnitude of an elasticity estimate. Overall, the study confirms the fact that the ETI itself is endogenous to the underlying tax system. I also document that selective reporting bias is prevalent in the literature. The direction of reporting bias depends on whether or not deductions are included in the tax base.

**JEL Classification:** C81, H24, H26

**Keyword:** elasticity of taxable income; income tax; behavioral response; meta-regression analysis

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\***Neisser:** ZEW Mannheim and University of Mannheim (carina.neisser@zew.de). I gratefully acknowledge financial support by MannheimTaxation (MaTax) Science Campus. I would like to thank David Agrawal, Philipp Dörrenberg, Paul Hufe, David Jaeger, Andreas Lichter, Max Löffler, Claus Kreiner, Andreas Peichl, Jörg Paetzold, Emmanuel Saez, Sebastian Sieglösch, Holger Stichnoth, Christian Traxler, Johannes Voget, Mazhar Waseem, Mustafa Yeter and participants at the LAGV 2016, IIPF 2016, PF Seminar (U Mannheim), ZEW Public Finance 2017 and IEB Taxation Workshop 2017 for their helpful comments. Philipp Kollenda provided excellent research assistance.

# 1 Introduction

The elasticities of taxable (ETI) and broad income (EBI) are key parameters in tax policy analysis. The amount of literature in this area has grown substantially over the last two decades. Despite the importance and the large body of literature estimating this parameter, there is little consensus on the magnitude of the elasticity that should be used in economic policy analysis and there are various explanations of why these estimates differ.<sup>1</sup> The majority of estimates lies between 0 and 1 with a peak around 0.3 and an excess mass between 0.7 and 1. Given that we know that behavioral responses to taxation are not structural parameters, the goal of this paper is to identify and assess different explanations for the pattern of estimates found in the empirical literature by applying meta-regression techniques.

Taxable and gross elasticities summarize different types of behavioral responses to income taxation such as real responses (e.g. labor supply adjustments), tax avoidance (e.g. claiming deductions or (legal) income shifting between tax bases) and illegal tax evasion behavior. The magnitude of behavioral responses to tax rate changes is of major importance for the design of tax and transfer policy. The ETI serves as a behavioral parameter in optimal taxation models (e.g. Mirrlees (1971), Diamond (1998), Saez (2001), Piketty and Saez (2013)) and under certain assumptions, it is also a sufficient statistic for dead-weight loss calculation (Feldstein (1999) or Chetty (2009)). Since Feldstein (1995), a large body of empirical work estimating taxable income responses has emerged. Much of this work deals with the US. In recent years non-US studies based on different identification strategies and datasets have also been published (compare Saez et al. (2012) for a survey).

There are many reasons why estimated income elasticities can vary. Giertz (2007, 2008b, 2010) uses various time periods (involving different tax reforms) and different datasets to estimate income elasticities for the US. He applies various estimation techniques and his results reveal a considerable heterogeneity in the size of elasticity estimates. A precise

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<sup>1</sup>I use the term income elasticity as a synonym for all other income concepts (e.g. adjusted gross and taxable income) and I differentiate between before (BD) and after deduction (AD) elasticities in the later analysis.

estimation of changes in (taxable) income resulting from marginal tax rate changes is challenging because of non-tax related income growth (mean reversion and heterogeneous income trends) and most importantly because income and marginal tax rates are jointly determined in a progressive tax system. Various strategies have been applied to overcome these problems. Auten and Carroll (1999) and Gruber and Saez (2002) have started to use an instrumental variable (IV) approach along with income control variables. Recently, more developed estimation methods involving different instruments and control variables have been applied (e.g. Blomquist and Selin (2010), Weber (2014b) or Burns and Ziliak (2017)).<sup>2</sup>

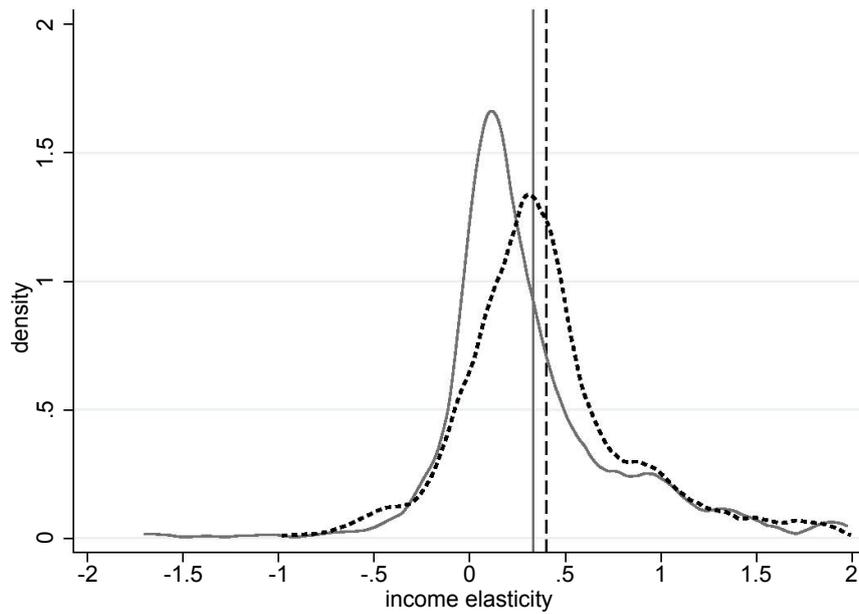
Another branch of research tries to explain the behavior of taxpayers and provide reasons why estimated elasticities are not immutable factors. Slemrod and Kopczuk (2002) and Kopczuk (2005) highlight the fact that the ETI is considerably larger in tax systems with more deduction possibilities and can therefore be controlled by policy makers. Much of the evidence is based on self-employed and/or high-income taxpayers given their larger range of opportunities to adjust their (taxable or gross) income (e.g. Kreiner et al. (2014, 2016), Le Maire and Schjerning (2013) or Harju and Matikka (2016)). Kleven et al. (2011) and Kleven et al. (2016) stress that third party information reporting influences the magnitude of behavioral responses.

In order to reconcile the variation in the estimates, I provide a comprehensive quantitative survey of the empirical literature. I collect 1,420 estimates extracted from 51 studies. To disentangle real and reporting responses by individuals, I explicitly differentiate between behavioral responses that are based on income concepts that consider or do not consider deductions. I allocate all reported income elasticities to two subsamples: before (BD) and after deduction (AD) elasticities. Figure 1 plots the distribution of income elasticities of the BD and AD subsamples. The vast majority of estimates (90%) lies within an interval of -1 and 1 with a strong propensity to report estimates between 0 and 1. There is a peak around 0.3 and an excess mass between 0.7 and 1.

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<sup>2</sup>I only consider Difference-in-Differences and Instrumental variable estimations and do not cover bunching or share analysis because resulting estimates are not comparable to each other. Moreover, I only focus on income taxation.

Figure 1: Distribution of income elasticities



*Note: The distribution of before deduction (BD) elasticities are displayed as a solid line and the corresponding vertical line highlights the mean of 0.331. The distribution of after deduction (AD) elasticities are displayed with a dashed line and the corresponding mean of 0.400 is highlighted with the vertical dashed line.*

To identify and quantify sources of heterogeneity, I apply a meta-regression analysis. This type of analysis allows to test all kinds of sources that can be coded. Besides a separate analysis for BD and AD elasticities, I check for the influence of the underlying estimation technique (regression techniques, income control and difference length) on income elasticities. Moreover, I investigate whether sample restrictions affect the estimates. Variations across countries and time is analyzed. To provide new evidence, I add contextual (country year) variables to my analysis. More precisely, I show correlations between tax- and economy- related characteristics (tax reform related characteristics, income inequality, business cycle effects and third party information reporting) and income elasticities. Apart from this, I explicitly test whether selective reporting bias is prevalent in the literature.

The meta-regression analysis offers the following key results. First, elasticities that include deductions are more elastic compared to elasticities that are based on gross income. Second, elasticities are sensitive with respect to the underlying empirical strategy and confirms results already obtained by Giertz (2009) who studies only the US. Third, a truncation of the income distribution from below does not affect BD elasticities but has a huge impact on

AD elasticities. Even low- to middle-income earners respond to tax rate changes mostly via deductions. Fourth, this study provides evidence that mainly before deduction elasticities are correlated with contextual variables. This analysis highlights the fact that income elasticities need to be interpreted within the context in which they are estimated in.

Finally, this paper is related to the literature on the so-called „file drawer problem“ (Rosenthal (1979)). I show that the literature suffers from selective reporting bias. There is a tendency to report significant results more often (see Brodeur et al. (2016) for a general review). This pattern is more pronounced among AD elasticities. In addition, results that are in line with theory are reported more frequently. There is an upward reporting bias for BD elasticities. For AD elasticities, the reporting bias goes in both directions, while the downward bias appears to be more dominant. There is an aversion to reporting negative estimates and estimates above 0.4 and in particular above 1. In general, AD elasticities are more likely to get reported if they lie in a range between 0 and 0.4. The existence of „p-hacking“ is more prevalent among published articles compared to working papers.

This paper contributes to the literature by giving an objective overview and rigorous analysis of the empirical evidence on behavioral elasticities with respect to income taxation. I examine the systematic impact of various factors on the reported elasticity estimates. Although the ETI literature has been reviewed by Saez et al. (2012), I am not aware of any meta-regression analysis of taxable income elasticity estimates. My study follows a strand of literature that applies meta-regression analysis (see Christensen and Miguel (2016) for a review).<sup>3</sup> Moreover, this is the first study that relates existing empirical evidence to contextual factors.

The remainder of this paper is structured as follows. In Section 2 I describe the data collection process (2.1). I also outline a basic framework to discuss empirical challenges in the literature of taxable income elasticities (2.2) and provide explanations of defined sources of heterogeneity (2.3) along with descriptive statistics (2.4). In Section 3.1 I explain the meta

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<sup>3</sup>Card and Krueger (1995) and Card et al. (2010, 2015) are three examples that look into the field of labor economics. Havránek (2015) examines the literature on intertemporal substitution elasticities and Lichter et al. (2015) study labor demand elasticities. Moreover, there is a large body of literature on publication bias (see Rothstein et al. (2006) for a review and Brodeur et al. (2016) for an application).

regression model and I provide and discuss the baseline results and descriptive evidence on the influence of contextual factors on income elasticities (3.2 and 3.3). Selective reporting bias is examined in Section 3.4. Section 4 concludes.

## 2 Data and Sources of Heterogeneity

In this section, I describe the data collection, applied exclusion restrictions and the final dataset. I briefly explain the concept of taxable income elasticities and explain the empirical challenges. I outline various reasons why elasticity estimates differ and describe the coded characteristics. The dependent variables are summarized such that they belong either to the before or after deductions subsample. Finally, I provide some descriptive statistics.

### 2.1 Data Collection

A comprehensive review and examination of the ETI literature provided the data for the meta-analysis.<sup>4</sup> As a first step, I searched Google Scholar and IDEAS RePEc using the following search terms: “elasticity of taxable income”, “eti”, “taxable income”, “new tax responsiveness” and “tax elasticity”. In addition, I relied on a survey by Saez et al. (2012) to identify relevant studies published prior to 2011 and I cross-checked these with the reference list of all previously identified papers. The search process lasted from February 2015 to December 2015 and I identified 203 potential studies.

In the second step, I applied certain exclusion criteria to determine the final sample of studies. I only considered studies that measure responses to income taxation and exploit differential changes in tax treatment following tax reforms that are based on Differences-in-Differences (DID) and Instrumental Variables (IV) estimations. I did not cover share/time-series analysis and bunching because resulting estimates are not comparable to each other.

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<sup>4</sup>The meta analysis follows reporting guidelines proposed by Stanley et al. (2013). A list of people who have coded and checked the data, a list of identified but non-included studies and estimates or a list of all included estimates plus sources is provided upon request. I checked only English and German articles. In June 2016, all working papers were re-checked for any updates. I ignore the literature on responses to corporate taxation or capital gains and I rely on estimates that are based on commonly used income concepts and income tax changes as a source of variation.

I only coded studies that provide their own empirical estimates and rely on commonly used income concepts as described below. Based on this sample, I found 37 studies that are published in a peer reviewed journal. Additional working papers increased the number of articles to 51.<sup>5</sup>

In the third step, I collected every estimate derived from a different specification (so-called multiple sampling) so that they are different with regard to the defined sources of heterogeneity (e.g. income concept or sample restrictions). I collected all point estimates, corresponding standard errors, number of observations and type of control for heteroscedasticity and autocorrelation. Additional information on journal, year of publication, source (where to find a particular estimate), country and time period is coded. As explained in Section 2.3, I extracted additional characteristics. In a fourth step, I restricted the final dataset. I considered only estimates that provide a standard error or t-statistic and I truncated the top and bottom 1% of the sample of estimates to eliminate the potential influence of outliers. This reduced my number of observations from 1,587 to 1,420.

Finally, I collected all necessary study characteristics, which I will explain in the next section. Additional information on contextual factors like tax reform and economy characteristics are collected and merged with the dataset (see Table 1 for an overview).

## 2.2 Elasticity of Taxable Income - Empirical Challenges

The (taxable) income literature uses an extension of the traditional labor supply model. Individuals maximize a utility function  $u(c, z)$ , where  $z$  is income and  $c$  consumption. An income elasticity measures the responsiveness of income to changes in the NTR.

Two conditions must hold in order to estimate behavioral responses correctly.<sup>6</sup> First, only marginal tax rates change while holding tax base changes constant. Second, an ideal

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<sup>5</sup>In the appendix, I provide a table with included studies. On the one hand adding unpublished papers to the meta-sample might lower the quality of included estimates but, on the other hand, most working papers are more recent and use better datasets and improved estimation techniques. It should be noted that this meta study is only as good as the studies it is based on and there might be variation of the studies that cannot be reflected by the coded variables.

<sup>6</sup>Only in rare cases is information about estimated income effects available (e.g. Gruber and Saez (2002) or Bakos et al. (2010)). Therefore, I ignore them.

empirical setting would compare two randomly selected but similar groups before and after the introduction of a policy change where one group experiences a tax rate change (=treatment) and the other not (=control).

Tax reforms provide exogenous variation in marginal tax rates and are therefore used for identification in the literature. However, they involve not only tax rate changes for a single income but rather different changes for various income groups and also changes in taxable income definitions. Moreover, in a progressive tax system the marginal tax rate  $\tau$  and income  $z$  are jointly determined and tax rates increase automatically if an individual faces a (non-tax related) positive income shock and potential income responses are (wrongly) captured by the ETI. To establish a clear link between income and tax rate changes, researchers mostly use a two-staged least squares estimator as a regression technique and instrument for the change in NTR.

Different income growth rates across the population (e.g. larger income growth for high-income earners) and reversion to the mean represent income shocks that further aggravate a 'clean' estimation. These shocks influence the shape of an income distribution and they need to be incorporated in an empirical framework. Given the presence of such non-tax related factors, Auten and Carroll (1999) have started to include income control variables. The most standard regression specification is derived as:

$$\log\left(\frac{z_{it}}{z_{it-k}}\right) = \zeta \log\left(\frac{1 - \tau_{it}}{1 - \tau_{it-k}}\right) + \delta f(z_{it-k}) + \theta X_{it-k} + \mu_t + \epsilon_{it}, \quad (1)$$

where  $k$  is chosen difference length and  $t - k$  denotes the base-year.  $X_{it-k}$  is a vector of control variables. Time dummies  $\mu_t$  control for any omitted variables in differences that are the same on average for all individuals.  $f(z_{it-k})$  denotes the income control in order to capture non-tax related income trends.<sup>7</sup>

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<sup>7</sup>For further explanations, see Saez et al. (2012) and Slemrod and Gillitzer (2014).

## 2.3 Sources of Heterogeneity

Many factors influence the size of an estimate. To assess the relevance of different explanations, I define various dimensions of heterogeneity: (1) income concept, (2) estimation techniques, (3) sample restrictions, (4) publication characteristics and variations across countries and time, and (5) contextual factors. Dimension (1) to (4) are collected from primary studies while dimension (5) is based on external data sources. There are more dimensions of heterogeneity worth investigating, such as the role of income effects, restrictions on demographics (e.g. gender) or tax-related characteristics (e.g. no alternative minimum tax (AMT)) and even certain control variables like education. However, a limited number of estimates account for these things which makes it not possible to test for them. Table 1 provides an overview of all included characteristics and I describe each coded variable in greater detail in the appendix B.4.

**Income Concept.** An income elasticity measures the responsiveness of income to marginal tax rate changes. Since an income elasticity is a function of the definition of the tax base, a central question is what type of income should be used as a dependent variable? Ideally, I would like to observe a comparable and uniformly defined income across all studies. This is impossible even for conceptually equal income concepts like taxable income. The exact definition varies from country to country and even within a country over time. In many studies, details of the tax simulation model are missing and lack of transparency on how income variables are constructed makes it difficult to compare estimates with each other.<sup>8</sup>

Researchers mainly use taxable income, adjusted gross income and total income. Total income (= gross or broad income) is the sum of all income. Subtracting specific deductions (e.g. retirement plan contributions), yields adjusted gross income. Taxable income is calculated as adjusted gross income minus personal exemptions, itemized deductions and capital gains. Scandinavian studies look at earned income since these countries apply a dual

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<sup>8</sup>Only a few studies explicitly mention that they subtract capital gains and apply a constant tax base approach. Both things influence the definition of taxable income and therefore the results.

income tax system which taxes labor and capital at different rates.<sup>9</sup>

Behavioral responses towards taxation can take many forms including changes in labor supply (participation and working hours), tax avoidance (changing the timing of income/ transactions, changes in the extent of spending on tax deductible activities, e.g. donations, or even claiming questionable deductions) and tax evasion (understating income, claiming unjustified deductions). The distinction between whether or not an income concept considers deductions is crucial, since it determines the range of responses. Real responses can be captured with a before-deduction elasticity while an after-deduction elasticity captures a broader range of responses including avoidance behavior. Tax evasion affects both types of elasticities. Hence, I only distinguish whether or not the dependent variable in primary studies/ estimates consider deductions and I allocate all reported income concepts to two subsamples: before (BD) and after deductions (AD).

It is important to keep in mind that real responses such as labor supply responses depend mainly on an individual's preferences for work and leisure whereas avoidance and evasion behavior can to some extent be influenced by the tax system in place (see Slemrod and Kopczuk (2002)). Kopczuk (2005) shows how the ETI varies with its tax base. While the ETI (=AD elasticity) is considerably larger in a tax system with more deduction possibilities, it can also be lower in a country with a high degree of third party information reporting (e.g. exchange of information between employer and tax authority) (see Kleven and Schultz (2014)). Hence, the magnitude of the ETI is influenced by the design of the tax system itself and is therefore a policy choice (Slemrod (1995)).

**Estimation techniques.** I define three distinctive features with respect to estimation techniques that influence the ETI: (a) regression technique, (b) income control and (c) difference length.

I categorize five *regression techniques*. Since income and marginal tax rates are jointly

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<sup>9</sup>In the appendix, Table 7 shows the distribution of income elasticities by reported *income concept* within the dataset. Additional descriptives are provided. As a sensitivity check, I run the estimations on a subsample of the dataset and look only at taxable income elasticities (see Table 5). These results remain unchanged compared to estimation results that consider all AD estimates.

determined, almost all approaches follow an Instrumental Variable (IV) procedure. They essentially differ in the way they instrument for the NTR. The most standard approach is defined as „IV: mechanical tax rate changes“. The idea is that this change in net of tax rates is free of any behavioral responses and represents only mechanical changes that can be used as an instrument for the NTR. It was first implemented by Auten and Carroll (1999) and Gruber and Saez (2002). To construct mechanical tax rate changes, one uses income from base year  $t - k$  and assumes that it remains the same in year  $t$ . Applying tax rules for year  $t$  yields a mechanical (sometimes called predicted or synthetic) tax rate.

Finding instruments that satisfy all relevant conditions to receive consistent estimates is a major problem. More developed estimation methods involving different instruments and control variables have been applied. The second estimation technique is called „IV: (lagged) mechanical tax rate changes“. Weber (2014b) argues that mechanical tax rate changes mentioned above should be lagged in order to fulfill the exclusion restriction. Her approach makes it possible to deal with serially correlated transitory income shocks. Besides Weber (2014b), different instruments have recently been developed such as in Blomquist and Selin (2010), Burns and Ziliak (2017), Gelber (2014) or Matikka (2016). I summarize all other types of instruments in a third category (IV: other).

The earliest method, namely a basic Difference-in-Differences (DID) approach, uses a defined treatment and control group without any instruments and income controls. As explained before, it is hard to define a clean treatment and control group and to disentangle income growth driven by tax and non-tax effects, particularly if the treatment status is based on income. In the case of tax cuts, secular changes in income (e.g. larger income growth at the top), lead to an upward bias and mean reversion might go into both directions depending on the type of income shock. Difference-in-Differences (DID) with a dummy variable as an instrument represents another category. This is a conventional DID approach in which the NTR is instrumented by the interaction of the after-reform and treatment group dummy.

*Income control variables* are additional explanatory variables to capture non-tax related

income growth. Administrative tax datasets offer precise information about a taxpayer's income and deductions. However, sociodemographic information is limited. This further limits the estimation possibilities such that researchers rely on income controls to approximate a taxpayer's wealth. The success of income controls depends on the extent of year-to-year mean reversion and the stability of the underlying income distribution. It is therefore unclear what type of income control performs the best.

I define five generations of income controls. First, there is the use of no additional income control variables (none). Studies published prior to 2000 use no income controls and most studies estimate a specification with no income controls as a sensitivity check. The second generation covers studies that use only the log of base-year income control  $\ln(z_{i,t-k})$  (Auten and Carroll (1999)). Following Gruber and Saez (2002) researchers use more sophisticated income controls like a spline of log base-year income. A spline allows us to control for non linear income trends across income groups by dividing income groups into deciles. Kopczuk (2005) argues that using only base-year income and some flexible function is not sufficient. He explicitly distinguishes between permanent and transitory income components and proposes two types of income control variables: the log of lag base-year income  $\ln(z_{i,t-k-1})$ , that allows him to control for an individual's rank in the income distribution and therefore for the permanent income level and transitory income trends are captured by using the deviation between log base-year and log lag base-year income  $\ln(z_{i,t-k-1}) - \ln(z_{i,t-k})$ . The last generation covers every *other* (nonstandard) income control used in the literature, e.g. grouping income control as used in Burns and Ziliak (2017) or the income spline defined as in Gelber (2014). A potential risk of using income controls might be that they absorb too much identifying variation.

All studies apply a „First Difference“ estimation strategy with a varying *difference length* to eliminate the impact of unobservable time-invariant characteristics. An estimate is either based on a 1-year, 2-year, 3-year or of 4 and more years specification. Most estimations use a 3-year time window such that researchers relate income and marginal tax rates e.g. from 2001 to 2004 and Kleven and Schultz (2014) show graphically that three-year lengths

are sufficient to account for behavioral adjustments. One might think that the longer the time window the larger the behavioral response. However, the timing, announcement and implementation of underlying reform(s), individual speed of understanding as well as an individuals' ability to adjust their income has an effect on the size of behavioral adjustments.

**Sample restrictions.** Researchers apply sample restrictions to avoid problems of outliers and to conduct sensitivity analysis. Since mean reversion is more pronounced at the bottom of the income distribution and at the beginning and end of a working life, researchers generally apply an *age cutoff* and *income cutoff* to limit the sample to the working population and to exclude pensioners. I coded whether income restrictions are used, and if so, the corresponding threshold. These thresholds are re-calculated in US-Dollar. It is important to note that these cutoffs affect low- and medium- income earners and the range of deduction possibilities. Researchers often conduct subgroup analysis by *marital status* or *employment type*. Single taxpayers might respond differently than married couples and it is obvious that a self-employed person has more control over his or her income compared to someone receiving only wage income.

**Publication characteristics and variations across countries and time.** To account for potential differences, I control for whether or not an estimate is reported in a peer reviewed journal or in a working paper. Given the research process, I include different categories for publication decade ((1)  $\leq 2000$ , (2) 2001-2010; (3)  $>2010$ ) as controls.

Countries are summarized by (1) USA, (2) Scandinavia (Denmark, Norway, Sweden), and (3) other countries (Canada, Finland, France, Germany, Hungary, Netherlands, New Zealand, Poland, Spain). To identify a potential development over time that is not directly related to any type of methodological progress, I include *mean year of observation* as a control. For a particular estimate, I calculate the mean of first and end year of the underlying data period.

**Contextual Variables.** There is evidence that behavioral responses to income taxation

are related to contextual factors. Fack and Landais (2016) show that the magnitude of behavioral responses is extremely sensitive to the level of tax enforcement. Giertz (2007) exploits different tax reforms and estimates heterogeneous income elasticity estimates. Kleven and Schultz (2014) find that behavioral elasticities are larger when estimated from large tax reform episodes. Both studies highlight the fact that an elasticity is sensitive to the underlying tax reform used for identification. Similar to Chetty et al. (2011) and Chetty (2012), Kleven and Schultz (2014) also show that a more salient tax reform is more likely to overcome optimization frictions.

Tax reforms are necessary to generate variation that can be exploited. A reform does not happen in one single year nor is it easy to tell exactly which income group is affected. Moreover, most estimates are based on a data period with more than one single change in tax law. This makes it difficult to account for tax reform characteristics in the meta analysis. Therefore, I only account for two factors. On the one hand a reform that uses the *introduction of a top tax bracket* for identification might lead to higher estimates, since such a reform is more salient and the affected tax group is the most responsive one. On the other hand a tax reform that considers a *reduction of tax brackets* leads to lower estimates, because less tax units are close to thresholds where they have an incentive to adjust their income so as to fall into a lower income tax bracket.

Economic characteristics shape behavioral responses to taxation as well. To account for income inequality within an economy, I include the *Gini coefficient* (disposable income, post taxes and transfers). It is based on the comparison of cumulative proportions of the population against cumulative proportions of income they receive. It ranges from 0 in the case of perfect equality to 100 in the case of perfect inequality. A high Gini might be associated with higher evasion rates and therefore larger income elasticities.

Hargaden (2015) provides evidence of a weaker behavioral response during a recession and therefore highlights the role of business cycle fluctuations. The term *output gap* defines the difference between actual GDP and potential GDP. A negative output gap occurs when actual output is below the economy's full output capacity. This usually leads to unemployment,

low growth and inflation. Since a positive output gap indicates a better economic situation and higher labor demand for a given country, I expect a positive relationship between an output gap and behavioral responses. It might be easier to adjust labor supply - both on the extensive and intensive margin - if the economic conditions are good.

Third party information reporting plays a key role in tax compliance and a country's overall tax take. Kleven et al. (2011) find that the overall tax evasion rate is very small in Scandinavia because almost all income is subject to third party information reporting. It has been shown in the literature that tax enforcement is strong whenever third-party information reporting (e.g. through the exchange of information of employers or banks and tax authorities) is in place. I include two variables as a proxy to check for its influence. First, the fraction of self-employed workers within a country. Traditionally, self-employed taxpayers provide most of the necessary information to tax authorities themselves. I expect a positive relationship between income elasticities and the share of self-employed workers within an economy.

As a second measure, I include the share of *modern taxes per GDP* to proxy for the share of tax revenue that are exposed to third-party information reporting compared to the overall tax take. Kleven et al. (2016) distinguish between what they call traditional and modern taxes. Compared to traditional taxes that rely on self-reported information, modern taxes rely on third-party information. Modern taxes are defined as personal and corporate income taxes, value-added taxes, payroll taxes and social security contributions whereas traditional taxes are all other taxes (e.g. inheritance tax). Modern taxes play a crucial role in the economic development of a country and there is a strong positive correlation between GDP per capita and modern taxes to GDP. I expect a negative correlation between reported income elasticities and modern taxes to GDP ratio.

## **2.4 Descriptive Statistics.**

Table 1 provides an overview of the collected information to explain differences in elasticity estimates. As already mentioned, I divide the meta-sample in two subsamples depending

Table 1: Descriptive Statistics: Sources of Heterogeneity

	Before Deductions (BD) (N=832)		After Deductions (AD) (N=589)	
	Mean	Std. Dev.	Mean	Std. Dev.
<b>Estimation Techniques</b>				
Regression technique				
<i>IV: mechanical tax rate changes</i>	0.635	0.482	0.581	0.494
IV: (lagged) mechanical tax rate changes	0.037	0.19	0.153	0.36
IV: other	0.105	0.306	0.139	0.346
DID and IV	0.195	0.396	0.059	0.237
classic DID	0.029	0.167	0.068	0.252
Income Control				
<i>Auten Carroll (1999)</i>	0.302	0.459	0.192	0.394
none	0.226	0.418	0.284	0.451
Gruber Saez (2002) spline	0.156	0.363	0.144	0.352
Kopczuk (2005) type	0.23	0.421	0.36	0.48
other	0.087	0.281	0.02	0.141
Difference Length				
<i>3 years</i>	0.382	0.486	0.497	0.5
1 year	0.403	0.491	0.304	0.46
2 years	0.069	0.253	0.109	0.311
4+ years	0.147	0.354	0.09	0.286
<b>Sample Restrictions</b>				
Age Cutoff	0.468	0.499	0.474	0.5
Income Cutoff				
<i>0-10k</i>	0.293	0.456	0.173	0.379
none	0.111	0.314	0.153	0.36
10k-12k	0.208	0.406	0.345	0.476
12-31k	0.208	0.406	0.141	0.348
> 31k	0.18	0.385	0.188	0.391
Employment type				
<i>none</i>	0.743	0.437	0.934	0.249
wage earner	0.184	0.388	0.039	0.194
self-employed	0.073	0.261	0.027	0.163
Marital Status				
<i>none</i>	0.839	0.368	0.854	0.353
married	0.117	0.321	0.102	0.303
single	0.044	0.206	0.044	0.206
<b>Variations across Countries and Time</b>				
Country Group				
<i>USA</i>	0.54	0.499	0.669	0.471
Scandinavia	0.208	0.406	0.124	0.33
other countries	0.252	0.435	0.207	0.406
Mean year in study data	1993.453	7.526	1993.401	7.747
<b>Publication Characteristics</b>				
Publication decade				
<i>2001-2010</i>	0.398	0.49	0.545	0.498
<= 2000	0.071	0.257	0.042	0.202
> 2011	0.531	0.499	0.413	0.493
Published Type				
<i>published in peer reviewed journal</i>	0.751	0.443	0.723	0.448
working paper	0.249	0.433	0.277	0.448
Mean Year of Publication	2009.835	0	2009.835	0
<b>Contextual Variables</b>				
intro top bracket	0.292	0.455	0.282	0.45
reduce brackets	0.465	0.499	0.467	0.499
Gini	30.734	5.309	31.914	4.946
output gap	-0.445	2.415	-0.303	2.02
fraction self-employed	10.724	3.845	9.641	2.088
share of modern taxes	26.481	9.48	24.623	9.052

Note: see text for description of sample. I present descriptive results separately for 15 subsamples: before (BD) and after deductions (AD). The sample covers only observations with a given standard error or t-statistic. The analysis is based on trimmed data excluding the top and bottom one percentiles. Reference categories are given in italics. More details can be found in the Appendix B.4. For a given estimate, contextual variables are merged via country and mean year of observation.

on whether the underlying income concept accounts for deductions. The before deductions subsample consists of 832 observations collected from 38 studies and the after deduction subsample of 589 observations from 37 studies.

Around 60% of the estimates refer to a regression technique that uses mechanical tax rate changes as an instrument. One third of estimates use the log of base year income (Auten and Carroll, 1999) as an income control. Most estimates either use a difference length of three years or consider a short time window of one year. Almost half of the estimates apply an age cutoff. The vast majority of estimates use an income cutoff and apply no sample restrictions with respect to marital status and employment type. Most estimates use US data and tax reforms and where reported between 2001 and 2010. The mean year in datasets used by primary studies is 1993.

More than 70% of the estimates were published in a peer-reviewed journal. The dataset covers studies released between 1987 and 2016. The mean year of publication is 2009. One third of all collected estimates are based on a data length that lasts for less than 5 years and 70% of all estimates use less than 10 years of data.

Almost one third of the estimates use tax reforms that involve (among other things) the introduction of a top tax bracket and 46% of all tax reforms use (among other things) a reduction in the number of tax brackets. On average the Gini coefficient is around 30 and ranges from 20.9 (=Sweden in 2000) to 38 (=USA in 2005). The mean output gap is around -0.4 and ranges from -6.930 (=Finland in 1994) to 5.15 (=Spain in 2007). On average, the fraction of self-employed within a country is 10.724% and the share of modern taxes to GDP is 26.481%.

### **3 Meta-regression analysis**

I follow standard meta-regression analysis techniques (e.g. Card et al. (2010, 2015)) and present the meta-regression framework and employed estimation technique in section 3.1.<sup>10</sup>

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<sup>10</sup>See Feld and Heckemeyer (2011) for a methodological review and Lichter et al. (2015) for a different but similar application.

In subsection 3.2, I separately present the results for before (BD) and after deduction (AD) elasticities to account for different behavioral margins and quantify the influence of the estimation technique and sample restrictions on estimated income elasticities. Then I add contextual variables to the regression in order to show how an estimate is correlated with non-controllable and given factors. To verify the robustness of the baseline results, I apply various estimation techniques and further limit the dataset along certain dimensions (see section 3.3). Finally, in section 3.4 I discuss a potential selective reporting bias prevalent in the literature of taxable income elasticities.

### 3.1 Meta-regression framework

The meta regression model is given by

$$\zeta_{is} = \zeta_0 + \beta X_i + \delta Z_{is} + \epsilon_{is}, \quad (2)$$

where  $\zeta_{is}$  represents the  $i$ -th estimate of the respective income elasticity collected from study  $s$ .  $\zeta_0$  denotes the intercept,  $X_i$  and  $Z_{is}$  represent study and estimate-specific variables respectively and  $\epsilon_{is}$  is the sampling error. Since the variances of collected estimates are heteroscedastic, in order to increase efficiency it is preferable to estimate the model by Weighted Least Squares (WLS) rather than through an OLS estimation. I use the inverse of the error term variance of an individual estimate  $V(\hat{\zeta}_{is}) = \sigma_{is}^2$  as analytic weights. Hence, I give observations with smaller variances a larger weight and greater influence on the estimates since precision can be seen as an indicator of quality. Standard errors are clustered at the study level to control for study dependence in the estimates.<sup>11</sup>

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<sup>11</sup>To test the robustness of the results with respect to the underlying weights, I conduct three different regressions (1) a simple OLS, (2) Random effects meta-regression technique, and (3) a WLS with weights that are based on the inverse of the share of observations per study in relation to the full sample. To check whether clustering in the meta-analysis produces misleading inferences, I apply a wild-cluster bootstrap procedure proposed by Cameron et al. (2008) for improved inference with only few clusters. Results remain relatively stable and can be found in the Appendix Table 13.

## 3.2 Meta Regression Results

I define the most commonly used characteristic as a reference category and omit this feature such that reported coefficients need to be interpreted as a deviation from a particular characteristic to the corresponding reference category. In table 1 reference categories are written in italics. To account for the range of behavioral responses, I run specification (4) on the *before* and *after* deduction subsample separately and present the results in Table 2 and 3.

I gradually add the defined characteristics. In column (1) and (2) I only control for estimation technique, and in column (3) - (5) I account for sample restrictions. Country group and (publication) decade are included in the results presented in column (6) and (7), while column (7) also presents the most comprehensive specification.<sup>12</sup> As expected, I see that estimates that allow for deduction responses reveal a larger constant and, therefore, are statistically more elastic to marginal tax rate changes compared to results obtained based on the before (BD) subsample. Contextual characteristics will be analyzed separately and I show that mostly BD elasticities are positively correlated with tax- and economy related characteristics. In the following I simultaneously present obtained results for both subsamples by source of heterogeneity.

**Estimation techniques.** The results reveal huge differences in terms of *regression techniques, income control and difference length* in both subsamples of income elasticities. The reference specification in column (2) is defined as a specification that uses mechanical tax rate changes as an instrument, log base- year income control and a three-year difference length. For example, it refers to the most standard specification used by Kleven and Schultz (2014) in their baseline specifications. On average, such a specification yields a BD elasticity of 0.072 and an AD elasticity of 0.444. We observe a difference between BD and AD elasticities because an AD elasticity concept is exposed to larger income fluctuations and allow a wider range of behavioral responses (e.g. itemized deductions). There is also a mechanical effect

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<sup>12</sup>Multicollinearity might be a problem in the regressions resulting in standard errors that are too large. This makes it difficult to isolate the influence of a single variable from overall influence. Therefore, I check if the variance inflation index is below 10 such that the presented results are reliable within every estimation. Except for column (7) in table 2 and table 3 this condition holds.

because an AD tax base is smaller than a BD tax base and income changes have a relatively larger effect (Gruber and Saez (2002)). Therefore, elasticities that consider a deduction component are more sensitive to the estimation technique.

Table 2: WLS before deductions baseline results

Dependent Variable: Income Elasticity BEFORE deductions	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<b>Estimation Technique:</b>							
<b>Reg. Technique (omitted: IV: mechanical tax rate changes)</b>							
IV: (lagged) mechanical tax rate changes	0.048 (0.031)	0.050* (0.025)	0.035 (0.024)	0.051* (0.026)	0.034 (0.024)	0.008 (0.014)	0.013 (0.008)
IV-other	0.135*** (0.039)	0.074 (0.064)	0.081 (0.058)	0.070 (0.062)	0.073 (0.055)	0.054 (0.056)	0.057 (0.053)
DID-IV	0.342*** (0.043)	0.288*** (0.061)	0.289*** (0.083)	0.282*** (0.064)	0.285*** (0.087)	0.289*** (0.059)	0.290*** (0.070)
DID-classic	0.388*** (0.029)	0.321*** (0.069)	0.161** (0.076)	0.303*** (0.084)	0.149* (0.088)	0.165** (0.065)	0.134 (0.081)
<b>Income Control (omitted: Auten Carroll)</b>							
none	-0.210*** (0.026)	-0.210*** (0.027)	-0.207*** (0.029)	-0.209*** (0.027)	-0.207*** (0.029)	-0.204*** (0.031)	-0.204*** (0.031)
Gruber Saez Spline	-0.020*** (0.007)	-0.018*** (0.005)	-0.012* (0.006)	-0.018*** (0.005)	-0.013** (0.006)	-0.009 (0.008)	-0.010 (0.007)
Kopczuk	-0.018* (0.009)	-0.016** (0.007)	-0.007 (0.007)	-0.017** (0.007)	-0.007 (0.006)	-0.006 (0.007)	-0.006 (0.006)
other	-0.029* (0.016)	-0.034* (0.019)	-0.008 (0.010)	-0.032 (0.020)	-0.003 (0.011)	-0.003 (0.008)	0.003 (0.009)
<b>Difference Length (omitted: 3-years)</b>							
1 year		0.068 (0.074)	0.041 (0.058)	0.066 (0.072)	0.036 (0.056)	0.033 (0.052)	0.027 (0.051)
2 years		-0.010 (0.025)	-0.043*** (0.014)	-0.012 (0.025)	-0.045*** (0.015)	-0.057*** (0.015)	-0.060*** (0.022)
4 years and more		0.079 (0.054)	-0.003 (0.016)	0.080 (0.055)	-0.002 (0.016)	-0.016 (0.022)	-0.019 (0.025)
<b>Sample Restrictions:</b>							
<b>Age Cutoff applied (omitted: no restriction)</b>							
Age Cutoff applied			-0.189*** (0.051)		-0.191*** (0.050)		-0.075 (0.073)
<b>Income Cutoff applied (omitted: 0-10k)</b>							
none			-0.025 (0.020)		-0.025 (0.022)		-0.005 (0.018)
10k-12k			-0.010 (0.011)		-0.010 (0.011)		-0.013 (0.011)
12k-31k			0.010 (0.007)		0.012 (0.010)		0.008 (0.012)
>31k			0.007 (0.019)		0.007 (0.020)		-0.000 (0.015)
<b>Employment Type (omitted: no restriction)</b>							
wage earner				-0.008* (0.005)	-0.011** (0.005)		-0.009** (0.004)
self-employed				-0.001 (0.004)	-0.003 (0.004)		0.000 (0.004)
<b>Marital Status (omitted: no restriction)</b>							
married				0.017 (0.029)	0.010 (0.034)		0.013 (0.035)
single				0.005 (0.023)	-0.022** (0.009)		-0.027*** (0.008)
<b>Variation across countries and time:</b>							
<b>Country Group (omitted: USA)</b>							
Scandinavia						-0.056 (0.045)	0.017 (0.080)
other countries						0.144** (0.060)	0.161** (0.072)
<b>(Publication) Decade (omitted: 2001-2010)</b>							
prior 2001						0.247* (0.139)	0.292* (0.157)
after 2010						-0.141* (0.072)	-0.161** (0.066)
Constant	0.074*** (0.009)	0.072*** (0.006)	0.251*** (0.054)	0.077*** (0.008)	0.259*** (0.054)	0.258*** (0.049)	0.283*** (0.052)
Observations	831	831	831	831	831	831	831
Adjusted R <sup>2</sup>	0.555	0.580	0.642	0.580	0.643	0.667	0.667

Note: Columns (1) to (7) estimated using WLS with the inverse of an estimate's variance as analytical weights. Reported coefficients need to be interpreted as a deviation from the reference category (in italics). Standard errors (in parentheses) are clustered at the study level. Significance levels are \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Table 3: WLS after deductions baseline results

Dependent Variable: Income Elasticity AFTER deductions	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<b>Estimation Technique:</b>							
<b>Reg. Technique (omitted: IV: mechanical tax rate changes)</b>							
IV: (lagged) mechanical tax rate changes	0.519*** (0.083)	0.446*** (0.129)	0.478** (0.225)	0.447*** (0.131)	0.478** (0.225)	0.331*** (0.108)	0.346** (0.146)
IV-other	-0.340*** (0.054)	-0.358*** (0.121)	-0.312*** (0.096)	-0.281** (0.109)	-0.367*** (0.113)	0.256 (0.178)	-0.222 (0.176)
DID-IV	-0.611** (0.229)	-0.677*** (0.178)	-0.953*** (0.228)	-0.551*** (0.153)	-0.791*** (0.223)	-0.355 (0.295)	-0.448* (0.259)
DID-classic	0.118 (0.133)	0.128 (0.114)	0.049 (0.104)	0.131 (0.111)	0.046 (0.105)	0.179* (0.090)	0.200*** (0.071)
<b>Income Control (omitted: Auten Carroll)</b>							
none	0.124 (0.098)	0.127 (0.126)	-0.041 (0.100)	0.127 (0.128)	-0.044 (0.102)	0.008 (0.147)	-0.180* (0.091)
Gruber Saez Spline	-0.045 (0.118)	-0.033 (0.105)	-0.093 (0.107)	-0.032 (0.103)	-0.096 (0.108)	-0.094 (0.138)	-0.190* (0.109)
Kopczuk-type	-0.392*** (0.132)	-0.380*** (0.114)	-0.471*** (0.107)	-0.391*** (0.131)	-0.468*** (0.107)	0.112 (0.115)	-0.153 (0.141)
other	-0.276* (0.146)	-0.322* (0.182)	-0.563*** (0.148)	-0.285 (0.204)	-0.567*** (0.166)	0.112 (0.144)	-0.362* (0.180)
<b>Difference Length (omitted: 3-years)</b>							
1 year		0.026 (0.133)	0.193*** (0.044)	0.030 (0.138)	0.193*** (0.045)	0.007 (0.155)	0.155** (0.063)
2 years		0.198** (0.077)	0.087 (0.094)	0.203** (0.077)	0.072 (0.098)	0.228** (0.091)	-0.016 (0.088)
4 years and more		0.258 (0.171)	-0.029 (0.200)	0.262 (0.170)	-0.021 (0.203)	-0.301 (0.196)	-0.309 (0.194)
<b>Sample restrictions:</b>							
<b>Age Cutoff applied (omitted: no restriction)</b>							
Age Cutoff applied			0.505*** (0.077)		0.513*** (0.079)		0.485*** (0.118)
<b>Income Cutoff applied (omitted: 0-10k)</b>							
none			0.358*** (0.062)		0.373*** (0.072)		0.462*** (0.057)
10k-12k			0.261** (0.112)		0.268** (0.115)		0.651** (0.242)
12k-31k			0.141** (0.066)		0.147** (0.069)		0.039 (0.079)
>31k			1.062*** (0.262)		1.074*** (0.258)		1.092*** (0.233)
<b>Employment Type (omitted: no restriction)</b>							
wage earner				0.029 (0.055)	-0.009 (0.016)		-0.010 (0.012)
self-employed				-0.166 (0.157)	-0.358 (0.316)		-0.363 (0.306)
<b>Marital Status (omitted: no restriction)</b>							
married				-0.102 (0.127)	0.022 (0.129)		0.234 (0.173)
single				-0.041 (0.131)	0.094 (0.134)		0.317* (0.177)
<b>Variation across countries and time:</b>							
<b>Country Group (omitted: USA)</b>							
Scandinavia						0.022 (0.098)	0.238 (0.241)
other countries						0.225** (0.091)	0.560** (0.217)
<b>(Publication) Decade (omitted: 2001-2010)</b>							
prior 2001						0.700* (0.409)	0.911 (0.562)
after 2010						-0.439*** (0.141)	-0.153 (0.141)
Constant	0.457*** (0.132)	0.444*** (0.113)	0.030 (0.091)	0.441*** (0.110)	0.025 (0.089)	0.361** (0.134)	-0.355 (0.252)
Observations	589	589	589	589	589	589	589
Adjusted R <sup>2</sup>	0.579	0.580	0.730	0.580	0.732	0.642	0.778

Note: Columns (1) to (7) estimated using WLS with the inverse of an estimate's variance as analytical weights. Reported coefficients need to be interpreted as a deviation from the reference category (in italics). Standard errors (in parentheses) are clustered at the study level. Significance levels are \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

As already noted in most primary studies, a regression that does not consider any *income control* leads to lower and often negative BD elasticities. Giertz (2007), however, provides evidence that the direction of bias in the case of no income controls depends on the underlying income dynamics and the direction of tax change. On average, estimates that do not use income controls lead to a decrease of 0.2 in the BD elasticity. This result is quite robust even in the most sophisticated specification as shown in column (6).

Most studies follow Auten and Carroll (1999) and include log base-year income as an explanatory variable. Interestingly, all other kinds of income control variables (in most cases more sophisticated ones) lower income elasticities in both but in particular in the AD subsample compared to this approach. On the one hand, income controls capture a potential (upward or downward) bias induced by non-tax related factors (e.g. increasing inequality or mean reversion) but on the other hand they might absorb too much identifying variation (see Saez et al. (2012) for a discussion). It is worth highlighting that Kopczuk-type income controls lower AD elasticities (on average) by 0.390 compared to a log base-year income control while other types of income controls (mostly splines) also decrease AD elasticities but at a lower rate.

The results suggest that the chosen *difference length* has different effects on BD and AD elasticities. In the BD subsample, all specifications with a two-year time window have a significant lower elasticity compared to specifications based on three-year differences. It is reasonable to assume that BD estimates reflect labor supply responses and that individuals do not easily adjust them in response to tax rate changes. Matikka (2016) has detailed information on wage rates, working hours, and deductions. He provides tentative evidence that both work effort (wage rates) and labor supply (working hours) are not responsive to tax rate changes. Turning to AD elasticities, it seems that one- or two-year differences significantly increase elasticities. Although taxpayers cannot easily adjust their labor supply, they can adjust their taxable income. There are opportunities to do so depending on the tax system in place. Either taxpayers change their spending on tax-deductible items, even claiming questionable deductions (see Paetzold (2017) or Doerrenberg et al. (2017)) or over-report

their deductions (see Kleven et al. (2011)). Income shifting between periods as documented by Goolsbee (2000b) might also drive the results.

**Sample Restrictions.** An *age cutoff* restricts income and employment fluctuations at the beginning and end of a person's working life. Such a cutoff has contrasting effects on income elasticities depending on the subsample. In particular, estimates in the BD subsample are lowered when a primary study restricts its data to a certain age. It appears that very young and old people are more likely to change their labor supply. In contrast to BD elasticities, I observe a stable positive coefficient for AD elasticities. Taxpayers of an increasing age tend to be more experienced when filing a tax return and they are more aware of responding with their deductions.

Most interestingly, *income cutoffs* have no effect on estimated BD elasticities. This is in stark contrast to findings for the AD subsample where an income cutoff and its value matters greatly. These income cutoffs truncate the income distribution from below and mostly low to middle income taxpayers are affected by this restriction. In response to tax rate changes, deductions are exploited to a greater extent. As income increases, more possible deductions arise and the resulting tax savings are much larger. Again, the tax system itself induces such responses (Slemrod and Kopczuk (2002)).

In line with expectations, a BD elasticity estimated on a subsample of only wage earners leads to a lower elasticity compared to a specification with no restriction on employment type. Greater coverage of third party information reporting and the associated lower evasion opportunities might be a reason (Kleven et al. (2011)). If primary studies restrict their sample according to marital status, it appears that single taxpayers reveal a lower BD elasticity compared to no restriction.

**Variations across time and countries.** Column (6) take into account *country group* and *publication decade* and column (7) shows the results of the most comprehensive specification that accounts for all the defined sources of heterogeneity. Unfortunately, multicollinearity

seems to influence the results to the extent that the precision of some coefficients vanishes. Compared with estimates for the US, results for other countries are larger. Estimates reported prior to 2001 are larger and smaller if they are reported after 2010 compared to estimates derived from studies reported between 2001 and 2010. Most of the previous findings prevail in both subsamples.

**Contextual Factors** The following exercise allows a descriptive analysis on how economy- and tax reform related factors are linked to an income elasticity. Results are displayed in Table 4. The baseline specification involves controls for estimation technique and income controls and I gradually take into account contextual factors. I only show the relevant coefficients and full results can be found in the appendix.

I ignore all other tax-related issues (e.g. base broadening) that might have been occurring simultaneously. Given that wealthier people tend to be more responsive, I expect a positive relationship between an *introduction of a top tax bracket* and behavioral responses. I expect a negative relationship between behavioral responses and a *reduction in the number of tax brackets*. Contrary to expectation, the coefficient of an introduction of a top tax bracket is insignificant and close to zero, whereas a tax reform that also reduces tax brackets has a strong negative impact on the results. In particular, the AD sample reveals a coefficient of -0.411. Given that fewer people are close to a lower tax bracket, there are fewer people who show an interest in adjusting their income because their marginal tax rate would not change. Both results highlight the fact that even low to middle income taxpayers pay attention to tax rate changes.

There is a positive correlation between *income inequality* and BD elasticities. A potential reason might be that a country with high income inequality faces higher rates of tax evasion and has weaker legal institutions. The results indicate a positive relationship between *output gap* and BD elasticities but I do not find any influence on AD elasticities.

As shown by Kleven et al. (2016) and Kleven et al. (2011), there is a close relationship between tax enforcement, tax compliance and third party information reporting. The

Table 4: WLS: Contextual Factors

Dependent Variable: Income Elasticity ...	Before Deduct.	After Deduct.
<b>Additional Variables</b>		
Intro top bracket	-0.032 (0.093)	-0.083 (0.116)
Reduce brackets	-0.034* (0.017)	-0.411*** (0.087)
Gini Coefficient	0.010*** (0.003)	0.002 (0.012)
Output gap	0.019*** (0.006)	-0.049 (0.041)
Fraction of self-employed	0.018** (0.008)	0.002 (0.034)
Modern taxes (in 2005)	-0.010*** (0.002)	0.013 (0.009)

Note: Both columns are estimated using Weighted Least Squares with precision as weights. Standard errors (in parentheses) are clustered at the study level. Significance levels are \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ . The baseline specification only includes controls for estimation technique (regression technique, income control and difference length) and I gradually add each contextual characteristic separately. Full results can be found in the appendix. For the first two characteristics, I compare the first and last year of a data period. Remaining characteristics are merged via mean year of observation. For observations that are based on a classic DID approach, I do not have information of the share of self-employed people that corresponds to the respective mean year of observation.

regression results show that third party information reporting is negatively related to BD elasticities. Given that self-employed people have greater control over their income, there is a positive correlation between BD elasticities and the share of self-employed workers in an economy. The share of modern taxes is negatively related to BD elasticities. Neither measure influences AD elasticities. This strengthens the fact that AD responses are mainly driven by avoidance behavior. Most taxpayers respond via itemized deductions that are not subject to third party information reporting.

It is evident from the results that behavioral elasticities are also endogenous with respect to contextual factors. Interestingly, economy-related characteristics have significant effects on BD elasticities. More precisely, behavioral responses captured by a BD elasticity are also correlated with external factors. This highlights the fact that elasticities are potentially influenced by the context in which they are estimated.

### 3.3 Sensitivity Analysis

In this section, I limit the number of estimates along various dimensions: (i) I drop studies that are released prior to 2002, (ii) I consider only published articles or (iii) only US studies and (iv) I only consider taxable income elasticities. Results are presented in Table 5 and they vary slightly compared to the baseline results when I consider only published articles and only US studies. For US studies, the constant for BD income elasticities is larger and smaller for AD elasticities compared to the baseline results shown in Table 2 and 3 (column 2). Moreover, the degree of influence of other factors changes. The use of (lagged) mechanical tax rate changes lead to an increase of 0.541 compared to an approach that relies on mechanical tax rate changes as an instrument. On the other hand DID and DID IV does not make a big difference compared to an approach using the standard mechanical tax rate changes instrument. The coefficient of DID-classic is very large but mainly driven by older studies (reported < 2002).

Table 5: Sensitivity Analysis: Different Sample Restrictions

Dependent Variable: Income Elasticity ...	drop studies prior 2002		(only) Published		(only) US studies		(only) Taxable Income
	BD	AD	BD	AD	BD	AD	
<b>Reg. Technique (omitted: IV:<math>\Delta</math> mech. tax rate)</b>							
IV: (lagged) $\Delta$ mech. tax rate	0.050*	0.453***	0.043	0.340***	0.541***	0.303*	0.453***
	(0.025)	(0.129)	(0.029)	(0.046)	(0.134)	(0.174)	(0.127)
IV-other	0.054	-0.355***	0.082*	-0.086	0.056	0.356***	-0.354***
	(0.062)	(0.123)	(0.046)	(0.162)	(0.114)	(0.108)	(0.121)
DID-IV	0.284***	-0.398***	0.323***	-0.401**	0.085	0.171**	-0.786***
	(0.063)	(0.123)	(0.048)	(0.146)	(0.129)	(0.074)	(0.209)
DID-classic	0.321***	0.091	0.376***	0.249**	0.084	1.498***	0.861***
	(0.070)	(0.115)	(0.043)	(0.091)	(0.104)	(0.153)	(0.137)
<b>Income Control (omitted: Auten Carroll)</b>							
none	-0.208***	0.116	-0.215***	-0.123	-0.177***	-0.255	0.103
	(0.028)	(0.129)	(0.026)	(0.143)	(0.054)	(0.167)	(0.170)
Gruber Saez Spline	-0.016***	-0.045	-0.015**	-0.076	-0.060	-0.018	-0.058
	(0.004)	(0.107)	(0.006)	(0.068)	(0.041)	(0.052)	(0.151)
Kopczuk-type	-0.015**	-0.392***	-0.011*	-0.274***	-0.172**	-0.122**	-0.405**
	(0.006)	(0.116)	(0.006)	(0.055)	(0.069)	(0.053)	(0.160)
other	-0.032	-0.329*	-0.015	-0.264**	-0.066	-0.013	-0.341
	(0.019)	(0.184)	(0.010)	(0.107)	(0.064)	(0.131)	(0.218)
<b>Difference Length (omitted: 3-years)</b>							
1 year	0.068	0.023	0.023	0.104	0.142	-0.106	0.023
	(0.074)	(0.135)	(0.047)	(0.126)	(0.105)	(0.070)	(0.131)
2 years	-0.010	0.181**	-0.038***	0.268***	-0.071	0.058	0.180*
	(0.025)	(0.083)	(0.012)	(0.056)	(0.144)	(0.134)	(0.095)
4 years and more	0.077	0.136	0.013	0.251	0.213**	0.042	0.166
	(0.055)	(0.196)	(0.013)	(0.210)	(0.092)	(0.131)	(0.160)
Constant	0.070***	0.456***	0.067***	0.331***	0.203***	0.284***	0.469***
	(0.005)	(0.114)	(0.006)	(0.055)	(0.043)	(0.068)	(0.159)
Observations	750	554	624	426	449	394	546
Adjusted R <sup>2</sup>	0.586	0.583	0.714	0.658	0.123	0.416	0.580

Note: BD refers to the before deductions subsample and AD to the after deductions subsample. All results are based on Weighted Least Squares (WLS) with the inverse of an estimate's variance as analytical weights. The baseline specification involves only controls for estimation technique (regression technique, income control and difference length). Standard errors (in parentheses) are clustered at the study level. \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

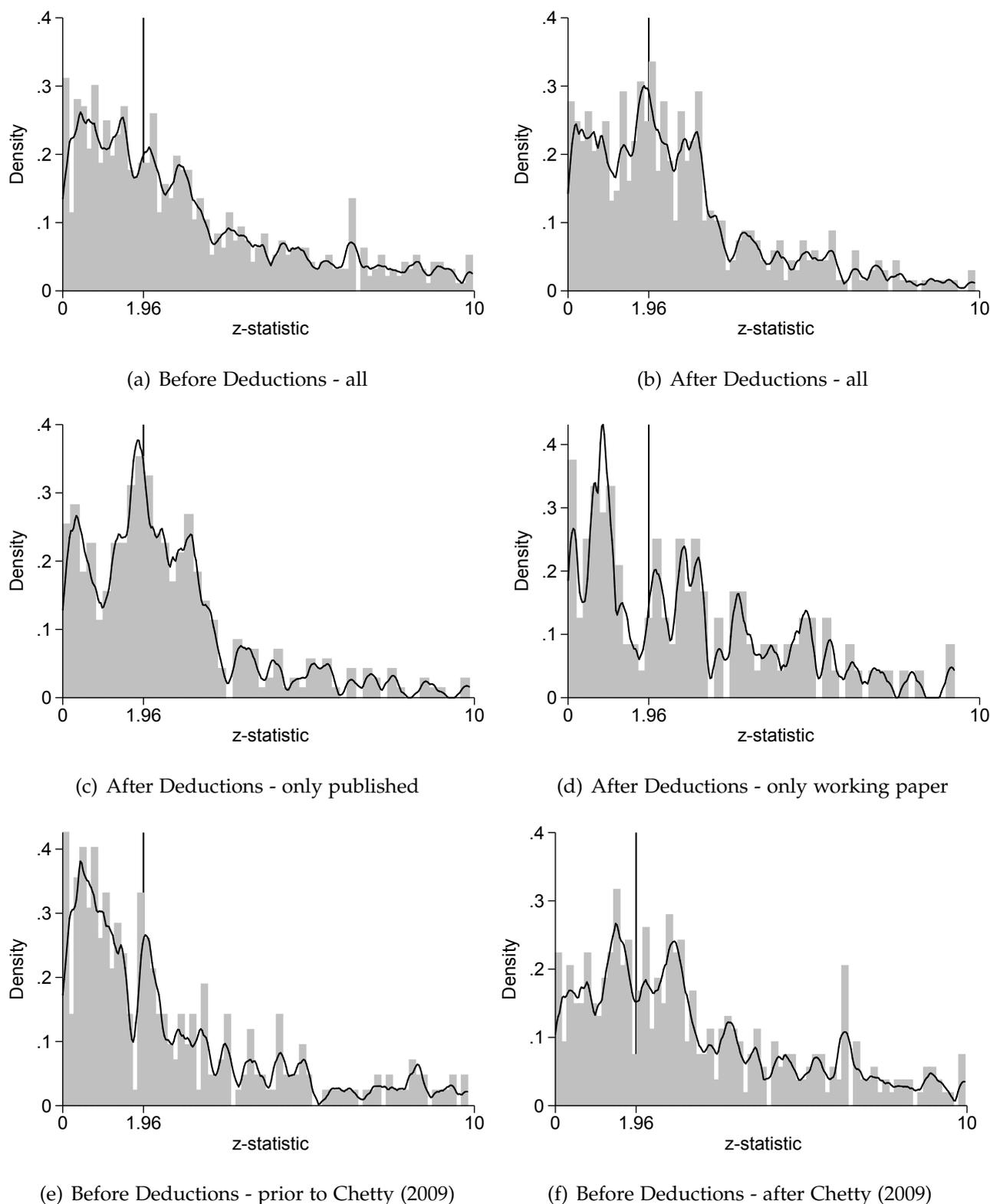
### 3.4 Selective Reporting Bias

In the last part of the analysis, I check for the presence of a selective reporting bias. Publishing statistical results that reject the hypothesis of no effect reflects a general desire to report findings that are supposed to be trustworthy. Moreover, researchers naturally want to publish results that exhibit intuitive magnitudes. Publication or reporting selection bias has been identified in other areas of empirical work. Ashenfelter et al. (1999) review the literature on the rate of return on schooling investment and show reporting selection bias in favor of significant and positive returns to education. Card and Krueger (1995) find such biases in the minimum wage literature and Lichter et al. (2015) in the literature on labor demand elasticities. A recent study by Brodeur et al. (2016) uses more than 50,000 tests published in three top economic journals and find that researchers are prone to choose more “significant” specifications in order to increase the chance of publication. Moreover, they show that scientists use z-statistics of 1.64 or 1.96 as reference points. To start the analysis, I provide two graphs. First, I follow Brodeur et al. (2016) and plot the distribution of z-statistics and second, I examine the relationship between standard errors and estimates (see Card and Krueger (1995)). Finally, I check statistically whether publication bias is prevalent.

**Distribution of z-statistics** An obvious type of bias is the excessive production and selection of significant results. Given that  $z\text{-statistic} = \text{beta coefficient} / \text{standard error}$ , there are three ways to receive significant values. First, to find a specification where standard errors are low enough. Second, to search for a specification where coefficients are large enough to offset „large“ standard errors. Or third, through a combination of these two things. Since research on behavioral responses to taxation relies on administrative datasets with a large number of observations, standard errors are generally small.

I plot the distribution of z-statistics for the two subsamples (see Figure 2). Subfigure (a) shows the BD and Subfigure (b) the AD subsample. In accordance with Brodeur et al. (2016), I observe a local maximum around 2 (= 5% significance) and also a valley before

Figure 2: Raw distribution of t-statistics



Note: All graphs plot the distribution of z-statistics and the significance level of 5% (1.96) is highlighted. Subfigure (a) plots all estimates from the Before Deductions (BD) subsample and Subfigure (b) for the After Deductions (AD) subsample. Subfigures (c) and (d) split the AD subsample into estimates published in journals and estimates reported in working papers. Subfigures (e) and (f) split the BD subsample into estimates that are published prior to and after 2009.

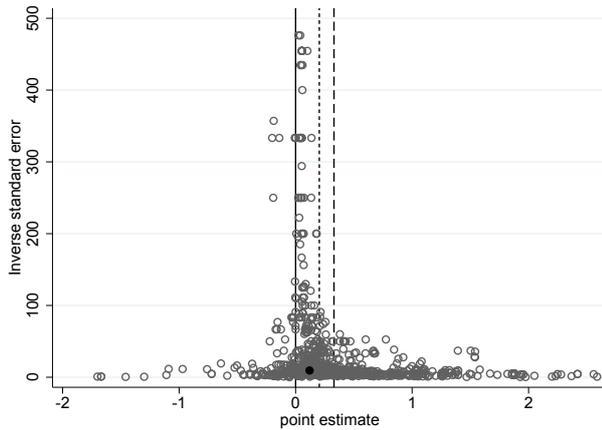
this. Moreover, I also observe a spike around 1.64 (= 10% significance) and around 3 (= 0.05-0.01% significance). These simple graphs provide evidence consistent with the existence of „p-hacking“.

Interestingly, I observe that this pattern is more pronounced in the AD subsample. A reason might be that for a long time it has been thought that only AD (more precisely taxable income) elasticities matter for policy analysis. Hence, a significant elasticity of taxable income was much more important in terms of credibility and publication than other significant income elasticities. This fact is confirmed by Subfigure (c) and (d). Here, I divide the AD subsample into estimates reported in journal articles and working papers. Among published estimates, the maximum around 2 is even more pronounced. Based on this finding, one may think that either researchers pick the most credible findings in the first place to increase the chances of publication and/or that referees/ journals prefer significant estimates.

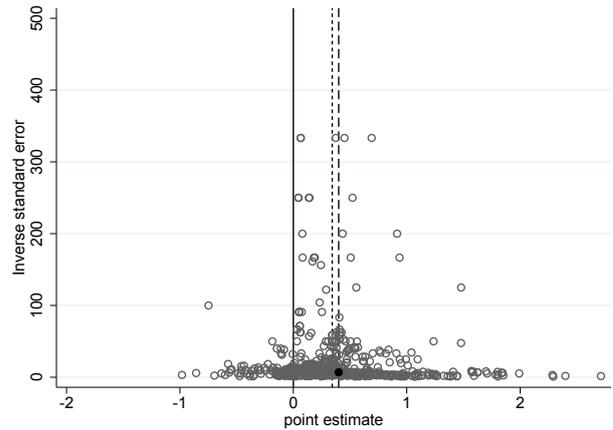
Chetty (2009) shows that the excess burden of taxation depends on a weighted average of taxable income and total earned income elasticities. Since the publication of his study in 2009, BD (e.g. gross income) elasticities have begun to receive more attention than ever before and people have started to think more carefully about both types of elasticities. Therefore, I divide the BD subsample into estimates reported prior to and after 2009. As seen in Subfigure (e), I observe a larger insignificant mass before 2009 and a huge spike at 1.96 (=5% significance level) and a missing mass before. After 2009 I observe a much smaller insignificant mass but still a spike at 1.64 (=10% significance), 1.96 (=5% significance) and now also around 3 (=0.05-0.01% significance level). The graphical evidence confirms that the share of significant BD elasticities has increased over time.

**Relationship between estimate and standard error.** In a second step, I follow Card and Krueger (1995) and analyze the relationship between an estimate and its standard error obtained in different studies. I apply a standard procedure and use what is known as a funnel plot in order to analyze the correlation. Funnel plots are simple scatter plots of

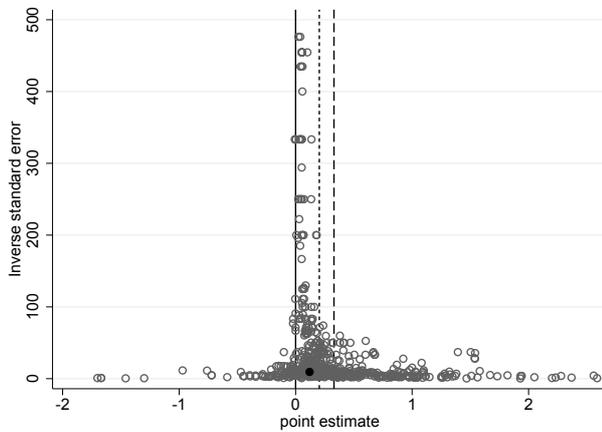
Figure 3: Funnel Plot.



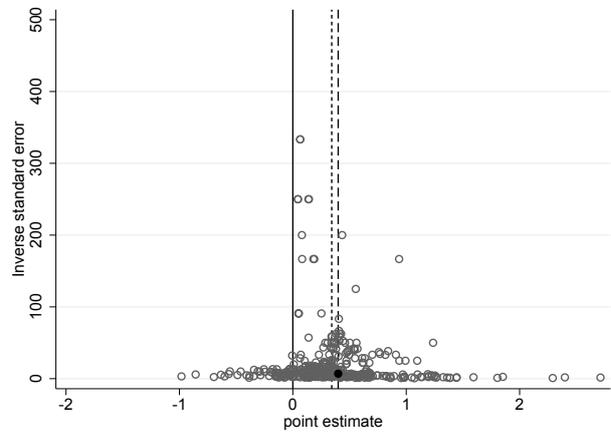
(a) Before Deductions - all



(b) After Deductions - all



(c) Before Deductions - only income control(s)



(d) After Deductions - only income control(s)

*Note: Funnel plots are presented separately for the before and after deductions subsamples. The short dashed line denotes the median and the dashed line the mean of the corresponding (full) subsample. In the dataset the median (mean) BD elasticity is 0.203 (0.331) and 0.343 (0.400) respectively for an elasticity that considers deductions. The base results from Gruber and Saez (2002) are highlighted in black. They report coefficients of 0.4 with a standard error of 0.144 for the ETI and 0.12 with a standard error of 0.106 for the elasticity of broad (=gross) income. Subfigures (a) and (b) display all collected estimates. Subfigures (c) and (d) are based on a subset of estimates that rely on a specification with income control(s).*

elasticity estimates on the horizontal axis and their precision (=inverse of standard error) on the vertical axis. The most precise estimates are close to the top of the funnel and as precision decreases, the dispersion of estimates increases. The shape of the graph should look like an inverted funnel. In the absence of selective reporting bias, there should be no systematic relationship between estimates and standard errors. All imprecise estimates should have the same probability of being reported. The funnel should be symmetric with

the estimates randomly distributed around the population elasticity. If the estimates are correlated with their standard errors, the funnel can take an asymmetric shape. This might happen when researchers select only significant estimates and/or estimates with a certain sign (e.g. omit negative values) such that their results are consistent with theory.<sup>13</sup>

Figure 3 plots BD and AD elasticities separately along with their precision. I highlight the mean and median as well as estimates obtained by Gruber and Saez (2002). Subfigures (a) and (b) are based on the full sample of estimates, while I restrict the sample to estimates that rely on income controls and therefore explicitly account for non-tax related income growth in Subfigure (c) and (d). Subfigures for BD and AD reveal some noticeable differences. First, I observe a more pronounced missing mass on the negative side in the BD compared with the AD subsample. According to theory an increase in the marginal tax rate lowers the net of tax rate, which in turn should reduce taxable income in the simplest case with no income effects or frictions. If a researcher receives a negative value, this translates into a situation where the government can tax income by 100% while the people earn/work even more. Hence, it seems plausible that researchers tend to put more trust in positive results to keep in line with theory. This behavior causes a positive relationship between standard errors and estimates. AD elasticities allow a wider range of responses and it is also well-documented that running the exact same specification results in a larger AD elasticity compared to an BD elasticity (Gruber and Saez (2002)). The chance of reporting negative values is therefore larger for an elasticity that does not consider deductions. This might explain why I observe a larger missing mass on the negative side in the BD subsample.

Within the AD subsample, it appears that researchers tend to report an estimate between 0 and 0.4 with a higher probability compared to estimates ranging from e.g. 0.4 to 0.8. I expect a negative relationship between standard errors and estimates and therefore a downward bias of AD estimates.

**Distribution of estimates.** Another kind of selection reporting bias arises, if researchers

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<sup>13</sup>Besides selective reporting bias, there are other reasons why funnel asymmetry could arise (e.g. data irregularities or low methodological quality of some studies). See Sterne et al. (2004).

use well-known results as a reference point and hence are inclined to report only results that are in line with these findings. Piketty and Saez (2013) write in their handbook chapter that an elasticity of 0.25 seems realistic (same as Chetty (2009)), 0.5 is high and 1 is extreme. As seen in Figure 1, there is a general tendency to report results that lie within an interval of 0 and 1. I observe a considerable excess mass between 0.7 and 1. This indicates an aversion to report a value above 1. In their well-known and widely-cited survey, Saez et al. (2012) refer to their estimates and write „[...] While there are no truly convincing estimates of the long-run elasticity, the best available estimates range from 0.12 to 0.4. [...]“ and „[...] 0.25 corresponds to the mid-range of estimates found in the literature. [...]“ With regard to the AD-funnel, there is a slight incline to report values between 0 and 0.4 (=mean of AD estimates in the dataset). Saez et al. (2012) and Gruber and Saez (2002) are the most widely-cited articles in the literature on taxable income elasticities, and results obtained by Gruber and Saez (2002) might serve as another benchmark. They report baseline results of 0.4 for the elasticity of taxable income with a standard error of 0.144 and 0.12 with a standard error of 0.106 for the elasticity of broad (gross) income. A simple descriptive analysis shows that estimates close to the mentioned values are indeed reported more often. Within the AD subsample 34.8% of all estimates lie within one standard deviation around Gruber Saez’s ETI of 0.4. It looks similar within the BD subsample, where 27.32% of all estimates lie within one standard deviation close to their broad income elasticity of 0.12.

**Regression results.** To statistically examine the presence of selective reporting bias, I take the specification of column (2) of table 2 and respectively table 3 as the baseline specification (= WLS with estimation technique controls). Point estimates and respective standard errors should be independent according to random sampling theory (Card and Krueger (1995), Stanley and Doucouliagos (2010)). Therefore, I explicitly control for an estimate’s standard error and subsequently add more publication- related characteristics. For the sake of interpretation, I normalize the standard error. I control for publication type and also for a simple impact factor.<sup>14</sup> I also check if the number of observations used in

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<sup>14</sup>I downloaded the IDEAS RePEc simple impact factor (22.06.2016) and working papers receive a value of 0.

Table 6: Testing for Selective Reporting Bias: Before Deductions elasticities

Dependent Variable:	BD	BD	BD	BD	AD	AD	AD	AD
Income Elasticity ...	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Standard Error	1.667*** (0.357)	1.879*** (0.428)	0.249 (0.256)	0.254 (0.471)	-0.182 (0.184)	-0.783*** (0.283)	-0.425 (0.366)	-0.408 (0.479)
Journal impact factor		-0.009 (0.006)				0.037** (0.014)		
Std.Error* Impact Factor		-0.023 (0.017)				0.063*** (0.016)		
Dummy if obs > median(obs)			0.621*** (0.204)				-0.230 (0.270)	
Std.Error*D if obs > median(obs)			2.246*** (0.550)				0.096 (0.491)	
Dummy reported prior 2009				0.396* (0.217)				-0.096 (0.328)
Std.Error*D reported prior 2009				1.756*** (0.646)				0.137 (0.572)
Constant	0.682*** (0.131)	0.774*** (0.157)	0.364*** (0.091)	0.411*** (0.138)	0.279* (0.163)	-0.183 (0.272)	0.332* (0.194)	0.213 (0.305)
Observations	831	831	831	831	589	589	589	589
Adjusted R <sup>2</sup>	0.624	0.637	0.654	0.637	0.581	0.606	0.597	0.591

Note: Columns (1) to (8) are estimated using Weighted Least Squares using precision as weights. I control for estimation technique (= regression technique, income control and difference length. Full results can be found in the appendix in Tables 14 and 15. Standard errors (in parentheses) are clustered at the study level. Significance levels are \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ . Included standard errors as explanatory variables are normalized such that they can be interpreted as a standard deviation.

primary estimations influence the results. I calculate the median of observations for each subsample and create a dummy variable if an estimate is based on a dataset that is smaller or larger compared to the median sample size of all other collected estimates. Studies released after Chetty (2009) might be correlated differently, and I therefore include a dummy variable indicating if an estimate is reported after 2009. Overall, the regression results confirm what can already be seen in the figures presented before.<sup>15</sup>

The standard error has a strong and statistically significant effect on BD elasticities (column (1)). As already shown, the funnel plot for BD estimates indicates significant selective reporting bias in the estimates towards more positive elasticities. In columns (3) and (7) I account for the fact that larger datasets increase the chance of yielding standard errors that are small enough to produce significant and trustworthy results. Only for BD elasticities, the relationship is significantly positive. In columns (4) and (8) I also include a dummy variable indicating if an estimate was reported prior to Chetty (2009). Both aspects influence BD elasticities but not AD elasticities.

While the graphical evidence and regression results indicate an upward reporting bias

<sup>15</sup>Obviously, publication year and number of observations are correlated with the standard error. Therefore, I checked the (mean) variance inflation factor, which is below 10.

among BD estimates, the reporting bias goes in both directions in the AD subsample but the downward bias appears to be more dominant. As seen in figure 3, there is an aversion to reporting negative estimates and estimates above 0.4 and in particular above 1. It appears that selective reporting bias is more prevalent in journals of a high quality (compare column 6 in Table 6). This is line with what distributions of z-statistics among AD elasticities have shown. It is more pronounced at reference points related to statistical significance such as 1.96 compared to the BD subsample and this pattern is more visible in published articles compared to working papers (see Figure 2).

## 4 Conclusion

This study applies meta-techniques to identify and to assess different explanations for the varying sizes of estimated income elasticities. The magnitude of such estimates is of major importance for tax policy analysis. I differentiate between real responses (before deduction elasticities) and avoidance behavior (after deduction elasticities) and use 1,420 estimates from 51 studies.

In general, estimates are sensitive with respect to the estimation strategy (regression technique, income control and difference length). Income elasticities that consider deductions are more elastic compared to before deduction estimates, because these measures exhibit larger income fluctuations which make a 'clean' estimation even more challenging compared to estimating a BD elasticity. In addition, an AD elasticity captures more possibilities to respond to tax rate changes. A truncation of the income distribution from below only affects after deduction income elasticities. Contextual factors like third party information reporting or income inequality and business cycle effects are mostly correlated with before deduction elasticities. This highlights the fact that both BD and AD estimates should be interpreted within the given context.

Apart from this, this study shows that selective reporting bias is prevalent in the literature of taxable income elasticities. There is an upward reporting bias among BD elasticities while the reporting bias for AD elasticities goes in both directions with a downward bias

appearing to be dominate. Both measures are more likely to get published if they lie in a range between 0 and 0.4. Researchers tend to report behavioral responses that are in line with existing theory and also use existing evidence and significance levels as reference points. In general, such behavior is more pronounced among AD compared to BD elasticities. Since the contribution of Chetty (2009) showing that not only AD but also BD elasticities matter for welfare analysis, reported BD elasticities have begun to receive more attention over time and therefore have become more significant.

Several important conclusions can be drawn from this analysis. As already acknowledged in the literature, the ETI is not a structural parameter and this study shows that policy conclusions can be misleading. Reported estimates need to be interpreted within the context they are estimated in and researchers and policy makers need to be careful about what type and size of elasticity should be used for policy analysis (e.g. when calibrating an optimal tax model). Moreover, the analysis shows that results are sensitive. The choice of income control and difference length always affects estimation results. It is remarkable how many details about the (constructed) income measures are missing in primary studies (e.g. what is included in the tax base). Following Kopczuk (2015) „sensitivity of reported estimates is due to model mis-specification, lack of credible variation and poor understanding of the data“. I agree and argue that future research should pay more attention to income dynamics and the tax reform used for identification. For instance, questions like who is affected and to what extent income grows irrespective of the reform should be analyzed more carefully. Based on this, one may find a strategy that produce robust results. I argue that not only more descriptive evidence might be helpful, but more transparency with respect to the underlying tax simulation model is essential. Moreover, instead of proving a single estimate, a range of estimates is more meaningful in order to shed light into the heterogeneity of behavioral responses across the income distribution and different socioeconomic groups.

Finally, since reporting bias influences income elasticities, I propose that empirical research need to agree on reporting standards or even a pre-analysis plan (see Christensen and Miguel (2016) and Slemrod (2016)). Since researchers need to use very sensitive tax return data

in order to precisely estimate taxable income elasticities, a replication of their findings is almost impossible. They may disclose their programming files but they are not allowed to release their dataset. Often data access is restricted to a small number of people and/or it is very time consuming and costly to gain access. Potential reporting standards might involve information about data irregularities and more details about the constant (and therefore artificial) tax base and the tax reform used for identification. A pre-analysis plan might cover the study design, outcome measures, details about subgroup analysis and sample restrictions.

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APPENDIX (for online publication)

## A Additional Descriptives

### A.1 Summary statistics by income concept

Table 7: Distributions of Estimates by Income Concept

<b>Tax Base</b>	<b>Mean</b>	<b>Median</b>	<b>Std. Dev.</b>	<b>Obs.</b>	<b>Studies</b>
Before Deductions	0.331	0.204	0.514	831	38
Adjusted Gross Income	0.596	0.475	0.727	163	
Gross Income	0.332	0.237	0.451	367	
Earned Income	0.125	0.062	0.257	129	
Self employed Income	0.675	0.858	0.510	20	
Wage Income	0.174	0.137	0.392	152	
After Deductions	0.400	0.343	0.475	589	37
Taxable Income	0.397	0.330	0.490	546	
Taxable Earnings	0.445	0.444	0.186	43	
Total	0.360	0.260	0.499	1420	53

Note: The data covers only observations with a given or calculable standard error and the analysis is based on trimmed data excluding the top and bottom one percentiles.

## A.2 Distribution of estimates by country and income concepts

Table 8: Income Concepts by Country

Variable	Adj. G. Income	Gross Income	Taxable Income	Earned Income	Self employed	Wage Income	Taxable Earnings	Total
Canada	14	2	2	2	2	2	0	24
Denmark	0	18	18	78	0	6	0	120
Finland	0	5	17	0	0	19	0	41
France	0	0	0	0	0	18	0	18
Germany	3	20	57	0	0	0	0	80
Hungary	0	0	36	0	0	0	0	36
Netherlands	0	0	0	0	0	54	0	54
New Zealand	0	0	10	0	0	4	0	14
Norway	0	0	8	21	0	0	0	29
Poland	0	30	0	0	0	0	0	30
Spain	0	34	0	0	0	0	0	34
Sweden	12	26	17	12	0	0	30	97
USA	134	232	381	16	18	49	13	843
Total	163	367	546	129	20	152	43	1,420

Note: The sample covers only observations with a given or calculable standard error and the analysis is based on trimmed data excluding the top and bottom one percentiles.

### A.3 Distribution of estimates by year of publication

Table 9: Year of Publication and Published Type

<b>Year of Publication</b>	<b>Working Paper</b>	<b>Published</b>	<b>Total</b>
1987	0	13	13
1998	12	0	12
1999	0	20	20
2000	0	39	39
2001	0	32	32
2002	0	35	35
2003	0	91	91
2004	11	0	11
2005	0	91	91
2006	14	0	14
2007	0	99	99
2008	59	10	69
2009	39	0	39
2010	21	150	171
2011	0	76	76
2012	27	30	57
2013	54	18	72
2014	23	191	214
2015	59	77	146
2016	41	78	119
<b>Total</b>	<b>370</b>	<b>1050</b>	<b>1420</b>

Note: The sample covers only observations with a given or calculable standard error and the analysis is based on trimmed data excluding the top and bottom one percentiles.

## A.4 Distribution of estimates by study

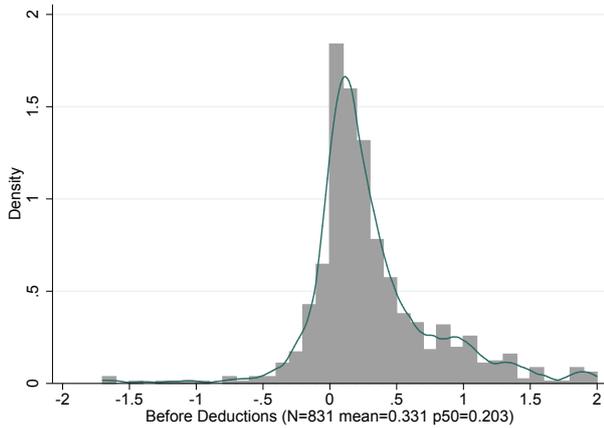
Study	N	in %
Aarbu and Thoresen (2001)	8	0.56
Arrazola et al. (2014)	8	0.56
Arrazola-Vacas et al. (2015)	26	1.83
Auten and Carroll (1999)	20	1.41
Auten et al. (2008)	10	0.70
Auten and Joulaian (2009)	24	1.69
Auten and Kawano (2014)	10	0.70
Bakos et al. (2010)	21	1.48
Blomquist and Selin (2010)	10	0.70
Burns and Ziliak (2017)	64	4.51
Carey et al. (2015)	6	0.42
Carroll (1998)	12	0.85
Chetty et al. (2011)	6	0.42
Doerrenberg et al. (2017)	16	1.13
Ericson et al. (2015)	5	0.35
Gelber (2014)	16	1.13
Giertz (2007)	69	4.86
Giertz (2009)	59	4.15
Giertz (2010)	126	8.87
Gottfried and Schellhorn (2004)	11	0.77
Gottfried and Witzak (2009)	15	1.06
Gruber and Saez (2002)	35	2.46
Hansson (2007)	30	2.11
Harju and Matikka (2016)	14	0.99
Heim (2010)	14	0.99
Heim and Mortenson (2016)	14	0.99
Holmlund and Söderström (2011)	36	2.54
Jongen and Stoel (2013)	54	3.80
Kiss and Mosberger (2014)	15	1.06
Kleven and Schultz (2014)	114	8.03
Kopczuk (2005)	91	6.41
Kopczuk (2015)	30	2.11
Kumar and Liang (2015)	10	0.70
Lehmann et al. (2013)	18	1.27
Lindsey (1987)	13	0.92
Looney and Singhal (2006)	14	0.99
Massarrat Mashhadi and Werdt (2012)	9	0.63
Matikka (2016)	18	1.27
Moffitt and Wilhelm (2000)	39	2.75
Mortenson (2016)	41	2.89
Pirttilä and Selin (2011b)	9	0.63
Saez (2003)	91	6.41
Saez et al. (2012)	22	1.55
Schmidt and Müller (2012)	18	1.27
Sillamaa and Veall (2001)	24	1.69
Singleton (2011)	25	1.76
Thomas (2012)	8	0.56
Thoresen and Vattø (2015)	21	1.48
Weber (2014b)	35	2.46
Weber (2014a)	5	0.35
Werdt (2015)	11	0.77
Total	1420	100

Note: Final sample. Sample restrictions already applied. Top 1% and Bottom % are truncated.

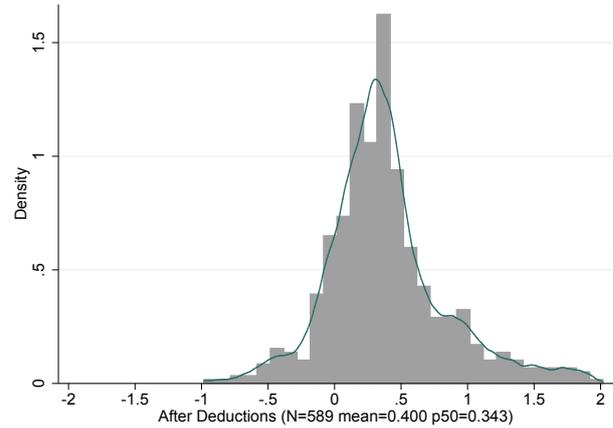
## B Distribution of income elasticities and details on explanatory variables

### B.1 Distribution of income elasticities by income concept

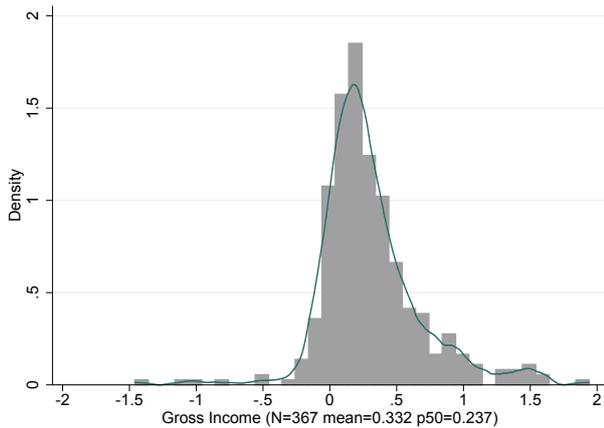
Figure 4: Distribution of income elasticities



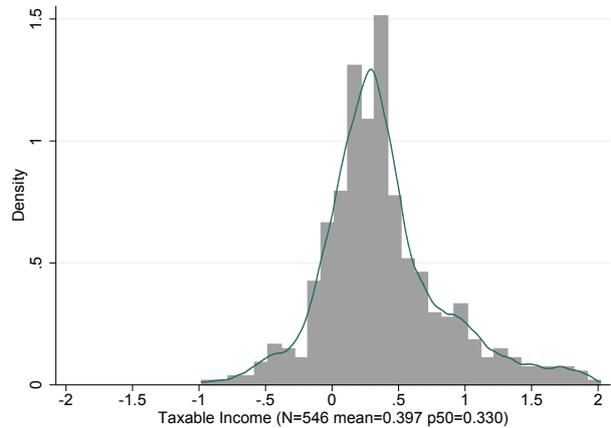
(a) Before Deductions



(b) After Deductions



(c) Gross Income Elasticities

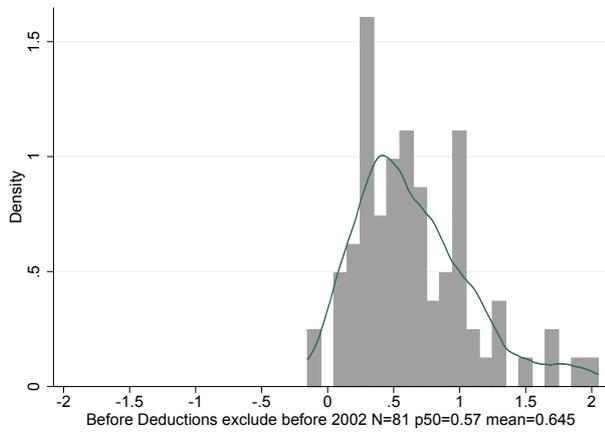


(d) Taxable Income Elasticities

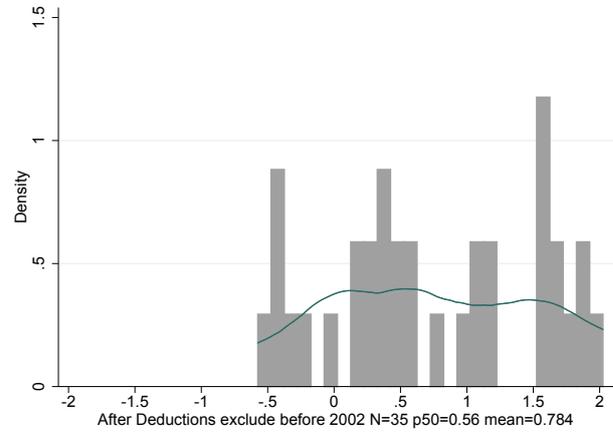
*Note: The data cover only observations with a given standard error or t-statistic and the analysis is based on trimmed data excluding the top and bottom one percentile. I restrict the sample to elasticity estimates that belong to the (a) before deductions subsample or (b) the after deduction subsample. Subfigures (c) and (d) are based on a narrower definition (gross or taxable income respectively).*

## B.2 Distribution of income elasticities by publication decade

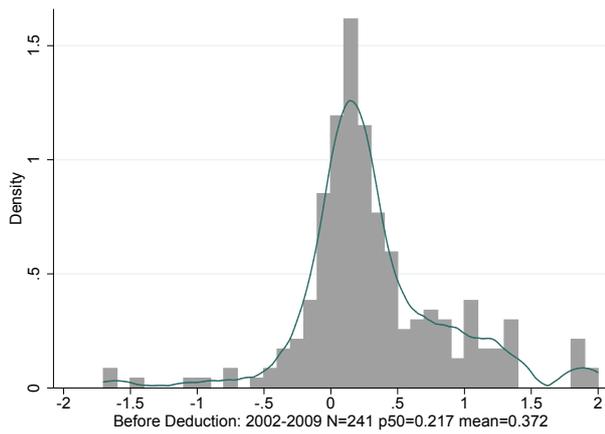
Figure 5: Distribution of Estimates by publication decade.



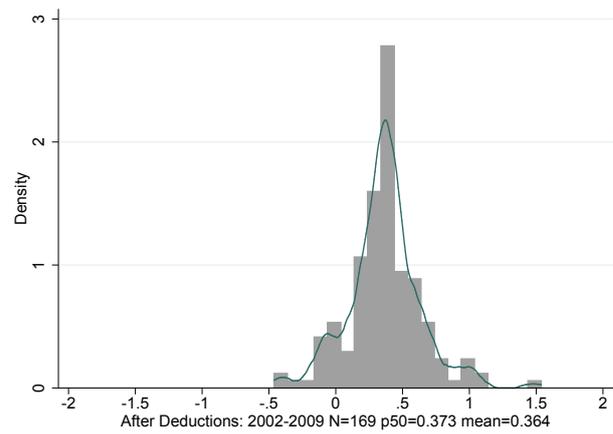
(a) Before Deductions <2002



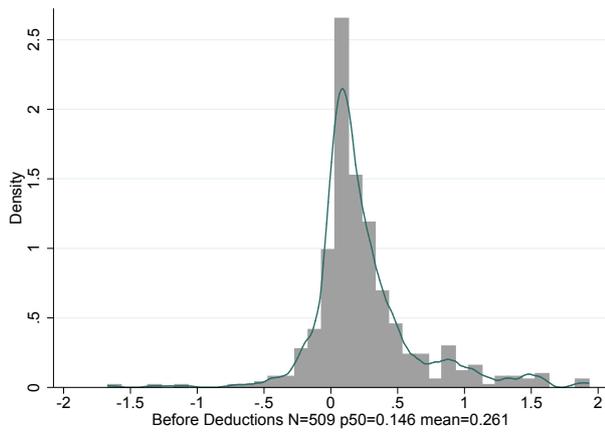
(b) After Deductions <2002



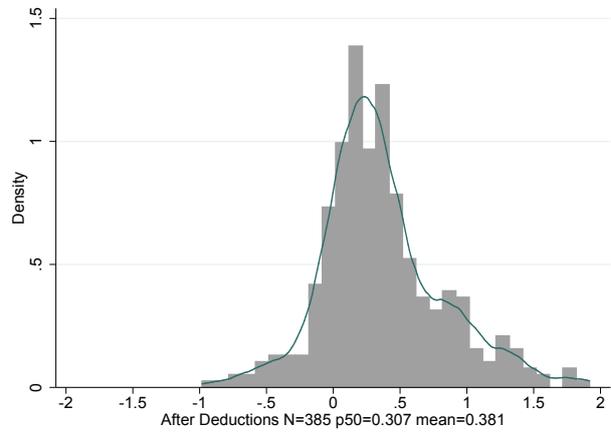
(c) Before Deductions  $\geq 2002$  and <2009



(d) After Deductions  $\geq 2002$  and <2009



(e) Before Deductions  $\geq 2009$

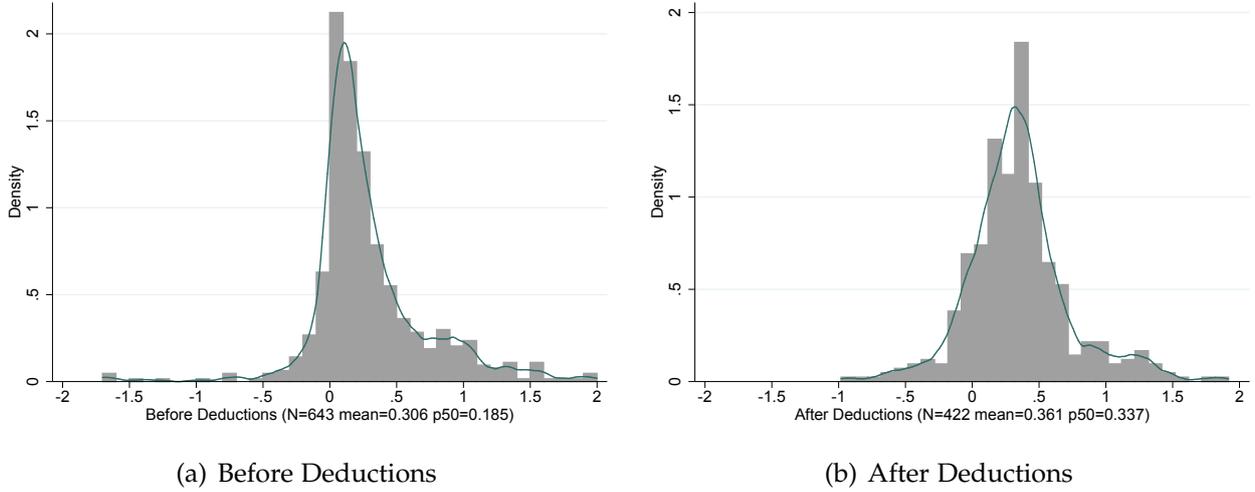


(f) After Deductions  $\geq 2009$

Note: All graphs plot the distribution of income elasticities by subsample and publication decade.

### B.3 Distribution of income elasticities that explicitly control for income

Figure 6: Distribution of Estimates (only income control(s)).



Note: Both graphs plot the distribution of income elasticities that are derived with a specification using income control(s).

### B.4 Explanatory Variables: Details

**Regression technique:** Most approaches use an Instrument for  $\Delta \text{NTR} = \ln \left[ \frac{(1-\tau_{it}(z_{it}))}{(1-\tau_{it-k}(z_{it-k}))} \right]$  to achieve a causal relationship:

**IV: mechanical tax rate changes:**  $\Delta \ln(1 - \tau_{it}^p) = \ln \left[ \frac{(1-\tau_{it}^p(z_{it-k}))}{(1-\tau_{it-k}(z_{it-k}))} \right]$ , where  $\tau_{it}^p$  is the marginal tax rate that an individual would face given her synthetic income. Example: In year 3,  $\tau_{it}^p$  would be calculated based on income of year two (assume time length of one year). Introduced by Auten and Carroll (1999) / Gruber and Saez (2002) and often referred to as the most standard specification.

**IV: (lagged) mechanical tax rate changes:**  $\Delta \ln(1 - \tau_{it}^{p,lag})$ , where  $\tau_{it}^{p,lag}$  is based on income further in the past.  $\Delta \ln(1 - \tau_{it}^{p,lag}) = \ln \left[ \frac{(1-\tau_{it}^p(z_{it-k-lag}))}{(1-\tau_{it-k}(z_{it-k}))} \right]$

**IV: other:** This category summarizes all other instruments. (1) Blomquist and Selin (2010): They use a single difference and an imputed taxable income  $\hat{z}_{it}$  to calculate their instrument:  $\left( \frac{1-\tau_{it}(z_{it})}{1-\tau_{it-k}(z_{it-k})} \right)$ . (2) Burns and Ziliak (2017): use a grouping estimator/ instrument. (3) Carey et al. (2015): Two instruments based on a time period with no tax changes to estimate dynamics of taxable income. (4) Carroll (1998): proxy for permanent income and calculate synthetic tax rate. (5) Ericson et al. (2015): instrument based on individual/ household-specific variables/ no measure of previous or future taxable income. (6) Harju and Matikka (2016): use Gruber and Saez (2002) and Weber (2014b) but include separate NTR for wage and dividend (plus, separate instruments). (7) Holmlund and Söderström (2011): use a dynamic model to explicitly measure short and long run responses. (8) Looney and Singhal (2006): NTR change based on family income stays the same; predict the change in marginal tax rates faced by families assuming that family income remains constant in real terms between year 1 and year 2. (9) Matikka (2016): use changes in flat municipal income tax rates as an instrument for overall changes in marginal tax rates. This instrument is not a function of individual income, which is the basis for an exogenous instrument. (10) Gelber (2014) explicitly control for NTR for wife and husband and extend the most standard specification to allow each spouse's earnings

to depend not only on his or her own tax rate and unearned income, but also on the tax rate and unearned income of the other spouse.

**DID and IV:** Combination of a classical DID and an IV- estimation procedure. The instrument is a binary dummy variable. It determines treatment and control. (e.g. Saez (2003) or Kopczuk (2015))

**DID classic.**

**Income Controls** For the majority of coded specifications, there is no information available about what type of income (e.g. gross or taxable) is used.

Auten and Carroll (1999): „**Auten Carroll** “ describes the use of log base year income as an income control.

Mostly old studies and robustness checks deliver estimates that use no income control (**none**) at all.

Gruber and Saez (2002): „**Gruber Saez** “ defines the inclusion of a spline of base year income as an income control.

Kopczuk (2005): „**Kopczuk** “ defines the inclusion of two income control variables. The deviation of log base year income and lagged base year income and lagged base year income separately. To be more precise:  $\ln(z_{i,t-k-1})$ ,  $\ln(z_{i,t-k-1}) - \ln(z_{i,t-k})$ , spline of  $\ln(z_{i,t-k-1})$ , spline of  $\ln(z_{i,t-k-1}) - \ln(z_{i,t-k})$ , combination of  $\ln(z_{i,t-k-1})$  and  $\ln(z_{i,t-k-1}) - \ln(z_{i,t-k})$ , combination of  $\ln(z_{i,t-k-1})$  and spline of  $\ln(z_{i,t-k-1}) - \ln(z_{i,t-k})$ , combination of spline of  $\ln(z_{i,t-k-1})$  and  $\ln(z_{i,t-k-1}) - \ln(z_{i,t-k})$  and combination of spline of  $\ln(z_{i,t-k-1})$  and spline of  $\ln(z_{i,t-k-1}) - \ln(z_{i,t-k})$ .

The category „**other** “ involves all other kinds of income controls. Example: Burns and Ziliak (2017) use a cohort-state-year income control in some specifications.

**Difference Length** The term difference length defines the time window. If researchers relate 2005 to 2002, the time window will be 3 years.

#### **Sample Restrictions:**

**Age Cutoff.** It is a dummy variable that indicates whether of age cutoff is used.

**Income Cutoff.** I create subcategories: 0-10k, 10-12k, 12-31k and none. Some researchers do not apply any kind of income restrictions. However, sometimes it is not clear if they simply do not mention them, applied no income restriction on purpose or if their dataset considers a subgroup of tax-units in the first place. It often remains unclear what type of income is used (e.g. taxable or gross) to restrict the sample. I coded the values in national currency and recalculated them in US-Dollar. Purchasing power parities do not lead to different results.

**Employment type** I distinguish between no restriction with respect to employment type (none), only wage earner, and only self employed individuals.

**Marital Status** I distinguish between no restriction with respect to marital status (none), only married tax-units and only singles.

#### **Variations across time and country:**

**Country Group:** USA, Scandinavia (Denmark, Norway, Sweden) and Rest (Canada, Finland, France, Germany, Hungary, Netherlands, New Zealand, Poland, Spain)

**Publication decade:** 2001-1010,  $\leq 2000$  and  $> 2011$ .

**Published Type:** I distinguish between three types: (1) published in a peer reviewed journal, (2) (old) Working Paper ( $< 2014$ ) and (3) (new) Working Paper ( $\geq 2014$ ).

**Mean year in study data:** I calculate the (rounded) mean year of observation based on time start and time end of dataset.

**Extension: Contextual Variables:** For a particular estimate, I compare start and end year of (restricted) data period and add the tax related characteristics. Economy related characteristics are merged via the mean year of observation.

**Tax Reform Characteristics:** It is difficult and almost impossible to code precisely if taxes are increased, and if so, by how much. As an example, think of an estimate that uses data from 2001 to 2010 and exploits three tax changes at different points in the income distribution which differ additionally in magnitude. Therefore, I decided to focus only on two aspects: (1) introduction of a top tax bracket and (2) a reduction of tax brackets.

**Intro of top tax bracket:** information if reform involves an introduction of top. Source: Paper itself plus OECD Tax Database

**Reduce number of tax brackets:** information if reform involves a reduction of tax brackets. There are tax systems (e.g. the German tax system) that do not have a bracket system; these systems automatically receive a zero. Source: Paper itself plus OECD Tax Database

**Economy related characteristics** merged via link to mean year of observation (= use start and end year of (restricted) data period for collected primary estimate:

**Gini** (disposable income, post taxes and transfers) / Income Definition till 2011. The data is available since 1987. In rare cases I gave an observation the 1987-gini coefficient. To improve (regression) interpretation, I standardized the Gini Coefficient by multiplying it with 100. Source: <http://stats.oecd.org> (07.11.2016)

**Output gap:** output gap is the difference between actual GDP or actual output and potential GDP. Source: <http://stats.oecd.org> (03.08.2016)

**Fraction self-employed:** fraction self-employed is defined crudely as all non employees (self-employed, employers, and non classifiable workers) as a fraction of the workforce. Source: Kleven (2014)

**Modern taxes / GDP:** Kleven et al. (2016) decompose the tax take (=tax/GDP) into modern and traditional taxes. Modern taxes include individual and corporate income taxes, payroll taxes and social security contributions, and value added taxes. Traditional taxes include all the other taxes. Source: Kleven et al. (2016)

# C Estimation Results - Full Results

## C.1 Contextual Variables - Before Deductions (BD) - Full Results

Table 11: WLS before deductions - Contextual Variables

Dependent Variable: Income Elasticity BEFORE deductions	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Reg. Technique (omitted: IV: <math>\Delta</math> mechanical tax rate</b>								
IV: lagged $\Delta$ mechanical tax rate	0.050* (0.025)	0.006 (0.015)	0.055 (0.037)	0.046** (0.022)	0.031*** (0.007)	0.053 (0.033)	0.043** (0.020)	0.036** (0.015)
IV-other	0.074 (0.064)	0.065 (0.052)	0.095** (0.037)	0.071 (0.065)	0.092 (0.061)	0.104* (0.055)	0.044 (0.067)	0.071 (0.067)
DID-IV	0.288*** (0.061)	0.288*** (0.061)	0.296*** (0.075)	0.267*** (0.078)	0.253*** (0.080)	0.296*** (0.046)	0.283*** (0.057)	0.236** (0.089)
DID-classic	0.321*** (0.069)	0.236*** (0.054)	0.306*** (0.091)	0.292*** (0.072)	0.244*** (0.084)		0.350*** (0.052)	0.109 (0.090)
<b>Income Control (omitted: Auten Carroll)</b>								
none	-0.210*** (0.027)	-0.205*** (0.030)	-0.199*** (0.027)	-0.201*** (0.026)	-0.212*** (0.025)	-0.208*** (0.029)	-0.207*** (0.029)	-0.210*** (0.026)
Gruber Saez Spline	-0.018*** (0.005)	-0.010 (0.008)	-0.020*** (0.005)	-0.015* (0.008)	-0.008 (0.010)	-0.019*** (0.004)	-0.020*** (0.004)	-0.011 (0.009)
Kopczuk-type	-0.016** (0.007)	-0.006 (0.007)	-0.020*** (0.007)	-0.017* (0.009)	-0.009 (0.006)	-0.017*** (0.006)	-0.019*** (0.007)	-0.008 (0.006)
other	-0.034* (0.019)	-0.003 (0.008)	-0.030 (0.021)	-0.055* (0.027)	-0.074** (0.028)	-0.002 (0.008)	0.006 (0.010)	-0.050*** (0.017)
<b>Difference Length (omitted: 3-years)</b>								
1 year	0.068 (0.074)	0.033 (0.051)	0.078 (0.098)	0.065 (0.073)	0.066 (0.068)	0.063 (0.065)	0.041 (0.054)	0.064 (0.067)
2 years	-0.010 (0.025)	-0.060*** (0.016)	-0.009 (0.026)	-0.017 (0.019)	0.002 (0.010)	-0.045* (0.025)	-0.040 (0.027)	-0.009 (0.007)
4 years and more	0.079 (0.054)	-0.018 (0.022)	0.081 (0.056)	0.066 (0.040)	0.044* (0.022)	0.063 (0.041)	0.063 (0.040)	0.042 (0.028)
<b>Country Group (omitted: USA)</b>								
Scandinavia		-0.128*** (0.027)						
Other Countries		0.082 (0.060)						
<b>Additional Variables</b>								
Intro top bracket			-0.032 (0.093)					
reduce brackets				-0.034* (0.017)				
Gini Coefficient					0.010*** (0.003)			
Outputgap						0.019*** (0.006)		
Fraction of self-employed							0.018** (0.008)	
modern taxes (in 2005)								-0.010*** (0.002)
Constant	0.072*** (0.006)	0.188*** (0.029)	0.067*** (0.007)	0.096*** (0.017)	-0.166*** (0.058)	0.076*** (0.006)	-0.102 (0.074)	0.478*** (0.098)
Country Group Dummy Var	no	yes	no	no	no	no	no	no
(Publication) Decade Dummy Var	no							
Observations	831	831	815	815	831	755	825	831
Adjusted R <sup>2</sup>	0.580	0.660	0.546	0.555	0.631	0.635	0.625	0.635

Columns (1) to (8) estimated using WLS. Standard errors (in parentheses) are clustered at the study level. Significance levels are \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

For observations that are based on classic DID approach, I do not have information of the share of self employed that correspond to the respective mean year of observation.

## C.2 Contextual Factors - After Deductions (AD) - Full Results

Table 12: WLS after deductions - Contextual Factors

Dependent Variable: Income Elasticity AFTER deductions	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Reg. Technique (omitted: IV: <math>\Delta</math> mechanical tax rate)</b>								
IV: (lagged) $\Delta$ mechanical tax rate	0.446*** (0.129)	0.325*** (0.116)	0.487*** (0.126)	0.147 (0.135)	0.436*** (0.131)	0.334** (0.131)	0.434*** (0.122)	0.497*** (0.129)
IV-other	-0.358*** (0.121)	-0.121 (0.141)	-0.358*** (0.121)	-0.010 (0.103)	-0.349*** (0.125)	-0.252** (0.122)	-0.352*** (0.120)	-0.452*** (0.117)
DID-IV	-0.677*** (0.178)	-0.399* (0.228)	-0.694*** (0.172)	-0.492*** (0.084)	-0.677*** (0.174)	-0.745*** (0.208)	-0.651*** (0.215)	-0.598** (0.240)
DID-classic	0.128 (0.114)	0.277** (0.122)	0.123 (0.116)	0.309** (0.118)	0.138 (0.109)	0.075 (0.090)	0.138 (0.117)	0.051 (0.120)
<b>Income Control (omitted: Auten Carroll)</b>								
none	0.127 (0.126)	0.047 (0.135)	0.122 (0.129)	-0.095 (0.090)	0.123 (0.138)	-0.006 (0.110)	0.103 (0.115)	0.127 (0.129)
Gruber Saez Spline	-0.033 (0.105)	-0.087 (0.125)	-0.035 (0.107)	-0.222** (0.087)	-0.040 (0.121)	-0.132 (0.108)	-0.029 (0.109)	0.005 (0.134)
Kopczuk-type	-0.380*** (0.114)	-0.240** (0.101)	-0.401*** (0.118)	-0.241** (0.091)	-0.372*** (0.107)	-0.401*** (0.089)	-0.373*** (0.113)	-0.436*** (0.123)
other	-0.322* (0.182)	-0.160 (0.159)	-0.324* (0.185)	-0.179 (0.114)	-0.311* (0.165)	-0.316** (0.147)	-0.326* (0.165)	-0.407** (0.192)
<b>Difference Length (omitted: 3-years)</b>								
1 year	0.026 (0.133)	-0.004 (0.155)	0.028 (0.133)	0.044 (0.114)	0.023 (0.130)	0.076 (0.083)	0.050 (0.105)	0.042 (0.117)
2 years	0.198** (0.077)	0.046 (0.075)	0.244** (0.097)	0.074 (0.093)	0.185 (0.114)	0.215*** (0.068)	0.198 (0.159)	0.275*** (0.083)
4 years and more	0.258 (0.171)	0.228 (0.150)	0.285* (0.160)	0.095 (0.207)	0.245 (0.174)	0.135 (0.203)	0.268 (0.188)	0.421** (0.174)
<b>Country Group (omitted: USA)</b>								
Scandinavia		0.016 (0.092)						
Other countries		0.256*** (0.092)						
<b>Additional Variables</b>								
Intro top bracket			-0.083 (0.116)					
reduce brackets				-0.411*** (0.087)				
Gini Coefficient					0.002 (0.012)			
Outputgap						-0.049 (0.041)		
Fraction of self-employed							0.002 (0.034)	
modern taxes (in 2005)								0.013 (0.009)
Constant	0.444*** (0.113)	0.283** (0.110)	0.448*** (0.116)	0.682*** (0.074)	0.391 (0.291)	0.470*** (0.090)	0.419 (0.356)	-0.026 (0.336)
Country Group Dummy Var	no	yes	no	no	no	no	no	no
(Publication) Decade Dummy Var	no	no	no	no	no	no	no	no
Observations	589	589	580	580	589	531	584	589
Adjusted R <sup>2</sup>	0.580	0.598	0.563	0.657	0.580	0.647	0.601	0.590

Columns (1) to (8) estimated using WLS. Standard errors (in parentheses) are clustered at the study level. Significance levels are \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

For observations that are based on classic DID approach, I do not have information of the share of self employed that correspond to the respective mean year of observation.

### **C.3 Robustness Checks: Different Estimation Techniques**

The upper (lower) part of the table displays results based on the BD (AD) subsample. Column (1) display the baseline results obtained in column (2) of Tables 2 and 3. In Column (2), I present results based on a random effects meta-regression technique. The weights in the baseline WLS represent only the within study variance and neglect any possible between study variance. In contrast the estimation used here, it is equivalent to the baseline WLS with an additive between study component in the denominator of the weights. Column (5) shows results that are based on WLS with weights that are based on the inverse of the share of observations per study in relation to the full sample. Given that the dataset does not consist only of one estimate per study but of all available estimates a particular study provides, there's a risk that the baseline results are driven only by a small number of studies that offer a lot of estimates. Results based on a simple OLS are presented in column (4). The BD subsample is based on 38 studies and the AD subsample on 37 studies. To check whether clustering in the meta-analysis produces misleading inferences, I apply a wild-cluster bootstrap procedure proposed by Cameron et al. (2008) for improved inference with only few cluster (see Column (3)). Except for column 3 standard errors (in parentheses) are clustered at the study level.

Table 13: Robustness Checks: Different Estimation Techniques

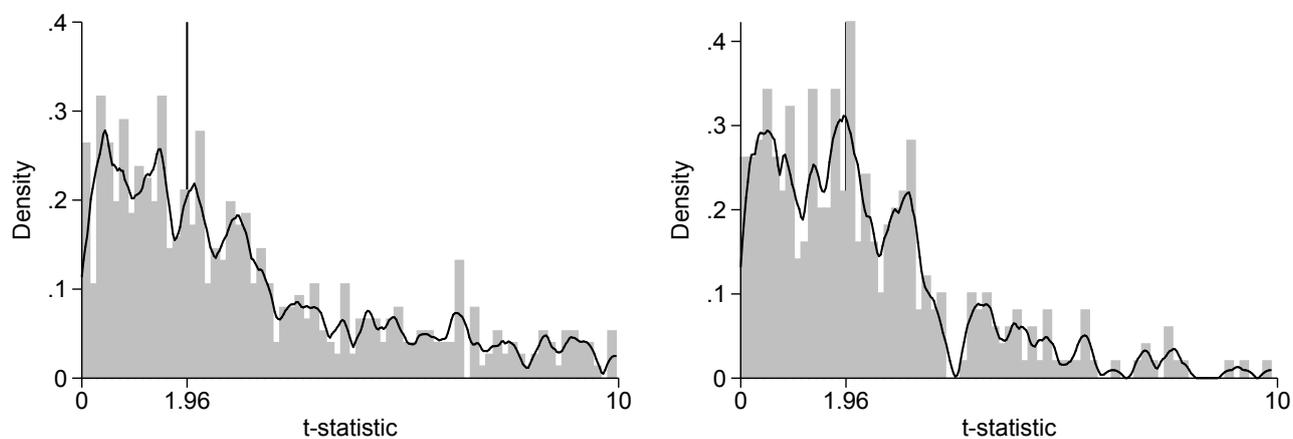
Dependent Variable:	(1)	(2)	(3)	(4)	(5)
Income Elasticity BEFORE deductions	WLS	META	WILD	OLS	EQUAL
<b>Reg. Technique (omitted: IV: mechanical tax rate changes)</b>					
IV: (lagged) mechanical tax rate changes	0.050*	0.025	0.050	0.138	0.198
	(0.025)	(0.064)	(0.072)	(0.158)	(0.197)
IV-other	0.074	-0.100*	0.074	-0.088	-0.260**
	(0.064)	(0.052)	(0.072)	(0.120)	(0.123)
DID-IV	0.288***	0.063	0.288***	0.015	-0.055
	(0.061)	(0.044)	(0.000)	(0.131)	(0.126)
DID-classic	0.321***	-0.066	0.321***	-0.218	-0.282**
	(0.069)	(0.279)	(0.000)	(0.145)	(0.128)
<b>Income Control (omitted: Auten Carroll)</b>					
none	-0.210***	-0.179***	-0.210***	-0.029	-0.193*
	(0.027)	(0.033)	(0.068)	(0.134)	(0.103)
Gruber Saez Spline	-0.018***	-0.140***	-0.018***	-0.265***	-0.265**
	(0.005)	(0.036)	(0.006)	(0.089)	(0.127)
Kopczuk-type	-0.016**	-0.217***	-0.016***	-0.261**	-0.312**
	(0.007)	(0.031)	(0.005)	(0.123)	(0.145)
other	-0.034*	-0.255***	-0.034	-0.257**	-0.417***
	(0.019)	(0.037)	(0.040)	(0.106)	(0.094)
<b>Difference Length (omitted: 3-years)</b>					
1 year	0.068	0.220***	0.068	0.055	0.210*
	(0.074)	(0.028)	(0.118)	(0.126)	(0.118)
2 years	-0.010	-0.017	-0.010	-0.140	-0.034
	(0.025)	(0.038)	(0.039)	(0.145)	(0.128)
4 years and more	0.079	0.056	0.079	0.056	0.088
	(0.054)	(0.035)	(0.126)	(0.137)	(0.116)
Constant	0.072***	0.276***	0.072***	0.448***	0.521***
	(0.006)	(0.025)	(0.000)	(0.126)	(0.102)
Observations	831	831	831	831	831
Adjusted R <sup>2</sup>	0.580		0.580	0.064	0.123
<b>Income Elasticity AFTER deductions</b>					
	(1)	(2)	(3)	(4)	(5)
	WLS	META	WILD	OLS	EQUAL
<b>Reg. Technique (omitted: IV: mechanical tax rate changes)</b>					
IV: (lagged) mechanical tax rate changes	0.446***	0.284***	0.446***	0.379***	0.320***
	(0.129)	(0.066)	(0.000)	(0.124)	(0.111)
IV-other	-0.358***	0.036	-0.358	0.108	0.111
	(0.121)	(0.051)	(0.223)	(0.100)	(0.115)
DID-IV	-0.677***	-0.174**	-0.677	-0.129	-0.274**
	(0.178)	(0.078)	(0.439)	(0.139)	(0.125)
DID-classic	0.128	0.624***	0.128	0.536*	0.742*
	(0.114)	(0.066)	(0.169)	(0.316)	(0.380)
<b>Income Control (omitted: Auten Carroll)</b>					
none	0.127	0.055	0.127	0.034	-0.172
	(0.126)	(0.045)	(0.158)	(0.139)	(0.117)
Gruber Saez Spline	-0.033	0.026	-0.033	0.007	-0.081
	(0.105)	(0.054)	(0.071)	(0.069)	(0.090)
Kopczuk-type	-0.380***	-0.088**	-0.380***	-0.074	-0.090
	(0.114)	(0.045)	(0.122)	(0.095)	(0.117)
other	-0.322*	0.068	-0.322	0.049	-0.329**
	(0.182)	(0.114)	(0.244)	(0.137)	(0.123)
<b>Difference Length (omitted: 3-years)</b>					
1 year	0.026	0.047	0.026	0.030	0.195
	(0.133)	(0.038)	(0.076)	(0.130)	(0.122)
2 years	0.198**	0.140*	0.198	0.085	0.262**
	(0.077)	(0.072)	(0.129)	(0.148)	(0.101)
4 years and more	0.258	0.109*	0.258	0.160	0.353***
	(0.171)	(0.061)	(0.229)	(0.145)	(0.094)
Constant	0.444***	0.258***	0.444***	0.281***	0.349***
	(0.113)	(0.036)	(0.000)	(0.071)	(0.074)
Observations	589	589	589	589	589
Adjusted R <sup>2</sup>	0.580		0.580	0.161	0.269

Except for column 3 standard errors (in parentheses) are clustered at the study level. \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

## D Publication Bias: more information

### D.1 Distribution of z-statistics - only with income controls

Figure 7: Distribution of z-statistics - only with income controls.



(a) Before Deductions

(b) After Deductions

Note: The left(right) figure is based on the before (after) deductions subsample. The 5% significance value (=1.96) is highlighted.

## D.2 Publication Bias: BD - Full Results

Table 14: WLS before deductions: Publication Bias Full Results

Dependent Variable: Income Elasticity AFTER deductions	(1)	(2)	(3)	(4)	(5)
<b>Reg. Technique (omitted: IV: <math>\Delta</math> mechanical tax rate)</b>					
IV: lagged $\Delta$ mechanical tax rate	0.027* (0.016)	0.025 (0.017)	0.025* (0.014)	0.019 (0.012)	0.022 (0.015)
IV-other	-0.159 (0.095)	-0.136 (0.098)	-0.163* (0.088)	-0.228** (0.112)	-0.191* (0.107)
DID-IV	0.190* (0.103)	0.217** (0.094)	0.207** (0.097)	0.196* (0.101)	0.196* (0.101)
DID-classic	-1.036*** (0.311)	-0.831** (0.348)	-0.804** (0.311)	-0.047 (0.216)	-0.108 (0.350)
<b>Income Control (omitted: Auten Carroll)</b>					
none	-0.207*** (0.029)	-0.206*** (0.030)	-0.207*** (0.029)	-0.210*** (0.027)	-0.207*** (0.029)
Gruber Saez Spline	-0.016*** (0.005)	-0.013** (0.006)	-0.015*** (0.005)	-0.016*** (0.005)	-0.016*** (0.005)
Kopczuk-type	-0.016** (0.006)	-0.012 (0.007)	-0.014** (0.006)	-0.016** (0.006)	-0.015*** (0.006)
other	-0.026 (0.016)	-0.014 (0.012)	-0.022* (0.012)	-0.019 (0.012)	-0.024 (0.015)
<b>Difference Length (omitted: 3-years)</b>					
1 year	0.043 (0.061)	0.039 (0.058)	0.039 (0.059)	0.029 (0.052)	0.038 (0.057)
2 years	-0.021 (0.020)	-0.043*** (0.011)	0.015 (0.017)	-0.037*** (0.012)	-0.023 (0.020)
4 years and more	0.054 (0.042)	0.005 (0.009)	0.044 (0.034)	0.024 (0.021)	0.051 (0.040)
Standard Error	1.667*** (0.357)	1.429*** (0.389)	1.879*** (0.428)	0.249 (0.256)	0.254 (0.471)
<b>Publish Type (omitted: published)</b>					
(old) Working Paper		0.192 (0.177)			
Std.Error*(old) Working Paper		0.216 (0.460)			
Journal impact factor			-0.009 (0.006)		
Std.Error* Impact Factor			-0.023 (0.017)		
Dummy if obs > median(obs)				0.621*** (0.204)	
Std.Error*D if obs > median(obs)				2.246*** (0.550)	
Dummy published prior 2009					0.396* (0.217)
Std.Error*D published prior 2009					1.756*** (0.646)
Constant	0.682*** (0.131)	0.492*** (0.117)	0.774*** (0.157)	0.364*** (0.091)	0.411*** (0.138)
Observations	831	831	831	831	831
Adjusted $R^2$	0.624	0.641	0.637	0.654	0.637

Columns (1) to (5) estimated using WLS. Standard errors (in parentheses) are clustered at the study level. Significance levels are \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Included standard errors as explanatory variable is normalized. It allows an interpretation as standard deviation.

### D.3 Publication Bias: AD - Full Results

Table 15: WLS after deductions ContextualFactors

Dependent Variable: Income Elasticity AFTER deductions	(1)	(2)	(3)	(4)	(5)
<b>Reg. Technique (omitted: IV: <math>\Delta</math> mechanical tax rate)</b>					
IV: lagged $\Delta$ mechanical tax rate	0.494*** (0.129)	0.384*** (0.114)	0.438*** (0.090)	0.508*** (0.133)	0.499*** (0.138)
IV-other	-0.352*** (0.119)	0.096 (0.132)	-0.197 (0.125)	-0.348*** (0.118)	-0.353*** (0.113)
DID-IV	-0.584** (0.216)	-0.445*** (0.151)	-0.470** (0.193)	-0.762*** (0.264)	-0.628** (0.258)
DID-classic	0.142 (0.109)	0.332** (0.124)	0.243** (0.096)	0.147 (0.123)	0.018 (0.153)
<b>Income Control (omitted: Auten Carroll)</b>					
none	0.117 (0.130)	-0.104 (0.177)	0.017 (0.129)	0.139 (0.141)	0.181 (0.192)
Gruber Saez Spline	-0.031 (0.109)	-0.194 (0.151)	-0.119 (0.111)	0.010 (0.131)	0.032 (0.167)
Kopczuk-type	-0.390*** (0.117)	-0.147 (0.106)	-0.154* (0.088)	-0.355** (0.140)	-0.315 (0.194)
other	-0.319* (0.184)	-0.167 (0.138)	-0.035 (0.194)	-0.277 (0.191)	-0.253 (0.232)
<b>Difference Length (omitted: 3-years)</b>					
1 year	0.028 (0.132)	0.018 (0.142)	-0.003 (0.152)	0.042 (0.118)	0.045 (0.105)
2 years	0.209*** (0.073)	0.251*** (0.048)	0.243** (0.113)	0.233*** (0.065)	0.251*** (0.072)
4 years and more	0.364** (0.179)	0.038 (0.172)	0.314** (0.142)	0.237 (0.168)	0.415** (0.169)
Standard Error	-0.182 (0.184)	0.320** (0.146)	-0.783*** (0.283)	-0.425 (0.366)	-0.408 (0.479)
<b>Publish Type (omitted: published)</b>					
(old) Working Paper		-1.243 (0.871)			
Std.Error*(old) Working Paper		-1.756* (0.935)			
Journal impact factor			0.037** (0.014)		
Std.Error* Impact Factor			0.063*** (0.016)		
Dummy if obs > median(obs)				-0.230 (0.270)	
Std.Error*D if obs > median(obs)				0.096 (0.491)	
Dummy published prior 2009					-0.096 (0.328)
Std.Error*D published prior 2009					0.137 (0.572)
Constant	0.279* (0.163)	0.530*** (0.130)	-0.183 (0.272)	0.332* (0.194)	0.213 (0.305)
Observations	589	589	589	589	589
Adjusted $R^2$	0.581	0.591	0.606	0.597	0.591

Columns (1) to (5) estimated using WLS. Standard errors (in parentheses) are clustered at the study level. Significance levels are \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Included standard errors as explanatory variable is normalized. It allows an interpretation as standard deviation.