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**Working Paper**

## Leveraging Technology to Engage Parents at Scale: Evidence from a Randomized Controlled Trial

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# Leveraging Technology to Engage Parents at Scale: Evidence from a Randomized Controlled Trial

## Abstract

While leveraging parents has the potential to increase student performance, programs that do so are often costly to implement or they target younger children. We partner text-messaging technology with school information systems to automate the gathering and provision of information to parents at scale. In a field experiment across 22 middle and high schools, we used this technology to send automated text-message alerts to parents about their child's missed assignments, grades and class absences. We pre-specified five primary outcomes. The intervention reduces course failures by 38% and increases class attendance by 17%. Students are more likely to be retained in the district. The positive effects are particularly large for students with below-average GPA and students in high school. There are no effects on standardized test scores however. We randomly chose either the mother or the father to receive the alerts, but there were no differential effects across these subgroups. As in previous research, the intervention appears to change parents' beliefs about their child's performance and increases parent monitoring. Our results show that this type of automated technology can improve student effort relatively cheaply and at scale.

JEL-Codes: I200, I210, I240, I280.

Keywords: education, information, experiments.

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# I Introduction

Families are both one of the greatest sources of inequality and a powerful determinant of academic achievement (cf. [Heckman 2006](#); [Cunha and Heckman 2007](#); [Todd and Wolpin 2007](#)). While leveraging parents has the potential to increase achievement, most programs that do so focus on skills-based intervention that are costly to implement, have not been scaled, or focus on families with young children ([Belfield et al., 2006](#); [Olds, 2006](#); [Heckman et al., 2010](#); [Duncan and Magnuson, 2013](#); [York and Loeb, 2014](#); [Mayer et al., 2015](#)). There is a dearth of interventions that can successfully improve education outcomes for children during middle and high school, especially ones that can be implemented and maintained at a low cost ([Cullen et al., 2013](#)).

Though skill deficiencies matter, parents also face a range of information frictions that make it difficult to foster their child’s human capital, including biased beliefs about their child’s effort, ability and the education production function ([Bonilla et al., 2005](#); [Cunha et al., 2013](#); [Bergman, 2014](#); [Rogers and Feller, 2016](#); [Dizon-Ross, 2016](#)). Reducing these information problems can improve students academic performance during middle and high school, but the potential to do this cheaply and at scale has not been realized. For instance, [Kraft and Dougherty \(2013\)](#) conducted an experiment in a Boston charter school with 140 students that shows personalized, daily phone calls home to parents from their child’s teachers improve assignment completion and student behaviors. [Bergman \(2014\)](#) randomized the provision of bimonthly text messages to parents of 279 students detailing their child’s missing assignments and grades—sent by hand—increased student effort and achievement. [Kraft and Rogers \(2014\)](#) show that personalized messages from teachers to the parents of 435 students helped retain students in a high school credit recovery program during the summer. In theory, placing student information online could help resolve these information issues, however [Bergman \(2016\)](#) finds that parent adoption and usage of this technology is low, especially in schools serving lower-income students, which could exacerbate socio-economic

gaps in student achievement.

In this paper, we use a field experiment in 22 middle and high schools to test whether an education technology platform can push information to parents at scale and improve outcomes at low cost. We partner with a Learning Management System company to develop and test a technology that synchronizes with districts’ Student Information Systems and teacher gradebooks to push information to parents about their child’s absences, missed assignments and low grades via text message. This medium has been tested in a number of education settings, often with positive results ([Kraft and Rogers, 2014](#); [Bergman, 2014](#); [Castleman and Page, 2015, 2016](#); [Page et al., 2016](#); [Berlinski et al., 2016](#); [Oreopoulos and Petronijevic, 2016](#); [Castleman and Page, 2017](#)). The intervention automates sending out three types of alerts. First, an absence alert was sent weekly detailing the number of classes a child missed by each course when available, rather than the number of full days a child was absent. Similarly, if a student missed any assignments, a weekly alert was sent stating the number of assignments missed in each class. Lastly, a low-grade alert was sent once per month if the child had a class grade average below 70% at the end of the month. Messages were randomly assigned to be delivered to either the mother or the father, when possible.

We find that existing contact between schools and parents widely varies. Our surveys indicate that nearly 50% of parents were contacted less than one time in three months by the school about their child’s academic progress. Similar to previous research cited above, we find that parents tend to overestimate their child’s grades and underestimate their child’s missed assignments. The intervention increases the likelihood parents were contacted by schools at least once per month by 18 percentage points. In all, we sent 32,472 messages to treatment group families, or an average of 52 messages per treated family.

As a result of this additional contact, we find substantial decreases in the number of courses students failed. On average students fail one course and the text-message intervention reduces this by nearly 40%. GPA improves by a 0.10 of a standard deviation. Treatment group students attend 17% more classes and district retention increases by 2 per-

centage points. We do not find any improvements in standardized math and English test scores. However these exams were no stakes for students, who spent more than 100 minutes less time than expected to finish the exams. The district subsequently discontinued using these standardized tests and has proposed using the ACT instead.<sup>1</sup> In contrast, we do find significant, positive effect on in-class exam scores. Most of these positive impacts are driven by students with below average GPAs and high school students. We find no differential effects of alerting mothers versus fathers.

Most closely related to our paper is ongoing work by [Berlinski et al. \(2016\)](#), who are conducting an automated-texting intervention in 8 elementary schools Chile.<sup>2</sup> They are sending information to parents about their child’s math test scores, grades and attendance. One difference between their intervention and the one studied in this paper is the information they provided to parents is about math-specific test scores and class behaviors. These data were gathered from schools and entered by their research team into a digital platform, which is used to send out the texts to parents. Our intervention automates this process by scraping data that is frequently entered into district student information systems, which includes grades, attendance and missed assignments, but not class behaviors or exam scores.

The promise of automation is that, relative to other interventions, communicating with parents via automated text messages is extremely low cost. The marginal cost of each text message is a fraction of a cent. Despite sending more than 32,000 text messages, the total cost of all of these messages was approximately \$63. The gradebook and personnel training cost an additional \$7 dollars per student. With low overall and marginal costs in terms of time and effort relative to other education interventions, automated messaging has a high potential to scale.

The rest of the paper proceeds as follows. Section [II](#) describes the background and the

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<sup>1</sup>The West Virginia Schools superintendent’s commission expressed concerns that the exams are not “an accurate gauge of student achievement” and “doesn’t give much reason for students to take it seriously.” See the [Charleston Gazette-Mail](#).

<sup>2</sup>[Castleman and Page \(2017\)](#) also provide information to parents and students via text messages, though their focus is helping students during the college matriculation process. They conduct a multi-arm, randomized-controlled trial that sends automated text messages to parents and children designed to assist with the requisite tasks and to connect students with counselors. The authors find positive effects on college enrollment but there are no additional benefits to texting parents in addition to students. Our study focuses on academics during middle and high school.

experimental design. Section III describes the data collection process and outcome variables. Section IV presents the empirical specifications and discusses experimental validity. Section V shows our results and Section VI concludes.

## II Background and Experimental Design

The experiment took place in 22 middle and high schools during the 2015-2016 school year in Kanawha County Schools (KCS), West Virginia. West Virginia ranks last in bachelor degree attainment and 49th in median household income among US states and the District of Columbia according to the 2015 American Community Survey one-year estimates.<sup>3</sup> KCS is the largest school district in West Virginia with over 28,000 enrolled students as of 2016. The district's four-year graduation rate is 71% and standardized test scores are similar to statewide proficiency rates in 2016. In the school year previous to the study, 2014-2015, 44% of students received proficient-or-better scores in reading and 29% received proficient-or-better scores in math. At the state level, 45% of students were proficient or better in reading and 27% were proficient in math. 83% of district students are identified as white and 12% are identified as Black. 79% of students receive free or reduced priced lunch compared to 71% statewide.<sup>4</sup>

The district has a gradebook system for teachers. Schools records by-class attendance and teachers mark missed assignments and grades using the same web-based platform. We worked with the Learning Management System (LMS) provider of this gradebook to design a tool to automatically draw data from this platform on students' missed assignments for each class, their percent grade by class and their class-level absences from the gradebook. This information was coupled with parents' contact information so that the system could pull the information on academic progress from the gradebook and push it out to families

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<sup>3</sup>American Community Survey one-year estimates and rankings by state can be found at <https://www.census.gov/acs/www/data/data-tables-and-tools/ranking-tables/>

<sup>4</sup>These summary statistics come from the state education website, which can be found at <https://zoomwv.k12.wv.us/Dashboard/portalHome.jsp>



using a text-messaging API developed by *Twilio*. These text messages form our parent-alert system. Each of the text messages is designed to be a consistent weekly or monthly update to the parents of students who had at least one absence or missing assignment during the week or who have a low course average over the course of a month.

The gradebook application also has a “parent portal,” which is a website that parents can log into to view their child’s grades and missed assignments. All parents in the study could access the platform and any parent could turn on our alerts by logging into the platform and turning on the alert feature. [Bergman \(2016\)](#) finds that, in general, very few parents adopt the parent portal and we find this is true in KCS as well; roughly a third of parents had ever logged in to view their child’s grades. As we discuss further below, only 2% of parents in the control group received any alert.

We test three types of parent alerts: Low-grade alerts, missed assignment alerts, and by-class attendance alerts. On Mondays parents received a text-message alert on the number of assignments their child was missing (if any) for each course during the past week. These assignments included homework, classwork, projects, essays, missing exams, tests, and quizzes. On Wednesdays parents received an alert for any class their child had missed the previous week. Lastly, and normally on the last Friday of each month, parents received an alert if their child had a cumulative average below 70% in any course during the current marking period. Each alert was sent at 4:00 P.M. local time and the text of each alert is provided in [Figure 1](#). The text messages also included a link to the website domain of the parent portal, where the parent could obtain specific information on class assignments and absences if necessary.

## **Experimental Design**

The initial sample began with approximately 14,000 total students who were enrolled in grades five through eleven during the end of the 2014-2015 school year. Recruitment was at the household level, and, as a number of these students lived in the same households, the final

sample frame was just under 11,000 households. During the summer of 2015, one consent letter was sent to each household in the sample frame, which was specifically addressed to one randomly selected parent or guardian when contact information was available for more than one parent in the data provided by the district. The letter contained the names of all students living in the same household who were expected to be in our grade-levels of interest.<sup>5</sup> Trained interviewers followed up the letter with a phone call to each selected parent to confirm their participation and contact information, as required by our Institutional Review Board. We then asked their language preference and preferred modes of contact—text message or phone calls. As a result, the parent or guardian of 1,137 students consented to the study and provided their contact information for inclusion as a participant.<sup>6</sup> Of these participants, 96% of the treatment and control groups preferred to receive text messages. Though it deviated from our original design, to simplify our intervention and to save on costs we chose to implement a text-only intervention and those who could only be contacted by phone did not receive the intervention even if they were randomized into treatment.<sup>7</sup>

Random assignment was at the school-by-grade level to minimize the potential for spillovers into the control group. The data were initially collapsed at the grade-by-school level and randomization was subsequently stratified by indicators for below-median grade point average (GPA) and grade level. If we had contact information available for both the mother and father of a child, or had multiple listed guardians, we randomized which parent or guardian received the text-message alerts. The selected parent was the same as the parent to whom the consent letter was addressed and the parent who trained personnel obtained consent from on the phone. All school employees were blinded to the randomization process.

Parents in the control group received the default level of information that the schools and

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<sup>5</sup>Students were in grades 5-11 the previous year and were expected to be in grades 6-12 during the school year of the study.

<sup>6</sup>Overwhelmingly the primary reason we could not consent families was simply because we could not reach them by phone within three attempts. This accounted for 88% of non-consents, while active declines accounted for the remainder. Consent into the study is not significantly correlated with the correlates of achievement or parental involvement: baseline GPA, absences, English Language Learner Status, IEP status, gender, an indicator for being suspended, or baseline parent logins. Consent is significantly and positively correlated with an indicator for the student being Black however (results available upon request). In a separate study, Bergman and Rogers (2017) examine how take up of this intervention is significantly determined by opt-in versus opt-out offers to receive it. The latter results in 96% take up and effects similar to those found in this paper.

<sup>7</sup>No families are not dropped from the analysis however.

teachers provided. This included report cards that are sent home after each marking period every six to nine weeks along with parent-teacher conferences and any phone calls home from teachers. As discussed above, all parents had access to the online gradebook.

Figure 2 shows the timeline of the experiment and data collection. Baseline data were collected from June to July 2015. We obtained demographic and enrollment data for the 2014-2015 school year from KCS along with contact and address information. Consent letters were sent out beginning August 2015 during the beginning of the school year. Calls requesting verbal consent were completed in September. Randomization into treatment and control was completed in early October 2015. For parents who were selected into treatment, introductory text messages were sent late that same month. Included in the texts was the option to stop at any point by replying “stop” or any equivalent variation.<sup>8</sup> Over the course of the study, nine parents or guardians requested the messages stop.<sup>9</sup> The intervention ran between the end of October 2015 through the end of May when the school year was expected to conclude. Officially, the academic school year ended in early June, but varied slightly based on weather-induced make-up days at each school. After the end of the school year we proceeded to collect endline survey data both by phone and by mail as described below.

### III Data Collection

We gathered data from multiple sources: administrative data, gradebook data, survey data, and texting data. We collected initial baseline data from administrative records on student grades, courses, attendance, race and ethnicity, English language status, and contact information. We also obtained data from the gradebook application, which includes student’s grades, assignments and assignments scores, class-level attendance and parent logins into the parent portal. These baseline data were available for all students in our sample frame. During the intervention we obtained monitoring records on the text messages. We used these

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<sup>8</sup>We manually tracked replies to ensure the service was shut off when requested.

<sup>9</sup>These parents were included as “treated” families in all analyses.

data to track messaging stop rates, whether text messages were received by phone numbers, and the total number of text messages that went out weekly.

After the school year concluded we surveyed parents. The surveys took place during between June and August 2016. Initially, households were sent a letter stating that they would be called for a survey. This letter included a \$5 unconditional award as an appreciation for their participation in the study. Households were then called by a trained interviewer to conduct the survey. Around this time, West Virginian residents were afflicted by severe flooding during several torrential storms in June 2016. Sadly, thousands in Kanawha County and surrounding areas were affected. During the summer, KCS had multiple schools declared as “total losses” by the Federal Emergency Management Agency because of the flooding. As a result, we decided to mail surveys home instead of proceeding with subsequent rounds of calling. We provided a reward of \$30 for paper surveys returned postmarked by August 8th, 2016. Our total response rate was 43%. A copy of our survey can be found in [Appendix A.11](#). The goal of the endline surveys was to examine parent responses to the intervention not captured by administrative data. Parents were primarily asked about their communication habits with the school in recent months, their perception of the child’s academic achievement relative to peers, and their communication and motivational habits with their child.

In the summer we obtained administrative data from the district and the gradebook application once again. These included standardized exam scores and suspension data, students’ final grades and assignment scores, daily class-level attendance, alerts received by treatment and control group, and parent and student logins into the parent portal.

## **Outcome Measures**

Primary achievement-related outcomes are from both the gradebook application and the KCS administrative data. Included in the gradebook data are outcomes related to the number of missing assignments, assignment scores, and class grades. Administrative data contained statewide standardized test scores in math and English.

The standardized test scores are from the Smarter Balanced assessment, which is aligned to the Common Core. We received scaled standardized test scores for Math and ELA for 2015 and 2016 examinations. These were the first two years in which the assessment was given after the state switched from the previous standardized test in West Virginia, the Westest. Currently, students in grades 3-11 are required to take the Smarter Balanced assessment.

We also obtained behavior-related outcomes from the gradebook application and KCS. These provided data on suspension rates, measured as the quantity of occurrences and the number of days suspended as well as attendance measures at the class-level attendance (present, absent, tardy). Following our analysis plan, we convert the latter into “number of days present” (days enrolled minus days absent) because retention effects potentially cause an increase in absences while increasing the number of days enrolled. We code suspensions into an indicator for ever being suspended.

Lastly, we use the gradebook data to examine the effects on missed assignments, assignment scores, and class test scores. We identify tests and exams by the assignment titles containing the words “test” or “exam.” Assignment scores and test scores are standardized according to the classroom means and standard deviations for each assignment or test. We restrict the analyses to those scores three standard deviations or less away from the mean to remove outliers.<sup>10</sup> We had not anticipated being able to obtain data for individual assignments and class tests, so these outcomes were not specified in our analysis plan.

The survey of parents was designed to examine parent and student responses to the intervention not captured by administrative and gradebook data. Parents were asked about their communication with and from the school, their perceptions about how their child was performing academically, and household behavior such as talking with their child about their academic progress or taking privileges away as a result of their performance in school. We use a number of these survey measures, along with other gradebook and administrative measures, as secondary outcomes in this paper. Tables [B.1](#) and [B.2](#) summarize all the

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<sup>10</sup>Analyses are robust to various other restrictions to handle outliers, such as excluding observations 4 or 5 standard deviations away from the mean, or removing all scores from a particular assignment or exam if even one score is an outlier.

secondary outcomes variables used in our analysis, their sources, and their construction. Table B.3 summarizes the hypothesized effect on each outcome; we make do not specify these effects for subgroups however.

## IV Empirical Strategy & Experimental Validity

We estimate treatment-on-the-treated (TOT) effects, as registered in our analysis plan, via two-stage least squares. In the first stage we instrument an indicator for parent  $i$  with a child in school  $j$  and grade  $k$  receiving at least one text message alert with the randomly assigned treatment indicator as follows<sup>11</sup>

$$\text{alerted}_{ijk} = \alpha_0 + \alpha_1 \text{Treatment}_i + X_i' \alpha_2 + \eta_{ijk}$$

Standard errors are clustered at the level of random assignment, which is the grade level in a given school.  $X_i$  is a set of pre-specified, individual-level covariates, which are fraction of days absent in the previous year, baseline GPA, an indicator for a student identified as Black, an indicator for English-Language Learner status, an indicator for having ever been suspended in the previous year, an indicator for gender, and an indicator for having special needs. When the outcome in the second stage is test scores, the baseline test score is included as well, if available. All regressions include strata indicators as controls.

The second stage then regresses an outcome on the instrumented  $\text{alerted}_{ijk}$  variable. All controls are the same across the first and second stage estimating equations. There are 76 clusters, and standard errors are always clustered at the level of treatment assignment as described above.

When looking at assignments and class test scores, there are multiple observations—roughly 104,000 assignments and 7,800 tests across the entire sample and all courses—post treatment. This means there are multiple observations per student. The baseline control

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<sup>11</sup>The dependent variable in the first stage is an indicator for ever being alerted post-treatment and not the number of alerts a family receives. Using the latter slightly increases precision but is less intuitive to interpret.

variables remain the same as above when we analyze these outcomes.

We analyze subgroups by restricting the sample to each subgroup and studying outcomes in the same way as described above. We specified several subgroups of interest: students with below-median GPA, students with male versus female parents or guardians, and students in middle versus high school.

Finally, we hypothesize the intervention will have positive average treatment effects (ATE) for our primary outcomes. For each of these outcome measures, all tests are one-sided tests for improvements in outcomes, though the positive, significant results we find on primary outcomes and class test scores would pass a two-sided tests at the 5% level as well. Since we do not always have a strong hypothesis about the direction of any potential effect for our secondary outcomes, we use two-sided tests accordingly. This was all stated in our pre-analysis plan. Appendix [B.3](#) lists out our secondary outcomes and hypothesized effects.

### **Baseline Treatment-Control Balance**

Table [1](#) presents baseline summary statistics for the control group, the difference in means from the treatment group and the p-value showing the statistical significance of these differences. Demographically, the sample is 49% female, 16% black, and the majority of students live in two-parent households. On average, students' baseline GPA is 2.8, they have missed 6% of school days, and 20% have been suspended in the last year. As in [Bergman \(2016\)](#), many more students have logged into the online gradebook portal than parents. Finally, randomization appears to have created a treatment and control group that are similar in terms of observable variables; no treatment-controls differences are statistically significant at the 10% level. We also regress baseline covariates on our treatment indicator and conduct an F-test for whether these baseline covariates are jointly equal to zero. The test cannot reject that the coefficients on these covariates are jointly equal to zero (p-value equals 0.61).

## Attrition and Non Response

There are several sources of attrition and non response in this study: missing academic outcomes, missing behavior outcomes, and survey non response. A particular concern is whether there is differential attrition by treatment status, which would invalidate our ability to make causal inferences from the data.

Table [A.1](#) shows the effect of treatment status on several measures of attrition as well as other correlates of attrition. The first column shows there is no treatment effect on the likelihood a parent responds to the survey; the point estimate is both small and statistically insignificant. Academic and demographic characteristics are generally poor predictors of survey response as well, with the exception of “percent of days missed” the previous academic year, which is significant at the 5% level. This is encouraging because it provides some suggestive evidence that our survey sample may be representative of many families in the study.

This pattern generally remains true across the remaining indicators of missing data: school suspensions, math scores and reading scores. There are no treatment effects on any of these indicators. Only the percent of days missed the previous year is a strong predictor of missing math and reading score, which is not surprising that attendance the previous year predicts having measures in the current year. There are no significant predictors of missing suspension data. Overall, there is no evidence of differential attrition or non-response by treatment status. Additionally, attrition from course taking and transcript grades will be an outcome of retention analyzed below. We define retention in the district as a student taking at least one course post intervention.



## V Results

### Descriptive Results

We begin by describing current communications between parents, children and schools as well as parents beliefs about their child’s performance and their correlates. Figure 3 shows the frequency of contact parents’ receive from their child’s school about their academic progress, as measured by the control group’s response to our survey. Nearly 50% of parents hear from the school less than once every three months. On the other hand, 25% of parents hear from their child’s school twice per month, which shows the variation in families who are contacted frequently and those who are not. Table A.2 examines the correlates of infrequent contact in column one. Surprisingly little predicts this infrequency; neither GPA nor behaviors nor demographics significantly correlate with an indicator for hearing from the school less than once every three months. This question does not, however, assess whether parents find this communication useful.<sup>12</sup>

Figure 4 shows how often parents talk with their child about their progress in school. 55% of parents report talking with their child every day about their schoolwork. Roughly 75% of parents talk with their child 2-3 times per week or more. At face value, it appears their child’s schoolwork is at the top of parents’ mind. One caveat is that this communication is self-reported, which may be subject to social-desirability bias. Parent conversations about schoolwork is also demonstrated in Figure 5, which shows how often parents talk to another adult in the household about their child’s school work. For this behavior, no parent reports doing so every day, but 40% of respondents say they talk with another adult 2-3 times per week about their child’s schoolwork or grades. Column two of Table A.2 shows that, unsurprisingly, two-parent households are much more likely to have intra-household communication about their child. Little else seems to correlate with this behavior however.

Figure 6 and Figure 7 present control group parents’ beliefs about their child’s academic

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<sup>12</sup>Not shown here, we find that 40% of parents disagree with the statement that their child’s school makes it easy to help them do well in school.

performance in terms of assignment completion and math grades, respectively. Figure 6 shows the number of assignments parents believe their child has missed in the past semester. More than 50% of parents believe their child has not missed any assignments. According to administrative data, only 20% of respondents' children have missed no assignments. However parents have much more accurate perceptions about their child's math grades: 60% accurately state their child's grade in math and around 25% overstate their child's grade in math. Many fewer underestimate it. Table A.2 shows that inaccurate beliefs strongly and negatively correlate with their child's GPA.

Table A.2 shows a measure of the quality of communication between parents and their children: an indicator for whether parents believe it is difficult to be involved in their child's education because their child does not tell them enough about their academic progress. 48% of parents believe their child does not disclose enough information about their academic progress to be easily involved in their education. This indicator negatively correlates with student's GPA and whether or not they are in high school. Parents with older or lower performing children are more likely to perceive that their child is not telling them enough about their schoolwork. In results not shown, parents who report that their children do not disclose enough also report receiving significantly fewer report cards from their child's school as well.

Overall, these descriptives highlight how the information flow between parents and their children may be particularly impeded when the child is performing poorly in school. While many parents frequently talk with their child and another adult in the household about their academic progress, nearly one-half of parents believe it would be easier to be involved in their child's education if their child told them more about their schoolwork. The latter correlates strongly with students' grades and the receipt of report cards. In terms of parents' beliefs, parents tend to have more accurate beliefs about student output—their grades—which is in line with what is provided on report cards. However, parents have much less accurate beliefs regarding a primary input to their child's grades, assignment completion. A key question

is whether the automated-texting intervention studied here can increase parents access to timely, actionable information and improve academic outcomes at scale. The next section examines the effect of the treatment on school-to-parent communication.

## A School-Parent Contact

Table 2 shows the effect of treatment status on alert receipt. The first column shows an increase in the share of parents who received at least one alert as a result of the treatment. Parents in the treatment group were 71 percentage points more likely to receive an alert than the control group. Not every family had a cell phone to receive text messages, so compliance is imperfect. As discussed above, all parents in the study could access the platform and any parent could turn on our alerts by logging into the platform and turning on the alert feature. However Table 2 shows that only two percent of the control group received any alert. The second column shows the additional number of alerts that the treatment group received over the course of the school year relative to the control group. Treatment group families received nearly 50 text-message alerts, on average. The remaining columns break the alerts down by the number of each type parents received. Most messages were absence and assignment alerts because these were sent out weekly; families received 21 of each of these alerts, on average. Low-grade alerts went out monthly and so families received about 6 low-grade alerts, on average.

We use survey data to examine whether parents also report receiving more contact from the school about their child’s academic progress. Note that this includes any form of contact including phone call, letter, email or text message. Parents could respond: “about twice a month,” “about once a month,” “once every two or three months,” and “less than once every three months.” We specified that we would code this into an indicator for being contacting once per month or more, but we show mutually exclusive indicators for every possible response for completeness.

Table 3 shows the effects of treatment assignment on these parent-reported measures of

contact from the school. Aside from this first column outcome, the remaining columns show effects on mutually-exclusive indicators of contact from the school. The control group means at the bottom of the table indicate that 45% of parents hear from their school less than three times per month about their child’s progress. Column one looks at the indicator for whether parents are contacted at least once per month. 38% of the control group is contacted at least once per month, and the treatment increases this by 19 percentage points. The remaining columns show that much of the increase in contact comes from the likelihood parents are contacted once per month (column three) and there is a 12 percentage point reduction in the likelihood that a parent reports being contact less than once every three months.

## **B Primary Academic Outcomes**

In our analysis plan we specified five primary outcomes guided by the nature of the treatment, which targeted attendance, low grades and missed assignments. These outcomes are the number of classes students failed, the number of classes attended, retention in the district, and math and reading standardized test scores.

Table 4 presents the effects on these outcomes. Column one shows that students, on average, fail one course. Receiving text message alerts reduced this by 39% or 0.38 points. The outcome in column two is class attendance. The effect of receiving text message alerts is again large and significant: students attend roughly 50 more classes than the control group, which is an 18% increase over the control-group mean. Column three examines retention. 3% of students in the control group did not take at least one course in the district in the second semester, as opposed to 1% of students whose parents received alerts.

The effects on test scores are small and statistically insignificant. There are several possible reasons for this given the results discussed above. A key concern is that the exams are low stakes for students; they have no implications for their grades or their likelihood of graduating. This issue is evident to district officials, who have expressed concern that students are spending less time on the exam than is expected. Smarter Balance, the test

provider, estimated that 9th, 10th, and 11th-grade students need approximately 210 minutes to complete the exams at each grade level. However 9th graders spent 80 minutes to complete the exam, 10th graders spent 67 minutes, and 11th graders spent 78 minutes to complete the exam, on average.<sup>13</sup> The County has decided to discontinue using the test in future years.

Second, the intervention may result in additional student effort for educational inputs that improve course grades but not standardized test scores. The outcomes discussed above show improvements in students' coursework and attendance. However, the curricular material covered during this additional course time may not necessarily reflect the material covered in the exams, especially as the exams were only recently implemented in 2015. The superintendent stated they are "working on standards-based teaching making sure all the standards are covered."<sup>14</sup> Moreover, because the exams had only recently been introduced, no school-based accountability measures associated with the exams had been released. These reasons may attenuate the potential to impact test scores.

## C Secondary Academic Outcomes and Behaviors

Table 5 presents the effects on students' marking period course grades in more detail. Column one shows the effects on the number of failed courses, as before, but columns two through five show the effects on the number of D's, C's, B's and A's students received as well. The intervention appears to shift students failing grades to C grades. Column one shows the large and significant negative effect in the number of F's students receive presented above. Column three shows a large and significant positive effect—a 0.3 point increase—in the number of C's students receive. The coefficients on the number of B's and A's are negative and positive, respectively, but neither estimate is statistically significant. Overall, the evidence suggests that the treatment caused students to receive fewer F's and more C's. This makes sense given the nature of the intervention, one facet of which is to alert parents when their child is getting a low grade. This is also consistent with the positive impacts on below-average

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<sup>13</sup>This made the local newspaper: [Charleston Gazette-Mail](#).

<sup>14</sup>This quote is from the [Charleston Gazette-Mail](#).

GPA students, which we discuss when we present results on heterogeneous effects.

In Table 6 presents an exploratory, closer look at assignment scores, missed assignments and class test scores. Column one shows that assignment scores improved by 0.09 standard deviations over the control group. On average, the control group does not submit 9% of their assignments, which includes both classwork and homework. There is a negative but statistically insignificant reduction in the number of assignments completed. Not shown, all students (both treatment and control) are much less likely to miss class tests—67% less likely—than any other type of assignment.

In contrast to the state-provided standardized test scores, scores on class tests increased by 0.13 standard deviations. One important difference between class tests and the standardized tests, among several, is that these scores count for students' grades and will contribute to the likelihood of a students' parent being alerted or not. The latter may provide added incentive for students to do well on these tests as a result of the alerts. Comparing column one to column three, the treatment effects are suggestively larger for tests than assignments overall, which are worth more points than other assignments, but this difference is not statistically significant. Lastly, Table A.3 shows that all of these results are robust to other treatments of outlier observations.

Table 7 provides the treatment effects on GPA, suspensions, and student logins. We find a positive effect on GPA of 0.10 points, which is significant at the 10% level. The impact on suspensions is small and insignificant. Student log ins increase but not significantly so. Shown below, the effect on GPA is particularly strong for students in high school and students with below-average GPAs at baseline. Overall, the improved assignment scores and net positive impact on GPA overall is encouraging. It is possible for students to have held their effort constant and then reallocated it toward their failing courses. The latter would not necessarily be negative given that it would result in increased credit completion, but the effects on attendance, assignment scores, and GPA provide evidence of overall net increase in student effort.

## D Parent Beliefs and Behaviors

We show the effects on parents’ beliefs about the number of assignments their child has missed in Table 8, similar to Bergman (2014). We asked parents whether they thought their child missed no assignments, 1-5 assignments, 6-10 assignments, or more than 10 assignments.<sup>15</sup> Column one shows that 53% of parents in the control group believed their child missed zero assignments in the last semester. The treatment reduces this belief by 15 percentage points. We can see from the remaining columns that the treatment resorts this change away from no missed assignments across the remaining categories. There a statistically significant, 9 percentage point increase, in the likelihood parents respond that their child has missed 6-10 assignments. Only 6% of the control group believes their child missed 6-10 assignments.

Figure A.8 compares these beliefs about missed assignments to the number of missed assignments documented in the administrative data. This figure, which depicts the absolute categorical differences in parental beliefs of missed assignments minus actual missed assignments, makes it apparent that there is no treatment effect on the accuracy of parents’ beliefs about their assignment completion. Figure A.9 shows a similar representation of parents’ beliefs about their child’s math grades relative to the truth. Here, there is a more visible improvement in parents’ accuracy: the share of parents accurately reporting their child’s grade increases by 9 percentage points and the magnitude of their errors tends to be smaller as well. We show this difference in a regression, discussed below, but a test of these distributions finds they are significantly different at the 5% level as well.<sup>16</sup>

Table 9 shows several behavioral responses to the treatment by parents. Column one in Panel A shows that, as found in Bergman (2014), parents are much more likely to contact the school as a result of the intervention. The share of families who contacted the school more than once over the course of the semester increased by 17 percentage points.

While the treatment effects on parent logins to view their child’s grades and taking privi-

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<sup>15</sup>We found this phrasing reduces the potential for outlier responses.

<sup>16</sup>We use Fisher’s exact test to compare the distributions (p-value is 0.048).

leges are positive, neither is statistically significant, though the latter is close to conventional levels of marginal significance (p-values are 0.27 and 0.14, respectively). The question is worded slightly differently, but [Bergman \(2014\)](#) found parents were significantly more likely to take away privileges from their children.<sup>17</sup>

As reported above, column two of Panel B shows parents become significantly more accurate about their child’s grade in math class. Lastly, the third column of Panel B asks parents if they would like to continue the text message intervention. A high share—94%—of the control group would like to receive the intervention. The latter is not surprising, but what is encouraging is that the treatment causes a significant increase in parents’ demand for the text messages of four percentage points.

## Heterogeneity in Effects

Given that the intervention targeted those with low grades and attendance, we are particularly interested in the subgroup of students who began the study with below-average GPAs. We also see that biased beliefs about students’ grades and poor parent-child communication positively correlate with students in high school and students with low GPAs (Table [A.2](#)). We pre-specified students with below-average grades (by grade level), students whose father received the messages versus those whose mother received the messages, and students in middle school compared to students in high school. Tables [A.4-A.6](#) present analyses for these groups.

Table [A.4](#) shows that students with below-average GPA failed 0.9 fewer classes, attended 64 more classes, and saw retention rates improve by five percentage points; all of these effects are significant at the 1% level. The bottom of the table shows the p-value for whether the effect for students with lower baseline GPAs is significantly different from those with higher baseline GPAs. The effects are significantly larger for all of the outcomes just listed except classes attended.

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<sup>17</sup>The question posed to parents in this study asks parents whether they took any privileges away as opposed to how often they took privileges away.



As before there are no effects on exam scores, but students' GPA increases by 0.26 points, which is also significant at the 1% level and significantly different from the effect on students with higher baseline GPAs. These large, positive impacts on students with below-average GPA are important as it shows that informed parents can play an important role in increasing student achievement for those struggling more in school. As suggested above, these results are also consistent with our survey results showing the negative correlation between parents who believe that their child does not disclose their academic progress sufficiently to help them and GPA. Furthermore, for this subgroup of students, the treatment effect of message receipt on parents' desire to continue the intervention is 11 percentage points and significant at the 1% level (results not shown). This effect on the desire to continue is significantly different from the effect on parents of children with above-average GPA, who express no greater desire to continue the intervention than the control group (however the mean for the latter is already above 90%). All of this suggests larger benefits for those with lower GPAs.

Table A.5 high school students were also more positively impacted than the average student. These students failed 0.7 fewer classes, attended 43 more classes, and were 4 percentage points more likely to remain in the district. Moreover, these effects are substantially different from the effects on middle school students, shown in Panel C. The effects for the latter group are nearly all smaller and statistically insignificant, with the exception attendance.

Table A.6 shows the effects for targeting information to mothers and the fathers. While there are slight differences in effects by gender of the treated parent, coefficients are similar in sign and there is no clear pattern. Targeted fathers saw their children experience slightly better results in terms of classes failed and classes attended. In this context, we find no clear evidence that targeting one parent versus another yields different results.

Given the lack of effect on standardized test scores, a question is whether there were effects on test score for any subgroup. We conducted exploratory analyses to answer this question. In results not shown, we find that parents who had never logged into the gradebook system to view their child's grades show positive effects on math scores and larger effects in other

domains. However we checked for these larger effects in a different study on the adoption of texting technology, and there were no differential effects according to this subgroup in that study. Parents with less than a college education also experience positive effects on their child’s test scores, but this is a small subgroup as the measure of parents’ education is based on surveys. To corroborate this finding and expand the sample beyond the survey respondents, we linked families to census-tract level data on college attainment and household income levels. Families living in tracts with below-median income or below-median college attainment relative to the rest of the sample experience larger effects, similar to the effects found for high school students, but not in terms of test scores. These results should be viewed with caution as they are exploratory; we note them here if they prove useful in defining subgroups worthy of study in future research.

## **VI Conclusion, Scalability and External Validity**

Recent research has demonstrated that providing information to parents can produce significant gains in student achievement at potentially low cost. To date, the ability to scale these interventions for parents of older children has not yet been realized. We helped design and implement an automated-text messaging program to test the ability to engage parents at scale.

In this paper, our survey results demonstrate a need for improved parent-school communications. Parents also have inaccurate knowledge of their children’s academics, particularly for those with below-average GPA students. Our intervention, which sends automated weekly and monthly text messages in the event that their child misses a class or assignment, or has a low course average, aims to improve student achievement and attendance. Overall, we find significant effects on academic performance such as grades and attendance, though not for test scores. These effects are particularly encouraging for lower-performing students and students in high school. Notably, the effects are small for middle school students. As in

Bergman (2014), low-achieving students may be increasing effort levels inside the classroom, thereby improving their grades. Concurrently, parents show evidence of more accurate beliefs about their child’s performance, though not about their child’s missed assignments. We find that parents increase their contact with their child’s school as well.

Moreover the intervention is cheap relative to other education interventions aimed at student achievement. The marginal cost of each text message is less a fraction of one cent. Though in principal many learning management systems could be used to send information to parents, if a school were to adopt the entire system in this study and training for how to use it, the cost would be \$7 per student.

Given the low cost and policy relevance, an important question is whether this intervention works in other contexts and would be adopted by parents in practice. This paper does not specifically study the adoption of the intervention by parents. However, Bergman and Rogers (2017) conduct an experiment in Washington D.C. to examine how varying district opt-in policies can drastically affect take up and, in turn, the efficacy of this particular intervention. They find that, when schools opt in parents by default, fewer than 5% of parents choose to subsequently opt out at any point during the school year. When parents have to opt in, even when this opt in is simplified, adoption rates are significantly lower. For the opt-out group, Bergman and Rogers find significant reductions in courses failed and GPA, especially for high school students. In our study, parents must initially consent to receiving these texts. Out of the parents who received at least one alert, less than 2% subsequently opt out over the course of the treatment period.

There other open questions as well. For instance, in this context, we do not know the optimal frequency, timing, and content of the information to send to parents. The messages we send are simple and focus on “negative” information about their child’s performance. We do not facilitate parents’ ability to transform the information into specific actions that benefit their child. Further, more research is needed determine the effectiveness of various modes of contact. In our study, we target messages to low-performing students and we do not know

if tailored alerts reach higher-performing students along other academic margins. In future work, we could envision tailoring information for students at varying levels of performance to increase achievement for a wider range of students.

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## VII Figures

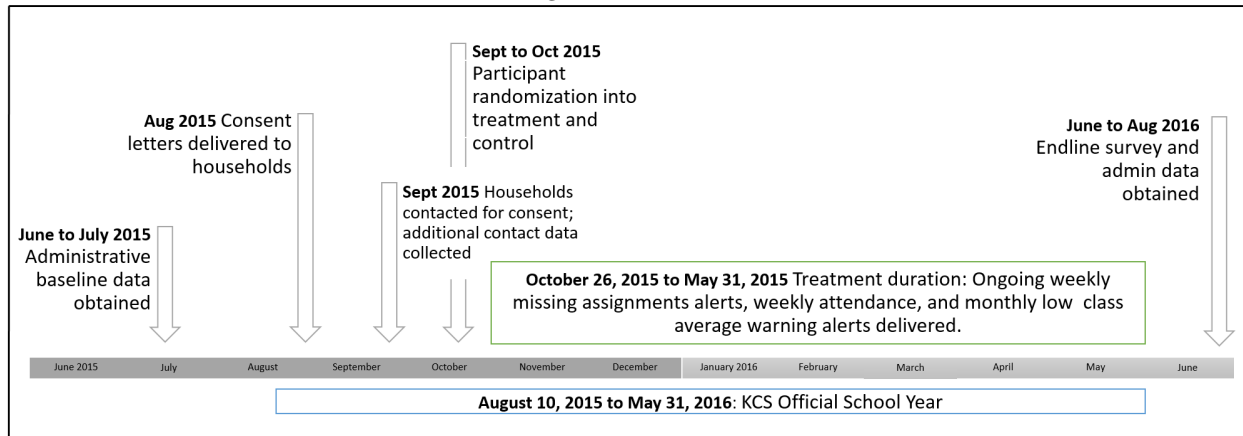
Figure 1: Alert Scripts

Alert	Frequency	Message
Low Class Average Alert	monthly	“Parent Alert: [Student Name] has a [X]% average in [Class Name]. For more information, log in to [domain]”
Absence Alert	weekly	“Parent Alert: [Student Name] has [X] absence(s) in [Class Name]. For more information, log in to [domain]”
Missing Assignment Alert	weekly	“Parent Alert: [Student Name] has [X] missing assignment(s) in [Class Name]. For more information, log in to [domain]”

This figure shows the script for each of the three types of alerts sent via text messages: low class average, absence, and missing assignments.

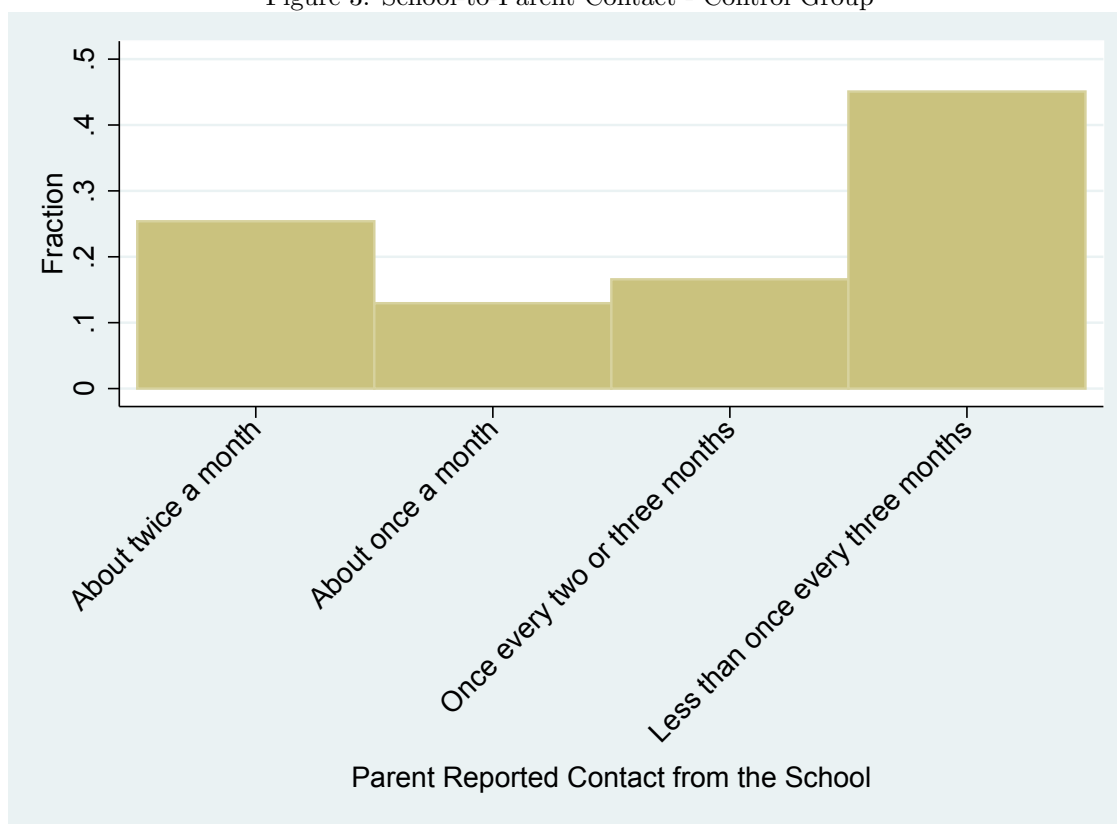


Figure 2: Timeline



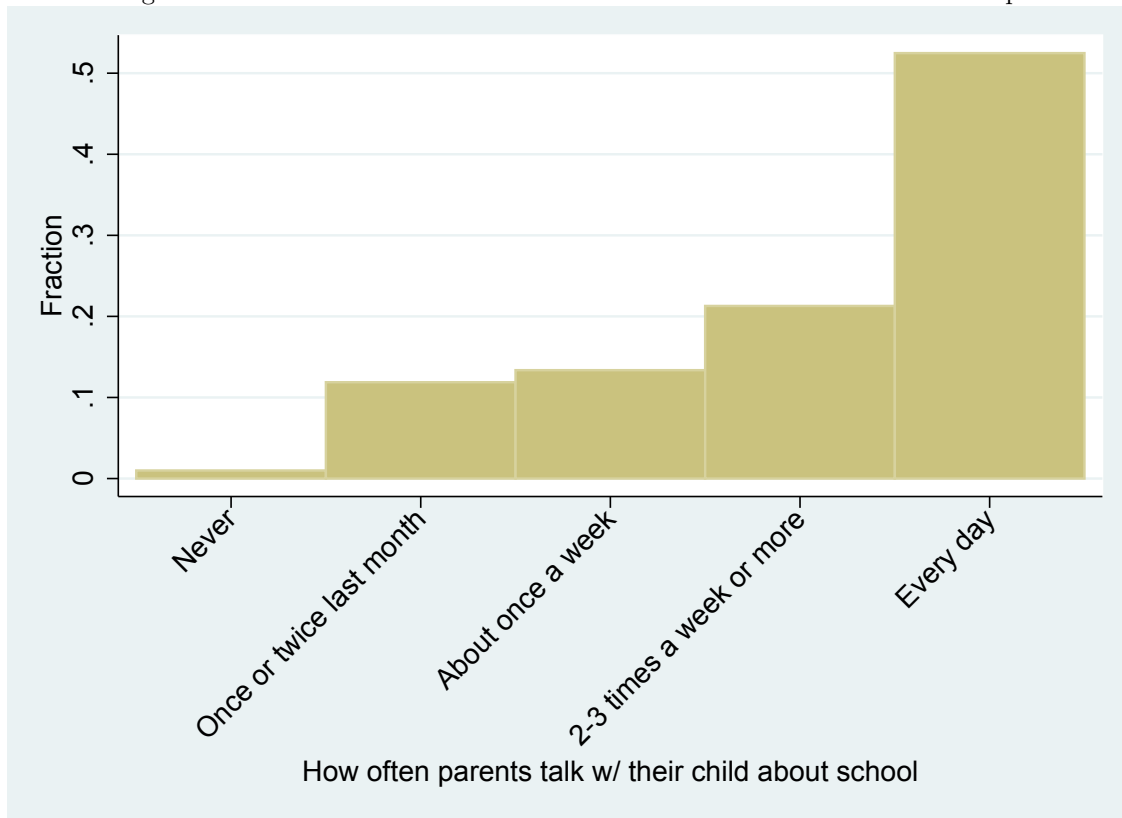
This figure shows the timeline of the project, which began during the summer of 2015 and lasted through the summer of 2016, when data collection ended.

Figure 3: School-to-Parent Contact - Control Group



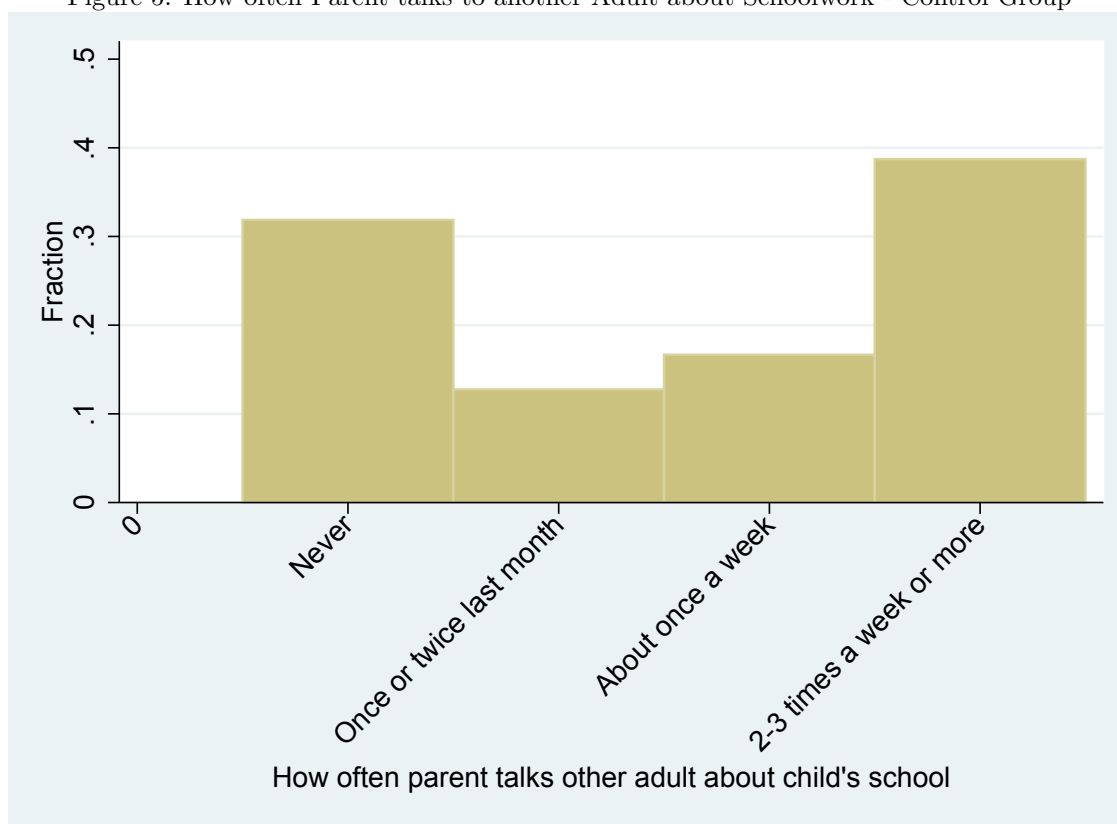
This figure shows the frequency of school to parent contact regarding student academic progress for the control group. Results are from endline parent survey.

Figure 4: How often Parent talks to Child about Schoolwork - Control Group



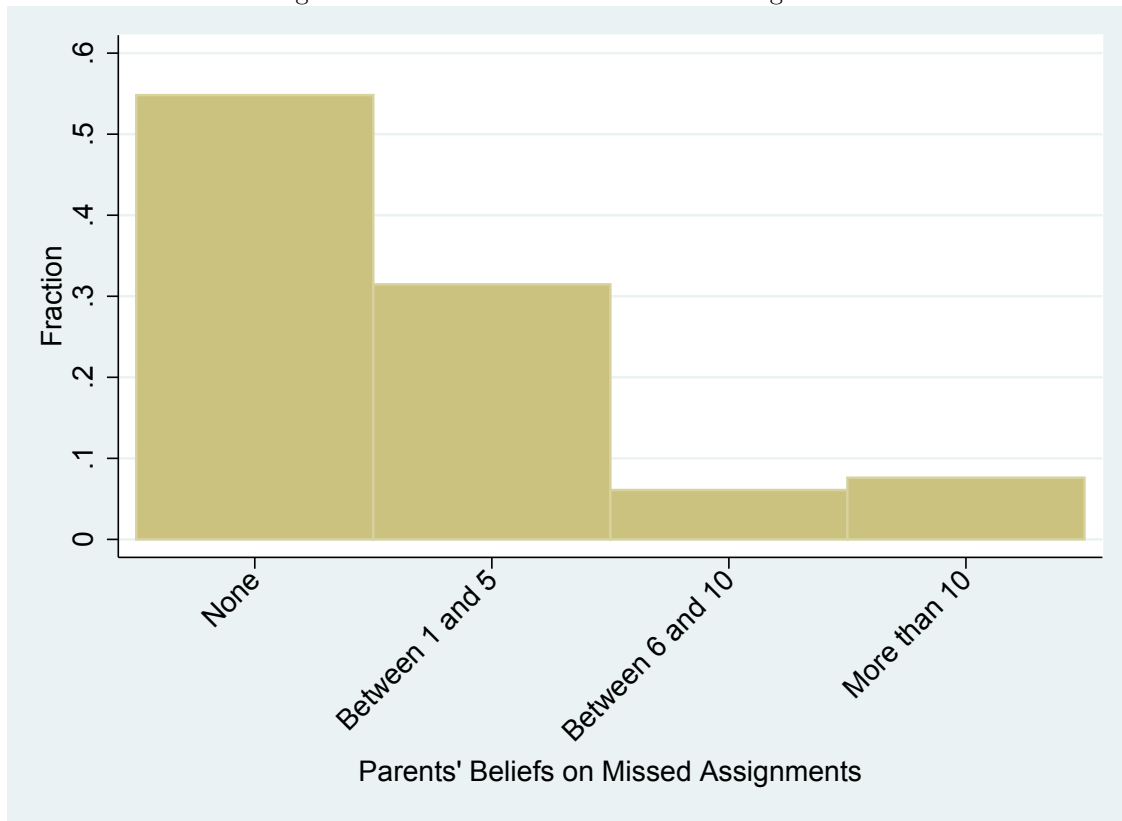
This figure shows the frequency of parents talking to their child about schoolwork for the control group. Results are from endline parent survey.

Figure 5: How often Parent talks to another Adult about Schoolwork - Control Group



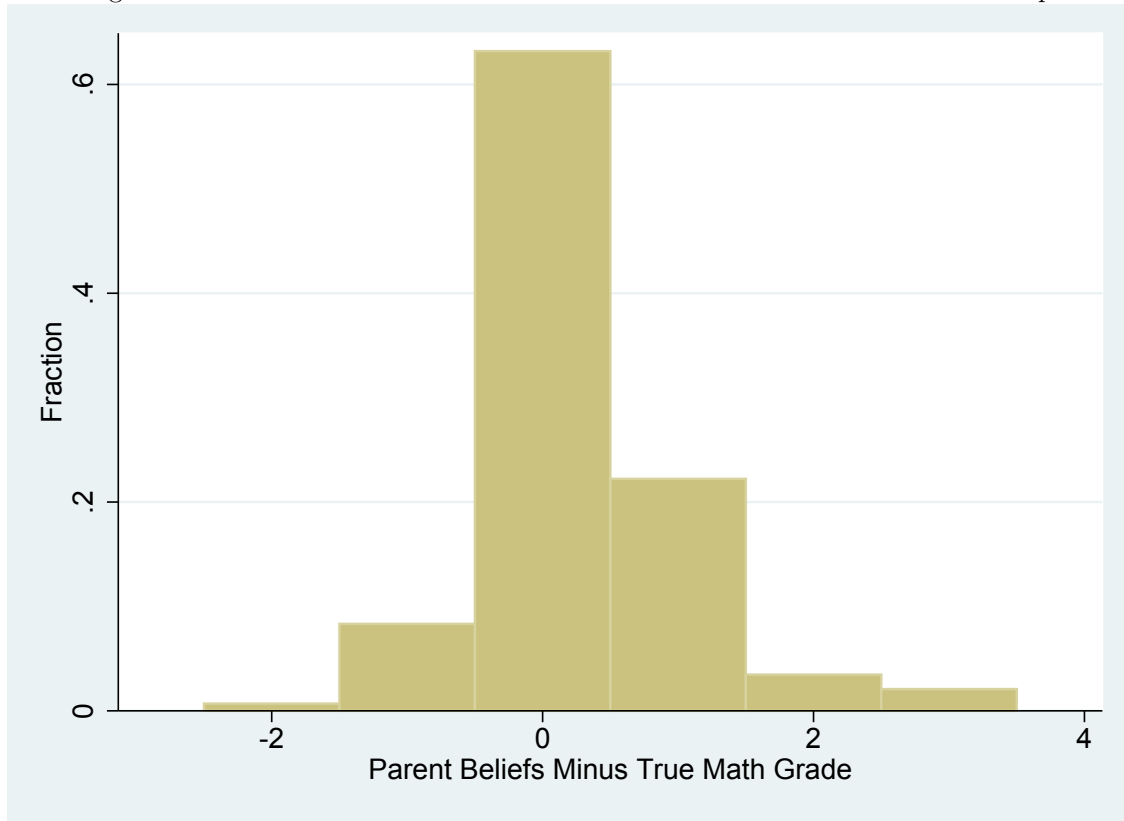
This figure shows the frequency of parents talking to another adult about schoolwork for the control group. Results are from endline parent survey.

Figure 6: Parent Beliefs about Missed Assignments



This figure shows the fraction of parents in the control group who believe their child missed zero, between one to five, between six and ten, or more than ten assignments in the last semester. Results are from endline parent survey.

Figure 7: Parent Beliefs about Math Grade minus the True Grade - Control Group



This figure shows the inaccuracy of parental beliefs of math grade against actual grade. Calculations are made by subtracting actual math grade from parent's guess of student's math grade. Results to the right of zero shows the fraction of parents who overestimate a student's grade, and those to the left shows the fractions of parent who underestimate a student's grade. Results are calculated from endline parent survey and gradebook data.

## VIII Tables

Table 1: Summary Statistics and Treatment-Control Group Balance

Variable	Control Mean	Treatment-Control Difference	P-Value	Observations
Female	0.49	-0.01	0.69	1137
Black	0.16	0.04	0.37	1137
ELL	0.02	0.00	0.77	1137
IEP	0.13	0.01	0.74	1137
Baseline Math	0.00	0.05	0.54	1137
Baseline Reading	0.00	0.01	0.84	1137
Suspended Last Year	0.20	0.01	0.66	1137
Baseline Parent Logins	15.26	-0.67	0.83	1137
Baseline Student Logins	93.54	-4.01	0.49	1137
Baseline GPA	2.82	0.01	0.78	1137
Percent of Days Missed	0.06	0.01	0.16	1137
Parents in the Household	1.77	-0.03	0.37	1137

This table shows the balance on covariates between randomized treatment and control groups. P-values are for tests of equality of means across the treatment and control group via a regression of the baseline covariate on an indicator for treatment status. Standard errors clustered by student. All regressions include strata indicators.

Table 2: Administrative Data on Alerts

	Alerted	Alerts	Assignment	Absence	Low Grade
Treated	0.71*** (0.02)	48.92*** (3.11)	21.61*** (1.19)	20.81*** (2.04)	6.46*** (0.40)
Control Mean	0.02	0.37	0.06	0.01	0.06
Observations	1,137	1,137	1,137	1,137	1,137

This table shows the likelihood and amount of times parents are alerted due to being randomized into treatment. While control parents can, in theory, go onto the parent-portal website and turn on the alerts, only a small percentages does so as they are not actively informed of this feature. Alerted is an indicator for ever alerted. Alerts is the number of alerts received. Assignment, Absence, and Low Grade are the number of alerts received by parents by alert type. All regressions include strata indicators and a set of demographic covariates described in the text. Standard errors are clustered at the grade-school level. Outcome variables are from gradebook and administrative data. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10.

Table 3: School to Parent Contact about Child's Academic Progress

	$\geq 1x$ / month	2x / month.	1x / month	1x / 2-3 month	$< 1x$ / 3 month
Alerted	0.19** (0.08)	0.06 (0.07)	0.13** (0.06)	-0.07* (0.04)	-0.12* (0.07)
Control Mean	0.38	0.25	0.13	0.16	0.45
Observations	424	424	424	424	424

This table shows the results for how often schools contacted parents in any way about their child's academic progress in the last semester. Results are estimated using 2SLS regressions with the instrumented alerted variable, an indicator for parents who received at least one text. All regressions include strata indicators and a set of demographic covariates described in the text. Standard errors are clustered at the grade-school level. The outcome variables are all from endline parent surveys. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.10$

Table 4: Primary Academic Outcomes

	Classes Failed	Classes Attended	Retained	Math Score	Reading Score
Alerted	-0.38*** (0.14)	48.46** (23.08)	0.02** (0.01)	-0.01 (0.06)	-0.08 (0.05)
Control Mean	0.97	277.70	0.97	0.00	0.00
Observations	1,113	1,137	1,137	927	925

This table shows treatment effects on primary academic outcomes specified in the pre-registered analysis plan. Treatment effects are estimated using 2SLS regressions with the instrumented alerted variable, an indicator for parents who received at least one text. All regressions include strata indicators and a set of demographic covariates described in the text. Standard errors are clustered at the grade-school level. Outcome variables are from gradebook and administrative data. Classes failed are total failed courses after treatment started. Classes attended is the numerical total of classes marked as present after treatment started. Retention is defined as taking courses after the intervention began. Math and Reading scores are z scores from standardized test scores. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.10$

Table 5: Student Grades

	F	D	C	B	A
Alerted	-0.38*** (0.14)	0.10 (0.10)	0.29** (0.12)	-0.17 (0.12)	0.25 (0.26)
Control Mean	0.97	0.84	1.32	1.79	3.33
Observations	1,113	1,113	1,113	1,113	1,113

This table shows treatment effects on the number of each grade students received after the treatment began. Effects are estimated using 2SLS regressions with the instrumented alerted variable, an indicator for parents who received at least one text. All regressions include strata indicators and a set of demographic covariates described in the text. Standard errors are clustered at the grade-school level. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.10$ .



Table 6: Assignment Scores, Missed Assignments, Class Exams

	Assignment Scores	Missed Assignments	Class Exams
Alerted	0.09*** (0.03)	-0.02 (0.01)	0.13*** (0.04)
Control Mean	0.02	0.09	0.00
Observations	70,076	77,418	7,342

This table shows treatment effects on student assignment scores and assignment completed. Effects are estimated using 2SLS regressions with the instrumented alerted variable, an indicator for parents who received at least one text. All regressions include strata indicators and a set of demographic covariates described in the text. Standard errors are clustered at the grade-school level. Outcome variables are calculated from the gradebook data. Assignment and exam scores are standardized according to the control group's score for each assignment or exam. Outliers more than 3 standard deviations away from the mean are excluded. Missed assignments is an indicator for a missing assignment and include assignments and exams. There are multiple observations per student because there are multiple assignments or exams per student after the intervention began. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10

Table 7: Other Academic Outcomes and Behaviors

	GPA	Ever Suspended	Student Logins
Alerted	0.10* (0.06)	-0.01 (0.02)	4.81 (10.58)
Control Mean	2.61	0.23	210
Observations	1,137	967	1,137

This table shows treatment effects on secondary outcomes of interest. Effects are estimated using 2SLS regressions with the instrumented alerted variable, an indicator for parents who received at least one text. All regressions include strata indicators and a set of demographic covariates described in the text. Standard errors are clustered at the grade-school level. Outcome variables are calculated from gradebook and administrative data. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10

Table 8: Parent Beliefs about Missed Assignments

	None	1-5	6-10	>10	Don't Know
Alerted	-0.15*** (0.06)	0.07 (0.05)	0.09** (0.04)	0.02 (0.02)	-0.01 (0.02)
Control Mean	0.53	0.31	0.06	0.07	0.03
Observations	403	403	403	403	403

This table shows treatment effects on parent beliefs about missed assignments. Effects are estimated using 2SLS regressions with the instrumented alerted variable, an indicator for parents who received at least one text. All regressions include strata indicators and a set of demographic covariates described in the text. Standard errors are clustered at the grade-school level. Outcome variables are constructed from survey results asking parents to give the number of missed assignments by students during the last semester. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10

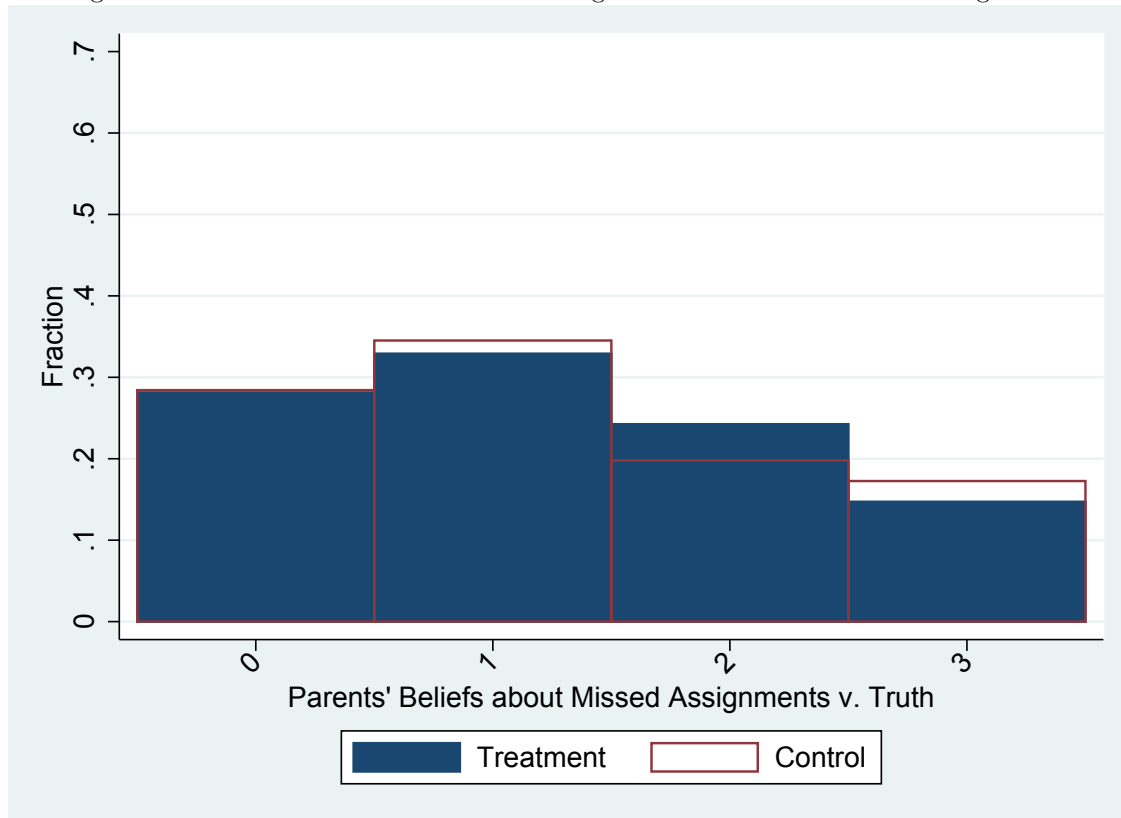
Table 9: Parents' Behavioral Responses

Panel A.	Contacted the School	Talked w/ Child	Parent Logins
Alerted	0.17*** (0.06)	0.07 (0.06)	7.07 (6.40)
Control Mean	0.33	0.74	30.1
Observations	443	438	1,137
Panel B.	Took Privileges	Grade Inaccuracy	Continue Texts
Alerted	0.08 (0.05)	-0.19* (0.10)	0.04** (0.02)
Control Mean	0.32	0.50	0.94
Observations	401	307	433

This table shows treatment effects on parents' behavioral responses. Effects are estimated using 2SLS regressions with the instrumented alerted variable, an indicator for parents who received at least one text. All regressions include strata indicators and a set of demographic covariates. Standard errors clustered at the grade-school level. Outcome variables here are based on survey results and gradebook data. Panel A shows results for an indicator for whether parents contacted the school, an indicator of whether parents talked to their child about schoolwork or grades, and total parent logins into the parent gradebook portal. Panel B shows the results for parents taking privileges away from student in the last month of school, the difference between students' actual math grade and parents' estimated math grade, and an indicator for parents' desire to start or continue a texting service to inform them about their child's academic progress. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10

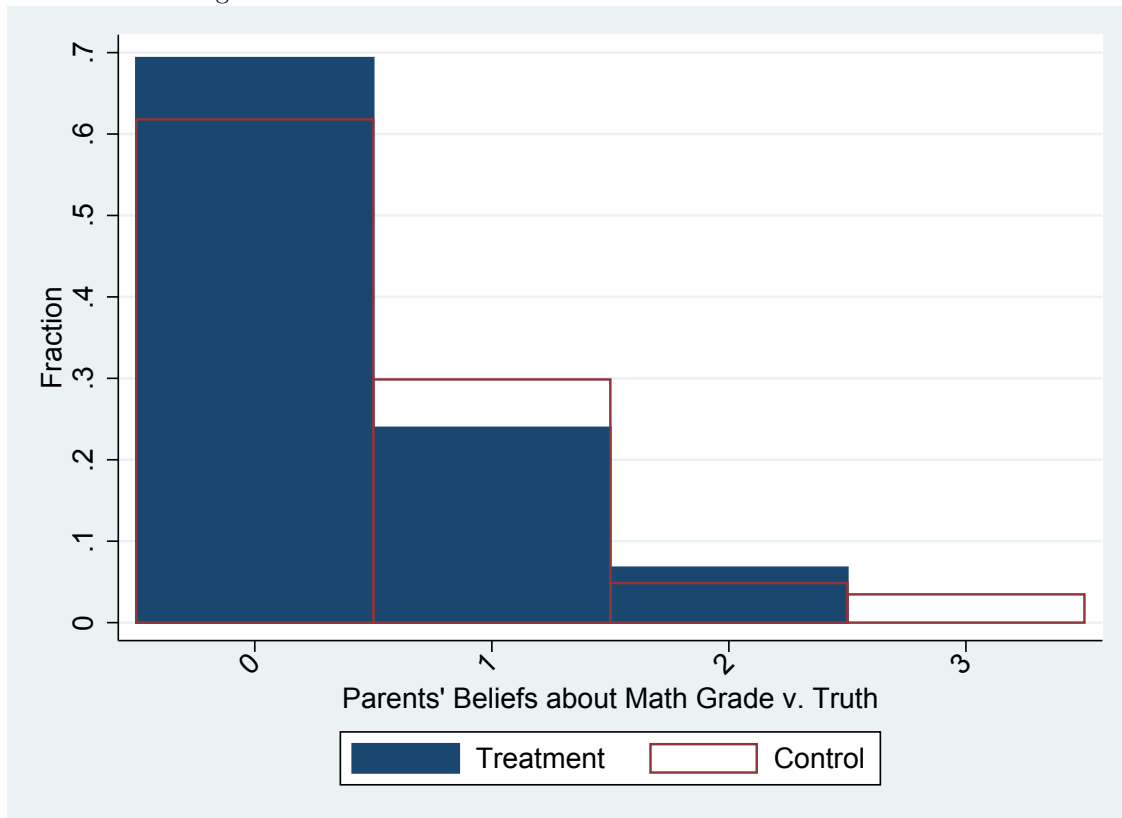
## Appendix A

Figure A.8: Parent Beliefs about Missed Assignments versus True Missed Assignments



This figure shows the treatment-control comparisons of parental belief of number of missed assignments versus actual number of missed assignments. The calculations are absolute values of the inaccuracy by categorical bins in which parents estimate their child's missed assignments - zero (0), one to five (1), six to ten (2), and more than ten (3). For example, if a parent estimated that their child missed six to ten assignments, but they actually missed more than ten, they would be off by a category of one.

Figure A.9: Parent Beliefs about Math Grade versus True Grade



This figure shows the treatment-control comparisons of parental belief of their child's math grade compared to their actual grade. The calculations are absolute values of the inaccuracy by math grade GPA, based on a 4.0 scale. For example, if a child received a B, but their parent believed they received an A, the parent would be off by an absolute value of one.

Table A.1: Measures of Attrition

	Miss Survey	Miss Suspension	Miss Math	Miss Reading
Treatment	-0.016 (0.029)	-0.000 (0.010)	0.008 (0.015)	0.010 (0.015)
Percent of Days Missed	-0.560** (0.26)	0.294 (0.200)	0.770** (0.320)	0.830** (0.330)
Baseline GPA	0.016 (0.022)	-0.003 (0.014)	0.008 (0.016)	0.015 (0.016)
Black	0.024 (0.030)	-0.007 (0.015)	-0.022 (0.014)	-0.019 (0.015)
IEP	-0.064 (0.040)	-0.008 (0.022)	0.040 (0.017)	0.042* (0.023)
Female	-0.014 (0.029)	-0.010 (0.009)	-0.011 (0.014)	-0.008 (0.015)
Baseline Math Score	0.034 (0.025)	0.004 (0.004)	0.026** (0.011)	0.020* (0.011)
Baseline Reading Score	0.012 (0.028)	0.004 (0.006)	-0.024* (0.012)	-0.021* (0.011)
Observations	1,137	1,137	1,137	1,137

This table shows the correlates of several indicators of attrition and non response: survey non-response, missing endline GPA and missing endline test scores. Robust standard errors in parentheses. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10

Table A.2: Correlates of Communication

	Contact < 1x /3 mo.	Talk to Another Adult	Grade Inaccuracy	Child Discloses
Fraction Absent	-0.29 (0.33)	0.37 (0.30)	0.30 (0.98)	0.14 (0.36)
Ever Suspended	0.12 (0.08)	-0.08 (0.07)	-0.06 (0.13)	-0.04 (0.08)
GPA	0.03 (0.03)	0.01 (0.025)	-0.17*** (0.06)	-0.18*** (0.02)
Black	0.03 (0.07)	-0.05 (0.06)	-0.014 (0.09)	-0.07 (0.06)
IEP	-0.00 (0.08)	0.01 (0.07)	0.23 (0.15)	0.04 (0.08)
Female	0.04 (0.05)	-0.08* (0.05)	0.10 (0.08)	-0.05 (0.05)
Two Parents	-0.03 (0.06)	0.18*** (0.06)	0.04 (0.09)	-0.08 (0.05)
Parent Female	0.06 (0.05)	-0.01 (0.05)	-0.01 (0.09)	-0.00 (0.05)
High School	-0.05 (0.05)	-0.04 (0.04)	0.12 (0.09)	-0.14*** (0.05)
Control Mean	0.46	0.69	0.50	0.48
Observations	423	439	307	439

This table shows the correlates of several indicators of parental and student communication behavior. Standard errors clustered by student. All regressions include strata indicators. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10

Table A.3: Robustness: Assignment Scores, Missed Assignments, Class Exams

Panel A.	Assignment Scores < $2\sigma$	Missed Assignments < $2\sigma$	Class Exams < $2\sigma$
Alerted	0.09*** (0.02)	-0.02 (0.01)	0.12*** (0.04)
Observations	67,032	91,954	7,043
Panel B.	Assignment Scores < $4\sigma$	Missed Assignments < $4\sigma$	Class Exams < $4\sigma$
Alerted	0.08*** (0.03)	-0.02 (0.01)	0.11** (0.05)
Observations	71,063	91,954	7,407
Panel C.	Assignment Scores < $5\sigma$	Missed Assignments < $5\sigma$	Class Exams < $5\sigma$
Alerted	0.07** (0.03)	-0.02 (0.01)	0.10** (0.05)
Observations	71,512	91,954	7,439

This table shows treatment effects on student assignment scores and assignment completed with varying exclusion criteria for outliers. Panel A excludes all observation that are plus or minus two standard deviations from the mean. Panel B excludes all observation that are plus or minus four standard deviations from the mean. Panel C excludes all observation that are plus or minus five standard deviations from the mean. The estimates in the main text shows excludes outliers plus or minus three standard deviations from the mean. Effects are estimated using 2SLS regressions with the instrumented alerted variable, an indicator for parents who received at least one text. All regressions include strata indicators and a set of demographic covariates described in the text. Standard errors are clustered at the grade-school level. Outcome variables are calculated from the gradebook data. Assignment and exam scores are standardized according to the control group's score for each assignment or exam. Missed assignments is an indicator for a missing assignment and include assignments and exams. There are multiple observations per student because there are multiple assignments or exams per student after the intervention began. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10

Table A.4: Subgroup of Below Average GPA

	<u>Classes Failed</u>	<u>GPA</u>	<u>Classes Attended</u>	<u>Retained</u>	<u>Math Score</u>	<u>Reading Score</u>
Alerted	-0.88*** (0.27 )	0.24*** (0.10 )	64.63*** (26.94 )	-0.05*** (0.02 )	0.04 (0.09)	0.00 (0.08 )
Observations	550	566	566	566	445	444
P-value that that term = 0	0.08	0.01	0.55	0.04	0.61	0.15

This table shows the results by subgroups of interest, in this case students with below-average GPA at baseline, as indicated on our pre-analysis plan. Treatment effects are estimated using 2SLS regressions with the instrumented alerted variable, an indicator for parents who received at least one text. All regression include strata indicators and a set of demographic covariates described in the text. Standard errors are clustered at the grade-school level. All regressions include strata indicators. Outcome variables are from gradebook and administrative data. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10

Table A.5: Subgroup of High School and Middle School Students

Panel A. <b>High School</b>						
	<u>Classes Failed</u>	<u>GPA</u>	<u>Classes Attended</u>	<u>Retained</u>	<u>Math Score</u>	<u>Reading Score</u>
Alerted	-0.68*** (0.22)	0.25*** (0.09)	45.51 (29.89)	-0.04** (0.02)	0.00 (0.08)	-0.07 (0.07)
Observations	581	597	597	597	419	417
Panel B. <b>Middle School</b>						
	<u>Classes Failed</u>	<u>GPA</u>	<u>Classes Attended</u>	<u>Retained</u>	<u>Math Score</u>	<u>Reading Score</u>
Alerted	-0.06 (0.15)	-0.10 (0.09)	49.50 (34.42)	0.01 (0.01)	-0.02 (0.09)	-0.08 (0.08)
Observations	532	540	540	540	508	508
P-value that that term = 0	0.01	0.00	0.94	0.03	0.75	0.55

This table shows the results by subgroups of interest, in this case high school and middle school students, as indicated on our pre-analysis plan. Treatment effects are estimated using 2SLS regressions with the instrumented alerted variable, an indicator for parents who received at least one text. All regression include strata indicators and a set of demographic covariates as described in the text. Standard errors are clustered at the grade-school level. All regressions include strata indicators. Outcome variables are from gradebook and administrative data. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10



Table A.6: Subgroup of Mothers and Fathers Texted

Panel A. Mothers Texted						
	<u>Classes Failed</u>	<u>GPA</u>	<u>Classes Attended</u>	<u>Retained</u>	<u>Math Score</u>	<u>Reading Score</u>
Alerted	-0.34** (0.16)	0.09 (0.09)	30.02* (20.55)	-0.02* (0.02)	-0.01 (0.07)	0.10* (0.07)
Observations	423	431	431	431	345	346
Panel B. Fathers Texted						
	<u>Classes Failed</u>	<u>GPA</u>	<u>Classes Attended</u>	<u>Retained</u>	<u>Math Score</u>	<u>Reading Score</u>
Alerted	-0.51** (0.23)	0.06 (0.12)	41.22* (29.10)	0.01 (0.02)	0.10 (0.09)	-0.08 (0.09)
Observations	319	324	324	324	266	266
P-value that that term = 0	0.03	0.37	0.29	0.65	0.51	0.40

This table shows the results by subgroups of interest, in this case students with either their mothers or fathers receiving the text messages, as indicated on our pre-analysis plan. The sample is restricted to those households with two parents. Treatment effects are estimated using 2SLS regressions with the instrumented alerted variable, an indicator for parents who received at least one text. All regression include strata indicators and a set of demographic covariates as described in the text. Standard errors are clustered at the grade-school level. All regressions include strata indicators. Outcome variables are from gradebook and administrative data. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10

## Appendix B

Table B.1: Secondary outcomes and their sources

Outcome	Source
Number of alerts sent	Administrative Data
Number of parent logins	Administrative Data
Number of student logins	Administrative Data
Ever suspended	Administrative Data
GPA	Administrative Data
Total number of missed assignments	Administrative Data
Teacher logins	Administrative Data
Who monitors child	Survey Q2
Who is in charge of child's discipline	Survey Q15
School-to-parent contact	Survey Q3
Parent-to-school contact	Survey Q6
School helps parent	Survey Q4
Child discloses information	Survey Q5
Accuracy of grade beliefs	Survey Q9 & Admin Data
Accuracy of missed assignment beliefs	Survey Q16 & Admin Data
Accuracy of relative grade beliefs	Survey Q10 & Admin Data
Accuracy of absence beliefs	Survey Q11 & Admin Data
Parent talks to child about schoolwork	Survey Q12
Parent takes privileges from child over schoolwork	Survey Q14
Discuss child's grades with another adult in the household	Survey Q13
Desire to continue intervention	Survey Q19

Table B.2: Secondary outcomes and their construction

Outcome	Construction
Number of alerts sent	Total alerts sent post intervention start
Number of parent logins	Total parent logins post intervention start
Number of student logins	Total student logins post intervention start
Ever suspended	Indicator for a suspension of any length occurring post intervention start
GPA	Average of 2nd semester grades using a 4-point scale imputing zeros for missing.
Total number of missed assignments	Total number of assignments missed in the 2nd semester
Teacher logins	Total teacher logins post intervention start
School-to-parent contact	Indicator for once per month or greater
Parent-to-school contact	Indicator for above median contact
School helps parent	Indicator for agree/disagree
Child discloses information	Indicator for agree/disagree
Accuracy of grade beliefs	Survey Q9 minus grade from last report card and indicator for “I don’t know”
Accuracy of missed assignment beliefs	Survey Q16 minus number from 2nd semester data and indicator for “I don’t know”
Accuracy of relative grade beliefs	Indicator for Survey Q10 matches whether child has above-median letter grade within grade level and indicator for “I don’t know”
Accuracy of absence beliefs	Survey Q11 - last month’s total full-day absences and indicator for “I don’t know”
Parent talks to child about schoolwork	Indicator for 2-3 times per week and above.
Parent takes privileges from child over schoolwork	Indicator for true or not
Discuss child’s grades with another adult in the household	Indicator for true or not
Desire to continue intervention	Indicator for true or not

Table B.3: Secondary outcomes and hypothesized effect

Outcome	Test
Number of alerts sent	ATE > 0
Number of parent logins	ATE != 0
Number of student logins	ATE != 0
Ever suspended	ATE < 0
GPA	ATE > 0
Total number of missed assignments	ATE < 0
Teacher logins	ATE != 0
School-to-parent contact	ATE != 0
Parent-to-school contact	ATE != 0
School helps parent	ATE > 0
Child discloses information	ATE != 0
Accuracy of grade beliefs	ATE > 0
Accuracy of missed assignment beliefs	ATE > 0
Accuracy of relative grade beliefs	ATE > 0
Accuracy of absence beliefs	ATE > 0
Parent talks to child about schoolwork	ATE != 0
Parent takes privileges from child over schoolwork	ATE != 0
Discuss child's grades with another adult in the household	ATE != 0
Desire to continue intervention	ATE > 0

## Appendix C

Figure A.10: Endline Survey Letter

ID: «ID»

**School-to-Parent Communication Survey**

**INSTRUCTIONS**

(1) Please read each question closely and mark your response with an "X" in the box that is appropriate for your answer.

(2) Please use a pen if possible.

(3) When you are asked to write down numbers, please do so as clearly as possible.

(4) You may choose not to answer any particular question.

**For example:**

Did your child attend school last year?      ☒ Yes      ☐ No

**If you make a mistake** in your answer, please fill in the entire box to mark your response.

Did your child attend school last year?      ☐ Yes      ☒ No

1

This is page 1 of 4 of the endline survey letter sent to participant parents after the end of the treatment school year.

Figure A.11: Endline Survey Letter

ID: «ID»

This survey pertains <i>only</i> to «child_name»	
1.	<p><b>What is your relationship with «child_name»?</b></p> <p><i>Please mark one</i></p> <div style="display: flex; justify-content: space-around; align-items: flex-end;"> <div><input type="checkbox"/> Mother</div> <div><input type="checkbox"/> Father</div> <div><input type="checkbox"/> Grandparent</div> <div><input type="checkbox"/> Aunt or uncle</div> <div><input type="checkbox"/> Brother or sister</div> <div><input type="checkbox"/> Other guardian</div> </div>
2.	<p><b>Would you say that you are primarily in charge of monitoring «child_name»'s academic progress?</b></p> <p><i>Please mark one</i></p> <div style="display: flex; justify-content: space-around; align-items: flex-end;"> <div><input type="checkbox"/> Yes</div> <div><input type="checkbox"/> No</div> </div>
3.	<p><b>How often does the school contact you by letter, phone, text message or email about «child_name» grades or absences?</b></p> <p><i>Please mark one</i></p> <div style="display: flex; justify-content: space-around; align-items: flex-end;"> <div><input type="checkbox"/> About twice a month</div> <div><input type="checkbox"/> About once a month</div> <div><input type="checkbox"/> Once every two or three months</div> <div><input type="checkbox"/> Less than once every three months</div> </div>
4.	<p><b>Please tell us if you agree with the following: "The school makes it easy for me to help «child_name» get good grades in school."</b></p> <p><i>Please mark one</i></p> <div style="display: flex; justify-content: space-around; align-items: flex-end;"> <div><input type="checkbox"/> Agree</div> <div><input type="checkbox"/> Disagree</div> </div>
5.	<p><b>Is it difficult to be involved in «child_name»'s education because he/she does not tell you enough about his/her work or grades?</b></p> <p><i>Please mark one</i></p> <div style="display: flex; justify-content: space-around; align-items: flex-end;"> <div><input type="checkbox"/> Yes</div> <div><input type="checkbox"/> No</div> </div>
6.	<p><b>Since January 1<sup>st</sup>, how many times did you call, email, or visit the school to talk about «child_name»'s schoolwork or grades?</b></p> <p><i>Please mark one</i></p> <div style="display: flex; justify-content: space-around; align-items: flex-end;"> <div><input type="checkbox"/> None</div> <div><input type="checkbox"/> Once</div> <div><input type="checkbox"/> Twice</div> <div><input type="checkbox"/> Three times</div> <div><input type="checkbox"/> Four times</div> <div><input type="checkbox"/> Five times</div> <div><input type="checkbox"/> More than five times</div> </div>
7.	<p><b>Since January 1<sup>st</sup>, how many report cards have you received?</b></p> <p><i>Please mark one</i></p> <div style="display: flex; justify-content: space-around; align-items: flex-end;"> <div><input type="checkbox"/> None</div> <div><input type="checkbox"/> One</div> <div><input type="checkbox"/> Two</div> <div><input type="checkbox"/> Three</div> <div><input type="checkbox"/> Four</div> <div><input type="checkbox"/> Five or more</div> </div>

Figure A.12: Endline Survey Letter

ID: «ID»

<p><b>8. Since January 1<sup>st</sup>, how many report cards have you received?</b> Please mark one</p> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <div style="text-align: center;"><input type="checkbox"/> None</div> <div style="text-align: center;"><input type="checkbox"/> One</div> <div style="text-align: center;"><input type="checkbox"/> Two</div> <div style="text-align: center;"><input type="checkbox"/> Three</div> <div style="text-align: center;"><input type="checkbox"/> Four</div> <div style="text-align: center;"><input type="checkbox"/> Five or more</div> </div>
<p><b>9. Since January 1<sup>st</sup>, how many times is your school <i>supposed</i> to send you a report card?</b> Please mark one</p> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <div style="text-align: center;"><input type="checkbox"/> None</div> <div style="text-align: center;"><input type="checkbox"/> One</div> <div style="text-align: center;"><input type="checkbox"/> Two</div> <div style="text-align: center;"><input type="checkbox"/> Three</div> <div style="text-align: center;"><input type="checkbox"/> Four</div> <div style="text-align: center;"><input type="checkbox"/> Five or more</div> </div>
<p><b>10. On «child_name»'s last report card, what was his/her grade in math class?</b> Please mark one</p> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <div style="text-align: center;"><input type="checkbox"/> A</div> <div style="text-align: center;"><input type="checkbox"/> B</div> <div style="text-align: center;"><input type="checkbox"/> C</div> <div style="text-align: center;"><input type="checkbox"/> D</div> <div style="text-align: center;"><input type="checkbox"/> F</div> <div style="text-align: center;"><input type="checkbox"/> I don't know</div> </div>
<p><b>11. Compared to other students in «child_name»'s grade, would you say his/her grade in math is above or below average?</b> Please mark one</p> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <div style="text-align: center;"><input type="checkbox"/> Above average</div> <div style="text-align: center;"><input type="checkbox"/> About average</div> <div style="text-align: center;"><input type="checkbox"/> Below average</div> </div>
<p><b>12. During the last month of school, approximately how many <u>days</u> of school has «child_name» missed due to excused or unexcused absences?</b> Provide a number that is your best guess.</p> <div style="margin-top: 10px;"> <input style="width: 50px;" type="text"/> </div>
<p><b>13. During the last month of school, how many times did you talk to «child_name» about their schoolwork or grades?</b> Please mark one</p> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <div style="text-align: center;"><input type="checkbox"/> Once or twice last month</div> <div style="text-align: center;"><input type="checkbox"/> About once a week</div> <div style="text-align: center;"><input type="checkbox"/> 2-3 times a week</div> <div style="text-align: center;"><input type="checkbox"/> Every day</div> </div>
<p><b>14. During the last month of school, how many times did you talk to <i>another adult</i> in the household about «child_name»'s schoolwork or grades?</b> Please mark one</p> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <div style="text-align: center;"><input type="checkbox"/> Never</div> <div style="text-align: center;"><input type="checkbox"/> Once or twice last month</div> <div style="text-align: center;"><input type="checkbox"/> About once a week</div> <div style="text-align: center;"><input type="checkbox"/> 2-3 times a week or more</div> </div>

Figure A.13: Endline Survey Letter

ID: «ID»

15.	During the last month of school, did you or another adult in the household take away privileges from «child_name» for not doing all of his/her schoolwork? <i>Please mark one</i>
	<input type="checkbox"/> Yes <input type="checkbox"/> No
16.	Are you primarily in charge of «child_name»'s discipline? <i>Please mark one</i>
	<input type="checkbox"/> Yes <input type="checkbox"/> No
17.	How many assignments would you guess «child_name» missed this semester? <i>Please mark one</i>
	<input type="checkbox"/> None <input type="checkbox"/> Between one and five <input type="checkbox"/> Between six and ten <input type="checkbox"/> More than ten
18.	Have you heard of the Promise Scholarship in West Virginia? <i>Please mark one</i>
	<input type="checkbox"/> Yes <input type="checkbox"/> No
19.	Do you know what GPA is required to be eligible for the Promise Scholarship? If not, provide your best guess. <i>Please mark one and complete the required field</i>
	<input type="checkbox"/> Yes <input type="checkbox"/> No Required GPA: _____      Best guess of required GPA: _____
20.	If your school started or continued a texting service to inform you about «child_name»'s academic progress, would you use it? <i>Please mark one</i>
	<input type="checkbox"/> Yes <input type="checkbox"/> No
21.	If you answered yes to the previous question, how many times <u>per month</u> would you like to receive such information? <i>Please provide a number</i>
	_____
22.	What is the highest level of education you completed? <i>Please mark one</i>
	<input type="checkbox"/> Did not complete high school <input type="checkbox"/> Completed high school <input type="checkbox"/> Some college <input type="checkbox"/> Completed college <input type="checkbox"/> More than college