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Currency mismatch, uncertainty and debt maturity structure

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by Matthieu Bussière,
Marcel Fratzscher
and Winfried Koeniger



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WORKING PAPER SERIES

NO. 409 / NOVEMBER 2004

CURRENCY MISMATCH, UNCERTAINTY AND DEBT MATURITY STRUCTURE ¹

by Matthieu Bussière ²,
Marcel Fratzscher ²
and Winfried Koeniger ³

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Abstract

The academic literature has so far little to say about the underlying causes of the large structural asset and liability imbalances of emerging markets that frequently contributed to financial crises. The aim of the paper is to contribute to filling this gap by proposing a theoretical model that links currency and maturity mismatches with real volatility in the economy. We show that if (i) a significant share of the debt is denominated in foreign currency-creating a currency mismatch- and (ii) borrowing is constrained by solvency, then currency mismatch can create and exacerbate a maturity mismatch. An important feature of the model is that higher economic or political uncertainty tightens solvency constraints and tilts the debt profile towards short term debt, thereby increasing the volatility of output. Taking the model implications to the data, we find empirical support for the model's predictions using data for 28 emerging market economies.

Keywords: maturity mismatch, currency mismatch, uncertainty, debt, emerging markets.
JEL classification: F34, F36.

Non-technical summary

The importance of currency and maturity mismatches in the debt structure of emerging markets is an issue that can hardly be overemphasized. For example, sizeable currency and maturity mismatches were found to have played a central role in the Asian financial crisis of the 1990s (see, for instance, Chang and Velasco, 2000, Corsetti, Pesenti and Roubini, 1999a, or Rodrik and Velasco, 1999). Yet, while many papers have explained how imbalances in the asset and liability structure of emerging markets can cause currency and financial crises, the factors that trigger such imbalances in the first place have received relatively little attention so far. In particular, few papers have considered the possibility that the causality between currency volatility and debt structure may be running in the opposite direction. Instead of the more prevalent view that currency and maturity mismatches lead to volatile exchange rates, we stress that high actual or anticipated exchange rate uncertainty may induce shifts of the debt profile towards short-term debt, thereby increasing the vulnerability of the borrowing countries to financial crises.

The objective of this paper is to contribute to filling this gap. First, we provide a model which links currency mismatch and maturity mismatch in open emerging market economies. Whereas these two types of phenomena are typically treated separately in the literature (a notable exception is the empirical work in de la Torre and Schmukler, 2003), we show theoretically how currency mismatch may lead to and exacerbate maturity mismatch due to market uncertainty, and how maturity mismatch increases output volatility. We show that if (i) a significant share of the debt is denominated in foreign currency -creating a currency mismatch- and (ii) borrowing is constrained by solvency, then currency mismatch can create and exacerbate a maturity mismatch. An important feature of the model is that higher economic or political uncertainty tightens solvency constraints and tilts the debt profile towards short-term debt, thereby increasing the volatility of output.

Second, we provide empirical results that support the predictions of the model for a set of 28 open emerging market economies. We use annual data from the World Economic Outlook (WEO) for macro-economic variables, the Bank of International Settlements (BIS) for debt variables, and a private agency (International Country Risk Guide) for various measures of economic and political risk. We find that more uncertainty -in particular higher exchange rate uncertainty- lowers the level of both long-term and short-term debt as a ratio of GDP. Moreover, the data reveal that higher exchange rate volatility, as well as various indicators for political risks, are associated with a larger maturity mismatch. Furthermore, countries with a larger maturity mismatch of foreign debt have more volatile output, confirming the hypothesis that economies with a higher share of short-term debt are more likely to suffer from stronger boom-bust cycles and financial crises.

Our model emphasizes the importance of market incompleteness and does not rely on asymmetric information or moral hazard to explain the debt structure and the inclination of emerging markets to be subject to financial crises and substantial real volatility in the economy. If market incompleteness is important, it is crucial to develop financial markets or instruments that allow agents to insure better against risk so that financial crises in emerging markets can be avoided.

1 Introduction

The importance of currency and maturity mismatches in the debt structure of emerging markets is an issue that can hardly be overemphasized. For example, sizeable currency and maturity mismatches were found to have played a central role in the Asian financial crisis of the 1990s (see, for instance, Chang and Velasco, 2000, Corsetti, Pesenti and Roubini, 1999a, or Rodrik and Velasco, 1999). Yet, while many papers have explained how imbalances in the asset and liability structure of emerging markets can cause currency and financial crises, the factors that trigger such imbalances in the first place have received relatively little attention so far. In particular, few papers have considered the possibility that the causality between currency volatility and debt structure may be running in the opposite direction. Instead of the more prevalent view that currency and maturity mismatches lead to volatile exchange rates, we stress that high actual or anticipated exchange rate uncertainty may induce shifts of the debt profile towards short-term debt, thereby increasing the vulnerability of the borrowing countries to financial crises.

The objective of this paper is to contribute to filling this gap. First, we provide a model which links currency mismatch and maturity mismatch in open emerging market economies. Whereas these two types of phenomena are typically treated separately in the literature (a notable exception is the empirical work in de la Torre and Schmukler, 2003), we show theoretically how currency mismatch may lead to and exacerbate maturity mismatch due to market uncertainty, and how maturity mismatch increases output volatility. Second, we provide empirical results that support the predictions of the model for a set of 28 open emerging market economies.

More specifically, this paper provides a simple model that links the exchange-rate uncertainty inherent in foreign-currency debt to solvency and to the choice of debt maturity.¹ In the model, forward-looking and impatient risk-neutral agents choose whether to consume or to invest, financing their investment with short- or long-term foreign debt. We assume that debt (i) can only be obtained in the international capital market, (ii) is denominated in foreign currency and (iii) is constrained by solvency, which requires that agents can always repay.²

Agents face a simple trade-off in their choice of debt maturity. Since (exchange-rate) uncertainty tightens solvency constraints relatively more for long-term debt, borrowers have an incentive to raise the share of short-term debt. However, short-term debt is risky and the investment project can be liquidated before the investment return materializes so that agents have a smaller collateral if they borrow short term. As a consequence, a larger share of short-term debt raises the share of investment projects at risk, the likelihood of a substantial short-term drop in aggregate output, and thus output volatility. In our model, liquidation of the collateral, volatile output and a larger fraction of short-term debt are the result of optimal choices of individual agents.

We provide empirical evidence that substantially supports the main predictions of the model using a

¹Exchange rate uncertainty is only a case in point and the model is couched in sufficiently general terms to also apply to other sources of uncertainty. For instance, the empirical section also tests for the effect of political uncertainty, which can affect expected returns in domestic currency as well.

²In particular, we neglect foreign equity and foreign direct investment as sources of external finance and focus on foreign private debt. Indeed, foreign private debt is an important component of capital inflows in non-OECD countries accounting for about 35% of GDP in the 1990s (see e.g. Hale, 2003).

sample of 28 emerging market economies. We use annual data from the World Economic Outlook (WEO) for macro-economic variables, the Bank of International Settlements (BIS) for debt variables, and a private agency (International Country Risk Guide) for various measures of economic and political risk. We find that more uncertainty -in particular higher exchange rate uncertainty- lowers the level of both long-term and short-term debt as a ratio of GDP. Moreover, the data reveal that higher exchange rate volatility, as well as various indicators for political risks, are associated with a larger maturity mismatch. Furthermore, countries with a larger maturity mismatch of foreign debt have more volatile output, confirming the hypothesis that economies with a higher share of short-term debt are more likely to suffer from stronger boom-bust cycles and financial crises.

Compared with much of the literature on the subject, our model abstracts from asymmetric information and moral hazard (see, e.g., Diamond, 1991, Corsetti, Pesenti and Roubini, 1999b, Jeanne, 2000, and Tirole, 2003), and focuses instead on the role of market incompleteness. Although we recognize that asymmetric information and moral hazard may be important, we show that such model ingredients are not necessary to explain the joint phenomena of currency depreciation and asset liquidation accompanied by high short-term debt ratios. Thus, market failures such as moral hazard might not be the only reason behind high short-term debt, and the removal of such distortions may not suffice to tilt the debt profile towards safer, long-term debt. Indeed, the model shows that even in the absence of such market failures, market incompleteness may induce perfectly rational agents to choose a high share of short-term debt. Thus, our model assigns a crucial role to the development of financial markets or instruments that allow agents to insure better against risk, to prevent financial crises in emerging markets.

Our model is related to a number of papers on bank runs and international liquidity crises where banks perform a debt-maturity transformation function. Chang and Velasco (2000) apply the model structure of Diamond and Dybvig (1983) to an open economy in order to analyze the optimal choice of debt maturity and the possibility of self-fulfilling bank runs in which banks with external debt partly default (see also Rodrik and Velasco, 1999). The term structure of interest rates is endogenous as agents take the possibility of default into account *ex ante*. Short-term debt is beneficial because it is available at a relatively lower interest rate; yet, it is also costly because it exacerbates the vulnerability to bank runs. In the model, forward-looking investors need to be sufficiently risk averse to take on short-term debt since short-term investors have a priority over long-term investors in the liquidation procedure (see also Broner et al., 2004). By contrast, Rodrik and Velasco (1999) and Jeanne (2000) show that short-term debt can be beneficial for risk neutral agents if it acts as a disciplining device for the government. In our model, instead, short-term debt can be beneficial because it allows impatient consumers to anticipate consumption relatively more compared with long-term debt: solvency constraints can be less binding for short-term debt because exchange rate uncertainty increases over longer time horizons which lowers the amount foreigners are willing to lend long term, *ceteris paribus*. Such an effect is not present in the model of Rodrik and Velasco (1999) since they allow for default and abstract from discounting. Moreover, the amount of foreign debt obtainable by domestic investors is endogenously determined by the solvency constraints in our model whereas it is exogenous in Chang and Velasco (2000).

Allen and Gale (2000) analyze optimal risk sharing between domestic bank depositors and the interna-

tional bond market. In their model bankruptcy and liquidation of loans can be beneficial if banks cannot meet their promised non-state contingent payments in the case of adverse aggregate shocks: bankruptcy implicitly makes interest payments state contingent. Hence, bankruptcy and liquidation can be optimal although they involve a deadweight cost given that assets are liquidated prematurely. In our paper solvency guarantees full repayment by domestic borrowers to foreign lenders. Liquidation is optimal ex ante to the extent that the use of investment goods as collateral for potential repayment allows impatient agents to borrow. Moreover, exchange rate volatility can improve risk sharing in the model of Allen and Gale whereas such volatility decreases welfare in our model as solvency constraints become tighter.

Building on Tornell and Westermann (2002), Rancière et al. (2003) show within an endogenous two-sector growth model that contract enforceability problems and bailout guarantees can imply growth paths with currency mismatch, credit crunches and volatile growth. Real exchange rates vary endogenously in their model since non-tradables are used as inputs both in the non-tradable and tradable sector. Instead, our much simpler three-period setup allows us to analyze in a tractable way how currency mismatch affects maturity mismatch through exchange rate volatility. We focus on the effect of such mismatches on short-run output volatility whereas Rancière et al. analyze the optimality of currency mismatch and risky growth paths.

Few papers have studied empirically the determinants of debt maturity. Using a panel of 32 emerging market economies, Rodrik and Velasco (1999) find that short-term debt is associated with high per-capita income levels and M2/GDP ratio's. They also test whether short-term debt is correlated with trade openness and a corruption index but find no statistically significant relationship with these two variables. Independently from the present paper, Valev (2004) has analyzed in a recent contribution the maturity structure of loans made by US banks in 44 countries over the period 1982-1996. His results suggest that economic volatility is associated with debt maturity in a non-linear way (only a very high level of economic volatility is associated with shorter debt maturity), whereas non-economic uncertainty contributes to shorter debt maturity.

The remainder of the paper is structured as follows. In Section 2 we present our model to show how currency mismatch affects maturity mismatch and growth volatility. We empirically test the main predictions of the model in Section 3. Finally, we discuss policy implications and conclusions in Section 4. The derivations of the most important equations of the theoretical model are provided in Appendix I. The second Appendix presents summary statistics of the main variables used in the empirical section, as well as additional robustness tests.

2 A Model

We build a partial equilibrium model that allows us to highlight the interactions between currency risk, the maturity structure of debt and output volatility in a tractable way. This is a partial equilibrium model in the sense that uncertainty is exogenously determined: there is no feedback effect of debt maturity on exchange rate uncertainty. Clearly, this is a strong assumption as in reality exchange rate uncertainty and debt maturity are likely to be jointly determined. However, the purpose of the present paper is precisely

to highlight the channel through which uncertainty affects debt maturity, whereas, as mentioned in the introduction, many papers have already considered the opposite causal link.

We assume that agents are risk-neutral since risk aversion would make the solution of the model much more cumbersome also because of precautionary motives. Agents live for three periods and their utility is defined by the function

$$U = c_1 + \beta E_1 c_2 + \beta^2 E_1 c_3,$$

where E_t is the mathematical expectation operator conditional on time t , β is the agent's discount factor and c_t denotes consumption in period t . As utility is linear in consumption, the solvency constraints introduced below would never be binding unless we assume that agents are impatient. In this case the optimal consumption profile is trivial since agents anticipate consumption as much as they can in the present and utility depends on credit supply. We will see below that this simple model structure usefully isolates the decision about optimal maturity and its interaction with exchange rate uncertainty.

Agents are endowed with investment goods of value K which they can consume immediately in period 1. But agents also have access to a production technology that produces Y units of output in period 3 with K units of input in period 1. If agents invest, they can borrow in foreign currency to finance consumption during the time of the project.³ One motivation not to lend in local currency is the lack of credibility and reputation of governments in developing countries that have the incentive to implement policies to reduce domestic liabilities (see, e.g., Allen and Gale, 2000, or the literature on currency mismatch and original sin in Eichengreen et al., 2003, or Levy-Yeyati, 2003).⁴

Agents have the possibility to borrow in two alternative ways: they can either take on debt with a maturity of one or two periods. We call the former short-term debt and the latter long-term debt. If agents borrow long term, the project income and debt are due in the same period. If agents decide to take on short-term debt instead, they need to roll-over the debt in period 2 in order to continue the project. Should they be unable to roll-over the debt, the project is liquidated and lenders appropriate parts or all the investment goods of value K . In this case agents do not earn the project returns Y in period 3. The timing of events is summarized in Figure 1.

2.1 Exchange-rate risk and solvency

Before analyzing the agent's optimal choice of debt maturity, we need to show how solvency constraints for foreign debt depend on exchange rate uncertainty and debt maturity. Exchange-rate risk is often unhedged in developing countries, as for example in pre-crisis Asia (see, e.g., Tirole, 2002, p. 5, or Eichengreen, 2003, p. 270 ff.). Moreover, exchange-rate risk is an aggregate risk and currency risk is not distributed independently across developing countries if there is the potential of contagion. Given that exchange rates follow a non-stationary stochastic process as specified below, the law of large numbers does not ensure that

³We could allow for domestic borrowing opportunities where agents' borrowing is constrained. In this case there would be additional feedbacks from foreign borrowing opportunities on the domestic interest rate. We neglect such feedbacks for simplicity.

⁴Caballero and Krishnamurty (2003) show instead that foreign-currency denominated debt might exceed the social optimum especially for less-developed countries where domestic borrowing constraints are tighter.

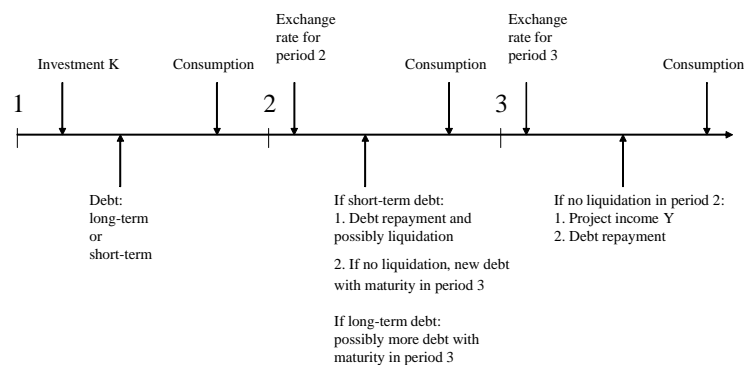


Figure 1: Timing of events

foreign risk-neutral lenders can eliminate all risk and break-even at every point in time if borrowers can default.

We assume that markets are incomplete. The world interest rate r is not state contingent and foreign lenders impose solvency constraints on developing countries so that the debt is repaid with certainty. Since foreign lenders do not control whether domestic borrowers hedge their risk or not, the solvency constraint guarantees repayment for the highest possible depreciation of the exchange rate contained in the support of the distribution: lenders assume that exchange-rate uncertainty is fully unhedged and borne as risk. Our assumption of market incompleteness excludes the possibility that risk-neutral lenders offer credit contracts in which interest rates depend on the exchange-rate realization and the implied bankruptcy risk. Market incompleteness implies credit constraints which are quite important in emerging market economies. Moreover, together with the assumption of risk-neutral impatient agents, market incompleteness allows us to focus on the effects of credit supply on credit volumes for which we have data.

Although the mechanism in our model relies on exchange-rate uncertainty, this does not imply that it is irrelevant for countries that peg their exchange rate: exchange-rate regimes change over time so that exchange rates are still uncertain. We assume that the natural logarithm of the (real) exchange rate is a martingale. The choice of the stochastic process and the partial equilibrium perspective of exogenous stochastic exchange rates are justified empirically since the natural logarithm of flexible exchange rates has stochastic properties similar to a random walk especially for time horizons up to two years (see, e.g., Mussa, 1979, for nominal exchange rates and Stockman, 1987, for real exchange rates and the special issue on exchange rate models edited by Engel et al., 2003). We define the (real) exchange rate X in terms of foreign units in period $t + 1$ as

$$X_{t+1} = \mu \varepsilon_t X_t,$$

where μ is the deterministic drift and ε_t is a random variable which we assume to be uniformly i.i.d. on the interval $[1 - a; 1 + a]$.⁵ This implies that the currency depreciates in the next period with probability $(1 + a - \mu^{-1}) / 2a$. Normalizing the exchange rate in period 1, $X_1 = 1$, the exchange rate can depreciate at most to $\bar{X} = \mu(1 + a)$ in the second period. In order to guarantee solvency, foreign investors will consider this maximum exchange rate, where the highest possible level of the exchange rate at future maturity time m is

$$\bar{X}^m = (\mu(1 + a))^m.$$

Thus, the market's discount factor applied to collateral for foreign debt with maturity m is

$$(\bar{X}R)^m,$$

where $R \equiv 1 + r$ and r is the world interest rate.

Besides this discount factor, the maximum debt level depends on the collateral the lender can appropriate. Without loss of generality we assume that the investment goods of value K do not depreciate and that foreign lenders can appropriate the full collateral.⁶ Given the timing of events mentioned above, in period 1 the maximum debt level for short and long term debt are

$$B_{2,1} = \frac{K}{\bar{X}R},$$

and

$$B_{3,1} = \frac{K + Y}{\bar{X}^2 R^2}$$

where $B_{t+m,t}$ denotes the maximum debt in period t with maturity $t + m$. Note that the project returns Y cannot be used as collateral for short-term debt in period 1 as long as the project is liquidated with positive probability in period 2 and the agent potentially never earns these returns. This implies a trade-off for the agent: compared with long-term debt, short-term debt implies a smaller market discount factor because uncertainty is smaller until the debt matures, but short-term debt also implies a smaller collateral because of the risk of liquidation. This simple trade-off is important for the result below that long-term debt is always optimal if uncertainty is small; and short-term debt can become optimal only if uncertainty is high enough.

Although what we call exchange-rate uncertainty could be any uncertainty attached to investment returns that increases over time, exchange rate uncertainty is the most natural interpretation in our application. Moreover, it implies realistically that developed countries have more access to foreign debt than less-developed countries since the former are exposed to less exchange rate risk because of better financial institutions such as well developed derivative markets, or relatively more sound government policy.

⁵Note that $a < 1$. At the cost of more clumsy notation we could specify $X_{t+1} = \mu e^{\varepsilon_t} X_t$ with ε_t uniformly distributed on the interval $[-a; a]$ so that no restriction needs to be imposed on a .

⁶More realism could easily be introduced by adding parameters to capture phenomena such as weaker enforcement of property rights, e.g., because of judicial inefficiencies. Yet, this extension of the model would not change the key results: weaker enforcement of property rights, implying that lenders can appropriate only a smaller share of the collateral, would have the same effect as higher uncertainty.



2.2 Consumption and Maturity

In our simple three-period model the agent's choice in the first period is discrete: the agent decides whether to invest or not and if she invests she can borrow short or long term.⁷ We first derive consumption and utility for the three possible choices as a function of the model's parameters, before we analyze which of the alternatives is optimal.

As mentioned above, risk neutrality and impatience imply that agents borrow to anticipate as much consumption as they can in the first period. Formally, the condition is

$$\beta RE_t X_{t+1} < 1 ,$$

where $RE_t X_{t+1}$ is the expected market return for assets denominated in foreign currency and we focus on the case where the home currency is expected to depreciate, $E_t X_{t+1} > 1$.

As we will see below, the model setup implies that the optimality of investment and debt maturity crucially depends on how much of the future resources can be consumed in the present. I.e., the utility derived from investment financed with short or long term debt depends on the tightness of the respective solvency constraint: the consumption profile and thus utility are determined by credit supply as agents demand credit until the solvency constraints are binding. Thus, the model's structure usefully isolates the effect of credit supply (determined by exchange rate uncertainty) on the optimality of investment and debt maturity structure.

We now proceed to characterize consumption profiles and utility for the different choices of the agent. We summarize the consumption profiles in Table 1. Note that risk neutrality implies that zero consumption can very well be optimal in some periods. This stark feature of the model is not crucial for the results and positive consumption in all periods could be generated by policy-induced consumption floors.

No investment, no debt If the agent decides not to invest in the project, she just consumes K in the first period (recall that the exchange rate in the first period, $X_1 = 1$). We normalize utility dividing by K so that utility over the course of the investment project is

$$u_n = 1 ,$$

where the subscript n denotes the case in which the agent does not take on any debt.

⁷The assumption of risk neutrality implies that a mix of long and short-term maturity debt is never optimal unless utility derived from long-term and short-term debt is the same. In this knife-edge case, the maturity choice is not determined. In the analysis below we break the tie in favor of long-term debt.

Table 1: Consumption profiles

	<i>No debt</i>	<i>LT debt</i>	<i>ST debt</i> ($a \leq a^*$)	<i>ST debt</i> ($a > a^*$)
<i>Period 1</i>	K	$\frac{K+Y}{X^2 R^2}$	$\frac{K+Y}{R^2 \bar{X}^3}$	$\frac{K}{RX}$
<i>Period 2</i>				
no liquidation	0	$\frac{\bar{X}-X_2}{X_2 \bar{X}^2 R} (K+Y)$	$\left(\frac{1}{X_2 \bar{X} R} - \frac{X_2}{R \bar{X}^3} \right) (K+Y)$	$\frac{(K+Y)}{X_2 \bar{X} R} - \frac{X_2}{\bar{X}} K$
liquidation	-	-	-	$\frac{\bar{X}-X_2}{\bar{X}} K$
<i>Period 3</i>				
no liq. in period 2	0	$\left(1 - \frac{X_3}{X_2 \bar{X}} \right) (K+Y)$	$\left(1 - \frac{X_3}{X_2 \bar{X}} \right) (K+Y)$	$\left(1 - \frac{X_3}{X_2 \bar{X}} \right) (K+Y)$
liq. in period 2	-	-	-	0

Let us now determine the utility derived from debt with short or long-term maturity. Note that in the three-period model all uncertainty about finishing the project is eliminated if the agent chooses the debt contract with a maturity $m = 2$. In this case she has to repay the debt in period 3 when the project is finished so that she will earn Y with certainty. There is no risk of liquidation. Instead if the agent chooses a short-term debt contract so that the debt needs to be rolled over in period 2, unfavorable realizations of the exchange rate can force her to liquidate the project in order to service the debt. However, as long as it is possible that the home currency depreciates, $\bar{X} > 1$, the solvency constraint can be tighter for long-term debt than for short-term debt because the market discount factor introduced above, $\bar{X}^m R^m$, increases with maturity m . This implies that the agent trades off tighter access to funds because of exchange-rate uncertainty against liquidation with positive probability and a smaller collateral.

Investment, long-term debt If agents invest K and take on debt that matures in period 3, we denote consumption in the first period by c_{1l} , where the subscripts denote the period and the decision to borrow long-term. The explicit expression is displayed in the first row and second column of Table 1. In the first period impatient risk-neutral agents consume the maximum amount they can borrow long-term. In the second period the exchange rate X_2 is known. The collateral is reevaluated at this exchange rate which allows the agent to borrow an additional amount for consumption if the exchange rate is less than its *ex ante* maximum value, $X_2 < \bar{X}$. In this case additional consumption is feasible in period 2 (see Table 1, second row and column). This consumption is financed with short-term debt which is completely riskless since the debt can be repaid with certainty: if the maximum depreciation of the exchange rate between period 2 and 3 realized, the repayment in period 3 would be

$$R^2 X_2 \bar{X} c_{1l} + R X_2 \bar{X} c_{2l} = K + Y .$$

Finally, in period 3 the agent consumes what remains after paying the debt plus interest (see Table 1, third row and second column).

Investment, short-term debt If agents invest K and take on debt that matures in period 2, the consumption in the first period is denoted by c_{1s} . We have to distinguish two cases. We show in the first Appendix that if uncertainty is small enough ($a \leq a^*$, where we derive an explicit expression for a^* below),

it is optimal for the agent to restrict consumption in the first period so that the project is never liquidated and the project income Y can be used as collateral. Instead if $a > a^*$, optimal consumption implies that the project is liquidated with positive probability and Y can no longer be used as collateral. The explicit expressions for consumption in the first period are displayed in the first row and third and fourth column of Table 1.

In period 2 the agent has to repay and can take on new debt. For $a \leq a^*$ consumption in the first period is such that debt can always be rolled over. For $a > a^*$, the agent can borrow against project income Y only in period 2. Debt is rolled-over in this case if

$$\frac{K + Y}{R\bar{X}X_2} - \frac{X_2K}{\bar{X}} \geq 0 \quad (1)$$

which can be rearranged to

$$X_2 \leq \sqrt{R^{-1}(1 + y)},$$

where $y \equiv Y/K$ is the project return on investment. Since $X_2 = \mu\varepsilon_1$ and ε is distributed uniformly on the interval $[1 - a, 1 + a]$, the probability of successful debt roll-over is

$$p = \frac{a + \mu^{-1}\sqrt{R^{-1}(1 + y)} - 1}{2a}. \quad (2)$$

Equation (2) implies that the project is never liquidated, $p = 1$, if

$$a \leq a^* \equiv \mu^{-1}\sqrt{R^{-1}(1 + y)} - 1. \quad (3)$$

We show in the first Appendix that the consumption profile displayed in Table 1 for the case $a \leq a^*$ always dominates the profile displayed for $a > a^*$ as long as $a < a^*$. Both profiles are identical at $a = a^*$ so that u_s is continuous in a .

It is straightforward to show that the probability of debt roll-over $p \geq 1/2$ and increases in y but decreases in μ , R , a . Note that $p \geq 1/2$ for any distribution of ε with $E(\varepsilon) = 1$, as long as domestic investors exploit arbitrage opportunities so that

$$1 + y \geq \mu^2 R^2,$$

where $\mu^2 R^2$ is the expected return of a bond denominated in foreign currency with a two-period maturity. The intuition for $p > 1/2$ is that for $a > a^*$, y is relevant for short-term debt only in period 2: the effect of the additional collateral that can be used to borrow, outweighs the expected discount factor $R^{-1}\mu^{-1}$ over a one-period horizon.

Inspection of equation (2) reveals that a higher expected cost of the debt (a higher R or μ) decreases the probability that debt can be rolled over. Moreover, a higher project return y increases the collateral against which agents can borrow in period 2 so that it is more likely that debt can be rolled over. Finally, more uncertainty about exchange rates (a larger a) makes it less likely that debt can be rolled over. This result relies on the assumption of a uniform distribution and $p \geq 1/2$. Moreover, the marginal effect of uncertainty on p becomes smaller the higher is the initial uncertainty because $\lim_{a \rightarrow \infty} p = 1/2$.⁸

⁸Of course, $a > 1$ is not a reasonable parametrization for the assumption of a symmetric uniform distribution around 1 so that the limit serves only illustration purposes.

If the project is liquidated, agents consume the rest of the collateral which remains after repayment of the debt in period 2 and nothing in period 3 (see columns 3 and 4 in Table 1). Liquidation entails a welfare cost because the project income of size Y does not materialize in period 3 and impatient agents have postponed consumption in period 1 to invest. If the project is not liquidated instead, agents consume the additional amount of credit obtainable in period 2 and what remains after repayment in period 3. Note that if the project is not liquidated so that the project income realizes, consumption in the third period is the same whether the project is financed short or long-term. The two types of debt allow, however, different consumption profiles in the first and second period where the difference depends on the model's parameter values.

Normalizing by K , the expected utility of the agent borrowing long or short-term, respectively is defined as

$$u_j = (c_{1j} + \beta E_1 c_{2j} + \beta^2 E_1 c_{3j}) / K, \quad j = l, s. \quad (4)$$

In the first Appendix we derive explicit expressions for u_l and u_s as a function of the model's parameters. In particular, we show that

$$\frac{\partial u_l(a, \mu)}{\partial \mu} < 0 \quad \text{and} \quad \frac{\partial u_l(a, \mu)}{\partial a} < 0$$

if agents are impatient enough. The intuition for these results is simple. From above we know that $\bar{X} = \mu(1+a)$. I.e., a higher expected depreciation and uncertainty of exchange rates, increases the market discount factor and thus tightens the solvency constraints. Consumption is shifted to the future which decreases the expected utility of impatient agents.⁹

Similarly we show in the first Appendix that

$$\frac{\partial u_s(a, \mu)}{\partial \mu} < 0$$

if agents are impatient enough, whereas u_s can increase or decrease in a . The derivative $\partial u_s / \partial a$ can be decomposed in three main effects: a negative effect on utility resulting from tighter solvency constraints; a negative effect on utility because of a higher probability of liquidation; and a positive effect due to $p > 1/2$ which implies that risk-neutral agents face a favorable gamble.¹⁰

Finally, one can show that $u_s \leq u_l$ for $a < a^*$. If optimal consumption implies that the project is never liquidated independent of debt maturity, borrowing long-term is at least as good as rolling over the debt in the second period. The intuition is that in order to roll-over the debt with certainty, uncertainty does not only decrease the amount of credit available short-term directly but also through its effect on the amount of consumption compatible with a certain roll-over (see the derivation of u_s for $p = 1$ in the first Appendix).

⁹In the Appendix we show that the condition on impatience becomes more binding as a increases. This is because Jensen's inequality implies that $E_1 \varepsilon^{-1} = (1 - a^2)^{-1}$ which increases in a and thus exerts a positive effect on the agent's utility. This effect is rather mechanical so that in the numerical examples below we focus on parameters for which u_l decreases in a , i.e., the condition on impatience is not violated.

¹⁰Moreover, as for u_l , Jensen's inequality implies a positive effect of a on u_s for rather mechanical reasons. In the numerical examples below, we focus on the region of a , where this effect is not dominant.

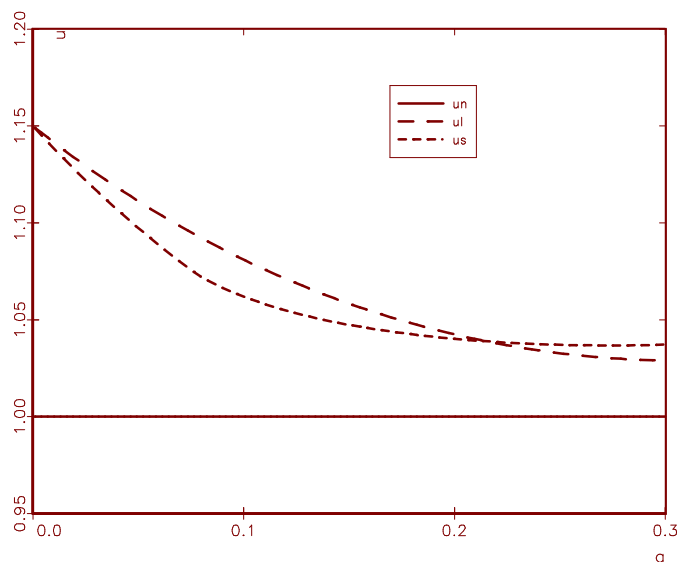


Figure 2: Utility as a function of a

2.3 Optimal maturity

We proceed to illustrate the optimal choice of maturity and its dependence on the model's parameters graphically. The parameter values are displayed in Table 2. In the numerical example we assume agents to be quite impatient for illustration purposes. It is straightforward to check that the parameter values imply that the conditions for impatience and the project returns used for signing the derivatives $\partial u_l / \partial a$ and $\partial u_j / \partial \mu$, $j = l, s$, are satisfied for not too large a .

Table 2: Parameter values

$\mu = 1$	$R = 1.01$
$\beta = (1 + .4)^{-1}$	$y \equiv Y/K = 0.17$

In Figure 2 we illustrate solutions for u_l and u_s as a function of a for the interval $a \in [0; 0.3]$. The utility derived from no investment, u_n , equals 1 and does not change with a . For the chosen parameter values it is always optimal to borrow: u_l and u_s are larger than u_n . Both, u_l and u_s are highly non-linear. For small values of $a > 0$, an increase in exchange-rate uncertainty (a higher a) does not change the optimal decision to borrow long-term. Long-term debt dominates short-term debt because it allows agents to use their project income Y as collateral. As a attains higher values, however, it becomes optimal to borrow short-term rather than long-term.¹¹ The intuition is that higher uncertainty tightens the solvency constraint

¹¹Note that both u_l and u_s increase if $a \rightarrow 1$. In this case agents are no longer impatient enough so that the condition derived in the Appendix is violated for the model's parameters. This is because Jensen's inequality implies that $E_1 \varepsilon^{-1} = (1 - a^2)^{-1}$ increases in a . Moreover, the unconditional expectation of ε^{-1} increases faster than the expectation conditional on the debt roll-over (see the Appendix). Hence, for large enough a , $\partial u_l / \partial a > \partial u_s / \partial a > 0$ so that a second crossing of the u_l and u_s -loci can occur.

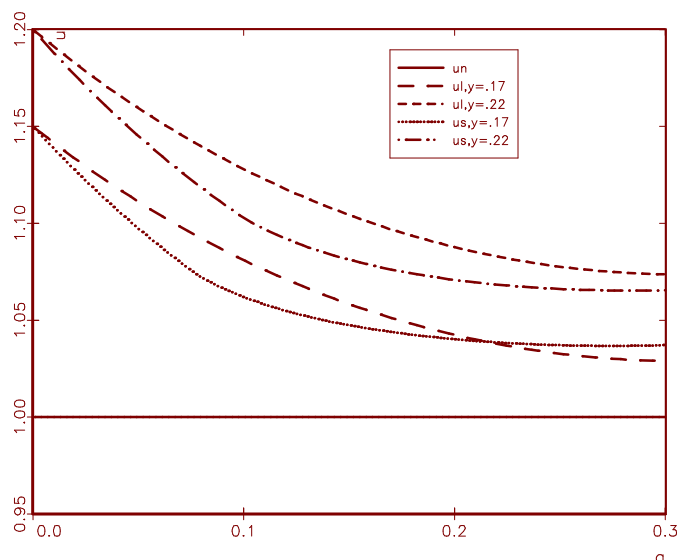


Figure 3: Comparative statics: a larger project return y

relatively more for long-term than for short-term debt in the first period if $a > a^*$ and liquidation occurs with positive probability. Since agents are impatient, this makes them favor short-term relatively more compared with long-term debt. Moreover, as we have mentioned above uncertainty can increase utility derived from short-term debt because in this case agents face a favorable gamble given that the probability of rolling over the debt $p \geq 1/2$. The opposite sign and non-linearity of the effects of a on u_s and u_l explains the crossing of the u_l and u_s -loci in the Figure.

Figure 3 illustrates how the solution of the model is affected by a change of the project return y from 0.17 to 0.22 (numerical illustrations for other parameters of the model are in the first Appendix). Analytic results are not readily available because u_s is a highly non-linear function of the model's parameters. To get some insight about the generality of the numerical results, we provide analytic results for the limit case $a \rightarrow a^*$ in the first Appendix.

In Figure 3, a larger project return increases the utility derived from short-term debt because it alleviates the borrowing constraint in the second period and decreases the probability of liquidation. However, it increases the utility derived from long-term debt relatively more because agents are impatient and the solvency constraint is alleviated in the first and not only in the second period. Thus, short-term debt is relatively less beneficial: in Figure 3 it is no longer optimal to borrow short-term for the considered parameter values. The analytic result reported in the first Appendix for the limit case $a \rightarrow a^*$ supports the illustration of the numerical example.

2.4 Growth volatility and debt maturity

We now extend the simple model to analyze the relationship between debt maturity and growth volatility. In this paper we focus on the short-horizon growth impact of access to foreign capital and investigate how the interaction of currency risk with the optimal maturity structure determines growth volatility in the short-run. Although the economy has only three periods, the results can be used to analyze the effects of the models' parameters on output. Indeed, a longer time horizon could be analyzed by restarting the economy in period 3: instead of consuming the remaining resources, agents would decide as in period 1 whether to invest the resources another time or whether to consume them immediately. More resources are available for investment in period 3 than in period 1 if

$$c_{3,j} > K, j = l, s$$

which in expectation (from the perspective of period 1) occurs in the limit $a \rightarrow a^*$ if

$$1 + y > \frac{1 - a}{a}.$$

This inequality is intuitive: uncertainty (a larger a) tightens solvency constraints and tilts the consumption profile towards the future; and thus makes it more likely that the inequality holds (the right-hand side is decreasing in a).

To keep the analysis as simple as possible we keep the focus on the three-period model. In our model foreign capital alleviates borrowing constraints and allows agents to finance investment. If the project income is financed long-term, the amount of goods available for production/consumption will grow by $1 + y$ with certainty. However, if the project is financed short-term, it is possible that the project is liquidated so that the investment return is lost. Hence, it is short-term debt that induces growth volatility.

In order to derive the effect of currency mismatch on short-run output growth in the simplest possible way, assume that there exists a variety of projects which differ with respect to their return y_i . Assume that y_i is uniformly distributed on the interval $[0, \bar{y}]$. As illustrated above, a higher return y makes it more likely that projects are financed with long-term debt. Define as y_{ls} the project return at which agents are indifferent whether to finance their project with long-term or short-term debt. I.e., $y_i \geq y_{ls}$ implies that the project is financed with long-term debt. Similarly, let y_{sn} and y_{ln} denote the project return at which agents are indifferent between not taking on debt at all and financing the project with short-term or long-term debt, respectively. E.g., if $y_{ls} > y_{ln} > y_{sn}$, projects with return $y_i \in [y_{ls}; \bar{y}]$ are financed long-term, projects with returns $y_i \in [y_{sn}; y_{ls}]$ are financed with short-term debt and projects with returns $y_i \in [0; y_{sn}]$ are not financed at all.¹² The thresholds y_{ls} , y_{sn} and y_{ln} are defined by the following equations (explicit expressions for y_{ls} , y_{sn} and y_{ln} are derived in the first Appendix for the limit case $a \rightarrow a^*$):

$$u_l(y_{ls}) = u_s(y_{ls}),$$

$$u_s(y_{sn}) = u_n = 1$$

¹²The critical value of y at which projects start to be financed has to satisfy the arbitrage condition mentioned above. This is indeed the case for the numerical example considered below.

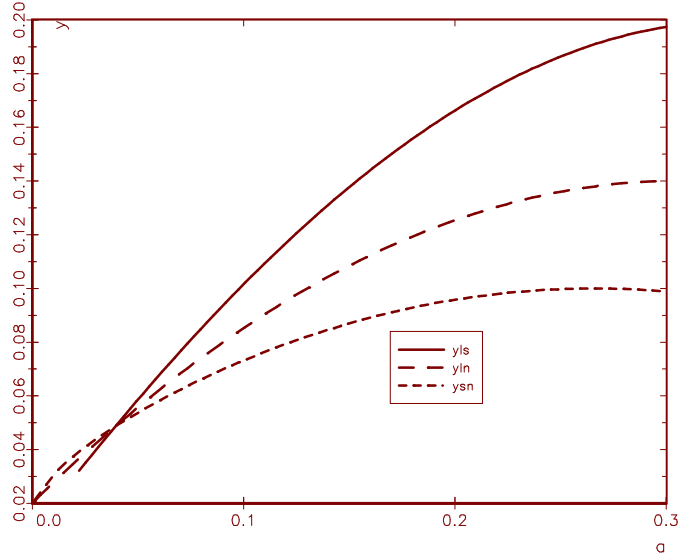


Figure 4: Numerical solution for project returns y_i at which agents are indifferent between borrowing short or long-term, y_{ls} , short-term or not at all, y_{sn} , or long-term or not at all, y_{ln} .

and

$$u_l(y_{ln}) = u_n = 1 .$$

Figures 4 and 5 illustrate the solution numerically¹³ for the thresholds y_{ls} , y_{sn} and y_{ln} and the debt structure in the first period¹⁴. We use the benchmark parameter values of Table 2, and set $\bar{y} = 0.2$. Quite intuitively, the project returns at which agents find it optimal to invest, y_{sn} and y_{ln} , are higher if exchange rate uncertainty is larger. Higher returns need to compensate for tighter solvency constraints. Moreover, also y_{ls} increases: as mentioned above exchange-rate uncertainty makes short-term debt a relatively better deal and project returns need to rise in order to make long-term debt relatively more attractive. In the first Appendix we show formally that $\partial y_{ls} / \partial a > 0$ for $a \rightarrow a^*$. In general, $\partial y_{ls} / \partial a > 0$ as long as $\partial p / \partial y > 0$ is not “too large” (the explicit restriction on the parameter space is messy and not insightful). I.e., a higher project return does not increase the probability of rolling over short-term debt in the second period so much to outweigh the effect of a looser solvency constraint for long-term debt in the first period. As is intuitive, the parameter restriction is more likely to be satisfied if agents are more impatient.

In Figures 4 and 5 it is apparent that all projects are financed with long-term debt if at all for $a \leq a^*$ since $u_s < u_l$. There is no uncertainty in the economy. For $a > a^*$, however, some fraction of projects (with return $y_i \in [y_{sn}; y_{ls}]$) is financed with short-term debt as soon as $y_{ln} > y_{sn}$ (in Figure 4 no projects are financed short-term for the values of a where $y_{ls} < y_{ln} < y_{sn}$).¹⁵ Thus, it is not the size of currency mismatch per se but its interaction with maturity mismatch which induces output volatility. Figure 5 illustrates that

¹³Note that y_{ls} is only plotted for $a \geq a^*$ since $u_l \geq u_s$ for all y if $a < a^*$.

¹⁴In the second period any additional debt will be short term since all debt is due in the third period.

¹⁵The numerical result that all debt is financed short-term for $a \simeq 0.3$ is not general and depends on the parameter $\bar{y} = 0.2$.

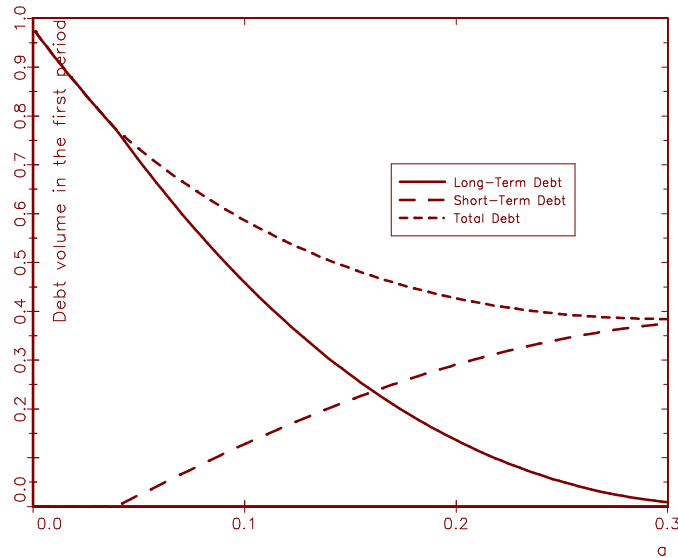


Figure 5: The volume of debt in the first period normalized by K

higher exchange rate uncertainty can induce the two types of mismatch to occur jointly.

In order to illustrate the effect of the debt structure on growth volatility, define expected growth in the economy as

$$g \equiv [F(y_{ls}) - F(y_{sn})] \int_{y_{sn}}^{y_{ls}} p(n) n f_y dn + [F(\bar{y}) - F(y_{ls})] \int_{y_{ls}}^{\bar{y}} n f_y dn, \text{ if } y_{ls} > y_{sn}, \quad (5)$$

where f_y denotes the conditional density for the relevant interval of y_i and $F(\cdot)$ is the cumulative distribution function. The first term in equation (5) is the average growth resulting from projects financed with short-term debt. Returns y_i only materialize with probability $p(y_i)$ for these projects. The second term is the average growth resulting from projects financed with long-term debt for which returns y_i realize with certainty. If $y_{ln} < y_{sn}$ (and thus also $y_{ls} < y_{sn}$ given that a larger y_i makes long-term debt more beneficial),

$$g \equiv [F(\bar{y}) - F(y_{ln})] \int_{y_{ln}}^{\bar{y}} n f_y dn$$

as long as $y_{ln} \leq \bar{y}$.

In the first Appendix we derive the explicit solution of the growth rate for the uniform distribution which we use to illustrate the effect of exchange-rate uncertainty on the growth rate in Figure 6: as exchange-rate uncertainty increases, the confidence interval of the growth rate widens substantially since more and more projects are financed with short-term debt. To sum up, the numerical example just presented illustrates that if access to foreign debt creates a currency mismatch, output can increase in the short-run; but such growth may be quite volatile if exchange-rate uncertainty induces a substantial maturity mismatch. We now provide empirical evidence on key predictions of the theoretical model.

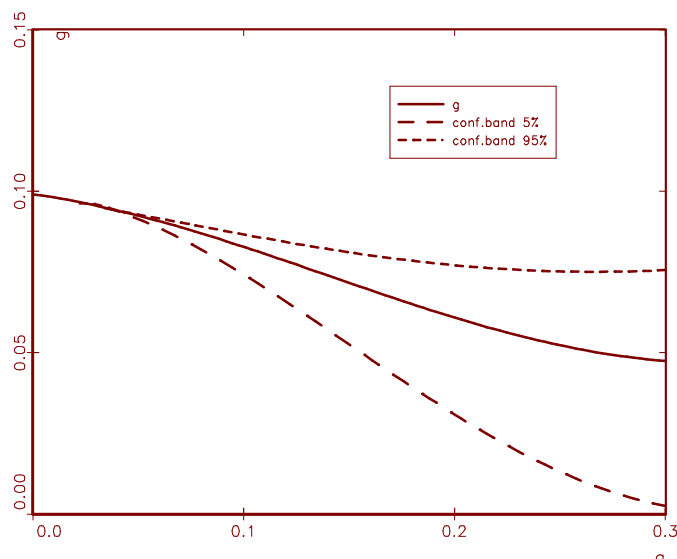


Figure 6: Growth g and confidence bands as a function of a . Note: the confidence bands are generated with 1,000 draws.

3 Empirical evidence

The purpose of this section is to provide an empirical test of the model's implications. In particular, what role do exchange rate uncertainty and other types of uncertainty play in explaining the size and the maturity structure of international debt? And also, can the maturity structure of debt help us understand the real volatility in terms of economic growth? We should note at the outset that we cannot perform a structural estimation of the model. Instead, the aim of this section is to investigate whether the model contains important insights into the functioning of international capital flows and debt dynamics.

The theoretical model entails that (exchange rate) uncertainty should have three implications for debt and growth volatility. First, higher uncertainty should decrease the total debt a country is able to raise on international financial markets. Second, uncertainty should increase the fraction of debt financed short-term. And third, overall uncertainty is projected to raise the short-run growth volatility of an economy, in particular through its effect on the debt structure. The theoretical model applies best to emerging market economies (EMEs) because the currency mismatch of debt and market incompleteness are much less of a problem for developed countries. Thus, we test the predictions of the model using a sample of 28 mostly open EMEs, including 9 Asian economies, 8 Central and Eastern European countries, 8 Latin American countries, as well as Russia, South Africa and Turkey (see complete list in Appendix II). We use annual data for the period 1985 to 2002 for most economies, a period during which most of the countries liberalized their financial account. For Eastern European countries time series start in the early 1990s and the initial period of the transition to a market economy often had to be left out as it was characterized by high volatility, not representative of the subsequent developments in these countries. The panel is therefore unbalanced. The

source for the debt data is the BIS, where debt is private sector bank debt, thus not including official debt flows which are likely to follow different dynamics from that implied by the model. Summary statistics for the key variables are provided in Appendix II.

Before taking the model to the data, let us mention how we address three major issues. The first issue is that uncertainty is not directly observable so that we need to use proxies which are, by definition, imperfect. Since the empirical counterpart of uncertainty is hard to come by, we try three different strategies. First, we proxy exchange rate uncertainty via actual exchange rate volatility calculated over the past 1 to 3 years. The problem with this measure is that it assumes purely adaptive expectations, whereas it is reasonable to assume that agents also consider forward looking indicators to form their expectations. As a second alternative, we proxy uncertainty with the exchange rate volatility of the future 1 to 3 years. However, this measure is also imperfect because we use realized instead of expected exchange rate volatility, assuming perfect foresight. As a third proxy, we use data on economic and political risk from the International Country Risk Guide (ICRG), which provides a quantitative assessment of political, economic, financial and investment risk for the great majority of the world's countries, covering all of the 28 economies in our sample.¹⁶ The rationale for using this measure is that it covers a much broader range of sources of uncertainty. It therefore allows us to also test alternative hypotheses in that it may not necessarily be exchange rate uncertainty that drives a country's debt dynamics, but also political risk or other types of financial and economic risk.

A related concern is the role played by the *de jure* exchange rate regime (fixed or floating) in the framework developed in the theoretical section. As agents consider the maximum magnitude of the exchange rate depreciation, they do not limit themselves to the official exchange rate regime implemented by a given country, but also consider the *de facto* nature of the regime. On the one hand, a fixed exchange rate regime does not prevent a sharp depreciation if the peg is no longer sustainable, as demonstrated by the example of Argentina in 2001. On the other hand, a floating exchange rate regime may actually be relatively stable if the central bank intervenes in the foreign exchange market to dampen exchange rate fluctuations. This pattern of intervention, known as the "fear of floating" (Calvo and Reinhart, 2002) seems to be very common among emerging markets (see also Bordo and Flandreau, 2003, for a historical perspective). As a consequence, we focus in the estimations on *de facto* measures of exchange rate uncertainty only.

The second issue is a possible omitted-variable bias since other variables than uncertainty matter for the debt structure. We address this issue by including in the regressions five other determinants of debt as control variables. The first control variable is GDP per head, which we use as a proxy for the catching up potential of emerging markets. We expect a poor but growing country to borrow more (against future income) than a country that is already rich, following a standard consumption smoothing argument. Similarly as in Rodrik and Velasco (1999), we find that a higher GDP per head is associated with more short-term debt, expressed both as a percentage of GDP and as a fraction of total debt. However, contrary to Rodrik and Velasco, we do not find any statistically significant relation with the ratio M2/GDP. The second control variable is the government budget balance, which we expect to be more or less negatively correlated with total debt

¹⁶The International Country Risk Guide (ICRG) is provided by the Political Risk Group (PRG). It consists of quantitative assessments of various risk components which are then aggregated into broader definitions. In all regressions reported in the empirical section, a higher number means a lower risk assessment. More documentation on the methodology can be found on-line at <http://www.prsgroup.com/icrg/icrg.html>.

depending on whether a significant proportion of economic agents follows a Ricardian behavior (this would for instance not be the case in the presence of liquidity constraints). The third variable is investment, which we expect to be positively correlated with total debt as access to international capital markets should allow countries to invest more by borrowing abroad instead of reducing saving. Moreover, we condition on investment to control for channels outside our model's perspective. As pointed out in Bleakley and Cowan (2002), a change in the exchange rate alters investment incentives not only because of changes in the net worth if debt is dollarized but also due to changes in the country's competitiveness.

The fourth variable is a dummy that is equal to one if the financial account of the balance of payments is open and zero otherwise. The main source is Kaminsky and Schmukler (2002), which we complemented by other sources when data were missing (the IMF Annual Report on Exchange Arrangements and Exchange Restrictions and the EBRD's Transition Report, various years). Financial account openness is expected to be positively correlated with the phenomenon of currency mismatch for at least two reasons: currency mismatch is only an issue if the financial account is open and most, if not all, foreign debt is denominated in foreign currency. One of the pitfalls of de jure openness measures is that a country can be formally open and yet receive little foreign capital, for instance because of other regulatory measures. We therefore complement this de jure variable by de facto measures, such as the share of capital inflows as a proportion to GDP. In particular, we use the share of FDI and portfolio inflows, separately and together. The fifth variable is a dummy variable for currency crises, based on a definition presented in detail in Bussière and Fratzscher (2002). The motivation for introducing this variable is that the debt ratios jump up during crises due to a conversion factor which is mechanical and not directly related to the question we want to answer.

The third set of issues is related to the econometric methodology. We use panel data, which allows us to control for idiosyncratic (country specific) effects. Indeed, the debt structure can be different across countries for a host of unobservable reasons such as different degrees of risk aversion or differences in institutions that are not well captured by any of our right-hand side variables. However, given the characteristics of the data, in particular its dynamics over time, we need to use a dynamic panel data estimator (the dependent variables are autocorrelated). It is well known that fixed effect estimators are biased for dynamic models since the lagged dependent variable is correlated with the error term (Nickell, 1981). Although this bias becomes unimportant as the number of time observations approaches infinity, we cannot assume this to be the case in our application since our sample has less than 20 time series observations.

To address this problem, we use the methodology developed by Arellano and Bond (1991). This methodology relies on a large set of instruments, combining the lags of the dependent variable with the lags of the exogenous variables as instruments. One of the key advantages of this methodology is that it is also designed to tackle the problem of endogeneity of some of the right-hand side variables. We estimated the equations specifying whether the right-hand side variables are exogenous (uncorrelated with past, present and future realizations of the error term), predetermined (uncorrelated with present and future realizations) or endogenous (uncorrelated with future realizations only). As the results were mostly similar in all three cases, we decided to opt for the exogenous case, in line with the assumptions of the theoretical section. However, the GMM approach is not without problems either: in small samples the GMM estimator can be biased if the instruments are weak, which seems to be the case in some of our regressions, particularly those involving the

Table 3: regression results; dependent variable is total debt/GDP (%)

	coef.	std. Error
Exchange rate volatility defined over		
Previous 3 years	-0.461	0.159 ***
Previous year	-0.291	0.124 ***
Next 3 years	-0.464	0.268 *
Next year	-0.207	0.162
Risk indicator as computed by IRCG:		
Total composite risk	-0.627	0.081 ***
Composite financial risk indicator	-0.606	0.103 ***
Composite investment risk indicator	-1.215	0.275 ***
Composite political risk indicator	-0.327	0.073 ***
Quality of bureaucracy	-1.488	0.913 *
Corruption	-0.364	0.593
Democratic accountability	-1.048	0.498 **
Government stability	-0.601	0.252 **
Law&Order	0.033	0.582
Socioeconomic conditions	-0.006	0.000 ***
Trade openness	0.126	0.001 ***
FDI inflows	-0.303	0.236
Portfolio inflows	0.010	0.141
Total inflows (FDI+portfolio)	0.302	0.136 **

Notes:

Estimations carried out using the Arellano-Bond GMM estimator and including one lag of the dependent variable. All regressions use 5 control variables on the right-hand side.

Only the coefficient and std. error of the additional variable is reported

*, **, *** denote significance at the 10%, 5%, 1% level, respectively.

political variables, as suggested by the results of the Sargan tests. Ideally, we would have liked to perform the estimation using as instrument a variable that is correlated with exchange rate volatility but not with the debt ratios. However, since there is no good instrument in the present case, the GMM approach is the best available solution. As a robustness check we also estimated a fixed effect (least-square dummy variable) model which yielded similar results.

3.1 Effects on the level of debt

The first set of results attempts to establish whether more uncertainty and openness are indeed associated with lower levels of total debt as implied by the model.

Table 3 shows the results for the effect on total debt as a ratio of GDP. Table 4 shows the same analysis but with short-term debt to GDP as the dependent variable. Each regression uses the same control variables: the tables only report the coefficients and standard errors of the additional variables that are added to the control variables one at a time.¹⁷

First, a key finding is that higher exchange rate volatility is associated with lower total debt, both for the measure of backward-looking and forward-looking exchange-rate volatility: countries tend to have more

¹⁷The full results, including the coefficients and standard errors of the control variables and the Sargan test of over-identifying restrictions are not reported for space reasons and available upon request. In most regressions, the control variables have the correct sign and are significant at least at the 10% level but in some cases they are not. Nevertheless, even in these cases we keep all control variables on the right-hand side as the primary objective is not to select the best model of debt but to assess the marginal effect of our uncertainty variables.

Table 4: regression results; dependent variable is short-term debt/GDP (%)

	coef.	std. Error
Exchange rate volatility defined over		
Previous 3 years	-0.042	0.042
Previous year	0.005	0.053
Next 3 years	-0.244	0.156 *
Next year	-0.05	0.095
Risk indicator as computed by IRCG:		
Total composite risk	-0.119	0.040 ***
Composite financial risk indicator	-0.061	0.049
Composite investment risk indicator	-0.440	0.133 ***
Composite political risk indicator	-0.073	0.035 **
Quality of bureaucracy	0.652	0.426
Corruption	0.147	0.281
Democratic accountability	-0.173	0.233
Government stability	-0.241	0.119 **
Law&Order	0.041	0.273
Socioeconomic conditions	0.000	0.000
Trade openness	0.029	0.011 ***
FDI inflows	-0.172	0.082 **
Portfolio inflows	0.034	0.081
Total inflows (FDI+portfolio)	-0.065	0.068

Notes:

Estimations carried out using the Arellano-Bond GMM estimator and including one lag of the dependent variable. All regressions use 5 control variables on the right-hand side.

Only the coefficient and std. error of the additional variable is reported

*, **, *** denote significance at the 10%, 5%, 1% level, respectively.

external debt if they are considered to be less risky in terms of exchange rate uncertainty. This is an important result that supports the key argument of the theoretical model in that currency uncertainty is indeed linked to a country's ability to raise funds from international debt markets. These results prove robust both across different regions of emerging markets and over different time periods. Concerning the link between exchange rate volatility and the short-term debt to GDP ratio, evidence is less conclusive. The exchange rate volatility measure defined over the next three years actually has the wrong sign and is significant at the 10% level. One possible explanation is the "fear of floating" effect mentioned in the introduction: if this pattern is sufficiently widespread, one might expect countries with large amounts of short-term debt to intervene in foreign exchange markets in order to limit exchange rate variability, thereby creating a negative correlation between the two variables. This result may therefore suggest that this effect is not fully accounted for by the econometric instrumentation we employed.

Second, there is some evidence that openness is linked to a higher ratio of short-term debt. Trade openness is positively linked to the ratio of debt to GDP (Table 3) and to the ratio of short-term debt to GDP (Table 4). An interesting finding is that FDI is negatively related to the level of debt, both total and short-term. This finding may suggest that FDI and debt are substitutes rather than complements, but would require a more detailed investigation that goes beyond the scope of this paper.

Third, we find a negative relationship between lower political and economic risk of several indicators - i.e. a higher value of the ICRG risk indicator - and the level of debt a country raises from international financial markets. This may be counter-intuitive at first, but may suggest that countries with low risk may access international financial markets by raising FDI or portfolio investment, rather than bank debt. The

Table 5: regression results; dependent variable is short-term/total debt (%)

	coef.	std. Error
Exchange rate volatility defined over		
Previous 3 years	-0.024	0.083
Previous year	0.024	0.075
Next 3 years	0.135	0.181
Next year	0.172	0.107 *
Risk indicator as computed by IRCG:		
Total composite risk	0.052	0.046
Composite financial risk indicator	0.155	0.055 ***
Composite investment risk indicator	-0.281	0.150 *
Composite political risk indicator	-0.021	0.039
Quality of bureaucracy	0.418	0.483
Corruption	0.482	0.319
Democratic accountability	-0.369	0.263
Government stability	-0.201	0.136 *
Law&Order	0.278	0.308
Socioeconomic conditions	0.000	0.000
Trade openness	0.011	0.019
FDI inflows	-0.072	0.189
Portfolio inflows	-0.059	0.131
Total inflows (FDI+portfolio)	-0.074	0.104

Notes:

Estimations carried out using the Arellano-Bond GMM estimator and including one lag of the dependent variable. All regressions use 5 control variables on the right-hand side.

Only the coefficient and std. error of the additional variable is reported

*, **, *** denote significance at the 10%, 5%, 1% level, respectively.

significant negative relationship between FDI inflows and debt levels, as discussed above, may indeed provide support for this hypothesis.

Overall, we conclude that there is indeed a strong and significant empirical relationship between exchange rate uncertainty and the total level of debt, as well as between openness and debt.

3.2 Effects on the maturity mismatch of debt

We next turn to testing one of the key implications of the theoretical model, namely that higher uncertainty and risk are associated with a higher maturity mismatch of foreign debt. Our proxy for the maturity mismatch is the ratio of a country's short-term debt to its total debt. Clearly, a potential shortcoming of this proxy is that it does not capture the maturity structure of investment returns, which also plays a role. However, since no such data can be obtained or estimated reliably for a broad set of emerging market economies, we assume that the maturity structure of investment returns does not differ too strongly across countries and over time and employ the ratio of short-term to total debt as our proxy.

The first key finding is that higher exchange rate uncertainty is associated with a higher share of short-term debt (Table 5). The coefficient of exchange rate volatility is significant when we use the forward looking measure (calculated over the following year). This is to be expected given that short-term debt is defined as debt with maturity below one year. The result is robust across regions and time periods and provides support for the relevance of our theoretical model.

Second, we find that higher investment risk and political risk (government stability) are linked to a higher ratio of short-term debt. This confirms the theoretical model's key finding that risk leads investors and

borrowers alike to shift their borrowing increasingly towards short-term debt. Among the sub-components of political risk, it is found that in particular government stability is significantly related to the share of short-term debt. However, economic and financial risks are negatively associated with the ratio of short-term debt, which stands in contrast to the finding for political risk and to the predictions of the model.

Finally, there does not seem to be a significant correlation between openness, either *de jure* openness or trade openness, and the maturity mismatch. This finding may be quite intuitive as financial and trade openness allows countries to borrow more from international financial markets. However, as shown in the previous section, openness may not only raise short-term debt but also total debt, thus having an ambiguous effect on the share of short-term to total external debt.

In summary, the empirical evidence found that in particular higher exchange rate uncertainty and higher political risk raise the maturity mismatch of a country. This is very much in line with the predictions of our theoretical prior presented above. However, one must underline as well that for one of the variables we tested, results are contrary to the predictions of the model.

3.3 Effects on growth volatility

The last step is to test whether uncertainty, openness and debt are linked to output/growth volatility. Our theoretical priors are that more uncertainty should lead to higher economic growth volatility. Moreover, the theoretical model implies that higher short-term debt and a larger maturity mismatch should also raise output volatility. Growth volatility is measured as the standard deviation of growth rates over the future 3 years. Hence note that the model regresses growth volatility on past independent variables. Results are presented in Table 6.

First, there is a strong, significant link between a higher maturity mismatch - proxied by the share of short-term to total debt - and larger growth volatility. This confirms that countries that have a relatively large share of short-term debt are more likely to go through a boom-bust cycle of economic growth as inflows in debt may boost growth initially, but the withdrawal of short-term debt may also lead to sudden capital-flow reversals and economic contractions.

Second, we find a robust link between higher political and economic/financial risks and larger growth volatility. In particular, two of the political risk sub-components (quality of bureaucracy and democratic accountability) are significantly negatively related to output volatility.

Third, we do not find a statistically significant relationship between exchange rate uncertainty in future years and output volatility and between openness and output volatility. Both the *de jure* openness variable and the exchange rate volatility variable have the correct sign, but are not statistically significant. This suggests that exchange rate uncertainty and openness affect output volatility mainly through changes in the maturity debt structure.

Overall, this section has presented evidence that shows in particular a significant and robust relationship between maturity mismatch of debt and growth volatility and between various types of economic and political risk and growth volatility.

Table 6: regression results; dependent variable is output volatility

	coef.	std. Error
Short-term to total debt ratio	2.851	0.976 **
Short-term debt to GDP ratio	0.014	0.010
Total debt to GDP ratio	0.004	0.006
Exchange rate volatility defined over		
Previous 3 years	-0.145	0.225
Previous year	0.296	0.171 *
Next 3 years	0.312	0.624
Next year	0.316	0.198
Risk indicator as computed by IRCG:		
Total composite risk	-0.089	0.019 **
Composite financial risk indicator	-0.089	0.018 **
Composite investment risk indicator	-0.076	0.040 *
Composite political risk indicator	-0.002	0.009 **
Quality of bureaucracy	-0.307	0.150 **
Corruption	-0.059	0.092
Democratic accountability	-0.224	0.083 **
Government stability	0.080	0.038 **
Law&Order	0.048	0.098
Socioeconomic conditions	-0.064	0.052
Trade openness	0.124	0.210
FDI inflows	-0.019	0.028
Portfolio inflows	-0.012	0.011
Total inflows (FDI+portfolio)	-0.010	0.009

Notes:

Estimations carried out using the Arellano-Bond GMM estimator and including one lag of the dependent variable. All regressions use 5 control variables on the right-hand side.

Only the coefficient and std. error of the additional variable is reported

*, **, *** denote significance at the 10%, 5%, 1% level, respectively.

4 Conclusions

In this paper, we have developed a model which shows how currency mismatches can exacerbate maturity mismatches, in particular in countries with a high degree of exchange-rate uncertainty. As a consequence, the share of investment projects at risk increases in these countries so that output becomes more volatile. Taking the model to the data provides support to the model's predictions. We find that more exchange rate uncertainty –proxied with different exchange rate volatility measures, both backward and forward looking– unambiguously reduces the total level of debt. The effect of exchange rate uncertainty on the maturity mismatch is significant for the forward looking volatility measure which is most sensible for the definition of short-term debt in the data, and the empirical exercise confirms that a stronger maturity mismatch increases output volatility.

In future research it may be interesting to allow for the possibility of default in the model and to introduce moral hazard and asymmetric information, since these phenomena are important for capital markets in reality. However, better data is necessary to test predictions of such a model. Data on interest rates across different maturities for private debt would allow to analyze the interaction of credit prices and credit demand, instead of focussing only on credit supply and credit volumes.

Our model emphasizes the importance of market incompleteness and does not rely on asymmetric information or moral hazard to explain the debt structure and the inclination of emerging markets to be subject to financial crises and substantial real volatility in the economy. Market failures such as moral hazard might

not be the only reason behind high short-term debt, and the removal of such distortions may not suffice to tilt the debt profile towards safer, long-term debt. Indeed in our model without such market failures, market incompleteness can induce perfectly rational agents to choose optimally a high share of short-term debt.

If market incompleteness is important, it is crucial to develop financial markets or instruments that allow agents to insure better against risk so that financial crises in emerging markets can be avoided. Concrete policy proposals to address this issue have started to emerge. Some of the proposals call for the development of domestic financial markets for local-currency substitutes to dollarized debt (Levy-Yeyati, 2003) or for the issuance of bond contracts denominated in units of a basket of emerging-market currencies (Eichengreen and Hausmann, 2003).

Appendix I: Derivations for Section 2

Derivation of u_l as a function of the model's parameters:

Inserting the expressions for consumption displayed in Table 1 into the utility function and dividing by K , we get

$$u_l = \frac{1+y}{\bar{X}^2 R^2} + \beta E_1 \left(\frac{\bar{X} - X_2}{X_2 \bar{X}^2 R} \right) (1+y) + \beta^2 E_1 \left(1 - \left(\frac{X_3}{\bar{X}^2} + \frac{\bar{X} - X_2}{\bar{X}^2 X_2} X_3 \right) \right) (1+y) ,$$

where $y \equiv Y/K$ is the project return on investment. Plugging in

$$X_{1+m} = \mu^m \prod_{s=1}^m \varepsilon_s \text{ and } \bar{X} = \mu(1+a) ,$$

$$\begin{aligned} u_l = & \frac{1+y}{\mu^2(1+a)^2 R^2} + \beta E_1 \left(\frac{\mu(1+a) - \mu\varepsilon_1}{\mu\varepsilon_1 \mu^2(1+a)^2 R} \right) (1+y) \\ & + \beta^2 E_1 \left(1 - \left(\frac{\mu^2 \varepsilon_1 \varepsilon_2}{\mu^2(1+a)^2} + \frac{\mu(1+a) - \mu\varepsilon_1}{\mu^2(1+a)^2 \mu\varepsilon_1} \mu^2 \varepsilon_1 \varepsilon_2 \right) \right) (1+y) . \end{aligned}$$

This can be simplified to

$$\begin{aligned} u_l = & \frac{1+y}{\mu^2(1+a)^2 R^2} + \frac{\beta R^{-1}}{1+a} E_1 (\mu^{-2} \varepsilon_1^{-1} - \mu^{-2} (1+a)^{-1}) (1+y) \\ & + \beta^2 E_1 (1 - (1+a)^{-2} \varepsilon_1 \varepsilon_2 - (1+a)^{-1} \varepsilon_2 + (1+a)^{-2} \varepsilon_1 \varepsilon_2) (1+y) \\ = & \left[\mu^{-2} (1+a)^{-2} R^{-2} + \beta R^{-1} \mu^{-2} (1+a)^{-1} \left((1-a^2)^{-1} - (1+a)^{-1} \right) + \beta^2 (1 - (1+a)^{-1}) \right] (1+y) , \end{aligned} \quad (\text{A1})$$

where the second equation follows because ε is i.i.d. with an expected value of 1 and

$$E_1 \varepsilon_1^{-1} = \frac{1}{2} \left(\frac{1}{1-a} + \frac{1}{1+a} \right) = (1-a^2)^{-1} .$$

Derivation of u_s as a function of the model's parameters:

Part I: $p < 1$

We insert the expressions for consumption displayed in the fourth column of Table 1 into the utility function so that

$$\begin{aligned} u_s = & \frac{1}{R\bar{X}} + \beta(1-p)E_{1l} \left(\frac{\bar{X} - X_2}{\bar{X}} \right) \\ & + \beta p E_{1r} \left(\frac{1+y}{X_2 \bar{X} R} - \frac{X_2}{\bar{X}} \right) \\ & + \beta^2 p E_{1r} \left(\left(1 - \frac{X_3}{X_2 \bar{X}} \right) (1+y) \right) , \end{aligned}$$

where E_{1i} , $i = l, r$, denotes the expectation in the first period conditional on liquidation and rolling over the debt in the second period, respectively. Denoting analogously ε_r and ε_l as the mean of ε conditional on rolling over the debt and liquidation,

$$\begin{aligned} u_s = & R^{-1} \mu^{-1} (1+a)^{-1} + \beta(1-p)E_{1l} \left(1 - \varepsilon_1 (1+a)^{-1} \right) \\ & + \beta p E_{1r} \left(\mu^{-2} \varepsilon_1^{-1} (1+a)^{-1} R^{-1} (1+y) - \varepsilon_1 (1+a)^{-1} \right) \\ & + \beta^2 p E_{1r} \left(1 - \varepsilon_2 (1+a)^{-1} \right) (1+y) \\ = & R^{-1} \mu^{-1} (1+a)^{-1} + \beta(1-p) \left(1 - \varepsilon_l (1+a)^{-1} \right) \\ & + \beta p \left(\mu^{-2} E_{1r} \varepsilon_1^{-1} (1+a)^{-1} R^{-1} (1+y) - \varepsilon_r (1+a)^{-1} \right) + \beta^2 p \left(1 - (1+a)^{-1} \right) (1+y) , \end{aligned} \quad (\text{A2})$$

where p , ε_l , ε_r and $E_{1r}\varepsilon^{-1}$ are functions of the models parameters. The explicit expressions for ε_l and ε_r are

$$\varepsilon_l \equiv E_{1l}\varepsilon = 1 + \frac{a^* + a}{2},$$

$$\varepsilon_r \equiv E_{1r}\varepsilon = 1 + \frac{a^* - a}{2}$$

and

$$E_{1r}\varepsilon^{-1} = \frac{1}{2} \left(\frac{1}{1-a} + \frac{1}{1+a^*} \right),$$

where a^* , defined in equation (3), is the critical value at which projects start to be liquidated. Note that $E_{1r}\varepsilon_2 = 1$ since ε is i.i.d.

Part II: $p = 1$

If $a < a^*$, $p = 1$ and $\varepsilon_r = 1$. Agents can use the project return Y as collateral also if borrowing short-term. Formally, the project is not liquidated if

$$\frac{1+y}{R\bar{X}X_2} - RX_2 \frac{c_{1s}}{K} \geq 0$$

which can be rearranged to

$$(X_2)^2 \leq \frac{1+y}{R^2\bar{X}c_{1s}/K}.$$

Plugging in the explicit expressions for X_2 and \bar{X} we find that $p = 1$ as long as

$$\mu^2 (1+a)^2 \leq \frac{(1+y)}{R^2\mu(1+a)\frac{c_{1s}}{K}}.$$

For impatient consumers this holds as equality and

$$c_{1s} = \frac{K+Y}{R^2\mu^3(1+a)^3} \leq c_{1l}. \quad (\text{A3})$$

The consumption levels c_{2s} and c_{3s} displayed in the third column of Table 1 can be derived in a straightforward manner as for the case of long-term debt. If $p = 1$ and agents borrow short-term, they consume less in the first period than in the case of long-term debt so that $u_s \leq u_l$ as long as they are impatient (for $\mu > 1$ or $a > 0$ this holds as strict inequality). The intuition behind this result is that agents have tighter solvency constraints when borrowing short-term and $p = 1$, as long as they roll-over the debt in the next period with certainty. Interestingly, agents are indifferent to forego the collateral Y and consume more in the first period so that $p < 1$ if

$$\frac{K+Y}{R^2\mu^3(1+a)^3} = \frac{K}{R\mu(1+a)}$$

which can be rearranged to

$$a = \mu^{-1} \sqrt{R^{-1}(1+y)} - 1 = a^*.$$

I.e., we have shown optimality of the respective consumption profiles (displayed in Table 1 for the cases $a \leq a^*$ and $a > a^*$). Moreover, u_s is continuous in a since consumption and thus u_s are exactly equal for the two cases at $a = a^*$.

Derivation of $\partial u_l / \partial \mu$ and $\partial u_l / \partial a$:

Using equation (A1) we find that

$$\text{sgn} \left(\frac{\partial u_l}{\partial a} \right) = \text{sgn} \left(A\beta^2 + B\beta + C \right).$$

The argument on the right-hand side of the equation is a quadratic equation in β where

$$\begin{aligned} A &\equiv (1+a)^{-2}, \\ B &\equiv R^{-1}\mu^{-2}(1+a)^{-1}\left(-(1+a)^{-1}(1-a^2)^{-1}+2a(1-a^2)^{-2}+2(1+a)^{-2}\right), \\ C &\equiv -2R^{-2}\mu^{-2}(1+a)^{-3}. \end{aligned}$$

Thus the condition for $\partial u_l/\partial a < 0$ is

$$\beta < \beta^* \equiv \frac{-B + \sqrt{B^2 - 4AC}}{2A}.$$

Abstracting from the effect of an increase in a on $E_1\varepsilon_1^{-1}$ for a small a with $E_1\varepsilon_1^{-1} \simeq 1$, the condition for $\partial u_l/\partial a < 0$ simplifies to

$$(\beta R^{-1} - R^{-2})\mu^{-2}(1+a)^{-3} + (\beta^2 - \beta R^{-1}\mu^{-2})(1+a)^{-2} < 0$$

which holds if

$$\beta\mu^2 R < 1.$$

Differentiating with respect to μ we find

$$\frac{\partial u_l}{\partial \mu} = \left(-2\mu^{-3}(1+a)^{-2}R^{-2} + \beta R^{-1}\left(-2\mu^{-3}(1+a)^{-1}(1-a^2)^{-1} + 2\mu^{-3}(1+a)^{-2}\right)\right)(1+y) < 0$$

if

$$\beta R < 1.$$

Derivation of $\partial u_s/\partial \mu$ and $\partial u_s/\partial a$:

From equation (A3) it follows that if $a \leq a^*$ and $p = 1$, c_{1s} falls relatively more than c_{1l} as a and μ increase. Hence, the sufficient conditions derived for u_l suffice for this case as well. If $a > a^*$ instead, equation (A2) implies that

$$\begin{aligned} \frac{\partial u_s}{\partial \mu} &= -R^{-1}\mu^{-2}(1+a)^{-1} - 2\beta p\mu^{-3}E_{1r}(\varepsilon^{-1})(1+a)^{-1}R^{-1}(1+y) \\ &+ \frac{\partial p}{\partial \mu} \left(-\beta(1-\varepsilon_l(1+a)^{-1}) + \beta(1+a)^{-1}(\mu^{-2}E_{1r}(\varepsilon^{-1})R^{-1}(1+y) - \varepsilon_r) + \beta^2\frac{a}{1+a}(1+y)\right) \\ &+ \frac{1}{2}\mu^{-2}\sqrt{R^{-1}(1+y)}\beta(1+p)(1+a)^{-1} \end{aligned}$$

where the third line results from

$$\frac{\partial \varepsilon_j}{\partial \varepsilon^*} \frac{\partial \varepsilon^*}{\partial \mu} = -\frac{1}{2}\mu^{-2}\sqrt{R^{-1}(1+y)}, \quad j = l, r$$

and

$$\frac{\partial (E_{1r}\varepsilon^{-1})}{\partial \varepsilon^*} \frac{\partial \varepsilon^*}{\partial \mu} = \frac{1}{2\sqrt{R^{-1}(1+y)}}$$

The terms in the first and third line of $\partial u_s/\partial \mu$ add up to a negative number since $p > 1/2$ and the arbitrage condition holds, $1+y \geq \mu^2 R^2$. The expression in the second line is negative because $\frac{\partial p}{\partial \mu} < 0$ and the term in brackets in the second line is positive: plugging in the explicit expressions for ε_l , ε_r and $E_{1r}\varepsilon^{-1}$ and rearranging the term in brackets becomes

$$\frac{\beta}{1+a} \left(\frac{1}{2}\mu^{-1}\sqrt{R^{-1}(1+y)} \left(\frac{\mu^{-1}\sqrt{R^{-1}(1+y)}}{1-a} + 1 \right) - 1 \right) + \beta^2(1+y)\frac{a}{1+a} > 0$$

if $1 + y > R\mu^2$ which holds as long as the arbitrage condition is satisfied.

Differentiating u_s with respect to a we get

$$\begin{aligned} \frac{\partial u_s}{\partial a} &= -\frac{R^{-1}\mu^{-1}}{(1+a)^2} + \frac{\beta(1-p)}{(1+a)^2}\varepsilon_l - \frac{\beta p}{(1+a)^2} \left(\frac{1+y}{R\mu^2} E_{1r}(\varepsilon^{-1}) - \varepsilon_r \right) + \beta^2 p \frac{1+y}{(1+a)^2} \\ &\quad + \frac{\partial p}{\partial a} \left(-\beta \left(1 - \varepsilon_l (1+a)^{-1} \right) + \frac{\beta}{1+a} \left(\frac{1+y}{R\mu^2} E_{1r}(\varepsilon^{-1}) - \varepsilon_r \right) + \beta^2 \frac{a(1+y)}{1+a} \right) \\ &\quad + \frac{1}{2}\beta \frac{2p-1}{(1+a)} + \frac{1}{2} \frac{\mu R^{-1}(1+y)}{(1-a)^2(1+a)}, \end{aligned}$$

where we use in the last line that

$$\frac{\partial \varepsilon_r}{\partial a} = -\frac{1}{2}, \quad \frac{\partial \varepsilon_l}{\partial a} = \frac{1}{2} \quad \text{and} \quad \frac{\partial E_{1r}(\varepsilon^{-1})}{\partial a} = \frac{1}{2(1-a)^2}.$$

Line 1 of the $\partial u_s / \partial a$ displays the direct partial effect of a on u_s resulting from the tightening of the solvency constraint. As long as agents are impatient enough this effect is negative. In line 2 we have the negative effect of a on u_s resulting from the decrease in probability of debt roll-over ($\partial p / \partial a < 0$). Finally, line 3 shows the positive effect of a on u_s because agents face a favorable gamble ($p > 1/2$). It turns out that the opposite sign of these effects implies that in general

$$\frac{\partial u_s}{\partial a} \leq 0.$$

Comparative statics for $a \rightarrow a^*$:

Define

$$\begin{aligned} u_l^* &\equiv \lim_{a \rightarrow a^*} u_l = \left(\mu^{-2} (1+a^*)^{-2} R^{-2} + \beta R^{-1} \mu^{-2} \left((1+a^*)^{-1} (1-a^{*2})^{-1} - (1+a^*)^{-2} \right) \right) (1+y) \\ &\quad + \beta^2 \left(1 - (1+a^*)^{-1} \right) (1+y) \end{aligned}$$

and

$$u_s^* \equiv \lim_{a \rightarrow a^*} u_s = R^{-1} \mu^{-1} (1+a^*)^{-1} + \beta \left(\frac{1+y}{\mu^2 R (1-a^{*2})} (1+a^*)^{-1} - (1+a^*)^{-1} \right) + \beta^2 \left(1 - (1+a^*)^{-1} \right) (1+y).$$

where

$$\lim_{a \rightarrow a^*} E_{1r}(\varepsilon^{-1}) = E_1(\varepsilon^{-1}) = (1-a^{*2})^{-1}.$$

Considering the limit preserves the difference in the collateral if agents borrow short or long-term, but allows us to derive simple analytic expressions because $\lim_{a \rightarrow a^*} p = 1$.

We find that

$$u_l^* > u_s^*$$

if

$$y > y_{ls},$$

where

$$y_{ls} = \frac{\mu(1+a^*)R(1-\beta R\mu)}{(1-\beta R)} - 1 > 0$$

given the assumptions on impatience. We define the locus on which agents are indifferent between long and short-term debt as

$$u_{ls}^* \equiv u_l^* - u_s^* = 1 + y - \frac{\mu(1+a^*)R(1-\beta R\mu)}{(1-\beta R)}$$

Note that

$$\frac{\partial u_{ls}^*}{\partial y} = 1 > 0 ,$$

i.e., long-term debt becomes relatively more beneficial as the project return increases.

Similarly, define

$$u_{sn}^* = R^{-1}\mu^{-1}(1+a^*)^{-1} + \beta \left(\mu^{-2}(1+a^*)^{-1}(1-a^{*2})^{-1}R^{-1}(1+y) - (1+a^*)^{-1} \right) + \beta^2 \left(1 - (1+a^*)^{-1} \right) (1+y) - 1$$

which implies that

$$y_{sn} = \frac{R(1+a^*+\beta) - \mu^{-1}}{\beta\mu^{-2}(1-a^{*2})^{-1} + \beta^2 Ra^*} - 1 .$$

Also,

$$u_{ln}^* = \left(\mu^{-2}(1+a^*)^{-2}R^{-2} + \beta R^{-1} \left(\mu^{-2}(1+a^*)^{-1}(1-a^{*2})^{-1} - \mu^{-2}(1+a^*)^{-2} \right) \right) (1+y) + \beta^2 \left(1 - (1+a^*)^{-1} \right) (1+y) - 1$$

which implies

$$y_{ln} = \left(\mu^{-2}(1+a^*)^{-2}R^{-2} + \beta R^{-1} \left(\mu^{-2}(1+a^*)^{-1}(1-a^{*2})^{-1} - \mu^{-2}(1+a^*)^{-2} \right) + \beta^2 \left(1 - (1+a^*)^{-1} \right) \right)^{-1} - 1 .$$

We find that impatience implies that

$$\frac{\partial y_{ls}}{\partial a^*} = \frac{\mu R(1-\beta R\mu)}{(1-\beta R)} > 0 ,$$

whereas the derivatives for y_{ln} and y_{sn} are messy and less insightful.

Growth rate g for the uniform distribution:

Given the assumption that y is uniformly distributed on the interval $[0; \bar{y}]$, the second term of equation (5) simplifies to

$$\frac{\bar{y} - y_{ls}}{\bar{y}} \int_{y_{ls}}^{\bar{y}} \frac{n}{\bar{y} - y_{ls}} dn = \frac{1}{2} \frac{\bar{y} - y_{ls}}{\bar{y}} (y_{ls} + \bar{y}) .$$

Using the explicit expressions for $p(y)$, the first integral in equation (5) $\int_{y_{sn}}^{y_{ls}} p(n)nf_y dn$ can be written as

$$\begin{aligned} & \frac{1}{y_{ls} - y_{sn}} \int_{y_{sn}}^{y_{ls}} \frac{a + \mu^{-1}\sqrt{R^{-1}(1+n)} - 1}{2a} ndn \\ &= \frac{1}{y_{ls} - y_{sn}} \left(\int_{y_{sn}}^{y_{ls}} \frac{a-1}{2a} ndn + \int_{y_{sn}}^{y_{ls}} \frac{\mu^{-1}\sqrt{R^{-1}}}{2a} (1+n)^{1/2} ndn \right) \\ &= \frac{1}{y_{ls} - y_{sn}} \left(\frac{a-1}{4a} n^2 + \frac{\mu^{-1}\sqrt{R^{-1}}}{2a} \left(\frac{2}{3} n(1+n)^{3/2} - \frac{4}{15} (1+n)^{5/2} \right) \right)_{y_{sn}}^{y_{ls}} , \end{aligned}$$

where the second integral is solved using integration by parts.

The conditional variance of the growth rate is

$$\begin{aligned} \int_{y_{sn}}^{y_{ls}} p(n)(1-p(n))n^2 f_y dn &= \frac{1}{y_{ls} - y_{sn}} \left(\frac{a^2 - 1 - \mu^{-2}R^{-1}}{4a^2} \int_{y_{sn}}^{y_{ls}} n^2 dn \right) \\ &\quad - \frac{1}{y_{ls} - y_{sn}} \left(\frac{\mu^{-2}R^{-1}}{4a^2} \int_{y_{sn}}^{y_{ls}} n^3 dn \right) \\ &\quad + \frac{1}{y_{ls} - y_{sn}} \left(\frac{\mu^{-1}\sqrt{R^{-1}}}{2a^2} \int_{y_{sn}}^{y_{ls}} (1+n)^{1/2} n^2 dn \right) . \end{aligned}$$

The last integral can be solved using integration by parts:

$$\int_{y_{sn}}^{y_{ls}} (1+n)^{1/2} n^2 dn = \left(\frac{2}{3} n^2 (1+n)^{3/2} - \frac{8}{15} \left(n(1+n)^{5/2} - \frac{2}{7} (1+n)^{7/2} \right) \right) \Big|_{y_{sn}}^{y_{ls}}.$$

Numerical illustrations of comparative statics:

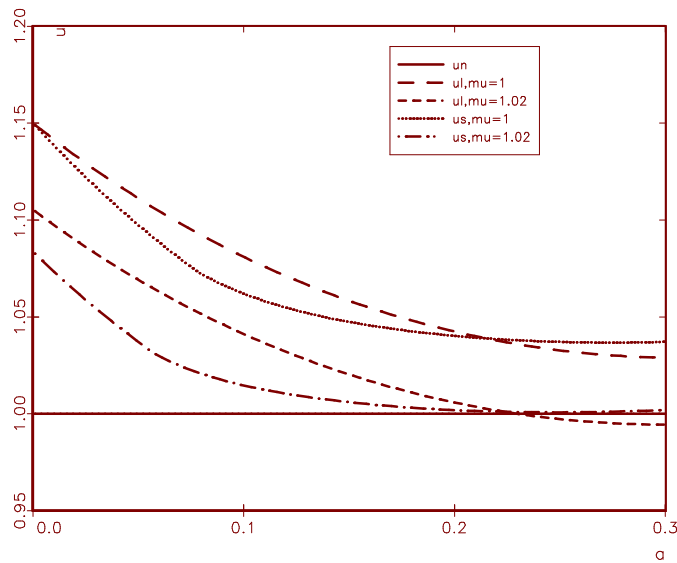


Figure 7: Comparative statics: a higher expected depreciation μ

Figure 7 illustrates the change of the solution if the expected depreciation rate μ rises from 0 to .02. Figure 8 plots the model's solution if R increases from 1.01 to 1.03. Finally, Figure 9 displays the results if the discount factor β decreases from $(1.4)^{-1}$ to $(1.3)^{-1}$.

The results are very intuitive. A larger expected depreciation μ decreases the utility derived from both, long and short-term debt. In the parametric example it becomes optimal not to borrow for some parameter values. Utility decreases more for borrowing short-term because additionally to tightening the solvency constraint a larger μ also increases the probability of liquidation. Hence, borrowing short-term is optimal over a smaller range of values of the parameter a .

A higher interest rate shifts utility derived from borrowing downward. As shown above for $a \rightarrow a^*$, whether u_l or u_s fall relatively more depends on the degree of impatience. In the numerical example short-term debt becomes a relatively better deal.

More patience increases the utility derived from borrowing and investment. This effect becomes relatively stronger for high a . This is because a higher a shifts consumption into the future since it tightens borrowing. Long-term borrowing becomes optimal for a larger range of parameter values.

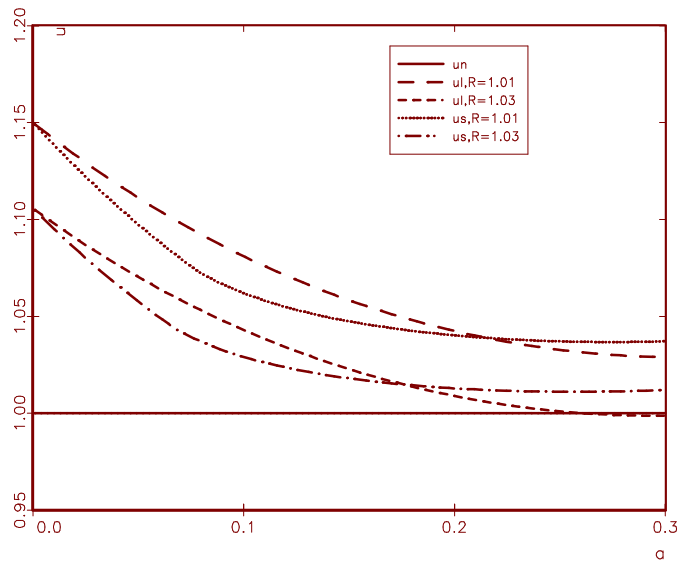


Figure 8: Comparative statics: a higher interest factor R

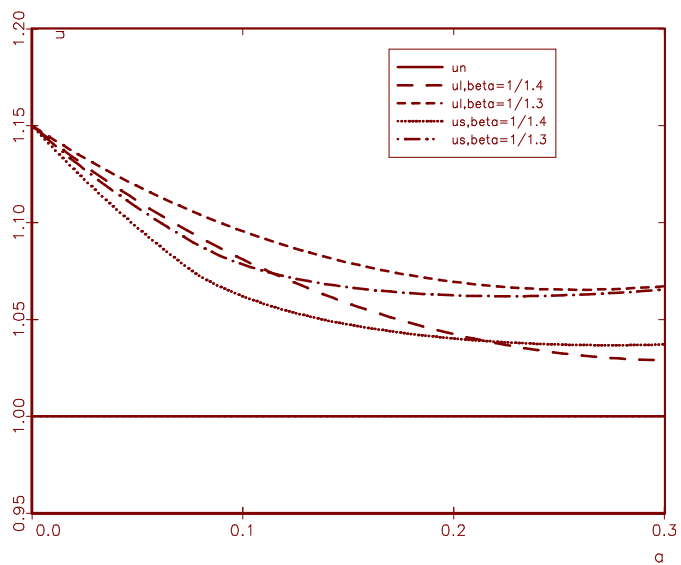


Figure 9: Comparative statics: a smaller discount rate β

Table 7: summary statistics, total and regional breakdown

	Lat. Am.	Asia	CEECs	all EMEs
Debt/GDP (%)	50.7	38.3	29.6	38.8
Short-term debt/GDP (%)	7.7	7.0	8.3	7.5
Short-term/total debt (%)	16.0	17.2	26.1	18.9
Exchange rate volatility	3.8	2.0	2.3	2.7
Growth volatility	0.7	1.3	0.8	1.0
ICRG variables				
Total risk	61.0	67.6	71.2	66.0
Economic risk	29.4	36.3	33.7	33.3
Financial risk	30.9	36.4	36.4	34.4
Investment risk	6.1	6.8	7.6	6.8
Political risk	61.5	62.4	72.1	64.0

Note: unweighted average over sample period. The last column is not equal to the average of the first three as it includes other additional countries. The growth volatility measure has been normalised to 1 for the total of all EMEs.

Appendix II: Descriptive Statistics and Robustness Tests

The set of countries used in the study originally included 34 countries, selected for their similar level of financial openness: 12 in Asia (China, Hong Kong, India, Indonesia, South Korea, Malaysia, Pakistan, Philippines, Singapore, Sri Lanka, Taiwan and Thailand), 8 in Latin America (Argentina, Brazil, Chile, Colombia, Ecuador, Mexico, Peru and Venezuela), 11 in Central and Eastern Europe (Bulgaria, Cyprus, the Czech Republic, Estonia, Hungary, Latvia, Lithuania, Poland, Romania, Slovakia and Slovenia) as well as Russia, South Africa and Turkey. However, data on short-term debt or some of the control variables were missing for six countries (Cyprus, Hong Kong, Latvia, Lithuania, Singapore and Taiwan) which were dropped from the regressions.

Summary statistics for the most important variables are presented in Table 7, which also provides a decomposition by region. On average over the sample period, debt to banks represented nearly 39% of GDP for the countries in the sample, with strong regional differences, the ratio being higher than average in Latin American countries and lower in CEECs. Overall, nearly 19% of emerging market debt was short-term (i.e. with maturity less than a year), the share of short-term debt being substantially higher in CEECs.

The measure of exchange rate volatility used in the empirical section is defined as the standard deviation of the first differenced monthly series of the nominal effective exchange rate, measured over a year. On average since 1980, exchange rate volatility was equal to 2.7 in emerging markets, but it was much higher for Latin American countries (3.8). It was comparatively lower for CEECs although there are some outliers, notably Bulgaria, which experienced a crisis in 1996 and 1997 (volatility reached 11.4 and 16.0 in these two years, respectively). The highest volatility was registered in Peru in 1989 and 1990 and in Indonesia in 1998, with numbers as high as 30; Argentina also experienced high exchange rate volatility in the early 1990s before the transition to a currency board and in 2002. Similarly, numbers close to or above 10 were recorded in Mexico in the early 1980s and in 1995, in Brazil in 1999, or in Russia in 1998. As a comparison, the same measure was equal to 1.4 in G7 economies on average. In particular, a volatility measure higher than 3 was registered in Italy in 1992 and in 1995 and in Japan several times in the 1980s (it was close to 3 in the UK in 1992, at 2.96). The growth volatility measure used in the regressions presented in Table 6 was based on the year-on-year percent changes on the real GDP and has been normalized to 1 for presentation convenience in Table 7. It was on average higher in Asia than in Latin America and in CEECs, mostly due to the 1997 Asian crises and its consequences. As a comparison, this measure of output volatility was four times lower in the G7 economies over the same period.

Table 7 also shows the economic and political risk variables provided by the International Country Risk Guide (ICRG). For all ICRG variables, an increase means a reduction of risk. The measure of total risk reached 66 in the emerging markets of the sample (it was above 83 for G7 economies on average), with a higher score for CEECs than Asian and especially Latin American countries. Virtually all the lowest scores were reached by Latin American

countries, the most noticeable exceptions being Indonesia in the mid-1980s, India and Sri Lanka in the late 1980s, Pakistan and the Philippines during most of the 1980s. Among CEECs, the highest ranking countries (on average) were Slovenia (78.6), Estonia (74), the Czech Republic (73.9) and Poland (73.8) while the lowest ranking countries were Romania (60.8) and Bulgaria (65).

As Table 7 suggests that there are important differences across regions, we tested whether the assumption of slope homogeneity (implicit in the regressions presented in Tables 3-6) was accepted by the data. To test for that assumption, we interacted the volatility measure with a dummy variable for each of the three regions (creating three new variables) and added these variables to the ones already included in the regressions of Tables 3-6. To avoid a near multicollinearity problem, we introduced each of the three interacted variables one after the other rather than simultaneously. The results we obtained using this strategy were different across regressions. Specifically, only in the case of total debt to GDP did the interacted variables enter the regression significantly: the coefficient was not significant for CEECs, it was significant and large (above 1) for Asian countries and it was significant but smaller (0.6) for Latin American countries. In all three cases, the non-interacted variable remained significant. These results suggest that for most regressions the assumption of slope homogeneity is valid; yet concerning the effect of exchange rate volatility on total debt to GDP, the effect is the strongest for Asian countries, then for Latin American countries and then for CEECs.

We also performed other robustness tests, checking in particular for the presence of time effects by introducing time dummies. Such time effects could arise for example if global variables such as interest rates in large industrialized countries would play a role. Time dummies would also capture the influence of globalization and the gradual process of financial liberalization in emerging markets. Generally, time dummies would capture *any* global time factor that is not already accounted for by our control variables. The results (available upon request) suggest that such time effects are not strong in the various regressions we have estimated, as few time dummies were significant. In the regressions involving debt ratio's (Table 3-5), the few time dummies that were significant were concentrated around currency crisis episodes, suggesting that our (country specific) control variables for currency crises may not fully capture the global extent of the phenomenon. When time dummies were included, the coefficients on the volatility variables increased marginally (in absolute value) and retained their significance. In the regressions presented in Table 6, where the dependent variable is output volatility, very few dummy variables were significant. Given these results, we decided to exclude time dummies from the core estimations.

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