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#### **Article**

Too Few Women in Top Posts in the Big Banks and Insurance Companies

Weekly Report

#### **Provided in Cooperation with:**

German Institute for Economic Research (DIW Berlin)

Suggested Citation: Holst, Elke; Stahn, Anne-Katrin (2007): Too Few Women in Top Posts in the Big Banks and Insurance Companies, Weekly Report, ISSN 1860-3343, Deutsches Institut für Wirtschaftsforschung (DIW), Berlin, Vol. 3, Iss. 7, pp. 39-41

This Version is available at: https://hdl.handle.net/10419/151023

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## Weekly Report

# Too Few Women in Top Posts in the Big Banks and Insurance Companies

The share of women on the supervisory boards (Aufsichts- und Verwaltungsräte) of the big banks, savings banks and insurance companies in Germany is low. In the banking sector it is 15% and in insurance 11%. That women are to be found on most supervisory or administrative boards is mainly because they are worker's representation delegates. Posts on management boards (Vorstände) in the big insurance companies and banks, on the other hand, are, like those in the other big companies, firmly in male hands. Only 2.5% are occupied by women. So there is a huge gap between the high share of women employed in the financial sector as a whole (54%) and their presence on the top decision-making bodies.

Following our study of women in management positions (on supervisory/administrative and management boards) of the biggest 200 companies by turnover outside the financial sector<sup>1</sup> DIW Berlin now presents a similar study on the big banks and savings banks (100 enterprises) and insurance companies (63) in Germany.<sup>2</sup>

#### **Banks and savings banks**

At first sight the big banks and savings banks present a relatively positive picture. In nine out of ten of the enterprises examined there is at least one woman on the supervisory board or the administrative board (table 1). However, the share of women in the total number of such posts is only 15%. But women are still more strongly represented on the controlling organs of big banks and savings banks than in other big companies. NRW Bank has a woman as chair of its supervisory board (Christa Thoben), as do SEB AG (Annika Falkengren) and the Mainfranken Savings Bank Würzburg (Tamara Bischof). Only in ten of the banks and savings banks studied is the supervisory board entirely a male domain.

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JEL Classification: J16, J4, J5

Women, finance, supervisory boards

<sup>1</sup> Cf. Holst, E. and Stahn, A.-K.: 'Top Posts in Big Companies Firmly in Male Hands'. Weekly Report no. \*. Cf. also Holst, E. and Stahn, A-K.: Spitzenpositionen in großen Unternehmen fest in der Hand von Männern, Wochenbericht des DIW Berlin, No. 7/2007.

<sup>2</sup> This report is based on Holst, E. and Stahn, A.-K. Wochenbericht des DIW Berlin, Nr. 26/2007. The 100 big banks and savings banks were selected from Karsch, W.: Top 100 der deutschen Kreditwirtschaft: die Aufsteiger, Infografik Top 100 Banken, in: die bank, No. 8/2006, www.die bank.de/index.asp?issue=0820068channel= 15108art=486. The big insurance companies were selected from the data in Die grossen 500. Deutschlands Top-Unternehmer, Wolters Kluwer Deutschland GmbH, January 2007. The research for this study and so on the persons in management positions was carried out between February and April 2007.

The situation for women is much less favourable on management boards, where almost all the posts in the big banks and savings banks are held by men. The share of women is only 2.5%. Altogether there are just eleven women among 442 management board members. Even so, the banks and savings banks have more women on management boards than the average for large private sector companies (Top 100: 0.2%, Top 200: 1.2%). Nevertheless, even approximate equality of women and men is not in sight here, either.

SEB AG stands out in regard to the share of women in management posts. It has two women on the management board, and a woman chairs the supervisory board. KfW Bankengruppe and Citibank Privatkunden AG both have a chairwoman of their management boards (Ingrid Matthäus-Maier and Susan S. Harnett respectively, see Overview).

#### **Insurance**

Just under three quarters of all the big insurance companies surveyed have women on their supervisory boards or administrative boards. At 11% the share of women in all supervisory board posts is below that of the banks and savings banks, but above that of the other big companies (table 1). The share of women on management boards is as low in insurance companies, at 2.5%, as in banks. So 384 of the total of 394 management board posts in the 63 insurance companies studied are held by men.<sup>3</sup> None of the women is chair of a management board (overview).

### More than half the employees in the finance sector are women...

The low share of women in top positions by no means reflects the gender structure of employment in banking and insurance. 54% of the employees in this sector are women (table 2). The discrepancy between the share of female employees and their presence in the decision-making bodies in a sector dominated by women is dramatic.

#### ... but women are rarely appointed to supervisory boards or administrative boards by the employers

The high share of women employed in the finance sector clearly means that women are delegated to the supervisory or administrative board by the worker's

Table 1

#### Women on Supervisory Boards or Management Boards/ Management of Big Banks, Savings Banks and Insurance Companies in Germany<sup>1</sup>

	Banks and savings banks	Insurance companies	Memo item: 100 biggest companies (without finance)	
Supervisory boards/ Administrative boards				
All companies	100	63	100	
With data on composition	100	63	87	
No women on supervisory board	11	17	22	
Share in %	11	27	25,3	
Total no. of members	1 633	812	1 389	
Men	1 387	720	1 270	
Women	246	92	119	
Share of women in %	15,1	11,3	8,6	
Companies with information on worker's representation	33	24	81	
Total no. of members	253	116	565	
Men	168	84	487	
Women	103	35	115	
Women on worker's representation	85	32	84	
Share of women in %	82,5	91,4	73,0	
Management board/management <sup>2</sup>				
Total no. of members	442	394	531	
Men	431	384	530	
Women	11	10	1	
Share of women in %	2,5	2,5	0,2	

<sup>1</sup> Big companies in the EU definition (at least EUR 50 million annual turnover or at least 250 employees).

Sources: die bank, Aug. 2006; Die Grossen 500, 1/2007; DIW Berlin calculations

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representations relatively frequently. In the banks and savings banks that have a supervisory board, and make known which members are worker's representation delegates, more than four fifths of the women were representatives of the workforce. The share is even higher in insurance companies. In this sector women are very rarely appointed to the supervisory or administrative board by the employers. So these enterprises still face major challenges to meet the

Table 2

#### **Women in Banking and Insurance**

Women in banking and insurance				
	2002	2003	2004	2005
Total no. employed (in 1000s)	1 21 4	1 211	1 153	1 153
Share of women in %	55,3	54,5	54,5	53,9
Insurance				
Total no. employed (in 1000s)	248 100	244300	244800	233 300
Share of women in %	44,1	44,2	44,7	44,7
Employed internally (in 1000s)	179700	178 100	176600	171 500
Share of women in %	53,6	53,1	53,0	53,5

Sources: Federal Statistical Office; Arbeitgeberverband der Versicherungs unternehmen in Deutschland e.V. (Insurance Employers Federation); DIW Berlin calculations

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**<sup>3</sup>** If multiple posts are taken into account the ten posts are held by only six women

<sup>2</sup> Management boards of joint stock companies and equivalent organs like management or partners in enterprises of other legal form.

target they have set themselves, namely equality of opportunity for men and women.<sup>4</sup>

#### **Outlook**

The share of women in the top organs of major enterprises in the finance sector is low and it is in sharp disproportion to the above-average share of female employees in the banking and insurance industry. And even if the situation in the finance sector is slightly better than in other big companies, equality of the sexes in top positions is not foreseeable here either.

Empirical studies have shown that those who make personnel decisions tend to prefer their own sex.<sup>5</sup> And as women are greatly under-represented in management positions below the top level as well, there is a danger that the present mis-match between men and women in decision-making positions will be self-perpetuating.<sup>6</sup> However, there have recently been indications that the situation might be improving, as it appears that in new appointments, promotions and new intakes of management staff the share of women is above the present average.<sup>7</sup>

Overview

#### Women on the Management Boards of Big Banks, Savings Banks and Insurance Companies in Germany<sup>1</sup>

Company/Group	Member of Management Board	
Banks		
IBB Investitionsbank Berlin	Dr. Birgit Roos	
Investitionsbank Brandenburg	Jacqueline Tag	
SEB AG	Renate Bloß-Barkowski Liselotte Hjorth	
Stadtsparkasse München	Marlies Mirbeth	
HSBC Trinkhaus & Burkhardt	Carola Gräfin von Schmettow	
Sparda Bank Südwest	Karin Ipfling	
Sachsen LB Girozentrale	Dr. Yvette Bellavite-Hövermann	
KfW Bankengruppe	Ingrid Matthäus-Maier (Vorsitz)	
Baden-Württembergische Bank	Claudia Diem	
Citibank Privatkunden AG	Susan S. Harnett (Vorsitz)	
Insurance companies		
DBV Winterthur Lebensversicherung	Annette Rosenzweig	
Dt. Herold Lebensversicherung	Dr. Marita Kraemer	
E+S Rückversicherung	Dr. Elke König	
Zürich Versicherung AG	Dr. Andrea van Aubel	
Hannover Rückversicherung	Dr. Elke König	
AXA Konzern AG	Annette Rosenzweig	
AXA Versicherung AG	Annette Rosenzweig	
Württembergische Versicherung AG	Ruth Martin	
Württembergische Lebensversicherung AG	Ruth Martin	
Alte Leipziger Lebensversicherung	Wiltrud Pekarek	

1 Or equivalent organs.

Source: Compiled by DIW Berlin.

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- **4** Cf. the agreement between the Federal Government and the German business federations to promote equality of opportunity between men and women in the private sector of 02.07.2000 (Vereinbarung zwischen der Bundesregierung und den Spitzenverbänden der deutschen Wirtschaft zur Förderung der Chancengleichheit von Frauen und Männern in der Privatwirtschaft): <a href="https://www.bmfstj.de/Politikbereiche/gleichstellung.did=6408.html">www.bmfstj.de/Politikbereiche/gleichstellung.did=6408.html</a>.
- **5** Cf. e.g. Kay, R.: Auf dem Weg in die Chefetage, Betriebliche Entscheidungsprozesse bei der Besetzung von Führungspositionen, Institut für Mittelstandsforschung Bonn, March 2007; www.ifm-bonn.org/index. htm7/ergebnis/170.htm. 600 companies throughout Germany employing at least 50 people were studied. Cf. also Bell, L.A.: Women-led Firms and the Gender Gap in Top Executive Jobs, IZA Discussion Paper No. 1689, 2005.
- **6** The share of women in management altogether is 15.4%, according to a study by Hoppenstedt (2007). Hoppenstedt: Frauen im Management, Darmstadt, 2007, www.hoppenstedt.de/0503/nav\_set.htm; see also Holst, E., Schrooten, M.: Führungspositionen: Frauen geringer entlohnt und nach wie vor seltener vertreten. Wochenbericht des DIW Berlin, No. 25/2006, and for international comparison Holst, E. and Stahn. A.-K., loc cit.

7 Kay, R., loc. cit.

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