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THE LOW PRICE EFFECT ON THE POLISH MARKET

ADAM ZAREMBA*, RADOSŁAW ŻMUDZIŃSKI**

Abstract

In this paper we investigate the characteristics of the low price anomaly, which implies higher returns to stocks with a low nominal price. The research aims to broaden academic knowledge in a few ways. Firstly, we deliver some fresh evidence on the low price effect from the Polish market. Secondly, we analyze the interdependence between the low price effect and other return factors: value, size and liquidity. Thirdly, we investigate whether the low price effect is present after accounting for liquidity. Fourthly, we check to see whether the low price effect is robust to transaction costs. The paper is composed of three main sections. In the beginning, we review the existing literature. Next, we present the data sources and research methods employed. Finally, we discuss our research findings. Our computations are based on all the stocks listed on the Warsaw Stock Exchange (WSE) in the years 2003-2013. We have concluded that the low price effect is present on the Polish market, although the statistical significance is very weak and it disappears entirely after accounting for transaction costs and liquidity.

JEL Classification: G11, G12, G14

Keywords: low price effect, Warsaw Stock Exchange, Polish market, stock market anomaly

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INTRODUCTION

The low price effect is probably the oldest anomaly observed in the financial markets. Simplifying it implies that the lower the nominal stock price, the higher the expected return. It was first observed by Fritzmeier (1936). His computations were frequently repeated and extended. The aim of our paper is to further investigate the low price effect, its sources and characteristics.

Our research broadens academic knowledge in a few ways. Firstly, we deliver some fresh evidence on the low price effect in Poland - the biggest and most liquid market in Eastern Europe, and one which has not been analyzed in a comprehensive way so far.

Secondly, we analyze the interdependence among the low price effect and other rate of return factors such as: liquidity, value and size. Thirdly, we investigate whether the low price effect is present after accounting for liquidity. Fourthly, we check whether the effect is robust to transaction costs. Our basic hypotheses are that the low price effect is present on the Polish market and additionally it can be amplified by combining it with other factors, however it only compensates investors for transaction costs and illiquidity.

The paper is opened with an introduction, which is followed by four sections. In the first section, we review the existing literature on the low price effect.

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Next, we present the data sources and research methods employed. Finally, we discuss our research results. Our research is based on all the stocks listed on the Warsaw Stock Exchange (WSE) in the years 2003-2013. The last part of the paper includes concluding remarks and indication for further research.

LOW PRICE EFFECT IN INTERNATIONAL MARKETS

The low price effect was initially documented in the USA by Fritzmeier (1936). He observed that the low-priced stocks were characterized by higher returns. However, the bigger profits come not without a higher risk: the stocks were also more variable. These findings were later partly contradicted by Allison and Heinds (1966) and Clenderin (1951) who found that the source of the price risk was actually not the low price but the low “quality” of stocks perceived by investors. In other words, the low-priced good-quality stocks did not show exceptional price risk.

Later research concentrated mainly on U.S. markets. Pinches and Simon (1972) tested portfolio strategies based on selection of low-priced stocks on the AMEX. The returns turned out to be particularly high. The initial computations of Fritzmeier (1936) were also confirmed by Blume and Husic (1973), which additionally investigated the beta variability. They found that in the time-series approach, the beta seems to be negatively correlated with the stock price. Some interesting research was conducted later by Bar-Yosef and Brown (1979) and Strong (1983). Those researchers noticed that the low price effect is valid only for companies which split their shares. These findings correspond with later frequent event-studies of splits and analyses of post-split abnormal returns (Ikenberry, Rankine & Stice 1996; Desai & Jain 1997), which document positive post-split price drift.

Bachrach and Galai (1979) came to the conclusion that the low price is probably a surrogate for an unspecified economic factor. The authors compared the performance of under- and over-20 dollars per share companies and found that the systematic risk did not fully explain the superior returns of the cheaper stocks. Similar research was later conducted by Christie (1982) and Dubofsky and French (1988), who used a different risk measure. They documented how low price stocks are actually more volatile, which in part could be explained by the degree of leverage. Edminster and Greene (1982) scrupulously classified stocks into as many as 60 various categories divided by

their share price. The low-priced stock outperformed most other share-classes.

The superior performance of cheap stocks was also confirmed by Goodman and Peavy (1986), who additionally showed that the anomaly is robust to a few other determinants of variations in cross-sectional stock returns: size premium and earnings yield effect.

Branch and Chang (1990) linked the low price anomaly with the research on seasonal patterns in the stock market. They found that the low price shares are particularly likely to outperform in January and exhibit poor returns in December.

Among the latest studies, it is important to mention the extensive research of Hwang and Lu (2008). Their study examines the cross-sectional effect of the nominal share price. The findings indicate that share price per se matters in cross-sectional asset pricing: stock return is inversely related to nominal price. The authors show that a strategy of buying penny stocks can generate a significant alpha even after considering the transaction costs. These abnormal returns are robust in the presence of other firm characteristics such as size, book-to-market equity, earnings/price ratio, liquidity and past returns.

The international evidence of the low price anomaly outside the USA is rather modest, but some interesting examples could be found. For instance, Gilbertson et al. (1982) documents the effect on the 1968-1979 sample on the Johannesburg Stock Exchange (SAR). However, these results are somehow mixed, as they are contradicted by the later research of Waelkens and Ward (1997).

The low price effect has not been investigated in the Polish market so far, therefore this is an interesting gap to explore.

RESEARCH METHODS AND DATA SOURCES

We investigate the issue of low-priced stock returns on the Polish market on a sample of all stocks listed on the Warsaw Stock Exchange between 09/25/2003 and 09/25/2013. The data came from Bloomberg. We used both listed and delisted stocks in order to avoid the survivorship bias. All the computations were performed before and after inclusion among stocks traded on NewConnect.

First, we analyze the low price effect on the Polish market. We sort all the stocks at a given time at the price (P). We use only those stocks which had

all four computable characteristics in a given year. Additionally, we compute three additional factors for all the stocks. We chose size, value and liquidity factors as they are well documented in US and international stock returns.

The factors are defined as follows:

- 1) value factor (V) – the book value to market value ratio (BM/VM) at the time of portfolio formation,
- 2) size factor (S) – the total market capitalization of a company at the time of portfolio formation,
- 3) liquidity factor (L) – the average trading volume over the last month multiplied by the current price.

The number of stocks in the sample grew along with the development of the Polish capital market from 61 in the beginning of the research period to 476 in the end including the NewConnect stocks, and from 61 to 364 excluding them. Based on the P, we construct three separate portfolios including 30% of stocks with the lowest price, 30% of stocks with the highest price and the remaining 40% of the mid-stocks. We use three different weighting schemes. The first type of portfolios are equal weighted, which means that each stock at the time of formation participates equally in the portfolio. The second scheme is capitalization weighting, which means that the weight of each stock is proportional to the total market capitalization of the company at the time of portfolio formation. The last scheme is liquidity weighting. As a proxy for liquidity we use zloty volume, which is the time-series average of daily volumes in a month preceding the portfolio formation multiplied by the last closing price (actually the same as L). The reason we use liquidity weighting is that a lot of stocks in the emerging markets tend to be significantly illiquid. As a result of that, the regular reconstruction and rebalancing of equal or capitalization weighted portfolios may be completely unrealistic. The liquidity weighted portfolio is the one which is the easiest to reconstruct and rebalance within a market segment. In other words, by using the liquidity weighted portfolios we avoid the illiquidity bias, which may arise due to some inherent illiquidity premium linked to illiquid companies. The participation of such companies in equal and capitalization weighted portfolios may be artificially overweighed to some artificial level, which cannot be achieved by a real investor. Thus, liquidity weighting is far better aligned with a true investor's point of view, as it avoids the impact of “paper” profits from illiquid assets.

It is also important to point out, that the liquidity weighting does not deal with the issue of an illiquidity premium entirely, as some securities with similar characteristics (like high P stocks) may be illiquid as a group and thus bear some illiquidity premium. Nonetheless, this research takes a point of view of an individual investor with a medium-size portfolio, for whom such a group illiquidity does not pose a problem. The detailed analysis which would take advantage of some more sophisticated price impact function to account for illiquidity, is beyond the scope of this paper.

Along with the price portfolios, we also calculate returns on the market portfolio, by which we mean the portfolio of all the stocks in the sample. For better comparison, we compute the market portfolios each time using the same methodology as for the price portfolios. In other words, we compute three different market portfolios: equal, capitalization and liquidity weighted. The price and market portfolios are reconstructed and rebalanced once a year on the 25th of September. The date was chosen intentionally in order to avoid look-ahead bias.

Next, we build fully collateralized market-neutral (MN) long/short portfolios mimicking the behavior of the low-price-premium factor. The portfolio is 100% long in low-priced stocks, 100% short in high-priced stocks and 100% long in a risk free asset. We employ a WIBOR's bid, as a proxy for its yield. In other words, we assume that an investor invests all his money in the risk free assets, and additionally sells short the high-priced stocks and invests all the proceedings in the low-priced stocks. Additionally, we build similar portfolios for Fama-French factors (Fama & French 1993): V, S. These portfolios are later used in additional correlation analysis. The MN portfolios' construction are based on existing theoretical and empirical evidence in the field, so as to make them positively exposed to factor-related premiums. In other words, the portfolios are always long in the 30% of stocks, which yields the highest risk-adjusted returns, short in the 30% of stocks which yields the lowest risk-adjusted returns, and 100% long in a risk-free asset. As a result, we create 2 distinct portfolios:

- 1) value market neutral long/short mimicking portfolio (“value MN”), which is 100% long in the 30% highest BV/MV stocks, 100% short in the 30% lowest BV/MV stocks and 100% long in a risk-free asset,

- 2) size market neutral long/short mimicking portfolio (“size MN”), which is 100% long in the 30% smallest companies, 100% short in the 30% biggest companies and 100% long in a risk-free asset.

Again, as in the previous case, the stocks in the portfolios are weighted according to three different schemes: equal, capitalization-based and liquidity-based.

Finally, the performance of the long/short portfolios is tested against two models: the market model and CAPM (Cambell, Lo & MacKinlay, 1997; Cochrane 2005). Here, we base our computations on log returns. The first one was the classical market model.

$$R_{it} = \alpha_i + \beta_i R_{mt} + \varepsilon_{it}, \quad (1)$$

$$E(\varepsilon_{it}) = 0, \quad \text{var}(\varepsilon_{it}) = \sigma_\varepsilon^2,$$

where R_{it} and R_{mt} are the period- t returns on the security and the market portfolio, ε_{it} is the zero mean disturbance term and α_i , β_i and σ_ε^2 are the parameters of the market model. In each case, we computed the proxy for the market portfolio based on a cross-sectional average of all stocks in the sample using the same weighting scheme as for the factor portfolios. This means that dependent on the construction of factor portfolios the market portfolio is either equal, capitalization or liquidity weighted.

The other model we employ is the Capital Asset Pricing Model. The long/short portfolios' excess returns were regressed on the market portfolio's excess returns, according to the CAPM equation:

$$R_{pt} - R_{ft} = \alpha_i + \beta_i (R_{mt} - R_{ft}) + \varepsilon_{pt} \quad (2)$$

where R_{pt} , R_{mt} and R_{ft} are annual long/short portfolio, market portfolio and risk-free returns, and α_i and β_i are regression parameters. We used WIBOR's bids to represent the risk-free rate. The α_i intercept measures the average annual abnormal return (the Jensen-alpha). In both models, our zero hypothesis is that the alpha intercept is not statistically different from zero, and the alternative hypothesis states that it is actually different from zero. We find the equation parameters using OLS and test them in parametric way.

Having tested the sole price-portfolios performance, we analyze the interactions between price and other factor premiums. First, for presentational purposes,

we computed time-series correlation matrices of the MN Fama-French factor portfolios and low-high price portfolio. Next, we provide more formal statistical inferences. At this stage, all the computations are based on equal weighted portfolios. We divide the stocks into separate groups based on combinations of P and other fundamental characteristics described above: V , S and L . We do it as follows. Firstly, we ascribed each stock to one of the subsamples based on the fundamental factors above: low 30%, mid 40% or high 30%. In other words, we segregated all the stocks into low, medium or high P , low, medium or high S , low, medium or high V , and low, medium or high L . Secondly, we create nine portfolios for each pair combination of two of the mentioned fundamental factors. For instance, in the case of pair $V+P$, we created a low V and low P portfolio, which consisted of stocks that belonged simultaneously to the low V subgroup and low P subgroup; a low V and medium P portfolio, which consisted of stocks that belonged simultaneously to the low V subgroup and medium P subgroup; and so on for 7 other $V+P$ portfolios. We do the same in the cases of other pair combinations ($V+P$, $L+P$, $S+P$), so finally we arrive with 27 portfolios.

Next, we construct collateralized market-neutral long/short portfolios for each of the pair combinations. The premises of certain long/short portfolios are based on existing previous theoretical and empirical evidence. Thus, we create the following equal weighted portfolios:

- 100% long high V and low P , 100% short low V and high P , 100% long risk-free asset;
- 100% long low S and low P , 100% short high S and high P , 100% long risk-free asset;
- 100% long low L and low P , 100% short high L and high P , 100% long risk-free asset.

For example, the first long/short portfolio is 100% long the stocks which belong at the same time to the high value and low price subgroups, 100% short the stocks which belong at the same time to the low value and high price subgroups, and 100% long in the risk-free asset. Finally, we test the described portfolios using identical procedures as described above against the market model and the CAPM.

In the last phase of our research, we take into account the transaction costs differences among various portfolios. We use a simple proportional cost model, so the cost function could be described as (Korajczyk & Sadka, 2004):

$$f(p) = k \times p, \quad (3)$$

where p is the stock price at the time of portfolio formation and k is the constant cost component. As the proxy for the k we use half of the quoted spread, which is defined as:

$$k_{j,t} = \frac{1}{2} \times k_{j,t}^Q, \quad (4)$$

where:

$$k_{j,t}^Q = \frac{P_{ask,j,t} - P_{bid,j,t}}{P_{mid,j,t}}, \quad (5)$$

and $P_{ask,j,t}$, $P_{bid,j,t}$ and $P_{mid,j,t}$ are offer, bid and mid prices of stock j at time t . Using the $k_{j,t}^Q$ measure, we compute the full sample time-series averages of cross-sectional averaged spreads within the specific market and factor portfolios. We use all three distinct weighting schemes.

Next, we compute simplified post-cost returns by employing the following formula:

$$R_{post-cost} = R_{pre-cost} - (k_{j,t_0} + k_{j,t_1}), \quad (6)$$

where k_{j,t_0} and k_{j,t_1} are the constant cost components (halves of the quoted spreads) at the beginning and at the end of the measurement period. In other words, we take a simplified approach by assuming an equal 100% turnover rate in all portfolios. Finally, using the post-cost returns and log returns, we repeat all the computations and statistical interfering in the same way as for the raw pre-cost returns. It is important to emphasize, that all the portfolios' returns, including the market portfolio's return, are computed based on post-cost returns. We do so in order to avoid the problem of comparing apples and oranges during the analysis.

RESULTS AND FINDINGS

Table 1 presents pre-cost returns of price-sorted portfolios. The computation of equal weighted portfolios shows that with and without NewConnect stocks our findings indicate that the low price effect in the Polish market is virtually non-existent. However, it is not completely true when it comes to value

weighting. In the case of exclusion of NewConnect, the bottom 30% portfolio delivered 6,4 p.p. higher returns than the high 30% portfolio and 5,2 p.p. better results than the market portfolio. Unfortunately, the lower the price, the bigger the risk, both in beta or standard deviation terms. What is more, the price factor premiums turned out to be not robust to liquidity weighting. The premiums are actually inversed and the high price portfolio yields vividly better returns than the low price portfolios when liquidity weighting is applied, and additionally lower risk. These results were generally confirmed by the analysis of collateralized market-neutral price-factor mimicking portfolios, although these results clearly lack statistical significance. This fact may be due to the relatively short time-series in the young Polish market, but it may as well indicate that the price factor is non-existent. The price sorted portfolios yielded positive returns and positive market-model alphas, when we use equal and value weighting schemes and do not include NewConnect in the sample. However, after adjusting the weights for the stocks' individual liquidity, all the returns and risk-adjusted returns the price factor become negative. Summing up, it seems that on the Polish market the price premium – provided that it actually exists – is not immune to the question of stock liquidity. In fact, after adjusting for liquidity, the factor premium seems to disappear.

Table 3 exhibits time-series correlations among the MN factor mimicking portfolios. What is interesting is that the correlations are highly dependent on the weighting scheme. The high correlation with the small-cap factor is particularly worth noticing. Table 4 depicts some interactions of equal-weighted factor portfolios. Careful analysis suggests that the price factors actually do not exhibit any interactions with other factors. They neither amplify nor contradict each other. Although Table 5 actually indicates some positive returns for the factor combination portfolios, these findings should not be taken too seriously. On the one hand, they are not statistically significant, on the other hand the positive returns or alphas may be ascribed rather to value, liquidity or size premium rather than the price factor.

In order to verify whether the price premiums are robust to trading costs, we initially computed the average spreads in various portfolios, which allowed for a few interesting observations. The results are presented in Table 6. First, as it could be expected, the average spreads for the equal weighted (EW)

portfolios were significantly higher than for the capitalization (CW) and liquidity weighted (LW) portfolios. In the case of the entire market portfolio, the EW was equal to 5,63% without NewConnect and 7,36% with NewConnect, and in the case of LW it was over 3 times less – 1,53% excluding NewConnect and 1,57%. This situation is due to very large spreads among the smallest and least liquid stocks. Another interesting observation is the fact that the spreads among the low price stocks were actually 2-3 times higher than in the case of the high price stocks. This observation contradicts the reasoning that the stock splits increase the liquidity and decrease the trading costs. This phenomenon was actually documented and analyzed in the recent financial literature (Weld et al. 2009).

Table 7 depicts the post-cost returns of the price sorted portfolios. Analyzing the table, we can draw a few interesting conclusions. First, the transaction costs completely kill the already equal and liquidity weighted portfolios. Second, the high NewConnect spreads cause the premium in capitalization weighted portfolios to disappear. In other words, it seems that the transaction costs are on this market so high that they cannot be compensated with the price premium. The only survivor among various markets and weighting schemes are actually the capitalization weighted portfolios before inclusion of NewConnect shares into the sample. In this case, the low price portfolio yielded remarkably better return than the market and high price portfolios, although it coincided with higher risk. These observations are generally confirmed by the analysis of the returns of the post-cost market-neutral price-factor mimicking portfolios (Table 8). Aside from the CW portfolio without NewConnect shares, all the portfolio average returns become negative. Similarly, all the alphas – both in market and CAPM models – turn negative and some of them are even quite significant from the statistical point of view. The only exception is the CW non-NewConnect portfolio, although even in this case the results are not statistically significant at any reasonable level.

CONCLUSIONS AND AREAS FOR FURTHER RESEARCH

In this paper we conduct research on the low price effect on the Polish market. The analysis allows us to draw a few interesting conclusions and answer the initial questions stated in the beginning of the paper.

First, the evidence suggests that the low-price effect exists, but the formal statistical significance is rather weak. We observe the superior performance of low price shares only in the case of equal and capitalization weighted portfolios without NewConnect shares. What is more, the abnormal returns are not statistically significant. In other words, our findings do not confirm the results obtained by Fritzmeier (1936) and his followers. Second, we do not find any interesting interactions between price and other factors. Again, it is contrary to the previous research by, for example, Goodman and Peavy (1986). Third, we check whether the factor premiums are robust to liquidity. They are definitely not. After adjusting the factor portfolio weights for liquidity, the superiority of low-priced stocks completely evaporated. Fourth, we investigated the impact of transaction costs on low price premiums. The only portfolio which yielded abnormal returns – the cap-weighted portfolio with NewConnect stocks excluded – remained superior. Finally, when we account for both the liquidity and transaction costs, the superiority of low-priced stocks ceased to exist. These findings are not contradictory to the reasoning of Hwang and Lu (2009). Summing up, our observations do not confirm the findings from the developed markets and the evidence for the low price premium in Poland is rather weak.

Further research on the issues discussed in this paper could be extended in a few ways. First, it could be useful to enlarge the research sample. As it may be difficult to make the time-series longer (the “emerging” nature of the emerging markets makes them rather young), it would be interesting to verify whether similar phenomena could be observed in other emerging markets. Secondly, the factor interactions should be analyzed with different weighting schemes for the analyzed portfolios. Thirdly, one of the drawbacks of our computations is that we used a relatively simple cost function and rather strong assumptions on portfolio turnover. On the one hand, it could be interesting to allow for variable portfolio turnover; on the other hand, the research results may be improved by using some more sophisticated cost functions accounting for market impact, as for example Glosten-Harris (1988), Breen-Hodrick-Korajczyk (2002) or Almgreen-Thun-Hauptmann-Li (2005). Fourthly, the interactions between the post-split drift and (lack of) the low price premium in Poland could be analyzed. Finally, and what is the most interesting, the sources of the lack of

superior, statistically significant, returns on low price stocks in Poland should be investigated. Our findings do not confirm most of the basic observations in the

developed markets and the reasons for this remain unknown.

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TABLES

TABLE 1: PRE-COST PRICE-SORTED PORTFOLIOS

Table presents the pre-cost return characteristics of price portfolios. Portfolios are sorted according to share prices in the year preceding the portfolio formation (“price”). “Return” is the average annual geometric rate of return, “volatility” is an annual standard deviation of log returns, “beta” is regression coefficient calculated against a defined market portfolio and “volume” is a cross-sectional weighted-average of single stocks’ time-series averaged daily trading volumes in the month preceding the portfolio formation multiplied by the stock price. The liquidity

weighted portfolios were weighted according to the “volume” defined as above. The market portfolio in each case is built using the same methodology as the remaining portfolios, which means it is either equal, capitalization or liquidity weighted. The data source is Bloomberg and the computations are based on listings of Polish companies during the period 09/25/2003-09/25/2013. Panel A depicts the results excluding NewConnect stocks and Panel B after their inclusion. **Model Summary and Parameter Estimates**

Panel A: before inclusion of NewConnect stocks.

| | Equal weighted portfolios | | | | Capitalization weighted portfolios | | | | Liquidity weighted portfolios | | | |
|-------------------------|---------------------------|------------|------|--------|------------------------------------|------------|------|--------|-------------------------------|------------|------|--------|
| | Return | Volatility | Beta | Volume | Return | Volatility | Beta | Volume | Return | Volatility | Beta | Volume |
| <i>Price portfolios</i> | | | | | | | | | | | | |
| Low 30% | 14,3% | 52,1% | 1,18 | 622 | 15,5% | 33,9% | 1,16 | 4 606 | -2,6% | 40,2% | 1,00 | 5 767 |
| Mid 40% | 21,3% | 49,0% | 1,11 | 1 402 | 9,7% | 27,9% | 1,07 | 15 493 | 12,1% | 28,8% | 1,04 | 16 762 |
| High 30% | 12,5% | 35,6% | 0,68 | 4 115 | 9,1% | 25,3% | 0,97 | 27 234 | 9,8% | 24,8% | 0,89 | 43 197 |
| Market | 17,0% | 45,7% | 1,00 | 1 988 | 10,3% | 25,2% | 1,00 | 24 881 | 10,6% | 26,9% | 1,00 | 37 277 |

Panel B: after inclusion of NewConnect stocks.

| | Equal weighted portfolios | | | | Capitalization weighted portfolios | | | | Liquidity weighted portfolios | | | |
|-------------------------|---------------------------|------------|------|--------|------------------------------------|------------|------|--------|-------------------------------|------------|------|--------|
| | Return | Volatility | Beta | Volume | Return | Volatility | Beta | Volume | Return | Volatility | Beta | Volume |
| <i>Price portfolios</i> | | | | | | | | | | | | |
| Low 30% | 12,3% | 51,8% | 1,17 | 524 | 12,5% | 33,9% | 1,19 | 2 956 | -6,5% | 42,3% | 1,08 | 4 681 |
| Mid 40% | 19,4% | 49,5% | 1,11 | 1 385 | 11,1% | 25,7% | 1,00 | 16 139 | 13,5% | 27,2% | 1,01 | 17 179 |
| High 30% | 12,6% | 35,8% | 0,67 | 3 776 | 9,2% | 25,3% | 0,98 | 26 836 | 9,7% | 24,7% | 0,88 | 42 767 |
| Market | 15,8% | 45,7% | 1,00 | 1 849 | 10,2% | 25,2% | 1,00 | 24 828 | 10,6% | 26,9% | 1,00 | 37 201 |

TABLE 2: PRE-COST MARKET-NEUTRAL PRICE-FACTOR MIMICKING PORTFOLIOS

Table 2 exhibits pre-cost return characteristics of the market-neutral factor mimicking portfolios. Portfolios are created based on share prices in the year preceding the portfolio formation (“price”). “Return” is the average annual geometric rate of return and “volatility” is an annual standard deviation of log returns. “EW”, “CW” and “LW” denotes equal-, capitalization- and liquidity-based weighting scheme. The liquidity weighted portfolios were weighted according to the “volume” defined as stocks’ time-series averaged daily trading volume in the month preceding the portfolio formation multiplied by the

stock price. α and β are model parameters computed in each case according to the model’ specification. The market portfolios in each case are built using the same methodology as the remaining portfolios, which means they are either equal, capitalization or liquidity weighted. The data source is Bloomberg and the computations are based on listings of Polish companies during the period 09/25/2003-09/25/2013. If necessary, a 1-year bid for Warsaw Interbank Offered Rate is employed as a proxy for a risk-free rate. Panel A depicts the results excluding NewConnect stocks and Panel B after their inclusion.

Panel A: before inclusion of NewConnect stocks.

| | Price MN portfolios | | |
|---------------|---------------------|-------|-------|
| | EW | CW | LW |
| Return | 12,0% | 11,7% | -5,8% |
| <i>t-stat</i> | 1,55 | 1,55 | -0,79 |
| Volatility | 24,4% | 23,8% | 23,1% |

Market model

| | | | |
|---------------|------|------|-------|
| β | 0,38 | 0,11 | 0,06 |
| <i>t-stat</i> | 5,35 | 0,33 | 0,18 |
| α | 0,7% | 9,6% | -6,7% |
| <i>t-stat</i> | 0,15 | 1,06 | -0,76 |

CAPM model

| | | | |
|---------------|------|------|--------|
| β | 0,43 | 0,11 | 0,10 |
| <i>t-stat</i> | 3,71 | 0,32 | 0,32 |
| α | 1,7% | 5,6% | -11,5% |
| <i>t-stat</i> | 0,34 | 0,68 | -1,43 |

Panel B: after inclusion of NewConnect stocks.

| | Price MN portfolios | | |
|---------------|---------------------|-------|-------|
| | EW | CW | LW |
| Return | 8,9% | 8,8% | -9,3% |
| <i>t-stat</i> | 0,99 | 1,20 | -1,19 |
| Volatility | 28,2% | 23,0% | 24,9% |

Market model

| | | | |
|---------------|------|------|--------|
| β | 0,42 | 0,12 | 0,16 |
| <i>t-stat</i> | 2,65 | 0,37 | 0,49 |
| α | 2,3% | 7,3% | -11,4% |
| <i>t-stat</i> | 0,32 | 0,88 | -1,29 |

CAPM model

| | | | |
|---------------|-------|------|--------|
| β | 0,43 | 0,12 | 0,17 |
| <i>t-stat</i> | 2,68 | 0,38 | 0,52 |
| α | -0,6% | 2,8% | -15,7% |
| <i>t-stat</i> | -0,08 | 0,36 | -1,84 |

TABLE 3: FACTOR CORRELATIONS

Table 3 exhibits Pearson's correlation coefficients of pre-cost log returns among market neutral factor-mimicking portfolios, stock market portfolio ("market") and yields in the cash market ("cash"). Portfolios are created based on price ("price"), BV/MV ("value") and company capitalization ("size"). The liquidity weighted portfolios were weighted according to the "volume" defined as stocks' time-series averaged daily trading volume in the month preceding the portfolio formation multiplied by

the stock price. The market portfolios in each case are built using the same methodology as the remaining portfolios, which means they are either equal, capitalization or liquidity weighted. The data source is Bloomberg and the computations are based on listings of Polish companies during the period 09/25/2003-09/25/2013. Panel A depicts the results excluding NewConnect stocks and Panel B after their inclusion.

Panel A: before inclusion of NewConnect stocks.

| | Value MN | Size MN | Price MN | Market | Cash |
|---|----------|---------|----------|--------|------|
| <i>Equal weighted portfolios</i> | | | | | |
| Value MN | 1,00 | | | | |
| Size MN | -0,23 | 1,00 | | | |
| Price MN | 0,00 | 0,97 | 1,00 | | |
| Market | -0,22 | 0,83 | 0,79 | 1,00 | |
| Cash | 0,08 | -0,29 | -0,25 | -0,20 | 1,00 |
| <i>Capitalization weighted portfolios</i> | | | | | |
| Value MN | 1,00 | | | | |
| Size MN | 0,48 | 1,00 | | | |
| Price MN | 0,52 | 0,76 | 1,00 | | |
| Market | -0,01 | 0,41 | 0,11 | 1,00 | |
| Cash | 0,25 | -0,36 | -0,20 | 0,08 | 1,00 |
| <i>Liquidity weighted portfolios</i> | | | | | |
| Value MN | 1,00 | | | | |
| Size MN | 0,24 | 1,00 | | | |
| Price MN | 0,55 | 0,83 | 1,00 | | |
| Market | -0,55 | 0,43 | 0,10 | 1,00 | |
| Cash | -0,11 | -0,30 | -0,47 | 0,09 | 1,00 |

Panel B: after inclusion of NewConnect stocks.

| | Value MN | Size MN | Price MN | Market | Cash |
|---|----------|---------|----------|--------|------|
| <i>Equal weighted portfolios</i> | | | | | |
| Value MN | 1,00 | | | | |
| Size MN | -0,29 | 1,00 | | | |
| Price MN | -0,09 | 0,96 | 1,00 | | |
| Market | -0,22 | 0,77 | 0,68 | 1,00 | |
| Cash | 0,02 | -0,29 | -0,19 | -0,20 | 1,00 |
| <i>Capitalization weighted portfolios</i> | | | | | |
| Value MN | 1,00 | | | | |
| Size MN | 0,58 | 1,00 | | | |
| Price MN | 0,57 | 0,85 | 1,00 | | |
| Market | 0,00 | 0,35 | 0,13 | 1,00 | |
| Cash | 0,18 | -0,37 | -0,14 | 0,08 | 1,00 |
| <i>Liquidity weighted portfolios</i> | | | | | |
| Value MN | 1,00 | | | | |
| Size MN | 0,34 | 1,00 | | | |
| Price MN | 0,42 | 0,87 | 1,00 | | |
| Market | -0,40 | 0,40 | 0,17 | 1,00 | |
| Cash | -0,22 | -0,27 | -0,39 | 0,09 | 1,00 |

TABLE 4: INTERACTIONS BETWEEN PRICE AND SYSTEMATIC RISK FACTORS

Table 4 presents pre-cost return characteristics of portfolios sorted simultaneously on two separate cross-sectional factors. All portfolios are equal weighted and created based on pairs of following variables: price (“price”), BV/MV (“value”), company capitalization (“size”) or average zloty volume (“liquidity”). “Return” is the average annual geometric rate of return and “volatility” is an annual standard

deviation of log returns. The market portfolios in each case are built using the same methodology as the remaining portfolios, which means they are all equal weighted. The data source is Bloomberg and the computations are based on listings of Polish companies during the period 09/25/2003-09/25/2013. Panel A depicts the results excluding NewConnect stocks and Panel B after their inclusion.

Panel A: before inclusion of NewConnect stocks.

| | <u>Return</u> | | | <u>Volatility</u> | | | <u>Beta</u> | | |
|---------------------------------------|---------------|------------|-------------|-------------------|------------|-------------|-------------|------------|-------------|
| <i>Liquidity and price portfolios</i> | | | | | | | | | |
| | L: low 30% | L: mid 40% | L: high 30% | L: low 30% | L: mid 40% | L: high 30% | L: low 30% | L: mid 40% | L: high 30% |
| P: low 30% | 20,1% | 14,9% | -4,3% | 51,8% | 56,9% | 44,3% | 0,84 | 0,94 | 0,71 |
| P: mid 40% | 21,2% | 27,1% | 3,5% | 49,9% | 54,4% | 35,3% | 0,84 | 0,90 | 0,52 |
| P: high 30% | 12,7% | 14,7% | 10,0% | 32,0% | 41,9% | 34,1% | 0,54 | 0,69 | 0,54 |
| <i>Value and Price portfolios</i> | | | | | | | | | |
| | V: low 30% | V: mid 40% | V: high 30% | V: low 30% | V: mid 40% | V: high 30% | V: low 30% | V: mid 40% | V: high 30% |
| P: low 30% | 7,1% | 9,4% | 19,6% | 58,3% | 43,9% | 55,2% | 0,98 | 0,71 | 0,94 |
| P: mid 40% | 21,2% | 18,3% | 18,3% | 60,4% | 50,6% | 42,1% | 0,93 | 0,79 | 0,70 |
| P: high 30% | 10,1% | 11,7% | 17,0% | 39,1% | 34,9% | 34,1% | 0,62 | 0,58 | 0,56 |
| <i>Size and Price portfolios</i> | | | | | | | | | |
| | S: low 30% | S: mid 40% | S: high 30% | S: low 30% | S: mid 40% | S: high 30% | S: low 30% | S: mid 40% | S: high 30% |
| P: low 30% | 19,4% | 3,4% | 7,6% | 64,2% | 47,0% | 41,4% | 1,03 | 0,71 | 0,61 |
| P: mid 40% | 37,5% | 13,4% | 2,5% | 62,9% | 51,4% | 35,3% | 1,01 | 0,79 | 0,48 |
| P: high 30% | 20,6% | 10,7% | 8,0% | 70,7% | 46,1% | 30,9% | 1,03 | 0,73 | 0,47 |

Panel B: after inclusion of NewConnect stocks.

| | <u>Return</u> | | | <u>Volatility</u> | | | <u>Beta</u> | | |
|-------------|---------------------------------------|------------|-------------|-------------------|------------|-------------|-------------|------------|-------------|
| | <i>Liquidity and price portfolios</i> | | | | | | | | |
| | L: low 30% | L: mid 40% | L: high 30% | L: low 30% | L: mid 40% | L: high 30% | L: low 30% | L: mid 40% | L: high 30% |
| P: low 30% | 20,1% | 14,9% | -4,3% | 51,8% | 56,9% | 44,3% | 0,84 | 0,94 | 0,71 |
| P: mid 40% | 21,2% | 27,1% | 3,5% | 49,9% | 54,4% | 35,3% | 0,84 | 0,90 | 0,52 |
| P: high 30% | 12,7% | 14,7% | 10,0% | 32,0% | 41,9% | 34,1% | 0,54 | 0,69 | 0,54 |
| | <i>Value and Price portfolios</i> | | | | | | | | |
| | V: low 30% | V: mid 40% | V: high 30% | V: low 30% | V: mid 40% | V: high 30% | V: low 30% | V: mid 40% | V: high 30% |
| P: low 30% | 7,1% | 9,4% | 19,6% | 58,3% | 43,9% | 55,2% | 0,98 | 0,71 | 0,94 |
| P: mid 40% | 21,2% | 18,3% | 18,3% | 60,4% | 50,6% | 42,1% | 0,93 | 0,79 | 0,70 |
| P: high 30% | 10,1% | 11,7% | 17,0% | 39,1% | 34,9% | 34,1% | 0,62 | 0,58 | 0,56 |
| | <i>Size and Price portfolios</i> | | | | | | | | |
| | S: low 30% | S: mid 40% | S: high 30% | S: low 30% | S: mid 40% | S: high 30% | S: low 30% | S: mid 40% | S: high 30% |
| P: low 30% | 19,4% | 3,4% | 7,6% | 64,2% | 47,0% | 41,4% | 1,03 | 0,71 | 0,61 |
| P: mid 40% | 37,5% | 13,4% | 2,5% | 62,9% | 51,4% | 35,3% | 1,01 | 0,79 | 0,48 |
| P: high 30% | 20,6% | 10,7% | 8,0% | 70,7% | 46,1% | 30,9% | 1,03 | 0,73 | 0,47 |

TABLE 5: MARKET-NEUTRAL PORTFOLIOS BASED ON PAIRS OF FACTORS

Table 5 presents pre-cost return characteristics of portfolios created based simultaneously on two separate cross-sectional factors. All portfolios are equal weighted and price created based on (“P”) and following variables: BV/MV (“V”), company capitalization (“S”) or average zloty volume (“L”). The market portfolios in each case are built using the same methodology as the remaining portfolios,

which means they are all equal weighted. The data source is Bloomberg and the computations are based on listings of Polish companies during the period 09/25/2003-09/25/2013. If necessary, a 1-year bid for Warsaw Interbank Offered Rate is employed as a proxy for risk-free rate. Panel A depicts the results excluding NewConnect stocks and Panel B after their inclusion.

Panel A: before inclusion of NewConnect stocks.

| | L+P | V+P | S+P |
|---------------|-------|-------|-------|
| Return | 3,2% | 18,4% | 21,7% |
| <i>t-stat</i> | 0,22 | 1,71 | 1,63 |
| Volatility | 46,5% | 33,9% | 42,0% |

Market model

| | | | |
|---------------|--------|-------|--------|
| β | 0,22 | -0,48 | -0,76 |
| <i>t-stat</i> | 0,63 | -2,37 | -3,95 |
| α | -0,29% | 9,39% | 10,75% |
| <i>t-stat</i> | -0,02 | 1,01 | 1,18 |

CAPM model

| | | | |
|---------------|--------|--------|--------|
| β | 0,03 | 0,31 | 0,54 |
| <i>t-stat</i> | 0,11 | 1,55 | 2,38 |
| α | -5,05% | 12,47% | 18,64% |
| <i>t-stat</i> | -0,34 | 1,21 | 1,53 |

Panel B: after inclusion of NewConnect stocks.

| | L+P | V+P | S+P |
|---------------|-------|-------|-------|
| Return | 6,1% | 16,8% | 17,7% |
| <i>t-stat</i> | 0,45 | 1,52 | 1,25 |
| Volatility | 43,0% | 35,0% | 44,7% |

Market model

| | | | |
|---------------|-------|-------|-------|
| β | 0,28 | -0,49 | -0,71 |
| <i>t-stat</i> | 0,89 | -2,32 | -2,98 |
| α | 1,76% | 8,45% | 5,94% |
| <i>t-stat</i> | 0,12 | 0,88 | 0,54 |

CAPM model

| | | | |
|---------------|--------|--------|--------|
| β | 0,10 | 0,31 | 0,48 |
| <i>t-stat</i> | 0,38 | 1,50 | 1,86 |
| α | -1,97% | 11,40% | 12,18% |
| <i>t-stat</i> | -0,15 | 1,06 | 0,93 |

TABLE 6: BID-ASK SPREADS

Table 6 presents average bid-ask spreads for factor and market portfolios. The spreads are computed as $(P_{ask} - P_{bid}) / P_{mid}$, where P_{ask} , P_{bid} , P_{mid} denote consecutively the best available offer, the best available offer bid and the mid-prices at the time of portfolio formation. Portfolios are created based on share price levels (“price”). “EW”, “CW” and “LW” denotes equal-, capitalization- and liquidity-based weighting scheme. The liquidity weighted portfolios were weighted according to the “volume” defined as stocks’ time-series averaged daily trading volume

in the month preceding the portfolio formation multiplied by the stock price. The market portfolios in each case are built using the same methodology as the remaining portfolios, which means they are either equal, capitalization or liquidity weighted. The data source is Bloomberg and the computations are based on listings of Polish companies during the period 09/25/2003-09/25/2013. Panel A depicts the results excluding NewConnect stocks and Panel B after their inclusion.

Panel A: before inclusion of NewConnect stocks.

| | <u>Price</u> | | |
|----------|--------------|-------|-------|
| | EW | CW | LW |
| Low 30% | 8,97% | 2,30% | 2,98% |
| Mid 40% | 4,12% | 2,46% | 1,89% |
| High 30% | 4,31% | 2,14% | 1,30% |
| Market | 5,63% | 2,17% | 1,53% |

Panel B: after inclusion of NewConnect stocks.

| | <u>Price</u> | | |
|----------|--------------|-------|-------|
| | EW | CW | LW |
| Low 30% | 15,26% | 4,48% | 3,95% |
| Mid 40% | 6,75% | 2,42% | 1,83% |
| High 30% | 5,01% | 2,17% | 1,31% |
| Market | 7,36% | 2,24% | 1,57% |

TABLE 7: POST-COST PRICE-SORTED PORTFOLIOS

Table 7 presents the post-cost return characteristics of factor portfolios. Portfolios are sorted according share prices. “Return” is the average annual geometric rate of return, “volatility” is an annual standard deviation of log returns, “beta” is regression coefficient calculated against a defined market portfolio and “volume” is cross-sectional weighted-average of single stocks’ time-series averaged daily trading volumes in the month preceding the portfolio formation multiplied by the stock price. The liquidity

weighted portfolios were weighted according to the “volume” defined as above. The market portfolio in each case is built using the same methodology as the remaining portfolios, which means it is either equal, capitalization or liquidity weighted. The data source is Bloomberg and the computations are based on listings of Polish companies during the period 09/25/2003-09/25/2013. Panel A depicts the results excluding NewConnect stocks and Panel B after their inclusion.

Panel A: before inclusion of NewConnect stocks.

| | Equal weighted portfolios | | | | Capitalization weighted portfolios | | | | Liquidity weighted portfolios | | | |
|-------------------------|---------------------------|------------|------|--------|------------------------------------|------------|------|--------|-------------------------------|------------|------|--------|
| | Return | Volatility | Beta | Volume | Return | Volatility | Beta | Volume | Return | Volatility | Beta | Volume |
| <i>Value portfolios</i> | | | | | | | | | | | | |
| Low 30% | 3,5% | 58,9% | 1,17 | 622 | 12,9% | 35,1% | 1,15 | 4 606 | -6,1% | 43,0% | 0,99 | 5 767 |
| Mid 40% | 16,0% | 52,6% | 1,11 | 1 402 | 6,8% | 29,9% | 1,09 | 15 493 | 9,9% | 30,2% | 1,06 | 16 762 |
| High 30% | 7,6% | 38,5% | 0,68 | 4 115 | 6,8% | 26,3% | 0,97 | 27 234 | 8,4% | 25,3% | 0,87 | 43 197 |
| Market | 10,1% | 50,0% | 1,00 | 1 988 | 7,9% | 26,5% | 1,00 | 24 881 | 8,9% | 28,1% | 1,00 | 37 277 |

Panel B: after inclusion of NewConnect stocks.

| | Equal weighted portfolios | | | | Capitalization weighted portfolios | | | | Liquidity weighted portfolios | | | |
|-------------------------|---------------------------|------------|------|--------|------------------------------------|------------|------|--------|-------------------------------|------------|------|--------|
| | Return | Volatility | Beta | Volume | Return | Volatility | Beta | Volume | Return | Volatility | Beta | Volume |
| <i>Value portfolios</i> | | | | | | | | | | | | |
| Low 30% | -6,7% | 63,2% | 1,19 | 524 | 7,4% | 36,2% | 1,22 | 2 956 | -11,3% | 46,0% | 1,10 | 4 681 |
| Mid 40% | 11,2% | 53,8% | 1,11 | 1 385 | 8,3% | 27,6% | 1,02 | 16 139 | 11,4% | 28,7% | 1,03 | 17 179 |
| High 30% | 6,9% | 38,9% | 0,67 | 3 776 | 6,9% | 26,4% | 0,97 | 26 836 | 8,3% | 25,2% | 0,87 | 42 767 |
| Market | 6,5% | 51,6% | 1,00 | 1 849 | 7,8% | 26,5% | 1,00 | 24 828 | 8,8% | 28,1% | 1,00 | 37 201 |

TABLE 8: POST-COST MARKET-NEUTRAL PRICE-FACTOR MIMICKING PORTFOLIOS

Table 8 presents post-cost return characteristics of market-neutral factor mimicking portfolios. Portfolios are created based on share prices. “Return” is the average annual geometric rate of return and “volatility” is an annual standard deviation of log returns. “EW”, “CW” and “LW” denotes equal-, capitalization- and liquidity-based weighting scheme. The liquidity weighted portfolios were weighted according to the “volume” defined as stocks’ time-series averaged daily trading volume in the month preceding the portfolio formation multiplied by the stock price. α and β are model parameters computed

in each case according to the model’ specification. The market portfolios in each case are built using the same methodology as the remaining portfolios, which means they are either equal, capitalization or liquidity weighted. The data source is Bloomberg and the computations are based on listings of Polish companies during the period 09/25/2003-09/25/2013. If necessary, a 1-year bid for Warsaw Interbank Offered Rate is employed as a proxy for risk-free rate. Panel A depicts the results excluding NewConnect stocks and Panel B after their inclusion.

Panel A: before inclusion of NewConnect stocks.

| | Price MN portfolios | | |
|---------------|---------------------|-------|--------|
| | EW | CW | LW |
| Return | -1,9% | 7,1% | -10,2% |
| <i>t-stat</i> | -0,22 | 0,89 | -1,32 |
| Volatility | 27,9% | 25,1% | 24,4% |

Market model

| | | | |
|---------------|-------|------|--------|
| β | 0,46 | 0,12 | 0,10 |
| <i>t-stat</i> | 4,12 | 0,36 | 0,34 |
| α | -6,4% | 5,9% | -11,7% |
| <i>t-stat</i> | -1,18 | 0,68 | -1,37 |

CAPM model

| | | | |
|---------------|-------|------|--------|
| β | 0,46 | 0,13 | 0,12 |
| <i>t-stat</i> | 4,14 | 0,38 | 0,38 |
| α | -9,1% | 1,5% | -16,2% |
| <i>t-stat</i> | -1,69 | 0,18 | -1,94 |

Panel B: after inclusion of NewConnect stocks.

| | Price MN portfolios | | |
|---------------|---------------------|-------|--------|
| | EW | CW | LW |
| Return | -14,5% | 1,7% | -14,9% |
| <i>t-stat</i> | -1,09 | 0,21 | -1,75 |
| Volatility | 42,0% | 25,5% | 26,8% |

Market model

| | | | |
|---------------|--------|------|--------|
| β | 0,51 | 0,16 | 0,20 |
| <i>t-stat</i> | 2,26 | 0,47 | 0,59 |
| α | -18,8% | 0,5% | -17,7% |
| <i>t-stat</i> | -1,70 | 0,05 | -1,92 |

CAPM model

| | | | |
|---------------|--------|-------|--------|
| β | 0,51 | 0,16 | 0,21 |
| <i>t-stat</i> | 2,28 | 0,48 | 0,62 |
| α | -21,3% | -3,7% | -21,8% |
| <i>t-stat</i> | -1,93 | -0,44 | -2,42 |