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## **DEVELOPMENT SPECTRUM**

**European Development Fund:** The percentage share of German firms in European Development Fund orders receded slightly in 1971, according to statistics of the European Commission. The German share in orders placed by December 31. 1971, was 13.65 p.c. (against 13.97 p.c. at the end of 1970). The relative decline in orders for German firms is due to a slight recession in construction work and in goods deliveries. the technical assistance section however German firms were able to raise their share to 23.7 p.c. (from 22.74 p.c. in the preceding year).

The largest share of all Fund contracts—about 43 p.c.—went to French firms owing to the close economic links of the African associated states benefiting from European Development Fund resources with France.

The Federal Government hopes that the standardisation of the rules for the issue of orders for construction work and supplies which came recently into force will help to improve the market transparency and thus the competitive position of German firms for future orders.

Vocational training: In March 1972 12,000 foreign trainees from developing countries received vocational and advanced instruction in the Federal Republic of Germany. Arrangements for such training have been made by Germany with 96 developing countries. Instruction is to be provided, above all, in skills which these countries are lacking and unable to teach adequately. Ordinary and advanced instruction in vocational skills in particular is given in the Federal Republic.

Language and theoretical instruction is provided by the Carl **Duisberg Society. Other training** stages include practical instruction in German enterprises. As a rule trainees stay for 12-22 months. 70 standard ordinary and advanced instruction programmes have been designed from which the developing countries can choose. The requests for training are now more diversified than they were in past years. The courses being held include instruction for senior officials of development banks and banking experts at middle management level as well as for executive staffs in the fields of electricity supply. transport. labour administration and social services.

German Credits for Peru: As the outcome of German-Peruvian negotiations a draft government agreement has been initialled by which Peru is assured of DM 82 mn of German credits.

This capital aid is intended for investment projects in irrigation, fishing, industry and health services. In the Technical Assistance field commitments have been made to the Peruvian delegation for 8 projects. They are chiefly concerned with the promotion of rural development and agricultural production and with projects in potato research, investigations into fresh seaweed for protein food, pharmaceutical control and an improved infrastructure for air traffic.

The Tenth Anniversary of **DEG:** The Deutsche Entwicklungsgesellschaft - DEG (German Development Society) celebrated its tenth anniversary in September of this year. Over this period the DEG, which is equipped with a capital of DM 175 mn owned by the Federal Republic, has been able to extend its interests steadily and actively. Africa, with 44 p.c. by value (DM 73 mn) of all DEG commitments continues to lead among the developing regions receiving support. The developing countries in Latin America account for 25 p.c. (DM 42 mn) of all financial commitments. Developing countries in Asia follow with 23 p.c. (DM 39 mn) and those in Europe with 8 p.c. (DM 13 mn). The number of countries in which investments are carried out with DEG support has risen from 30 to 33.

The emphasis is still on projects in manufacturing industry which account for 93 of the total of 116 commitments. 11 commitments were made to national and regional development banks and companies, while 8 went to tourism. Among manufacturing industries the leather, textile and clothing trades are leading, followed by mechanical engineering, vehicles and electrical engineering.

## Distribution by Continents of DEG Commitments at the End of 1971

| Area              | Numbe<br>Commitments |    | DEG's Financial<br>Commitment<br>in DM mn | Total<br>Investment<br>in DM mn |
|-------------------|----------------------|----|---|---------------------------------|
| Africa            | 41                   | 15 | 73  | 442                             |
| Latin America     | 32                   | 6  | 42  | 212                             |
| Asia              | 24                   | 9  | 39  | 222                             |
| Europe            | 16                   | 3  | 13  | 75                              |
| Other commitments | 3                    |    | 1   | 2                               |
| Total             | 116                  | 33 | 168                                       | 953                             |

Compiled by the Department on Development Policies of the Hamburg Institute of International Economics.