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# Entrepreneurship among university graduates

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## **Entrepreneurship among university graduates**

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#### **Abstract**

The aim of the paper is to shed light upon entrepreneurship among university graduates. We are interested in differences across educational areas and among universities regarding entrepreneurial selection and performance. The paper differs from similar studies in two respects. In order to broaden the common definitions used to measure entrepreneurship we suggest a typology making it possible to differentiate between various types of entrepreneurs. Secondly, we differentiate between both level of education, area of education and university of graduation. In order to capture some of the uncertainties related to the choice among our entrepreneurial categories we use individual time series income data.

Thus, using cross-section data on all Swedish graduates we examine the impact of university on entrepreneurial choice and performance for graduates of 44 Swedish universities. A separate analysis is done for graduates of 5 education fields to control for heterogeneity of education. The results suggest that entrepreneurial preferences differ by educational fields, that graduates of some universities are more entrepreneurial than others. We also find that the preferences for different entrepreneurial occupations differ across universities. As to the university effect on graduates' earnings we find significant university effect for only a small group of universities, which differ by field of education and entrepreneurial category.

#### 1. Introduction

According to a recent report analyzing the carrier development among graduates from universities in the Stockholm Region, the probability of being an entrepreneur differs between educational areas as well as between universities. In the report entrepreneurs were defined as self-employed. Empirically useful as such a definition may be quite restrictive. As underlined by e g Glaeser et al (2010) and Braunerhjelm (2010) entrepreneurship has many dimensions and refers to a set of abilities rather than being synonymous with being or becoming self-

<sup>&</sup>lt;sup>1</sup> Z Daghbashyan and B Hårsman "Karriärvägar bland examinerade vid Stockholms lärosäten", Stockholms Akademiska Forum, 2010

employed. Hence measures such as the frequency of self-employed among graduates can only serve as a rough proxy for a broader characterization of their entrepreneurial abilities.

There are obviously several kinds of interdependencies involved in choosing among fields and depth of education, different universities and between more or less entrepreneurial occupations. The choice of occupation is related to choice of labour market and as pointed out by e g Doms et Al (2010) the relationship between education and entrepreneurship can be thought of in two interrelated ways. It seems likely that entrepreneurial selection and performance will be influenced both by the education of the entrepreneur and the educational level in the local market where he or she operates. In the following analysis will address some but certainly not all of the causality problems resulting from interdependencies of the kind hinted at.

Since most universities invest in fostering entrepreneurship among their students and faculty we are especially interested in finding out if some of them succeed better than others in this respect.<sup>2</sup>

There is a vast literature on entrepreneurship and education. Van Der Sluis et al (2004) provides a meta- analytical review of 94 studies on the impact of schooling on probability of being or becoming an entrepreneur and on entrepreneurship performance. They conclude that there is no systematic relationship between level of education and the probability of being or of becoming an entrepreneur but that the impact of education on performance is positive and significant. However, they also conclude that all included studies concerning performance are potentially biased since the estimation strategies used measures the correlation between education and performance rather than the casual effect.

Most studies focusing on the choice of becoming or of being an entrepreneur treat it as a dichotomous choice between two occupations: entrepreneur or wage employee. Van Praag and Cramer (2001), Rees and Shah (1986) and Hammarstedt (2001) all model the decision as a binary choice between wage employment and entrepreneurship related to the perceived utility associated with each alternative. As yet, we have not found any other empirical studies defining entrepreneurship along the lines suggested in this paper.

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<sup>&</sup>lt;sup>2</sup> Examples are given in the report "The KTH Entrepreneurial Faculty Project" that summarizes the findings of a fact finding international project initiated and lead by KTH's faculty dean professor Folke Snickars

Furthermore all these studies are aimed at finding a relationship between entrepreneurial choice and level of education, whereas relatively less is known about the variation in entrepreneurial choice and performance for graduates of different universities. Studies trying to find a link between university choice and carrier achievements of university graduates mainly looked at variation in wage earnings. The results are ambiguous and sensitive to the choice of method and sample. Thus, using Swedish data Lindahl and Regner (2005), Lundin(2006) find that earnings of graduates from old colleges are higher, whereas Eliasson (2006) reports no significant differences in wage earnings of graduates from five different college groups. Brand at al (2006) found mixed evidence that attending an elite college yields an advantage for wage earnings.

Using cross-section data on all Swedish graduates we examine the impact of university on entrepreneurial choice and performance for graduates of 44 Swedish universities. A separate analysis is done for graduates of 5 education fields to control for heterogeneity of education. The results suggest that entrepreneurial preferences differ by educational fields, that graduates of some universities are more entrepreneurial than others. We also find that the preferences for different entrepreneurial occupations differ across universities. As to the university effect on graduates' earnings we find significant university effect for only a small group of universities, which differ by field of education and entrepreneurial category.

The following section describes our entrepreneurship typology and the data set we have used. The third section discusses various causality and other problems involved and the models estimated. The descriptive statistics are presented in section 4, results in section 5 and some final remarks are given in section six.

#### 2. Entrepreneurship typology and data

One drawback of using a binary model is that employees combining wage employment with entrepreneurship are left out by definition or are wrongly classified as either wage employees or entrepreneurs. As a result there is a risk that the extent of entrepreneurial activities in a city, a region or a country is underestimated.

In order to address this problem we propose an entrepreneurship typology reflecting the possibility to be more or less involved in entrepreneurial activities. To be useful from an

empirical point such a typology requires a definition and a way of measuring "involvement". This can obviously be done in several ways. One approach could, for example be to define and measure the entrepreneurial activities of an employee by the fraction of time he or she devotes to business activities. Another approach would be to define it in terms of business income and wage income. Since we have access to individual data on both business and wage income this is the alternative chosen here.

The data base we are relying on is provided by Statistics Sweden and referred to as FAD, an acronym for "Firms And Establishment Dynamics" (in Swedish: Företagens och Arbetsställenas Dynamik). FAD comprises linked individual time series data on all Swedish employees, firms and establishments from 1985 to 2008. By way of example the employees are characterized in terms of education, occupation, age and income and the firms in terms of industry, employment and value added.

As for entrepreneurship, all employees are classified as belonging to one of three categories: wage employees, self-employed and co-owners of close companies. Any wage employee might also have a business income and any self-employee also a wage income. If the business income is larger than the wage income they are classified as self-employed and otherwise as wage employed.<sup>3</sup> Since we have individual data on both business and wage income, the wage employees are divided into two subsets: those only having a wage income and those having both a wage income and a business income. Likewise the self-employed are split into two groups: those only having a business income and those having both a business income and a wage income. Since only wage income is reported for co-owners of close companies our typology leaves will consist of five categories.<sup>4</sup> The names to be used for these categories are: Employees, mixed employees, mixed entrepreneurs, entrepreneurs, self-owners and entrepreneurs co-owners.

Table 1 and figure 1 show the size of each category across all employed and within different educational groups.

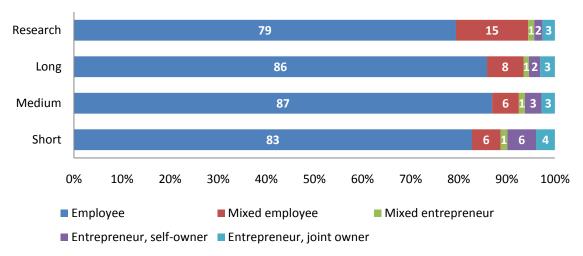
<sup>4</sup> The incomes derived from profits are not included at the level of individuals since they are categorized as capital income.

<sup>&</sup>lt;sup>3</sup> Statistics Sweden multiplies the reported business income by 1.6 in order to adjust for an observed tendency by business owners to underestimate their business income.

**Table 1** Thousand's of employed by occupation and level of education. Sweden 2007

|                           | Short | Medium | Long | Research | N/A | Total |
|---------------------------|-------|--------|------|----------|-----|-------|
| Employee                  | 1 439 | 1 578  | 660  | 36       | 21  | 3 733 |
| Mixed Employee            | 103   | 100    | 59   | 7        | 0,8 | 270   |
| Mixed Entrepreneur        | 25    | 23     | 9    | 0,6      | 0,5 | 57    |
| Entrepreneur, self-owner  | 104   | 62     | 18   | 0,8      | 3   | 188   |
| Entrepreneur, joint owner | 68    | 51     | 23   | 1,2      | 1   | 145   |
| Total                     | 1 739 | 1 814  | 769  | 45       | 26  | 4 393 |

As expected and shown by the last column of the table, a large majority of all employees are wage employed without an additional business income; 3.7 out of 4.4 million. Some 270 000 the wage employees also have a business income. Though their entrepreneurial level of activity might be low they outnumber both the self-employed entrepreneurs (57 000 plus 188 000) and the joint owners. A large majority of the employees have a short (at most two years in upper secondary school) or a medium level of education (at least three years in upper secondary school and at most two years in a university college or university). The numbers having long education – at least three years of university studies or a PhD degree are 769 000 and 45 000, respectively. As indicated by the cross-tabulation and more clearly shown by figure 1, the entrepreneurship profile differs considerably across educational levels.



**Figure 1** Entrepreneurship profile within groups of employees having different levels of education.

The percentage number of "full-time" entrepreneurs is lower the higher the level of education; from close to 10 percent (3.9 plus 6) among those having a short level of education to some 4 percent among those having a PhD-exam. The fraction of mixed entrepreneurs is roughly the same in all educational groups. However, the relationship is reversed for the category mixed employees; 15 percent of the PhD's and 7.6 percent of

those having long education as compared to 5-6 percent among those having lower levels of education. The relationship between employment and level of education seems to be U-shaped: it first increases and the decreases when going from short to PhD-education. Since we will be focusing on entrepreneurship among graduates the figure hence seems support the use of a typology like ours.

As well as varying by level of education, entrepreneurship is likely to differ between disciplines or educational areas. Table 2 shows the entrepreneurship profile for seven educational areas. Graduates in "Arts and media" stand out as most business oriented: the fraction of entrepreneurs is 13 percent, the fraction of mixed entrepreneurs close to 6 percent and additional 17 percent belongs to the category mixed employees. An obvious alternative hypothesis could be that they are forced to become entrepreneurs because of a low demand for their services as employees. Those having a teacher education are at the other end of the entrepreneurship scale: less than three percent are entrepreneurs or mixed entrepreneurs and 8 percent are mixed employees.

**Table 2.** Employees having at least three years of university education by occupation and field of education. Percent

|                  | Employee | Mixed employee | Mixed entrepreneur | Entrepreneur, self-owner | Entrepreneur, joint owner |     |
|------------------|----------|----------------|--------------------|--------------------------|---------------------------|-----|
| Social Sciences  | 83,0     | 8,0            | 1,4                | 3,0                      | 4,5                       | 100 |
| Natural Sciences | 83,9     | 8,9            | 1,3                | 2,8                      | 3,1                       | 100 |
| Arts & Media     | 64,0     | 17,1           | 5,8                | 10,0                     | 3,0                       | 100 |
| Health           | 87,7     | 7,3            | 0,8                | 1,5                      | 2,7                       | 100 |
| Humanities       | 82,7     | 8,9            | 2,3                | 4,4                      | 1,7                       | 100 |
| Teacher          | 89,1     | 8,1            | 0,7                | 1,3                      | 0,8                       | 100 |
| Technicians      | 85,2     | 7,4            | 0,8                | 2,2                      | 4,3                       | 100 |

In addition to counting the number of mixed employees and mixed entrepreneurs it is important to have an indication of their entrepreneurship activities as compared to "full-time" entrepreneurs. One way of providing such an assessment is to make use of the available income data at the individual level and compute an index by dividing business income with the sum of business income and wage. Provided all positive business incomes were positive, this ratio would increase from zero among employees to one among entrepreneurs and it would fall in between zero and one for the mixed categories. By definition, we would furthermore expect it to be – on the average – lower among mixed employees than among mixed entrepreneurs. Since some employees have a

negative business income we have instead used the absolute value of the business income. It is of course arguable if identical absolute values of a negative and a positive business income reflect the same volume of entrepreneurial activity. However, we think the resulting index can serve as an, admittedly rough indicator of differences in entrepreneurship activity across our occupation categories. Table 3 shows the resulting index for mixed employees and mixed entrepreneurs having different levels of education.

**Table 3.** Index of entrepreneurial activity among mixed employees and mixed entrepreneurs by levels of education. Percent

|          | Mixed employee Mixed entrepreneur |      |  |  |  |
|----------|-----------------------------------|------|--|--|--|
| Research | 10,5                              | 65   |  |  |  |
| Long     | 14,1                              | 68,1 |  |  |  |
| Medium   | 17,5                              | 70,7 |  |  |  |
| Short    | 20,7                              | 74,1 |  |  |  |
| All      | 17,9                              | 71,8 |  |  |  |

As expected, or rather by definition, the index indicates a larger volume of entrepreneurial activities among mixed entrepreneurs than mixed employees; on average 72 percent as compared to 18 percent among all mixed employees. In both categories the entrepreneurial activity seems to decrease with increased levels of education. Table 4 provides the same kind of information for different educational fields of education and shows that our indicator of entrepreneurial activity is highest within the field of arts and media among both mixed employees and mixed entrepreneurs.

**Table 4** Index of entrepreneurial activity among mixed employees and mixed entrepreneurs by field of education among employees having long or research education.

|                  | Mixed employee | Mixed entrepreneur |
|------------------|----------------|--------------------|
| Teacher          | 14,9           | 66,1               |
| Technicians      | 10,7           | 66,1               |
| Health           | 13,1           | 67,3               |
| Arts & Media     | 20,7           | 71,2               |
| Humanities       | 16             | 70                 |
| Social Sciences  | 13,5           | 67,6               |
| Natural Sciences | 13,6           | 70,4               |

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<sup>&</sup>lt;sup>5</sup> Like Statistics Sweden has done for self-owning entrepreneurs we have multiplied the reported business income of mixed employees by 1.6 provided it is larger than zero.

The variation in entrepreneurial activity indicated by tables 3 and 4 can be related to different entrepreneurial ambitions as differences in the demand for wage employment. Simplifying, the choice between our five occupations can be looked upon as a choice between the corresponding more or less uncertain income streams. Defining income as the sum of wage income and business income, table 5 present the medium income for each combination of occupation and level of education. As an indicator of the income variation the table also shows a variant the "Sharp-ratio". This ratio is usually defined as the mean of a distribution divided by the corresponding standard deviation. In this case it is slightly differently defined as the ratio between the medium income and half the difference between the 90<sup>th</sup> and the 10<sup>th</sup> income percentile. Of course, we do not know to what extent the outcome of occupational choices presented by the table reflect consideration of expected income, risk and other factors. Disregarding the influence of other factors it seems, however plausible that a high ratio reflects more concern about risk than a low ratio.

**Table 5.** Median income and the Sharp ratio among all employees classified by level of education and occupation. Thousands of SEK in 2007

|          | Employee |         | Mixed<br>Employee |         |        | Mixed<br>Entrepreneur |        | Entrepreneur,<br>self-owner |        | Entrepreneur,<br>joint owner |  |
|----------|----------|---------|-------------------|---------|--------|-----------------------|--------|-----------------------------|--------|------------------------------|--|
|          | Median   | S-ratio | Median            | S-ratio | Median | S-ratio               | Median | S-ratio                     | Median | S-ratio                      |  |
| Research | 437      | 1,42    | 484               | 1,34    | 259    | 0,73                  | 77     | 0,35                        | 399    | 1,13                         |  |
| Long     | 308      | 1,36    | 313               | 1,13    | 225    | 0,93                  | 97     | 0,46                        | 366    | 1,30                         |  |
| Medium   | 242      | 1,44    | 244               | 1,15    | 179    | 1,06                  | 109    | 0,63                        | 306    | 1,51                         |  |
| Short    | 243      | 1,79    | 216               | 1,18    | 188    | 1,20                  | 120    | 0,71                        | 285    | 1,74                         |  |
| Total    | 253      | 1,49    | 248               | 1,10    | 188    | 1,07                  | 113    | 0,66                        | 302    | 1,48                         |  |

On average occupation seems to matter more for the income than the level of education. Considering all employed the median income ranges from 113 000 SEK among self-owning entrepreneurs to 302 000 SEK among co-owning entrepreneurs as compared to 164 000 SEK for those having short education and 353 000 SEK for those having a PhD exam. The income tends to increase with increased level of education in all occupations but "Entrepreneur and self-owner".

Referring to conventional wisdom regarding risk attitudes one should expect the Sharp-ratio to be higher among employees than among entrepreneurs. However, this hypothesis is only partly supported by the data in the table. The ratio is considerably higher among employees (1.49) than among mixed employees (1.10), mixed entrepreneurs (1.07) and self-owning entrepreneurs (0.66) but does not differ from the ratio among co-owning entrepreneurs (1.48).

The relationship between level education and the Sharp-ratio differs between different occupations. It decreases by increased levels of education among mixed entrepreneurs, self-owning entrepreneurs and co-owning entrepreneurs. Among employees it first decreases and then increases as more years of education are added. The mixed employees exhibit a similar U-shaped pattern. It seems safe to conclude additional explanatory factors are needed in order to understand how the level of education influences entrepreneurial choice and income.

Focusing on university graduates, table 6 shows the median income and Sharp-ratio for different occupations and fields of education. The income variation between occupations is larger among graduates than among all employees; the medium income ranges from 96 000 SEK among self-owning entrepreneurs to 367 000 SEK among co-owning entrepreneurs in table 6 as compared to 113 000 SEK and 302 000 SEK among all. This certainly supports the inclusion of educational field in our analysis. Irrespective of occupation graduates in arts and media are in the bottom of the income league. Technicians take the top position in all occupations but co-owning entrepreneurs. The Sharp-ratio is also exhibiting a larger variation among graduates ranging from 2.17 for employed teachers to 0.27 among self-employed graduates in arts and media.

**Table 6.** Medium income and the Sharp-ratio among employees having long education classified by occupation and fields of education. Thousands of SEK in 2007

|                  | Employee |         | Mixed<br>Employee |         | Mixed<br>Entrepreneur |         | Entrepreneur,<br>self-owner |         | Entrepreneur,<br>joint owner |         |
|------------------|----------|---------|-------------------|---------|-----------------------|---------|-----------------------------|---------|------------------------------|---------|
|                  | Median   | S-ratio | Median            | S-ratio | Median                | S-ratio | Median                      | S-ratio | Median                       | S-ratio |
| Teacher          | 270      | 2,17    | 271               | 1,59    | 182                   | 1,02    | 48                          | 0,27    | 300                          | 1,41    |
| Technicians      | 406      | 1,64    | 408               | 1,39    | 284                   | 0,91    | 119                         | 0,50    | 379                          | 1,42    |
| Health           | 290      | 1,23    | 333               | 0,89    | 273                   | 0,90    | 159                         | 0,66    | 399                          | 1,49    |
| Arts & Media     | 255      | 1,61    | 206               | 0,99    | 149                   | 0,84    | 48                          | 0,27    | 291                          | 1,50    |
| Humanities       | 284      | 1,56    | 285               | 1,21    | 182                   | 0,95    | 76                          | 0,44    | 306                          | 1,35    |
| Social Sciences  | 353      | 1,27    | 355               | 1,18    | 254                   | 1,01    | 101                         | 0,46    | 371                          | 1,12    |
| Natural Sciences | 346      | 1,55    | 346               | 1,29    | 227                   | 1,00    | 107                         | 0,50    | 350                          | 1,38    |
| Total            | 312      | 1,34    | 324               | 1,09    | 227                   | 0,91    | 96                          | 0,45    | 367                          | 1,29    |

While it is possible to make some predictions about differences in occupational choice and income for difference education levels and fields the difference for graduates of different

universities is less obvious. The figure below demonstrates the pattern of entrepreneurial choice and income for social science graduates from different universities.

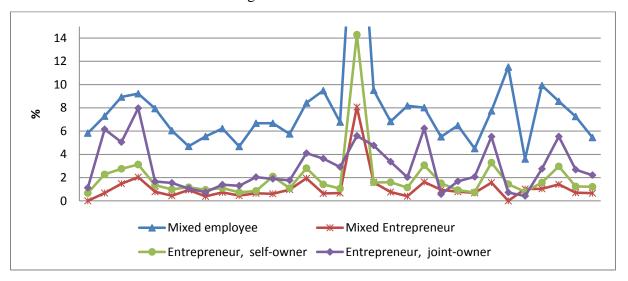
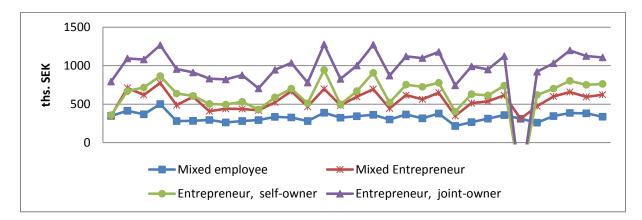


Figure 2. The frequency of entrepreneurial choice for social science graduates by university



**Figure 3.** The difference in median earnings in each entrepreneurial group by university

Thus the data suggest that both the frequency of entrepreneurial choice and income vary considerably for graduates of different universities. There is more variation in the frequency of being mixed employee and entrepreneur joint owner. At the same time it looks that graduates of some universities are more entrepreneurial than others. Furthermore we also observe differences in the choice of different entrepreneurial groups, suggesting different entrepreneurial profiles of university graduates. The data also show that universities differ not only by high frequency of entrepreneurial choice but also by median earnings. There is more variation in median earnings of entrepreneurs and less for mixed employees. Furthermore the shapes of earnings variation for each entrepreneurial group are rather similar for entrepreneurs suggesting that graduates of some universities earn more in all entrepreneurial categories.

A similar variation is observed for graduates from other education fields, suggesting that the graduation place matters for both entrepreneurial choice and income.

#### 3. The model and estimation method

We are interested in differences in the entrepreneurial choice and earnings of university graduates. Hence we first suggest a model to estimate university effect on the likelihood of entrepreneurial choice. We further estimate university effect on individuals' earnings given entrepreneurial choice.

#### University effect on entrepreneurial choice

To model the choice of university graduates into the above described 5 occupational categories ( ) we assume that each individual ( makes the choice based on the highest perceived utility associated with each alternative.

- Employee wage employee without any business income (86% of the sample)
- Mixed employee wage employee with non zero business income, which is however less than wage income (8% of the sample)
- Mixed entrepreneur self-employed with non zero wage, which is however lower than business income (1% of the sample)
- Entrepreneur, self-owner self-employed with zero wage (2% of the sample)
- Entrepreneur, joint owner self-employed in own company with joint ownership (3% of the sample).

Then the probability that individual i will choose occupation is

The utility in turn is a function of individuals' personal characteristics, variations in wage and business income in previous years as well as labor market characteristics. Hence the probability of being in occupation j is a function of

- Education specifics such as level and field of education, university of graduation.
   We distinguish between two levels of university education, i.e. research level education and higher education. Furthermore instead of including a dummy variable for each field of education we make separate analysis for graduates of each field of education to control for the heterogeneity among graduates of different fields. To distinguish between university specific effects we include university dummies.
- Other personal characteristics such as ethnic background, age, abilities

A dummy variable is included to control for individuals ethnic background and a continuous variable for age. As a measure of individuals' abilities we use grade point average from secondary school.

Sharp ratio, which captures the variation in previous years income and is defined as
the ratio of average income (wage plus business income) in proceeding 5 years to its
variance. We assume that the higher the Sharp ratio the lower the probability of
choosing risky occupations.

#### • Labor market specifics

Individuals' occupational choice might be also affected by labor market specifics. For example the likelihood of entrepreneurial choice may differ with the level of urbanization, employment possibilities and other regional specifics. To capture differences in the labor markets we include controls for the regions. In particular we distinguish between Stockholm region, Göteborg/Malmo region, medium size regions, small regions, villages.

#### Unobserved factors

The estimation is done using multinomial logit model which allows incorporation of five different occupational categories under the assumption of independence of irrelevant alternatives and identically and independently distributed error term. The multinomial logit model allows estimation of probability of being in category as compared to base category , which is the alternative normalized to have coefficients equal to 0.

The main caveat with estimation of the abovementioned model specification maybe in the violation of the assumption on randomness of independent variables. In an attempt to capture university specific effects we include university dummies, which however might not be random, since more able individuals will probably choose more selective universities. In this case the results will be based due to dependence between the factors effecting university choice and choice of occupational status. To solve the problem we apply what is called selection on observables strategy according to which controlling for observable pre-university factors affecting both outcomes the problem is reduced. The data we have allowed to control for individuals' ability, which is among the main observable factors effecting university

choice.<sup>6</sup> At the same time we assume that unobservable factors effecting choice of university and occupation are not correlated which seems to be plausible.

#### University effect on earnings

Non-random selection of university place is more problematic while estimating the university effect on income. As noted in Elliasson (2006) "Better students sort into more selective colleges". As a result the estimates of university effect will be biased. To cope with this problem we again refer to "selection on observables" strategy proposed by (Heckman and Hotz 1989). Under this assumption the bias is reduced conditioning on a sufficiently rich set of observable pre-university characteristics effecting selection. Thus, among such factors we identify parents' education and individuals' ability.

Hence, to estimate the impact of university on individual's earnings (wage plus business income) we specify the following equation for each entrepreneurial category.

Where y is individuals income from wage employment and business activity, it can be either negative or positive. The choice of independent covariates is guided by the literature on estimation of earnings and includes all traditional variables, which are further discussed in the next section. We also include control for the size of business activity to account for differences on business outcome brought by business size differences.

We would like to note that in this setup we don't control for the selection bias which could originate from being in this or that entrepreneurial category. We observe each individual in one category only and hence we don't know about the earnings he/she could earn in other entrepreneurial categories which results in selection bias.

<sup>6</sup>The literature also suggest parents' education level as a determinant of university choice, however we do not control for it since it seems to be no relation between occupational choice and parents' education.

#### 4. More on data and descriptive statistics

The data used in this study are provided by Statistics Sweden (SCB) and cover the whole working population of Sweden in 2007, which makes about 4,5 mln individuals. The dataset is quite comprehensive and contains information about individuals' personal characteristics, such as gender, age, ethnic background, parental information, education specifics as well as labor market specifics. For each individual we have data on the respective employment and business activity, wage and business income, occupation type etc.

For the purpose of the analysis we have chosen individuals with higher education, i.e. university graduates. The analysis is restricted to the alumni of those universities having at least 1000 graduates working in Swedish labor market in 2007. Thus, we study the population of graduates from 44 Swedish universities<sup>7</sup> which makes about 631 000 individuals<sup>8</sup>. A separate analysis is performed for graduates of five education fields: social science, natural/technical science, health care, education and arts/humanities to control for specifics of graduates from each field.

The samples used for the choice models and earnings model are somewhat different, since the earnings equations include data on parents' education level, which contains missing values contracting sample size by about 17-20% for each field of education. However comparisons of descriptive statistics from two samples indicate that both samples are similar in terms of distribution of included variables. Sample means of independent variables used the in the choice model are presented in the table below for graduates of social science.

**Table 7.** Sample means of independent variables in the choice model

|                              | Employee | Mixed employee | Mixed<br>entrepreneur | Entrepreneur, Self-<br>owner | Entrepreneur, Joint-<br>owner |
|------------------------------|----------|----------------|-----------------------|------------------------------|-------------------------------|
| Personal characteristics     |          | -              |                       |                              |                               |
| Women (%)                    | 58       | 46             | 51                    | 49                           | 28                            |
| Age                          | 37       | 41             | 41                    | 43                           | 44                            |
| Native Background (%)        | 93       | 95             | 92                    | 93                           | 96                            |
| Research Level Education (%) | 2        | 6              | 4                     | 1                            | 1                             |
| Grade point average          | 1466     | 1472           | 1484                  | 1471                         | 1469                          |
| Labor market size            |          |                |                       |                              |                               |
| Stockholm (%)                | 46       | 42             | 49                    | 50                           | 48                            |

<sup>&</sup>lt;sup>7</sup> Swedish higher education institutions, hereinafter referred to as universities, include universities and university colleges.

<sup>&</sup>lt;sup>8</sup> After accounting for all missing values the population is reduced to a sample of about 530 000 individuals.

| Malmo-Goteborg (%)     | 22     | 22   | 26   | 26   | 25   |
|------------------------|--------|------|------|------|------|
| Medium size regions(%) | 7      | 7    | 6    | 5    | 6    |
| Small regions(%)       | 17     | 21   | 13   | 12   | 14   |
| Smallest regions(%)    | 7      | 9    | 6    | 8    | 7    |
| No of observations     | 100754 | 7704 | 1018 | 1717 | 4001 |

We can see from the table that women for example less frequently choose entrepreneurial occupations, moreover their share is the lowest and makes 28% among entrepreneur-joint owners. The average age in all entrepreneurial categories is higher than in the category of employees and fluctuates from 41 to 44. When it comes to ethnic background the data suggest that the share of those with foreign background is higher among mixed entrepreneurs and entrepreneurs self-owners. Furthermore the share of individuals with research level education is considerably high for mixed employees and mixed entrepreneurs, suggesting that researchers prefer combination of both wage employment with business. As to differences in grade point average<sup>9</sup>, the measure of individuals' ability we see that it is higher in all entrepreneurial categories. As to regional distribution of entrepreneurial activities the data suggest that about half of entrepreneurial activities take place in Stockholm, followed by Malmo Goteborg.

We also present statistics for the sample of social science graduates used for estimating earnings regression, which differs from the previous table by including statistics on parents' education level as well as industry affiliation and business size data for those engaged in business activities. For employees industrial belonging indicates the industry to which wage employment is affiliated and for entrepreneurs it has to do with their business activity. Furthermore to capture the effect of business size on individuals income we use the number of employed in business activity.

Table 8. Sample means of independent variables in earnings model

|                          | Employee | Mixed employee | Mixed entrepreneur | Entrepreneur self owner | Entrepreneur joint owner |
|--------------------------|----------|----------------|--------------------|-------------------------|--------------------------|
| Personal characteristics |          |                |                    |                         |                          |
| Women                    | 58       | 45             | 52                 | 51                      | 28                       |
| Age                      | 37       | 40             | 39                 | 40                      | 42                       |
| Native Background        | 94       | 96             | 93                 | 94                      | 96                       |
| Research level education | 2        | 6              | 4                  | 1                       | 1                        |
| Grade Point Average      | 1470     | 1480           | 1492               | 1488                    | 1479                     |

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<sup>&</sup>lt;sup>9</sup>The mechanism of grade point average calculations have been changed in Sweden in 1996. For comparability considerations the grades in the old and new system have been transformed into a common scale with a minimum of 1000 and maximum 2000.

| Parents' education             |        |      |     |      |      |
|--------------------------------|--------|------|-----|------|------|
| Father with higher education   | 29     | 30   | 37  | 35   | 33   |
| Mother with higher education   | 26     | 27   | 32  | 29   | 28   |
| Labor market size              |        |      |     |      |      |
| Stockholm                      | 45     | 41   | 50  | 50   | 48   |
| Malmo-Goteborg                 | 22     | 21   | 25  | 25   | 25   |
| Medium size regions            | 7      | 7    | 6   | 5    | 6    |
| Small regions                  | 17     | 20   | 13  | 13   | 14   |
| Smallest regions               | 7      | 9    | 6   | 8    | 7    |
| Industries                     |        |      |     |      |      |
| Public Admin. & Defense        | 21     | 14   | 0   | 0    | 0    |
| Agriculture & Fishery          | 0,2    | 0,4  | 2   | 5    | 1    |
| Construction                   | 1      | 1,4  | 1   | 1    | 2    |
| Education                      | 6      | 11   | 3   | 2    | 2    |
| Electricity & Gas Production   | 0,8    | 0,8  | 0   | 0    | 0    |
| Finance                        | 11     | 7    | 1   | 1    | 3    |
| Health                         | 5      | 8    | 6   | 4    | 2    |
| Hotels & Restaurants           | 0,6    | 0,8  | 1   | 1    | 2    |
| Manufacturing /Equipment/      | 4      | 4    | 0   | 0    | 1    |
| Manufacturing General          | 5      | 7    | 2   | 2    | 3    |
| Real Estate &Business Activity | 24     | 27   | 64  | 63   | 71   |
| Social Services                | 5      | 6    | 16  | 11   | 2    |
| Retail Trade                   | 2      | 2    | 2   | 5    | 5    |
| Wholesale Trade                | 6      | 5    | 1   | 4    | 6    |
| Transport &Communication       | 3      | 3    | 1   | 1    | 1    |
| Size of business activity      |        |      |     |      |      |
| Number of employees            |        |      | 1,4 | 1,3  | 28   |
| No of obs                      | 90 000 | 6451 | 850 | 1375 | 3216 |

The sample means are almost identical for personal characteristics. From the data on parents' education we can see that those in entrepreneurial occupations more often have educated parents than those working as employees. The industrial decomposition indicates that the vast majority of business is in real estate and business activity sector. The next biggest category of business activities is social services sector. As to the size of business activity represented by the number of employees we can see that mixed entrepreneurship and self-owner entrepreneurship are mostly one person businesses, whereas entrepreneurs with joint ownership own bigger businesses.

It is worth noting that to exclude outlier effects individuals with earnings below and above 1<sup>st</sup> and 99<sup>th</sup> percentile of earnings distribution for each occupational category were excluded from the analyses. The **table** below describes income distribution for in each occupation category.

**Table 9**. Income distribution by entrepreneurial category

| Percentile | Employee  | Mixed<br>Employee | Mixed entrepreneur | Entrepreneur, self owner | Entrepreneur joint owner |
|------------|-----------|-------------------|--------------------|--------------------------|--------------------------|
| 1%         | 26 509    | -306 730          | 9 295              | -573 973                 | 18 535                   |
| 5%         | 89 930    | 8 300             | 32 737             | -116 967                 | 93 598                   |
| 10%        | 142 368   | 83 906            | 53 355             | -24 654                  | 146 683                  |
| 25%        | 236 007   | 215 334           | 116 783            | 8 027                    | 270 000                  |
| 50%        | 313 181   | 326 986           | 230 914            | 105 792                  | 368 000                  |
| 75%        | 427 038   | 464 873           | 370 203            | 269 606                  | 520 766                  |
| 90%        | 612 263   | 681 000           | 555 665            | 410 597                  | 718 000                  |
| 95%        | 765 990   | 850 945           | 720 920            | 531 935                  | 881 214                  |
| 99%        | 1 311 344 | 1 386 151         | 1 161 916          | 862 099                  | 1 561 594                |

#### 5. Results

#### Choice model

The results for the occupational choice model are presented in **Table A-1** for each education field separately. The presented coefficients show the impact on the probability of being in the corresponding entrepreneurial occupation as compared to full-time employment (not marginal effects). Several conclusions are relevant.

First, the results suggest that graduates of a number of universities have higher likelihood of choosing entrepreneurial occupations. The list of universities having significant impact on the choice of entrepreneurial status differs by field of education and entrepreneurial category. The results are summarized in the following table, which shows the number of universities graduates of which differ significantly (either positively or negatively) in the choice of corresponding entrepreneurship type.

**Table 10:** The number of universities with either positive or significant difference in graduates entrepreneurial choice by field of education and type of entrepreneurship

|                   | Mixed           | Mixed          | Entrepreneur,    | Entrepreneur    |
|-------------------|-----------------|----------------|------------------|-----------------|
|                   | Employee        | entrepreneur   | self owner       | joint owner     |
| Social Science    | 19 (1 negative) | 3 (2 negative) | 5 (3 negative)   | 10 (3 negative) |
| Teacher           | 15 (3negative)  | 8(1 negative)  | 6(1 negative)    | 4 (2 negative)  |
| Arts & Humanities | 4 (1 negative)  | 9 (4 negative) | 11(10 negative)  | 9 (8 negative)  |
| Natural Science   | 19              | 5 (3 negative) | 6(5 negative)    | 9(5 negative)   |
| Medicine          | 10(5 negative)  | 8 (6 negative) | 12 (10 negative) | 9 (5 negative)  |

Thus the results suggest considerable variation given that that the total number of universities having graduates in social science, teacher education, arts and humanities, natural science and

medicine makes 30, 26, 25, 29 and 36 respectively. The variation in the choice of entrepreneurial occupation across universities is more often for the choice of mixed employment and entrepreneurship with joint ownership for social science graduates, mixed employment and entrepreneurship for graduates of pedagogy, entrepreneurship with self-ownership for arts and humanities, mixed employment and entrepreneurship with self-ownership for natural science graduates.

Among universities affecting the entrepreneurial choice for social science graduates in all entrepreneurial categories we identify Karolinska Institutet, Stockholm University and Handelshögskolan. For graduates in pedagogy we have Konsthögskolan and Stockholm University, for Arts and Humanities Konstfack, for medical science Lund University, Göteborg University and Karolinka Institutet, for natural science it's a bit vague since different universities promote choice to different entrepreneurial categories, but for example Sveriges lantbruksuniversitet effect is significant for all choices.

Second, the results indicate that there are differences in entrepreneurial preferences across universities; some occupational categories are more likely for graduates of one university and less likely for others. This indicates the ability of university to effect the type of entrepreneurial choice. For example social science graduates of Handelshögskolan and Stockholm University hive higher likelihood of choosing entrepreneurship with joint ownership, followed by mixed entrepreneurship, entrepreneurship with self ownership and mixed employment whereas the same group of graduates from Karolisnka Institutet prefers mixed employment to mixed entrepreneurship, followed by entrepreneurship with either self or joint ownership. Or for example graduation from KTH in natural sciences will positively affect the likelihood of choosing mixed employment and entrepreneurship with joint ownership, however no significant affect for entrepreneurship with self ownership. At the same time we find no significant effect of choosing either entrepreneurship for natural sciences graduates of Chalmers University.

As to other factors effecting entrepreneurial choice the results suggest that women are less likely to be entrepreneurial, which holds for all education fields and entrepreneurial categories. The age has positive effect on individuals' entrepreneurial choice which is the same in all model variations. As to ethnic background it has mainly positive impact on the choice of mixed employment, mainly negative impact on the choice of mixed entrepreneurship and

entrepreneurship with self-ownership and mainly positive impact on entrepreneurship with joint ownership.

The research level education stimulates the choice of mixed employment but has mainly negative impact on other entrepreneurship forms, with the exception for social science graduates. Thus for graduates of social science the research level education affects positively the choice of mixed entrepreneurship.

Not surprisingly the abilities measured as grade point average after secondary school has positive and significant effect on entrepreneurial choice in all models. As to the effect of Sharp ratio, the results suggest that people with high variation in previous years income are less likely to choose entrepreneurial occupations and prefer more stable wage employment.

#### Earnings model

In this section we will discuss the results of the second model, where we estimate if there is a link between entrepreneurial performance and university. The results for each category of entrepreneurs in the respective education field are presented in  ${\bf table} \ {\bf A-2}$ .

First, we find less frequent effect of university on graduates' earnings than entrepreneurial choice, meaning that earnings are more similar for different universities. However, as shown in the table below the variation differs by both field of education and entrepreneurial category.

**Table11:** The number of universities with either positive or negative significant variation in graduates earnings by field of education and type of entrepreneurship

|                   | Mixed<br>Employee | Mixed<br>entrepreneur | Entrepreneur, self owner | Entrepreneur<br>joint owner |
|-------------------|-------------------|-----------------------|--------------------------|-----------------------------|
| Social Science    | 8 (7 negative)    | 4(1 negative)         | 3 (2 negative)           | 8                           |
| Teacher           | 8 negative        | 15                    | 2 (1 negative)           | 2 (1 negative)              |
| Arts & Humanities | 2                 | 14 (1 negative)       | 7                        | 17                          |
| Natural Science   | 14 (1 negative)   | 1 (negative)          | 4(2 negative)            | 13 (1 negative)             |
| Medicine          | 11 (10 negative)  | 10 (1 negative)       | 8 (4 negative)           | 4 (2 negative)              |

For example there is almost no variation in earnings of natural science graduates in the category of mixed entrepreneurs. Social science graduates of only 3 universities are identified as having statistically significant difference in earnings for the category of entrepreneur, self owner. Furthermore graduates of some universities do better others worse. For example

earnings of mixed employee graduates from medical sciences are significantly lower for graduates of 10 universities out of 36. At the same time natural science graduates of 12 universities in the category of entrepreneur joint owner do significantly better than others, among them Chalmers Tekniska Högskolan, Lund University, Linköping University etc. For those having got teacher education we can see significant but still negative university effect for the group of mixed employment and mixed entrepreneurship, suggesting that graduates of these universities do worse than others combining employment with business activity. The variation in university effect is much bigger for graduates of arts and humanities and the university effects are mainly positive and significant for mixed entrepreneurship and entrepreneurship with joint ownership.

Second, the results suggest that the pattern of earnings variation by universities is not preserved in all entrepreneurial categories. Graduates of one university may have higher earnings in one entrepreneurial category but lower in others meaning that universities cannot be unanimously ranked by alumni earnings in all entrepreneurial categories.

Third, comparing the list of universities promoting entrepreneurial choice and the list of those having advantage in graduates earnings we see that they are different. For example social science graduates of Karolinska Institutet have the highest likelihood for all types of entrepreneurial choices however they don't differ significantly by earnings. The same is true for Sveriges lantbruksuniversitet and many others.

As to other factors effecting earnings the results suggest that being women negatively impacts earnings in all occupational categories except for entrepreneur joint owner. This seems plausible because entrepreneurs of this group are business co-owners and they should be less discrimination among them. Age is mainly significant positive for the group of mixed employees and mainly insignificant for others, which suggest that earnings increase with age due to wage employment and not business activity. Furthermore foreign background is mainly insignificant suggesting no earnings variation for the population of highly educated people we analyze. Research level education effects significantly and positively on earnings of those in the group of mixed employees, however less clear effect in other entrepreneurial categories. The effect of grade point average, our measure of ability, is positive and significant for mixed employees and differs by education field in other entrepreneurial groups.

The overall conclusion from performance equations is that only few universities effect the performance either positively or negatively. The list of these universities differs across education fields and entrepreneurial categories. The graduates of the majority of universities perform more or less similarly in terms of their earnings.

#### 6. Summary

The paper aimed at analyzing the entrepreneurial choice and performance for graduates of different universities and education fields. To control for non-random choice of education field as well as heterogeneity of graduates from difference education disciplines separate analysis is performed for graduates of each education field. A topology is suggested for differentiating between various types of entrepreneurship.

The results indicate that universities differ in the ability to effect individuals' entrepreneurial choice. The graduates of some universities are more entrepreneurial than others, the entrepreneurial profile of graduates, i.e. the preferences across different types of entrepreneurship, differ by universities. The list of universities having significant impact on entrepreneurial choice varies by field of education and entrepreneurship category.

We find less frequent university effects on individuals' performance on the labor market, however the results indicate significant variation for some universities. Furthermore the university impact on entrepreneurial choice is not necessarily the same as the impact on

# Appendix Table A-1. Results of multinomial logit regression

#### A. Social science graduates

earnings.

| VARIABLES                | Mixed employee | Entrepreneur, self-<br>owner | Mixed entrepreneur | Entrepreneur, joint owner |
|--------------------------|----------------|------------------------------|--------------------|---------------------------|
|                          |                |                              |                    |                           |
| Women                    | -0.571***      | -0.945***                    | -0.650***          | -1.387***                 |
|                          | -0,0268        | -0,0566                      | -0,072             | -0,0404                   |
| Age                      | 0.0713***      | 0.155***                     | 0.111***           | 0.125***                  |
|                          | -0,002         | -0,00347                     | -0,00476           | -0,00268                  |
| Native background        | 0.137**        | -0,0924                      | -0.228*            | 0.257***                  |
|                          | -0,056         | -0,106                       | -0,122             | -0,0825                   |
| Research level education | 0.949***       | -1.025***                    | 0.406**            | -1.187***                 |
|                          | -0,0544        | -0,255                       | -0,165             | -0,157                    |
| Grade point average      | 0.000361***    | 0.000699***                  | 0.000569***        | 0.000728***               |
|                          | -5,46E-005     | -0,000119                    | -0,000154          | -7,90E-005                |

| Sharp Ratio                  | -0.000373*** | -0.00237***     | -0.00136*** | -0.000536**                |
|------------------------------|--------------|-----------------|-------------|----------------------------|
|                              | -2,14E-005   | -7,59E-005      | -6,65E-005  | -2,63E-005                 |
| Blekinge tekniska högskola   | 0,316        | -0,0567         | -14.09***   | -0,129                     |
|                              | -0,234       | -0,574          | -0,216      | -0,52                      |
| Chalmers tekniska högskola   | 0,116        | -0,0476         | -0,367      | 0.488*                     |
|                              | -0,241       | -0,464          | -0,749      | -0,27                      |
| Göteborgs universitet        | 0.371***     | 0,0224          | 0,16        | 0.459***                   |
| -                            | -0,0815      | -0,174          | -0,219      | -0,122                     |
| Handelshögskolan i Stockholm | 0.483***     | 0.356*          | 0.686***    | 0.803***                   |
| C                            | -0,0984      | -0,201          | -0,251      | -0,135                     |
| Högskolan Dalarna            | 0.444***     | 0,198           | -0,0729     | 0,297                      |
|                              | -0,144       | -0,321          | -0,453      | -0,266                     |
| Högskolan Kristianstad       | 0,276        | -0,497          | -0,211      | 0,14                       |
|                              | -0,174       | -0,487          | -0,542      | -0,322                     |
| Högskolan Väst               | 0,0976       | -0,321          | 0,361       | -0,263                     |
|                              | -0,19        | -0,441          | -0,43       | -0,397                     |
| Högskolan i Borås            | -0.243**     | -1.365***       | -0.869**    | -1.075***                  |
| 11080110111111 2 01110       | -0,113       | -0,308          | -0,338      | -0,229                     |
| Högskolan i Gävle            | 0.402***     | 0,0711          | 0,063       | 0,0659                     |
| 110801101111111101110        | -0,144       | -0,336          | -0,425      | -0,286                     |
| Högskolan i Halmstad         | 0,154        | -0,533          | -0,137      | 0,0602                     |
| Tiogskofuli i Tulinista      | -0,141       | -0,387          | -0,408      | -0,254                     |
| Högskolan i Jönköping        | 0.507***     | 0,0556          | -0,0917     | 0.586***                   |
| Hogskolali i Johkophig       | -0,112       | -0,28           | -0,356      | -0,183                     |
| Högskolan i Kalmar           | 0.350**      | 0,407           | -0,330      | -0,165                     |
| Hogskofali i Kaliliai        | -0,14        | -0,283          | -0,111      | -0,063                     |
| Hängkalan i Skävda           |              |                 |             | -0,265<br><b>0.696</b> *** |
| Högskolan i Skövde           | 0,221        | -0,978          | 0,163       |                            |
| Högskolan i                  | -0,166       | -0,601          | -0,457      | -0,247                     |
| Sundsvall/Härnösand          | 0,26         | 0 <b>.769**</b> | 0,604       | 0,342                      |
|                              | -0,202       | -0,362          | -0,491      | -0,282                     |
| Högskolan i Östersund        | 0.299*       | -0,712          | -0,449      | -0,132                     |
|                              | -0,17        | -0,468          | -0,613      | -0,288                     |
| Karlstads universitet        | 0.247**      | -0,123          | -0,00898    | 0.455***                   |
|                              | -0,102       | -0,235          | -0,294      | -0,15                      |
| Karolinska institutet        | 2.253***     | 1.815***        | 1.738***    | 1.395***                   |
|                              | -0,251       | -0,541          | -0,638      | -0,439                     |
| Kungl. Tekniska högskolan    | -0,447       | 1,098           | -14.67***   | 0,253                      |
|                              | -1,049       | -1,106          | -0,325      | -0,972                     |
| Linköpings universitet       | 0,143        | -0,169          | -0,126      | 0,227                      |
|                              | -0,0919      | -0,201          | -0,257      | -0,139                     |
| Luleå tekniska universitet   | 0.467***     | 0,00139         | -0,499      | 0,206                      |
|                              | -0,114       | -0,281          | -0,431      | -0,196                     |
| Lunds universitet            | 0.211***     | 0,121           | 0,157       | 0.648***                   |
|                              | -0,0809      | -0,166          | -0,217      | -0,118                     |
| Malmö högskola               | 0.465*       | -0,081          | 0,456       | -0,529                     |
|                              | -0,254       | -0,542          | -0,551      | -0,726                     |
| Mittuniversitetet            | 0.369***     | -0,166          | 0,301       | 0,247                      |
|                              | -0,113       | -0,28           | -0,303      | -0,194                     |
|                              | 0,110        | ·,              | 0,000       | ·, - / ·                   |

| Mälardalens högskola          | 0,0183    | -0,533    | 0,17      | 0.476**   |
|-------------------------------|-----------|-----------|-----------|-----------|
|                               | -0,138    | -0,334    | -0,327    | -0,203    |
| Stockholms universitet        | 0.324***  | 0.330**   | 0,247     | 0.644***  |
|                               | -0,0793   | -0,162    | -0,213    | -0,117    |
| Sveriges lantbruksuniversitet | 1.252***  | -0,0602   | -14.32*** | -0,153    |
|                               | -0,307    | -1,11     | -0,273    | -0,968    |
| Södertörns högskola           | 0,205     | -0,337    | 0.614*    | -0.796*   |
|                               | -0,165    | -0,374    | -0,332    | -0,463    |
| Umeå universitet              | 0.338***  | -0.383*   | -0,0931   | -0,187    |
|                               | -0,0864   | -0,204    | -0,249    | -0,145    |
| Uppsala universitet           | 0.314***  | 0.273*    | 0,126     | 0.652***  |
|                               | -0,08     | -0,165    | -0,216    | -0,118    |
| Växjö universitet             | 0.336***  | -0,126    | 0,0578    | 0,167     |
|                               | -0,0965   | -0,232    | -0,279    | -0,154    |
| Constant                      | -5.200*** | -8.229*** | -7.775*** | -8.475*** |
|                               | -0,15     | -0,304    | -0,388    | -0,222    |
| Observations                  | 108541    | 108541    | 108541    | 108541    |

# **B.** Teacher graduates

|                          | Mixed        | Entrepreneur, self- | Mixed        | Entrepreneur, joint |
|--------------------------|--------------|---------------------|--------------|---------------------|
| VARIABLES                | employee     | owner               | entrepreneur | owner               |
|                          |              |                     |              |                     |
| Women                    | -0.779***    | -1.458***           | -1.284***    | -1.326***           |
|                          | -0,031       | -0,102              | -0,109       | -0,11               |
| Age                      | 0.0746***    | 0.150***            | 0.107***     | 0.114***            |
|                          | -0,002       | -0,00586            | -0,00648     | -0,00749            |
| Native Background        | 0.370***     | -0,275              | 0,236        | 0,29                |
|                          | -0,0795      | -0,202              | -0,259       | -0,257              |
| Research Level education | 0.566***     | -0,923              | -0,162       | -0,763              |
|                          | -0,178       | -1,121              | -0,788       | -0,746              |
| Grade point average      | 0.000511***  | 0.00133***          | 0.00113***   | 0.000592***         |
|                          | -6,11E-005   | -0,000222           | -0,000232    | -0,000224           |
| Sharp Ratio              | -0.000323*** | -0.00297***         | -0.00151***  | -0.000540***        |
|                          | -2,20E-005   | -0,000195           | -0,000114    | -0,000121           |
| Göteborgs universitet    | -0,0231      | 0,421               | -0,142       | 0,24                |
|                          | -0,0854      | -0,369              | -0,319       | -0,319              |
| Högskolan Dalarna        | -0.293**     | -0,772              | -0,253       | -0,418              |
|                          | -0,121       | -0,689              | -0,445       | -0,536              |
| Högskolan Kristianstad   | -0.275**     | -0,304              | -0,769       | -0,185              |
|                          | -0,11        | -0,535              | -0,475       | -0,448              |
| Högskolan Väst           | -0,329       | 0,594               | 0,741        | 0,182               |
|                          | -0,21        | -0,68               | -0,498       | -0,771              |
| Högskolan i Borås        | -0.404**     | -1,08               | -1,619       | -14.23***           |
|                          | -0,172       | -1,068              | -1,045       | -0,303              |
| Högskolan i Gävle        | -0.295**     | 0,0466              | 0,0733       | -0,183              |
|                          | -0,119       | -0,502              | -0,408       | -0,457              |
| Högskolan i Halmstad     | -0.537**     | -0,426              | -0,884       | -0,367              |
| -                        | -0,26        | -1,038              | -1,046       | -1,046              |

| Högskolan i Jönköping                | -0,146           | -0,639    | -0,712    | 0,294     |  |
|--------------------------------------|------------------|-----------|-----------|-----------|--|
|                                      | -0,101           | -0,557    | -0,46     | -0,375    |  |
| Högskolan i Kalmar                   | -0.234**         | 0,332     | -1.056*   | -0,269    |  |
|                                      | -0,112           | -0,486    | -0,571    | -0,457    |  |
| Högskolan i Skövde                   | 0,0386           | 1,026     | -14.88*** | -14.24*** |  |
|                                      | -0,311           | -0,803    | -0,31     | -0,321    |  |
| Högskolan i Sundsvall/Härnösand      | -0,153           | 0,518     | -15.26*** | 0,626     |  |
|                                      | -0,207           | -0,661    | -0,303    | -0,584    |  |
| Karlstads universitet                | -0.195**         | 0,376     | -0.826*   | -0,134    |  |
|                                      | -0,0947          | -0,419    | -0,429    | -0,377    |  |
| Konstfack                            | 0.641***         | 1.400***  | 0,666     | 0.909**   |  |
|                                      | -0,15            | -0,433    | -0,46     | -0,451    |  |
| Kungl. Musikhögskolan i<br>Stockholm | 0.968***         | 1.353***  | 1.566***  | 0,494     |  |
|                                      | -0,134           | -0,438    | -0,375    | -0,483    |  |
| Linköpings universitet               | -0.289***        | 0,194     | -0,262    | 0,21      |  |
|                                      | -0,0895          | -0,383    | -0,333    | -0,328    |  |
| Luleå tekniska universitet           | 0,0344           | 0,59      | -0,236    | 0,266     |  |
|                                      | -0,103           | -0,439    | -0,416    | -0,389    |  |
| Lunds universitet                    | -0,0713          | 0.856**   | 0,31      | 0,32      |  |
|                                      | -0,0961          | -0,378    | -0,33     | -0,335    |  |
| Lärarhögskolan i Stockholm           | -0.386***        | 0,0962    | -0,411    | -0,212    |  |
|                                      | -0,0882          | -0,362    | -0,332    | -0,329    |  |
| Malmö högskola                       | -0.465***        | -0,32     | -1.119**  | -1.270**  |  |
|                                      | -0,11            | -0,462    | -0,448    | -0,514    |  |
| Mittuniversitetet                    | 0,0403           | -1,066    | -0,627    | -0,283    |  |
|                                      | -0,114           | -0,792    | -0,535    | -0,538    |  |
| Mälardalens högskola                 | -1.250***        | 0,527     | -15.06*** | -0,371    |  |
|                                      | -0,393           | -0,692    | -0,28     | -1,049    |  |
| Stockholms universitet               | 0.386**          | 1.984***  | 1.107**   | 1.566***  |  |
|                                      | -0,187           | -0,452    | -0,48     | -0,454    |  |
| Södertörns högskola                  | -0 <b>.917</b> * | -14.24*** | -14.99*** | 0,207     |  |
|                                      | -0,52            | -0,395    | -0,333    | -1,028    |  |
| Umeå universitet                     | -0,0194          | 0,264     | -0,308    | 0,0663    |  |
|                                      | -0,0853          | -0,382    | -0,335    | -0,331    |  |
| Uppsala universitet                  | -0,0193          | 0.686*    | 0,0607    | 0,189     |  |
|                                      | -0,09            | -0,366    | -0,334    | -0,327    |  |
| Växjö universitet                    | -0.301***        | 0,391     | 0,161     | 0,456     |  |
|                                      | -0,107           | -0,444    | -0,366    | -0,368    |  |
| Constant                             | -5.347***        | -10.01*** | -8.889*** | -9.646*** |  |
|                                      | -0,153           | -0,605    | -0,547    | -0,558    |  |
| Observations                         | 90770            | 90770     | 90770     | 90770     |  |

# **C:** Graduates of Arts and Humanities

| VARIABLES | Mixed employee | Entrepreneur, self-<br>owner | Mixed entrepreneur | Entrepreneur, joint owner |
|-----------|----------------|------------------------------|--------------------|---------------------------|
| Women     | -0.512***      | -0.716***                    | -0.549***          | -0.988***                 |

|                            | -0,0561      | -0,0887     | -0,101      | -0,142       |
|----------------------------|--------------|-------------|-------------|--------------|
| Age                        | 0.0357***    | 0.0728***   | 0.0614***   | 0.0818***    |
|                            | -0,0042      | -0,00625    | -0,00751    | -0,0101      |
| Native Background          | 0,0694       | -0,087      | 0,0733      | 0.651*       |
|                            | -0,12        | -0,177      | -0,211      | -0,384       |
| Research Level education   | 0,0668       | -2.182***   | -1.156***   | -1.330***    |
|                            | -0,0855      | -0,358      | -0,257      | -0,347       |
| Grade point average        | 0.000332***  | 0.000974*** | 0.000855*** | 0,000221     |
|                            | -0,000114    | -0,000189   | -0,000221   | -0,000277    |
| Sharp Ratio                | -0.000430*** | -0.00252*** | -0.00154*** | -0.000413*** |
|                            | -4,83E-005   | -0,000148   | -0,000125   | -9,33E-005   |
| Blekinge tekniska högskola | -0,0412      | -15.35***   | 1,976       | -14.13***    |
|                            | -0,664       | -0,523      | -1,229      | -0,747       |
| Göteborgs universitet      | 0,445        | -0,104      | 1,605       | 0,228        |
|                            | -0,29        | -0,436      | -1,031      | -0,73        |
| Högskolan Dalarna          | -0,445       | -0,104      | 1,261       | 0,532        |
|                            | -0,482       | -0,656      | -1,192      | -1,003       |
| Högskolan Kristianstad     | -0,553       | 0,172       | -13.43***   | -14.80***    |
|                            | -1,112       | -1,303      | -1,125      | -0,818       |
| Högskolan Väst             | -14.98***    | -15.45***   | -13.75***   | -14.40***    |
| -                          | -0,4         | -0,561      | -1,093      | -0,8         |
| Högskolan i Borås          | 0.699*       | 0,209       | 2.390**     | 1.856**      |
| -                          | -0,4         | -0,591      | -1,096      | -0,845       |
| Högskolan i Gävle          | -0,564       | -0,796      | -13.54***   | -14.17***    |
|                            | -0,587       | -0,837      | -1,042      | -0,727       |
| Högskolan i Halmstad       | 0,0961       | -1,34       | 1,394       | 0,737        |
|                            | -0,511       | -1,121      | -1,27       | -1,25        |
| Högskolan i Jönköping      | 1,451        | -15.31***   | -13.52***   | -14.63***    |
|                            | -0,96        | -0,647      | -1,134      | -1,018       |
| Högskolan i Kalmar         | 0,444        | 0,924       | 1,986       | -13.87***    |
| -                          | -0,689       | -0,72       | -1,47       | -0,751       |
| Högskolan i Skövde         | -0,636       | -0,717      | 0,0806      | 0,445        |
|                            | -0,42        | -0,608      | -1,246      | -0,912       |
|                            |              |             |             |              |
| Karlstads universitet      | -0,132       | -0,798      | 0,000269    | 0,946        |
|                            | -0,406       | -0,735      | -1,446      | -0,865       |
| Konstfack                  | 1.430***     | 1.152***    | 2.373**     | 1.475**      |
|                            | -0,296       | -0,439      | -1,034      | -0,729       |
| Kungl. Musikhögskolan i    | 0.0=0.1.1.1  | 0.44.5      |             |              |
| Stockholm                  | 0.879***     | -0,416      | 2.034**     | -0,246       |
|                            | -0,299       | -0,482      | -1,036      | -0,796       |
| Linköpings universitet     | -0,162       | -0,479      | 1,706       | -0,439       |
|                            | -0,337       | -0,507      | -1,049      | -0,903       |
| Luleå tekniska universitet | 0,0324       | -1,577      | 0,275       | 0,539        |
|                            | -0,433       | -1,089      | -1,43       | -1,022       |
| Lunds universitet          | -0,0888      | -0,619      | 1,04        | -0,165       |
|                            | -0,29        | -0,439      | -1,032      | -0,73        |
| Malmö högskola             | -0,452       | -1.910*     | 0,164       | -14.92***    |
|                            | -0,609       | -1,031      | -1,449      | -0,748       |
|                            |              |             |             |              |

| Mittuniversitetet             | 0,149     | -0,397    | 2.041*    | 0,635     |
|-------------------------------|-----------|-----------|-----------|-----------|
|                               | -0,526    | -0,815    | -1,198    | -1,282    |
| Mälardalens högskola          | 0,136     | -0,127    | 1,09      | -0,158    |
|                               | -0,349    | -0,503    | -1,096    | -0,985    |
| Stockholms universitet        | -0,152    | -0,224    | 0,909     | -0,401    |
|                               | -0,29     | -0,439    | -1,03     | -0,73     |
| Sveriges lantbruksuniversitet | 0,0371    | -13.46*** | -13.03*** | -14.12*** |
|                               | -1,144    | -0,865    | -1,207    | -0,892    |
| Södertörns högskola           | 0,0871    | -2.408**  | 0,448     | -0,608    |
|                               | -0,4      | -1,101    | -1,178    | -1,233    |
| Umeå universitet              | 0,198     | -0.944*   | 0,658     | 0,811     |
|                               | -0,304    | -0,49     | -1,073    | -0,74     |
| Uppsala universitet           | -0,236    | -1.023**  | 0,438     | -0,755    |
|                               | -0,29     | -0,452    | -1,038    | -0,745    |
| Växjö universitet             | -0,22     | -2.191**  | 1,094     | 0,0606    |
|                               | -0,384    | -1,094    | -1,153    | -0,998    |
| Constant                      | -3.096*** | -4.201*** | -6.639*** | -8.319*** |
|                               | -0,39     | -0,614    | -1,19     | -1,048    |
| Observations                  | 14454     | 14454     | 14454     | 14454     |

### **D:** Graduates of Natural Science

| VARIABLES                  | Mixed employee | Entrepreneur, self-<br>owner | Mixed entrepreneur | Entrepreneur, joint owner |
|----------------------------|----------------|------------------------------|--------------------|---------------------------|
|                            |                |                              |                    |                           |
| Women                      | -0.616***      | -1.056***                    | -0.890***          | -1.254***                 |
|                            | -0,0276        | -0,0656                      | -0,0847            | -0,0482                   |
| Age                        | 0.0577***      | 0.148***                     | 0.110***           | 0.113***                  |
|                            | -0,00174       | -0,0035                      | -0,00497           | -0,00251                  |
| Native Background          | 0.242***       | -0,0886                      | -0,126             | 0,0871                    |
|                            | -0,0539        | -0,112                       | -0,145             | -0,0721                   |
| Research Level education   | 0.266***       | -0.517***                    | -0.262**           | -0.738***                 |
|                            | -0,0324        | -0,0988                      | -0,118             | -0,0629                   |
| Grade point average        | 0.000232***    | 0.000756***                  | 0.000545***        | 0.000660***               |
|                            | -4,66E-005     | -0,000127                    | -0,00016           | -7,24E-005                |
| Sharp Ratio                | -0.000330***   | -0.00222***                  | -0.00145***        | -0.000606***              |
|                            | -1,69E-005     | -7,59E-005                   | -6,77E-005         | -2,79E-005                |
| Blekinge tekniska högskola | 0,226          | -1.391**                     | 0,108              | 0.525**                   |
|                            | -0,175         | -0,587                       | -0,671             | -0,26                     |
| Chalmers tekniska högskola | 0.422***       | -0,144                       | 0,491              | 0,278                     |
|                            | -0,138         | -0,302                       | -0,512             | -0,206                    |
| Ersta Sköndal högskola     | 0              | 0                            | 0                  | 0                         |
|                            | 0              | 0                            | 0                  | 0                         |
| Göteborgs universitet      | 0.377**        | -0,254                       | 0,692              | -0,0383                   |
|                            | -0,151         | -0,334                       | -0,539             | -0,232                    |
| Högskolan Dalarna          | 0.507***       | -0,588                       | 0,428              | 0,157                     |
|                            | -0,168         | -0,466                       | -0,631             | -0,275                    |
| Högskolan Kristianstad     | 0.513**        | -1,134                       | -0,5               | -0,53                     |
|                            | -0,222         | -0,792                       | -1,123             | -0,498                    |
|                            |                |                              |                    |                           |

| Högskolan Väst                     | 0,219    | -0,451    | 0,177     | -0.710*   |
|------------------------------------|----------|-----------|-----------|-----------|
|                                    | -0,19    | -0,435    | -0,674    | -0,381    |
| Högskolan i Borås                  | 0.378**  | -0,292    | -0,0658   | -0,096    |
|                                    | -0,169   | -0,4      | -0,671    | -0,284    |
| Högskolan i Gävle                  | 0,0519   | -0.958*   | 0,00441   | 0,102     |
|                                    | -0,183   | -0,506    | -0,677    | -0,275    |
| Högskolan i Halmstad               | 0.687*** | -0,554    | 0,829     | 0.587**   |
|                                    | -0,162   | -0,43     | -0,583    | -0,245    |
| Högskolan i Jönköping              | 0.503*** | -1.855**  | 0,559     | 0,0389    |
|                                    | -0,169   | -0,765    | -0,629    | -0,287    |
| Högskolan i Kalmar                 | 0.360**  | -0,645    | 0.965*    | 0,124     |
|                                    | -0,172   | -0,454    | -0,577    | -0,276    |
| Högskolan i Skövde                 | 0.293*   | -0,361    | 0,726     | 0,138     |
|                                    | -0,177   | -0,433    | -0,597    | -0,279    |
| Högskolan i<br>Sundsvall/Härnösand | 0,522    | 0,569     | 0,714     | -1,424    |
|                                    | -0,321   | -0,611    | -1,136    | -1,031    |
| Högskolan i Östersund              | 0.483*   | -0,794    | 0,552     | 0,265     |
| -                                  | -0,253   | -0,792    | -0,861    | -0,351    |
| Karlstads universitet              | 0.453*** | -0,0186   | 0,11      | 0,0857    |
|                                    | -0,159   | -0,362    | -0,617    | -0,252    |
| Karolinska institutet              | -0,732   | -15.83*** | -15.29*** | 0,036     |
|                                    | -0,988   | -0,358    | -0,529    | -0,959    |
| Kungl. Tekniska högskolan          | 0.423*** | -0,00936  | 0,762     | 0.422**   |
|                                    | -0,137   | -0,297    | -0,505    | -0,204    |
| Linköpings universitet             | 0.374*** | -0,217    | 0,197     | 0,316     |
|                                    | -0,138   | -0,3      | -0,519    | -0,205    |
| Luleå tekniska universitet         | 0.479*** | -0.691**  | -0,237    | 0,161     |
|                                    | -0,141   | -0,332    | -0,55     | -0,214    |
| Lunds universitet                  | 0.409*** | -0,0898   | 0.894*    | 0,255     |
|                                    | -0,139   | -0,304    | -0,51     | -0,208    |
| Malmö högskola                     | 0,22     | -0,335    | 0,254     | -0,745    |
|                                    | -0,222   | -0,488    | -0,763    | -0,461    |
| Mittuniversitetet                  | 0.629*** | -0,554    | 0,763     | -0,0908   |
|                                    | -0,155   | -0,403    | -0,563    | -0,265    |
| Mälardalens högskola               | 0,124    | -0,338    | 0,633     | 0,0173    |
|                                    | -0,165   | -0,38     | -0,572    | -0,253    |
| Stockholms universitet             | 0.399*** | -0,0967   | 0,702     | 0,017     |
|                                    | -0,149   | -0,322    | -0,531    | -0,225    |
| Sveriges lantbruksuniversitet      | 1.424*** | 0.751**   | 1.895***  | 0.546**   |
|                                    | -0,138   | -0,302    | -0,506    | -0,212    |
| Södertörns högskola                | -0,529   | 0,457     | -15.16*** | -15.02*** |
|                                    | -0,713   | -0,85     | -0,517    | -0,251    |
| Umeå universitet                   | 0.358**  | -0,397    | 0,182     | -0,0126   |
|                                    | -0,146   | -0,337    | -0,549    | -0,229    |
| Uppsala universitet                | 0.350**  | 0,0224    | 0,787     | 0,177     |
|                                    | -0,143   | -0,311    | -0,519    | -0,213    |
| Växjö universitet                  | 0,128    | -1.548**  | -0,0557   | -0,115    |
|                                    | -0,183   | -0,659    | -0,71     | -0,296    |
|                                    |          |           |           |           |

| Constant     | -4.772*** | -7.918*** | -8.23  | 1*** -8.133** | *      |
|--------------|-----------|-----------|--------|---------------|--------|
|              | -0,168    | -0,396    | -0,58  | 8 -0,258      |        |
| Observations | 1235      | 83        | 123583 | 123583        | 123583 |

## **E:** Graduates of Medicine

| VARIABLES                                | Mixed employee | Entrepreneur, self-owner | Mixed entrepreneur | Entrepreneur, joint owner |
|--|----------------|--------------------------|--------------------|---------------------------|
| Women                                    | -0.651***      | -1.452***                | -0.901***          | -1.664***                 |
|  | -0,0364        | -0,11                    | -0,14              | -0,062                    |
| Age                                      | 0.0689***      | 0.159***                 | 0.0882***          | 0.144***                  |
|  | -0,00217       | -0,007                   | -0,0116            | -0,00418                  |
| Native Background                        | 0.145**        | -0.357**                 | -0.395**           | -0.233**                  |
|  | -0,067         | -0,158                   | -0,173             | -0,106                    |
| Research Level education                 | 0.832***       | -0.861***                | -0.807***          | -1.968***                 |
|  | -0,05          | -0,216                   | -0,251             | -0,132                    |
| Grade point average                      | 0.000569***    | 0.000992***              | 0.00103***         | 0.00138***                |
|  | -6,56E-005     | -0,000199                | -0,000242          | -0,000124                 |
| Sharp Ratio                              | -0.000196***   | -0.00189***              | -0.000732***       | -7.77e-05**               |
|  | -2,30E-005     | -0,000134                | -0,000268          | -3,69E-005                |
| Blekinge tekniska högskola               | -0,334         | -0,316                   | -17.76***          | -15.41***                 |
|  | -0,257         | -1,043                   | -0,259             | -0,204                    |
| Ersta Sköndal högskola                   | -0,272         | -1,45                    | -18.28***          | -0,884                    |
| -  | -0,234         | -1,043                   | -0,267             | -1,028                    |
| Göteborgs universitet                    | 0,0851         | 0.585**                  | 0,0451             | 1.736***                  |
|  | -0,087         | -0,286                   | -0,314             | -0,194                    |
| Hälsohögskolan i Jönköping               | 0.313**        | 0,171                    | -0,846             | -0,411                    |
|  | -0,133         | -0,517                   | -0,746             | -0,484                    |
| Hälsohögskolan i Stockholm               | -0.248*        | -0,176                   | -0,648             | 0,113                     |
| -  | -0,128         | -0,391                   | -0,462             | -0,267                    |
| Hälsohögskolan i Umeå                    | 0.267*         | 0,158                    | 0,116              | 0,0629                    |
|  | -0,147         | -0,501                   | -0,567             | -0,39                     |
| Högskolan Dalarna                        | 0,0834         | -1,022                   | -0,962             | -1,179                    |
|  | -0,174         | -1,033                   | -1,033             | -1,023                    |
| Högskolan Kristianstad                   | -0,025         | -0,528                   | 0,238              | -1,169                    |
|  | -0,164         | -0,754                   | -0,511             | -1,016                    |
| Högskolan Väst                           | 0,208          | -17.32***                | -1,503             | -0,611                    |
|  | -0,138         | -0,25                    | -1,03              | -0,611                    |
| Högskolan i Borås                        | 0,0743         | -1,362                   | -1,567             | -0,0928                   |
| -  | -0,151         | -1,034                   | -1,031             | -0,537                    |
| Högskolan i Gävle                        | -0,223         | -17.40***                | -1,209             | -0,737                    |
| -  | -0,18          | -0,251                   | -1,031             | -0,74                     |
| Högskolan i Halmstad                     | 0,0895         | -0,506                   | 0,0699             | -16.11***                 |
| -  | -0,158         | -0,741                   | -0,557             | -0,193                    |
| Högskolan i Jönköping                    | 0,0946         | -17.16***                | -1,615             | -0,942                    |
| - <del>-</del> <del>-</del> <del>-</del> | -0,14          | -0,241                   | -1,033             | -0,735                    |
| Högskolan i Kalmar                       | -0,0634        | -17.16***                | 0,258              | -0,187                    |
| -  | -0,173         | -0,252                   | -0,559             | -0,617                    |
| Högskolan i Skövde                       | 0,0866         | -17.10***                | -17.77***          | -15.70***                 |

| _                              | -0,156    | -0,249    | -0,252    | -0,195    |
|--------------------------------|-----------|-----------|-----------|-----------|
| Högskolan i Östersund          | 0.515***  | 0,519     | 0.868**   | 0,511     |
|                                | -0,129    | -0,411    | -0,401    | -0,317    |
| Karlstads universitet          | 0,127     | -1,112    | -17.88*** | -0,711    |
|                                | -0,156    | -1,028    | -0,249    | -0,737    |
| Karolinska institutet          | 0,0499    | 0.996***  | 0.563**   | 2.032***  |
|                                | -0,0868   | -0,283    | -0,281    | -0,193    |
| Linköpings universitet         | 0,0654    | -0,0631   | 0,28      | 0,229     |
|                                | -0,103    | -0,43     | -0,357    | -0,317    |
| Luleå tekniska universitet     | 0.258*    | -0,649    | -0,162    | -0,612    |
|                                | -0,146    | -0,75     | -0,631    | -0,734    |
| Lunds universitet              | 0,104     | 0.749***  | 0,442     | 1.406***  |
|                                | -0,0883   | -0,281    | -0,302    | -0,198    |
| Lärarhögskolan i Stockholm     | -0.449*   | -0,552    | 0,154     | -0,728    |
|                                | -0,269    | -0,754    | -0,648    | -0,748    |
| Malmö högskola                 | -0.265*   | -0,0747   | -0,504    | 0,496     |
|                                | -0,155    | -0,503    | -0,535    | -0,391    |
| Mittuniversitetet              | 0,106     | -0,42     | -0,453    | -0,415    |
|                                | -0,11     | -0,472    | -0,476    | -0,423    |
| Mälardalens högskola           | -0.372**  | -1.925*   | -0,642    | -0,0688   |
|                                | -0,145    | -1,026    | -0,552    | -0,422    |
| Röda Korsets Högskola          | -0.527**  | -0,369    | -0,135    | -0,87     |
|                                | -0,264    | -0,645    | -0,635    | -1,021    |
| Stockholms universitet         | -0,145    | 0,0264    | 0,346     | 0,359     |
|                                | -0,123    | -0,354    | -0,345    | -0,264    |
| Södertörns högskola            | 0,215     | -16.80*** | -17.73*** | -15.11*** |
|                                | -1,023    | -0,371    | -0,336    | -0,326    |
| Umeå universitet               | 0,0607    | 0,219     | -0,088    | 1.227***  |
|                                | -0,0863   | -0,296    | -0,317    | -0,198    |
| Uppsala universitet            | -0,0552   | 0,00629   | 0,156     | 0.474*    |
|                                | -0,0971   | -0,345    | -0,323    | -0,247    |
| Växjö universitet              | 0,0907    | 0,359     | -17.78*** | -15.76*** |
|                                | -0,177    | -0,637    | -0,249    | -0,196    |
| Vårdhögskolan Boden            | -0,071    | 0,406     | -0,526    | 0,193     |
|                                | -0,166    | -0,5      | -0,749    | -0,394    |
| Vårdhögskolan Lund/Helsingborg | -0.308*   | -0,244    | -0,132    | -0,277    |
|                                | -0,179    | -0,527    | -0,525    | -0,438    |
| Vårdhögskolan i Göteborg       | 0,0412    | 0.645*    | 0,0103    | -0,187    |
|                                | -0,123    | -0,35     | -0,405    | -0,322    |
| Vårdhögskolan i Uppsala        | 0,13      | -0,0748   | 0,559     | -0,516    |
|                                | -0,18     | -0,575    | -0,493    | -0,547    |
| Vårdhögskolan i Örebro         | -0,202    | 0,0269    | -0,374    | -0,45     |
|                                | -0,199    | -0,522    | -0,746    | -0,483    |
|                                | -0,199    | -0,522    | -0,746    | -0,483    |
| Constant                       | -5.620*** | -10.06*** | -8.509*** | -11.47*** |
|                                | -0,162    | -0,497    | -0,56     | -0,355    |
| Observations                   | 86268     | 86268     | 86268     | 86268     |
|                                |           |           |           |           |

<sup>1.</sup> Robust standard errors reported under

- \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

  2. Reference group: Orebro University

  3. Controls for regions are included

Table A-2 : Results of earnings equation by education field

## **A: Social Science Graduates**

|                              | Mixed<br>employee | Entrepreneur, self-owner | Mixed entrepreneur | Entrepreneur, joint owner |
|------------------------------|-------------------|--------------------------|--------------------|---------------------------|
| Woman                        | -110451***        | -36606**                 | -49723***          | 1669                      |
|                              | -5265             | -14346                   | -11544             | -5047                     |
| Age                          | 22999***          | 6728                     | 7083               | 204,8                     |
|                              | -3427             | -9736                    | -8500              | -3936                     |
| AgeSq                        | -172.0***         | -38,28                   | -22,76             | 6,906                     |
|                              | -43,93            | -123,7                   | -106,4             | -49,37                    |
| Native Background            | 3291              | 8038                     | 61326***           | -8826                     |
|                              | -12786            | -31844                   | -20140             | -8740                     |
| Research Education           | 56974***          | 67551*                   | -33633             |                           |
|                              | -10861            | -38540                   | -55430             |                           |
| Grade point average          | 79.08***          | 62.49**                  | 63.10**            | 9,182                     |
|                              | -9,72             | -26,91                   | -24,8              | -9,329                    |
| Mother with High Education   | 3475              | -27591*                  | -12886             | -2221                     |
|                              | -6353             | -15513                   | -13258             | -6398                     |
| Father with High Education   | -11901*           | -16457                   | -15078             | 2569                      |
|                              | -6469             | -15058                   | -13193             | -7134                     |
| Blekinge tekniska högskola   | 12267             |                          | -4672              |                           |
|                              | -32724            |                          | -155971            |                           |
| Chalmers tekniska högskola   | 31657             | 94871*                   | -125834            |                           |
|                              | -44538            | -57387                   | -87158             |                           |
| Göteborgs universitet        | 18813             | -22096                   | -41625             | 4908                      |
|                              | -15576            | -38677                   | -32069             | -20523                    |
| Handelshögskolan i Stockholm | 85505***          | -2241                    | -100304***         | 4178                      |
|                              | -24264            | -48570                   | -36496             | -21581                    |
| lögskolan Dalarna            | -46990**          | -14720                   | 29865              | 13803                     |
|                              | -21825            | -107289                  | -46985             | -26432                    |
| Högskolan Kristianstad       | -40064*           | -18587                   | 28023              | -17792                    |
|                              | -23881            | -58994                   | -49908             | -22360                    |
| lögskolan Väst               | -34896            | -152208***               | -913,2             | 46131**                   |
|                              | -24057            | -46893                   | -63784             | -22921                    |
| Högskolan i Borås            | -56060***         | -121513*                 | -11096             | 70594***                  |
|                              | -18349            | -67649                   | -52806             | -25304                    |
| lögskolan i Gävle            | -32614            | -73002                   | -508,7             |                           |
| -                            | -24964            | -54112                   | -55142             |                           |
| lögskolan i Halmstad         | -23372            | -116614**                | -19882             | 24357                     |
| -                            | -22544            | -58835                   | -68452             | -23501                    |
| Högskolan i Jönköping        | 22092             | -33737                   | 26629              | 37941                     |
|                              | -21163            | -43991                   | -59784             | -28810                    |
| Högskolan i Kalmar           | -29176            |                          | 24762              |                           |

|                                 | -21701     | -61497     | -44772     | -24621 |
|---------------------------------|------------|------------|------------|--------|
| Högskolan i Skövde              | -17822     | -7898      | 113654***  | 8259   |
|                                 | -25957     | -78805     | -31790     | -22808 |
| Högskolan i Sundsvall/Härnösand | -32140     | -15395     | -84590     | 34438* |
|                                 | -42921     | -74768     | -105750    | -20442 |
| Högskolan i Östersund           | -38597     | -121627*** | -84851     | 32525  |
|                                 | -31877     | -41498     | -68657     | -22227 |
| Karlstads universitet           | 10680      | -1980      | 61008      | 33335  |
|                                 | -19261     | -49092     | -45706     | -22690 |
| Karolinska institutet           | 37418      | 39461      | -168480*** |        |
|                                 | -33704     | -52276     | -43852     |        |
| Kungl. Tekniska högskolan       | -169073*** |            |            |        |
|                                 | -17047     |            |            |        |
| Linköpings universitet          | 24360      | -14584     | -18745     | -24362 |
|                                 | -19209     | -46616     | -37082     | -21064 |
| Luleå tekniska universitet      | -19035     | 25629      | -12316     | 39903* |
|                                 | -23052     | -79882     | -45971     | -23325 |
| Lunds universitet               | 8163       | 35418      | 18728      | 4264   |
|                                 | -15633     | -38988     | -33669     | -19934 |
| Malmö högskola                  | -74694*    | -58501     | -82214     |        |
|                                 | -43309     | -50168     | -64845     |        |
| Mittuniversitetet               | -20685     | -30437     | -2552      | -37073 |
|                                 | -18912     | -49912     | -42939     | -28429 |
| Mälardalens högskola            | 22267      | -65937     | -51667     | 18778  |
|                                 | -22387     | -45648     | -45717     | -20157 |
| Stockholms universitet          | -29648*    | 7306       | -19102     | 5647   |
|                                 | -15289     | -38676     | -30573     | -19990 |
| Sveriges lantbruksuniversitet   | 52680      |            | 569863***  |        |
|                                 | -66624     |            | -42252     |        |
| Södertörns högskola             | -25196     | -19938     | 55251      |        |
|                                 | -22102     | -53688     | -52018     |        |
| Umeå universitet                | -1774      | 5335       | -2860      | -60,94 |
|                                 | -15784     | -45672     | -39026     | -22871 |
| Uppsala universitet             | 10812      | -14854     | -22500     | -5772  |
|                                 | -15207     | -40879     | -31008     | -20255 |
| Växjö universitet               | 29005      | -50134     | 21875      | 6784   |
|                                 | -18906     | -42291     | -45529     | -23212 |
| Constant                        | -361652*** | 81848      | -171940    | 63485  |
|                                 | -81565     | -202915    | -180617    | -79006 |
| Observations                    | 6295       | 836        | 1355       | 234    |
| R-squared                       | 0,251      | 0,139      | 0,203      | 0,232  |

Controls for industry and region, business size

# **B:** Teacher graduates

| VARIABLES | Mixed employee | Mixed<br>entrepreneur | Entrereprenur,<br>self owner | Entrepreneur,<br>joint owner |
|-----------|----------------|-----------------------|------------------------------|------------------------------|
| Woman     | -60571***      | -24961                | -78242***                    | 11962                        |
|           | -3719          | -17659                | -19829                       | -22938                       |
| Age       | 1537           | 7680                  | 19947                        | 5573                         |

|                                   | -2608     | -13875    | -16800     | -14208  |
|-----------------------------------|-----------|-----------|------------|---------|
| AgeSq                             | 34,75     | -64,22    | -202,2     | -53,96  |
|                                   | -32,36    | -171,5    | -200,1     | -175,2  |
| Native Background                 | 116       | 26751     | -3126      |         |
|                                   | -14110    | -35472    | -44335     |         |
| Research Education                | 114488*** | 146892    | -210599*** |         |
|                                   | -18340    | -245656   | -44942     |         |
| Grade point average               | 35.58***  | 89.07***  | 67.64*     | -16,75  |
|                                   | -7,339    | -33,74    | -40,42     | -40,41  |
| Mother with High Education        | -3160     | -24906    | 10269      | -25233  |
|                                   | -4672     | -18468    | -18461     | -22476  |
| Father with High Education        | 75,13     | -16864    | -5589      | -26074  |
|                                   | -5203     | -18832    | -18355     | -25055  |
| Göteborgs universitet             | -5298     | -36414    | -39620     | -12446  |
|                                   | -9599     | -40639    | -58009     | -63917  |
| Högskolan Dalarna                 | -31204**  | -75887    | -50690     |         |
|                                   | -13867    | -50903    | -92215     |         |
| Högskolan Kristianstad            | -24416*   | 34186     | 94326      | 23222   |
|                                   | -14757    | -93466    | -79519     | -89034  |
| Högskolan Väst                    | -50399**  | -105625** | -10312     |         |
|                                   | -24749    | -44431    | -62393     |         |
| Högskolan i Borås                 | -10363    | 76263*    | 367515***  |         |
|                                   | -16746    | -41482    | -65876     |         |
| Högskolan i Gävle                 | -22005    | -120816** | 76366      |         |
|                                   | -13686    | -46961    | -62604     |         |
| Högskolan i Halmstad              | -577,1    | -123070** | -79071     |         |
|                                   | -24928    | -47573    | -63724     |         |
| Högskolan i Jönköping             | -17798    | -10771    | -96728     | -31622  |
|                                   | -11193    | -52420    | -115360    | -37910  |
| Högskolan i Kalmar                | -20475    | -114808** | 61083      | -44123  |
|                                   | -13259    | -50423    | -96767     | -78439  |
| Högskolan i Skövde                | 39830     |           | -52254     |         |
|                                   | -28880    |           | -97326     |         |
| Högskolan i Sundsvall/Härnösand   | -46581*   |           | -98739     | -63579  |
|                                   | -26506    |           | -74372     | -39156  |
| Karlstads universitet             | -8313     | -97735*   | -15188     | -52774  |
|                                   | -10488    | -49802    | -63709     | -71314  |
| Konstfack                         | -49030**  | -65018    | -94320     | 21861   |
|                                   | -19043    | -45973    | -66309     | -78817  |
| Kungl. Musikhögskolan i Stockholm | -41348*** | -81743**  | -78160     | 3998    |
|                                   | -13840    | -39224    | -63755     | -62970  |
| Linköpings universitet            | -1918     | -13706    | -41199     | 27190   |
|                                   | -10085    | -42539    | -68607     | -65507  |
| Luleå tekniska universitet        | -25711**  | -7091     | -61289     | 37266   |
|                                   | -10943    | -47324    | -79638     | -116223 |
| Lunds universitet                 | 3367      | -58801    | -73923     | -31170  |
|                                   | -11997    | -44189    | -59305     | -73395  |
| Malmö högskola                    | -7458     | 33938     | -120051    | -3723   |
|                                   | -13279    | -57224    | -79551     | -65463  |
|                                   |           |           |            |         |

| Mittuniversitetet      | -34296**  | -98357   | -18527  |         |
|------------------------|-----------|----------|---------|---------|
|                        | -14351    | -71365   | -70213  |         |
| Mälardalens högskola   | -77437    |          | -62559  |         |
|                        | -82343    |          | -113252 |         |
| Stockholms universitet | -47571**  | -76671   | -57531  | -98271  |
|                        | -22091    | -51405   | -70107  | -102461 |
| Södertörns högskola    | 69150     |          |         |         |
|                        | -58067    |          |         |         |
| Umeå universitet       | -16857*   | -81528** | -29555  | -27027  |
|                        | -9862     | -41172   | -59406  | -66551  |
| Uppsala universitet    | -13537    | -65991   | 23404   | -56241  |
|                        | -10642    | -40024   | -62511  | -111059 |
| Växjö universitet      | -1369     | -25524   | -45367  | -8743   |
|                        | -12460    | -49336   | -69202  | -83304  |
| Constant               | 267929*** | 297494   | -424474 | -8497   |
|                        | -54742    | -291710  | -358826 | -250583 |
| Observations           | 4837      | 345      | 368     | 56      |
| R-squared              | 0,185     | 0,192    | 0,314   | 0,729   |

Controls for industry, region, business size included

# **C:** Graduates of Arts and Humanities

| VARIABLES                  | Mixed employee | Mixed entrepreneur | Entrepreneur<br>self owner | Entrepreneur<br>joint owner |
|----------------------------|----------------|--------------------|----------------------------|-----------------------------|
|                            |                |                    |                            |                             |
| Woman                      | -46913***      | -23132             | -26083*                    | 5778                        |
|                            | -8601          | -14801             | -14617                     | 0                           |
| Age                        | 4626           | 31613***           | 19732*                     | 5658                        |
|                            | -6083          | -10147             | -10921                     | 0                           |
| AgeSq                      | 27,74          | -361.8***          | -227,8                     | -148,3                      |
|                            | -79,14         | -128,9             | -141,2                     | 0                           |
| Native Background          | -8281          | -19928             | 30170                      |                             |
|                            | -15332         | -30284             | -23697                     |                             |
| Research Education         | 97488***       | 38577              | -102993***                 |                             |
|                            | -15122         | -51094             | -35263                     |                             |
| Grade point average        | 35.76**        | 24,65              | -15,76                     | -414,6                      |
|                            | -14,26         | -25,21             | -26,63                     | 0                           |
| Mother with High Education | 7569           | 7775               | -11064                     | -103819                     |
|                            | -8892          | -16457             | -13817                     | 0                           |
| Father with High Education | -1719          | -13658             | -6850                      | 235613                      |
|                            | -8951          | -16276             | -13840                     | 0                           |
| Blekinge tekniska högskola | 14904          | 121640**           |                            |                             |
|                            | -52436         | -59082             |                            |                             |
| Göteborgs universitet      | -48251         | 114461**           | -80401                     | -18497                      |
|                            | -41891         | -45079             | -65410                     | 0                           |
| Högskolan Dalarna          | 82255          | 133137             | 85075                      |                             |
|                            | -65015         | -131287            | -89243                     |                             |
| Högskolan Kristianstad     | -52991         |                    | 61718                      |                             |
|                            | -43104         |                    | -63580                     |                             |
| Högskolan i Borås          | -64137         | -12632             | -163162                    |                             |

|                            | -52025  | -55155     | -102997    |        |   |
|----------------------------|---------|------------|------------|--------|---|
| Högskolan i Gävle          | -40237  |            | -42297     |        |   |
|                            | -57533  |            | -88171     |        |   |
| Högskolan i Halmstad       | -126884 | 365131***  | -183304*** |        |   |
|                            | -121650 | -57438     | -65027     |        |   |
| Högskolan i Jönköping      | 5100    |            |            |        |   |
|                            | -41824  |            |            |        |   |
| Högskolan i Kalmar         | -74459  | 169108***  | -150286*   |        |   |
|                            | -50562  | -57307     | -90629     |        |   |
| Högskolan i Skövde         | -42380  | 122636     | -68526     |        |   |
|                            | -51926  | -77073     | -89845     |        |   |
| Karlstads universitet      | -15740  | 299587***  | 90983      |        |   |
|                            | -75965  | -61215     | -114090    |        |   |
| Linköpings universitet     | 2859    | 115404**   | -76134     |        |   |
|                            | -44823  | -54128     | -73744     |        |   |
| Luleå tekniska universitet | 21976   | 330763***  | 47900      |        |   |
|                            | -48242  | -56307     | -63965     |        |   |
| Lunds universitet          | -51173  | 128097***  | -91891     | 134936 |   |
|                            | -42930  | -44868     | -65900     | 0      |   |
| Malmö högskola             | -25998  | -41215     | -333657*** |        |   |
|                            | -66636  | -50223     | -66284     |        |   |
| Mittuniversitetet          | -12065  | 75335*     | -124947    |        |   |
|                            | -66420  | -38480     | -77189     |        |   |
| Mälardalens högskola       | -909    | 138155**   | -62289     |        |   |
|                            | -44384  | -60706     | -72334     |        |   |
| Stockholms universitet     | -15580  | 160270***  | -92990     | 191560 |   |
|                            | -42486  | -44503     | -64947     | 0      |   |
| Södertörns högskola        | 4707    | 368200***  |            |        |   |
|                            | -55849  | -50171     |            |        |   |
| Umeå universitet           | -80560* | 131182***  | -163907**  | 180763 |   |
|                            | -43712  | -46516     | -68131     | 0      |   |
| Uppsala universitet        | -13257  | 97106*     | -91517     |        |   |
|                            | -42838  | -50028     | -69520     |        |   |
| Växjö universitet          | -49838  | 39056      | -66609     | 143210 |   |
|                            | -49558  | -64009     | -85211     | 0      |   |
| Constant                   | 142101  | -644194*** | -179613    | 620743 |   |
|                            | -155436 | -222691    | -221134    | 0      |   |
| Observations               | 1574    | 449        | 655        | 22     | _ |
| R-squared                  | 0,229   | 0,171      | 0,133      | 1      |   |
|                            |         |            |            |        |   |

Controls for industry, region, business size included

## **D:** Graduates of Natural Science

| VARIABLES | Mixed employee | Mixed entrepreneur | Entrepreneur,<br>self owner | Entrepreneur,<br>joint owner |
|-----------|----------------|--------------------|-----------------------------|------------------------------|
|           |                |                    |                             |                              |
| Woman     | -107429***     | -81086***          | -89641***                   | -5812                        |
|           | -4921          | -19075             | -13072                      | -7594                        |
| Age       | 12289***       | 24404**            | 46096***                    | -6420                        |

|                                 | -2788               | -11061                   | -8219            | -5541            |
|---------------------------------|---------------------|--------------------------|------------------|------------------|
| AgeSq                           | -51,51              | -260.7*                  | -542.1***        | 77,86            |
|                                 | -36,66              | -141,6                   | -103,6           | -68,33           |
| Native Background               | 9490                | -9016                    | 33301            | 15019            |
|                                 | -11882              | -30017                   | -29592           | -13466           |
| Research Education              | 37571***            | -5949                    | -53766**         | 6675             |
|                                 | -6274               | -29855                   | -24234           | -14997           |
| Grade point average             | 47.46***            | 4,134                    | 64.31***         | 13,91            |
|                                 | -6,652              | -30,27                   | -23,67           | -11,7            |
| Mother with High Education      | -5546               | -25031                   | -10619           | 2439             |
|                                 | -4781               | -19524                   | -13403           | -6957            |
| Father with High Education      | 5272                | 4077                     | -29193**         | 10486            |
|                                 | -4832               | -20109                   | -13251           | -6759            |
| Blekinge tekniska högskola      | 109359***           | -168855*                 | -144518          | 11469            |
|                                 | -25007              | -88137                   | -123717          | -21693           |
| Chalmers tekniska högskola      | 92803***            | -20742                   | -31098           | -22394           |
|                                 | -20765              | -87221                   | -70007           | -27571           |
| Göteborgs universitet           | 30396               | -84682                   | -992,9           | -24930           |
|                                 | -22102              | -90511                   | -76327           | -29125           |
| Högskolan Dalarna               | 32625               | -99674                   | -16872           | 9404             |
|                                 | -24021              | -138062                  | -83324           | -30665           |
| Högskolan Kristianstad          | 64520**             | 53966                    | 127672           |                  |
|                                 | -25445              | -87230                   | -92555           |                  |
| Högskolan Väst                  | 15129               | -25693                   | -5819            |                  |
|                                 | -25336              | -93779                   | -82391           |                  |
| Högskolan i Borås               | 62043**             | -60706                   | -1908            | -29841           |
|                                 | -25156              | -91814                   | -80115           | -31069           |
| Högskolan i Gävle               | 33756               | -178847                  | -77289           |                  |
|                                 | -26384              | -126367                  | -82672           |                  |
| Högskolan i Halmstad            | 46428**             | -50949                   | -146067*         | -3283            |
|                                 | -22731              | -91379                   | -86391           | -33900           |
| Högskolan i Jönköping           | 18647               | -214651*                 | -37691           | 28222            |
|                                 | -24478              | -109489                  | -89570           | -22535           |
| Högskolan i Kalmar              | 26184               | -167292*                 | -114317          | -54133*          |
|                                 | -24269              | -98986                   | -100769          | -32010           |
| Högskolan i Skövde              | 40374               | -163696                  | -119012          | -32173           |
| TT: 1 1 'G 1 11/TT: :: 1        | -26226              | -103312                  | -89232           | -30943           |
| Högskolan i Sundsvall/Härnösand | 15482               | -171328**                | -316877***       |                  |
| TT: 1 1 1 0 0 1                 | -64259              | -83218                   | -118433          | 10704            |
| Högskolan i Östersund           | 56953               | -136932                  | 277738***        | -12794           |
| V-d-t-d                         | -59979              | -85363                   | -98986<br>56380  | -40981           |
| Karlstads universitet           | 38327               | -68800                   | -56389<br>-5531  | -12277           |
| V1:1 :                          | -23845              | -96470                   | -75521           | -36019           |
| Karolinska institutet           | 19629               |                          |                  |                  |
| Kungl Takniska hägelesten       | -28313<br>92125***  | 57485                    | 51700            | 30624            |
| Kungl. Tekniska högskolan       | -20626              | -57485<br>-84472         | -51790<br>-70567 | -30624<br>-27130 |
| Linköpings universitet          | -20020<br>122539*** | -844 <i>72</i><br>-66393 | -54549           | -27130<br>-18500 |
| zaikopingo universitet          | -20475              | -86720                   | -70379           | -28333           |
|                                 | -20473              | -00720                   | -10317           | -20333           |

| Luleå tekniska universitet    | 76950***   | -9510   | -70489        | -2027   |
|-------------------------------|------------|---------|---------------|---------|
|                               | -21417     | -111461 | -75595        | -30656  |
| Lunds universitet             | 105224***  | -117765 | -33039        | -33658  |
|                               | -21063     | -85149  | -70621        | -29200  |
| Lärarhögskolan i Stockholm    | 0          | 0       | 0             | 0       |
|                               | 0          | 0       | 0             | 0       |
| Malmö högskola                | 40330      |         | -81486        | -50601* |
|                               | -30201     |         | -98506        | -26899  |
| Mittuniversitetet             | 25645      | -2155   | -40843        | -35126  |
|                               | -22923     | -97278  | -78122        | -32556  |
| Mälardalens högskola          | 57342**    | -33917  | -56015        | 15861   |
|                               | -23490     | -82711  | -88069        | -25395  |
| Röda Korsets Högskola         | 0          | 0       | 0             | 0       |
|                               | 0          | 0       | 0             | 0       |
| Stockholms universitet        | 20676      | -125326 | -76996        | -19834  |
|                               | -23282     | -89161  | -72961        | -29036  |
| Sveriges lantbruksuniversitet | 27447      | -125687 | -44663        | -40297  |
| <b>β</b>                      | -20724     | -84150  | -70333        | -26908  |
| Södertörns högskola           | -264618*** |         | -42929        |         |
|                               | -24447     |         | -143165       |         |
| Umeå universitet              | 53868**    | -102039 | 10339         | -21893  |
|                               | -21870     | -88941  | -75810        | -35415  |
| Uppsala universitet           | 28213      | -14466  | 12528         | -31520  |
| 11                            | -21819     | -90515  | -73929        | -29809  |
| Växjö universitet             | 87169***   | -126865 | 102215        | 294,5   |
| •                             | -24836     | -91519  | -92359        | -20536  |
| Constant                      | -293621*** | 394345  | -1.090e+06*** | 178498* |
|                               | -103774    | -247813 | -181878       | -97970  |
| Observations                  | 8316       | 696     | 1259          | 193     |
| R-squared                     | 0,263      | 0,231   | 0,219         | 0,263   |

Controls for industry, region, business size included

## **E:** Graduates of Medical Sciences

| VARIABLES                  | Mixed employee | Mixed<br>entrepreneur | Entrereprenur,<br>self owner | Entrepreneur,<br>joint owner |
|----------------------------|----------------|-----------------------|------------------------------|------------------------------|
|                            |                | -                     |                              |                              |
| Woman                      | -137534***     | -103850***            | -29294                       | 24286                        |
|                            | -6826          | -25439                | -24552                       | -28063                       |
| Age                        | -3077          | -15629*               | 14176                        | 16210                        |
|                            | -4077          | -9318                 | -13824                       | -16267                       |
| AgeSq                      | 132.0**        | 272.5**               | -141                         | -176,4                       |
|                            | -51,73         | -117,9                | -162,5                       | -203,1                       |
| Native Background          | -28730*        | -73264*               | 29779                        | -15408                       |
|                            | -15169         | -43804                | -36920                       | -54341                       |
| Research Education         | 245105***      | 77157                 | -40971                       | -36509                       |
|                            | -11878         | -64442                | -46830                       | -54790                       |
| Grade point average        | 94.05***       | 44,88                 | -39,4                        | -53,45                       |
|                            | -11,61         | -36,12                | -55,39                       | -40,09                       |
| Mother with High Education | -1893          | 30520                 | -25105                       | -55,6                        |

|                            | -7852              | -27812           | -25114    | -49592 |
|----------------------------|--------------------|------------------|-----------|--------|
| Fother with High Education | 22338***           | -34098           | 48804**   | -49392 |
| Father with High Education | -7961              | -25897           | -24643    | -27161 |
| Plakinga takniska hägskala | -7901              | -23897           | 178088*** | -2/101 |
| Blekinge tekniska högskola | -31070             |                  | -60927    |        |
| Eusta Chändal hägaltala    |                    | 150722*          |           | 0      |
| Ersta Sköndal högskola     | -53079             | -159733*         | 202935**  |        |
| C". I                      | -43514             | -87382           | -86826    | 0      |
| Göteborgs universitet      | 21894              | 30614            | -8410     | -24729 |
| ****                       | -13396             | -50204           | -47801    | -53771 |
| Hälsohögskolan i Jönköping | -17271             | -2779            | -154931** |        |
|                            | -20205             | -200872          | -69141    |        |
| Hälsohögskolan i Stockholm | -31290             | -147148**        | 28253     |        |
|                            | -22499             | -73889           | -54391    |        |
| Hälsohögskolan i Umeå      | -48798**           | -19637           | 13454     | 35242  |
|                            | -21468             | -80863           | -62879    | -54122 |
| Högskolan Dalarna          | 12751              | -35031           | 74972     |        |
|                            | -18701             | -91407           | -52497    |        |
| Högskolan Kristianstad     | 8889               | 58475            | -10952    |        |
|                            | -22584             | -70866           | -66591    |        |
| Högskolan Väst             | -37717*            | -32962           |           | -12871 |
|                            | -20133             | -53504           |           | -65030 |
| Högskolan i Borås          | -5220              | -47117           |           |        |
|                            | -19628             | -48779           |           |        |
| Högskolan i Gävle          | -7759              |                  |           |        |
|                            | -26232             |                  |           |        |
| Högskolan i Halmstad       | 6887               | 61971            | -28070    |        |
|                            | -18393             | -56617           | -49014    |        |
| Högskolan i Jönköping      | -15449             |                  |           |        |
|                            | -16734             |                  |           |        |
| Högskolan i Kalmar         | 48826***           | 150593           |           |        |
|                            | -16763             | -151695          |           |        |
| Högskolan i Skövde         | -3179              | 68083            |           |        |
|                            | -19163             | -44752           |           |        |
| Högskolan i Östersund      | 11249              | 108810           | -27122    |        |
|                            | -16942             | -79577           | -70619    |        |
| Karlstads universitet      | -33263             |                  | -47632    |        |
|                            | -21829             |                  | -50804    |        |
| Karolinska institutet      | 24257*             | 65487            | 7582      | 14382  |
|                            | -14707             | -45137           | -46260    | -46139 |
| Linköpings universitet     | 33387*             | -20277           | 17537     | -93737 |
|                            | -17838             | -57009           | -71779    | -71730 |
| Luleå tekniska universitet | 10462              | 66761            | -79493    |        |
|                            | -28472             | -65056           | -76798    |        |
| Lunds universitet          | 22872              | -17068           | -25917    | -32879 |
|                            | -14623             | -43616           | -51385    | -62399 |
| Lärarhögskolan i Stockholm | 21461              | 137276**         | -132530** |        |
| -                          | -29553             | -66520           | -64593    |        |
| Malmö högskola             | 36276*             | -24233           | -11251    |        |
| -                          | -19746             | -64193           | -75321    |        |
|                            | - · · <del>-</del> | - · <del>*</del> |           |        |

| Mittuniversitetet              | 5245      | -52614     | 92556      | -14645  |
|--------------------------------|-----------|------------|------------|---------|
|                                | -15076    | -75130     | -117096    | -48400  |
| Mälardalens högskola           | -11066    | 103050     | -104589    | 23078   |
|                                | -18962    | -97301     | -64965     | -55263  |
| Röda Korsets Högskola          | -48046    | 129899***  | -164264*** |         |
|                                | -40604    | -48324     | -51811     |         |
| Stockholms universitet         | 337,4     | 11484      | -86470     |         |
|                                | -18499    | -62316     | -53099     |         |
| Södertörns högskola            | 237636*** |            |            |         |
|                                | -15186    |            |            |         |
| Umeå universitet               | 24679*    | 77177      | -59115     | 33979   |
|                                | -13050    | -54724     | -49890     | -38395  |
| Uppsala universitet            | 26570     | -32048     | -81688     | -5478   |
|                                | -18211    | -51654     | -61514     | -55829  |
| Växjö universitet              | 26227     |            | 52824      |         |
|                                | -19382    |            | -68106     |         |
| Vårdhögskolan Boden            | -55468**  |            | 62050      | -97786  |
|                                | -26571    |            | -111365    | -81602  |
| Vårdhögskolan Lund/Helsingborg | -20355    | 37250      | -116311    |         |
|                                | -25174    | -51493     | -170831    |         |
| Vårdhögskolan i Göteborg       | -11833    | -74390     | 14064      | 52332   |
|                                | -19502    | -71925     | -60631     | -56163  |
| Vårdhögskolan i Uppsala        | -26335    | 317298*    | -111790    |         |
|                                | -38920    | -175270    | -103453    |         |
| Vårdhögskolan i Örebro         | -7722     | -141874*** | 62618      |         |
|                                | -29037    | -48304     | -65684     |         |
| Constant                       | 331500*** | 460640**   | -130185    | -218223 |
|                                | -119380   | -193285    | -354523    | -341892 |
| Observations                   | 3807      | 305        | 370        | 45      |
| R-squared                      | 0,533     | 0,381      | 0,411      | 0,619   |

Controls for industry, region, business size included Robust standard errors reported under coefficients